



OKLAHOMA
Office of Management
& Enterprise Services

State of Oklahoma
Office of Management and Enterprise Services

**SECOND AMENDMENT TO OKLAHOMA STATEWIDE CONTRACT
WITH AMAZON WEB SERVICES, INC.**

This Second Amendment to Oklahoma Statewide Contract No. 1041 (the “Second Amendment”) is effective as of the date of the last signature below, between the State of Oklahoma by and through the Office of Management and Enterprise Services (“State”) and Amazon Web Services, Inc. (“Supplier”). This Second Amendment supplements and amends the Contract effective on June 3, 2024, including all supplements and amendments thereto. Unless otherwise indicated herein, capitalized terms used in this Amendment without definition shall have the respective meanings specified in the Contract.

For good and valuable consideration, the parties agree to amend the Contract as follows:

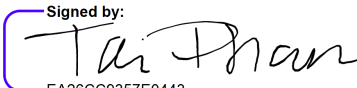
1. The Supplier and the State hereby agree to amend the Contract to add the Migration Acceleration Program (“MAP”) Migration Plan, attached hereto as Exhibit A, to the Contract. The MAP Migration Plan does not commit the State to undertake any specific migration project. This document is intended to help the State and Supplier to understand and plan for a migration. The Migration Plan provides the structure for how Supplier may make up to \$5,000,000.00 in AWS Promotional Credits available to the State if the State elects to move forward with eligible migration projects within a defined period, which may be subject to program eligibility or other criteria, and separate terms and conditions.
2. Execution of this Second Amendment authorizes creation of an internal MAP project within Supplier’s systems to make approved AWS Promotional Credits available for distribution and application against qualifying spend under this Contract.
3. In the event of a conflict between the terms and conditions hereof and the terms and conditions of the Contract, the specific terms set forth in this Amendment shall govern the subject matter herein.
4. Except as expressly modified in this Amendment, all terms and/or provisions of the Contract not addressed herein remain as executed by the parties in the Contract and remain in full force and effect.

- 5. This Amendment may be executed by electronic signature in counterparts (e-mail, facsimile or otherwise). The counterparts each of which shall constitute an original, but all of which together shall constitute one and the same instrument.

The undersigned represent and warrant that they are authorized, as representatives of the party on whose behalf they are signing, to sign this Amendment and to bind their respective party thereto:

STATE OF OKLAHOMA
by and through the
OFFICE OF MANAGEMENT AND
ENTERPRISE SERVICES:

AMAZON WEB SERVICES, INC.

By:  Signed by:
 EA26CC9357E0443...

By:  Signed by:
 B24C03F220CC4D8...

Name: Tai Phan
 Title: Chief Technology Officer
 Date: Oct-31-2025

Name: Rob Bohn
 Title: Authorized Representative
 Date: Oct-31-2025



EXHIBIT A**Migration Plan****Project A43SMTDEL4**

Details of your anticipated plan for this migration project (your **"Migration Plan"**) are described below, along with the MAP Formulas and certain other terms specific to this Migration Plan. The Anticipated Migration Details are included to help you and AWS understand and plan for your migration, and do not represent a commitment to migrate.

Customer Details

Customer: Oklahoma Office of Management and Enterprise Services
Customer Executive Sponsor and Title: Aleta Seaman, Senior Director of Customer Success and IT Operations

Guide and MAP Terms & Conditions

Guide: You can find the MAP Migration Tracking and Incentive Guide (as may be updated from time to time, the **"Guide"**) at <https://s3.us-west-2.amazonaws.com/map-2.0-customer-documentation/forms/MAP-Guide-CCS.pdf>. The Guide explains the requirements for receiving MAP Credits, including the MAP Tagging Instructions, and the limitations that apply to your use of MAP Credits provided pursuant to this Migration Plan. Note that the Migration Readiness Assessment requirement in the Guide does not apply to your Migration Plan. Your acceptance of this Migration Plan also constitutes acceptance of the Guide.

MAP Terms & Conditions: You can find the MAP Terms & Conditions (as may be updated from time to time, the **"MAP Terms & Conditions"**) at <https://aws.amazon.com/migration-acceleration-program/terms/>. The MAP Terms & Conditions apply to your participation in the program. Your acceptance of this Migration Plan also constitutes acceptance of the MAP Terms & Conditions.

