

The Persimmon Group, LLC  
 FY23 - SW1025 Rate Sheet

Instructions - For each category price the job titles you support within each category, provide hourly not-to-exceed rates for each level and technology type as applicable. Refer to the Staffing Categories in Attachment A for guidance on responsibilities/titles within each category. Pricing must include travel costs

Definitions:

Level 1 - Has basic knowledge or limited experience.

Level II - Has intermediate practical application skills.

Level III - Has advanced to expert skills in application and recognition of solutions.

Category	Pricing Template			Technology Type - NTE Hourly Pricing		
	Title	Level I, II & III	NTE Hourly Pricing Non Technology	Legacy	Core	Emerging
<b>Administrative Services</b>						
	Administrative Services (General)	Level I	125			
		Level II	165			
		Level III	200			
	Business Analyst	Level I	125			
	Business Analyst	Level II	150			
	Business Analyst	Level III	180			
<b>Project Management</b>						
	Project Manager	Level I	125			
	Project Manager	Level II	150			
	Project Manager	Level III	180			
<b>Application Development and Support</b>						
	Application Developer/Programmer	Level I				
	Application Developer/Programmer	Level II				
	Application Developer/Programmer	Level III				
	Application Support	Level I				
	Application Support	Level II				
	Application Support	Level III				
	Application Analyst	Level I	120			
	Application Analyst	Level II	150			
	Application Analyst	Level III	180			
	System Analyst	Level I	110			
	System Analyst	Level II	140			
	System Analyst	Level III	165			
	Software Test Analyst	Level I	110			
	Software Test Analyst	Level II	140			
	Software Test Analyst	Level III	165			
<b>Enterprise Application Environment</b>						
	Application Administrator	Level I				
	Application Administrator	Level II				
	Application Administrator	Level III				
<b>Enterprise Architecture</b>						
	Technical Architect	Level III				
	Technical Architect	Level III				
	Technical Architect	Level III				
	Business Architect	Level I	165			
	Business Architect	Level III	180			
	Business Architect	Level III	225			
<b>Customer Service/Helpdesk</b>						
	Help Desk Support	Level I				
	Help Desk Support	Level II				
	Help Desk Support	Level III				
	Technical Support	Level I				
	Technical Support	Level II				
	Technical Support	Level III				
<b>Data Services</b>						
	Database/Warehouse Architect	Level I				
	Database/Warehouse Architect	Level II				
	Database/Warehouse Architect	Level III				
	Database Administrator	Level I				
	Database Administrator	Level II				
	Database Administrator	Level III				
<b>Information Technology Security</b>						
	Security Analyst	Level I				
	Security Analyst	Level II				
	Security Analyst	Level III				
	Security Engineer					
	Security Architect					
<b>Systems and Component - Administration/Design/Support</b>						
	Network Engineer	Level I				
	Network Engineer	Level II				
	Network Engineer	Level III				
	Network Administrator	Level I				
	Network Administrator	Level II				
	Network Administrator	Level III				
<b>Training and Communications</b>						
	Communications Coordinator	Level I	125			
	Communications Coordinator	Level II	150			
	Communications Coordinator	Level III	180			
	Instructional Designer	Level I	125			
	Instructional Designer	Level II	150			
	Instructional Designer	Level III	180			
<b>Digital Design and Development</b>						
	Graphic Designer	Level I				
	Graphic Designer	Level II				
	Graphic Designer	Level III				
	Web Developer	Level I				
	Web Developer	Level II				
	Web Developer	Level III				
	API/Web Services Developer	Level I				
	API/Web Services Developer	Level II				
	API/Web Services Developer	Level III				
<b>Computer Break/Fix Services</b>						
	Computing Device Support	Level I				
	Computing Device Support	Level II				
	Computing Device Support	Level III				
<b>Technical Grant Proposal Services</b>						
	Technical Grant Writer	Level I				
	Technical Grant Writer	Level II				
	Technical Grant Writer	Level III				
<b>Accessibility Quality Assurance</b>						
	Quality Management Coordinator/Lead	n/a	165			
	IV&V Consultant	Level II	150			
	IV&V Consultant	Level III	200			
	Software Test Analyst	Level I	110			
	Software Test Analyst	Level II	140			
	Software Test Analyst	Level III	165			
	Information Systems Performance Management Specialist	Level II	165			
	Information Systems Performance Management Specialist	Level III	180			
<b>Cloud Solutions</b>						
	Cloud Solutions Architect	Level I				
		Level II				
		Level III				
<b>Artificial Intelligence/Machine learning</b>						
	Engineer	Level I				
		Level II				
		Level III				