



**CERTIFIED LABORATORIES, A DIVISION OF NCH CORPORATION**  
2727 CHEMSEARCH BLVD, IRVING, TX 75062 | 1-800-527-9929 | [www.CertifiedLabs.com](http://www.CertifiedLabs.com)

## **SECTION 9-PRICING**

## EXHIBIT 2- Price

### PRICE AND COST

#### PART A (BULK) STATE OF OKLAHOMA

All costs (for services, delivery, and additives) are included in the additive price. Additive must be supplied in containers of five gallons or less. (This is to allow for easy distribution throughout the State of Oklahoma system.)

##### 1. BULK DIESEL FUEL ADDITIVE

1. Cost of Diesel Additive per 1 Gallon: \$ 58.95
2. Treatment Ratio: 1-gallon treats 1000 gallons
3. Container Size (5 gallons or less): 6 X 1 gallon case
4. Cost per Treated Gallon of Diesel Fuel: \$ 0.05895
5. Product Name and Part Number: DIESEL-MATE ALL SEASONS #10171688

##### 2. BULK DIESEL FUEL ADDITIVE

1. Cost of Diesel Additive per 5 Gallon: \$ 58.65
2. Treatment Ratio: 1-gallon treats 1000 gallons
3. Container Size (5 gallons or less): 2 X 2.5 gallon case
4. Cost per Treated Gallon of Diesel Fuel: \$ 0.05865
5. Product Name and Part Number: DIESEL-MATE ALL SEASONS #10171706

##### 3. BULK GASOLINE ADDITIVE

1. Cost of Gasoline Additive per 1 Gallon: \$ \_\_\_\_\_
2. Treatment Ratio: 1-gallon treats \_\_\_\_\_ gallons
3. Container Size (5 gallons or less): \_\_\_\_\_
4. Cost per Treated Gallon of Gasoline Fuel: \$ \_\_\_\_\_
5. Product Name and Part Number: \_\_\_\_\_

**NO BID**

##### 4. BULK GASOLINE ADDITIVE

1. Cost of Gasoline Additive per 5 Gallon: \$ \_\_\_\_\_
2. Treatment Ratio: 1-gallon treats \_\_\_\_\_ gallons
3. Container Size (5 gallons or less): \_\_\_\_\_
4. Cost per Treated Gallon of Gasoline Fuel: \$ \_\_\_\_\_
5. Product Name and Part Number: \_\_\_\_\_

**NO BID**

## 5. BIOCIDES

1. Cost of Diesel Additive per Gallon: \$ 150.00
2. Treatment Ratio: 1-gallon treats: 4000 gallons
3. Container Size(s) 5 gallons or less: 12 X 32 oz case
4. Cost per Treated Gallon of Diesel Fuel: \$ 0.0375
5. Product Name and Part Number: TANK TONIC 12 X 32oz case #12034198  
(1qt treats 1000 gallons of fuel)

## PART B (INDIVIDUAL GASOLINE)

All costs (for services, delivery, and additives) are included in the additive price. Additive must be supplied in small containers to treat individual vehicles (quart, pint, or smaller).

### 6. THE DEPOSIT REMOVAL ADDITIVE (to be added to fuel tank):

1. Container Size: \_\_\_\_\_ oz.
2. Can or Bottle? \_\_\_\_\_
3. Container Cost: \$ \_\_\_\_\_
4. Treats \_\_\_ gallons of gasoline.
5. Product Name and Part Number: \_\_\_\_\_

**NO BID**

### 7. THE DEPOSIT CONTROL ADDITIVE (to be added to fuel tank):

1. Container Size: \_\_\_\_\_ oz.
2. Can or Bottle? \_\_\_\_\_
3. Container Cost: \$ \_\_\_\_\_
4. Treats \_\_\_\_\_ gallons of gasoline.
5. Can product be installed into standard automotive fuel tank without using a funnel (yes/no)? \_\_\_\_\_
6. Product Name and Part Number: \_\_\_\_\_

