



OSDH-OERSSIRF

**Pre-Proposal Conference
April 15, 2013 at 10:00 AM
Room 806 at OSDH**

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Presentation Points

- * Purpose of the conference
 - * OERSSIRF Summary
 - * Questions



Purpose of Pre-Proposal Conference

(O.A.C. 310:642-3-1 (a) (1) (A)-(B)

- (1) **Pre-proposal conference.**
 - (A) All potential applicants are encouraged to participate in a **pre-proposal** conference. The Department shall summarize available funding, areas of need identified by any state assessment, and the status of previous OERSSIRF-funded projects.
 - (B) At the **pre-proposal** conference, preliminary matters may be generally discussed to familiarize all concerned parties with the proposal period, requirements and procedures.



Funding

- * FY 2011 -- \$1,284,449.55
- * FY 2012 -- \$1,182,287.10
- * FY 2013 -- \$1,473,873.10
- * FY 2014 -- \$ 2,307 309.3



OERSSIRF FY 14 Funding

- * Collections: \$ 1,954,666.89
- * Amounts not awarded: \$102,755.91
- * Amounts unspent: \$77,595.81
- * Account reconciliation: \$172,290.70

Total to be dispersed FY 2014: \$2,307,309.30



State Assessment(s)

None have been conducted since the Governors Task Force in 2007 and the NHTSA Survey in 2009.



Report available for review and inclusion

GAO Report-October 2012

AMBULANCE PROVIDERS

Costs and Medicare Margins Varied Widely;
Transports of Beneficiaries Have Increased

Available on our website

Depending on proposal, information might be useful.



Status of Previous Projects FY 2012

- * All contracts concluded December 2012
(contract modifications)
- * Evaluations have been delayed due to contract extensions.



OERSSIRF FY 2014

Proposal Period- April 8 to May 10, 2013 at 3:00 P.M.
(32 calendar days)

Proposal packet must be received in Room 309 no later than May 10-2013 at 3:00 P.M.

Questions must be received by c.o.b on April 26-2013.

Answers will be posted on the website.



OERSSIRF FY 2014 Application process

RFP Documents are received in Procurement

Documents reviewed for Procurement criteria

Documents meet criteria

NO-
documents
not sent to
ES for review

End of
process

Yes-Documents sent to ES for guidance review

Documents
comply
with RFP
guidance

No-
Documents
do not meet
grant
guidance
requirements

Yes-Documents become a
proposal to be sent to Panel
for evaluation and scoring

Panel scores each proposal

ES ranks each scored proposal-
funding allocated based on ranking
and availability



OERSSIRF FY 14 Requirements

Review and complete:

Solicitation Request

Solicitation (Terms and conditions)

Attachment A (Application)

Attachment B (tobacco policy)

Attachment C Parts 1 and 2 (Rules and Statute)

Attachment D (Flowchart)



OERSSIRF FY 14 Requirements

Review and complete Solicitation Request, Solicitation,, Attachment A, B, C, and D

Attachment A is the portion of the application that describes your proposal and budget and allows the applicant to explain why these dollars are needed.



OERSSIRF FY 14 Requirements

Attachment A

Proposal Information:

EACH SECTION MUST BE TABBED! (Page 8 of Solicitation Document)

The tab is to have the Section Number or Section Title



OERSSIRF FY 14 Requirements

Section 2 Fields 1 through 2.B.

Describe your Qualified Entity and your qualified purpose(s)

If the documents are not from a qualified Entity or for a Qualified Purpose- The proposal will be rejected under: O.A.C. 310:642-3-1 (d)



OERSSIRF FY 14 Requirements

PROCEDURE CHANGE:

Numbers 3 to 7 of the Grant Guidance

If the applicant does not include documents or information to support each section- the grant will not be sent to the panel for review.

Based on Regulation 310:642 -3-1-(c)



310:642-3-1(c) states:

General approval standards and criteria.