Government Customers: As stated in the MAP Terms & Conditions, if you accept a Migration Plan in support of an existing or potential business relationship with a Government Customer (as defined in the MAP Terms & Conditions), you will (a) disclose to the Government Customer that AWS is providing you MAP Credits pursuant to your Migration Plan, and (b) pass along the entire value of the MAP Credits to the Government Customer.

Capitalized terms not defined in this Migration Plan have the meanings set forth in the Guide or the MAP Terms & Conditions.

Anticipated Migration Details

Anticipated Migration Start Date: January 31, 2026
Anticipated Migration End Date: September 30, 2026
Anticipated Number of Applications to be Migrated: 1
Anticipated Number of Virtual Servers to be Migrated: 1

Anticipated Annual Spend on MAP Workloads After Migration Completion (USD) (Excluding Anticipated Spend on DB&A Services): \$7,518,982

Anticipated Annual Spend on DB&A Services After Migration Completion (USD): \$0

Baselined Services and Designated Accounts

Baselined Services: Amazon Connect

Designated Accounts (Management (Payer) Account IDs):

Account Number
359814080557

Please ensure the Designated Account information provided above is correct prior to accepting this Migration Plan and that all applicable Management (Payer) Accounts are listed. Incorrect information could have a negative impact on your MAP Credit calculations.

MAP Credit Period

MAP Credit Period: 3 years.

Maximum Credits for This Migration Plan

The maximum amount of MAP Credits you are eligible to receive with respect to this Migration Plan during the MAP Credit Period, aggregated across all Designated Accounts and MAP Formulas, is \$5,000,000.

MAP Formulas

The MAP Formulas that apply to this Migration Plan are attached as Attachment A: MAP Formulas.

Disbursement of MAP Credits to Member Accounts

Because you have elected to receive MAP Credits at the Member Account level, for each MAP Formula in this Migration Plan, MAP Credits will be disbursed to each Member Account that is joined to a Designated Account in proportion to the amount of Spend generated from such Member Account in the calendar quarter for which you are receiving MAP Credits.

Confidential Information

This Migration Plan constitutes AWS Confidential Information under your AWS Agreement and any applicable Nondisclosure Agreement between the parties.



Attachment A **MAP Formulas**

Subject to your compliance with the requirements described in the Guide and the MAP Terms & Conditions, MAP Credits for each calendar quarter will be calculated using the following MAP Formulas. MAP Credits will be calculated each calendar quarter in the MAP Credit Period for each Designated Account. Unless otherwise noted, you can receive MAP Credits for Spend on a MAP Service under more than one MAP Formula.

As noted in the Guide, you can find the Included Services List at https://s3-us-west-2.amazonaws.com/map-2.0-customer-documentation/included-services/MAP_Included_Services_List.pdf.

1. MAP Services Formula

- Formula: Standard MAP Formula (MAP Credits = Credit Percentage *multiplied by* Spend Growth)
- Credit Percentage: 25%
- Applicable Services: MAP Services

2. Database & Analytics (“DB&A”) MAP Formula

If you migrate MAP Workloads to the AWS services identified as DB&A Services on the Included Services List (“**DB&A Services**”), the following MAP Formula will apply:

- Formula: Standard MAP Formula (MAP Credits = Credit Percentage multiplied by Spend Growth)
- Credit Percentage: 10%
- Applicable Services: DB&A Services

Additionally, if you migrate workloads from a DB&A Source running on Amazon EC2 to a DB&A Service (including workloads that originate on AWS) during the MAP Credit Period, your Spend on such properly tagged DB&A Services will be included in Spend calculations for purposes of the DB&A MAP Formula.

Attachment B: Example MAP Credit Calculation contains an illustrative example of how MAP Credits are calculated under the MAP Formulas.

Attachment B
Example MAP Credit Calculation

Note: All numbers below are for illustrative purposes only.

