

PROPOSAL TO PROVIDE COMPUTER EQUIPMENT TO THE STATE OF MINNESOTA / WSCA / NASPO PARTICIPATING STATE PROCUREMENT AGENCIES

In response to the **WSCA PC Contract Request For Proposal** dated September 2013

Submitted To:



**The Minnesota Department of Administration
Materials Management Division**

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50 Sherburne Avenue
St. Paul, Minnesota 55155

Volume / Binder 1

Submitted By:

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January 22, 2014



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Proposal Summary

This document represents Panasonic Solution Company's (Panasonic) formal response to RFP: *Manufacturers Of Personal Computers And Related Devices* issued by the Minnesota Department of Materials Management in association with WSCA and NASPO. We welcome your RFP and recognize the diligent efforts that went into the construction of this document. In keeping with our professional business practices, we have responded fully and enthusiastically to your requirements.

We look forward to building a relationship with the State, WSCA and NASPO for the inclusion of the Panasonic Toughbook line of IT products and accessories within your procurement programs through this contract.

We offer our customers significant advantages in the areas of quality and reliability for the class of mobile products you have specified. Because of the reputation of durability that our products deservedly enjoy, they are favored for applications within the Public Safety sector and by Government agencies that support mobile operations.

Products that we have proposed, and aligned within the Product Specification Bands defined are summarized as follows.

Product Specification Bands	Panasonic Proposes
BAND 1: DESKTOP	None Proposed
BAND 2: LAPTOP	Toughbook C2
BAND 3: TABLET	Toughbooks H2, A1, G1
BAND 4: SERVER	None Proposed
BAND 5: STORAGE	None Proposed
BAND 6: RUGGEDIZED	Toughbook 19, 31, 53

We have submitted our proposal as the manufacturer of the Panasonic products presented, and have specifically designated the Panasonic Authorized Resellers (Subcontractors) that we have authorized to service this contract according to the service and supply requirements specified. **Note:** Panasonic distributes Toughbook products solely through our network of high quality Authorized Resellers. We understand that individual participating States may choose to reject or accept our proposed distribution system though each Participating Addendum.

As a management team, we look forward to supporting WSCA and NASPO acquisition goals of reducing the purchasing time, costs, and burden required to procure these products by purchasing officers of eligible and participating State agencies. Our dedicated support team, and our reseller's support teams for this contract will ensure that your buyers have the tools and enabling resources that they require to effectively support their procurement efforts.



We believe that Panasonic offers a number of important advantages to WSCA and NASPO, especially in the area of fully ruggedized laptop computers to support mission-critical functions (i.e. Public Safety, Homeland Security, etc.). Other advantages include our well-organized distribution and warranty service programs / coverage, environmental certifications, and recycling/take-back programs.

Our designated resellers for this contract are identified as follows:

Insight Public Sector

105 West Fifth Avenue
Tallahassee, FL 32303
FEIN: 36-3949000

Office: 800-491-6822
www2.ips.insight.com

CDW-G

200 North Milwaukee Ave
Vernon Hills, IL 60061
FEIN: 36-3310735

Brandi Steckel
Office: 847.371.7104
www.cdwg.com
brante@cdwg.com

VisualPro 360

12223 Wood Lake Drive
Burnsville, MN 55337
FEIN: 90-0984467

Jeff White
Office: (952) 882-9888
Toll Free: (877) 440-7774
Fax: (952) 882-9889
jwhite@visualpro360.com
www.visualpro360.com

GovDirect, Inc.

601 Cleveland Street, Suite 380
Clearwater, FL, 33755-4172
FEIN: 27-3368713

Danielle Zoz, President/CEO
Office: (402)323-4866
www.govdirect.com
dzoz@govdirect.com

Corporate Background

Our parent company, Panasonic Corporation, was founded in 1918 and incorporated in 1935.

Panasonic Corporation is one of the largest electronic product manufacturers in the world, comprised of over 600 companies. Over 15,000 products are manufactured and marketed under brands such as Panasonic, National, Technics and Quasar. Each company has its own distinct R&D, production and sales divisions that respond to its own business segment. Panasonic has over 300,000 employees worldwide.

Panasonic Corporation of North America (PNA), based in Newark, NJ, is the principal North American subsidiary of Osaka, Japan-based Panasonic Corporation (NYSE: PC) and the hub of its branding, marketing, sales, service, product development and R&D operations in the U.S. and Canada.



Panasonic System Communications Company of North America (PSCNA) is a unit company of Panasonic Corporation of North America, an \$83 billion company with worldwide research and development resources. PSCNA was established in early 2012 to offer an integrated approach to supporting our customers. As PSCNA, we can now offer the synergy between the products and offer the customer an enhanced experience with Panasonic and the products we offer.

Panasonic is also one of the only core manufacturers in the world today. This position in the marketplace gives PSCNA direct control over the product design process. As a result, PSCNA has been able to draw on the extensive resources of its parent company, which has made the Panasonic brand the leading name in rugged PCs, pro displays and the AV market. Over the past two decades, Toughbook mobile PCs have integrated new communication technologies and performed beyond the limitations of conventional notebooks. The broad line of the pro display line from PSCNA offers the customer a unique offering up of displays to the industry's only 152" display.



The complete suite of Panasonic solutions addresses unified business communications, mobile computing, security and surveillance systems, projectors, and professional displays. As a result of its commitment to R&D, manufacturing and quality control, Panasonic engineers reliable and long-lasting solutions as a partner for continuous improvement. Panasonic solutions for business are delivered by Panasonic System Communications Company of North America, Division of Panasonic Corporation of North America, the principal North American subsidiary of Panasonic Corporation

Reliability in our products is more than just a description — it's a promise. As a core manufacturer, we make almost every component that goes into a Toughbook, including touchscreen displays, optical storage, CD-ROM and DVD-ROM drives, Lithium-Ion batteries, board-level electronics and encasements. And for all of our PSCNA products, they are assembled in our manufacturing and configuration facilities, allowing us to ensure total quality throughout the entire process. It's this philosophy that will continue to propel Panasonic and meet the computing demands for the 21st century and beyond.

PSCNA's business model melds the strengths associated with a large company and the nimbleness of a smaller firm. This is achieved by drawing on the resources of an extensive roster of strategic partners and alliances in information technology, mounting hardware and communications areas. Our partners cover all aspects associated with a rugged mobile computer deployment including pre-deployment issues, vehicle installation, training, project management, service concerns and post-deployment support.



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Section A - Response Requirements: BUSINESS

1. PROPOSED BANDS

WSCA/NASPO Requirement: *Responders may respond to any or all bands. Responder must identify the bands they will be proposing. Responder must verify they are a manufacturer of each band proposed and describe their manufacturing process and facilities.*

Panasonic Response: Panasonic's band selections are indicated below.

- ☐ Band 1: Desktop
- ☒ Band 2: Laptop
- ☒ Band 3: Tablet
- ☐ Band 4: Server
- ☐ Band 5: Storage
- ☒ Band 6: Ruggedized Devices

The primary items within each selected band — laptops, tablets, and ruggedized devices — are manufactured by Panasonic. General descriptions of our manufacturing processes and facilities appear in the following subsection.

Manufacturing Processes and Facilities

Panasonic product manufacturing operations are performed at our plants in Kobe, Japan, Osaka, Japan, and Taiwan.

Panasonic is one of the only core manufacturers in the world today. This position in the marketplace gives Panasonic direct control over the product design process. As a result, Panasonic has been able to draw on the extensive resources of its parent company, which has made the Panasonic brand the leading name in rugged PCs, pro displays and the AV market. Over the past two decades, Toughbook mobile PCs have integrated new communication technologies and performed beyond the limitations of conventional notebooks.

Panasonic Corporation continues to spend over \$5 billion in Research and Development. This budget is used by our thousands of engineers to continually create new enhancements and keep Panasonic as a company of the edge of innovation. Our engineers continually work to integrate new advancements into all Panasonic products - 260 of those engineers are solely dedicated to Toughbooks. Just some of the recent Toughbook enhancements include improved screen technology, faster processors, long-life batteries and increased hard drive storage capacity, SSD drives, rugged enhancements, and efficiency engineering enabling all Panasonic Toughbooks offered to be certified EPEAT Gold. Panasonic Toughbooks are also fully RoHS Compliant even though this certification is not yet required in the United States.

It is important to note that every Toughbook is designed and manufactured with strong consideration derived from customer input. Panasonic facilitates a number of Customer Advisory Councils within our various vertical markets in order to better understand what our customers require in Toughbooks as their own requirements and missions change. In this respect, Panasonic continually seeks input with respect to: needed technology advancements, desired product features and overall operational requirements input.



Reliability in our products is more than just a description—it's a promise. As a core manufacturer, we make almost every component that goes into a Toughbook, including touchscreen displays, optical storage, CD-ROM and DVD-ROM drives, Lithium-Ion batteries, board-level electronics and encasements. And for all of our PSCNA products, they are assembled in our manufacturing and configuration facilities, allowing us to ensure total quality throughout the entire process.

To ensure the highest quality products, Panasonic uses state-of-the-art manufacturing techniques in our factories and backs them up with extensive testing at every stage of the manufacturing process. Products are manufactured in our "clean" factories where we recycle 98% of the waste they generate, and we're developing technologies for the efficient dismantling of disposed electronic products. We share our R&D and dismantling technologies with other recycling facilities to enhance all efforts and increase recycling worldwide.

It's our attention to detail and commitment to quality that allows us to consistently produce the industry's most reliable line of rugged wireless mobile computing devices. A distinct advantage that Panasonic has over our competitors is the fact that most Toughbook components are manufactured in our own factories. We are proud to be the only core manufacturer with "brick and mortar" technology left in the world. This allows us direct control over design and manufacturing processes. We also use the latest technologies -- like our new state-of-the-art surface mount equipment -- in our factories.

As the only core manufacturer in the ruggedized computer industry, Panasonic can deliver on your deployment schedule and guarantee ongoing parts availability. Our competitors contract with other companies to build their products, hampering their ability to guarantee the future availability of replacement parts. Panasonic's business model ensures that you will receive world-class product delivery, installation, product training and after-sale support. Meetings with our customers are often arranged on a quarterly basis to maintain communication regarding all successes and issues.



Section 508 Compliance

Panasonic maintains Section 508 compliance for all products offered under WSCA. Details of our current ongoing compliance program appear below and on the following pages.



Panasonic Computer Solutions Company – Section 508 Compliant

Panasonic continues to be inspired and led by the business philosophy of the company's founder, Konosuke Matsushita, that a company is indebted to society for its existence. Based on this principle, we strive to contribute to the community and recognize our responsibility to foster progress and promote the general welfare. Panasonic products have had access-friendly features for many years. We strongly believe that everyone should be able to enjoy the benefits of accessible products. To achieve this goal, we endeavor to ensure that Panasonic products use all readily achievable means to make them ever more accessible to and usable by individuals with disabilities. Panasonic understands that compliance with Section 508 is a new challenge facing all federal agencies. Therefore, we have adopted the GSA recommended format for reporting on our Section 508 features to help you simplify your product selection process. We have attached this template in response to your request and will also be publishing it on our website as well (www.panasonic.com/toughbook, go to industry section for federal). We trust that providing information concerning the accessibility features of our products will satisfy your needs.

Panasonic Computer Solutions Company 508 Voluntary Product Accessibility Template

The purpose of the Voluntary Product Accessibility Template is to assist Federal contracting officials in making preliminary assessments regarding the availability of commercial Electronic and Information Technology products and services with features that support accessibility. It is assumed that offerors will provide additional contact information to facilitate more detailed inquiries.

The first table of the Template provides a summary view of the section 508 Standards. The subsequent tables provide more detailed views of each subsection. There are three columns in each table. Column one of the Summary Table describes the subsections of subparts B and C of the Standards. The second column describes the supporting features of the product or refers you to the corresponding detailed table, "e.g., equivalent facilitation." The third column contains any additional remarks and explanations regarding the product. In the subsequent tables, the first column contains the lettered paragraphs of the subsections. The second column describes the supporting features of the product with regard to that paragraph. The third column contains any additional remarks and explanations regarding the product.

Summary Table Voluntary Product Accessibility Template			
Criteria	Supporting Features	Remarks and explanations	
Section 1194.21 Software Applications and Operating Systems	Not Applicable	These are not features applicable to portable PC hardware	
Section 1194.22 Web-based internet information and applications	Not Applicable	These are not features applicable to portable PC hardware	
Section 1194.23 Telecommunications Products	Not Applicable	These are not features applicable to portable PC hardware	
Section 1194.24 Video and Multi-media Products	Not Applicable	These are not features applicable to portable PC hardware	
Section 1194.25 Self-Contained Closed Products	Not Applicable	These are not features applicable to portable PC hardware	
Section 1194.26 Desktop and Portable Computers	Yes	See Details Below.	
Section 1194.31 Functional Performance Criteria	Yes	Per GSA FAQ, this portion is not required for portable PC hardware. We have chosen to voluntarily complete this section to highlight our product accessibility.	



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Panasonic Computer Solutions Company
508 Voluntary Product Accessibility Template

Section 1194.26 Desktop and Portable Computers - Detail Voluntary Product Accessibility Template			
<i>Criteria</i>	Supporting Features	Remarks and explanations	
(a) All mechanically operated controls and keys shall comply with §1194.23 (k) (1) through (4).	Yes	Keys can be touched and discerned without operating them. Product can be opened with one hand. Product can be operated with one hand. Can set a Windows derived delay between activation of keys. Product contains lights to indicate locked functions. Can set Windows derived sound alerts for locked functions. Appl: All Toughbook Models	
(b) If a product utilizes touchscreens or touch-operated controls, an input method shall be provided that complies with §1194.23 (k) (1) through (4).	Yes	All units have keyboard input as well. Appl: All Toughbook Models	
(c) When biometric forms of user identification or control are used, an alternative form of identification or activation, which does not require the user to possess particular biological characteristics, shall also be provided.	Not applicable	Panasonic portable PCs do not have biometric forms of ID in product.	
(d) Where provided, at least one of each type of expansion slots, ports and connectors shall comply with publicly available industry standards	Yes	All slots, ports and connectors comply with industry standards Appl: All Toughbook Models	

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**Panasonic Computer Solutions Company
508 Voluntary Product Accessibility Template**

Section 1194.31 Functional Performance Criteria - Detail Voluntary Product Accessibility Template			
Criteria	Supporting Features	Remarks and explanations	
(a) At least one mode of operation and information retrieval that does not require user vision shall be provided, or support for Assistive Technology used by people who are blind or visually impaired shall be provided.	Yes	Compatible with commonly used assistive technology. Ex: JAWS Appl: All Toughbook Models	
Criteria	Supporting Features	Remarks and explanations	
(b) At least one mode of operation and information retrieval that does not require visual acuity greater than 20/70 shall be provided in audio and enlarged print output working together or independently, or support for Assistive Technology used by people who are visually impaired shall be provided.	Yes	Compatible with commonly used assistive technology. Can set Windows derived display settings to enhance visibility. Appl: All Toughbook models	
(c) At least one mode of operation and information retrieval that does not require user hearing shall be provided, or support for Assistive Technology used by people who are deaf or hard of hearing shall be provided	Yes	Contains standard headphone connector jack. Appl: All Toughbook models	
(d) Where audio information is important for the use of a product, at least one mode of operation and information retrieval shall be provided in an enhanced auditory fashion, or support for assistive hearing devices shall be provided.	Yes	All relevant information is available visually. Appl: All Toughbook models	
(e) At least one mode of operation and information retrieval that does not require user speech shall be provided, or support for Assistive Technology used by people with disabilities shall be provided.	Yes	No operation modes require user speech. Appl: All Toughbook models	
(f) At least one mode of operation and information retrieval that does not require fine motor control or simultaneous actions and that is operable with limited reach and strength shall be provided.	Yes	By using Windows derived accessibility features. Appl: All Toughbook models	

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Panasonic Computer Solutions Company
508 Voluntary Product Accessibility Template, Version 1 (7/6/01), Page 4

Information, Documentation and Support - Detail		
Criteria	Supporting Features	Remarks and explanation
(a) Product support documentation provided to end-users shall be made available in alternate formats upon request, at no additional charge	Yes	Alternate formats available through NPDC in Kent, WA. Appl: All Toughbook models
(b) End-users shall have access to a description of the accessibility and compatibility features of products in alternate formats or alternate methods upon request, at no additional charge.	Yes	All product documentation contained on hard disk, which is compatible with assistive technology. Appl: All Toughbook models
(c) Support services for products shall accommodate the communication needs of end-users with disabilities.	Yes	E-mail and TTY access available.

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2. MANUFACTURER VERIFICATION

WSCA/NASPO Requirement: *The manufacturer's name shall appear on the computer equipment. The Contract Vendors shall provide the warranty service and maintenance for equipment on a Master Agreement. Describe proposed warranty in accordance to WSCA-NASPO warranty term.*

Panasonic Response: All items offered and manufactured by Panasonic under contract are labeled with the Panasonic brand name. Items manufactured by entities other than Panasonic, such as mounts or accessories, are labeled with their respective manufacturers' names but are sold and distributed through Panasonic.

Proposed Warranty – Panasonic Products

With respect to warranty service, our standard warranty terms and remedies will apply. We will also make available extended warranty programs and support commitments to meet the states requirements. Information with respect to our warranty programs is provided in detail as attachments to our submission, and are summarized below:

Panasonic will provide repairs at no charge for all units still under warranty. In-warranty repairs performed in the United States will also include shipping to and from our National Service Center at no charge in the event of a defect in materials or workmanship. This warranty is extended solely to the original purchaser. A purchase receipt or other proof of purchase may be required before warranty services are rendered.

This warranty only covers failures due to defects in materials or workmanship, which occur during normal use. It does not cover damage which occurs in shipment; failures which are caused by software or virus issues; operational systems or application corruptions; products not supplied by Panasonic, or failures which result from installation, alteration, accident, misuse, introduction of liquid or other foreign matter into the unit; and damage that is attributable to acts of God, abuse and neglect. Additionally, improper maintenance, modification, or service by any party other than a Panasonic Factory Service Center or authorized Panasonic Service Provider will result in out-of-warranty status.

Panasonic Warranty Service Turnaround Time

Panasonic average turnaround time on Toughbook repairs over numerous years has been 1.65 days. The 1.65 days does not include the (1) day for overnight freight to the National Service Center (NSC) or the (1) day for return overnight freight. This figure does also not include the day the unit arrives at the NSC, as it may arrive on the early am shipment, or possibly not until later in the work day. Shipping charges for in-warranty repairs are paid for by Panasonic.

- Technical assistance via the Panasonic Technical Support Hotline is available at no additional charge via 1-800-Laptop5. This resource is available 7x24x365. Average time on hold has been reduced to less than 60 seconds. NOTE: This is U.S.-based support.
- The Panasonic Priority Exchange Program provides for overnight replacement of customer installable modules (i.e. a/c adapter, hard disk drive, DVD drive, battery,



etc...). This program is included for all units that are deemed "in warranty," and includes at no additional charge overnight shipping of the item to the customer via DHL.

Also, a return shipping carton and tag are supplied for return of defective module to Panasonic. Defective components not received back at the National Service Center will be charged at the standard price.

- Internet-based customer resource assistance can be found at no additional charge at www.panasonic.com/toughbook. This resource provides updated drivers, bios enhancements, owner's manuals, etc. on the Panasonic Toughbook homepage.

Hardware Repair Services

Panasonic provides two methods of requesting hardware repair services:

- Via phone at 1-800-LAPTOP5 (527-8675) or 1-855-PSC-TECH (772-8324)
- Via e-mail at RMAREQ@us.panasonic.com

These methods allow access to our Whole Unit, Priority Exchange and International service procedures.

Standard phone-in procedure (for all service options):

1. Customer calls the Panasonic Computer Support Hotline at **1-800-LAPTOP5 (527-8675)** or **1-855-PSC-TECH (772-8324)** to speak to a Panasonic Technical Support Specialist (TSS)
2. The TSS will request the following information:
 - a. Contact Name
 - b. Contact Phone
 - c. Model Number (Notebook)
 - d. Serial Number (Notebook)
3. The TSS will enter this data into the hotline/dispatch system.
4. The TSS will troubleshoot the customers unit and determine if a hardware problem exists.
 - a. If no, the TSS assists the customer in resolving the O/S or application software issue. Once the issue is resolved the call is ended.
 - b. If yes, the TSS makes a preliminary determination of the in warranty vs out of warranty status of the unit based on the problem description and serial number. They will also determine the best process to resolve the customers issue; either through Priority Exchange or Whole Unit Service procedures. Please see detailed procedures below

Priority Exchange Service Procedure (In Warranty only, available only in the U.S.)

For in-warranty units, Panasonic can ship a replacement component overnight, if the problem detail indicates failure of an end user replaceable component. These components vary by model, but for most models include the AC Adapter, battery, floppy drive, CD/CDRW/DVD, Multi drive, or hard drive.



Phone-in (continued from standard phone-in procedure):

1. The TSS checks availability of requested components in the hotline/dispatch system.
2. If component is not available, the caller is offered Whole Unit Service.
3. If component is available The TSS will request the following additional information:
 - a. Company Name
 - b. Company/Contact Address
 - c. E-mail Address
 - d. Model Number (Component)
 - e. Serial Number (Component, when available)
 - f. Problem Description
4. The TSS enters data into hotline/dispatch system and issues RMA numbers for each component. The call is ended and the component is prepared for shipping to the customer.
5. Upon receipt of the replacement component, the end user follows the included instructions and ships the defective component back to the repair center using the enclosed waybill. Panasonic pays the shipping cost in both directions. **Note:** When shipping units under the Panasonic shipping account **no** insurance is necessary.
6. Upon return receipt of the defective component, The Panasonic National Service Center will log the component into the system as received. If the defective component is not returned within 30 days of receipt of replacement component, an invoice for the component will be issued to the customer.

E-mail:

1. The customer's representative sends an e-mail to **RMAREQ@us.panasonic.com**.
E-mail requests will be answered within 4 business hours (9:00am – 5:00pm EST, Mon.-Fri.) by our Technical Support Specialist.
2. The pre-defined form attached to the e-mail **must** include the following information for each unit and each component to be repaired or replaced:
 - a. Company Name
 - b. Company Address
 - c. Contact Name
 - d. Contact Phone
 - e. E-Mail Address
 - f. Model Number (Notebook)
 - g. Serial Number (Notebook)
 - h. Model Number (Component)
 - i. Serial Number (Component, when available)
 - j. Problem Description
3. Panasonic representative determines the In Warranty vs. Out of Warranty status of the unit and component based on the Problem Detail and Serial Number of Notebook stated on the RMA request form.
4. Panasonic representative checks availability of requested component/ components in the hotline/ dispatch system.



5. If component is not available or not in warranty, the customer is notified by e-mail and offered either an In Warranty or Out of Warranty Whole Unit Service.
6. Panasonic representative enters data into hotline/dispatch system and assigns RMA numbers for each component.
7. Panasonic representative “replies to all” via e-mail back to the customer. Warranty status and component availability is identified on same form and noted in e-mail.
8. Upon receipt of the replacement component, the end user follows the included instructions and ships the defective component back to the repair center using the enclosed waybill. Panasonic pays the shipping cost in both directions. **Note:** When shipping units under the Panasonic shipping account **no** insurance is necessary.
9. Upon receipt of the defective component, The Panasonic National Service Center will log the component into the system as received. If the defective component is not returned within 30 days of receipt of replacement component, an invoice for the component will be issued to the customer.

Whole Unit Service Procedure:

Phone-in (continued from standard phone in procedure):

1. The TSS will request the following additional information:
 - a. Company Name
 - b. Company/Contact Address
 - c. E-mail Address
 - d. Problem Description
 - e. Shipping box needed (In Warranty Only)
2. All units are boxed in approved containers (customer can re-use boxes that are determined to be in acceptable shipping condition). Panasonic does not provide boxes, free of charge for Out of Warranty Service.
3. All boxes must have the RMA number corresponding to the unit inside written clearly on the outside of each box.
4. All units are shipped in for service to the Panasonic National Service Center using Panasonic's designated overnight carrier service (In Warranty Service Only). Panasonic does not provide shipping for Out of Warranty Service. **Note:** When shipping units under the Panasonic shipping account **no** insurance is necessary.
5. Upon receipt, all units are logged into the system as received.

(IN WARRANTY)

1. Units are distributed to techs and evaluated for In Warranty vs. Out of Warranty status. Unit is repaired, tested and QC'd twice before being re-boxed for shipment back to the customer.
2. Repaired units are shipped back to customer using Panasonic's designated overnight carrier service. **Note:** When shipping units under the Panasonic shipping account **no** insurance is necessary.



(OUT OF WARRANTY)

1. Units are distributed to techs and evaluated for In Warranty vs. Out of Warranty status. An estimate of repair is prepared for approval.
2. Panasonic National Repair Center will e-mail or phone (**Contact person or department to be defined by the customer**) the customer with an estimate for approval. When the estimate is approved unit is repaired, tested and QC'd twice before being re-boxed for shipment back to the customer. If the estimate is disapproved the customer is billed an estimate, box, shipping and handling fee and the unit is returned without repair.
3. Repaired or not repaired units are shipped back to the customer. The customer determines the method of shipment. Panasonic does not cover the cost of shipping for Out of Warranty Service.

E-Mail:

1. The customer representative sends an e-mail to. **RMAREQ@us.panasonic.com**. This e-mail will be answered within 4 business hours by our Technical Support Specialist.
2. The pre-defined form attached to the e-mail **must** include the following information for each unit to be repaired:
 - a. Company Name
 - b. Company Address
 - c. Contact Name
 - d. Contact Phone
 - e. E-Mail Address
 - f. Model Number (ex. CF-30XXXXXXX)
 - g. Serial Number
 - h. Problem Description
 - i. Shipping box needed (In Warranty Only)
3. Panasonic representative makes a preliminary determination of the In Warranty vs. Out of Warranty status of the unit based on the Problem Description and Serial Number of the Notebook stated on the RMA request form.
4. Panasonic representative enters data into hotline/dispatch system and assigns RMA numbers for each unit.
5. Panasonic representative "replies to all" via e-mail back to the customer. Warranty status is identified on same form and noted in e-mail.
6. All units are boxed in approved containers (the customer can re-use boxes that are determined to be in acceptable shipping condition). Panasonic does not provide boxes, free of charge for Out of Warranty Service.
7. All boxes must have the RMA number corresponding to the unit inside written clearly on the outside of each box.
8. All units are shipped in for service to the Panasonic National Service Center using Panasonic's designated overnight carrier service. (In Warranty Service Only). Panasonic



does not provide shipping for Out of Warranty Service. **Note:** When shipping units under the Panasonic shipping account **no** insurance is necessary

9. Upon receipt, all units are logged into the system as received.

(IN WARRANTY)

1. Units are distributed to techs and evaluated for In Warranty vs. Out of Warranty status. Unit is repaired, tested and QC'd twice before being re-boxed for shipment back to the customer.
2. Repaired units are shipped back to the customer using Panasonic's designated overnight carrier service. **Note:** When shipping units under the Panasonic shipping account **no** insurance is necessary

(OUT OF WARRANTY)

1. Units are distributed to techs and evaluated for In Warranty vs. Out of Warranty status. An estimate of repair is prepared for approval.
2. Panasonic National Service Center will e-mail or phone (**Contact person or department to be defined by the customer**) the customer with an estimate for approval. When the estimate is approved unit is repaired, tested and QC'd twice before being re-boxed for shipment back to the customer. If the estimate is disapproved the customer is billed an estimate, box, shipping and handling fee and the unit is returned without repair.
3. Repaired or non-repaired units are shipped back to the customer. The customer determines the method of shipment. Panasonic does not cover the cost of shipping for Out of Warranty Service.
 - The method of shipment for all non-repaired units should be UPS ground unless otherwise specified by the customer.
 - In an effort to conserve costs every effort will be used to retain the carton and packing the customer used to ship the unit to the National Service Center.
 - In-Warranty Units - Panasonic pays for all cost of service, including labor, parts, boxes, shipping and handling and all applicable taxes. **Note:** When shipping units under the Panasonic shipping account **no** insurance is necessary

Panasonic Global Service Program

Panasonic has three Authorized Global Service Centers (GSC) that are capable of repairing laptop computers sold by Panasonic USA that are stationed or being used overseas. The three GSC's have slightly different administrative processes, but the procedures for acquiring service are the same as outlined above.



Global Service Center Locations

For North America, Central America, and South America:

Panasonic NSC (National Service Center) at Heartland
14206 Overbrook
Leawood, KS 66224

For Europe, Middle East, and Africa:

Panasonic CPE (Computer Products – Europe)
Pentwyn Industrial Estate
Cardiff, Wales CF23 7XB
United Kingdom

For Asia, Oceania, and Pacific:

Matsushita Electric Industrial Co. Ltd.
ITPD (Personal Computer) Customer-F
Kobe City, Hyogo 651-2271, Japan

Toughbook Standard Warranty

A copy of the standard Toughbook warranty begins on the following full page.

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Panasonic System Communications Company of North America (PSCNA) Computer Products - Worldwide Warranties

Section 1: Limited Warranty - Hardware

PSCNA, referred hereafter as "Panasonic" will repair the products listed below with new or rebuilt parts, free of charge in a Global Panasonic designated service location for the period specified below from the date of original purchase in the event of a defect in materials or workmanship. These warranties are extended solely to the original purchaser. A purchase receipt or other proof of date of original purchase will be required before warranty performance is rendered.

- Laptop PC (CF-##) - **3 Years**
- Tablet PC (FZ-##) - **3 Years**
- Ultra-Mobile (CF-U#/CF-H# Series) - **3 Years**
- PDRC - LCD & Keyboard Assembly - **3 Years**

Battery Warranty

Batteries supplied with the product are covered under the warranty for one **(1) year** from date of purchase, except as excluded in Section 3. Batteries purchased separately are covered under the warranty for one (1) year from the date of purchase. A replacement battery furnished under the product warranty is covered for the remaining period of the one year warranty on the original or purchased battery.

Optional: Panasonic "Protection Plus" Warranty

Any unit for which the Panasonic "Protection Plus" warranty has been purchased will receive additional coverage for any failure that occurs due to accidental damage. All other terms and conditions of the standard warranty apply and this additional coverage will exist for the duration of the standard warranty period of the unit. If an extended Protection Plus warranty program is purchased, coverage is extended to the end of the last year of extended coverage purchased.

This warranty does not cover failures or defects that are caused by fire, intentional acts, loss, theft, improper maintenance, modification or service by anyone other than the Panasonic National Service Center or a Panasonic Authorized Service Provider, or damage that is attributable to acts of God. Cosmetic damage that does not affect functionality is not covered. Cosmetic damage on units with hardware failures will be repaired in accordance with the warranty terms. This warranty is extended solely to the original purchaser on the unit serial number for which it was purchased. Complete unit replacement fulfills the full obligation and is at the discretion of Panasonic and is limited to once during the coverage term. Maximum benefit is limited to one replacement per coverage year of the Motherboard, LCD, Storage Drive, and Keyboard.

Wireless Module Warranty

Panasonic approved wireless modems installed in Panasonic brand computers and integrated by Panasonic or an Authorized Panasonic Wireless Integrator are covered under the warranty for the remaining warranty period of the device in which the modem is installed. For devices with less than three (3) months remaining on the unit warranty, the wireless modem will be covered for a period of three (3) months from the date of installation of the modem, covering only modem replacement or modem installation related issues.

All modems must be approved by the wireless carrier prior to use. Any use or attempted use of a wireless modem not approved and activated by the carrier for use on their network is strictly prohibited and is not sanctioned or warranted by Panasonic and may result in legal action. In addition, all modems must be approved by Panasonic as compatible with the device hardware before installation or use.



Panasonic's sole responsibility for the warranty or technical support of the software required to install or operate the modem is defined in Section 2 (Limited Software Warranty). Any attempted software installation by anyone other than a Panasonic Authorized Wireless Integrator is not covered under warranty and may result in service charges to re-image or replace the hard drive.

Installation or attempted installation by any party other than Panasonic or an Authorized Panasonic Wireless Integrator is strictly not covered under the warranty and may void the computer warranty if damage results.

Options and Accessories Warranties

The below listed Panasonic brand or supplied options and accessories are covered under this limited warranty for the period specified from the date of purchase or as specifically stated:

- AC Adapter / Power Cord – **3 Years**
- Memory Expansion Card (Panasonic Brand) – **3 Years**
- Car Mount - Docking Station PCB or Vehicle Docking Station – **3 Years**
- Desktop Port Replicator, I-O Box, Docking Cradle (like CF-U1) – **3 Years**
- Antenna Pass-through Cable – **3 Years**
- Backlit or Full-sized keyboard - **3 Years** or assumes warranty of the unit in which it is installed
- Integrated Panasonic supplied options and kits including, but not limited to Wireless Modems, Media Bay Drives (Floppy, CD, DVD, Combo), Camera, GPS, Bluetooth, Smartcard Reader, Magnetic Card Reader, Barcode Scanner, and Fingerprint Reader - **3 Years** or assumes warranty period of the unit in which it is installed provided the integration was performed by Panasonic or an Authorized Integrator.
- Hard Drive / Solid State Drive (Internal) - **3 Years**
- Separately purchased 2nd Hard Drive – **1 Year**
- External USB Drives (CD / DVD / Floppy / Hard Drive) – **1 Year**
- Optional Battery – **1 Year**
- Battery Charger / Multi-Bay Battery Charger – **1 Year**
- Stylus Pens, Digitizer & Standard - **90 Days** (physical damage excluded)

Section 2 - Limited Warranty - Software

Panasonic warrants to you only that the disk(s) or other media on which the Programs are furnished will be free from defects in material and workmanship under normal use for a period of **sixty (60) days** from the date of delivery thereof to you, as evidenced by your purchase receipt.

This is the only warranty Panasonic makes to you. Panasonic does not warrant that the functions contained in the Programs will meet your requirements or that the operation of the Programs will be uninterrupted or error free. Panasonic shall have no obligation for any defects in the disk(s) or other media on which the Programs are furnished resulting from your storage thereof, or for defects that have been caused by operation of the disk(s) or other media

Panasonic's entire liability and your exclusive remedy under this warranty shall be limited to the replacement, in the United States or other Panasonic designated location, of any defective disk or other media which is returned to Panasonic's Authorized Service Center, together with a copy of the purchase receipt, within the aforesaid warranty period.



Section 3 - Limited Warranty Exclusions - Specifically excluded from the warranty are:

- All consumable items; such as screen protection films, logo badges, labels, cleaning cloths, carry cases, manuals, cables, straps, belts, holsters, tethers, and harnesses and any other options and accessories not listed above or covered under a separate warranty.
- Failures related to the product operating system, hard drive or solid state drive image, software setup, software program, virus, other program(s) or file(s) on any drive or in any computer memory location.
- Failures due to BIOS settings or changes, as well as any cosmetic or physical damage to the unit.
- Any unit or device with a missing or altered model number or serial number label
- Cosmetic damage or any damage which occurs in shipment
- Failures which are caused by products not supplied by Panasonic
- Failures which result from alteration, accident, misuse, introduction of liquid or other foreign matter into the unit, abuse, neglect, installation, maladjustment of consumer controls, improper maintenance or modification, use not in accordance with product use instructions
- Failures due to service by anyone other than a Panasonic Authorized Service Provider
- Failures caused by improper installation of options or accessories or due to integration by any company other than Panasonic or a Panasonic Authorized Integrator
- Damage, failure, or loss due to the unit being stolen, lost, misplaced, or used by anyone other than the original purchaser
- Damage that is attributable to acts of God

This limited warranty only covers failures due to defects in materials or workmanship which occur during normal use. If a unit is sent to a Panasonic Authorized Service Center and no hardware failure is found, the customer will be billed for labor to correct a software issue or reimage the hard drive plus shipping and applicable administrative fees at the current rates set by the service provider.

THIS PRODUCT IS NOT INTENDED FOR USE AS OR PART OF NUCLEAR EQUIPMENT/SYSTEMS, AIR TRAFFIC CONTROL EQUIPMENT/SYSTEMS, OR AIRCRAFT COCKPIT EQUIPMENT/SYSTEMS¹¹. PANASONIC WILL NOT BE RESPONSIBLE FOR ANY LIABILITY RESULTING FROM THE USE OF THIS PRODUCT ARISING OUT OF THE FOREGOING USES.

¹¹ AIRCRAFT COCKPIT EQUIPMENT/SYSTEMS include class 2 Electronic Flight Bag (EFB) Systems and Class 1 EFB Systems when used during critical phases of flight (e.g., during take-off and landing) and/or mounted onto the aircraft. Class 1 EFB Systems and 2 EFB Systems are defined by FAA: AC (Advisory Circular) 120-76A or JAA: JAA TGL (Temporary Guidance Leaflets) No. 36.

Other Limits and Exclusions: There are no other express warranties except as listed above.

PANASONIC SHALL NOT BE LIABLE FOR LOSS OF DATA OR OTHER INCIDENTAL OR CONSEQUENTIAL DAMAGES RESULTING FROM THE USE OF THIS PRODUCT, OR ARISING OUT OF ANY BREACH OF THIS WARRANTY. ALL EXPRESS AND IMPLIED WARRANTIES, INCLUDING THE WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE ARE LIMITED TO THE APPLICABLE WARRANTY PERIOD SET FORTH ABOVE. Some states do not allow the exclusion or limitation of incidental or consequential damages, or limitations on how long an implied warranty lasts, so the above limitations or exclusions may not apply to you.

This limited warranty gives you specific legal rights, and you may also have other rights which vary from state to state. For technical support or to arrange for service on your Panasonic computer product, call our toll-free hotline at 1-855-PSC-TECH [option 1] (855-772-8324).



Service Offerings

Panasonic services offered under this contract include:

- Onsite Services
- Hot Swap Management
- Data Protection
- Extended Warranty
- Protection Plus
- Redeployment Services

Each of these is described in the subsections below.

Onsite Services

Panasonic's On-site Service repairs and maintains Toughbook® laptops at the organization's location. This plan is particularly valuable when data security concerns eliminate the possibility of shipping a laptop to an off-site location for repair. On-site Service is performed by technicians using only Panasonic-approved parts. This service reduces the mobile computer support burden on the organization's in-house IT resources.



On-site Service is available to office workers, field service technicians, law enforcement personnel, the military, healthcare and other mobile professionals within the United States and at selected global locations. To initiate service, users call Panasonic Technical Support, which is available 24 hours a day, 365 days a year. The Toughbook Services team member dispatches a service technician. The on-site response time in the top 50 major American metropolitan areas is the next business day. Locations more than 50 miles outside the top 50 major metropolitan markets may require slightly more time.

Hot Swap Management

With Panasonic's Hot Swap Management Service, the Toughbook Services team sends the user a fully functional Toughbook® computer from a reserve of customer-owned Toughbook computers stored at Panasonic's National Service Center. The replacement unit is shipped for next business day delivery whenever a user calls Panasonic Technical Support and determines that the computer needs to be serviced.



The user removes the hard drive from the original computer and inserts it into the replacement unit, eliminating the need to transfer files or software. The user keeps the replacement Toughbook and ships the original unit to Panasonic. When the original computer is received by Panasonic, it is repaired, re-imaged and put back into the customer's own inventory for future use. This service enables the organization's users to stay productive and experience maximum efficiency.

Data Protection

Panasonic's Data Protection Service helps maintain data privacy and regulatory compliance standards. Its value is in reducing an organization's data security risks and the potentially damaging problems security breaches can cause. With this service, administrators can easily delete data files from lost or stolen Toughbook® laptops, monitor the recovery status of these mobile devices and track unit information. This is accomplished through client-server



architecture embedded in the Toughbook that uses encrypted communication with the monitoring servers. All functionality works seamlessly without compromising the organization's productivity.

This service provides data protection, deletion capabilities, asset tracking and theft recovery assistance in three distinct products produced by Absolute Software:

- Computrace Complete
- Computrace Plus
- Computrace Data Protection

Each is available in 3-, 4- or 5-year plans. All of the products allow the organization to remotely delete files from a user's Toughbook without the user's knowledge. The data removal process meets the United States Department of Defense (DOD) standard for data removal and is set up to ensure that data is never deleted without permission of the organization's administrator. Once the data is removed, it cannot be recovered.



Extended Warranty

Panasonic's Extended Warranty Service provides Toughbook® mobile computers with (up to) an additional two years of standard warranty coverage beyond the standard 3-year limited warranty that comes with all Toughbook computers. This means up to five years of warranty coverage from the date of purchase. An extended warranty makes sense when purchasing computers for a deployment that is expected to last longer than three years.

The extended warranty program covers all the same repairs in the same manner as the standard warranty, but for one or two years more, depending on the plan selected. Coverage is for failures due to defects in materials or workmanship that occur during normal use. All system components are covered under the extended warranty, except consumable items. For added coverage beyond the standard and extended warranties, see Protection Plus.

Protection Plus

Protection Plus provides an added layer of coverage against accidental physical damage that occurs during regular use of a Toughbook® mobile computer. Accidental damage is not covered by the Panasonic standard limited warranty or extended warranty, but is covered by Protection Plus. This supplemental coverage can reduce the inconvenience and expense of repairs necessitated by accidental damage. It can also enhance the productivity of the mobile workforce, increasing uptime.

All system components, except consumable items, are covered by Protection Plus. Consumable items include: battery, battery charger and stylus pens. The program covers up to one major failure per unit, per year for the LCD screen, keyboard, hard drive and motherboard. Other components have even better coverage. When necessary, Panasonic will repair or replace the unit with a model of equal or greater value.

If a Toughbook laptop is accidentally damaged, the user calls Panasonic Technical Support at 1-800-LAPTOP5. A Panasonic Toughbook Services team member works with the user to assess the damage and arranges for repair of the unit or delivery of a replacement part at no charge within the United States.



Redeployment Services

Panasonic Toughbook® mobile computers generally outlast their warranties, which means they have value, even if the organization that owns them wants to upgrade to a newer model. As part of its total mobile computing solution, Panasonic offers redeployment options for organizations that wish to remarket, reuse or recycle their Toughbook computers.



RECYCLE

Panasonic is an eco-conscious company striving to protect the environment worldwide. As a service to all individual consumers and organizational customers, Panasonic offers a plan for recycling of Toughbook® mobile computers that have reached the end of their lifecycle in accordance with Environmental Protection Agency (EPA) standards. The process works the same for all customers and is free of charge.



REMARKET (TRADE-IN)

This service provides organizations with credit for their currently owned Toughbook® mobile computers that can be used toward the purchase of new Toughbook units. Once the trade-in value is determined, Panasonic applies the proper credit and issues a report on the value of units to the organization. Large and small organizations can trade in their Toughbook computers, which may be refurbished and resold, used for parts or recycled in an eco-conscious manner by Panasonic. Panasonic works with the organization to collect the units and ensure all data is wiped from the hard drive. Environmental Protection Agency (EPA) EPEAT standards are also followed to assure minimal environmental impact.



REUSE

Panasonic offers this service to help organizations reallocate their out-of-warranty Toughbook® mobile computers by donating them to a non-profit group. This environmentally friendly option is provided by Panasonic for the cost of shipping and the processing fees that ensures all data is wiped from the hard drive. Environmental Protection Agency (EPA) EPEAT standards are also followed to assure minimal environmental impact.

Service Information Brochures

Detailed descriptions of our available services appear on the following pages.

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ON-SITE SERVICE

OVERVIEW

Panasonic's On-Site Service reduces downtime and increases productivity by performing in-warranty service on Toughbook® computers at your users' work locations. Panasonic-approved service partners provide service to corporate and government office workers, field service technicians, law enforcement personnel and other mobile professionals. The on-site response time in the top 50 major metropolitan areas in the United States is the next business day, Monday through Friday. Locations more than 50 miles outside the top 50 major metropolitan markets may require a slightly longer response time. On-Site Service is available in the United States and selected global areas.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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SERVICE BENEFITS

- Increase user productivity by repairing Toughbook PCs at users' work locations.
- Reduce mobile support burden on your organization's IT resources.
- Manage your organization's IT budget more effectively.
- Reduce data security issues with on-site repairs performed by technicians with the appropriate security clearances.

RESPONSE TIME

On-Site Service is initiated when your users call the Panasonic Technical Support hotline. Our representative will dispatch a service technician to arrive on-site the next business day to all 50 major metropolitan markets in the United States. Markets more than 50 miles outside of major market areas may require a slightly longer response time. The On-Site Service of equipment is available from 8AM to 5PM, Monday through Friday, local time, excluding federal holidays and/or other holidays observed by your organization.

SERVICE PROVIDED

The service will be performed by a certified technician from a Panasonic-approved service partner. Panasonic-manufactured parts or Panasonic-approved equivalents will be used in the repair of the Toughbook computer.

SERVICE PROCEDURES

- Your organization's user initiates an On-Site Service request by calling the Panasonic Technical Support hotline at 1.800.LAPTOP5, which is available 24 hours a day, 365 days a year.

PRICING INFORMATION

This service can only be purchased as part of the original Toughbook computer sale.

SKU	On-Site (USA/Europe/Asia) (1)	Price*
CF-SVCLTOSUS3Y	3-year On-Site Service	\$175 ea.
CF-SVCLTOSUS4Y	4-year On-Site Service	\$425 ea.
CF-SVCLTOSUS5Y	5-year On-Site Service	\$625 ea.

(1) On-Site Service is provided in the United States, UK, Germany, Italy, Belgium, Spain, Netherlands, Japan, South Korea and Guam.

SKU	On-Site (Worldwide/Middle East)	Price*
CF-SVCLTWWME3Y	3-year On-Site Service	\$250 ea.
CF-SVCLTWWME4Y	4-year On-Site Service**	\$500 ea.
CF-SVCLTWWME5Y	5-year On-Site Service***	\$750 ea.

*Specifications and prices are subject to change without notice.

**Includes one year of Extended Warranty coverage.

***Includes two years of Extended Warranty coverage.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

- A Panasonic representative will work with your user to determine coverage and the source of the problem. If it is determined that On-Site Service is needed, our representative will request the following information:
 - Name
 - Address
 - Unit model and serial number
 - Date of failure
 - Description of problem
- Once a hardware failure is verified, the Panasonic representative will provide an RMA number to your user to initiate On-Site Service.
- Your organization's user will be contacted by a technician to arrange a suitable meeting place and arrival time for the repair.
- It is the user's responsibility to provide the On-Site Service technician with access to the unit. Additionally, it may be necessary to ship parts directly to your organization's user at the business address provided.
- A final warranty determination will be made by the On-Site Service technician:
 - In-warranty repairs will be performed at no charge.
 - Out-of-warranty repairs will include the charge for labor, parts, shipping (if applicable) and applicable taxes.

OUT-OF-WARRANTY REPAIRS

The cost of repairs deemed to be outside the Panasonic 3-Year Limited Standard Warranty will be the responsibility of the customer. In the event out-of-warranty repairs are required, the customer will be given an estimate of the cost involved and will be asked to approve payment prior to the start of the repair.



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MAJOR METROPOLITAN AREAS

The top 50 major metropolitan areas in the United States are shown on the map below. A service technician will arrive on-site the next business day in the top 50 metropolitan areas. Markets more than 50 miles outside of major areas may require a slightly longer response time.



LOCATIONS OF SERVICE PROVIDERS

Panasonic-approved On-Site Service technicians are available in 250 locations across the United States. These locations are shown on the map below. A next-day response time may be available in these additional areas.



Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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HOT SWAP MANAGEMENT

OVERVIEW

Panasonic's Hot Swap Management provides your users with next-business-day delivery of a customer-owned Toughbook® computer when their Toughbook PC requires service. This Hot Swap unit will be configured with your organization's gold disk image. Once the Hot Swap is received, your user will ship their unit to our National Service Center for repair and restocking. This service minimizes downtime and maximizes productivity.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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SERVICE BENEFITS

- Reduce mobile support burden on your organization's IT resources.
- Optimize organizational and customer satisfaction levels.
- Enhance user productivity by minimizing downtime when units are sent in for service.

SERVICE DESCRIPTION

The Hot Swap Management program requires customer-owned Toughbook computers to be stored at our National Service Center. All Toughbook computers stored will be configured to your organization's requirements and maintained with your organization's current gold disk image. To ensure your Hot Swap units are maintained with your current image, your organization may send an updated image to our National Service Center as new applications are deployed to your users or up to once a quarter.

When your user calls the Panasonic Technical Support hotline, our representative will either resolve the user's problem over the phone or ship a Hot Swap for next-business-day delivery. With this service, Panasonic will provide your organization's users with the support they need to stay productive. Additionally, there will be no shipping charges to and from our National Service Center within the United States for all in-warranty Toughbook computers covered by this program.

SERVICE PROCEDURES

- Your organization's user initiates a Hot Swap request by calling the Panasonic Technical Support hotline at 1.800.LAPTOP5, which is available 24 hours a day, 365 days a year with Toughbook Premier, Toughbook Preferred and Toughbook Plus. Otherwise, it will be available from 8AM to 8PM Monday through Friday, excluding federal holidays.
- A Panasonic representative will work with your user to determine coverage and the source of the problem. If it is determined that a Hot Swap is required, our representative will request the following information:
 - Name
 - Business address—user location
 - Unit model and serial number
 - Date of failure
 - Description of problem
- The Panasonic representative will work with your user to coordinate the shipment of a Hot Swap unit and the return of your user's original unit.
- All requests received by 3PM Eastern time, Monday through Friday, excluding federal holidays, will have a Hot Swap Toughbook computer sent out for next-business-day arrival within the United States.
- Upon receipt of the Hot Swap unit, your user will complete the necessary documentation and ship their original unit to our National Service Center.
- After Panasonic receives your user's original unit, our National Service Center will repair the unit, re-image the hard drive and return it to your organization's Hot Swap inventory.



PRICING INFORMATION

Hot Swap Management must be purchased as part of the original Toughbook computer sale.

SKU	Description	Price*
CF-SVCHSM3Y	3-year Hot Swap Management	\$110 ea.
CF-SVCHSM4Y	4-year Hot Swap Management	\$140 ea.
CF-SVCHSM5Y	5-year Hot Swap Management	\$180 ea.

*Specifications and prices are subject to change without notice.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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DATA PROTECTION

OVERVIEW

Panasonic's Data Protection offers the ultimate data protection, computer theft recovery and asset tracking solution. Panasonic is a preferred provider of Computrace® by Absolute Software. Using any type of Internet connection, Computrace works behind the scenes on your Toughbook® computers to silently and securely contact the Absolute Monitoring Center every 24 hours to report its location. If a Toughbook computer is reported missing or stolen, the machine is flagged to call in every 15 minutes and then the Absolute Recovery Team goes to work.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

TOUGHBOOK®

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SERVICE BENEFITS

- Embedded in the BIOS firmware.
- Remove sensitive data at computer end of life or lease.
- Monitor computers as they change hands and move through your organization.
- Generate asset reports for upgrades, rollouts and computer retirement.
- View daily reports on unauthorized software use and hardware changes.

DATA PROTECTION

Computrace's Data Delete erases and overwrites the data. So once data is removed, it can never be recovered. You can remotely delete data from computers that are on or off of your network.

COMPUTER THEFT RECOVERY

Computrace can recover lost or stolen computers when they go missing. When you report a Toughbook mobile computer stolen, The Absolute Recovery Team immediately goes to work. The Team provides law enforcement with tracking information to pinpoint the physical location of the computer and documentation needed to obtain subpoenas and process search warrants. Depending on the product selected, a Service Guarantee* of up to \$1,000 may apply if a computer cannot be recovered within 60 days of being reported stolen.

SECURE IT ASSET MANAGEMENT

For IT asset management, Computrace gives up to 100% visibility into computer assets:

- Monitor machines as they change hands and move through your organization.

- Engage geolocation functionality to find the location of your computers on a map.**
- Manage leased computers for a nearly perfect return ratio at end of lease.
- Detect and manage users operating outside corporate policies with predefined alerts.
- Identify preventative maintenance tasks to reduce help desk costs.

LEVELS OF PROTECTION

These data protection services are available on all new deployments and, if your organization requires, may also be purchased for an existing deployment. Please consult your Panasonic representative for details.

COMPUTRACE COMPLETE

- Computer Theft Recovery
- Secure Asset Tracking with Advanced Reports
- Data Protection
- Recovery Guarantee*

COMPUTRACE PLUS

- Computer Theft Recovery
- Secure Asset Tracking with Basic Reports
- Data Protection

COMPUTRACE DATA PROTECTION

- Secure Asset Tracking with Advanced Reports
- Data Protection



PRICING INFORMATION

SKU	Description	Price***
CF-SVCASCTC3Y	3-year Computrace Complete	\$129 ea.
CF-SVCASCTC4Y	4-year Computrace Complete	\$159 ea.
CF-SVCASCTC5Y	5-year Computrace Complete	\$189 ea.
CF-SVCASCT3Y	3-year Computrace Plus	\$99 ea.
CF-SVCASCT4Y	4-year Computrace Plus	\$120 ea.
CF-SVCASCT5Y	5-year Computrace Plus	\$141 ea.
CF-SVCASCDP3Y	3-year Computrace Data Protection	\$80 ea.
CF-SVCASCDP4Y	4-year Computrace Data Protection	\$100 ea.
CF-SVCASCDP5Y	5-year Computrace Data Protection	\$120 ea.

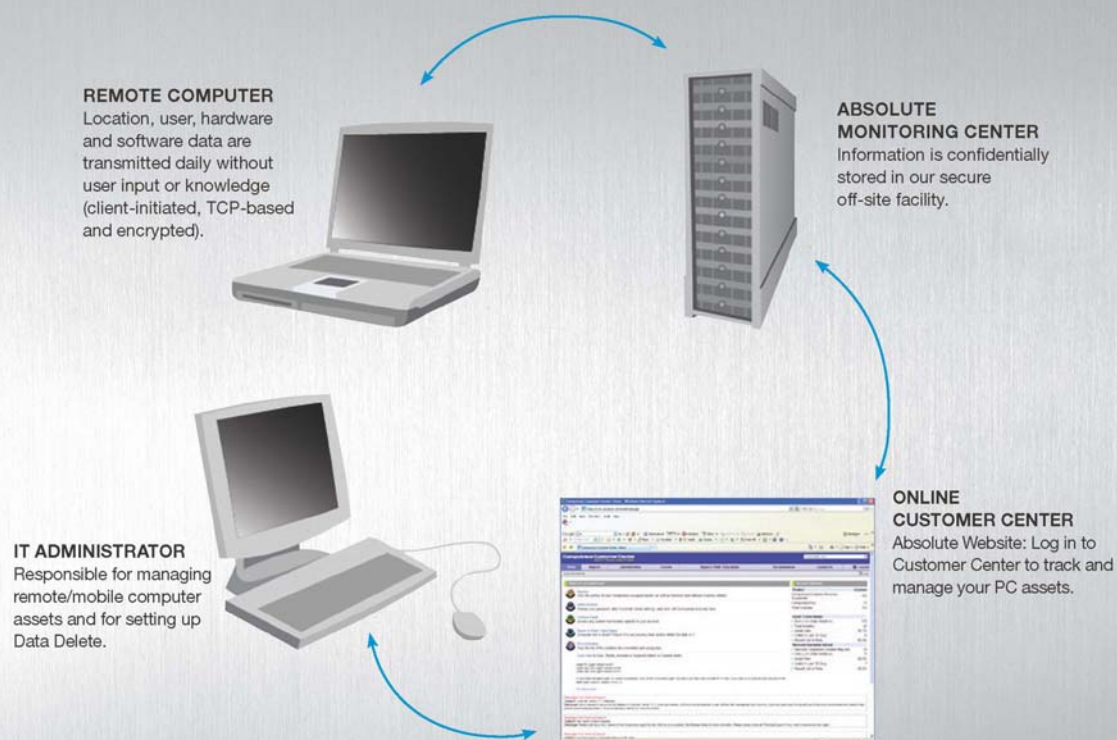
*Certain conditions apply. For full details visit www.absolute.com/Service_Agreement.pdf
 **For a complete list of supported GPS receivers visit www.absolute.com/geolocation
 ***Specifications and prices are subject to change without notice.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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Absolute[®]Software Computrace[®]



Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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EXTENDED WARRANTY

OVERVIEW

Panasonic's Extended Warranty provides your Toughbook® computers with up to an additional two years of Panasonic's excellent Standard Warranty coverage. All Panasonic Toughbook computers come with our 3-Year Limited Standard Warranty. With our Extended Warranty, Panasonic offers coverage extensions for Toughbook computers that will be in use past the expiration of the original Standard Warranty. This warranty makes it easy for your organization to keep Toughbook computers in the field longer. The Extended Warranty program covers all repair issues in the exact same manner as the Standard Warranty.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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WARRANTY BENEFITS

- Reduce the turnaround time for your Toughbook computer repairs.
- Keep your mobile workforce productive by streamlining the repair process.
- Reduce administrative costs caused by out-of-warranty repairs and shipping charges.
- Enhance your organization's budget management process.

WARRANTY DESCRIPTION

All system components are covered under the Extended Warranty, except consumable items such as batteries, screen protectors, etc. This warranty requires that a complete list of model numbers and serial numbers be submitted at the time of purchase.

This warranty covers all repairs in the exact same manner as the Standard Warranty: it covers failures due to defects in materials or workmanship that occur during normal use. It does not cover damage that occurs in shipment; failures that are caused by software or virus issues; operational systems or application corruptions; products not supplied by Panasonic; failures that result from installation, alteration, accident, misuse, introduction of liquid or other foreign matter into the unit and damage that is attributable to acts of God, abuse and neglect.

Additionally, improper maintenance, modification or service by any party other than our National Service Center or a Panasonic Authorized Service Provider will result in out-of-warranty status. A full explanation of the terms and conditions for our Limited Standard Warranty is contained in the owner's manual provided with every Toughbook computer.

PRICING INFORMATION

Pricing for Extended Warranty coverage is based on either 1 or 2-year extensions. This coverage must be purchased as part of the original Toughbook computer sale.

SKU	Description	Price*
CF-SVCLTEXT1Y	1-year Extension (Year 4)	\$200 ea.
CF-SVCLTEXT2Y	2-year Extension (Years 4 & 5)	\$350 ea.

*Specifications and prices are subject to change without notice.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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WARRANTY PROCEDURES

- Your organization's user initiates the in-warranty repair of a Toughbook computer by calling the Panasonic Technical Support hotline at 1.800.LAPTOP5, which is available 24 hours a day, 365 days a year with Toughbook Premier, Toughbook Preferred and Toughbook Plus. Otherwise, it will be available from 8AM to 8PM Monday through Friday, excluding federal holidays.
- A Panasonic representative will work with your user to determine warranty coverage and the source of the problem. If it is determined that either a replacement part or service is required, our representative will request the following information:
 - Name
 - Address
 - Unit model and serial number
 - Date of failure
 - Description of problem
- If it is determined your Toughbook computer is in-warranty and requires shipment to our National Service Center, you will be provided with an authorization number and shipping information to send the unit to us by next-business-day delivery at no charge within the United States with Toughbook Premier and Toughbook Preferred. Otherwise, your organization will pay for the shipping to our National Service Center.
- Our National Service Center will diagnose and repair your unit. Your Toughbook computer will then be returned via next-business-day delivery from our National Service Center at no charge within the United States with Toughbook Premier and Toughbook Preferred. Otherwise, it will be shipped via ground delivery.





PROTECTION PLUS

OVERVIEW

Panasonic's Protection Plus enhances the Toughbook® computer 3-Year Standard Warranty by offering an additional layer of protection against unintentional physical damage. This warranty is designed to complement the warranty on all Toughbook computers. All system components, excluding consumable items, are covered under Protection Plus.

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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WARRANTY BENEFITS

- Enhance the productivity of your mobile workforce.
- Manage budgets more effectively by minimizing out-of-warranty repair charges.
- Increase uptime for your mobile workforce by streamlining out-of-warranty coverage issues.

WARRANTY DESCRIPTION

The Protection Plus warranty provides your organization with added peace of mind. It covers repairs that result from accidental damage during regular use. Items not covered include damage from intentional acts, fire, loss, theft, normal wear (cosmetic) not affecting functionality, improper maintenance, modification by anyone other than our National Service Center or a Panasonic Authorized Service Provider and damage that is attributable to acts of God.

All system components, except consumable items, are covered under this warranty. Consumable items include battery, battery charger, stylus pens and printing on the keyboard. Panasonic may elect to repair or replace the damaged unit, at our discretion, with a model of equal or greater value. This warranty requires that a complete list of model numbers and serial numbers be submitted at the time of purchase.

WARRANTY PROCEDURE

- Your organization's user initiates the repair of a Toughbook computer by calling the Panasonic Technical Support hotline at 1.800.LAPTOP5, which is available 24 hours a day, 365 days a year with Toughbook Premier, Toughbook Preferred and Toughbook Plus. Otherwise, it will be available from 8AM to 8PM Monday through Friday, excluding federal holidays.

Protection Plus must be purchased as part of the original Toughbook computer sale. Coverage for external devices may be available at an additional charge.

SKU	Description
CF-SVCLTNF3Y	3-year Protection Plus
CF-SVCLTNF4Y	4-year Protection Plus
CF-SVCLTNF5Y	5-year Protection Plus

Learn more: 1.800.662.3537 / panasonic.com/toughbook/services

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- A Panasonic representative will work with your user to determine warranty coverage and the source of the problem. If it is determined that either a replacement part or service is required, our representative will request the following information:

- Name
- Address
- Unit model and serial number
- Date of failure
- Description of problem

- All units repaired under the Protection Plus warranty receive next-business-day shipping to and from our National Service Center within the United States with Toughbook Premier, Toughbook Preferred and Toughbook Plus. Otherwise, your organization will pay for the shipping to our National Service Center and we will return the unit to you at no charge via ground delivery.

MAXIMUM BENEFIT

The maximum benefit for Protection Plus coverage is limited to one major failure per unit per year for the LCD, keyboard, hard drive and system board. If a complete unit needs to be replaced, a replacement unit will be provided. The replacement unit will assume the remaining Protection Plus warranty coverage purchased with the original unit. A complete unit replacement will be provided only once during the Protection Plus warranty period. Additionally, Panasonic may replace the screen protection sheet up to once per warranty year when deemed necessary on units in for warranty or Protection Plus service at an authorized location.





3. THIRD PARTY PRODUCTS

Products offered may be manufactured by a third party; however, Contract Vendor must provide the warranty service and maintenance for all third party products on the Master Agreement. Contract Vendor may not offer another manufacture's product holding a Master Agreement without prior approval. Warranty documents for Products manufactured by a third party are preferred to be delivered to the Participating Entity with the Products. Contract Vendor can only offer third party products in a band they have been awarded. Describe proposed warranty in accordance to WSCA-NASPO warranty term.

Panasonic Response: Warranty information for the third-party products Panasonic proposes — specifically, Havis and Gamber-Johnson laptop and tablet mounts — begins on the following full page.

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Havis Standard Limited Warranty



STANDARD LIMITED WARRANTY

1. THE WARRANTY

Havis, Inc. ("Havis") warrants to purchaser ("Customer") that all products sold to Customer that have been manufactured by Havis ("Products") and all accessories to such Products manufactured by Havis ("Accessories") will be free from defects in material and workmanship under normal use and service. Items not covered include damage from intentional acts, fire, acts of God (hurricanes, etc.) loss, theft, cosmetic wear not affecting functionality, and modification by anyone other than an authorized Havis representative. This warranty does not guarantee forward compatibility for any Havis product sold. The above is subject to the terms and conditions set out below (this Warranty is hereinafter described as the "Warranty"). For all other products and components supplied and/or distributed by Havis ("Components"), Havis will pass through all applicable warranties directly to Customer whenever the manufacturer of such Components permits. Havis provides no direct Warranty with respect to Components.

2. LENGTH OF WARRANTY

Havis will be obligated to honor the Warranty only if Customer informs Havis of Customer's problem with the Products or Accessories during the ("TERM") of the Warranty. The Warranty is valid for the TERM and the TERM is dependent on the product category as defined below. Warranty start date is determined from the date of shipment of Products and Accessories from Havis to Customer. Product TERM Lengths are as follows:

- **Mounting Solutions – Lifetime.** Havis Mounting Solution Products (items that do not contain electrical components/boards) are warranted against defects in materials and workmanship for the life of the mounting product. Havis's Lifetime Warranty covers the mount or its components only. The mounted device (i.e. Docking Station, Universal Laptop Mount Tray, ChargeGuard® Auto Shut-off Timer, Rugged Communications Hub & IdleRight® Fuel Management System) is not covered under the Lifetime Warranty. The Mounting Products will not be replaced if damaged due to improper installation.
- **Computing Solutions – 3 Years** (docking stations, universal laptop mounts, expansion hubs)
- **Power Management Solutions – 3 years** (ChargeGuard® Auto Shut-off Timer, IdleRight® Fuel Management System)
- **Transport Solutions – 3 years** (Prisoner and K-9 transport)

3. SOLE REMEDY

Havis's sole liability for any breach of the Warranty will be to: (I) replace or repair any defective and/or non-functioning portion of the Products or Accessories; or (II) if in Havis's sole discretion the above remedy is impractical, to refund the fees paid for the defective products or accessories. Prior to receiving a replacement or refund of any products or accessories, customer must return to Havis the defective products or accessories.

4. WARRANTY DISCLAIMERS

EXCEPT FOR THE WARRANTIES EXPRESSLY SET FORTH HEREIN, WHICH ARE LIMITED WARRANTIES AND THE ONLY WARRANTIES MADE BY HAVIS, THE PRODUCTS, ACCESSORIES AND COMPONENTS ARE PROVIDED STRICTLY "AS IS," AND HAVIS MAKES NO ADDITIONAL WARRANTIES, EXPRESS, IMPLIED, ARISING FROM COURSE OF DEALING OR USAGE OF TRADE, OR STATUTORY, AS TO THE PRODUCTS, ACCESSORIES AND COMPONENTS PROVIDED HEREUNDER.



IN PARTICULAR, ANY AND ALL IMPLIED WARRANTIES OF MERCHANTABILITY, TITLE, SATISFACTORY QUALITY AND FITNESS FOR A PARTICULAR PURPOSE ARE HEREBY DISCLAIMED.

5. TERMS AND CONDITIONS

Damage due to abuse, accident, mishandling, misuse, modification, or misapplication, cancels all of Havis's obligations under the Warranty. Repair of any Product or Accessory by any party other than Havis will invalidate the Warranty.

6. SHIPPING REQUIREMENTS

Upon notifying Havis of a Warranty related claim, Havis will, if appropriate, provide a return material authorization number ("RMA"), for the return of the Product and/or Accessories. If supplied to Customer, Customer will complete the RMA and return it to Havis along with the defective Product or Accessory, transportation and insurance costs prepaid, to Havis at the address noted below. Havis is not responsible for loss or damage, which may occur in transit. Havis will ship the repaired or replaced products and/or Accessories to the source by UPS Ground unless the customer provides additional payment to offset express shipment charges.. All Products and Accessories must be shipped in their original shipping containers or other solid and durable shipping container. Failure to return the defective Product or Accessory to Havis or to otherwise follow these procedures will invalidate the Warranty.

7. ADDITIONAL TERMS

(i) The agents, dealers and employees of Havis are not authorized to make modifications to this Warranty, or additional warranties binding on Havis about or for Products, Accessories or Components. Additional statements, whether oral or written, except signed written statements from an officer of Havis, do not constitute warranties and should not be relied upon.

(ii) Regardless of any other agreement between the Customer and Havis this Havis Limited Warranty will be governed and controlled in all respects by the laws of the State of Michigan, including interpretation, enforceability, validity and construction, without regard to any conflict of law provisions.

(iii) This Havis Limited Warranty constitutes the entire understanding between the parties with respect to the subject matter discussed herein and supersedes any prior discussions, negotiations, agreements and understandings.

(iv) No assignment of the Warranty or of any right or obligation under the Warranty will be made by Customer without the prior consent of Havis. Any assignment of the Warranty without such permission will invalidate the Warranty. Failure to provide proof of purchase to Havis upon request will invalidate the Warranty.



8. COMPANY INFORMATION AND RETURN INFORMATION

All returns for warranty service and concerns, regarding this warranty or otherwise, should be made to:

Mounting, Docking, Power Management:

Attention: RMA Coordinator

Havis, Inc.

47801 Anchor Court

Plymouth, MI 48170

Phone: (734) 656-4100

Consoles & Transport

Attention: RMA Coordinator

Havis, Inc.

75 Jacksonville Rd.

Warminster, PA 18974

Phone: (215) 957-0720



Gamber-Johnson Limited Warranty

LIMITED WARRANTY

We are proud to offer a limited warranty on all Gamber-Johnson products.

Gamber-Johnson warrants to the reseller and the original end user of any Gamber-Johnson product that it will be free from defects in materials and workmanship for the warranty time period specified below. The remedies for a defect in material or workmanship are limited to repair or replacement of any non-conforming product. Gamber-Johnson will repair or replace, without charge, any Gamber-Johnson product that does not conform to its warranty only if a Reseller or an original end user gives us notice of a defect in material or workmanship within the warranty time period specified below.

