

# Price Book

## MPA # ADSPO11-00000411-7

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<b>Postage Meter Rental</b>	<b>Offerors Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
<b>Maintenance</b>	Included in Rental Price

<b>PCN</b>	<b>Description</b>	<b>Price Per Month</b>
K7M0	Mailstation 2 Meter	\$ 17.00
P700	DM100 Meter	\$ 30.00
P7L1	DM200L Meter	\$ 30.00
PRL1	DM225 Meter	\$ 30.00
1M00	Green DM Series Meter Mid Vol	\$ 50.00
1W00	Connect+ Meter Mid Vol	\$ 50.00
1W00	Connect+ Meter High Vol	\$ 70.00
1M00	Green DM Series Meter High Vol	\$ 70.00
G900	DM400/DM475 Meter	\$ 35.00

**Price Per  
Quarter**

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\$ 51.00  
\$ 90.00  
\$ 90.00  
\$ 90.00  
\$ 150.00  
\$ 150.00  
\$ 210.00  
\$ 210.00  
\$ 105.00

Mailing Systems, Ultra Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Description	MSRP EQUIPMENT
MOL2	Mailstation 2 with 2lb scale	425
MOL5	Mailstation 2 with 5lb scale	745

<b>Contract Price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENACE</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
236.34	45% included		included	N/A
413.09	45% included		included	N/A

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description
1FA1	Accounting Options	Basic Accounting (25 Dept) Software
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software
1FA4	Accounting Options	Budget Manager: Dept Acct Budget Manager: Cost
1FA5	Accounting Options	Mgmt
1FA7	Accounting Options	Intelliview Subscription
1FAB	Accounting Options	Dept Accounting Enabler Accounting (10 Dept)
1FAC	Accounting Options	Software Accounting (50 Dept)
1FAD	Accounting Options	Software Accounting (50 Dept)
1FAE	Accounting Options	Software
1FAF	Accounting Options	No Accounting Software INVIEW Accounting - 50
1FAL	Accounting Options	Accounts

1FAM	Accounting Options	INVIEW Accounting - 100 Accounts
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts
1FBL	Accounting Options	INVIEW 50 Dept Accounting
1FBM	Accounting Options	INVIEW 100 Dept Accounting
1FBN	Accounting Options	INVIEW 300 Dept Accounting
1FM2	Weighing Options	Disable Manual Weight Feature
1FS4	Conf Services	USPS Special Services Software (DM100/DM200L)
1FX1	Software Feature	Constant Connection DM Interface for INVIEW (one per Mail Machine)
1FXA	Accounting Options	Funds Management Meter Feature
1FXR	Software Feature	Differential Weighing
1FZO	Weighing Options	DM400c 120lpm
1FZ9	Performance	Performance Upgrade
F9DS	accessories	Mail Machine Tune Up
F9SA	accessories	Professional Installation
J724	accessories	Image Alert Scanner
SBDD	Base System	DM100 Desktop Mailing System
SBLJ	Base System	DM200L DM400C Digital Meter
SBTA	Base System	System DM300C Digital Meter
SBYP	Base System	System
SPY8	accessories	Report Printer
SVBA	Base System	Green DM300C Digital Meter System Factory Certified
SVBB	Base System	Green DM400C Digital Meter System Factory Certified
SVDF	Base System	DM225 Digital Mailing System
SVXA	Base System	DM475 Digital Mailing System
T320	accessories	Non-Contact Programmable Wedge Scanner

1FS2  
F9DA  
F9DD  
F9SJ

accessories  
accessories  
accessories  
accessories

SPEC CONFIRMATION SVC  
CONF SERVICES TRAINING  
CONF SVC WELCOME KIT  
Prof. Install DM100

<b>MSRP EQUIPMENT</b>	<b>Contract Price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE *</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$0.00	\$0.00	0%	n/a	n/a	
\$595.00	\$330.27	44%	n/a	n/a	
\$1,495.00	\$830.22	44%	n/a	n/a	
\$2,495.00	\$1,385.72	44%	n/a	n/a	
\$2,995.00	\$1,663.47	44%	n/a	n/a	
\$395.00	\$219.17	45%	n/a	n/a	
\$0.00	\$0.00	0%	n/a	n/a	
\$0.00	\$0.00	0%	n/a	n/a	
\$325.00	\$179.78	45%	n/a	n/a	
\$0.00	\$0.00	0%	n/a	n/a	
\$0.00	\$0.00	0%	n/a	n/a	
\$0.00	\$0.00	0%	n/a	n/a	

\$0.00	\$0.00	0% n/a	n/a		
\$0.00	\$0.00	0% n/a	n/a		
\$325.00	\$179.78	45% n/a	n/a		
\$795.00	\$441.37	44% n/a	n/a		
\$1,695.00	\$941.32	44% n/a	n/a		
\$0.00	\$0.00	0% n/a	n/a		
\$0.00	\$0.00	0% n/a	n/a		
\$0.00	\$0.00	0% n/a	n/a		
\$0.00	\$0.00	0% n/a	n/a		
\$0.00	\$0.00	0% n/a	n/a		
\$995.00	\$552.47	44% n/a	n/a		
\$395.00	\$219.17	45% n/a	n/a		
\$215.00	\$119.18	45% n/a	n/a		
\$2,995.00	\$1,663.47	44%	\$286.00	\$214.00	25%
\$20.00	\$11.11	44% n/a	n/a		
\$1,445.00	\$801.94	45%	\$156.00	\$111.00	25%
\$4,145.00	\$2,301.79	44%	\$438.00	\$361.00	25%
\$2,595.00	\$1,441.27	44%	\$262.50	\$131.00	25%
\$795.00	\$441.37	44%	\$138.00	\$103.00	25%
\$1,945.00	\$1,079.69	44%	\$262.50	\$216.00	25%
\$2,995.00	\$1,663.47	44%	\$438.00	\$361.00	25%
\$1,680.00	\$933.24	44%	\$148.00	\$111.00	25%
\$8,995.00	\$4,996.47	44%	\$824.00	\$386.00	25%
\$1,495.00	\$830.22	44%	\$254.00	\$190.00	25%

\$0.00	\$0.00	0%	\$0.00	\$0.00	0%
\$70.00	\$0.00	100%	\$0.00	\$0.00	0%
\$0.00	\$0.00	0%	\$0.00	\$0.00	0%
\$150.00	\$0.00	100%	\$0.00	\$0.00	0%

<b>Mailing Systems, Medium Volume</b>	<b>Offertory Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

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<b>PCN</b>	<b>Category</b>	<b>Description</b>	<b>MSRP EQUIPMENT</b>
1FOP	Rates	PDP Rates Module	\$0.00
1FOR	Rates	USPS Residual Postage Rates	\$795.00
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$595.00
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,495.00
1FA4	Accounting Options	Budget Manager: Dept Acct	\$2,495.00
1FA5	Accounting Options	Budget Manager: Cost Mgmt	\$2,995.00
1FA7	Accounting Options	Intelliview Subscription	\$395.00

1FAB	Accounting Options	Dept Accounting Enabler	\$0.00
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00
1FAD	Accounting Options	Accounting (50 Dept) Software	\$325.00
1FAF	Accounting Options	No Accounting Software	\$0.00
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00
1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)	\$495.00
1FC1	Rates	Carrier Rate Software (FedEx Standard)	\$0.00
1FS0	Conf Services	USPS Confirmation Services Software (DM500/550)	\$0.00
1FX0	Options	SmartClass feature (DM800- DM900 WOW only)	\$795.00
1FX1	Software Feature	Constant Connection	\$0.00
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00
1FXR	Software Feature	Funds Management Meter Feature	\$0.00
APA2	Accounting Options	100 Dept Accounting	\$0.00

APA3	Accounting Options	300 Dept Accounting	\$595.00
APA5	Accounting Options	1000 Dept Accounting	\$1,245.00
APA7	Accounting Options	2000 Dept Accounting	\$1,745.00
APA9	Rates	3000 Dept Accounting	\$2,245.00
APFA	Graphics	MyGraphics Designer Enabled	0
APFC	Options	Connect+ WOW Feature	\$6,495.00
APFD	Options	Energy Star Enabled	\$0.00
APFM	Options	Connect+ Laser Printer Enabled	\$0.00
APSA	Performance	130 LPM Feature	\$0.00
APSB	Performance	160 LPM Feature	\$745.00
APSC	Performance	180 LPM Feature	\$2,495.00
APSD	Performance	130/70 LPM Feature	\$0.00
APSE	Performance	160/95 LPM Feature	\$1,745.00
APSF	Performance	180/115 LPM Feature	\$3,995.00
AZBA	Base sytem	Connect+ 1000 Series	\$6,245.00
AZBB	Base sytem	Connect+ 2000 Series	\$11,745.00
ERR1	Options	e-Return Receipt Feature	\$0.00
ERR2	Options	e-Return Receipt Reference Number Feature	\$0.00
MSSA	Services	Connect+ Professional Services	\$395.00
NVCR	Options	INVIEW Meter Consolidation	0
PSOF	Options	PresortXtra for Flats	\$0.00

SBYE	Options	Green DM500 Series WOW Module	\$3,495.00
SVAG	Base sytem	Green DM525 Digital Mailing System Factory Certified	\$4,495.00
SVAJ	Base sytem	Green DM575 Digital Mailing System Factory Certified	\$5,995.00
SVAR	Accounting Options	INVIEW Accounting - 100 Accounts Upgrade	\$595.00
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade	\$1,495.00
MSDA	Training	Connect+ VAS Training	\$95.00
AZBL	Options	Connect+ 2000 Color Printer	\$2,795.00
AZBE	Options	Connect+ Mono Printer	0
AZBF	Options	Connect+ 1000 Color Printer	1995
AZBM	Options	Connect+ 3000 Color Printer	3245

<b>Contract Price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$0.00	0%	n/a	n/a	
\$481.77	39%	n/a	n/a	
\$0.00	0%	n/a	n/a	
\$330.27	44%	n/a	n/a	
\$830.22	44%	n/a	n/a	
\$1,385.72	44%	n/a	n/a	
\$1,663.47	44%	n/a	n/a	
\$219.17	45%	n/a	n/a	

\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a
\$179.78	45% n/a	n/a
\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a
\$299.97	39% n/a	n/a
\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a
\$481.77	39% n/a	n/a
\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a
\$0.00	0% n/a	n/a

\$360.57	39% n/a	n/a		
\$754.47	39% n/a	n/a		
\$1,057.47	39% n/a	n/a		
\$1,360.47	39% n/a	n/a		
\$0.00	0% n/a	n/a		
\$3,935.97	39% n/a	n/a		
\$0.00	0% n/a	n/a		
\$0.00	0% n/a	n/a		
\$0.00	0% n/a	n/a		
\$488.84	34% n/a	n/a		
\$1,637.21	34% n/a	n/a		
\$0.00	0% n/a	n/a		
\$1,145.34	34% n/a	n/a		
\$2,621.96	34% n/a	n/a		
\$4,099.59	34%	\$310.00	\$232.50	25%
\$7,710.34	34%	\$670.00	\$502.50	25%
\$0.00	0% n/a	n/a		
\$0.00	0% n/a	n/a		
\$258.56	35% n/a	n/a		
\$0.00	0% n/a	n/a		
\$0.00	0% n/a	n/a		

\$2,293.71	34%	\$275.00	\$206.25	25%
\$2,950.21	34%	\$791.70	\$593.00	25%
\$3,934.96	34%	\$897.40	\$673.00	25%
\$360.57	39% n/a	n/a		
\$905.97	39%			
\$0.00	100% n/a	n/a		
\$1,693.77	39%	511	383	25%
\$0.00	0%	\$389.00	\$292.00	25%
\$1,208.97	39%	\$485.00	\$363.00	25%
\$1,966.47	39%	\$485.00	\$364.00	25%

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description
1F0P	Rates	PDP Rates Module
1F0R	Rates	USPS Residual Postage Rates
1FA1	Accounting Options	Basic Accounting (25 Dept) Software
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software
1FA4	Accounting Options	Budget Manager: Dept Acct
1FA5	Accounting Options	Budget Manager: Cost Mgmnt
1FA7	Accounting Options	Intelliview Subscription
1FAB	Accounting Options	Dept Accounting Enabler
1FAF	Accounting Options	No Accounting Software
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts

1FC0	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)
1FC1	Rates	Carrier Rate Software (FedEx Standard)
1FR4	Rates	USPS BRM Rates
1FS1	Conf Services	USPS Confirmation Services Software (DM800/900/1000) SmartClass feature (DM800-DM900 WOW only)
1FX0	Options	Constant Connection
1FX1	Software Feature	DM Interface for INVIEW (one per Mail Machine)
1FXA	Accounting Options	Funds Management Meter Feature
1FXR	Software Feature	100 Dept Accounting
APA2	Accounting Options	300 Dept Accounting
APA3	Accounting Options	500 Dept Accounting
APA4	Accounting Options	1000 Dept Accounting
APA5	Accounting Options	2000 Dept Accounting
APA7	Accounting Options	3000 Dept Accounting
APA9	Accounting Options	Connect+ Vertical Market
APF8	Graphics	Fonts
APF9	Graphics	Connect+ Creative Fonts
APFA	Graphics	MyGraphics Designer Enabled
APFB	Options	Color Graphics Printing
APFC	Options	Connect+ WOW Feature
APFD	Options	Energy Star Enabled
APSG	Performance	165/105 LPM Feature
APSH	Performance	220/135 LPM Feature
APSJ	Performance	270/170 LPM Feature
APSK	Performance	310/205 LPM Feature
AZBC	Base sytem	Connect+ 3000 Series Non-WOW
AZBD	Base sytem	Connect+ 3000 Series WOW
AZBM	Options	Connect+ 3000 Color Printer Connect+ Business Manager Interface
BMZ1	Options	e-Return Receipt Feature
ERR1	Options	e-Return Receipt Reference Number Feature
ERR2	Options	Standard Apps Center
MSD1	Options	

MSD2	Options	High Res Apps Center
MSG5	Options	Sprint 3G Subscription
MSPQ	Options	Software Meter Interface - per meter (Connect+ only)
MSPS	Options	Connect+ Power Stacker
MW90007	Options	Connect+ Drop Stacker
MW90090	Options	Connect+ Power Distribution Kit
MW90147	Options	Wireless Keyboard
MW90651	Options	Roll Tape Kit
MW90701	Options	100ft LAN Cable
MW90702	Options	Wireless 4-Port Router
MW90705	Options	Connect+ PC System Connect
MW97182	Options	Wireless LAN Adapter
PSOF	Options	PresortXtra for Flats
SBDS	Options	Barcode Scanner
SBSX	Options	Green DM800 Series WOW
SPY8	Options	Module Factory Certified Printer
SVAK	Base sytem	Green DM825 Digital Mailing System Factory Certified
SVAL	Base sytem	Green DM875 Digital Mailing System Factory Certified
SVAR	Accounting Options	INVIEW Accounting - 100 Accounts Upgrade
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade
SVWA	Options	Connect+ Series Console with Scale Stand



\$495.00	\$299.97	39% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$495.00	\$299.97	39% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$795.00	\$481.77	39% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$595.00	\$360.57	39% n/a		n/a	
\$995.00	\$602.97	39% n/a		n/a	
\$1,245.00	\$754.47	39% n/a		n/a	
\$1,745.00	\$1,057.47	39% n/a		n/a	
\$2,245.00	\$1,360.47	39% n/a		n/a	
\$145.00	\$87.87	39% n/a		n/a	
\$145.00	\$87.87	39% n/a		n/a	
0	\$0.00	0% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$6,495.00	\$3,935.97	39% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$1,495.00	\$905.97	39% n/a		n/a	
\$5,995.00	\$3,632.97	39% n/a		n/a	
\$12,995.00	\$7,874.97	39% n/a		n/a	
\$11,495.00	\$6,965.97	39%	\$1,900.00	\$1,425.00	25%
\$17,245.00	\$10,450.47	39%	\$1,900.00	\$1,425.00	25%
\$0.00	\$0.00	0%	\$485.00	\$363.75	25%
\$995.00	\$602.97	39% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	
\$0.00	\$0.00	0% n/a		n/a	

\$895.00	\$542.37	39% n/a	n/a		
\$45/MO	\$45/mo	0% n/a	n/a		
\$295.00	\$178.77	39% n/a	n/a		
\$1,695.00	\$1,027.17	39%	\$293.00	\$219.75	25%
\$0.00	\$0.00	0% n/a	n/a		
\$95.00	\$57.57	39% n/a	n/a		
\$195.00	\$118.17	39%			
\$0.00	\$0.00	0%			
\$195.00	\$118.17	39% n/a	n/a		
\$295.00	\$178.77	39% n/a	n/a		
\$145.00	\$87.87	39% n/a	n/a		
\$145.00	\$87.87	39% n/a	n/a		
\$0.00	\$0.00	0% n/a	n/a		
\$795.00	\$481.77	39%	\$153.00	\$114.00	25%
\$3,495.00	\$2,117.97	39%	\$277.00	\$207.00	25%
\$795.00	\$441.37	44%	\$138.00	\$103.00	25%
\$7,995.00	\$4,844.97	39%	\$1,360.45	\$1,020.00	25%
\$9,495.00	\$5,753.97	39%	\$1,511.10	\$1,133.00	25%
\$595.00	\$360.57	39% n/a	n/a		
\$1,495.00	\$905.97	39% n/a	n/a		
\$1,395.00	\$845.37	39% n/a	n/a		

Integrated Postal Scales	Errors Respo
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price
		Differential Weighing		
1FW1	Weighing C	Feature	\$0.00	\$0.00
1FW4	Weighing C	5 lb Integrated Weighing	\$1,645.00	\$830.22
		15 lb Interfaced		
1FW5	Weighing C	Weighing	\$2,345.00	\$1,183.72
		30 lb Interfaced		
1FW6	Weighing C	Weighing	\$2,695.00	\$1,360.47
		70 lb Interfaced		
1FW7	Weighing C	Weighing	\$2,995.00	\$1,511.97
		149 lb Interfaced		
1FW8	Weighing C	Weighing	\$4,145.00	\$2,092.72
		10 lb Integrated		
1FWF	Weighing C	Weighing	\$2,045.00	\$1,032.22
		15 lb Integrated		
1FWG	Weighing C	Weighing (DM800 Only)	\$2,345.00	\$1,183.72
		Green 15 lb Interfaced		
		Weighing Factory		
1FWN	Weighing C	Certified	\$1,695.00	\$855.47

	Green 15 lb Integrated Weighing Factory		
1FWP	Weighing C Certified	\$1,695.00	\$855.47
	Green 30 lb Interfaced Weighing Factory		
1FWR	Weighing C Certified	\$1,895.00	\$956.47
	Green 70 lb Interfaced Weighing Factory		
1FWS	Weighing C Certified	\$2,095.00	\$1,057.47
	Green 149 lb Interfaced Weighing Factory		
1FWT	Weighing C Certified	\$2,895.00	\$1,461.47
1FWV	Weighing C 5 lb Interfaced Weighing 10 lb Interfaced	\$1,645.00	\$830.22
1FWW	Weighing C Weighing 15 lb Interfaced	\$2,045.00	\$1,032.22
1FWX	Weighing C Weighing 15/30 LB SCALE	\$2,345.00	\$1,183.72
MP30	Weighing C PLATFORM 70/150 LB SCALE		maintenance
MP49	Weighing C PLATFORM GREEN 70/149LB WEIGH		maintenance
MP4R	Weighing C PLAT WEIGHING PLATFORM		maintenance
MP04	Weighing C DM100I K700 WEIGH PLATFORM		maintenance
MP08	Weighing C 2/5# 10LB INTEGRATED		maintenance
MP1A	Weighing C PLATFORM 10LB INTEGRATED		maintenance
MP9G	Weighing C WEIGHING RECONDITIONED		maintenance
MP9R	Weighing C MP9G(INTEGR 2LB INTG WEIGHING		maintenance
1GP2	Weighing C DM200L 5LB INTG WEIGHING	725	\$365.62
1GP5	Weighing C DM200L 10LB INTG WEIGHING	1075	\$542.37
1GP9	Weighing C DM200L 2LB INTEGRATED	1375	\$693.87
1GW2	Weighing C WEIGHING	725	\$365.62
1GW5	Weighing C 5LB INTG WEIGHING	1075	\$542.37
1GW9	Weighing C 10LB INTG WEIGHING	1375	\$693.87
PRW3	Weighing C 30 LB WEIGHING DM225	2695	\$1,360.47

PRW7	Weighing C 70 LB WEIGHING DM225	2995	\$1,511.97
PRP9	Weighing C 10LB INTG WEIGHING	1375	\$693.87
PRP5	Weighing C 5LB INTG WEIGHING	1075	\$542.37



50% n/a n/a

ce pcn only \$161.00 \$120.75 25%

ce pcn only \$208.00 \$156.00 25%

ce pcn only \$208.00 \$156.00 25%

ce pcn only \$21.00 \$15.75 25%

ce pcn only \$67.00 \$50.25 25%

ce pcn only \$70.00 \$52.50 25%

ce pcn only \$70.00 \$52.50 25%

ce pcn only \$70.00 \$52.50 25%

50% n/a n/a

50% n/a	n/a
50% n/a	n/a
50% n/a	n/a

<b>Letter Folders, High Volume</b>	<b>Offerors Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

<b>PCN</b>	<b>Category</b>	<b>Description</b>	<b>MSRP EQUIPMENT</b>
DF80	Base System	DF800 OfficeRight Folder	\$3,995.00
DF90	Base System	DF900 OfficeRight Folder	\$5,495.00
FD9R	Base System	Green FD78 Extended Power Stacker Factory Certified	\$875.00
FD7S	Base System	Green DF500 Folder w/Green FD78 Extended Power Stacker Factory Certified	\$4,795.00
FD7R	Base System	Green DF500 Folder Factory Certified	\$3,995.00
SVWE	Accessories	Console with Caster Kit	\$1,295.00
DFCS	Accessories	Conveyor Stacker	\$795.00
DFHC	Accessories	High Capacity Extension	\$295.00
DF2F	Accessories	Basic Installation and Training for Folder DF800/900	\$0.00
FDT0	Accessories	Training and Installation	\$0.00

<b>Contract Price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENACE *</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$3,307.75	17%	\$467.40	\$350.00	25%
\$4,550.05	17%	\$701.06	\$525.00	25%
\$724.17	17%	\$98.00	\$73.50	25%
\$3,970.31	17%	\$1,047.13	\$785.00	25%
\$3,307.75	17%	\$949.13	\$711.00	25%
\$849.41	34%		\$0.00	
\$657.51	17%	\$70.06	\$52.50	25%
\$243.41	17% n/a		n/a	
\$0.00	0% n/a		n/a	
\$0.00	0% n/a		n/a	

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

**PCN**

**Category**

F7ZE	Inserters Production
FL2C	Inserters Production
FL2D	Inserters Production
FL2E	Inserters Production
FL2F	Inserters Production
FL3A	Inserters Production
FL3C	Inserters Production
FL3E	Inserters Production
FL3G	Inserters Production
FL3J	Inserters Production
FL3K	Inserters Production
FLFB	Inserters Production
FLFC	Inserters Production
FLFD	Inserters Production
FLFE	Inserters Production
FLFH	Inserters Production
FLFM	Inserters Production
FLFN	Inserters Production
FLFP	Inserters Production
FLNO	Inserters Production
FLU0	Inserters Production
FLUB	Inserters Production
FLV0	Inserters Production
FLV1	Inserters Production
FLVB	Inserters Production

FLY6	Inserters Production
FLY7	Inserters Production
MD26	Inserters Production
MD30	Inserters Production
RD2D	Inserters Production
Y1A0	Inserters Production
Y1A1	Inserters Production
Y1B0	Inserters Production
Y1B1	Inserters Production
Y1C2	Inserters Production
Y30Y	Inserters Production
Y30Z	Inserters Production
Y3C0	Inserters Production
Y3C1	Inserters Production
Y3C2	Inserters Production
Y3C3	Inserters Production
Y3C5	Inserters Production
Y3C6	Inserters Production
Y3C7	Inserters Production
Y3C8	Inserters Production
Y3C9	Inserters Production
Y3CA	Inserters Production
Y3CB	Inserters Production
Y3CD	Inserters Production
Y3CE	Inserters Production
Y3CF	Inserters Production
Y3CG	Inserters Production
Y3CJ	Inserters Production
Y3CK	Inserters Production
Y3CL	Inserters Production
Y3CZ	Inserters Production
Y3D0	Inserters Production
Y3DA	Inserters Production
Y3DB	Inserters Production
Y3DC	Inserters Production
Y3F1	Inserters Production
Y3F3	Inserters Production
Y3F4	Inserters Production

Y3FB	Inserters Production
Y3FC	Inserters Production
Y3FD	Inserters Production
Y3FE	Inserters Production
Y3FG	Inserters Production
Y3FH	Inserters Production
Y3FI	Inserters Production
Y3FJ	Inserters Production
Y3FK	Inserters Production
Y3FL	Inserters Production
Y3FM	Inserters Production
Y3FN	Inserters Production
Y3FO	Inserters Production
Y3FP	Inserters Production
Y3FQ	Inserters Production
Y3FR	Inserters Production
Y3FS	Inserters Production
Y3FT	Inserters Production
Y3FU	Inserters Production
Y3FV	Inserters Production
Y3FW	Inserters Production
Y3FX	Inserters Production
Y3FY	Inserters Production
Y3FZ	Inserters Production
Z9U8	Inserters Production
Z9U9	Inserters Production
ZX10	Inserters Production
ZX11	Inserters Production
ZXA0	Inserters Production

Description	MSRP	contract price	% OFF MSRP
	EQUIPMENT		
30" Table Extension	581	523	10.0%
Surefeed feeders-SE 900 EX	4,968	4,471	10.0%
Feeder-ECO 900 EX	6,323	5,690	10.0%
Belt Turnover	8,065	7,258	10.0%
Bump Turn	4,516	4,065	10.0%
RS Chassis 6 station 6X9 Pkg	111,161	100,045	10.0%
RS Chassis 9 station 6X9 Pkg	126,355	113,719	10.0%
RS Chassis 6 station 10X13 Pkg	149,871	134,884	10.0%
RS Chassis 9 station 10X13 Pkg	165,065	148,558	10.0%
RS Chassis 12 station 6X9 Pkg	141,548	127,394	10.0%
RS Chassis 12 sta 10X13 Pkg	180,258	162,232	10.0%
10 X 13 Servo Feeder	10,794	9,714	10.0%
6 X 9 Servo Feeder	10,794	9,714	10.0%
Surefeed feeders-SE 1200 EI	5,419	4,877	10.0%
Surefeed feeders-SE 1200 MP	5,935	5,342	10.0%
Feeder-SE 900 EI	3,516	3,165	10.0%
2 up Cutter	41,935	37,742	10.0%
20" inline folder	23,477	21,130	10.0%
Fold plates	955	859	10.0%
FlowMaster Blank Feeder	1,387	1,248	10.0%
Friction Feeder 6X9	7,839	7,055	10.0%
6X9 Thin Material Kit Feeder	7,839	7,055	10.0%
Friction Feeder 10X13	7,839	7,055	10.0%
Rotary Feeder (FlowMaster RS)	20,000	18,000	10.0%
10X13 Thin Material Kit Feeder	7,839	7,055	10.0%

Speed Sort 6'	7,097	6,387	10.0%
Speed Sort 9'	7,871	7,084	10.0%
Speed Sort(9 Ft)	7,871	7,084	10.0%
Vacuum Base W- Pattern Reader	19,355	17,419	10.0%
Camera Scan-Input, Videk	22,194	19,974	10.0%
Bulk Feeder 6'	6,452	5,806	10.0%
Bulk Feeder 9'	6,903	6,213	10.0%
Flexible Bindery Interface - Integrated	34,090	30,681	10.0%
Flexible Bindery Interface - Standalone Retrofit	47,781	43,003	10.0%
Surefeed 9' Feedmax	14,097	12,687	10.0%
VPS Stand	1,613	1,452	10.0%
Pattern Reader	6,581	5,923	10.0%
Industrial Mount For Screen-Keyboard	1,935	1,742	10.0%
Add'l BW Mircovision Camera	6,452	5,806	10.0%
Read-Up Bracketry For FlowMaster	3,226	2,903	10.0%
MCS 2" Array System	21,290	19,161	10.0%
S-800 Near IR Dryer-9000 Watt	9,677	8,710	10.0%
MCS 4" Array System Single Head	34,194	30,774	10.0%
MCS 4" Array System 2" + 2" Heads	34,194	30,774	10.0%
MCS 6" Array System 4" + 2" Heads	43,871	39,484	10.0%
MCS 6" Array System Three 2" Heads	43,871	39,484	10.0%
MCS 6" Array System Single Head	43,871	39,484	10.0%
MCS 8" Array System 4" + 2" + 2" Heads	53,548	48,194	10.0%
Industrial Mount For Screen-Keyboard	968	871	10.0%
Perfect Match System	41,935	37,742	10.0%
Perfect Match System With Read-Up Configuration	45,161	40,645	10.0%
Perfect Match Sys For Swingarms	41,935	37,742	10.0%
Add'l Perfect Match 2nd Machine Wiring	9,032	8,129	10.0%
IMS Bulk Ink Supply For 2" Print Head	3,613	3,252	10.0%
IMS Bulk Ink Supply For 4" Print Head	4,774	4,297	10.0%
6' Feedmax	11,516	10,365	10.0%
Infrared Dryer-9000 Watt	-	-	10.0%
Surefeed Feedmax S	15,484	13,935	10.0%
Tabber with a 4 inch kit	29,465	26,518	10.0%
Tabber with a 2 inch kit	29,032	26,129	10.0%
Divert (Attchd prior to IJ)	6,452	5,806	10.0%
9' CONVEYOR	5,161	4,645	10.0%
6' CONVEYOR	4,516	4,065	10.0%

Select SW Add'l - Current User	19,355	17,419	10.0%
Selects SW/HW-New User	27,742	24,968	10.0%
Selects SW/HW-Database Cntrl	27,742	24,968	10.0%
Output Scanning SW/HW	31,613	28,452	10.0%
GIS 4250 - Stand alone Inkjet	83,871	75,484	10.0%
36" Flexible Inkjet Transport	12,258	11,032	10.0%
56" Flexible Inkjet Transport	13,871	12,484	10.0%
72" Flexible Inkjet Transport	16,129	14,516	10.0%
30" Dryer bases - Hi Temp	3,355	3,019	10.0%
Divert Att'd (after inkjet)	6,452	5,806	10.0%
MCS Exp Mod max 3 addl cameras	3,226	2,903	10.0%
Std. Integr with ShtFdr at DMS FL	9,677	9,194	5.0%
Std. Integr - ShtFdr on site	19,355	18,387	5.0%
Forceflex Feeder 14"	6,710	6,039	10.0%
Forceflex Feeder 20"	8,581	7,723	10.0%
FMI Cut Sheet Input	109,032	98,129	10.0%

<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
-	-	5.0%
400	380	5.0%
490	466	5.0%
650	618	5.0%
364	346	5.0%
8,960	8,512	5.0%
10,184	9,675	5.0%
12,080	11,476	5.0%
13,304	12,639	5.0%
11,409	10,839	5.0%
14,529	13,803	5.0%
870	827	5.0%
870	827	5.0%
437	415	5.0%
460	437	5.0%
272	258	5.0%
3,380	3,211	5.0%
1,892	1,797	5.0%
77	73	5.0%
-	-	5.0%
590	561	5.0%
590	561	5.0%
590	561	5.0%
1,547	1,470	5.0%
590	561	5.0%

