



CONTRACT

State of Oklahoma

Dispatch via Print

Vendor ID 0000160693
GATEWAY COMMUNICATIONS
6632 MELROSE LN
OKLAHOMA CITY OK 73127-6210

Contract ID 0000000000000000000000002187		Page 1 of 1	
Contract Dates 05/19/2010 to 10/29/2010	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW402		Contract Maximum 0.00	
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Item ID/Item Desc	Minimum Order		Maximum / Open	
		Qty	Amt	Qty	Amt
1	1000009471 RADIO: Equipment to include Two-Way, Radios, Transmitters, Tranceivers, Mobile, Equipment WSCA PUBLIC SAFETY COMMUNICATIONS EQUIPMENT CONTRACT #02702 REFER TO CONTRACT INFORMATION PAGES.	1.00	0.00	0.00	0.00

COMMENTS:

REPLACES CONTRACT #0-450 DUE TO ITEM MAINTENANCE CONVERSION PROJECT.

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

Kenwood

CONTRACTOR INFORMATION

Contractor:	Kenwood		
Page number			
Contact :	Barry Morris	Alternate Contact:	Cheryl Daly
Phone:	800-752-0986x8280		800-752-0986x4469
Fax:	360-761-8246		360-761-8246
Email:	bmorris@kenwoodusa.com		cdaly@kenwoodusa.com
Internet address:	http://www.kenwood.net		
Web catalog address:			
Federal ID No.:	95-2948901		
Supplier No.:	100830		
Total Contract worth:	\$500,000,000.00		
Payment address:	Listed Dealer Locations	Order placement address:	Listed Dealer Locations
Customer Service:	Donetha Willis		
Telephone:	800-752-0986x8343		
Fax:	310-761-8246		
Ordering procedures:			
Credit card acceptance:	Visa		
Minimum orders:			
Delivery time:	days After Receipt of Order (ARO)		
Payment terms:	2% 30 days		
Shipping destination :	Freight on Board (FOB) destination		
Freight :	Prepaid and included		
Palletization :	N/A		
Category	Category 1, Analog & Digital Portables, Digital Trunked Mobiles.		
Equipment Line items			
Link to bid Specifications			
Currently Installed	27% off Manufacturer List Price		
Systems, upgrade equipment, radio equipment and accessories			
Support Services	\$65.00 per hour		
Installation Services	\$65.00 per hour		
Repair Services	\$65.00 per hour		
Awarded Phase(s)	Phase I & II		

Kenwood – Phase I

Req. Item	Comm. Code	Description	Qty	Unit	Percentage off Mfg List Price
1.		Base Station	1-4 5-10 11+	EA EA EA	27% 27% 27%
2.		Repeater	1-4 5-10 11+	EA EA EA	27% 27% 27%
3.		Portable Radio	1-49 50+	EA EA	27% 27%
4.		Mobile Radio	1-20 21-100 101+	EA EA EA	27% 27% 27%
5.		Desktop	1-20 21-100 101+	EA EA EA	27% 27% 27%
6.		Console Unit	1-9 10+	EA EA	
7.		Support Services	1	HR	\$65.00
8.		Installation Services	1	HR	\$65.00
9.		Repair Services	1	HR	\$90.00
10.		Accessories		EA	27%
11.		List other Equipment		EA	

Kenwood Price Sheets

ITEM	Mfg Name	Brand/Model#	Total Price
Portable Analog			
High VHF 136-174 Quality Category D	Kenwood	TK-280K / K2	\$498.50
UHF 450-470 Quality Category C	Kenwood	TK-380K	\$498.50

	STANDARD SPECIFICATION	BIDDER'S SPECIFICATION
GENERAL		
Number of Channels/Modes/Personalities	2	250
Operational Bandwidth/Maximum Frequency Separation, MHz	38	38
Frequency Stability (-30 °C to + 60 °C), PPM	± 2.5	2.5
Channel Spacing, kHz	12.5 125 130	12.5 125 130
TRANSMITTER		
RF Power Output, Watts	115 selectable (Low/High)	1/5
Radiated Spurious & Harmonic Emission, dB	-60	-70
FM Noise, dB	-40	-45
Audio Distortion, % maximum	5	3
Audio Response (per TWEIA 603)	+1, -3	+1, -3
RECEIVER		
Sensitivity, EIA 12 dB Sinad, dBm	-116	-119
Selectivity, adj. channel (dB), 25112.5 kHz	-701-60	-751-65
Spurious and Image Reiection. dB	-70	-70
Intermodulation, dB	-70	-70
Speaker Audio Output, milliwatts	350	500
Audio Distortion. % maximum	5	5
Static BER sensitivity @ 5% referenced @ 12.5 KHZ	-	-
Price FOB Destination freight prepaid & included in price		\$498.50
OTHER INFORMATION:		
Prices are based on Manufacturer's price list entitled:		Kenwood USA
Prices are based on price list quoted above dated:		71112003
Discount percentage represented by this price is		27%
Delivery - expressed in days after Receipt of Order		Less than 60 Days
Warranty Period - in excess of that required by the specifications (in days)		365 Days
% Tax required		0%
Components added to the above model to meet required specifications:		