Mounting Systems (non-electronic products) — All non-electronic products purchased after Dec. 31st, 2009 are protected by Gamber-Johnson's lifetime limited warranty. For any warranty related issues of products purchased prior to Dec. 31st 2009, please contact your Gamber-Johnson's authorized resellers. All MAX3 products come with a standard one-year product warranty.

Mobile Docking Stations & Electronic Products — Warranty time period (from date of original factory shipment) for printed circuit boards, docking connectors, electronic components may vary. Please see individual specifications on these products for further warranty information. All non-electronic components for Mobile Docking Stations are warranted to the limited lifetime warranty.

Gamber-Johnson Product	Factory Warranty	Extended 1 Year	Extended 2 Year
All Panasonic Toughbook Docking Stations	3 Years	PAN WARRANTY 1	PAN WARRANTY 2
All Panasonic Toughpad Office Desk Docking Stations	3 Years	PAN WARRANTY 1	PAN WARRANTY 2
GETAC B300 (7160-0127-xx and 7160-0414-xx) ALL MODELS	1 Year	No	No
GETAC B300 (7160-0461-xx) ALL MODELS	3 Years	No	No
GD- Itronix Duo-Touch, ALL MODELS	1 Year	No	No
GD-Itronix GD8000 (7160-0194-xx) ALL MODELS	3 Years	GD 8000 WAR-1	GD 8000 WAR-2
TabCruzer™ for iPad (7160-0345-xx and 7160-0453-xx) ALL MODELS	1 Year	No	No
TabCruzer™ for all Panasonic Toughpads - ALL MODELS	3 Years	PAN WARRANTY 1	PAN WARRANTY 2
All Standard LIND Power Supplies and Shut-Down Timers (Non-custom)	3 Year	No	No
PDRC Cable Kits	1 Year	No	No

Any failure of any Gamber-Johnson product that is due to damage or misuse, such as excessive force, improper installation, or application of power in excess of specified ratings is not covered by this warranty. The warranty is void on electronic products if the warranty label is removed or altered.



GAMBER-JOHNSON WILL NOT BE RESPONSIBLE FOR ANY INCIDENTAL, CONSEQUENTIAL (INCLUDING LOSS OF BUSINESS OR PROFITS) OR PUNITIVE DAMAGES DUE TO FAILURE OF A GAMBER-JOHNSON PRODUCT. INCIDENTAL, CONSEQUENTIAL AND PUNITIVE DAMAGES ARE EXCLUDED FROM THIS LIMITED WARRANTY. THE FOREGOING WARRANTY IS A LIMITED WARRANTY. THERE ARE NO OTHER WARRANTIES, EXPRESS OR IMPLIED, WHICH EXTEND BEYOND THE DESCRIPTION OF THE WARRANTIES ON THE FACE HEREOF INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF FITNESS AND MERCHANTABILITY.

4. PRODUCT RESTRICTIONS

WSCA/NASPO Requirement: *Responder must agree to adhere to the restrictions in the Scope of Work throughout the life of the Master Agreement. Describe thoroughly how Contract Vendor will manage product restrictions for Participating States.*

Panasonic Response: Panasonic agrees to adhere to the restrictions in the Scope of Work throughout the life of the Master Agreement. Panasonic will use the same methods that we have successfully used on our existing WSCA/NASPO contract to manage product restrictions for Participating States. All Panasonic designated partners / Authorized Resellers appointed and approved by the Principal Procurement Agency (Minnesota) and Participating States are bound by flow down clauses to the requirements of the Master Agreement. Panasonic provides our designated partners / Authorized Resellers with copies of all executed Participating Addendums, along with a matrix (that is updated as new States' addendums) of specific product restrictions, by State, that vary from the standard restrictions specified by the Master Agreement. This includes, where appropriate / required, provisioning and maintenance of separate PSS's for Participating States.

This process is managed by Panasonic's contract manager / POC for the WSCA/NASPO contract, Michelle Chapin, Panasonic's Senior Director, Contracts & Bids. In addition to ensuring that all four of our designated partners / Authorized Resellers receive this information, Michelle Chapin also schedules and conducts regular teleconferences and training sessions for the contract with each partner / reseller's POC to ensure that all contract requirements, and in this context, specifically that all product and service restrictions, for all Participating States are clearly understood. Finally, as part of our internal audit and reporting process, both Michelle Chapin and her staff review all sales reports to ensure that product restrictions are being followed for all Participating States.

5. MAINTAINING THE PRODUCT AND SERVICE SCHEDULE (PSS)

WSCA/NASPO Requirement: *Contract Vendors will develop and maintain an electronic Product and Service Schedule (PSS) which identifies a complete listing of all products and services included in the awarded Master Agreement as well as individual Participating State's PSS's. It is understood that manufacturer's pricing models will vary and final negotiation of how the PSS is presented will be finalized upon award. The PSS will be available for audit purposes and end users to verify pricing based on the minimum discounts provided off a designated base line price list. The minimum discounts and designated price list must be provided upon request. The PSS may contain the following information:*

- *Band number*
- *Category*
- *Product Brand*
- *Item number*
- *Item description*



- *List Price*
- *Discount provided*
- *Discounted price*

PSS is to be maintained as follows:

1. *The PSS prices for Products and services will conform to the guaranteed minimum discount levels*
2. *The Contract Vendor may make model changes; add new Products, and Product upgrades or Services to the PSS.*
3. *The Contract Vendor agrees to delete obsolete and discontinued Products from the PSS*
4. *The Contract Vendor will work with each State to develop a satisfactory PSS reflecting the individual States restrictions.*

The state reserves the right to make PSS format changes throughout the life of the master agreement.

Contract Vendor will request changes to the PSS utilizing an Action Request Form (ARF). A sample has been provided in the Section 6. This ARF will be finalized upon negotiations and reaffirms and tracks changes made to the Master Agreement. Changes may be made quarterly.

Panasonic Response: Panasonic agrees to all of the terms and requirements of the Master Agreement with respect to the Product and Services Schedules (PSS). As we have for our current WSCA/NASPO contract, Michelle Chapin, Panasonic's Senior Director, Contracts & Bids will be the primary POC for the maintenance and update of the PSS, and will be responsible for ensuring the accuracy of the PSS for the Master Agreement, and separate PSS's for Participating States (when required by individual State's Participating Addendums and Product Restrictions – see also section 4 above).

Michelle Chapin and her staff will ensure that all designated partners / Authorized Resellers have, at all times, current and approved PSS schedules for the Master Agreement and individual States. A copy of the PSS will be available to all WSCA/NASPO purchasers, or the Contracting Officer at all times by request. The PSS's will also be available at all times through the online sales catalogs as required for website functionality. This provides for easy access to each PSS's for audit purposes for the timeframe associated with each purchase.

Panasonic understands that the PSS may be updated quarterly, and any update requests will be submitted for approval using the required Action Request Form as specified by the solicitation and Master Agreement.

Each PSS will accurately reflect the approved products, services, pricing and discounts. Panasonic will ensure that the PSS archive that is posted to Panasonic's and our designated partner / reseller sites – eMarket sites (as applicable), are correct. This verification will be performed when new PSS's are released and posted after change approval by the Contracting Officer and Participating States. Michelle Chapin and her staff will use the approved PSS's in the self-audit process to ensure that sales prices reported are consistent with the current (at time of purchase) approved PSS, and that all appropriate discounts were applied to sampled (audited) sales transactions by our designated partners / Authorized Resellers.



6. WARRANTY AND MAINTENANCE

WSCA/NASPO Requirement: *The Contract Vendor shall ensure warranty service and maintenance for all equipment, including third party products provided. Describe in detail how the responder will secure warranty for all products and services. The Contract vendor agrees to facilitate the Manufacturer or Publisher warranty and maintenance of third party products furnished through the Master Agreement. Describe in detail how the responder will secure warranty for all products and services.*

Panasonic Response: While not related to complaint resolution processes, we have provided information with respect to our current Warranty Support turnaround times for product repairs / service. Panasonic operates one of North America's most effective support centers, which all Participating States can reach through 1-800-Laptop5, **which is U.S.-based support.** Our National Service Center in North America is stocked with over \$5,000,000 in components located which provides our customers with a 98%+ parts availability rate for the past 6 years. Further, Panasonic maintains parts availability for discontinued models for a committed period of 5 years. Repair procedures and turnaround time are detailed below.

Turnaround Time

Panasonic average turnaround time on Toughbook repairs over many years has been 1.65 days. The 1.65 days does not include the one (1) day for overnight freight to the National Service Center (NSC) or the one (1) day for return overnight freight back to the client. This figure does also not include the day the unit arrives at the NSC, as it may arrive on the early am shipment, or possibly not until later in the work day. Shipping charges for in-warranty repairs are paid for by Panasonic.

- Technical assistance via the Panasonic Technical Support Hotline is available at no additional charge via 1-800-LAPTOP5. This resource is available 7x24x365. Average time on hold has been reduced to less than 60 seconds.
- The Panasonic Priority Exchange Program provides for overnight replacement of customer installable modules (i.e. a/c adapter, hard disk drive, DVD drive, battery, etc.). This program is included for all units that are deemed "in warranty," and includes at no additional charge overnight shipping of the item to the customer via overnight service. Also, a return shipping carton and tag are supplied for return of defective module to Panasonic. Defective components not received back at the National Service Center will be charged at the standard price.
- Internet-based customer resource assistance can be found at no additional charge at <http://www.panasonic.com/business/toughbook/computer-support-home.asp>. This resource provides updated drivers, BIOS enhancements, owner's manuals, etc. on the Panasonic Toughbook homepage.

Hardware Repair Services

Panasonic provides two methods of requesting hardware repair services; phone-in via 1-800-LAPTOP5 (527-8675) or e-mail at RMAREQ@us.panasonic.com. These methods allow access to our Whole Unit, Priority Exchange and International service procedures.

**Standard Phone-in Procedure** (for all service options):

Customer calls the Panasonic Computer Support Hotline at **1-800-LAPTOP5 (527-8675)** to speak to a Panasonic Technical Support Specialist (TSS). The TSS will request the following information:

- Contact Name
- Contact Phone
- Model Number (Notebook)
- Serial Number (Notebook)

The TSS will enter this data into the hotline/dispatch system.

The TSS will troubleshoot the customers unit and determine if a hardware problem exists. If no, the TSS assists the customer in resolving the O/S or application software issue. Once the issue is resolved the call is ended. If yes, the TSS makes a preliminary determination of the in-warranty vs. out-of-warranty status of the unit based on the problem description and serial number. They will also determine the best process to resolve the customers issue; either through Priority Exchange or Whole Unit Service procedures. Please see detailed procedures below

Priority Exchange Service Procedure (In Warranty Only available only in the U.S.)

For in-warranty units, Panasonic can ship a replacement component overnight, if the problem detail indicates failure of an end user replaceable component. These components vary by model, but for most models include the AC Adapter, battery, floppy drive, CD/CDRW/DVD drive, or hard drive.

Phone-in (continued from standard phone in procedure):

1. The TSS checks availability of requested components in the hotline/dispatch system.

If component is not available, the caller is offered Whole Unit Service. If component is available, the TSS will request the following additional information:

- Company Name
- Company/Contact Address
- E-mail Address
- Model Number (Component)
- Serial Number (Component, when available)
- Problem Description

2. The TSS enters data into hotline/dispatch system and issues RMA numbers for each component. The call is ended and the component is prepared for shipping to the customer.
3. Upon receipt of the replacement component, the end user follows the included instructions and ships the defective component back to the repair center using the enclosed airbill. Panasonic pays the shipping cost in both directions.

Note: When shipping units under the Panasonic shipping account, **no** insurance is necessary.



Upon return receipt of the defective component, The Panasonic National Repair Center will log the component into the system as received. If the defective component is not returned within 30 days of receipt of replacement component, an invoice for the component will be issued to the customer.

E-mail :

1. The customer's representative sends an e-mail to RMAREQ@us.panasonic.com.
E-mail requests will be answered within 4 business hours (9:00am – 5:00pm EST, Mon.-Fri.) by one of the following:
 - Albert Alston – Senior Technical Specialist
 - Joe Carney – Technical Support Manager

The pre-defined form attached to the e-mail **must** include the following information for each unit and each component to be repaired or replaced:

- Company Name
 - Company Address
 - Contact Name
 - Contact Phone
 - E-Mail Address
 - Model Number (Notebook)
 - Serial Number (Notebook)
 - Model Number (Component)
 - Serial Number (Component, when available)
 - Problem Description
2. Panasonic representative determines the In Warranty vs. Out of Warranty status of the unit and component based on the Problem Detail and Serial Number of Notebook stated on the RMA request form.
 3. Panasonic representative checks availability of requested component/ components in the hotline/ dispatch system.
 4. If component is not available or not in warranty, the customer is notified by e-mail and offered either an In-Warranty or Out-of-Warranty Whole Unit Service.
 5. Panasonic representative enters data into hotline/dispatch system and assigns RMA numbers for each component.
 6. Panasonic representative “replies to all” via e-mail back to the customer. Warranty status and component availability is identified on same form and noted in e-mail.
 7. Upon receipt of the replacement component, the end user follows the included instructions and ships the defective component back to the repair center using the enclosed airbill. Panasonic pays the shipping cost in both directions.
Note: When shipping units under the Panasonic shipping account **no** insurance is necessary.
 8. Upon receipt of the defective component, The Panasonic National Repair Center will log the component into the system as received. If the defective component is not returned



within 30 days of receipt of replacement component, an invoice for the component will be issued to the customer.

Whole Unit Service Procedure

Phone-in (continued from standard phone-in procedure):

1. The TSS will request the following additional information:
 - Company Name
 - Company/Contact Address
 - E-mail Address
 - Problem Description
 - Shipping box needed (In Warranty Only)
2. All units are boxed in approved containers (customer can re-use boxes that are determined to be in acceptable shipping condition). Panasonic does not provide boxes, free of charge for Out of Warranty Service.
3. All boxes must have the RMA number corresponding to the unit inside written clearly on the outside of each box.
4. All units are shipped in for service to the Panasonic National Repair Center using DHL overnight service (In Warranty Service Only). Panasonic does not provide shipping for Out of Warranty Service. **Note:** When shipping units under the Panasonic shipping account, **no** insurance is necessary.
5. Upon receipt, all units are logged into the system as received.

(IN WARRANTY)

1. Units are distributed to techs and evaluated for In Warranty vs. Out of Warranty status. Unit is repaired, tested and QC'd twice before being re-boxed for shipment back to the customer.
2. Repaired units are shipped back to customer using DHL overnight service.

Note: When shipping units under the Panasonic shipping account **no** insurance is necessary.

(OUT OF WARRANTY)

1. Units are distributed to techs and evaluated for In Warranty vs. Out of Warranty status. An estimate of repair is prepared for approval.
2. Panasonic National Repair Center will e-mail or phone (**Contact person or department to be defined by the customer**) the customer with an estimate for approval. When the estimate is approved unit is repaired, tested and QC'd twice before being re-boxed for shipment back to the customer. If the estimate is disapproved the customer is billed an estimate, box, shipping and handling fee and the unit is returned without repair.



3. Repaired or not repaired units are shipped back to the customer. The customer determines the method of shipment. Panasonic does not cover the cost of shipping for Out of Warranty Service.

E-Mail:

1. The customer representative sends an e-mail to RMAREQ@us.panasonic.com. This e-mail will be answered within 4 business hours by one of the following:
 - Albert Alston – Senior Technical Specialist
 - Joe Carney – Technical Support Manager
2. The pre-defined form attached to the e-mail **must** include the following information for each unit to be repaired:
 - Company Name
 - Company Address
 - Contact Name
 - Contact Phone
 - E-Mail Address
 - Model Number (ex. CF-72XXXXXX)
 - Serial Number
 - Problem Description
 - Shipping box needed (In Warranty Only)
3. Panasonic representative makes a preliminary determination of the In Warranty vs. Out of Warranty status of the unit based on the Problem Description and Serial Number of the Notebook stated on the RMA request form.
4. Panasonic representative enters data into hotline/dispatch system and assigns RMA numbers for each unit.
5. Panasonic representative “replies to all” via e-mail back to the customer. Warranty status is identified on same form and noted in e-mail.
6. All units are boxed in approved containers (the customer can re-use boxes that are determined to be in acceptable shipping condition). Panasonic does not provide boxes, free of charge for Out of Warranty Service.

All boxes must have the RMA number corresponding to the unit inside written clearly on the outside of each box.
7. All units are shipped in for service to the Panasonic National Repair Center using DHL overnight service (In Warranty Service Only). Panasonic does not provide shipping for Out of Warranty Service.

Note: When shipping units under the Panasonic shipping account, **no** insurance is necessary.
8. Upon receipt, all units are logged into the system as received.



(IN WARRANTY)

Units are distributed to techs and evaluated for In Warranty vs. Out of Warranty status. Unit is repaired, tested, and quality checked (QC'd) twice before being re-boxed for shipment back to the customer. Repaired units are shipped back to the customer using DHL overnight service.

Note: When shipping units under the Panasonic shipping account **no** insurance is necessary

(OUT OF WARRANTY)

1. Units are distributed to techs and evaluated for In Warranty vs. Out of Warranty status. An estimate of repair is prepared for approval.
2. Panasonic National Repair Center will e-mail or phone (**Contact person or department to be defined by the customer**) the customer with an estimate for approval. When the estimate is approved unit is repaired, tested and QC'd twice before being re-boxed for shipment back to the customer. If the estimate is disapproved the customer is billed an estimate, box, shipping and handling fee and the unit is returned without repair.
3. Repaired or non-repaired units are shipped back to the customer. The customer determines the method of shipment. Panasonic does not cover the cost of shipping for Out of Warranty Service.

The method of shipment for all non-repaired units should be UPS Ground unless otherwise specified by the customer. In an effort to conserve costs, every effort will be used to retain the carton and packing the customer used to ship the unit to the National Repair Center.

In-Warranty Units - Panasonic pays for all cost of service, including labor, parts, boxes, shipping and handling and all applicable taxes.

Note: When shipping units under the Panasonic shipping account, **no** insurance is necessary.

Field-based Customer Service Reviews

To ensure the highest quality of technical service, Panasonic's management team continually monitors our technical support hotline, field service managers and technical service managers to ensure that Panasonic's response guidelines are being met or exceeded. The Panasonic business goal is to provide our customers with a response within four business hours, whether they contact us by phone or email. This means that as our customer, any issue you have will be addressed no later than the next business day.

Technical Field Service Managers

Panasonic has 40 Technical Service Managers located across the United States in relation to our sales regions. Their focus is on hardware, but they have also been trained on the business applications and challenges for their industry they support. Our sales team also uses their support during the pre-sale stages to ensure that each customer deploys the right solution. In addition, they are responsible for reviewing and tracking customer service histories; and when an anomaly is identified, they will investigate it further so that recommendations can be made to minimize an issue the customer is experiencing.



These Managers reside in the regions identified on the map below to provide on-site customer service. They perform Customer Service Patrols to review customer satisfaction levels with our products, our technical support, and our services. Additionally, they gather customer performance data and report it to the National Service Center to make sure similar deployments are in-line with each other. And, when necessary, they can set-up and execute service projects.

Note: Many of our Technical Field Service Managers are based in NJ, our corporate headquarters, to assist with major deployments and access to factory personnel.

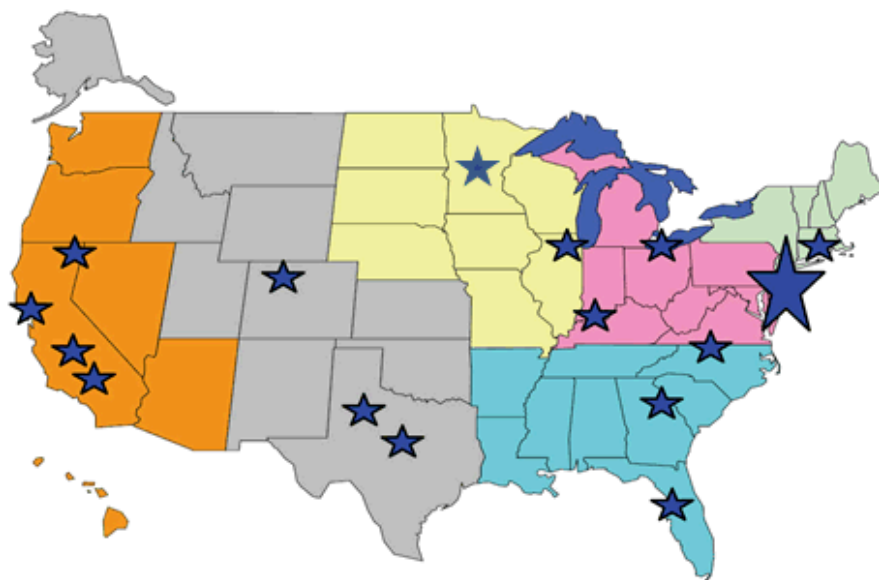


Figure 1: Technical Field Service Manager Territories and Locations

7. LEASING

WSCA/NASPO Requirement: *Individual Participating States and Participating Entities may enter in to lease agreements for the products covered in the Master Agreements resulting from the RFP, if they have the legal authority to enter into these types of agreements. The Participating Addendum by each State will identify if and how leasing agreement terms will be conducted.*

Panasonic Response: Panasonic offers multiple leasing options to those States that choose leasing as an acquisition method. We understand that details regarding leasing agreement terms will be managed at the State / Participating Addendum level.

8. DELIVERY

WSCA/NASPO Requirement: *Delivery of ordered product should be completed within thirty (30) calendar days after receipt of an order, unless otherwise agreed to by the ordering agency.*

Panasonic Response: Like on our current contract, Panasonic agrees to deliver standard configuration products to purchasing entities within 30 days after receipt of a valid purchase order, or in accordance with the schedule in the purchasing entity's purchase order for potential pre-arranged delivery schedules. All custom configuration products shall be shipped within



approximately 60 days after receipt of a purchase order, or in accordance with the schedule in the purchasing entity's purchase order for potential pre-arranged delivery schedules. Product delivery will be made to the purchasing entity by an authorized Panasonic reseller(s) who are approved Panasonic partners on the WSCA / NASPO contract.

9. FREIGHT

WSCA/NASPO Requirement: *All prices shall be FOB Destination, prepaid and allowed (with freight included in the price), to the address, receiving dock or warehouse as specified on the ordering agency's purchase order. In those situations in which the "deliver-to" address has no receiving dock or agents, the Contract Vendor must be able to deliver to the person specified on the PO without additional cost. If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance in order for the customer to determine if the additional cost will affect the decision to utilize the Contract Vendor.*

Panasonic Response: Panasonic agrees, and all prices will be FOB Destination for prepaid shipping. Deliveries will be made to the individual identified on the PO without additional cost for situations in which there are no receiving docks or agents as specified. Should special circumstances require an additional charge for delivery in these situations, the customer will be notified in advance in order to provide the customer with the option to change / cancel / or utilize a different vendor for the order as required by the contract.

10. VENDOR PERFORMANCE MEETING

WSCA/NASPO Requirement: *An annual vendor performance meeting may be held each year with the WSCA-NASPO Sourcing Team. Participation by the Contract Vendor is mandatory. Historically vendor performance meetings have been held in the State of Minnesota.*

Panasonic Response: Panasonic understands this requirement, and, as we have on the current contract, will be available in person for annual vendor performance review meetings. We have previously attended these meetings in Minnesota as is anticipated on for this new contract. We simply request that meetings be scheduled in as much advance as possible for travel arrangement purposes and scheduling of our resources.

11. AUDITING

WSCA/NASPO Requirement: *Contract Vendors agree to audits, including but not limited to the Lead State or 3rd party to ensure products sold, pricing and administrative fees are compliant with Master Agreement terms and conditions.*

Responders must describe:

- *how the responder regularly self-audits the Master Agreement to ensure compliance*
- *how an end user will be able to self-audit to ensure quotes provided are at the minimum discount off list price*
- *how often the web pricing and invoicing is audited to insure contractual compliance*
- *reporting mechanisms available such as Invoice reports which will assist in State's ability to audit the Master Agreement through vendor supplied reporting tools*
- *how the responder ensures that States with multiple Master Agreements are monitored to ensure purchases are correctly booked with the correct Master Agreement*



Panasonic Response: Panasonic and each of our Authorized Resellers has reviewed and acknowledges acceptance of audit requirements throughout the period of performance, as well as requirements to retain all records and transactions for a period of seven (7) years past contract termination.

With respect to audit timeframes, we suggest either bi-annual or annual audits representing WSCA selected Transaction / Item / Participating State Record samples. The audit method that we would recommend is comparison / reconciliation of the following datasets:

- Reported Transactions
- MSRP in Effect for Transaction
- Participating State Payments
- Contract Fee Payment Record

12. SELF-AUDIT

WSCA/NASPO Requirement: *Vendors are required to conduct at a minimum a quarterly self-audit, unless approved by the Lead State. The audit will sample a minimum of one tenth of one percent (.001) of orders with a maximum of 100 audits per quarter conducted. For example: Up to 1,000 sales = 1 audit; 10,000 sales = 10 audits; Up to 100,000 sales = 100 audits. This will be a random sample of orders and invoices and must include documentation of pricing. Summary findings are to be reported to Lead State with actions to correct documented findings.*

Panasonic Response: Panasonic works with its administrative arm, our partner Synnex to ensure ongoing compliance with the WSCA contract. When our reseller partners request a quote, the cost is provided and is based off the noted discount for the WSCA contract from MSRP at that time. Synnex also will perform an additional review of the end user's pricing at the time of order and advise the reseller if there is any discrepancies. They do this for each quote.

End users can request the SRP Master list and review the discount structure or view the pricing discounts via the Panasonic WSCA contract site to ensure the quote is priced correctly. The end user can also request via the WSCA support email to further assure the compliance with the contract (WSCA@us.panasonic.com).

We will update web pricing and perform invoice audits as needed (such as when new technology becomes available on the contract), send through the updated pricelist to Contracting for approval, then post the updated information upon approval.

Reporting

Panasonic is pleased to work with each State to provide customized reports and process data as needed. We will provide specific reports to respective States and customize them to the best of our ability in order to help them audit the Master Agreement. To ensure that States with multiple Master Agreements reconcile purchases with the correct Master Agreement, Panasonic works through our administration support partner on this contract (Synnex) and mandates that the reseller partner work with the end user to note the contract number on their quotes and purchase order. Panasonic will consult with the customer with any questions regarding the contract or its process pertaining to this.



13. PREFERENCE PROGRAMS

WSCA/NASPO Requirement: *Describe experience and capacity to meet minority and women business enterprises and other local purchasing preferences that vary among potential Participating Entities, including but not limited to the use of these businesses in their partner relationships.*

Panasonic Response: Throughout our history we have made every effort to include small businesses, including those that have qualified as disadvantaged and economically challenged businesses, Veteran-Owned Businesses, HUBZone Businesses, and Woman-Owned businesses, in obtaining services that may be required during the performance of our work and distribution of our products. As such, Panasonic is fully committed to support preference programs as specified by the Government and delineated in public law 95-507, as well as preference requirements as delineated by Minnesota laws and statutes. Additionally, throughout the period of performance, Panasonic will also strive to meet the preference program requirements for each Participating State. Through our efforts, we actively:

- Promote the small business contracting / partnership activities of Panasonic
- Develop and maintain source lists for potential small / disadvantaged business partners
- Ensure procurement packages and subcontract solicitation information is concise and precise
- Identify and engage potential small business resources
- Oversee the recordkeeping and administrative process related to small business subcontracting
- Monitor goals
- Prepare and submit timely reports to the Government where applicable
- Provide technical assistance to small / disadvantaged businesses in compliance with program requirements

For this contract, Panasonic designated and Authorized Resellers proposed for participation who can assist Participating State Agencies in meeting small / disadvantaged procurement goals are identified as follows:

Participating Panasonic Reseller	Diversity / Preference Status
GovDirect, Inc.	Small Woman-Owned Business
Minnesota small business	Main Sales Office located in MN

14. GEOGRAPHIC OFFERING

WSCA/NASPO Requirement: *While the primary purpose of this solicitation is to select a Responders who can offer all products and services within a band for all Participating States, to encourage small business participation Responders are permitted to submit a proposal on more limited geographical areas.*

Clearly describe the geographical limits (e.g. by State name) if proposing a geographical area less than that of all Participating States. Identify at least one State. If a Proposer elects to submit a Proposal for a single State then the Proposer will be willing to supply the entire State.



The option to grow the business to other States may be allowed upon approval of the WSCA-NASPO Management Board.

The proposer will be evaluated on the same criteria as all other vendors and referred to the identified State for consideration of a Master Agreement.

Panasonic Response: Panasonic is pleased to work with each respective State based on the Participating Addendum to offer specific reseller partners for that respective State, in that respective State. Panasonic's offering encompasses all WSCA/NASPO participating states, and we have reseller partners located across the United States. Panasonic partners on our WSCA / NASPO team include both small and large business partners (designated resellers), including one small business in Minnesota and one Woman-Owned Business.

15. MASTER AGREEMENT TERMINATION

WSCA/NASPO Requirement: *Upon termination or expiration of the Master Agreement awarded from this RFP the following will occur:*

- All websites, on-line offering systems and Electronic Catalog functions supported and/or available as part of the Master Agreement will cease and be removed from public viewing access without redirecting to another website.*
- If approved by the Lead State, Customer data/user accounts acquired during the term of the Master Agreement shall be destroyed or returned to the State at the request of the Participating State's administrator unless required to maintain per audit.*
- No references to the Master Agreement shall be made on the Contract Vendor's commercial website without permission by the Lead State.*
- If approved by the Lead State, hard copy catalogs and promotional literature shall be destroyed or returned to the Participating State at the end of the Master Agreement term upon the request of the Participating State.*

Panasonic Response: Panasonic agrees to the contract / master agreement termination terms as stated, and will take the appropriate action upon expiration or termination to implement each requirement.

16. PREMIUM SAVINGS PACKAGE PROGRAM

WSCA/NASPO Requirement: *Contract Vendors who participate in the PSP program commit to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals, as determined by the Participating Entities. Provide marketing plan of the PSP Program including leading with PSP Program and displaying prominently on websites to market aggressively to all States.*

Panasonic Response: As we have on the current contract, Panasonic will coordinate with WSCA/NASPO and Participating States to offer Premium Savings Packages that will remain stable for agreed upon periods of time. Panasonic will support these PSP's with marketing, including prominent featuring on the contract's catalogs. We will note however, that we have not seen significant activity during the current contract periods of performance with respect to PSP's. This is due to the specialized nature of the Toughbook ruggedized computers, and the



fact that in almost all cases, customers want customized Toughbook configurations / configurations that are specific to their applications for which Toughbooks are designed.

17. PROMOTIONS

WSCA/NASPO Requirement: *Contract Vendors are allowed to provide promotions for deeply discounted products based on their inventory and sales. Promotions will also provide increased savings to States. The Contract Vendors will be responsible to market these offers. Describe what kind of promotions will be available and how marketing will be conducted.*

Panasonic Response: As we have during the current periods of performance on this contact, Panasonic will continue to offer deeply discounted promotions for products based on existing inventory. These promotions have typically been done on a quarterly basis, providing sufficient time for offer approvals, etc. Michelle Chapin, Panasonic's Senior Director, Contracts & Bids and her staff will manage all promotion programs and she and her staff will ensure that designated partners / Authorized Resellers are aware of, and promoting all such specials as agreed to by each State and the Principal Procurement Agency (Minnesota).

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Section B – Response Requirements: ENVIRONMENTAL

1. ENVIRONMENTALLY PREFERABLE PURCHASING COMMITMENT

WSCA/NASPO Requirement: *Explain commitment to environmentally preferable purchase specifically in the areas below.*

- a. *End of life management: Include detailed information regarding takeback, recycling and trade in programs available*
- b. *Environmental solutions: Provide detail on how additional value is provided regarding environmental solutions such as selling refurbished/remanufactured toner and equipment. Outline how your company is willing to work with the State and the manufacturers to minimize impact on the environment. Specifically address:*

MATERIALS - manufacturer declaration on reduction / elimination of hazardous materials i.e.; mercury and lead.

PRODUCT – In general how does the responder identify product longevity, percent of packaging and packing materials that are recycled/reusable, availability of replacement parts for life extension, cost, and complication to upgrade.

CORPORATE – detail if company has in place regarding sell/procurement of refurbished/remanufactured products.

- c. *Environmental certifications. Describe how certifications/registrations are identified on the website; as well as labels on equipment and/or packing list.*

Panasonic Response: Our response begins below.

End-of-Life Management

Panasonic provides customers with comprehensive options for end of life and trade-in programs for the Toughbook line of products. Panasonic programs are consistent with our Environmental Control Policy and Corporate Social Responsibility Initiatives as also addressed in response to requirements Section 13.D (below). Elements of our programs include (but are not limited to):

Eco-friendly Initiatives

Panasonic has been recognized for its environmental policies and pledges to remove 300,000 tons of carbon dioxide emissions by 2010. Over the life of a product – from concept to retirement – manufacturing can often have the biggest impact on the environment. Panasonic is committed to making sure that manufacturing of Toughbook computers has the smallest environmental effect possible – Making Toughbook green laptops even more eco-friendly.

Engineered Green

Panasonic is committed to building Toughbook products in an environmentally sound way. All Toughbook laptops are engineered green and manufactured in “Clean Factories” where at least 98% of generated waste is recycled. Panasonic continues to produce products with materials that are safer for people and the environment. All Toughbook products have an EPEAT Silver and Energy Star rating in addition to being ISO14000 and RoHS compliant.



Reduction of Waste

Toughbook laptops are designed with more resilient materials than other mobile computers. One example is the use of eco-friendly magnesium alloys, which are lightweight and have high corrosion resistance. These materials correlate to longer life spans – and less waste. In addition, Toughbook computers have other attributes that make them better to use and safer for the environment including batteries that have longer life spans require fewer charges.

Recycle, Remarket, Reuse

Panasonic offers a computer recycling program as well as services to remarket and reuse retired Toughbook computers. All recycle, remarket and reuse options include the removal of data from hard drives, in accordance with Department of Defense (DoD) guidelines, so that crucial information does not end up in the wrong hands. In addition, all Environmental Protection Agency (EPA) and Electronic Product Environmental Assessment Tool (EPEAT) standards are strictly followed to ensure minimal environmental impact. Panasonic will recycle Toughbook laptops that have reached the end of their life cycles in accordance with environmental standards and DoD data security guidelines. With Panasonic's remarket service, organizations can not only be environmentally conscious but also get money back for use on future Toughbook purchases.



With the reuse program, customers wishing to donate Toughbook laptops can do so – and get a tax credit too. This environmentally-friendly option is provided by Panasonic, which will donate the laptops; for example, recently-donated Toughbook laptops issued through this process were used to help build a library in Ghana, which will benefit as many as 300 children in the area.

Panasonic End of Life / Trade-In Program

The following information describes the Panasonic End of Life and Trade-in program. The information provided is also located online at:

- <http://www.panasonic.com/business-solutions/green-recycling-program.asp>

Panasonic offers many services as outlined below:

- **Recycle:** Panasonic offers a recycling program in accordance with environmental standards for products that have reached the end of their life cycles. The program is free to both individuals and organizations.
- **Remarket:** Thanks to Panasonic's remarketing service, organizations can not only be environmentally-conscious but also save money on the purchase of future Panasonic Solution Company products. The service provides organizations with credit for currently owned Panasonic Solution Company products that can be used toward the purchase of new Panasonic products. For the Toughbook product, the service also ensures that data is wiped from the mobile computer hard drives.
- **Reuse:** With the reuse program, Panasonic will assist customers wishing to donate their used Panasonic product.



Eligible Equipment includes:

- Laptops / Notebooks
- Tablet PCs
- PDAs
- Monitors (LCD / CRT)
- Systems / Desktops / Workstations
- Digital Cameras
- Data Center equipment
- Fax Machines
- Networking equipment
- Telecommunication equipment
- Plasmas
- Point of Sale equipment
- Printers
- Projectors
- Servers
- Storage

Standard Services provided include:

- Data Security: DOD 5220.22-M standard compliancy data erasure of each hard drive or media.
- Depot audit: diagnostic test, configuration ID, grade, ID cleanse and standard report.

Environmental Solutions

WSCA/NASPO Requirement: *Environmental solutions: Provide detail on how additional value is provided regarding environmental solutions such as selling refurbished/remanufactured toner and equipment. Outline how your company is willing to work with the State and the manufacturers to minimize impact on the environment. Specifically address:*

MATERIALS - manufacturer declaration on reduction / elimination of hazardous materials i.e.; mercury and lead.

PRODUCT – In general how does the responder identify product longevity, percent of packaging and packing materials that are recycled/reusable, availability of replacement parts for life extension, cost, and complication to upgrade.

CORPORATE – detail if company has in place regarding sell/procurement of refurbished/remanufactured products.

Panasonic's Eco-conscious Initiatives

Panasonic has a vision to become the No. 1 Green Innovation Company in the Electronics Industry by 2018, when Panasonic will celebrate its 100th anniversary. Panasonic aspires for global excellence as a Green Innovation Company, encompassing two goals: *Green Life Innovation* to realize green lifestyles that enrich people's lives, and *Green Business Innovation* to produce further innovation in our business styles.



Figure 2: Panasonic Green Plan 2018

Eco-Manufacturing

Over the life of a product — from design concept to its useful end of life — manufacturing can often have the biggest impact on the environment. Panasonic is committed to minimizing the environmental impacts from the manufacturing process. Among the company's initiatives to minimize its manufacturing impacts include:

- All Panasonic products, including mobile computers, flat-panel displays, DVD players, digital cameras and cellular telephones, are built using lead-free soldering.
- Use of plastic resins are kept to a minimum to facilitate easier recycling.
- By combining more effective use of our limited resources with recycling-oriented manufacturing, Panasonic contributes to the development of a sustainable society.
- To learn more about Panasonic's approach to resource recycling,
- Panasonic further aims to reduce its environmental impact to as close to zero as possible in all of our factories worldwide. Specifically targeted are a reduction in factories' CO2 emissions, total waste generation, and chemical substance releases.

Eco-conscious Product Initiatives

Panasonic uses a product assessment system that evaluates the environmental impacts of our products and services beginning at their planning and design stages. Based on our demanding criteria, we accredit our products and services that have achieved top environmental performance in the industry as Superior Green Products. The accreditation criteria for our Green Products includes their performance in terms of prevention of global warming (product efficiency), effective utilization of resources and management of chemical substances. Products are compared to both our own models and our competitors' products.



One key initiative is to greatly expand the use of recycled content in our products. For our 2018 product line-up, Panasonic has set a recycled content goal of 16% post-consumer recycled content materials.

Milestones and Awards

Panasonic's reputation as an environmentally conscious company dates back to its founder, Konosuke Matsushita, and his belief in putting people before products.

From the creation of a Pollution Committee in 1970 and a Corporate Environmental Management office in 1971, Panasonic has a history of proactive environmental management. This includes formation of a CFC Reduction Committee in 1988, creation of our Environmental Charter in 1991, publication of Panasonic's first Environmental Report in 1998, ISO 14001 certification for all Panasonic factories in 1998, adoption of a 10 year Green Plan in 2001, and most recently establishment of our current Green Plan 2018.

Panasonic has earned a number of environmental accolades over the years based on our environmental activities, policies, and products. Among our recent recognition includes:

- 2013 ENERGY STAR Partner of the Year Sustained Excellence
- 2012 Interbrand's Global Best Green Brands (#6 ranking)
- 2012 Top 100 in Newsweek's Green Rankings of Global Companies
- 2012 EPA's Most Sustainable Materials Electronics Challenge
- 2012 ENERGY STAR Sustained Excellence Award
- 2011 FTSE4 Good Global index
- 2011 Two Tomorrows Value Rating (Aaa)
- 2011 Dow Jones Sustainability Index
- 2011 Global 100 Index of Most Sustainable Companies
- 2011 #1 in Nikkei Environmental Rankings
- SAM 2011 Gold Class.
- 2011 ENERGY STAR Partner of the Year award
- 2010 ENERGY STAR Partner of the Year award



For more information about Panasonic's environmental initiatives, please visit: <http://www.panasonic.net/eco>.

Environmental Certifications

As depicted within the table below, Panasonic Toughbook computers are certified / registered with each of the primary standards / certifications groups that are designed primarily for environmental standards and governance within our classifications of products (i.e., Laptops, Tablets), including Energy Star, EPEAT, and Restriction of Hazardous Substances (RoHS).



	Blue Angel	EcoLogo Certified	Energy Star Reg.	EPEAT Cert. / Level	Green Guard	Nordic Swan	RoHS	TCO Certified
Desktops	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Laptops	No	No	Yes	Yes Gold	No	No	Yes	No
Tablets	No	No	Yes	Yes Gold	No	No	Yes	No
Servers	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Storage	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Rugged	No	No	Yes	Yes Gold	No	No	Yes	No

RoHS Compliance

Panasonic Toughbooks are fully RoHS Compliant even though this certification is not yet required in the United States.

Restriction of Hazardous Substances - EU Directive 2002/95/EC: restriction on the use of certain hazardous substances in electrical or electronic equipment sold or used in the European Union after July 1, 2006. These substances are lead, mercury, cadmium, hexavalent chromium, polybrominated biphenyls, and polybrominated diphenyl ethers.

Panasonic uses X-Ray Fluoroscopy testing on all new components to verify RoHS compliance. Additional information with respect to Panasonic's environmental policies, efforts, and recycling programs is also provided in the sections below.

Packaging Reduction & Recycling

Published Panasonic Environmental Control Policy and Corporate Social Responsibility Initiatives include initiatives to reduce the impact on the Global environment through the utilization of recycling for packaging materials. Information specific to Panasonic's recycling initiatives is located online at the following address: <http://www.panasonic.com/environmental/>.

Over the life of a product — from concept to retirement — manufacturing can often have the biggest impact on the environment. Panasonic is committed to making sure the manufacturing of Toughbook rugged laptops has the smallest environmental effect possible.

Panasonic Toughbook is committed to being an environmentally responsible company. We have amplified our focus on reducing the environmental impact of our products by increasing their energy efficiency and reducing the pollutants they create. Products are manufactured in our "clean" factories where we recycle 98% of the waste they generate, and we're developing technologies for the efficient dismantling of disposed electronic products. We share our R&D and dismantling technologies with other recycling facilities to enhance all efforts and increase recycling worldwide. Panasonic Toughbook is compliant with directives such as WEEE and RoHS.



*1 The size of contribution in reducing CO₂ emissions is defined as the amount achieved by deducting the actual emissions from the amount that would have been emitted without improvements such as the energy-saving performance of our products and productivity from fiscal 2006. In other words, it reflects the continuous efforts being made to reduce CO₂ emissions.

*2 Recycled resource utilization ratio = Recycled resources used / Total resources used

*3 Factory waste recycling rate = Amount of resources recycled / (Amount of resources recycled + Amount of final disposal)

2. EPEAT REGISTRATION

WSCA/NASPO Requirement: *Responder agrees that applicable products offered that have EPEAT Standards provided under the Master Agreements resulting from this RFP are to have achieved a minimum EPEAT Bronze registration.*

Panasonic Response: All applicable computer models offered by Panasonic as detailed in our PSS and proposed pricing have achieved a Gold EPEAT certification / registration.

3. TOTAL COST OF OWNERSHIP

WSCA/NASPO Requirement: *Describe how your company can provide users information to assist in evaluating the Total Cost of Ownership in utilizing products. E.g. equipment that runs more efficiently, with fewer supplies, etc.*

Panasonic Response: Panasonic Toughbooks are specialized mobile computer products that offer a significant Return on Investment (ROI) and lower Total Cost of Ownership (TCO) than non-ruggedized mobile computers (laptops, tablets, convertibles).

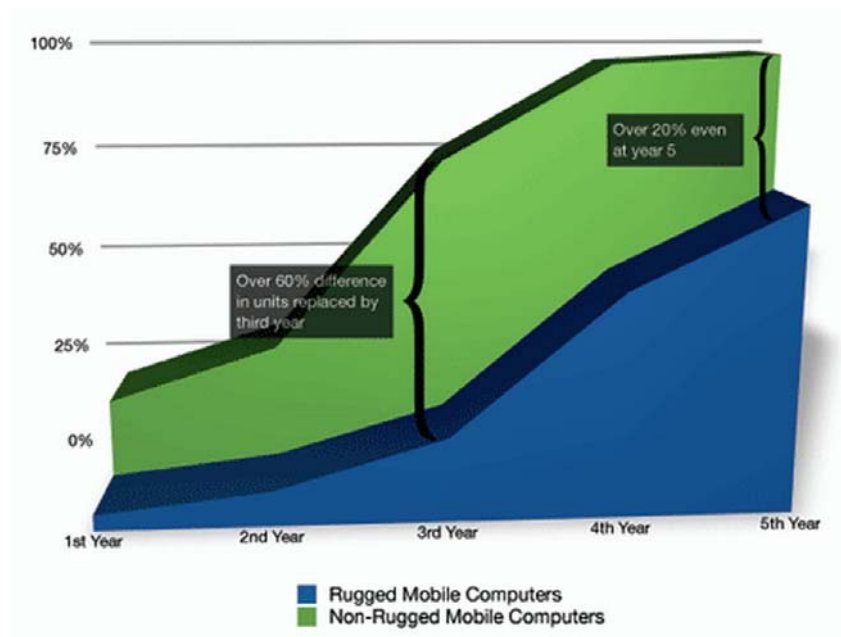
Panasonic offers ROI tools that can be used by Panasonic's and our designated partners' / Authorized Resellers' account managers to assist WSCA/NASPO purchasing agencies to understand the total cost of ownership and return on investment they can expect by deploying Panasonic Toughbooks for their applications. Reliability and performance in demanding environments is at the heart of Toughbook design, and reliability and energy efficiency play a significant role in the lower cost of ownership achieved with Panasonic Toughbook investments. These factors are described in greater detail as follows:

PC Magazine, in its September 2009 issue, reported an industry average failure rate of 21.0%. Panasonic's service records (as of September, 2009, for units in and out of warranty) show an average annual failure rate of only 2.99% for Toughbook mobile computers.

A comparison of the data presented in the below Venture Development Corporation (VDC) chart highlights the difference in reliability between rugged and commercial-grade PC's. By the third

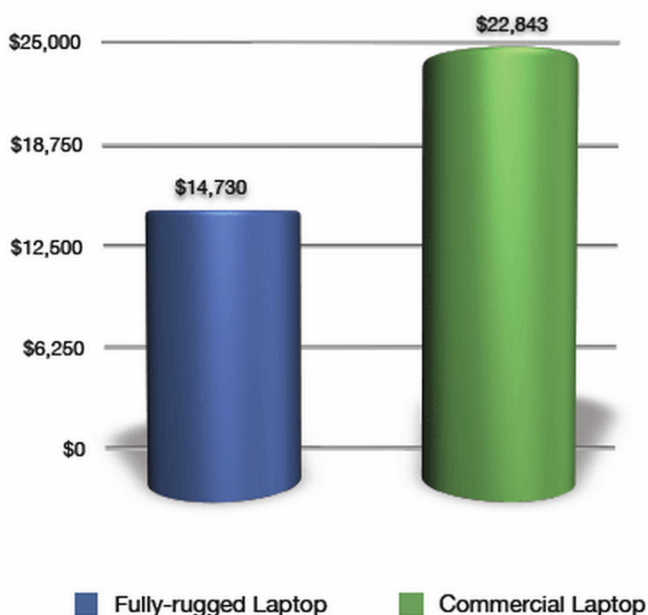


year, the number of commercial-grade units that need to be replaced is over 60% more than rugged units.



The Venture Data Corporation (VDC) chart below illustrates the difference in total cost of ownership between rugged computers and commercial-grade computers over a 5 year period. After 5 years, commercial-grade computers cost 55% more to own and operate than rugged computers due to increased downtime and the need for hardware replacement.

5 Year Total Cost Of Ownership (Deployment & Operational Costs)





Compared to commercial grade computers, Panasonic Toughbook mobile computers average better than 15% lower on total cost of ownership, annually. Over the life of a typical mobile computer, that adds up to significant savings, plus a better overall user experience.

The Panasonic TCO Advantage

When performing a true cost analysis of Panasonic ruggedized products, the Total Cost of Ownership (TCO) should be measured over the expected lifespan (normally a 5-year life cycle) from the initial acquisition to the disposal/replacement to determine a true return on investment comparison with commercial grade computers. The Panasonic Toughbook offers the computer industry's lowest reported annual failure rate of less than 3%, which is seven (7) times less than the industry average of 21%. Downtime is defined as anytime that a device is not functioning at operational capacity therefore affecting the end user's ability to complete their work.

The proven reliability and low failure rate of Toughbook computers directly contributes to the Panasonic TCO advantage through longer replacement cycles and result in less breakdowns, lower repair expenses and reducing lost workforce productivity while they are in service over a five-year period. The Panasonic TCO Advantage is supported by our commitment to manufacturing excellence, engineering innovation and superior customer service.

Return on Investment (ROI)

In recent years, the functions that mobile computers are required to perform have evolved to mission critical tasks. However, most conventional mobile computers are not designed for heavy outdoor use and often cannot withstand the typical rigors of daily mobile use. With Panasonic Toughbook® computers, time isn't wasted transferring data from damaged systems, recovering lost work, hiring expensive IT consultants or replacing failed computers. The lower operating costs and higher productivity afforded by Toughbook rugged computers translate to a higher return on investment (ROI).

The durability of Toughbook mobile computers is the result of engineering rugged features into every seal, hinge, keyboard and connector. Toughbook computers also endure stringent testing procedures, such as Highly Accelerated Life Tests (H.A.L.T.), MIL-STD-461 and MIL-STD-810G. MIL-STD-810G tests, for example, measure for dust, sand, rain, vibration, extreme temperature and moisture resistance, as well as drop shock absorption.

Some of the design decisions that go into making Toughbook computers more reliable include:

- Reinforced, integrated antenna retracts into case design to protect against damage
- Sealed LCD to provide extra protection against moisture and dust
- Internal dampers and seals isolate the LCD from shock, vibration and moisture
- HDD mounted in damping polymers to help insulate against sudden blows
- Flexible connectors between the hard drive and system board to protect against the transfer of shock from drops and bumps
- Sealed keyboard and touchpad prevent damage from dust and spills
- Environmental seals protect the multimedia pocket, PC card slots and connection terminals from moisture and dust
- Full or partial magnesium alloy casing that protects against bumps, drops and knocks



Panasonic understands that ruggedness is only a part of the mobile solution. Panasonic has designed mobile-specific features into various models to fully meet the needs of the mobile workforce, such as:

- Daylight-readable screens (up to 1,000 nit) for outdoor use
- Touchscreens for easier navigation of software
- Superior battery life for longer uptimes
- Built-in handle for easier portability, reducing the need for bulky carrying cases
- Replicator ports for docking on a desk or inside a vehicle

By focusing on the needs of mobile users, Panasonic has created a family of Toughbook computers that have the durability, reliability and features to increase user productivity and lower operating costs. As a result, organizations using Toughbook mobile computers achieve a higher return on their investment than organizations using ordinary computers.

4. ENERGY STAR™ COMPLIANT PRODUCTS

WSCA/NASPO Requirement: *Describe manufacturer commitment to the Energy Star™ Program.*

Panasonic Response: As described in the section that follows, and where appropriate within this document, we have described Panasonic's extensive support for, and commitment to environmental considerations. With respect to Energy Star™ compliance, all computer products offered by Panasonic in Bands 2, 3, and 6 are Energy Star™ certified.

5. ENVIRONMENTAL IMPROVEMENT PROGRAM

WSCA/NASPO Requirement: *Describe Product environmental improvement program for products that have not yet received the applicable standards or certification. In addition, describe environmental efforts in each of the following areas: reduction/minimization/avoidance of the use of toxic and hazardous constituents (cadmium, chromium, mercury, and/or lead); compliance with international directives such as the European Union's WEEE Directive on reduction of chlorinated plastics (PVC) and brominated flame retardants.*

Panasonic Response: At Panasonic we continue to advocate the sustainable and environmentally sound management of electronic products at their end of life. We firmly believe it is our societal obligation to develop an environmentally conscious plan to recycle our end of life products. Panasonic initiatives include partnerships with manufactures and Government. Comprehensive information with respect to initiatives and partnerships is detailed in the following Panasonic publications:

Corporate Sustainability Report

For Panasonic, meeting legislation requirements on design, composition and recycling is only the starting-point of our environmental product requirements. For instance, with regard to chemicals policy, our requirements are way ahead of legislation. Our products don't just comply with ALL international legislation; we are also working to eliminate substances of concern to Panasonic, even where they are not legally restricted.

We are manufacturing products in line with our basic policy for managing chemical substances in products, which is to minimize the use of chemical substances that are most likely to affect



the environment across their life cycles. In 1999, we published our Chemical Substances Management Rank Guidelines. In accordance with these guidelines, strict management of chemical substances has been in force group-wide. The use of "Level 1" chemical substances is prohibited by law, and of course we do not use such materials.

A copy of our 2013 Sustainability Report is attached to this proposal as **Appendix C**. More information can be found on the web at:

- http://panasonic.net/eco/products/chemical_substance/

Environmental Control Policy

Panasonic's formal Environmental Control Policy appears on the following page, and may be found at <http://www.panasonic.com/environmental/ecp.asp>.

Panasonic Corporation of North America (PNA) is a marketer and manufacturer of electronic products for the industrial, commercial and consumer markets. We acknowledge our responsibility to society and our obligations as a Panasonic Group Company. We therefore pledge ourselves to the prudent, sustainable use of the earth's resources and the protection of the natural environment while we strive to fulfill our corporate mission of contributing to enhanced prosperity for all.

We are committed to:

- **The principles of pollution prevention.**
- **Continually improving the performance** of the Environmental Management System that has been established in order to implement this policy.
- **Compliance with relevant environmental legislation** and with other such voluntary requirements and environmental programs to which we may subscribe.

Our Environmental performance objectives and targets will reflect our commitments and we will allocate the resources necessary to fulfill these objectives and targets.

Foremost amongst these commitments are the aims of the Panasonic Group Companies worldwide:

- **Protection of the Ozone Layer.**
- **Reduction of Industrial Waste.**
- **Prevention of Global Warming and Promotion of Environmental Product Evaluation and Assessment.**

This Policy will be communicated to all our employees and will be available to the general public.

A handwritten signature in black ink, reading "Yoshi Yamada".

Yoshi Yamada
Chairman and Chief Executive Officer



For additional information on Panasonic's recycling and other environmental activities, please visit our comprehensive corporate environmental website at:

- <http://www.panasonic.com/environmental/>

Green Reporting

Throughout the period of performance, Panasonic and our Authorized Resellers will be pleased to provide WSCA and Participating States with environmental reporting information detailing associated certifications aligned to products acquired during each reporting period.

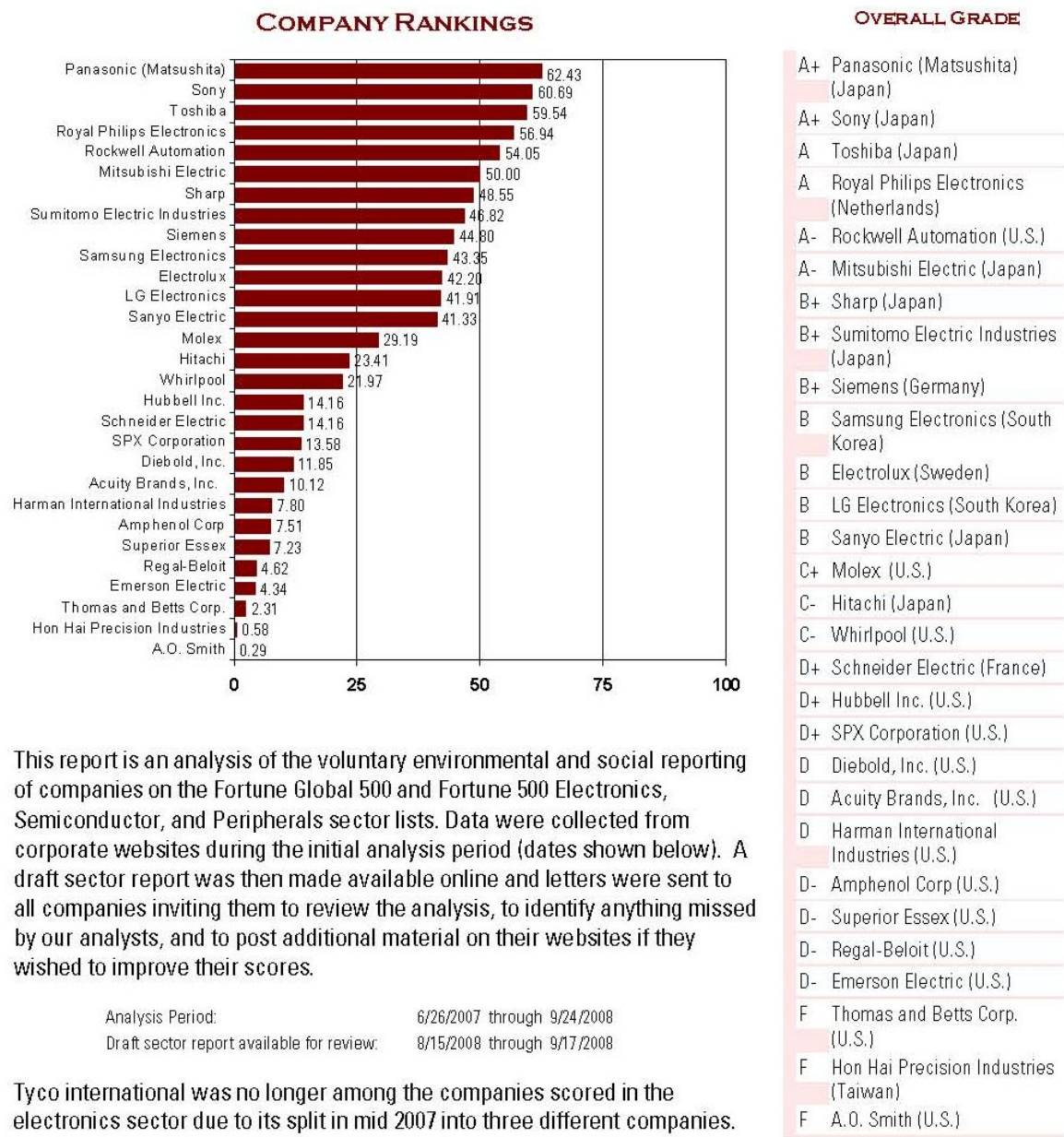
In response to this requirement, we would also like to re-affirm to WSCA our commitment to the environment by providing results of the most recent results of the Pacific Sustainability Index Scores report produced by Claremont McKenna College and The Roberts Environmental Center, in which Panasonic was rated #1 Overall, and #1 in Environmental Reporting within the Electronics, Semiconductor, and Peripherals Industry Sector. The summary pages of this 2008 report are provided beginning on the following page.

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ELECTRONICS, SEMICONDUCTOR, AND PERIPHERALS SECTOR

CORPORATE ENVIRONMENTAL AND SUSTAINABILITY REPORTING



**SUMMARY****HIGHEST OVERALL SCORES**

Panasonic (Matsushita)
Sony
Toshiba

LOWEST OVERALL SCORES

A.O. Smith
Hon Hai Precision Industries
Thomas and Betts Corp.

HIGHEST ENVIRONMENTAL REPORTING SCORES

Panasonic (Matsushita)
Sony
Mitsubishi Electric
Toshiba

HIGHEST SOCIAL REPORTING SCORES

Rockwell Automation
Royal Philips Electronics
Toshiba
Electrolux
Sony

MOST FREQUENT ENVIRONMENTAL REPORTING TOPIC	Accountability
MOST FREQUENT ENVIRONMENTAL PERFORMANCE TOPIC	Water
MOST FREQUENT SOCIAL REPORTING TOPIC	Social Demographic
MOST FREQUENT SOCIAL PERFORMANCE TOPIC	Human Rights

MOST NUMERICAL GOALS STATED

Panasonic (Matsushita)
Sumitomo Electric Industries
Sony

MOST TOPICS IMPROVED FROM PREVIOUS REPORT

Panasonic (Matsushita)
Sumitomo Electric Industries
Rockwell Automation

BEST PERFORMANCE REPORTING

Panasonic (Matsushita)
Sumitomo Electric Industries
Sony

PSI SCORES RELATIONSHIP WITH FINANCIAL INDICATORS

0-0.25 = insignificant, 0.25-0.50 = slightly significant, 0.50-0.75 = significant, 0.75-1 = highly significant

REVENUE	$R^2 = 0.31$	NET PROFIT MARGIN	$R^2 = 0.10$
NUMBER OF EMPLOYEES	$R^2 = 0.39$	NET INCOME	$R^2 = 0.04$



Sample Reports and Other Supporting Material

Additional sample reports and additional supporting material appear throughout our submission. Included are the following items (with format and locations specified):

Document	Format / Location
Panasonic Annual Report (2013)	Electronic PDF (Binder 1/2 CD)
Panasonic CSR – Corporate Sustainability Report 2013	Print (Binder 1), Appendix C Electronic PDF (Binder 1/2 CD)
Panasonic Dun & Bradstreet Supplier Stability Report	Print (Binder 1), Appendix D Electronic PDF (Binder 1/2 CD)
Product Data Sheet – Toughbook C2	Print (Binder 1), Inline, page 104 Electronic PDF (Binder 1/2 CD)
Product Data Sheet – Toughbook H2	Print (Binder 1), Inline, page 106 Electronic PDF (Binder 1/2 CD)
Product Data Sheet – Toughbook A1	Print (Binder 1), Inline, page 108 Electronic PDF (Binder 1/2 CD)
Product Data Sheet – Toughbook G1	Print (Binder 1), Inline, page 110 Electronic PDF (Binder 1/2 CD)
Product Data Sheet – Toughbook 19	Print (Binder 1), Inline, page 112 Electronic PDF (Binder 1/2 CD)
Product Data Sheet – Toughbook 31	Print (Binder 1), Inline, page 114 Electronic PDF (Binder 1/2 CD)
Product Data Sheet – Toughbook 53	Print (Binder 1), Inline, page 116 Electronic PDF (Binder 1/2 CD)
Sample WSCA Marketing Materials (in addition to product data sheets)	Print (Binder 1), Appendix E Electronic PDF (Binder 1/2 CD)
Sample Current Contract Report (WSCA)	Print (Binder 1), Inline, WSCA Reporting section Electronic PDF (Binder 1/2 CD)



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Section C – Response Requirements: QUALIFICATIONS

1. COMPANY HISTORY

WSCA/NASPO Requirement: *Responders must provide a brief history and description of their company detailing how they will support this Master Agreement.*

Facilities

WSCA/NASPO Requirement: *Responders must indicate number and location of manufacturing plants, distribution outlets, and support centers, as appropriate. Provide information on facility production volume in Calendar Year 2012. Please indicate which facilities have been ISO 14001 certified.*

Panasonic Response: Panasonic, as well as each of our designated resellers, offers an extensive set of facilities and resources that will be utilized to fulfill this contract. In designating Authorized Resellers, each requisite function related to pre-sales, order, order fulfillment, and customer support are redundantly covered within the scope of operations that will be required to successfully fulfill the terms and intent of this award.

Note: Panasonic will not restrict The State of Minnesota, WSCA, NASPO, or participating States / agencies with regards to which designated reseller participants prefer to utilize on the basis of features and BPO support programs offered to support their respective procurements.

The following section describes in greater detail Panasonic's and our resellers' facilities infrastructure within the United States.

Panasonic System Communications Company of North America Facility Infrastructure

Panasonic System Communications Company of North America (Panasonic) is a unit company of Panasonic Corporation of North America. Panasonic operates facilities and offices throughout the United States, with our headquarters at:

Panasonic System Communications Company of North America (PSCNA)
Two Riverfront Plaza
6th Floor
Newark, NJ 07102-5490

Specifics with respect to the allocation and location of labor sources for the following activities are described as follows:

- Accounting and customer service functions are performed from our headquarters location in Newark, NJ.
- Inside and outside sales, K-12 sales, and Public Safety sales support functions are performed within the United States by the representatives we have designated within our bid.
- Implementation services and on-site repair are performed within the United States and within Participating States (as may be separately purchased), by Panasonic employees.



- Technical call center services and warranty support will be provided to all Participating States / Agencies under this contract by the Panasonic National Service Center at Heartland located at:

14206 Overbrook
Leawood, KS 66224

- Product shipping activities in support of this contract for all Participating States / Agencies will be performed by our facility in Newark, NJ.
- Product manufacturing operations for the Toughbook line of Mobile Data Computers is performed in at our plant in Kobe, Japan. This plant is ISO 14001 certified.

The Panasonic National Service Center at Heartland Center, located in Leawood, Kansas, is a third-party sub-contract facility exclusively dedicated to Panasonic technical and warranty support. The third-party business operates exclusively as The Panasonic National Service Center.

Personnel

WSCA/NASPO Requirement: *Responders must include a map or other documentation that indicates by state the number and type of sales, support personnel, or other resources that are employed to service purchase orders and/or equipment for non-federal governmental customers.*

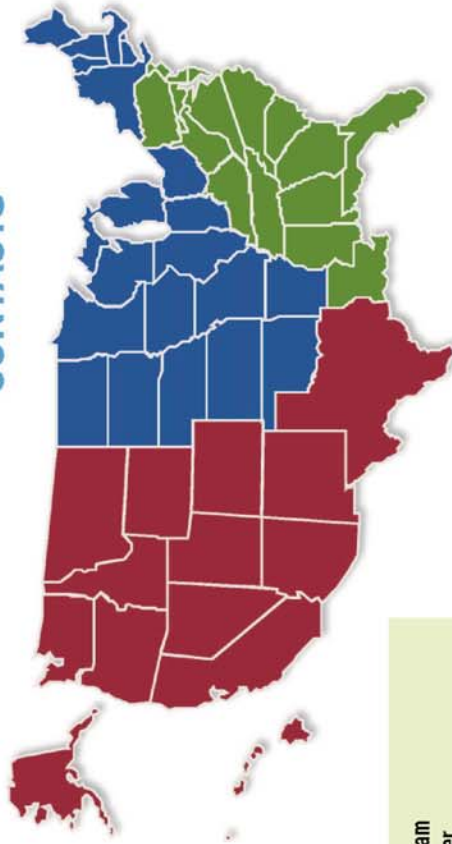
Panasonic Response: At the present time, Panasonic employs approximately 500 personnel; the number of personnel directly supporting Panasonic is approximately 2,000. In total, Panasonic employs over 305,800 people. Panasonic personnel who will be tasked with providing pre-sales, sales, and reseller support throughout the term of the contract that will result from this solicitation are identified as follows. (**Note:** See section “Organization” below for illustration of our contract management team / chain of command.)

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Panasonic Public Sector Staffing and Organization

Panasonic

PUBLIC SECTOR TEAM CONTACTS



Strategic Solutions Team
National Sales Manager
Jason Oppenheim
516.897.6886
Jason.Oppenheim@us.panasonic.com

West ■
Steve Cruz
281.475.9517

Steven.Cruz@us.panasonic.com

Central and Northeast ■

Tom Buettgen
201.360.7345

Tom.Buettgen@us.panasonic.com

East ■

Kurt Bittner
201.407.5901

Kurt.Bittner@us.panasonic.com

National Sales Manager – West ■
Marc Taylor
201.783.4932
Marc.Taylor@us.panasonic.com

Chuck Garrett – South TX*

Ray Mungia – North TX*

Larry Withersbee – AZ, NM, NV

John Stewart – AK, CO, ID, MT, UT, WY

Greg Dunbar – Northern CA**, OR, WA

Keith McCoy – HI, Southern CA**

— Jon Nagel – Southern CA**

Anthony Lewis – Inside Sales Representative

Dominick Passanante
Sr. Director of Sales
847.533.8144
Dominick.Passanante@us.panasonic.com

National Sales Manager – Central and Northeast ■
Darrell Cross
847.289.5475
Darrell.Cross@us.panasonic.com

Glenn Mintz – NY

Brian Krause – CT, MA, ME, NH, RI, VT

Open – AR, KS, MO, NE, OK

Chris Jones – IA, MN, ND, SD

Open – IN, MI, OH

— Ryan Phillips – IL, IN, MI, OH

Mike Ketchum – IL, WI

Wayne Klugard – Inside Sales Representative

National Sales Manager – East ■
Sean Hall
973.303.7770
Sean.Hall@us.panasonic.com

Brian Tilman – AL, GA, LA, MS, SC

Jennifer Scott – KY, VA, WV

Stacy Austin – NC, TN

Open – DC, DE, MD, NJ, PA

Alexander Nollman – FL, PR

— Jennifer Shoemaker – FL

Bob Waters – Inside Sales Representative

SOLUTIONS FOR PUBLIC SECTOR

*Austin, TX is divided into North TX and South TX. **Hendersonville is divided into Northern CA and Southern CA, the city of Sacramento is considered to be in Southern CA.
© 2013 Panasonic Corporation of North America. All rights reserved. Public Sector Contact Map 1/13



Organization

WSCA/NASPO Requirement: *Responders must include an organization chart and a thorough narrative describing how the Master Agreement will be supported from senior management down to field technicians including the use of any wholly owned subsidiaries or subcontractors.*

Panasonic Response: Panasonic System Communications Company of North America utilizes a dedicated network of Authorized Resellers for the distribution of our Toughbook products and accessories. These organizations offer the capabilities indicative of firms capable of managing distribution operations, service, customer support, and sales support functions required to service contracts of size and scope similar to the WSCA procurement contract.

