

Respondents Name: Graybar Electric

TIER 1 - FIXED CONTRACT PRICING (INCLUDING STANDARD DELIVERY)

							IDENTICAL PRODUCT								FUNCTIONAL EQUIVALENT							
Ref #	Product Description	Manufacturer Part Number	Manufacturer	UOM	Qty per UOM	Historical Annual Qty Purchased	Your Part Number	Manufacturer	Manufacturer Part Number	Product Description	UOM	Qty Per UOM	List Price	Contract Price	Your Part Number	Manufacturer	Manufacturer Part Number	Product Description	UOM	Qty Per UOM	List Price	Contract Price
AA01	15amp 120/277 single pole switch	CS115-21	Leviton	EA	1	100	88128279	HUBBELL	CS115I	15A 120/277		1	\$4.80	\$1.79								
AA02	20a mp 120/277 three way switch	CS320-21	Leviton	EA	1	100	88128291	HUBBELL	CS320I	20A 3WY 120/277		1	\$11.55	\$4.12								
AA03	20amp 125 v GFCI receptacle	SGF20W	Eaton	EA	1	500	26678151	HUBBELL	GFR20W	20A GFI REC		1	\$36.45	\$14.20								
AA04	15amp 125 v 2 USB port, 2 receptacle	USB15X2W	Hubbell (DISCONTINUED) PROPOSING NEW PRODUCT	EA	1	200	25882600	HUBBELL	USB15A5W	15A REC/USB		1	\$57.30	\$34.78								
AA05	2 port, 18-12 AWG push in wire connector	30-1032J	Ideal	PK	300	1,000	25237161	IDEAL	30-1032J	2PT PUSH IN 18 AWG		100	\$14.98	\$10.70								
AA06	3 port, 18-12 AWG push in wire connector	30-1033J	Ideal	PK	250	1,000	25237165	IDEAL	30-1033J	3PT PUSH IN 18 AWG		100	\$16.11	\$11.98								
AA07	4 port, 18-12 AWG push in wire connector	30-1034J	Ideal	PK	200	1,000	25239657	IDEAL	30-1034J	4PT PUSH IN 18 AWG		100	\$17.08	\$13.29								
AA08	125 v, 20 amp NEMA 5-20R receptacle	CR20-I	Leviton	EA	1	500	88128229	HUBBELL	CR20I	20A REC DUP		1	\$3.20	\$1.37								
AA09	2 port, 600v ballast disconnect	30-102	Ideal	PK	1000	200	25119445	IDEAL	30-102	2PT BALLAST DISCONNECT		1000	\$1,376.80	\$951.76								
AA10	15 amp, 600v time delay fuse	FRS-R-15	Bussmann	EA	1	200	88050719	BUSSMANN	FRS-R-15	15A 600V FUSE		1	\$48.53	\$7.59								
AA11	30 amp, 600v time delay fuse	FRS-R-30	Bussmann	EA	1	200	88050738	BUSSMANN	FRS-R-30	30A 600V FUSE		1	\$48.53	\$7.59								
AA12	60 amp, 600v time delay fuse	FRS-R-60	Bussmann	EA	1	200	88050756	BUSSMANN	FRS-R-60	60A 600V FUSE		1	\$83.58	\$13.06								
AA13	THHN 12 AWG,350ft building wire, black/white/green	Simpull 58389703	Southwire	ROLL	1	10,000	CUSTOM	SOUTHWIRE	58389703	1050 COIL SIMPULL		1	N/A	\$213.78								
AA14	Twist on wire connector, Blue/Orange	054007-43153 O/B	3M	PK	500	5,000	97231806	3M	O/B JUG	WIRE CONN BLUE/ORANGE		1000	\$160.00	\$92.72								
AA15	Twist on wire connector, Red/Yellow	054007-43155 R/Y	3M	PK	500	5,000	97231808	3M	R/Y JUG	WIRE CONN RED/YELLOW		1000	\$210.00	\$108.31								
AA16	THHN , 6AWG, black	20493346	Southwire	FT	100	20,000	22061694	VARIOUS WIRE	THHN-6-STR-BLK	THHN BLACK #6		1000	\$1,019.84	\$750.00								
AA17	THHN, 10 AWG, green	22977301	Southwire	FT	500	20,000	88284538	VARIOUS WIRE	THHN-10-STR-G	THHN GREEN #10		1000	\$357.13	\$261.30								
AA18	MC cable, 12 AWG, 2 w/ground	2104542-00	AFC	FT	250	15,000	88321210	VARIOUS WIRE	MC ALUM 12/2	12/2 MC CABLE		1000	\$740.00	\$668.92								
AA19	1/2 HP 277v, 1075 rpm Split Cap motor, NEMA 48YZ	#602 - Mod K055R	US Motor	EA	1	100	CUSTOM	NIDEC	NIDEC-.5HP-1075	1/2 HP 277V 1075 RPM		1	N/A	\$306.25								
AA20	3/4 x 12 yd electrical tape, black	33 Super	3M	EA	1	800	26355384	3M	33+SUPER-3/4X12	33+ 3/4X76FT		1	\$10.78	\$7.28								
AA21	125v, 15amp NEMA 5-15P Straight plug	5266-C	Leviton	EA	1	1,000	95005504	HUBBELL	HBL5266C	15A 5-15P STR PLUG		1	\$25.75	\$9.05								
AA22	125v, 15amp NEMA 5-15R Straight connector	5269-C	Leviton	EA	1	1,000	95005502	HUBBELL	HBL5269C	15A 5-15R STR CONN		1	\$43.75	\$15.75								
AA23	25 HP, 3 ph, 230/460v motor, NEMA 284T	EM2531T	Baldor	EA	1	100	CUSTOM	BALDOR	EM2531T	25HP 3PH 230/460V		1	N/A	\$3,592.00								
AA24	Safety Switch, 30A	HU361RB	Square D	EA	1	500	26631678	SQUARE-D	VHU361RB	30A SAFETY SWITCH		1	\$488.00	\$222.45								
AA25	Motor, Starter, NEMA, 120VAC	8536SD01V025	Square D	EA	1	100	88245523	SQUARE-D	8536SD01V025	MOTOR STARTER		1	\$1,013.00	\$786.83								
AA26	Coupling, 3/4" Conduit, Steel	2023	Raco	EA	1	5,000	88073681	CROUSE HINDS	461	3/4 EMT COUPLER		100	\$841.85	\$33.56								
AA27	Box, Cover, Blank, 4 1/8"	752	Raco	EA	1	500	90058833	CROUSE HINDS	TP472	4SQ BLK COVER		100	\$261.66	\$52.15								

\$8,192.58

Exhibit 3 (TIER 2)

COST PROPOSAL and MARKET BASKET COST PROPOSAL

Respondent must submit cost, prices and rates as required by Attachment A. Prices and rates shall include all anticipated charges, including but not limited to, freight and delivery, cost of materials and product, travel expenses, transaction fees, overhead, and other costs or expenses incidental to the Contractor’s performance.

In addition, Respondent shall complete and submit the below Tier 2 discount information:

PERCENTAGE OFF LIST PER SUB CATEGORY

COMPANY NAME \_\_\_\_\_

Please provide the percentage off of list pricing for any of the categories respondent is offering in the table below.

Category	Discount %
Wire	1
Connectors	2
Relays	2
Switches	2
Fans	2
Motors	2
Circuit Breakers	2
Fuses	2
Power Loads	2
Sensors	2
Cords	2
Plugs	2
Wall Plates	2
Other:	See additional attachment for more discount schedules.