

## Cost Proposal

**Original**

| Equipment Base Price  |      |              |                 |               |       |
|---|------|--------------|-----------------|---------------|-------|
| Model #   | Unit | Unit Cost    | % off Unit Cost | Oklahoma Cost | Notes |
| BTC Power, Level 2, Wall Mount, Dual Hose EV Charger                                  | Each | \$ 4,200.00  | 7%              | \$ 3,893.55   |       |
| BTC Power, Level 2, Floor Mount, Dual Hose EV Charger                                 | Each | \$ 4,500.00  | 9%              | \$ 4,085.45   |       |
| BTC Power, 50kW, Gen 2, DC Fast EV Charger, Dual Hose, ChadeMO & SAE J1772 Connectors | Each | \$ 25,500.00 | 1%              | \$ 25,222.93  |       |
| BTC Power, 50kW, Gen 2, DC Fast EV Charger, Dual Hose, ChadeMO & SAE J1772 Connectors | Each | \$ 28,000.00 | 2%              | \$ 27,496.03  |       |

| Labor                        |                           |             |                 |               |       |
|------------------------------|---------------------------|-------------|-----------------|---------------|-------|
| Labor                        | Unit                      | Unit Cost   | % off Unit Cost | Oklahoma Cost | Notes |
| Commissioning Personnel      | Hour                      | \$ 82.06    | 0%              | \$ 82.06      |       |
| Engineer                     | Hour                      | \$ 151.96   | 0%              | \$ 151.96     |       |
| Design & engineering         | per station               | \$ 9,595.00 | 0%              | \$ 9,595.00   |       |
| Designer                     | Hour                      | \$ 53.03    | 0%              | \$ 53.03      |       |
| Programmer                   | Hour                      | \$ 132.56   | 0%              | \$ 132.56     |       |
| EV Charger Personnel         | Hour                      | \$ 116.71   | 0%              | \$ 116.71     |       |
| Construction Project Manager | Hour                      | \$ 88.38    | 0%              | \$ 88.38      |       |
| Project Manager              | Hour                      | \$ 112.36   | 0%              | \$ 112.36     |       |
| Electrician                  | Hour                      | \$ 80.30    | 0%              | \$ 80.30      |       |
| Travel                       | Mile                      | \$ 0.65     | 0%              | \$ 0.65       |       |
| Travel                       | Week (out of town travel) | \$ 2,020.00 | 0%              | \$ 2,020.00   |       |
| Training                     | Hour                      | \$ 96.81    | 0%              | \$ 96.81      |       |

| Equipment Base Price        |              |             |                 |               |  |
|-----------------------------|--------------|-------------|-----------------|---------------|--|
| Description                 | Unit         | Unit Cost   | % off Unit Cost | Oklahoma Cost | Notes  |
| Sawcut                      | Linear Foot  | \$ 24.40    | 0%              | \$ 24.40      | Includes installation labor and material   |
| Trench & Backfill           | Cubic Yard   | \$ 195.50   | 0%              | \$ 195.50     | Includes installation labor and material   |
| Underground Boring          | Linear Foot  | \$ 64.19    | 0%              | \$ 64.19      | Includes installation labor and material   |
| Conduit Installation        | Linear Foot  | \$ 18.38    | 0%              | \$ 18.38      | Includes, PVC with a small section of galvanized steel, sweeps, clamps, seal tite, seal tite connectors, Unistrut, PVC glue and primer and LBS |
| Breaker Panel Installation  | Each         | \$ 4,242.00 | 0%              | \$ 4,242.00   |  |
| Charger Installation        | Each         | \$ 1,010.00 | 0%              | \$ 1,010.00   |  |
| #10 THHN Aluminum Wire      | Linear Foot  | \$ 2.87     | 0%              | \$ 2.87       | Includes installation labor and material   |
| #6 THHN Aluminum Wire       | Linear Foot  | \$ 2.93     | 0%              | \$ 2.93       | Includes installation labor and material   |
| #3 THHN Aluminum Wire       | Linear Foot  | \$ 3.50     | 0%              | \$ 3.50       | Includes installation labor and material   |
| 2/0 Bare Copper Ground Wire | Linear Foot  | \$ 18.22    | 0%              | \$ 18.22      | Includes installation labor and material   |
| Grounding Accessories       | Each         | \$ 306.48   | 0%              | \$ 306.48     | Includes installation labor and material   |
| Fork Lift Rental            | Each, 1 week | \$ 1,426.37 | 0%              | \$ 1,426.37   |  |
| Parking Lot Sign            | Each         | \$ 665.89   | 0%              | \$ 665.89     | includes EV parking sign and parking spot paint. Included material and installation labor  |
| Anchoring                   | Each         | \$ 35.42    | 0%              | \$ 35.42      | Includes installation labor and material   |

| Operational & Transactional Fees |                               |            |                  |                |       |
|----------------------------------|-------------------------------|------------|------------------|----------------|-------|
| Model # / Description            | Unit                          | List Price | % Off List Price | Oklahoma Price | Notes |
| Greenlots SKY Networking         | Level 2, per port, per year   | 360        | 10%              | \$ 323         |       |
| Greenlots SKY Networking         | 50kW DCFC, per port, per year | 490        | 10%              | \$ 439         |       |

| Value Added Options  |      |               |                 |               |  |
|--|------|---------------|-----------------|---------------|--|
| Model # / Description                                      | Unit |               | % off Unit Cost | Oklahoma Cost | Notes                                    |
| 100kW, Diesel Generator, Enclosure, Subbase Diesel Storage | Each | \$ 41,344.35  | 0%              | \$ 41,344.35  | List price does not include installation |
| 300kW, Diesel Generator, Enclosure, Subbase Diesel Storage | Each | \$ 96,374.20  | 0%              | \$ 96,374.20  | List price does not include installation |
| 250kW, Battery Storage                                     | Each | \$ 416,625.00 | 0%              | \$ 416,625.00 | List price does not include installation |