From within our group of resellers, PSCNA has proposed the utilization of four (4) Authorized Resellers to support this contract.

Overall responsibility for contract management, customer satisfaction, contract logistics and contract requirements compliance shall reside at all times with Panasonic System Communications Company of North America throughout the period of performance as the Prime Contractor.

Panasonic shall ensure that adequate resources and strong lines of communication, as well as reseller performance / surveillance functions operate smoothly and effectively throughout the period of performance.

As described within Section D, subsections *10. IMPLEMENTATION PLAN AND MARKETING METHODOLOGY* and *Contracting Personnel (& Resumes / Bios)*, the management team and primary representatives from Panasonic and each of our Resellers are identified along with the contract setup and marketing functions that we intend to implement. Upon Notification of Award, the Panasonic management team will finalize and refine our Contract Management Plan. This plan is designed for our internal process utilization and management decisions. This plan will be designed to identify, coordinate, assign and implement all of the contract specific processes that we will need to manage to meet the requirements of this contract.

This planning process and elements of the resulting plan will conform to the requirements established by our standardized contract management process and will be aligned to the specific requirements set forth by WSCA and NASPO. Tasks within this top-level planning process focus on the following:

- **Contract Support Desk Plan:** Our Contract Management Team will detail our plans and manage the immediate deployment of our contract support help desk. Contact information will be formalized in a distributable document for all Resellers detailing key contacts for each aspect of program.
- **Contract Communications Management Plan:** Our Contract Management Team will work with the WSCA / NASPO Contracting Officer, Participating State Contracting Officers, and Functional Representatives to formalize a communications plan that will best meet the operational requirements of the contract.
- **Contract Requirements Management Plan:** Our Contract Management Team will work with the designated Contracting Officers and Functional Representatives to develop



a plan along with our Authorized Resellers that ensures that all of the contract's logistical details are managed IAW the contract's resulting requirements. This includes identification of resources, schedules, and procedures for managing the provisioning of product information, delivery schedules, and procedures IAW contract requirements.

- **Contract Staffing Alignment and Management Plan:** Our Contract Management team will align all contract requirements and procedures to personnel assignments to ensure that adequate resources are applied to the contract. (**Note:** This plan is regularly updated to ensure that as contract activity increases, staffing levels are adjusted to meet new demands / requirements.)

Single Point of Contact

We will provide the Contracting Officers and Functional Representatives with single point of contact access to Panasonic. Your primary point of contact has access to all key decision makers and resources required to resolve any requests for information or issues as they may arise (*see also* Section 5. COMPLAINT RESOLUTION). Panasonic's single point of contact for this contract shall be:

Michelle Chapin
Senior Director, Contracts & Bids
21473 Glebe View Drive
Ashburn, VA 20148
973.303.7787
WSCA@us.panasonic.com

Management Controls

Controls within our delivery model consist of administrative processes, electronic monitoring processes, quality processes, and business rules, which are all designed to ensure quality delivery and improvements to the processes and services we and our Authorized Resellers use to support WSCA / NASPO and Participating States.

With respect to our contract management processes, we employ a formalized system to ensure the successful implementation and maintenance of the programs that we manage; top-level activities include all of the following:

- Identify and customize logistical requirements to match the unique needs and requirements of the procurement vehicle (i.e. WSCA Contract).
- Implement communications systems to ensure timely communication between our organization, Authorized Resellers, Contracting Officers, and Functional Representatives.
- Identify and manage required schedule elements including staff schedules, deliverable schedules and other time sensitive performance requirements to ensure that resources are available throughout our distribution system to WSCA purchasers at all times.
- Identify required report formats and effect creation of reports as required to support contract requirements. This includes review and audit of Authorized Reseller reports and utilization metrics.
- Perform internal review of, and exercise contingency plans for loss of personnel / replacement of personnel assigned to the contract, as well as business continuity plans



to ensure the continuity of service in the event of emergencies, disasters, and other disruptive events throughout our manufacturing and distribution system.

- Develop, implement and manage contract requirements management IAW requirements for time keeping, accounting, personnel performance, auditing processes, and oversight of contract requirements (i.e. E-Verify Compliance, AAP Compliance, etc.).
- Develop and manage Quality Assurance programs, including oversight of Authorized Reseller quality program adherence.

Note: Throughout the period of performance, our management team will always be pleased to spend time with you. They are always available to refine support procedures and to answer any questions you may have. At Panasonic System Communications Company of North America, we accept ultimate responsibility for the success of the acquisition programs we support.

Organization of the Work

Throughout the period of performance, Panasonic System Communications Company of North America shall be ultimately responsible for adherence to all contract requirements and for the performance of our team of Authorized Resellers. The following table lists key contract activities and our recommended approach to work within the contract:

Contract / Work Element	Performed By
Product design and engineering	Panasonic System Communications Company of North America (Panasonic)
Product manufacturing	Panasonic
Centralized product distribution	Panasonic
Centralized (U.S. Based) Warranty Repair	Panasonic
Centralized (U.S. Based) Parts Stock	Panasonic
Centralized (U.S. Based) Technical Support	Panasonic – (800) LAPTOP5
Online Product Configurator (integrated to Authorized Reseller contract websites)	Panasonic
Panasonic Online Resources • Master Contract Landing Page • Product Data Sheets • Solution Data Sheets • Industry / Vertical Market Case Studies • Cost of Ownership Analysis • Product Statistics • Warranty information • Technical support contact directory • FAQs • Product Registration • Downloads • BIOS Updates • Driver Updates • Product Manuals • Utilities	Panasonic



Contract / Work Element	Performed By
Pre-Sales Support	Panasonic / Authorized Resellers
Demo Unit Support	Panasonic / Authorized Resellers
Complaint Resolution	Panasonic / Authorized Resellers
Quality Assurance Plan (development / management / reseller surveillance)	Panasonic
Environmental Program Management	Panasonic
Recycling / Takeback Program Management	Panasonic
WSCA Reporting	Panasonic / Authorized Resellers
Point of Sale Websites • Reseller's Contract Landing Page • Complete PSS IAW requirements • On-line ordering IAW requirements • Invoice Reprint IAW requirements • Service options / agreements IAW requirements • Required contact information • Designation of sales representatives • Purchase order tracking • Environmental program / certification links • Links to recycle / takeback programs • Catalog browsing capability	Authorized Resellers
Payment Acceptance / Electronic Payment Processing	Authorized Resellers
End User Shipments	Authorized Resellers
On-site Technical and Warranty Support	Panasonic / Authorized Resellers
Returns (Non-Warranty / RMA)	Authorized Resellers

Reseller Information

Our designated resellers for this contract are:

- CDW-G
- Insight Public Sector
- GovDirect, Inc.
- VisualPro 360

Overviews of the applicable business units of each respective reseller appear below.



CDW-G

CDW is a leading national systems integrator providing cutting-edge technology solutions to companies nationwide. We offer a full range of products and services to help you develop the best total solution to meet your specific needs while attaining the most value for your organization. You can expect a lot from CDW regarding our services, products, value-added resources, and overall philosophy and approach toward our customers.

Technology Services and Solutions

CDW provides a full spectrum of technology services to help you design and implement the best total solution. We deliver business solutions that range from basic IT services such as imaging to integrating a multitude of services in support of a complex business solution.

Services – CDW's spectrum of technology services includes assessment, planning, and design; configuration services; onsite installation and deployment; product protection and support; software licensing and management; Microsoft services; telecom carrier services; and managed services.

Solutions – CDW has years of experience implementing thousands of solutions that address many diverse and complex IT issues such as unified communications, infrastructure optimization, networking, security management, and business continuity.

CDW Products and Partners

CDW's business model provides exceptional product availability and quick turnaround from the largest onsite inventory of top brand-name manufacturer products in the industry.

Product Availability – CDW's two large ISO 9001:2008 certified distribution centers carry more than 100,000 products and measure almost one million square feet in total, enabling us to ship products quickly and accurately.

Strong Partnerships – CDW has working relationships with more than 1,000 manufacturers including very strong partnerships with leading manufacturers such as HP, Lenovo, Cisco, and Microsoft. Advantages of our strong partnerships include competitive pricing, immediate assistance with requests for information, and highly trained and certified Account Managers and Specialists. In addition, our close proximity to principal distribution channel partners makes it possible for us to quickly obtain competitively priced, non-stocked items.

Online Procurement Management

Every customer has a customizable suite of web site features and tools that helps to streamline the entire procurement management process. Your CDW Extranet will facilitate the ordering, tracking, and management of IT purchases through flexible reporting capabilities that will improve data management and the ability to make cost-effective decisions. Also, CDW's ability to integrate with numerous third-party e-Procurement systems allows us to support your spend control and contract compliance initiatives while decreasing transactional costs and errors.

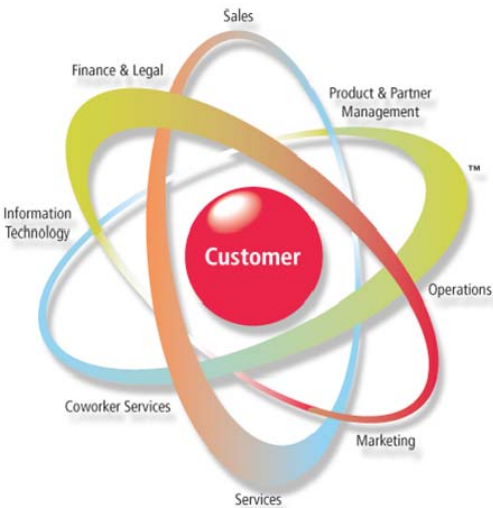


CDW Resources

As your primary point of contact, your CDW Account Manager is responsible for understanding your needs, involving expert resources, and ensuring customer satisfaction. When you work with CDW, you will have access to expertise that may not be available within your organization. CDW's expert resources will help your organization plan, design, implement, and manage the best solution for your specific needs and challenges.

Customer Focus

Over the years, CDW has maintained a strong customer focus that has been the key to our company's success. We adhere to a core philosophy known as the CDW *Circle of Service* which means that everything we do revolves around the customer, driving us to provide outstanding customer service and the best value. CDW Account Managers, Specialists, and additional resources across our organization all work together to implement our *Circle of Service* philosophy that puts you—the customer—at the center of our operations.



Summary

CDW's range of product offerings, expertise with technology services and solutions, quick and accurate product fulfillment capabilities, valuable partner relationships, performance enhancing online tools, dedicated account support, breadth and depth of technical expertise, and customer focused philosophy, all present an ideal opportunity to lay the foundation for a long-term business partnership. We are confident that you will recognize in CDW an outstanding value that positions your organization for further growth and success.

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Insight Public Sector

Insight Public Sector, Inc. simplifies the procurement, implementation and management of the technologies your organization needs. Insight is uniquely positioned to help you realize efficiencies and streamline costs while delivering IT services to end users and constituents.



Our Mission

Insight's vision is to be a trusted advisor to our clients: to help you achieve your agency's individual requirements, mandates and directives through innovative and cost-effective technology solutions – all while saving you time and money. We offer vendor-neutral IT product choices with the broadest selection available in the industry, complemented by advanced service and custom configuration capabilities, all through a single point of contact.

Insight provides a comprehensive set of IT lifecycle solutions to lower total cost of ownership of IT assets. We help our clients maximize the value of their IT investments and we accomplish this task through three simple goals:

- ◆ **Consolidate resources:** Manage more of your IT needs with fewer partners
- ◆ **Reduce rising costs:** Reduce deployment costs, gain lifecycle efficiencies and maximize buying power
- ◆ **Simplify complexity:** Ease business practices and support of experts in strategic technologies

Our History

Insight Public Sector, Inc. is a subsidiary company of Insight Enterprises, Inc., which became a publicly traded company in 1995 and sells its stock on the NASDAQ stock market under the ticker symbol NSIT. Insight Enterprises, Inc. reported sales of \$5.3 billion for fiscal year 2012, and is ranked number 470 on Fortune Magazine's 2013 U.S. Fortune 500 list.

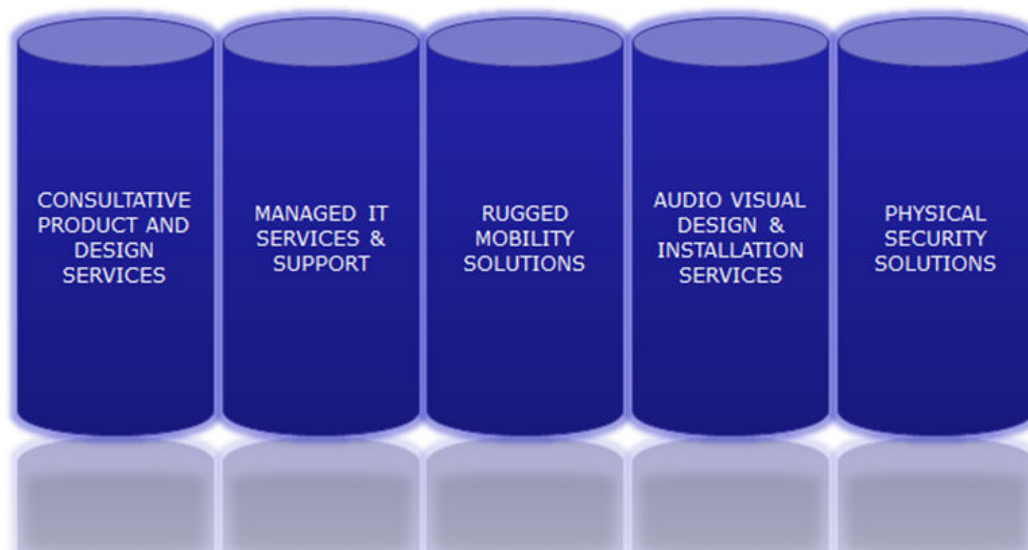
As a global leader in helping organizations improve how they acquire, access, and manage information technology, Insight employs teammates in each region of the world to provide support in local languages, time zones, and currencies to more than 5,600 customers located in 170 countries. Today, our expanded global line of business is supported by integrated headquarters, local field offices and operations centers in North America, EMEA and APAC. We provide service in 17 languages and 12 currencies with complete “follow the sun” support capabilities.

Insight Public Sector exclusively serves the public sector in the United States with quality IT products and solutions, competitive pricing and comprehensive service and support. We provide technology products, solutions and services solely to government, education, non-profit agencies and other quasi-governmental organizations in the public sector arena. With this focus comes expertise. As such, customers get the best of both worlds; dedicated local sales and support teams who are experts in their fields and understand your unique needs, backed with the supply chain management capabilities and technical resources of our parent company.



GovDirect

GovDirect provides high-end IT and audio visual solutions for public sector, Government, healthcare and education customers nationally. GovDirect is also a Hub Zone, woman owned small business. Our core capabilities include:



Our dedicated account managers are highly trained and will help customers tailor the right technology products and services to fit their specific needs. Each member of our staff attends workshops and training conferences regularly to maintain their technical expertise. Our account managers are dedicated to finding the solutions that best meet the customers' needs in a timely manner and at the lowest cost.

Our technology specialists and system engineers not only have the expertise to design customized solutions, but can also assist with implementation and long-term management of those solutions. Our solutions range from hardware and software products, featuring Panasonic Toughbook® mobile PCs to complex technology solutions such as virtualization, security integration, full audio visual design and cloud computing.

GovDirect is an approved partner on the following Federal and Public Sector contract vehicles:

- Key designations:
 - HUBZone Certified
 - Woman Owned Small Business



- Sub Contractor on:
 - CHES – ADMC2
 - NETCENTS
 - GSA



- Approved solution provider on:
 - National IPA
 - NCEMSC
 - Ohio State Contract





In addition to our Managed Services offering, GovDirect is focused on selling IT and AV solutions regionally and nationally.

Key product categories:

- Desktop and Laptop computing
- Rugged Mobile Computing Solutions
- In-vehicle Mounting Solutions
- Mobility Accessories
- Printers and Scanners
- Phones
- Power Management
- Network Infrastructure
- Software Applications
- Displays/Projectors
- Digital Signage
- Video Conferencing



The GovDirect team is on call to answer customer questions daily with a dedicated call center staff to provide answers and deliver fast results. We also have a national network of warehouse facilities that allows us to quickly make seamless deliveries nationally and internationally. GovDirect's strong relations with its vendors and distributors provides our customers access to a wide variety of equipment and substantial product discounts and availability. We also hold several authorizations with key manufacturers, which give us access to exclusive inventory as well as competitive pricing structures. Our sales team is committed to finding our customers the most suitable technical solution at the lowest price available.

Panasonic Relationship

GovDirect has a very strong relationship with Panasonic. Above and beyond the Toughbook solutions, our team is focused on selling the entire Panasonic product line. GovDirect is authorized to sell the product lines featured below:

Key product categories we sell today:

- Panasonic Toughbooks
- Panasonic Projectors
- Panasonic Display Solutions
- Panasonic Security Solutions
- Panasonic Panaboards
- Panasonic Document Management
- Panasonic Phone Systems

Panasonic





Sales Structure

GovDirect has both an inside and outside sales force focused on selling Panasonic solutions nationally. We currently have twelve inside sales representatives, four pre-sales support representatives and seven outside sales representatives. This team reports into Jeff Rogers, our National Sales Manager. Jeff has over ten years of experience selling Toughbook solutions. In addition to our sales staff, we have a total of 15 IT and audio/visual technical resources.

Customer Support

The sales team at GovDirect is the first point of customer support for product questions, order status and general issues. This team is supported by both pre and post-sales support. The pre-sales team can provide technical support to the sales team and customers throughout the sales process. The post-sales team includes our purchasing department and technical teams. The purchasing department can assist with order tracking, return and general inquiries. Our technical staff can assist with product questions, training or issues that may arise.

Public Sector Focus

GovDirect focuses on serving Public Sector, State and Local, Federal and Education customers. We are a Panasonic Preferred Partner and are also a certified Wireless Panasonic Partner, which allows us to process wireless activations for AT&T, Sprint, and Verizon through the Panasonic Wireless Program.

Our team has years of knowledge selling rugged mobility solutions to these customers. Therefore, our team understands how to build custom solutions for them. In addition to the Toughbook product line our team also sells the solutions that surround the Toughbook including:

- Wireless Integration
- Mobility Software
- Mobile Device Management
- In-Vehicle Mounting
- Cases and Wearables

In addition, our IT services team can complete in-house upgrades and custom configurations which can expedite delivery of product to the customer. These services include:

- Keyboard Installation
- Wireless Modem Installation
- Memory Upgrades
- Imaging
- Staging & Kitting



VisualPro 360

VisualPro 360 is a Value Added Solution Provider and Integrator specializing in ruggedized computer products, and Video Evidence Lifecycle Management. Our headquarters are in Tempe, Arizona, with a sales/warehouse office in Burnsville Minnesota. We sales representation in Texas, North Carolina, Ohio, Colorado. We sell our products, via the internet on our website (www.Rapidacc.com), telesales, and direct sales (sales person contacts the customers).

VisualPro 360 Inc. is a certified small business selling into the public safety sector to include Police, Fire, EMS, the federal government, and US Military. VisualPro 360 has provided solution for one of the largest Sheriffs offices in the county, and is the solution provider for several law enforcement agencies from the local, state and federal levels around the country. Visual Pro 360 has also provided solutions to multiple Fire and EMS agencies nationwide, and sells to entities in the public sector such as hospitals, oil companies, airlines, utilities, transportation, and the marine industry.

VisualPro 360 sets itself apart from others in that we not only supply a product but we supply the *solution*. One of the most important things that VisualPro 360 has is the people we employ – they are one of our greatest assets. We've taken extra effort to assemble a quality staff that shares a strong interest in our success. Devoted to staying current, our staff is also trained on the latest technologies, integration and compatibility issues. That means our clients will deal with a competent, personable, professional representative who has the desire to develop long-term relationships.

VisualPro 360 is dedicated to find the right solution for the customer. That is why our motto is "Providing Tomorrow's Solutions Today."

Contact information for key VisualPro 360 project staff is as follows:

Steve Herold CEO	480-621-3391	sherold@visualpro360.com
Jeff White President	952-288-2521	jwhite@visualpro360.com
Rick Woodard VP Sales	952-882-9888	richard@paradigmssi.com
Kent Hjerpe VP Marketing	480-621-3392	khjerpe@visualpro360.com
Russ Rosenquist Operations Manager	480-621-3395	rrosenquist@visualpro360.com
Chad Winnings Information Technology	952-288-2528	cwinnings@visualpro360.com



Organizational Charts

The following organization charts depict the contract management and execution teams that will fulfill the requirements of the contract throughout the period of performance.

Panasonic Contract Team Organization Chart





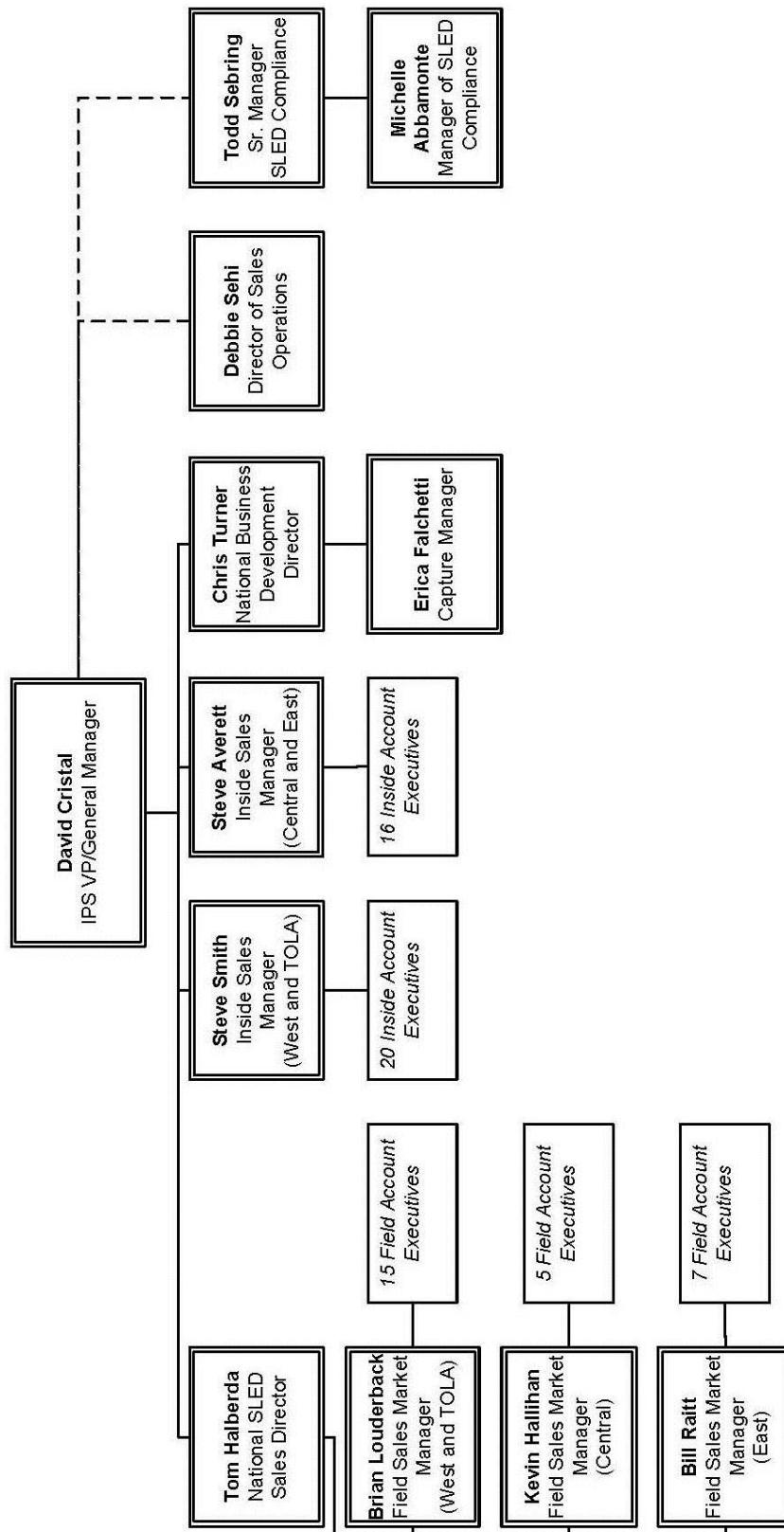
CDW-G Contract Team Organization Chart





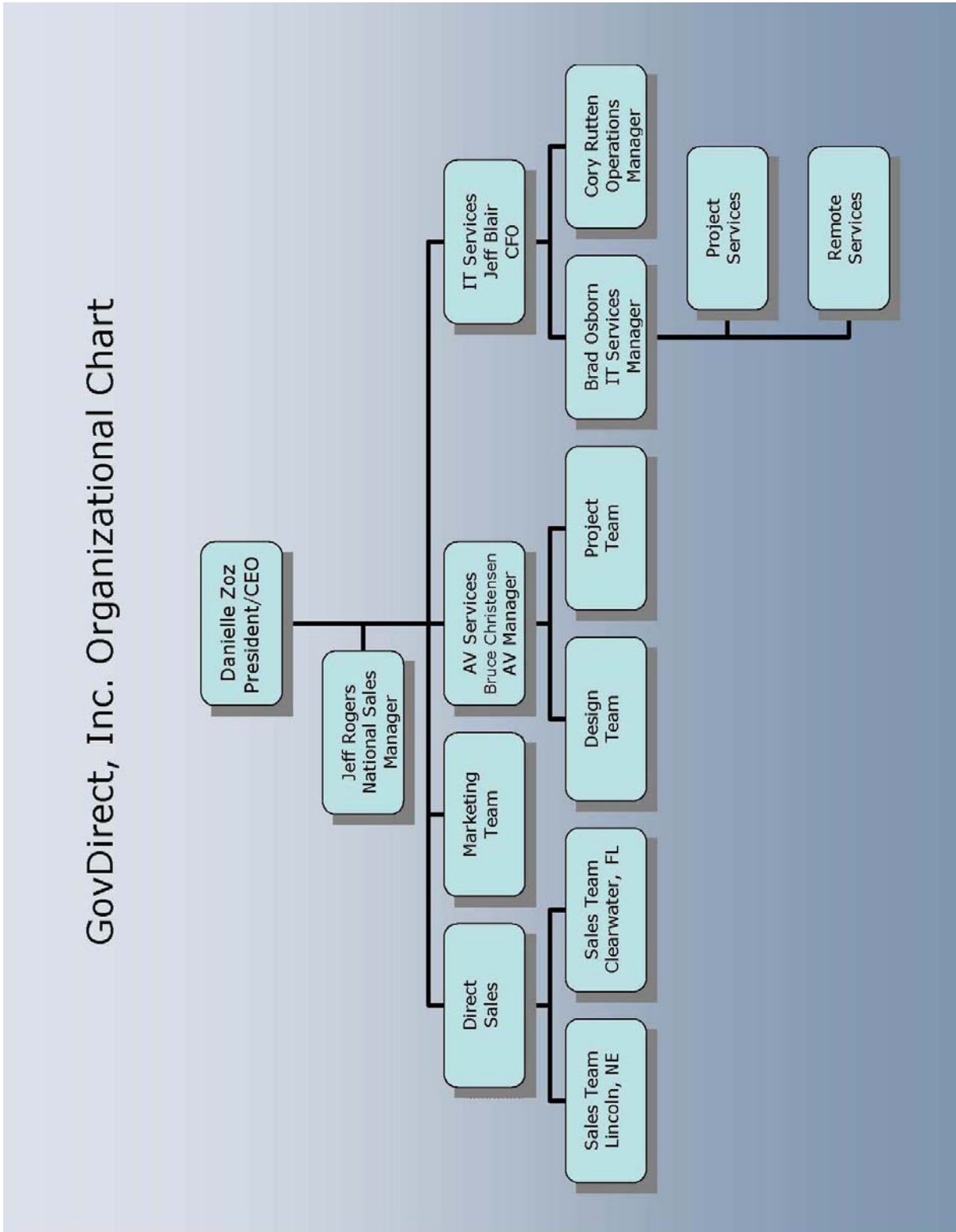
Insight Contract Team Organization Chart

Insight Public Sector Organization Chart As of 10.21.13





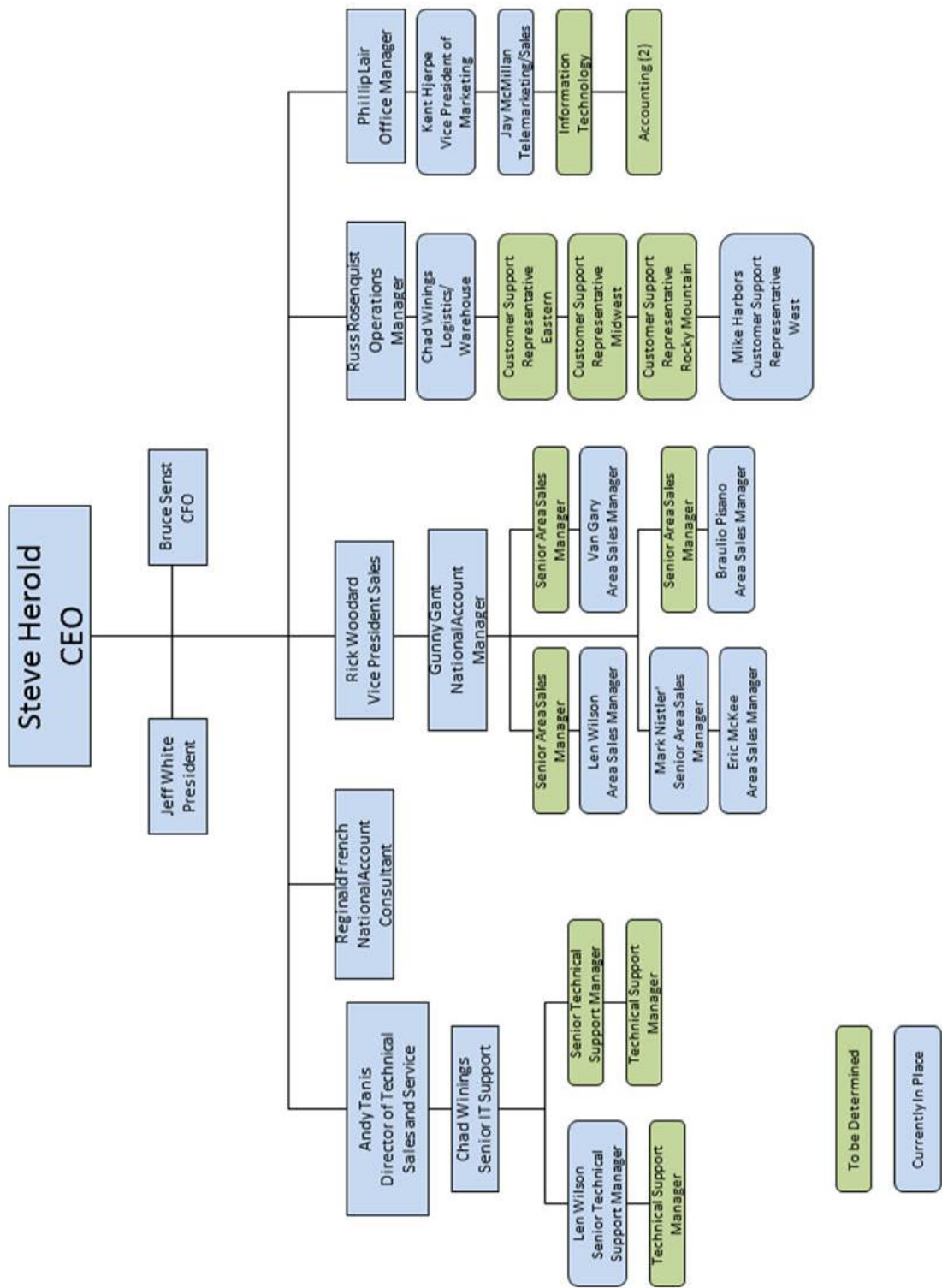
GovDirect Contract Team Organization Chart





VisualPro 360 Contract Team Organization Chart

Visual Pro 360 Organizational Chart





2. CONTRACT VENDOR RESPONSIBILITY

WSCA/NASPO Requirement: *Contract Vendors shall be responsible for successful performance of the Master Agreement and also for the successful performance of any and all of their partners.*

The Contract Vendor is to be the sole point of contact as applicable by Master Agreement with regard to contractual matters, payment of any and all charges resulting from the purchase of the equipment and maintenance of the equipment for the term of the Master Agreement unless otherwise specified by a Participating State in a Participating Addendum and/or the Master Agreement.

The Contract Vendor must be able to receive, process, and invoice orders unless the Participating State has agreed to assign these functions to a partner. The Contract Vendors will be responsible for compliance with requirements under the Master Agreement, even if requirements are delegated to partners. The Contract Vendors and partners must not in any way represent themselves in the name of the Lead State, WSCA-NASPO or Participating States.

Panasonic Response: Panasonic agrees that it will bear sole responsibility for the successful performance of the master agreement, its terms, and the terms of each State Participating Agreement entered into under this contract. As we have for our current contract, Panasonic seeks to designate our partners / Authorized Resellers as the entities that receive, process, invoice orders, and receive payment under the contract. For our current contract, Panasonic has a reporting aggregation arrangement that has been approved by the WSCA/NASPO Principal Procurement Agency (Minnesota), and current Participating States. Under this agreement, distributor Synnex, which provides all products to our resellers under this contract, aggregates all sales reports into the required WSCA/NASPO reports. Throughout the current periods of performance on this contract, this process has worked smoothly. As such, Panasonic seeks the same arrangements under the new contract.

3. PARTNER UTILIZATION

WSCA/NASPO Requirement: *If utilizing partners, the Contract Vendor is responsible for the partners providing products and services, as well as warranty service and maintenance for equipment the partner provides.*

Each state represented by WSCA-NASPO that chooses to participate in this Master Agreement independently has the option of utilizing partners. Only partners approved by the Participating State may be deployed. The participating State will define the process to add and remove partners in their participating addendum.

If partners are proposed, describe:

- *process to qualify partners and sales personnel to represent the product.*
- *business relationship between partners and the manufacturer and services to be performed; for example, if partners will only be used for assistance in locating products/services; or if partners will be used to accept orders and payments (with the agreement of the Participating State).*
- *how partners are certified*



- *how partners are contractually bound to the Master Agreement terms and conditions*
- *how partner sales will be accurately tracked and reported*
- *Remedy plan if the partner or sales personnel are not in compliance*

Panasonic Response: Panasonic has proposed the use of partners / Authorized Resellers to perform certain functions on this contract, including; fulfillment, order taking, invoicing, and payment remittance.

Overall responsibility for contract management, customer satisfaction, contract logistics and contract requirements compliance shall reside at all times with Panasonic System Communications Company of North America throughout the period of performance as the Prime Contractor.

The table below outlines functions required for the contract, and associated responsibilities:

Contract / Work Element:	Performed by:
Product design and engineering	Panasonic
Product manufacturing	Panasonic
Centralized product distribution	Panasonic
Centralized (U.S. Based) Warranty Repair	Panasonic
Centralized (U.S. Based) Parts Stock	Panasonic
Centralized (U.S. Based) Technical Support	Panasonic – (800) LAPTOP5
On-line Product Configurator (integrated to Authorized Reseller contract websites)	Panasonic
Panasonic On-line Resources - o Master Contract Landing Page - o Product Data Sheets - o Solution Data Sheets - o Industry / Vertical Market Case Studies - o Cost of Ownership Analysis - o Product Statistics - o Warranty information - o Technical support contact directory - o FAQ's - o Product Registration - o Downloads - o BIOS Updates - o Driver Updates - o Product Manuals - o Utilities	Panasonic



Pre-Sales Support	Panasonic / Authorized Resellers
Demo Unit Support	Panasonic / Authorized Resellers
Complaint Resolution	Panasonic / Authorized Resellers
Quality Assurance Plan (development / management / reseller surveillance)	Panasonic
Environmental Program Management	Panasonic
Recycling / Take back Program Management	Panasonic
WSCA Reporting	Panasonic / Synnex
Point of Sale Websites - o Reseller's Contract Landing Page - o Complete PSS IAW requirements - o On-line ordering IAW requirements - o Invoice Reprint IAW requirements - o Service options / agreements IAW requirements - o Required contact information - o Designation of sales representatives - o Purchase order tracking - o Environmental program / certification links - o Links to recycle / take back programs - o Catalog browsing capability	Authorized Resellers
Payment Acceptance / Electronic Payment Processing	Authorized Resellers
End User Shipments	Authorized Resellers
On-site Technical and Warranty Support	Panasonic / Authorized Resellers
Returns (Non-Warranty / RMA)	Authorized Resellers

For this contract, and as mentioned previously, Panasonic has designated four partners / Authorized Resellers to support this contract. Two of the designated resellers have supported our current contract, and two will be new to the contract, one; a Woman Owned Business (Gov Direct), and the other, a Minnesota Small Business (VisualPro 360). Panasonic selects and authorizes (certifies) resellers who are leaders in their industry and geography who are committed to selling Panasonic Toughbooks. Our Authorized Resellers must meet a number of stringent requirements that they agree to in order to maintain their Authorized Reseller status.



These include firm monthly / quarterly sales commitments, and commitments to maintain sales and technical sales support staff. All Panasonic partners / Authorized Resellers are required to maintain demonstration units for all products offered, which are used to train all supporting Authorized Reseller sales and technical sales support personnel. Panasonic makes available to our partners / Authorized Resellers extensive training and sales support materials to support pre-sales activities with WSCA / NASPO purchasers. This includes allocations for co-marketing support. Panasonic operates differently than many manufacturers in that our Authorized Reseller network is smaller due to the specialization of our products, as such, our Authorized Resellers are also specialized vendors that offer significant expertise, product knowledge, and support capabilities. The partners / Authorized Resellers offered by Panasonic for this contract represent a group of our top tier resellers. See also, 5. Compliant Resolution.

Management Controls and Remedies

All Panasonic partners / Authorized Resellers are required by contract to adhere to flow down clauses of the contracts to which Panasonic appoints each. In the case of this contract, that means all requirements of the WSCA / NASPO Master Agreement and State Participating Addendums.

Controls within our delivery model consist of administrative processes, electronic monitoring processes, quality processes, and business rules, which are all designed to ensure quality delivery and improvements to the processes and services we and our Authorized Resellers use to support WSCA / NASPO and Participating States.

With respect to our contract management processes, we employ a formalized system to ensure the successful implementation and maintenance of the programs that we manage; top-level activities include all of the following:

- Identify and customize logistical requirements to match the unique needs and requirements of the procurement vehicle (i.e. WSCA Contract).
- Implement communications systems to ensure timely communication between our organization, Authorized Resellers, Contracting Officers, and Functional Representatives.
- Identify and manage required schedule elements including staff schedules, deliverable schedules and other time sensitive performance requirements to ensure that resources are available throughout our distribution system to WSCA purchasers at all times.
- Identify required report formats and effect creation of reports as required to support contract requirements. This includes review and audit of Authorized Reseller sales reports and utilization metrics.
- Perform internal review of, and exercise contingency plans for loss of personnel / replacement of personnel assigned to the contract, as well as business continuity plans to ensure the continuity of service in the event of emergencies, disasters, and other disruptive events throughout our manufacturing and distribution system.
- Develop, implement and manage contract requirements management IAW requirements for time keeping, accounting, personnel performance, auditing processes, and oversight of contract requirements (i.e. E-Verify Compliance, AAP Compliance, etc.).



- Develop and manage Quality Assurance programs, including oversight of Authorized Reseller quality program adherence.

In the event that Authorized Resellers are not performing as required, Panasonic will take action to remedy the situation that may include; additional training and instruction, requests for the assignment of replacement Authorized Reseller personnel, or up to and including removing the partner / Authorized Reseller from the contract in consultation with the Contracting Officer.

Note: Throughout the period of performance, our management team will always be pleased to spend time with you. They are always available to refine support procedures and to answer any questions you may have. At Panasonic System Communications Company of North America, we accept ultimate responsibility for the success of the acquisition programs we support.

4. EQUIPMENT AND SERVICES OVERVIEW

WSCA/NASPO Requirement: *Describe ability to provide computer equipment and the services related to supporting the equipment. Include an overview of how the equipment is delivered and serviced. Thoroughly describe offerings and the ability to provide these services (not all services may be applicable to each band):*

- *Warranty - Break Fix – Non-Warranty*
- *Standard non customized Training*
- *Installation/de-installation*
- *Support*
- *Migration*
- *Asset Tagging*
- *Staging/Deployment*
- *Image loading*
- *Image Consulting*
- *System and Server Configuration*
- *Rack and Stack Configuration*
- *Maintenance*
- *Custom service solutions*
- *Asset Management*
- *Recycling/disposal*
- *Training and Certification*
- *Other services available as allowed in the solicitation*

Panasonic Response: Panasonic enjoys a worldwide reputation for the depth and diversity of our research capabilities, manufacturing expertise and product offerings. Toughbooks are the mobile PCs that feature industry-leading reliability. With the backing of Panasonic, rugged Toughbooks feature the latest technological advancements while providing Participating State agencies with their best defense against downtime for mission critical applications.

We offer our customers significant advantages in the areas of quality and reliability for the class of products we have recommended. Because of the reputation of durability that these products deservedly enjoy, they are favored for applications within the public safety sector and by Government agencies that support mobile operations.



Product categories include the following:

- Mobile Computers (Toughbook Ruggedized Laptops and Tablets based on specifications for Bands 2, 3, and 6)
- Mounting and Installation Equipment, Power Supplies, etc. for items in Bands 2, 3, and 6

Further, our partnership with our Authorized Resellers delivers important added value for the procurement and support of supporting applications and workflow systems that are unique to the types of procurements we expect under this contract.

Important advantages offered by the Toughbook line of products, Panasonic, and our resellers include all of the following:

Research and Development: Panasonic continues to spend over \$5 billion in Research and Development. This budget is used by our thousands of engineers to continually create new enhancements and keep Panasonic as a company of the edge of innovation. Our engineers continually work to integrate new advancements into all Panasonic products. And, 260 of those engineers are solely dedicated to Toughbooks. Just some of the recent Toughbook enhancements include improved screen technology, faster processors, long-life batteries and increased hard drive storage capacity.

Quality: To ensure the highest quality products, Panasonic uses state-of-the-art manufacturing techniques in our factories and backs them up with extensive testing at every stage of the manufacturing process. It's our attention to detail and commitment to quality that allows us to consistently produce the industry's most reliable line of rugged wireless mobile computing devices. A distinct advantage that Panasonic has over our competitors is the fact that most Toughbook components are manufactured in our own factories. We are proud to be the only core manufacturer with "brick and mortar" technology left in the world. This allows us direct control over design and manufacturing processes. We also use the latest technologies -- like our new state-of-the-art surface mount equipment -- in our factories.

Support: Panasonic has deployed more rugged mobile computing products in the marketplace than all of our competitors combined. And, in order to support the world's largest deployment, we have personnel located across the United States to service our customers whenever and wherever they need it. This team includes more than 40 Field Engineers and Technical Managers. In addition, there are seventy-five technicians employed at Panasonic's configuration center. All of our technicians are thoroughly trained in hardware, wireless technologies and software to quickly respond to any field issue. We also provide our customers with a service center that leads the industry in response times. The center offers support to our customers via phone and a website 24 hours a day, 7 days a week. This is proof that Panasonic is committed to our customers long after the initial sale.

Delivery: As the only core manufacturer in the industry, Panasonic can deliver on your deployment schedule and guarantee ongoing parts availability. Our competitors contract with other companies to build their products, hampering their ability to guarantee the future availability of replacement parts. Panasonic's business model ensures that you will receive world-class product delivery, installation, product training and after-sale support. Meetings with our customers are often arranged on a quarterly basis to maintain communication regarding all



successes and issues. Panasonic provides the total solution and ensures that your company will get what it needs today and in the future!

Value: Panasonic provides the best value in our total solution approach. We helped develop the technology platform that integrates wireless technology. This was done to ensure our equipment would be adaptable to changes in the wireless environment. And as a direct result, a number of our models have been equipped with integrated GPS and wireless LAN. More evidence that shows Panasonic is committed to remaining the industry’s technology leader. And to keep doing this, Panasonic has assembled a team of experienced partners to support our customers. Our goal is to continually add hardware and software partners, as well as the best talent in the industry, to our team, ensuring that our customers always have access to the resources and support they need.

Industry Focus: Panasonic has shipped millions of dollars of Toughbooks to companies worldwide. Our mobile PCs have shown the best overall performance metrics. Panasonic has been able to achieve this success by working with industry experts, customers and partners with the purpose of continually pushing the mobile computing envelope. And, Panasonic has developed its own internal team dedicated to ensuring that our clients get the highest level of pre- and post-sale support. We’re committed to understanding your company’s needs as well as the demands of law enforcement personnel. Our dedication to supporting the law enforcement industry is what continues to make us the industry leader with the best screen technology, fastest processors, most effective integrated wireless technology and the newest software solutions. Panasonic has proven that we outperform our competitors in the law enforcement industry, and that we will continue to do so in the future.

Our proposed products across each applicable Band are listed below. Overviews of each item begin on the following full page.

Product Specification Bands	Panasonic Proposes
BAND 1: DESKTOP	None Proposed
BAND 2: LAPTOP	Toughbook C2
BAND 3: TABLET	Toughbooks H2, A1, G1
BAND 4: SERVER	None Proposed
BAND 5: STORAGE	None Proposed
BAND 6: RUGGEDIZED	Toughbook 19, 31, 53



Toughbook C2 (Band 2)

The Panasonic Toughbook® C2 provides an amazing 11 hours of standard battery life with Windows® 7 and weighs as little as 3.6 lbs¹. The 12.5" 5-point capacitive multi touch and digitizer convertible tablet features an array of industry-leading advancements, such as being the only convertible tablet in its class to offer a bridge battery for continuous use by enabling hot-swappable battery replacement without disruption. The Toughbook C2 has an incredibly bright and sharp 500 nit IPS display with direct bonding for wider viewing angles and a lighter design. The ergonomic strap is perfect for long-term use and holding the PC in any orientation. The unique triple hinge design provides a rugged solution to a common point of failure in other manufacturer's convertible laptops.



Available with integrated options such as a SmartCard reader, NFC, 3MP bottom camera and serial port make the Toughbook C2 ideal for a wide variety of applications and environments.



Toughbook H2 (Band 3)

The rugged Panasonic Toughbook® H2 handheld tablet PC runs a full OS (Windows® 7 Professional) and is the ultimate productivity tool for mobile workers. With superior ergonomics, a brilliant 10.1" sunlight-viewable LED screen capable of up to 6000 nit in direct sun and sealed all-weather design, the H2 lets you work virtually anywhere. Designed with a fast 3rd gen Intel® Core™ i5 vPro™ processor, magnesium alloy chassis encased in polycarbonate, the IP65 and MIL-STD-810G certified 1 Toughbook H2 delivers a complete range of embedded wireless features including Wi-Fi, Bluetooth® and optional 4G LTE or Gobi™2000 3G mobile broadband. Add to that hot-swappable twin batteries for maximum uptime, ports such as USB, serial and Ethernet, optional integrated barcode and SmartCard readers, and you've got a handheld tablet PC that is unmatched in the field.





Toughbook A1 (Band 3)

The Toughpad™ FZ-A1 tablet, powered by Android™, features a big, daylight-readable display and offers unparalleled flexibility via its micro-USB port, vehicle docking capability and professional-grade accessories, making it ideal for clipboard replacement and cloud applications. Engineered with security in mind, Toughpad FZ-A1 comes standard with hardware encryption and embedded enterprise-grade security and management to keep data and other sensitive files encrypted and secure.

The Toughpad FZ-A1 is FIPS 140-2 (Level 2) and MIL-STD-810G compliant for impenetrable protection inside and out, featuring a 4ft. drop and all-weather IP65 dust and water-resistant design. With a 10.1" daylight-readable, multi touch + digitizer screen and dedicated GPS, Wi-Fi Bluetooth® and optional 4G LTE mobile broadband, it offers unmatched flexibility in the field. Designed for maximum integration into professional environments, the Toughpad FZ-A1 tablet allows for mobile device management in the thousands, plus a Wi-Fi hotspot router that can support up to 5 devices. With a 3-year warranty and business-class support, it's the ultimate tablet for the mobile workforce.



Toughbook G1 (Band 3)

The Toughpad FZ-G1 Windows 8 tablet offers a fluid user experience while providing crucial port connectivity and feature rich options in a compact size. Designed for highly mobile field workers, it's the thinnest and lightest fully-rugged 10.1" tablet running Windows 8. Powered by a 3rd generation Intel® Core™ i5 vPro™ Processor with a MIL-STD-810G and IP65 certified design, the Toughpad FZ-G1 leads the way in rugged mobile computing. Add to that a daylight-readable 10-point multi touch + digitizer screen, and it becomes an essential tool for field workers.





Toughbook 19 (Band 6)

The Toughbook 19 features a 10.1" LCD capable of up to 6000 nit in direct sunlight, and is powered by an 2nd gen Intel Core™ i5 vPro™ processor. Integrated options include a 2MP camera, backlit keyboard (emissive or rubber), GPS receiver, Gobi™2000 mobile broadband and a dual touch LCD (touchscreen and digitizer). In addition, a 6-foot drop & IP65 certified¹ design with a full magnesium alloy case, helps to ensure that the Toughbook 19 will stand up to the most rigorous environments.

Tested by national independent third party lab following MIL-STD-810G Method 516.6 Procedure IV for transit drop test and IEC 60529 Sections 13.4, 13.6.2, 14.2.5 and 14.3 for IP65.



Toughbook 31 (Band 6)

Panasonic presents the Toughbook 31, the reliable laptop offering the highest performance in its class along with the world's most rugged design. With drop shock protection and a MIL-STD-810G and IP65 certification, it's the undisputed leader in the fully-rugged category. Its Intel® Core™ i5 vPro™ and i3 processors along with available discrete graphics, pack a punch, to deliver desktop-class performance and improved video/3D graphics. The Toughbook 31 offers a 13.1" brilliant 1200 nit touchscreen available with Panasonic CircuLumin™ technology, integrated webcam and up to 13 hours of battery life. Six generations of delivering rugged performance plus twelve years of consistent docking compatibility, and you have a computer that will go the distance with you anytime, anywhere.



Tested by national independent third party lab following MIL-STD-810G Method 516.6 Procedure IV for transit drop test and IEC 60529 Sections 13.4, 13.6.2, 14.2.5 and 14.3 for IP65.



Toughbook 53 (Band 6)

In 1998, Panasonic created the first semi-rugged computer. Now, Panasonic introduces the latest generation, the Panasonic Toughbook® 53. With a 14" HD LED display, 2nd gen Intel Core™ i5 vPro™ and i3 processors* and an oversized multi touch touchpad, it performs like a desktop. Options for a sunlight-viewable Panasonic CircuLumin™ touchscreen, backlit keyboard, 4G LTE mobile broadband, an integrated webcam and enhanced connectivity, make this the most versatile semi-rugged PC ever.



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Havis Docking Stations

Havis Docking Stations for Panasonic tablets are the ideal solution for all your computing needs. Designed with versatility in mind, Havis mounting options allow for docking and usage in any work environment and complies with medical wall mounting requirements.



Panasonic Toughpad A1



Panasonic Toughpad B1



Panasonic Toughpad G1



Panasonic Toughbook H2

Havis Panasonic docking stations provide the safest, most reliable solution for mobile computing applications. Our Panasonic docking stations are the industry's safest and most secure computing solution.



Toughbook 30 / 31



Toughbook 19



Toughbook 53



Gamber-Johnson Vehicle Mounts

Gamber-Johnson is an industry leader in design innovation, manufacturing high-quality Toughbook vehicle mounts and Toughbook docking stations for use with Panasonic computers. Our building process includes extensive testing that results in the most rock-solid products on the market today.

In business nearly 60 years, Gamber-Johnson has been a market leader of the highest quality vehicle computer mounts and vehicle mounting components. As part of the Leggett & Platt Commercial Vehicle Products (CVP) Group, Gamber-Johnson is dedicated to providing products that are built to last and that perform in even the most demanding applications.

You work hard and our products work hard for you. Tough, durable, and made to take on any terrain, our vehicle computer and laptop mounts allow you to get your work done efficiently without worrying about damaging your device. Your mobile office can be just that: a secure place to effectively get business done on the go. Whether you are a law enforcement officer, a utility worker, or a small business owner, you can benefit from working with Gamber-Johnson, where customer satisfaction drives business.



Toughbook H1/H2



Toughbook H1/H2
Accessories



Toughbook 19



NEW Toughbook
30/31



MAG™ Dock for
Toughbook 30/31



Toughbook 53





Product Specification Sheets

Toughbook C2 (Band 2)



Panasonic



Panasonic recommends Windows 8.

TOUGHBOOK C2

- 12.5" Convertible Tablet with Multi Touch or Multi Touch + Digitizer Display
- Daylight-readable 500 Nit IPS Display
- Rugged Triple Hinge Design
- Full Shift Battery Life
- Bridge Battery Enables Hot-swap Battery Replacement for Continuous Use
- Available NFC, Bottom Camera, Serial Port and SmartCard Reader

Longest standard battery life in its class.

The Panasonic Toughbook® C2 provides an amazing 14 hours of battery life (19 hours with optional long life battery) and weighs 3.99 lbs. The 12.5" convertible tablet features an array of industry-leading advancements, such as being the only convertible tablet in its class to offer a durable triple hinge design, as well as a unique bridge battery for continuous use by enabling hot-swappable battery replacement without disruption. The Toughbook C2 has an incredibly bright and sharp 500 nit IPS display with direct bonding for wider viewing angles and a lighter design. The ergonomic strap is perfect for long-term use and holding the PC in any orientation. Available integrated options, such as a SmartCard reader, NFC, bottom camera and serial port, make the Toughbook C2 ideal for a wide variety of applications and environments.



1.800.662.3537
panasonic.com/toughbook/C2

SOLUTIONS FOR BUSINESS

TOUGHBOOK



SECURITY FEATURES

- Password Security: Supervisor, User, Hard Disk Lock
- Kensington cable lock slot
- Trusted platform module (TPM) security chip v1.2
- Computrace® theft protection agent in BIOS¹
- Intel® Anti-Theft Technology
- Optional: Fingerprint reader
- Optional: Smart Card reader*

WARRANTY

- 3-year limited warranty, parts and labor

DIMENSIONS & WEIGHT

- 84.7(L) x 11.8(W) x 1.0/1.7(H) front/rear
- 372 lbs. (lightweight battery)²
- 399 lbs. (standard battery)²
- 428 lbs. (long life battery)

INTEGRATED OPTIONS³

- 4G LTE multi-carrier mobile broadband with satellite to GPS
- Choice of Serial⁴ or VGA⁵ or Modem⁶
- Choice of SmartCard⁷ or NFC⁸ or SMP bottom camera⁹
- Fingerprint reader
- Lightweight battery
- Long life battery
- 128GB and 256GB solid state drives (SSD)

SELECT ACCESSORIES¹⁰

- AC Adapter (3-prong)
- Standard Battery Pack
- Lightweight Battery Pack
- Long Life Battery Pack
- Battery Charger
- LIND 3-Bay Battery Charger
- LIND Car Adapter 120W
- LIND Car/AC Adapter 90W (with USB port)
- Tough Mate C2 Convertible Case
- Tough Mate C2 Shoulder Sling
- Tough Mate CommUniversal Carrying Case
- Tough Mate Backpack
- Memory Card 4GB DDR 2
- Desktop Dock with DVD Drive
- MUE Touch Replacement Stylus
- MUE Touch + Digitizer Replacement Stylus
- TeRor
- 12.5" LCD Protective Film

C-F-AK64102M
C-F-VZSU80U
C-F-VZSU82U
C-F-VZSU83U
C-F-VCBT83W
C-F-LN D3BA/C2
C-F-LN DDC 120
C-F-LN DAC D-C9
TBC-C20C-EP
TBC-C255-TP-P
TBC-COM-INV-P
TBC-BPK-K
C-F-WMBA 1204G
C-F-VBEC2U
C-F-VNP0204U
C-F-VNP0164U
C-F-VNT004U
C-F-VPF29U

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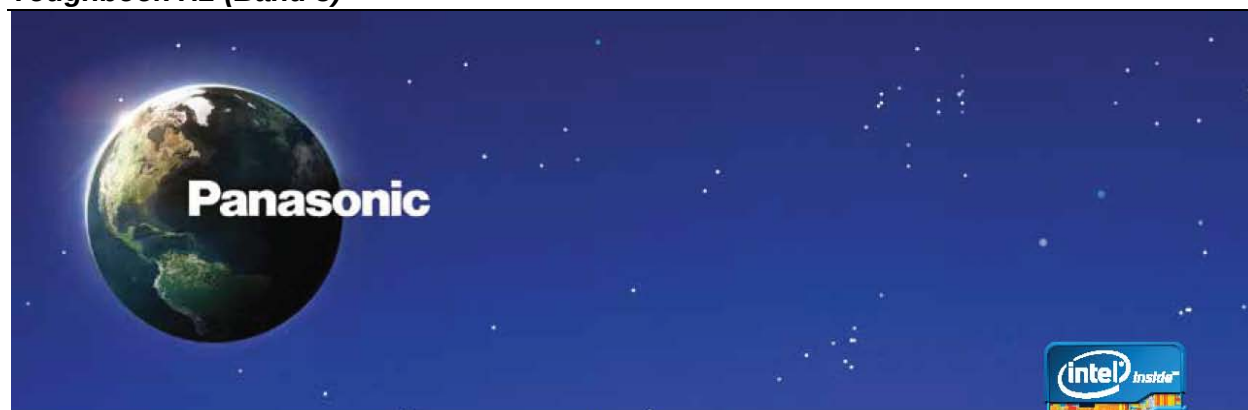
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TOUGHBOOK®



Toughbook H2 (Band 3)



Panasonic recommends Windows 8.

TOUGHBOOK H2

- Intel® Core™ i5 vPro™ Processor
- Sealed Fanless All-weather Design
- Sunlight-viewable Up to 6000 Nit in Direct Sunlight
- USB, Serial and Ethernet Ports
- Long-life Hot-swappable Twin Batteries Provide Limitless Hours of Use
- Available Built-in Camera, RFID, and SmartCard and Barcode Readers
- Choice of 4G LTE or 3G Gobi™ Mobile Broadband

The industry's most rugged handheld tablet PC.

The rugged Panasonic Toughbook® H2 handheld tablet PC is the ultimate productivity tool for mobile workers. With superior ergonomics, a brilliant 10.1" sunlight-viewable LED screen capable of up to 6000 nit in direct sun and sealed all-weather design, the Toughbook H2 lets you work virtually anywhere. Designed with a magnesium alloy chassis encased in polycarbonate, the IP65 and MIL-STD-810G certified¹ Toughbook H2 delivers a complete range of integrated wireless features including Wi-Fi, Bluetooth® and optional embedded 4G LTE or 3G Gobi™ mobile broadband. Add to that fast charging hot-swappable twin batteries for maximum uptime, optional integrated GPS and SmartCard reader, and you've got a handheld tablet PC that is unmatched in the field.



IP65

6-FOOT
DROP RATING

MIL-STD-
810G

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panasonic.com/toughbook/H2

TOUGHBOOK®

SOLUTIONS FOR BUSINESS



Panasonic recommends Windows 8.



DURABILITY

- MIL-STD-810G certified (5" drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)¹
- MIL-STD-461F certified model²
- IP65 certified³ sealed all-weather design
- Optional Class 1 Division 2, group 1 ABCD hazardous locations certified model
- Hard drive heater
- Magnesium alloy chassis encased with polycarbonate
- Shock-mounted flex-connect hard drive
- Integrated handle and ergonomic rubber hand strap
- Reinforced locking port covers

SOFTWARE

- Windows[®] 7 Professional 32-bit⁴ or Windows[®] 7 Professional 64-bit⁴
- Panasonic Utilities (including Dashboard and Cleaning Reminder Tool), Recovery DVD

CPU

- Intel[®] Core[™] i5-3427U vPro[®] Processor
- 1.80GHz with Turbo Boost up to 2.9GHz
- Intel[®] Smart Cache 3MB

STORAGE & MEMORY

- 4GB or 8GB SDRAM (DDR3L-1333MHz)⁵
- 500GB 7200rpm hard drive (shock-mounted and flex-connect)⁶
- Optional 128GB reinforced flex-connect SSD⁶

DISPLAY

- 10.1" XGA sunlight-viewable LED 1024 x 768 dual touch
- TransflectivePlus and Panasonic CircuLumin[™] technology
- 14,000 nit (depending on lighting conditions and settings)⁷
- Anti-reflective, anti-glare screen treatments and circular polarizer
- Ambient light sensor
- Intel[®] QM77 video controller, max 1547MB shared VRAM with 32-bit⁸
- External video support up to 1280 x 1024 at 16.7 million colors
- Cones mode

AUDIO

- Intel[®] high-definition audio compliant
- Integrated speaker

KEYBOARD & INPUT

- Dual touch LCD (touchscreen and digitizer)
- Integrated stylus holder
- 74-key on-screen keyboard with dedicated Windows[®] key
- Up to 5 user-defined programmable buttons (varies by model)

INTERFACE

- Docking connector
- Serial
- USB 2.0 (opt. 2nd USB 2.0 port)⁹
- 10/100/1000 Ethernet
- Dedicated 19-pin D-sub 9-pin
- 4-pin RJ-45

WIRELESS

- Optional integrated 4G LTE mobile broadband
- Optional integrated 3G Gobi[™] mobile broadband
- Intel[®] Centrino[®] Advanced-N 6235 802.11n/b/g/n
- Bluetooth[®] v4.0 + EDR (Class 1)
- Security
- Authentication: LEAP, WPA, 802.1x, EAP-TLS, EAP-FAST, PEAP
- Encryption: CKIP, TKIP, 128-bit and 64-bit WEP, Hardware AES
- Twin hot-swappable Li-Ion battery packs
- ~7.2h typical 3400mAh, minimum 3200mAh with each battery
- Battery operation: 7 hours (with both batteries)¹⁰
- Battery charging time: 3 hours on¹¹
- AC Adapter: AC 100V-240V 50/60Hz, auto sensing/switching worldwide power supply

SECURITY FEATURES

- Password Security: Supervisor, User, Hard Disk Lock
- Kensington cable lock slot (on optional cradle)
- Trusted platform module (TPM) security chip v1.2
- Computrace[®] theft protection agent in BIOS¹²
- Intel[®] Anti-Theft Technology
- Fingerprint reader
- Insertable SmartCard reader (requires SSD)
- Contactless SmartCard reader

WARRANTY

- 3-year limited warranty, parts and labor

DIMENSIONS & WEIGHT

- 10.8"(L) x 10.6"(W) x 2.3"(H)
- 3.5 lbs. (with handle, strap, and both batteries)

INTEGRATED OPTIONS¹³

- 4G LTE mobile broadband
- 3G Gobi[™] mobile broadband (EVDO Rev. A, HSPA)
- GPS receiver
- 3MP camera with auto focus and LED light
- Barcode reader
- Insertable SmartCard reader (requires SSD)
- 13.56MHz Contactless RFID and SmartCard reader
- ISO 15693 and 14443 A/B compliant
- Fingerprint reader
- 2nd USB port (replaces Ethernet port)
- 128GB solid state drive (SSD)



SAFETY CERTIFICATIONS

- ITEquipment Safety (EN IEC, UL US)
- Medical Electrical Equipment Safety (EU)
- Medical Electrical Equipment Safety (Canada)
- ITEquipment EM (US)
- ITEquipment EM (EU)
- ITEquipment EMS (EU)
- Industrial EMI (EU)
- Radio (US)
- Radio (Canada)
- SAR (US)
- ENIEC 60950-1
- UL 60950-1
- ENIEC 60601-1 (with battery operation)
- CANC-SA-C22.2 No.601.1-M80
- FCC CFR 47 P.15 Sub B-Class B
- EN 55022/CISPR 22-Class B
- EN 55024
- EN 55011/CISPR 11-Class B
- FCC CFR 47 P.15 Sub C
- RSS-210
- FCC CFR 47 P.2

SELECT ACCESSORIES¹⁴

- AC Adapter (2-prong)
- Battery Pack
- 4-Bay Battery Charger
- UND Car Adapter 120W
- UND Car/AC Adapter 90W (with USB port)
- UND Car Adapter 90W ML-STD
- ToughMate H2 Shoulder Strap
- ToughMate H2 Inversion Strap
- ToughMate H2 Always-on Sleeve
- ToughMate H2 Vinyl Always-on Sleeve
- ToughMate U1/H2 Battery Pouch
- Desktop Cradle/Spine 2-Bay Battery Charger
- Memory Card 4GB DDR3
- Magnetic Micro-dock (USB x2, LAN)
- Gamber-Johnson VAIN/Car Mount (no electronics)
- Gamber-Johnson Vehicle Dock (no electronics)
- Gamber-Johnson Vehicle Dock (no electronics)
- Replacement Stylus
- Tether
- 10.1" LCD Protector Film
- CF-A8373AM
- CF-V2SL63AW
- CF-V2SU11U
- CF-LNDDC120
- CF-LNDDCC90
- CF-LNDDMLD90
- TECHISS-BLK-P
- TECHISS-SIN-P
- TECHSLV-P
- TECHVMSLVP
- TECHUEPCH-P
- CF-VBH218U
- CF-VMBK1204G
- CF-VBH12U
- 7160-0359-P
- 7160-0359
- 7160-0349-P
- 7160-0349
- CF-VNP011U
- CF-VNTO03U
- CF-VVF134U

Please consult your reseller or Panasonic representative before purchasing. Tested by a national independent third party lab following MIL-STD-810G Method 516.5 Procedural V for thermal drop test and IEC 60825 Section 13.4, 13.6.2, 14.2.2 and 14.3 for IP65. Stylus has passed IP65 testing but has not been certified.

¹Limited availability.

⁴All list of Windows XP and Windows 8 drivers are available at: panasonic.com/toughbooksupport.

⁵Total usable memory will be less depending upon actual system configuration.

⁶1GB = 1,000,000,000 bytes.

⁷500 nit without ambient light at distance up to 6000 nit in clear, sunny conditions under direct sunlight.

⁸The size of the VRAM cannot be set by the user and varies by operating system as well as size of RAM. Windows 7 64-bit max: VRAM is 16384MB with 4GB of memory.

⁹Replaces Ethernet port.

¹⁰Battery performance features such as charge time and life span can vary according to the conditions under which the computer and battery are used. Battery operation and recharge time will vary based on many factors, including power brightness, applications, features, power management, battery conditioning and other customer preferences. Battery testing results from MobileMark 2007.

¹¹Requires software and activation to enable theft protection.

¹²Accessories and Integrated Options may vary depending on your configuration. Visit Panasonic.com for more accessories and details.

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panasonic.com/toughbook/H2

TOUGHBOOK

SOLUTIONS FOR BUSINESS



Toughbook A1 (Band 3)



TOUGHPAD FZ-A1

- Only Android™ Tablet with Hardware Encryption and Embedded Enterprise-grade Security and Management
- FIPS 140-2 (Level 2) Compliant for Nearly Impenetrable Protection¹
- MIL-STD-810G, 4ft. Drop and All-weather IP65 Dust and Water-resistant Design
- 10.1" Daylight-readable Multi Touch + Digitizer
- Dedicated GPS, Wi-Fi, Bluetooth® and Optional 4G LTE
- MicroSD Card Slot, Micro-USB and Micro HDMI Ports
- 3-year Warranty with Business Class Support

First fully-rugged Android™ tablet designed for professionals.

Introducing the Panasonic Toughpad™ FZ-A1, the fearless business tablet that goes where no tablet has ever gone before. Combining data and device security, seamless connectivity, enterprise-minded technology, and a long legacy of rugged and reliable computing, the new Toughpad FZ-A1 is the perfect melding of mind and muscle. The tablet features a MIL-STD-810G and IP65 rugged, water and dust-resistant design for the flexibility to work freely in nearly any environment.



