

[illegible]

	A	B	C	D	E	F	G	H	I	J
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2										
3	SUPPLIER'S NAME: Bob Howard PDC									
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5	NUMBER	CATEGORY	CRANE DISCOUNT	FREIGHT LINER DISCOUNT	INTER NATIONAL DISCOUNT	MACK DISCOUNT	WESTERN STAR DISCOUNT	FORD DISCOUNT	PETERBILT DISCOUNT	VOLVO DISCOUNT
6	1	AIR CONDITIONING	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
7	2	ALTERNATORS AND STARTERS	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
8	3	AUTOMOTIVE ACCESSORIES	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
9	4	AUTOMOTIVE CHASSIS	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
10	5	AUTOMOTIVE CLEANERS	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
11	6	AUTOMOTIVE PAINT	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
12	7	AUTOMOTIVE TRANSMISSIONS	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
13	8	BATTERIES	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
14	9	BEARING, BALL AND ROLLER	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
15	10	BELTS AND HOSES	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
16	11	BRAKES	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
17	12	ELECTRICAL AND IGNITION	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
18	13	EMISSIONS AND EXHAUST	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
19	14	ENGINE AND DRIVE TRAIN	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
20	15	FILTERS; OIL, GAS, AIR AND TRANSMISSION	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
21	16	GASKETS AND SEALS	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
22	17	HEATING AND COOLING (ENGINE)	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
23	18	LAMPS AND LIGHTING AND MIRRORS	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
24	19	OILS AND LUBRICANTS; REGULAR AND SYNTHETIC	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
25	20	PUMPS, FUEL AND WATER	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
26	21	SUSPENSION, SHOCKS, STRUTS, AND STEERING	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
27	22	WIPERS/WASHERS	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A
28	23	WINTER ACCESSORIES	N/A	N/A	N/A	N/A	N/A	Cost + 12.5%	N/A	N/A