Gross Receipts to the Treasury

March 2021

Oklahoma State Treasurer Randy McDaniel

Gross Receipts Rise in March

For only the second time in the past year, Gross Receipts to the Treasury in March climbed above collections from the same month of the prior year. Receipts were propelled upward by rising oil and gas revenue, State Treasurer Randy McDaniel announced today.

Collections from all sources in March total $1.1 billion, up by $35.1 million, or 3.2 percent, from March 2020. The last time monthly receipts exceeded prior year collections was in July, but that boost was due to a three-month delay in income tax filings.

"This positive economic report is encouraging news," Treasurer McDaniel said. "Among the more favorable signs is the upward trend in oil and natural gas activity."

March remittances are based on oil field production in January, when West Texas Intermediate Crude Oil averaged $52 per barrel. The price in February averaged above $58/bbl, and the average price in March topped $62/bbl.

"Among the more favorable signs is the upward trend in oil and natural gas activity."

Gross production taxes on oil and gas jumped to more than $90 million for the month, up by more than 15 percent from March of last year. That marks the first positive month for gross production in a year-and-a-half.

McDaniel said gross production receipts are expected to continue to rise for at least the next few months.

Combined gross receipts from the past 12 months of $13.15 billion are below collections from the previous 12 months by $572.9 million, or 4.2 percent. All major revenue sources show reductions during the period, but the bottom-line

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Monthly Gross Receipts Change from Prior Year

<table>
<thead>
<tr>
<th>Month</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct-20</td>
<td>-10%</td>
</tr>
<tr>
<td>Nov-20</td>
<td>-5%</td>
</tr>
<tr>
<td>Dec-20</td>
<td>0%</td>
</tr>
<tr>
<td>Jan-21</td>
<td>-5%</td>
</tr>
<tr>
<td>Feb-21</td>
<td>5%</td>
</tr>
<tr>
<td>Mar-21</td>
<td>5%</td>
</tr>
</tbody>
</table>

Source: Office of the State Treasurer
March Gross Receipts

contraction was reduced by 0.2 percent compared to last month’s report.

Other economic indicators

The Oklahoma Business Conditions Index in March remained above growth neutral for a fourth month. The March index was set at 63, compared to 67.1 in February.

Numbers above 50 indicate economic expansion is expected during the next three to six months.

The February unemployment rate in Oklahoma was reported as 4.4 percent, according to the U.S. Bureau of Labor Statistics.

The state’s jobless rate was unchanged from January, but up from 3.1 percent in February 2020. The U.S. unemployment rate was set at 6.2 percent in February.

March collections

Compared to gross receipts from March 2020, collections in March 2021 show:

- Total March 2021 gross collections are $1.13 billion, up $35.1 million, or 3.2 percent.
- Gross income tax collections, a combination of individual and corporate income taxes, generated $412 million, up by $29.3 million, or 7.7 percent.
  - Individual income tax collections are $365.6 million, an increase of $37.2 million, or 11.3 percent.
  - Corporate collections are $46.4 million, down by $7.8 million, or 14.5 percent.
- Combined sales and use tax collections, including remittances on behalf of cities and counties, total $423 million – up by $1 million, or 0.2 percent.
  - Sales tax collections total $363.6 million, a decrease of $4.6 million, or 1.3 percent.
  - Use tax receipts, collected on out-of-state purchases including internet sales, generated $59.4 million, an increase of $5.6 million, or 10.4 percent.
- Gross production taxes on oil and natural gas total $90.8 million, an...
March Gross Receipts

increase of $11.9 million, or 15.1 percent.

• Motor vehicle taxes produced $79.7 million, up by $7.2 million, or 9.9 percent.

• Other collections composed of some 60 different sources including taxes on fuel, tobacco, medical marijuana, and alcoholic beverages, produced $120.1 million – down by $14.3 million, or 10.6 percent.

° The medical marijuana tax produced $5.9 million, up by $2.5 million, or 73.7 percent from March 2020.

Twelve-month collections

Combined gross receipts for past 12 months compared to the trailing 12 months show:

• Gross revenue totals $13.15 billion. That is $572.9 million, or 4.2 percent, below collections from the previous period.

• Gross income taxes generated $4.76 billion, a decrease of $36.8 million, or 0.8 percent.

° Individual income tax collections total $4.12 billion, down by $57.6 million, or 1.4 percent.

° Corporate collections are $634.7 million, an increase of $20.8 million, or 3.4 percent.

• Combined sales and use taxes generated $5.52 billion, a drop of $43.6 million, or 0.8 percent.

° Gross sales tax receipts total $4.7 billion, down by $132 million, or 2.7 percent.

° Use tax collections generated $815.6 million, an increase of $88.4 million, or 12.2 percent.

• Oil and gas gross production tax collections generated $572.2 million, down by $404.2 million, or 41.4 percent.