**NO BID**

**8. THE GASOLINE/DIESEL ANTI-ICING ADDITIVE (to be added to fuel tank):**

1. Container Size: \_\_\_\_\_ oz.
2. Can or Bottle? \_\_\_\_\_
3. Container Cost: \$ \_\_\_\_\_
4. Product will anti-ice \_\_\_\_\_ oz of water.
5. Can product be installed into standard automotive fuel tank without using a funnel (yes/no)? \_\_\_\_\_
6. Product Name and Part Number: \_\_\_\_\_

**NO BID**

**9. GASOLINE CRANKCASE CLEANER (Individual Vehicles)**

1. Container Size: \_\_\_\_\_ oz.
2. Can or Bottle? \_\_\_\_\_
3. Container Cost: \$ \_\_\_\_\_
4. Treats \_\_\_\_\_ quarts of oil.
5. Product Name and Part Number: \_\_\_\_\_

**NO BID**

**10. GASOLINE CRANKCASE OIL ADDITIVE (Individual Vehicles)**

1. Container Size: \_\_\_\_\_ oz.
2. Can or Bottle? \_\_\_\_\_
3. Container Cost: \$ \_\_\_\_\_
4. Treats \_\_\_\_\_ quarts of oil.
5. Product Name and Part Number: \_\_\_\_\_

**NO BID**

**PART C (INDIVIDUAL DIESEL)**

**11 DIESEL FUEL TANK ADDITIVES (INDIVIDUAL VEHICLES)**

1. Container size: \_\_\_\_\_ oz.
2. Can or bottle? \_\_\_\_\_
3. Cost: \$ \_\_\_\_\_
4. Treats \_\_\_\_\_ gallons of diesel
5. Product name and part number: \_\_\_\_\_

**NO BID**

**12. DIESEL CRANKCASE CLEANER (Individual Vehicles)**

1. Container size: \_\_\_\_\_ oz.
2. Can or bottle? \_\_\_\_\_
3. Cost: \$ \_\_\_\_\_
4. Treats \_\_\_\_\_ quarts of oil
5. Product name and part number: \_\_\_\_\_

**NO BID**

**13. DIESEL CRANKCASE OIL ADDITIVE (Individual Vehicles)**

1. Container size: \_\_\_\_\_ oz.
2. Can or bottle? \_\_\_\_\_
3. Cost: \$ \_\_\_\_\_
4. Treats \_\_\_\_\_ quarts of oil
5. Product name and part number: \_\_\_\_\_

**NO BID**



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## **SECTION 10**

### **Offer of Value-Added Products and/or Services**

- **Oil Analysis**

80% of maintenance technicians change oil too early or too late. Changing oil too early wastes money on oil, filters, and labor. Changing oil too late can lead to deposit build-up and costly equipment repairs. The best way to determine when to accurately change oil is through oil analysis.

- **Fuel Analysis**

Providing the best lubricants and delivering unmatched customer service is the first step in the long process of developing a reliability partnership with our customers. In order to sustain our partnership, we annually report the value and savings that have occurred during each year. This service provides peace-of-mind for our customers and drives us to diligently continue our mission of providing increased value.

- **Lubrication Plant Survey**

Identifies opportunities to reduce lubricant consumption, consolidate lubricant inventory, reduce parts repair and replacement costs, and lower lubricant related downtime.

- **Equipment Reliability Proposal**

Based on the plant survey, a detailed report is provided with specific recommendations for increased equipment reliability and projected cost savings.

- **Case Study & Cost Savings Results**

A case study documents actual savings by measuring energy consumption, operating temperature, line pressure, and system wear on selected equipment before and after purging the system, and adding advanced performance lubricants.

- **Value Recognition Report**

A Value Recognition Report (VRR) will be provided each year that documents actual savings generated by using LubeMaster™ products and services. The average savings realized in the first 12 months alone is over 20%!

- **On-Site Reliability Audits**

LubeMaster™ supports “Continuous Improvement” by performing on-site reliability audits each year to identify and implement additional lubricant related cost savings.