550	523	5.0%
610	580	5.0%
610	580	5.0%
1,560	1,482	5.0%
2,322	2,206	5.0%
500	475	5.0%
535	508	5.0%
2,661	2,528	5.0%
3,730	3,544	5.0%
1,092	1,037	5.0%
-	-	5.0%
187	178	5.0%
141	134	5.0%
468	445	5.0%
234	222	5.0%
1,545	1,468	5.0%
234	222	5.0%
2,480	2,356	5.0%
2,480	2,356	5.0%
3,183	3,024	5.0%
3,183	3,024	5.0%
3,183	3,024	5.0%
3,885	3,691	5.0%
69	66	5.0%
3,042	2,890	5.0%
3,276	3,112	5.0%
3,042	2,890	5.0%
656	623	5.0%
262	249	5.0%
347	330	5.0%
864	821	5.0%
468	445	5.0%
1,144	1,087	5.0%
702	667	5.0%
639	607	5.0%
500	475	5.0%
416	395	5.0%
364	346	5.0%

1,560	1,482	5.0%
2,236	2,124	5.0%
2,236	2,124	5.0%
2,548	2,421	5.0%
6,760	6,422	5.0%
950	903	5.0%
1,075	1,021	5.0%
1,250	1,188	5.0%
260	247	5.0%
500	475	5.0%
260	247	5.0%
-	-	5.0%
-	-	5.0%
520	494	5.0%
665	632	5.0%
7,605	7,225	5.0%

Folder/Inserters, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT
DI22	Base System	OfficeRight DI200 (2) Station	\$3,600.00
DI23	Base System	OfficeRight DI200 (3) Station	\$5,145.00
DI2R	Base System	Green OfficeRight DI200 (2) Station	\$2,645.00
DI3C	Base System	Factory Certified 3 Station DI380 with OMR	\$13,720.00
DI3F	Base System	1 Station DI380 without OMR	\$7,345.00
DI3G	Base System	2 Station DI380 without OMR	\$10,995.00
DI3H	Base System	3 Station DI380 without OMR	\$12,620.00
DI4F	Base System	3 Station DI425 with OMR	\$16,495.00
DI4G	Base System	3 Station DI425 without OMR	\$15,395.00
DI4R	Base System	Green 3 Station DI425 with OMR Factory Certified	\$11,550.00
DI4X	Base System	Green 3 Station DI425 without OMR Factory Certified	\$10,775.00

DIMM	Accessories	DM500 - DM925 Interface (DI380/DI425)	\$3,195.00
DIMR	Accessories	DM1000/DM1100 interface (DI380/DI425)	3195
DIRS	Accessories	OptiFlow Power Stacker	\$1,495.00
DIT0	Accessories	Height Adjustable Table, 72in. w/Shelf & Locking Doors	\$1,795.00
DIT1	Accessories	Height Adjustable Table, 60in. w/Shelf & Locking Doors	\$1,595.00
DIT2	Accessories	Height Adjustable Table, 60in. w/Shelf	\$1,425.00
DITA	Accessories	Install & Training for Power Stackers	\$0.00
DP19	Accessories	OfficeRight Additional Sheet Feeder	\$1,195.00
F35B	Accessories	Operator Training for DI380/DI425, 1 hour	\$0.00
F37A	Accessories	OMR Add-On Scanning Kit for DI380/DI425	\$1,250.00
F37S	Accessories	Enhanced OMR Option for DI380/DI425	\$1,500.00
F3C1	Accessories	OMR Operator Training for DI380/DI425, 1 hour	\$0.00
F3C2	Accessories	Product Application Support Training for DI380/DI425 OMR Add-On Scanning Kit	\$325.00
F3C3	Accessories	Training and Installation	\$0.00
WSSB	Accessories	PlanetPress EnvelopeNow	\$995.00

<b>Contract Price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE *</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$2,908.80	19%	\$730.40	\$547.00	25%
\$4,157.16	19%	\$730.40	\$547.00	25%
\$2,137.16	19%	\$581.00	\$435.00	25%
\$11,085.76	19%	\$1,612.90	\$1,209.00	25%
\$5,934.76	19%	\$1,612.90	\$1,209.00	25%
\$8,883.96	19%	\$1,612.90	\$1,209.00	25%
\$10,196.96	19%	\$1,612.90	\$1,209.00	25%
\$13,327.96	19%	\$1,719.90	\$1,290.00	25%
\$12,439.16	19%	\$1,719.90	\$1,290.00	25%
\$9,332.40	19%	\$1,719.90	\$1,290.00	25%
\$8,706.20	19%	\$1,365.00	\$1,023.00	25%

\$2,581.56	19% n/a	n/a		
\$2,581.56	19% n/a	n/a		
\$1,207.96	19%	\$140.00	\$105.00	25%
\$1,450.36	19% n/a	n/a		
\$1,288.76	19% n/a	n/a		
\$1,151.40	19% n/a	n/a		
\$0.00	0% n/a	n/a		
\$965.56	19% n/a	n/a		
\$0.00	0% n/a	n/a		
\$1,010.00	19% n/a	n/a		
\$1,212.00	19% n/a	n/a		
\$0.00	0% n/a	n/a		
\$262.60	19% n/a	n/a		
\$0.00	0% n/a	n/a		
\$803.96	19% n/a	n/a		

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT
DI53	Base System	DI500 3 Station DI500 3 Station w/DIT1 60 in.	\$17,995.00
DI5A	Base System	Table w/Locking Doors	\$19,590.00
DI5C	Base System	DI500 4 Station	\$18,995.00
DI5D	Base System	DI500 5 Station	\$20,995.00
DI5E	Base System	DI500 6 Station	\$22,995.00
DI5W	Base System	Green DI500 4 Station Factory Certified Green DI500 6 Station Factory Certified	\$13,295.00
DI5Z	Base System	Certified	\$16,095.00
DI64	Base System	DI600 4 Station	\$21,045.00
DI65	Base System	DI600 5 Station	\$23,595.00
DI66	Base System	DI600 6 Station DI600 4 Station w/DIT1 60 in.	\$25,825.00
DI6A	Base System	Table w/Locking Doors DI600 6 Station w/DIT0 72 in.	\$21,545.00
DI6B	Base System	Table w/Locking Doors DI600 4 Station w/DIT2 60 in.	\$26,825.00
DI6C	Base System	Table DI600 6 Station w/DIT2 60 in.	\$22,470.00
DI6G	Base System	OptiFlow Table	\$27,250.00

DIBE	Accessories	OptiFlow Belt Stacker no stand, in line	\$2,800.00
DIBF	Accessories	OptiFlow Belt Stacker with install to height stand	\$3,295.00
DIMN	Accessories	DM500 - DM925 Interface (DI500/DI600)	\$3,195.00
DIMT	Accessories	DM1000/DM1100 Interface (DI500/DI600)	3195
DIPS	Accessories	OptiFlow Power Stacker Operator Training for DI500/DI600	\$1,495.00
DITB	Accessories	DI500/DI600	\$545.00
DITC	Accessories	Product Application Support Training for DI500/DI600	\$435.00
DITD	Accessories	DI500/DI600 OMR Install & Operator Training	\$765.00
DIVN	Accessories	Training for DI500/DI600 OMR Matching Module	\$215.00
DIVT	Accessories	Training for DI500/DI600 OMR Single & Z Fold Selective Feed Module	\$435.00
DNR1	Accessories	DI500 OMR Level 1 Basic	\$1,000.00
DNR2	Accessories	DI500 OMR Level 2 Advanced	\$2,500.00
DNR3	Accessories	DI600 OMR Level 1 Basic	\$1,250.00
DNR4	Accessories	DI600 OMR Level 2 Advanced	\$3,000.00
DNR6	Accessories	DI500/DI600 OMR Single & Z Fold Selective Feed Module	\$1,500.00
DNR7	Accessories	DI500/DI600 OMR Matching Module	\$1,500.00

<b>Contract Price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE *</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$14,539.96	19%	\$2,487.60	\$1,865.00	25%
\$15,828.72	19%	\$2,487.60	\$1,865.00	25%
\$15,347.96	19%	\$2,487.60	\$1,865.00	25%
\$16,963.96	19%	\$2,487.60	\$1,865.00	25%
\$18,579.96	19%	\$2,487.60	\$1,865.00	25%
\$10,742.36	19%	\$2,073.00	\$1,554.00	25%
\$13,004.76	19%	\$2,073.00	\$1,554.00	25%
\$17,004.36	19%	\$2,487.60	\$1,865.00	25%
\$19,064.76	19%	\$2,487.60	\$1,865.00	25%
\$20,866.60	19%	\$2,487.60	\$1,865.00	25%
\$17,408.36	19%	\$2,487.60	\$1,865.00	25%
\$21,674.60	19%	\$2,487.60	\$1,865.00	25%
\$18,155.76	19%	\$2,487.60	\$1,865.00	25%
\$22,018.00	19%	\$2,487.60	\$1,865.00	25%

\$2,262.40	19%	\$189.00	\$141.00	25%
\$2,662.36	19%	\$189.00	\$141.00	25%
\$2,581.56	19% n/a		n/a	
\$2,581.56	19% n/a		n/a	
\$1,207.96	19%	\$140.00	\$105.00	25%
\$440.36	19% n/a		n/a	
\$351.48	19% n/a		n/a	
\$618.12	19% n/a		n/a	
\$173.72	19% n/a		n/a	
\$351.48	19% n/a		n/a	
\$808.00	19% n/a		n/a	
\$2,020.00	19% n/a		n/a	
\$1,010.00	19% n/a		n/a	
\$2,424.00	19% n/a		n/a	
\$1,212.00	19% n/a		n/a	
\$1,212.00	19% n/a		n/a	

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT
DI90	Base System	DI900 Inserting System: 4 Feeder Tower	\$37,095.00
DI91	Base System	DI900: 2 Feeder Tower w/ High Capacity Sheet Feeder	\$41,095.00
DI95	Base System	DI950 Inserting System: 4 Feeder Tower	\$43,695.00
DI96	Base System	DI950: 2 Feeder Tower w/ High Capacity Sheet Feeder	\$47,695.00
DI9A	Base System	DI900 Base System	\$31,595.00
DI9B	Base System	DI950 Base System	\$38,195.00
DI9C	Base System	DI950: Enhanced Base System	\$60,000.00
DI9G	Base System	DI900 4 Feeder Tower , 60 in. Table	\$39,545.00
DI9H	Base System	DI900 4 Feeder Tower , High Capacity Sheet Feeder , 90 in. Table	\$46,295.00
DI9J	Base System	DI950 4 Feeder Tower , High Capacity Sheet Feeder , 90 in. Table	\$52,895.00

DI9K	Base System	DI900 Standard Package: 4 Feeder Tower, 60 in. Table, Optiflow Power Stacker and Training	\$42,435.00
DI9L	Base System	DI950 Premium Package: 4 Feeder Tower, High Cap Sheet Feeder, 90 in. Table w/Extention, Belt Stacker, Scanning Software and Training	\$66,310.00
DI9M	Base System	DI950: 2 Feeder Tower w/Universal Feeder	\$77,000.00
DI9N	Base System	DI950: 4 Feeder Tower w/Universal Feeder	\$84,000.00
DIBA	Accessories	OptiFlow Belt Stacker no stand, in line	\$2,800.00
DIBB	Accessories	OptiFlow Belt Stacker with install to height stand	\$3,295.00
DIBC	Accessories	OptiFlow Tandem Belt Stacker no stand	\$4,500.00
DIBD	Accessories	OptiFlow Tandem Belt Stacker with install to height stand, in line	\$5,000.00
DIBX	Accessories	2nd Stacker 4 Tandem Belt Stacker	\$0.00
DIHS	Accessories	Non-contact Keyboard Wedge Scanner	\$1,495.00
DIPK	Accessories	Process Verification Connection Kit for Multiple Inserters	\$1,000.00
DIPV	Accessories	Process Verification w/Adapter Kit, PC, and Monitor	\$10,000.00
DIPW	Accessories	Process Verification Software	\$5,400.00
DIRM	Accessories	Flat Screen Monitor Mount and PC Storage Bin for IDP	\$950.00
DIT8	Accessories	Height Adjustable Table, 60in. No Doors, Sliding Shelf	\$2,450.00
DIT9	Accessories	Height Adjustable Table, 90in. No Doors, Sliding Shelf	\$2,700.00
DITM	Accessories	Height Adjustable Table, 60in. w/Locking Doors, Sliding Shelf	\$2,700.00

DITR	Accessories	90 in. Motorized Table Extension	\$1,640.00
DITS	Accessories	Scanning Installation & Operator Training	\$545.00
DITT	Accessories	Operator Training for DI900/DI950	\$1,320.00
DITU	Accessories	Installation & Training for High Capacity Sheet Feeder	\$420.00
DITV	Accessories	Install & Training for Stackers	\$215.00
DITW	Accessories	Product Application Support Training for DI900/DI950	\$545.00
DIVP	Accessories	OptiFlow Power Stacker Installation & Training for	\$1,495.00
DIVX	Accessories	Integrated Printer w/PC Installation & Training for	\$2,365.00
DIVY	Accessories	Integrated Printer Installation & Training for	\$3,438.00
DIWD	Accessories	Process Verification w/PC Installation & Training for	\$1,293.00
DIWE	Accessories	Process Verification Installation & Training for Flats	\$2,365.00
DIWF	Accessories	Sealer	\$330.00
DIXT	Accessories	Exit Transport Installation & Training for High	\$1,500.00
DIZG	Accessories	Capacity Loader Installation & Training for	\$380.00
DIZH	Accessories	Universal Feeder	\$380.00
F700327	Accessories	Special Tower Feeder Kit	\$250.00
F72D	Accessories	Datamatrix Scanning for High Capacity Sheet Feeder	\$8,600.00
F736	Accessories	Standard OMR Top/Bottom Scanner Kit - Universal Feeder Only	\$8,500.00
F737	Accessories	Standard Barcode Reader Kit (Picket Only) - Universal Feeder Only	\$5,000.00
F738	Accessories	Moving Beam Barcode Scanner Kit for Universal Feeder (Picket & Ladder)	\$12,500.00
F739	Accessories	Custom Scanning Software for Universal Feeder	\$15,200.00
F745	Accessories	2D Scanning	\$15,200.00
F762	Accessories	Moving Beam Scanner	\$8,895.00

F763	Accessories	2D Output scanner	\$13,995.00
F769	Accessories	Custom 2 Channel OMR	\$16,400.00
F780183	Accessories	Sheet/Flat Env. Tray	\$200.00
F780184	Accessories	Insert Tray	\$200.00
F790018	Accessories	18 in. Table Extension	\$350.00
F790019	Accessories	30 in. Table Extension	\$450.00
F790052	Accessories	42 in. Table Extension	\$500.00
F790250	Accessories	Scanner Mounting Kit for High Capacity Sheet Feeder	\$795.00
F7DI	Accessories	Bottom Address Inverter Kit	\$695.00
F7DP	Accessories	Black & White Integrated Printer with PC Package	\$19,000.00
F7DS	Accessories	Black & White Integrated Printer	\$18,000.00
F7DU	Accessories	High Capacity Feeder Adapter (for Color IDP only)	\$1,995.00
F7FS	Accessories	High Capacity Sheet Feeder Fixed Beam OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software	\$2,500.00
F7FT	Accessories	Flats Sealer	\$3,750.00
F7HC	Accessories	High Capacity Sheet Feeder	\$6,500.00
F7HS	Accessories	High Capacity Loader for Universal Feeder	\$13,150.00
F7MM	Accessories	Mail Machine Interface for the DM800i	\$3,195.00
F7MP	Accessories	Mail Machine Interface for the DM1100	\$3,195.00
F7MS	Accessories	Moving Beam Picket Barcode Scanner for High Capacity Sheet Feeder	\$3,500.00
F7MT	Accessories	Mail Machine Interface for Connect+ 1000/2000	\$3,195.00
F7MU	Accessories	Mail Machine Interface for Connect+ 3000	\$3,195.00
F7S1	Accessories	Enhanced Integrity OMR	\$1,500.00
F7S2	Accessories	Selective Operations OMR	\$1,500.00
F7SB	Accessories	Barcode Scanning Software	\$3,000.00
F7T2	Accessories	2 Feeder Tower	\$3,000.00
F7T4	Accessories	4 Feeder Tower	\$5,500.00

F7TB	Accessories	Tower OMR & Barcode Scanning Hardware w/ Basic Integrity OMR Software	\$2,500.00
F90G	Accessories	AVS (Advanced Verification System) Control Kit	\$32,995.00
F90H	Accessories	AVS Letter Exit Scan	\$5,495.00
F90J	Accessories	AVS Flat Exit Scan	\$5,495.00

<b>Contract Pricing</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$22,479.57	39%	\$3,404.60	\$2,553.00	25%
\$24,903.57	39%	\$4,166.60	\$3,124.00	25%
\$26,479.17	39%	\$4,170.12	\$3,109.00	25%
\$28,903.17	39%	\$4,932.12	\$3,680.00	25%
\$19,146.57	39%	\$3,404.60	\$2,553.00	25%
\$23,146.17	39%	\$4,170.12	\$3,109.00	25%
\$36,360.00	39%	\$8,153.28	\$6,114.96	25%
\$23,964.27	39%	\$3,404.60	\$2,553.00	25%
\$28,054.77	39%	\$4,166.60	\$3,124.00	25%
\$32,054.37	39%	\$4,932.12	\$3,680.00	25%

\$25,715.61	39%	\$3,544.60	\$2,658.00	25%
\$40,183.86	39%	\$5,628.12	\$4,202.00	25%
\$46,662.00	39%	\$11,277.28	\$7,707.00	32%
\$50,904.00	39%	\$11,277.28	\$7,707.00	32%
\$1,696.80	39%	\$189.00	\$141.00	25%
\$1,996.77	39%	\$189.00	\$141.00	25%
\$2,727.00	39%	\$189.00	\$141.00	25%
\$3,030.00	39%	\$189.00	\$141.00	25%
\$0.00	0%	\$189.00	\$141.00	25%
\$905.97	39%	\$270.00	\$202.00	25%
\$606.00	39% n/a	n/a		25%
\$6,060.00	39%	\$453.00	\$339.00	25%
\$3,272.40	39% n/a	n/a		25%
\$575.70	39% n/a	n/a		25%
\$1,484.70	39% n/a	n/a		25%
\$1,636.20	39% n/a	n/a		25%
\$1,636.20	39% n/a	n/a		25%

\$993.84	39% n/a	n/a		25%
\$330.27	39% n/a	n/a		25%
\$799.92	39% n/a	n/a		25%
\$254.52	39% n/a	n/a		25%
\$130.29	39% n/a	n/a		25%
\$330.27	39% n/a	n/a		25%
\$905.97	39%	\$140.00	\$105.00	25%
\$1,433.19	39% n/a	n/a		
\$2,083.43	39% n/a	n/a		
\$783.56	39% n/a	n/a		
\$1,433.19	39% n/a	n/a		
\$199.98	39% n/a	n/a		
\$909.00	39% n/a	n/a		
\$230.28	39% n/a	n/a		
\$230.28	39% n/a	n/a		
\$151.50	39% n/a	n/a		
\$5,211.60	39%	\$1,109.22	\$832.00	25%
\$5,151.00	39%	\$1,495.00	\$1,121.00	25%
\$3,030.00	39%	\$879.00	\$659.00	25%
\$7,575.00	39%	\$2,200.00	\$1,650.00	25%
\$9,211.20	39%	\$2,673.00	\$2,004.00	25%
\$9,211.20	39%	\$4,976.10	\$3,732.00	25%
\$5,390.37	39%	\$1,566.36	\$1,174.00	25%

\$8,480.97	39%	\$2,441.88	\$1,831.00	25%
\$9,938.40	39%	\$2,886.48	\$2,164.00	25%
\$121.20	39% n/a		n/a	
\$121.20	39% n/a		n/a	
\$212.10	39% n/a		n/a	
\$272.70	39% n/a		n/a	
\$303.00	39% n/a		n/a	
\$481.77	39% n/a		n/a	
\$421.17	39% n/a		n/a	
\$11,514.00	39%	\$3,091.00	\$2,318.00	25%
\$10,908.00	39%	\$2,638.00	\$1,977.00	25%
\$1,208.97	39% n/a		n/a	
\$1,515.00	39%	\$196.00	\$144.00	27%
\$2,272.50	39% n/a		n/a	
\$3,939.00	39%	\$762.00	\$571.00	25%
\$7,968.90	39%	\$2,224.00	\$1,668.00	25%
\$1,936.17	39% n/a		n/a	
\$1,936.17	39% n/a		n/a	
\$2,121.00	39%	\$189.00	\$141.00	25%
\$1,936.17	39% n/a		n/a	
\$1,936.17	39% n/a		n/a	
\$909.00	39% n/a		n/a	
\$909.00	39% n/a		n/a	
\$1,818.00	39% n/a		n/a	
\$1,818.00	39% n/a		n/a	
\$3,333.00	39% n/a		n/a	

\$1,515.00	39%	\$317.00	\$237.00	25%
\$19,994.97	39%	\$5,800.46	\$4,350.35	25%
\$3,329.97	39% n/a		n/a	
\$3,329.97	39% n/a		n/a	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category
921H	Folder Inserters Production
921J	Folder Inserters Production
921K	Folder Inserters Production
921L	Folder Inserters Production
921V	Folder Inserters Production
922R	Folder Inserters Production
DITP	Folder Inserters Production
F7ZE	Folder Inserters Production
FL56	Folder Inserters Production
FL57	Folder Inserters Production
FL58	Folder Inserters Production
FL7E	Folder Inserters Production
R254	Folder Inserters Production
R257	Folder Inserters Production
R503	Folder Inserters Production
R751	Folder Inserters Production
R752	Folder Inserters Production
R753	Folder Inserters Production
R754	Folder Inserters Production
R756	Folder Inserters Production
R764	Folder Inserters Production

R766	Folder Inserters Production
R767	Folder Inserters Production
R76X	Folder Inserters Production
R770	Folder Inserters Production
R77H	Folder Inserters Production
R77W	Folder Inserters Production
R77X	Folder Inserters Production
R77Z	Folder Inserters Production
R7AZ	Folder Inserters Production
RD87	Folder Inserters Production
RD88	Folder Inserters Production
RD8A	Folder Inserters Production
RD8N	Folder Inserters Production
RD92	Folder Inserters Production
RD93	Folder Inserters Production
RD96	Folder Inserters Production
RDA8	Folder Inserters Production
RDA9	Folder Inserters Production
RDFW	Folder Inserters Production
RDFX	Folder Inserters Production
RDFY	Folder Inserters Production
RDFZ	Folder Inserters Production
RDGE	Folder Inserters Production
RDH0	Folder Inserters Production
RDPM	Folder Inserters Production
RDPN	Folder Inserters Production
RDSV	Folder Inserters Production
RDYA	Folder Inserters Production
Y103	Folder Inserters Production
Y12A	Folder Inserters Production
Y12B	Folder Inserters Production
Y12C	Folder Inserters Production
Y12D	Folder Inserters Production
Y12E	Folder Inserters Production
Y12F	Folder Inserters Production
Y12G	Folder Inserters Production
Y12H	Folder Inserters Production
Y12K	Folder Inserters Production
Y13A	Folder Inserters Production
Y13B	Folder Inserters Production
Y13C	Folder Inserters Production
Y13D	Folder Inserters Production
Y13E	Folder Inserters Production

Y13F	Folder Inserters Production
Y13G	Folder Inserters Production
Y15F	Folder Inserters Production
Y15G	Folder Inserters Production
Y15J	Folder Inserters Production
Y15K	Folder Inserters Production
Y15L	Folder Inserters Production
Y15U	Folder Inserters Production
Y180	Folder Inserters Production
Y194	Folder Inserters Production
Y199	Folder Inserters Production
Y19A	Folder Inserters Production
Y19B	Folder Inserters Production
Y19C	Folder Inserters Production
Y1C2	Folder Inserters Production
Y201	Folder Inserters Production
Y202	Folder Inserters Production
Y203	Folder Inserters Production
Y204	Folder Inserters Production
Y206	Folder Inserters Production
Y207	Folder Inserters Production
Y208	Folder Inserters Production
Y209	Folder Inserters Production
Y20A	Folder Inserters Production
Y20B	Folder Inserters Production
Y20C	Folder Inserters Production
Y20D	Folder Inserters Production
Y20E	Folder Inserters Production
Y20F	Folder Inserters Production
Y20G	Folder Inserters Production
Y20H	Folder Inserters Production
Y20J	Folder Inserters Production
Y20JA	Folder Inserters Production
Y20JB	Folder Inserters Production
Y20JC	Folder Inserters Production
Y20JD	Folder Inserters Production
Y21D	Folder Inserters Production
Y21E	Folder Inserters Production
Y235	Folder Inserters Production
Y236	Folder Inserters Production
Y237	Folder Inserters Production
Y238	Folder Inserters Production
Y239	Folder Inserters Production
Y23A	Folder Inserters Production

Y23B	Folder Inserters Production
Y23C	Folder Inserters Production
Y25A	Folder Inserters Production
Y25B	Folder Inserters Production
Y25D	Folder Inserters Production
Y26A	Folder Inserters Production
Y26B	Folder Inserters Production
Y26C	Folder Inserters Production
Y26D	Folder Inserters Production
Y26E	Folder Inserters Production
Y270	Folder Inserters Production
Y271	Folder Inserters Production
Y275	Folder Inserters Production
Y30B	Folder Inserters Production
Y30Y	Folder Inserters Production
Y30Z	Folder Inserters Production
Y315B	Folder Inserters Production
Y316	Folder Inserters Production
Y318	Folder Inserters Production
Y319	Folder Inserters Production
Y320	Folder Inserters Production
Y322	Folder Inserters Production
Y323	Folder Inserters Production
Y326	Folder Inserters Production
Y327	Folder Inserters Production
Y328	Folder Inserters Production
Y32A	Folder Inserters Production
Y32E	Folder Inserters Production
Y32F	Folder Inserters Production
Y32G	Folder Inserters Production
Y32H	Folder Inserters Production
Y32K	Folder Inserters Production
Y32L	Folder Inserters Production
Y32M	Folder Inserters Production
Y32N	Folder Inserters Production
Y35A	Folder Inserters Production
Y35B	Folder Inserters Production
Y35C	Folder Inserters Production
Y35D	Folder Inserters Production
Y380	Folder Inserters Production

Y388	Folder Inserters Production
Y3D0	Folder Inserters Production
Y3DB	Folder Inserters Production
Y3DC	Folder Inserters Production
Y3F1	Folder Inserters Production
Y3F3	Folder Inserters Production
Y3F4	Folder Inserters Production
Y3FB	Folder Inserters Production
Y3FC	Folder Inserters Production
Y3FD	Folder Inserters Production
Y3FE	Folder Inserters Production
Y3FF	Folder Inserters Production
Y3FG	Folder Inserters Production
Y3FM	Folder Inserters Production
Y3FN	Folder Inserters Production
Y3FR	Folder Inserters Production
Y3FT	Folder Inserters Production
Y3FY	Folder Inserters Production
Y3FZ	Folder Inserters Production
Y3S0	Folder Inserters Production
Y3S1	Folder Inserters Production
Y3S2	Folder Inserters Production
Y3S3	Folder Inserters Production
Y3SA	Folder Inserters Production
Y3SB	Folder Inserters Production
Y3SC	Folder Inserters Production
Y3SD	Folder Inserters Production
Y3SE	Folder Inserters Production
Y3SF	Folder Inserters Production
Y3SG	Folder Inserters Production
Y3SH	Folder Inserters Production
Y3SJ	Folder Inserters Production
Y3SL	Folder Inserters Production
Y3SM	Folder Inserters Production
Y3SN	Folder Inserters Production
Y3SP	Folder Inserters Production
Y3ST	Folder Inserters Production
Y3SU	Folder Inserters Production
Y3SV	Folder Inserters Production
Y3SW	Folder Inserters Production
Y3SX	Folder Inserters Production
Y3SY	Folder Inserters Production
Y3Z0	Folder Inserters Production
Y3Z0	Folder Inserters Production
Y3Z0	Folder Inserters Production
Y3Z1	Folder Inserters Production

Y3Z1	Folder Inserters Production
Y431	Folder Inserters Production
Y43A	Folder Inserters Production
Y43B	Folder Inserters Production
Y43C	Folder Inserters Production
Y43D	Folder Inserters Production
Y43L	Folder Inserters Production
Y43L	Folder Inserters Production
Y43M	Folder Inserters Production
Y43M	Folder Inserters Production
Y470	Folder Inserters Production
Y471	Folder Inserters Production
Y472	Folder Inserters Production
Y473	Folder Inserters Production
Y474	Folder Inserters Production
Y475	Folder Inserters Production
Y476	Folder Inserters Production
Y479	Folder Inserters Production
Y47A	Folder Inserters Production
Y47B	Folder Inserters Production
Y47C	Folder Inserters Production
Y47D	Folder Inserters Production
Y47E	Folder Inserters Production
Y47F	Folder Inserters Production
Y47G	Folder Inserters Production
Y47H	Folder Inserters Production
Y47J	Folder Inserters Production
Y47K	Folder Inserters Production
Y47L	Folder Inserters Production
Y47M	Folder Inserters Production
Y47N	Folder Inserters Production
Y47P	Folder Inserters Production
Y47R	Folder Inserters Production

Y47S	Folder Inserters Production
Y47W	Folder Inserters Production
Y47X	Folder Inserters Production
Y47Y	Folder Inserters Production
Y47Z	Folder Inserters Production
Y484	Folder Inserters Production
Y485	Folder Inserters Production
Y48A	Folder Inserters Production
Y48B	Folder Inserters Production
Y48C	Folder Inserters Production
Y48D	Folder Inserters Production
Y48E	Folder Inserters Production
Y48F	Folder Inserters Production
Y48G	Folder Inserters Production
Y48W	Folder Inserters Production
Y490	Folder Inserters Production
Y491	Folder Inserters Production
Y491	Folder Inserters Production
Y49B	Folder Inserters Production
Y49D	Folder Inserters Production
Y49D	Folder Inserters Production
Y49E	Folder Inserters Production
Y49E	Folder Inserters Production
Y49H	Folder Inserters Production
Y49K	Folder Inserters Production
Y49L	Folder Inserters Production
Y4H0	Folder Inserters Production
Y4H1	Folder Inserters Production
Y4H2	Folder Inserters Production
Y4H3	Folder Inserters Production
Y503	Folder Inserters Production
Y504	Folder Inserters Production
Y506	Folder Inserters Production
Y507	Folder Inserters Production
Y508	Folder Inserters Production
Y509	Folder Inserters Production
Y510	Folder Inserters Production
Y512	Folder Inserters Production
Y514	Folder Inserters Production
Y516	Folder Inserters Production
Y518	Folder Inserters Production
Y540	Folder Inserters Production

Y551	Folder Inserters Production
Y554	Folder Inserters Production
Y554T	Folder Inserters Production
Y557	Folder Inserters Production
Y56B	Folder Inserters Production
Y56C	Folder Inserters Production
Y56C	Folder Inserters Production
Y572	Folder Inserters Production
Y574	Folder Inserters Production
Y574	Folder Inserters Production
Y580	Folder Inserters Production
Y581	Folder Inserters Production
Y582	Folder Inserters Production
Y583	Folder Inserters Production
Y584	Folder Inserters Production
Y701	Folder Inserters Production
Y703	Folder Inserters Production
Y732	Folder Inserters Production
Y734	Folder Inserters Production
Y735	Folder Inserters Production
Y780	Folder Inserters Production
Y941	Folder Inserters Production
Y980	Folder Inserters Production
Y9DO	Folder Inserters Production
Y9MB	Folder Inserters Production
Y9VS	Folder Inserters Production
Z99K	Folder Inserters Production
Z9FP	Folder Inserters Production
Z9MP	Folder Inserters Production
Z9U8	Folder Inserters Production
Z9U9	Folder Inserters Production
Z9UA	Folder Inserters Production
ZX01	Folder Inserters Production
ZX02	Folder Inserters Production
ZX05	Folder Inserters Production
ZX07	Folder Inserters Production
ZX0E	Folder Inserters Production
ZX0F	Folder Inserters Production
ZX0J	Folder Inserters Production
ZX10	Folder Inserters Production
ZX11	Folder Inserters Production
ZX1C	Folder Inserters Production

