



OMES

Spring 2013 Update

4/19/2013

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Affiliate IT Shared Services Initiative:

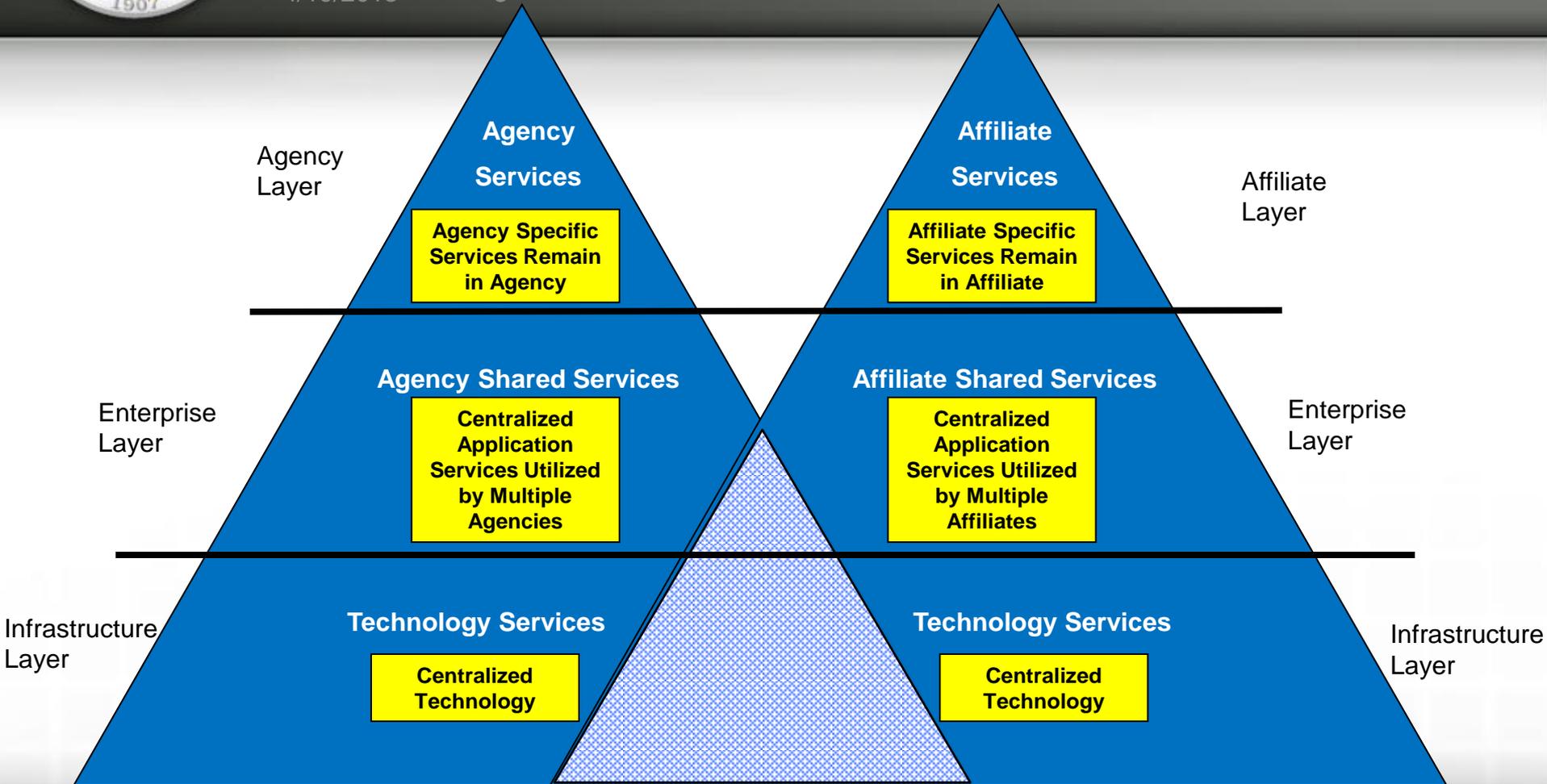
- Leading Practices
- Economies of Scale
- Volume Purchasing
- Lessons-Learned

To Establish Shared IT Services for the Benefit of All Oklahoma Government Affiliates



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Technology Advisory Council

Primary Functions

- Advise on New Offerings
- Pilot User Groups
- Communications

Quarterly Meetings

Interested? Email info@openrange.ok.gov



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OPENRANGE

OK.GOV Search Site GO

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OpenRange embraces Oklahoma's heritage of resilience, collaboration and innovation. It allows Oklahoma schools and technology centers to capitalize on the accomplishments and strengths of Oklahoma's statewide IT consolidation efforts. It provides access to the combined purchasing power of all educational institutions and their affiliates and enables schools to provide existing technology services more efficiently and the ability to expand those services quickly and cost-effectively.

