

Section Nine: Pricing

West Content Offerings Summary

Recognizing that the State of Oklahoma agencies have diverse online information research and solutions needs, West offers several plan options, thus providing purchasing agencies with the flexibility to pick and choose the plan and/or package that is best suited to their specific end users' needs. This contract provides for the following monthly access plans:

- **Legal Research and Public Records: Plans 1A – 1C.** West is providing purchasing agencies the ability to pick and choose from three (3) legal research packages (Plans 1A – 1C). Agencies may supplement these core legal research packages by choosing additional content from a select list of optional separately priced add-on libraries and/or solutions.
- **Investigative Research and Public Records: Plans 2A-2B.** Plans 2A-2B offer comprehensive public records content via CLEAR investigative services. CLEAR helps investigators in agencies and other Commonwealth government offices, as well as law enforcement personnel, locate people faster, conduct due diligence more efficiently, and save valuable time and resources during investigations.
- **Custom Packages: Plan 3.** The custom packages offered as part of this contract recognize that eligible agencies may have diverse needs that are best met by a content set that is outside the pre-packaged content sets provided by Plans 1A – 1C, and 2A-2B. These custom packages provide maximum flexibility to purchase custom packages of legal (online, print) or investigative online information or other solutions/products that are specifically tailored to the research needs of individual agencies and end users.

Please Note: due to internal business processes, West Publishing Corporation has consolidated certain content sets to streamline our offerings. As a result, Plan 1C will serve as a response to the last two content requests in Exhibit 2 – Cost/Response Template.

Pricing

West's content offerings provide purchasing agencies with cost-effective pricing for access to an extensive variety of packages of online information and functionality to assist users in their research. Given the extensive variety of options and packages available, it may be helpful to speak to a West representative who is specifically trained to help assess your agency's needs. To discuss content and price options best suited to your agency's needs, please contact your West government sales representative. (Please see Account Management information provided on page 68 of this bid.)

PLAN PRICING

PLAN 1A. PRIMARY LEGAL

Plan 1A. Primary Legal					
Included Content: <ul style="list-style-type: none"> National Primary Jury Verdicts 					
Research Platform: Thomson Reuters Westlaw					
Fixed Monthly Charge:	Monthly Per User Per Agency Location Pricing				
No. of Users	Year 1	Year 2	Year 3	Year 4	Year 5
1-25	\$158	\$163	\$168	\$173	\$178
26-50	\$150	\$155	\$159	\$164	\$169
51+	See Plan 3. Custom Packages on page XX.				

PLAN 1B. PRIMARY LEGAL + PUBLIC RECORDS

Plan 1B. Primary Legal + Public Records					
Included Content: <ul style="list-style-type: none"> National Primary Jury Verdicts National Public Records 					
Research Platform: Thomson Reuters Westlaw					
Fixed Monthly Charge:	Monthly Per User Per Agency Location Pricing				
No. of Users	Year 1	Year 2	Year 3	Year 4	Year 5
1-25	\$196	\$202	\$208	\$214	\$221
26-50	\$186	\$192	\$197	\$203	\$209
51+	See Plan 3. Custom Packages on page XX.				

PLAN 1C. PRIMARY OKLAHOMA LEGAL

Plan 1C. Primary Oklahoma Legal					
Included Content: <ul style="list-style-type: none"> Oklahoma State Primary Core Jury Verdicts - 50-State 					
Research Platform: Thomson Reuters Westlaw					
Fixed Monthly Charge:	Monthly Per User Per Agency Location Pricing				
No. of Users	Year 1	Year 2	Year 3	Year 4	Year 5
1-25	\$69	\$71	\$73	\$75	\$78
26-50	\$66	\$68	\$70	\$72	\$74
51+	See Plan 3. Custom Packages on page XX.				