ZX23	Folder Inserters Production
ZX25	Folder Inserters Production
ZX30	Folder Inserters Production
ZX31	Folder Inserters Production
ZX50	Folder Inserters Production
ZX53	Folder Inserters Production
ZX55	Folder Inserters Production
ZX5A	Folder Inserters Production
ZX5B	Folder Inserters Production
ZX5C	Folder Inserters Production
ZX5C	Folder Inserters Production
ZXA0	Folder Inserters Production
ZXB1	Folder Inserters Production
ZXB2	Folder Inserters Production
ZXEM	Folder Inserters Production
ZXEX	Folder Inserters Production
ZXG1	Folder Inserters Production
ZXG2	Folder Inserters Production
ZXG3	Folder Inserters Production
ZXG4	Folder Inserters Production
ZXG5	Folder Inserters Production
ZXG6	Folder Inserters Production
ZXG7	Folder Inserters Production
ZXG8	Folder Inserters Production
ZXH3	Folder Inserters Production
ZXH4	Folder Inserters Production
ZXH5	Folder Inserters Production
ZXH6	Folder Inserters Production
ZXH7	Folder Inserters Production
ZXH8	Folder Inserters Production
ZXM1	Folder Inserters Production
ZXM2	Folder Inserters Production
ZXM3	Folder Inserters Production
ZXM4	Folder Inserters Production
ZXM5	Folder Inserters Production
ZXM6	Folder Inserters Production
ZXM7	Folder Inserters Production
ZXM8	Folder Inserters Production
ZXMA	Folder Inserters Production
ZXMB	Folder Inserters Production
ZXMC	Folder Inserters Production
ZXMD	Folder Inserters Production
ZXME	Folder Inserters Production
ZXMF	Folder Inserters Production
ZXMG	Folder Inserters Production

ZXSA	Folder Inserters Production
SR9R	Folder Inserters Production
SR9S	Folder Inserters Production
SR9T	Folder Inserters Production
R771	Folder Inserters Production
R772	Folder Inserters Production
R773	Folder Inserters Production
R774	Folder Inserters Production
RDB1	Folder Inserters Production
RDB2	Folder Inserters Production
RDB3	Folder Inserters Production
RDBV	Folder Inserters Production
RDEV	Folder Inserters Production
RDG1	Folder Inserters Production
RDG2	Folder Inserters Production
RDGE	Folder Inserters Production
RDM1	Folder Inserters Production
RDM2	Folder Inserters Production
RDM3	Folder Inserters Production
RDM6	Folder Inserters Production
RDN1	Folder Inserters Production

Description	MSRP		
	EQUIPMENT	contract price	% OFF MSRP
Upper Fold Plate	774	526	32.0%
Lower Fold Plate	774	526	32.0%
Lower Deflector	774	526	32.0%
Upper Deflector	774	526	32.0%
Add. Folding capability	9,916	6,743	32.0%
6-1-4" Lower Buckle Chute	5,355	3,641	32.0%
90" Table- 110V	3,484	2,369	32.0%
30" Table Extension	581	395	32.0%
MSE Top Edge Marker	11,381	7,739	32.0%
Bottom Edge Marker 6X9	11,381	7,739	32.0%
Bottom Edge Marker 10x13	11,381	7,739	32.0%
9' Flat Collecting Conveyor	6,581	4,475	32.0%
Forms Conveyor-Domestic	12,658	8,607	32.0%
Low Cap Divert w-Smart Deflect	8,123	5,523	32.0%
DC Meterlink Kit (6500 Series)	1,484	1,009	32.0%
DM16K (Non-PB Upgrade)	23,865	16,228	32.0%
DM16K (PB Upgrade)	23,865	16,228	32.0%
DM16KR (Non-PB Upgrade)	23,865	16,228	32.0%
DM16KR (PB Upgrade)	23,865	16,228	32.0%
DM Infinity DM16KR Non PB	23,865	16,228	32.0%
DM16KR (New Placements)	23,865	16,228	32.0%

DM16KR (New - Competitive Displacement)	23,865	16,228	32.0%
DM INFINITY-MPS26K Resettable	40,639	27,634	32.0%
B&H Modular Output Kit	671	456	32.0%
DM Infinity Non-PB System Install	671	456	32.0%
R150-6500 Series Seal Only Head	1,548	1,053	32.0%
B&H Integrated Output Kit	1,678	1,141	32.0%
Accessory Kit (Hasler, Short Deck, S309)	406	276	32.0%
DM Infinity Stand - Non PB Sys	671	456	32.0%
Weigh On The Fly Software	23,510	15,987	32.0%
Prime DC	53,175	36,159	32.0%
Advanced DC	116,968	79,538	32.0%
Upgrade Prime To Advanced DC	70,968	48,258	32.0%
DC Idle Time Control, Per Inserter	6,452	4,387	32.0%
Filebase Enabler	20,645	14,039	32.0%
Application Support - Per Job-Field	7,129	4,848	32.0%
File Server Set-Up Charge	-	-	32.0%
Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	6,387	4,343	32.0%
Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	12,903	8,774	32.0%
DC Verify Foundation 1-4	69,677	47,381	32.0%
DC Verify Foundation 5+	96,774	65,806	32.0%
DC Verify Prime DC Sys	32,258	21,935	32.0%
DC Verify Adv DC Sys	12,903	8,774	32.0%
DFWords Ent Server	54,194	36,852	32.0%
MPS/APS Advanced DC	121,290	82,477	32.0%
Local DC Insite - Base - 4 Inserters or Less	12,903	8,774	32.0%
DFW Insite - Std (5+ Systems)	25,806	17,548	32.0%
DFWorks Std Server Pkg	56,129	38,168	32.0%
Hand Held Barcode-OCR Scanner	826	562	32.0%
Forms Conveyor, In-Line	17,548	11,933	32.0%
1/8" L>R Blade Block Assy	16,129	10,968	32.0%
1/6" L>R Blade Block Assy	16,129	10,968	32.0%
1/4" L>R Blade Block Assy	16,129	10,968	32.0%
Dual Blade Block Assy	16,129	10,968	32.0%
7.8MM L>R Blade Block Assy	16,129	10,968	32.0%
1/8" R>L Blade Block Assy	16,129	10,968	32.0%
1/6" R>L Blade Block Assy	16,129	10,968	32.0%
1/4" R>L Blade Block Assy	16,129	10,968	32.0%
7.8MM R>L Blade Block Assy	16,129	10,968	32.0%
Trim Kit Right W- Bucket	3,032	2,062	32.0%
Trim Kit Left W- Bucket	3,032	2,062	32.0%
Trim Kit Center	3,032	2,062	32.0%
Trim Kit Right W- Funnel	3,032	2,062	32.0%
Trim Kit Left W- Funnel	3,032	2,062	32.0%

Dual Slit Assembly With Bucket	4,265	2,900	32.0%
Dual Slit Assembly With Funnel	4,065	2,764	32.0%
Bouncing Buckle Chute < 5 Pgs	3,871	2,632	32.0%
Bouncing Buckle Chute > 5 Pgs	3,871	2,632	32.0%
Bouncing Buckle Chute	3,871	2,632	32.0%
Mini Buckle Chute	3,871	2,632	32.0%
Lower 14" Buckle Chute	3,871	2,632	32.0%
Upper 14" Buckle Chute	3,871	2,632	32.0%
Elevator Module	12,839	8,730	32.0%
Funnel Assembly	1,142	777	32.0%
Trim Collector	26,316	17,895	32.0%
Dual Trim Collector	28,574	19,430	32.0%
Bin for Trim And Vac Plus Y19C	645	439	32.0%
Trim And Vac Plus	50,258	34,175	32.0%
Surefeed 9' Feedmax	14,097	9,586	32.0%
API TM1 Single Input Westport	46,645	31,719	32.0%
Dual Input Merging TM Westport	51,832	35,246	32.0%
Standard FIM	12,194	8,292	32.0%
Wide Body FIM	15,342	10,433	32.0%
API TM1 Single Input Eastport	46,645	31,719	32.0%
Dual Input Merging TM Eastport	51,832	35,246	32.0%
Dual Accumulator Folder	73,497	49,978	32.0%
Flexible Dual Accumulator	80,645	54,839	32.0%
Reverse Accumulate	3,110	2,115	32.0%
Reverse Accumulate	3,110	2,115	32.0%
Addl Monitor- API Dual Accum- Folder Mount	5,806	3,948	32.0%
Addl Monitor- API Sheet Fdr- Stitcher Mount	5,806	3,948	32.0%
FDA FIM North Port	12,194	8,292	32.0%
FDA Transport - TM1	15,342	10,433	32.0%
FDA Standard Accumulate	3,871	2,632	32.0%
FDA Reverse Accumulate	3,871	2,632	32.0%
Automatic foldplates	19,355	13,161	32.0%
Y234 3 autochutes + 1 deflector	12,903	8,774	32.0%
Auto foldplate 1234 Y208	19,355	13,161	32.0%
Auto foldplate 1234 Y209	19,355	13,161	32.0%
Auto foldplate 1234 Y471	19,355	13,161	32.0%
18K Dual Web Cutter	98,710	67,123	32.0%
New Dual Web Cutter (replaces Y21D)	98,710	67,123	32.0%
Fixed Beam scanner	3,639	2,474	32.0%
Moving Beam scanner	5,419	3,685	32.0%
Camera scanner	12,903	8,774	32.0%
Extended hopper for Y234	9,032	6,142	32.0%
Add'l monitor Y234 mount	5,806	3,948	32.0%
LowCap Divert w/chutes Y234	8,123	5,523	32.0%

Reverse accumulator option Y234	3,871	2,632	32.0%
Set of std. chutes Y234	-	-	32.0%
Barcode Scan- Y250, Top	3,639	2,474	32.0%
Barcode Scan- Y250, Btm	3,639	2,474	32.0%
Trapping Hi-Cap	7,226	4,914	32.0%
OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	2,903	1,974	32.0%
OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only	2,903	1,974	32.0%
OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	1,477	1,005	32.0%
OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	1,477	1,005	32.0%
OMR Scan- Y250, 4th Chnl, Top-Btm Scan	1,477	1,005	32.0%
Barcode Scan- Dual Web Cutter (2 Scanners)	7,277	4,949	32.0%
OMR Scan- Dual Web Cutter (2 Scanners)	5,806	3,948	32.0%
OMR Scan- Dual Web C', Add'l Chnl (2 Scanners)	2,955	2,009	32.0%
Add'l Monitor- 17" On Stand (Non-Touch)	3,600	2,448	32.0%
VPS Stand	1,613	1,097	32.0%
Pattern Reader	6,581	4,475	32.0%
Vertical Stacker	11,742	7,985	32.0%
Heavies Vertical Stacker	19,484	13,249	32.0%
Output Rotate Module	54,839	37,290	32.0%
Servo V-Bin	11,742	7,985	32.0%
Vacuum Transport Standard	21,355	14,521	32.0%
MCS 2" Array Print Sys - DC	48,335	32,868	32.0%
MCS 4600 4 Print (Two 2 Print Heads	56,077	38,133	32.0%
MCS 8 Inch Print System	70,426	47,890	32.0%
MCS GIS4250 Print System	104,335	70,948	32.0%
Universal Vacuum Base	21,355	14,521	32.0%
IMS...Ink Management System	5,394	3,668	32.0%
Output LineScan MPS	52,258	35,535	32.0%
Output LineScan FPS	52,258	35,535	32.0%
2" Array Compact EFS for MPS	81,974	55,742	32.0%
4" Array Compact EFS for MPS	89,716	61,007	32.0%
4250 Compact EFS for MPS	125,071	85,048	32.0%
2" Array VTT EFS for FPS SD	81,974	55,742	32.0%
4" Array VTT EFS for FPS SD	89,716	61,007	32.0%
4250 VTT EFS for FPS SD	125,071	85,048	32.0%
MPS Print+ Package	258,065	175,484	32.0%
MSE Print+ Package	225,806	153,548	32.0%
Print+ Workstation Pkg	14,710	10,003	32.0%
Print+ Server Package	40,000	27,200	32.0%
Power Stacker	12,155	8,265	32.0%

Weigh-On-The-FlyScale	36,296	24,682	32.0%
Infrared Dryer-9000 Watt	#N/A	#N/A	32.0%
Tabber with a 4 inch kit	29,465	20,036	32.0%
Tabber with a 2 inch kit	29,032	19,742	32.0%
Divert (Attchd prior to IJ)	6,452	4,387	32.0%
9' CONVEYOR	5,161	3,510	32.0%
6' CONVEYOR	4,516	3,071	32.0%
Select SW Add'l - Current User	19,355	13,161	32.0%
Selects SW/HW-New User	27,742	18,865	32.0%
Selects SW/HW-Database Cntrl	27,742	18,865	32.0%
Selectivity Install/Training	3,871	2,632	32.0%
Output Scanning SW/HW	31,613	21,497	32.0%
GIS 4250 - Stand alone Inkjet	83,871	57,032	32.0%
36" Flexible Inkjet Transport	12,258	8,335	32.0%
56" Flexible Inkjet Transport	13,871	9,432	32.0%
72" Flexible Inkjet Transport	16,129	10,968	32.0%
30" Dryer bases - Hi Temp	3,355	2,281	32.0%
Divert Att'd (after inkjet)	6,452	4,387	32.0%
MCS Exp Mod max 3 addl cameras	3,226	2,194	32.0%
iSite Area Scan Camera 1024x768	27,774	18,886	32.0%
iSite High Res Area Scan Cam 1400x1	29,619	20,141	32.0%
iSite Line Scan Camera 2k 6x9	32,555	22,137	32.0%
iSite High Res Line Scan Camera	35,077	23,853	32.0%
Add'l Area Scan Camera 1024x768	7,408	5,037	32.0%
Add'l High Res Area Scan Cam 1400x1	8,471	5,760	32.0%
iSite Floating Transport	12,697	8,634	32.0%
iSite Bolt-on Mount	361	246	32.0%
iSite Rolling Adjustable Stand	3,077	2,093	32.0%
Image Archive	2,373	1,614	32.0%
iData Repair/System	23,375	15,895	32.0%
iDataRepair Lite	13,826	9,402	32.0%
iDataView	20,323	13,819	32.0%
22" Touch Screen	623	423	32.0%
iSite Hand Scanner	1,077	733	32.0%
iSite Tracking Module	10,929	7,432	32.0%
iData Printer Interfacing	2,581	1,755	32.0%
Add' Line Scan Camera 2K 6X9	11,111	7,555	32.0%
Add'l High Res Line Scan Cam 4K 10x	13,246	9,008	32.0%
iSite Area Scan Camera 640x480	26,549	18,054	32.0%
Add'l iSite Area Scan Camera 640x480	6,734	4,579	32.0%
iData Repair Opt 2/system	58,065	39,484	32.0%
iData Repair Opt 2/seat	10,968	7,458	32.0%
21K Sheet Feeder	49,174	33,438	32.0%
21K Sheet Feeder	49,174	33,438	32.0%
21K Sheet Feeder	49,174	33,438	32.0%
36K Sheet Feeder	75,097	51,066	32.0%

36K Sheet Feeder	75,097	51,066	32.0%
50K Sheet Feeder	126,581	86,075	32.0%
Barcode Scan- Y431, Fixed Scanning, Btm	3,639	2,474	32.0%
Barcode Scan- Y431, Fixed Scanning, Top Left	3,639	2,474	32.0%
Barcode Scan- Y431, Fixed Scanning, Top Right	3,639	2,474	32.0%
Barcode Scan- Y431, MBS, Top Mount	3,639	2,474	32.0%
Cutsheet Input Line scan - Top mount	68,387	46,503	32.0%
Cutsheet Input Line scan - Top mount	68,387	46,503	32.0%
Cutsheet Input Line scan - Bottom mount	68,387	46,503	32.0%
Cutsheet Input Line scan - Bottom mount	68,387	46,503	32.0%
HPI Accumulator	82,581	56,155	32.0%
HPI PB Legacy Folder 6 Roller	17,161	11,670	32.0%
HPI Reverse Accumulator	82,581	56,155	32.0%
HPI Heavy Duty Folder 6 Roller	38,065	25,884	32.0%
36K Cutter- Pinfeed	148,387	100,903	32.0%
25K Cutter- Pinfeed	106,452	72,387	32.0%
HPI Heavy Duty Folder-Accumulator Interf	4,774	3,246	32.0%
HPI Heavy Duty Folder Bypass Kit For Flats	2,000	1,360	32.0%
Blade Block L>R, E-port, 1/8" Chip Out	16,129	10,968	32.0%
Blade Block L>R, E-port, 1/6" Chip Out	16,129	10,968	32.0%
Blade Block L>R, E-port, 7.8MM Chip Out	16,129	10,968	32.0%
Blade Block L>R, E-port, Chamfer (No Chip)	16,129	10,968	32.0%
HPI Eastport TM1	104,516	71,071	32.0%
HPI Eastport TM1 Tubes- 7"	3,419	2,325	32.0%
HPI Eastport TM1 Tubes- 8.5"	3,419	2,325	32.0%
OMR Scan- Cutter, 1st Pos. (2 Scanners)	5,806	3,948	32.0%
OMR Scan- Cutter, Add'l Chnl (2 Scanners)	2,955	2,009	32.0%
OMR Scan- Cutter, 2nd Pos. (2 Scanners)	2,955	2,009	32.0%
Barcode Scan- Cutter, Fixed Scanning (2 Scanners)	7,277	4,949	32.0%
Barcode Scan- Cutter, MBS Scanning (2 Scanners)	12,774	8,686	32.0%
Kit-No North Port	2,839	1,930	32.0%
Kit-HPI TM1 Northport Fim	12,315	8,375	32.0%
Quad Cart Adaptor	4,103	2,790	32.0%

Camera- Cutter (2 Cameras)	28,387	19,303	32.0%
HPI Westport TM1	104,516	71,071	32.0%
HPI Westport TM1 Tubes- 7"	3,419	2,325	32.0%
HPI Westport TM1 Tubes- 8.5"	3,419	2,325	32.0%
Cutter- Gutter Cut Knives Assy	12,903	8,774	32.0%
36K Cutter- Pinless	148,387	100,903	32.0%
25K Cutter- Pinless	106,452	72,387	32.0%
Blade Block L>R, W-port, 1/8" Chip Out	16,129	10,968	32.0%
Blade Block L>R, W-port, 1/6" Chip Out	16,129	10,968	32.0%
Blade Block L>R, W-port, 7.8MM Chip Out	16,129	10,968	32.0%
Blade Block L>R, W-port, Chamfer (No Chip)	16,129	10,968	32.0%
HPI Eastport Brokerfold- Flats TM	61,516	41,831	32.0%
Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E)	5,806	3,948	32.0%
Add'l Monitor- HPI (Y47E Or Y470-Y472)	5,806	3,948	32.0%
HPI Westport Brokerfold- Flats TM	61,516	41,831	32.0%
On-Edge Stacker (FPS)	25,742	17,505	32.0%
On-Edge Stacker (MPS/APS)	34,168	23,234	32.0%
On-Edge Stacker (MPS/APS)	34,168	23,234	32.0%
OES Offset Kit	11,381	7,739	32.0%
In Line OES	64,516	43,871	32.0%
In Line OES	64,516	43,871	32.0%
Privacy Guard MPS	35,655	24,246	32.0%
Privacy Guard MPS	35,655	24,246	32.0%
Light Table - US	323	219	32.0%
TrayTag Printer OES Mount	6,452	4,387	32.0%
TrayTag Printer Vbin Mount	6,452	4,387	32.0%
Hunkeler Unwinder Base	52,258	35,535	32.0%
Hunkeler Unwinder Core (3")	3,600	2,448	32.0%
Hunkeler Unwinder Core (5")	5,922	4,027	32.0%
Hunkeler Unwinder Core (150Mm)	5,922	4,027	32.0%
MPS/APS 3 Station Chassis	106,323	72,299	32.0%
MPS/APS 4 Station Chassis	112,903	76,774	32.0%
MPS/APS 6 Station Chassis	136,258	92,655	32.0%
MPS/APS 7 Station Chassis	141,677	96,341	32.0%
MPS/APS 8 Station Chassis	145,419	98,885	32.0%
MPS/APS 9 Station Chassis	165,290	112,397	32.0%
MPS/APS 10 Station Chassis	168,774	114,766	32.0%
MPS/APS 12 Station Chassis	186,839	127,050	32.0%
MPS/APS 14 Station Chassis	204,774	139,246	32.0%
MPS/APS 16 Station Chassis	212,000	144,160	32.0%
MPS/APS 18 Station Chassis	236,258	160,655	32.0%
Mail Stream Merge Module	196,774	133,806	32.0%

Barcode Scanner - Encl Fdr	5,032	3,422	32.0%
MPS Friction Feeder	14,839	10,090	32.0%
MPS Friction feeder - (Thick version of the Y554)	#N/A	#N/A	32.0%
MPS Rotary Feeder	20,000	13,600	32.0%
MPS 22K Engine-Takeaway-Sealer-2 VS	383,419	260,725	32.0%
MPS 26K Engine-Takeaway-Sealer-2 VS	512,452	348,467	32.0%
MPS 26K Engine-Takeaway-Sealer-2 VS	512,452	348,467	32.0%
6 Stage Buffer	57,935	39,396	32.0%
TnT MPS	105,161	71,510	32.0%
TnT MPS	105,161	71,510	32.0%
Touchscreen Monitor - Factory	3,562	2,422	32.0%
Add'l Monitor- W-port TM1 (Non-Touch)	5,806	3,948	32.0%
Add'l Monitor- E-port TM1 (Non-Touch)	5,806	3,948	32.0%
Add'l Monitor-Roll-Around (Non-Touchscreen)	5,806	3,948	32.0%
Touchscreen Monitor - Field	3,871	2,632	32.0%
MPS-APS Output 2 VS Module	28,387	19,303	32.0%
Infinity - VS Module	17,419	11,845	32.0%
MPS/APS Bottom Edge Marker	11,381	7,739	32.0%
Edge Marker, Top One Color	11,381	7,739	32.0%
Edge Marker, Top Second Color	11,381	7,739	32.0%
VS Mid-Station Power Stacker	8,387	5,703	32.0%
Flats & Letters Stacker	4,839	3,290	32.0%
Letters - Horizontal Belt Stacker	4,252	2,891	32.0%
Companion Base System	113,554	77,216	32.0%
HCSF MBSC	7,054	4,797	32.0%
Letters - Vertical Power Stacker	1,929	1,312	32.0%
Std Installation - FPS9K	5,806	3,948	32.0%
Std Installation - FPS12/14k	9,677	6,581	32.0%
Std Installation - MPS	12,903	8,774	32.0%
Std. Integr with ShtFdr at DMS FL	9,677	6,581	32.0%
Std. Integr - ShtFdr on site	19,355	13,161	32.0%
Customer Tech training at DMS FL	3,226	2,194	32.0%
Short footprint Turn Over	16,000	10,880	32.0%
Privacy Guard FPS SD	35,655	24,246	32.0%
Short footprint Turnover (Rival)	16,000	10,880	32.0%
Belt Turnover MSE	23,742	16,145	32.0%
Inputless Kit For MSE 3 Or 6	6,129	4,168	32.0%
Inputless Kit For MSE 9 Or 12	6,129	4,168	32.0%
MSE In-Line Folder Feeder	77,252	52,531	32.0%
Forceflex Feeder 14"	6,710	4,563	32.0%
Forceflex Feeder 20"	8,581	5,835	32.0%
Air Compressor	3,626	2,466	32.0%

No Changeover Module	15,484	10,529	32.0%
12k speed upgrade	6,452	4,387	32.0%
6x9 Chassis Upgrade 9K to 12K	125,161	85,110	32.0%
10x13 Chassis Upgr 9K to 12K	125,161	85,110	32.0%
Modular Friction Feeder	10,323	7,019	32.0%
Greenhouse - Blank Feeder	4,516	3,071	32.0%
Modular Rotary Feeder	15,484	10,529	32.0%
MB Scan Friction Fdr-Top	5,032	3,422	32.0%
MB Scan Friction Fdr-Btm	5,032	3,422	32.0%
MB Scan Rotary Fdr-Top	5,032	3,422	32.0%
MB Scan Rotary Fdr-Top	5,032	3,422	32.0%
FMI Cut Sheet Input	109,032	74,142	32.0%
MSE Buffer	36,310	24,691	32.0%
MSE Buffer with TnT	85,806	58,348	32.0%
Edge marker	11,381	7,739	32.0%
2nd Edge marker	11,381	7,739	32.0%
MSE12 - 3 Fdr 10X13 Chassis	244,516	166,271	32.0%
MSE12 - 6 Fdr 10X13 Chassis	239,355	162,761	32.0%
MSE12 - 9 Fdr 10X13 Chassis	253,548	172,413	32.0%
MSE12 - 12 Fdr 10X13 Chassis	293,548	199,613	32.0%
MSE14 - 3 Fdr 10X13 Chassis	270,323	183,819	32.0%
MSE14 - 6 Fdr 10X13 Chassis	265,161	180,310	32.0%
MSE14 - 9 Fdr 10X13 Chassis	279,355	189,961	32.0%
MSE14 - 12 Fdr 10X13 Chassis	319,355	217,161	32.0%
MSE 9 - 3 Fdr 6X9 Chassis	203,226	138,194	32.0%
MSE 9 - 6 Fdr 6X9 Chassis	204,516	139,071	32.0%
MSE 9 - 3 Fdr 10X13 Chassis	232,903	158,374	32.0%
MSE 9 - 6 Fdr 10X13 Chassis	234,194	159,252	32.0%
MSE 9 - 9 Fdr 6X9 Chassis	218,710	148,723	32.0%
MSE 9 - 9 Fdr 10X13 Chassis	248,387	168,903	32.0%
MSE12 - 3 Fdr 6X9 Chassis	214,839	146,090	32.0%
MSE12 - 6 Fdr 6X9 Chassis	209,677	142,581	32.0%
MSE12 - 9 Fdr 6X9 Chassis	223,871	152,232	32.0%
MSE12 - 12 Fdr 6X9 Chassis	263,871	179,432	32.0%
MSE14 - 3 Fdr 6X9 Chassis	240,645	163,639	32.0%
MSE14 - 6 Fdr 6X9 Chassis	235,484	160,129	32.0%
MSE14 - 9 Fdr 6X9 Chassis	249,677	169,781	32.0%
MSE14 - 12 Fdr 6X9 Chassis	289,677	196,981	32.0%
Mid Tier MSE 2 Encl.	179,355	121,961	32.0%
Mid Tier MSE 3 Encl.	187,097	127,226	32.0%
Mid Tier MSE 4 Encl.	194,839	132,490	32.0%
Mid Tier MSE 5 Encl.	206,452	140,387	32.0%
Mid Tier MSE 6 Encl.	214,194	145,652	32.0%
MSE Short Footprint Turnover V-Bin	14,839	10,090	32.0%
MSE Turnover + V-Bin	22,581	15,355	32.0%

Standalone Short Footprint Turnover	16,000	10,880	32.0%
SiteVue	-	-	5.0%
SiteVue + HelpDesk	-	-	5.0%
SiteVue PC	-	-	5.0%
Accounting Integr Kit -1 Meter	632	531	16.0%
Accounting Integr Kit -2 Meter	710	596	16.0%
Accounting Integr Kit -3 Meter	774	650	16.0%
Funds Refill Kit - 1 DM1000, Shared Netw	632	531	16.0%
MSM to Infinity Mtr Conn. Kit-1 meter	968	813	16.0%
MSM to Infinity Mtr Conn. Kit-2 meters	1,161	975	16.0%
MSM to Infinity Mtr Conn. Kit-3 meters	1,290	1,084	16.0%
DFWorks Base Server Pkg	24,129	20,268	16.0%
DFWorks Ent Server Pkg	82,581	69,368	16.0%
DFWorks Base Server	17,419	14,632	16.0%
DFWorks Std Server	28,387	23,845	16.0%
DFWords Ent Server	54,194	45,523	16.0%
MSM - 1 meter(ISC-Competitive)	9,548	8,021	16.0%
MSM for 2 meters inserter	10,194	8,563	16.0%
MSM for 3 meters inserter	13,935	11,706	16.0%
MSM for DM series mailing mach. connectivity	8,645	7,262	16.0%
Msm Rollup Integrity Module	51,484	43,246	16.0%



1,606	1,526	5.0%
2,835	2,693	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
2,733	2,596	5.0%
6,182	5,872	5.0%
13,598	12,918	5.0%
8,250	7,838	5.0%
1,000	950	5.0%
2,400	2,280	5.0%
-	-	5.0%
2,551	2,423	5.0%
445	423	5.0%
1,080	1,026	5.0%
6,100	5,795	5.0%
12,700	12,065	5.0%
6,500	6,175	5.0%
100	95	5.0%
6,300	5,985	5.0%
14,100	13,395	5.0%
2,000	1,900	5.0%
4,000	3,800	5.0%
5,700	5,415	5.0%
100	95	5.0%
1,224	1,163	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
212	201	5.0%
212	201	5.0%
212	201	5.0%
212	201	5.0%
212	201	5.0%

297	283	5.0%
284	269	5.0%
270	257	5.0%
270	257	5.0%
270	257	5.0%
270	257	5.0%
270	257	5.0%
270	257	5.0%
270	257	5.0%
896	851	5.0%
80	76	5.0%
1,836	1,744	5.0%
1,993	1,893	5.0%
-	-	5.0%
4,124	3,918	5.0%
1,092	1,037	5.0%
3,615	3,434	5.0%
4,017	3,816	5.0%
851	808	5.0%
1,070	1,017	5.0%
3,615	3,434	5.0%
4,017	3,816	5.0%
5,126	4,870	5.0%
5,625	5,344	5.0%
217	206	5.0%
217	206	5.0%
405	385	5.0%
405	385	5.0%
851	808	5.0%
1,070	1,017	5.0%
270	257	5.0%
270	257	5.0%
1,350	1,283	5.0%
900	855	5.0%
1,350	1,283	5.0%
1,350	1,283	5.0%
1,350	1,283	5.0%
6,885	6,541	5.0%
6,885	6,541	5.0%
255	242	5.0%
380	361	5.0%
1,080	1,026	5.0%
630	599	5.0%
405	385	5.0%
567	539	5.0%

255	242	5.0%
-	-	5.0%
255	242	5.0%
255	242	5.0%
504	479	5.0%
200	190	5.0%
200	190	5.0%
100	95	5.0%
100	95	5.0%
100	95	5.0%
510	485	5.0%
400	380	5.0%
200	190	5.0%
251	239	5.0%
-	-	5.0%
187	178	5.0%
819	778	5.0%
1,359	1,291	5.0%
4,420	4,199	5.0%
820	779	5.0%
1,490	1,415	5.0%
3,746	3,559	5.0%
3,911	3,716	5.0%
4,912	4,667	5.0%
7,277	6,914	5.0%
1,490	1,415	5.0%
376	357	5.0%
6,318	6,002	5.0%
6,318	6,002	5.0%
6,607	6,277	5.0%
7,231	6,869	5.0%
10,080	9,576	5.0%
6,353	6,035	5.0%
6,953	6,605	5.0%
9,693	9,208	5.0%
14,000	13,300	5.0%
12,000	11,400	5.0%
660	627	5.0%
3,600	3,420	5.0%
848	805	5.0%