- **LubeMaster™ Equipment Maintenance Management Application**

Web-based proactive maintenance software that is perfect for organizing, monitoring, analyzing, and scheduling maintenance.

**Certified Laboratories manufactures a full line of industry-leading lubricants, oils, greases, aerosols, cleaners and hundreds of other chemical products!**

# Diesel-mate<sup>TM</sup> All Seasons

Diesel Fuel Improver

**CERTIFIED**



**Year-round diesel fuel conditioner designed to improve the performance of on-road, off-road, marine diesel fuel, & biodiesel**

Provides Superior Fuel System Protection for

- ❖ Fleet & Service Vehicles
- ❖ Excavation & Demolition
- ❖ Utility Construction
- ❖ Concrete & Asphalt Paving
- ❖ Federal, State & Local Agencies
- ❖ Jobbers
- ❖ Universities & Hotels
- ❖ Power Generators
- ❖ Marine

**Improves engine performance, lengthens equipment life, and reduces emissions.**

**Contains No Sulfur & No Alcohol**

**Typical Treat Rate = 1 gal:1000 gal**

- ▶ **Boosts Base Cetane Up To 15%** — improves ignition, cuts starting time, and reduces detonation wear by raising Cetane levels 15% on the average.
- ▶ **Reduces Emissions** — helps operators comply with clean air laws by promoting cleaner fuel burn to reduce smoking, soot and vapor exhaust. Reduces emissions by an average of 20%.
- ▶ **Reduces Friction and Wear** — contains AA-93<sup>TM</sup>, a polymeric anti-wear additive that protects injectors and pumps from both mechanical and chemical wear caused by Ultra-Low Sulfur Diesel fuel.
- ▶ **Separates Out Water** — demulsifiers separate water from fuel so it can be removed from storage tanks.
- ▶ **Cleans Injectors & Pumps** — powerful new detergent cleans fuel pumps, injectors, and fuel lines and disperses contaminants to prevent the formation of gum, varnish, lacquer, and carbon coke. Meets all the latest injector cleanliness tests; Cummins L-10, Peugeot XUD9, & Peugeot DW-10. Helps prevent waxy soap carboxylate salt deposits from plugging tight tolerance common rail injectors in new engines.
- ▶ **Prevents Gelling** — lowers fuel pour-point by up to 48°F (26°C)
- ▶ **Reduces Oxidation During Storage** — oxidation inhibitors extend the storage stability of ULSD and biodiesel.
- ▶ **Prevents Rust & Corrosion** — contains rust and corrosion inhibitors that protect storage tanks, on-board fuel tanks, fuel lines and engine components.
- ▶ **Contains Metal Deactivators** — deactivates trace amounts of heavy metals, particularly copper. This prevents them from acting as catalysts that promote varnish and gum.
- ▶ **Improves Mileage** — detergents that keep fuel systems clean and functioning properly and cetane improvers that provide more complete combustion help Diesel Mate improve ULSD & biodiesel fuel efficiency by an average of 5%.



# Diesel-Mate™ All Seasons contains an additive package that sets it apart from other diesel fuel conditioners



<b>Cetane Booster</b>	Raises cetane number an average of 15% to help increase mileage, improve combustion and make starting easier.
<b>Demulsifier</b>	Prevents emulsification and separates water and condensation to the bottom of storage tanks where it can be drained or pumped away. Eliminates water contaminants to improve combustion and reduce clogging in injectors and water filters
<b>Anti-Wear Agents</b>	Contains a molecular compound that forms a highly resistant lubrication film that bonds to metal surfaces and protects against mechanical and corrosive wear.
<b>Detergents and Dispersants</b>	Prevent sludge, varnish and gum formation that can clog filters, fuel lines and injector tips. By keeping injectors free of deposits, they let fuel atomize uniformly to reduce loss of power, decrease stack smoking and help prevent excessive detonation wear. Meets and exceeds Cummins L-10 Injector Deposit Test requirements.
<b>Pour Point Depressant</b>	Improves fuel flow, starting ability and operating efficiency at low temperatures by helping to prevent gelling.
<b>Oxidation Inhibitors</b>	Help prevent fuel breakdown during storage and reduce the formation of varnish, lacquer, gum and sludge.
<b>Rust and Corrosion Inhibitors</b>	Plate metal surfaces in storage tanks, on-board tanks, fuel lines and injectors to prevent corrosive damage. Reduce repair expenses and rust flakes that can clog injector tips and filters.
<b>Metal Deactivator</b>	Deactivates trace amounts of heavy metals, particularly copper. This prevents them from acting as catalysts that promote oxidation and form incombustible engine gums.

