



CONTRACT

State of Oklahoma

Dispatch via Print

Supplier 0000017530
DEERE & COMPANY
2000 JOHN DEERE RUN
CARY NC 27513-2789
USA

Contract ID			Page	
000000000000000000005225			1 of 1	
Contract Dates		Currency	Rate Type	Rate Date
05/01/2018 to 04/30/2021		USD	CRRNT	PO Date
Description:			Contract Maximum	
SW196-Agriculture Equipment			0.00	
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	25101901 / TRACTOR: Tractors, Parts, Implements & Attachments	EA	1.00	1.00	0.00	0.00
	Contract Base Pricing		0.01000	EA	0002	
4	21101708 / MOWER: Agricultural Mowers, Parts & Attachments	EA	1.00	1.00	0.00	0.00
	Contract Base Pricing		0.01000	EA	0002	
5	21101500 / SOIL PREP: Tiller & Cultivator Attachments, and Other Material Handling Equip.Material Handling Equipment	EA	1.00	1.00	0.00	0.00
	Contract Base Pricing		0.01000	EA	0002	

COMMENTS:

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

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ATTACHMENT A

Agriculture/Farm Equipment. Tractors and Farm Tractors, Combines, Harvesters all complete with standard options and accessories. This does not mean residential lawn tractors. This is for large tractors and pieces of equipment used in farming operations or for maintaining large areas of land and right of ways.

Type of Equipment LIST SAME AS CONTRACT RESPONSE	Brand Name LIST SAME AS CONTRACT RESPONSE	SUPPLIER TO LIST CURRENT Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount % LIST SAME AS CONTRACT RESPONSE
Tractors (5045E, 5055E, 5065E, 5075E)	John Deere	A2 Current Price	14%
Tractors (5085E, 5100E, 5090E, 5090EL)	John Deere	A2 Current Price	19%
Tractors (5000M's, R's, GV's, GN's, MH's and ML's)	John Deere	A2 Current Price	22%
Tractors (6000-9000s)	John Deere	A2 Current Price	24%
Hay & Forage	John Deere	A5 Current Price	22%
Tillage	John Deere	A6 Current Price	22%
Drills/Air Seeder/Planters	John Deere	A7 Current Price	22%
Sprayers	John Deere	A8 Current Price	22%
Ag Management Solutions (AMS)	John Deere	A10 Current Price	4%
Compact Utility Tractors	John Deere	C20 Current Price	18%

Trade-in allowed? ☒ Yes _____ No.

Multiple Unit discount of See below % Based on quantity purchased? ☒ Yes _____ No. Based on dollar amount spent? _____ Yes ☒ No.

If dollar amount how much? \$ N/A

OEM Repair Parts discount is 0% After Market Parts discount is 0%

When applicable the multiple unit discount, would be added to the contract discount using the following procedure:

- 3-4 units – 1%**
- 5-6 units – 2%**
- 7-8 units – 3%**
- 9 units or more – 4%**

Sales of 3 or more like self-propelled products are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such machines will also qualify. Frontier products are not included in the multiple unit discount.

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ATTACHMENT B

Implements/Attachments used on Agriculture/Farm Equipment. Equipment is for Cultivation, Planting, Fertilizing, Irrigation, Harvesting. This is for attachments and implements that are attached to tractors such as tillers, rakes, blades, diggers, hoes, hay equipment, pluggers, cutters, and mowers attached to a tractor such as flex, rotary, booms. Equipment used to maintain large areas of land and right of ways.

