

Contractor: Vertex

Contact: Jim Driscoll

Phone: 508-435-3905

Fax: 508-435-0525

Email: j.driscoll@vxstdusa.comInternet address: <http://www.vxstd.com>Web catalog address: <http://www.vxstd.com>

Federal ID No.: 95-2815202

Supplier No.: 1573

Total Contract worth: \$500,000,000.00

Payment address: Vertex Standard
PO Box 31001-1624
Pasadena, CA 91110-1624

Customer Service: Tofu Leiatauna

Telephone: 800-283-7839

Fax: 800-477-9237

Ordering procedures: Contact Customer Service

Credit card acceptance: Visa, MasterCard

Minimum orders: None

Delivery time: 30 days After Receipt of Order (ARO)

Payment terms: Net 30 Days

Shipping destination: Freight on Board (FOB) destination

Freight: Prepaid and included

Palletization: N/A

Category: Category 1, Radio Equipment

Equipment Line items

Link to bid Specifications

Link to Price Sheets

Awarded Phase(s) Phase I

Alternate Contact: Scott Henderson

714-827-7600

714-827-8100

s.henderson@vxstdusa.comOrder placement Vertex Standard
address: 10900 Walker Street
Cypress, CA 90630

Req. Item	Comm. Code	Description	Qty	Unit	Percentage off Mfg List Price
1.		Base Station	1-4	EA	28%
			5-10	EA	28%
			11+	EA	28%
2.		Repeater	1-4	EA	28%
			5-10	EA	28%
			11+	EA	28%
3.		Portable Radio	1-49	EA	28%
			50+	EA	28%
4.		Mobile Radio	1-20	EA	28%
			21-100	EA	28%
			101+	EA	28%
5.		Desktop	1-20	EA	28%
			21-100	EA	28%
			101+	EA	28%
6.		support Services	1	HR	\$75.00
7.		Installation Services	1	HR	\$75.00
8.		Repair Services	1	HR	\$75.00
9.		Accessories		EA	28%
10.		List other Equipment All products on our enclosed retail price list		EA	28%
11.		List other Equipment		EA	
12.		List other Equipment		EA	

VOLUME DISCOUNT PROGRAM - PHASE 1 AND PHASE 2 ALL CATEGORIES

The volume discount will be cumulative and over the term of the contract.

(Initial Term of Three [3] Years)

Additional Discount off Net Contract Unit Price	Cumulative Total Sales from:	Cumulative Total Sales to:
28 %	\$ 5,000,000	\$ 9,999,999
28 %	\$ 10,000,000	\$ 14,999,999
28 %	\$ 15,000,000	\$ 19,999,999
28 %	\$ 20,000,000	\$ 29,999,999
28 %	\$ 30,000,000	\$ 39,999,999
28 %	\$ 40,000,000	\$ 49,999,999
28 %	\$ 50,000,000	\$ 59,999,999
28 %	\$ 60,000,000	\$ 69,999,999
28 %	\$ 70,000,000	\$ 79,999,999
28 %	\$ 80,000,000	\$ 89,999,999
28 %	\$ 90,000,000	\$ 99,999,999
28 %	\$100,000,000	\$ 100,000,000+