The Department shall be under a continuing obligation to ensure the following standards and criteria are satisfied before any proposal is approved for funding and may determine compliance with these standards and criteria during preliminary review, scoring, and selection or during a post selection review:



OERSSIRF FY 14 Requirements

Number 3—Local Need, Support, and priority:

Guidance includes:

- * Demonstrate the proposal will address identified needs.
- * Local support is identified with supporting documents
- * **“Application will be reviewed prior to scoring to ensure application guidance is complete”.**



OERSSIRF FY 14 Requirements

Number 4: Availability of other assistance:
Guidance includes:

- * Demonstrate due diligence to ensure alternative funding was not available.
- * **“Application will be reviewed prior to scoring to ensure application guidance is complete”.**



OERSSIRF FY 14 Requirements

Number 5: Economic Feasibility

Guidance includes:

- * Demonstrate economic feasibility and viability of the project
- * Expert Attestations are required
- * Applicant shall not be considered as the expert
 - * **“Application will be reviewed prior to scoring to ensure application guidance is complete”.**



OERSSIRF FY 14 Requirements

Number 6: Project Feasibility

Guidance includes:

- * Demonstrate project is feasible and cost effective
- * Expert attestations are required
- * Applicant shall not be considered as the expert
- * “Application will be reviewed prior to scoring to ensure application guidance is complete”.**



OERSSIRF FY 14 Requirements

Number 7: Statewide need and public interest:

Guidance includes:

- * Demonstrate the relationship between project and overall needs of Oklahoma EMS
 - * Expert attestations are required
 - * Applicant shall not be considered as the expert
- * “Application will be reviewed prior to scoring to ensure application guidance is complete”.**



OERSSIRF FY 14 Requirements

Section Three- Self Scoring

Field 1: Previous Funding- Mark all that apply, not the top score.

Example- An award in FY 2012 and FY2013 will see deductions of -50 and -80 points for a total of -130.



OERSSIRF FY 14 Requirements

Section Three-Self Scoring

Field 2- Previous Funding Evaluation

Agencies that were awarded contracts have received letters regarding their benchmark evaluations.

This is a multiplication field- with scores applied to each proposal.



OERSSIRF FY 14 Requirements

Section Three- Self-Scoring

Field 3: Statutory Purpose

Mark all that apply, but describe in the narrative how the proposal meets the purpose (s).



OERSSIRF FY 14 Requirements

Section Three- Self Scoring

Field 4- Multiple Jurisdictions

Narrative is to include the jurisdictions the proposal will cover. Additional documentation that supports the list may also be included.



OERSSIRF FY 14 Requirements

Section Three-Self Scoring

Field 5 Population density:

Linked to Census Bureau Quickfacts:

<http://quickfacts.census.gov/qfd/states/40000.html>

The county with the highest density shall determine the self score. (See page 8)



OERSSIRF FY 14 Requirements

Section Three- Self Scoring

Field 6 Distance to Level I or Level II Trauma Center

Use the link to go to MapQuest and determine the mileage from your jurisdiction to trauma centers listed.

Addresses listed on page 9



OERSSIRF FY 14 Requirements

Section Three- Self Scoring

Field 7 EMT's

See List provided on pages 9-10 of Attachment A.

Total all EMT's in the proposed area to determine score.



OERSSIRF FY 14 Requirements

Section 3-Self Scoring

Field 8: Funding Amount Requested

Determine the amount of money being requested



OERSSIRF FY 14 Requirements

Section 3 Self Scoring

Field 9 Project Matching

% of matching dollars = Total matching dollars / total project amount.

$\$50,000 / 75,000 = 66\%$ of the project is matched by other funds.



OERSSIRF FY 14 Requirements

Section 9 Funding (page 11)

Use this form to build the budget by identifying the items that will be purchased if awarded.



OERSSIRF FY 14 Requirements

APPLICATION CHANGE:

Section 11 Timeline and Quarterly Report Form

Quarterly reports are required as part of contract regulations and procedures.

Use this form to identify the timeline for implementation.

This section is not part of scoring.



OERSSIRF FY 14 Requirements

APPLICATION CHANGE

310:641-7-1 states that all proposals will have identifiable benchmarks that can be measured

Each proposal shall identify their benchmarks and define what criteria is required to meet the following standards:

Significantly Improved

Improved

Not improved

Worsened.



OERSSIRF FY 14 Requirements

Examples of benchmark wording is available in the application for each statutory purpose

These are examples only, and these specific measurements are not required to be utilized.

Any measurement may be used, but it must be tied back to the four levels of success.

Have a point of reference/comparison. (2011 vs. 2012)



OERSSIRF FY 14 Requirements

Benchmarks

Qualifying entity will define benchmark(s) in the proposal.

Department will determine if each benchmark has been met when the qualifying entity is evaluated.



Conclusion

Questions?