**Contains No Sulfur**

## The Complete Fuel Quality Assurance™ Product Line

**Tank Tonic™** Complete Fuel Biocide & Fungicide For Gasoline, Diesel and Heating Oil

**BioDiesel-Mate™ All Seasons** Complete Year-Round Fuel Improver for Biodiesel up to B20, Improves Storage Stability, Boosts Cetane, Reduces Emissions & Wear, increases Mileage/Hours, and Lowers Fuel Gel Point. Works in all types of diesel fuel.

**Diesel-Mate™ All Seasons** Complete Diesel Fuel Improver for All Seasons, Boosts Cetane, Reduces Emissions & Wear, Reduces Fuel Oxidation, Increases Mileage/Hours, and Lowers Fuel Gel Point. up to 31°F.

**Diesel-Mate™ 2000 All Seasons** Year-round Diesel Fuel Improver for Fuel Distributors, Boosts Cetane, Reduces Emissions & Wear, Reduces Fuel Oxidation, Increases Mileage/Hours, and Lowers Fuel Gel Point.

**Arctic Diesel-Mate™** Year-round diesel fuel conditioner designed to improve the performance of on-road, off-road, marine diesel fuel and Biodiesel. Can be stored and used down to -60°F/-51°C.

**DZL Clean™** Single Application Diesel Fuel System Cleaner. Cleans Injector Tips and Prevents Clogging, Rusting and Corrosion of Fuel Systems.

**Fire-Up!™** Diesel Fuel Cold Flow Improver - Lowers Pour Point up to 40°F, Prevents Fuel Gelling and Icing.

**Thaw-Out™** Emergency Diesel Fuel De-Icing Agent, Re-Liquefies Frozen Diesel Fuel

**Mile-Hi™** Gasoline Performance Improver, Cleans Fuel System, Pistons and Cylinders, Reduces Emissions and Increases Mileage.

**Full Blast Plus™** Heating Oil Performance Improver, Cleans Furnace System, Promotes Complete Burn, Keeps Fuel Fresh.

**Ideal For Use In:** Fuel Distributors and Jobbers Storages, Over-the-road and off-road diesel engines and storage, marine diesel engines and storage, diesel power generators, long-term fuel storage.

**Do Not Use In:** Gasoline engines and storage, for heating fuel



# Tank Tonic™

Fuel Biocide &  
Preservative

**CERTIFIED.**



**Eliminates Bacteria and Fungus from Fuel Systems and Storage Tanks.**



**Fuel biocide, fungicide and preservative designed for on-road, off-road, stationary, and marine equipment.**

## Provides Superior Equipment Protection for

- ❖ Fleet & Service Vehicles
- ❖ Excavation & Demolition
- ❖ Utility Construction
- ❖ Concrete & Asphalt Paving
- ❖ Federal, State & Local Agencies
- ❖ Emergency Vehicles
- ❖ Universities, Hospitals, Hotels
- ❖ Power Generators
- ❖ Marine

**Contains No Sulfur**

**Broad Spectrum Activity** — Eliminates bacteria and fungus.

**Improves Combustion Efficiency** — Helps keep injector tips clean in order to provide a proper spray pattern.

**Reduces Acidic Corrosion** — Mitigates organisms that form corrosive acids in fuels.

**Extends Change-out Life of Filters** — Eliminates the bacterial and fungal slime and bio-mass that clog fuel filters.

**Eliminates Bacteria and Fungi in the Fuel & Water Phase** — Treats the entire storage tank, unlike many biocides which only treat one phase or the other.