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TOUGHPAD

SOLUTIONS FOR BUSINESS



DURABILITY

- MIL-STD-810G certified (4' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)
- IP65 sealed all-weather design
- Magnesium alloy chassis encased with ABS and elastomer corner guards
- Port covers
- Raised bezel for LCD impact protection
- Pre-installed replaceable screen film for LCD protection

SOFTWARE

- Android™ 4.0 (Ice Cream Sandwich)
- Calendar, Clock, Gallery, QuickSearchBox, Google Play™, Gmail™, Calendar Sync, Contacts Sync, Google Maps™, Google+™, Google Talk™, Google Voice Search™, YouTube™, AuthenTec™ QuickSec, Over-the-Air Update Client, McAfee Security (Trial), Adobe Reader
- Panasonic Utilities (Dashboard, User Button Manager, Device Management, Pen Calibration, Hardware Diagnostics, Online Manual)

LANGUAGES

- Android OS supports 58 language and locale combinations. Refer to <http://developer.android.com/sdk/android-4.0.html#locs>

CPU

- Marvell® ARMADA PXA2128 1.2GHz Dual-Core Processor¹
- Embedded hardware security processor
- FPS 140-2 (Level 2) compliant²

STORAGE & MEMORY

- 1GB RAM^{3,4}
- 16GB flash⁵
- Up to 32GB additional with microSD card

DISPLAY

- 10.1" XGA LED 1024 x 768
- Capacitive multi touch + digitizer daylight-readable screen
- 500 nit
- Direct bonding technology
- Anti-reflective and anti-glare screen treatments
- Ambient light, accelerometer and digital compass sensors
- Automatic screen rotation

AUDIO

- Integrated microphone
- Integrated speaker
- On-screen volume and mute controls

KEYBOARD & INPUT

- Multi touch + digitizer screen
- Supports bare hand touch and gestures and electronic stylus pen
- 5 tablet buttons (Power, Back, Home, Menu, Dashboard)
- Integrated stylus holder
- On-screen QWERTY keyboard

EXPANSION SLOTS

- MicroSD

INTERFACE

- Docking connector 9-pin
- Micro-USB 2.0 4-pin
- Micro HDMI Type C
- Headphones/speaker Mini-jack stereo

WIRELESS

- Optional integrated 4G LTE mobile broadband
- Dedicated GPS
- Wi-Fi 802.11a/b/g/n
- Wi-Fi hotspot router (up to 5 devices)⁶
- Bluetooth® v2.1 + EDR (Class 2)

POWER SUPPLY

- Li-ion battery pack (7.4V, typical 4770mAh, minimum 4590mAh)
- Battery operation: 10 hours⁷
- Battery 90% charging time: 3 hours on, 2.5 hours in sleep mode⁸
- AC Adapter: AC 100V-240V 50/60Hz

POWER MANAGEMENT

- Sleep Mode

SECURITY FEATURES

- Embedded security processor for hardware encryption, trusted boot, root protection, FPS 140-2 (Level 2), AuthenTec™ QuickSec VPN, anti-virus protection (trial version), support for RSA token authentication with 3rd party Cisco application, network proxy settings, password security (PIN, pattern, password), Kensington cable lock slot



INTEGRATED FEATURES

- ZMP webcam
- SMP rear camera with auto focus and LED light

WARRANTY

- 3-year limited warranty, parts and labor

DIMENSIONS & WEIGHT⁹

- 10.5" (L) x 6.4" (W) x 0.7" (H)
- 2.1 lbs.

INTEGRATED OPTIONS⁸

- 4G LTE mobile broadband

ACCESSORIES⁸

- AC Adapter (3-prong) FZ-AA2202BM
- LIND Car Adapter PA1220-361B
- LIND Shutdown Timer CF-LINDLPT
- ToughMate A1 "X" Strap and Shoulder Strap TBGA1XSTP-P
- ToughMate A1 Rotating Hand Strap with Shoulder Strap TBGA1HSTP-P
- ToughMate A1 Always-on Case TBGA1ACNL-P
- ToughMate A1 Professional Portfolio TBGA1PFUO-BLK-P
- ToughMate A1 Neoprene Sleeve TBGA1SLVNP-P
- Havis Docking Station:
 - Cradle with (2) USB, (1) Ethernet, (1) Power, (1) AC Adapter DS-PAN-501-P
 - Cradle with (2) USB, (1) Ethernet, (1) Power, (1) AC Adapter DS-PAN-502-P
- Havis Desktop Stand DS-PAN-503
- DCS Barcode Reader Attachment DS-CA-218-P
- DCS Barcode and Magstripe Readers Attachment FZ-A1-BOR
- Replacement Stylus FZ-VNP001U
- Tether FZ-VNT001U
- 10.1" LCD Protector Film FZ-VF001U

Please consult your reseller or Panasonic representative before purchasing. Caution: Do not expose bare skin to this product when handling this unit in extreme hot or cold environments.

¹Panasonic has taken all steps available to secure the tablet for FPS 140-2 (Level 2) Compliance. Panasonic is not responsible for any such security breaches caused by malicious attacks or improper feature implementation.

²Marvell's ARMADA PXA2128 is undergoing certification and is expected to be certified by February 2013.

³1GB = 1,000,000,000 bytes.

⁴Total usable memory will be less depending upon actual system configuration.

⁵Only available when equipped with mobile broadband.

⁶Battery performance features such as charge time and life span vary based on the conditions under which the computer and battery are used. Battery operation and recharge times will vary based on many factors, including brightness, applications, features, power management, battery conditioning and other customer preferences.

⁷Battery life with LCD brightness: 60 nit, Wi-Fi on while running a YouTube video.

⁸Length measurements do not include protrusions. Weight varies with options and digitizer pen. ⁹Accessories and Integrated Options may vary depending on your configuration. Visit Panasonic website for more accessories and details.

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panasonic.com/toughpad

TOUGHPAD

SOLUTIONS FOR BUSINESS



Toughbook G1 (Band 3)



TOUGHPAD FZ-G1

- MIL-STD-810G, 4ft. Drop and All-weather IP65 Dust and Water-resistant Design
- 3rd Generation Intel® Core™ i5 vPro™ Processor
- 10.1" Daylight-readable 10-point Multi Touch + Digitizer
- USB 3.0 + HDMI Ports, Optional Dedicated GPS, Serial, Ethernet, MicroSD or 2nd USB Port¹
- Wi-Fi, Bluetooth® and Optional 4G LTE or 3G Gobi™
- 3-year Warranty with Business Class Support

Panasonic recommends Windows 8.

The world's thinnest and lightest fully-rugged 10.1" Windows® 8 Pro tablet.

The Toughpad™ FZ-G1 Windows® 8 Pro tablet offers a fluid user experience while providing crucial port connectivity and feature rich options in a compact size. Designed for highly mobile field workers, it's the thinnest and lightest fully-rugged 10.1" tablet running Genuine Windows® 8 Pro 64-bit. Powered by a 3rd generation Intel® Core™ i5 vPro™ Processor with a MIL-STD-810G, 4ft. drop and all-weather IP65 dust and water-resistant design, the Toughpad FZ-G1 Windows® 8 Pro tablet leads the way in rugged mobile computing. Add to that an HD daylight-readable 10-point multi touch + digitizer screen, and it becomes an essential tool for field workers.



4-FOOT
DROP RATING

IP65

MIL-STD-
810G

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TOUGHPAD

SOLUTIONS FOR BUSINESS



Panasonic recommends Windows 8.

DURABILITY

- MIL-STD-810G design
- IP65 sealed all-weather design
- Magnesium alloy chassis encased with ABS and elastomer corner guards
- Optional rotating hand strap
- Port covers
- Raised bezel for LCD impact protection
- Pre-installed replaceable screen film for LCD protection

SOFTWARE

- Windows® 8 Pro 64-bit (with Windows® 7 downgrade option)
- Panasonic Utilities (including Dashboard, Recovery Partition)

CPU

- Intel® Core™ i5-3437U vPro® Processor
- 1.9GHz with Turbo Boost up to 2.9GHz
- Intel Smart Cache 3MB

STORAGE & MEMORY

- 4GB or 8GB*
- Up to 64GB additional with optional microSD card
- 128GB and 256GB solid state drives (SSD)**

DISPLAY

- 10.1" WUXGA 1920 x 1200 with LED backlighting
- 10-point capacitive multi-touch + digitizer daylight-readable screen
- 2400 nit
- IPS display with direct bonding
- Anti-reflective and anti-glare screen treatments
- Ambient light sensor, digital compass, gyro and acceleration sensors
- Automatic screen rotation
- Intel® QM77 video controller, max. 1654MB shared VRAM with Win 8 64-bit†

AUDIO

- Integrated microphone
- Realtek high-definition audio
- Integrated speaker
- On-screen and button volume and mute controls

KEYBOARD & INPUT

- 10-point multi-touch + digitizer screen
- Supports bare hand touch and gestures and electronic stylus pen
- 7 tablet buttons (2 user-definable)
- Integrated stylus holder
- On-screen QWERTY keyboard

CAMERAS

- 720p webcam with mic
- 3MP rear camera with auto focus and LED light

EXPANSION

- Optional MicroSD†

INTERFACE

- Docking connector 24-pin
- HDMI Type A
- Headphones/speaker Mini-jack stereo
- Optional Serial† D-sub 9-pin
- USB 3.0 (x1) 4-pin
- Optional 2nd USB 2.0† 4-pin
- Optional 10/100/1000 Ethernet† RJ-45

WIRELESS

- Optional integrated 4G LTE mobile broadband†
- Optional integrated 3G Gobi™ mobile broadband†
- Optional dedicated GPS†
- Intel® Centrino® Advanced-N 6235 Wi-Fi 802.11a/b/g/n
- Bluetooth® v4.0 (Class 1) + EDR
- Security
 - Authentication: LEAP, WPA, 802.1x, EAP-TLS, EAP-FAST, PEAP
 - Encryption: CKIP, TKIP, 128-bit and 64-bit WEP, Hardware AES
- Dual high-gain antenna pass-through

POWER SUPPLY

- Li-Ion battery pack (10.8V, typical 4400mAh, minimum 4100mAh)
- Battery operation: Approx. 8 hours*
- Battery charging time: 2.5 hours off, 3 hours on†
- AC Adapter: AC 100V-240V 50/60Hz

POWER MANAGEMENT

- Suspend/Resume Function, Hibernation, Standby

SECURITY FEATURES

- Password Security Supervisor, User, Hard Disk Lock
- Kensington cable lock slot
- Trusted platform module (TPM) security chip v1.2
- Computrace® theft protection agent in BIOS*
- Intel® Anti-Theft Technology
- Optional SmartCard reader (separate attachment)*



WARRANTY

- 3-year limited warranty parts and labor

DIMENSIONS & WEIGHT**

- 10.6" (L) x 7.4" (W) x 0.8" (H)
- 2.5 lbs.

INTEGRATED OPTIONS††

- 4G LTE mobile broadband†
- 3G Gobi™ mobile broadband†
- Choice of GPS, Serial, Ethernet, MicroSD or 2nd USB 2.0 port*

ACCESSORIES††

- AC Adapter (2-prong) CF-AA64130M
- Standard Battery Pack FZ-V2SL84U
- Long Life Battery Pack† FZ-V2SL83U
- LiND Car Adapter 120W CF-LNDDC120
- LiND Car/AC Adapter 90W (with USB port) CF-LNDACDC90
- LiND Car Adapter 90W MIL-STD CF-LNDMLDC90
- Rotating Hand Strap FZ-WSTDG111
- ToughMate G1 Always-on Case (w/ hand strap) TBCG11ACNLP
- ToughMate G1 Professional Portfolio TBCG11FUD-BLK-P
- ToughMate G1 17" Hand Strap TBCG11STP-P
- Replacement Digitizer Pen FZ-VNPG11U
- Tether FZ-VNPG11U
- Tall Corner Guards FZ-WCGG111
- 10.1" LCD Protective Film FZ-VFPG11U

Please consult your dealer or Panasonic representative before purchasing.
Caution: Do not expose bare skin to the product when handling this unit in extreme hot or cold environments.

*GPS, Serial, Ethernet, MicroSD, 2nd USB port are mutually exclusive options.

†HAB = 1,000,000,000 bytes.

**Total usable memory will be less depending upon actual system configuration.
†The size of the VRAM cannot be set by the user and varies by operating system as well as size of RAM. Windows 7 max. VRAM is 1544MB.

††Accessories for Windows 7 only.

††Gobi for Sprint and Verizon only.

*Intuitive battery life. Subject to charge/pending time. Battery performance features such as charge time and life span can vary according to the conditions under which the computer and battery are used. Battery operation will not be as long as the time will vary based on many factors, including screen brightness, applications, features, power management, battery conditioning and other customer preferences. Battery testing results from Intel® Battery 2007.

*Requires software and activation to enable theft protection.

*Length measurements do not include protrusions. Weight varies with options and digitizer pen.

*Accessories and Integrated Options may vary depending on your configuration. Visit

Panasonic website for more accessories and details.

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TOUGHPAD

SOLUTIONS FOR BUSINESS



Panasonic

Toughbook 19 (Band 6)



Panasonic recommends Windows 8.

TOUGHBOOK 19

- 10.1" Convertible Tablet with Touch or Multi Touch + Digitizer Display
- Sunlight-viewable Up to 6000 Nit in Direct Sunlight
- Full Magnesium Alloy Case with Hand Strap
- Shock-mounted Flex-connect Hard Drive with Quick-release
- Optional 4G LTE Multi Carrier Mobile Broadband with Satellite GPS

Rugged, lightweight, wireless and convertible.

If you want a fully-rugged, lightweight, wireless laptop that converts from a powerful notebook PC to a convenient tablet PC with one quick swivel, then the Toughbook® 19 is for you. The first tablet PC to be certified¹ for MIL-STD-810G and IP65, it features a full magnesium alloy case capable of withstanding a 6-foot drop¹—ideal for working in challenging environments and mission-critical situations. At only five pounds, it's good on the go with a hand strap, Wi-Fi, a brilliant LED screen capable of up to 6000 nit in direct sunlight, and optional embedded 4G LTE multi carrier mobile broadband with satellite GPS. Additionally, the Toughbook 19 is available with two display options, both allowing you to touch the screen with or without gloves.



IP65

6-FOOT
DROP RATING

MIL-STD-
810G

The first
MIL-STD-810G
certified tablet PC¹

1.800.662.3537
panasonic.com/toughbook/19

SOLUTIONS FOR BUSINESS

TOUGHBOOK

Panasonic recommends Windows 8.

DURABILITY

- MIL-STD-810G certified (5' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)
- MIL-STD-461F certified
- IP65 certified sealed all-weather design
- Optional class 1 division 2, groups ABCD certified model
- Hard drive heater
- Full magnesium alloy case with hand strap
- Shock-mounted flex-connect hard drive with quick-release
- Pre-installed replaceable screen film for LCD protection

SOFTWARE

- Windows® 8 Pro 64-bit (with Windows® 7 downgrade option)
- Panasonic Utilities, Panasonic Dashboard, Recovery Partition

CPU

- Intel® Core™ i5-3240M vPro® Processor
- ~2.7GHz with Turbo Boost up to 3.4GHz
- Intel® Smart Cache 3MB

STORAGE & MEMORY

- 4GB or 8GB SDRAM (DDR3L-1333MHz)†
- Shock-mounted flex-connect hard drive with quick-release
- 500GB 7200rpm hard drive with heater†
- Optional 128GB and 256GB solid state drives (SSD) with heaters†

DISPLAY

- 10.1" XGA sunlight-viewable LED 1024 x 768
- Realistic touchscreen
- 5-point resistive multi-touch + digitizer
- Transflective Plus and Panasonic Circulumin® technology
- 14000 nits (depending on lighting conditions and settings)
- AR, AG and circular polarizer
- Ambient light sensor
- Intel® QM77 video controller, max. 1956MB shared VRAM with 32-bit
- External video support up to 1280 x 1024 at 16.7 million colors
- Concealed mode (configurable)

AUDIO

- Intel® high-definition audio compliant
- Integrated speaker
- Keyboard volume and mute controls

KEYBOARD & INPUT

- Touchscreen or multi-touch + digitizer
- Integrated stylus holder
- 32-key with dedicated Windows® key
- Pressure-sensitive touchpad with vertical scrolling support

EXPANSION SLOTS

- PC card type II
- SD card (SDXC)
- ExpressCard/54

INTERFACE

- Docking connector
- VGA
- Headphones/speaker
- Microphone/line in
- Serial
- Bit antenna conn. (x 2)
- USB 3.0 (x 1), USB 2.0 (x 1)
- IEEE 1394a (FireWire)
- 10/100/1000 Ethernet
- 56K Modem
- Dedicated 100-pin D-sub 15-pin
- Mini-jack stereo
- Mini-jack stereo
- D-sub 9-pin
- 50 ohm coaxial
- 4-pin
- RJ-45
- RJ-11

WIRELESS

- Optional integrated 4G LTE multi-carrier mobile broadband with satellite to GPS
- Optional GPS (SiRFStarII®)
- Intel® Centrino® Advanced-N 6235 802.11n/b/g/n
- Bluetooth® v4.0 + EDR (Class 1)
- Security
 - Authentication: LEAP, WPA, 802.1x, EAP-TLS, EAP-FAST, PEAP
 - Encryption: CCMP, TKIP, 128-bit and 64-bit WEP, Hardware AES
- Dual high-gain antenna pass-through
- Slide on/off switch

POWER SUPPLY

- Lithium ion battery pack (10.65V, typical 5000mAh, minimum 5600mAh)
- Battery operation: 10 hours (touchscreen), 9.5 hours (multi-touch + digitizer)
- Battery charging time: 3.5 hours
- AC Adapter: AC 100V-240V 50/60Hz, auto sensing/switching worldwide power supply

POWER MANAGEMENT

- Suspend/Resume Function, Hibernation, Standby, ACPI BIOS

SECURITY FEATURES

- Password Security: Supervisor, User, Hard Disk, Lock
- Kensington cable lock slot
- Trusted platform module (TPM) security chip v.1.2
- Computrace® theft protection agent in BIOS†
- Intel® Anti-Theft Technology
- Optional fingerprint reader
- Optional insertable SmartCard reader

WARRANTY

- 3-year limited warranty, parts and labor

DIMENSIONS & WEIGHT

- 9.51U x 10.71W x 1.91H
- 5.1 lbs.

SOLUTIONS FOR BUSINESS

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INTEGRATED OPTIONS*

- 4G LTE multi-carrier mobile broadband with satellite to GPS
- GPS (SiRFStarII®)
- CMV camera with auto focus and dual LED light†
- Backlit keyboard – sealed rubber or plastic emissive
- Insertable SmartCard reader
- Fingerprint reader
- HDD and battery lock
- 128GB and 256GB solid state drives (SSD) with heaters

SELECT ACCESSORIES*

- AC Adapter (2-prong) CF-A6503A2M
- Battery Pack CF-B25A40J
- Battery Charger CF-AC-BTE2W
- LiND Car Adapter 120W CF-LNDC120
- LiND Car/AC Adapter 90W CF-LNDAC90W
- LiND Car Adapter 90W MIL-STD CF-LNDMLD90
- Tough Mate Universal, Jr. Carrying Case TBCCOMUJR-P
- Tough Mate Always-on 19 Case TB19ACCS-P
- Tough Mate 19" X" Hand Strap TB19HSTP-P
- Tough Mate Shoulder Strap TB19HSS-P
- Memory Card 4GB DD R3 CF-WMBA1204G
- Desktop Dock CF-WEB191AU
- Vehicle Dodge (no pass-through) 7160-0264-03-P
- Gambler-Johnson with LiND power supply D6-PAN-212-P
- Vehicle Dodge (dual pass-through) 7160-0264-04-P
- Panasonic D6-PAN-212-2-P
- Gambler-Johnson with LiND power supply CF-WEB194AC
- Vehicle Dodge (dual pass-through) 7160-0264-04-P
- Panasonic D6-PAN-212-2-P
- Zebra® Bluetooth Printer R440B-T
- Zebra® Bluetooth Printer with MagStripe Reader R440B-TMC
- PD RC Backlit Keyboard CF-WBL030M
- Dual Touch Replacement Stylus (for Digitizer) CF-WNP012J
- Touchscreen Replacement Stylus CF-WNP003J
- Teher CF-WNP002J
- LCD Protector Film CF-WPFI1U

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†Intel, Centrino, and Advanced-N 6235 802.11n/b/g/n are trademarks of Intel Corporation. Bluetooth is a registered trademark of Bluetooth SIG, Inc. All other trademarks are the property of their respective owners.

‡Battery performance features such as charge time and life span may vary according to the conditions under which the computer and battery are used. Battery operation and recharge times will vary based on many factors, including open applications, background features, power management, battery conditioning and other customer preferences. Battery performance may vary. See the user manual for more information.

§Requires software and hardware to enable theft protection.

||Accessories and integrated options may vary depending on your notebook configuration. Visit Panasonic website for more accessories and details.

¶Non-replaceable battery pack located on the bottom of the PC.

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TOUGHBOOK



Panasonic

Toughbook 31 (Band 6)



Panasonic recommends Windows 8.

TOUGHBOOK 31

- Sunlight-viewable Touchscreen with Panasonic CircuLumin™ Technology²
- Full Magnesium Alloy Case with Handle
- Desktop-class Performance
- Optional 4G LTE Multi Carrier Mobile Broadband with Satellite GPS

Powerful, rugged and wireless.

Panasonic presents the Toughbook® 31, the reliable laptop offering the highest performance in its class along with the world's most rugged design. With drop-shock protection and a MIL-STD-810G certification, it's the undisputed leader in the fully-rugged category. Its new Intel® Core™ i5 and i3 processors, along with available discrete graphics, pack a punch to deliver desktop-class performance and improved video/3D graphics. An integrated webcam option, larger storage capacity and up to 21 hours of battery life (with optional media bay 2nd battery)¹ set the Toughbook 31 apart from the competition. Combine six generations of delivering rugged performance plus 14 years of consistent docking compatibility, and you have a computer that will go the distance with you anytime, anywhere.



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SOLUTIONS FOR BUSINESS

TOUGHBOOK

Panasonic recommends Windows 8.

DURABILITY	■ MIL-STD-2100 certified (a' drop, shock, vibration, rain, dust, sand, altitude, frost/heat, high/low temperature, temperature shock, humidity, explosive atmosphere) ■ MIL-STD-461F certified ■ IP68 certified sealed all-weather design¹ ■ Hard drive heater ■ Full magnesium alloy case with handle ■ Shock-mounted flat-connect hard drive with quick-release ■ Reinforced locking port covers ■ Pre-installed replaceable screen filter for touchscreen protection
SOFTWARE	■ Windows® 8 Pro 64-bit (with Windows® 7 downgrade option) ■ Panasonic Utilities, Recovery Partition
CPU*	■ Intel® Core™ i8-2260M vPro® Processor - 1.80 Hz with Turbo Boost up to 2.60 Hz - Intel 3 Smart Cache 2MB ■ Intel® Core™ i8-2240M vPro® Processor - 1.70 Hz with Turbo Boost up to 2.40 Hz - Intel 3 Smart Cache 2MB ■ Intel® Core™ i2-2110M Processor - 1.80 Hz - Intel 3 Smart Cache 2MB
STORAGE & MEMORY	■ i8 models: 4GB or 8GB or 16GB RAM [i8 D22L-1222MH2]¹ ■ i2 model: 2GB, 4GB, 8GB or 16GB RAM [i2 D21L-1222MH2]¹ ■ Shock-mounted flat-connect hard drive with quick-release - 800GB or 720GBpr (i8 models), 2TB or 840GBpr (i2 model) with heater² - Option: 1TB or 1.5TB and 8TB or 16TB SATA drives [3.5"] with heaters³
DISPLAY	■ 12.1" XGA sunlight-viewable touchscreen LED 1014 x 768 - Panasonic CircuLumin™ technology - 1-1600 nit - Circular polarizer⁴ - Anti-reflective and anti-glare screen treatments ■ 2260M CPU with switchable graphics in BIOS: - ATI Radeon™ R8 7700, 61MB dedicated VRAM - Intel G4777 video controller, max. 1728MB shared VRAM with 2T-bit⁵ ■ 2240M CPU: - Intel G4777 video controller, max. 1472MB shared VRAM with 2T-bit⁵ ■ 2110M CPU: - Intel H477 video controller, max. 1472MB shared VRAM with 2T-bit⁵ ■ External video support up to 1080 x 1014 at 16.7 million colors ■ Concealed mode (configurable)
AUDIO	■ Intel® high-definition audio compliant ■ Integrated front-facing speaker ■ Keyboard volume and mute controls
KEYBOARD & INPUT	■ Touchscreen ■ Integrated stylus holder ■ 57-key with dedicated Windows® key ■ Option at backlit keyboard ■ Sealed rubber or plastic emissive ■ Pressure-sensitive touchpad with vertical scrolling support
MULTIMEDIA BAY	■ Option: DVD Super MULTI Drive or 1nd battery
EXPANSION SLOTS	■ PC card type II c 1 ■ 3.0 card (S.DXC) ■ ExpressCard/34 c 1
INTERFACE	■ Docking connector ■ HDMI ■ VGA ■ Headphones/Speaker ■ Headphones/line in ■ Serial ■ Ext. antenna conn. ■ i8 models: US 2.0 (c 1), US 8.0 (c 4) ■ i2 models: US 8.0 (c 4) ■ Option at IEEE 1394a (FireWire) ■ 10/100/1000 Ethernet ■ Option at 10/100 TxD LxN (Ethernet) ■ Option at 802.11n Wireless ■ 20-pin Type A ■ 8-sub 18-pin ■ HiHi-jack stereo ■ HiHi-jack stereo ■ 8-sub 9-pin ■ 60-pin circular ■ 4-pin ■ 4-pin ■ RJ-45 ■ RJ-45 ■ RJ-11
WIRELESS	■ Option at Integrated 4G LTE multi-carrier enables broadband with satellite GPS ■ Option at GPS (3.1R FutureIII)⁶ ■ Intel® Centrino® Advanced-N 6200 201.1a/b/g/n ■ Bluetooth® v4.0 + EDR (Class 1) ■ Security - Auth encryption: LEX, WP, 201.1, BR, P-TLS, EXP-FPS, P, PBP - Encryption: CKIP, TKIP, 128-bit and 64-bit WEP, Hardware AES ■ User-selectable antenna pass-through (on standard, single optional) ■ Sleep on/off switch
POWER SUPPLY	■ i8 CPU: - Battery operation: 14.0 hours (2240M), up to 11 hours (2260M)⁷ - Long life Lithion battery pack (10.4Ah, typical 2000mAh, minimum 9100mAh) - Battery charge time: 2.8 hours off, 4.8 hours on⁸ ■ i2 CPU: - Battery operation: 8 hours (with lightweight battery)⁷ - Lightweight Lithion battery pack (10.4Ah, typical 4800mAh, minimum 4100mAh) - Battery charge time: 2 hours off, 1.8 hours on⁸ ■ Option at media bay 1nd battery: 8 additional hours (2260M and 2110M models)⁹ ■ AC Adapter: AC 100V-240V 60/50Hz, auto sensing/switching worldwide power supply
POWER MANAGEMENT	■ Sleep and Reserve Function, Hibernation, Standby, ACPI BIOS



SECURITY FEATURES

- Password Security: Supervisor, User, Hard Disk Lock
- Kensington cable lock slot
- Trusted platform module (TPM) security chip v.1.2¹
- Computrace[®] theft protection agent in BIOS²
- Intel[®] Anti-Theft Technology³
- Optional fingerprint reader
- Optional Insteable SmartCard reader

WARRANTY

- 2-year United warranty, parts and labor

DIMENSIONS & WEIGHT

- 11.0" (L) x 11.9" (W) x 2.9" (H)
- 7.9 or 8.1 lbs. (varies by battery type)

INTEGRATED OPTIONS⁹

- 40 LTE/4G carrier capable broadband with satellite GPS
- GPS (iFueStarII) ~
- Webcam!
- Backlit keyboard - sealed rubber or plastic caps
- Ind. L.N. [10/100] or FireWire or HDMI
- Insertable SmartCard reader
- Fingerprint reader
- Handle bay Ind battery!
- HDD and battery locker
- 100GB, 500GB and 1TB SSD solid state drives [3.3.0] with heaters

SELECT ACCESSORIES

- [illegible]

Please consult your reseller or Panasonic representative before purchasing.

Not available on 3300H.

Tested by national independent third party lab following MIL-STD-883C Method B100 Procedure IV for transit drop test and IEC 60068 Sections 21.6.13.6.2.15.2.5 and 15.3 for DVS

9. In Intel Core i7 processor is also available

The size of the VRAM cannot be set by the user and varies by operating system as well as size of GPU. Windows 7 64-bit uses VRAM of 1000MB with 4GB of memory.
NVR = 1,000,000,000 bytes

Battery performance features, such as charge time and lifespan can vary according to the conditions under which the computer and battery are used. Battery operation and recharge times will vary based on many factors, including

Requires software and activation to enable theft protection.

Accessories and Integrated Options may vary depending on your notebook configuration. Visit Panasonic.com for more accessories and details.

145 discrete models, then deduced, will operate using Intel shared graphics.

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TOUGHBOOK



Panasonic

Toughbook 53 (Band 6)



Panasonic



Panasonic recommends Windows 8.

TOUGHBOOK 53

- 14" High Definition (720p) LED Display
- Sunlight-viewable Touchscreen with Panasonic CircuLumin™ Technology¹
- Oversized Touchpad with Multi Touch
- Magnesium Alloy Case with Handle
- Drop and Spill-resistant
- Optional 4G LTE Multi Carrier Mobile Broadband with Satellite GPS

Enhanced performance and versatility from the original semi-rugged laptop manufacturer.

In 1998, Panasonic created the first semi-rugged computer. Today, the Panasonic Toughbook® 53 features a 14" HD LED display, the latest Intel® Core™ processors and an oversized multi touch touchpad. Options for a sunlight-viewable Panasonic CircuLumin™ touchscreen, backlit keyboard, GPS (SiRFstarIII™), 4G LTE multi carrier mobile broadband with satellite GPS, integrated webcam and choice of insertable or contactless SmartCard reader, make this the most versatile semi-rugged PC ever.



3-FOOT
DROP RATING

MIL-STD-
810G

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SOLUTIONS FOR BUSINESS

TOUGHBOOK

Panasonic recommends Windows 8.

DURABILITY	- MIL-STD-810G certified (3' drop, shock, vibration, dust, altitude, high/low temperature, temperature shock, humidity) - Spill-resistant keyboard - Optional hard drive heater - Magnesium alloy case with handle - Shock-mounted flex-connect hard drive with quick-release - Pre-installed replaceable screen filter¹		
SOFTWARE	- Windows® 8 Pro 64-bit (with Windows® 7 downgrade option) - Panasonic Utilities, Recovery Partition		
CPU	- Intel® Core™ i5-3240M vPro® Processor ~2.7GHz with Turbo Boost up to 3.6GHz - Intel Smart Cache 2MB		
STORAGE & MEMORY	4GB or 8GB SDRAM (DDR3L-1333MHz)⁴ - Shock-mounted flex-connect hard drive with quick-release ~800GB 7200rpm (BI to model), 320GB 5400rpm (LI to model)⁵ - Optional hard drive heater - Optional 128GB, 256GB and 512GB reinforced flex-connect SSD with heaters⁶		
DISPLAY	14.0" High Definition (720p) LED 1366 x 768 - Optional touchscreen⁷ - Panasonic CircuLumin™ technology 12-850 nit, A/R and A/G screen treatments, circular polarizer - Anti-reflective and anti-glare screen treatments - Video controller: Intel® GMA77 - max. 1416MB shared VRAM with 32-bit⁸ - External video support up to 1920 x 1200 at 16.7 million colors - concealed mode (configurable)		
AUDIO	- Intel® high-definition audio compliant - Integrated stereo speakers - Keyboard volume and mute controls		
KEYBOARD & INPUT	- Touchscreen with integrated stylus holder¹ 97-key with dedicated Windows® key - Over-sized electrostatic touchpad with multi-touch support - Optional backlit emissive keyboard		
MULTIMEDIA BAY	DVD Super MULTI Drive		
EXPANSION SLOTS	- PC card type II x 1 - SD card (SDXC) - ExpressCard/54 x 1		
INTERFACE	<table border="0"> <tr> <td> - Docking connector - HDMI - VGA - Headphones/speaker - Microphone/line in - Serial - USB 3.0 (x2), USB 2.0 (x2) - Optional IEEE 1394a (FireWire)⁹ 10/100/1000 Ethernet - Optional 10/100 2nd LAN (Ethernet)⁹ - Optional 56K Modem¹⁰ </td> <td> - Dedicated 100-pin Type A - D-sub 15-pin - Mini-jack, stereo - Mini-jack, stereo - D-sub 9-pin 4-pin - RJ-45 - RJ-45 - RJ-11 </td> </tr> </table>	- Docking connector - HDMI - VGA - Headphones/speaker - Microphone/line in - Serial - USB 3.0 (x2), USB 2.0 (x2) - Optional IEEE 1394a (FireWire)⁹ 10/100/1000 Ethernet - Optional 10/100 2nd LAN (Ethernet)⁹ - Optional 56K Modem¹⁰	- Dedicated 100-pin Type A - D-sub 15-pin - Mini-jack, stereo - Mini-jack, stereo - D-sub 9-pin 4-pin - RJ-45 - RJ-45 - RJ-11
- Docking connector - HDMI - VGA - Headphones/speaker - Microphone/line in - Serial - USB 3.0 (x2), USB 2.0 (x2) - Optional IEEE 1394a (FireWire)⁹ 10/100/1000 Ethernet - Optional 10/100 2nd LAN (Ethernet)⁹ - Optional 56K Modem¹⁰	- Dedicated 100-pin Type A - D-sub 15-pin - Mini-jack, stereo - Mini-jack, stereo - D-sub 9-pin 4-pin - RJ-45 - RJ-45 - RJ-11		
WIRELESS	- Optional integrated 4G LTE multi-carrier mobile broadband with satellite GPS - Optional GPS (SiRFstar III)¹¹ - Intel® Centrino® Advanced-N 6235 802.11a/b/g/n - Bluetooth® v4.0 + EDR (Class 1) - Security - Authentication: LEAP, WPA, 802.1x, EAP-TLS, EAP-FAST, PEAP - Encryption: CKIP, TKIP, 128-bit and 64-bit WEP, Hardware AES - Optional dual high-gain antenna pass-through¹² - Slide on/off switch		
POWER SUPPLY	- Battery operation¹³ - BI to model—11 hours (long life battery) - LI to model—8 hours (high weight battery) - Battery charging time: 2 hours¹⁴ - Long life Li-Ion battery pack (10.8V, typical 6750mAh, minimum 6300mAh) - Lightweight Li-Ion battery pack (10.8V, typical 4600mAh, minimum 4200mAh) - AC Adapter: AC 100V-240V 50/60Hz, auto sensing/switching worldwide power supply		
POWER MANAGEMENT	Suspend/Resume Function, Hibernation, Standby, ACPI BIOS		
SECURITY FEATURES	- Password Security: Supervisor, User, Hard Disk, Lock - Kensington cable lock slot - Trusted platform module (TPM) security chip v.1.2 - Computrace® theft protection agent in BIOS¹⁵ - Intel® Anti-Theft Technology - Optional fingerprint reader¹⁶ - Optional insertable SmartCard reader - Optional 13.56MHz contactless SmartCard (RFID) reader¹⁷ - ISO 15693 and 14443 A/B compliant		



WARRANTY

- 3-year limited warranty, parts and labor

DIMENSIONS & WEIGHT

- 11.1" L x 13.4" W x 1.8-2.2" H
- 5.6 lbs. (LI to model), 5.8 lbs. (BI to model), 6.5 lbs. (BI to model with touch)

INTEGRATED OPTIONS*

- 4G LTE multi-carrier mobile broadband with satellite GPS
- GPS (SiRFstar III)¹¹
- 720P webcam and digital mic¹⁸
- Backlit emissive keyboard
- 2nd LAN (10/100) or FireWire or RJ-11 Modem or Dual antenna pass-through¹²
- Insertable SmartCard reader
- Contactless SmartCard/RFID reader¹⁷
- Fingerprint reader¹⁶
- Hard drive heater
- 128GB, 256GB and 512GB solid state drives (SSD) with heaters

SELECT ACCESSORIES*

- | | |
|--|---|
| <ul style="list-style-type: none"> AC Adapter (3-prong) Long Life Battery Pack Lightweight Battery Pack Battery Charger LIN D 2-Bay Battery Charger LIN D Car Adapter 120W Tough Mate Always-on S2 Case Tough Mate ComUniversal Carrying Case (large capacity) Tough Mate Backpack Memory Card 4GB DDR3 Desktop Dock Vehicle Dock (no pass-through) Garmin-Johnson with LIN D power supply Harvic with LIN D power supply Vehicle Dock (dual pass-through) Garmin-Johnson with LIN D power supply Harvic with LIN D power supply Touchscreen Replacement Stylus Teaser 4.0" LCD Protector Film | <ul style="list-style-type: none"> C-F-AA5713K-M C-F-V25U71U C-F-V25U72U C-F-V25U72W PAC-1023-1051-P C-F-LIN DDC-120 TBC-53A005-P TBC-COMU-NV-P TBC-BPK-P C-F-WMBA-1204G C-F-V25U71U 7160-0393-04-P C-F-H-PAN-412-P 7160-0393-06-P C-F-H-PAN-412-2-P C-F-VNP009U C-F-VNP002U C-F-VPF17U |
|--|---|

Please consult our reseller or Panasonic representative before purchasing.

¹ Touchscreen model only.

² An Intel® Core™ i7 processor is also available.

³ Total usable memory will be less depending upon system configuration.

⁴ GB = 1,000,000,000 bytes.

⁵ Not available on LI to model.

⁶ The size of the BIOS cannot be set by the user and varies by operating system as well as size of BIOS. Windows 7

4-bit use, 16-bit to 100MB with 16-bit drive only.

⁷ GPS comes standard with dual pass. GPS is not available with Intel® Core™ i3 or i5.

⁸ Battery performance varies such as charging time and life span vary according to the conditions under which the computer and battery are used. Battery operation and recharge times will vary based on many factors, including

screen brightness, applications, features, power management, battery conditioning and other system preferences.

⁹ Battery testing methods from IEC 61836:2007.

¹⁰ Requires software and subscription to enable theft protection.

¹¹ Fingerprint and contactless SmartCard are mutually exclusive.

¹² Accessories and integrated options may vary depending on your notebook configuration. Visit Panasonic website for more accessories and details.

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TOUGHBOOK

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5. REFERENCES

WSCA/NASPO Requirement: *Submit five (5) examples of current or previous states or other larger governmental entities and/or large educational institutions that have or are currently receiving similar products and services to those proposed by the Responder for this solicitation. List any contracts where the responder has been awarded a statewide price agreement for computer equipment by a central purchasing authority. These must be for Contracts that have been in place during the past three years. The information required in response to this specification should include the name and telephone number of the Contract Administrator, the dollar value of the Contract, plus the effective dates of the contract(s). The State reserves the right to contact these entities.*

Panasonic Response: Reference contracts for States in which Panasonic System Communications Company of North America holds similar contracts in the capacity of Manufacturer / Prime Contractor include the following:

State / Contract	Contracting Officer / Contact	Contract Details
Western States Contracting Alliance (WSCA) Contract: B27172 Description: Statewide Rugged Laptop/IT Products Sourcing, Master Price Agreement Panasonic Capacity: Prime Contract Holder	Susan Kahle Acquisition Management Specialist Phone: 651-201-2434 Email: Susan.kahle@state.mn.us	Contract Value: \$46,100,000.00 Dates of Performance Dec 2009 - Oct 2013
State of New York Contract: PT63263 Description: Statewide Rugged Laptop / IT Products Sourcing, Master Price Agreement Panasonic Capacity: Prime Contract Holder	Cheri McCullough NYOGS Corning Tower, 38th Floor Empire State Plaza ALBANY NY 12228-0002 Phone: (518) 474-1912 Cheri.McCullough@ogs.ny.gov	Contract Value: 2011 - Oct 2013 – approx.. \$8M Dates of Performance December 29, 2010 through December 28, 2015
State of North Carolina Contract: ITS-003357 Description: Statewide Rugged Laptop Sourcing, Master Price Agreement Panasonic Capacity: Prime Contract Holder	Charles Branch Contract Specialist Statewide IT Procurement Office NC Office of Information Technology Services Office: (919) 754-6616 Fax: (919) 981-5374 charles.branch@nc.gov	Contract Value: Approx.. \$1,000,000 annually; Jan 2013 - October 2013 - \$2.3M Dates of Performance June 2012 - June 2013



State / Contract	Contracting Officer / Contact	Contract Details
State of Louisiana Contract: 2214738 Description: Statewide Rugged Laptop / IT Products Sourcing, Master Price Agreement Panasonic Capacity: Prime Contract Holder	Mary Coppage State Purchasing Officer Division of Administration Office of State Purchasing 1201 N. 3rd Street, Ste. 2-160 (70802) Po Box 94095 Baton Rouge, LA 70804-9095 Phone: (225) 342-8028 Fax: (225) 342-8688 Email: mary.coppage@la.gov	Contract Value: Approx.. \$1,000,000 annually; Jan 2013 - October 2013 - \$300K Dates of Performance Dec 2012 – Oct 2013
State of Mississippi Contract: 3658 Description: Statewide Rugged Laptop / IT Products Sourcing, Master Price Agreement Panasonic Capacity: Prime Contract Holder	Tina ONeal, CSM Technology Consultant MS Department of Information Technology Services 601-432-8162 www.its.ms.gov	Contract Value: Approx.. \$2,000,000 annually; Jan 2013 - Oct 2013 revenue - \$28K Dates of Performance July 2011 - June 2014

Additional Customer References

The following is a list of additional references. These references are for customers who have purchased from master purchase agreements or direct through Panasonic's channel, and who can attest to the quality of sales support, their purchase, and support services.

Company	Contact
PEPPM (Technology Bidding and Purchasing Program)	David L. Manney PEPPM Contract Coordinator 570-523-1155 x2174 dmanney@peppm.org
City of Richardson, EOC	Mistie Gardner EOC Manager 1601 E. Lookout Richardson 75082 214-808-6184 mistie.gardner@cor.gov
Prince William County Police	Lieutenant Javid Elahi Information Technology Bureau Manager 3 County Complex Ct Woodbridge VA 22192 www.pwcgov.org/police Ph: (703) 792-4456 / Fax: (703) 792-7017



Company	Contact
Alexandria Police Department	Jim Craigie Sergeant, TCS Tactical Computer Section Special Operations Team, Technical Services Unit 3600 Wheeler Avenue Alexandria, VA 22304 TCS Main line: 703-746-6882 Jim Direct line: 703-746-6693

6. CUSTOMER SATISFACTION

WSCA/NASPO Requirement: *Describe success in customer satisfaction. This could include current customer satisfaction statistics or survey results concerning the quality of the Products and services offered.*

Panasonic Response: Because of the unique nature of the ruggedized computer products we manufacture and the way in which they are used in government, educational, and law enforcement roles, Panasonic and our designated partners / Authorized Resellers representatives develop strong relationships with purchasing agencies to provide both pre-sales and post-sales support, product demonstrations, information on new products and enhancements, etc. We use these relationships a primary source for the determination of customer satisfaction with our products and services, and the level of support that purchasing agencies are receiving from our partners / Authorized Resellers. This includes the development of customer testimonials and Case Studies. As an organization, and based on these methods, we understand that our overall customer base is:

- Loyal,
- Very satisfied with the quality of our products,
- Very satisfied with our business practices, and;
- Extremely satisfied with respect to the durability of our best in class ruggedized mobile computers and accessories.

In addition to these interactions with our customers, it is important to note that every Toughbook is designed and manufactured with strong consideration derived from customer input. Panasonic facilitates a number of Customer Advisory Councils within our various vertical markets in order to better understand what our customers require in Toughbooks as their own requirements and missions change. In this respect, Panasonic continually seeks input with respect to: needed technology advancements, desired product features and overall operational requirements input.

Product Reviews

A recent review (October 2013) from PC Magazine on the FZ-G1 Toughpad, designating the FZ-G1 as the PC Magazine's Editor's Choice for ruggedized tablets can be found at the following web address:

- <http://www.pcmag.com/article2/0,2817,2425975,00.asp>



Case Studies

Customer testimonials for Panasonic in-vehicle products and services appear below and on the following pages.

City of Los Banos, CA



**TOUGHBOOK ARBITRATOR 360°
DELIVERS RELIABLE EVIDENCE
CAPTURE FOR CITY OF LOS BANOS**

**Integrated Mobile Video Solution
Keeps Officers Connected, Efficient**

CHALLENGE
Upgrade a failing and obsolete in-car video system to a more robust, reliable solution.

SOLUTION
A fully integrated mobile digital video solution for squad cars, including the Toughbook Arbitrator 360°™ and the Panasonic Toughbook® 31 fully rugged PC for video storage.

RESULT
Police officers are able to access information while in their vehicles related to calls, and they can review/search videos for evidentiary purposes. The video evidence solution has decreased litigious suits against the city.



Toughbook 31 Toughbook Arbitrator 360°

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TOUGHBOOK®



Panasonic

“The Panasonic Arbitrator has proved to be a great asset. We are able to do much more than we could in the past. DataSource Mobility was very knowledgeable about the Arbitrator solution and provided us with a fully integrated mobile digital video solution.”

– Rick Spalding, Director of Information Technology, City of Los Banos

In 2007, the City of Los Banos, CA deployed video recording equipment in all of its squad cars to be used for evidence collection. However, in 2012 the failing equipment was increasingly costly to maintain. The cameras were becoming outdated, and the video quality began degrading significantly.

The City's IT and Police Departments contacted other agencies to collect information about the video solutions they were utilizing. Many of the PDs were using the Toughbook® Arbitrator mobile digital video system.

DataSource Mobility, a technology solutions provider, was hosting an online seminar focusing on the feature benefits of the Toughbook Arbitrator 360°™ mobile digital video solution. The city's Director of Information Technology, Rick Spalding, attended the webinar and was impressed with the solution. He engaged with DataSource Mobility to discuss deploying the Toughbook Arbitrator 360° in the city's squad cars.

During the initial meeting, Rick advised that the lack of scalability and customization of the original video solution dictated some of the mandatory features for the new solution. Rick also stated that they needed a video solution that provided:

1. Searchable video content
2. Reliable and durable equipment
3. Access to dispatch and DMV information
4. Ability to correspond with dispatch and officers via messaging

Since DataSource Mobility is a Panasonic-preferred partner, they were able to offer the City of Los Banos a fully integrated video solution including the Toughbook Arbitrator 360° video device and the Panasonic Toughbook 31 rugged laptop, which acts as the in-vehicle PC and server for the camera.

After going through an extensive RFP process, considering a range of solutions and reviewing recommendations of other police departments, Police and IT staff determined that the Toughbook Arbitrator 360° was the best solution for the PD. Rick stated, “We needed a high-quality, reliable solution that would provide all of the search capabilities and communication modules to support our officers.” DataSource Mobility worked with Lehr Automotive to support the deployment and installation of the Toughbook Arbitrator solution in the squad cars.

“The Panasonic Arbitrator has proved to be a great asset. We are able to do much more than we could in the past. DataSource Mobility was very knowledgeable about the Arbitrator solution and provided us with a fully integrated mobile digital video solution. We are well beyond where we were with our original video solution and have been extremely pleased with the functionality of the Arbitrator solution,” concluded Rick.

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1.888.357.1107
panasonic.com/publicsafety

TOUGHBOOK®



Castle Rock Fire & Rescue Department

Panasonic



CASTLE ROCK ADVANCES MOBILE TECHNOLOGY FOR HIGHLY ACCURATE AND EFFICIENT EMERGENCY RESPONSE.

Upgrade to Panasonic Toughbook 31 enhances processes and patient care reporting capabilities.



Toughbook 31



CHALLENGE

Deploy a mobile computing solution that enables EMTs and paramedics to update electronic patient information in real time and eliminates the tedious process of writing and transcribing during an emergency.

SOLUTION

Castle Rock updated its fire and medic vehicles with the fully-rugged Panasonic Toughbook® 31. It features a magnesium alloy casing, shock-mounted hard drive and built-in security features that can withstand the rigors of fire and rescue. The Toughbook 31 is customized with the latest, fully integrated ePCR software from High Plains Information Systems.

RESULT

With the Toughbook 31, EMTs and paramedics save precious time by cutting down on paperwork, providing medical staff with critical data as soon as patients arrive for treatment. In the eight years since the first Toughbook deployment, no patient data has been lost and no computers have failed.

TOUGHBOOK

High Plains
INFORMATION SYSTEMS

SOLUTIONS FOR PUBLIC SAFETY



Panasonic

“Toughbook computers and High Plains software continue to improve our ability to do our job in the field, and significantly improves our communication capabilities while reducing the amount of time our EMTs and paramedics are out of service filing reports.”

– Norris Croom, Deputy Chief of Operations at Castle Rock Fire & Rescue

The Castle Rock Fire & Rescue Department employs 76 first responders and professionals charged with protecting the lives and property of 56,000 residents in the town of Castle Rock and surrounding areas of Douglas County, Colorado. Like many public safety agencies, Castle Rock in recent years sought to upgrade its emergency call documentation system to ease the burden placed on the department's EMTs and paramedics, who are responsible for recording all procedures and care rendered during an emergency medical call.

Castle Rock selected fully-rugged Panasonic Toughbook® laptops as the foundation of its mobile computer and software system in order to update patient reporting processes and meet the diverse needs of its fire and EMS organization. Initially selecting Panasonic's fully-rugged Toughbook 28 laptops, and recently upgrading to the Toughbook 31, Castle Rock chose to equip its first responders with technology purpose-built to offer the mix of performance and durability that the job demands.

Prior to choosing the Panasonic Toughbook mobile computing platform, the paramedics relied on pen-and-paper notes, which required them to document every aspect of the patient's care from memory. As the team transported a patient, everything had to be written down in thorough detail and then transcribed on computers back at the station after they returned from the hospital.

This system presented significant challenges. Because of the manual process, information was often incomplete due to the difficulty of recalling every detail of a patient's care. And because the department's paramedics were regularly conducting three or four runs at one time, this process made it difficult to remember the minute details of every patient seen at the end of a long shift. Upon completion, the required reports were faxed to the hospital long after the patient had arrived.

Castle Rock first addressed these challenges with Panasonic's fully-rugged Toughbook 28 laptops, and after almost a decade of service using various Toughbook models, in 2013 the department once again selected Panasonic's fully-rugged Toughbook 31 laptops for its first responders.

Now, Castle Rock can take advantage of the Toughbook 31 laptop's higher data speeds, ability to transmit EKG data from its Physio-Control LIFEPAK® 15 cardiac monitors via Bluetooth® directly to the electronic patient care report (ePCR), availability of a mobile air card to stay globally connected without having to be tied to a WiFi access point in the station—all while spending considerably less time on paperwork and continuing to improve the accuracy and efficiency of overall patient care.

A Winning Combination

Castle Rock recently upgraded a dozen fire and medic vehicles with fully-rugged Toughbook 31 mobile computers loaded with the latest ePCR software from High Plains Information Systems.

Castle Rock needed mobile computers that could stand up to the rigorous duties and obstacles of paramedics in the field, and they now rely on the Toughbook 31 to get the job done. Known as the gold standard for mission-critical mobile workers, the Toughbook 31 provides unsurpassed ruggedness, including the ability to survive drops of up to six feet, and an IP65 rating for unparalleled protection from water and dust. It protects precious data with a magnesium alloy case, shock-mounted hard drive, and security features such as a hard-disk lock, trusted platform module, optional fingerprint scanner and optional SmartCard reader. The daylight-readable touchscreen and embedded mobile broadband capabilities also make it easy for EMTs and paramedics to file their reports from anywhere, at any time.

High Plains Information Systems provides a complete, fully integrated fire records management system (RMS) that addresses nearly every aspect of a fire department's operation, from incident and patient care reporting to scheduling and payroll. The incident reporting component is both NEMSIS Gold and NFIRS compliant, making it an ideal choice for fire and EMS agencies.

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The latest version of High Plains software now includes a life safety module that can be loaded onto the Toughbook® 31 and enables the city to preload building plans or specific hazards that may be present at a local business. This allows critical data to be shared by multiple agencies in the event of a fire, hostage situation or other emergency that requires interagency collaboration. In addition, available software allows units to monitor the status of hospitals and divert medic vehicles in real time, in the event a hospital emergency room is overloaded and patients must be routed to another facility.



Norris Croom, Deputy Chief of Operations at Castle Rock Fire & Rescue, has noticed continued improvement in overall efficiency and communication between agencies since the upgrade. "Toughbook computers and High Plains software continue to improve our ability to do our job in the field, and significantly improve our communication capabilities while reducing the amount of time our EMTs and paramedics are out of service filing reports," said Croom. "Prior to our mobile system, it was taking on average about 25-30 minutes after they returned to the station to complete paperwork. Now that data is captured, stored and uploaded automatically to the emergency department. We are saving a significant amount of time per emergency call, and with more than 2,000 EMS calls per year, it definitely adds up."

The department's Toughbook mobile computers and High Plains software continue to surpass Castle Rock's expectations for reliability. Despite multiple drops, ongoing in-vehicle vibration and seasonal exposure to extreme temperatures, none of the Toughbook computers have failed and no patient data has been lost since the initial deployment eight years ago.

"We understand that our job is to make the medic's job easier, not more complicated," says Mark Cheline, founder and president of High Plains. "We work hard to continually improve the capabilities of our software and ensure it is easy to use and dependable. It only makes sense to deploy it on hardware that also meets those standards. Panasonic Toughbook computers have been our platform of choice since 2003."

Helping Every Touchpoint in the Healthcare System

Castle Rock EMTs and paramedics are not the only benefactors of the Toughbook computers and High Plains software. The streamlined process has also increased efficiency at Sky Ridge Medical Center in Lone Tree, Colorado, the primary hospital receiving Castle Rock's patients. Paramedics now document the care given to a patient before they arrive at the hospital by creating the report from their emergency vehicle while en route. For instance, if a patient experienced chest pain, hospital staff would know whether aspirin had been administered by reviewing the data retrieved by hospital servers as the EMTs and paramedics arrived. In addition, Physio-Control's LIFEPAK 15 cardiac monitors can now send their data via Bluetooth to the Toughbook 31, where it is captured in the High Plains ePCR as part of the overall report provided to medical staff. This timely information is essential to ensuring that all patients receive the best possible care.

Dr. Steve Heinz, Physician Advisor for Castle Rock Fire & Rescue at Sky Ridge, believes the system enables more thorough patient care that also protects the hospital. "When a paramedic creates a report, he or she is generating both a medical record and a potential legal document, which requires that our process is HIPAA compliant and meets all data security and privacy requirements. In addition, the entire treatment process may eventually be subject to scrutiny in a courtroom, and from a legal perspective, if it wasn't recorded, it didn't happen. The High Plains solution provides built-in clues to document everything, allowing everyone responsible for that patient to be well informed on the important details of their care."

Castle Rock EMTs and paramedics routinely carry their Toughbook 31 notebooks into the emergency room when dropping off a patient, to talk through the preceding medical care with an overseeing physician and fax in hard copies of the report. "In the end, it's my responsibility to make sure the paramedics are delivering the right care," said Dr. Heinz. "This new system continues to help us streamline our process, eliminate errors, greatly increase our performance and deliver the best possible care to patients." Together, Panasonic Toughbook computers and High Plains software deliver a reliable, efficient and cost-effective mobile solution for fire and EMS agencies.

1.888.357.1112
panasonic.com/business-solutions

Toughbook notebook PCs are covered by a 3-year limited warranty, parts and labor. To view the full text of the warranty, log on to panasonic.com/toughbook/warranty. Please consult your Panasonic representative prior to purchase. Panasonic is constantly enhancing product specifications and accessories. Specifications subject to change without notice. ©2013 Panasonic Corporation of North America. All rights reserved. CS_CastleRock_64/13

TOUGHBOOK

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INFORMATION SYSTEMS

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Arizona Department of Public Safety

Panasonic



ARIZONA DPS INCREASES OFFICER SAFETY AND EFFICIENCY WITH PANASONIC TOUGHBOOK H2 WINDOWS TABLET SOLUTION.

Handheld tablets enable electronic reporting and reduce time spent at roadside.



Toughbook H2

CHALLENGE

The Arizona Department of Public Safety (DPS) Highway Patrol Division needed a mobile technology solution for reporting and for issuing e-citations in the field that would improve efficiency and, ultimately, officer safety.

SOLUTION

Arizona DPS equipped its officers with Toughbook® H2 Windows® handheld tablet PCs. The Toughbook H2's mobility makes it the ultimate productivity tool for e-citations and electronic reporting.

RESULT

With the Toughbook H2 solution, the Arizona Highway Patrol officers are now able to perform tasks more efficiently and accurately, ultimately saving time as well as providing for increased officer safety.

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Panasonic

"Not only did the H2 give us all the benefits of mobile reporting, it gives us the officer safety element. It speeds up data collection so officers are not on the roadside as long. Every single minute we can shave off is a huge safety benefit."

—Capt. Jeff King, Arizona DPS

Research tells us that every minute a police officer is on the roadside with a traffic incident, the probability of a secondary collision occurring increases by 2.8 percent.

This means that, statistically, every 36 minutes of roadside time for an officer may result in a secondary collision. Research also shows that secondary collisions tend to be more severe than the original incident. For the Arizona Department of Public Safety (DPS) Highway Patrol Division, as with many other law enforcement agencies across the country, these statistics aren't just numbers—they're potential lives lost.

Highway Patrol is the flagship division of the Arizona Department of Public Safety, including 780 sworn personnel tasked with enforcing the state's traffic and criminal laws on nearly 6,000 miles of state and federal highways. These officers make more than half a million traffic stops a year, respond to thousands of traffic collisions, requests for motorist assistance and other calls for service.

For these officers, efficiency means safety—reducing time on a roadside decreases the opportunity for a dangerous and potentially fatal secondary crash to occur. To reduce these risks, the division required a technology solution that delivered the mobility, processing power and feature set officers needed to do their jobs in the field, as well as the rugged durability that would endure drops, falls, spills and the state's extreme climate.

Enhancing Mobility with Reliable Technology

Since 2000, the Arizona DPS has relied on Panasonic Toughbook® mobile computers to improve officer safety and mobility. Every officer in the Highway Patrol division has access to a Panasonic Toughbook mobile computer, said Arizona DPS Capt. Jeff King. Many of the officers within the division currently rely on Toughbook H2 Windows® handheld tablet PCs, and the department plans to deploy the device to the rest of the organization through attrition of the older but still functional Toughbook mobile computers.

The fully-rugged, ergonomic Toughbook H2 handheld tablet PC offers the mix of mobility, performance and connectivity capabilities that Arizona's Highway Patrol officers need. Running the full Windows® operating system, and with a 10.1-inch sunlight-viewable LED screen, an integrated camera and barcode reader, and options including embedded 4G LTE or 3G Gobi™ mobile broadband, the Toughbook H2 mobile computer increases efficiency and productivity for officers in the field—and in doing so, increases safety, said King.

The Toughbook H2 is mounted with the Panasonic Personal Display Removable Computer (PDRC) keyboard to double as a mobile digital computer (MDC) and handheld, allowing officers to undock the device and quickly complete mobile reporting tasks right at the point of interaction with motorists, without having to return to their cruisers to input data into in-vehicle systems.

"Not only did the H2 give us all the benefits of mobile reporting, it gives us the officer safety element," King said. "It speeds up data collection so officers are not on the roadside as long. Every single minute we can shave off is a huge safety benefit."

Mobile electronic reporting has also enabled higher data quality, resulting in significant time savings and greater efficiency throughout the department. Since using electronic reporting, the department has reduced its data error rate on demographics forms to less than 2 percent. No longer are staff members within the department records unit and/or court clerks required to input data from the officers' handwritten forms. And with the Toughbook H2 device's built-in camera, officers can snap quick photos of suspects that are included in their notes—virtually eliminating the ID hearings prior to going to court.

The Toughbook H2 tablet PCs are built to be handheld, with molded ergonomic handles built into each device. This means officers can carry the device with them on roadside stops, ultimately helping them to do their jobs more effectively.

"If you have to go back to the in-vehicle mounted system, you lose contact with the driver and potentially critical clues of other criminal activity," King said. "By going mobile you retain face time and the ability to potentially assess whether a driver is impaired by drugs or alcohol."

The rugged design of Toughbook computers also comes in handy for DPS officers, with the Toughbook H2 PC built to meet IP65 and MIL-STD-810G certifications including a six-foot drop rating, a sealed all-weather design and a magnesium alloy chassis encased in polycarbonate. In fact, each device undergoes more than 500 checks and tests before, during, and after production to ensure it lives up to its name. So just how rugged are they? King said his officers created their own "tests" just to see how much abuse the devices could really take, and were very happy with the results.

"We've put our Toughbook computers through a lot in the field, looking to see what the limitations of the devices are," he said. "We left it in a car where temperatures hit 150 degrees. We've dropped them, and short of being struck by a large truck, haven't had any unexpected issues yet."

Panasonic engineers helped the department's IT staff set up its system, and ensured that the department's equipment worked seamlessly not just with other pieces of hardware, but with the software as well. Since then, Panasonic has always been a reliable partner throughout the deployment process, King said.

"The innovation is always there, and the willingness to make things work," he said.

For officers such as those from the Arizona DPS Highway Patrol Division, efficiency isn't just a business advantage, it's a safety imperative. By deploying Toughbook H2 handheld tablet PCs, the division has allowed its officers to accomplish mobile reporting and other tasks quickly and easily, right at the point of interaction with motorists, allowing for a thorough and complete traffic stop, ultimately saving time and, potentially, lives.

1.866.797.4125
panasonic.com/lawenforcement

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Brewer Police Department

Panasonic
ideas for life



BREWER PD IMPROVES EVIDENCE CAPTURE WITH THE TOUGHBOOK ARBITRATOR 360°.

**Enhancing Evidence Management
with IP Video Capabilities.**



Toughbook Arbitrator 360°

CHALLENGE

The Brewer Police Department needed a video solution to capture critical evidence due to increased illegal activity.

SOLUTION

Brewer PD equipped its officers with the Toughbook® Arbitrator 360°™ in-car digital video system. This system provides officers support in the field during traffic stops and criminal investigations.

RESULT

With the Toughbook Arbitrator 360° in-car digital video system, Brewer PD officers now have a reliable evidence-capture solution to fight disputes and increase arrests and conviction rates.



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"Our positive experience with the Panasonic Toughbook® computers was one of the reasons we looked at video solutions from Panasonic. We felt comfortable with the Panasonic brand because they stand behind their products." –Jason Moffitt, Deputy Chief, Brewer PD

In light of recent budget and resource cuts, agencies are struggling with limited funds for the purchase of new technology to fight crime and improve officer safety. As a result, agencies are considering alternative methods of acquiring funds to purchase and/or upgrade equipment. The Brewer (ME) Police Department was fortunate enough to obtain the needed funds in a different way.

The Brewer PD is a full-service police department with 21 sworn full-time officers assigned to a variety of jobs that include the patrol and detective divisions, School Resource Officers (SRO), Drug Enforcement Agency (DEA) Task Force, as well as administration. Due to an increase in illegal activity within the city, the agency required a technology solution that delivered proven value in its evidence-collection capabilities.

"Our positive experience with the Panasonic Toughbook computers was one of the reasons we looked at video solutions from Panasonic," said Deputy Chief Jason Moffitt. "We felt comfortable with the Panasonic brand because they stand behind their products."

Reducing Crimes and Increasing Arrests with Video Solution

Brewer PD has relied on in-car cameras since the mid-1990s, but each system it deployed eventually succumbed to the rigors of police use. The department needed a solution that could withstand the harsh Maine weather, as well as other variables that impact in-car equipment including dust and vibration.

As a result of an asset forfeiture-seizure account created by the city council in April 2004, the department had the funds to purchase new video systems. Therefore, the Brewer PD deployed Toughbook Arbitrator 360°™ in-car digital video systems to five of the department's patrol vehicles. Prior to this deployment, the department lacked evidence-capture capabilities to improve prosecution rates. This new solution provides officers with a reliable and rugged system that improves conviction rates, exonerates officers facing excessive force claims and delivers tamper-proof chain-of-custody evidence requirements.

"It's a great tool for liability purposes. If people make a complaint on an officer, we have everything on video so we can quickly and reliably see what really happened," said Moffitt.

Evidence management is also an important feature for the department. The back-end system allows officers to access video evidence from anytime, anywhere, with consistent, automatic uploads.

"Being able to access the server from any computer terminal in the station is a huge advantage," said Moffitt. "From an evidence management standpoint, it's tough to beat that. It's all done wirelessly, so that's a big deal for us."

With the Toughbook Arbitrator 360°, the Brewer PD now has a reliable and rugged video system to capture critical evidence to combat criminal activity and resolve potential disputes, allowing its officers to further protect the citizens of the community.

1.888.367.1107
panasonic.com/business-solutions

Toughbook notebooks PCs are covered by a 3-year limited warranty, parts and labor. To view the full text of the warranty, log on to panasonic.com/toughbook/warranty. Please consult your Panasonic representative prior to purchase. Panasonic is constantly enhancing product specifications and accessories. Specifications subject to change without notice. ©2011 Panasonic Corporation of North America. All rights reserved. CE_BrewerPD_1212



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Section D. Response Requirements: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT

1. ORDERING AND PAYMENT PROCESS

WSCA/NASPO Requirement: *The ordering and payment process for Products or Services is to be defined in the Participating Addendum. This process may be unique to each State.*

Panasonic Response: Panasonic understands that each Participating State may specify unique ordering and payment processes under this contract. As we have on the current contract, Michelle Chapin, Panasonic's Senior Director, Contracts & Bids and her staff will manage the specifications for ordering and payment and the adherence to these processes by our designated partners / Authorized Resellers appointed to the contract. As we have on the current contract, Panasonic proposes that our partners / Authorized Resellers manage order and payment for all purchases under the contract – See also, Partner Utilization.

2. SALES SUPPORT TRAINING

WSCA/NASPO Requirement: *Detail how the responder will train sales staff and partners to ensure they are well versed in the terms and conditions of the WSCA-NASPO Master Agreement. Detail a remedy plan for sales staff and partners who do not comply with Master Agreement terms and conditions.*

Panasonic Response: Sales support training for our designated partners / Authorized Resellers will be managed by Michelle Chapin, Panasonic's Senior Director, Contracts & Bids. She and her team will prepare and distribute briefing materials of all WSCA/NASPO Master Agreement requirements, and the requirements of each State's Participating Addendums. Panasonic and our designated partners / Authorized Resellers manage and support the WSCA/NASPO contract at the executive level within our organizations. Because of this, Michelle Chapin has direct access to our Authorized Reseller program managers. Panasonic works closely with our Authorized Resellers on the WSCA/NASPO contract to ensure that all requirements are understood and met, and this includes the review of performance and compliance. Because our product is specialized, the number of Authorized Resellers required to meet WSCA/NASPO purchasers' needs is smaller than other manufacturers may require – because of this, our operation is more streamlined, and communications and training are easier to manage. As addressed previously - In the event that Authorized Resellers are not performing as required, Panasonic will take action to remedy the situation that may include; additional training and instruction, requests for the assignment of replacement Authorized Reseller personnel, or up to and including removing the partner / Authorized Reseller from the contract in consultation with the Contracting Officer.

3. CONTRACTING PERSONNEL

WSCA/NASPO Requirement: *Responder must provide contracting personnel to assist states with the completing and processing Participating Addenda. Experience has shown that an adequate number of trained contracting personnel are key to the success of a Master Agreement. Detail how many personnel will be dedicated to provide support to States in securing Participating Addendums with contracting personnel who understand the cooperative purchasing concepts and challenges of signing participating addendums with States who have a*



variety of additional terms and conditions. Detail how the Contract personnel are chosen and provided training.

Panasonic Response: Panasonic and our Authorized Resellers' key personnel for the management and execution of this contract are listed in section *Contracting Personnel (& Resumes / Bios)*, where resumes are also provided. As mentioned previously, the WSCA/NASPO contract is important to Panasonic and our Authorized Resellers, and as such, it is managed directly at the executive level in our organizations. As we have on the current contract, Michelle Chapin, Panasonic's Senior Director, Contracts & Bids and her team will manage and facilitate the execution of Participating Addendums with each of the Participating States. She will be supported directly by her staff and Authorized Reseller executives. Further, she has streamlined access to Panasonic legal resources to ensure the expedient review and final execution of all Participating Addendums. During the performance of the current contract, this process operated smoothly between Panasonic and Participating States.

4. PRIMARY ACCOUNT REPRESENTATIVE

WSCA/NASPO Requirement: *Responders must provide a Primary Account Representative to work with the WSCA-NASPO Master Agreement Administrator on all aspects of the Master Agreement. This account representative is responsible for the performance of the Master Agreement and must provide timely response to all requests from WSCA-NASPO Master Agreement Administrator and Participating State. Detail how the account representative is chosen and provided training.*

Panasonic Response: Our Primary Account Representative will remain the same as our current contract and will be:

NAME:	Michelle Chapin, Senior Director, Contracts & Bids
TELEPHONE #:	(973) 303-7787
EMAIL ADDRESS:	Michelle.Chapin@us.panasonic.com

For Panasonic, this position is an executive level position. Our Primary Account Representative is a highly experienced computer industry veteran, who is also the current Primary Account Representative for the WSCA/NASPO contract currently held by Panasonic. With respect to contract and product training, Michelle Chapin and her team direct these activities as they apply to Authorized Resellers under this contract. She is directly supported by Panasonic technical sales engineers and Panasonic's dedicated Authorized Reseller channel support representatives as new products are released.