2,532	2,405	5.0%
468	445	5.0%
702	667	5.0%
639	607	5.0%
500	475	5.0%
416	395	5.0%
364	346	5.0%
1,560	1,482	5.0%
2,236	2,124	5.0%
2,236	2,124	5.0%
312	296	5.0%
2,548	2,421	5.0%
6,760	6,422	5.0%
950	903	5.0%
1,075	1,021	5.0%
1,250	1,188	5.0%
260	247	5.0%
500	475	5.0%
260	247	5.0%
1,300	1,235	5.0%
1,300	1,235	5.0%
1,300	1,235	5.0%
1,300	1,235	5.0%
350	333	5.0%
350	333	5.0%
1,031	979	5.0%
26	25	5.0%
250	238	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
98	93	5.0%
-	-	5.0%
-	-	5.0%
500	475	5.0%
500	475	5.0%
1,300	1,235	5.0%
400	380	5.0%
-	-	5.0%
-	-	5.0%
8,179	7,770	5.0%
8,179	7,770	5.0%
8,179	7,770	5.0%
9,714	9,228	5.0%

9,714	9,228	5.0%
8,829	8,388	5.0%
255	242	5.0%
255	242	5.0%
255	242	5.0%
255	242	5.0%
6,625	6,294	5.0%
6,625	6,294	5.0%
6,625	6,294	5.0%
6,625	6,294	5.0%
5,760	5,472	5.0%
1,197	1,137	5.0%
5,760	5,472	5.0%
2,655	2,522	5.0%
10,350	9,833	5.0%
7,425	7,054	5.0%
333	316	5.0%
140	133	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
7,290	6,926	5.0%
-	-	5.0%
-	-	5.0%
400	380	5.0%
200	190	5.0%
200	190	5.0%
510	485	5.0%
890	846	5.0%
-	-	5.0%
859	816	5.0%
286	272	5.0%

2,375	2,256	5.0%
7,290	6,926	5.0%
-	-	5.0%
-	-	5.0%
900	855	5.0%
10,350	9,833	5.0%
7,425	7,054	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
4,291	4,076	5.0%
405	385	5.0%
405	385	5.0%
4,291	4,076	5.0%
1,795	1,705	5.0%
2,383	2,264	5.0%
2,383	2,264	5.0%
794	754	5.0%
3,328	3,162	5.0%
3,328	3,162	5.0%
2,487	2,363	5.0%
2,487	2,363	5.0%
25	24	5.0%
500	475	5.0%
500	475	5.0%
3,645	3,463	5.0%
251	239	5.0%
413	392	5.0%
413	392	5.0%
8,240	7,828	5.0%
8,750	8,313	5.0%
10,560	10,032	5.0%
10,980	10,431	5.0%
11,270	10,707	5.0%
12,810	12,170	5.0%
13,080	12,426	5.0%
14,480	13,756	5.0%
15,870	15,077	5.0%
16,430	15,609	5.0%
18,310	17,395	5.0%
15,250	14,488	5.0%

351	333	5.0%
1,150	1,093	5.0%
1,563	1,485	5.0%
1,550	1,473	5.0%
29,715	28,229	5.0%
39,715	37,729	5.0%
39,715	37,729	5.0%
4,041	3,839	5.0%
7,335	6,968	5.0%
7,335	6,968	5.0%
248	236	5.0%
405	385	5.0%
405	385	5.0%
405	385	5.0%
270	257	5.0%
1,980	1,881	5.0%
1,215	1,154	5.0%
794	754	5.0%
794	754	5.0%
794	754	5.0%
585	556	5.0%
400	380	5.0%
216	205	5.0%
11,113	10,557	5.0%
515	489	5.0%
156	148	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
1,075	1,021	5.0%
2,487	2,363	5.0%
1,075	1,021	5.0%
1,375	1,306	5.0%
428	406	5.0%
428	406	5.0%
6,517	6,191	5.0%
520	494	5.0%
665	632	5.0%
253	240	5.0%

1,200	1,140	5.0%
625	594	5.0%
12,272	11,658	5.0%
12,272	11,658	5.0%
800	760	5.0%
350	333	5.0%
1,200	1,140	5.0%
351	333	5.0%
351	333	5.0%
351	333	5.0%
351	333	5.0%
7,605	7,225	5.0%
2,533	2,406	5.0%
5,985	5,686	5.0%
794	754	5.0%
794	754	5.0%
18,950	18,003	5.0%
18,550	17,623	5.0%
19,650	18,668	5.0%
22,750	21,613	5.0%
20,950	19,903	5.0%
20,550	19,523	5.0%
21,650	20,568	5.0%
24,750	23,513	5.0%
15,750	14,963	5.0%
15,850	15,058	5.0%
18,050	17,148	5.0%
18,150	17,243	5.0%
16,950	16,103	5.0%
19,250	18,288	5.0%
16,650	15,818	5.0%
16,250	15,438	5.0%
17,350	16,483	5.0%
20,450	19,428	5.0%
18,650	17,718	5.0%
18,250	17,338	5.0%
19,350	18,383	5.0%
22,450	21,328	5.0%
9,550	9,073	5.0%
9,850	9,358	5.0%
10,550	10,023	5.0%
10,850	10,308	5.0%
11,200	10,640	5.0%
1,075	1,021	5.0%
1,375	1,306	5.0%

1,075	1,021	5.0%
2,000	1,900	5.0%
5,000	4,750	5.0%
1,500	1,425	5.0%
-	-	25.0%
-	-	25.0%
-	-	25.0%
-	-	25.0%
-	-	25.0%
-	-	25.0%
-	-	25.0%
2,805	2,104	25.0%
8,775	6,581	25.0%
2,025	1,519	25.0%
3,300	2,475	25.0%
6,300	4,725	25.0%
1,110	833	25.0%
1,185	889	25.0%
1,620	1,215	25.0%
1,005	754	25.0%
6,675	5,006	25.0%



EF0Z	Software License Subscription
EFA0	Software License Subscription
EFA1	Software License Subscription
EFA2	Software License Subscription
EFA3	Software License Subscription
EFA4	Software License Subscription
EFA5	Software License Subscription
EFA6	Software License Subscription
EFA8	Software License Subscription
EFA9	Software License Subscription
EFAC	Software License Subscription
EFAF	Software License Subscription
EFAG	Software License Subscription
EFAH	Software License Subscription
EFAJ	Software License Subscription
EFAK	Software License Subscription
EFAL	Software License Subscription
EFAM	Software License Subscription
EFAN	Software License Subscription
EFAP	Software License Subscription
EFAR	Software License Subscription
EFAS	Software License Subscription
EFAT	Software License Subscription
EFAU	Software License Subscription
EFAV	Software License Subscription
EFAW	Software License Subscription
EFAX	Software License Subscription
EFAY	Software License Subscription
EFAZ	Software License Subscription
EFB0	Software License Subscription
EFB1	Software License Subscription
EFB2	Software License Subscription
EFB3	Software License Subscription
EFB4	Software License Subscription
EFB5	Software License Subscription
EFB6	Software License Subscription
EFB7	Software License Subscription
EFB8	Software License Subscription
EFB9	Software License Subscription
EFBA	Software License Subscription
EFBB	Software License Subscription
EFBC	Software License Subscription
EFBD	Software License Subscription
EFBE	Software License Subscription

EFBM	Software License Subscription
EFBN	Software License Subscription
EM11	Software License Subscription
EM12	Software License Subscription
EM13	Software License Subscription
EM14	Software License Subscription
EM15	Software License Subscription
EM1B	Software License Subscription
EM1C	Software License Subscription
EM1D	Software License Subscription
EM1E	Software License Subscription
EM1F	Software License Subscription
EM1G	Software License Subscription
EM1H	Software License Subscription
EM1J	Software License Subscription
EM1K	Software License Subscription
EM1L	Software License Subscription
EM1M	Software License Subscription
EM1N	Software License Subscription
EM1P	Software License Subscription
EM1R	Software License Subscription
EM20	Software License Subscription
EM21	Software License Subscription
EM22	Software License Subscription
EM23	Software License Subscription
EM24	Software License Subscription
EM25	Software License Subscription
EM26	Software License Subscription
EM27	Software License Subscription
EM28	Software License Subscription
EM29	Software License Subscription
EM2A	Software License Subscription
EM2B	Software License Subscription
EM2C	Software License Subscription
EM2D	Software License Subscription
EM2E	Software License Subscription
EM2F	Software License Subscription
EM2G	Software License Subscription
EM2H	Software License Subscription
EM2J	Software License Subscription
EM2K	Software License Subscription
EM2L	Software License Subscription
EM2M	Software License Subscription

EM2N	Software License Subscription
EM2P	Software License Subscription
EM2R	Software License Subscription
EM2S	Software License Subscription
EM2T	Software License Subscription
EM2U	Software License Subscription
EM2V	Software License Subscription
EM2W	Software License Subscription
EM2X	Software License Subscription
EM2Y	Software License Subscription
EM2Z	Software License Subscription
EM30	Software License Subscription
EM31	Software License Subscription
EM33	Software License Subscription
EM3Y	Software License Subscription
EM3Z	Software License Subscription
EM41	Software License Subscription
EM42	Software License Subscription
EM43	Software License Subscription
EM44	Software License Subscription
EM45	Software License Subscription
EM46	Software License Subscription
EM47	Software License Subscription
EM48	Software License Subscription
EM49	Software License Subscription
EM4A	Software License Subscription
EM4B	Software License Subscription
EM4C	Software License Subscription
EM4D	Software License Subscription
EM4E	Software License Subscription
EM4F	Software License Subscription
EM4G	Software License Subscription
EM4K	Software License Subscription
EM4L	Software License Subscription
EM4M	Software License Subscription
EM4N	Software License Subscription
EM4P	Software License Subscription
EM4R	Software License Subscription
EM4S	Software License Subscription
EM4T	Software License Subscription
EM4U	Software License Subscription
EM4V	Software License Subscription
EM4W	Software License Subscription
EM4X	Software License Subscription

EM4Y	Software License Subscription
EM4Z	Software License Subscription
EM50	Software License Subscription
EM51	Software License Subscription
EM52	Software License Subscription
EM53	Software License Subscription
EM54	Software License Subscription
EM55	Software License Subscription
EM56	Software License Subscription
EM57	Software License Subscription
EM58	Software License Subscription
EM59	Software License Subscription
EM5A	Software License Subscription
EM5B	Software License Subscription
EM5C	Software License Subscription
EM5D	Software License Subscription
EM5E	Software License Subscription
EM5F	Software License Subscription
EM5G	Software License Subscription
EM5H	Software License Subscription
EM5J	Software License Subscription
EM5K	Software License Subscription
EM5L	Software License Subscription
EM5M	Software License Subscription
EM5N	Software License Subscription
EM5P	Software License Subscription
EM5R	Software License Subscription
EM5S	Software License Subscription
EM5T	Software License Subscription
EM5U	Software License Subscription
EM5W	Software License Subscription
EM5X	Software License Subscription
EM5X	Software License Subscription
EM60	Software License Subscription
EM61	Software License Subscription
EM62	Software License Subscription
EM63	Software License Subscription
EM64	Software License Subscription
EM65	Software License Subscription
EM66	Software License Subscription

EM67	Software License Subscription
EM68	Software License Subscription
EM69	Software License Subscription
EM6A	Software License Subscription
EM6B	Software License Subscription
EM6C	Software License Subscription
EM6D	Software License Subscription
EM6E	Software License Subscription
EM6F	Software License Subscription
EM6G	Software License Subscription
EM6H	Software License Subscription
EM6J	Software License Subscription
EM6K	Software License Subscription
EM6W	Software License Subscription
EM80	Software License Subscription
EM81	Software License Subscription
EM82	Software License Subscription
EM83	Software License Subscription
EM84	Software License Subscription
EM85	Software License Subscription
EM86	Software License Subscription
EM87	Software License Subscription
EM88	Software License Subscription
EM89	Software License Subscription
EM8A	Software License Subscription
EMM0	Software License Subscription
EMM1	Software License Subscription
EMM2	Software License Subscription
EMMA	Software License Subscription
EMMB	Software License Subscription
EMMC	Software License Subscription
EMMY	Software License Subscription
EMMZ	Software License Subscription
SR25	Software License Subscription
SR28	Software License Subscription
SR2B	Software License Subscription
SR4U	Software License Subscription
SR4V	Software License Subscription
SR4W	Software License Subscription
SR4X	Software License Subscription
SR97	Software License Subscription
SR9Y	Software License Subscription
SRHD	Software License Subscription

SRMW	Software License Subscription
SRMZ	Software License Subscription
SRNP	Software License Subscription
SRNY	Software License Subscription
SRUH	Software License Subscription
SRVP	Software License Subscription
SRVR	Software License Subscription
SRVS	Software License Subscription
SRVT	Software License Subscription
SRVU	Software License Subscription
SRVY	Software License Subscription
SRVZ	Software License Subscription
SRZH	Software License Subscription
SRZV	Software License Subscription
SR97	Software License Subscription
SR9Y	Software License Subscription
SRMW	Software License Subscription
SRMZ	Software License Subscription
SRNP	Software License Subscription
SRNY	Software License Subscription
SRZH	Software License Subscription
SRZV	Software License Subscription
SR1B	Software License Subscription
SR1F	Software License Subscription
SR1J	Software License Subscription
SR1S	Software License Subscription
SR1T	Software License Subscription
SR1U	Software License Subscription
SR8S	Software License Subscription
SR8V	Software License Subscription
SR9Z	Software License Subscription
SRAR	Software License Subscription
SRAW	Software License Subscription
SRB4	Software License Subscription
SRJP	Software License Subscription
SRJZ	Software License Subscription
SRK6	Software License Subscription
SRKH	Software License Subscription
SRNZ	Software License Subscription
SRYC	Software License Subscription
SRYD	Software License Subscription
SRZE	Software License Subscription
SRZF	Software License Subscription
SRZG	Software License Subscription

SRZL	Software License Subscription
SRZR	Software License Subscription
SRZW	Software License Subscription
SRZX	Software License Subscription
SRZY	Software License Subscription
SR07	Software License Subscription
SR25	Software License Subscription
SR28	Software License Subscription
SR2B	Software License Subscription
SR4U	Software License Subscription
SR4V	Software License Subscription
SR4W	Software License Subscription
SR4X	Software License Subscription
SR97	Software License Subscription
SDDD	Software License Subscription
SLA0	Software License Subscription
SLA1	Software License Subscription
SLVH	Software License Subscription
SR9Y	Software License Subscription
SRBE	Software License Subscription
SRBF	Software License Subscription
SRBG	Software License Subscription
SRBH	Software License Subscription
SRDL	Software License Subscription
SRHD	Software License Subscription
SRMW	Software License Subscription
SRMZ	Software License Subscription
SRNP	Software License Subscription
SRNY	Software License Subscription
SRUH	Software License Subscription
SRVP	Software License Subscription
SRVR	Software License Subscription
SRVS	Software License Subscription
SRVT	Software License Subscription
SRVU	Software License Subscription
SRVY	Software License Subscription
SRVZ	Software License Subscription
SRZA	Software License Subscription
SRZB	Software License Subscription
SRZH	Software License Subscription
SRZN	Software License Subscription
SRZT	Software License Subscription
SRZV	Software License Subscription
Y3T3	Software License Subscription

Y3T0	Software License Subscription
Y3T0	Software License Subscription
Y3T1	Software License Subscription
Y3T2	Software License Subscription
	Software License Subscription
Y3T4	Software License Subscription
Y3T5	Software License Subscription
Y3T6	Software License Subscription
Y3T7	Software License Subscription
Y3T8	Software License Subscription
Y3T9	Software License Subscription
Y3TA	Software License Subscription
Y3TB	Software License Subscription
Y3TB	Software License Subscription
Y3TC	Software License Subscription
Y3TC	Software License Subscription
RD04	Software License Subscription
RD12	Software License Subscription
RD60	Software License Subscription
RD62	Software License Subscription
RD63	Software License Subscription
RD66	Software License Subscription
RD68	Software License Subscription
RD69	Software License Subscription
RD72	Software License Subscription
RD73	Software License Subscription
RD80	Software License Subscription
J542	Arrival
J546	SendSuite Tracking
J582	Arrival
J583	Arrival
J58U	Arrival
J596005	Arrival
J596007	Arrival
J596015	Arrival
J596017	Arrival
J596018	Arrival
J596019	Arrival

J596021	Arrival
J596023	Arrival
J596024	Arrival
J596025	Arrival
J596035	Arrival
J796016	Arrival Express
J796070	SendSuite Live
MSPQ	SendSuite Shipping
SFCF	Arrival Express
SGB1	SendSuite Live
SGB2	SendSuite Live
SGBC	SendSuite Live
SGBE	SendSuite Live
SGBL	SendSuite Live
SGBT	SendSuite Live
SGBV	SendSuite Live
SGBX	SendSuite Live
SGC1	SendSuite Live
SGC2	SendSuite Live
SGCC	SendSuite Live
SGCE	SendSuite Live
SGCL	SendSuite Live
SGCT	SendSuite Live
SGCV	SendSuite Live
SGCX	SendSuite Live
SGM1	SendSuite Live
SGM2	SendSuite Live
SGMC	SendSuite Live
SGME	SendSuite Live
SGML	SendSuite Live
SGMT	SendSuite Live

SGMV	SendSuite Live
SGMX	SendSuite Live
SGT1	SendSuite Live
SGT2	SendSuite Live
SGTC	SendSuite Live
SGTE	SendSuite Live
SGTL	SendSuite Live
SGTT	SendSuite Live
SGTV	SendSuite Live
SGTX	SendSuite Live
SGW1	SendSuite Live
SGW2	SendSuite Live
SGWC	SendSuite Live
SGWE	SendSuite Live
SGWL	SendSuite Live
SGWT	SendSuite Live
SGWV	SendSuite Live
SGWX	SendSuite Live
SHL1	SendSuite Live
SHL2	SendSuite Live
SHLC	SendSuite Live
SHLE	SendSuite Live
SHLL	SendSuite Live
SHLT	SendSuite Live
SHLV	SendSuite Live
SHLX	SendSuite Live
SL19	SendSuite Live
SL20	SendSuite Live
SL22	SendSuite Live
SL26	SendSuite Live
SL30	SendSuite Live
SL32	SendSuite Live
SL33	SendSuite Live
SL39	SendSuite Live

SLBA	SendSuite Live
SLCA	SendSuite Live
SLD1	SendSuite Live
SLD2	SendSuite Live
SLDC	SendSuite Live
SLDE	SendSuite Live
SLDL	SendSuite Live
SLDT	SendSuite Live
SLDV	SendSuite Live
SLDX	SendSuite Live
SLEP	SendSuite Live
SLER	SendSuite Live
SLF1	SendSuite Live
SLF2	SendSuite Live
SLFC	SendSuite Live
SLFE	SendSuite Live
SLFL	SendSuite Live
SLFT	SendSuite Live
SLFV	SendSuite Live
SLFX	SendSuite Live
SLG1	SendSuite Live

SLG2	SendSuite Live
SLGC	SendSuite Live
SLGE	SendSuite Live
SLGL	SendSuite Live
SLGT	SendSuite Live
SLGV	SendSuite Live
SLGX	SendSuite Live
SLH1	SendSuite Live
SLH2	SendSuite Live
SLHC	SendSuite Live
SLHE	SendSuite Live
SLHL	SendSuite Live
SLHT	SendSuite Live
SLHV	SendSuite Live
SLHX	SendSuite Live
SLJ1	SendSuite Live
SLJ2	SendSuite Live
SLJC	SendSuite Live
SLJE	SendSuite Live
SLJL	SendSuite Live
SLJT	SendSuite Live
SLJV	SendSuite Live
SLJX	SendSuite Live
SLK1	SendSuite Live
SLK2	SendSuite Live
SLKC	SendSuite Live
SLKE	SendSuite Live
SLKL	SendSuite Live
SLKT	SendSuite Live
SLKV	SendSuite Live

SLKX	SendSuite Live
SLL1	SendSuite Live
SLL2	SendSuite Live
SLLC	SendSuite Live
SLLE	SendSuite Live
SLLL	SendSuite Live
SLLT	SendSuite Live
SLLV	SendSuite Live
SLLX	SendSuite Live
SLM1	SendSuite Live
SLM2	SendSuite Live
SLMC	SendSuite Live
SLME	SendSuite Live
SLML	SendSuite Live
SLMT	SendSuite Live
SLMV	SendSuite Live
SLMX	SendSuite Live
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SLNC	SendSuite Live
SLNE	SendSuite Live
SLNL	SendSuite Live
SLNT	SendSuite Live
SLNV	SendSuite Live
SLNX	SendSuite Live
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SLP2	SendSuite Live
SLPC	SendSuite Live
SLPE	SendSuite Live
SLPL	SendSuite Live
SLPT	SendSuite Live
SLPV	SendSuite Live
SLPX	SendSuite Live
SLR1	SendSuite Live
SLR2	SendSuite Live
SLRC	SendSuite Live
SLRE	SendSuite Live
SLRL	SendSuite Live
SLRT	SendSuite Live
SLRV	SendSuite Live
SLRX	SendSuite Live
SLW1	SendSuite Live

SLW2	SendSuite Live
SLWC	SendSuite Live
SLWE	SendSuite Live
SLWL	SendSuite Live
SLWT	SendSuite Live
SLWV	SendSuite Live
SLWX	SendSuite Live
SLX1	SendSuite Live
SLX2	SendSuite Live
SLXC	SendSuite Live
SLXE	SendSuite Live
SLXL	SendSuite Live
SLXT	SendSuite Live
SLXV	SendSuite Live
SLXX	SendSuite Live
SLY1	SendSuite Live
SLY2	SendSuite Live
SLYC	SendSuite Live
SLYE	SendSuite Live
SLYL	SendSuite Live
SLYT	SendSuite Live
SLYV	SendSuite Live
SLYX	SendSuite Live
SMF1	SendSuite Live
SMF2	SendSuite Live

SMFC	SendSuite Live
SMFE	SendSuite Live
SMFL	SendSuite Live
SMFT	SendSuite Live
SMFV	SendSuite Live
SMFX	SendSuite Live
SMG1	SendSuite Live
SMG2	SendSuite Live
SMGC	SendSuite Live
SMGE	SendSuite Live
SMGL	SendSuite Live
SMGT	SendSuite Live
SMGV	SendSuite Live
SMGX	SendSuite Live
SMN1	SendSuite Live
SMN2	SendSuite Live
SMNC	SendSuite Live
SMNE	SendSuite Live
SMNL	SendSuite Live
SMNT	SendSuite Live
SMNV	SendSuite Live
SMNX	SendSuite Live

SNB1	SendSuite Live
SNB2	SendSuite Live
SNBC	SendSuite Live
SNBE	SendSuite Live
SNBL	SendSuite Live
SNBT	SendSuite Live
SNBV	SendSuite Live
SNBX	SendSuite Live
SNJ1	SendSuite Live
SNJ2	SendSuite Live
SNJC	SendSuite Live
SNJE	SendSuite Live
SNJL	SendSuite Live
SNJT	SendSuite Live
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SNL2	SendSuite Live
SNLC	SendSuite Live
SNLE	SendSuite Live
SNLL	SendSuite Live
SNLT	SendSuite Live
SNLV	SendSuite Live
SNLX	SendSuite Live
SS1C	SendSuite Live
SS1M	SendSuite Live
SS2M	SendSuite Live
SSCA	SendSuite Live
SSCF	SendSuite Live
SSCS	SendSuite Live
SSCU	SendSuite Live
SSCW	SendSuite Live

SSH1	SendSuite Live
SSH2	SendSuite Live
SSHC	SendSuite Live
SSHE	SendSuite Live
SSHL	SendSuite Live
SSHT	SendSuite Live
SSHV	SendSuite Live
SSHX	SendSuite Live
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SSJ2	SendSuite Live
SSJC	SendSuite Live
SSJE	SendSuite Live
SSJL	SendSuite Live
SSJT	SendSuite Live
SSJV	SendSuite Live
SSJX	SendSuite Live
SSL1	SendSuite Live
SSL2	SendSuite Live
SSLC	SendSuite Live

SSLE	SendSuite Live
SSL	SendSuite Live
SSLN	SendSuite Live
SSLT	SendSuite Live
SSLV	SendSuite Live
SSLX	SendSuite Live
SSLZ	SendSuite Live
SSN1	SendSuite Live
SSN2	SendSuite Live
SSNC	SendSuite Live
SSNE	SendSuite Live
SSNL	SendSuite Live
SSNT	SendSuite Live
SSNV	SendSuite Live

SSNX	SendSuite Live
T25B	SendSuite Express
T25C	SendSuite Express
T25D	SendSuite Express
T25E	SendSuite Express
T25F	SendSuite Express
T25G	SendSuite Express
T25S	SendSuite Express
T2K1	SendSuite Express
T2RC	SendSuite Express
T2RD	SendSuite Express
T2RE	SendSuite Express
T2RG	SendSuite Express
T2RH	SendSuite Express
T2RJ	SendSuite Express
T2RK	SendSuite Express
T2RL	SendSuite Express

T2X1	SendSuite Tracking
T2X2	SendSuite Tracking
T2X3	SendSuite Tracking
T2X4	SendSuite Tracking
T4EC	SendSuite Express
T500	Arrival
T502	Arrival Express
T520	Arrival
T52A	Arrival
T52B	Arrival
T52C	Arrival
T52D	Arrival
T531	Arrival
T536	Arrival
T538	Arrival
T539	Arrival
T540	Arrival Express
T542	Arrival
T543	Arrival
T544	Arrival
T545	SendSuite Tracking
T54A	Arrival Express
T54B	Arrival Express
T54D	Arrival Express
T54X	Arrival Express

T550	Arrival
T56A	Arrival Express
T56B	Arrival Express
T56C	Arrival Express
T590009	Arrival
T591	Arrival
T596002	Arrival
T5AG	Arrival
T5AH	Arrival
T5AJ	Arrival
T5AK	Arrival
T5AM	Arrival
T5AN	Arrival
T5AP	Arrival
T5AR	Arrival
T5AS	Arrival

T5AV	Arrival
T5AW	Arrival
T5AY	Arrival
T5C3	Arrival
T5C4	Arrival
T5CC	Arrival
T5CS	Arrival
T5DB	Arrival
T5EN	Arrival Express
T5F1	Arrival
T5F2	Arrival
T5F3	Arrival
T5F4	Arrival
T5F5	Arrival
T5F8	Arrival
T5F9	Arrival
T5FA	Arrival
T5FB	Arrival
T5FC	Arrival
T5FD	Arrival
T5FE	Arrival
T5FF	Arrival
T5FG	Arrival
T5FM	Arrival
T5FR	Arrival
T5L1	Arrival
T5L3	Arrival
T5LE	Arrival

T5LP	Arrival
T5LX	Arrival
T5MC	SendSuite Tracking
T5ML	SendSuite Tracking
T5MS	Arrival
T5MX	SendSuite Tracking
T5NL	Arrival
T5P7	Arrival
T5PR	Arrival
T5R0	Arrival
T5RD	Arrival
T5SC	SendSuite Tracking
T5SL	SendSuite Tracking
T5SU	SendSuite Tracking
T5SX	SendSuite Tracking
T5U1	Arrival
T5U2	Arrival
T5U4	Arrival
T5U5	Arrival
T5U6	Arrival
T5U7	Arrival
T5UC	SendSuite Tracking
T5V1	Arrival
T5V2	Arrival
T5VT	Arrival
T5WC	Arrival

T5XC	Arrival
T5XE	Arrival
T5YB	SendSuite Tracking
T5YC	SendSuite Tracking
T5YD	SendSuite Tracking
T5YE	SendSuite Tracking
T5YF	SendSuite Tracking
T5YG	SendSuite Tracking
T5YH	SendSuite Tracking
T5Z0	Arrival
T741	Arrival
T742	Arrival
T762	Arrival
T790003	Arrival
T790009	Arrival
T790025	Arrival
T790026	Arrival
T896000	Arrival
T896007	Arrival
TRMH	SendSuite Tracking
TRMM	SendSuite Tracking
TRUH	SendSuite Tracking

TRUM	SendSuite Tracking
TS02	Arrival
TS05	Arrival
TS08	Arrival
TS15	Arrival
TS1A	SendSuite Express
TSA2	SendSuite Express
TSA3	SendSuite Express
TSA4	SendSuite Express
TWSC	Arrival
V320	SendSuite Shipping
V339	SendSuite Shipping
VBH1	SendSuite Shipping
VBH2	SendSuite Shipping
VBH3	SendSuite Shipping
VBH4	SendSuite Shipping
VBMM	SendSuite Shipping
VBSM	SendSuite Shipping
VBSS	SendSuite Shipping

VEMM	SendSuite Shipping
VESM	SendSuite Shipping
VESS	SendSuite Shipping
VP16	SendSuite Shipping
VP17	SendSuite Shipping
VP50	SendSuite Shipping
VP51	SendSuite Tracking
VPA2	SendSuite Shipping
VPA3	SendSuite Shipping
VPA5	SendSuite Shipping
VPEC	SendSuite Shipping
VPH1	SendSuite Tracking
VPM2	SendSuite Shipping
VPM3	SendSuite Shipping
VPM5	SendSuite Shipping
VPM6	SendSuite Shipping
VPM7	SendSuite Shipping
VPPD	SendSuite Shipping
VPPE	SendSuite Shipping
VPPU	SendSuite Tracking
VPPV	SendSuite Tracking
VPPW	SendSuite Tracking
VPPZ	SendSuite Tracking
VPR1	SendSuite Tracking
VPR2	SendSuite Tracking

VPR3	SendSuite Tracking
VPR4	SendSuite Tracking
VPR5	SendSuite Tracking
VS10	SendSuite Shipping
VS11	SendSuite Shipping
VS12	SendSuite Shipping
VS13	SendSuite Shipping
VS14	SendSuite Shipping
VS15	SendSuite Shipping
VS16	SendSuite Shipping
VS17	SendSuite Shipping
VS1A	SendSuite Shipping
VS1B	SendSuite Shipping
VS1C	SendSuite Shipping
VS1L	SendSuite Shipping
VS1U	SendSuite Shipping
VS24	SendSuite Shipping
VS27	Arrival Express
VS33	SendSuite Shipping
VS34	SendSuite Shipping

VS35	SendSuite Shipping
VS42	SendSuite Express
VS43	SendSuite Express
VS45	SendSuite Express
VS46	SendSuite Express
VS96014	SendSuite Shipping
VSA1	SendSuite Shipping
VSA2	SendSuite Shipping
VSA3	SendSuite Shipping
VSAS	SendSuite Shipping
VSC1	SendSuite Shipping
VSC2	SendSuite Shipping
VSC3	SendSuite Shipping
VSC4	SendSuite Shipping
VSCC	SendSuite Shipping
VSCM	SendSuite Shipping
VSCP	SendSuite Shipping
VSDB	SendSuite Shipping
VSDC	SendSuite Shipping
VSDM	SendSuite Shipping
VSDP	SendSuite Shipping
VSDS	SendSuite Shipping
VSEM	SendSuite Shipping
VSEP	SendSuite Shipping
VSER	SendSuite Shipping
VSFB	SendSuite Shipping
VSFM	SendSuite Shipping
VSFS	SendSuite Shipping
VSG1	SendSuite Tracking

VSG2	SendSuite Tracking
VSG3	SendSuite Tracking
VSG4	SendSuite Tracking
VSG5	SendSuite Tracking
VSK1	SendSuite Shipping
VSKC	SendSuite Shipping
VSKL	SendSuite Shipping
VSKX	SendSuite Shipping
VSLL	SendSuite Shipping
VSM1	SendSuite Shipping
VSMC	SendSuite Shipping
VSML	SendSuite Shipping
VSMT	SendSuite Shipping
VSMX	SendSuite Shipping
VSN1	SendSuite Shipping
VSNC	SendSuite Shipping
VSNL	SendSuite Shipping
VSNX	SendSuite Shipping
VSPB	SendSuite Shipping
VSPD	SendSuite Shipping
VSPM	SendSuite Shipping
VSPP	SendSuite Shipping
VSPS	SendSuite Shipping
VSR1	SendSuite Shipping
VSR2	SendSuite Shipping
VSS1	SendSuite Shipping
VSSC	SendSuite Shipping
VSSL	SendSuite Shipping
VSSX	SendSuite Shipping
VSU1	SendSuite Shipping
VSUB	SendSuite Shipping