**Decreases Fuel Breakdown** — Prevents the biological breakdown and acid formation in stored fuel.

**Compatible With Other Additives** — Will not affect the performance of other fuel additives

**EPA Registration #  
464-659-66114**

**Typical Treat Rate =  
1qt : 1000 gal**

Consult the label for directions and precautions before using this product.



# Tank Tonic<sup>TM</sup> contains highly effective anti-microbial agents that sets it apart from other diesel fuel biocides



Agent	Benefit
4-(2-Nitrobutyl) morpholine	Agents are highly soluble in fuels and are slowly released into water phase to control microbial and fungal growth in both fuel and water phases of storage. These active agents remain in the fuel long term to provide protection even after the water has been removed.
4,4'-(2-Ethyl-2-nitrotrimethylene) dimorpholine	

## The Complete Fuel Quality Assurance<sup>TM</sup> Product Line

<u>Tank Tonic<sup>TM</sup></u>	Complete Fuel Biocide & Fungicide For Gasoline, Diesel and Heating Oil
<u>BioDiesel-Mate<sup>TM</sup></u> <u>All Seasons</u>	Complete Year-Round Fuel Improver for Biodiesel up to B20, Improves Storage Stability, Boosts Cetane, Reduces Emissions & Wear, Increases Mileage/Hours, and Lowers Fuel Gel Point. Works in all types of diesel fuel.
<u>Diesel-Mate<sup>TM</sup></u> <u>All Seasons</u>	Complete Diesel Fuel Improver for All Seasons, Boosts Cetane, Reduces Emissions & Wear, Reduces Fuel Oxidation, Increases Mileage/Hours, and Lowers Fuel Gel Point. up to 31°F (-1°C)
<u>Diesel-Mate<sup>TM</sup> 2000</u> <u>All Seasons</u>	Year-round Diesel Fuel Improver for Fuel Distributors, Boosts Cetane, Reduces Emissions & Wear, Reduces Fuel Oxidation, Increases Mileage/Hours, and Lowers Fuel Gel Point.
<u>Arctic Diesel-Mate<sup>TM</sup></u>	Year-round diesel fuel conditioner designed to improve the performance of on-road, off-road, marine diesel fuel and Biodiesel. Can be stored and used down to -60°F (-51°C).
<u>DZL Clean<sup>TM</sup></u>	Single Application Diesel Fuel System Cleaner. Cleans Injector Tips and Prevents Clogging, Rusting and Corrosion of Fuel Systems.
<u>Fire-Up!<sup>TM</sup></u>	Diesel Fuel Cold Flow Improver - Lowers Pour Point up to 40°F (22°C) Prevents Fuel Gelling and Icing.
<u>Thaw-Out<sup>TM</sup></u>	Emergency Diesel Fuel De-Icing Agent, Re-Liquefies Frozen Diesel Fuel
<u>Mile-Hi<sup>TM</sup></u>	Gasoline Performance Improver, Cleans Fuel System, Pistons and Cylinders, Reduces Emissions and Increases Mileage.
<u>Full Blast Plus<sup>TM</sup></u>	Heating Oil Performance Improver, Cleans Furnace System, Promotes Complete Burn, Keeps Fuel Fresh.

**Contains No Sulfur**

### IDEAL FOR USE IN:

Over-the-road and off-road diesel fuel, on-board tanks and bulk storage, marine diesel fuel, diesel power generators, gasoline, jet fuel, kerosene, bunker oils, boiler oils, fuel oil, and long-term fuel storage.

### DO NOT USE FOR:

Gear oils, transmission oils, hydraulic oils, compressor oils, turbine oils, motor oils or cutting fluids.