Partner / Authorized Reseller Primary Account Representatives

For the purposes of our response, reseller representatives are listed as the single point of contact within each reseller organization and Panasonic, with access to all decision-makers and resources necessary to facilitate any action or resolution throughout the period of performance as follows:

Insight Public Sector
105 West Fifth Avenue
Tallahassee, FL 32303
FEIN: 36-3949000

CDW-G
200 North Milwaukee Ave
Vernon Hills, IL 60061
FEIN: 36-3310735



Michelle Abbamonte, Mgr., SLED Compliance
Office: 800-467-4448 x6890
www2.ips.insight.com
michelle.abbamonte@insight.com

Brandi Steckel
Office: 847.371.7104
www.cdwg.com
branstel@cdwg.com

GovDirect, Inc.
601 Cleveland Street, Suite 380
Clearwater, FL, 33755-4172
DUNS: 964651710

VisualPro 360, Inc.
12223 Wood Lake Drive
Burnsville, MN 55337
FEIN: 90-0984467

Danielle Zoz
Office: (402)323-4852
<http://www.govdirect.com>

Jeff White
Office: (952) 882-9888
Toll Free: (877) 440-7774
Fax: (952) 882-9889
jwhite@visualpro360.com
www.visualpro360.com

5. COMPLAINT RESOLUTION

WSCA/NASPO Requirement: *Responders must thoroughly describe their procedures for addressing and resolving customer problems and complaints regarding service, equipment, or billing. Include timelines and escalation process.*

Panasonic Response: Throughout the period of performance, Panasonic will ensure that all complaints are resolved effectively and as quickly as possible. As stated, Panasonic distributes products exclusively through our network of Authorized Resellers. The benefit of our approach to Participating States is that they have the opportunity to choose to work with one or more of our Authorized Resellers on the basis of additional support, incentives, and programs that each may offer independently.

Bottom line responsibility for complaint resolution lies with Panasonic as the Prime for this contract. However, each of our resellers selected for this proposal have proven their capability to independently resolve complaints and issues within the scope of their support for procurement operations. Through our distribution model, Participating States' representatives may choose to resolve complaints at the local level through their reseller of choice, or at their own discretion, choose to escalate such complaints directly to Panasonic for resolution.

To accommodate this process, Panasonic has designated a primary authority who has access to all decision makers and Panasonic resources for the resolution of complaints. This contact is identified as follows:

Michelle Chapin
Senior Director, Contracts & Bids
21473 Glebe View Drive
Ashburn, VA 20148
973.303.7787
Michelle.Chapin@us.panasonic.com



Processes for complaint resolution utilized by our resellers will be reviewed, and approved or modified in accordance with State Participating Addendums as may be warranted. Panasonic will also implement a process to ensure complaint tracking and resolutions managed directly by our resellers (at Participating State Representatives option), are reviewed on a regular basis to identify any potential program management issues that can be resolved through more effective policy, procedure or training.

Complaints escalated to Panasonic, or complaints originally directed to Panasonic will be resolved according to the following activity timeline:

1. Complaints may be directed to Panasonic's designated contact (above), via telephonic or electronic means.
2. Complaints will be acknowledged upon receipt.
3. Complaints will be reviewed immediately and action taken to resolve each.
4. Panasonic's designated contact will provide the complaint originator with a complaint resolution status within 24 hours of receiving the complaint detailing action taken or pursued, and an estimated time for resolution.
5. Complaints that can be resolved immediately or within 24 hours will be, otherwise, our goal for complaint resolution is within 72 hours.

6. REPORTING

WSCA/NASPO Requirement: *Describe how Contract Vendor adheres to reporting requirements as stated in the Terms and Conditions and ensure accurate reporting to each State. The goals of reporting include:*

- 1) *Summary Reporting to calculate Administrative Fees to WSCA-NASPO and as required by Participating Entities*
- 2) *Detailed Product Reporting to manage contract to WSCA-NASPO and as required by Participating Entities*

Participating States may require additional reporting requirements and will address through their Participating Addendum. Responders must identify below a primary contact responsible for providing the mandatory usage reports.

Panasonic Response: Our primary contact for usage reporting is:

NAME:	Michelle Chapin, Senior Director, Contracts & Bids
TELEPHONE #:	(973) 303-7787
EMAIL ADDRESS:	Michelle.Chapin@us.panasonic.com

WSCA Reporting

As we have on the current WSCA/NASPO Computer Contract, Panasonic proposes to continue to utilize distributor Synnex for the compilation of sales reporting activities of our four designated partners / Authorized Resellers on this contract. This arrangement has worked well during the current contract, and reports have been accurate and timely. This includes the accuracy of transaction fee calculations and audits across all sales. A sample report is provided below:

WSCA/NASPO Cooperative Contract Sales Report
Summary for WSCA/NASPO PC Contracts 2009-2014
Manufacturer Name:

Mandatory Columns

Vendor Name	2009-2014 Vendor Contract Number		State (Post Office 2 ltr code)		Customer Type	Bill to Name		Bill to Address
Panasonic Computer Solutions	B27172		AK		State Gov	Alaska Department of Public Safety	5700 E Tudor Road	
Panasonic Computer Solutions	B27172		AR		Local Gov	CITY OF JONESBORO	515 W WASHINGTON AVE	
Panasonic Computer Solutions	20511YYY35M/WSCA/B27172		CO		Local Gov	TOWN OF BAYFIELD	1199 BAYFIELD PARKWAY	
Panasonic Computer Solutions	20511YYY35M/WSCA/B27172		CO		Local Gov	TOWN OF BAYFIELD	1199 BAYFIELD PARKWAY	
Panasonic Computer Solutions	20511YYY35M/WSCA/B27172		CO		Local Gov	CITY OF ASPEN	130 S CALENA ST	
Panasonic Computer Solutions	20511YYY35M/WSCA/B27172		CO		Local Gov	Douglas County Government	4000 Justice Way	
Panasonic Computer Solutions	20511YYY35M/WSCA/B27172		CO		Local Gov	Douglas County Government	4000 Justice Way	
Panasonic Computer Solutions	20511YYY35M/WSCA/B27172		CO		Local Gov	Douglas County Government	4000 Justice Way	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Government	FIRE RESCUE DEPT	2401 SE MONTEREY RD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Government	FIRE RESCUE DEPT	2401 SE MONTEREY RD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Government	FIRE RESCUE DEPT	2401 SE MONTEREY RD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Government	FIRE RESCUE DEPT	2401 SE MONTEREY RD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		State Government	FL Dept of Hwy Safety & Motor Vehic	3646 COUNTY ROAD 220	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF LAKELAND	501 E LEMON ST	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	DESOTO COUNTY SHERIFF	208 E CYPRESS ST	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	PALM BEACH COUNTY SHERIFF'S OFFICE	3350 GUN CLUB RD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF PALM COAST	160 CYPRESS POINT PKWY	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF PALM COAST	160 CYPRESS POINT PKWY	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	PALM BEACH COUNTY SHERIFF'S OFFICE	3350 GUN CLUB RD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	FLAGLER COUNTY BOARD OF COUNTY COMM	1769 E MOODY BLVD #3	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	HILLSBOROUGH COUNTY SHERIFF OFFICE	10140 WINDHORST RD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	HILLSBOROUGH COUNTY SHERIFF OFFICE	10140 WINDHORST RD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	FLAGLER COUNTY BOARD OF COUNTY COMM	1769 E MOODY BLVD #3	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF WINTER PARK	500 N VIRGINIA AVE	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF POMPANO BEACH	100 W ATLANTIC BLVD	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF WINTER PARK	500 N VIRGINIA AVE	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF PENSACOLA FLORIDA	1625 ATWOOD DR	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF VERO BEACH	17 17TH ST	
Panasonic Computer Solutions	B27172 250-WSCA-10-ACS		FL		Local Gov	CITY OF POMPANO BEACH	100 W ATLANTIC BLVD	
Panasonic Computer Solutions	B27172 WSCA		IA		Local Gov	XENIA RURAL WATER DISTRICT	23998 141ST ST	
Panasonic Computer Solutions	B27172 WSCA		IA		Local Gov	XENIA RURAL WATER DISTRICT	23998 141ST ST	
Panasonic Computer Solutions	PADD2064 B27172		ID		State Gov	IDAHO STATE POLICE	700 S STRATFORD DR BLDG 5	
Panasonic Computer Solutions	PADD2064 B27172		ID		State Gov	IDAHO STATE POLICE	700 S STRATFORD DR BLDG 5	



Report Period:

October 2012
Month Year

Bill to City	Bill to Zipcode	Ship to Name	Ship to Address	Ship to City	Ship to Zipcode	Order Number	Customer PO Number
Anchorage	99507	Alaska Department of Public Safety	1979 Peger Rd	Fairbanks	99709	28793	Credit card
JONESBORO	72401-2782	CITY OF JONESBORO	PO BOX 1845	JONESBORO	72403-1845	CZXC279	186637
BAYFIELD	81122-0080	TOWN OF BAYFIELD	PO BOX 80	BAYFIELD	81122-0080	CZHC073	2012-22
BAYFIELD	81122-0080	TOWN OF BAYFIELD	PO BOX 80	BAYFIELD	81122-0080	CZHC073	2012-22
ASPEN	81611-1902	CITY OF ASPEN	130 S GALENA ST	ASPEN	81611-1902	DBNO808	LA506
Castle Rock	80104	Douglas County Government	4000 Justice Way	Castle Rock	80104	28758	
Castle Rock	80104	Douglas County Government	4000 Justice Way	Castle Rock	80104	28758	
Castle Rock	80104	Douglas County Government	4000 Justice Way	Castle Rock	80104	28758	
STUART	34996-3322	Martin Co Emergency Svcs	2401 SE MONTEREY RD	STUART	34996-3322	0314892710	P1204555
STUART	34996-3322	Martin Co Emergency Svcs	2401 SE MONTEREY RD	STUART	34996-3322	0314892710	P1204555
STUART	34996-3322	Martin Co Emergency Svcs	2401 SE MONTEREY RD	STUART	34996-3322	0314892710	P1204555
STUART	34996-3322	Martin Co Emergency Svcs	2401 SE MONTEREY RD	STUART	34996-3322	0314892710	P1204555
MIDDLEBURG	32068-3831	FL Dept of Hwy Safety & Motor Vehic	3646 COUNTY ROAD 220	MIDDLEBURG	32068-3831	0314950786	CCBENEDICT101112
LAKELAND	33801-5050	CITY OF LAKELAND	501 E LEMON ST	LAKELAND	33801-5050	F185030	F185030
ARCADIA	34266-4410	DESOTO COUNTY SHERIFF	208 E CYPRESS ST	ARCADIA	34266-4410	CZFC216	MIS09042012CM2
WEST PALM BEACH	33416	PALM BEACH COUNTY SHERIFF'S OFFICE	PO BOX 24681	WEST PALM BEACH	33416	F378507	574458
PALM COAST	32164-8433	CITY OF PALM COAST	9957 US HIGHWAY 1	PALM COAST	32137-3126	1B9826C	1B9826C
PALM COAST	32164	CITY OF PALM COAST	9957 US HIGHWAY 1	PALM COAST	32137-3126	R322898	RMA 007183893 A 1B96
WEST PALM BEACH	33416	PALM BEACH COUNTY SHERIFF'S OFFICE	PO BOX 24681	WEST PALM BEACH	33416	F378507	574458
BUNNELL	32110-5991	FLAGLER COUNTY BOARD OF COUNTY COMM	PO BOX 3371	BUNNELL	32110-5991	1B9DKK8	20093
TAMPA	33619-7826	HILLSBOROUGH COUNTY SHERIFF OFFICE	PO BOX 3371	TAMPA	33601-3371	P785722	RMA 007197265 A 4GLT
TAMPA	33619-7826	HILLSBOROUGH COUNTY SHERIFF OFFICE	PO BOX 3371	TAMPA	33601-3371	P202499	RMA 007197265 A 4GLT
BUNNELL	32110-5991	FLAGLER COUNTY BOARD OF COUNTY COMM	PO BOX 3371	BUNNELL	32110-5991	1B9FGVS	20093
WINTER PARK	32789-3136	CITY OF WINTER PARK	401 S PARK AVE	WINTER PARK	32789-4319	D630319	JEN/PD91012
POMPANO BEACH	33060-6099	CITY OF POMPANO BEACH	120 SW 3RD ST	POMPANO BEACH	33060-7900	F794275	131020
WINTER PARK	32789-3136	CITY OF WINTER PARK	401 S PARK AVE	WINTER PARK	32789-4319	D630319	JEN/PD91012
PENSACOLA	32514-7505	CITY OF PENSACOLA FLORIDA	1625 ATWOOD DR	PENSACOLA	32514-7505	F561311	719339
VERO BEACH	32960-5676	CITY OF VERO BEACH	PO BOX 1389	VERO BEACH	32961-1389	CXXV193	D-5815
POMPANO BEACH	33060-6099	CITY OF POMPANO BEACH	120 SW 3RD ST	POMPANO BEACH	33060-7900	F794275	131020
BOUTON	50039-4464	XENIA RURAL WATER DISTRICT	PO BOX 39	BOUTON	50039-0039	CZZF266	14035
BOUTON	50039-4464	XENIA RURAL WATER DISTRICT	PO BOX 39	BOUTON	50039-0039	CZZF266	14035
MERIDIAN	83642-6206	IDAHO STATE POLICE	700 S STRATFORD DR	MERIDIAN	83642-6206	CZCJ410	PO300335
MERIDIAN	83642-6206	IDAHO STATE POLICE	700 S STRATFORD DR	MERIDIAN	83642-6206	CZCJ410	PO300335



Customer Number	Order Type	PO Date	Ship Date	Invoice Date	Invoice Number	Product Number	Product Description	UNSPSC Commodity	List		Quantity	Total Price
									Price/MSRP	Unit Price		
ALA006	Purchase Order	10/1/2012	10/26/2012	10/26/2012	39670	CF-AA5903AM	120W AC Adaptor for CF51MK	43211600	\$115.00	\$102.35	3	\$307.05
235233	Purchase Order	10/16/2012	10/18/2012	10/18/2012	S142769	CF-VEB931U	PAN PORT REPLICATOR W/HD	43211600	\$205.00	\$165.00	1	\$165.00
9618502	Purchase Order	10/1/2012	10/4/2012	10/4/2012	R578961	CF-19AHUAX1M	PAN TB 19 IS-2520M 320GB 4GI	43211503	\$3,699.00	\$2,666.74	2	\$5,333.48
9618502	Purchase Order	10/1/2012	10/4/2012	10/4/2012	R578961	CF-WKB193VM-S	PAN EMISSIVE BACKLIT KB F/C	43211600	\$290.00	\$227.95	2	\$455.90
11297731	Purchase Order	10/30/2012	10/31/2012	10/31/2012	S679300	CF-53JULZK1M	BTO PAN TB 53 IS-3320M 500GI	43211503	\$3,179.00	\$2,642.21	2	\$5,284.42
DOU001	Purchase Order	9/24/2012	10/31/2012	10/31/2012	39705	31V4GLTEFU	Verizon 4G LTE Field Upgrade	43211600	\$400.00	\$334.00	35	\$11,690.00
DOU001	Purchase Order	9/24/2012	10/31/2012	10/31/2012	39705	CF-31SLEK1M	W7, IS-3320, Vpro, 500G, 4GB BT	43211503	\$5,209.00	\$2,370.00	35	\$103,950.00
DOU001	Purchase Order	9/24/2012	10/31/2012	10/31/2012	39705	CF-SVCUTEXT2Y	PANASONIC TOUCHBOOK TW	81111818	\$390.00	\$263.50	35	\$9,282.50
0010364836	Purchase Order	08/20/2012	10/01/2012	10/01/2012	1100283847	CF-53JULZY1M	PANASONIC 14" TB WIN7, INTI	43211503	\$2,849.00	\$2,375.00	1	\$2,375.00
0010364836	Purchase Order	08/20/2012	10/01/2012	10/01/2012	1100283847	CF-53JULZY1M	PANASONIC 14" TB WIN7, INTI	43211503	\$2,849.00	\$2,375.00	1	\$2,375.00
0010364836	Purchase Order	08/20/2012	10/01/2012	10/01/2012	1100283847	CF-53JULZY1M	PANASONIC 14" TB WIN7, INTI	43211503	\$2,849.00	\$2,375.00	1	\$2,375.00
0010364836	Purchase Order	08/20/2012	10/01/2012	10/01/2012	1100283847	CF-53JULZY1M	PANASONIC 14" TB WIN7, INTI	43211503	\$2,849.00	\$2,375.00	1	\$2,375.00
0010377391	Purchase Order	10/11/2012	10/13/2012	10/13/2012	1100285395	PAPDC2462-2859	PANASONIC TOUCHBOOK PRE	81111818	\$100.00	\$90.00	3	\$270.00
6068722	Purchase Order	10/2/2012	10/4/2012	10/4/2012	R532942	CF-VEB822M	DISTRIBUTION BOX & CBL-SET	43211600	\$181.80	\$148.00	1	\$148.00
10062598	Purchase Order	9/27/2012	10/8/2012	10/8/2012	R676816	CF-WMBAL1104G	PAN PORT REPL CF52 MK2-FOI	43211600	\$250.00	\$183.36	1	\$183.36
4652572	Purchase Order	10/10/2012	10/10/2012	10/10/2012	R616638	CF-K31HD3222	PAN 4GB MEM F/CF-19/31	43211600	\$110.00	\$90.00	1	\$90.00
9608208	Purchase Order	10/8/2012	10/11/2012	10/11/2012	R676424	CF-VCBU11U	PANASONIC 320GB HDD PK KT	43211600	\$136.00	\$110.00	2	\$220.00
9608208	Return	9/28/2012	10/11/2012	10/11/2012	R669414	CF-LNDDC120	PANASONIC 4BAY BATT CHAR	43211600	\$465.00	\$413.85	1	\$413.85
4652572	Purchase Order	10/10/2012	10/12/2012	10/12/2012	R917628	CF-K31HD3222	PANASONIC LIND 120W 12-32V	43211600	\$139.00	\$123.71	-1	-\$123.71
0935280	Purchase Order	10/22/2012	10/23/2012	10/23/2012	S287185	CF-VZSU48U	PANASONIC 320GB HDD PK KT	43211600	\$136.00	\$110.00	23	\$2,530.00
2090290	Return	8/6/2012	10/24/2012	10/24/2012	S393080	CF-31JHGEF1M	PANASONIC BATT F/ CF-19	43211600	\$159.00	\$140.00	1	\$140.00
0935280	Purchase Order	10/25/2012	10/25/2012	10/25/2012	S407126	CF-VZSU48U	BTO PAN TB 31 IS-2540M 320GI	43211503	\$5,740.00	\$4,084.00	-2	-\$8,168.00
5313837	Purchase Order	9/10/2012	10/26/2012	10/26/2012	S812046	TBCH2SLVE-P	BTO PAN TB 31 IS-2540M 320GI	43211503	\$5,740.00	\$4,084.00	-1	-\$4,084.00
0628436	Purchase Order	10/30/2012	10/30/2012	10/30/2012	S622613	CF-VZSU48U	PANASONIC BATT F/ CF-19	43211600	\$159.00	\$140.00	1	\$140.00
5313837	Purchase Order	9/10/2012	10/30/2012	10/30/2012	S693369	TBCH2SLVE-P	PANASONIC INFOCASE ALWA	43211600	\$88.00	\$70.00	1	\$70.00
6330801	Purchase Order	10/18/2012	10/30/2012	10/30/2012	S575768	CF-AA5713AM	PANASONIC INFOCASE ALWA	43211600	\$159.00	\$141.51	14	\$1,981.14
4802037	Purchase Order	9/24/2012	10/30/2012	10/30/2012	S575768	CF-AA5713AM	PANASONIC AC ADPT CF-31M	43211600	\$97.00	\$73.00	1	\$73.00
0628436	Purchase Order	10/30/2012	10/31/2012	10/31/2012	S681264	CF-VZSU48U	PANASONIC AC ADPTOR FOI	43211600	\$93.00	\$47.17	1	\$47.17
9628523	Purchase Order	10/17/2012	10/17/2012	10/17/2012	S104946	CF-53JJCZY1M	PANASONIC BATT F/ CF-19	43211600	\$159.00	\$141.51	1	\$141.51
9628523	Purchase Order	10/17/2012	10/23/2012	10/23/2012	S289850	CF-SVCJTNFAPOSS3Y	PAN TB 53 IS-3120M 320GB 4GI	43211503	\$2,009.00	\$1,747.83	1	\$1,747.83
5512367	Purchase Order	9/28/2012	10/3/2012	10/3/2012	R525059	DS-PAN-112-P	PANASONIC-PROTECTION PH	81111818	\$290.00	\$250.00	1	\$250.00
5512367	Purchase Order	9/28/2012	10/3/2012	10/3/2012	R525059	DS-PAN-112-P	PAN HAVS VEHICLE PT REPL F	43211600	\$1,138.00	\$717.02	18	\$12,906.36
5512367	Purchase Order	9/28/2012	10/3/2012	10/3/2012	S679662	CF-31VBAAX1M	BTO PAN TB 31 I3110M 320GB F	43211503	\$4,059.00	\$3,171.43	14	\$44,400.02



Optional Columns

Admin Fee	VAR/Reseller/Distributor NAME	Energy Star		EPEAT		Optional -	
		Compliant	Yes-1 No-2 NA-0	Compliant	Gold-1 Silver-2 Bronze -3 NA-0	Category	Optional -
						Description	Class Detail
	\$0.15 Portable Computer Systems, Inc	1			0		
	\$0.91 CDWG LLC	1			0		
	\$56.00 CDWG LLC	1			0		
	\$4.79 CDWG LLC	1			0		
	\$55.49 CDWG LLC	1			1		
	\$122.75 Portable Computer Systems, Inc	1			0		
	\$1,091.48 Portable Computer Systems, Inc	1			1		
	\$96.84 Portable Computer Systems, Inc	0			0		
	\$24.94 Insight Public Sector	1			1		
	\$24.94 Insight Public Sector	1			1		
	\$24.94 Insight Public Sector	1			1		
	\$284 Insight Public Sector	1			0		
	\$1.68 Insight Public Sector	1			0		
	\$1.93 CDWG LLC	1			0		
	\$0.96 CDWG LLC	0			0		
	\$2.31 CDWG LLC	1			0		
	\$4.36 CDWG LLC	1			0		
	-\$1.30 CDWG LLC	1			0		
	\$26.67 CDWG LLC	1			0		
	\$1.47 CDWG LLC	1			0		
	-\$86.76 CDWG LLC	1			1		
	-\$42.88 CDWG LLC	1			1		
	\$1.47 CDWG LLC	1			0		
	\$0.74 CDWG LLC	1			0		
	\$20.80 CDWG LLC	1			0		
	\$3.68 CDWG LLC	0			0		
	\$0.77 CDWG LLC	1			0		
	\$0.50 CDWG LLC	1			0		
	\$1.49 CDWG LLC	1			0		
	\$18.36 CDWG LLC	1			1		
	\$2.63 CDWG LLC	0			0		
	\$167.78 CDWG LLC	1			0		
	\$577.20 CDWG LLC	1			1		



Customer Reporting

Panasonic acknowledges that Participating States may require separate and unique reports covering their procurement of Toughbook products under the contract that results from this solicitation. Panasonic will work directly with each Participating State during Contract Implementation to clarify, define, and agree on reporting formats and mechanisms desired by each Participating State.

For more information on this process, please refer to our response to Section 10. IMPLEMENTATION PLAN AND MARKETING METHODOLOGY.

7. COMMERCIAL OFF THE SHELF AND OPERATING SYSTEM SOFTWARE

WSCA/NASPO Requirement: *Upon request the Software License Agreement is to be presented to the ordering agency at the time of quote. Provide updated releases of licenses originally purchased through the entire contract term if applicable. Provide details regarding operating system and maintenance updates on products sold and detail process to communicate updates to users.*

Panasonic Response: All Panasonic Toughbooks come with the most current version Microsoft operating systems (OS) pre-installed at the factory, with licensing documentation included in the retail packaging.

All software installed on Toughbooks is the most current version available at the time of manufacture unless otherwise specified by the customer (such as when Windows® 7 is requested in place of Windows® 8, for example). Licensing documentation for the installation is available pre-purchase to purchasing agencies whenever requested.

With respect to upgrades and maintenance updates for these installed programs: All software used in Panasonic Toughbooks is created and distributed by the respective manufacturers of those programs; and all patches, updates, upgrades, and revisions that take place for each program are controlled completely by those manufacturers. In general, system software checks for updates regularly via the Web, and when an update is available, notifies the user (through a dialog or taskbar notification) and downloads / installs the update automatically.

8. WEBSITE

WSCA/NASPO Requirement: *Contract Vendors shall develop and maintain a URL to a web site specific to the awarded Master Agreement that may provide:*

- *Copy of Solicitation & Response*
- *Signed Master Agreement*
- *Signed Participating Addendums*
- *Designated Baseline price list (MSRP, List, Education)*
- *Product and Service Schedule (PSS)*
- *Product specifications, pricing, and configuration aids for the major product categories proposed that can be used to obtain an on-line quote*
- *Online ordering capability with the ability to remember multiple ship to locations if applicable to product*
- *Service options, service agreements*



- *Contact information for order placement, service concerns (warranty and maintenance), problem reporting, and billing concerns*
- *Sales representatives for participating entities*
- *Purchase order tracking*
- *Links to environmental certification, including but not limited to take-back/recycling programs, EPEAT, Energy Star, etc.*
- *Information on accessibility and accessible products*

Responder to provide listing of item that would require a secure sign-in option e.g. reprinting of invoices, or purchase order tracking. Responder to provide completed VPAT forms found in the FORMS section of the RFP.

The Master Agreement website shall offer twenty-four (24) hours per day, seven (7) days per week availability, except for regularly scheduled maintenance times. The website must be separate from the Contract Vendor's commercially available (i.e., public) on-line catalog and ordering systems. No other items or pricing may be shown on the website without written approval from the Lead State

Within 30 calendar days of Master Agreement award, the Contract Vendor must provide a sample URL of the Master Agreement webpage to the Lead State for review and approval. The Lead State will review and determine acceptability of the website format and data. If the information is determined to be unacceptable or incorrect, the Contract Vendor will have 15 calendar days to provide revisions to the Lead State. Once the website is approved, the Contract Vendor may not make changes to the website without notifying the Lead State and receiving written approval of the changes.

Describe commitment to maintaining a website in adherence to the above requirements.

Panasonic Response: Our proposal with respect to website capabilities is organized and aligned with our distribution model. In this case, the Panasonic Toughbook website provides for specific functionality, while our Authorized Resellers provide specific automations and additional functionality for the direct benefit those conducting procurement activities. In this respect, the primary services offered directly through the Panasonic Toughbook website, consist of the following:

- **Product Information**
 - o Product Data Sheets
 - o Solution Data Sheets
 - o Industry / Vertical Market Case Studies
 - o Cost of Ownership Analysis
 - o Product Statistics
- **Reseller Support**
 - o Program information
 - o Product data
 - o Reseller Education
 - o Product Configuration Tools



- **Product / Customer Support**
 - o On-line Toughbook Configuration Tool
 - o Warranty information
 - o Technical support contact directory
 - o FAQs
 - o Product Registration
 - o Downloads
 - o BIOS Updates
 - o Driver Updates
 - o Product Manuals
 - o Utilities

The Panasonic Toughbook website is located at: <http://www.Panasonic.com/Toughbook/>. Example images of the main site, as well as the Panasonic Product Configuration Tool, are provided on the following pages.



Panasonic ideas for life

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Hospitality
Medical Video
Mobile Computers
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TOUGHBOOK



mobile computing solutions

Panasonic recommends
Windows Vista® Business

so much more than just a laptop...

Start with the most rugged laptop computers in the industry and customize them with Toughbook Services, first-class partners and integrated wireless innovations to create individualized solutions for your business.

products & solutions



toughbook
products



wireless
solutions



mobile digital
video solutions

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Customized packages to
maximize the life of your
Toughbook. >>

partner programs

Toughbook® partners
with the best hardware,
software, and reseller
companies. >>

solutions by industry

select an industry >>

why toughbook?

How did Toughbook earn its reputation for toughness? See the rigorous testing Toughbook rugged computers go through to ensure fewer repairs, less downtime and lower cost of ownership. No other laptop has the awards, customer stories and unmatched warranty of the durable Toughbook. >>

about toughbook

All you need to know about the industry's most rugged computers. Visit the press center for news or check out the latest TV spots, videos and screensavers to see another side of Panasonic's tough laptops. >>

knowledge center

Toughbook, dedicated to innovation and sharing knowledge, brings you the best ideas and opportunities for moving your business forward. >>

TOUGHBOOK TOUGH STORIES

true tales of
Toughbook
survival

new products



Toughbook H1

pre-sales chat
talk to a sales rep,
get ordering info,
and more! >>

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- Panasonic Helps Customers Acquire Reliable Toughbook® Mob...
- Laptop Magazine Names Panasonic Toughbook® 30 Notebook Edi...
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RUGGED ARMY COMPUTERS | RELIABLE FIELD SERVICE COMPUTERS | LAW ENFORCEMENT COMPUTERS | BROADBAND CABLE LAPTOPS | FEDERAL GOVERNMENT COMPUTERS | FIRE/EMS NOTEBOOKS |
HEALTHCARE NOTEBOOKS | HOMELAND SECURITY LAPTOPS | INSURANCE COMPUTERS | OIL & GAS LAPTOPS | RETAIL & HOSPITALITY COMPUTERS | TELECOMMUNICATIONS LAPTOPS | TRANSPORTATION
COMPUTERS | UTILITIES NOTEBOOKS

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Toughbook 31

Panasonic presents the Toughbook 31, the reliable laptop offering the highest performance in its class along with the world's most rugged design. With drop shock protection and a MIL-STD-810G and IP65 certification¹, it's the undisputed leader in the fully-rugged category. Its new Intel Core™ i5 vPro™ and i3 processors along with available discrete graphics, pack a punch, to deliver desktop-class performance and improved video/3D graphics. The Toughbook 31 offers a 13.1" brilliant 1200 nit touchscreen available with Panasonic CircuLumin™ technology, integrated webcam and up to 13.5 hours (20 hours with optional media bay 2nd battery). Six generations of delivering rugged performance plus twelve years of consistent docking compatibility, and you have a computer that will go the distance with you anytime, anywhere.



Configuration Options

CPU	Intel Core i7-3520M 2.9GHz	▼
Display	13.1" XGA Touchscreen LCD	▼
Operating System	Windows 7 Professional (with Win 8 COA)	▼
Backlit Keyboard	Backlit Emissive Keyboard	▼
Hard Drive	256GB Solid State Drive	▼
Memory (RAM)	8GB (4+4)	▼
Graphics (VRAM)	ATI Discrete Graphics	▼
Optical Drive	DVD Super MULTI Drive	▼
Wi-Fi	Yes	▼
Mobile Broadband (WWAN)	4G AT&T LTE	▼
SiRFstarIII™ GPS	Yes	▼
Antenna Pass Through	Yes	▼
SmartCard Reader	No	▼

Figure 4: Panasonic Configurator — Will provide all Participating States with Comprehensive Configuration Assistance Regardless of Which Reseller They Utilize

Purchasers will move between Authorized Reseller Online Systems transparently to utilize the configuration tool, and then place online orders utilizing the configuration specification automatically.

Examples of Authorized Reseller Procurement Websites

Panasonic enjoys a strong bond between our firm and our Authorized Resellers through our reseller exclusive distribution model. In addition to Panasonic's online resources, our Authorized Resellers offer comprehensive state-of-the-art online sales support, tracking, and reporting



systems to support the contract that results from this solicitation. These capabilities include the following pursuant to your specifications:

- The complete PSS that easily identifies the Brand, specification, and price for every product included in the Contract that is within the unit/configuration limits allowed by the WSCA Directors.
- Product specifications, pricing, and configuration aids for the major product categories proposed that can be used to obtain an on-line quote
- Online ordering capability with the ability to remember multiple ship to locations
- Capability of reprinting invoices for orders placed online
- Service options, service agreement(s)
- Contact information for order placement, service concerns (warranty and maintenance), problem reporting, and billing concerns
- Sales representatives for participating entities
- Purchase order tracking
- Links to all environmental certification programs, including but not limited to Blue Angel, EcoLogo, Green Guard, Nordic Swan, TCO, etc.
- Links to additional environmental programs, including but not limited to take-back/recycling programs, EPEAT, Energy Star, etc.
- The ability to browse contract products without username and password

Representative examples of Authorized Resellers' online procurement sites appear in section 11. *ECOMMERCE*, beginning on page 166.

9. EMARKETCENTER

WSCA/NASPO Requirement: *The Contractor agrees to cooperate with WSCA-NASPO and SciQuest (and any authorized agent or successor entity to SciQuest) with uploading a hosted catalog or integrating a punchout site. Review the eMarket Center requirements provided on next page and confirm adherence.*

Panasonic Response: Panasonic affirms that it, and its designated partners / Authorized Resellers will cooperate with WSCA-NASPO and SciQuest as required for uploading and hosted catalog or integrating a punchout site.

10. IMPLEMENTATION PLAN AND MARKETING METHODOLOGY

WSCA/NASPO Requirement: *Describe a thorough implementation rollout plan for the first year as part of the proposal. At a minimum, the response should include a description of the methodology (mailings, meetings, seminars, press releases, personal contacts) proposed, estimated dates and location of activities, including tasks to be performed and the timeframe for the completion of each task. Include sample rollout and follow-up marketing materials with their proposals. Responders are reminded that once a statewide participating addendum is in place, nearly every governmental entity, public school and university within the state may use the Contract Vendor's Master Agreement.*



Panasonic Response: As an existing manufacturer on the WSCA/NASPO Computer Contract, implementation of contract responsibilities in order to ensure proper contract execution will be streamlined – none the less thorough to ensure compliance with all of the new contracts requirements. This implementation is described as follows:

To support this contract, Panasonic will provide assistance at many levels to WSCA/NASPO, Participating States, and our resellers' account management professionals. Ongoing contract support activities include both pre-sales and post-sales engineering support, as well as support to ensure the timely availability of product to fulfill orders in accordance with arranged schedules for delivery. Our roll-out strategy is designed to ensure that each of these systems are in place prior to the assumption of performance duties under the contract.

Panasonic will provide Participating States as well as our account management employees with access to Panasonic management and support operations through a number of mechanisms. These include:

- Online systems for support and order fulfillment.
- Direct local support through Panasonic engineering team members.
- Formalized publications and procedures.
- Regulatory, requirements, and program management assistance through our corporate and field offices.
- Manufacturer's technical support.
- Manufacturer's service and warranty support.

For this contract, Panasonic has designated several key individuals to manage this contract and develop sound business plans and program strategies to support WSCA/NASPO, Participating States, and our Account Management teams.

In approaching this contract, we know that the timeliness of product deliveries and procurement information are key drivers for how successfully we meet the needs of participating agencies. As such, we are committing to provide top-quality individuals as well as the appropriate level of resources to ensure the success of this program.

In terms of overall process, our proposed implementation timeline is organized into three phases. These are summarized as follows:

- **Phase One (Contract Alignment / Deployment Planning):** During this phase, we will perform analysis to ensure that the design of our contract sales program, our information systems, and processes are fully aligned with the requirements presented by your RFP, as well as any modifications that may occur between now and contract Notice to Proceed.

This analysis will be translated into a detailed workflow model for implementation within our supporting information systems, reporting processes, distribution channel, and



marketing programs. During this phase, we also will be preparing educational training programs for the sales personnel and representatives that will support this contract.

- **Phase Two (Deployment and Education):** Phase Two represents the deployment of the contract sales program for Tucson and IPA. This phase is comprised of tasks directly related to education and dissemination of information to our program administrative, distribution, engineering, and sales management staff.

Education will be delivered through in-service programs and also through the distribution of supporting training materials as described previously. As a part of this process, quality control checks will be reviewed for alignment with the trained processes. We will begin to execute the contract sales program within phase two, as soon as all support teams are trained and systems aligned to support the contract.

- **Phase Three (Ongoing Reporting and Refinement):** Phase Three is representative of support for the continuity of the contract sales program, reporting, and procurement services refinement. Throughout this phase, which will last for the duration of our contract, we will maintain, support, and continually improve the overall program.

Marketing

Panasonic has a worldwide reputation for the depth and diversity of our research capabilities, manufacturing expertise and product offerings. Toughbooks are the mobile PCs that feature industry-leading reliability. With the backing of Panasonic, rugged Toughbooks feature the latest technological advancements while providing the organizations that you support with the best defense against downtime.

The products that you have specified for inclusion within this award all enjoy a strong reputation for high durability and performance. As such, they are widely recognized as ideal for public safety and various high demand field applications. To support our marketing efforts, measures that Panasonic will apply to the process of marketing our products to WSCA's Participating States include:

- General media exposure for Toughbook products through Panasonic's ongoing advertising efforts in many media formats, including television and printed publications.
- Online catalog sites through Panasonic and our authorized resellers along with online product specifications information.
- Printed product material and specifications available through the Authorized Resellers we have proposed.
- Authorized Reseller outreach activities to existing customers and participating agencies within their respective areas of operation or vertical focus.
- Reseller education programs designed to focus on WSCA operations and product alignment to the missions that WSCA Participating States support.
- Manufacturer support to Authorized Resellers for both Pre-Sales and Post-Sales account management support (below).

Panasonic has shipped millions of dollars' worth of Toughbooks to Government, Education, and Public Safety customers worldwide. Our mobile PCs have shown the best overall performance



metrics. Panasonic has been able to achieve this success by working with industry experts, customers and partners with the purpose of continually pushing the mobile computing envelope. And, Panasonic has developed its own internal team dedicated to ensuring that our Government customers get the highest level of pre- and post-sale support. We're committed to understanding your needs as well as the demands of the Government, Education, and Public Safety agencies you support. Our dedication to supporting our Government customers is what continues to make us the industry leader with the best screen technology, fastest processors, most effective integrated wireless technology and the newest software solutions. Panasonic has proven that we outperform our competitors in the Government sector, and that we will continue to do so in the future.

Panasonic personnel assigned to this contract will execute upon our training and contract education program, as well as provide direct support to both our Authorized Resellers and End User customers in the capacities of pre-sales, requirements definition, product application alignment, and delivery / manufacturing coordination.

During our initial deployment planning and contract implementation phases (see Phase 1 and Phase 2 above), we will develop specific training guidelines and schedules to ensure that:

1. Panasonic direct business development and sales managers, as well as executive account managers are fully briefed and educated on the specifics, requirements, and procedures for the WSCA contract. This also includes additional requirements as may be stipulated by individual States Participating Addendums. Contract planning and implementation activities related to sales force education will be overseen at the National level by the personnel designated in section *Panasonic Public Sector Staffing and Organization* (page 73).
2. Contract education will then be disseminated to Panasonic sales management personnel Nationally. This will be facilitated through the following mechanisms:
 - a. Contract support documentation
 - b. Briefings
 - c. One-on-One meetings
 - d. Teleconferences
 - e. Group meetings / support planning sessions with regional sales management
3. Authorized Resellers will be incorporated into the overall sales force education program. During planning our development and management team will coordinate closely with our Authorized Reseller contract support and training teams in order to:
 - a. Identify support and training requirements that are unique to this contract
 - b. Identify collateral materials and electronic materials requirements for education
 - c. Provide assistance with training as may be required or requested from each of our Authorized Resellers for their locations and sales personnel nationally

Training resources that are currently available to our sales force and our Authorized Resellers are extensive. Our view of training for this contract is that training will be contract marketing and contract support-specific. Educational materials and processes that are currently incorporated into our national sales and support programs currently include:



- Online catalog sites through Panasonic and our Authorized Resellers along with online product specifications information
- Printed product material and specifications available through the Authorized Resellers we have proposed
- Manufacturer support to Authorized Resellers for both Pre-Sales and Post-Sales account management support
- Demonstration and trial unit programs
- On-line configuration support (available through Panasonic, Authorized Resellers, as well as the sites operated by our resellers to support their current sales force education and configuration management programs)

Panasonic fully supports the downstream marketing efforts and programs executed by each of our Authorized Resellers. While each reseller operates their own downstream program, we believe that WSCA will find each to be complementary to the goals of the acquisition program in terms of depth, availability, and effectiveness. Downstream marketing activities consist of the following types of activities:

- Seminars, Lunch and Learns, Technical Forums
- Trade Shows
- Direct Mail
- Marketing Literature
- Press Releases
- Case Studies
- Website Content
- Newsletters
- Advertising (with National advertising by Panasonic through multiple mass media channels)

Contracting Personnel (& Resumes / Bios)

The following lists identify Panasonic System Communications Company of North America and our Authorized Resellers' key personnel for the management and execution of this contract. The listing denotes those individuals with primary responsibility for contract deployment, education and marketing efforts.

Panasonic Key Personnel

- Michelle Chapin
- Scott French
- Sean Hall
- Marc Taylor
- Dominick Passanante

Resumes for these individuals begin on the following full page.

Michelle Chapin



PANASONIC— YOUR MISSION ACCOMPLISHED

At Panasonic, we recognize that you have an important job to do. Our products are engineered for longevity and will enable you to accomplish your goals, day in and day out. Our dedicated sales team will help determine the right technology solution for any application, from campus-wide digital technology to government and state command and control centers to rental and staging installations. We also offer world-class service and support, so with Panasonic, you know you can count on a company that stands behind its products, as well as its customers.

SOLUTIONS FOR BUSINESS

MICHELLE CHAPIN Senior Director of Contracts and Bids

As Senior Director of Contracts and Bids at Panasonic System Communications Company of North America (PSCNA), Michelle Chapin is responsible for servicing the mobile computing needs of the government marketplace.

Michelle has more than 25 years of extensive sales experience in the government market. For the past 15 years, she has worked side by side with the PSCNA sales team on product positioning, allocation and pricing. She works with reseller partners on programs and government contracts.

Before joining PSCNA Michelle was a Compaq Sales and Product Champion at a large integrator, assisting its federal team in closing sales, securing customer product and developing quarterly forecasts. Previously, she was associated with the marketing/public relations firm Image Dynamics and the accounting firm Rosen, Sapperstein and Friedlander.

Michelle holds a business degree from Loyola University in Baltimore, Maryland.

Bio_MichelleChapin_05/13



Dominick Passanante



Panasonic

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DOMINICK PASSANANTE Senior Director of Sales, Public Sector



As Senior Director of Sales, Public Sector, for Panasonic System Communications Company of North America (PSCNA), Dominick Passanante is responsible for establishing and managing an effective Public Sector Group, enhancing relationships with top end-user and Channel partners and collaborating with a variety of business functions to create market-specific end-to-end solutions that help improve customer operations and increase citizen safety.

Prior to joining PSCNA, Dominick spent 22 years in a variety of leadership positions at Motorola Solutions Inc., where he directed sales management and operations, finance and business development. Most recently, he served as area sales director for the public safety market in New England, where he developed and executed a region-wide sales strategy for direct and indirect distribution channels. By focusing on a service and solution sales approach, the company was able to achieve double-digit revenue growth over a three-year period.

Dominick is an active member of various industry associations, including the Massachusetts Chief of Police Association, which is focused on improving public safety initiatives. He also volunteers his time in local youth organizations and is a contributing member of the Cumberland Land Trust, an organization dedicated to land preservation.

Dominick holds a Master of Business Administration from Florida Atlantic University along with an undergraduate degree in Finance.

SOLUTIONS FOR BUSINESS

Bio DominickPassanante_12/13

Scott French

The Panasonic logo is displayed in white text against a dark blue background. Above the logo, a portion of the Earth is visible in space, showing the Americas.

PANASONIC— YOUR MISSION ACCOMPLISHED

At Panasonic, we recognize that you have an important job to do. Our products are engineered for longevity and will enable you to accomplish your goals, day in and day out. Our dedicated sales team will help determine the right technology solution for any application, from campus-wide digital technology to government and state command and control centers to rental and staging installations. We also offer world-class service and support, so with Panasonic, you know you can count on a company that stands behind its products, as well as its customers.

SOLUTIONS FOR BUSINESS

SCOTT FRENCH Vice President, Government

As Vice President, Government, for Panasonic System Communications Company of North America (PSCNA), Scott French leads the sale and distribution of PSCNA solutions for the public sector (federal, state and local). Scott's teams are building upon the heritage of Panasonic Toughbook® mobile computers within the government segments to deliver purpose-built solutions in the areas of security, mobility, communications and integration services that enable customers to perform their mission, improve business efficiencies, capture revenue, reduce costs and help save lives.

Prior to joining PSCNA, Scott spent 16 years in a variety of leadership roles at Motorola Solutions. Most recently, he was Vice President and Senior Director of Wireless Mobility Sales in North America serving the federal, state, local, and commercial markets. In addition, Scott's leadership experience includes business development, channel sales, strategic sales and systems integration.

Prior to joining Motorola, Scott led a team of industrial engineers for the Department of the Army, focused on increasing the efficiencies and productivity of the Army mission.

Scott also serves as Vice Chairman of TechAmerica's state and local board of directors on behalf of Panasonic and works with other technology companies to best meet the solution needs of government.

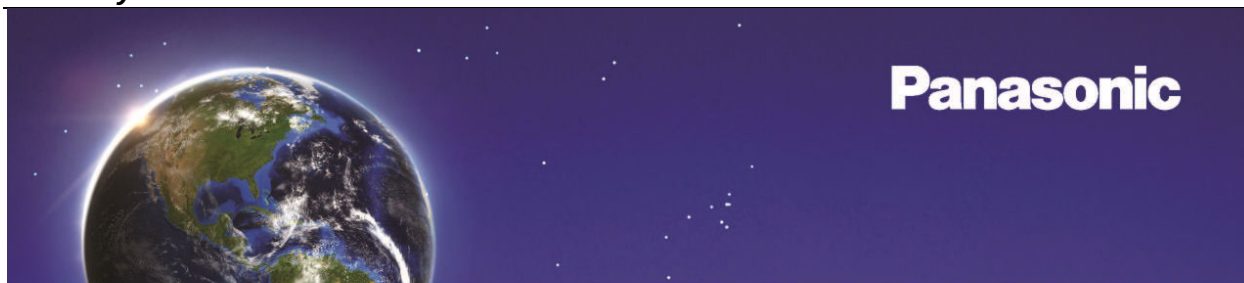
Scott holds a Bachelor of Science in industrial and systems engineering from Virginia Polytechnic Institute and State University (Virginia Tech).



Bio ScottFrench_12/13



Marc Taylor



PANASONIC— YOUR MISSION ACCOMPLISHED

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SOLUTIONS FOR BUSINESS

MARC TAYLOR

National Sales Manager, Public Sector West

As National Sales Manager, Public Sector West, for Panasonic System Communications Company of North America (PSCNA), Marc Taylor is responsible for leading a team of public sector specialists and developing plans and solutions to meet the ever-changing needs and goals of the customer. He maintains and improves relationships with existing customers, partners and resellers, and works with new key partners that help Panasonic deliver added value with products, end-to-end solutions and services.

Marc brings over 10 years of public sector experience to his NSM role, having served five years as ASM/Senior ASM for Panasonic, SW Territory and the previous five years designing and managing an e-commerce site for a Panasonic value-added reseller.

Marc holds an MBA (with Distinction) from Keller Graduate School of Management, and graduated magna cum laude from Arizona State University with a Bachelor of Science degree. He has earned awards and certifications including Panasonic Shark Team, Panasonic Path to Excellence and President's Club.

Bio MarcTaylor_12/13

Sean Hall

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PANASONIC— YOUR MISSION ACCOMPLISHED

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SOLUTIONS FOR BUSINESS

SEAN HALL

National Sales Manager for Eastern United States

Currently representing Panasonic System Communications Company of North America (PSCNA), in developing relationships with the public safety and local government community, Sean Hall oversees the direct and reseller channels for the public sector division for the eastern United States. With vast experience in direct/channel sales, distribution account management and Latin American sales, he works with large-scale strategic customers to provide in-depth consultative solutions.

As the National Sales Manager for the Eastern United States since 2002, he has implemented key account preparations and strategies for the state and local government arena, while positioning Panasonic solutions into new and existing account areas. Managing Panasonic third-party relationships and developing mutual selling strategies, Sean Hall is an expert in Panasonic third-party S&P solutions, having educated Panasonic account executives as well as aiding them in conducting client presentations and seminars. From April 2008 through July 2012, he was dispatched to our Latin American team as the Executive Business Development Manager in order to cultivate new sales pipelines in countries such as Brazil, Mexico, Panama, Chile and Colombia.

Prior to working for PSCNA, he was the Eastern Region Manager for Exabyte Corporation and established the state and local government business for Pomeroy Computer Resources before that.

Sean Hall was a Captain in the U.S. Army and received a bachelor's degree from the University of North Florida. He resides in Jacksonville, Florida, and is currently serving as a Commissioner on the Governor appointed State of Florida Elections Commission. He is also on the Board of Directors for the Cultural Council and a mentor to the community.

Bio_SeantHall_07/13



Insight Key Personnel

- Michelle Abbamonte
- Erica Falchetti
- Bill Raitt

Michelle Abbamonte

Professional Experience

Contracts Manager, Insight Public Sector, Tempe, Arizona (February 2013 – Present)

- Manage all state, local and education contracts.

Solution Consultant, Insight Direct USA, Tempe, Arizona (May 2011– February 2013)

- Statement of work / proposal development and sales support for Southeast Region.

Senior Subcontracts Specialist, URS Corporation, Portland, Oregon (July 2009– November 2010)

- Project involved working with a procurement team providing national facilities maintenance services for two major clients and their respective sites.

Inventory Analyst, Oberg Industries, Chandler, Arizona (January 2007 – January 2009)

- Finished goods, raw material, consignment, and scrap inventory management including cycle counts, reconciliation, slow moving, forecasting, and inventory obsolescence.

Purchasing / Finance Administrator, Oberg Industries, Chandler, Arizona (September 2003 – January 2007)

- Sole MRO buyer for the Arizona manufacturing facility; Billed all goods sold.

Education

- Arizona State University, Tempe, Arizona
Graduated May 2009, BA in Literature, Writing and Film

Trainings, Certifications, and Awards

- Insight Values Award Winner: July 2013 and March 2012
-



Erica Falchetti

Professional Experience

Capture Manager, Insight Public Sector, Tempe, Arizona (February 2013 – Present)

Develop and align contract strategies in the state, local and education space; Conduct trainings for sales teams on new contracts; Perform analyses of bid opportunities and assist in preparing responses; Conduct market and industry research.

Contracts Manager, Insight Public Sector, Lake Wales, Florida and Tempe, Arizona (November 2008 – February 2013)

Managed state, local and education contracts; Worked with public sector entities regarding contract renewals and extensions; Ensured contract compliance with sales representatives and management; Served as team lead for testing functionality on new company systems.

Contract Development Specialist, Insight Public Sector, Lake Wales, Florida (May 2008 – November 2008)

Managed rollout of new state, local, and education contracts; Reviewed and verified new account creations; Designed and maintained SharePoint portal to capture information on public sector IT contracts.

Legal Assistant, Weaver, McClendon & Penrod, LLP, Lake Wales, Florida (March 2006 – May 2008)

Prepared legal documents in the areas of elder law, probate, estate planning, and Social Security disability; Collaborated with attorney in developing and implementing a successful elder law practice; Designed and implemented office practices and procedures; Organized and maintained client files.

Treasurer/Controller, Florida Church of God Ministries, Lakeland, Florida (December 2004 – February 2006)

Implemented and evaluated financial policies and practices to ensure that financial goals and objectives were met; Prepared monthly, quarterly, and annual financial statements; Prepared employee payroll and managed accounts payable and investment portfolio.

Education

- University of Exeter, Exeter, England
Graduated July 2004, MSc in International Management
- Warner University, Lake Wales, Florida
Graduated May 2000, BA in Accounting

Trainings, Certifications, and Awards

- Insight Values Award Winner: April 2012, December 2011, and January 2011
 - Rotary Foundation Ambassadorial Scholar: September 2003 – August 2004
-



Bill Raitt

Professional Experience

Market Leader East Region, Insight Public Sector, Waltham, Massachusetts (January 2011 – Present)

Responsible for the growth and profitability of all business lines—hardware, software, and services—for the East Region.

Senior Manager of Inside Sales, GN Netcom, HelloDirect Division, Nashua, NH (May 2003 – December 2010)

Built initial team from 12 to 14 inside sales reps, responsible for hiring, performance reviews, territory assignments, territory planning, pipeline management, and hands-on coaching; Designed and carried out training curriculum on solutions sales methodologies for new software based multi-point devices that integrate with Microsoft Office Communicator and Cisco Unified Communications.

Manager of Inside Sales, Precise Software Solutions, Westwood, MA (January 2001 – February 2003)

Promoted to manage inside sales team of 12, including front line coaching, call monitoring, carrying out incentive programs, pipeline and forecast management, and leads management; Spearheaded integration of acquired companies' inside sales teams, training on the business and managing removed inside sales reps.

Inside Sales Account Manager, Precise Software Solutions, Westwood, MA (December 1998 – December 2000)

Increased Western Region revenue 3-fold in 1999 to \$1.5M, attaining 108% of quota; Closed \$2.5M in 2000, attaining 120% of quota.

Inside Sales Account Manager, OEM Channel, Agfa Corporation, Wilmington, MA (October 1996 – November 1998)

Sold output hardware devices and raster image processors (RIPS) software through OEM channel; Consultative cross-sell of multi-product solutions, including software, scanners, processors, and service agreements.

Education

- Northern Essex Community College, Haverhill, Massachusetts
Business Administration

Trainings, Certifications, and Awards

- GN Netcom “Team Before Self” Award, 2008
- Precise Software Solutions President’s Club, 2000
- Agfa President’s Club, 1997



CDW-G Key Personnel

- Wilson Garcia
- Pat O'Brien
- Tony Sivore
- Amanda Ewertowski
- Brian Gomez

Wilson Garcia

Professional Experience

CDW Government, Inc., Chicago, IL
September 2005 – Present

Program Manager, State and Local Government

- Manage and maintain state and local government contract vehicles.
- Ensure document compliance, assist and educate sales department with contract terms and deliverables.
- Analyze success of contract vehicles and make recommendations for cure or improvement.

Illinois Department of Commerce & Economic Opportunity,
Illinois Department of Public Aid 1994-2005

Grants Manager

- Administered federal energy assistance grants and Community Service Block Grants throughout various community action agencies in Illinois.
- Provided technical assistance in grant writing and budgeting for various Federal/State grants. Monitored community action agency compliance and recommended corrective action when necessary.

Education

- **Master's in Public Administration**, Governors State University – University Park, Illinois
- **Bachelor of Arts** , Knox College – Galesburg, Illinois



Patrick O'Brien

Professional Experience

CDW Government, Inc., Chicago, IL
2001 – Present

Regional Sales Manager, Government **2007-Present**

- Driving force in successful awards to CDW•G of several state contracts including Ohio, Florida, and California.
- Manage a team of State and Local account managers in the Pacific region
- Responsible for all sales related business in the region
- Work with account managers to ensure customers are being properly serviced

Strategic Accounts Sales Manager, Healthcare **2006-2007**

- Founding member of CDW Healthcare Division
- Lead Subject Matter Expert for contract proposal resulting in then largest contract in company history
- Responsible for developing, coaching, and supervising National Field and Inside Sales Staff

Sales Manager, Education **2004-2006**

- Driving force in regionalization of Education sales team.
- Consistently managed highest percent of goal sales team in the division.

Account Manager, Government & Education **2001-2004**

- Assisted in the development of new Account Managers
- Focused on helping customers with their technology purchases
- Focused on building relationships with customers to ensure they met their technology goals
- Developed new relationships within existing customers to bring them the value and benefits of CDW

Education

- **Bachelor of Science – Sports Management**, University of Illinois, 1990-1995

Trainings, Certifications, and Awards

- Cisco Sales Expert
- EMC Sales Accreditation
- Cisco Unified Communications 6.0



Tony Sivore

Professional Experience

CDW Government, Inc., Chicago, IL
1997 – Present

Regional Sales Manager

July 2008 - Present

- Manage a team of account managers in the Hi-Ed Northeast region
- Responsible for all sales related business in the region
- Work with account managers to ensure customers are being properly serviced

National Field Sales Manager

Jan 2003 - July 2008

- Help develop Account Managers while working close with Sales Managers
- Participated in Lead Management Courses to enhance management skills
- Working with Sales Managers to learn SM best practices

Federal Account Manager

Sep 1997 - Jan 2000

- Responsible for all sales related business for Federal account base as part of the Government and Education Division
- Consistently achieved high customer service scores, well above the company average
- Assisted in the development of new Account Managers
- Focused on helping customers with their technology purchases
- Focused on building relationships with customers to ensure they met their technology goals
- Developed new relationships within existing customers to bring them the value and benefits of CDW

Education

- **Bachelor of Science**, University of Iowa, 1990-1994

Trainings, Certifications, and Awards

- 2002 Business Management Courses – University of Chicago



Amanda Ewertowski

Professional Experience

CDW Government, Inc.
2011 – Present

Senior Program Manager

Jul 2011 - Present

- Manages a contract portfolio that includes; Healthcare, Higher Education, K-12 and State & Local Segments.
- Provides Program Management support for contract vehicles to ensure compliance, minimize risk, and maximize contract revenue and profitability.
- Manages and develops direct reports to include: Program Managers, Deputy Program Managers and Contract Analyst/Administrators.
- Responsible for a full range of contracts which face customers and/or partners (E.g., Master Purchase Agreements, Subcontractor Agreements, Teaming Agreements, Referral Agreements, and others.
- Initiates and responds to requests for contract changes, product substitutions and/or technical refreshments.
- Drafts or reviews completed drafts of appropriate amendments and other contract documents throughout the contract life-cycle.
- Facilitates preliminary dispute resolution and coordinates with the CDW Legal department as necessary, to maintain customer satisfaction and bring prompt closure to certain contract disputes.
- Takes hands-on, developmental roles in all facets of proposal development, making bid/no-bid suggestions/determinations.
- Provides direction and review of technical solutions of projects while assisting in the development of project plans, staffing plans, and management plans.

Program Manager

Feb 2006 - Jul 2011

- Managed the contract portfolio for the Healthcare, and Higher Education.
- Ensured contract deliverables reports are prepared, keeps abreast of contractual terms and conditions.
- Managed contracts to ensure maximum contract revenue and profitability
- Made contract modifications including price reductions, additions, discontinued products, replacements as well as version changes.
- Ensured price and supply agreements are in place from award through completion.
- Ensured that CDW•G is in compliance with government regulations, as applicable.
- Managed a team of 7 including three supervisors

Program Specialist

Jun 2002- Feb 2006

- Program Management for School Laptop Programs
- Premium Page creation and updating along with training of Account Managers
- Set-up and maintain various contracts in Contract Editor
- Create and administer reports for the CDWG management team and Program Sales
- Administrator of the E-Rate program for CDWG, a 2.5 Billion dollar program

Account Manager

Mar 2000- Jun 2002

- Basic account management tasks including new and existing client development



Brian Gomez

Professional Experience

CDW Government, Inc., Chicago, IL
1999 – Present

Regional Sales Manager

July 2004 - Present

- Responsible for increasing marketshare, talent development and market strategy sales opportunities.
- Currently responsible for territory vision upwards of 92 million dollars.

Field Account Executive

Dec 2001 - July 2004

- Responsible for territory development in the federal sector for the Departments of Energy and Interior.
- Maintained 20 million dollar quota

Account Manager and Team Leader

May 1999 – Dec 2001

- Responsible for all sales related business for account base within Government division
- Consistently achieved high customer service scores, well above the company average
- Assisted in the development of new Account Managers
- Focused on helping customers with their technology purchases
- Focused on building relationships with customers to ensure they met their technology goals
- Developed new relationships within existing customers to bring them the value and benefits of CDW

Education

- **Bachelor of Arts**, University of Illinois at Urbana-Champaign, 1995 - 1999



GovDirect Key Personnel

- Danielle Zoz
- Jeff Rogers
- Jeff Blair

Danielle Zoz

Professional Experience

President /CEO, GovDirect, Clearwater, FL	6-13 - Present
President /CEO, GovDirect, Lincoln, NE	6-11 thru 6-13
Senior Marketing Manager, Panasonic, Secaucus, NJ	10-05 thru 6-11
VP, Management Supervisor, Lowe & Partners Worldwide	10-99 thru 10-05

Education

Accomplishment / Degree, School, Date(s)

- San Diego State University, Bachelor's Degree, Communications

Jeff Rogers

Professional Experience

National Sales Manager, Gov Direct, Mt. Juliet, TN	8-13 - Present
National Sales Manager, Panasonic, Mt. Juliet, TN	6-08 - 8-13
Executive Sales Manager, Panasonic, Mt. Juliet, TN	8-02 – 6-08
VP Sales, Trio Technologies, Carrollton, TX	7-98 – 8-02
Regional Sales Manager, BComm, Carrollton, TX	3-96 – 7-98

Education

- Tennessee State University, General studies, 1990-1991
- Antioch High Scholl, Graduated 1997



Jeff Blair

Professional Experience

Chief Financial Officer, GovDirect, Inc. (contracted through Bizco, Inc.), Clearwater, FL	Jan 2011 - Present
Chief Financial Officer, Bizco, Inc. (dba Bizco Technologies), Lincoln, NE	Mar 2009 - Present
Controller, Concord Enterprises, Inc., Lincoln, NE	Sep 2002 – Feb 2009
Controller, Avron Homes, LLC, Scottsdale, AZ	Jan 2001 – Sep 2002
Senior Tax Specialist, Field, Sarvas, King & Coleman, P.C., Phoenix, AZ	May 1999 – Jan 2001

Education

- Bachelors of Science in Business Administration/Accounting, University of Nebraska-Lincoln, 1994 - 1998
- International Studies, Technological Institute of Superior Studies of Monterey (Queretaro, Mexico), 1996

Awards / Recognition/Associations

- Certified Public Accountant (CPA)/Scored in the top 5% in the country on the CPA Exam



VisualPro 360 Key Personnel

- Stephan Herold
- Jeffrey White
- Gunny Gant
- Andrew Tanis
- Phillip Lair
- Wallace Jennings McMillan
- Russ Rosenquist
- Braulio Pisano

Stephan Herold - CEO

Mr. Herold is a seasoned veteran in the industry having held high level executive positions at several successful companies over the past 32 years. Before founding Paradigm Mr. Herold was an independent investor and consultant for companies focusing mainly in the high-tech arena. Prior to that, Mr. Herold was President and CEO of Graphics Technologies, Inc. (GTI), a company he founded in 1987. GTI was a computer products distributor specializing in high-end personal computer graphics. In 1999, Mr. Herold sold GTI to Virtual Technology, Inc., a public company. From 1980 to 1999, Mr. Herold was President of Herold Marketing Associates, a company he founded as a manufacturer's representative organization marketing products such as Apple computer in an exclusive four state territory. Prior to 1972, he served as a Senior Financial Analyst at Dayton Hudson Corporation, a diagnostic programmer at Univac and Slumberger, and a customer Engineer at Control Data Corporation. Herold served a tour in the US Navy followed by graduating from the University of Minnesota with a bachelor's degree in Business Administration.

Jeffrey White - President

Mr. White is also a founder of Paradigm and an industry veteran. Most recently Mr. White founded and served as President of Innovative Marketing, a retailer of Personal Computer Systems in the B2B market, from 1999 through 2005. He also served as Vice President of Procurement at Graphics Technologies from 1986 through 1999, where he was a key executive and contributed heavily to the company's successes. Mr. White is an excellent negotiator with both manufacturers and customers, and has a unique ability to motivate employees with his personable yet firm style. Prior management positions included software company "You can Count on It" and computerized Metal Fabrication Company (MFC) Numerex.

Gunny Gant - National Account Manager

Gunny Gant is a United States Marine Corps veteran (served 1986-1992) with a BA degree in marketing from Gonzaga University. Mr. Gant started with VisualPro 360 in April 2011 and presently holds a National Account Manager position.

Mr. Gant has worked with AT&T Wireless as an Account Manager, where he achieved over 110% direct sales quota for five years in a row. Mr. Gant worked at Insight as an Account Manager and achieved the title of 100% club winner, and the GP growth for IPS 2009. While also at Insight he received the Arbitrator Salesman of the Year for 2009, one of several awards he has received for being the national reseller of the year for in-car video systems. Mr. Gant also increased the sales of seven territories from 50% of quota sales to over 100%.

Andrew Tanis - Director of Technical Sales and Service

Born in Paterson, NJ and raised in Burlington, NC, Andrew has worked in the public safety field for over 20 years. Andrew's experience includes working in Law Enforcement, Fire Service and EMS. Andrew has been a member of his local fire department since 1988 currently serving as a level II Firefighter and North Carolina Certified EMT. Andrew is also a current MFA First Aid and



CPR Instructor and was a past part-time communicator for his County 911 center (C-COM) dispatching Police, Fire and EMS. Prior to his work in public safety, Andrew spent six years in the US Army as a communications specialist.

Andrew has been directly involved in public safety technologies since 2001 in a number of roles including sales engineering, product development, implementation, quality assurance, training, and certification.

Phillip Lair - Office Manager

Mr. Lair served 9 years in the US Navy, where he was a Project Manager in charge of Type Commanders Readiness Management System (TRMS). From there Mr. Lair moved to BoatUS, where he was the Project Manager in charge of transitioning the company to a paperless environment. Subsequent positions included Project Manager for the Department of Homeland Security for the Undersecretary of Management, volunteer Firefighter/EMT in the state of Virginia, and Vice President/Chairman of the Board of Directors of the volunteer fire department.

Mr. Lair moved to Arizona with wife and two children in 2008, where he is active in the Fiesta Bowl organization as a Executive Committee member of the annual Fiesta Bowl parade. Mr. Lair has won several awards and recognition for his service in the US Navy, and while a project manager with BoatUS was awarded the Best Presentation award at a annual conference. He received two life-saving awards with the fire department and also was pronounced EMS Provider of the Year and was recently voted Volunteer of the Month for the Fiesta Bowl.

Mr. Lair is a graduate of Columbia Southern University with a degree in Business Administration.

Wallace Jennings McMillan – Account Executive

Born and raised in St. Louis, MO, lifelong Cardinal fan. Currently residing in Chandler, AZ, having been a resident of Arizona since 1998. Graduate of Arizona State University in Interdisciplinary Studies (Business/Spanish). Account Executive at VisualPro 360, Inc. specializing in rugged computing. Father of one, uncle of three, friend to many. Accomplished cook, mediocre golfer, and novice brewer.

Russ Rosenquist

Born and raised in Sioux City, Iowa, Russ graduated from Wayne State College (NE) in 1988 with a Business Management degree while under a basketball scholarship. After college, Russ worked in the transportation industry for the next 20+ years, with the majority of them being with Swift Transportation Co., Inc. in Phoenix, Arizona. Russ was a Project Manager at Swift and managed several annual projects, most notably the annual WalMart Blitz; this was an annual project with an average revenue of \$10M for WalMart's Black Friday sales event. Russ proved to be a valuable asset to Swift's executive team for these projects.

Russ lives in Chandler, AZ with his wife and two children, and enjoys all that Phoenix has to offer, including sporting events, golfing, hiking, and most anything outdoors in the Valley of the Sun.



Braulio Pisano – Area Sales Manager

Mr. Pisano is a United States Marine and Army Officer, serving eight years in the Marine Corps and currently serving as a Commanding Officer in the Arizona National Guard. Capitan Pisano was deployed to Afghanistan as an AH-64D helicopter Pilot 2012-2013. His time in the military has earned him numerous awards such as the Army Air Medal, Army Achievement Medal, and Navy/Marine Corps Achievement medal, to name a few. He has a Bachelor of Science degree in Business Management from University of Phoenix.

Mr. Pisano has worked as an IT Manager for over 15 years and owned his own business for seven years. As a small business owner Mr. Pisano successfully ran a small computer business with over 1,500 retail clients and over 100 business clients. He has run numerous projects small to large, encompassing the efforts of multiple organizations for both the military and civilian sectors. As a leader in the military and as a business owner, Mr. Pisano has had the privilege of leading teams of five to 57 directly under his management. Mr. Pisano’s passion for sales and assisting agencies with understanding their unique needs puts him above the rest and makes him the go-to person with VisualPro 360.

11. ECOMMERCE

WSCA/NASPO Requirement: *Thoroughly describe the ability or commitment to accept and process purchase orders electronically, as well as online payment via a purchase card. The ability to provide electronic funds transfer and/or a seamless electronic interface to governmental accounting systems should be thoroughly described.*

Panasonic Response: Panasonic and our selected group of Authorized Resellers offer some of the most comprehensive online resources to support large-scale procurement programs. Capabilities offered meet or exceed each of the requirements specified by your solicitation. This section describes the capabilities offered by Panasonic and our Authorized Resellers who have been designated to support the resulting contract.