REQUIRED OPTIONS		
Part Number	Description	Price
KSC-19	Battery Charger/Vehicular Battery or Nominal 120 VAC, 60 HZ *	\$25.55
INCLUDED	Position Rotary Channel/Mode Select Switch Option	
INCLUDED	Low Battery Alert Tone Option	
TK-280K3 / K4	Dual Tone Multi Frequency encoder and Key Pad Option	\$24.09
KLH-75B / 76B	Leather Carrying Case Option	\$30.66
KMC-25	External Speaker/Microphone Option	\$67.16
OPTIONAL OPTIONS		
KVC-5	Vehicular Charger/Console Option	\$248.20
INCLUDED	Flashing EEPROM	
INCLUDED	Provision for Field Software Upgrade	
NO	Secure Encrvption Option	
KVC-8A	RF Power Amplifiers Option	\$646.05
INCLUDED	Paging Decoder Option	
INCLUDED	Emergency Button/Switch Option	
INCLUDED	Programmable Button/Switch Option	
INCLUDED	Push-to-talk ID Transmission Option	
INCLUDED	Alphanumeric Display Option	

Portable Analog

	STANDARD SPECIFICATION	BIDDER'S SPECIFICATION
GENERAL		
Number of Channels/Modes/Personalities	14	250
Operational Bandwidth/Maximum Frequency Separation, MHz	20	40
Frequency Stability (-30 °C to + 60 °C), PPM	± 2.5	± 2.5
Channel Spacing, kHz	12.5 / 25	12.5 / 25
TRANSMITTER		
RF Power Output, Watts	1/4 selectable (Low/High)	1/4 selectable (Low/High)
Radiated Spurious & Harmonic Emission, dB	-60	-70
FM Noise, dB	-40	-40
Audio Distortion, % maximum	5	3
Audio Response (per TWEIA 603)	+1, -3	+1, -3
RECEIVER		
Sensitivity, EIA 12 dB Sinad, dBm	-116	-119
Selectivity, adj. channel (dB), 25/12.5 kHz	-70/-60	-70/-62
Spurious and Image Rejection, dB	-70	-70
Intermodulation, dB	-70	-70
Speaker Audio Output, milliwatts	350	500
Audio Distortion, % maximum	5	5
Static BER sensitivity @ 5% referenced @ 12.5 KHZ	-	-
Price FOB Destination freight prepaid & included in price		\$498.50
OTHER INFORMATION:		
Prices are based on Manufacturer's price list entitled:		Kenwood USA
Prices are based on price list quoted above dated:		7/1/2003
Discount percentage represented by this price is		27%
Delivery - expressed in days after Receipt of Order		Less than 60 Days
Warranty Period - in excess of that required by the specifications (in days)		365 Days
% Tax required		0%
Components added to the above model to meet required specifications:		

REQUIRED OPTIONS		
Part Number	Description	Price
KSC-19	Battery Charger/Vehicular Battery or Nominal 120 VAC, 60 HZ *	\$25.55
INCLUDED	Position Rotary Channel/Mode Select Switch Option	
INCLUDED	Low Battery Alert Tone Option	
INCLUDED	Alphanumeric Display Option	
TK-380K4	Dual Tone Multi Frequency encoder and Key Pad Option	\$36.50
KLH-75B / 76B	Leather Carrying Case Option	\$30.66
KMC-25	External Speaker/Microphone Option	\$67.16
OPTIONAL OPTIONS		
KVC-5	Vehicular Charger/Console Option	\$248.20
INCLUDED	Flashing EEPROM	
INCLUDED	Provision for Field Software Upgrade	
NO	Secure Encryption Option	
KVC-8A	RF Power Amplifiers Option	\$646.05
INCLUDED	Paging Decoder Option	
INCLUDED	Emergency Button/Switch Option	
INCLUDED	Programmable Button/Switch Option	
INCLUDED	Push-to-talk ID Transmission Option	