	MAP Year 1				MAP Year 2				MAP Year 3			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
1 MAP Spend From Migration Workloads (\$K)	20	30	40	50	100	150	200	250	250	250	250	250
2 Trailing Twleve Month (TTM) MAP Spend (\$K)	20	50	90	140	220	340	500	700	850	950	1000	1000
3 Delta Over The Highest Prior TTM MAP Spend (\$K)	20	30	40	50	80	120	160	200	150	100	50	0
4 MAP Credit Factor (%)	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
5 Accured MAP Incentives (\$K) <i>(Line 3 X Line 4)</i>	5	7.5	10	12.5	20	30	40	50	37.5	25	12.5	0
6 Disbursed MAP Incentives (\$K)	0	0	12.5	10	12.5	20	30	40	50	37.5	25	12.5
7 Cumulative Disbursed MAP Incentives (\$K)	0	0	12.5	22.5	35	55	85	125	175	212.5	237.5	250

This example uses the following MAP Formula:

- Formula: Standard MAP Formula (MAP Credits = Credit Percentage *multiplied by* Spend Growth)
 - Credit Percentage: 25%
 - Applicable Services: MAP Services
- Line 1 is the quarterly Spend on migrated and (if applicable) tagged MAP Workloads on MAP Services under a single Designated Account.
 - Line 2 is the Trailing 12 Months (TTM) Spend (*i.e.*, total Spend from current and three preceding quarters) on MAP Services for the calendar quarter. For example, TTM Spend on MAP Services in Y2 Q2 is calculated by adding Spend from Y1 Q3, Y1 Q4, Y2 Q1, and Y2 Q2.
 - Line 3 is Spend Growth (*i.e.*, the difference between the calendar quarter’s TTM Spend on MAP Services and the highest prior TTM Spend on MAP Services). For example, Spend Growth in Y2 Q2 is calculated by subtracting (1) the highest TTM Spend that occurred in a quarter prior to Y2 Q2 (*i.e.*, Y1 Q1, Y1 Q2, Y1 Q3, Y1 Q4, and Y2 Q1), which is \$220K in Y2 Q1, from (2) TTM Spend in Y2 Q2, which is \$340K, yielding \$120K in Spend Growth in Y2 Q2.
 - Note that Spend Growth can be zero or a negative number.
 - Line 4 is the 25% Credit Percentage that Line 3 is multiplied by in order to calculate the amount of MAP Credits.
 - Line 5 is the result of the MAP Credit calculations for the calendar quarter.
 - Line 6 is the amount of MAP Credits actually disbursed to the customer’s Designated Accounts in the calendar quarter (for the prior quarter’s TTM Spend on MAP Services, as MAP Credits are calculated and disbursed in the quarter following the quarter for which they were generated).
 - Line 7 is the cumulative sum of all MAP Credits disbursed through that calendar quarter. For example, in Y1 Q4, \$22.5K is the total amount of MAP Credits disbursed up to and including Y1 Q4.
 - This example only includes credits available pursuant to the MAP Formula used in this example. Similar calculations will be done for other MAP Formulas identified in your Migration Plan.

Below are calculations for select quarters for illustrative purposes:

1. In Q1 Y1, the migration just started and applicable Spend was \$20K on the migrated MAP Workloads. Since Spend prior to the MAP Credit Period is zero, the applicable TTM Spend in Q1



Y1 was \$20K, and the Spend Growth was also \$20K. This results in \$5K in MAP Credits (25% x \$20K) for Q1 Y1, and those MAP Credits will be released once the \$50K cumulative Spend Threshold is reached.

2. In Q2 Y1, \$30K was spent on MAP Workloads as it migrated more servers to AWS. The TTM Spend of Q2 Y1 was \$50K, and the Spend Growth was \$30K, which is multiplied by 25% for \$7.5K in MAP Credits for Q2 Y1. As there has now been \$50K of cumulative Spend, MAP Credits for both Q1 Y1 and Q2 Y1 would be disbursed in the Designated Accounts, for \$12.5K in total.
3. After the end of the MAP Credit Period, no MAP Credits will be disbursed for Q4 Y3, because the Spend Growth was not positive (the TTM Spend for Q4 Y3 was not higher than the highest prior TTM Spend, which occurred in Q3 Y3).
4. The total amount of MAP Credits will be \$250K.

Note: In the example above, the customer's MAP Credit Period starts at the beginning of a calendar year. The migration started in Q1 of calendar year 1 of the MAP Credit Period and was completed in Q4 of calendar year 2. Your actual migration might start mid-quarter (*i.e.*, between January 1 and March 31, April 1 and June 30, July 1 and September 30, or October 1 and December 31).