

AssetWorks & Geotab State of Oklahoma SW1028 Contract Pricing

The following pricing to be made available to all State & Local agencies and departments. Note that this is special one-off pricing specific to this opportunity.

Service Plan	Monthly Price	Description
GO ProPlus Bundle	\$17.00	See here for detailed ProPlus plan details. This bundle includes the cellular connectivity costs, the monthly ProPlus service plan, the GO9 telematics device and either of the HRN-GS16K2 or the HRN-GS09K2 t-harness described below* This is a month-to-month pricing plan, prorated day-to-day through the month
GR ProPlus Bundle	\$17.00	See here for detailed ProPlus plan details. This bundle includes the cellular connectivity costs, the monthly ProPlus service plan, the GR8 telematics device and either the HRN-RS12S2 or HRN-GR09K1 harnesses described below** This is a month-to-month pricing plan, prorated day-to-day through the month
Ford OEM Pro Plan	\$19.00	Direct connection to Ford OEM embedded telematics service to have participating Ford models appear in MyGeotab alongside other Geotab-connected vehicles.
GM OEM Pro Plan	\$20.00	Direct connection to GM OEM embedded telematics service to have participating GM models appear in MyGeotab alongside other Geotab-connected vehicles.
Suspend	\$6.00	This plan is used in transient situations where the telematics service is not required but the device and associated SIM should be kept active such that ProPlus can be re-activated at any time This is a month-to-month pricing plan, prorated day-to-day through the month
Terminate	\$0.00	This is a permanent operation that terminates the device and SIM such that it can never be reactivated.
AssetTracker Plan	\$10.00	Monthly service plan for solar powered asset tracker below
*GO9 + Universal t-harness	\$0.00	GO9 telematics device and either of the HRN-GS16K2 or the HRN-GS09K2 t-harness described below. This price is only valid when activated on a new GO ProPlus Bundle subscription
**GR8 + harness	\$50.00	GR8 Rugged IP-rated GO telematics device and either the HRN-RS12S2 or HRN-GR09K1 harness described below. This price is only valid when activated on a new GR ProPlus Bundle subscription
HRN-GS16K2	\$40.00	Universal OBDII T-Harness Kit – Multi-connector kit includes a t-

		harness and twelve different mounting adapters for use in most light-duty and medium-duty international vehicles.
HRN-GS09K2	\$40.00	Universal Heavy-Duty T-Harness Kit – Multi-connector kit includes a 9-pin T-harness and 4 different mounting adapters for use in most Heavy-Duty international vehicles.
HRN-RS12S2	\$20.00	Connects GO RUGGED to vehicle diagnostic port for engine data
HRN-GR09K1	\$40.00	Universal Rugged Heavy-Duty T-Harness Kit (IP67)
HRN-CW03S3	\$10.00	3-wire harness for GO devices - PWR, GND, IGN
HRN-RW03S4	\$20.00	3-wire harness for the GO RUGGED – PWR, GND, IGN
IOX-ANALOG	\$58.00	IOX Add-On for GO devices for analog auxiliary input support
IOX-AUXM	\$40.00	IOX Add-On for GO devices for auxiliary support
IOX-CAN	\$65.00	IOX Add-On for GO devices for CAN integrations
IOX-GOTALK	\$125.00	IOX Add-On for GO devices for Text-to-Speech Speaker for Driver Feedback
IOX-NFCREADER	\$65.00	NFC Tag Reader with mounting bracket ONLY - used for Driver ID. NFC Tags sold separately.
IOX-OUTPUTM	\$35.00	IOX Add-On for GO devices for controlling a relay
IOX-RS232F	\$58.00	IOX Add-On for GO devices for RS232 support (female connector)
Solar Powered AT	\$250.00	Solar Powered Asset Tracker
GEO-NFCFOBBLU20	\$48.00	Bag of 20 NFC fobs. Includes CSV file of tag IDs downloadable from MyAdmin
GEO-ZIPSEAL100	\$58.00	Bag of 100 Zip Ties
SHIPPING	\$35.00	This is a flat fee per shipment for standard shipping (regardless of shipment quantity/volume)
SHIPPING-EXP	\$100.00	This is a flat fee per shipment for expedited shipping (regardless of shipment quantity/volume)

Installation Labor

INSTALL GEOTAB GO DEVICE WITH HARNESS.
ONLY. ASSUMING NO NFC
READERS, PTOS, ETC. BEING INSTALLED.

\$70.00 per device

IF THE REMOVAL OF A PREVIOUS SYSTEM
(NWF) IS NEEDED AN ADDITIONAL FEE OF
\$20 PER VEHICLE WILL BE BILLED.

\$20.00 per device

PRICING PER VEHICLE ABOVE INCLUDES
ALL LABOR, TRAVEL, MILEAGE, INSTALL
SUPPLIES COSTS AS IT RELATES TO THE
INSTALLATION

In the event of a delay in equipment or vehicle availability, technicians will notify the Orbital Project Manager immediately, so a resolution that will quickly restore productivity can be discussed with Oklahoma Customer, AssetWorks project personnel immediately. All delays are categorized by cause so the responsible party (Orbital, Oklahoma Customer, AssetWorks) can be held accountable and subject to delay costs.

Per project request Orbital will responsibly recycle the old equipment being removed and replaced with the new Geotab fleet tracking AVL system. Recycling will be done via an approved responsible electronics recycling company in Oklahoma.