Job Fair with Hertz!!
The Hertz Administrative Center will be hosting a Job Fair

ExpressRent Sales Specialist opportunities with Hertz!!

Wednesday, April 1, 2015

14501 Hertz Quail Springs Parkway
Oklahoma City, OK 73134

3:00pm – 6:00pm

Please bring copies of your resume and dress for success!!

Sales Specialist #93330

THIS POSITION IS BASED IN OKLAHOMA CITY - YOU MUST BE WILLING TO WORK IN OUR OKC LOCATION, BUT YOU GET TO DEAL WITH CUSTOMERS ALL OVER THE COUNTRY!!

Today, Hertz's Worldwide Reservations introduces **Express Rents Sales Specialist.** This service allows customers to go to a rental kiosk at a number of locations (on airport and off airport) across North America and get assistance with their car rental through a live video interaction with our Express Rents Sales Specialists. ***You are now standing virtually in front of a customer that could be hundreds or thousands of miles away***….just another innovative program HERTZ has implemented

Are you sales driven???? Do you like to challenge yourself to achieve new goals every day? Do you like to be appreciated for your ability to provide helpful, quality service and sales while enhancing the customer's experience? Do you have the ability to handle difficult situations, with great tact and charm?

Full time positions - must be flexible to work any shift including days, evenings, weekends and holidays!!!

Responsibilities include creating a pleasant customer experience by greeting and engaging customers **through a state of the art video link**, completing rental transactions expeditiously, selling optional coverages, upgrades, and fuel options, as well as resolving complaints and ensuring overall satisfaction. The Express Rents Sales Specialist's commitment to achieving incremental sales and providing first-class service will further Hertz' growth and profitability.

- Ensure a positive customer experience by effective management of the rental process to include qualifying the renter and completing contracts.
- Communicate to Management all relevant customer feedback to facilitate on-going changes in our service and prices to drive continuous improvement within our Operations.
- Maximize margin by up-selling customers to higher-priced services and ancillary products to accomplish individual and team revenue-management goals.
- Protect company assets through adherence to company policies and procedures.

- Support achievement of sales and margin goals by working closely with staff and Team Performance Leader(s) on assigned tasks and ad hoc duties or projects.

These positions are 7 days a week - 6am-11pm; must be flexible to work within these time frames; 40hrs a week; Sales Specialists work 5 days every week with two consistent days off; possible overtime available

- Applicants must have excellent customer service skills, excellent oral communication skills
- Minimum 1 year sales and customer service experience
- Must be able to type 25 wpm (test will be given)
- Ability to project a professional appearance
- Ability to effectively engage in verbal interaction with customers from diverse backgrounds
- Proficiency in working with diverse computer applications.
- Ability to read and understand driving directions and maps

All internal transfers from Agent to Specialist positions will be lateral, unless otherwise mentioned in the interview.

Hertz is a Drug-Free Workplace. All employment is contingent on successful completion of drug and background screening.

EEO/AA: Females/Minorities/Disabled/Vets

Candidates must bring several copies of an updated resume and are encouraged to apply online before the job fair at www.hertz.jobs and then type in job number 93330 on the keyword search line to apply.