

McKinsey & Company, Inc. Washington D.C. - Rate Card

The following table provides McKinsey's rate card for 2024. McKinsey assumes an annual escalation of 5%, effective January of each calendar year.

McKinsey Team	Weekly Rates - 2024	Full-time Dedicated Consultant Team	Part-time Leadership Team and Additional Resources
Team A	\$204,750	Engagement Manager (Working Team Lead) and 1 Associate or Business Analyst	<ul style="list-style-type: none"> • Committed leadership by 2-3 McKinsey Partners/Senior Partners who are accountable for delivery, actively manage the engagement, and lead problem solving with the team • Content Experts who bring expertise and experience on industry and functional topics • Proprietary knowledge and tools that help our clients solve problems more efficiently and effectively • Support for new solutions and advanced analytic techniques • Research team that is available around-the-clock to answer clients' questions about issues such as best practices or important trends • Graphic Design Team
Team B	\$246,750	Engagement Manager (Working Team Lead) and 2 Associates or Business Analysts	
Team C	\$294,000	Engagement Manager (Working Team Lead) and 3 Associates or Business Analysts	
Team D	\$315,000	Engagement Manager (Working Team Lead) and 4 Associates or Business Analysts	
Team E	\$86,625	1 Associate or Business Analyst	<ul style="list-style-type: none"> • Committed leadership by one McKinsey Partner • Content Experts • Proprietary knowledge and tools • Support for new solutions and advanced analytic techniques • Around-the-clock Research team • Graphic Design Team
Leadership Counseling	\$52,500	Committed leadership by one McKinsey Partner (part-time)	<ul style="list-style-type: none"> • Content McKinsey Experts • Proprietary knowledge and tools • Support for new solutions and advanced analytic techniques • Around-the-clock Research team
Management Workshop	\$68,250	One-day event led by two consultants who meet with a group of clients (4-40) to help them address a top management issue, understand industry trends, or build their skills	<ul style="list-style-type: none"> • Material preparation, such as data analysis, interview summaries, market intelligence, best practices, and management options, to help ensure that the workshop is content-rich and fact-based