

As noted separately in this submission, as part of our SW0236 contract, A&M negotiated hourly rates by category with Oklahoma in December 2018. We want to both be consistent with both this previous agreement with the State and account for the relevant producer price index changes since then (per PCU54161-54161 for Management Consulting Services). Applying the PPI factor between December 2018 (when the last rates were negotiated) through September 2022 (the latest available data) to the December 2018 rates, and rounding – for administrative convenience – to the nearest ten produces the rate schedule in the table below.

[Link to PPI](#)

Level I - Has basic knowledge or limited experience.

Level II - Has intermediate experience.

Level III - Has advanced to expert experience.

Pricing Template			
Category	Title	Level I, II & III	Hourly Rate for Fees (a)
Process Manager; Business, Reporting, and Customer Satisfaction Analyst	Senior Executive / Subject Matter Expert	III	\$540
Process Manager	Managing Director	III	\$510
Process Manager	Principal / Senior Director	III	\$480
Process Manager; Business, Reporting, and Customer Satisfaction Analyst	Director	III	\$430
Process Manager; Business, Reporting, and Customer Satisfaction Analyst	Manager	II	\$360
Business, Reporting, and Customer Satisfaction Analyst	Senior Associate / Senior Consultant	II	\$340
Business, Reporting, and Customer Satisfaction Analyst	Associate / Consultant	II	\$290
Business, Reporting, and Customer Satisfaction Analyst	Analyst	I	\$220

(a) Excludes expenses which, if applicable, will be reimbursed in a manner not inconsistent with relevant state or local regulations.