

Equipment Pricing - Storage	
Description	Discount % off List
No Bid for this Section	

Peripherals and Accessories	
Description	Discount % off List
Other - All Toughbook Accessories	14.00%

Equipment - Additional Volume Discounts	
Description	Discount % off List
INCLUDED ADDITIONAL DISCOUNTS ON THESE CORE PRODUCTS	
Oklahoma DPS Bundled SKU FZ-55 (Below) Includes	
50+ Quantity - unit volume pricing	
ALL Panasonic Rugged Laptops - Model FZ-40's	22.00%
ALL Panasonic Semi Rugged Laptops - Model FZ-55's	22.00%
ALL Panasonic Tablets - Models CF-33 & FZ-G2	20.00%
ALL Gamber Johnson docking stations	25.00%
ALL Havis Docking Stations	25.00%
Current Oklahoma DPS Bundle Sku purchase/lease Dec 2022	
FZ-55FZ13KM- Public Sector Specific, Win10 Pro (Win11 DG), Intel Core i5-1145G7 vPro (up to 4.4GHz), AMT, 14.0" FHD 1000 nit Gloved Multi Touch, 16GB, 512GB OPAL SSD, Intel Wi-Fi 6, Bluetooth, 4G LTE Band 14 (EM7511), GPS, Dual Pass (Ch1:GPS/Ch2:WWAN), Infrared Webcam, NO USB-C, Standard Battery, TPM 2.0, Emissive Backlit Keyboard, Flat, CF-SVC512SSD3Y - 3 Year No Return of Defective Drive, CF-SVCADDP3M12B - 1 Year Absolute Resilience Panasonic Warranty Bundle SKU Only, CF-SVCLTNF3YR - 3 Year Protection Plus Warranty, CF-SVCPDEP3Y - 3 Year Premier Deployment	25.00%
CF-SVCADDP3M24B - 2 Year Absolute Resilience Panasonic Warranty Bundle SKU Only	20.00%

FZ-VBR551M Barcode Reader xPAK. Fits into TOUGHBOOK Universal Bay (left side of the TOUGHBOOK 55). N6603 barcode imager - 1D/2D capable. User-replaceable. Can easily be removed using quick-release lever or can be securely locked down using optional locking screw (FZ-VSW551U includes set of 14 screws).	22.00%
PANASONIC : CF-SVCFES60 Field Engineering Support for customers to be used for deployment support based on needs analysis (Per unit price with completed SOW)- Project Based,contact Panasonic Proservice Team for further information	20.00%
CF-SVCLOGO50 Panasonic Branding Badge Qty 50 - 99 (50 minimum)	20.00%
TOTALS FOR FZ-55FZ13KM BUNDLED COMPLETE	

OK DPS units purchased in 2022	
Panasonic FZ-55FZ00AKM OKLAHOMA DPS Hardware and peripheral SKU's	25.00%
Panasonic 3 year protection plus CF-SVCLTNF3YR	20.00%
Panasonic Absolute CF-SVCADDSPED3Y	20.00%
Panasonic field engineer services CF-SVCFES60	20.00%
Panasonic desktop port replicator FZ-VEB551U Panasonic DESKTOP DOCK FOR FZ-55. USB-A (4), HDMI (2), VGA, SERIAL, LAN, KENSINGTON LOCK, POWER BUTTON. NO AC ADAPTER INCLUDED	20.00%
GJ-55LDVLT2 Gamber Johnson FZ-55 docking station lite port dual RF no power supply	28.00%
Lind dual power supply PA-1524-4172	15.00%
SKU 39443911 Star Star Micronics TSP800 Receipt Printer (TSP847IIU-24GRY), USB Interface, 2 Color Printing, Auto Cutter and Tear Bar, Color: Grey	20.00%
Jotto Desk Printer tray for Star priner 425-3453	15.00%
E-Seek Scanner M-210 & Cable	20.00%
Equipment - Education Pricing	
Description	Discount % off List
Same pricing as above	

Non- Warranty Services, Engineering, Services/Support & Training	
Description	Discount % off List
Panasonic Professional Services	5.00%

Value-Add