VSUC	SendSuite Shipping
VSUD	SendSuite Shipping
VSUM	SendSuite Shipping
VSUS	SendSuite Shipping
VSZR	SendSuite Tracking
VTA0	SendSuite Shipping
VTA1	SendSuite Shipping
VTA2	SendSuite Shipping
VTAD	SendSuite Shipping
VTB0	SendSuite Shipping
VTC4	SendSuite Shipping
VTC5	SendSuite Shipping
VTC7	SendSuite Shipping
VTC9	SendSuite Shipping
VTCD	SendSuite Shipping
VTCH	SendSuite Shipping
VTDO	SendSuite Shipping
VTD2	SendSuite Shipping
VTD3	SendSuite Shipping
VTE0	SendSuite Shipping
VTF0	SendSuite Shipping
VTF1	SendSuite Shipping
VTF2	SendSuite Shipping
VTH0	SendSuite Shipping
VTH4	SendSuite Shipping
VTHM	SendSuite Shipping
VTHN	SendSuite Shipping
VTJ0	SendSuite Shipping
VTK0	SendSuite Shipping
VTLO	SendSuite Shipping
VTM0	SendSuite Shipping
VTM1	SendSuite Shipping
VTN1	SendSuite Shipping
VTN2	SendSuite Shipping
VTNM	SendSuite Shipping
VTNN	SendSuite Shipping
VTNP	SendSuite Shipping
VTNS	SendSuite Shipping
VTPO	SendSuite Shipping
VTP1	SendSuite Shipping
VTR1	SendSuite Shipping
VTR2	SendSuite Shipping
VTR3	SendSuite Shipping

VT S0	SendSuite Shipping
VT S3	SendSuite Shipping
VT S5	SendSuite Shipping
VT S7	SendSuite Shipping
VT U0	SendSuite Shipping
VT U2	SendSuite Shipping
VT U4	SendSuite Shipping
VT V2	SendSuite Shipping
VT V3	SendSuite Shipping
VT W0	SendSuite Shipping
VT W1	SendSuite Shipping
VT W2	SendSuite Shipping
VT Y0	SendSuite Shipping
VT Y1	SendSuite Shipping
VT Z1	SendSuite Shipping
VT Z2	SendSuite Shipping
VT ZX	SendSuite Shipping
VT ZZ	SendSuite Shipping
VUA0	SendSuite Shipping
VUA1	SendSuite Shipping
VUA2	SendSuite Shipping
VUAD	SendSuite Shipping
VUB0	SendSuite Shipping
VUC4	SendSuite Shipping
VUC5	SendSuite Shipping
VUC7	SendSuite Shipping
VUC9	SendSuite Shipping
VUCD	SendSuite Shipping
VUCH	SendSuite Shipping
VUD0	SendSuite Shipping
VUD2	SendSuite Shipping
VUD3	SendSuite Shipping
VUE0	SendSuite Shipping
VUF0	SendSuite Shipping
VUF1	SendSuite Shipping
VUF2	SendSuite Shipping
VUH0	SendSuite Shipping
VUH4	SendSuite Shipping
VUHM	SendSuite Shipping
VUHN	SendSuite Shipping
VUJ0	SendSuite Shipping
VUK0	SendSuite Shipping

VUL0	SendSuite Shipping
VUM0	SendSuite Shipping
VUM1	SendSuite Shipping
VUN1	SendSuite Shipping
VUN2	SendSuite Shipping
VUNM	SendSuite Shipping
VUNN	SendSuite Shipping
VUNP	SendSuite Shipping
VUNS	SendSuite Shipping
VUP0	SendSuite Shipping
VUP1	SendSuite Shipping
VUR1	SendSuite Shipping
VUR2	SendSuite Shipping
VUR3	SendSuite Shipping
VUS0	SendSuite Shipping
VUS3	SendSuite Shipping
VUS5	SendSuite Shipping
VUS7	SendSuite Shipping
VUU0	SendSuite Shipping
VUU2	SendSuite Shipping
VUU4	SendSuite Shipping
VUV2	SendSuite Shipping
VUV3	SendSuite Shipping
VUW0	SendSuite Shipping
VUW1	SendSuite Shipping
VUW2	SendSuite Shipping
VUY0	SendSuite Shipping
VUY1	SendSuite Shipping
BMS1	Information Management
BM10	Information Management
BM11	Information Management
BMS2	Information Management
BM02	Information Management
BM52	Information Management
BMS3	Information Management
BM40	Information Management
BM48	Information Management
BM90	Information Management

<b>Description</b>	<b>MSRP EQUIPMENT</b>	<b>contract price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE*</b>
Doc. Lifecycle Tracking - Base	28,387		16.0%	4,400
Remote Service Access unit	1,406		16.0%	164
Output Scanning-DC Screen	10,839		16.0%	1,260
Auto Job Setup	3,484		16.0%	405
Insert Plan-Mailrun Mgmt- Base	21,290		16.0%	4,368
Insert Plan-Mailrun Mgmt-Ent.	49,677		16.0%	9,828
Insert Plan-Mailrun Mgmt - Std	35,484		16.0%	7,644
DFW Shop Floor Control	14,710		16.0%	2,031
Doc Lifecycle Tracking - Ent.	70,968		16.0%	9,828
Doc. Lifecycle Tracking - Std	51,613		16.0%	7,644
DFW Manifesting - Ent.	109,677		16.0%	14,742
DFW Manifesting - Std	70,968		16.0%	9,828
DFW Postage Accounting-Base	28,387		16.0%	3,931
DFW Postage Accounting - Ent.	70,968		16.0%	9,828
DFW Postage Accounting - Std	49,677		16.0%	5,897
DFW Productivity Reports-Base	28,387		16.0%	3,931
DFW Productivity Reports-Ent.	70,968		16.0%	9,828
DFW Productivity Reports-Std	42,581		16.0%	5,897
DFW Platform Software - Base	25,806		16.0%	3,822
DFW Platform Software - Ent.	83,871		16.0%	9,828
DFW Platform Software - Std	58,065		16.0%	8,299
DFW Production Workflow - Base	64,516		16.0%	8,736
DFW Production Workflow - Ent.	129,032		16.0%	14,742
DFW Production Workflow - Std	96,774		16.0%	12,012
PI Direct Access 1 to 4 Inserters	19,355		16.0%	3,000
PI Direct Access 5+ Inserters	32,258		16.0%	5,000
DC Idle Time Control, Per Inserter	6,452		16.0%	1,000
SFW ENT CORE	51,613		16.0%	8,000

SFW ENT CORE UPG	51,613	16.0%	8,000
FlexServer Base	51,613	16.0%	8,000
Flex JESConnect for JES2	25,806	16.0%	4,000
Flex JESConnect for JES3	25,806	16.0%	4,000
OPS-DT for Unix (per Site)	12,903	16.0%	2,000
OPS-DT for Windows (Per Site)	12,903	16.0%	2,000
Window Print Driver (per Site)	12,903	16.0%	2,000
FlexServer Peer to Peer Module	12,903	16.0%	2,000
Flex PS,PCL, and PDF Output	12,903	16.0%	2,000
FTP Module Output Manager	6,452	16.0%	1,000
Flex Xerox Output for EPS	12,903	16.0%	2,000
FlexServer Test System	-	16.0%	-
Flex Band A Output	3,355	16.0%	520
Flex Band B Output	8,774	16.0%	1,360
Flex Band C Output	13,548	16.0%	2,100
Flex Band D Output	20,258	16.0%	3,140
Flex Band D Color Output	25,419	16.0%	3,940
Flex Band E Output	40,645	16.0%	6,300
Flex Band E Color Output	50,323	16.0%	7,800
Flex IPDS - Band F Output	58,065	16.0%	9,000
Flex Band F Color Output	72,258	16.0%	11,200
Flex IJPDS - Band A Output	33,548	16.0%	5,200
Flex IJPDS - Band B Output	54,194	16.0%	8,400
Flex IJPDS - Band C Output	73,548	16.0%	11,400
Flex IJPDS - Band D Output	94,839	16.0%	14,700
Flex Metacode - Online Output	13,548	16.0%	2,100
Flex Metacode - Other	21,935	16.0%	3,400
Flex PS - Band B Color Out	13,548	16.0%	2,100
Flex PS - Band C Color Out	20,258	16.0%	3,140
Flex PS - Out to other hosts	21,935	16.0%	3,400
Flex PCL - Out to other hosts	21,935	16.0%	3,400
Flex AFPDS output	21,935	16.0%	3,400
Flex TIFF output	21,935	16.0%	3,400
Flex PDF Output	21,935	16.0%	3,400
Flex PDF Security UPGRADE	11,097	16.0%	1,720
Flex KCMS ICC Profile Support	21,935	16.0%	3,400
Flex IJPDS MICR Font Support	21,935	16.0%	3,400
Flex Xerox Input	16,129	16.0%	2,500
Flex AFPDS Input	16,129	16.0%	2,500
Flex PostScript Input	16,129	16.0%	2,500
Flex PDF Input	16,129	16.0%	2,500
Flex New PDF Input	16,129	16.0%	2,500
Flex PCL Input	16,129	16.0%	2,500
FlexServer 2009 Core	51,613	16.0%	8,000

SFW AES 128-bit encryption Receiver	12,903	16.0%	2,000
SFW AES 128-bit encryption Sender	6,452	16.0%	1,000
VIP JESConnect for JES2	25,806	16.0%	4,000
VIP JESConnect for JES3	25,806	16.0%	4,000
RESConnect for JESConnect	25,806	16.0%	4,000
RESConnect for other	25,806	16.0%	4,000
VIP Connect Host Download	12,903	16.0%	2,000
Xerox (LCDS/Metacode) Input	16,129	16.0%	2,500
AFP Input	16,129	16.0%	2,500
PostScript (level 2) Input	16,129	16.0%	2,500
PDF Input	16,129	16.0%	2,500
New PDF Input	16,129	16.0%	2,500
PCL Input	16,129	16.0%	2,500
VIP Remote GUI	4,258	16.0%	660
Advanced Indexing	32,258	16.0%	5,000
Kodak CMS using ICC Profiles	21,290	16.0%	3,300
IJPDS MICR Font Support	21,290	16.0%	3,300
VIP Proofing Station	10,968	16.0%	1,700
VIP Proofing Station UPGRADE	6,452	16.0%	1,000
VIP Automated Reprint Manager	32,258	16.0%	5,000
VIP Standby License	9,677	16.0%	1,500
VIP IPDS - Band A	3,355	16.0%	520
VIP IPDS - Band B	8,774	16.0%	1,360
VIP IPDS - Band C	13,548	16.0%	2,100
VIP IPDS - Band D	20,258	16.0%	3,140
VIP IPDS - Band D Color	25,419	16.0%	3,940
VIP IPDS - Band E	40,645	16.0%	6,300
VIP IPDS - Band E Color	50,323	16.0%	7,800
VIP IPDS - Band F	58,065	16.0%	9,000
VIP IPDS - Band F Color	72,258	16.0%	11,200
VIP IJPDS - Band A	33,548	16.0%	5,200
VIP IJPDS - Band B	54,194	16.0%	8,400
VIP IJPDS - Band C	73,548	16.0%	11,400
VIP IJPDS - Band D	94,839	16.0%	14,700
VIP Metacode - Online	13,548	16.0%	2,100
VIP Metacode - Other	21,935	16.0%	3,400
VIP PS - Band A	3,355	16.0%	520
VIP PS - Band B	8,774	16.0%	1,360
VIP PS - Band B Color	8,774	16.0%	1,360
VIP PS - Band C	13,548	16.0%	2,100
VIP PS - Band C Color	13,548	16.0%	2,100
VIP PS - Band D	20,258	16.0%	3,140
VIP PS - Band E	40,645	16.0%	6,300

VIP PS - Band F	58,065	16.0%	9,000
VIP PS - Other	21,935	16.0%	3,400
VIP PCL - Band A	3,355	16.0%	520
VIP PCL - Band B	8,774	16.0%	1,360
VIP PCL - Band C	13,548	16.0%	2,100
VIP PCL - Band D	20,258	16.0%	3,140
VIP PCL - Band E	40,645	16.0%	6,300
VIP PCL - Band F	58,065	16.0%	9,000
VIP PCL - Other	21,935	16.0%	3,400
VIP AFPDS output	21,935	16.0%	3,400
VIP TIFF output	21,935	16.0%	3,400
VIP PDF Output	21,935	16.0%	3,400
VIP PDF Security UPGRADE	11,097	16.0%	1,720
VIP IJPDS MICR Font Support	21,290	16.0%	3,300
SFW MGR CORE	19,355	16.0%	3,000
SFW MGR CORE UPG	19,355	16.0%	3,000
AFP In - AFP Out	16,129	16.0%	2,500
Metacode In - Metacode Out	16,129	16.0%	2,500
PCL In - PCL Out	16,129	16.0%	2,500
PostScript In - PostScript Out	16,129	16.0%	2,500
PDF In - PDF Out	16,129	16.0%	2,500
VDE Add	10,645	16.0%	1,650
VDE Advanced Indexing	10,645	16.0%	1,650
VDE Barcode	10,645	16.0%	1,650
VDE Calculate	10,645	16.0%	1,650
VDE Color	10,645	16.0%	1,650
VDE Delete	10,645	16.0%	1,650
VDE Disk	10,645	16.0%	1,650
VDE IMB	10,645	16.0%	1,650
VDE Output Device Control	10,645	16.0%	1,650
VDE Page Control	10,645	16.0%	1,650
VDE Insert	21,290	16.0%	3,300
VDE Merge and Switch	21,290	16.0%	3,300
VDE Split	21,290	16.0%	3,300
VDE XML	21,290	16.0%	3,300
VDE Editor	10,968	16.0%	1,700
Additional VDE Editor	1,935	16.0%	300
Basic VDE Bundle - Entry	32,258	16.0%	5,000
Basic VDE Bundle - Base	45,161	16.0%	7,000
Basic VDE Bundle - Standard	51,613	16.0%	8,000
Basic VDE Bundle - Large	58,065	16.0%	9,000
VDE Barcode Bundle - Entry	19,355	16.0%	3,000
VDE Barcode Bundle - Base	25,806	16.0%	4,000
VDE Barcode Bundle - Standard	32,258	16.0%	5,000

VDE Barcode Bundle - Large	32,258	16.0%	5,000
VDE Control Bundle - Entry	19,355	16.0%	3,000
PIW Barcode - Base	38,710	16.0%	6,000
PIW Barcode - Standard	64,516	16.0%	10,000
PIW Barcode - Enterprise	96,774	16.0%	15,000
PIW IMB - Base	38,710	16.0%	6,000
PIW IMB - Std	64,516	16.0%	10,000
PIW IMB - Enterprise	96,774	16.0%	15,000
PIW Integrity Solution - Base	12,903	16.0%	2,000
PIW Integrity Solution - Std	25,806	16.0%	4,000
PIW Integrity Solution - Ent	38,710	16.0%	6,000
PIW Offset Shell - Base	38,710	16.0%	6,000
PIW Offset Shell - Std	64,516	16.0%	10,000
PIW Offset Shell - Ent	96,774	16.0%	15,000
PIW RedTag Solution - Base	38,710	16.0%	6,000
PIW RedTag Solution - Std	64,516	16.0%	10,000
PIW RedTag Solution - Ent	96,774	16.0%	15,000
PIW TransPromo Local - Base	38,710	16.0%	6,000
PIW TransPromo Local - Std	64,516	16.0%	10,000
PIW TransPromo Local - Ent	96,774	16.0%	15,000
PIW TransPromo Integ - Base	38,710	16.0%	6,000
PIW TransPromo Integ - Std	64,516	16.0%	10,000
PIW TransPromo Integ - Ent	96,774	16.0%	15,000
PIW Barcode - Entry	22,581	16.0%	3,500
PIW IMB - Entry	22,581	16.0%	3,500
PIW Integrity Solution - Entry	9,677	16.0%	1,500
PIW Offset Shell - Entry	22,581	16.0%	3,500
PIW RedTag Solution - Entry	22,581	16.0%	3,500
PIW TransPromo Local - Entry	22,581	16.0%	3,500
PIW TransPromo Integ - Entry	22,581	16.0%	3,500
SFW ENH BASIC BNDL ENTRY	32,258	16.0%	5,000
SFW ENH BASIC BNDL STD	32,258	16.0%	5,000
SFW ENH BASIC BNDL LARGE	32,258	16.0%	5,000
SFW ENH BASIC BNDL STD	32,258	16.0%	5,000
SFW ENH BASIC BNDL LARGE	32,258	16.0%	5,000
SFW ENH BASIC BNDL BASE	45,161	16.0%	7,000
SFW ENH BASIC BNDL BASE	45,161	16.0%	7,000
VIP AFPDS In, AFPDS Out - Base	32,258	16.0%	5,000
VIP AFPDS In, AFPDS Out - Std	64,516	16.0%	10,000
VIP AFPDS In, AFPDS Out - Ent	96,774	16.0%	15,000
VIP Metacode In, Out - Base	32,258	16.0%	5,000
VIP Metacode In, Out - Std	64,516	16.0%	10,000
VIP Metacode In, Out - Ent	96,774	16.0%	15,000
VIP PCL In, PCL Out - Base	32,258	16.0%	5,000

VIP PCL In, PCL Out - Std	64,516	16.0%	10,000
VIP PCL In, PCL Out - Ent	96,774	16.0%	15,000
VIP PS In, PS Out - Base	32,258	16.0%	5,000
VIP PS In, PS Out - Std	64,516	16.0%	10,000
VIP PS In, PS Out - Ent	96,774	16.0%	15,000
VIP PDF In, PDF Out - Base	32,258	16.0%	5,000
VIP PDF In, PDF Out - Std	64,516	16.0%	10,000
VIP PDF In, PDF Out - Ent	96,774	16.0%	15,000
VIP AFPDS In, AFPDS Out -Entry	19,355	16.0%	3,000
VIP Metacode In, Out - Entry	19,355	16.0%	3,000
VIP PCL In, PCL Out - Entry	19,355	16.0%	3,000
VIP PS In, PS Out - Entry	19,355	16.0%	3,000
VIP PDF In, PDF Out - Entry	19,355	16.0%	3,000
SFW ENH BASIC BNDL ENTRY UPG	9,677	16.0%	1,500
VDE Control Bundle - Base	25,806	16.0%	4,000
VDE Control Bundle - Standard	45,161	16.0%	7,000
VDE Control Bundle - Large	45,161	16.0%	7,000
VDE MERGE - Entry	16,129	16.0%	2,500
VDE MERGE - Base	19,355	16.0%	3,000
VDE MERGE - Standard	19,355	16.0%	3,000
VDE MERGE - Large	25,806	16.0%	4,000
VDE SPLIT - Entry	16,129	16.0%	2,500
VDE SPLIT - Base	19,355	16.0%	3,000
VDE SPLIT - Standard	19,355	16.0%	3,000
VDE SPLIT - Large	25,806	16.0%	4,000
OFMA Low/10K Pages	968	16.0%	-
OFMA Med/10K Pages	581	16.0%	-
OFMA High/10K Pages	297	16.0%	-
OFMA Low/10K Pieces	1,742	16.0%	-
OFMA Med/10K Pieces	1,045	16.0%	-
OFMA High/10K Pieces	516	16.0%	-
OFMA Actual/10K Pages	1,458	16.0%	-
OFMA Actual/10K Pieces	2,606	16.0%	-
Lic 24K SIL OCR In No DRS	15,058	16.0%	-
Lic 24K SIL OCR I/O No DRS	19,852	16.0%	-
Lic 36K SIL OCR I/O No DRS	21,690	16.0%	-
Lic 13K SIL OCR Out No DRS	12,323	16.0%	-
Lic 13K SIL OCR In No DRS	12,323	16.0%	-
Lic 13K SIL OCR I/O No DRS	17,110	16.0%	-
Lic 13K Plat OCR w/DRS	17,794	16.0%	-
Lic fee, 13K Read-Write OCR	9,581	16.0%	-
Lic Fee, BPM Parcels	1,613	16.0%	-
Lic 24K Plat OCR w/DRS	19,852	16.0%	-

Lic Fee, Move Update	5,477	16.0%	-
Lic Fee, Full Service IMB	3,987	16.0%	-
Lic Fee, 8K RAF Platinum Quad	12,387	16.0%	-
Lic Fee, Standard Parcels	1,613	16.0%	-
Lic, UMove Gov't	7,818	16.0%	-
Lic 24K SIL OCR Out No DRS	15,058	16.0%	-
Lic 36K Plat OCR w/DRS	21,690	16.0%	-
Lic 36K SIL OCR Out No DRS	17,794	16.0%	-
Lic Read/Write 24K	12,323	16.0%	-
Lic 36K SIL OCR In No DRS	17,794	16.0%	-
Lic 2K Plat OCR w/DRS	16,493	16.0%	-
Lic Parascript 20K Clicks	542	16.0%	-
Lic Fee, EZ Flats 1st CI Parcels	1,613	16.0%	-
Lic Fee, EZ Flats Priority Mail	1,613	16.0%	-
Lic fee, 13K Read-Write OCR	9,581	16.0%	-
Lic Fee, BPM Parcels	1,613	16.0%	-
Lic Fee, Move Update	5,477	16.0%	-
Lic Fee, Full Service IMB	3,987	16.0%	-
Lic Fee, 8K RAF Platinum Quad	12,387	16.0%	-
Lic Fee, Standard Parcels	1,613	16.0%	-
Lic Fee, EZ Flats 1st CI Parcels	1,613	16.0%	-
Lic Fee, EZ Flats Priority Mail	1,613	16.0%	-
SW-24K Plat OCR w/DRS	122,271	16.0%	-
SW-36K SIL OCR I/O No DRS	186,065	16.0%	-
SW-24K SIL OCR I/O No DRS	139,548	16.0%	-
SW-24K SIL OCR Out No DRS	102,335	16.0%	-
SW-24K SIL OCR In No DRS	79,742	16.0%	-
SW-36K Plat OCR w/DRS	144,865	16.0%	-
SW for Add'l Sorter, Full Service IMB	24,516	16.0%	-
SW for CSA, Full Service IMB	25,677	16.0%	-
SW- EZ Flats BPM Parcel	8,387	16.0%	-
SW-36K SIL OCR Out No DRS	124,929	16.0%	-
SW-Read/Write 24K	79,742	16.0%	-
SW-36K SIL OCR In No DRS	112,968	16.0%	-
SW-13K Plat OCR w/DRS	73,097	16.0%	-
SW 13K SIL OCR Out No DRS	53,161	16.0%	-
SW-13K SIL OCR In No DRS	46,516	16.0%	-
SW-13K SIL OCR I/O No DRS	73,097	16.0%	-
SW- EZ Flats Std Parcel	9,032	16.0%	-
EZFlats 1st Class Parcels SW	8,387	16.0%	-
EZFlats Priority Mail SW	8,387	16.0%	-
EZ Flats 1st Class Flats SW	-	16.0%	-
EZ Flats Std Class Flats SW	1,613	16.0%	-
EZ Flats Bnd Printed Matter SW	1,613	16.0%	-

2K Plat Inbound, OCR SW	12,903	16.0%	-
2K Plat Combo, OCR SW	22,581	16.0%	-
EZFlats 1st Class Flats SW	8,387	16.0%	-
EZFlats Std CI Flats SW	8,387	16.0%	-
EZFlats Bnd Prntd Mtr SW	8,387	16.0%	-
Ann. Lic. Fee, WABCR-only	10,955	16.0%	-
Lic 24K SIL OCR In No DRS	15,058	16.0%	-
Lic 24K SIL OCR I/O No DRS	19,852	16.0%	-
Lic 36K SIL OCR I/O No DRS	21,690	16.0%	-
Lic 13K SIL OCR Out No DRS	12,323	16.0%	-
Lic 13K SIL OCR In No DRS	12,323	16.0%	-
Lic 13K SIL OCR I/O No DRS	17,110	16.0%	-
Lic 13K Plat OCR w/DRS	17,794	16.0%	-
Lic fee, 13K Read-Write OCR	9,581	16.0%	-
DRS Annual License (Smartmatch)	4,186	16.0%	-
Binarizer Lic	-	16.0%	516
WABCR Lic	-	16.0%	2,258
WABCR Lic	-	16.0%	2,581
Lic Fee, BPM Parcels	1,613	16.0%	-
1M Addressscript Clicks	23,258	16.0%	-
500K Addressscript Clicks	12,958	16.0%	-
250K Addressscript Clicks	6,645	16.0%	-
50K Addressscript Clicks	1,528	16.0%	-
Ann. Lic. Fee, FastForward	28,468	16.0%	-
Lic 24K Plat OCR w/DRS	19,852	16.0%	-
Lic Fee, Move Update	5,477	16.0%	-
Lic Fee, Full Service IMB	3,987	16.0%	-
Lic Fee, 8K RAF Platinum Quad	12,387	16.0%	-
Lic Fee, Standard Parcels	1,613	16.0%	-
Lic, UMove Gov't	7,818	16.0%	-
Lic 24K SIL OCR Out No DRS	15,058	16.0%	-
Lic 36K Plat OCR w/DRS	21,690	16.0%	-
Lic 36K SIL OCR Out No DRS	17,794	16.0%	-
Lic Read/Write 24K	12,323	16.0%	-
Lic 36K SIL OCR In No DRS	17,794	16.0%	-
Lic 2K Plat OCR w/DRS	16,493	16.0%	-
Lic Parascript 20K Clicks	542	16.0%	-
Annual Lic, 2K RAF Platinum	10,000	16.0%	-
SFW-Parascript 20k Clicks	7,419	16.0%	-
Lic Fee, EZ Flats 1st CI Parcels	1,613	16.0%	-
EZ Flats IB Application	6,452	16.0%	-
EZ Flats Combo Application	14,839	16.0%	-
Lic Fee, EZ Flats Priority Mail	1,613	16.0%	-
Lic Fee, Tracking Module	1,019	16.0%	-

Lic Fee, iSite Area Scan Camera	2,710	16.0%	-
Lic Fee iSite Area Scan Cam 640x480	2,710	16.0%	-
Lic Fee, iSite Line Scan Camera	3,097	16.0%	-
Lic Fee, Add'l Area Scan Camera	774	16.0%	-
		16.0%	
Lic Fee, Image Archive	239	16.0%	-
Lic Fee iData Repair / System	2,338	16.0%	-
Lic Fee, iDataRepair Lite	1,381	16.0%	-
Lic Fee, iDataView	2,032	16.0%	-
Lic Fee, iData Printer Interfacing	258	16.0%	-
Lic Fee LineScan Camera 2k	1,097	16.0%	-
Lic Fee LineScan Camera 4k	1,290	16.0%	-
Lic Fee, iData Repair Opt 2/system	6,221	16.0%	-
Lic Fee, iData Repair Opt 2/system	6,221	16.0%	-
Lic Fee, iData Repair Opt 2/seat	1,175	16.0%	-
Lic Fee, iData Repair Opt 2/seat	1,175	16.0%	-
DC MCS Printer Integration SW	27,355	16.0%	3,180
Smartsan Barcode Scan SW	15,484	16.0%	1,800
Direct Reports w-Meter Report SW	7,123	16.0%	828
DC Workstation Base SW	6,839	16.0%	795
Auto Re-Synchronization SW	40,645	16.0%	4,725
Fdr To Fdr Match-TM Merging SW	11,742	16.0%	1,365
Prioritized Select SW	22,194	16.0%	2,580
Outsort On Account Number SW	11,032	16.0%	1,283
Total Weigh W- Meter Select Sw	22,194	16.0%	2,580
Resettable Meter Control SW	7,161	16.0%	833
Mastertrack High Integrity SW	34,194	16.0%	3,975
Counter Signature Pad Plus	1995	16.0% n/a	
Counter Signature Pad Plus	1995	16.0%	244
Tracking Assistant	1795	16.0% n/a	
Tracking Assistant with Cradle	2195	16.0% n/a	
J570 Upgrade	1500	16.0% n/a	
Docking Cradle for J560	495	16.0% n/a	
4 Slot Battery Charger & 4 batteries for J560 & J561	1195	16.0% n/a	
4 Bay Docking Station (for use with multiple J580s)	995	16.0% n/a	
4 Bay Battery Charger & 4 batteries and Adaptors for J580 or J582 units	1395	16.0% n/a	
J580 4Bay Interconnecting Cable	75	16.0% n/a	
Single Bay Cradle (for use with J582)	425	16.0% n/a	

Single Port USB/Serial Cradle for T762 Tracking Assistant	475	16.0% n/a
Four Slot Battery Charger for Tracking Assistant Plus	1425	16.0% n/a
Battery Adaptors (Kit of 2) for T762 TA Plus Device	350	16.0% n/a
Wireless Access Point	1395	16.0% n/a
Four Bay Ethernet Cradle for Tracking Assistant Plus	995	16.0% n/a
16 MB RAM memory upgrade (SIMM) to upgrade V928/V929 CPUs	500	16.0% n/a
Scanner Stand	144	16.0% n/a
Software Meter Interface - per meter (Connect+ only)	295	40.0% n/a
Arrival Express Plus	2047	16.0% n/a
UPS Domestic API (1)	600	16.0% n/a
UPS Domestic API (2)	1200	16.0% n/a
UPS Domestic API (100)	8000	16.0% n/a
UPS Domestic API (Enterprise)	20000	16.0% n/a
UPS Domestic API (50)	6000	16.0% n/a
UPS Domestic API (25)	4000	16.0% n/a
UPS Domestic API (5)	1440	16.0% n/a
UPS Domestic API (10)	2000	16.0% n/a
UPS Domestic Basic (1)	600	16.0% n/a
UPS Domestic Basic (2)	1200	16.0% n/a
UPS Domestic Basic (100)	8000	16.0% n/a
UPS Domestic Basic (Enterprise)	20000	16.0% n/a
UPS Domestic Basic (50)	6000	16.0% n/a
UPS Domestic Basic (25)	4000	16.0% n/a
UPS Domestic Basic (5)	1440	16.0% n/a
UPS Domestic Basic (10)	2000	16.0% n/a
UPS Domestic Mail Innovations (1)	600	16.0% n/a
UPS Domestic Mail Innovations (2)	1200	16.0% n/a
UPS Domestic Mail Innovations (100)	8000	16.0% n/a
UPS Domestic Mail Innovations (Enterprise)	20000	16.0% n/a
UPS Domestic Mail Innovations (50)	6000	16.0% n/a
UPS Domestic Mail Innovations (25)	4000	16.0% n/a

UPS Domestic Mail Innovations (5)	1440	16.0%	n/a
UPS Domestic Mail Innovations (10)	2000	16.0%	n/a
UPS Supply Chain Solutions (1)	9000	16.0%	n/a
UPS Supply Chain Solutions (2)	18000	16.0%	n/a
UPS Supply Chain Solutions (100)	100000	16.0%	n/a
UPS Supply Chain Solutions (Enterprise)	100000	16.0%	n/a
UPS Supply Chain Solutions (50)	90000	16.0%	n/a
UPS Supply Chain Solutions (25)	60000	16.0%	n/a
UPS Supply Chain Solutions (5)	21600	16.0%	n/a
UPS Supply Chain Solutions (10)	30000	16.0%	n/a
UPS Domestic Worldease (1)	600	16.0%	n/a
UPS Domestic Worldease (2)	1200	16.0%	n/a
UPS Domestic Worldease (100)	8000	16.0%	n/a
UPS Domestic Worldease (Enterprise)	20000	16.0%	n/a
UPS Domestic Worldease (50)	6000	16.0%	n/a
UPS Domestic Worldease (25)	4000	16.0%	n/a
UPS Domestic Worldease (5)	1440	16.0%	n/a
UPS Domestic Worldease (10)	2000	16.0%	n/a
DHL (1)	600	16.0%	n/a
DHL (2)	1200	16.0%	n/a
DHL (100)	8000	16.0%	n/a
DHL (Enterprise)	20000	16.0%	n/a
DHL (50)	6000	16.0%	n/a
DHL (25)	4000	16.0%	n/a
DHL (5)	1440	16.0%	n/a
DHL (10)	2000	16.0%	n/a
High Volume 4in. Adhesive Label Printer	2195	16.0%	335
Non-Contact Programmable Wedge Scanner	1495	16.0%	n/a
Low to Mid Volume 4in. Adhesive Label Printer	995	16.0%	187
Forms Printer (Airbill, COD, HazMat)	1195	16.0%	197
100 lb. Tabletop Scale	1195	16.0%	194
200 lb. Rollertop Scale	1695	16.0%	273
149 lb. Rollertop Scale (California only)	1695	16.0%	278
Cordless Wedge Scanner	2295	16.0%	349