Primary Website Requirements

The following Primary Requirements are either already in place or can be implemented quickly upon direction (i.e., notification of award) on all participating reseller eCommerce sites, as indicated below:

Requirement No. / Criteria	Available on Current Site(s)	To be added to Site(s)
1. Copy of Solicitation and Response	CDW-G, Insight	GovDirect, VisualPro 360
2. Signed Master Agreement	CDW-G, Insight	GovDirect, VisualPro 360
3. Signed Participating Addendums	CDW-G, Insight	GovDirect, VisualPro 360
4. Designated Baseline price list (MSRP, List, Education)	CDW-G, Insight	GovDirect, VisualPro 360
5. Product and Service Schedule (PSS)	All	
6. Product specifications, pricing, and configuration aids for the major product	All	



Requirement No. / Criteria	Available on Current Site(s)	To be added to Site(s)
categories proposed that can be used to obtain an online quote		
7. Online ordering capability with the ability to remember multiple ship-to locations if applicable to product	All	
8. Service options, service agreements	All	
9. Contact information for order placement, service concerns (warranty and maintenance), problem reporting, and billing concerns	All	
10. Sales representatives for participating entities	CDW-G, Insight	GovDirect, VisualPro 360
11. Purchase order tracking	CDW-G, Insight	GovDirect, VisualPro 360
12. Links to environmental certification, including but not limited to take-back / recycling programs, EPEAT, EnergyStar, etc.	CDW-G, Insight	GovDirect, VisualPro 360
13. Information on accessibility and accessible products	CDW-G, Insight	GovDirect, VisualPro 360

Insight eProcurement

Insight's eProcurement solution provides world-class tools and functionality to help simplify and streamline the IT purchasing process – saving time, money and resources. We do this primarily through our customized Insight.com website, eProcurement Integration, Electronic Business-to-Business Partner Program (e-B2B Partner Program) and EDI capabilities.

Insight's customizable web experience provides both purchasing flexibility as well as unique controls to help manage our clients' IT purchasing process. Online tools and functionality automate key steps in the purchasing process and provide methods to realize goals for standardization and consolidation. Insight participates in the electronic procurement arena in order to help clients control costs, streamline the procurement process and improve operational efficiencies.

- Online tools and resources = simplified and streamlined IT purchasing
- Flexible tools = aligned online procurement minimizing administration time
- Single source for all your IT needs = satisfaction and savings

Augment Purchasing Controls

- Extend purchasing to end-users while maintaining control
- Easily enforce product standardization with controlled custom catalogs
- Control rogue spending
- Configure your purchasing experience to mirror the way you do business

Streamline Procurement Processes

- Expedite purchasing with automated approval routing
- Shorten procurement cycle



- Efficiently reconcile purchases
- Identify, select and procure products quickly via robust capabilities
- Access real-time order status information without opening access to other functions

Consolidate IT Purchases

- Customer-specific pricing and extensive catalog offering allows consolidation of suppliers
- Reduce administrative costs of multiple purchase orders and invoices
- Centralized, multi-level reporting provides purchasing information at your fingertips
- Easily access detailed purchasing information for all locations

Enhance the Procurement Experience

- Customize purchasing experience(s) to suit varying business segments
- Communicate to user community through standard centralized channels
- Easily capture and report transaction information specific to clients

Insight.com – A Website You Can Depend On

- Insight.com went live in 1995 and currently we have approximately 14,000 active U.S. web clients
- 12,000 visitors per day with over 26,000 orders placed monthly
- Insight started B2B integrations in 1999
- Insight has successfully implemented top eProcurement solutions with hundreds of Fortune 100 and 500 organizations and we are adding more each day.
- 220 Active EDI and eProcurement (B2B) integration clients/implementations
- Currently Insight has approximately 15 clients on the Oracle i-Procurement tool (globally)
- Our dedicated eServices team has skilled specialists that have working knowledge in several procurement systems
- A dedicated Project Manager will be assigned to work side by side with you to ensure a smooth and successful integration

Insight.com Features

Insight has successfully implemented top solutions with many Fortune 100 and Fortune 500 organizations. End-users will have unlimited 24x7x365 access. Insight's eProcurement solution is integrated with our backend order management system. Implementing Insight.com provides users with the following features/ functionality:

- Easy and Zero Cost Deployment
- Custom VIP Landing pages, Your Brand, Your Message
- Real-time Stock Availability
- Real-Time Pricing
- Real-time Order and Shipment Tracking
- Invoice History
- Custom Catalog
- Company Standards / Custom Solution Bundles and Configurations
- Custom Checkout
- Automated Workflow/Approval Routing
- User Access Flexibility and Control
- eProcurement Integration
- Robust Client Administration tools



- Streamlined Reporting & Reconciliation
- Personalized Purchasing Tools
- Robust Advanced Search functionality

Easy and Zero Cost Deployment

Insight is able to offer a standalone eProcurement system that covers a 200,000 product range of IT equipment all at pre-negotiated prices, at zero cost. By addressing these two issues Insight can deliver efficiency and cost savings to users with minimal investment. The Insight.com eProcurement Tool is a web based application that operates using standard web conventions. Its user friendly design offers a highly configurable solution. With no download or specific software requirements, the tool can be deployed instantly and a comprehensive training service is offered to ensure its effective utilization.

Custom VIP Landing Pages - Your brand, your message and the ability to control the technology your users have access to, while confidently extending purchasing power to them minus manual processes to monitor/track requests. Insight.com, via customized landing pages, provides tools which allow you to restrict purchasing only to pre-approved products or allow an administrator at your location to give users within that organization access to the organization's on-line account, but restrict the level of their activity and the features and options available to them.

Real-Time Stock Availability – Displays an actual available quantity that can be procured (which includes distributor availability) near real-time. Many of our competitors display a “usually ships in X days” or an “in-stock” flag.

Real-Time Pricing – Customer-specific pricing profile, which takes into consideration any type of manufacturer applied discounts/rebates, is pulled directly from SAP. Therefore you have real-time access to their organization's specific pricing. Create, receive and access online quotes 24x7.

Real-time Order and Shipment Tracking – Users on Insight.com can access the status of their orders anytime they wish. They have visibility to ship dates, quantities, serial numbers (if applicable), asset numbers (if applicable), proof of delivery (“POD”) and tracking numbers with direct links to carrier websites.

Invoice History – Access to view and/or print friendly invoices. Many organizations want invoices to be shipped to a centralized location but have the requirement that a copy is available to an alternate party. This feature allows users to gain access and share this information when needed. Users have access to link from the order directly to the invoice(s) that was created from that order. Additionally, if reviewing an invoice, the user can link directly to the order details for more information.

Custom Catalog – Insight can create custom catalogs based on the following criteria: manufacturer, category, and characteristic, SKU or any combination thereof. This allows an organization to grant access to more users while controlling visibility to their unique catalog.

Company Standards / Custom Solution Bundles and Configurations – Insight can mirror an organization's product bundles/standards on-line while enforcing their standard



configuration. Insight.com can be configured to display only pre-agreed items or product ranges, ensuring that corporate IT standards can be easily enforced. This feature provides the ability to guide users through the decision process of requesting product.

Custom Checkout – Ability to capture order information, which is unique to an organization, during checkout (i.e. cost center, department code, employee ID, etc.). The information can be captured at both the header and the line level of an online transaction.

Automated Workflow / Approval Routing – Automate your internal processes by triggering approval by hierarchy, dollar value, approved items, wild card or any combination. This allows users to take steps towards becoming a paperless environment, as well as eliminate rogue purchasing and accelerate procurement cycles.

User Access Flexibility and Control – Insight.com's system architecture allows us the ability to give users customizable rights and restrictions at the user ID/password level. Through limitation of purchasing authority by individual user, clients are able to grant and control rights to different individuals reflecting internal hierarchies. Client administrators have control of what information is available to each user. This gives an organization total control of the functionality and visibility users have when accessing Insight.com.

eProcurement Integration – Insight is very experienced when it comes to transacting with customers using third party eProcurement / B2B applications. Cut costs with seamless integration with your eProcurement solution.

Robust Client Administration Tools – Eliminate redundant data entry tasks with our customizable welcome page and account tools. Insight.com simplifies purchasing through flexible tools that save time and minimize administration.

Streamlined Reporting & Reconciliation – Capture custom information during checkout to align purchases to cost centers, divisions, department codes and expedite receiving and reconciliation processes. Information is included on invoices and Insight.com reports for convenient access and expansive reporting capabilities. Easy access to order and invoice history provides serial and real-time tracking information.

Personalized Purchasing Tools – Frequently ordered product lists save search and order time. Save your cart for efficient repeat purchasing and ability to create and save a quote to convert to an order later.

Robust Advanced Search functionality – Insight.com provides users with the ability to simply search on a keyword or to enter use advanced search functionality for more specific search parameters. Product search is one of the most important functions on Insight.com. That's why we've recently boosted our search capabilities to bring you an improved experience, while increasing productivity and cost savings.



▼ Why Insight.com?

Insight.com helps your organization:

- Simplify and Control Purchasing
- Streamline and Automate Processes
- Save with Consolidated IT Procurement

Simplify and Control Purchasing

Insight.com simplifies and controls purchasing through flexible tools that save time and minimize administration. Insight.com offers custom catalog and user access tools for gaining control of purchasing processes allowing users to spend less time policing purchases and requests and more time on business goals and strategic initiatives.

Simplify and Control Purchasing with:

- Custom VIP page / Catalogs / Company standards
 - o Your brand, your message, your control of purchasing
 - o Ensure the right products are purchased and deployed
 - o Establish approved product list
 - o Limit purchases to company standards products
 - o Guide users through product selection process
- Flexible Web Configuration - Customizable welcome page and account tools
- Shipping, carrier, payment and billing preferences/options can be established to minimize errors and reduce costs
- Custom solution bundles and configurations to ensure standardization
 - o Enforce required product purchasing and minimize deployment time and costs
 - o Allow bundling of hardware, software and services
 - o Accelerate deployment and minimize user downtime with pre-imaged equipment
- Flexible and controlled user access
 - o Give the right people the right access to the right products
 - o Total control of the functionality and product visibility users are granted
 - o Enforce purchasing standards while granting access to more users
- Robust client administration tools eliminate redundant data entry tasks

Streamline and Automate Processes

Insight.com offers tools and resources to streamline the users's procurement steps and automate processes. What's even better is that our flexible tools align to the way you work. Streamline Processes with:

- Web Groups - establish multiple web experiences to mirror your organization's purchasing processes
- Streamlined Reporting & Reconciliation
 - o Capture custom information during checkout to align purchases to cost centers, divisions, department codes and expedite receiving and reconciliation processes
 - o Information included on invoices and Insight.com reports for convenient access and expansive reporting capabilities
 - o Easy access to order and invoice history provides serial and real-time tracking information



- Automated Approval Routing - customize online workflow/approval routing to eliminate rogue purchasing and accelerate procurement cycles
- eProcurement Integration - cut costs with seamless integration with your eProcurement solution
- Customizable and streamlined checkout process
- Real-time Order and Shipment Tracking
- Personalized Purchasing Tools
 - o Frequently ordered product lists save search and order time
 - o Save your cart for efficient repeat purchasing
 - o Create and save a quote to convert to an order later
- Robust Search - use product comparison feature to make the best purchasing decision

Save with Consolidated IT Procurement

Insight.com makes it easy and convenient to purchase all of your IT from a single supplier. Consolidating supplies is made possible with Insight.com saving you time, money and resources. Save with Consolidated Procurement:

- Consolidating purchases minimizes acquisition costs
- Centralized reporting provides greater visibility into your IT spend
- Retain control of purchasing while offering individual access to online order status
- Real-time Stock Availability - access Insight's broad catalog, contract pricing and real-time stock
- Online Quoting - create, receive and access online quotes 24x7
- Standard, Ad Hoc and Custom Reporting - centralized reporting enables to view your spend from the top down
- Real-time access to all information pertaining to current and past purchase orders, invoices and shipment tracking ensures maximum efficiency
- Broad Product Offering - Over 200,000 Products/SKUs, all technology categories, from cables to servers and networks
- Custom Pricing
- 24/7 access to offers and deals

▼ Insight.com Automated Approval Routing

Insight recognizes that the ability to establish an approval hierarchy among end-users is increasingly important to clients utilizing eProcurement solutions. As a result, Insight has invested significant resources into implementing an automated approval function into our eProcurement system. Insight's insight.com website functionality allows our clients to automate your internal processes by triggering approval by hierarchy, dollar value, approved items, wild card or any combination. This allows clients to take steps towards becoming a paperless environment, as well as eliminate rogue purchasing and accelerate procurement cycles. Insight's eProcurement solution also offers the flexibility to assign rights and restrictions for shipping method, payment method, and customizable checkout fields by user ID and password.

Insight.com's Automated Approval Routing puts an end to spreadsheet, e-mail, and Help Desk order and requisition management. Automated Approval Routing provides end-to-end IT purchasing approval workflow management. This solution replaces manual requisition processes with a flexible automated solution that reduces approval cycles, helps ensure policy compliance and eliminates non-approved product purchases. Serving as a built-in purchasing safety net,



this functionality allows clients to confidently extend purchasing to their end-users while maintaining purchasing standards and controls

Insight's Automated Approval Routing

- Speeds up the entire ordering process by automating the routing and approval of orders based upon client's established rules.
- Takes the guesswork out of order routing and approval; buyers simply find the product to purchase and Insight's Approval Routing does the rest.
- Enforces purchasing standards and reduce unauthorized purchases with routing and approval rules that match your internal processes.
- Eliminates time-consuming follow-up steps with real-time order status, approval logging and alert notifications.

Highly Configurable Rules

The flexibility of Insight.com's Automated Approval Routing enables clients to create automated and flexible approval rules that mirror your internal processes. Use simple or multi-tiered approver rules based on any unlimited combination of the following:

- Chain of command
- Check -out selection
- Currency value tiers/ranges
- Product type, product standards list comparisons and approved items
- Customer-specific criteria
- Wild card rules (e.g. internal department code or cost center)

For example, you could establish a rule that routes for approval based upon cart contents containing pre-approved products for purchase and set another rule to route carts that contain non-standard or (non) pre-approved products.

Insight.com Automated Approval Routing enables you to set varying approver options, such as groups of approvers in which anyone within the group may approve the requisition, or all within the group must approve, or all within the group must approve in a specified sequential order.

Individual profiles enable the purchaser(s) to transact orders up to a defined value. If that value is exceeded, a pre-determined approver can automatically be notified that their approval is required for the order to proceed. It is this type of functionality that really sets Insight's offering apart from other resellers and defines insight.com site as more than just a standard web offering. With pre-defined user profile settings, our clients are able to ensure that the rights to conduct and finalize purchases remains with the approved individuals.

Insight can also customize a customer's insight.com website to allow end-users the opportunity to view and order only approved hardware and software standards. A built-in approval option may be incorporated to trigger an email to appropriate client management for exception routing and internal review.

Real-Time Approval Status

The Requisition History page displays which orders are still awaiting approval and where they are in the approval process. Requestors will only see their requisitions and you'll eliminate



unnecessary phone calls and e-mails inquiring about status. Requisition history also enables clients to export their requisition history to Excel for further analysis or communication.

Customizable E-mail Reminder Notifications

Flexible options enable clients to send e-mail notifications on all actions concerning a requisition or send an e-mail only on the final action, when the order is fully approved or denied. Automated reminders can be set to notify approvers that an action is still pending – preventing unnecessary requisition aging and reducing the need for manual oversight.

Snapshot of Your Requisitions' Statuses

Insight.com Automated Approval Routing provides you with a clear view of all your requisitions, the days it took to approve or deny, plus a snapshot of your automated approval processes, requestors and approvers. Insight's Automated Approval Routing helps you eliminate manual oversight without sacrificing control. It offers an easy and automated way to manage, monitor and keep your IT procurement processes moving forward.

Implementation Approval Rules and Processes

Insight will meet with the key procurement decision makers and project implementation team in your organization to identify your current purchasing processes, the approval rules and paths, and the organizational structure for requisitions to order approval. We will then discuss how Insight Workflow, Approval hierarchy and catalog restriction capabilities can best enable you to set up and automate order routing and approval rules that mirror your internal processes. Insight's on-line Workflow functionality can enable you to set up and automate order routing and approval rules that mirror your internal processes. Online Catalog Customization and using eCommerce Workflow Ordering Options will provide complete control and procurement management over all your Insight purchases.

As part of the process, a few individuals within your organization will serve as workflow administrators. Insight will work through the project with you—from design to implementation, testing and go-live—including training your workflow administrators in the use of the workflow administration tools. Insight is available for further support and consultation as needed. By using Insight Workflow, we can help you quickly create a structured workflow solution that your administrators can easily amend as rules change with your organization's growth. You will find that Insight Workflow is a valuable tool that can be set up to recognize a variety of different variables and automate routing, approval and notification to accommodate your purchasing requirements.

▼ Insight.com Reporting

Insight.com allows clients to gain improved visibility into their IT spend with accurate information that is formatted clearly and delivered at the precise critical moment.

On Demand Standard and Customized Reports

Insight.com provides a variety of standard reports that enable you to incorporate custom filters including custom data that may be captured during checkout. In addition to our 21 standard reports Insight provides an Ad Hoc Reporting solution to let you mine your data any way needed. Insight's customized reports allow clients to select the data fields and the date filter, and then quickly run the report for immediate review. Clients can also save their ad hoc report as a template to run each month or as needed without recreating a new report. For special



reporting needs, your dedicated Account Executive can work with you to create the report you need and we'll post the report to your Insight.com Custom welcome page for availability according to client user permissions.

View Detail – from the Top down or Both

Insight.com reports make sense of our client's data. Create reports by ordering location or all locations, restrict access to reporting by location or extend access to reporting on all locations.

Relevant Information in Usable Formats

Insight's reports are designed to be easy to read. Choose from Microsoft Excel or CSV formats to slice and dice data or choose .pdf to easily distribute your own standardized report.

Type	Report	Benefit/Description
Order Reporting	Invoiced Orders	Purchase history of all orders fully invoiced
	Open Orders	Summary of all orders with line items that have not yet invoiced for a specified time period
	Overall Sales History Report	Comprehensive view of all purchases for a specified time period
Purchase Summary Reports	Top Manufacturer Summary	Total spend by Manufacturer in descending order by purchase amount.
	Purchase Summary by Manufacturer	Used to identify the most commonly ordered products
	Summary Totals by Shipping Address	Spend history showing where you ship your products
	Product Totals by Manufacturer	Used to show totals by product type
Invoice History		Review/reprint individual invoices
Ad Hoc		Create/save your own report templates

▼ **Insight.com eProcurement Solution Integration**

Insight's eProcurement solution can deliver significant savings and streamline IT purchasing if properly integrated with your eProcurement supplier systems. Insight can help clients realize substantial cost and resource savings through real-time integration with your ERP system including: online ordering, order tracking, product information and cart pass using XML/cXML. Insight supports a wide range of industry-standard solutions to suit your organization, and can help you determine the options to consider for a successful integration.

Insight has successfully implemented top eProcurement solutions with hundreds of Fortune 100 and 500 organizations and we are adding more each day. Our dedicated eServices team has skilled specialists that have working knowledge in several procurement systems. A dedicated Project Manager will be assigned to work side by side with you to ensure a smooth and successful integration. After integration if an issue arises Insight has a dedicated email address of B2BSupport@insight.com to send your concerns to as well a toll free number 800-659-4688 that is available after normal business hours whenever an issue arises.



Advantages of Integrating your Online eProcurement Catalog

- Gain easy access to product information, availability and customized pricing through a single interface.
- Confidently extend purchasing to end-users while controlling maverick purchases.
- Boost productivity and focus valuable human resources on critical tasks such as contract negotiation, governance, and compliance—instead of transactional details.
- Shorten the purchase cycle, increase order accuracy and reduce returns.
- Make reconciliation easier and more efficient.

Insight is committed to making your eProcurement integration a success. We have a defined approach and assign a project manager to coordinate your integration. This helps ensure on-time delivery of our integrated solution and makes certain that your solution is tailored to meet your current and future needs. The end result is a dynamic system that provides maximum return on your investment.

The Insight Advantage:

- Our project managers are knowledgeable and experienced in leading large and small integration projects.
- We collaborate with your IT department to ensure a smooth and cost-effective integration.
- We recommend best practices to help you maximize efficiencies.
- Our flexible solutions integrate with all the industry-leading applications.

▼ eProcurement Solutions Supported / B2B Partnerships

eProcurement Capabilities

As our clients have discovered the time- and cost-saving benefits of eProcurement, Insight has developed best-practice strategies with several business-to-business solution providers. Your dedicated Insight account team will work with you to determine your eProcurement interface requirements and design a specific solution based on such requirements.





We support XML industry standards such as cXML and xCBL. We can integrate from both the requisition creation—using PunchOut or Roundtrip catalogs—and purchase order submission perspectives. Insight can assist you with a global integration or direct connect scenario using virtually any platform, including Ariba, Perfect Commerce, i2, PeopleSoft, Oracle, or SAP.

Our eServices team will analyze your current environment and help you determine which transaction methods and formats will best achieve your goals. This process ensures that your implementation makes the most of our capabilities and is tailored to meet your current and future needs. The end result is a dynamic system that provides the greatest return on your investment.

Insight has experience integrating with leading eProcurement solutions providers including:

- | | | |
|-----------------------|------------|---|
| • Ariba | • Hubwoo | • SAP EBP (Enterprise Buyer Professional) |
| • Clarus | • Coupa | • Epicor |
| • SAP | • Exostar | • Marketsite |
| • ExpenseWatch | • Vinimaya | • IBX |
| • Oracle Exchange | • Xign | • Microsoft Biz Talk |
| • Oracle iProcurement | • Ketera | • Several proprietary environments |
| • PeopleSoft | • BT | |
| • Perfect Commerce | • I2 | |
| • JPMorgan | • GHX | |

Insight can also work with clients to support additional and proprietary environments, assess their specific requirements and to customize best-in-class eProcurement solutions to meet their web-based ordering needs.

Industry Standard Integration Formats/Methods Supported:

- | | |
|--------|--------|
| • cXML | • EDI |
| • XML | • xCBL |
| • OCI | |

Electronic Data Interchange (EDI)

Insight supports Electronic Data Interchange. Buying organizations can improve ordering and invoicing accuracy and productivity by using technology such as Electronic Data Interchange (“EDI”) and other industry standards as cXML and xCBL. These solutions, integrated directly with your system, help eliminate typing, faxing, or re-keying invoices, purchase orders. Insight offers a wide variety of EDI solutions. Our EDI offering supports the standards developed and maintained by the Accredited Standards Committee (“ASC”) X12. These standards are designed to work across industry and company boundaries.

Transactions/Documents Supported:

- | | |
|---------------------------------|--|
| 810 – Invoices | 855 – Purchase Order Acknowledgements |
| 820 – Payment Orders | 856 – Advance Ship Notices |
| 824 – Application Advice | 857 – Shipment and Billing Notification |
| 830 – Planning Schedule | 860 – Purchase Order Changes |
| 832 – Price Catalogs | 867 – Manufacturer Sales Reports |



846 – Inventory Report
850 – Purchase Orders

997 – Functional Acknowledgments

Insight accepts and transmits EDI ANSI X12 versions 3020 through 4010, via VAN (we are using GXS), AS2, HTTP/S, FTP, cXML or xCBL.

These eCommerce processes are standard Insight functionality that provides highly reliable alternatives for manual business transactions reducing cost and improving turnaround times. We have implemented hundreds of successful eProcurement partnerships and support a wide range of B2B options.

▼ Ariba

Insight has been an Ariba Supplier since 1999 when we completed the intense certification requirements for validation of our eCommerce integration to the Ariba Commerce Services Network (“ACSN”). This certification is proof of Insight’s commitment to help our clients streamline their order management processes. We have a dedicated team of individuals that support that effort to make the experience for our clients go as smoothly as possible. As evidence of our expertise, we were the first software supplier to achieve the Ariba Ready distinction.

Insight Ariba Relationship Highlights

- Ariba Platinum supplier
- Insight is listed as one of the top 10 suppliers on the Ariba network
- Over 90 clients on the Ariba Supplier Network
- Active members of the Ariba Supplier Steering Committee
- Consistent guest speakers at AribaLive , Ariba Summits and Ariba sponsored webinars.
- Active participant in Ariba’s supplier internal test cases
- Global Ariba Supplier Network architecture.



Insight has provided a list of the Ariba programs that Insight, as a supplier, is currently using:

Ariba Supplier Network

- o Supplier Membership Program
- o Elite Supplier List
- o Ariba Punchout

Supplier Services

- o Supplier Elite Support
- o Ariba Ready Program

Insight is Ariba certified for Punch Out, which allows our clients to “punch out” from their internal systems to Insight’s eProcurement system to perform searches, saved carts, and ordering functionalities. This is done using XML / cXML technology.





▼ Insight.com Custom Electronic Catalogs

Insight.com has a highly customizable “Company Standards” tool that allows client administrators to establish and manage logical groupings of products. Using our Quick Form “Company Standards” feature, Insight can build customer-specific bundles, or frequently purchased configurations to be included or part of the catalog. Clients have the option to clearly mark SKUs as “approved item.” This feature provides the ability to guide users through the decision process of requesting product and assist users through the purchase process by offering pre-configured bundles created from your organization’s standard products list.

The customizable data fields will help you assign purchases to a specific group or buyer. Your website Administrator may create an “inclusion” or an “exclusion” list that restricts the content of your catalog to only those products authorized for purchase. You can filter this list by manufacturer, product category or type, platform, version or title. Insight’s catalog content includes SKU, model name, short description, long description, technical product specifications, price, accessories, and availability.

Your custom catalog can include as few or as many items as you deem appropriate to fulfill your ordering needs. Insight’s eProcurement solution is integrated with our backend order management system allowing for real-time pricing, availability, and order status. The process for maintaining the catalogs is dependent on your specific requirements. Insight can maintain the catalog at an item level, where you would provide Insight with a list of SKUs to make up your custom catalog. Insight also has the ability to generate a custom catalog dependent on certain criteria such as vendor (i.e. HP, IBM, etc.), vendor/class (i.e. laser printers, notebooks, etc.), or by class alone. Updates to catalogs maintained by vendor, vendor/class, or by class alone will occur real-time as items are added or transitioned to end-of-life. SKU maintained catalog items will be added or deleted as you require.

Insight can create a custom catalog based on the following criteria or any combination thereof:

- Manufacturer
- Category
- SKU
- Model Name
- Short Description
- Long Description
- Technical Product Specifications
- Price
- Accessories
- Availability

This allows an organization to grant access to more users while controlling visibility to their unique catalog. Your dedicated website reporting tool makes it easy for authorized users to generate instant reports of departmental, regional, or global purchases.

▼ Insight.com Search Functions Supported

Insight.com provides users with the ability to simply search on a keyword or to use advanced search functionality for more specific search parameters. Insight.com’s search functionality will allow the end-user to search by part number, model name, manufacturer, keyword, sub-category, item category, and primary filter (i.e. processor speed).

Product search is one of the most important functions on Insight.com. That’s why we’ve recently boosted our search capabilities to bring you an improved experience, while increasing productivity and cost savings. Insight has provided below a brief overview of our enhanced



search capabilities for your review. Enhanced features include Keyword Search; Advanced Search; Product Menus; Search Results and Product Compare functionalities. Insight offers "Power Search" for pricing and availability, unadvertised specials and more. Insight has won awards for Best Place to Purchase On-line from Computer Shopper, PC/Computing and Internet Shopper.

- **Keyword Search**

The Keyword Search field can be found at the top of every page. Simply enter a keyword, or multiple keywords for more specific results, and click the **Search** button. For any keyword search performed, the results will be displayed in Best Match sort order allowing you to find your products in less time. Our new "Best Match" sorting delivers the most relevant products on your initial keyword search. By focusing on not only the title, but also manufacturer name, part number and more, our new search engine provides more relevant results.

- **Advanced Search**

When the user has more specific search parameters in mind, the Advanced Search provides fields for specifying further detail. Fields are available for one or more keywords and a price range. A drop-down is available to select a specific category. When a category is chosen, the sub-categories available for that category are displayed for selection. Advanced Search also provides a drop-down menu for selecting a specific manufacturer.

- **Product Menus**

Product categories can also be selected from the product menu. Categories are displayed for systems, hardware, networking, storage and software.

- **Search Results**

When a search is performed – using the keyword search, Advanced Search, or selecting from the product menu – the product that meet the specified search criteria will be displayed, along with various controls to assist the user in quickly pinpointing the desired product(s). A number of options are available in the left-hand menu to narrow the results. Those options include narrowing by approved items or stock status, as well as narrowing by category, manufacturer, list price range, and a number of category-specific specifications.

The results also provide a breadcrumb trail that shows the user the search criteria and narrowing options that have been selected so far. When one of the narrowing elements is selected from the left-hand menu, that selection will appear in the breadcrumb trail and will be removed from the narrow options. In this way, the results continue to be narrows to quickly pinpoint desired products. An element in that breadcrumb trail can be removed by clicking on the "X" next to the element in the breadcrumb. That element is then removed from the breadcrumb trail and the results are refreshed based on the new criteria. The element(s) removed are returned as options for narrowing in the left-hand menu.

The search results can also be re-sorted to suit the user's needs. For any keyword search, the default sort is by "Best Match." When a selection is made from the product



menu, the default is to sort by “Best Sellers”. But regardless of the default, the resulting products can be re-sorted by selecting one of the available options in the “Sort By” drop-down menu. The options available include sorting by best match, best sellers, manufacturer, price low to high, price high to low, and product name. The search results also provide the ability to change the number of results per page, to move back and forth between pages, and to jump to the end – or beginning – of the search results.

- **Product Compare**

The user also has the ability to compare up to ten (10) products. Products can be selected by clicking on the check-box for that product. The products selected can be compared immediately as they are added to the compare list, or just added to the list for comparison after other products are selected. Individual products or all products can also be removed from the compare list with a click of a button. When the compare button is clicked, the selected products are displayed side-by-side, comparing such elements as price, stock status, manufacturer, along with more specific environmental, connectivity, warranty and other relevant characteristics.

▼ **Insight.com Online Ordering and Tracking**

On-line Order Status / Tracking

For all orders placed online, Insight's eProcurement solution will provide immediate order status and tracking as well as report on real-time inventory. Users on Insight.com can access the status of their orders 24x7x365.

Multiple levels of information are built into the system to provide end users with details, which can be sorted by the following criteria:

- Invoice Number
- Order Date
- Quantities
- Purchase Order Number
- Ship Date
- Tracking information with direct link to carrier's website (i.e. FEDEX, UPS)
- Order Numbers
- Ship to Address
- Delivery Status (Proof of Delivery)
- Asset Numbers (if applicable)
- Serial Numbers (if applicable)

With Insight's custom checkout, the client's checkout process captures exactly the information you need to track purchases. Insight.com is able to capture company-specific information during checkout and generate a daily report. This makes purchasing from Insight.com easier than buying from our competitors with ease of reporting functionality: customized checkout files that map to the invoice; order or line level information; and ability to filter reporting by company specific info.

Real-Time Stock Availability

Insight's “Real-Time Stock Availability” functionality is supported by an Enhanced Stock System (“ESS”) and displays an actual available quantity that can be procured (which includes



distributor availability) near real-time. Many of our competitors display a “usually ships in X days” or an “in-stock” flag. With Insight’s “Customer Quoted Ship Date” functionality, once you have entered the appropriate information, the expected ship date will be listed under your order number. This date is calculated using the time we expect to receive the product (if not currently in stock) and the appropriate time it takes to pack your product and ship it.

Insight combines advanced information systems and a strong relationship with our shipping partners to provide you with quick access and delivery. Our distribution capabilities span the country, making the products you need available faster. Insight has access to over 20 company-owned, manufacturer and distributor warehouses with hundreds of thousands of computing products. Our fast and customer-friendly electronic data interchange (“EDI”) gives you visibility to billions of dollars of inventory every day. When you place an order, our EDI system identifies the appropriate product and often will ‘drop ship’ it directly from one of our manufacturer or distributor warehouses. This ensures that you receive products quickly and helps to keep our cost of doing business very low.

Insight provides end-users with an order acknowledgement, order tracking (including shipping, delivery, and carrier information), advanced ship notification, identification of cancelled orders, and on-line returns.

Advance Ship Notification

Insight’s eProcurement web-ordering solution provides a confirmation screen that lets the end-user know the order has been placed successfully once an order has been completed. Clients will receive a notification via e-mail both to confirm that your web order has been received, and as advanced notification that your order has shipped.

Insight’s Advanced Ship Notification (“ASN”) process is a feature that allows dissemination of order information via email to clients. Such information includes product ordered, quantity, bill-to/ship-to addresses, serial number (if applicable), shipping tracking number for proof of delivery, and pertinent purchase order details.

The ASN gets sent at time of invoice, which is the same day it ships. Therefore, advance notice is contingent upon delivery method (i.e. overnight shipping – ASN will be sent one day in advance; for three day ground, ASN will be sent three days in advance, and so on).

The unique feature regarding our ASN is that multiple contacts can receive this automated email notification if such contacts are provided at time of order entry. Many companies utilize this form of communication to confirm orders via the web. Insight’s ASN feature can be utilized with hard copy, verbal, and/or web-based purchasing methodologies.

Invoice History

In addition to order tracking functionalities end users will also have access to invoice history. They will have access to view and/or print invoices. Many organizations want invoices to be shipped to a centralized location but have the requirement that a copy is available to an alternate party. This feature allows clients to gain access and share this information when needed. Users have access to link from the order directly to the invoice(s) that was created from that order. Additionally, if the user is reviewing an invoice, the user can link directly to the



order details for more information. These factors will contribute to ensuring maximum efficiency in your procurement process.

The current Insight invoice format includes purchase order number, invoice number, purchase date, bill to and ship to information, a detailed product description, serial number, manufacturer product number, unit pricing, number of units ordered, terms of payment, method of shipment indicating both carrier and terms, cost of delivery, and any applicable sales tax. Non-standard, client-specific information can additionally be provided on Insight invoices and reports. Clients and Insight can mutually determine the processes for attaining and providing such information.

The ability to access and export management data from Invoice and Purchase Order history through to on-line account statements will assist in budget management against cost centers by ensuring accurate information is on hand. This reporting allows clients to extract and manipulate data and to be able to provide your accounting team with direct access to this portion of the web portal. This removes the need for the IT department to supply details to the accounting department. Additionally, if a client is reviewing an invoice, the user can link directly to the order details for more information. These factors will contribute to ensuring maximum efficiency in your procurement process.

Insight.com – A Website You Can Depend On

Insight's maintains an Insight.com website availability SLA of 98.5% uptime as we reserve the right to perform routine maintenance and upgrades equating to approximately 1.5% downtime. Insight proactively notifies our clients of a scheduled updates outage. We post maintenance schedules on our website under the client service site availability header. Insight does not schedule maintenance during regular Monday through Friday business hours. Updates are usually performed during late night hours.

▼ Insight.com Security, Privacy and Backup Parameters

Web Security

Insight understands the importance of Insight understands the importance of data warehousing and online security to protect client data. The Insight.com website has security measures in place to protect the loss, misuse and alteration of the information under our control. All account information you use or supply on Insight's website when ordering or tracking products is completely secure. We use the most advanced encryption technology to protect you from unauthorized use of information supplied on our Insight.com website.

The Insight website has security measures in place to protect the loss, misuse and alteration of all client information under our control. All account information you use or supply on Insight's website when ordering or tracking products is completely secure. We use the most advanced encryption technology to protect you from unauthorized use of information supplied on our website.

Encryption

Insight.com has security measures in place to protect the loss, misuse and alteration of the information under our control. All account information you use or supply on Insight's website when ordering or tracking products is secure. We use advanced encryption technology to protect you from unauthorized use of information supplied on our website.



Secure Sockets Layer ("SSL") is an industry standard security protocol used to encode sensitive information such as credit card numbers that pass between your personal computer and Insight's e-Commerce site. SSL works by creating a temporary shared "key" or session that lets only the computers on either end of a transmission scramble and unscramble information. The SSL transmission is indecipherable by any individuals or servers that relay the message between the sender and the receiver. When your web browser enters Insight's secure website, our server hosting the site acknowledges your web browser with a "server hello." In return, your browser responds with a "client hello." This communication allows for the browser and server to determine the level of encryption they both support and will use. Once "hellos" are exchanged, your browser will ask for Insight's "digital certificate." The certificate acts as our "commerce ID" to ensure that the transactions are between you and Insight. Companies receive digital certificates from a Certificate Authority, such as RSA Data Security Inc. or VeriSign Inc. A Certificate Authority verifies a company's identification and then issues a unique certificate as proof of identity.

Next the browser and the server create a "master key." This master key is a codebook that both sides use to encode and decode transmissions. Only your browser and our server share that master key which is good only for that particular session. This unique key allows your browser and our server to exchange sensitive information in a way third parties can't understand.

Once your transactions are complete and you leave our secure site, the master key you once held with the server becomes useless. When you reenter the secure site, the hello, digital certificate and master key process start over again.

Firewall and Intrusion Detection

Insight runs the most current anti-virus software continually on all its computers and systems. Databases are protected by strict firewall rules and do not listen on commonly accessed ports. Insight's Information Security Policy includes policies and procedures that address: firewall infrastructure, including DMZs; router enforcements; access defaults and protocols; attacks; and monitoring. Insight uses Cisco CS-MARS version 4.3.6.2841 and IPS 4240 probes version 7.0(1)E3. In the event of an incident, the Insight Incident Handling Policy contains procedures for follow-up and resolution. The policy includes items such as impact assessment, containment, evidence gathering, eradication and recovery.

All B2B transactions are stored on systems housed in our secure datacenter. There are a limited number of IT employees with physical access to the datacenter and a limited number of employees who have system administration access to the systems themselves. Data is stored on SAN disk, backed up to tape and moved to an offsite storage provider daily.

We are audited annually by our internal audit group and also our outside auditor and are Sarbanes-Oxley ("SOX") compliant.

Privacy Practices - Information Gathering and Dissemination

We use the most advanced encryption technology to protect you from unauthorized use of information supplied on our website. Insight is committed to your privacy. The following discloses our information gathering and dissemination practices for the Insight website: <http://www.insight.com>.



- **IP Address**

We use your IP address to help diagnose problems with our server and to administer our website. Your IP address is used to help identify you and your shopping cart and to gather broad demographic information.

- **Newsletter, Survey and Catalog Registration**

Insight's site registration form requires users to give us contact information (name and email address). We use client contact information from the registration form to send the user information about our company and promotional material on behalf of our partners. Users may opt-out of receiving future mailings.

- **Choice/Opt-Out/Correct/Update**

Our site provides users the opportunity to opt-out of receiving communications from us and on behalf of our partners at the point where we request information about the visitor. This site also provides options for changing and modifying account information previously provided.

- **Order Forms**

The information you provide on orders will be kept confidential and used to support your client relationship with Insight. Our site order form is used for clients to request information, products and services. We collect visitor's contact information (name and email address) and financial information (account or credit card numbers). Contact information is used to send orders, information about our company and promotional material on behalf of our partners to our clients. Financial information is used to check the users' qualifications and bill the user for products and services.

- **Personal Information Disclosure**

Insight will not give or sell any information regarding you or your order and the products you purchase to any outside organization for its use in marketing or solicitation without your consent. Your information may be shared with agents or contractors of Insight for the purpose of performing services for Insight. Insight may release personally identifiable information when required by law wherein we have a good-faith belief that such action is necessary to comply with a current judicial proceeding, a court order or legal process served on our website. Insight will notify its registered users of any changes in the use or collection of their personally identifiable information via email prior to changes being made.

- **Third-Party Sites**

Insight.com contains links to other sites. Insight is not responsible for the privacy practices or the content of such websites.

Client-Controlled Website Security

- **Authorized Users**

Insight's website security is designed so that only authorized users can order. Insight's system architecture allows us the ability to give users customizable rights and restrictions at the user ID/password level. This means that clients control what information is given to each user.



- **Approval Functionality**

Insight's eProcurement system allows clients to establish approval paths based on either a hierarchy of approvers, dollar value or a combination of both. The approval system can be maintained by client's approval administrator or by a designated Insight individual.

- **Flexible Viewing Rights**

Clients have the option of allowing users to view any information on the site with or without procurement rights.

Backup Services Parameters

Insight has developed procedures and established systems to mitigate the risks associated with a system interruption. Insight does have a variety of controls in place to help mitigate the risk of a system interruption adversely impacting our organization or our clients. Some of these controls are:

- Insight has a secure datacenter with limited and monitored access;
- The datacenter has a variety of environmental controls, such as Uninterrupted Power Supply ("UPS"), back-up generator and fire sprinklers;
- Insight has defined procedures for operating systems, application, and data backup and recovery that include back-up tapes and storing those tapes off-site; Insight executes recovery scenarios on a regular basis;
- Insight has implemented a variety of solutions that provide for high availability and redundancy throughout the datacenter;
- Insight stays current with all IT vendor support and maintenance contracts, many of which provide increased level of support during disaster situations or system interruptions;
- Insight has engineered our data communications network to allow us to have the ability to failover our network connections from one facility to another.

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▼ Insight.com Sample Screen Shots

Flexible Web Configurations



Your choice of account tools

Streamlined Reporting & Reconciliation



Eliminate manual and time intensive processes to track shipments and reconcile purchases.

- Capture information during checkout
- Information included on invoices and Insight.com reports
- Easy access to order and invoice history



Realize Standardization Goals through Controlled Access to Products

Approved Items Only

Search Our Product Catalog **SEARCH**

Advanced Search

Web Group:

Account:

1-800-INSIGHT | [Help](#)

Shop Category

Why Insight

Hardware

Software

Account Tools

Product Standards

Current Product Groups

Desktops

If you require help in choosing the appropriate desktop please submit your request to [Help](#).

Notebooks

Approved Software

Servers

Asset Disposal

Accessory List

Sample Category

Workstations

- Desktops
- Laptops/Tablet

Printers

Cisco

View Selected Product Group

View Selected Product Group

[Workstations] > Laptops/Tablet

Standard Laptop

Description	Stock	Qty	Price	Add
HP Compaq Tablet PC tc4400 - Core 2 Duo T7200 2 GHz - 12.1" TFT (RL875AW#ABA)	Call for Availability	1	USD \$1,120.14	
IL LAB CONFIG / INSTALL SERVICE PACK (99-PACK2)	Unlimited Availability	1	USD \$22.66	

Laptop/Tablet Accessories

Description	Stock	Qty	Price	Add
HP battery and charger - 65 Watt - Li-Ion - 6450 mAh (EJ092UT#ABA)	8 In-stock	1	USD \$159.63	☐

ADD TO ORDER

Tip:

Add to Order - Standard purchasing. Clicking Add to Order will allow you to update quantities and remove products on the order page.

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SOLUTIONS FOR BUSINESS



Flexible Search Options

Narrow Your Results

Narrow By Keyword

Approved Items

Approved Items Only

Stock Status

In-Stock Only

List Price Range

\$1000 - \$2000 (47)

\$2000 - \$3000 (196)

\$3000 - \$4000 (148)

\$4000 - \$5000 (173)

\$5000 - \$10000 (42)

Display / Diagonal Size

< 10" (8)

10 thru 12 (338)

13 thru 14 (252)

15 thru 16 (8)

Processor / Clock Speed

1.2 GHz - 1.39 GHz (2)

1.6 GHz - 1.69 GHz (7)

1.7 GHz - 1.79 GHz (49)

1.8 GHz - 1.99 GHz (202)

2 GHz - 2.199 GHz (1)

[More Choices...](#)

RAM / Installed Size

2 GB (25)

> 4 GB (547)

Displaying 606 results for:

Notebooks X > "panasonic toughbook" X

[Add to Product Center](#) [?]

[Add to Compare List](#) [Compare Selected Items](#)

Sorted By: **BestMatch**

☐ [Panasonic Toughbook 31 - 13.1" - Core i5 3320M - Windows 7 Pro - 4 GB RAM - 500 GB HDD](#) [Call f](#)



- Intel Core i5 2.6 GHz processor; 4 GB DDR3L SDRAM
- 500 GB hard drive; DVD±RW / DVD-RAM; 13.1" display; IEEE 802.11g
- Microsoft Windows 7 Professional
- 3 years warranty
- EPEAT Gold
- Mfr Part #: CF-31SBL791M

[Compare Similar](#)

☐ [Panasonic Toughbook 31 - 13.1" - Core i5 3320M - Windows 7 Pro - 4 GB RAM - 500 GB HDD](#) [Call f](#)



- Intel Core i5 2.6 GHz processor; 4 GB DDR3L SDRAM
- 500 GB hard drive; None; 13.1" display; IEEE 802.11g
- Microsoft Windows 7 Professional
- 3 years warranty
- EPEAT Gold
- Mfr Part #: CF-31SALAA1M

[Compare Similar](#)



▼ Frequently Asked Questions

Is your Solution Hosted by your company, or by a third-party?

Our web-ordering tool is hosted by Insight.

What is the website Availability (for example, 24x7x365)? What hours is your order system available? When are your web portals available to access?

Insight's web-Ordering Tool offers 24x7x365 availability except for routine maintenance and upgrades. Insight posts maintenance schedules on our website under the client service site availability header. Insight does not schedule maintenance during regular Monday through Friday business hours.

Insight's eProcurement system is available to clients 24 hours a day, 365 days a year.

Do you have any Scheduled downtime for the website?

Insight posts maintenance schedules on our website under the client service site availability header. Insight does not schedule maintenance during regular Monday through Friday business hours.

What are your Storage parameters?

Records are retained in accordance with applicable law and SEC regulations. Should clients require additional record retention, Insight will work to define and comply, within reason, to those needs.

What is the process for upgrade Reviews of your website?

Insight has an internal driven initiative to review the need for and to implement functionality updates on a regular basis to our eProcurement solution. All new enhancements are based upon Insight business requirements, as well as market and client feedback driven requirements.

Service Levels, including appropriate remedies

Exceeding our established service level goals is rewarding, and performing below our goal requirements is simply not acceptable. Insight's success and growth over the years conveys our commitment to meeting and exceeding service level requirements. Conducting regular performance reviews not only helps us improve our service, but also enables us to discuss creative cost-saving methods for doing business with our clients. If Insight fails to meet a Performance Standard we typically will:

- Investigate and report on the causes of the problem, including performing a root cause analysis of the problem;
- Advise our clients of the status of remedial efforts being undertaken with respect to such problem;
- Minimize the impact of and correct the problem and begin meeting the Performance



Standard; and

- Take appropriate preventive measures so that the problem does not recur.

It is not a standard business practice to provide services utilizing a monetary based penalty and reward system for missing or exceeding SLAs.

How is your catalog managed (internally or by a third-party)?

Internally.

Provide the method of authentication for your electronic catalog (e.g. SSL, digital certificates).

Insight understands the importance of on-line security. Access to our e-commerce site is protected using the Secure Sockets Layer protocol with real-time encryption (SSL 3.0/TLS 1.0), the industry standard for security. As such, all HTML, graphics, and submitted form information is encrypted, including passwords. Our digital certificates are registered with VeriSign, a trusted and recognized certificate authority. Your on-line account (catalog) can only be accessed with username/password or validated on pre-defined customer-specific credentials (for integrated procurement solutions). Using these authentication values, our systems direct your users accordingly to your customer-specific data for on-line ordering and other on-line functions that you want to make available. In addition, Insight runs the most current anti-virus software continually on all its computers and systems. Databases are protected by strict firewall rules and do not listen on commonly accessed ports.

Is the punch-out (round trip) catalog functionality supported by your company? Provide whether your company is certified by SAP for Open Catalog Interchange (OCI) implementation of the catalog punch-out model?

Yes. Insight supports the punch-out (round trip) OCI roundtrip functionality. We are not certified but we do support all fields up to version 4.0.

What eProcurement applications (e.g. Ariba, SAP-EBP) are currently supported for punch-out catalog access?

Insight interfaces with the following eProcurement applications to provide clients with a centralized purchasing solution via their portal of choice: Ariba, Clarus, ExpenseWatch, Oracle Exchange, Oracle iProcurement, Hubwoo, PeopleSoft, Perfect Commerce, SAP EBP/OCI, XIGN, SicQuest and Direct cXML programs. We support XML industry standards such as cXML and xCBL. We can integrate from both the requisition creation—using PunchOut or Roundtrip catalogs—and purchase order submission perspectives. Via real-time communication with our distributors and partners, Insight provides you with product information, pricing, availability, and ordering, tracking, and cart pass capabilities. Insight can assist clients with a global integration or direct connect scenario using virtually any platform. Insight has developed best-practice strategies with several business-to-business solution providers. Under our e-B2B Partner Program, we have established relationships with eProcurement providers to support clients' implementations of the various eProcurement platforms in an effort to streamline procurement processes and improve operational efficiencies.



Provide details on other methods of catalog access you have provided to your customers (e.g. excel catalogs, third-party content refineries). Provide the frequency of updates to the catalog in these situations.

Insight uses the following methodologies to interface with eProcurement systems: Flat File Catalog Formats; Punchout, (XML / cXML) and OCI Technology. Products can be provided in an Excel sheet or .cif file. A normal cxml implementation may take 6-8 weeks once assigned to a project manager; this will allow full technical testing from accessing the site to managing orders into our back end system. Client specific technology, may be called into develop to the client's needs. This will go on for review, with a technical change request, which will add to additional development time. Updates are normally once a month but that is based on customer request.

Please describe your ability to support Enterprise Buyer Professional (SAP) through both punch-out and Client hosted catalog.

Insight currently supports clients through an OCI roundtrip application that works directly with the client EBP. No additional implementation will need to take place as we are already integrated.

Describe your experience as an Ariba Supplier.

Insight has been an Ariba supplier for almost 15 years. Over time we have grown to have presence in 20 different locations scattered geographically over the world. Insight is listed as one of the top 10 suppliers on the Ariba network, and is part of the Ariba Platinum Supplier program.

Please describe your ability to customize your punchout site specific to Client's needs.

Insight offers a completely customized site that can support custom content on the landing page as well as logo co-branding. The intuitive site features opportunity for help and contacting Insight directly with questions and concerns. Products can be filtered to include or exclude by manufacturer, product category or SKU. Insight does have the ability to support different versions of UNSPanasonic codes and/or Commodity codes.

If you use AS2, what is the name and version of the AS2 software you utilize? Is your version of the AS2 software Drummond Group certified?

The Version of AS2 software Insight utilizes is a product called Seeburger BIS Application Suite – AS2 is a component within the suite. Our version of AS2 software is Drummond Group Certified.

Does your firm use a UNSPanasonic Category Code Set? If so, what version of UNSPanasonic do you use?

Insight supports UNSPanasonic Versions 11.20 for SAP.



Provide whether your catalog includes UNSPanasonic codes for individual SKU and the number of digits used (e.g. 6, 8, 10). Also, provide whether UNSPanasonic codes can be returned along with the shopping cart in the OCI punch-out process.

UNSPanasonic SKU's are available for individual SKUs. Insight uses 8 digits. UNSPanasonic codes can and are returned in the shopping cart during the punch-out or roundtrip process.

Please provide detail as to what Modules (Buyer, Contracts) as well as how many Ariba customer integrations you have.

Our integration with Ariba can vary by customer, depending on how the customer is currently using Ariba today (e.g., is it primarily workflow, or is it catalog consolidation, a combination of the two, or other means). We don't limit our thinking to integration with a particular module within Ariba, we think in terms of "What is the most efficient way to accomplish the task?", and that may or may not involve Ariba at all. For example, for some customers, our "Ariba" integration actually consisted of integration at either the Procurement ERP system level, or even with Insight itself, as it was ultimately more efficient to do that. For other customers we directly integrated with the appropriate module within Ariba. Given the way we approach this problem, to answer the question with which modules and how many, would be misleading. Our open architecture allows us to integrate at virtually any level, without having to rely on having an established "connector" to do so.

▼ Insight eProcurement Contact Information

- **Erica Falchetti, Capture Manager**
P: 480-333-3071
erica.falchetti@insight.com
Responsibilities: Works with manufacturer partners to onboard new contracts
Reports To: Chris Turner, Director of Business Development
- **Michelle Abbamonte, SLED Compliance Manager**
P: 480-409-6890
michelle.abbamonte@insight.com
Responsibilities: Manages the day-to-day activities of the contract
Reports To: Todd Sebring, Senior Manager of SLED Compliance
- **Todd Sebring, Senior Manager of SLED Compliance**
P: 480-333-3082
todd.sebring@insight.com
Responsibilities: Oversees the team responsible for contract compliance, reporting
Reports To: Lianne Steinheiser, Director of Compliance



CDW-G eCommerce

WSCA end users purchase Panasonic products via the customized extranet (online purchasing and reporting site) that CDW•G maintains. Please follow this link for overviews and updates to this site:

- <http://www.cdwsiteinfo.com/about-our-site/>

The WSCA extranet will allow for easy identification of brands, specifications, and prices of the Panasonic products on this contract.

The screenshot displays the CDW-G eCommerce interface. At the top, there's a red header with the CDW-G logo and navigation links like 'Shop CDW-G', 'My Account', and 'Print This Page'. Below this is a search bar and a 'Find It' button. The main navigation bar includes 'Products', 'Services', 'Solutions Center', and 'What CDW O'. The product listing for the 'Panasonic Toughbook 19 Touchscreen PC version - Core 2 Duo U7500 1.06 GHz' is shown, with a price of \$3,026.21. A callout points to the Panasonic logo, stating 'The brand is displayed conspicuously'. Another callout points to the pricing dropdown, stating 'The pricing drop down allows end users to compare and choose the best pricing option'. A third callout points to the 'Expand for a full list of product specifications' link. The page also includes a sidebar with links to 'Product Overview', 'Technical Specifications', 'Accessories (16 Categories)', and 'Warranties and Services'.

CDW•G extranets provide pricing and specifications, as shown in the screen shot above. WSCA purchasers will also find it simple to generate an online quote via their extranet.



Shop CDW•G

My Account

Print This Page

Search for...

All Products

Find It

Browse All Categories

Products

Services

Solutions Center

What CDW Offers

Shopping Cart

Your Saved Carts

Save This Cart

Edit Saved Carts

Send To An Associate

Save as Bundle

Quantity	Product	CDW•G	Availability	Price	Ext. Price
- 1 +	Panasonic Toughbook 19 Touchscreen PC version - Core 2 Duo U7500 1.06 GHz Contract Name: National Joint Powers Alliance	1340273	In Stock Online quote tool	\$2,026.21	\$3,026.21
				Sub-Total	\$3,026.21

Click to remove an item from your cart

Update Cart

Clear Cart

Create Standard Quote

Create Express Quote

Use Standard Checkout

Use Express Checkout

Continue Shopping

Your CDW•G extranet provides online ordering capability, with the ability to remember multiple ship-to locations.

Shop CDW•G

My Account

Print This Page

Search for...

All Products

Find It

Browse All Categories

Products

Services

Solutions Center

What CDW Offers

Checkout

1 Shipping Address

2 Shipping Method

3 Billing and Payment

4 Place Order

Continue

Shipping Address

☐ Set as Default

New Shipping Address:

Company

Address 1*

Address 2

City*

State/Province*

Zip/Postal Code*

☐ Save new shipping address to My Account as:

Shipping Address Name*

The WSCA extranet will allow users to save multiple ship-to addresses.

Ship To:

List the contact information for the person who will be responsible for receipt of the shipment.

Attention

Brandi Steckel

Phone

(312) 705-3361

53361

E-mail

branste@cdwg.com

* Required Information

Continue

WSCA end users can access and reprint invoices via the **Order Center** feature of their extranet.





[Shop CDW-G](#)[My Account](#)[Print This Page](#)

All ProductsFind ItBrowse All Categories

Order CenterQuotes and FavoritesManage Your AccountToolsAccount Support

Order CenterState

Order StatusOrder HistoryFinance Center

Find my orders(ex: PO Number, Date, Order Number, Invoice Number)

Select account(s) from the list below and click continue to view their recent orders:

☒	Account #	Account Name	Address
☐	10016737		1210 1/2 7th St Nw Ste 220
☐	5098881		2200 2nd St Sw Ste 101
☐	6933185		1210 1/2 7th St Nw Ste 220
☐	6971441		1210 1/2 7th St Nw Ste 220

Continue

Recent Orders (Last 45 days)

Order #	Date Purchased	P.O. #	Purchased By	Sub-Total	Order Status
Account: 3031533 State					
MRS8840	12/22/2008	34437537		\$2,167.32	
MPZ2986	12/10/2008	34437537		\$1,787.05	Invoice MON3558 shipped on 12/10/2008.
Status: Closed					
MLK6089	11/18/2008	34427501		\$189.52	[All Items Shipped] Invoice MLJ3638 shipped on 11/18/2008.
MKK7392	11/12/2008	34424748		\$35.16	[All Items Shipped] Invoice MKD0892 shipped on 11/12/2008.
MGR2755	10/28/2008	34418567		\$71.00	[All Items Shipped] Invoice MOT9821 shipped on 12/11/2008. Invoice MGB1154 shipped on 10/28/2008.

Click on the invoice hotlink to access and print the invoice.



[Shop CDW-G](#)[My Account](#)[Print This Page](#)

All ProductsFind ItBrowse All Categories

Order CenterQuotes and FavoritesManage Your AccountToolsAccount Support

Order CenterState

Order StatusOrder HistoryFinance Center

Printable invoice.

Invoice Information

Order #: MPZ2986Status:Order Date: 12/10/2008PO #: 34437537Customer #: 3031533Purchaser:

Need Help?Contact
Amanda Fischer
Phone:(877) 213-7831
Fax:(847) 968-1523
E-Mail Amanda

Request RMA

Invoice #: **MON3558**[Packing List](#)

Product	CDW	Mfg Part #	Qty	Unit Price	Ext. Price
Zebra LP 2844-Z Printer	478605	284Z-20300-0001	4	\$406.37	\$1,625.48
Sub-Total					\$1,625.48
Shipping:					\$0.00
US Tax:					\$0.00
Grand Total					\$1,625.48

Parcel Tracking # for Box 2 061401444918486
Parcel Tracking # for Box 3 061401444918493
Parcel Tracking # for Box 4 061401444918509
Parcel Tracking # for Box 1 061401444915218



Service options and existing service agreements will be housed in the **Organization Favorites** section of the WSCA extranet.

Contracts

Download Product Price Files

Search by keyword within your approved contracts.
Click on Search button after entering keyword or selecting contracts.

Search ▶

☒ Search All Contracts

☐ 3Com WSCA AR1464

☐ ALTERNATIVE TECHNOLOGY GSA GS-35F-0296R

☐ CARAHSOFT GSA SCHEDULE(VMWARE) GS-35F-0131R

☐ EC America Teaming Agreement GS-35F-0511T

☐ GSA Schedule GS-35F-0195J

☐ immixTechnology GSA GS-35F-0330J

☐ MARKET

☐ MN Cisco State Contract 436463

☐ National Joint Powers Alliance OC110204

☐ NUANCE GSA SCHEDULE GS-35F-0295M

☐ PROMARK GSA SCHEDULE GS-35F-4342D

☐ Spectra Logic GSA GS-35F-0563K

☐ SYMANTEC GSA SCHEDULE GS-35F-0240T

☐ SYNnex GSA SCHEDULE (SLED) GS-35F-0143R

▲ Back to top

Software Agreements

Download Software Price Files

Click on the software licensing agreement you would like to view.

▶ [Microsoft GSA Licenses](#)

[Symantec Government Licenses - Level A \(5-249\)](#)

[Symantec Government Licenses - Level H \(250+\)](#)

[Symantec Government Licenses - Level S \(1+\)](#)



Extranets have a tool whereby end users can obtain account information for their account team, in addition to ascertaining their presence (in or out of the office). The Account Manager, who is the primary contact for orders and billing concerns; Service Specialist, who is the primary contact for service concerns; and Sales Manager, who is the primary contact for problem reporting, are all shown on this page.

CDW-G Shop CDW-G My Account

Search for... All Products Find It Browse All Categories

Order Center Quotes and Favorites Manage Your Account Tools Account Support

State Account Team State Of Minnesota

Account Managers
In addition to placing your order, your Account Managers can assist you with questions and product advice. Their knowledge of your needs, your current systems and your past purchase history enables them to make the best possible product recommendations for you and your organization.

Amanda Fischer - In
Sr. Account Manager (Your Primary Contact)
Phone: (877) 213-7831
Fax: (847) 968-1523
[E-Mail](#)

Rob Wehman - In
Sales Manager
Phone: (866) 339-7397
Fax: (312) 705-9178
[E-Mail](#)

Account Team Specialists
These individuals have been specifically assigned to your account. They have specialized training and certifications, and are available to assist you with any advanced or technical questions you might have.

Ernie Wong - In
CDWG Telephony Specialist
Phone: (800) 505-4239 Ext. 30504
Fax: (732) 380-6504
[E-Mail](#)

Matt Rozhon - In
Voice & Data Specialist
Phone: (866) 868-4062
Fax: (847) 419-8449
[E-Mail](#)

Jeremy Disse - In
POS and Digital Signage
Phone: (800) 505-4239 Ext. 75680
[E-Mail](#)

Aris Ventura - Out
Storage Specialist
Phone: (800) 505-4239 Ext. 50272
Fax: (312) 705-0672
[E-Mail](#)

Paul Zindell - In
Network Security Specialist
Phone: (800) 505-4239 Ext. 58942
Fax: (312) 705-8242
[E-Mail](#)

Chris Andrews - In
CDW-G Mobile Wireless
Phone: (866) 295-3520
Fax: (312) 705-0437
[E-Mail](#)

Ken Viggiano - In
Service Specialist
Phone: (877) 765-2928
Fax: (312) 705-6501
[E-Mail](#)

Patrick Todd - In
Document Mgmt Software Specialist
Phone: (866) 889-0935
[E-Mail](#)

Katie Mrocza - In
Power Specialist
Phone: (800) 505-4239 Ext. 79429
Fax: (847) 968-1429
[E-Mail](#)

Ryan Kelly - In
CDWG Microsoft Licensing Specialist
Phone: (866) 769-8469
Fax: (847) 990-8047
[E-Mail](#)

Phillip Brown - Out
CDWG Software Licensing Specialist
Phone: (866) 776-7405
Fax: (847) 990-8014
[E-Mail](#)



An instant “fast” view of recent orders is available via the **Order Status** tab within the extranet Order Center. For more advanced purchase order tracking, WSCA end users can use the **Create New Report** tool in the **Order History** section of the Order Center. When a purchase order is shipped, customers will also be able to view order tracking information via a hotlink to the carrier’s website.

Shop CDW-G

My Account

Search for...

All Products

Find It

Browse All Categories

Order Center

Quotes and Favorites

Manage Your Account

Tools

Account Support

Order Center

State

Order Status

Reporting

WSCA end users can generate custom reports on purchase order fulfillment and download them in Excel or CSV formats.

View standard reports, create and save custom reports.

Create New Report

Standard Reports

Current Year Report

Run Report

Last Year Report

Run Report

Shop CDW-G

My Account

Search for...

All Products

Find It

Browse All Categories

Order Center

Quotes and Favorites

Manage Your Account

Tools

Account Support

Order Center

State

Order Status

Order History

Finance Center

Invoice Information

Request RMA

Order #: MLK6089

Status: [All Items Shipped]

Order Date: 11/18/2008

PO #: 34427501

Customer #: 3031533

Purchaser:

Need Help?

Contact
Amanda Fischer
Phone:(877) 213-7831
Fax:(847) 968-1523
E-Mail Amanda

Invoice #: MLJ3638

Packing List

The tracking number links directly to FedEx's website.

Product	CDW	Mfg Part #	Qty	Unit Price	Ext. Price
Palm Tungsten E2	762550	1045NA	1	\$189.52	\$189.52
Sub-Total					\$189.52
Shipping:					\$0.00
US Tax:					\$0.00
Grand Total					\$189.52

Parcel Tracking # for Box 1 061401443243053

GovDirect eCommerce

GovDirect has created custom online portals for key partners and contract vehicles. These portals include custom pricing and the ability to purchase online. Two examples are:

- <http://buy.govdirect.com/>
- <http://av.govdirect.com/>

The first five major criteria for the site — specifically, the Copy of Solicitation and Response, the signed Master Agreement, signed Participating Addendums, designated Baseline price list (MSRP, List, Education), and Product and Service Schedule (PSS) — shall reside in the Information section of the site, under **Contract Details**.

It's not just a laptop. It's a Toughbook!

Toughbook doesn't just lead the ruggedized computing market, it defined it. Since the first model launched more than a decade ago, Toughbooks have created their own niche in the world of mobile technology, redefining the possibilities of access to data and applications in the most challenging of environments.



Information

- About GovDirect
- Privacy Statement
- Terms of Sale

My Account

- My Account
- Order History
- Wish List

Customer Service

- Contact Us
- Site Map



Requirements six (Product specifications, pricing, and configuration aids) and eight (service options, service agreements) shall be addressed on the respective product pages with the option to select specific configurations and services that would be added to the final customer quote.

A sample of this product information / configuration page resembles the following:

Home » [Toughpad G1](#)



Share

Specs Reviews (0)

Cameras

3MP rear camera with auto focus and LED light	
720p webcam with mic and camera on/off indicator	

Durability

IP65 certified sealed all-weather design	
MIL-STD-810G certified	4-foot drop and all-weather IP65 dust and water resistant design
Magnesium alloy chassis encased with ABS and elastomer	
Optional rotating	

Toughpad G1

Price: ~~\$2,231.07~~ Available: **Yes** Brand: [Panasonic](#) Product Code: **Toughpad G1**

The Toughpad™ FZ-G1 Windows® 8 Pro tablet offers a fluid user experience while providing crucial port connectivity and feature rich options in a compact size. Designed for highly mobile field workers, it's the thinnest and lightest fully-rugged 10.1" tablet running Genuine Windows® 8 Pro 64-bit. Powered by a 3rd generation Intel® Core™ i5 vPro™ Processor with a MIL-STD-810G, 4ft. drop and all-weather IP65 dust and water-resistant design, the Toughpad FZ-G1 Windows® 8 Pro tablet leads the way in rugged mobile computing. Add to that an HD daylight-readable 10-point multi touch + digitizer screen, and it becomes an essential tool for field workers.

★★★★★ 0 reviews [Write a review](#) → [Add to Compare](#) → [Add to Wish List](#)

Available Options

Memory — Please Select —

Storage — Please Select —

Integrated Wireless WAN — Please Select —

Integrated Options

- ☐ LAN (+\$120.90)
- ☐ 2nd USB port (replaces Ethernet port) (+\$120.90)
- ☐ GPS receiver (+\$325.50)
- ☐ 2D imager barcode reader (1D or 2D capable) (+\$687.93)
- ☐ Serial Port (+\$186.00)
- ☐ Insertable Smart Card (+\$186.00)
- ☐ MicroSD (+\$120.90)

Warranty Upgrades

- ☐ Protection Plus 3yr (Accidental Damage) (+\$250.00)
- ☐ Protection Plus 4yr (Accidental Damage) (+\$500.00)
- ☐ Protection Plus 5yr (Accidental Damage) (+\$800.00)

Qty: 1 Price: **\$2,231.07** [Add to Cart](#)

The GovDirect system accommodates Requirement 7 (support for multiple ship-to addresses) as a standard part of the checkout process – see the Checkout Process Overview section below for screenshots and details.

Requirements 9 and 10 (contact information for order placement, service concerns (warranty and maintenance), problem reporting, and billing concerns; and sales representatives for participating entities) can be accessed through the site's **Contact Us** section, shown below.

[Home](#) > [Contact Us](#)

Contact Us

E-mail

sales@govdirect.com

Our Location

Address:

129 North 10th Street
Suite 109
Lincoln, NE 68508

Telephone:

888-TOUGH31

Contact Form

First Name:

E-Mail Address:

Enter the code in the box below:

57dafd

Continue

Message:

To accommodate Requirement 12 and provide access to information on Environmental Certifications and Buy Back, GovDirect shall add a page under the Information Section called **Environmental Certifications / Buy Back Program**. A page highlighting this information shall be created with the respective links to the Panasonic website for additional information.

It's not just a laptop. It's a Toughbook!

Toughbook doesn't just lead the ruggedized computing market, it defined it. Since the first model launched more than a decade ago, Toughbooks have created their own niche in the world of mobile technology, redefining the possibilities of access to data and applications in the most challenging of environments.

Information

→ About GovDirect

→ Privacy Statement

→ Terms of Sale

My Account

→ My Account

→ Order History

→ Wish List

Customer Service

→ Contact Us

→ Site Map

GovDirect

BUILDING SOLUTIONS EVERY DAY

Site Access / Secure Sign-In Options

Currently, when a customer visits the site they can add products to their cart. Upon checkout, the customer must set up an account. The login created during the account creation process will also be needed to access any of the areas below in the **My Account** section. Besides these areas, no login is required. (Note: If any additional areas need to be added to the secure section for this site, they can be added quickly and easily.)



[Home](#) » [Account](#)

My Account

[My Account](#)
Edit your account information

[Change your password](#)
Change your password

[Modify your address book entries](#)
Modify your address book entries

[Modify your wish list](#)
Modify your wish list

[My Orders](#)
View your order history

[Your Transactions](#)
Your Transactions

Additional Site Information / Requirements Compliance

The following conditions apply to the GovDirect eCommerce site:

- The site will be up 24/7, with maintenance taking place during non-peak hours in the evening.
- Our current ecommerce sites remain separate from our company website and the proposed WSCA site would remain separate as well.
- After the initial site is completed it will be maintained and updated by a full-time marketing resource within our organization. With the information available at this time, we do not foresee any roadblocks.
- The current site allows us to accept purchase orders electronically and to accept payment via a purchase card.
- Our site will be PCI compliant, Level 4.

