

Cost Proposal

Original

| Equipment Base Price | | | | | |
|---|------|--------------|-----------------|---------------|-------|
| Model # | Unit | Unit Cost | % off Unit Cost | Oklahoma Cost | Notes |
| BTC Power, Level 2, Wall Mount, Dual Hose EV Charger | Each | \$ 4,200.00 | 7% | \$ 3,893.55 | |
| BTC Power, Level 2, Floor Mount, Dual Hose EV Charger | Each | \$ 4,500.00 | 9% | \$ 4,085.45 | |
| BTC Power, 50kW, Gen 2, DC Fast EV Charger, Dual Hose, ChadeMO & SAE J1772 Connectors | Each | \$ 25,500.00 | 1% | \$ 25,222.93 | |
| BTC Power, 50kW, Gen 2, DC Fast EV Charger, Dual Hose, ChadeMO & SAE J1772 Connectors | Each | \$ 28,000.00 | 2% | \$ 27,496.03 | |

| Labor | | | | | |
|------------------------------|---------------------------|-------------|-----------------|---------------|-------|
| Labor | Unit | Unit Cost | % off Unit Cost | Oklahoma Cost | Notes |
| Commissioning Personnel | Hour | \$ 82.06 | 0% | \$ 82.06 | |
| Engineer | Hour | \$ 151.96 | 0% | \$ 151.96 | |
| Design & engineering | per station | \$ 9,595.00 | 0% | \$ 9,595.00 | |
| Designer | Hour | \$ 53.03 | 0% | \$ 53.03 | |
| Programmer | Hour | \$ 132.56 | 0% | \$ 132.56 | |
| EV Charger Personnel | Hour | \$ 116.71 | 0% | \$ 116.71 | |
| Construction Project Manager | Hour | \$ 88.38 | 0% | \$ 88.38 | |
| Project Manager | Hour | \$ 112.36 | 0% | \$ 112.36 | |
| Electrician | Hour | \$ 80.30 | 0% | \$ 80.30 | |
| Travel | Mile | \$ 0.65 | 0% | \$ 0.65 | |
| Travel | Week (out of town travel) | \$ 2,020.00 | 0% | \$ 2,020.00 | |
| Training | Hour | \$ 96.81 | 0% | \$ 96.81 | |

| Equipment Base Price | | | | | |
|-----------------------------|--------------|-------------|-----------------|---------------|--|
| Description | Unit | Unit Cost | % off Unit Cost | Oklahoma Cost | Notes |
| Sawcut | Linear Foot | \$ 24.40 | 0% | \$ 24.40 | Includes installation labor and material |
| Trench & Backfill | Cubic Yard | \$ 195.50 | 0% | \$ 195.50 | Includes installation labor and material |
| Underground Boring | Linear Foot | \$ 64.19 | 0% | \$ 64.19 | Includes installation labor and material |
| Conduit Installation | Linear Foot | \$ 18.38 | 0% | \$ 18.38 | Includes, PVC with a small section of galvanized steel, sweeps, clamps, seal tite, seal tite connectors, Unistrut, PVC glue and primer and LBS |
| Breaker Panel Installation | Each | \$ 4,242.00 | 0% | \$ 4,242.00 | |
| Charger Installation | Each | \$ 1,010.00 | 0% | \$ 1,010.00 | |
| #10 THHN Aluminum Wire | Linear Foot | \$ 2.87 | 0% | \$ 2.87 | Includes installation labor and material |
| #6 THHN Aluminum Wire | Linear Foot | \$ 2.93 | 0% | \$ 2.93 | Includes installation labor and material |
| #3 THHN Aluminum Wire | Linear Foot | \$ 3.50 | 0% | \$ 3.50 | Includes installation labor and material |
| 2/0 Bare Copper Ground Wire | Linear Foot | \$ 18.22 | 0% | \$ 18.22 | Includes installation labor and material |
| Grounding Accessories | Each | \$ 306.48 | 0% | \$ 306.48 | Includes installation labor and material |
| Fork Lift Rental | Each, 1 week | \$ 1,426.37 | 0% | \$ 1,426.37 | |
| Parking Lot Sign | Each | \$ 665.89 | 0% | \$ 665.89 | includes EV parking sign and parking spot paint. Included material and installation labor |
| Anchoring | Each | \$ 35.42 | 0% | \$ 35.42 | Includes installation labor and material |

| Operational & Transactional Fees | | | | | |
|----------------------------------|-------------------------------|------------|------------------|----------------|-------|
| Model # / Description | Unit | List Price | % Off List Price | Oklahoma Price | Notes |
| Greenlots SKY Networking | Level 2, per port, per year | 360 | 10% | \$ 323 | |
| Greenlots SKY Networking | 50kW DCFC, per port, per year | 490 | 10% | \$ 439 | |

| Value Added Options | | | | | |
|--|------|---------------|-----------------|---------------|--|
| Model # / Description | Unit | | % off Unit Cost | Oklahoma Cost | Notes |
| 100kW, Diesel Generator, Enclosure, Subbase Diesel Storage | Each | \$ 41,344.35 | 0% | \$ 41,344.35 | List price does not include installation |
| 300kW, Diesel Generator, Enclosure, Subbase Diesel Storage | Each | \$ 96,374.20 | 0% | \$ 96,374.20 | List price does not include installation |
| 250kW, Battery Storage | Each | \$ 416,625.00 | 0% | \$ 416,625.00 | List price does not include installation |