

The Persimmon Group, LLC
FY23 - SW1025 Rate Sheet

Instructions - For each category price the job titles you support within each category, provide hourly not-to-exceed rates for each level and technology type as applicable.
Refer to the Staffing Categories in Attachment A for guidance on responsibilities/titles within each category.
Pricing must include travel costs

Definitions:

Level 1 - Has basic knowledge or limited experience.

Level II - Has intermediate practical application skills.

Level III - Has advanced to expert skills in application and recognition of solutions.

Pricing Template				Technology Type - NTE Hourly Pricing		
Category	Title	Level I, II & III	NTE Hourly Pricing Non Technology	Legacy	Core	Emerging
Administrative Services						
	Administrative Services (General)	Level I	125			
		Level II	165			
		Level III	200			
	Business Analyst	Level I	125			
	Business Analyst	Level II	150			
	Business Analyst	Level III	180			
Project Management						
	Project Manager	Level I	125			
	Project Manager	Level II	150			
	Project Manager	Level III	180			
Application Development and Support						
	Application Developer/Programmer	Level I				
	Application Developer/Programmer	Level II				
	Application Developer/Programmer	Level III				
	Application Support	Level I				
	Application Support	Level II				
	Application Support	Level III				
	Application Analyst	Level I	120			
	Application Analyst	Level II	150			
	Application Analyst	Level III	180			
	System Analyst	Level I	110			
	System Analyst	Level II	140			
	System Analyst	Level III	165			
	Software Test Analyst	Level I	110			
	Software Test Analyst	Level II	140			
	Software Test Analyst	Level III	165			
Enterprise Application Environment						
	Application Administrator	Level I				
	Application Administrator	Level II				
	Application Administrator	Level III				
Enterprise Architecture						
	Technical Architect	Level III				
	Technical Architect	Level III				
	Technical Architect	Level III				
	Business Architect	Level I	165			
	Business Architect	Level III	180			
	Business Architect	Level III	225			
Customer Service/Helpdesk						
	Help Desk Support	Level I				
	Help Desk Support	Level II				
	Help Desk Support	Level III				
	Technical Support	Level I				
	Technical Support	Level II				
	Technical Support	Level III				
Data Services						
	Database/Warehouse Architect	Level I				
	Database/Warehouse Architect	Level II				
	Database/Warehouse Architect	Level III				
	Database Administrator	Level I				
	Database Administrator	Level II				
	Database Administrator	Level III				
Information Technology Security						
	Security Analyst	Level I				
	Security Analyst	Level II				
	Security Analyst	Level III				
	Security Engineer					
	Security Architect					
Systems and Component - Administration/Design/Support						
	Network Engineer	Level I				
	Network Engineer	Level II				
	Network Engineer	Level III				
	Network Administrator	Level I				
	Network Administrator	Level II				
	Network Administrator	Level III				
Training and Communications						
	Communications Coordinator	Level I	125			
	Communications Coordinator	Level II	150			
	Communications Coordinator	Level III	180			
	Instructional Designer	Level I	125			
	Instructional Designer	Level II	150			
	Instructional Designer	Level III	180			
Digital Design and Development						
	Graphic Designer	Level I				
	Graphic Designer	Level II				
	Graphic Designer	Level III				
	Web Developer	Level I				
	Web Developer	Level II				
	Web Developer	Level III				
	API/Web Services Developer	Level I				
	API/Web Services Developer	Level II				
	API/Web Services Developer	Level III				
Computer Break/Fix Services						
	Computing Device Support	Level I				
	Computing Device Support	Level II				
	Computing Device Support	Level III				
Technical Grant Proposal Services						
	Technical Grant Writer	Level I				
	Technical Grant Writer	Level II				
	Technical Grant Writer	Level III				
Accessibility Quality Assurance						
	Quality Management Coordinator/Lead	n/a	165			
	IV&V Consultant	Level II	150			
	IV&V Consultant	Level III	200			
	Software Test Analyst	Level I	110			
	Software Test Analyst	Level II	140			
	Software Test Analyst	Level III	165			
	Information Systems Performance Management Specialist	Level II	165			
	Information Systems Performance Management Specialist	Level III	180			
Cloud Solutions						
	Cloud Solutions Architect	Level I				
		Level II				
		Level III				
Artificial Intelligence/Machine learning						
	Engineer	Level I				
		Level II				
		Level III				