Checkout Process Overview

Customers move through the following steps during the checkout process:

Checkout

Step 1: Checkout Options

New Customer

Checkout Options:

☒ Register Account

By creating an account you will be able to shop faster, be up to date on an order's status, and keep track of the orders you have previously made.

[Continue](#)

Returning Customer

E-Mail:

Password:

[Forgotten Password](#)

[Login](#)

Step 2: Account & Billing Details

Step 3: Delivery Details

Step 4: Delivery Method

Step 5: Payment Method

Step 6: Confirm Order

GovDirect Checkout Step 1: Checkout Options



Step 2:

Checkout

Step 1: Checkout Options

Step 2: Billing Details

☒ I want to use an existing address

Kyle Triggs, 7950 O Street, Lincoln, United States

Kyle Triggs, 3925 S 16th Street, Lincoln, United States

☐ I want to use a new address

Continue

Step 3: Delivery Details

Step 4: Delivery Method

Step 5: Payment Method

Step 6: Confirm Order

GovDirect Checkout Step 2: Billing Details, with Multiple Bill-To Option Capability

Step 3:

Step 1: Checkout Options

Step 2: Billing Details

Step 3: Delivery Details

☒ I want to use an existing address

Kyle Triggs, 7950 O Street, Lincoln, United States

Kyle Triggs, 3925 S 16th Street, Lincoln, United States

☐ I want to use a new address

Continue

Step 4: Delivery Method

Step 5: Payment Method

Step 6: Confirm Order

GovDirect Checkout Step 3: Delivery Details, with Multiple Ship-To Option Capability



Step 4:

Step 1: Checkout Options	
Step 2: Billing Details	Modify »
Step 3: Delivery Details	Modify »
Step 4: Delivery Method	

Please select the preferred shipping method to use on this order.

Shipping and Handling

☒ S/H Fee \$74.87

Add Comments About Your Order

[Continue](#)

Step 5: Payment Method	
Step 6: Confirm Order	

GovDirect Checkout Step 4: Delivery Method Selection

Step 5:

Step 1: Checkout Options	
Step 2: Billing Details	Modify »
Step 3: Delivery Details	Modify »
Step 4: Delivery Method	Modify »
Step 5: Payment Method	

Please select the preferred payment method to use on this order.

☒ Credit Card / Debit Card (Authorize.Net)

☐ Pay by Card Over the Phone

Add Comments About Your Order

☐ I understand that GovDirect does not accept returned items.

I have read and agree to the [Terms of Sale](#) ☐ [Continue](#)

Step 6: Confirm Order	
-----------------------	--

GovDirect Checkout Step 5: Payment Method Options



Step 6:

Step 1: Checkout Options

Step 2: Billing Details

Step 3: Delivery Details

Step 4: Delivery Method

Step 5: Payment Method

Step 6: Confirm Order

Product Name	Model	Quantity	Price	Total
Toughpad G1	Toughpad G1	1	\$2,231.07	\$2,231.07
Toughbook 53 - i5 Elite - Display: 14.0" HD LCD (1.. - Memory: 4 GB (Included in Pr.. - Storage: 500GB Shock-mounted ..	CF53	1	\$2,046.97	\$2,046.97
			Sub-Total:	\$4,278.04
			S/H Fee:	\$74.87
			NE Sales Tax:	\$304.70
			Total:	\$4,657.61

Credit Card Details

Card Owner:

Card Number:

Card Expiration Date:

Card Security Code (CVV2):

January / 2013

Confirm Order

GovDirect Checkout Step 6: Order Confirmation

Electronic Funds Transfer / Interface with Governmental Accounting Systems

Our current site is set up for Authorize.Net and Pay by Card over the phone (which provides the customer with a phone number to call). Our billing department processes wire transfers on a regular basis.

Wire transfer capabilities can be added as an option to the regular Payment Options (shown in the screenshot below), and would provide a number to call to provide the necessary bank information for the transaction. With regard to a seamless electronic interface to governmental accounting systems, we believe it is technically possible, but we require further information on this requirement before we can provide more specific details.



Payment	
Payment Method	
AlertPay	
Authorize.Net (AIM)	
Bank Transfer	
Pay by Card Over the Phone	
Cash On Delivery	
Free Checkout	
LIQPAY	
Moneybookers	
NOCHEX	
Paymate	
PayPoint	
Perpetual Payments	
PayPal Website Payment Pro	
PayPal Website Payment Pro (UK)	
PayPal Standard	
SagePay	
SagePay Direct	
SagePay (US)	
2Checkout	
Web Payment Software	
WorldPay	

GovDirect Site Payment Options

Website Project Contacts

Contact information for key GovDirect website personnel is as follows:

Name / Email	Responsibility
Danielle Zoz, President / CEO dzoz@govdirect.com	Responsible for communication with the Panasonic team, managing contract relations and overall project oversight.
Kyle Triggs, Bizco Web Master ktriggs@govdirect.com	Responsible for building initial site, tracking and maintenance. Reports to Danielle Zoz.
Paige Zoz, Bizco Marketing Mgr. paigezoz@govdirect.com	Responsible for oversight of website specification updates and changes. Reports to Danielle Zoz.
Jeff Blair, CFO jblair@govdirect.com	Responsible for oversight of wire transfer, payment and order tracking. Reports to Danielle Zoz.



VisualPro 360 eCommerce

Information on user access, item search and details, and product ordering through the VisualPro 360 website appears in the following subsections.



Product Specifications, Pricing, and Configuration Aids

Products specifications and pricing for Panasonic items are available on their respective category and product pages. For configuration aids, we have two on each product page; users can select configuration options to be added to a base model, for example, as shown below:

(Upper:WLAN/Lower:Selectable), No Drive, 3 Year Toughbook Preferred Warranty

i5-3320M 2.60GHz
Configuration Includes - Windows 7 Professional, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi 4/8/16n, TPM, Bluetooth, Dual Pass (Upper:WLAN/Lower:Selectable), No Drive, 3 Year Toughbook Preferred Warranty

i5-3360M 2.80GHz
Configuration Includes - Windows 7 Professional, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi 4/8/16n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WLAN/Lower:Selectable), No Drive, 3 Year Toughbook Preferred Warranty



Broadband
Note: Makes unit a special order
No Integrated Broadband (+ 0.00)

Hard Drive
Upgrade to 128GB SSD - CF-WSD311211 (+ \$66)

Port Option
Note: Makes unit a special order
☒ Firewire (IEEE 1394a) (+ \$79.00)
☐ 2nd LAN (10/100 Ethernet Port RJ 45) (+ \$102.00)
☐ 5AK Modem (RJ-11) (+ \$93.00)

Keyboard
Note: Makes unit a special order
Standard Plastic Keyboard (+ 0.00)
Standard Plastic Keyboard (+ 0.00)
Emissive Plastic Backlit Keyboard (+ \$130.00)
Note: Makes unit a special order
☐ Fingerprint Scanner (+ \$135.00)
☐ GPS (Fast 3W) (+ \$350.00)
☐ SmartCard Reader (+ \$225.00)
☐ Webcam (+ \$140.00)

Warranty Options
Preferred Warranty 3 YR (+ 0.00)

Theft Services
No Theft Recovery Service (+ 0.00)

Search Functionality

Users can find specific models or part numbers by entering one or more item options into the system, allowing it to find the closest matches:

Configuration Options

CPU -- show all --

Display 15.4" WUXGA LCD

Operating System -- show all --

Hard Drive 128GB Solid State Drive

Memory (RAM) -- show all --

Wi-Fi -- show all --

Bluetooth -- show all --

Mobile Broadband (WWAN) -- show all --

SmartCard Reader -- show all --

Fingerprint Reader -- show all --

Professional Services -- show all --

clear all submit

Configuration Results (print) Sort by: Lowest Price

Model Number: **7-32VATCTM** MSRP: **\$3,769**

Description: Windows 7 Professional, Intel Core i5-3360M 2.80GHz, 15.4" WUXGA LCD, 128GB Solid State Drive, 4GB, ATI Discrete Graphics, Wi-Fi, Bluetooth, Insertable SmartCard Reader, DVD Super MULTI Drive, TPM 1.2, Toughbook Preferred



Search results point users to matching product pages. Alternatively, users can conduct searches on specific part numbers to find items directly.

Advanced Search | Search Results

Home » Advanced Search » Search Results

Displaying 1 to 1 (of 1 products)

CF-52VA1CY1M
Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, ATI Discrete Graphics, CF-52VA1CY1M, Multi-drive, Toughbook Preferred

\$3,505.00 - Toughbook 52

[Learn More](#) [Add to Cart](#)

Displaying 1 to 1 (of 1 products)

[Back](#)

Payment Methods
VISA, MasterCard, American Express, Discover

Shipping Information
Please review our [shipping and billing policies](#) page, please contact us if you have any questions.

Company Information
TOUGHBOOK

CF-52VA1CY1M | Search

CF-52VA1CY1M 207-3168

Online Ordering Capability

The VisualPro 360 system supports online ordering with multiple ship-to addresses.

Presently users may store up to five (5) separate shipping addresses.

Home » My Account » Address Book

Primary Address

This address is used as the pre-selected shipping and billing address for orders placed on this store.
This address is also used as the base for product and service tax calculations.

Primary Address Rapid Access
Chad Winings
2740 Jade Circle
Shakopee, MN 55379
United States
952-212-6666

Address Book Entries

Chad Winings (primary address) [Edit](#) [Delete](#)

Rapid Access
Chad Winings
[Redacted]
United States

Chad Winings [Edit](#) [Delete](#)

Chad Winings
[Redacted]
United States

dsaif dsaifdf [Edit](#) [Delete](#)

dsaif dsaifdf
565656 testing
Houston, TX 77001
United States

YA Address Checking Tax [Edit](#) [Delete](#)

YA Address Checking Tax
2601 Geo. Washington Mem. Hwy
Yorktown, VA 23692
United States

Note: A maximum of 5 address book entries allowed.

[Back](#) [Add Address](#)

Welcome to your Rapid Access account control panel, our number one goal is your complete satisfaction, should you have any problems or if you need assistance please [Contact Us](#) so we can help.

Rapid Access
Sales Department Support Staff

[Overview](#)
[Edit Account Information](#)
[Order History](#)
[Address Book](#)
[Edit Account Password](#)
[Newsletter Subscriptions](#)
[Product Notifications](#)

Service Options / Service Agreements

Service options will be offered with the purchase of the device, as applicable.




☐ GPS (Fast 2W) (+ \$350.00)
 ☐ SmartCard Reader (+ \$225.00)
 ☐ Webcam (+ \$140.00)

Warranty Options

Preferred Warranty 3 YR (+ 0.00)
 Preferred Warranty 3 YR (+ 0.00)
 Extend Warranty 4 YR (+ \$250.00)
 Extend Warranty 5 YR (+ \$420.00)
 Protection Plus (Accidental) 3 YR (+ \$250.00)
 Protection Plus (Includes Ext 4 YR) 4 YR (+ \$620.00)
 Protection Plus (Includes Ext 5 YR) 5 YR (+ \$840.00)

Accessories

Note: May be shipped separately

☐ Extra AC Adapter (unit ships with 1) - CF-AA5713AM (+ \$73.00)
 ☐ Extra Stylus Pen (Unit comes with 1) - CF-VNP009U (+ \$10.00)
 ☐ DVD Multi Drive - CF-VDM311U (+ \$311.00)
 ☐ Desktop Port Replicator - CF-VBR311U (+ \$310.00)
 ☐ Auto/Car Adapter - CF-LHDDC120 (+ \$118.00)
 ☐ Toughmate Carrying Case - TBCCOMRW-P (+ \$95.00)
 ☐ Sling Carry Case - TBC31CASE-P (+ \$81.00)

Software

Note: May be shipped separately

☐ Microsoft Office Home and Student (Medialess - License to Download) Includes Word, Excel, PowerPoint and OneNote (+ \$149.99)
 ☐ Microsoft Office Home and Business (Medialess - License to Download) Includes Word, Excel, PowerPoint, OneNote and Outlook (+ \$279.99)
 ☐ Microsoft Office Professional (Medialess - License to Download) Includes Word, Excel, PowerPoint, OneNote, Outlook, Access and Publisher (+ \$499.99)
 ☐ Kaspersky Anti-Virus (+ \$49.95)
 ☐ avast! Pro Antivirus (Medialess - License to Download) (+ \$49.95)
 ☐ McAfee Antivirus Plus (+ \$49.95)

Current Configuration Cost - **\$3,607.00**

Quantity:

We will also offer standalone services that can be purchased after the sale of the device.

increase uptime for enhanced productivity--just part of the Panasonic total mobile computing solution made possible by the tough team behind the machine.

Displaying 1 to 5 (of 5 products)



Customer Branding Badge

A durable version of an organization's logo can be applied to the outer case of a Toughbook mobile computer to increase brand awareness and reduce the likelihood of theft.

\$47.00

Learn More



Data Protection Service

Allows organizations to track, locate and report the activities of any Toughbook computer, including those that are missing, stolen or that have been transferred to another user.

\$80.00

Learn More



Field Consulting Service

Offered through an expert team of Technical Field Managers when an organization requires additional technical training, support, troubleshooting and problem resolution.

\$1,200.00

Learn More



Hot Swap Management

Customer-owned replacement Toughbook computers are stored at Panasonic's National Service Center and shipped to users who have units that need service.

\$110.00

Learn More



On-site Service

Reduces downtime and increases productivity by repairing Toughbook laptops at the users' work locations.

\$175.00

Learn More

SOLUTIONS FOR BUSINESS

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Site / Service Contact Information

At present, all calls pertaining to order placement, service concerns (warranty and maintenance), problem reporting, and billing concerns are addressed by VisualPro 360 Operations Manager, Mr. Russ Ronsenquist. We have also two representatives who handle inquiries about our eCommerce site, answering questions and helping with order placement as needed. They also contact buyers and review orders with them if they have any post-purchase questions.

Purchase Order Tracking

All order tracking is available in each user's order history upon logging in:

Order History	Date Purchased	Products	Order Cost	Order Status
Order #8064 - View	Wednesday 12 June, 2013	1	\$2,529.00	Canceled
Order #7592 - View	Monday 11 February, 2013	1	\$2,586.00	Shipped
Order #6371 - View	Tuesday 15 May, 2012	2	\$626.74	Canceled
Order #6033 - View	Monday 27 February, 2012	1	\$1,607.00	Canceled
Order #6032 - View	Monday 27 February, 2012	1	\$2,529.00	Canceled
Order #6031 - View	Monday 27 February, 2012	1	\$130.00	Canceled
Order #6009 - View	Wednesday 22 February, 2012	2	\$5,908.00	Canceled
Order #5864 - View	Wednesday 18 January, 2012	3	\$8,021.95	Canceled
Order #5608 - View	Wednesday 09 November, 2011	1	\$1,886.00	Canceled
Order #5051 - View	Wednesday 29 June, 2011	1	\$6,184.94	Canceled

Displaying 1 to 10 (of 92 orders) Result Pages: [1](#) [2](#) [3](#) [4](#) [5](#) [6](#) [7](#) [8](#) [9](#) [10](#) [Next >>](#)

[Back](#)

Environmental Certification / Information

Each product page has a Certifications tab that includes any certifications the product has, as well as certification details and ways to obtain more information.



Fully Rugged **MIL-STD-810G** and **IP65 Certified**. 13.1" LCD. Mobile broadband ready. Optional Gobi WWAN.

[Overview](#) [Certifications](#) [Full Specs](#) [Documents](#) [Images](#) [Videos](#)

Environmental Certifications

ENERGY STAR Qualification

ENERGY STAR, a joint program between the U.S. Environmental Protection Agency and U.S. Department of Energy, offers voluntary qualification for products that are energy efficient. The ENERGY STAR program sets high standards designed to save energy, save money and help protect the environment for future generations. Panasonic is one of more than 7,000 organizations that have become ENERGY STAR partners, all working to improve the energy efficiency of products, homes and businesses. Panasonic's commitment to ENERGY STAR initiatives and other environmental programs have resulted in all Toughbook computers receiving the ENERGY STAR 5.0 qualification.



ENERGY STAR 5.0 for computers rates the efficiency bar dramatically. ENERGY STAR 5.0 establishes efficiency requirements for all modes of a computer's operation, which ensures energy savings when a computer is active and running basic applications, as well as in low power modes. Qualifying computers must also include an internal power supply that is at least 80 percent efficient. Only the most energy-efficient products, including all Toughbook computers have qualified for the new specification. ENERGY STAR estimates that these new requirements can save \$1.8 billion in energy costs over the next five years and prevent greenhouse gas releases equal to the annual emissions of 2.7 million vehicles.

EPEAT Certification

EPEAT is an easy-to-use, online tool to help purchasers in the public and private sectors evaluate, compare and select desktop computers, laptops and monitors based on their environmental attributes. EPEAT also provides a clear and consistent set of performance criteria for the design of products, and provides an opportunity for manufacturers to secure market recognition for their efforts to reduce the environmental impact of its products.



EPEAT evaluates electronic products according to three tiers of environmental performance: Bronze, Silver and Gold. There are 51 total environmental criteria: 23 required criteria and 28 optional criteria. A Bronze-rated product meets all 23 required criteria. A Silver-rated product meets all 23 required criteria plus at least 50% of the optional criteria. A Gold-rated product meets all 23 required criteria and at least 75% of the optional criteria. All Toughbook computer models are either gold- or silver-rated, ensuring the highest level of environmental performance.

[Learn more about Panasonic EPEAT certifications](#)

ISO Certification

Since 1991, all Panasonic manufacturing plants worldwide including the factory in Kobe, Japan where Toughbook mobile computers are madeTM have achieved ISO 14001 registration and implemented the ISO 14001 Environmental Management System. The Kobe factory has also been certified for ISO 9001, an international standard for quality management systems that enhance product quality assurance and customer satisfaction.



International Organization for Standardization (ISO) is an international federation promoting the development of international manufacturing, trade, and communication standards. ISO 14000, a series of standards, provides the framework for managing the environmental impacts of an organization.

The ISO 14001 International standard established a systematic approach that organizations can use to minimize or prevent environmental impacts and risks. This approach, known as an Environmental Management System or EMS, requires the organization to establish an environmental control policy, educate

The Certifications tab also lists out General (non-environmental) certifications such as Section 508 and MIL-STD standards compliance.

International Organization for Standardization (ISO) is an international federation promoting the development of international manufacturing, trade, and communication standards. ISO 14000, a series of standards, provides the framework for managing the environmental impacts of an organization.

The ISO 14001 International standard established a systematic approach that organizations can use to minimize or prevent environmental impacts and risks. This approach, known as an Environmental Management System or EMS, requires the organization to establish an environmental control policy, educate employees about procedures and continually monitor environmental performance.

RoHS Compliance

Toughbook mobile computers comply with regulations that restrict the use of certain hazardous substances in electrical and electronic equipment sold in European markets. The European Union's Restriction of Hazardous Substances (RoHS) directive bans lead and five other hazardous substances from manufacturing processes. For manufacturers of electronic equipment, the main impact of RoHS is that only lead-free products can be sold in Europe. Panasonic has therefore shifted to lead-free solder. By selling RoHS-compliant Toughbook computers in all countries, not just Europe, Panasonic helps eliminate hazardous electronic waste materials from landfills and waste dumps around the world.



General Certifications

Section 508 Standards

Section 508 was enacted to eliminate barriers in information technology, to make available new opportunities for people with disabilities, and to encourage development of technologies that will help achieve these goals. Electronic and information technology procured by Federal agencies must meet Section 508 requirements for accessibility.



Toughbook mobile computers have long been designed and manufactured with access-friendly features, such as touchscreens and the ability to be mounted on wheelchairs. In addition, Panasonic works closely with Microsoft to ensure that Toughbook computers can take full advantage of the accessibility features built into Windows. Panasonic continually endeavors to make all its products more accessible to, and usable by, individuals with disabilities. In fact, Panasonic worked with ITIC (Information Technology Industry Council) in developing the Section 508 "Buy Accessible" template, and also actively participates in the GSA (General Services Administration) sponsored Accessibility Forum.

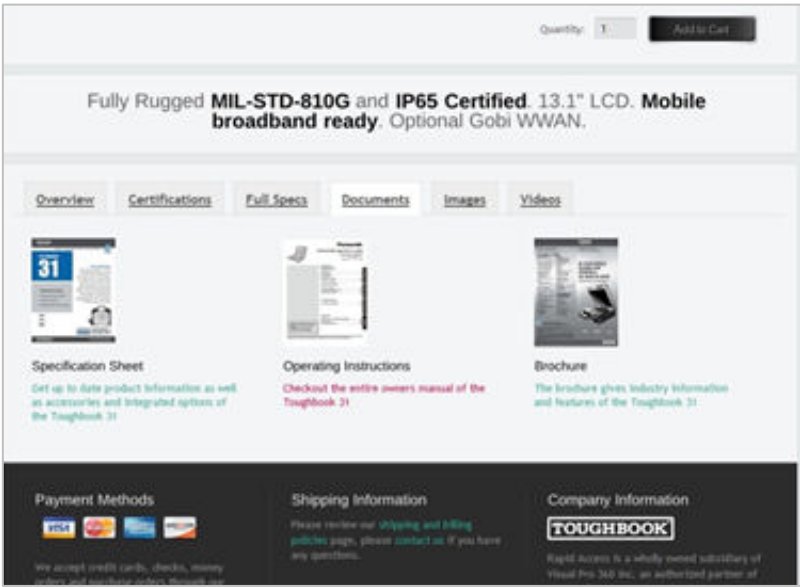
[View the Section 508 statement and chart.](#)

MIL-STD Certifications

MIL-STD-810G



Further, each product page also contains a Documents tab, where the product manual for each item resides. Users may use manuals to learn how to access the accessibility options of the item(s) in question.



Customization of the Site to Address WSCA Requirements

A customized version of the Vision Pro 360 e-commerce site could require users to log in in order to view anything, or it could allow the viewing of items and prices in a “private” mode that disables cookie tracking (for example). Regardless of private or public login, the following variables will be tracked: Purchasing, Order History, Invoice Printing, Order Status, Product Update Notifications, Tax Status, and any special pricing provided to the user.

- **Standalone Design:** The VisualPro 360 e-commerce site will be separate from our public online catalog and ordering systems, featuring only items and pricing that have been previously approved by WSCA-NASPO.
- **Payment Acceptance and Processing:** The site will take credit cards, purchase orders (pending approval), and mailed checks. If other payment vehicles are needed, the system can be customized to take others if WSCA deems it necessary.
- **System Maintenance:** At present, maintenance is required only for security testing or by request only; under contract, no set downtime would be required to perform maintenance on the system. There are no technical roadblocks or scheduling issues involved with running the site. The Master Agreement presents nothing difficult or unreasonably costly.



12. EMPLOYEE PURCHASE PROGRAM

WSCA/NASPO Requirement: *Employee purchase programs are within the scope of this procurement. If provided for by an Entity's Participating Addendum, the Contractor may offer discounted products, within the scope of the contract, to employees of that WSCA participating entity as Individual Liabile (IL) accounts ("Employee Purchase Program"). This may include, but not limited to Bring Your Own Devise (BYOD) programs. All terms and conditions, related to the Employee Purchase Program will be detailed in the entities Participating Addendum.*

Panasonic Response: Panasonic has, and will continue to support the Employee Purchase Programs under this contract for each State that chooses to include Employee Purchase Programs within their Participating Addendum. Employees will be eligible to purchase Panasonic products at the contract price / discounts under these agreements.



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Appendix A: Response Requirement Forms

A. RESPONSE REQUIREMENTS: BUSINESS

A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	PROPOSED BANDS. Responders may respond to any or all bands. Responder must identify the bands they will be proposing (check all that apply): ☐ Band 1: Desktop ☒ Band 2: Laptop ☒ Band 3: Tablet ☐ Band 4: Server ☐ Band 5: Storage ☒ Band 6: Ruggedized Devices Responder must verify they are a manufacturer of each band proposed and describe their manufacturing process and facilities.	M	YES ☒ NO ☐
2	MANUFACTURER VERIFICATION. The manufacturer's name shall appear on the computer equipment. The Contract Vendors shall provide the warranty service and maintenance for equipment on a Master Agreement. Describe proposed warranty in Section 3A6 in accordance to WSCA-NASPO warranty term.	M	YES ☒ NO ☐
3	THIRD PARTY PRODUCTS. Products offered may be manufactured by a third party; however, Contract Vendor must provide the warranty service and maintenance for all third party products on the Master Agreement. Contract Vendor may not offer another manufacture's product holding a Master Agreement without prior approval. Warranty documents for Products manufactured by a third party are preferred to be delivered to the Participating Entity with the Products. Contract Vendor can only offer third party products in a band they have been awarded. Describe proposed warranty in Section 3A6 in accordance to WSCA-NASPO warranty term.	M	YES ☒ NO ☐
4	PRODUCT RESTRICTIONS. Responder must agree to adhere to the restrictions in the Scope of Work throughout the life of the Master Agreement. Describe thoroughly how Contract Vendor will manage product restrictions for Participating States.	M	YES ☒ NO ☐



A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
5	MAINTAINING THE PRODUCT AND SERVICE SCHEDULE (PSS). Contract Vendors will develop and maintain an electronic Product and Service Schedule (PSS) which identifies a complete listing of all products and services included in the awarded Master Agreement as well as individual Participating State's PSS's. It is understood that manufacturer's pricing models will vary and final negotiation of how the PSS is presented will be finalized upon award. The PSS will be available for audit purposes and end users to verify pricing based on the minimum discounts with categorized exceptions provided off a designated base line price list. The minimum discounts with categorized exceptions and designated price list must be provided upon request. The PSS may contain the following information: • Band number • Category • Product Brand • Item number • Item description • List Price • Discount provided • Discounted price PSS is to be maintained as follows: 1. The PSS prices for Products and services will conform to the guaranteed minimum discount with categorized exception levels 2. The Contract Vendor may make model changes; add new Products, and Product upgrades or Services to the PSS. 3. The Contract Vendor agrees to delete obsolete and discontinued Products from the PSS 4. The Contract Vendor will work with each State to develop a satisfactory PSS reflecting the individual States restrictions. The state reserves the right to make PSS format changes throughout the life of the master agreement. Contract Vendor will request changes to the PSS utilizing an Action Request Form (ARF). A sample has been provided in the Section 6. This ARF will be finalized upon negotiations and reaffirms and tracks changes made to the Master Agreement. Changes may be made quarterly.	M	YES ☒ NO ☐
6	WARRANTY AND MAINTENANCE. The Contract Vendor shall ensure warranty service and maintenance for all equipment, including third party products provided. Describe in detail how the responder will secure		YES ☒ NO ☐



A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	warranty for all products and services. The Contract vendor agrees to facilitate the Manufacturer or Publisher warranty and maintenance of third party products furnished through the Master Agreement. Describe in detail how the responder will secure warranty for all products and services.	M	
7	LEASING. Individual Participating States and Participating Entities may enter in to lease agreements for the products covered in the Master Agreements resulting from the RFP, if they have the legal authority to enter into these types of agreements. The Participating Addendum by each State will identify if and how leasing agreement terms will be conducted.		YES ☒ NO ☐
8	DELIVERY. Delivery of ordered product should be completed within thirty (30) calendar days after receipt of an order, unless otherwise agreed to by the ordering agency.	M	YES ☒ NO ☐
9	FREIGHT. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price), to the address, receiving dock or warehouse as specified on the ordering agency's purchase order, In those situations in which the "deliver-to" address has no receiving dock or agents, the Contract Vendor must be able to deliver to the person specified on the PO without additional cost. If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance in order for the customer to determine if the additional cost will affect the decision to utilize the Contract Vendor.	M	YES ☒ NO ☐
10	VENDOR PERFORMANCE MEETING. An annual vendor performance meeting may be held each year with the WSCA-NASPO Sourcing Team. Participation by the Contract Vendor is mandatory. Historically vendor performance meetings have been held in the State of Minnesota.	M	YES ☒ NO ☐
11	AUDITING. Contract Vendors agree to audits, including but not limited to the Lead State or 3 rd party to ensure products sold, pricing and administrative fees are compliant with Master Agreement terms and conditions. Responders must describe: • how the responder regularly self audits the Master Agreement to ensure compliance • how an end user will be able to self audit to ensure quotes provided are at the discount off list price • how often the web pricing and invoicing is audited to insure contractual compliance. • reporting mechanisms available such as Invoice reports which will assist in State's ability to audit the Master Agreement through vendor supplied reporting tools. • how the responder ensures that States with multiple Master Agreements are monitored to ensure purchases are correctly booked with the correct Master Agreement.	M	YES ☒ NO ☐



A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
12	SELF AUDIT: Vendors are required to conduct at a minimum a quarterly self-audit, unless approved by the Lead State. The audit will sample a minimum of one tenth of one percent (.001) of orders with a maximum of 100 audits per quarter conducted. For example: Up to 1,000 sales = 1 audit; 10,000 sales = 10 audits; Up to 100,000 sales = 100 audits. This will be a random sample of orders and invoices and must include documentation of pricing. Summary findings are to be reported to Lead State with actions to correct documented findings.	M	YES ☒ NO ☐
13	PREFERENCE PROGRAMS. Describe experience and capacity to meet minority and women business enterprises and other local purchasing preferences that vary among potential Participating Entities, including but not limited to the use of these businesses in their partner relationships.		YES ☒ NO ☐
14	GEOGRAPHIC OFFERING. While the primary purpose of this solicitation is to select a Responders who can offer all products and services within a band for all Participating States, to encourage small business participation Responders are permitted to submit a proposal on more limited geographical areas. Clearly describe the geographical limits (e.g. by State name) if proposing a geographical area less than that of all Participating States. <u>Identify at least one State.</u> If a Proposer elects to submit a Proposal for a single State then the Proposer will be willing to supply the entire State. The option to grow the business to other States may be allowed upon approval of the WSCA-NASPO Management Board. The proposer will be evaluated on the same criteria as all other vendors and referred to the identified State for consideration of a Master Agreement.		YES ☒ NO ☐
15	MASTER AGREEMENT TERMINATION. Upon termination or expiration of the Master Agreement awarded from this RFP the following will occur: • All websites, on-line offering systems and Electronic Catalog functions supported and/or available as part of the Master Agreement will cease and be removed from public viewing access without redirecting to another website. • If approved by the Lead State, Customer data/user accounts acquired during the term of the Master Agreement shall be destroyed or returned to the State at the request of the Participating State's administrator unless required to maintain per audit. • No references to the Master Agreement shall be made on the Contract Vendor's commercial website without permission by the Lead State. • If approved by the Lead State, hard copy catalogs and promotional literature shall be destroyed or returned to the Participating State at the end of the Master Agreement term upon the request of the Participating State.		YES ☒ NO ☐



A	RESPONSE REQUIREMENTS: BUSINESS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
16	PREMIUM SAVINGS PACKAGE PROGRAM. Contract Vendors who participate in the PSP program commit to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals, as determined by the Participating Entities. Provide marketing plan of the PSP Program including leading with PSP Program and displaying prominently on websites to market aggressively to all States.		YES ☒ NO ☐ ☐ n/a for server storage vendors
17	PROMOTIONS. Contract Vendors are allowed to provide promotions for deeply discounted products based on their inventory and sales. Promotions will also provide increased savings to States. The Contract Vendors will be responsible to market these offers. Describe what kind of promotions will be available and how marketing will be conducted.		YES ☒ NO ☐



B. RESPONSE REQUIREMENTS: ENVIRONMENTAL

B	RESPONSE REQUIREMENTS: ENVIRONMENTAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	ENVIRONMENTALLY PREFERABLE PURCHASING COMMITMENT. Explain commitment to environmentally preferable purchase specifically in the areas below. a. End of life management: Include detailed information regarding takeback, recycling and trade in programs available b. Environmental solutions: Provide detail on how additional value is provided regarding environmental solutions such as selling refurbished/remanufactured toner and equipment. Outline how your company is willing to work with the State and the manufacturers to minimize impact on the environment. Specifically address: MATERIALS - manufacturer declaration on reduction / elimination of hazardous materials i.e.; mercury and lead. PRODUCT – In general how does the responder identify product longevity, percent of packaging and packing materials that are recycled/reusable, availability of replacement parts for life extension, cost, and complication to upgrade. CORPORATE – detail if company has in place regarding sell/procurement of refurbished/remanufactured products. c. Environmental certifications. Describe how certifications/registrations are identified on the website; as well as labels on equipment and/or packing list.		YES ☒ NO ☐
2	EPEAT REGISTRATION. Responder agrees that applicable products offered that have EPEAT Standards provided under the Master Agreements resulting from this RFP are to have achieved a minimum EPEAT Bronze registration.	M	YES ☒ NO ☐ n/a storage
3	TOTAL COST OF OWNERSHIP. Describe how your company can provide users information to assist in evaluating the Total Cost of Ownership in utilizing products. E.g. equipment that runs more efficiently, with less supplies, etc.		YES ☒ NO ☐
4	ENERGY STAR COMPLIANT PRODUCTS. Describe manufacturer commitment to EnergyStar Program.		YES ☒ NO ☐
5	ENVIRONMENTAL IMPROVEMENT PROGRAM. Describe Product environmental improvement program for products that have not yet received the applicable standards or certification. In addition, describe environmental efforts in each of the following areas: reduction/minimization/avoidance of the use of toxic and hazardous constituents (cadmium, chromium, mercury, and/or lead); compliance		YES ☒ NO ☐



B	RESPONSE REQUIREMENTS: ENVIRONMENTAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	with international directives such as the European Union's WEEE Directive on reduction of chlorinated plastics (PVC) and brominated flame retardants.		



C. RESPONSE REQUIREMENTS: QUALIFICATIONS

C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	COMPANY HISTORY. Responders must provide a brief history and description of their company detailing how they will support this Master Agreement: Facilities. Responders must indicate number and location of manufacturing plants, distribution outlets, and support centers, as appropriate. Provide information on facility production volume in Calendar Year 2012. Please indicate which facilities have been ISO 14001 certified. Personnel. Responders must include a map or other documentation that indicates by state the number and type of sales, support personnel, or other resources that are employed to service purchase orders and/or equipment for non-federal governmental customers. Organization. Responders must include an organization chart and a thorough narrative describing how the Master Agreement will be supported from senior management down to field technicians including the use of any wholly owned subsidiaries or subcontractors.	M	YES ☒ NO ☐
2	CONTRACT VENDOR RESPONSIBILITY. Contract Vendors shall be responsible for successful performance of the Master Agreement and also for the successful performance of any and all of their partners. The Contract Vendor is to be the sole point of contact as applicable by Master Agreement with regard to contractual matters, payment of any and all charges resulting from the purchase of the equipment and maintenance of the equipment for the term of the Master Agreement unless otherwise specified by a Participating State in a Participating Addendum and/or the Master Agreement. The Contract Vendor must be able to receive, process, and invoice orders unless the Participating State has agreed to assign these functions to a partner. The Contract Vendors will be responsible for compliance with requirements under the Master Agreement, even if requirements are delegated to partners. The Contract Vendors and partners must not in any way represent themselves in the name of the Lead State, WSCA-NASPO or Participating States.	M	YES ☒ NO ☐
3	PARTNER UTILIZATION. If utilizing partners, the Contract Vendor is responsible for the partners providing products and services, as well as warranty service and maintenance for equipment the partner provides.		YES ☒ NO ☐



C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	Each state represented by WSCA-NASPO that chooses to participate in this Master Agreement independently has the option of utilizing partners. Only partners approved by the Participating State may be deployed. The participating State will define the process to add and remove partners in their participating addendum. If partners are proposed, describe: • process to qualify partners and sales personnel to represent the product. • business relationship between partners and the manufacturer and services to be performed; for example, if partners will only be used for assistance in locating products/services; or if partners will be used to accept orders and payments (with the agreement of the Participating State). • how partners are certified • how partners are contractually bound to the Master Agreement terms and conditions; and • how partner sales will be accurately tracked and reported. • Remedy plan if the partner or sales personnel are not in compliance.		
4	EQUIPMENT AND SERVICES OVERVIEW. Describe ability to provide computer equipment and the services related to supporting the equipment. Include an overview of how the equipment is delivered and serviced. Thoroughly describe offerings and the ability to provide these services (not all services may be applicable to each band): • Warranty - Break Fix – Non-Warranty • Standard non customized Training • Installation/de-installation • Support • Migration • Asset Tagging • Staging/Deployment • Image loading • Image Consulting • System and Server Configuration • Rack and Stack Configuration • Maintenance • Custom service solutions	M	YES ☒ NO ☐



C	RESPONSE REQUIREMENTS: QUALIFICATIONS	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	• Asset Management • Recycling/disposal • Training and Certification • Other services available as allowed in the solicitation		
5	REFERENCES. Submit five (5) examples of current or previous states or other larger governmental entities and/or large educational institutions that have or are currently receiving similar products and services to those proposed by the Responder for this solicitation. List any contracts where the responder has been awarded a statewide price agreement for computer equipment by a central purchasing authority. These must be for Contracts that have been in place during the past three years. The information required in response to this specification should include the name and telephone number of the Contract Administrator, the dollar value of the Contract, plus the effective dates of the contract(s). The State reserves the right to contact these entities.	M	YES ☒ NO ☐
6	CUSTOMER SATISFACTION. Describe success in customer satisfaction. This could include current customer satisfaction statistics or survey results concerning the quality of the Products and services offered.		YES ☒ NO ☐



D. RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT

D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?						
1	ORDERING AND PAYMENT PROCESS. The ordering and payment process for Products or Services is to be defined in the Participating Addendum. This process may be unique to each State.		YES ☒ NO ☐						
2	SALES SUPPORT TRAINING. Detail how the responder will train sales staff and partners to ensure they are well versed in the terms and conditions of the WSCA-NASPO Master Agreement. Detail a remedy plan for sales staff and partners who do not comply with Master Agreement terms and conditions.	M	YES ☒ NO ☐						
3	CONTRACTING PERSONNEL. Responder must provide contracting personnel to assist states with the completing and processing Participating Addenda. Experience has shown that an adequate number of trained contracting personnel are key to the success of a Master Agreement. Detail how many personnel will be dedicated to provide support to States in securing Participating Addendums with contracting personnel who understand the cooperative purchasing concepts and challenges of signing participating addendums with States who have a variety of additional terms and conditions. Detail how the Contract personnel are chosen and provided training.	M	YES ☒ NO ☐						
4	PRIMARY ACCOUNT REPRESENTATIVE. Responders must provide a Primary Account Representative to work with the WSCA-NASPO Master Agreement Administrator on all aspects of the Master Agreement. This account representative is responsible for the performance of the Master Agreement and must provide timely response to all requests from WSCA-NASPO Master Agreement Administrator and Participating State. Detail how the account representative is chosen and provided training. <table border="1" data-bbox="289 1027 1339 1125"> <tr> <td>NAME:</td><td>Michelle Chapin, Senior Director, Contracts & Bids</td></tr> <tr> <td>TELEPHONE #:</td><td>(973) 303-7787</td></tr> <tr> <td>EMAIL ADDRESS:</td><td>Michelle.Chapin@us.panasonic.com</td></tr> </table>	NAME:	Michelle Chapin, Senior Director, Contracts & Bids	TELEPHONE #:	(973) 303-7787	EMAIL ADDRESS:	Michelle.Chapin@us.panasonic.com	M	YES ☒ NO ☐
NAME:	Michelle Chapin, Senior Director, Contracts & Bids								
TELEPHONE #:	(973) 303-7787								
EMAIL ADDRESS:	Michelle.Chapin@us.panasonic.com								
5	COMPLAINT RESOLUTION. Responders must thoroughly describe their procedures for addressing and resolving customer problems and complaints regarding service, equipment, or billing. Include timelines and escalation process.	M	YES ☒ NO ☐						
6	REPORTING. Describe how Contract Vendor adheres to reporting requirements as stated in the Terms and Conditions and ensure accurate reporting to each State. The goals of reporting include: 1) Summary Reporting to calculate Administrative Fees to WSCA-NASPO and as required by Participating Entities 2) Detailed Product Reporting to manage contract to WSCA-NASPO and as required by Participating Entities	M	YES ☒ NO ☐						



D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?						
	Participating States may require additional reporting requirements and will address through their Participating Addendum. Responders must identify below a primary contact responsible for providing the mandatory usage reports <table border="1" data-bbox="289 451 1339 548"> <tr> <td>NAME:</td> <td>Michelle Chapin, Senior Director, Contracts & Bids</td> </tr> <tr> <td>TELEPHONE #:</td> <td>(973) 303-7787</td> </tr> <tr> <td>EMAIL ADDRESS:</td> <td>Michelle.Chapin@us.panasonic.com</td> </tr> </table>	NAME:	Michelle Chapin, Senior Director, Contracts & Bids	TELEPHONE #:	(973) 303-7787	EMAIL ADDRESS:	Michelle.Chapin@us.panasonic.com		
NAME:	Michelle Chapin, Senior Director, Contracts & Bids								
TELEPHONE #:	(973) 303-7787								
EMAIL ADDRESS:	Michelle.Chapin@us.panasonic.com								
7	COMMERCIAL OFF THE SHELF AND OPERATING SYSTEM SOFTWARE. Upon request the Software License Agreement is to be presented to the ordering agency at the time of quote. Provide updated releases of licenses originally purchased through the entire contract term if applicable. Provide details regarding operating system and maintenance updates on products sold and detail process to communicate updates to users.	M	YES ☒ NO ☐						
8	WEBSITE. Describe commitment to maintaining a website in adherence to the items provided below. Contract Vendors shall develop and maintain a URL to a web site specific to the awarded Master Agreement that MAY provide: • Copy of Solicitation & Response • Signed Master Agreement • Signed Participating Addendums • Designated Baseline price list (MSRP, List, Education) • Product and Service Schedule (PSS) • Product specifications, pricing, and configuration aids for the major product categories proposed that can be used to obtain an on-line quote, • Online ordering capability with the ability to remember multiple ship to locations if applicable to product • Service options, service agreements • Contact information for order placement, service concerns (warranty and maintenance), problem reporting, and billing concerns • Sales representatives for participating entities • Purchase order tracking • Links to environmental certification, including but not limited to take-back/recycling programs, EPEAT, Energy Star, etc. • Information on accessibility and accessible products If elements of the website require a secure log-in, Responder to provide listing of item that would require a secure sign-in option e.g. reprinting of invoices, or purchase order tracking.	M	YES ☒ NO ☐						



D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	THE REQUESTED WCAG VPAT APPLIES TO THE RESPONDER'S WEBSITE TO BE OFFERED UNDER THE CONTRACT. Responder to provide completed VPAT forms found in the FORMS section of the RFP. The Master Agreement website shall offer twenty-four (24) hours per day, seven (7) days per week availability, except for regularly scheduled maintenance times. The website must be separate from the Contract Vendor's commercially available (i.e., public) on-line catalog and ordering systems. No other items or pricing may be shown on the website without written approval from the Lead State Within 30 calendar days of Master Agreement award, the Contract Vendor must provide a sample URL of the Master Agreement webpage to the Lead State for review and approval. The Lead State will review and determine acceptability of the website format and data. If the information is determined to be unacceptable or incorrect, the Contract Vendor will have 15 calendar days to provide revisions to the Lead State. Once the website is approved, the Contract Vendor may not make material changes to the website without notifying the Lead State and receiving written approval of the changes.		
9	EMARKETCENTER. The Contractor agrees to cooperate with WSCA-NASPO and SciQuest (and any authorized agent or successor entity to SciQuest) with uploading a hosted catalog or integrating a punchout site. Review the eMarket Center requirements provided on next page and confirm adherence.	M	YES ☒ NO ☐
10	IMPLEMENTATION PLAN AND MARKETING METHODOLOGY. Describe a thorough implementation rollout plan for the first year as part of the proposal. At a minimum, the response should include a description of the methodology (mailings, meetings, seminars, press releases, personal contacts) proposed, estimated dates and location of activities, including tasks to be performed and the timeframe for the completion of each task. Include sample rollout and follow-up marketing materials with their proposals. Responders are reminded that once a statewide participating addendum is in place, nearly every governmental entity, public school and university within the state may use the Contract Vendor's Master Agreement.		YES ☒ NO ☐
11	ECOMMERCE. Thoroughly describe the ability or commitment to accept and process purchase orders electronically, as well as online payment via a purchase card. The ability to provide electronic funds transfer and/or a seamless electronic interface to governmental accounting systems should be		YES ☒ NO ☐



D	RESPONSE REQUIREMENTS: CUSTOMER SUPPORT AND MASTER AGREEMENT MANAGEMENT	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	thoroughly described.		
12	EMPLOYEE PURCHASE PROGRAM: Employee purchase programs are within the scope of this procurement. If provided for by an Entity's Participating Addendum, the Contractor may offer discounted products, within the scope of the contract, to employees of that WSCA participating entity as Individual Liable (IL) accounts ("Employee Purchase Program"). This may include, but not limited to Bring Your Own Device (BYOD) programs. All terms and conditions, related to the Employee Purchase Program will be detailed in the entities Participating Addendum.		YES ☒ NO ☐



VPAT Forms (Web Content Accessibility Guidelines 2.0, Level AA)

GovDirect

Principle 1: Perceivable – information and user interface components must be presentable to users in ways they can perceive.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments (mandatory)
<i>Guideline 1.1 Text Alternatives: Provide text alternatives for any non-text content so that it can be changed into other forms people need, such as large print, braille, speech, symbols or simpler language.</i>				
1.1.1	Non-text Content: All non-text content that is presented to the user has a text alternative that serves the equivalent purpose, except for the situations listed below (Level A). • Controls, Input: If non-text content is a control or accepts user input, then it has a name that describes its purpose. (Refer to Guideline 4.1 for additional requirements for controls and content that accepts user input.) • Time-Based Media: If non-text content is time-based media, then text alternatives at least provide descriptive identification of the non-text content. (Refer to Guideline 1.2 for the additional requirements for media.) • Test: If non-text content is a test or exercise that would be invalid if presented in text, then text alternatives at least provide descriptive identification of the non-text content. • Sensory: If non-text content is primarily intended to create a specific sensory experience, then text alternatives at least provide descriptive identification of the non-text content. • CAPTCHA: If the purpose of non-text content is to confirm that content is being accessed by a person rather than a computer, then text alternatives that identify and describe the purpose of the non-text content are provided, and alternative forms of CAPTCHA using output modes for different types of sensory perception are provided to accommodate different disabilities. • Decorative, Formatting, Invisible: If non-text content is pure decoration, is used only for visual formatting, or is not presented to users, then it is implemented in a way that it can be ignored by assistive technology.	Yes	Yes	Alt tags are applied to all elements that are non-text content. Input elements and buttons will have alt or title attributes. CAPTCHA will be available using text and audio. CAPTCHA is only necessary when leaving reviews on products or sending a direct message from the contact form. Other forms of contacting us are available.



<i>Guideline 1.2 Time-based Media: Provide alternatives for time-based media.</i>				
1.2.1	Audio-only and Video-only (Prerecorded): For prerecorded audio-only and prerecorded video-only media, the following are true, except when the audio or video is a media alternative for text and is clearly labeled as such. (Level A): - Prerecorded Audio-only: An alternative for time-based media is provided that presents equivalent information for prerecorded audio-only content. - Prerecorded Video-only: Either an alternative for time-based media or an audio track is provided that presents equivalent information for prerecorded video-only content.	No		No Audio/Video content on web pages.
1.2.2	Captions (Prerecorded): Captions are provided for all prerecorded audio content in synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)	No		No Audio/Video content on web pages.
1.2.3	Audio Description or Media Alternative (Prerecorded): An alternative for time-based media or audio description of the prerecorded video content is provided for synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)	No		No Audio/Video content on web pages.
1.2.4	Captions (Live): Captions are provided for all live audio content in synchronized media. (Level AA)	No		No Audio/Video content on web pages.
1.2.5	Audio Description (Prerecorded): Audio description is provided for all prerecorded video content in synchronized media. (Level AA)	No		No Audio/Video content on web pages.
1.2.6	Sign Language (Prerecorded): Sign language interpretation is provided for all prerecorded audio content in synchronized media. (Level AAA)	N/A	N/A	N/A
1.2.7	Extended Audio Description (Prerecorded): Where pauses in foreground audio are insufficient to allow audio descriptions to convey the sense of the video, extended audio description is provided for all prerecorded video content in synchronized media. (Level AAA)	N/A	N/A	N/A
1.2.8	Media Alternative (Prerecorded): An alternative for time-based media is provided for all prerecorded synchronized media and for all prerecorded video-only media. (Level AAA)	N/A	N/A	N/A
1.2.9	Audio-only (Live): An alternative for time-based media that presents equivalent information for live audio-only content is provided. (Level AAA)	N/A	N/A	N/A
<i>Guideline 1.3 Adaptable: Create content that can be presented in different ways (for example simpler layout) without losing information or structure.</i>				
1.3.1	Info and Relationships: Information, structure, and relationships conveyed through presentation can be programmatically determined or are available in text. (Level A)	Yes	Yes	Larger headings, bold font, tabular rows and columns.
1.3.2	Meaningful Sequence: When the sequence in which content is presented affects its meaning, a correct reading sequence can be programmatically determined. (Level A)	Yes	Yes	Content reads from left to right and top to bottom. All products are placed in the same position on each page.



1.3.3	Sensory Characteristics: Instructions provided for understanding and operating content do not rely solely on sensory characteristics of components such as shape, size, visual location, orientation, or sound. (Level A)	Yes	Yes	Items will be identified by color and shape such as images of arrows next to links. When accepting information from users, the forms will incorporate arrow icons and labels to proceed and complete the forms.
<i>Guideline 1.4 Distinguishable: Make it easier for users to see and hear content including separating foreground from background.</i>				
1.4.1	Use of Color: Color is not used as the only visual means of conveying information, indicating an action, prompting a response, or distinguishing a visual element. (Level A)	Yes	Yes	Important prompts such as entering a non-matching address are conveyed by graying out the background and bringing a new window to the front. Required fields are highlighted with both red text and icons.
1.4.2	Audio Control: If any audio on a Web page plays automatically for more than 3 seconds, either a mechanism is available to pause or stop the audio, or a mechanism is available to control audio volume independently from the overall system volume level. (Level A)	No		No Audio content on web pages.
1.4.3	Contrast (Minimum): The visual presentation of text and images of text has a contrast ratio of at least 4.5:1, except for the following: (Level AA) • Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 3:1; • Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. • Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.	Yes	Yes	All text and image content will meet the minimum contrast ratio set forth by the accessibility requirements. Text will always be presented in a way that makes it readable to everyone regardless of their vision or contrast requirements.



1.4.4	Resize text: Except for captions and images of text, text can be resized without assistive technology up to 200 percent without loss of content or functionality. (Level AA)	Yes	Yes	A text accessibility section will be included to allow visitors to switch between 4 different text sizes in one click. Additionally visitors can resize the entire page with their browser. There would be no loss of content or functionality with either method.
1.4.5	Images of Text: If the technologies being used can achieve the visual presentation, text is used to convey information rather than images of text except for the following: (Level AA) • Customizable: The image of text can be visually customized to the user's requirements; • Essential: A particular presentation of text is essential to the information being conveyed.	Yes	Yes	All Images will have Alternative tags. Navigation items will have an icon and text to describe their destination.
1.4.6	Contrast (Enhanced): The visual presentation of text and images of text has a contrast ratio of at least 7:1, except for the following: (Level AAA) • Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 4.5:1; • Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. • Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.	N/A	N/A	N/A
1.4.7	Low or No Background Audio: For prerecorded audio-only content that (1) contains primarily speech in the foreground, (2) is not an audio CAPTCHA or audio logo, and (3) is not vocalization intended to be primarily musical expression such as singing or rapping, at least one of the following is true: (Level AAA) • No Background: The audio does not contain background sounds. • Turn Off: The background sounds can be turned off. • 20 dB: The background sounds are at least 20 decibels lower than the foreground speech content, with the exception of occasional sounds that last for only one or two seconds.	N/A	N/A	N/A



1.4.8	Visual Presentation: For the visual presentation of blocks of text, a mechanism is available to achieve the following: (Level AAA) • Foreground and background colors can be selected by the user. • Width is no more than 80 characters or glyphs (40 if CJK). • Text is not justified (aligned to both the left and the right margins). • Line spacing (leading) is at least space-and-a-half within paragraphs, and paragraph spacing is at least 1.5 times larger than the line spacing. • Text can be resized without assistive technology up to 200 percent in a way that does not require the user to scroll horizontally to read a line of text on a full-screen window.	N/A	N/A	N/A
1.4.9	Images of Text (No Exception): Images of text are only used for pure decoration or where a particular presentation of text is essential to the information being conveyed. (Level AAA)	N/A	N/A	N/A

Principle 2: Operable - User interface components and navigation must be operable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 2.1 Keyboard Accessible: Make all functionality available from a keyboard.</i>				
2.1.1	Keyboard: All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes, except where the underlying function requires input that depends on the path of the user's movement and not just the endpoints. (Level A)	Yes	Yes	Visitors can provide keystrokes and input even if the technology they are using does not contain a mouse or a native keyboard like a mobile phone. There will be no elements that require specific timings for individual keystrokes.
2.1.2	No Keyboard Trap: If keyboard focus can be moved to a component of the page using a keyboard interface, then focus can be moved away from that component using only a keyboard interface, and, if it requires more than unmodified arrow or tab keys or other standard exit methods, the user is advised of the method for moving focus away. (Level A)	Yes	Yes	All elements can be exited using the escape key. All other sections provide instructions describing the proper keystroke used to exit the applet prior to loading.
2.1.3	Keyboard (No Exception): All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes. (Level AAA)	N/A	N/A	N/A
<i>Guideline 2.2 Enough Time: Provide users enough time to read and use content.</i>				



2.2.1	Timing Adjustable: For each time limit that is set by the content, at least one of the following is true: (Level A) • Turn off: The user is allowed to turn off the time limit before encountering it; or • Adjust: The user is allowed to adjust the time limit before encountering it over a wide range that is at least ten times the length of the default setting; or • Extend: The user is warned before time expires and given at least 20 seconds to extend the time limit with a simple action (for example, "press the space bar"), and the user is allowed to extend the time limit at least ten times; or • Real-time Exception: The time limit is a required part of a real-time event (for example, an auction), and no alternative to the time limit is possible; or • Essential Exception: The time limit is essential and extending it would invalidate the activity; or • 20 Hour Exception: The time limit is longer than 20 hours.	No		
2.2.2	Pause, Stop, Hide: For moving, blinking, scrolling, or auto-updating information, all of the following are true: (Level A) • Moving, blinking, scrolling: For any moving, blinking or scrolling information that (1) starts automatically, (2) lasts more than five seconds, and (3) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it unless the movement, blinking, or scrolling is part of an activity where it is essential; and • Auto-updating: For any auto-updating information that (1) starts automatically and (2) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it or to control the frequency of the update unless the auto-updating is part of an activity where it is essential.	Yes	Yes	The home page will have a slideshow highlighting products that will start automatically, but have a start/stop, pause, next/last button to control the scrolling and movement.
2.2.3	No Timing: Timing is not an essential part of the event or activity presented by the content, except for non-interactive synchronized media and real-time events. (Level AAA)	N/A	N/A	N/A
2.2.4	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)	N/A	N/A	N/A
2.2.5	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)	N/A	N/A	N/A
<i>Guideline 2.3 Seizures: Do not design content in a way that is known to cause seizures.</i>				
2.3.1	Three Flashes or Below Threshold: Web pages do not contain anything that flashes more than three times in any one second period, or the flash is below the general flash and red flash thresholds. (Level A)	Yes	Yes	The web pages do not contain any flashes.
2.3.2	Three Flashes: Web pages do not contain anything that flashes more than three times in any one second period. (Level AAA)	N/A	N/A	N/A



Guideline 2.4 Navigable: Provide ways to help users navigate, find content, and determine where they are.				
2.4.1	Bypass Blocks: A mechanism is available to bypass blocks of content that are repeated on multiple Web pages. (Level A)	Yes	Yes	Each product section is broken down by category at the top to make navigating easier. Additionally for accessories there is a quick way to add products to the cart without clicking through to the product page and then clicking the add to cart button.
2.4.2	Page Titled: Web pages have titles that describe topic or purpose. (Level A)	Yes	Yes	The web pages have the company name along with the current page name and any additional product details included in the title.
2.4.3	Focus Order: If a Web page can be navigated sequentially and the navigation sequences affect meaning or operation, focusable components receive focus in an order that preserves meaning and operability. (Level A)	Yes	Yes	All sections that require user input are broken down and labeled specifically at the top of each page. For example, the checkout section has six steps with each step only appearing when the prior step is completed.
2.4.4	Link Purpose (In Context): The purpose of each link can be determined from the link text alone or from the link text together with its programmatically determined link context, except where the purpose of the link would be ambiguous to users in general. (Level A)	Yes	Yes	All navigational links provide a meaningful name to the visitors. Some links also contain text and an icon to convey the purpose.



2.4.5	Multiple Ways: More than one way is available to locate a Web page within a set of Web pages except where the Web Page is the result of, or a step in, a process. (Level AA)	Yes	Yes	The web page will contain a search mechanism for quickly locating products, along with links at the top of each page to quickly move between sections and different product categories.
2.4.6	Headings and Labels: Headings and labels describe topic or purpose. (Level AA)	Yes	Yes	Product pages each have sections highlighted with special headings such as the available options and specs of the product. All sections where we accept user input are clearly labeled with what is required.
2.4.7	Focus Visible: Any keyboard operable user interface has a mode of operation where the keyboard focus indicator is visible. (Level AA)	Yes	Yes	A vertical bar is displayed in fields that require users input. Text is also highlighted when it has been selected by the user.
2.4.8	Location: Information about the user's location within a set of Web pages is available. (Level AAA)	N/A	N/A	N/A
2.4.9	Link Purpose (Link Only): A mechanism is available to allow the purpose of each link to be identified from link text alone, except where the purpose of the link would be ambiguous to users in general. (Level AAA)	N/A	N/A	N/A
2.4.10	Section Headings: Section headings are used to organize the content. (Level AAA)	N/A	N/A	N/A



Principle 3: Understandable - Information and the operation of user interface must be understandable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 3.1 Readable: Make text content readable and understandable.</i>				
3.1.1	Language of Page: The default human language of each Web page can be programmatically determined. (Level A)	Yes	Yes	The language attribute on the html element will be set for each language that is selected.
3.1.2	Language of Parts: The human language of each passage or phrase in the content can be programmatically determined except for proper names, technical terms, words of indeterminate language, and words or phrases that have become part of the vernacular of the immediately surrounding text. (Level AA)	Yes	Yes	Alternative language links will be included to provide users the ability to view the site in different languages. The text of each link will be the name of the language, in that language.
3.1.3	Unusual Words: A mechanism is available for identifying specific definitions of words or phrases used in an unusual or restricted way, including idioms and jargon. (Level AAA)	N/A	N/A	N/A
3.1.4	Abbreviations: A mechanism for identifying the expanded form or meaning of abbreviations is available. (Level AAA)	N/A	N/A	N/A
3.1.5	Reading Level: When text requires reading ability more advanced than the lower secondary education level after removal of proper names and titles, supplemental content, or a version that does not require reading ability more advanced than the lower secondary education level, is available. (Level AAA)	N/A	N/A	N/A
3.1.6	Pronunciation: A mechanism is available for identifying specific pronunciation of words where meaning of the words, in context, is ambiguous without knowing the pronunciation. (Level AAA)	N/A	N/A	N/A
<i>Guideline 3.2 Predictable: Make Web pages appear and operate in predictable ways.</i>				
3.2.1	On Focus: When any component receives focus, it does not initiate a change of context. (Level A)	Yes	Yes	Using the keyboard or mouse to control elements on the web page does not move focus or cause a change of content.



3.2.2	On Input: Changing the setting of any user interface component does not automatically cause a change of context unless the user has been advised of the behavior before using the component. (Level A)	Yes	Yes	All input fields such as the checkout form are easily navigated. All fields are shown on the screen in steps. If the step is not complete, then no other steps are displayed to confuse the user.
3.2.3	Consistent Navigation: Navigational mechanisms that are repeated on multiple Web pages within a set of Web pages occur in the same relative order each time they are repeated, unless a change is initiated by the user. (Level AA)	Yes	Yes	All navigation elements are in the same place on each page. The search field is also available at the top of each page.
3.2.4	Consistent Identification: Components that have the same functionality within a set of Web pages are identified consistently. (Level AA)	Yes	Yes	All components operate the same on all pages. All product pages have the same sections unless the content is not available for that product.
3.2.5	Change on Request: Changes of context are initiated only by user request or a mechanism is available to turn off such changes. (Level AAA)	N/A	N/A	N/A
<i>Guideline 3.3 Input Assistance: Help users avoid and correct mistakes.</i>				



3.3.1	Error Identification: If an input error is automatically detected, the item that is in error is identified and the error is described to the user in text. (Level A)	Yes	Yes	Users are informed of errors by showing multiple cues. A colored bar above the section with text describing the error is displayed. Additionally a unique character is used next to the form fields that are missing input. Important prompts such as entering a non-matching address are conveyed by graying out the background and bringing a new window to the front.
3.3.2	Labels or Instructions: Labels or instructions are provided when content requires user input. (Level A)	Yes	Yes	All sections that require user input such as the user registration form and checkout form provide instructions for input to the user. Examples include birthdate format, and password requirements.
3.3.3	Error Suggestion: If an input error is automatically detected and suggestions for correction are known, then the suggestions are provided to the user, unless it would jeopardize the security or purpose of the content. (Level AA)	Yes	Yes	When a user submits the wrong format required for a field, a suggestion is included. An example would be a user entering the wrong month/year format for their credit card. We would provide them with the correct format of "MM/YY"



3.3.4	Error Prevention (Legal, Financial, Data): For Web pages that cause legal commitments or financial transactions for the user to occur, that modify or delete user-controllable data in data storage systems, or that submit user test responses, at least one of the following is true: (Level AA) • Reversible: Submissions are reversible. • Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. • Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.	Yes	Yes	Order confirmation is shown to users at the completion of each order, and via e-mail. Additionally, each user has the option to cancel the order. Along with controlling orders, users have the ability to control their user data such as address and login information.
3.3.5	Help: Context-sensitive help is available. (Level AAA)	N/A	N/A	N/A
3.3.6	Error Prevention (All): For Web pages that require the user to submit information, at least one of the following is true: (Level AAA) • Reversible: Submissions are reversible. • Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. • Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.	N/A	N/A	N/A

Principle 4: Robust - Content must be robust enough that it can be interpreted reliably by a wide variety of user agents, including assistive technologies.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 4.1 Compatible: Maximize compatibility with current and future user agents, including assistive technologies.</i>				
4.1.1	Parsing: In content implemented using markup languages, elements have complete start and end tags, elements are nested according to their specifications, elements do not contain duplicate attributes, and any IDs are unique, except where the specifications allow these features. (Level A)	Yes	Yes	All elements will have complete start and end tags so that they can be parsed correctly. All elements requiring specific attributes will be set.
4.1.2	Name, Role, Value: For all user interface components (including but not limited to: form elements, links and components generated by scripts), the name and role can be programmatically determined; states, properties, and values that can be set by the user can be programmatically set; and notification of changes to these items is available to user agents, including assistive technologies. (Level A)	Yes	Yes	All custom user interface components will meet all accessibility requirements defined.



CDW-G

Principle 1: Perceivable – information and user interface components must be presentable to users in ways they can perceive.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments (mandatory)
<i>Guideline 1.1 Text Alternatives: Provide text alternatives for any non-text content so that it can be changed into other forms people need, such as large print, braille, speech, symbols or simpler language.</i>				
1.1.1	Non-text Content: All non-text content that is presented to the user has a text alternative that serves the equivalent purpose, except for the situations listed below (Level A). • Controls, Input: If non-text content is a control or accepts user input, then it has a name that describes its purpose. (Refer to Guideline 4.1 for additional requirements for controls and content that accepts user input.) • Time-Based Media: If non-text content is time-based media, then text alternatives at least provide descriptive identification of the non-text content. (Refer to Guideline 1.2 for the additional requirements for media.) • Test: If non-text content is a test or exercise that would be invalid if presented in text, then text alternatives at least provide descriptive identification of the non-text content. • Sensory: If non-text content is primarily intended to create a specific sensory experience, then text alternatives at least provide descriptive identification of the non-text content. • CAPTCHA: If the purpose of non-text content is to confirm that content is being accessed by a person rather than a computer, then text alternatives that identify and describe the purpose of the non-text content are provided, and alternative forms of CAPTCHA using output modes for different types of sensory perception are provided to accommodate different disabilities. • Decorative, Formatting, Invisible: If non-text content is pure decoration, is used only for visual formatting, or is not presented to users, then it is implemented in a way that it can be ignored by assistive technology.	Yes	Yes	At this time CDW.com and CDWG.com meet the requirements for text alternatives. The notable item on the excluded list is CAPTCHA, which we do employ for verification means when password resets and lockouts occur.