• Motor vehicle collections total

### 12-Month Gross Receipts

<table>
<thead>
<tr>
<th>(In $ millions)</th>
<th>Prior Year</th>
<th>Current Year</th>
<th>Variance From Prior Year</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Apr 19 - Mar 20</td>
<td>Apr 20 - Mar 21</td>
<td>$</td>
</tr>
<tr>
<td><strong>Total Income Tax</strong></td>
<td>4,795.4</td>
<td>4,758.6</td>
<td>(36.8)</td>
</tr>
<tr>
<td>Individual</td>
<td>4,181.5</td>
<td>4,123.9</td>
<td>(57.6)</td>
</tr>
<tr>
<td>Corporate</td>
<td>613.9</td>
<td>634.7</td>
<td>20.8</td>
</tr>
<tr>
<td><strong>Sales and Use Tax (1)</strong></td>
<td>5,561.7</td>
<td>5,518.1</td>
<td>(43.6)</td>
</tr>
<tr>
<td>Sales Tax</td>
<td>4,834.5</td>
<td>4,702.5</td>
<td>(132.0)</td>
</tr>
<tr>
<td>Use Tax</td>
<td>727.2</td>
<td>815.6</td>
<td>88.4</td>
</tr>
<tr>
<td><strong>Gross Production</strong></td>
<td>976.5</td>
<td>572.2</td>
<td>(404.2)</td>
</tr>
<tr>
<td>Motor Vehicle</td>
<td>796.3</td>
<td>776.4</td>
<td>(19.9)</td>
</tr>
<tr>
<td>Other Sources (2)</td>
<td>1,590.4</td>
<td>1,522.1</td>
<td>(68.3)</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>13,720.4</td>
<td>13,147.5</td>
<td>(572.9)</td>
</tr>
</tbody>
</table>

(1) Includes Collections for Counties and Municipalities
(2) Gross Collections from OTC
Details may not sum due to rounding.
Shaded area denotes U.S. recessions.

Source: Office of the State Treasurer
March Gross Receipts

$776.4 million, a decrease of $19.9 million, or 2.5 percent.

- Other sources generated $1.52 billion, down by $68.3 million, or 4.3 percent.
  - Medical marijuana taxes generated $62.9 million, up by $30.4 million, or 93.5 percent.

About Gross Receipts to the Treasury

The monthly Gross Receipts to the Treasury report, developed by the state treasurer’s office, provides a timely and broad view of the state’s economy. It is released in conjunction with the General Revenue Fund report from the Office of Management and Enterprise Services, which provides information to state agencies for budgetary planning purposes.

The General Revenue Fund, the state’s main operating account, receives less than half of the state’s gross receipts with the remainder paid in rebates and refunds, remitted to cities and counties, and apportioned to other state funds.

Revenue Sources as Percentage of Whole

Gross Production (Extraction) Tax Collections

<table>
<thead>
<tr>
<th>Month</th>
<th>Current 12 months</th>
<th>Prior 12 months</th>
</tr>
</thead>
<tbody>
<tr>
<td>Apr</td>
<td>32%</td>
<td>36%</td>
</tr>
<tr>
<td>May</td>
<td>12%</td>
<td>12%</td>
</tr>
<tr>
<td>Jun</td>
<td>12%</td>
<td>12%</td>
</tr>
<tr>
<td>Jul</td>
<td>6%</td>
<td>5%</td>
</tr>
<tr>
<td>Aug</td>
<td>4%</td>
<td>4%</td>
</tr>
<tr>
<td>Sep</td>
<td>6%</td>
<td>5%</td>
</tr>
<tr>
<td>Oct</td>
<td>31%</td>
<td>32%</td>
</tr>
<tr>
<td>Nov</td>
<td>31%</td>
<td>31%</td>
</tr>
<tr>
<td>Dec</td>
<td>31%</td>
<td>31%</td>
</tr>
<tr>
<td>Jan</td>
<td>11%</td>
<td>12%</td>
</tr>
<tr>
<td>Feb</td>
<td>7%</td>
<td>8%</td>
</tr>
<tr>
<td>Mar</td>
<td>4%</td>
<td>3%</td>
</tr>
</tbody>
</table>

Revenue Sources as Percentage of Whole

March 2021

- Individual Income: 32%
- Corporate Income: 32%
- Sales Tax: 5%
- Use Tax: 8%
- Gross Production: 5%
- Motor Vehicle: 4%
- Other: 7%

Past 12 Months

- Individual Income: 31%
- Corporate Income: 36%
- Sales Tax: 5%
- Use Tax: 6%
- Gross Production: 12%
- Motor Vehicle: 5%
- Other: 4%

More information

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Archived reports dating to March 2011: https://go.usa.gov/xfu5Q
Economic Indicators

Unemployment Rate
January 1980 – February 2021

Gross Receipts vs. Oil & Gas Employment
January 2008 – March 2021

Business Conditions Index
January 2011 – March 2021

Oklahoma Stock Index
January 2009 – March 2021

Oklahoma Crude Oil Prices & Active Rigs
January 2011 – March 2021

Oklahoma Natural Gas Prices & Active Rigs
January 2011 – March 2021

This graph predicts three-to-six-month economic movement by tracking leading indicators, including new orders, production, inventories, employment, delivery lead time and prices. Numbers below 50 indicate anticipated contraction.

Shaded area denotes U.S. recession

Source: Creighton University

Shaded areas denote U.S. recessions

Source: Bureau of Labor Statistics

Shaded areas denote U.S. recessions

Sources: BLS & State Treasurer

Shaded areas denote U.S. recessions

Source: Office of the State Treasurer

Shaded area denotes U.S. recession

Sources: Baker Hughes & U.S. EIA

Shaded area denotes U.S. recession

Sources: Baker Hughes & U.S. EIA