Inbound Supplier Shipping		
Application	900	16.0% n/a
UPS Custom Carrier Rate	2000	16.0% n/a
UPS Trade Direct and Cross Border Consolidation (1)	9000	16.0% n/a
UPS Trade Direct and Cross Border Consolidation (2)	18000	16.0% n/a
UPS Trade Direct and Cross Border Consolidation (100)	100000	16.0% n/a
UPS Trade Direct and Cross Border Consolidation (Enterprise)	100000	16.0% n/a
UPS Trade Direct and Cross Border Consolidation (50)	90000	16.0% n/a
UPS Trade Direct and Cross Border Consolidation (25)	60000	16.0% n/a
UPS Trade Direct and Cross Border Consolidation (5)	21600	16.0% n/a
UPS Trade Direct and Cross Border Consolidation (10)	30000	16.0% n/a
E-Certified/eRR Productivity Pack	3080	16.0% n/a
ERR, Certified Mail, and Proof of Delivery	795	16.0% n/a
Parcel Logistics Event Management Activation (1)	900	16.0% n/a
Parcel Logistics Event Management Activation (2)	1800	16.0% n/a
Parcel Logistics Event Management Activation (100)	12000	16.0% n/a
Parcel Logistics Event Management Activation (Enterprise)	15000	16.0% n/a
Parcel Logistics Event Management Activation (50)	9000	16.0% n/a
Parcel Logistics Event Management Activation (25)	6000	16.0% n/a
Parcel Logistics Event Management Activation (5)	2160	16.0% n/a
Parcel Logistics Event Management Activation (10)	3000	16.0% n/a
Parcel Spend Management Activation (1)	900	16.0% n/a

Parcel Spend Management Activation (2)	1800	16.0% n/a
Parcel Spend Management Activation (100)	12000	16.0% n/a
Parcel Spend Management Activation (Enterprise)	15000	16.0% n/a
Parcel Spend Management Activation (50)	9000	16.0% n/a
Parcel Spend Management Activation (25)	6000	16.0% n/a
Parcel Spend Management Activation (5)	2160	16.0% n/a
Parcel Spend Management Activation (10)	3000	16.0% n/a
Hazardous Materials (1)	5000	16.0% n/a
Hazardous Materials (2)	6000	16.0% n/a
Hazardous Materials (100)	40000	16.0% n/a
Hazardous Materials (Enterprise)	50000	16.0% n/a
Hazardous Materials (50)	30000	16.0% n/a
Hazardous Materials (25)	20000	16.0% n/a
Hazardous Materials (5)	7200	16.0% n/a
Hazardous Materials (10)	10000	16.0% n/a
Pack Verification (1)	9000	16.0% n/a
Pack Verification (2)	18000	16.0% n/a
Pack Verification (100)	100000	16.0% n/a
Pack Verification (Enterprise)	100000	16.0% n/a
Pack Verification (50)	90000	16.0% n/a
Pack Verification (25)	60000	16.0% n/a
Pack Verification (5)	21600	16.0% n/a
Pack Verification (10)	30000	16.0% n/a
In-motion Scale/Conveyor Controller (1)	9000	16.0% n/a
In-motion Scale/Conveyor Controller (2)	18000	16.0% n/a
In-motion Scale/Conveyor Controller (100)	100000	16.0% n/a
In-motion Scale/Conveyor Controller (Enterprise)	100000	16.0% n/a
In-motion Scale/Conveyor Controller (50)	90000	16.0% n/a
In-motion Scale/Conveyor Controller (25)	60000	16.0% n/a
In-motion Scale/Conveyor Controller (5)	21600	16.0% n/a

In-motion Scale/Conveyor Controller		
(10)	30000	16.0% n/a
Ship to Hold (1)	9000	16.0% n/a
Ship to Hold (2)	18000	16.0% n/a
Ship to Hold (100)	100000	16.0% n/a
Ship to Hold (Enterprise)	100000	16.0% n/a
Ship to Hold (50)	90000	16.0% n/a
Ship to Hold (25)	60000	16.0% n/a
Ship to Hold (5)	21600	16.0% n/a
Ship to Hold (10)	30000	16.0% n/a
Oracle (1)	9000	16.0% n/a
Oracle (2)	18000	16.0% n/a
Oracle (100)	100000	16.0% n/a
Oracle (Enterprise)	100000	16.0% n/a
Oracle (50)	90000	16.0% n/a
Oracle (25)	60000	16.0% n/a
Oracle (5)	21600	16.0% n/a
Oracle (10)	30000	16.0% n/a
SAP (1)	9000	16.0% n/a
SAP (2)	18000	16.0% n/a
SAP (100)	100000	16.0% n/a
SAP (Enterprise)	100000	16.0% n/a
SAP (50)	90000	16.0% n/a
SAP (25)	60000	16.0% n/a
SAP (5)	21600	16.0% n/a
SAP (10)	30000	16.0% n/a
IBM iSeries (1)	9000	16.0% n/a
IBM iSeries (2)	18000	16.0% n/a
IBM iSeries (100)	100000	16.0% n/a
IBM iSeries (Enterprise)	100000	16.0% n/a
IBM iSeries (50)	90000	16.0% n/a
IBM iSeries (25)	60000	16.0% n/a
IBM iSeries (5)	21600	16.0% n/a
IBM iSeries (10)	30000	16.0% n/a
.NET Host Connector (1)	9000	16.0% n/a
.NET Host Connector (2)	18000	16.0% n/a
.NET Host Connector (100)	100000	16.0% n/a
.NET Host Connector (Enterprise)	100000	16.0% n/a
.NET Host Connector (50)	90000	16.0% n/a
.NET Host Connector (25)	60000	16.0% n/a
.NET Host Connector (5)	21600	16.0% n/a
.NET Host Connector (10)	30000	16.0% n/a
Management Dynamics Restricted		
Party Screening (1)	3000	16.0% n/a

Management Dynamics Restricted Party Screening (2)	6000	16.0% n/a
Management Dynamics Restricted Party Screening (100)	40000	16.0% n/a
Management Dynamics Restricted Party Screening (Enterprise)	50000	16.0% n/a
Management Dynamics Restricted Party Screening (50)	30000	16.0% n/a
Management Dynamics Restricted Party Screening (25)	20000	16.0% n/a
Management Dynamics Restricted Party Screening (5)	7200	16.0% n/a
Management Dynamics Restricted Party Screening (10)	10000	16.0% n/a
Management Dynamics License Validation (1)	3000	16.0% n/a
Management Dynamics License Validation (2)	6000	16.0% n/a
Management Dynamics License Validation (100)	40000	16.0% n/a
Management Dynamics License Validation (Enterprise)	50000	16.0% n/a
Management Dynamics License Validation (50)	30000	16.0% n/a
Management Dynamics License Validation (25)	20000	16.0% n/a
Management Dynamics License Validation (5)	7200	16.0% n/a
Management Dynamics License Validation (10)	10000	16.0% n/a
Black Box SDK (1)	9000	16.0% n/a
Black Box SDK (2)	18000	16.0% n/a
Black Box SDK (100)	100000	16.0% n/a
Black Box SDK (Enterprise)	100000	16.0% n/a
Black Box SDK (50)	90000	16.0% n/a
Black Box SDK (25)	60000	16.0% n/a
Black Box SDK (5)	21600	16.0% n/a
Black Box SDK (10)	30000	16.0% n/a
CTSI - 3PL Management Activation (1)	9000	16.0% n/a
CTSI - 3PL Management Activation (2)	18000	16.0% n/a

CTSI - 3PL Management Activation (100)	100000	16.0% n/a
CTSI - 3PL Management Activation (Enterprise)	100000	16.0% n/a
CTSI - 3PL Management Activation (50)	90000	16.0% n/a
CTSI - 3PL Management Activation (25)	60000	16.0% n/a
CTSI - 3PL Management Activation (5)	21600	16.0% n/a
CTSI - 3PL Management Activation (10)	30000	16.0% n/a
CTSI - Optimization Activation (1)	9000	16.0% n/a
CTSI - Optimization Activation (2)	18000	16.0% n/a
CTSI - Optimization Activation (100)	100000	16.0% n/a
CTSI - Optimization Activation (Enterprise)	100000	16.0% n/a
CTSI - Optimization Activation (50)	90000	16.0% n/a
CTSI - Optimization Activation (25)	60000	16.0% n/a
CTSI - Optimization Activation (5)	21600	16.0% n/a
CTSI - Optimization Activation (10)	30000	16.0% n/a
CTSI: Shipment Tracking/Event Management (1)	900	16.0% n/a
CTSI: Shipment Tracking/Event Management (2)	1800	16.0% n/a
CTSI: Shipment Tracking/Event Management (100)	12000	16.0% n/a
CTSI: Shipment Tracking/Event Management (Enterprise)	15000	16.0% n/a
CTSI: Shipment Tracking/Event Management (50)	9000	16.0% n/a
CTSI: Shipment Tracking/Event Management (25)	6000	16.0% n/a
CTSI: Shipment Tracking/Event Management (5)	2160	16.0% n/a
CTSI: Shipment Tracking/Event Management (10)	3000	16.0% n/a

BAX Global (1)	600		16.0%	n/a
BAX Global (2)	1200		16.0%	n/a
BAX Global (100)	8000		16.0%	n/a
BAX Global (Enterprise)	20000		16.0%	n/a
BAX Global (50)	6000		16.0%	n/a
BAX Global (25)	4000		16.0%	n/a
BAX Global (5)	1440		16.0%	n/a
BAX Global (10)	2000		16.0%	n/a
Miscellaneous Domestic carriers (1)	600		16.0%	n/a
Miscellaneous Domestic carriers (2)	1200		16.0%	n/a
Miscellaneous Domestic carriers (100)	8000		16.0%	n/a
Miscellaneous Domestic carriers (Enterprise)	20000		16.0%	n/a
Miscellaneous Domestic carriers (50)	6000		16.0%	n/a
Miscellaneous Domestic carriers (25)	4000		16.0%	n/a
Miscellaneous Domestic carriers (5)	1440		16.0%	n/a
Miscellaneous Domestic carriers (10)	2000		16.0%	n/a
Purolator (1)	600		16.0%	n/a
Purolator (2)	1200		16.0%	n/a
Purolator (100)	8000	6787	15.2%	n/a
Purolator (Enterprise)	20000	16968	15.2%	n/a
Purolator (50)	6000	5090	15.2%	n/a
Purolator (25)	4000	3394	15.2%	n/a
Purolator (5)	1440	1222	15.2%	n/a
Purolator (10)	2000	1697	15.2%	n/a
SendSuite Live Mail Center Package Migration Package Single User	5000	4242	15.2%	n/a
Migration Package Single User	13910	11801	15.2%	187
Migration Package Multi User	21410	18164	15.2%	187
Additional Carrier Account Activation	1000	848	15.2%	n/a
Standard FedEx Carrier Activation	0	0	0.0%	n/a
Standard USPS Carrier Activation	0	0	0.0%	n/a
Standard UPS Carrier Activation	0	0	0.0%	n/a
USPS On-Line Postage Activation (IOP)	0	0	0.0%	n/a

Additional SendSuite Live (1) Standard Single User Locations	3750	3182	15.2% n/a
Additional SendSuite Live (2) Standard Single User Locations	7500	6363	15.2% n/a
Additional SendSuite Live (100) Standard Single User Locations	50000	42420	15.2% n/a
Additional SendSuite Live (Enterprise) Standard Single User Locations	250000	212100	15.2% n/a
Additional SendSuite Live (50) Standard Single User Locations	37500	31815	15.2% n/a
Additional SendSuite Live (25) Standard Single User Locations	25000	21210	15.2% n/a
Additional SendSuite Live (5) Standard Single User Locations	9000	7636	15.2% n/a
Additional SendSuite Live (10) Standard Single User Locations	12500	10605	15.2% n/a
Additional SendSuite Live (1) Extended Single User Locations	12500	10605	15.2% n/a
Additional SendSuite Live (2) Extended Single User Locations	20000	16968	15.2% n/a
Additional SendSuite Live (100) Extended Single User Locations	175000	148470	15.2% n/a
Additional SendSuite Live (Enterprise) Extended Single User Locations	500000	424200	15.2% n/a
Additional SendSuite Live (50) Extended Single User Locations	125000	106050	15.2% n/a
Additional SendSuite Live (25) Extended Single User Locations	75000	63630	15.2% n/a
Additional SendSuite Live (5) Extended Single User Locations	25000	21210	15.2% n/a
Additional SendSuite Live (10) Extended Single User Locations	37500	31815	15.2% n/a
SendSuite Live Standard License - Single Location/Single Workstation	7500	6363	15.2% n/a
SendSuite Live Standard License - 2 Locations/Unlimited Workstations	16000	13574	15.2% n/a
SendSuite Live Standard License - 100 Location/Unlimited Workstations	100000	84840	15.2% n/a

SendSuite Live Standard License - Enterprise/Unlimited Workstations	250000	212100	15.2% n/a
SendSuite Live Standard License - 50 Location/Unlimited Workstations	75000	63630	15.2% n/a
SendSuite Live Standard License - Single Location/Unlimited Workstations	15000	12726	15.2% n/a
SendSuite Live Standard License - 25 Location/Unlimited Workstations	50000	42420	15.2% n/a
SendSuite Live Standard License - 5 Location/Unlimited Workstations	18000	15271	15.2% n/a
SendSuite Live Standard License - 10 Location/Unlimited Workstations	25000	21210	15.2% n/a
Additional Workstation License (SendSuite Live Standard Single Location)	3000	2545	15.2% n/a
SendSuite Live Extended License - Single Location/Unlimited Workstations	25000	21210	15.2% n/a
SendSuite Live Extended License - 2 Locations/Unlimited Workstations	40000	33936	15.2% n/a
SendSuite Live Extended License - 100 Location/Unlimited Workstations	350000	296940	15.2% n/a
SendSuite Live Extended License - Enterprise/Unlimited Workstations	500000	424200	15.2% n/a
SendSuite Live Extended License - 50 Location/Unlimited Workstations	250000	212100	15.2% n/a
SendSuite Live Extended License - 25 Location/Unlimited Workstations	150000	127260	15.2% n/a
SendSuite Live Extended License - 5 Location/Unlimited Workstations	50000	42420	15.2% n/a

SendSuite Live Extended License - 10 Location/Unlimited Workstations	75000	63630	15.2% n/a	
SendSuite Xpress Postal Manager- Software only - USPS Meter Rates Can Add USPS Manifesting	4580	3886	15.2% n/a	
SendSuite Xpress 300 Can Add Any Three Carriers	5380	4564	15.2% n/a	
SendSuite Xpress 400 Can Add Any Four Carriers	6580	5582	15.2% n/a	
SendSuite Xpress 500 - All Carriers, Networking and Simple Integration	7780	6601	15.2% n/a	
SendSuite Xpress Postal Manager Turnkey - USPS Meter Rates - USPS Meter Rates Can Add USPS Manifesting	10680	9061	15.2%	\$516.00
SendSuite Xpress 1000 - All Carriers, Networking and Integration	12880	10927	15.2% n/a	
SendSuite Xpress Speedee Turnkey	6680	5667	15.2%	747
SendSuite Xpress Postal Manager 1	3535	2999	15.2% n/a	
Cross Sell SendSuite Xpress Package	5380	4564	15.2%	561
SendSuite Xpress 400 - 4 Carrier Loyalty Package	6580	5582	15.2%	374
SendSuite Xpress 500 - All Carrier Loyalty Package	9880	8382	15.2%	374
SendSuite Xpress 1000 - All Carriers, Networking and Integration Loyalty Package	12880	10927	15.2%	374
Ascent to Sendsuite Xpress 300 - 3 Carrier Loyalty Package	5380	4564	15.2% n/a	
Ascent to Sendsuite Xpress 400 - 4 Carrier Loyalty Package	6580	5582	15.2% n/a	
Ascent to Sendsuite Xpress 500 - All Carrier Loyalty Package	9880	8382	15.2% n/a	
Ascent to SS Sendsuite 1000 - All Carrier Networking and Integration Loyalty Package	12880	10927	15.2% n/a	

SS Tracking Single Site Unlimited Workstations	8615	7309	15.2% n/a	
Hosted SS Tracking Single Site Unlimited Workstations	8615	7309	15.2% n/a	
Upgrade SS Arrival Software Only To SS Tracking Single Site Unlimited Workstations	4615	3915	15.2% n/a	
Upgrade SS Arrival Software Only To Hosted SS Tracking Single Site Unlimited Workstations	2000	1697	15.2% n/a	
eCommerce Interface for SendSuite Xpress	2000	1697	15.2% n/a	
Arrival Application Software	0	0	0.0% n/a	
Arrival Express	0	0	0.0% n/a	
Arrival Software	7895	6698	15.2% n/a	
Arrival Client Server 5 Client System	12500	10605	15.2% n/a	
Arrival Client Server 10+ Client System	18500	15695	15.2% n/a	
Arrival Law Enforcement Client Server Edition - 5 Users	12540	10639	15.2% n/a	
Arrival Law Enforcement Client Server Edition - 10+ Users	18540	15729	15.2% n/a	
High Volume 4in. Adhesive Label Printer	2195	1862	15.2%	335
4in. Adhesive Label Printer	995	844	15.2% n/a	
Tracking Assistant Portable Belt Printer	1385	1175	15.2%	148
Cordless Scanner	2295	1947	15.2%	349
Arrival Express Software	0	0	0.0% n/a	
J781 Scanner	2400	2036	15.2%	295
Arrival Web Cam	245	208	15.2% n/a	
2in. Graphics Printer	395	335	15.2%	68
Add 1 site w/ single Workstation	795	674	15.2% n/a	
Arrival Express Plus - Software Only	3765	3194	15.2% n/a	
Arrival Express Plus w/Tracking Assistant & Cradle	5765	4891	15.2%	\$295.50
Arrival Express Plus Basics w/J594 Tracking Assistant and J782	7065	5994	15.2% n/a	
Arrival Express Plus - Inbound Package Management	2770	2350	15.2% n/a	

24/7 Standby Support	0	0	0.0%	n/a
Arrival Express Electronic Log Only	1735	1472	15.2%	\$262.00
Arrival Express Counter Pickup (signature capture at counter)	3835	3254	15.2%	\$262.00
Arrival Express Delivery Route (signature capture on portable device)	5240	4446	15.2%	n/a
4 Bay Ethernet Docking Station	995	844	15.2%	n/a
Client Server Multi-Site ID Pack	75	64	15.2%	n/a
Arrival Ethernet Switch	250	212	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Peripheral Addition 2 Hours Of Service Time	385	327	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Peripheral Addition 4 Hours Of Service Time	770	653	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Peripheral Addition Full Day Of Service Time	1540	1307	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Custom Label Creation 2 Hours of Service Time	385	327	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Custom Screen Creation 2 Hours of Service Time	385	327	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Custom Screen Creation 4 Hours of Service Time	770	653	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Custom Report Generation 2 Hours of Service Time	385	327	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Custom Report Generation 4 Hours of Service Time	770	653	15.2%	n/a
SendSuite Arrival Tracking System Post Sales Network, Site, or Work Station 2 Hours of Service	385	327	15.2%	n/a

SendSuite Arrival Tracking System Post Sales Custom Report Generation Full Day of Service Time	1540	1307	15.2% n/a
SendSuite Arrival Tracking System Post Sales Network, Site, or Work Station 4 Hours of Service	770	653	15.2% n/a
SendSuite Arrival Tracking System Post Sales Network, Site, or Work Station Full Day Of Service Time	1540	1307	15.2% n/a
Arrival Extended Edition License, Tier 1 (max 5)	500	424	15.2% n/a
Arrival Extended Edition License - Tier 2	300	255	15.2% n/a
Multi-Workstation Client License	250	212	15.2% n/a
Arrival Client Server Feature	0	0	0.0% n/a
Arrival Client Server DBMS(MS/SQL) Feature	5900	5006	15.2% n/a
E-Mail Notification	0	0	0.0% n/a
NetQuery	1500	1273	15.2% n/a
Background Import Feature	750	636	15.2% n/a
File Link / Scan Link / Global Update	0	0	0.0% n/a
Screen Builder	0	0	0.0% n/a
Power Act	0	0	0.0% n/a
ODBC Integration	1995	1693	15.2% n/a
50 Transactions	0	0	0.0% n/a
Unlimited Transactions	0	0	0.0% n/a
Scale Interface Feature	0	0	0.0% n/a
Tracking Assistant Activation Feature	0	0	0.0% n/a
Delivery Feature	0	0	0.0% n/a
Printer Interface	0	0	0.0% n/a
Arrival Imaging	1250	1061	15.2% n/a
Route Activity Logging Feature	1250	1061	15.2% n/a
Manifest Module	0	0	0.0% n/a
Receiving Feature	0	0	0.0% n/a
LobbyTrac Turnkey Package	8165	6927	15.2% n/a
LobbyTrac Software Only	3595	3050	15.2% n/a
Arrival Law Enforcement Edition - Software Only	4220	3580	15.2% n/a

Arrival Law Enforcement Edition - Peripheral Package	7265	6164	15.2% n/a
Arrival Law Enforcement Edition - Turnkey Package	9265	7860	15.2% n/a
Add 100 sites w/ Multiple Workstations	219000	185800	15.2% n/a
Add 50 Sites w/Multiple Workstations	132000	111989	15.2% n/a
Multi-site identification	0	0	0.0% n/a
Add 10 Sites w/ Multiple Workstations	30750	26088	15.2% n/a
Multi-Workstation Client License	500	424	15.2% n/a
LobbyTrac Workstation	4595	3898	15.2% n/a
Mail Center Productivity Reporting	795	674	15.2% n/a
Arrival XE Customer Loyalty	6165	5230	15.2% n/a
Remote Diagnostics	0	0	0.0% n/a
Add 100 sites w/ single Workstation	49500	41996	15.2% n/a
Add 50 Sites w/ single Workstation	29750	25240	15.2% n/a
Add 1 single user	795	674	15.2% n/a
Add 10 sites w/ single Workstation	6950	5896	15.2% n/a
Upgrade to Client Server from Existing Arrival	8500	7211	15.2% n/a
Upgrade Client Server from from 5 to 10 clients	6000	5090	15.2% n/a
Upgrade from Arrival Express to Arrival XE	2800	2376	15.2% n/a
Upgrade from Arrival XE to Arrival XE Client/Server	8000	6787	15.2% n/a
Upgrade from Arrival Express to Arrival Express Plus	2000	1697	15.2% n/a
Upgrade from Arrival to Arrival XE	1950	1654	15.2% n/a
Add 1 site w/ Multiple Workstations	3495	2965	15.2% n/a
Arrival Test Tracking System - Software Only	14565	12357	15.2% n/a
Arrival Test Tracking System - Client Server	23690	20099	15.2% n/a
Visitor Tracking Feature	750	636	15.2% n/a
Wireless Connectivity Module	300	255	15.2% n/a

Arrival Extended Edition Client Server - Software Only	15280	12964	15.2%	n/a
Arrival Extended Edition - Software Only	6160	5226	15.2%	n/a
SendSuite Tracking Project Management	770	653	15.2%	n/a
SendSuite Tracking Project Management	1540	1307	15.2%	n/a
SendSuite Tracking Project Management	3080	2613	15.2%	n/a
SendSuite Tracking Project Management	6160	5226	15.2%	n/a
SendSuite Tracking Project Management	12320	10452	15.2%	n/a
SendSuite Tracking Project Management	18480	15678	15.2%	n/a
SendSuite Tracking Project Management	24640	20905	15.2%	n/a
SendSuite Arrival Custom Label 4 Hours of Service Time	770	653	15.2%	n/a
Tracking Assistant Plus Win Mobile	3495	2965	15.2%	n/a
Tracking Assistant Plus Win Mobile	3495	2965	15.2%	\$472.80
Win CE Tracking Assistant Plus	2495	2117	15.2%	\$295.50
T742 Battery Adaptors for use with J596017 (Kit of 2)	350	297	15.2%	n/a
USB Communications Charge/Sync Cable	200	170	15.2%	n/a
Four Bay Cradle Kit for T742 Tracking Assistant	995	844	15.2%	n/a
Single Bay Cradle Kit for T742 Tracking Assistant	475	403	15.2%	n/a
CPU Accessory Kit	0	0	0.0%	n/a
USB to Parallel Cable	0	0	0.0%	n/a
Hosted SS Tracking Multiple Sites Unlimited Workstations	17225	14614	15.2%	n/a
SS Tracking Multiple Sites Unlimited Workstations	17225	14614	15.2%	n/a
Upgrade SS Arrival Client Server To Hosted SS Tracking Multiple Site Unlimited Workstations	4000	3394	15.2%	n/a

Upgrade SS Arrival Client Server To SS Tracking Multiple Site Unlimited Workstations	4000	3394	15.2%	n/a
Continuous Labels Supply for Low to Mid Volume Printer	290	246	15.2%	n/a
J644 Continuous Thrml Direct Lbls Supply - Case (4in.X 9600in.)	235	199	15.2%	n/a
J690/J69S Continuous Lbls Supply - Case (4in.X 5200in.)	290	246	15.2%	n/a
J645 Continuous Thermal Direct Labels Supply Case	235	199	15.2%	n/a
Crystal Report Run Time and Developer License	200	170	15.2%	n/a
SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting	2495	2117	15.2%	n/a
SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier	3495	2965	15.2%	n/a
SendSuite Xpress Postal Manager LT USPS Meter, and Option For Manifesting, and One Carrier Plus Scale	4095	3474	15.2%	n/a
Special Arrival Extended Edition - Software Only	9090	7712	15.2%	n/a
Non-Contact Programmable Wedge Scanner	1495	1268	15.2%	n/a
Cordless Wedge Scanner	2295	1947	15.2%	\$349.00
Hosted Basic Single Site Multiple Workstations	8225	6978	15.2%	n/a
Hosted Basic Multiple Sites Multiple Workstations	17225	14614	15.2%	n/a
Hosted Extended Single Site Multiple Workstations	15225	12917	15.2%	n/a
Hosted Extended Multiple Sites Multiple Workstations	28225	23946	15.2%	n/a
Basic Multiple Sites Multiple Workstations	17225	14614	15.2%	n/a
Basic Single Site Multiple Workstations	8225	6978	15.2%	n/a
Basic Single Site Single Workstation	4225	3584	15.2%	n/a

Extended Multiple Sites Multiple Workstations	28225	23946	15.2%	n/a
Extended Single Site Multiple Workstations	15225	12917	15.2%	n/a
Extended Single Site Single Workstation	11725	9947	15.2%	n/a
SendSuite Special Services	1000	848	15.2%	n/a
SendSuite Custom LTL or TL Rates Update	1000	848	15.2%	n/a
24/7 Standby Support	0	0	0.0%	n/a
SendSuite Tracking 24/7 Standby Support	0	0	#DIV/0!	n/a
SendSuite Shipping Custom Report - 2 Days of Service Time per Report	3080	2613	15.2%	n/a
SendSuite Shipping Custom Screens - 2 Hours of Service Time per Screen	385	327	15.2%	n/a
SendSuite Shipping Custom Quick Cards - 1 day per Manual	1540	1307	15.2%	n/a
eCommerce Interface for SendSuite Shipping	2000	1697	15.2%	n/a
SendSuite Hosting Services - One Year Contract	30000	25452	15.2%	n/a
SendSuite Project Management	3080	2613	15.2%	n/a
SendSuite Project Management	6160	5226	15.2%	n/a
SendSuite Project Management	12320	10452	15.2%	n/a
SendSuite Project Management	18480	15678	15.2%	n/a
SendSuite Project Management	24640	20905	15.2%	n/a
SendSuite Project Management	770	653	15.2%	n/a
SendSuite Project Management	1540	1307	15.2%	n/a
SendSuite Tracking Post Sales Peripheral Addition 2 Hours	385	327	15.2%	n/a
SendSuite Tracking Post Sales Peripheral Addition 4 Hours	770	653	15.2%	n/a
SendSuite Tracking Post Sales Peripheral Addition Full Day	1540	1307	15.2%	n/a
SendSuite Tracking Post Sales Custom Label Generation 2 Hours	385	327	15.2%	n/a
SendSuite Tracking Post Sales Custom Screen 2 Hours	385	327	15.2%	n/a
SendSuite Tracking Post Sales Custom Screen 4 Hours	770	653	15.2%	n/a

SendSuite Tracking 24/7 Stand By Support	770	653	15.2%	n/a
SendSuite Tracking Post Sales Custom report Generation 2 Hours	385	327	15.2%	n/a
SendSuite Tracking Post Sales Custom Report Generation 8 Hours	1540	1307	15.2%	n/a
OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	495	420	15.2%	n/a
OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	995	844	15.2%	n/a
OnTrack (formerly CA Overnight) Activation - 1st Origin Zip	2995	2541	15.2%	n/a
Golden State Express Activation - 1st Origin Zip	495	420	15.2%	n/a
Golden State Express Activation - 1st Origin Zip	995	844	15.2%	n/a
Golden State Express Activation - 1st Origin Zip	2995	2541	15.2%	n/a
OnTrack (formerly CA Overnight) Activation	0	0	0.0%	n/a
Golden State Express Activation	0	0	0.0%	n/a
EasyShip Web Server License - 1 to 5 Users (for Hazardous Shipping)	800	679	15.2%	n/a
EasyShip Web Server License - 6 to 15 Users (for Hazardous Shipping)	950	806	15.2%	n/a
EasyShip Web Server License - 16+ Users (for Hazardous Shipping)	1150	976	15.2%	n/a
EasyShip Web Client License - Per User	500	424	15.2%	n/a
SendSuite Shipping and Desktop Usage Band Level One	88000	74659	15.2%	n/a
USPS Delivery Confirmation Setup and Commissioning for Hosted Solutions	495	420	15.2%	n/a
PB Backup Services - one per workstation	0	0	#DIV/0!	n/a
AES Direct	1200	1018	15.2%	n/a
USPS Bulk Proof Of Delivery	1200	1018	15.2%	n/a

USPS Priority Mail Open and Distribute	1200	1018	15.2% n/a
SendSuite Xpress Package Manager 2	7885	6690	15.2% n/a
SendSuite Xpress Package Manager 3	11000	9332	15.2% n/a
Peripheral Package 2 (100lb Scale, Label Printer)	2190	1858	15.2% n/a
Peripheral Package 3 (Ship Request with Scanner)	1750	1485	15.2% n/a
Software Meter Interface - per meter	295	250	15.2% n/a
SendSuite Shipping PM300	5225	4433	15.2% n/a
SendSuite Shipping PM400	6225	5281	15.2% n/a
SendSuite Shipping Package Manager	7125	6045	15.2% n/a
SendSuite Secure Archive	400	339	15.2% n/a
Eastern Connection Activation - 1st Origin Zip	495	420	15.2% n/a
Eastern Connection Activation - 1st Origin Zip	995	844	15.2% n/a
Eastern Connection Activation - 1st Origin Zip	2995	2541	15.2% n/a
Eastern Connection Activation - Additional Origin Zip	0	0	0.0% n/a
Custom Carrier Feature	250	212	15.2% n/a
SendSuite e-Certified Mail	695	590	15.2% n/a
PB built Custom Carrier	1250	1061	15.2% n/a
DHL Activation - 1st Origin Zip	495	420	15.2% n/a
USPS Delivery Confirmation Setup and Commissioning	495	420	15.2% n/a
DHL Activation - 1st Origin Zip	2995	2541	15.2% n/a
SendSuite Desktop Base System License	4995	4238	15.2% n/a
DHL Activation - 1st Origin Zip	995	844	15.2% n/a
Email Notification	0	0	0.0% n/a
E-Certified/eRR Productivity Pack	3080	2613	15.2% n/a
SendSuite e-Return Receipt	795	674	15.2% n/a
FedEx Activation - 1st Origin Zip	495	420	15.2% n/a
FedEx Activation - 1st Origin Zip	2995	2541	15.2% n/a
FedEx Activation - 1st Origin Zip	995	844	15.2% n/a
Add One User To Site License	200	170	15.2% n/a

