



CONTRACT

State of Oklahoma

Dispatch via Print

Vendor ID 0000317032
 CALAMP CORPORATION
 160 PEACHTREE DUNWOODY RD NE STE C200
 ATLANTA GA 30328-6037

Contract ID			Page	
00000000000000000000000002580			1 of 1	
Contract Dates		Currency	Rate Type	Rate Date
05/19/2010 to 10/29/2010		USD	CRRNT	PO Date
Description:			Contract Maximum	
SW402			0.00	
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Item ID/Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	1000009471 RADIO: Equipment to include Two-Way, Radios, Transmitters, Tranceivers, Mobile, Equipment WSCA PUBLIC SAFETY COMMUNICATIONS EQUIPMENT CONTRACT #02702 REFER TO CONTRACT INFORMATION PAGES.	1.00	1.00	0.00	0.00

COMMENTS:

REPLACES CONTRACT #0-159 DUE TO ITEM MAINTENANCE CONVERSION.

Final = The price is final after adjustments
 Hard = Apply adjustments regardless of other adjustments
 Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

Contractor: SmartLink Radio Networks

Page number

Contact: Joan Wathen

Alternate Contact: Aline Dwyer

Phone: 203-741-5608

203-741-5611

Fax: 203-269-2378

203-236-2378

Email: jwathen@snirlink.com

adwyer@smrlink.com

Internet address:

Web catalog address:

Federal ID No.: 06-1528550

Supplier No.: 111925

Total Contract worth: \$500,000,000.00

Payment address: SmartLink Radio
Networks, Inc.
1269 So. Broad Street
Wallingford, CT 06492

Order placement address: SmartLink Radio
Networks, Inc.
1269 So. Broad Street
Wallingford, CT 06492

Customer Service: Danielle Bradley

Telephone: 203-741-5602

Fax: 203-269-2378

Ordering procedures:

Credit card acceptance: None

Minimum orders:

Delivery time: 15 days After Receipt of Order (ARO)

Payment terms: 0% 30 days

Shipping destination: Freight on Board (FOB) destination

Freight: Prepaid and included

Palletization: N/A

Category

Equipment Line items Category 4, IP Base Gateway Solution

Link to bid Specifications

Link to Price Sheets

Awarded Phase(s) Phase I & II

SmartLink Radio Networks – Phase II

Specification

Category 4 IP Base Solution SmartLink

The purpose of this section is to purchase an IT Based solution that has interface adapters for a variety of communications devices and mediums (VHF/UHF radio, telephone or Satcom, HF radio, local operator, etc.). The switch shall consist of a control unit containing all audio and switching circuitry, medium interface connectors, controls and indicators. Accessory adapters for a variety of external communications devices and mediums shall be supported.

SmartLink flexibility and low cost aspects of this solution make it ideal for metropolitan scale internet protocol based solutions. See full list of specifications at: <http://www.ga.wa.gov/pca/bids/02702-Phase2-Category4.doc>

SmartLink Radio Networks – Phase II

Price Sheet

3. Required Equipment Quantities

Table 0-1 : Summary of Basic Equipment Quantities

	Typical Small System Quantities	Typical Medium System Quantities
Interoperability Operation Center	1	1
System Management Console	1	1
Remote Management Console	See Footnote 1	See Footnote 1
PSTN Interface	6	0
Audio Interface Card	90	186
Audio Interface Chassis	18	34
Optional Dispatch Consoles	4	0
Remote Dispatch Facility (if required)		

remote access to for management or diagnostic purposes the ANP through a direct, dial-up or LAN connection.

4. PRICING

Bidders shall provide pricing information on the following price forms:

4 . Basic Sys

Item	Qty	Equipment Description	Price Each	Price Extended
1	Small	Interoperability Operations Center and Audio Interface Interoperability Solution Pricing		\$201,787
	Medium			\$547,165
2a	Small	System Management Equipment and Software		\$491,910
b	Medium			\$1,130,544
3a	Small	Installation		\$211,649
b	Medium			\$266,929
4	Lot	Training Including:		

SmartLink Radio Networks – Phase II

Item	Qty	Equipment Description	Price Each	Price Extended
	Small	Operator/User		\$1,250
	Medium			\$1,250
	Small	Technician		\$4,000
	Medium			\$4,000
	Small	Administrator		\$2,000
	Medium			\$2,000
	Small	Console		\$79,980
	Medium			\$19,995
5	Small	Documentation		\$14,000
	Medium			\$14,000
6	Small	Project Management		\$40,000
	Medium			\$40,000
7	Small	Project Engineering		\$16,000
	Medium			\$16,000
8	Small	(Optional) Software Services		Software maintenance will be assessed at 15 to 20% of the SmartLink site and channel license costs billed on an annual basic
	Medium			
9	Small	(Optional) Maintenance (Basic System)		TBD
	Medium			TBD
10	Small	(Optional) Spare Parts (Basic System)		See section 4 of the bid submittals
	Medium			
11	Small	(Optional) Test Equipment		See section 4 of the bid submittals
	Medium			

SmartLink Radio Networks – Phase II

Item	Qty	Equipment Description	Price Each	Price Extended
1	1	Optional Dispatch Equipment		\$19,995

Grand Total for Small System	<u>\$1,062,578</u>
Grand Total for Medium System	<u>\$2,041,883</u>