Due to internal business changes to our content, “Primary Oklahoma Legal w/Citing services” is no longer offered by itself. West has consolidated our content offerings for better ease of use and understanding. Instead, we are providing pricing for “Primary Oklahoma Legal w/ citing Services, Case Law, Jury Verdicts-All Fifty States” under Plan 1C. Plan 1C corresponds to the last two content requirements in Exhibit 2 – Cost/Response Template.

OPTIONAL ADD-ON WESTLAW LIBRARIES

If an agency selects a plan from Plans 1A – 1C, the following optional separately priced add-on libraries are available to be added to the selected plan content set. For any add-ons selected by the agency, the corresponding monthly per user charge will be added to the applicable monthly plan package charge.

Optional Add-On Westlaw Libraries (Monthly Per User Per Agency Location Pricing)					
Library Name	Year 1	Year 2	Year 3	Year 4	Year 5
Practical Law	\$30	\$31	\$32	\$33	\$34
State Analytical	\$20	\$21	\$21	\$22	\$23
ALR/AMJUR/CJS	\$23	\$24	\$24	\$25	\$26
Analytical Plus	\$30	\$31	\$32	\$33	\$34
Municipal Analytical	\$14	\$14	\$15	\$15	\$16
Criminal Analytical	\$14	\$14	\$15	\$15	\$16
Briefs	\$25	\$26	\$27	\$27	\$28
Pleading, Motions, & Memorandums	\$25	\$26	\$27	\$27	\$28
Trial Court Orders	\$20	\$21	\$21	\$22	\$23

PLAN 2A. CLEAR INVESTIGATIONS BASIC

Plan 2A. CLEAR Investigations Basic					
Included Content: ■ CLEAR Investigations Basic					
Research Platform: CLEAR					
Fixed Monthly Charge:	Monthly Per User Per Agency Location Pricing				
No. of Users	Year 1	Year 2	Year 3	Year 4	Year 5
Per User Rate	\$98	\$101	\$104	\$107	\$110

PLAN 2B. CLEAR INVESTIGATIONS ADVANCED

Plan 2A. CLEAR Investigations Advanced					
Included Content: ■ CLEAR Investigations Advanced					
Research Platform: CLEAR					
Fixed Monthly Charge:	Monthly Per User Per Agency Location Pricing				
No. of Users	Year 1	Year 2	Year 3	Year 4	Year 5
Per User Rate	\$216	\$222	\$229	\$236	\$243

PLAN 3. CUSTOM PACKAGES

Research needs can vary dramatically from agency to agency, and not all agencies require access to the same content. Custom packages are offered in recognition that some Oklahoma State agencies have diverse and unique needs that cannot be met by the pre-packaged content sets provided by Plans 1A-1C, and 2A-2B. This plan provides agencies with maximum flexibility to purchase custom online legal, investigative, law enforcement, and other Thomson Reuters/West products and solutions that are specifically tailored to the research needs of individual agencies and end users (including content and features, number of users, and contract length). Offering customized packages allows an agency to enjoy the best value, in terms of both price and content.

Price schedules are not available under this plan as the custom agency-specific pricing will be negotiated with the purchasing agency based on its research needs. Please contact your local West government representative for more information about these custom plans and obtain your discount. West can also provide agencies with free trial access.

LEGAL RESEARCH

If an agency's legal research needs differ from or extend beyond the pre-packaged content sets offered under Plans 1A-1C, we can customize a legal research package that is specific to the agency's needs.

In addition to Westlaw, Thomson Reuters offers additional legal products and solutions that may be of interest to Oklahoma State agencies, such as, but not limited to, legal know-how/practical legal guidance, legal drafting assistance, knowledge management, contract management, enhanced legal research platforms (e.g., Westlaw Edge), continuing legal education (CLE), virtual hearings, digital evidence management, digital identity, case management, and court management, workflow solutions that include – but are not limited to – matter and document management, and management of right-to-know requests and Title IX workflows.