1 Site License For Limited Users (up to 2 Users)	200	170	15.2% n/a
10 Sites License For Limited Users (up to 2 Users)	1750	1485	15.2% n/a
50 Sites License For Limited Users (up to 2 Users)	7500	6363	15.2% n/a
100 Sites License For Limited Users (up to 2 Users)	12500	10605	15.2% n/a
1 Site License for Limited Users (Up to 20 per License)	200	170	15.2% n/a
100 Site Licenses for Limited Users (Up to 20 per License)	12500	10605	15.2% n/a
50 Site Licenses for Limited Users (Up to 20 per License)	7500	6363	15.2% n/a
10 Site Licenses for Limited Users (Up to 20 per License)	1750	1485	15.2% n/a
LTL Location License	1000	848	15.2% n/a
1 Site for Multiple Users	3495	2965	15.2% n/a
100 Sites for Multiple Users	219000	185800	15.2% n/a
50 Sites for Multiple Users	132000	111989	15.2% n/a
Software Meter Interface Feature	0	0	0.0% n/a
10 Sites for Multiple Users	30750	26088	15.2% n/a
1 Site License for Unlimited Users	2500	2121	15.2% n/a
100 Site Licenses for Unlimited Users	156000	132350	15.2% n/a
50 Site Licenses for Unlimited Users	94000	79750	15.2% n/a
10 Site Licenses for Unlimited Users	22000	18665	15.2% n/a
USPS Activation	495	420	15.2% n/a
USPS Bulk Proof Of Delivery	0	0	0.0% n/a
USPS Activation	2995	2541	15.2% n/a
USPS Internet Postage	1495	1268	15.2% n/a
USPS Activation	995	844	15.2% n/a
RDI - Single Site	795	674	15.2% n/a
RDI - Multiple Site	1495	1268	15.2% n/a
1 Site for a Single User	795	674	15.2% n/a
100 Sites for Single Users	49500	41996	15.2% n/a
50 Sites for Single Users	29750	25240	15.2% n/a
10 Sites for Single Users	6950	5896	15.2% n/a
1 Single User	795	674	15.2% n/a
UPS Activation	495	420	15.2% n/a

Contract UPS Rates	1200	1018	15.2% n/a
Priority Mail Open & Distribute	0	0	0.0% n/a
UPS Activation	2995	2541	15.2% n/a
UPS Activation	995	844	15.2% n/a
SendSuite Hosting Services 200 Gigs of Storage	2000	1697	15.2% n/a
AAA Cooper	400	339	15.2% n/a
ABF Freight System	400	339	15.2% n/a
ABF Freight to Canada	400	339	15.2% n/a
Averitt Express	400	339	15.2% n/a
Bullet Freight Systems	400	339	15.2% n/a
Central Freight Lines	400	339	15.2% n/a
Central Transport	400	339	15.2% n/a
Chris Truck Line	400	339	15.2% n/a
Clipper Express	400	339	15.2% n/a
Conway	400	339	15.2% n/a
Custom Transport Companies	400	339	15.2% n/a
Dawes Transport	400	339	15.2% n/a
Daylight	400	339	15.2% n/a
Dayton Freight	400	339	15.2% n/a
Estes Express Lines	400	339	15.2% n/a
Frames Motor Express	400	339	15.2% n/a
FedEx Freight East	400	339	15.2% n/a
FedEx Freight West	400	339	15.2% n/a
Hercules Forwarding	400	339	15.2% n/a
Howards Express	400	339	15.2% n/a
Interstate Carrier Xpress	400	339	15.2% n/a
Interstate Consolidation	400	339	15.2% n/a
Jevic Transportation	400	339	15.2% n/a
K & R Delivery	400	339	15.2% n/a
Lakeville Motor Express	400	339	15.2% n/a
Milan Express	400	339	15.2% n/a
Motor Cargo	400	339	15.2% n/a
New England Motor Freight	400	339	15.2% n/a
New Penn Motor Express	400	339	15.2% n/a
Oak Harbor Freight Lines	400	339	15.2% n/a
Ohio Connection	400	339	15.2% n/a
Old Dominion Freight Line	400	339	15.2% n/a
Overnight Transportation	400	339	15.2% n/a
Pit Ohio	400	339	15.2% n/a
PJAX	400	339	15.2% n/a
Roadrunner Freight	400	339	15.2% n/a
Roadway Express	400	339	15.2% n/a
Roadway Express to Canada	400	339	15.2% n/a

SAIA Motor Freight Lines	400	339	15.2% n/a
Southeastern Freight Lines	400	339	15.2% n/a
Southwestern Motor	400	339	15.2% n/a
Super Van	400	339	15.2% n/a
USF Bestway	400	339	15.2% n/a
USF Holland	400	339	15.2% n/a
USF Reddaway	400	339	15.2% n/a
Volunteer Express	400	339	15.2% n/a
Vitran Express	400	339	15.2% n/a
Ward Trucking	400	339	15.2% n/a
FedEx National	400	339	15.2% n/a
Wilson Trucking	400	339	15.2% n/a
Yellow Freight System	400	339	15.2% n/a
Yellow Freight to Canada	400	339	15.2% n/a
Custom LTL Carrier Rates	1500	1273	15.2% n/a
Custom Truckload (TL) Carrier Rates	750	636	15.2% n/a
Custom Routes	300	255	15.2% n/a
CZAR Lite (Must be Licensed by SMC)	1500	1273	15.2% n/a
AAA Cooper	250	212	15.2% n/a
ABF Freight System	250	212	15.2% n/a
ABF Freight to Canada	250	212	15.2% n/a
Averitt Express	250	212	15.2% n/a
Bullet Freight Systems	250	212	15.2% n/a
Central Freight Lines	250	212	15.2% n/a
Central Transport	250	212	15.2% n/a
Chris Truck Line	250	212	15.2% n/a
Clipper Express	250	212	15.2% n/a
Conway	250	212	15.2% n/a
Custom Transport Companies	250	212	15.2% n/a
Dawes Transport	250	212	15.2% n/a
Daylight	250	212	15.2% n/a
Dayton Freight	250	212	15.2% n/a
Estes Express Lines	250	212	15.2% n/a
Frames Motor Express	250	212	15.2% n/a
FedEx Freight East	250	212	15.2% n/a
FedEx Freight West	250	212	15.2% n/a
Hercules Forwarding	250	212	15.2% n/a
Howards Express	250	212	15.2% n/a
Interstate Carrier Xpress	250	212	15.2% n/a
Interstate Consolidation	250	212	15.2% n/a
Jevic Transportation	250	212	15.2% n/a
K & R Delivery	250	212	15.2% n/a

Lakeville Motor Express	250	212	15.2% n/a	
Milan Express	250	212	15.2% n/a	
Motor Cargo	250	212	15.2% n/a	
New England Motor Freight	250	212	15.2% n/a	
New Penn Motor Express	250	212	15.2% n/a	
Oak Harbor Freight Lines	250	212	15.2% n/a	
Ohio Connection	250	212	15.2% n/a	
Old Dominion Freight Line	250	212	15.2% n/a	
Overnight Transportation	250	212	15.2% n/a	
Pit Ohio	250	212	15.2% n/a	
PJAX	250	212	15.2% n/a	
Roadrunner Freight	250	212	15.2% n/a	
Roadway Express	250	212	15.2% n/a	
Roadway Express to Canada	250	212	15.2% n/a	
SAIA Motor Freight Lines	250	212	15.2% n/a	
Southeastern Freight Lines	250	212	15.2% n/a	
Southwestern Motor	250	212	15.2% n/a	
Super Van	250	212	15.2% n/a	
USF Bestway	250	212	15.2% n/a	
USF Holland	250	212	15.2% n/a	
USF Reddaway	250	212	15.2% n/a	
Volunteer Express	250	212	15.2% n/a	
Vitran Express	250	212	15.2% n/a	
Ward Trucking	250	212	15.2% n/a	
FedEx National	250	212	15.2% n/a	
Wilson Trucking	250	212	15.2% n/a	
Yellow Freight System	250	212	15.2% n/a	
Yellow Freight to Canada	250	212	15.2% n/a	
Master Host Software Only	8995	7631	15.2%	126
Administrative Win2000 Workstation w/	3250	2757	15.2%	1508
Reporting Win2000 Workstation w/15	3250	2757	15.2%	1508
Business Manager Workstation - Softw	3250	2757	15.2%	126
Business Manager Win2000 Remote Si	5895	5002	15.2%	1508
Client Host w/Flat Panel Monitor	5895	5002	15.2%	489
Client Host Software Only	1995	1692	15.2%	126
PC Data Collector (for Non-DM Series I	4795	4068	15.2%	905
PC Data Collector (for DM Infinity Syst	4995	4238	15.2%	489
PC Data Collector (for Non DM Series I	4795	4068	15.2%	489

**Annual  
Maintenance**

<b>Years 2-5</b>	<b>% OFF MSRP</b>
3,300	25.0%
123	25.0%
945	25.0%
304	25.0%
3,276	25.0%
7,371	25.0%
5,733	25.0%
1,523	25.0%
7,371	25.0%
5,733	25.0%
11,057	25.0%
7,371	25.0%
2,948	25.0%
7,371	25.0%
4,423	25.0%
2,948	25.0%
7,371	25.0%
4,423	25.0%
2,867	25.0%
7,371	25.0%
6,224	25.0%
6,552	25.0%
11,057	25.0%
9,009	25.0%
2,250	25.0%
3,750	25.0%
750	25.0%
6,000	25.0%



1,500	25.0%
750	25.0%
3,000	25.0%
3,000	25.0%
3,000	25.0%
3,000	25.0%
1,500	25.0%
1,875	25.0%
1,875	25.0%
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1,875	25.0%
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1,875	25.0%
495	25.0%
3,750	25.0%
2,475	25.0%
2,475	25.0%
1,275	25.0%
750	25.0%
3,750	25.0%
1,125	25.0%
390	25.0%
1,020	25.0%
1,575	25.0%
2,355	25.0%
2,955	25.0%
4,725	25.0%
5,850	25.0%
6,750	25.0%
8,400	25.0%
3,900	25.0%
6,300	25.0%
8,550	25.0%
11,025	25.0%
1,575	25.0%
2,550	25.0%
390	25.0%
1,020	25.0%
1,020	25.0%
1,575	25.0%
1,575	25.0%
2,355	25.0%
4,725	25.0%

6,750	25.0%
2,550	25.0%
390	25.0%
1,020	25.0%
1,575	25.0%
2,355	25.0%
4,725	25.0%
6,750	25.0%
2,550	25.0%
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2,550	25.0%
2,550	25.0%
1,290	25.0%
2,475	25.0%
2,250	25.0%
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2,475	25.0%
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2,475	25.0%
1,275	25.0%
225	25.0%
3,750	25.0%
5,250	25.0%
6,000	25.0%
6,750	25.0%
2,250	25.0%
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3,750	25.0%
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11,250	25.0%
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1,125	25.0%
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3,750	25.0%
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5,250	25.0%
3,750	25.0%
7,500	25.0%
11,250	25.0%
3,750	25.0%
7,500	25.0%
11,250	25.0%
3,750	25.0%







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2,385	25.0%
1,350	25.0%
621	25.0%
596	25.0%
3,544	25.0%
1,024	25.0%
1,935	25.0%
962	25.0%
1,935	25.0%
624	25.0%
2,981	25.0%
n/a	
183	25.0%

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251

25%

n/a

140

25%

147

25%

145

25%

204

25%

208

25%

261

25%

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140

25%

140

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\$387.00	25%
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n/a

560	25%
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n/a

420	25%
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280	25%
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280	25%
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280	25%
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n/a

251 25%

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111 25%

261 25%

n/a

221 25%

n/a

51 25%

n/a

n/a

\$221.00 25%

n/a

n/a

n/a

\$190.00

25%

\$190.00

25%

n/a

\$295.50

\$221.00

25%

n/a

\$261.75

25%

n/a







Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description
DA3R	Base System	Green DA300 Address System: Black & White Factory Certified
DA3S	Base System	DA30S Envelope Address System: Black & White
W190016	Accessories	10 ft Parallel Cable 10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)
W190017	Accessories	Laser Tray Tag Label and Report Printer
W624	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts
W709	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)
W763	Accessories	W760 Stacker and Dryer for AddressRight Systems
W764	Accessories	Green W760 Stacker Factory Certified
W76C	Accessories	
W823	Accessories	FeedRight Feeder for DA950
W853	Accessories	Ink Dryer for W760 Stacker

W85R

Accessories

Green W853 Ink Dryer for  
W760 Stacker Factory  
Certified

<b>MSRP EQUIPMENT</b>	<b>contract price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$3,845.00	\$3,106.76	19%	\$1,566.48	\$1,174.00	25%
\$6,045.00	\$4,884.36	19%	\$1,312.00	\$984.00	25%
\$65.00	\$52.52	19%	n/a	n/a	
\$69.00	\$55.75	19%	n/a	n/a	
\$695.00	\$561.56	19%	\$138.00	\$103.00	25%
\$370.00	\$298.96	19%	n/a	n/a	
\$2,015.00	\$1,628.12	19%	\$174.00	\$130.00	25%
\$2,955.00	\$2,387.64	19%	\$271.00	\$202.00	25%
\$1,415.00	\$1,143.32	19%	\$174.00	\$130.00	25%
\$6,895.00	\$5,571.16	19%	\$909.00	\$681.00	25%
\$945.00	\$763.56	19%	\$97.00	\$72.00	26%

\$675.00

\$545.40

19%

\$97.00

\$73.00

25%

Envelope Addressing System, Ink Jet, Medium	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT
DA5C	Base System	DA50S Envelope Address System: Black & White	\$8,735.00
DA5S	Base System	DA55S Envelope Address System: Color	\$10,665.00
DA5X	Base System	Green DA50S Address System: Black & White Factory Certified	\$6,235.00
DA5Y	Base System	Green DA55S Address System: Color Factory Certified	\$7,675.00
DA7C	Base System	DA70S High Speed Envelope Address System: Black & White	\$16,495.00
DA7S	Base System	DA75S High Speed Envelope Address System: Color	\$19,135.00
DA7X	Base System	Green DA70S High Speed Address System: Black & White Factory Certified	\$11,905.00
DA7Y	Base System	Green DA75S High Speed Address System: Color Factory Certified	\$13,845.00

F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	\$26.00
MTSA	Accessories	PrecisionTrack Basic Service	\$175.00
MTSC	Accessories	PrecisionTrack Service for Syntel	\$495.00
PZO-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	\$34.00
W190016	Accessories	10 ft Parallel Cable	\$65.00
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00
W763	Accessories	W760 Stacker for AddressRight Systems (incl printer interface)	\$2,015.00
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	\$2,955.00
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00
W823	Accessories	FeedRight Feeder for DA950	\$6,895.00
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00
W985025	Accessories	HP External Multi DVD Writer	\$158.00
WMP1	Accessories	VeriMove Net for 36,000	\$324.00
WMP2	Accessories	VeriMove Net for 360,000	\$1,800.00
WMP3	Accessories	VeriMove Net for 900,000	\$3,600.00
WMP4	Accessories	VeriMove Net for 10,000	\$100.00
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	\$200.00

WS81	Accessories	Smart Mailer Data Mapping Service (formerly data conversion)	\$520.00
WS84	Accessories	MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer 1 User License for	\$3,080.00
WSA1	Accessories	AddressRight Pro	\$995.00
WSDE	Accessories	Electronic Documentation	\$295.00
WSEL	Accessories	Enhanced Line of Travel	\$99.00
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00
WSFB	Accessories	Firm Bundles	\$295.00
WSGC	Accessories	Geocodes	\$299.00
WSL1	Accessories	1 User License for SmartMailer	\$995.00
WSLC	Accessories	Address Conversion System	\$99.00
WSLL	Accessories	50 User Licenses for SmartMailer	\$7,495.00
WSLX	Accessories	10 User Licenses for SmartMailer	\$4,995.00
WSM7	Accessories	SmartMailer 7	\$400.00
WSPR	Accessories	SmartMailer 7 Premium Edition	\$600.00
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	\$200.00

<b>contract price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$7,057.88	20%	\$1,977.19	\$1,482.00	25%
\$8,617.32	20%	\$2,084.49	\$1,563.00	25%
\$5,037.88	20%	\$1,213.00	\$909.00	25%
\$6,201.40	20%	\$1,192.00	\$894.00	25%
\$13,327.96	20%	\$2,308.77	\$1,731.00	25%
\$15,461.08	20%	\$2,503.08	\$1,877.00	25%
\$9,619.24	20%	\$1,508.00	\$1,131.00	25%
\$11,186.76	20%	\$1,636.00	\$1,227.00	25%

\$399.96	20% n/a	n/a		
\$399.96	20% n/a	n/a		
\$21.01	20% n/a	n/a		
\$141.40	20% n/a	n/a		
\$399.96	20% n/a	n/a		
\$27.47	20% n/a	n/a		
\$52.52	20% n/a	n/a		
\$55.75	20% n/a	n/a		
\$561.56	20%	\$138.00	\$103.00	25%
\$298.96	20% n/a	n/a		
\$1,628.12	20%	\$174.00	\$130.00	25%
\$2,387.64	20%	\$271.00	\$203.00	25%
\$1,143.32	20%	\$174.00	\$130.00	25%
\$5,571.16	20%	\$909.00	\$681.00	25%
\$763.56	20%	\$97.00	\$72.00	26%
\$545.40	20%	\$97.00	\$72.00	26%
\$127.66	20% n/a	n/a		
\$261.79	20% n/a	n/a		
\$1,454.40	20% n/a	n/a		
\$2,908.80	20% n/a	n/a		
\$80.80	20% n/a	n/a		
\$161.60	20% n/a	n/a		

\$420.16	20% n/a	n/a
\$2,488.64	20% n/a	n/a
\$803.96	20% n/a	n/a
\$238.36	20% n/a	n/a
\$79.99	20% n/a	n/a
\$969.60	20% n/a	n/a
\$238.36	20% n/a	n/a
\$241.59	20% n/a	n/a
\$803.96	20% n/a	n/a
\$79.99	20% n/a	n/a
\$6,055.96	20% n/a	n/a
\$4,035.96	20% n/a	n/a
\$323.20	20% n/a	n/a
\$484.80	20% n/a	n/a
\$161.60	20% n/a	n/a

ope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT
DA79	Base System	High Speed Conveyor Stacker for DA95F	\$3,935.00
DA86	Base System	High Output Dryer for DA98 Stacker	\$1,985.00
DA8N	Base System	DA80F High Speed Fixed Head Printer	\$10,995.00
DA8X	Base System	Green DA80F High Speed Fixed Head Printer Factory Certified	\$7,895.00
DA99	Base System	Stand for DA98 Stacker	\$945.00
DA9K	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder	\$25,455.00
DA9L	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder, Stacker, Dryer and Stand	\$31,945.00
DA9M	Base System	DA95F High Performance Fixed Head Printer with Integrated Stacker	\$29,485.00
DA9N	Base System	DA95F High Performance Fixed Head Printer	\$22,995.00

DA9X	Base System	Green DA95F High Speed Fixed Head Printer Factory Certified	\$16,095.00
DASC	Base System	Integrated Stacker w/ Stand and High Output Dryer	\$6,065.00
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00
HP4-D	Accessories	PB Compatible 51629A Black Inkjet print cartridge	\$26.00
MTSA	Accessories	PrecisionTrack Basic Service	\$175.00
MTSC	Accessories	PrecisionTrack Service for Syntel	\$495.00
PZ0-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	\$34.00
W190016	Accessories	10 ft Parallel Cable	\$65.00
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00
W409	Accessories	Compaq 17in. Flat Panel Display	\$199.00
W413	Accessories	Compaq 19in. Flat Panel Display	\$699.00
W4MC	Accessories	Trip Charge - 75 miles + from District Office	\$545.00
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	\$2,015.00
W764	Accessories	W760 Stacker and Dryer for AddressRight Printers	\$2,955.00
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00
W823	Accessories	FeedRight Feeder for DA950	\$6,895.00
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00

W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00
W985025	Accessories	HP External Multi DVD Writer	\$158.00
WMP1	Accessories	VeriMove Net for 36,000	\$324.00
WMP2	Accessories	VeriMove Net for 360,000	\$1,800.00
WMP3	Accessories	VeriMove Net for 900,000	\$3,600.00
WMP4	Accessories	VeriMove Net for 10,000	\$100.00
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	\$200.00
WP94	Accessories	Subscription for Print Services SmartMailer Installation	\$0.00
WS80	Accessories	Service Smart Mailer Data Mapping Service (formerly data conversion)	\$140.00
WS81	Accessories	Smart Mailer System	\$520.00
WS82	Accessories	Integration Service	\$520.00
WS83	Accessories	Verimove Training Service MailDirector Service - Mail Merge Interface - Requires	\$435.00
WS84	Accessories	WDF1 and SmartMailer	\$3,080.00
WS90	Accessories	Smartmailer Training SmartMailer Premium Training	\$950.00
WS91	Accessories	- Basic Mailing Assistant	\$1,095.00
WS93	Accessories	Customization 1 User License for	\$435.00
WSA1	Accessories	AddressRight Pro	\$995.00
WSDE	Accessories	Electronic Documentation	\$295.00
WSEL	Accessories	Enhanced Line of Travel	\$99.00
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00
WSFB	Accessories	Firm Bundles	\$295.00
WSGC	Accessories	Geocodes	\$299.00
WSL1	Accessories	1 User License for SmartMailer	\$995.00
WSLC	Accessories	Address Conversion System 50 User Licenses for	\$99.00
WSLL	Accessories	SmartMailer 10 User Licenses for	\$7,495.00
WSLX	Accessories	SmartMailer MailCoach Training - 4	\$4,995.00
WSM4	Accessories	Operators	\$3,280.00

WSM6	Accessories	MailCoach Training - 6 Operators	\$4,920.00
WSM7	Accessories	SmartMailer 7	\$400.00
WSMC	Accessories	MailCoach Training Data Mapping n Integration	\$1,095.00
WSP0	Accessories	Bundled up to 4 hours	\$770.00
WSP1	Accessories	Data Mapping n Integration Bundled up to 1 day	\$1,540.00
WSP2	Accessories	Data Mapping n Integration Bundled up to 2 days	\$3,080.00
WSP4	Accessories	Data Mapping n Integration Bundled up to 4 days	\$6,160.00
WSPR	Accessories	SmartMailer 7 Premium Edition	\$600.00
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	\$200.00

<b>contract price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENACE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$3,179.48	20%	\$255.00	\$191.00	25%
\$1,603.88	20%	\$161.00	\$120.00	25%
\$8,883.96	20%	\$1,054.00	\$790.00	25%
\$6,379.16	20%	\$926.00	\$694.00	25%
\$763.56	20%			
\$20,567.64	20%	\$2,955.80	\$2,217.00	25%
\$25,811.56	20%	\$3,371.80	\$2,528.00	25%
\$23,823.88	20%	\$2,462.80	\$1,847.00	25%
\$18,579.96	20%	\$2,046.80	\$1,536.00	25%

\$13,004.76	20%	\$731.00	\$548.00	25%
\$4,900.52	20%	\$428.00	\$321.00	25%
\$399.96	20% n/a	n/a		
\$399.96	20% n/a	n/a		
\$21.01	20% n/a	n/a		
\$141.40	20% n/a	n/a		
\$399.96	20% n/a	n/a		
\$27.47	20% n/a	n/a		
\$52.52	20% n/a	n/a		
\$55.75	20% n/a	n/a		
\$160.79	20% n/a	n/a		
\$564.79	20% n/a	n/a		
\$440.36	20% n/a	n/a		
\$561.56	20%	\$138.00	\$103.00	25%
\$298.96	20% n/a	n/a		
\$1,628.12	20%	\$174.00	\$130.00	25%
\$2,387.64	20%	\$271.00	\$202.00	25%
\$1,143.32	20%	\$174.00	\$130.00	25%
\$5,571.16	20%	\$909.00	\$681.00	25%
\$763.56	20%	\$97.00	\$72.00	26%

\$545.40	20%	\$97.00	\$72.00	26%
\$127.66	20% n/a	n/a		
\$261.79	20% n/a	n/a		
\$1,454.40	20% n/a	n/a		
\$2,908.80	20% n/a	n/a		
\$80.80	20% n/a	n/a		
\$161.60	20% n/a	n/a		
\$0.00	#DIV/0! n/a	n/a		
\$113.12	20% n/a	n/a		
\$420.16	20% n/a	n/a		
\$420.16	20% n/a	n/a		
\$351.48	20% n/a	n/a		
\$2,488.64	20% n/a	n/a		
\$767.60	20% n/a	n/a		
\$884.76	20% n/a	n/a		
\$351.48	20% n/a	n/a		
\$803.96	20% n/a	n/a		
\$238.36	20% n/a	n/a		
\$79.99	20% n/a	n/a		
\$969.60	20% n/a	n/a		
\$238.36	20% n/a	n/a		
\$241.59	20% n/a	n/a		
\$803.96	20% n/a	n/a		
\$79.99	20% n/a	n/a		
\$6,055.96	20% n/a	n/a		
\$4,035.96	20% n/a	n/a		
\$2,650.24	20% n/a	n/a		

\$3,975.36	20% n/a	n/a
\$323.20	20% n/a	n/a
\$884.76	20% n/a	n/a
\$622.16	20% n/a	n/a
\$1,244.32	20% n/a	n/a
\$2,488.64	20% n/a	n/a
\$4,977.28	20% n/a	n/a
\$484.80	20% n/a	n/a
\$161.60	20% n/a	n/a

<b>Envelope Addressing System, Ink Jet, Production</b>	<b>Offerors Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

<b>PCN</b>	<b>Category</b>
Y3C7	Addressing Product
Y3CD	Addressing Product
FLY7	Addressing Product
Y3C5	Addressing Product
Y3FN	Addressing Product
Y3FT	Addressing Product
Y3CZ	Addressing Product

<b>Description</b>	<b>MSRP</b>		
	<b>EQUIPMENT</b>	<b>contract price</b>	<b>% OFF MSRP</b>
MCS 4" Array System 2" + 2" Heads	34,194	29,065	15.0%
Industrial Mount For Screen-Keyboard	1,935	1,645	15.0%
Speed Sort 9'	7,871	6,690	15.0%
S-800 Near IR Dryer-9000 Watt	9,677	8,226	15.0%
56" Flexible Inkjet Transport	13,871	11,790	15.0%
30" Dryer bases - Hi Temp	3,355	2,852	15.0%
6' Feedmax	11,516	9,789	15.0%



\* if blank - no sla

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT
W350	Base System	Tabber (order W760 if Stacker is required)	\$4,100.00
W760	Accessories	W760 Stacker for W350 Tabber	\$1,775.00

<b>contract price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$3,312.80	19%	\$684.95	\$509.00	25%
\$1,434.20	19%	\$174.00	\$130.00	25%

<b>Tabbers, Medium Volume</b>	<b>Offerors Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

<b>PCN</b>	<b>Category</b>	<b>Description</b>	<b>MSRP EQUIPMENT</b>
DT3A	Base System	W360 Multifunction Tabber System	\$19,995.00
SVWE	Accessories	Console with Caster Kit	\$1,295.00
DT3S	Accessories	W985 Conveyor Stacker for W360 Multifunction Tabber System	\$3,425.00

<b>contract price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$13,125.96	34%	\$2,127.24	\$1,590.00	25%
\$849.41	34%		n/a	
\$2,248.26	34%	\$255.00	\$191.00	25%

<b>Tabbers, High Volume</b>	<b>Offerors Response</b>
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

<b>PCN</b>	<b>Category</b>	<b>Description</b>	<b>MSRP EQUIPMENT</b>
DT3A	Base System	W360 Multifunction Tabber System	\$19,995.00
SVWE	Accessories	Console with Caster Kit	\$1,295.00
DT3S	Accessories	W985 Conveyor Stacker for W360 Multifunction Tabber System	\$3,425.00

<b>contract price</b>	<b>% OFF MSRP</b>	<b>MSRP MAINTENACE *</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
\$13,125.96	34%	\$2,127.24	\$1,590.00	25%
\$849.41	34%	n/a	n/a	
\$2,248.26	34%	\$255.00	\$191.00	25%

Tabbers, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

**PCN**

Y3DC

**Category**

Tabbers Production

<b>Description</b>	<b>MSRP EQUIPMENT</b>	<b>contract price</b>	<b>% OFF MSRP</b>
PB Tabber	29,032	24,677	15.0%

<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
639	607	5.0%



SDG2	Pre-Sorting Equipment Production
SDG3	Pre-Sorting Equipment Production
SDG5	Pre-Sorting Equipment Production
SDG6	Pre-Sorting Equipment Production
SDG8	Pre-Sorting Equipment Production
SDH0	Pre-Sorting Equipment Production
SDMM	Pre-Sorting Equipment Production
SLV0	Pre-Sorting Equipment Production
SLV1	Pre-Sorting Equipment Production
SLV2	Pre-Sorting Equipment Production
SLVA	Pre-Sorting Equipment Production
SLVB	Pre-Sorting Equipment Production
SLVC	Pre-Sorting Equipment Production
SLVP	Pre-Sorting Equipment Production
SLVR	Pre-Sorting Equipment Production
SLVS	Pre-Sorting Equipment Production
SLVT	Pre-Sorting Equipment Production
SLVU	Pre-Sorting Equipment Production
SR04	Pre-Sorting Equipment Production
SR08	Pre-Sorting Equipment Production
SR1M	Pre-Sorting Equipment Production
SR2C	Pre-Sorting Equipment Production
SR2R	Pre-Sorting Equipment Production
SR2S	Pre-Sorting Equipment Production
SR2V	Pre-Sorting Equipment Production
SR3C	Pre-Sorting Equipment Production
SR3D	Pre-Sorting Equipment Production
SR3E	Pre-Sorting Equipment Production
SR3G	Pre-Sorting Equipment Production
SR3K	Pre-Sorting Equipment Production
SR3M	Pre-Sorting Equipment Production
SR3N	Pre-Sorting Equipment Production
SR3P	Pre-Sorting Equipment Production
SR3S	Pre-Sorting Equipment Production
SR3W	Pre-Sorting Equipment Production
SR3Z	Pre-Sorting Equipment Production
SR4H	Pre-Sorting Equipment Production
SR4J	Pre-Sorting Equipment Production
SR4K	Pre-Sorting Equipment Production
SR4L	Pre-Sorting Equipment Production
SR4P	Pre-Sorting Equipment Production
SR4S	Pre-Sorting Equipment Production

