

The Persimmon Group: Cost Proposal for Solicitation 090000582

Services Description	Unit of Measure	List Price 2023 - 2024	% off List Price	Oklahoma Price 2023 - 2024
Consultancy Services				
On-site/off-site presentations/workshops on IT topics				
ON-SITE OFF-SITE VIRTUAL				
NOTE: Maximum class size varies by class				
Lunch and Learn Session	Per Session	\$ 2,350.00	15%	\$ 1,998
Half-Day Training/Workshop	Per Session	\$ 3,500.00	15%	\$ 2,975
Full-Day Training/Workshop	Per Session	\$ 5,000.00	15%	\$ 4,250
Gamification Workshops (~3 hrs)	Per Session Per Group	\$ 3,000.00	15%	\$ 2,550
Client Specific Content Tailoring	Hourly	Provided at hourly instructional design services rates		
Travel Expenses Outside Tulsa or Oklahoma City Metro Areas	Passed through at Cost			
Dedicated and personalized Executive programs for CIOs				
Individual Leader Advisory & Coaching Programs				
Foundational Program	per month for 6-mth program	\$ 1,975.00	15%	\$ 1,679
Accelerated Program	per month for 12-mth program	\$ 1,750.00	15%	\$ 1,488
Transformational Program	per month for 12-mth program	\$ 2,100.00	15%	\$ 1,785
Leadership Team Advisory & Coaching Programs				
Tier 1 Program	per month for 12-mth program	\$ 4,400.00	15%	\$ 3,740
Tier 2 Program	per month for 12-mth program	\$ 8,900.00	15%	\$ 7,565
Tier 3 Program	per month for 12-mth program	\$ 13,500.00	15%	\$ 11,475
Customized Program Options				
Individual Coaching Launch including Kick-off Meetings, Assessments, Analysis, and Coaching Debrief				
Personal Development Plan	per plan	\$ 1,000.00	15%	\$ 850
Individual Advisor Coaching Sessions	per session	\$ 750.00	15%	\$ 638
Team Advisor Coaching Session (2-3 hrs)	per session	\$ 3,500.00	15%	\$ 2,975
360 Assessment and Debrief	per assessment	\$ 1,000.00	15%	\$ 850
Other Services				
Conference and training events conducted for open enrollment				
Open Enrollment 1-Day Course	per participant	\$ 450.00	20%	\$ 360
Open Enrollment 2-Day Course	per participant	\$ 895.00	20%	\$ 716
PMP Exam Preparation Course 5-Day Course	per participant	\$ 1,895.00	20%	\$ 1,516
Any teleconferences and webcasts conducted with relevant information				
<i>Quotes provided upon request and dependent on service</i>				

Hourly NTE Rates	Unit of Measure	List Price 2023 - 2024	% off List Price	Oklahoma Price 2023 - 2024
IT Service Areas				
Research and Advisory Services				
Consultancy Services				
Variety of IT Topics				
Advisor	Hourly	\$ 350.00	15%	\$ 298
Principal Consultant	Hourly	\$ 300.00	15%	\$ 255
Sr. Consultant	Hourly	\$ 250.00	15%	\$ 213
Consultant	Hourly	\$ 200.00	15%	\$ 170
Associate	Hourly	\$ 150.00	15%	\$ 128
Travel Expenses Outside Tulsa or Oklahoma City Metro Areas	Passed through at Cost			
Value Add Services				
Instructional Design Services	Hourly	\$ 150.00	15%	\$ 128
Travel Expenses Outside Tulsa or Oklahoma City Metro Areas	Passed through at Cost			

*The Persimmon Group reserves the right to refresh its pricing and product offering rates by up to a maximum of 5% per year in conjunction with the annual contract renewals. Adjustments will be submitted to the State upon contract renewal.