

G. PRICE AND COST

G.1. Pricing Model Templates

G.1.1. Pricing shall be provided in the following form and numbers provided are examples only.

G.1.2. Pricing should be based on a per day or per subscription model.

G.1.2.1. Annual subscription based training

Subscription User Count (examples only)	List Price – 1 year subscription
1 – 50 User Subscription	\$500.00 \$129.00 Per Person
51 – 100 User Subscription	\$450.00 \$119.00 Per Person
101 and up User Subscription	\$300.00 \$99.00

G.1.2.2. Per Day/Per Hour - Single Course Pricing

(Onsite training *must include the cost of travel* within the list price – the State does not separate travel from the cost of training) The State understands that the price per day or per hour will be dependent on the level of the instructor needed and complexity of the class – therefore alternatives for pricing based on level of complexity are not only expected but encouraged.

Course Delivery Method (examples only)	Price – High	Price – Medium	Price – Low
Onsite in OKC Per Day -	\$2500.00 \$2700.00	\$1500.00 \$2512.00	\$1000.00 \$2200.00
Instructor Lead Virtual Per Day	\$2700.00	\$2512.00	\$2200.00
On-Demand Per Day	\$3000.00	\$2812.00	\$2500.00
On-Demand Per Hour	\$450.00	\$400.00	\$325.00

G.1.2.3. Value Added

Value Added Description (examples only)	Price
Curriculum Development	\$50.00 per hour \$85.00 per hour
E-Training Development	\$150.00 per hour \$175.00