SR5K	Pre-Sorting Equipment Production
SR5L	Pre-Sorting Equipment Production
SR5S	Pre-Sorting Equipment Production
SR6G	Pre-Sorting Equipment Production
SR6J	Pre-Sorting Equipment Production
SR7S	Pre-Sorting Equipment Production
SR8G	Pre-Sorting Equipment Production
SR8H	Pre-Sorting Equipment Production
SR8M	Pre-Sorting Equipment Production
SR8P	Pre-Sorting Equipment Production
SR8T	Pre-Sorting Equipment Production
SR8W	Pre-Sorting Equipment Production
SR8X	Pre-Sorting Equipment Production
SR98	Pre-Sorting Equipment Production
SR9B	Pre-Sorting Equipment Production
SR9C	Pre-Sorting Equipment Production
SR9K	Pre-Sorting Equipment Production
SR9R	Pre-Sorting Equipment Production
SR9S	Pre-Sorting Equipment Production
SR9T	Pre-Sorting Equipment Production
SRAE	Pre-Sorting Equipment Production
SRA9	Pre-Sorting Equipment Production
SRAV	Pre-Sorting Equipment Production
SRB5	Pre-Sorting Equipment Production
SRBJ	Pre-Sorting Equipment Production
SRBK	Pre-Sorting Equipment Production
SRBP	Pre-Sorting Equipment Production
SRDF	Pre-Sorting Equipment Production
SRDK	Pre-Sorting Equipment Production
SRDR	Pre-Sorting Equipment Production
SRE4	Pre-Sorting Equipment Production
SRGH	Pre-Sorting Equipment Production
SRGT	Pre-Sorting Equipment Production
SRH8	Pre-Sorting Equipment Production
SRHJ	Pre-Sorting Equipment Production
SRHT	Pre-Sorting Equipment Production
SRHX	Pre-Sorting Equipment Production
SRHY	Pre-Sorting Equipment Production
SRJ0	Pre-Sorting Equipment Production
SRJ1	Pre-Sorting Equipment Production
SRJ5	Pre-Sorting Equipment Production
SRJF	Pre-Sorting Equipment Production
SRJL	Pre-Sorting Equipment Production
SRJM	Pre-Sorting Equipment Production
SRLY	Pre-Sorting Equipment Production
SRM5	Pre-Sorting Equipment Production

SRM6	Pre-Sorting Equipment Production
SRM7	Pre-Sorting Equipment Production
SRM8	Pre-Sorting Equipment Production
SRM9	Pre-Sorting Equipment Production
SRMT	Pre-Sorting Equipment Production
SRMV	Pre-Sorting Equipment Production
SRMX	Pre-Sorting Equipment Production
SRMY	Pre-Sorting Equipment Production
SRPD	Pre-Sorting Equipment Production
SRRB	Pre-Sorting Equipment Production
SRSA	Pre-Sorting Equipment Production
SRS2	Pre-Sorting Equipment Production
SRS5	Pre-Sorting Equipment Production
SRS6	Pre-Sorting Equipment Production
SRSC	Pre-Sorting Equipment Production
SRT3	Pre-Sorting Equipment Production
SRT5	Pre-Sorting Equipment Production
SRT6	Pre-Sorting Equipment Production
SRTE	Pre-Sorting Equipment Production
SRTH	Pre-Sorting Equipment Production
SRTL	Pre-Sorting Equipment Production
SRUC	Pre-Sorting Equipment Production
SRUE	Pre-Sorting Equipment Production
SRZ0	Pre-Sorting Equipment Production
SRZ1	Pre-Sorting Equipment Production
SRZ2	Pre-Sorting Equipment Production
SRZ3	Pre-Sorting Equipment Production
SRZ4	Pre-Sorting Equipment Production
SRZ5	Pre-Sorting Equipment Production
SRZ8	Pre-Sorting Equipment Production
SRZJ	Pre-Sorting Equipment Production
SRZK	Pre-Sorting Equipment Production
SRZM	Pre-Sorting Equipment Production
SRZP	Pre-Sorting Equipment Production
SRZS	Pre-Sorting Equipment Production
SRZU	Pre-Sorting Equipment Production
STPS	Pre-Sorting Equipment Production
STV1	Pre-Sorting Equipment Production
STV2	Pre-Sorting Equipment Production
STV3	Pre-Sorting Equipment Production
STV4	Pre-Sorting Equipment Production
STV5	Pre-Sorting Equipment Production
STV6	Pre-Sorting Equipment Production
STV7	Pre-Sorting Equipment Production
STVA	Pre-Sorting Equipment Production
STVB	Pre-Sorting Equipment Production
STVC	Pre-Sorting Equipment Production

STVD	Pre-Sorting Equipment Production
STVE	Pre-Sorting Equipment Production
STVF	Pre-Sorting Equipment Production
STVG	Pre-Sorting Equipment Production
STVJ	Pre-Sorting Equipment Production
STVR	Pre-Sorting Equipment Production
STVS	Pre-Sorting Equipment Production
STVT	Pre-Sorting Equipment Production
STVU	Pre-Sorting Equipment Production
STVV	Pre-Sorting Equipment Production
STVW	Pre-Sorting Equipment Production
STVX	Pre-Sorting Equipment Production
STVY	Pre-Sorting Equipment Production
STW1	Pre-Sorting Equipment Production
STW2	Pre-Sorting Equipment Production
STW3	Pre-Sorting Equipment Production
STW6	Pre-Sorting Equipment Production
STW7	Pre-Sorting Equipment Production
STW8	Pre-Sorting Equipment Production
STWG	Pre-Sorting Equipment Production
STWH	Pre-Sorting Equipment Production
STWJ	Pre-Sorting Equipment Production
STWK	Pre-Sorting Equipment Production
STWL	Pre-Sorting Equipment Production
STWM	Pre-Sorting Equipment Production
STWN	Pre-Sorting Equipment Production
STWP	Pre-Sorting Equipment Production
STWW	Pre-Sorting Equipment Production

<b>Description</b>	<b>MSRP</b>		
	<b>EQUIPMENT</b>	<b>contract price</b>	<b>% OFF MSRP</b>
1D/2D Enhanced WABCR	11,955	8,667	27.5%
3D Measurement Option	11,496	8,335	27.5%
MT3.0 Tray Tag Printer - Dom	2,865	2,077	27.5%
Automatic Feeder	110,243	79,926	27.5%
Manual Feeder Master	54,693	39,653	27.5%
Manual Feeder Secondary	19,803	14,357	27.5%
Camera Section	172,774	125,261	27.5%
WOF Scale option	52,497	38,060	27.5%
No Scale option	3,429	2,486	27.5%
Delay Section	33,152	24,035	27.5%
DRS, 8K Incoming	12,903	9,355	27.5%
Output Section	22,594	16,380	27.5%
Labeler Section, incl Printer	60,471	43,841	27.5%
InkJet Print Section, incl. Printer	60,471	43,841	27.5%
Verifier Area Scan Section, incl. Camera	20,600	14,935	27.5%
Standard Cabinet Blower	3,156	2,288	27.5%
Ramp, plus Last Stacker Kit	68,088	49,364	27.5%
Leading Stacker Section	39,206	28,425	27.5%
Trailing Stacker Section	39,206	28,425	27.5%
Full Tub Conveyors	3,987	2,891	27.5%
Gravity Output Conveyor	997	723	27.5%

Left Turn Powered Output Conveyor	11,297	8,190	27.5%
Right Turn Powered Output Conveyor	11,297	8,190	27.5%
Auto Tub Set of 3 Pockets	10,965	7,949	27.5%
Tub Label terminal	9,659	7,003	27.5%
Distributed Label printers	3,655	2,650	27.5%
Extreme Environment Package	22,461	16,284	27.5%
Machine Status Monitor	1,362	987	27.5%
Transport (Includes transport, camera, workstation computer touch screen monitor)	116,129	84,194	27.5%
Binarizer	3,642	2,640	27.5%
WABCR	5,827	4,225	27.5%
Hand Scanner (1D)	724	525	27.5%
Barcode Verifier (Postnet / IMB Verifier)	12,383	8,978	27.5%
Separator Card (Currently handled via software)	3,578	2,594	27.5%
Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	15,848	11,490	27.5%
Router	520	377	27.5%
Stacker Section (4 bins per section)	11,346	8,226	27.5%
Thickness Measurement	4,527	3,282	27.5%
Tray Tag Printer	1,353	981	27.5%
ST Pocket Section - Dom	21,069	15,275	27.5%
WABCR-only (no MLOCR)	21,265	15,417	27.5%
Imaje Bar Code, Printer POS 4	23,790	17,248	27.5%
WABCR in conjunction w/MLOCR	10,898	7,901	27.5%
ST Selective letter Opener	31,065	22,522	27.5%
RDS	4,652	3,372	27.5%
Support Level 1-Helpdesk (Dom)	-	-	27.5%
IMB Kit OlyII Std-Imj FW	23,097	16,745	27.5%
IMB Kit OLY I, Std-Imj FW	23,097	16,745	27.5%
IMB Kit Exemplar P w/Supra	23,097	16,745	27.5%
IMB Kit Exemplar P w/PC70	46,323	33,584	27.5%
IMB Kit Exemplar B w/VPC37	14,065	10,197	27.5%
IMB Kit OlyII Std-Imj FW GE	33,419	24,229	27.5%
IMB Kit OLY I Std-Imj FW GE	33,419	24,229	27.5%
IMB Kit Exemplar P w/Supra GE	33,419	24,229	27.5%
IMB Kit Exemplar P w/PC70 GE	56,645	41,068	27.5%
Barcode Reader	9,702	7,034	27.5%
Barcode Reader with Grading	20,025	14,518	27.5%
IMB Kit OLYII IMB Opt - Imj FW	23,097	16,745	27.5%
IMB Kit Oly I IMB, Std Trident	23,097	16,745	27.5%
IMB Kit OlyII Std Trident GE	33,419	24,229	27.5%
IMB Kit Oly I Std Trident GE	33,419	24,229	27.5%
IMB Kit PTI Explr, IMB Option	46,323	33,584	27.5%
IMB Kit PTI Explr, Option GE	56,645	41,068	27.5%

Flats Station Printer (Dom)	2,865	2,077	27.5%
ST tray tag printers (pair)	5,492	3,981	27.5%
Mail Justifier Station	1,987	1,441	27.5%
ST 2-line LCD Displays	2,219	1,609	27.5%
LVE - LCD monitor (Domestic)	5,529	4,008	27.5%
Double Detector (Dom & Int'l)	15,284	11,081	27.5%
IMB Kit OlyII FW-SW-bracket GE	16,645	12,068	27.5%
IMB Kit OLYII IVT installed GE	20,516	14,874	27.5%
Oly II ST Base Transport (Dom)	202,013	146,459	27.5%
Wireless Hand Scanner	6,452	4,677	27.5%
Kit, Full Service IMB	24,903	18,055	27.5%
IMB Upgrade Training - Per Day	1,290	935	27.5%
Full Service IMB Installation	3,226	2,339	27.5%
Read-Write OCR, 13K	53,161	38,542	27.5%
IMB Kit, PTI CarsII Std Im FW	25,501	18,488	27.5%
IMB Kit, PTI CarsII New Supra	49,746	36,066	27.5%
LED Marquee	8,602	6,237	27.5%
SiteVue	-	-	27.5%
SiteVue + HelpDesk	-	-	27.5%
SiteVue PC	-	-	27.5%
<b>3D-WEIGHING DETECTOR</b>			
Extension Section	11,297	8,190	27.5%
Kit, Image Processor	9,503	6,890	27.5%
<b>OUTGOING IP SYS PKG</b>			
Pos 1 ID Tag printer	33,492	24,281	27.5%
Kit, Image Option 120V (Dom)	4,319	3,132	27.5%
Pos 2 Redater-Endorse Printer	23,790	17,248	27.5%
Image Server PC for LVE	19,935	14,453	27.5%
Pos 3 FastForward Printer	23,790	17,248	27.5%
<b>LAST STACKER ASSEMBLY KIT</b>			
<b>SINGLE TIER INT KIT, 5 STA</b>			
ST Std Sorting Racks (1-sect)	2,193	1,590	27.5%
Site Server w-Sequel Server	27,100	19,648	27.5%
Host PC Option	6,645	4,818	27.5%
Intellischeme	19,935	14,453	27.5%
Separator cards (100)	608	441	27.5%
<b>ABSEENTEE BALLOT DATA CAP</b>			
<b>REPORT PKG RELIAVOTE STD</b>			
UPS	1,523	1,105	27.5%
Rack for Server	6,245	4,528	27.5%
<b>Access 2003</b>			
<b>SFW IMAGE ARCHIVING</b>			
Return Mail Sorter Software	13,290	9,635	27.5%
Standard Inbound Pass Software	19,935	14,453	27.5%
SMA, Spare PC, UMove Gov't	-	-	27.5%
Kit, 4.8" AIM BCR, Front/Stamp			
Leading	21,785	15,794	27.5%

Kit, 4.8" Postal BCR, Front/Stamp Lead	32,226	23,364	27.5%
Kit, Barcode Camera, Back/Stamp Trai	24,107	17,478	27.5%
Kit, Barcode Camera, Front/Stamp Lea	18,299	13,267	27.5%
Kit, Oly II Camera Link Hardware	2,684	1,946	27.5%
Move Update Kit	25,888	18,769	27.5%
Move Update Option	28,468	20,640	27.5%
Move Update Installation	1,935	1,403	27.5%
Move Update Conversion Kit	6,452	4,677	27.5%
PRINTER POS 4 IMB	21,626	21,626	
S/A Binarizer			
Service Product - Sorter Base			
IMB Kit OLYII IVT installed	10,194	7,390	27.5%
1 unit IMB Upgr. Installation	1,290	935	27.5%
IMB Kit OlyII FW, SW & bracket	6,323	4,584	27.5%
Separator Card Option	12,302	8,919	27.5%
MT3.0 Base Transport - Dom	252,383	182,978	27.5%
MT3.0 Pocket Section - Dom	43,858	31,797	27.5%
MT Selective Letter Opener	46,387	33,631	27.5%
Tray Conveyor, Flex Tier Pkts	3,419	2,479	27.5%
Flex Tier Pockets, 2-Tier	29,871	21,656	27.5%
Flex Tier Pockets, 3-Tier	37,548	27,222	27.5%
PC, UMove Gov't	7,818	5,668	27.5%
Move Update Kit	25,888	18,769	27.5%
EZ Flats Base Sorter System	60,332	43,740	27.5%
EZ Flats 4-Bin Stacker Section	18,084	13,111	27.5%
EZ Flats Site Server Kit	10,850	7,866	27.5%
EZFlats Manual Sort case	603	437	27.5%
EZFlats Hi-Density Insert Case	603	437	27.5%
EZFlats 2K RAF Plat&Parascript	11,290	8,185	27.5%
EZFlats Spare Kit Base Transport	7,742	5,613	27.5%
EZFlats Spare Kit/Stkr Section	968	702	27.5%
EZ Flats Air Compressor	7,088	5,139	27.5%
2K Plat Inbound, OCR Maint.	5,161	3,742	27.5%
EZ Flats IB SMA/Helpdesk	10,323	7,484	27.5%
2K Plat Combo, OCR Maint.	11,935	8,653	27.5%
EZ Flats Combo SMA/Helpdesk	12,258	8,887	27.5%
CIJ Printer Support Kit	4,319	3,131	27.5%
Feeder, High Speed Letter	186,794	135,425	27.5%
Feeder, Mixed Mail	167,200	121,220	27.5%
Integrated Air Compressor Option	7,527	5,457	27.5%
3D Measurement	5,761	4,177	27.5%
4.8" Verifier w/cam, Back	26,882	19,489	27.5%
Separator Card Option	1,028	745	27.5%
Double Feed Detection	23,920	17,342	27.5%
Base Transport, Short	37,151	26,934	27.5%
Base Transport, Medium	62,957	45,644	27.5%
Base Transport, Long	101,667	73,709	27.5%

Alibi Storage Option	6,563	4,758	27.5%
Base Transport Med - Postjet	67,484	48,926	27.5%
In-line WOF Scale Module	175,357	127,134	27.5%
Sing-Tier Interface 60hz	49,433	35,839	27.5%
Multi Tier Interface w/Elevator 60hz	106,000	76,850	27.5%
4.8" Verifier, Back	22,581	16,371	27.5%
1" Verifier, Black Back	6,409	4,646	27.5%
1" Verifier, Fluor, Back	13,118	9,511	27.5%
Printer, Hi Def Domino	156,168	113,222	27.5%
4.8" Verifier w/cam Front	26,882	19,489	27.5%
4.8" Verifier, Front	22,581	16,371	27.5%
1.0" Verifier Black, Front side	9,702	7,034	27.5%
1" Verifier Fluor. Front	13,118	9,511	27.5%
Printer, Black CIJ, Back	23,790	17,248	27.5%
Printer, Fluor CIJ, Back	33,492	24,281	27.5%
Printer, 24K HP IJ, Back	16,351	11,854	27.5%
Printer, Black CIJ, Front	21,235	15,396	27.5%
Printer, Fluor CIJ, Front	23,790	17,248	27.5%
Printer, 24K HP IJ, Front	16,351	11,854	27.5%
Kit, High Rail Guide, Long Transport	3,226	2,339	27.5%
Kit, High Rail Guide, Short Transport	2,151	1,559	27.5%
Kit, High Rail Guide, Med Transport	2,581	1,871	27.5%
Kit, High Rail Guide, Selective Opener	2,151	1,559	27.5%
Kit, High Rail Guide, Scale w/o meter	1,613	1,169	27.5%
Kit, High Rail Guide, Scale and Meter Module	2,151	1,559	27.5%
Kit, High Rail Guide, Domino Printer Module	1,613	1,169	27.5%
Kit, High Rail Guide, Addtl I/O	1,613	1,169	27.5%
Addtl Workstation Monitor	813	589	27.5%

<b>MSRP MAINTENANCE*</b>	<b>Annual Maintenance Years 2-5</b>	<b>% OFF MSRP</b>
1,500	1,425	5.0%
-	-	5.0%
193	183	5.0%
9,124	8,668	5.0%
2,739	2,602	5.0%
-	-	5.0%
11,448	10,876	5.0%
4,345	4,128	5.0%
-	-	5.0%
2,195	2,085	5.0%
-	-	5.0%
-	-	5.0%
5,005	4,755	5.0%
2,104	1,999	5.0%
1,705	1,620	5.0%
105	100	5.0%
3,575	3,396	5.0%
3,245	3,083	5.0%
3,245	3,083	5.0%
-	-	5.0%
-	-	5.0%



206	196	5.0%
378	359	5.0%
-	-	5.0%
-	-	5.0%
397	377	5.0%
140	133	5.0%
-	-	5.0%
-	-	5.0%
15,968	15,170	5.0%
100	95	5.0%
4,900	4,655	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
675	641	5.0%
2,000	1,900	5.0%
5,000	4,750	5.0%
1,500	1,425	5.0%
781	742	5.0%
-	-	5.0%
1,712	1,626	5.0%
-	-	5.0%
1,712	1,626	5.0%
1,434	1,362	5.0%
1,712	1,626	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
-	-	5.0%
2,424	2,303	5.0%
1,568	1,490	5.0%





Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	30%
Percentatge (%) Discount off Accessories	30%

PCN	Description	MSRP EQUIPMENT	contract price	% OFF MSRP
<b>* all furniture is related to mailrooms only</b>				
BCM30291	Bookcase 30 in x 29 in	\$570.00	\$402.99	29%
BCM30482	Bookcase with Adjustable Shelves 30 in. x 48 in.	\$630.00	\$445.41	29%
BCM30543	Bookcase 30 in x 54 in	\$725.00	\$512.07	29%
BCM30664	Bookcase 30 in x 66 in	\$775.00	\$547.42	29%
BCM30724	Bookcase 30 in x 72 in	\$850.00	\$600.95	29%
BCM36291	Bookcase 36 in x 29 in	\$610.00	\$431.27	29%
BCM36482	Bookcase 36 in x 48 in	\$670.00	\$473.69	29%
BCM36543	Bookcase 36 in x 54 in	\$765.00	\$540.35	29%
BCM36664	Bookcase 36 in x 66 in	\$815.00	\$575.70	29%
BCM36724	Bookcase with Adjustable Shelves 36 in. x 72 in.	\$885.00	\$625.19	29%
CBCM30291	Closed Bookcase 30x29	\$770.00	\$544.39	29%
CBCM30482	Closed Bookcase 30 in. x 48 in.	\$860.00	\$608.02	29%
CBCM30543	Closed Bookcase 30x54	\$1,105.00	\$780.73	29%

CBCM30664	Closed Bookcase 30x66	\$1,180.00	\$834.26	29%
CBCM30724	Closed Bookcase 30 in. x 72 in.	\$1,240.00	\$876.68	29%
CBCM36291	Closed Bookcase 36x29	\$810.00	\$572.67	29%
CBCM36482	Closed Bookcase 36x48	\$900.00	\$636.30	29%
CBCM36543	Closed Bookcase 36x54	\$1,010.00	\$714.07	29%
CBCM36664	Closed Bookcase 36x66	\$1,130.00	\$798.91	29%
CBCM36724	Closed Bookcase 36x72	\$1,265.00	\$893.85	29%
CP6028CON	60 in. Connect+ Modular Table with Central Display Arm	\$2,195.00	\$1,551.36	29%
CP7228CON	72 in. Connect+ Modular Table with Central Display Arm	\$2,295.00	\$1,622.06	29%
CRED4824LD	Credenza (48x24x29)	\$1,085.00	\$766.59	29%
CRED6024LD	Credenza (60x24x29)	\$1,325.00	\$936.27	29%
CRED7224LD	Credenza (72x24x29)	\$1,845.00	\$1,303.91	29%
CSTAND59	Printer Stand / Storage Stand	\$1,455.00	\$1,028.18	29%
FTS48D	Closed Storage Table, 48in.	\$1,105.00	\$780.73	29%
FTS60D	Closed Storage Table, 60in.	\$1,230.00	\$869.61	29%
FTW60	Work Table, 60in.	\$790.00	\$558.53	29%
LF236	Lateral Files (27- 1/2 in.)	\$770.00	\$544.39	29%
LF336	Lateral Files (40 in.)	\$1,025.00	\$724.17	29%
LF436	Lateral Files (52- 1/2 in.)	\$1,280.00	\$904.96	29%
LH410	Label Holders (4 in. L)	\$10.00	\$7.07	29%
LH810	Label Holders (8 in. L)	\$25.00	\$17.17	31%

M073301	33 in. Storage Table	\$1,035.00	\$731.24	29%
M074501	45-1/2 in. Storage Table	\$1,130.00	\$798.91	29%
M0745SL	45-1/2 in. Modular Table with Slanted Tote Bin	\$1,370.00	\$968.59	29%
M076001	60 Pocket Free-Standing Sorter Module	\$2,665.00	\$1,883.65	29%
M076801	68 in. Storage Table	\$1,340.00	\$947.38	29%
M0768SL	68 in. Modular Table with Slanted Tote Bin	\$1,595.00	\$1,127.16	29%
M079001	90 Pocket Free-Standing Sorter Module	\$3,475.00	\$2,456.32	29%
M07MST3301	33 in. Basic Table	\$435.00	\$307.04	29%
M07MST4501	45-1/2 in. Basic Table	\$495.00	\$349.46	29%
M07MST6801	68 in. Basic Table	\$575.00	\$406.02	29%
M903230	Document Shelf 30 in. Table	\$185.00	\$130.29	30%
M903236	Document Shelf 36 in. Table	\$185.00	\$130.29	30%
M903248	Document Shelf 48 in. Table	\$200.00	\$141.40	29%
M9098	Straight Uprights (2)	\$105.00	\$73.73	30%
MBS451515	Presort Module: 45-1/2 in.	\$530.00	\$374.71	29%
MBS681515	Presort Module: 68 in.	\$530.00	\$374.71	29%
MBS681522	Bin Sorter 68x15x22	\$545.00	\$384.81	29%
MCLR451513	Clsd Bse Rsr 45-1/2x15x13	\$285.00	\$200.99	29%
MCLR45156	Clsd Base Rsr 45-1/2x15x6	\$250.00	\$176.75	29%
MCLR681513	Clsd Base Rsr 68x15x13	\$350.00	\$247.45	29%

MCLR68156	Clsd Base Rsr 68x15x6	\$300.00	\$212.10	29%
MD90064533	Lift Table 45-1/2 in. x 33 in.	\$1,650.00	\$1,166.55	29%
MD90066833	Lift Table 68 in. x 33 in.	\$1,875.00	\$1,325.12	29%
MP22	Pedestal 1-Box	\$810.00	\$572.67	29%
MP23	Pedestal 3-Box	\$880.00	\$622.16	29%
	Furniture Solutions			
MP24	Welcome Pack	\$0.00	\$0.00	#DIV/0!
MPDV22	Plexi Visors 22- 5/8 in. Sort	\$175.00	\$123.22	30%
MPDV45	Plexi Visors 45- 1/2 in. Sort	\$210.00	\$148.47	29%
MPDV68	Plexi Visors 68 in. Sorter	\$240.00	\$169.68	29%
MR221513	13 in. Corner Riser	\$205.00	\$144.43	30%
MR221522	22 in. Corner Riser	\$250.00	\$176.75	29%
MR22156	Corner Riser 22- 5/8x15x6	\$175.00	\$123.22	30%
MR451513	45-1/2 in. Riser - 13 in. Tall	\$250.00	\$176.75	29%
MR451522	45-1/2 in. Riser 22 in. Tall	\$295.00	\$208.06	29%
MR45156	Riser 45-1/2x15x6	\$210.00	\$148.47	29%
MR681513	68 in. Riser - 13 in. Tall	\$315.00	\$222.20	29%
MR681522	68 in. Riser 22 in. Tall	\$355.00	\$250.48	29%
MR68156	Riser 68x15x6	\$265.00	\$186.85	29%
MRHCH22	Chan Stiff 22-5/8 in. Riser	\$105.00	\$73.73	30%
MRHCH45	Chan Stiff 45-1/2 in. Riser	\$140.00	\$98.98	29%
MRHCH68	Chan Stiff 68 in. Riser	\$175.00	\$123.22	30%
MRPT2418	Remote Platform Table	\$605.00	\$427.23	29%
MS221510	10-Bin Sorter (22- 5/8 in.)	\$365.00	\$257.55	29%
MS451520	20-Bin Sorter for 45-1/2 in. Table	\$465.00	\$328.25	29%

MS681525	25-Bin Sortr 68x15x17-3/8	\$545.00	\$384.81	29%
MS681530	30-Bin Sorter for 68 in. Table	\$565.00	\$398.95	29%
MSDWALL2	Wall Brackets 2x2- 3/4x10	\$35.00	\$24.24	31%
MSH1511	Sorter Shelves for 10 - 20 - 30 Bin Sorters (for 20 in. sorter)	\$20.00	\$14.14	29%
MSH1513	Sorter Shelves 30in Sorter	\$20.00	\$14.14	29%
MSP3333	Dump Rails for 33 in. x 33 in. table	\$110.00	\$77.77	29%
MSP4533	Dump Rails for 45- 1/2 in. x 33 in. table	\$130.00	\$91.91	29%
MSP6833	Dump Rails for 68 in. x 33 in. table	\$150.00	\$106.05	29%
MSSP33	Metal Side Splashers	\$95.00	\$66.66	30%
MSWMBR22	Wall Brackets 22- 5/8 in. Sort	\$60.00	\$42.42	29%
MSWMBR45	Wall Brackets 45- 1/2 in. Sort	\$75.00	\$52.52	30%
MSWMBR68	Wall Brackets 68 in. Sorter	\$85.00	\$59.59	30%
MTB2213	Tackboard 13 in. H Riser	\$95.00	\$66.66	30%
MTB2222	Tackboard 22 in. H Riser	\$135.00	\$94.94	30%
MTB4513	Tackboard for 45- 1/2 in. x 13 in. H Riser	\$115.00	\$80.80	30%
MTB4522	Tackboard for 45- 1/2 in. x 22 in. H Riser	\$160.00	\$113.12	29%
MTB6813	Tackboard for 68 in. x 13 in. H Riser	\$155.00	\$109.08	30%
MTB6822	Tackboard for 68 in. x 22 in. H Riser	\$235.00	\$165.64	30%
MTC3	Caster Set for Modular Tables	\$235.00	\$165.64	30%

MTH545	Free-Standing 45-1/2 in. Bulk Sorting Module	\$730.00	\$516.11	29%
MTH568	Free-Standing 68 in. Bulk Sorting Module	\$730.00	\$516.11	29%
MTR221513	Cnr ThruRsr 22-5/8x15x13	\$225.00	\$158.57	30%
MTR221522	Cnr ThruRsr 22-5/8x15x22	\$265.00	\$186.85	29%
MTR22156	Cnr Thru-Rsr 22-5/8x15x6	\$195.00	\$137.36	30%
MTR451513	Thru Riser 45-1/2x15x13	\$265.00	\$186.85	29%
MTR451522	Thru Riser 45-1/2x15x22	\$315.00	\$222.20	29%
MTR45156	Thru Riser 45-1/2x15x6	\$225.00	\$158.57	30%
MTR68156	Thru Riser 68x15x6	\$280.00	\$197.96	29%
MTS221510	10-Bin Corner Thru Sorter	\$415.00	\$292.90	29%
MTS451520	20-Bin Thru Sorter	\$510.00	\$360.57	29%
MTS681525	25-Bin Thru Sorter	\$595.00	\$420.16	29%
MTS681530	30-Bin Thru Sorter	\$610.00	\$431.27	29%
MTSB15	Sorter Retaining Brackets (2)	\$25.00	\$17.17	31%
MTSH1511	Thru-Sorter Shelves - 11 in.	\$20.00	\$14.14	29%
MTSH1513	Thru-Sorter Shelves - 13 in.	\$20.00	\$14.14	29%
MVD15	Vertical Divider for Vertical Sorters	\$20.00	\$14.14	29%
MVS2215	Vertical Sorter 22 in. Table	\$465.00	\$328.25	29%
MVS4515	Vertical Sorter for 45-1/2 in. Table	\$560.00	\$395.92	29%
MVS6815	Vertical Sorter 68 in. Table	\$650.00	\$459.55	29%
NB430	Anti-Fatigue Mat	\$450.00	\$318.15	29%

NEST36	Mobile Table 36x24x31	\$760.00	\$537.32	29%
NEST48	Mobile Table 48x24x36	\$795.00	\$561.56	29%
PB001	68 in. Ship Station with Storage Shelf	\$2,545.00	\$1,798.81	29%
PB002	68 in. Ship Station with Material Dividers (No Storage Shelf)	\$2,565.00	\$1,812.95	29%
PB003	Paper Roll Stand with Cutter	\$1,025.00	\$724.17	29%
PBCAB19	Mobile Cabinet with Storage and Pull Out Trays	\$385.00	\$271.69	29%
SD3022	30 in. x 22 in. Deep Utility Table	\$325.00	\$229.27	29%
SD3622	36 in. x 22 in. Deep Utility Table	\$345.00	\$243.41	29%
SD4222	42 in. x 22 in. Deep Utility Table	\$360.00	\$254.52	29%
SD4822	48 in. x 22 in. Deep Utility Table	\$380.00	\$268.66	29%
SD5422	54 in. x 22 in. Deep Utility Table	\$395.00	\$278.76	29%
SD6022	60 in. x 22 in. Deep Utility Table	\$415.00	\$292.90	29%
SD6622	66 in. x 22 in. Deep Utility Table	\$430.00	\$304.01	29%
SD7222	72 in. x 22 in. Deep Utility Table Storage Shelf	\$450.00	\$318.15	29%
SDSS3022	30x22 Table Storage Shelf	\$95.00	\$66.66	30%
SDSS3622	36x22 Table	\$120.00	\$84.84	29%

SDSS4822	Storage Shelf 48x22 Table	\$145.00	\$102.01	30%
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**NO VOLUME OR TERM DISCOUNTS INCLUDED**

<b>Installation-Assembly, Production Only</b>	<b>Offerors Response</b>
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Hourly rate - Total number of hours agreed to in writing by both parties before any Installation work is started.	\$180/hr.
Hourly rate for Installation performed outside business hours, weekends, and holidays. Total number of hours agreed to in writing by both parties before any Installation work is started	\$540/hr.