

**BAFO pricing for Solicitation 0900000560**

**SW1020 Computer equipment, peripherals, and related equipment**

**Vendor: Turn-Key Mobile, Inc.**

**Equipment Pricing - Desktop**

Description	Discount % off List
<a href="#">No Bid for this Section</a>	

**Equipment Pricing - Laptop**

Description	Discount % off List
<a href="#">No Bid for this Section</a>	

**Equipment Pricing - Ruggedized**

Description	Discount % off List
<b>INCLUDED ADDITIONAL DISCOUNTS ON THESE CORE PRODUCTS</b>	
<b>Pricing from qty 1 to 50 units</b>	
<a href="#">ALL Panasonic Rugged Laptops - Model FZ-40's</a>	<a href="#">18.00%</a>
<a href="#">ALL Panasonic Semi Rugged Laptops - Model FZ-55's</a>	<a href="#">18.00%</a>
<a href="#">ALL Panasonic Tablets - Models CF-33 &amp; FZ-G2</a>	<a href="#">16.00%</a>
<a href="#">ALL Gamber Johnson docking stations</a>	<a href="#">20.00%</a>
<a href="#">ALL Havis Docking Stations</a>	<a href="#">20.00%</a>

**Equipment Pricing - Servers**

Description	Discount % off List
<a href="#">No Bid for this Section</a>	


Equipment Pricing - Storage	
Description	Discount % off List
No Bid for this Section	

Peripherals and Accessories	
Description	Discount % off List
Other - All Toughbook Accessories	14.00%


Equipment - Additional Volume Discounts	
Description	Discount % off List
INCLUDED ADDITIONAL DISCOUNTS ON THESE CORE PRODUCTS	
Oklahoma DPS Bundled SKU FZ-55 (Below) Includes	
50+ Quantity - unit volume pricing	
ALL Panasonic Rugged Laptops - Model FZ-40's	22.00%
ALL Panasonic Semi Rugged Laptops - Model FZ-55's	22.00%
ALL Panasonic Tablets - Models CF-33 & FZ-G2	20.00%
ALL Gamber Johnson docking stations	25.00%
ALL Havis Docking Stations	25.00%
Current Oklahoma DPS Bundle Sku purchase/lease Dec 2022	
<b>FZ-55FZ13KM-</b> Public Sector Specific, Win10 Pro (Win11 DG), Intel Core i5-1145G7 vPro (up to 4.4GHz), AMT, 14.0" FHD 1000 nit Gloved Multi Touch, 16GB, 512GB OPAL SSD, Intel Wi-Fi 6, Bluetooth, 4G LTE Band 14 (EM7511), GPS, Dual Pass (Ch1:GPS/Ch2:WWAN), Infrared Webcam, NO USB-C, Standard Battery, TPM 2.0, Emissive Backlit Keyboard, Flat, CF-SVC512SSD3Y - 3 Year No Return of Defective Drive, <b>CF-SVCADDP12B</b> - 1 Year Absolute Resilience Panasonic Warranty Bundle SKU Only, <b>CF-SVCLTNF3YR</b> - 3 Year Protection Plus Warranty, <b>CF-SVCPDEP3Y</b> - 3 Year Premier Deployment	25.00%
CF-SVCADDP124B - 2 Year Absolute Resilience Panasonic Warranty Bundle SKU Only	20.00%

<b>FZ-VBR551M</b> Barcode Reader xPAK. Fits into TOUGHBOOK Universal Bay (left side of the TOUGHBOOK 55). N6603 barcode imager - 1D/2D capable. User-replaceable. Can easily be removed using quick-release lever or can be securely locked down using optional locking screw (FZ-VSW551U includes set of 14 screws).	22.00%
<b>PANASONIC : CF-SVCFES60</b> Field Engineering Support for customers to be used for deployment support based on needs analysis (Per unit price with completed SOW)- Project Based,contact Panasonic Proservice Team for further information	20.00%
<b>CF-SVCLOGO50</b> Panasonic Branding Badge Qty 50 - 99 (50 minimum)	20.00%
TOTALS FOR FZ-55FZ13KM BUNDLED COMPLETE	
<b>OK DPS units purchased in 2022</b>	
<b>Panasonic FZ-55FZ00AKM OKLAHOMA DPS Hardware and peripheral SKU's</b>	25.00%
Panasonic 3 year protection plus CF-SVCLTNF3YR	20.00%
Panasonic Absolute CF-SVCADDSPED3Y	20.00%
Panasonic field engineer services CF-SVCFES60	20.00%
Panasonic desktop port replicator <b>FZ-VEB551U</b> Panasonic DESKTOP DOCK FOR FZ-55. USB-A (4), HDMI (2), VGA, SERIAL, LAN, KENSINGTON LOCK, POWER BUTTON. NO AC ADAPTER INCLUDED	20.00%
<b>GJ-55LDVLT2 Gamber Johnson FZ-55 docking station lite port dual RF no power supply</b>	28.00%
Lind dual power supply <b>PA-1524-4172</b>	15.00%
<b>SKU 39443911 Star Star Micronics TSP800</b> Receipt Printer (TSP847IIU-24GRY), USB Interface, 2 Color Printing, Auto Cutter and Tear Bar, Color: Grey	20.00%
Jotto Desk Printer tray for Star priner 425-3453	15.00%
E-Seek Scanner M-210 & Cable	20.00%
<b>Equipment - Education Pricing</b>	
<b>Description</b>	<b>Discount % off List</b>
Same pricing as above	

Non- Warranty Services, Engineering, Services/Support & Training	
Description	Discount % off List
Panasonic Professional Services	5.00%

Value-Add
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