



February 6, 2023

REF: State of Oklahoma Contract SW1072 Renewal - Pricing Update

To whom this may concern,

Due to unprecedented rising materials and freight costs, Kaplan Early Learning Company has had to adjust pricing on many of our products, as well as, evaluated minimum purchase requirements for free shipping. We at Kaplan Early Learning Company value the relationship that we have shared with the State of Oklahoma. We would like to renew the contract with the attached pricing update. Kaplan will continue to provide the state with the contracted 17% discount which will apply to all eligible purchases. We will continue to provide free shipping on all eligible orders of \$300 per shipping location.

\*See enclosed "Exclusions From Our Offer" statement

We apologize for the inconvenience and thank you for your patience as we work to supply the best quality products for our customers and the children they serve.

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