Interesting Facts

Oklahoma has a rich heritage in ranching. Open range was our first contemporary ranching practice and allowed livestock to



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Adobe
Altiris Desktop Management
Apple
AT&T Wireless
Avaya
Cabling
Cisco
Dell
EMC
Encrypted USB Drives
Enterprise Portfolio Management
Extreme
Grants Management Software and Services
Hewlett Packard
IBM
Imaging (EMC, BIS, Laserfiche, Fairfax)
IT Advisory Services
IT Colocation
IT Consulting
Juniper
Licensing Management Software

Mail Room Equipment
Media Destruction
Microsoft
Multi-Function Printers/Copiers
Nexis
Online Legal Services
Oracle
Panasonic
Pioneer Wireless
Printer Maintenance/Service
Public Safety Communications
Sprint Wireless
Symantec Endpoint Encryption/Protection
Telecommunications Services
Verizon Wireless
West Group Online Legal Services

New Contracts

Aruba
Lexmark



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Microsoft EES

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Contract No: ITSW1010

Products: All Microsoft Products

Reseller: Software House International (SHI)

Eligibility: All State Entities and Affiliates

Pricing: Volume-based for Government and Education

Note: Tiered Pricing Available Through 6/30/13

Contact:

OMES, OpenRange – info@openrange.ok.gov

Microsoft, Patrick Jones – pajones@microsoft.com

SHI, Drew Fike – Andrew_Fike@shi.com



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Symantec Security/Client Management

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Contract No: ITSW1001, ITSW 1002

Products: Symantec End Point Protection, Encryption, Client Management Suite

Reseller: Intuitive

Eligibility: All State Entities and Affiliates

Pricing: Volume-based for Government and Education

Note: Special Licensing Package for Education

Contact:

OMES, OpenRange – info@openrange.ok.gov

Symantec, Tony Novak – tony_novak@symantec.com



Contract No: ITSW0206(A, D, E, HP, I, P)

Products: Apple, Dell, EMC, Hewlett Packard, IBM, Panasonic

Reseller: Direct from Manufacturers

Eligibility: All State Entities and Affiliates

Pricing: Volume-based for Government

Note: NA

Contact:

OMES, OpenRange – info@openrange.ok.gov



Contract No: ITSW1006(A, AR, C, E, J)

Products: Avaya, Aruba, Cisco, Extreme, Juniper

Reseller: Varies

Eligibility: All State Entities and Affiliates

Pricing: Volume-based for Government

Note: NA

Contact:

OMES, OpenRange – info@openrange.ok.gov



Project Name	Project Phase	Schedule Health	Planned Finish Period	Cost Health	Most Recent User Note
OpenRange - Student Information Systems (SWC)	Initiation		June 2013		Working on 50% plan.
OpenRange- AV Equipment (SWC)	Initiation	None	June 2013		Working on 50% plan.
OpenRange - Professional Development Software (SWC)	Initiation	None	June 2013		Working on 50% plan.
OpenRange- Course Management System (SWC)	Initiation	None	June 2013	Green	Working on 50% plan.
OpenRange- AV Integration Services (SWC)	Initiation	None	June 2013	Green	Working on 50% plan.
OpenRange-Emergency Communications (SWC)	Initiation	None	June 2013	Green	Pre-study completed, working on solicitation process.



- **Managed Print Services**
- **Content Management System**
- **Pearson Student Information System**
- **QR Code Based Asset Management**



SIS District Survey Completed

- 60% Response Rate
- 92% Interested in State Partnership for SIS
- \$9.11/Student Average Licensing Cost (\$880K/yr total) ranges from \$4-\$25/student
- 40% Hosting Own Infrastructure (100% of Those Interested in Partnership)
- \$24K/yr Implementation Average Infrastructure Cost
- 17 FTE Supporting One Platform Across the State
- NPV of SW SIS Offering = \$8.3M (\$16.72/student vs \$8.04/student)



Proposal Name	Project Phase
OpenRange - Gov Delivery (SWC)	Concept
OpenRange - Canvas Course Management System Pilot	Concept
OpenRange - ESRI GIS Software (SWC)	Concept
OpenRange - Google Web and Collaboration Services (Pilot)	Concept
OpenRange - eTextbooks Offering	Concept
OpenRange - Library Management Offering	Concept
OpenRange - Electronic Payments	Concept
OpenRange - Tutor Connect	Concept
OpenRange - PTO/PTA	Concept
OpenRange - Virtual Desktops	Concept
OpenRange - Child Nutrition	Concept
OpenRange - ShareText	Concept
OpenRange - Subs Management	Concept
OpenRange - Event Registration	Concept
OpenRange - Calendar	Concept
OpenRange - Cloud File Exchange	Concept
OpenRange - Teacher Duty/Rotation	Concept



Bi-Annual Conference:

- 5 Sessions (NW, NE, SW, SE, Metro)
- Training, Industry Trends, New Services, Focus Groups

More Info!

- Web: openrange.ok.gov
- Twitter: @OpenRangeOK
- Email: info@openrange.ok.gov



Fall 2013

August 6th – Southeastern OSU in Durant

August 8th – Cameron University in Lawton

August 13th – Northwestern OSU in Woodward

Early September TBD – Stillwater

September 25th - OKC



CIO Website

- cio.ok.gov

OpenRange Website

- openrange.ok.gov

State CIO for Education and Natural Resources

- **Matt Singleton,**
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Thank you for your time and feedback!