

Appendix C Pricing Index

DIR-TSO-4075

SYNNEX Corporation

Brand	Product Description	DIR Customer Discount % off MSRP *
Getac	Notebook	21.75%
Getac	Tablet	16.35%
Getac	Accessories	12.50%
Getac	Video	12.50%
Getac	Support	12.50%
Harman	Hardware & Services	40.00%
Fortinet	Category A Hardware & Services	10.00%
Fortinet	Professional Services & Training	1.00%
Black Box	A/V	26.00%
Black Box	A/V iCompel	10.00%
Black Box	Cables	32.00%
Black Box	Datacomm	26.00%
Black Box	Infrastructure	26.00%
Black Box	KVM Non-Secure	26.00%
Black Box	KVM Secure	10.00%
Black Box	Manual Switches	37.00%
Black Box	Networking	26.00%
Black Box	Storage Devices	26.00%
Black Box	Testers	26.00%
Black Box	Tools	26.00%
Bosch	Bosch Audio	23.00%
Bosch	Bosch Security including Cameras	44.00%
Christie Digital	High resolution video walls / workstation displays	17.00%
Symantec	All	10.00%
Fortinet	FortiGuard & FortiGate	10.00%
Fortinet	Coterm	1.00%
Related Services		DIR Customer Discount % off MSRP *
Analysis and Design		5.00%
Application Certification		5.00%
Configuration and Integration		5.00%
Consulting		5.00%
Data Backup Assessment, Design & Implement.		5.00%
Deployment Services		5.00%
Desktop Services		5.00%
Disaster Recovery		5.00%
Engineering		5.00%
Hard Drive Removal & Retention by the Buyer		5.00%
Help Desk Support		5.00%
Installation		5.00%
IT Staff Augmentation		5.00%
Lan/Wan Infrastructure Services		5.00%

Related Services	DIR Customer Discount % off MSRP *
Network Design & Management	5.00%
Network Operating Systems Engineering	5.00%
Regulatory Compliance Implementation Svcs.	5.00%
Software Upgrades and Data Migration	5.00%
Technical Support	5.00%
Training, Customer Education	5.00%
Image, HW insertion, asset tag, asset number in BIOS	40.00%
Custom Image Load per unit	34.00%
Consigned asset tag placement	36.00%
Asset Tagging - per unit	57.00%
Assessment and associated reporting of storage consumption, utilization, design services for a capacity appropriate, optimized storage solution (1st Array)	16.00%
Additional array	14.00%
Storage Implementation Services (per hour)	5.00%
Assessment and associated reporting of server consumption, utilization, operating system status, design services for a capacity appropriate/optimized server and Private Cloud solution	20.00%
Server/Private Cloud Implementation Services (per hour)	5.00%
Wireless installation (survey required prior). Price includes travel and labor for 1 day. Typically up to 8 AP's are configured, mounted and tested in 1 day (does not include controller setup).	5.00%
Wireless network controller setup, security, BYOD implementation services (per hour)	5.00%
Wireless site survey for up to 250K sq ft per day. Price includes travel and Labor. Technician will evaluate signal strength and coverage based on AP customer is looking to implement, power and cabling requirements, and site readiness	5.00%
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CAT5 PVC cable drop 295ft max. Price includes cable material and labor in addition to day rate for installation.	5.00%
CAT5 Plenum cable drop 295ft max. Price includes cable material and labor in addition to day rate for installation.	5.00%
Basic remote security assessment bundle including: external vulnerability assess 10 IP addresses, internal vulnerability assess 50 IP addresses, phone or email social engineering test 20 users	5.00%
Remote internal vulnerability assessment of 50 IP addresses	5.00%
External web application vulnerability assess 3 IP addresses	5.00%
External penetration test 5 IP address bundle	5.00%
Internal penetration test 5 IP address bundle	5.00%
Phone social engineering testing 30 users bundle	5.00%
Phone social engineering testing 50 users bundle	5.00%
Email social engineering testing 100 users bundle	5.00%
Email social engineering testing 200 users bundle	5.00%
External vulnerability assessment 20 IP addresses	5.00%
External vulnerability assessment 50 IP addresses	5.00%
External vulnerability assessment 100 IP addresses	5.00%
Basic onsite security assessment including: external vulnerability assess, internal vulnerability assess, social engineering pretext testing, compliance review, physical	5.00%
Advanced onsite security assessment including: external vulnerability assess (100 IP addresses), internal vulnerability assess (250 IP addresses), phone social engineering testing, compliance review, physical security review (2 sites), and security policy review (30 policies)	5.00%

Related Services	DIR Customer Discount % off MSRP *
1 - 2 Devices - Annual Price Per Device	5.00%
3 - 10 Devices - Annual Price Per Device	5.00%
11 - 25 Devices - Annual Price Per Device	5.00%
26 - 50 Devices - Annual Price Per Device	5.00%
51 - 100 Devices - Annual Price Per Device	5.00%
101+ Devices - Annual Price Per Device	5.00%
1 - 2 Devices - Annual Price Per Device	5.00%
3 - 10 Devices - Annual Price Per Device	5.00%
11 - 25 Devices - Annual Price Per Device	5.00%
26 - 50 Devices - Annual Price Per Device	5.00%
51 - 100 Devices - Annual Price Per Device	5.00%
101+ Devices - Annual Price Per Device	5.00%
1 - 2 Devices - Annual Price Per Device	5.00%
3 - 10 Devices - Annual Price Per Device	5.00%
11 - 25 Devices - Annual Price Per Device	5.00%
26 - 50 Devices - Annual Price Per Device	5.00%
51 - 100 Devices - Annual Price Per Device	5.00%
101+ Devices - Annual Price Per Device	5.00%
Management and Analytics of Video	5.00%

*Important Note: Vendors quote to DIR customers shall include the DIR administrative fee.