

**TABLE 2. REPORTING FORM FOR THE CALCULATION OF
BENCHMARK RATIO SINCE INCEPTION
FOR GROUP POLICIES
FOR CALENDAR YEAR _____**

TYPE (v) _____ SMSBP (P) _____
 For the State of _____
 Company Name _____
 NAIC Group Code _____ NAIC Company Code _____
 Address _____
 Person Completing This Exhibit _____
 Title _____ Telephone Number _____

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (o) |
|--------------------|----------------|------------|---------|-----------------------|---------|------------|---------|-----------------------|---------|------------------------|
| Year | Earned Premium | Factor | (b)x(c) | Cumulative Loss Ratio | (d)x(e) | Factor | (b)x(g) | Cumulative Loss Ratio | (h)x(i) | Policy Year Loss Ratio |
| 1 | | 2.770 | | 0.507 | | 0.000 | | 0.000 | | 0.46 |
| 2 | | 4.175 | | 0.567 | | 0.000 | | 0.000 | | 0.63 |
| 3 | | 4.175 | | 0.567 | | 1.194 | | 0.759 | | 0.75 |
| 4 | | 4.175 | | 0.567 | | 2.245 | | 0.771 | | 0.77 |
| 5 | | 4.175 | | 0.567 | | 3.170 | | 0.782 | | 0.80 |
| 6 | | 4.175 | | 0.567 | | 3.998 | | 0.792 | | 0.82 |
| 7 | | 4.175 | | 0.567 | | 4.754 | | 0.802 | | 0.84 |
| 8 | | 4.175 | | 0.567 | | 5.445 | | 0.811 | | 0.87 |
| 9 | | 4.175 | | 0.567 | | 6.075 | | 0.818 | | 0.88 |
| 10 | | 4.175 | | 0.567 | | 6.650 | | 0.824 | | 0.88 |
| 11 | | 4.175 | | 0.567 | | 7.176 | | 0.828 | | 0.88 |
| 12 | | 4.175 | | 0.567 | | 7.655 | | 0.831 | | 0.88 |
| 13 | | 4.175 | | 0.567 | | 8.093 | | 0.834 | | 0.89 |
| 14 | | 4.175 | | 0.567 | | 8.493 | | 0.837 | | 0.89 |
| 15+ ^(u) | | 4.175 | | 0.567 | | 8.684 | | 0.838 | | 0.89 |
| Total: | | (k): _____ | | (l): _____ | | (m): _____ | | (n): _____ | | |

Benchmark Ratio Since Inception: $(l+n)/(k+m)$:

- (a): Year 1 is the current calendar year - 1
 Year 2 is the current calendar year - 2 (etc.)
 Example: If the current year is 1991, then: Year 1 is 1990; Year 2 is 1989; etc.)
- (b): For the calendar year on the appropriate line in column (a), the premium earned during that year for policies issued in that year.
- (o): These loss ratios are not explicitly used in computing the benchmark loss ratios. They are the loss ratios, on a policy year basis, which result in the cumulative loss ratios displayed on this worksheet. They are shown here for informational purposes only.
- (p): "SMSBP" = Standardized Medicare Supplement Benefit Plan
- (u): To include the earned premium for all years prior to as well as the 15th year prior to the current year.
- (v): Individual, Group, Individual Medicare Select, or Group Medicare Select Only.

**TABLE 3. REPORTING FORM FOR THE CALCULATION OF
BENCHMARK RATIO SINCE INCEPTION
FOR INDIVIDUAL POLICIES
FOR CALENDAR YEAR _____**

TYPE (v) _____ SMSBP (P) _____
 For the State of _____
 Company Name _____
 NAIC Group Code _____ NAIC Company Code _____
 Address _____
 Person Completing This Exhibit _____
 Title _____ Telephone Number _____

| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (h) | (i) | (j) | (o) |
|--------------------|----------------|------------|---------|-----------------------|---------|------------|---------|-----------------------|---------|------------------------|
| Year | Earned Premium | Factor | (b)x(c) | Cumulative Loss Ratio | (d)x(e) | Factor | (b)x(g) | Cumulative Loss Ratio | (h)x(i) | Policy Year Loss Ratio |
| 1 | | 2.770 | | 0.442 | | 0.000 | | 0.000 | | 0.40 |
| 2 | | 4.175 | | 0.493 | | 0.000 | | 0.000 | | 0.55 |
| 3 | | 4.175 | | 0.493 | | 1.194 | | 0.659 | | 0.65 |
| 4 | | 4.175 | | 0.493 | | 2.245 | | 0.669 | | 0.67 |
| 5 | | 4.175 | | 0.493 | | 3.170 | | 0.678 | | 0.69 |
| 6 | | 4.175 | | 0.493 | | 3.998 | | 0.686 | | 0.71 |
| 7 | | 4.175 | | 0.493 | | 4.754 | | 0.695 | | 0.73 |
| 8 | | 4.175 | | 0.493 | | 5.445 | | 0.702 | | 0.75 |
| 9 | | 4.175 | | 0.493 | | 6.075 | | 0.708 | | 0.76 |
| 10 | | 4.175 | | 0.493 | | 6.650 | | 0.713 | | 0.76 |
| 11 | | 4.175 | | 0.493 | | 7.176 | | 0.717 | | 0.76 |
| 12 | | 4.175 | | 0.493 | | 7.655 | | 0.720 | | 0.77 |
| 13 | | 4.175 | | 0.493 | | 8.093 | | 0.723 | | 0.77 |
| 14 | | 4.175 | | 0.493 | | 8.493 | | 0.725 | | 0.77 |
| 15+ ^(u) | | 4.175 | | 0.493 | | 8.684 | | 0.725 | | 0.77 |
| Total: | | (k): _____ | | (l): _____ | | (m): _____ | | (n): _____ | | |

Benchmark Ratio Since Inception: $(l+n)/(k+m)$:

- (a): Year 1 is the current calendar year - 1
 Year 2 is the current calendar year - 2 (etc.)
 Example: If the current year is 1991, then: Year 1 is 1990; Year 2 is 1989; etc.)
- (b): For the calendar year on the appropriate line in column (a), the premium earned during that year for policies issued in that year.
- (o): These loss ratios are not explicitly used in computing the benchmark loss ratios. They are the loss ratios, on a policy year basis, which result in the cumulative loss ratios displayed on this worksheet. They are shown here for informational purposes only.
- (p): "SMSBP" = Standardized Medicare Supplement Benefit Plan
- (u): To include the earned premium for all years prior to as well as the 15th year prior to the current year.
- (v): Individual, Group, Individual Medicare Select, or Group Medicare Select Only.