Certain state agencies may be eligible for a print discount on existing subscriptions. Savings may vary depending upon eligible existing subscriptions and add-on libraries purchased. Please see your local West government representative for more information.

INVESTIGATIVE RESEARCH

When an agency's investigative research and law enforcement needs differ from or extend beyond the pre-packaged content sets offered under Plans 2A or 2B, we can work with individual purchasing agencies to create custom special packages that are specific to an agency's investigative research needs.

Under the custom packages option, agencies can enhance their investigative research subscription with premium tools, features, and services. For example, CLEAR offers identity confirmation and risk scoring for individuals and businesses real-time gateway access to incarceration and arrest records, global risk information, license plate recognition data, additional data delivery modes including batch processing for high-volume searching and alerting, system-to-system (API) capability (which integrates query and result retrieval directly into internal user applications), and other investigative tools. This option provides agencies with maximum flexibility to purchase custom online investigative, law enforcement, and other Thomson Reuters/West products and solutions that are specifically tailored to the research needs of individual agencies and end users (including content and features, number of users, and contract length).

Section Ten: Offer of Value-Added Products and/or Services

Thomson Reuters provides access to additional products and services we believe might be beneficial to Oklahoma State agencies, including the following:

HighQ

HighQ is an intelligent work platform where invited users can securely share information and collaborate on projects. HighQ provides document management and team collaboration, with this package agencies will receive: Essential security options, file storage and sharing, document management, social collaboration, solution templating, APIs, Apps and Add-ins, internal users and storage, configurable site dashboards, customizable content metadata, smart forms and data sheets, task assignment and tracking. HighQ is extremely configurable to meet the unique needs of government legal departments, offering innovative features right out of the box.

West would provide the following fixed pricing for agencies with up to 5 Users. This reflects a 10% discount off of retail and a 30% discount off of the one-time implementation fee. Standard setup includes 1 Gb of storage for each user. Additional storage up to 100GB can be added for an additional fee. Out year increases would be fixed at 5%.

Fixed Monthly Pricing	
	Year 1
HighQ Service for up to 5 Users	\$476/month
Additional Storage: up to 100GB	\$135/month
Additional Fees	
One-time Implementation Fee: \$4,200	

CUSTOM OPTION

Agencies with more than 5 users, would contact their West representative for their custom pricing. Pricing will be negotiated with the purchasing agency based on its unique needs. Additionally, West will provide a 30% discount on the one-time implementation fee.

Customized packages allow an agency to enjoy the best value, in terms of both price and custom configurations. Please contact your local West government representative for more information about these custom plans and to obtain your discount.

Case Center

The TR Case Center gives judges, prosecutors, public defenders, attorneys, and other case parties an efficient and digital platform to share, review, and present exhibits and evidence for physical and virtual hearings.

Evidence and exhibits are easily uploaded into organized folders from any device, including mobile phones and tablets. Easy-to-use productivity tools allow case parties to search, bookmark, annotate, and mark-up exhibits.

With this package, agencies will also receive: Control of case materials, easy upload of standard and proprietary file types, powerful search tools, centralized case index, secure access, document review, multimedia playback in-system, redaction suite, witness view, plus many more tools that help government agencies efficiently review, share, and present evidence.

West would provide the following fixed pricing for agencies that use Case Center for up to 50 cases per year. Out year increases would be fixed at 5%.

Fixed Monthly Pricing	
	Year 1
TR Case Center service for up to 50 annual cases	\$980/month
Additional Fees	
One-time Implementation Fee: \$2,200	

CUSTOM OPTION

Agencies using the TR Case Center for more than 50 cases annually would contact their West representative for their custom pricing. Pricing will be negotiated with the purchasing agency based on its unique needs. Additionally, West will provide a 30% discount on the one-time implementation fee.

Customized packages allow an agency to enjoy the best value, in terms of both price and custom configurations. Please contact your local West government representative for more information about these custom plans and to obtain your discount.