Type of Equipment LIST SAME AS CONTRACT RESPONSE	Brand Name LIST SAME AS CONTRACT RESPONSE	SUPPLIER TO LIST CURRENT Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount % LIST SAME AS CONTRACT RESPONSE
Implements for Ag Tractors	John Deere	A9 Current Price	24%
Implements for Compact Tractors	John Deere	C25 Current Price	18%
Cotton Implements	Frontier	FR_Cott Current Price	18%
Cutting & Mowing Implements	Frontier	FR_Cutt Current Price	18%
Landscaping Implements	Frontier	FR_Land Current Price	18%
Hay Implements	Frontier	FR_Hay Current Price	18%
Livestock Implements	Frontier	FR_Live Current Price	18%
Material Handling Implements	Frontier	FR_Matl Current Price	18%
Planting & Seeding Implements	Frontier	FR_Plant Current Price	18%
Snow Implements	Frontier	FR_Snow Current Price	18%
Tillage Implements	Frontier	FR_Till Current Price	18%
Application Equipment (Sprayers)	Frontier	FR_Spray Current Price	18%

Trade-in allowed? ☒ Yes _____ No.

Multiple Unit discount of See below % Based on quantity purchased? ☒ Yes _____ No. Based on dollar amount spent? _____ Yes ☒ No.

If dollar amount how much? \$ N/A

OEM Repair Parts discount is 0% After Market Parts discount is 0%

When applicable the multiple unit discount, would be added to the contract discount using the following procedure:

3-4 units – 1%

5-6 units – 2%

7-8 units – 3%

9 units or more – 4%

Sales of 3 or more like self-propelled products are eligible for the multi-unit discount. Self-propelled products must be listed in the same tabbed price book section and included on the same purchase order. Compatible implements sold with such machines will also qualify. Frontier products are not included in the multiple unit discount.

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ATTACHMENT C

Forestry and Brush Cutting and Maintenance Equipment. This is for equipment used to trim, cut down and grind trees, and collect wood chippers, shredders, large equipment used to cut thick brush such as grinders, chippers, forestry mowers.

[illegible]

Trade-in allowed?	Yes	No.
1. What is the make and model of your vehicle?		
2. What is the year of your vehicle?		
3. What is the VIN of your vehicle?		
4. What is the current odometer reading?		
5. What is the current mileage?		
6. What is the current color of your vehicle?		
7. What is the current title status of your vehicle?		
8. What is the current license plate number?		
9. What is the current registration status of your vehicle?		
10. What is the current insurance status of your vehicle?		
11. What is the current maintenance status of your vehicle?		
12. What is the current condition of your vehicle?		
13. What is the current location of your vehicle?		
14. What is the current owner's name?		
15. What is the current owner's address?		
16. What is the current owner's phone number?		
17. What is the current owner's email address?		
18. What is the current owner's date of birth?		
19. What is the current owner's social security number?		
20. What is the current owner's driver's license number?		
21. What is the current owner's state of residence?		
22. What is the current owner's country of residence?		
23. What is the current owner's citizenship?		
24. What is the current owner's marital status?		
25. What is the current owner's occupation?		
26. What is the current owner's income?		
27. What is the current owner's credit score?		
28. What is the current owner's credit history?		
29. What is the current owner's credit rating?		
30. What is the current owner's credit limit?		
31. What is the current owner's credit utilization?		
32. What is the current owner's credit score history?		
33. What is the current owner's credit score trend?		
34. What is the current owner's credit score outlook?		
35. What is the current owner's credit score forecast?		
36. What is the current owner's credit score projection?		
37. What is the current owner's credit score prediction?		
38. What is the current owner's credit score analysis?		
39. What is the current owner's credit score report?		
40. What is the current owner's credit score summary?		
41. What is the current owner's credit score conclusion?		
42. What is the current owner's credit score recommendation?		
43. What is the current owner's credit score suggestion?		
44. What is the current owner's credit score advice?		
45. What is the current owner's credit score tip?		
46. What is the current owner's credit score trick?		
47. What is the current owner's credit score hack?		
48. What is the current owner's credit score shortcut?		
49. What is the current owner's credit score workaround?		
50. What is the current owner's credit score workaround?		

Multiple Unit discount of _____% Based on quantity purchased? _____ Yes _____ No. Based on dollar amount spent? _____ Yes _____ No.

If dollar amount how much? \$

OEM Repair Parts discount is % After Market Parts discount is %