<i>Guideline 1.2 Time-based Media: Provide alternatives for time-based media.</i>				
1.2.1	Audio-only and Video-only (Prerecorded): For prerecorded audio-only and prerecorded video-only media, the following are true, except when the audio or video is a media alternative for text and is clearly labeled as such (Level A): - Prerecorded Audio-only: An alternative for time-based media is provided that presents equivalent information for prerecorded audio-only content. - Prerecorded Video-only: Either an alternative for time-based media or an audio track is provided that presents equivalent information for prerecorded video-only content.	Yes	Yes	Our video content where applicable to the site has non audio and html based alternatives in place.
1.2.2	Captions (Prerecorded): Captions are provided for all prerecorded audio content in synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)	Yes	Yes	For sections 1.2.2-1.2.5 the CDW/CDWG sites do not employ audio content as a stand alone. Any Audio content has a video component as well and is clearly labeled.
1.2.3	Audio Description or Media Alternative (Prerecorded): An alternative for time-based media or audio description of the prerecorded video content is provided for synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)	Yes	Yes	Compliant
1.2.4	Captions (Live): Captions are provided for all live audio content in synchronized media. (Level AA)	Yes	Yes	Compliant
1.2.5	Audio Description (Prerecorded): Audio description is provided for all prerecorded video content in synchronized media. (Level AA)	No	Yes	Compliant: N/A content types not included in website
1.2.6	Sign Language (Prerecorded): Sign language interpretation is provided for all prerecorded audio content in synchronized media. (Level AAA)	N/A	N/A	N/A
1.2.7	Extended Audio Description (Prerecorded): Where pauses in foreground audio are insufficient to allow audio descriptions to convey the sense of the video, extended audio description is provided for all prerecorded video content in synchronized media. (Level AAA)	N/A	N/A	N/A
1.2.8	Media Alternative (Prerecorded): An alternative for time-based media is provided for all prerecorded synchronized media and for all prerecorded video-only media. (Level AAA)	N/A	N/A	N/A
1.2.9	Audio-only (Live): An alternative for time-based media that presents equivalent information for live audio-only content is provided. (Level AAA)	N/A	N/A	N/A

<i>Guideline 1.3 Adaptable: Create content that can be presented in different ways (for example simpler layout) without losing information or structure.</i>				
1.3.1	Info and Relationships: Information, structure, and relationships conveyed through presentation can be programmatically determined or are available in text. (Level A)	Yes	Yes	Compliant
1.3.2	Meaningful Sequence: When the sequence in which content is presented affects its meaning, a correct reading sequence can be programmatically determined. (Level A)	Yes	Yes	Compliant



1.3.3	Sensory Characteristics: Instructions provided for understanding and operating content do not rely solely on sensory characteristics of components such as shape, size, visual location, orientation, or sound. (Level A)	Yes	Yes	Compliant
<i>Guideline 1.4 Distinguishable: Make it easier for users to see and hear content including separating foreground from background.</i>				
1.4.1	Use of Color: Color is not used as the only visual means of conveying information, indicating an action, prompting a response, or distinguishing a visual element. (Level A)	Yes	Yes	Compliant
1.4.2	Audio Control: If any audio on a Web page plays automatically for more than 3 seconds, either a mechanism is available to pause or stop the audio, or a mechanism is available to control audio volume independently from the overall system volume level. (Level A)	No	No	
1.4.3	Contrast (Minimum): The visual presentation of text and images of text has a contrast ratio of at least 4.5:1, except for the following: (Level AA) - Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 3:1; - Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. - Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.	Yes	Yes	Compliant
1.4.4	Resize text: Except for captions and images of text, text can be resized without assistive technology up to 200 percent without loss of content or functionality. (Level AA)	Yes	Yes	You can go to 400% and still navigate
1.4.5	Images of Text: If the technologies being used can achieve the visual presentation, text is used to convey information rather than images of text except for the following: (Level AA) - Customizable: The image of text can be visually customized to the user's requirements; - Essential: A particular presentation of text is essential to the information being conveyed.	Yes	Yes	
1.4.6	Contrast (Enhanced): The visual presentation of text and images of text has a contrast ratio of at least 7:1, except for the following: (Level AAA) - Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 4.5:1; - Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. - Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.	N/A	N/A	N/A
1.4.7	Low or No Background Audio: For prerecorded audio-only content that (1) contains primarily speech in the foreground, (2) is not an audio CAPTCHA or audio logo, and (3) is not vocalization intended to be primarily musical expression such as singing or rapping, at least one of the following is true: (Level AAA) - No Background: The audio does not contain background sounds. - Turn Off: The background sounds can be turned off. 20 dB: The background sounds are at least 20 decibels lower than the foreground speech content, with the exception of occasional sounds that last for only one or two seconds.	N/A	N/A	N/A



1.4.8	Visual Presentation: For the visual presentation of blocks of text, a mechanism is available to achieve the following: (Level AAA) • Foreground and background colors can be selected by the user. • Width is no more than 80 characters or glyphs (40 if CJK). • Text is not justified (aligned to both the left and the right margins). • Line spacing (leading) is at least space-and-a-half within paragraphs, and paragraph spacing is at least 1.5 times larger than the line spacing. • Text can be resized without assistive technology up to 200 percent in a way that does not require the user to scroll horizontally to read a line of text on a full-screen window.	N/A	N/A	N/A
1.4.9	Images of Text (No Exception): Images of text are only used for pure decoration or where a particular presentation of text is essential to the information being conveyed. (Level AAA)	N/A	N/A	N/A

Principle 2: Operable - User interface components and navigation must be operable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 2.1 Keyboard Accessible: Make all functionality available from a keyboard.</i>				
2.1.1	Keyboard: All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes, except where the underlying function requires input that depends on the path of the user's movement and not just the endpoints. (Level A)	Yes	Yes	
2.1.2	No Keyboard Trap: If keyboard focus can be moved to a component of the page using a keyboard interface, then focus can be moved away from that component using only a keyboard interface, and, if it requires more than unmodified arrow or tab keys or other standard exit methods, the user is advised of the method for moving focus away. (Level A)	Yes	Yes	
2.1.3	Keyboard (No Exception): All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes. (Level AAA)	N/A	N/A	N/A
<i>Guideline 2.2 Enough Time: Provide users enough time to read and use content.</i>				
2.2.1	Timing Adjustable: For each time limit that is set by the content, at least one of the following is true: (Level A) • Turn off: The user is allowed to turn off the time limit before encountering it; or • Adjust: The user is allowed to adjust the time limit before encountering it over a wide range that is at least ten times the length of the default setting; or • Extend: The user is warned before time expires and given at least 20 seconds to extend the time limit with a simple action (for example, "press the space bar"), and the user is allowed to extend the time limit at least ten times; or • Real-time Exception: The time limit is a required part of a real-time event (for example, an auction), and no alternative to the time limit is possible; or • Essential Exception: The time limit is essential and extending it would invalidate the activity; or • 20 Hour Exception: The time limit is longer than 20 hours.	No	No	There is no content or process on the site that is Time Driven and requires adjustment. Login to our site is valid for 90 minutes, prompting for the Username and Password (Just Password if Username checkbox is active) will occur after 90 minutes of inactivity



2.2.2	Pause, Stop, Hide: For moving, blinking, scrolling, or auto-updating information, all of the following are true: (Level A) - Moving, blinking, scrolling: For any moving, blinking or scrolling information that (1) starts automatically, (2) lasts more than five seconds, and (3) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it unless the movement, blinking, or scrolling is part of an activity where it is essential; and - Auto-updating: For any auto-updating information that (1) starts automatically and (2) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it or to control the frequency of the update unless the auto-updating is part of an activity where it is essential.	Yes	Yes	The Main Product and Promotions banner will update automatically but can be changed and stopped from updating manually
2.2.3	No Timing: Timing is not an essential part of the event or activity presented by the content, except for non-interactive synchronized media and real-time events. (Level AAA)	N/A	N/A	N/A
2.2.4	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)	N/A	N/A	N/A
2.2.5	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)	N/A	N/A	N/A
<i>Guideline 2.3 Seizures: Do not design content in a way that is known to cause seizures.</i>				
2.3.1	Three Flashes or Below Threshold: Web pages do not contain anything that flashes more than three times in any one second period, or the flash is below the general flash and red flash thresholds. (Level A)	Yes	Yes	Compliant
2.3.2	Three Flashes: Web pages do not contain anything that flashes more than three times in any one second period. (Level AAA)	N/A	N/A	N/A
<i>Guideline 2.4 Navigable: Provide ways to help users navigate, find content, and determine where they are.</i>				
2.4.1	Bypass Blocks: A mechanism is available to bypass blocks of content that are repeated on multiple Web pages. (Level A)	No	No	Not Applicable
2.4.2	Page Titled: Web pages have titles that describe topic or purpose. (Level A)	Yes	Yes	Compliant
2.4.3	Focus Order: If a Web page can be navigated sequentially and the navigation sequences affect meaning or operation, focusable components receive focus in an order that preserves meaning and operability. (Level A)	Yes	Yes	Compliant
2.4.4	Link Purpose (In Context): The purpose of each link can be determined from the link text alone or from the link text together with its programmatically determined link context, except where the purpose of the link would be ambiguous to users in general. (Level A)	Yes	Yes	Compliant
2.4.5	Multiple Ways: More than one way is available to locate a Web page within a set of Web pages except where the Web Page is the result of, or a step in, a process. (Level AA)	Yes	Yes	Compliant
2.4.6	Headings and Labels: Headings and labels describe topic or purpose. (Level AA)	Yes	Yes	Compliant
2.4.7	Focus Visible: Any keyboard operable user interface has a mode of operation where the keyboard focus indicator is visible. (Level AA)	Yes	Yes	Compliant
2.4.8	Location: Information about the user's location within a set of Web pages is available. (Level AAA)	N/A	N/A	N/A
2.4.9	Link Purpose (Link Only): A mechanism is available to allow the purpose of each link to be identified from link text alone, except where the purpose of the link would be ambiguous to users in general. (Level AAA)	N/A	N/A	N/A
2.4.10	Section Headings: Section headings are used to organize the content. (Level AAA)	N/A	N/A	N/A



Principle 3: Understandable - Information and the operation of user interface must be understandable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 3.1 Readable: Make text content readable and understandable.</i>				
3.1.1	Language of Page: The default human language of each Web page can be programmatically determined. (Level A)	Yes	Yes	Compliant
3.1.2	Language of Parts: The human language of each passage or phrase in the content can be programmatically determined except for proper names, technical terms, words of indeterminate language, and words or phrases that have become part of the vernacular of the immediately surrounding text. (Level AA)	Yes	Yes	Compliant
3.1.3	Unusual Words: A mechanism is available for identifying specific definitions of words or phrases used in an unusual or restricted way, including idioms and jargon. (Level AAA)	N/A	N/A	N/A
3.1.4	Abbreviations: A mechanism for identifying the expanded form or meaning of abbreviations is available. (Level AAA)	N/A	N/A	N/A
3.1.5	Reading Level: When text requires reading ability more advanced than the lower secondary education level after removal of proper names and titles, supplemental content, or a version that does not require reading ability more advanced than the lower secondary education level, is available. (Level AAA)	N/A	N/A	N/A
3.1.6	Pronunciation: A mechanism is available for identifying specific pronunciation of words where meaning of the words, in context, is ambiguous without knowing the pronunciation. (Level AAA)	N/A	N/A	N/A
<i>Guideline 3.2 Predictable: Make Web pages appear and operate in predictable ways.</i>				
3.2.1	On Focus: When any component receives focus, it does not initiate a change of context. (Level A)	Yes	Yes	Compliant
3.2.2	On Input: Changing the setting of any user interface component does not automatically cause a change of context unless the user has been advised of the behavior before using the component. (Level A)	Yes	Yes	Compliant
3.2.3	Consistent Navigation: Navigational mechanisms that are repeated on multiple Web pages within a set of Web pages occur in the same relative order each time they are repeated, unless a change is initiated by the user. (Level AA)	Yes	Yes	Compliant
3.2.4	Consistent Identification: Components that have the same functionality within a set of Web pages are identified consistently. (Level AA)	Yes	Yes	Compliant
3.2.5	Change on Request: Changes of context are initiated only by user request or a mechanism is available to turn off such changes. (Level AAA)	N/A	N/A	N/A
<i>Guideline 3.3 Input Assistance: Help users avoid and correct mistakes.</i>				
3.3.1	Error Identification: If an input error is automatically detected, the item that is in error is identified and the error is described to the user in text. (Level A)	Yes	Yes	Compliant
3.3.2	Labels or Instructions: Labels or instructions are provided when content requires user input. (Level A)	Yes	Yes	Compliant
3.3.3	Error Suggestion: If an input error is automatically detected and suggestions for correction are known, then the suggestions are provided to the user, unless it would jeopardize the security or purpose of the content. (Level AA)	Yes	Yes	Compliant



3.3.4	Error Prevention (Legal, Financial, Data): For Web pages that cause legal commitments or financial transactions for the user to occur, that modify or delete user-controllable data in data storage systems, or that submit user test responses, at least one of the following is true: (Level AA) - Reversible: Submissions are reversible. - Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. - Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.	Yes	Yes	Submissions are reversible, except for Order Placement. There are 4 overall purchase steps and a final review before Order Placement but the pages before order placement are reversible
3.3.5	Help: Context-sensitive help is available. (Level AAA)	N/A	N/A	N/A
3.3.6	Error Prevention (All): For Web pages that require the user to submit information, at least one of the following is true: (Level AAA) - Reversible: Submissions are reversible. - Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. - Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.	N/A	N/A	N/A

Principle 4: Robust - Content must be robust enough that it can be interpreted reliably by a wide variety of user agents, including assistive technologies.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 4.1 Compatible: Maximize compatibility with current and future user agents, including assistive technologies.</i>				
4.1.1	Parsing: In content implemented using markup languages, elements have complete start and end tags, elements are nested according to their specifications, elements do not contain duplicate attributes, and any IDs are unique, except where the specifications allow these features. (Level A)	Yes	Yes	Compliant
4.1.2	Name, Role, Value: For all user interface components (including but not limited to: form elements, links and components generated by scripts), the name and role can be programmatically determined; states, properties, and values that can be set by the user can be programmatically set; and notification of changes to these items is available to user agents, including assistive technologies. (Level A)	Yes	Yes	Compliant



Insight

Principle 1: Perceivable – information and user interface components must be presentable to users in ways they can perceive.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments (mandatory)
<i>Guideline 1.1 Text Alternatives: Provide text alternatives for any non-text content so that it can be changed into other forms people need, such as large print, braille, speech, symbols or simpler language.</i>				
1.1.1	Non-text Content: All non-text content that is presented to the user has a text alternative that serves the equivalent purpose, except for the situations listed below (Level A). • Controls, Input: If non-text content is a control or accepts user input, then it has a name that describes its purpose. (Refer to Guideline 4.1 for additional requirements for controls and content that accepts user input.) • Time-Based Media: If non-text content is time-based media, then text alternatives at least provide descriptive identification of the non-text content. (Refer to Guideline 1.2 for the additional requirements for media.) • Test: If non-text content is a test or exercise that would be invalid if presented in text, then text alternatives at least provide descriptive identification of the non-text content. • Sensory: If non-text content is primarily intended to create a specific sensory experience, then text alternatives at least provide descriptive identification of the non-text content. • CAPTCHA: If the purpose of non-text content is to confirm that content is being accessed by a person rather than a computer, then text alternatives that identify and describe the purpose of the non-text content are provided, and alternative forms of CAPTCHA using output modes for different types of sensory perception are provided to accommodate different disabilities. • Decorative, Formatting, Invisible: If non-text content is pure decoration, is used only for visual formatting, or is not presented to users, then it is implemented in a way that it can be ignored by assistive technology.	Yes	Yes	



<i>Guideline 1.2 Time-based Media: Provide alternatives for time-based media.</i>				
1.2.1	Audio-only and Video-only (Prerecorded): For prerecorded audio-only and prerecorded video-only media, the following are true, except when the audio or video is a media alternative for text and is clearly labeled as such. (Level A): - Prerecorded Audio-only: An alternative for time-based media is provided that presents equivalent information for prerecorded audio-only content. - Prerecorded Video-only: Either an alternative for time-based media or an audio track is provided that presents equivalent information for prerecorded video-only content.	No	N/A	No pre-recorded media is required to use the functionality on Insight.com.
1.2.2	Captions (Prerecorded): Captions are provided for all prerecorded audio content in synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)	No	N/A	Same as above.
1.2.3	Audio Description or Media Alternative (Prerecorded): An alternative for time-based media or audio description of the prerecorded video content is provided for synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)	No	N/A	Same as above.
1.2.4	Captions (Live): Captions are provided for all live audio content in synchronized media. (Level AA)	No	N/A	Same as above.
1.2.5	Audio Description (Prerecorded): Audio description is provided for all prerecorded video content in synchronized media. (Level AA)	No	N/A	Same as above.
1.2.6	Sign Language (Prerecorded): Sign language interpretation is provided for all prerecorded audio content in synchronized media. (Level AAA)	No	N/A	Same as above.
1.2.7	Extended Audio Description (Prerecorded): Where pauses in foreground audio are insufficient to allow audio descriptions to convey the sense of the video, extended audio description is provided for all prerecorded video content in synchronized media. (Level AAA)	No	N/A	Same as above.
1.2.8	Media Alternative (Prerecorded): An alternative for time-based media is provided for all prerecorded synchronized media and for all prerecorded video-only media. (Level AAA)	No	N/A	Same as above.
1.2.9	Audio-only (Live): An alternative for time-based media that presents equivalent information for live audio-only content is provided. (Level AAA)	No	N/A	Same as above.

<i>Guideline 1.3 Adaptable: Create content that can be presented in different ways (for example simpler layout) without losing information or structure.</i>				
1.3.1	Info and Relationships: Information, structure, and relationships conveyed through presentation can be programmatically determined or are available in text. (Level A)	Yes	No	Site does not support downgraded resolution.
1.3.2	Meaningful Sequence: When the sequence in which content is presented affects its meaning, a correct reading sequence can be programmatically determined. (Level A)	No	N/A	Does not apply
1.3.3	Sensory Characteristics: Instructions provided for understanding and operating content do not rely solely on sensory characteristics of components such as shape, size, visual location, orientation, or sound. (Level A)	Yes	Yes	
<i>Guideline 1.4 Distinguishable: Make it easier for users to see and hear content including separating foreground from background.</i>				
1.4.1	Use of Color: Color is not used as the only visual means of conveying information, indicating an action, prompting a response, or distinguishing a visual element. (Level A)	Yes	Yes	



1.4.2	Audio Control: If any audio on a Web page plays automatically for more than 3 seconds, either a mechanism is available to pause or stop the audio, or a mechanism is available to control audio volume independently from the overall system volume level. (Level A)	No	N/A	No automatic audio.
1.4.3	Contrast (Minimum): The visual presentation of text and images of text has a contrast ratio of at least 4.5:1, except for the following: (Level AA) • Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 3:1; • Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. • Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.	Yes	Yes	
1.4.4	Resize text: Except for captions and images of text, text can be resized without assistive technology up to 200 percent without loss of content or functionality. (Level AA)	Yes	Yes	
1.4.5	Images of Text: If the technologies being used can achieve the visual presentation, text is used to convey information rather than images of text except for the following: (Level AA) • Customizable: The image of text can be visually customized to the user's requirements; • Essential: A particular presentation of text is essential to the information being conveyed.	Yes	Yes	
1.4.6	Contrast (Enhanced): The visual presentation of text and images of text has a contrast ratio of at least 7:1, except for the following: (Level AAA) • Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 4.5:1; • Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. • Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.	Yes	Yes	
1.4.7	Low or No Background Audio: For prerecorded audio-only content that (1) contains primarily speech in the foreground, (2) is not an audio CAPTCHA or audio logo, and (3) is not vocalization intended to be primarily musical expression such as singing or rapping, at least one of the following is true: (Level AAA) • No Background: The audio does not contain background sounds. • Turn Off: The background sounds can be turned off. • 20 dB: The background sounds are at least 20 decibels lower than the foreground speech content, with the exception of occasional sounds that last for only one or two seconds.	No	N/A	No background audio.



1.4.8	Visual Presentation: For the visual presentation of blocks of text, a mechanism is available to achieve the following: (Level AAA) • Foreground and background colors can be selected by the user. • Width is no more than 80 characters or glyphs (40 if CJK). • Text is not justified (aligned to both the left and the right margins). • Line spacing (leading) is at least space-and-a-half within paragraphs, and paragraph spacing is at least 1.5 times larger than the line spacing. • Text can be resized without assistive technology up to 200 percent in a way that does not require the user to scroll horizontally to read a line of text on a full-screen window.	Yes	No	Users cannot manipulate colors. Resizing windows may cause characters to appear off sh
1.4.9	Images of Text (No Exception): Images of text are only used for pure decoration or where a particular presentation of text is essential to the information being conveyed. (Level AAA)	Yes	Yes	

Principle 2: Operable - User interface components and navigation must be operable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 2.1 Keyboard Accessible: Make all functionality available from a keyboard.</i>				
2.1.1	Keyboard: All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes, except where the underlying function requires input that depends on the path of the user's movement and not just the endpoints. (Level A)	Yes	Yes	
2.1.2	No Keyboard Trap: If keyboard focus can be moved to a component of the page using a keyboard interface, then focus can be moved away from that component using only a keyboard interface, and, if it requires more than unmodified arrow or tab keys or other standard exit methods, the user is advised of the method for moving focus away. (Level A)	Yes	Yes	
2.1.3	Keyboard (No Exception): All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes. (Level AAA)	Yes	Yes	
<i>Guideline 2.2 Enough Time: Provide users enough time to read and use content.</i>				
2.2.1	Timing Adjustable: For each time limit that is set by the content, at least one of the following is true: (Level A) • Turn off: The user is allowed to turn off the time limit before encountering it; or • Adjust: The user is allowed to adjust the time limit before encountering it over a wide range that is at least ten times the length of the default setting; or • Extend: The user is warned before time expires and given at least 20 seconds to extend the time limit with a simple action (for example, "press the space bar"), and the user is allowed to extend the time limit at least ten times; or • Real-time Exception: The time limit is a required part of a real-time event (for example, an auction), and no alternative to the time limit is possible; or • Essential Exception: The time limit is essential and extending it would invalidate the activity; or • 20 Hour Exception: The time limit is longer than 20 hours.	No	N/A	Does not apply.



2.2.2	Pause, Stop, Hide: For moving, blinking, scrolling, or auto-updating information, all of the following are true: (Level A) - Moving, blinking, scrolling: For any moving, blinking or scrolling information that (1) starts automatically, (2) lasts more than five seconds, and (3) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it unless the movement, blinking, or scrolling is part of an activity where it is essential; and - Auto-updating: For any auto-updating information that (1) starts automatically and (2) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it or to control the frequency of the update unless the auto-updating is part of an activity where it is essential.	Yes	Yes	
2.2.3	No Timing: Timing is not an essential part of the event or activity presented by the content, except for non-interactive synchronized media and real-time events. (Level AAA)	Yes	Yes	
2.2.4	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)	No	Yes	No "interruptions".
2.2.5	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)	No	Yes	No "interruptions".
<i>Guideline 2.3 Seizures: Do not design content in a way that is known to cause seizures.</i>				
2.3.1	Three Flashes or Below Threshold: Web pages do not contain anything that flashes more than three times in any one second period, or the flash is below the general flash and red flash thresholds. (Level A)	No	Yes	No flashing content.
2.3.2	Three Flashes: Web pages do not contain anything that flashes more than three times in any one second period. (Level AAA)	No	Yes	No flashing content.
<i>Guideline 2.4 Navigable: Provide ways to help users navigate, find content, and determine where they are.</i>				
2.4.1	Bypass Blocks: A mechanism is available to bypass blocks of content that are repeated on multiple Web pages. (Level A)	No	N/A	Not applicable.
2.4.2	Page Titled: Web pages have titles that describe topic or purpose. (Level A)	Yes	Yes	
2.4.3	Focus Order: If a Web page can be navigated sequentially and the navigation sequences affect meaning or operation, focusable components receive focus in an order that preserves meaning and operability. (Level A)	Yes	Yes	
2.4.4	Link Purpose (In Context): The purpose of each link can be determined from the link text alone or from the link text together with its programmatically determined link context, except where the purpose of the link would be ambiguous to users in general. (Level A)	Yes	Yes	
2.4.5	Multiple Ways: More than one way is available to locate a Web page within a set of Web pages except where the Web Page is the result of, or a step in, a process. (Level AA)	Yes	Yes	
2.4.6	Headings and Labels: Headings and labels describe topic or purpose. (Level AA)	Yes	Yes	
2.4.7	Focus Visible: Any keyboard operable user interface has a mode of operation where the keyboard focus indicator is visible. (Level AA)	Yes	Yes	
2.4.8	Location: Information about the user's location within a set of Web pages is available. (Level AAA)	Yes	Yes	
2.4.9	Link Purpose (Link Only): A mechanism is available to allow the purpose of each link to be identified from link text alone, except where the purpose of the link would be ambiguous to users in general. (Level AAA)	Yes	Yes	
2.4.10	Section Headings: Section headings are used to organize the content. (Level AAA)	Yes	Yes	



Principle 3: Understandable - Information and the operation of user interface must be understandable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 3.1 Readable: Make text content readable and understandable.</i>				
3.1.1	Language of Page: The default human language of each Web page can be programmatically determined. (Level A)	Yes	Yes	
3.1.2	Language of Parts: The human language of each passage or phrase in the content can be programmatically determined except for proper names, technical terms, words of indeterminate language, and words or phrases that have become part of the vernacular of the immediately surrounding text. (Level AA)	Yes	Yes	
3.1.3	Unusual Words: A mechanism is available for identifying specific definitions of words or phrases used in an unusual or restricted way, including idioms and jargon. (Level AAA)	Yes	Yes	
3.1.4	Abbreviations: A mechanism for identifying the expanded form or meaning of abbreviations is available. (Level AAA)	Yes	Yes	
3.1.5	Reading Level: When text requires reading ability more advanced than the lower secondary education level after removal of proper names and titles, supplemental content, or a version that does not require reading ability more advanced than the lower secondary education level, is available. (Level AAA)	Yes	Yes	
3.1.6	Pronunciation: A mechanism is available for identifying specific pronunciation of words where meaning of the words, in context, is ambiguous without knowing the pronunciation. (Level AAA)	Yes	Yes	
<i>Guideline 3.2 Predictable: Make Web pages appear and operate in predictable ways.</i>				
3.2.1	On Focus: When any component receives focus, it does not initiate a change of context. (Level A)	Yes	Yes	
3.2.2	On Input: Changing the setting of any user interface component does not automatically cause a change of context unless the user has been advised of the behavior before using the component. (Level A)	Yes	Yes	
3.2.3	Consistent Navigation: Navigational mechanisms that are repeated on multiple Web pages within a set of Web pages occur in the same relative order each time they are repeated, unless a change is initiated by the user. (Level AA)	Yes	Yes	
3.2.4	Consistent Identification: Components that have the same functionality within a set of Web pages are identified consistently. (Level AA)	Yes	Yes	
3.2.5	Change on Request: Changes of context are initiated only by user request or a mechanism is available to turn off such changes. (Level AAA)	Yes	Yes	
<i>Guideline 3.3 Input Assistance: Help users avoid and correct mistakes.</i>				
3.3.1	Error Identification: If an input error is automatically detected, the item that is in error is identified and the error is described to the user in text. (Level A)	Yes	Yes	
3.3.2	Labels or Instructions: Labels or instructions are provided when content requires user input. (Level A)	Yes	Yes	



3.3.3	Error Suggestion: If an input error is automatically detected and suggestions for correction are known, then the suggestions are provided to the user, unless it would jeopardize the security or purpose of the content. (Level AA)	Yes	No	Corrections are not offered at this time.
3.3.4	Error Prevention (Legal, Financial, Data): For Web pages that cause legal commitments or financial transactions for the user to occur, that modify or delete user-controllable data in data storage systems, or that submit user test responses, at least one of the following is true: (Level AA) - Reversible: Submissions are reversible. - Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. - Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.	Yes	Yes	
3.3.5	Help: Context-sensitive help is available. (Level AAA)	Yes	Yes	
3.3.6	Error Prevention (All): For Web pages that require the user to submit information, at least one of the following is true: (Level AAA) - Reversible: Submissions are reversible. - Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. - Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.	Yes	Yes	

Principle 4: Robust - Content must be robust enough that it can be interpreted reliably by a wide variety of user agents, including assistive technologies.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 4.1 Compatible: Maximize compatibility with current and future user agents, including assistive technologies.</i>				
4.1.1	Parsing: In content implemented using markup languages, elements have complete start and end tags, elements are nested according to their specifications, elements do not contain duplicate attributes, and any IDs are unique, except where the specifications allow these features. (Level A)	Yes	Yes	
4.1.2	Name, Role, Value: For all user interface components (including but not limited to: form elements, links and components generated by scripts), the name and role can be programmatically determined; states, properties, and values that can be set by the user can be programmatically set; and notification of changes to these items is available to user agents, including assistive technologies. (Level A)	Yes	Yes	



Principle 1: Perceivable – information and user interface components must be presentable to users in ways they can perceive.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments (mandatory)
<i>Guideline 1.1 Text Alternatives: Provide text alternatives for any non-text content so that it can be changed into other forms people need, such as large print, braille, speech, symbols or simpler language.</i>				
1.1.1	Non-text Content: All non-text content that is presented to the user has a text alternative that serves the equivalent purpose, except for the situations listed below (Level A). • Controls, Input: If non-text content is a control or accepts user input, then it has a name that describes its purpose. (Refer to Guideline 4.1 for additional requirements for controls and content that accepts user input.) • Time-Based Media: If non-text content is time-based media, then text alternatives at least provide descriptive identification of the non-text content. (Refer to Guideline 1.2 for the additional requirements for media.) • Test: If non-text content is a test or exercise that would be invalid if presented in text, then text alternatives at least provide descriptive identification of the non-text content. • Sensory: If non-text content is primarily intended to create a specific sensory experience, then text alternatives at least provide descriptive identification of the non-text content. • CAPTCHA: If the purpose of non-text content is to confirm that content is being accessed by a person rather than a computer, then text alternatives that identify and describe the purpose of the non-text content are provided, and alternative forms of CAPTCHA using output modes for different types of sensory perception are provided to accommodate different disabilities. • Decorative, Formatting, Invisible: If non-text content is pure decoration, is used only for visual formatting, or is not presented to users, then it is implemented in a way that it can be ignored by assistive technology.	Yes	Yes	Compliant



<i>Guideline 1.2 Time-based Media: Provide alternatives for time-based media.</i>				
1.2.1	Audio-only and Video-only (Prerecorded): For prerecorded audio-only and prerecorded video-only media, the following are true, except when the audio or video is a media alternative for text and is clearly labeled as such (Level A): - Prerecorded Audio-only: An alternative for time-based media is provided that presents equivalent information for prerecorded audio-only content. - Prerecorded Video-only: Either an alternative for time-based media or an audio track is provided that presents equivalent information for prerecorded video-only content.	No	Yes	Compliant: N/A – content types not included in website
1.2.2	Captions (Prerecorded): Captions are provided for all prerecorded audio content in synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)	No	Yes	Compliant: N/A – content types not included in website
1.2.3	Audio Description or Media Alternative (Prerecorded): An alternative for time-based media or audio description of the prerecorded video content is provided for synchronized media, except when the media is a media alternative for text and is clearly labeled as such. (Level A)	No	Yes	Compliant: N/A – content types not included in website
1.2.4	Captions (Live): Captions are provided for all live audio content in synchronized media. (Level AA)	No	Yes	Compliant: N/A – content types not included in website
1.2.5	Audio Description (Prerecorded): Audio description is provided for all prerecorded video content in synchronized media. (Level AA)	No	Yes	Compliant: N/A – content types not included in website
1.2.6	Sign Language (Prerecorded): Sign language interpretation is provided for all prerecorded audio content in synchronized media. (Level AAA)	N/A	N/A	N/A
1.2.7	Extended Audio Description (Prerecorded): Where pauses in foreground audio are insufficient to allow audio descriptions to convey the sense of the video, extended audio description is provided for all prerecorded video content in synchronized media. (Level AAA)	N/A	N/A	N/A
1.2.8	Media Alternative (Prerecorded): An alternative for time-based media is provided for all prerecorded synchronized media and for all prerecorded video-only media. (Level AAA)	N/A	N/A	N/A
1.2.9	Audio-only (Live): An alternative for time-based media that presents equivalent information for live audio-only content is provided. (Level AAA)	N/A	N/A	N/A
<i>Guideline 1.3 Adaptable: Create content that can be presented in different ways (for example simpler layout) without losing information or structure.</i>				
1.3.1	Info and Relationships: Information, structure, and relationships conveyed through presentation can be programmatically determined or are available in text. (Level A)	No	Yes	Compliant: N/A – content types not included in website
1.3.2	Meaningful Sequence: When the sequence in which content is presented affects its meaning, a correct reading sequence can be programmatically determined. (Level A)	No	Yes	Compliant: N/A – content types not included in website
1.3.3	Sensory Characteristics: Instructions provided for understanding and operating content do not rely solely on sensory characteristics of components such as shape, size, visual location, orientation, or sound. (Level A)	No	Yes	Compliant: N/A – content types not included in website
<i>Guideline 1.4 Distinguishable: Make it easier for users to see and hear content including separating foreground from background.</i>				
1.4.1	Use of Color: Color is not used as the only visual means of conveying information, indicating an action, prompting a response, or distinguishing a visual element. (Level A)	Yes	Yes	Compliant



1.4.2	Audio Control: If any audio on a Web page plays automatically for more than 3 seconds, either a mechanism is available to pause or stop the audio, or a mechanism is available to control audio volume independently from the overall system volume level. (Level A)	No	Yes	Compliant: N/A – content types not included in website
1.4.3	Contrast (Minimum): The visual presentation of text and images of text has a contrast ratio of at least 4.5:1, except for the following: (Level AA) • Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 3:1; • Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. • Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.	Yes	Yes	Compliant
1.4.4	Resize text: Except for captions and images of text, text can be resized without assistive technology up to 200 percent without loss of content or functionality. (Level AA)	Yes	Yes	Compliant
1.4.5	Images of Text: If the technologies being used can achieve the visual presentation, text is used to convey information rather than images of text except for the following: (Level AA) • Customizable: The image of text can be visually customized to the user's requirements; • Essential: A particular presentation of text is essential to the information being conveyed.	Yes	Yes	Compliant
1.4.6	Contrast (Enhanced): The visual presentation of text and images of text has a contrast ratio of at least 7:1, except for the following: (Level AAA) • Large Text: Large-scale text and images of large-scale text have a contrast ratio of at least 4.5:1; • Incidental: Text or images of text that are part of an inactive user interface component, that are pure decoration, that are not visible to anyone, or that are part of a picture that contains significant other visual content, have no contrast requirement. • Logotypes: Text that is part of a logo or brand name has no minimum contrast requirement.	N/A	N/A	N/A
1.4.7	Low or No Background Audio: For prerecorded audio-only content that (1) contains primarily speech in the foreground, (2) is not an audio CAPTCHA or audio logo, and (3) is not vocalization intended to be primarily musical expression such as singing or rapping, at least one of the following is true: (Level AAA) • No Background: The audio does not contain background sounds. • Turn Off: The background sounds can be turned off. • 20 dB: The background sounds are at least 20 decibels lower than the foreground speech content, with the exception of occasional sounds that last for only one or two seconds.	N/A	N/A	N/A



1.4.8	Visual Presentation: For the visual presentation of blocks of text, a mechanism is available to achieve the following: (Level AAA) • Foreground and background colors can be selected by the user. • Width is no more than 80 characters or glyphs (40 if CJK). • Text is not justified (aligned to both the left and the right margins). • Line spacing (leading) is at least space-and-a-half within paragraphs, and paragraph spacing is at least 1.5 times larger than the line spacing. • Text can be resized without assistive technology up to 200 percent in a way that does not require the user to scroll horizontally to read a line of text on a full-screen window.	N/A	N/A	N/A
1.4.9	Images of Text (No Exception): Images of text are only used for pure decoration or where a particular presentation of text is essential to the information being conveyed. (Level AAA)	N/A	N/A	N/A

Principle 2: Operable - User interface components and navigation must be operable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 2.1 Keyboard Accessible: Make all functionality available from a keyboard.</i>				
2.1.1	Keyboard: All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes, except where the underlying function requires input that depends on the path of the user's movement and not just the endpoints. (Level A)	Yes	Yes	Compliant
2.1.2	No Keyboard Trap: If keyboard focus can be moved to a component of the page using a keyboard interface, then focus can be moved away from that component using only a keyboard interface, and, if it requires more than unmodified arrow or tab keys or other standard exit methods, the user is advised of the method for moving focus away. (Level A)	Yes	Yes	Compliant
2.1.3	Keyboard (No Exception): All functionality of the content is operable through a keyboard interface without requiring specific timings for individual keystrokes. (Level AAA)	N/A	N/A	N/A
<i>Guideline 2.2 Enough Time: Provide users enough time to read and use content.</i>				
2.2.1	Timing Adjustable: For each time limit that is set by the content, at least one of the following is true: (Level A) • Turn off: The user is allowed to turn off the time limit before encountering it; or • Adjust: The user is allowed to adjust the time limit before encountering it over a wide range that is at least ten times the length of the default setting; or • Extend: The user is warned before time expires and given at least 20 seconds to extend the time limit with a simple action (for example, "press the space bar"), and the user is allowed to extend the time limit at least ten times; or • Real-time Exception: The time limit is a required part of a real-time event (for example, an auction), and no alternative to the time limit is possible; or • Essential Exception: The time limit is essential and extending it would invalidate the activity; or • 20 Hour Exception: The time limit is longer than 20 hours.	No	Yes	Compliant: N/A – timed content types not included in website



2.2.2	Pause, Stop, Hide: For moving, blinking, scrolling, or auto-updating information, all of the following are true: (Level A) - Moving, blinking, scrolling: For any moving, blinking or scrolling information that (1) starts automatically, (2) lasts more than five seconds, and (3) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it unless the movement, blinking, or scrolling is part of an activity where it is essential; and - Auto-updating: For any auto-updating information that (1) starts automatically and (2) is presented in parallel with other content, there is a mechanism for the user to pause, stop, or hide it or to control the frequency of the update unless the auto-updating is part of an activity where it is essential.	No	Yes	Compliant: N/A – timed content types not included in website
2.2.3	No Timing: Timing is not an essential part of the event or activity presented by the content, except for non-interactive synchronized media and real-time events. (Level AAA)	N/A	N/A	N/A
2.2.4	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)	N/A	N/A	N/A
2.2.5	Interruptions: Interruptions can be postponed or suppressed by the user, except interruptions involving an emergency. (Level AAA)	N/A	N/A	N/A
<i>Guideline 2.3 Seizures: Do not design content in a way that is known to cause seizures.</i>				
2.3.1	Three Flashes or Below Threshold: Web pages do not contain anything that flashes more than three times in any one second period, or the flash is below the general flash and red flash thresholds. (Level A)	Yes	Yes	Compliant
2.3.2	Three Flashes: Web pages do not contain anything that flashes more than three times in any one second period. (Level AAA)			
<i>Guideline 2.4 Navigable: Provide ways to help users navigate, find content, and determine where they are.</i>				
2.4.1	Bypass Blocks: A mechanism is available to bypass blocks of content that are repeated on multiple Web pages. (Level A)	No	Yes	Compliant: N/A – content types not included in website
2.4.2	Page Titled: Web pages have titles that describe topic or purpose. (Level A)	Yes	Yes	Compliant
2.4.3	Focus Order: If a Web page can be navigated sequentially and the navigation sequences affect meaning or operation, focusable components receive focus in an order that preserves meaning and operability. (Level A)	Yes	Yes	Compliant
2.4.4	Link Purpose (In Context): The purpose of each link can be determined from the link text alone or from the link text together with its programmatically determined link context, except where the purpose of the link would be ambiguous to users in general. (Level A)	Yes	Yes	Compliant
2.4.5	Multiple Ways: More than one way is available to locate a Web page within a set of Web pages except where the Web Page is the result of, or a step in, a process. (Level AA)	No	Yes	Compliant: N/A – content types not included in website
2.4.6	Headings and Labels: Headings and labels describe topic or purpose. (Level AA)	Yes	Yes	Compliant
2.4.7	Focus Visible: Any keyboard operable user interface has a mode of operation where the keyboard focus indicator is visible. (Level AA)	Yes	Yes	Compliant
2.4.8	Location: Information about the user's location within a set of Web pages is available. (Level AAA)	N/A	N/A	N/A
2.4.9	Link Purpose (Link Only): A mechanism is available to allow the purpose of each link to be identified from link text alone, except where the purpose of the link would be ambiguous to users in general. (Level AAA)	N/A	N/A	N/A



2.4.10	Section Headings: Section headings are used to organize the content. (Level AAA)			
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Principle 3: Understandable - Information and the operation of user interface must be understandable.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 3.1 Readable: Make text content readable and understandable.</i>				
3.1.1	Language of Page: The default human language of each Web page can be programmatically determined. (Level A)	Yes	Yes	Compliant
3.1.2	Language of Parts: The human language of each passage or phrase in the content can be programmatically determined except for proper names, technical terms, words of indeterminate language, and words or phrases that have become part of the vernacular of the immediately surrounding text. (Level AA)	Yes	Yes	Compliant
3.1.3	Unusual Words: A mechanism is available for identifying specific definitions of words or phrases used in an unusual or restricted way, including idioms and jargon. (Level AAA)	N/A	N/A	N/A
3.1.4	Abbreviations: A mechanism for identifying the expanded form or meaning of abbreviations is available. (Level AAA)	N/A	N/A	N/A
3.1.5	Reading Level: When text requires reading ability more advanced than the lower secondary education level after removal of proper names and titles, supplemental content, or a version that does not require reading ability more advanced than the lower secondary education level, is available. (Level AAA)	N/A	N/A	N/A
3.1.6	Pronunciation: A mechanism is available for identifying specific pronunciation of words where meaning of the words, in context, is ambiguous without knowing the pronunciation. (Level AAA)	N/A	N/A	N/A
<i>Guideline 3.2 Predictable: Make Web pages appear and operate in predictable ways.</i>				
3.2.1	On Focus: When any component receives focus, it does not initiate a change of context. (Level A)	Yes	Yes	Compliant
3.2.2	On Input: Changing the setting of any user interface component does not automatically cause a change of context unless the user has been advised of the behavior before using the component. (Level A)	Yes	Yes	Compliant
3.2.3	Consistent Navigation: Navigational mechanisms that are repeated on multiple Web pages within a set of Web pages occur in the same relative order each time they are repeated, unless a change is initiated by the user. (Level AA)	Yes	Yes	Compliant
3.2.4	Consistent Identification: Components that have the same functionality within a set of Web pages are identified consistently. (Level AA)	Yes	Yes	Compliant
3.2.5	Change on Request: Changes of context are initiated only by user request or a mechanism is available to turn off such changes. (Level AAA)	N/A	N/A	N/A
<i>Guideline 3.3 Input Assistance: Help users avoid and correct mistakes.</i>				
3.3.1	Error Identification: If an input error is automatically detected, the item that is in error is identified and the error is described to the user in text. (Level A)			Compliant: N/A
3.3.2	Labels or Instructions: Labels or instructions are provided when content requires user input. (Level A)			Compliant: N/A



3.3.3	Error Suggestion: If an input error is automatically detected and suggestions for correction are known, then the suggestions are provided to the user, unless it would jeopardize the security or purpose of the content. (Level AA)			Compliant: N/A
3.3.4	Error Prevention (Legal, Financial, Data): For Web pages that cause legal commitments or financial transactions for the user to occur, that modify or delete user-controllable data in data storage systems, or that submit user test responses, at least one of the following is true: (Level AA) - Reversible: Submissions are reversible. - Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. - Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.			Compliant: N/A
3.3.5	Help: Context-sensitive help is available. (Level AAA)	N/A	N/A	N/A
3.3.6	Error Prevention (All): For Web pages that require the user to submit information, at least one of the following is true: (Level AAA) - Reversible: Submissions are reversible. - Checked: Data entered by the user is checked for input errors and the user is provided an opportunity to correct them. - Confirmed: A mechanism is available for reviewing, confirming, and correcting information before finalizing the submission.	N/A	N/A	N/A

Principle 4: Robust - Content must be robust enough that it can be interpreted reliably by a wide variety of user agents, including assistive technologies.

Standard	Description	Apply Yes/No	Meets Yes/No	Comments
<i>Guideline 4.1 Compatible: Maximize compatibility with current and future user agents, including assistive technologies.</i>				
4.1.1	Parsing: In content implemented using markup languages, elements have complete start and end tags, elements are nested according to their specifications, elements do not contain duplicate attributes, and any IDs are unique, except where the specifications allow these features. (Level A)			Compliant: N/A
4.1.2	Name, Role, Value: For all user interface components (including but not limited to: form elements, links and components generated by scripts), the name and role can be programmatically determined; states, properties, and values that can be set by the user can be programmatically set; and notification of changes to these items is available to user agents, including assistive technologies. (Level A)			Compliant



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Appendix B: Public Relations Initiatives / Exposure

Panasonic System Communications Company of North America (PanasonicNA) Public Sector Coverage APRIL 2013 – SEPTEMBER 2013

APRIL 2013

- **JEMS, Hands On: Product Reviews from Street Crews**
April 2013, by Dominic Silvestro
<http://www.jems.com/article/hands/hands-april-2013>
- **Law and Order, Low-Cost Data Communications**
April 2013, by Tom Rataj
<PDF only>
- ProMed Network, **Panasonic Toughpad Rugged Enough for EMS**
April 4, 2013
<http://blog.promednetwork.com/2013/04/04/panasonic-toughpad-rugged-enough-for-ems/>
- PoliceOne, **Panasonic Expands National Cooperative Purchasing Agreement to Include Toughpad Tablets**
April 11, 2013
<http://www.policeone.com/police-products/body-cameras/press-releases/6193210-Panasonic-Expands-National-Cooperative-Purchasing-Agreement-to-Include-Toughpad-Tablets/>
<release pickup>
- PoliceOne, **Panasonic Upgrades Toughbook 31 - Rugged Laptop Gold Standard**
April 11, 2013
<http://www.policeone.com/police/products/press-releases/6193214-Panasonic-Upgrades-Toughbook-31-Rugged-Laptop-Gold-Standard/>
<release pickup>
- MedicCast, **Panasonic Toughpad Rugged Enough for EMS (video)**
April 16, 2013
<http://www.mediccast.com/blog/2013/04/16/panasonic-toughpad-rugged-enough-for-ems/>
- **Law Officer, Toughpad Tablet (FZ-G1, Windows 8 Pro)**
April 18, 2013
<http://www.officer.com/product/10924273/panasonic-solutions-co-toughpad-tablet-fz-g1-windows-8-pro>
- CorrectionsOne, **Panasonic Expands National Cooperative Purchasing Agreement To Include Toughpad Tablets**
April 23, 2013
<http://www.correctionsone.com/products/ruggedized-laptops/press-releases/6206618-Panasonic-Expands-National-Cooperative-Purchasing-Agreement-To-Include-Toughpad-Tablets/>
<release pickup>



MAY 2013

- *Law and Order*, **Mounts, Consoles and Racks**
May 2013, by Susan Geoghegan
<PDF only>
- *Fire Apparatus and Emergency Equipment*, **Wearable Video Solutions Streamline Fire Investigations and Inspections**
May 1, 2013, by Dave Poulin
<http://www.fireapparatusmagazine.com/articles/print/volume-18/issue-5/features/wearable-video-solutions-streamline-fire-investigations-and-insp.html>
- FireRescue1, **Panasonic Expands Toughpad Enterprise-Grade Tablet Line**
May 3, 2013
<http://www.firerescue1.com/fire-products/mobile-data/press-releases/1442684-Panasonic-Expands-Toughpad-Enterprise-Grade-Tablet-Line/>
<release pickup>
- *Law Officer*, **Panasonic Upgrades Toughbook® H2 Rugged Handheld Tablet PC**
May 15, 2013
http://www.officer.com/press_release/10943396/panasonic-upgrades-toughbookr-h2-rugged-handheld-tablet-pc
<release pickup>
- *JEMS*, **Panasonic Upgrades Toughbook® H2 Rugged Handheld Tablet PC**
May 16, 2013
<http://www.jems.com/article/product-announcements/panasonic-upgrades-toughbook-h2-rugged-h>
<release pickup>
- *Public Safety Communications*, **Panasonic Upgrades Toughbook H2 Rugged Handheld Tablet PC**
May 21, 2013
<http://psc.apcointl.org/2013/05/21/panasonic-upgrades-toughbook-h2-rugged-handheld-tablet-pc/>
<release pickup>
- PoliceOne, **Havis Announces Docking Stations for Panasonic Toughpads G1 & B1**
May 22, 2013
<http://www.policeone.com/police-products/vehicle-equipment/press-releases/6243979-Havis-Announces-Docking-Stations-for-Panasonic-Toughpads-G1-B1/>
- *Fire Chief*, **Panasonic upgrades ruggedized Toughbook tablet**
May 23, 2013
<http://firechief.com/communications/panasonic-upgrades-ruggedized-toughbook-tablet>
- *POLICE*, **Product of the Month**
May 27, 2013
<http://www.policemag.com/channel/vehicles/products/2013/05/tab-tite-and-tab-lock-ram-mounting-systems.aspx>
- *Firehouse*, **Havis Offers New Tablet Docking Stations**
May 29, 2013
http://www.firehouse.com/press_release/10950576/havis-offers-new-tablet-docking-stations



JUNE 2013

- *Police Chief*, **Product Feature: Mobile Computers**
June 2013, by Scott Harris
http://www.policechiefmagazine.org/magazine/index.cfm?fuseaction=display&article_id=2956&issue_id=62013
 - EMS1, **Gamber-Johnson Announces Two New Vehicle Docking Stations for the Panasonic Toughpad FZ-G1 and JT-B1 Tablets**
June 3, 2013
<http://www.ems1.com/ems-products/Mobile-Computers/press-releases/1455054-Gamber-Johnson-Announces-Two-New-Vehicle-Docking-Stations-for-the-Panasonic-Toughpad-FZ-G1-and-JT-B1-Tablets/>
- Also appeared in:
- PoliceOne,
<http://www.policeone.com/police/products/press-releases/6258678-Gamber-Johnson-Announces-Two-New-Vehicle-Docking-Stations-for-the-Panasonic-Toughpad-FZ-G1-and-JT-B1-Tablets/>
 - FireRescue1
<http://www.firerescue1.com/fire-products/press-releases/1455053-Gamber-Johnson-Announces-Two-New-Vehicle-Docking-Stations-for-the-Panasonic-Toughpad-FZ-G1-and-JT-B1-Tablets/>
- *JEMS*, **2013 JEMS Hot Products from EMS Today**
June 3, 2013
<http://www.jems.com/photos/technology/2013-jems-hot-products-ems-today>

JULY 2013

- *Police Fleet Manager*, **Upfitting and Ergonomics**
May/June 2013, by Matthew Ayers
<PDF only>
- *Police Fleet Manager*, **Federal Signal State-of-the-Art**
May/June 2013
<PDF only>
- *Police Fleet Manager*, **The Latest in Mobile Digital Video**
May/June, 2013, by Susan Geoghegan
http://www.hendonpub.com/law_and_order/articles/2013/06/the_latest_in_mobile_digital_video
- *Law and Order*, **Police Equipment News**
June 2013
<PDF only>
- *Police Fleet Manager*, **New Product Information**
June 15, 2013
http://www.hendonpub.com/police_fleet_manager/new_products



- *American COP*, **Toughbook H2**
July 2013
<PDF only>
- *Law Enforcement Technology*, **Another Toughpad expansion**
July 2013
<PDF only>
- *Law Enforcement Technology*, **Toughpad line additions**
July 2013
<PDF only>

AUGUST 2013

- *Police and Security News*, **New Docking Solution for Panasonic's 10" Toughpad FZ-G1**
August 2013
<PDF only>
- *Correctional News*, **Cell Phone Forensics**
August 2013
<PDF only>
- *American COP*, **Toughbook H2**
August 2013
<PDF only>
- *Law and Order*, **Brazos County Sheriff's Office Advances Adjudication Processes with Panasonic**
August 2013
<PDF only>
- Officer.com, **Panasonic, Utility Partner to Enable Total Mobile Connectivity and Digital Video Evidence Capture**
August 20, 2013
http://www.officer.com/press_release/11118854/panasonic-utility-partner-to-enable-total-mobile-connectivity-and-digital-video-evidence-capture
- *American COP*, **Ruggedized Computers**
August 27, 2013, by Dave Douglas
<http://americancopmagazine.com/ruggedized-computers/>

SEPTEMBER 2013

- *Police Fleet Manager*, **RAM Mounting Systems Cradles**
August 2013
<PDF only>
- *Police Fleet Manager*, **PFE 2013 Schedule of Events**
September 2013
<PDF only>
- *Law and Order*, **PFE 2013 Schedule of Events**
September 2013



<PDF only>

- *Police Chief*, **Product Feature: Forensics and Investigation Tools Flourish in the Field**
September 2013, by Scott Harris
http://www.policechiefmagazine.org/magazine/index.cfm?fuseaction=display&article_id=3063&issue_id=92013
- *Law and Order*, **The Trend From Laptops to Tablets**
September 2013, by Susan Geoghegan
http://www.hendonpub.com/law_and_order/articles/2013/09/the_trend_from_laptops_to_tablets
- *POLICE*, **The Next Stage of Patrol Computers**
September 10, 2013, by David Griffith
<http://www.policemag.com/channel/technology/articles/2013/09/the-next-stage-of-patrol-computers.aspx>
- *PoliceOne*, **Panasonic System Communications Company of North America**
September 11, 2013
<http://www.policeone.com/manufacturers/Panasonic-In-Car-Video/>
- *Firehouse*, **The Compliance Engine Is an Accessible Code Compliance Tool**
September 17, 2013
http://www.firehouse.com/press_release/11150390/the-compliance-engine-is-an-accessible-code-compliance-tool



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Appendix C: 2013 Corporate Sustainability Report

Due to its length, a single copy of Panasonic's Corporate Sustainability Report for 2013 is attached to the Original copy of our submission.

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Appendix D: Dun & Bradstreet Supplier Stability Report

A copy of Panasonic's D&B Supplier Stability Report for 2013 is attached, beginning on the following full page.

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Printed By:Collette Baker
 Date Printed:June 28, 2013

Live Report : PANASONIC CORPORATION OF NORTH AMERICA

D-U-N-S® Number: 00-891-9813
 Trade Names: (FOREIGN PARENT IS PANASONIC CORPORATION, OSAKA, JAPAN.)
 Endorsement/Billing Reference: collette.baker@us.panasonic.com

D&B Address	
Address	One Panasonic Way Secaucus,NJ - 07094
Phone	201 348-7000
Fax	
Location Type	Headquarters (Subsidiary)
Web	www.panasonic.com

Added to Portfolio:04/17/2007
Last View Date:05/09/2013
Endorsement : collette.baker@us.panasonic.com

Company Summary

Currency: Shown in USD unless otherwise indicated 

Score Bar

PAYDEX®	 74
Commercial Credit Score Class	 2
Financial Stress Score Class	 3
Credit Limit - D&B Conservative	1,000,000.00
D&B Rating	1R3

Detailed Trade Risk Insight™

Days Beyond Terms Past 3 Months

5
Days

Dollar-weighted average of **100** payment experiences reported from **56** Companies

Recent Derogatory Events			
	Apr-13	May-13	Jun-13
Placed for Collection	-	-	-
Bad Debt Written Off	-	-	-

D&B Viability Rating

Viability Score: 4
Lowest Risk:1 Highest Risk:9

Company News

Today: Friday, June 28, 2013

- [Air France, KLM Royal Dutch Airlines offer Wi-Fi](#)
2013-06-21T15:00:58 EST 3:00 PM-Travel Biz Monitor
- [New Panasonic Plasma Series Exclusive to Best](#)
2013-06-17T09:56:51 EST 9:56 AM-Dealerscope
- [Panasonic's Smart VIERA ZT60 Plasma HDTV](#)
2013-06-14T11:31:38 EST 11:31 AM-Consumer Electronics Daily
- [Which Panasonic plasma TV should you buy?](#)
2013-06-13T15:15:14 EST 3:15 PM-CNET Download.com
- [AeroMobile takes off onboard Etihad Airways](#)
2013-06-13T12:06:09 EST 12:06 PM-Mobile Entertainment
- [Etihad rolls out AeroMobile-connected fleet to](#)
2013-06-12T05:25:15 EST 5:25 AM-Arabian Aerospace
- [AeroMobile Launches InFlight Mobile](#)
2013-06-04T15:10:12 EST 3:10 PM-IFExpress
- [Air France-KLM launches connectivity trial](#)
2013-05-30T03:01:28 EST 3:01 AM-ATWOnline

Powered by FirstRain

Public Filings

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	Number of Records	Most Recent Filing Date
-------------	-------------------	-------------------------

4

5

B

Z

Portfolio Comparison: 5

Lowest Risk:1Highest Risk:9

Data Depth Indicator: B

Predictive Data:ADescriptive Data:G

Company Profile: Z

Subsidiary

D&B Company Overview

This is a headquarters (subsidiary) location

Branch(es) or Division(s) exist	Y
Manager	YOSHIHIKO YAMADA, CHB-CEO
Year Started	1974
Employees	13000 (2000 Here)
Financing	SECURED
SIC	5064 , 5045
Line of business	Whol appliances/ tv/ radio
NAICS	423620
History Status	CLEAR

Bankruptcies	0	-
Judgments	3	11/04/10
Liens	2	05/10/13
Suits	6	09/16/10
UCCs	188	02/08/13

The public record items contained herein may have been paid, terminated, vacated or released prior to todays date.

Corporate Linkage

This is a **Headquarters (Subsidiary)** location

PANASONIC CORPORATION OF NORTH AMERICA
Secaucus , NJ
D-U-N-S® Number 00-891-9813

The **Parent Company** is
PANASONIC CORPORATION
OSAKA
D-U-N-S® Number 69-053-6552

Corporate Linkage

Parent

Company	City , Country	D-U-N-S® NUMBER
PANASONIC CORPORATION	KADOMA , JAPAN	69-053-6552

Subsidiaries (Domestic)

Company	City , State	D-U-N-S® NUMBER
PANASONIC PROCUREMENT CORPORATION OF AMERICA	TORRANCE , California	02-979-6984
PANASONIC TECHNOLOGIES INC	PRINCETON , New Jersey	08-531-0928
PANASONIC INDUSTRIAL DEVICES CORPORATION OF AMERICA	MCALLEN , Texas	78-290-8446
PANASONIC ENERGY CORPORATION OF AMERICA	COLUMBUS , Georgia	79-089-4679
PANASONIC AVIONICS CORPORATION	LAKE FOREST , California	80-947-1238

Subsidiaries (International)

Company	City , Country	D-U-N-S® NUMBER
Panasonic Canada Inc	MISSISSAUGA , CANADA	20-145-5862
Aupeo GmbH	BERLIN , GERMANY	34-131-1479
Panasonic Automotive Systems de México, S.A. de C.V.	REYNOSA , MEXICO	81-247-4989
Panasonic Communications de México, S.A. de C.V.	TIJUANA , MEXICO	81-271-6520
Panasonic Home Appliances de México, S.A. de C.V.	APODACA , MEXICO	81-290-4944
Panasonic Latin America Free Zone, S.A.	PANAMA CITY , PANAMA	85-378-4056

Branches (Domestic)

Company	City , State	D-U-N-S® NUMBER
PANASONIC CORPORATION OF NORTH AMERICA	ONTARIO , California	00-265-9964
PANASONIC CORPORATION OF NORTH AMERICA	MCALLEN , Texas	00-485-3706
PANASONIC CORPORATION OF NORTH AMERICA	DENVER , Colorado	00-582-0969
PANASONIC CORPORATION OF NORTH AMERICA	CARMEL , Indiana	00-553-2325
PANASONIC CORPORATION OF NORTH AMERICA	CRANBERRY TOWNSHIP , Pennsylvania	01-088-4737
PANASONIC CORPORATION OF NORTH AMERICA	CHARLOTTE , North Carolina	01-518-5481
PANASONIC CORPORATION OF NORTH AMERICA	GLEN BURNIE , Maryland	01-545-3447
PANASONIC CORPORATION OF NORTH AMERICA	LANGHORNE , Pennsylvania	01-621-0010
PANASONIC CORPORATION OF NORTH AMERICA	CLINTON , Connecticut	01-713-5190
PANASONIC CORPORATION OF NORTH AMERICA	LOS ANGELES , California	01-831-9348
PANASONIC CORPORATION OF NORTH AMERICA	LAWRENCEBURG , Tennessee	02-436-1896
PANASONIC CORPORATION OF NORTH AMERICA	METAIRIE , Louisiana	02-481-8689
PANASONIC CORPORATION OF NORTH AMERICA	WASHINGTON , District of Columbia	03-459-0930
PANASONIC CORPORATION OF NORTH AMERICA	DUBLIN , Ohio	03-697-1666
PANASONIC CORPORATION OF NORTH AMERICA	SAN DIEGO , California	03-892-3814
PANASONIC CORPORATION OF NORTH AMERICA	NORRISTOWN , Pennsylvania	04-540-2687
PANASONIC CORPORATION OF NORTH AMERICA	COSTA MESA , California	05-124-0013
PANASONIC CORPORATION OF NORTH AMERICA	TEMPE , Arizona	05-636-3364
PANASONIC CORPORATION OF NORTH AMERICA	SAN RAMON , California	05-821-5331
PANASONIC CORPORATION OF NORTH AMERICA	NEWARK , New Jersey	05-872-7152
PANASONIC CORPORATION OF NORTH AMERICA	PEACHTREE CITY , Georgia	05-969-2595
PANASONIC CORPORATION OF NORTH AMERICA	SALT LAKE CITY , Utah	06-620-3022
PANASONIC CORPORATION OF NORTH AMERICA	PASADENA , California	06-642-5708
PANASONIC CORPORATION OF NORTH AMERICA	PETALUMA , California	08-166-2418
PANASONIC CORPORATION OF NORTH AMERICA	CINCINNATI , Ohio	08-186-2518

This list is limited to the first 25 branches.
For the complete list, Please logon to DNBi and view the Dynamic Family Tree Information.

Affiliates (Domestic)

Company	City , State	D-U-N-S® NUMBER
PANASONIC ELECTRIC WORKS CORPORATION OF AMERICA	NEW PROVIDENCE , New Jersey	07-513-8321

Affiliates (International)

Company	City , Country	D-U-N-S® NUMBER
Panasonic Energy Europe NV	Asse , BELGIUM	28-316-9936
Panasonic Electric Works Europe AG	Holzkirchen , GERMANY	31-790-8705
Panasonic Lighting Europe GmbH	Lüdenscheid , GERMANY	32-099-2142
Panasonic Energy Belgium NV	Tessenderlo , BELGIUM	37-016-9534
PANASONIC EUROPE LTD.	Bracknell , UNITED KINGDOM	38-547-7427
Panasonic Holding (Netherlands) B.V.	Amsterdam , NETHERLANDS	41-038-2840
Panasonic Electronic Devices (Jiangmen)Co.,Ltd.	JIANGMEN , CHINA	42-001-6602
PANASONIC SYSTEM NETWORKS (SUZHOU) CO.,LTD	SUZHOU , CHINA	42-053-4661
Panasonic Motor (Hangzhou) Co., Ltd.	HANGZHOU , CHINA	42-056-9923
Panasonic Automotive Systems Czech, s.r.o.	Pardubice - Stare Cvice , CZECH REPUBLIC	49-502-6044
Panasonic Automotive Systems Development Tianjin Co., Ltd.	TIANJIN , CHINA	52-918-1328
Panasonic System Networks (Zhuhai) Co., Ltd	ZHUHAI , CHINA	52-918-4223
Panasonic Lighting Devices (Shanghai) Co., Ltd.	SHANGHAI , CHINA	52-925-5598
Matsushita Electric Industries Company Limited	TEHRAN , IRAN	53-460-2757
Panasonic Industrial Devices Materials (Guangzhou) Co., Ltd.	GUANGZHOU , CHINA	54-468-0507
Panasonic Lighting (Beijing) Co., Ltd.	BEIJING , CHINA	54-482-5441
Panasonic Industrial Devices Materials (Shanghai) Co., Ltd.	SHANGHAI , CHINA	54-489-5055
Panasonic Corporation of China	BEIJING , CHINA	54-524-5268
Panasonic Appliances Magnatron (Shanghai) Co., Ltd.	SHANGHAI , CHINA	54-534-4470
Panasonic Software Development Center Dalian Co., Ltd.	DALIAN , CHINA	54-623-3573
Panasonic R&D Center China Co., Ltd.	BEIJING , CHINA	54-673-2561
Panasonic Semiconductor Suzhou Co., Ltd.	SUZHOU , CHINA	54-694-4646
Panasonic R&D Center Suzhou Co., Ltd.	SUZHOU , CHINA	54-694-6195
Panasonic Energy (Wuxi) Co., Ltd.	WUXI , CHINA	54-769-5288
PANASONIC COMPRESSOR R & D CENTRE MALAYSIA SDN BHD	SHAH ALAM , MALAYSIA	59-755-6216

This list is limited to the first 25 affiliates.
For the complete list, Please logon to DNBi and view the Dynamic Family Tree Information.

Predictive Scores

Currency: Shown in USD unless otherwise indicated 

Credit Capacity Summary

This credit rating was assigned because of D&B's assessment of the company's creditworthiness. For more information, see the [D&B Rating Key](#)

D&B Rating : 1R3

Number of employees: 1R indicates 10 or more employees
Composite credit appraisal: 3 is fair

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the companys rating history

since 10-15-1998

Number of Employees
Total: 13,000 (2000 here)

D&B Rating	Date Applied
1R3	05-18-2012
1R4	11-18-2011
--	10-21-2010
1R4	06-29-2009
1R3	09-08-2008
1R4	10-11-2001
1R3	10-05-2001
1R4	02-01-2001
--	01-29-2000
1R4	10-15-1998

Payment Activity:	(based on 394 experiences)
Average High Credit:	35,224
Highest Credit:	2,000,000
Total Highest Credit:	11,693,050

D&B Credit Limit Recommendation

Conservative credit Limit	1,000,000
Aggressive credit Limit:	1,000,000

Risk category for this business : LOW

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit worthiness, all of which can be derived from D&B reports. Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files. The Financial Stress Class of 3 for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class : 3

(Lowest Risk:1; Highest Risk:5)
Moderate risk of severe financial stress, such as a bankruptcy, over the next 12 months.

Probability of Failure:

- Among Businesses with this Class: 0.24 % (24 per 10,000)
- Financial Stress National Percentile : 47 (Highest Risk: 1; Lowest Risk: 100)
- Financial Stress Score : 1472 (Highest Risk: 1,001; Lowest Risk: 1,875)
- Average of Businesses in D&Bs database: 0.48 % (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

- Low proportion of satisfactory payment experiences to total payment experiences.
- UCC Filings reported.
- High proportion of slow payment experiences to total number of payment experiences.
- High proportion of past due balances to total amount owing.
- High number of inquiries to D & B over last 12 months.

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to

- creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.
 - The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	47
Region: MIDDLE ATLANTIC	44
Industry: WHOLESALE	54
Employee range: 500+	61
Years in Business: 26+	77

This Business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

Credit Score Summary

The Commercial Credit Score (CCS) predicts the likelihood of a business paying its bills in a severely delinquent manner (91 days or more past terms), obtaining legal relief from its creditors or ceasing operations without paying all creditors in full over the next 12 months. The Credit Score class of 2 for this company shows that 2.5% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Credit Score Class : 2 

Lowest Risk:1;Highest Risk :5

Incidence of Delinquent Payment

- Among Companies with this Classification: **2.50 %**
- Average compared to businesses in D&Bs database: **10.20 %**
- Credit Score Percentile : **83** (Highest Risk: 1; Lowest Risk: 100)
- Credit Score : **557** (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

- Proportion of past due balances to total amount owing
- Evidence of open suits and judgments
- Proportion of slow payments in recent months
- Limited time in business

Notes:

- The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.
- The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
- The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	83
Region: MIDDLE ATLANTIC	51
Industry: WHOLESALE	54
Employee range: 500-38527	84
Years in Business: 26+	85

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.

Lower risk than other companies in the same industry.

Higher risk than other companies in the same employee size range.

Higher risk than other companies with a comparable number of years in business.

Trade Payments

Currency: Shown in USD unless otherwise indicated 

D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trader references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

Current PAYDEX is	74	Equal to 9 days beyond terms (Pays more slowly than the average for its industry of 3 days beyond terms)
Industry Median is	78	Equal to 3 days beyond terms
Payment Trend currently is		Unchanged, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	394
Payments Within Terms (not weighted)	72 %
Trade Experiences with Slow or Negative Payments(%)	34.01%
Total Placed For Collection	0
High Credit Average	35,224
Largest High Credit	2,000,000
Highest Now Owing	1,000,000
Highest Past Due	200,000

D&B PAYDEX® : 74

(Lowest Risk:100; Highest Risk:1)
When weighted by amount, payments to suppliers average 9 days beyond terms

3-Month D&B PAYDEX® : 73

(Lowest Risk:100; Highest Risk:1)
Based on payments collected over last 3 months.

When weighted by amount, payments to suppliers average 11 days beyond terms

D&B PAYDEX® Comparison

Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Whol appliances/tv/radio , based on SIC code 5064 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

	7/12	8/12	9/12	10/12	11/12	12/12	1/13	2/13	3/13	4/13	5/13	6/13
This Business	73	73	73	72	72	71	71	71	72	73	73	74
Industry Quartiles												
Upper	.	.	79	.	.	79	.	.	80	.	.	.
Median	.	.	75	.	.	75	.	.	78	.	.	.
Lower	.	.	71	.	.	71	.	.	68	.	.	.

- Current PAYDEX for this Business is 74 , or equal to 9 days beyond terms
- The 12-month high is 74 , or equal to 9 DAYS BEYOND terms
- The 12-month low is 71 , or equal to 14 DAYS BEYOND terms

Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Whol appliances/tv/radio , based on SIC code 5064 .

Previous Year	06/11 Q2'11	09/11 Q3'11	12/11 Q4'11	03/12 Q1'12
This Business	UN	68	70	72
Industry Quartiles				
Upper	79	79	79	79
Median	76	77	77	76
Lower	69	70	71	70

- Based on payments collected over the last 4 quarters.
- Current PAYDEX for this Business is 74 , or equal to 9 days beyond terms
 - The present industry median Score is 78 , or equal to 3 days beyond terms
 - Industry upper quartile represents the performance of the payers in the 75th percentile
 - Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	22	8,850,000	87%
50,000-100,000	17	1,155,000	74%
15,000-49,999	39	980,000	72%
5,000-14,999	68	487,500	59%
1,000-4,999	84	156,000	70%
Under 1,000	101	30,750	81%

Based on payments collected over last 24 months.
All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Payment Summary

There are 394 payment experience(s) in D&Bs file for the most recent 24 months, with 247 experience(s) reported during the last three month period.

The highest **Now Owes** on file is 1,000,000 . The highest **Past Due** on file is 200,000

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Revd (#)	Total Amts	Largest High Credit	Within Terms (%)	Days Slow <31 31-60 61-90 90> (%) (%) (%) (%)			
Top Industries								
Nonclassified	38	433,350	100,000	65	34	1	0	0
Whol electronic parts	19	1,862,000	1,000,000	98	1	1	0	0
Telephone communictns	16	730,450	200,000	95	4	0	0	1
Public finance	14	6,200	1,000	100	0	0	0	0
Misc business credit	12	27,250	10,000	53	41	0	6	0

Radiotelephone commun	11	702,500	200,000	86	0	14	0	0
Trucking non-local	11	166,500	40,000	64	30	0	6	0
Help supply service	10	1,068,100	1,000,000	99	1	0	0	0
Whol computers/softwr	10	1,100,500	500,000	75	1	24	0	0
Arrange cargo transpt	9	966,150	300,000	62	16	16	0	6
Whol electrical equip	9	83,000	40,000	71	24	0	5	0
Short-trm busn credit	9	68,650	35,000	100	0	0	0	0
Whol industrial suppl	8	514,600	500,000	99	1	0	0	0
Electric services	8	90,850	75,000	100	0	0	0	0
Gravure printing	5	100,000	30,000	62	0	13	0	25
Airport/airport svcs	5	19,250	15,000	43	48	6	3	0
Mfg photograph equip	5	21,000	10,000	59	35	6	0	0
Whol service paper	5	16,000	7,500	100	0	0	0	0
Mfg computers	5	20,100	7,500	56	19	25	0	0
Courier service	5	14,050	7,500	11	89	0	0	0
Photocopying service	5	11,750	5,000	55	45	0	0	0
Whol office supplies	4	202,100	200,000	0	0	51	0	49
Mfg elect. connectors	4	125,000	95,000	42	58	0	0	0
Executive office	4	25,500	15,000	100	0	0	0	0
Misc business service	4	25,750	15,000	60	39	1	0	0
Whol industrial equip	4	3,850	2,500	94	0	6	0	0
Prepackaged software	3	135,000	80,000	98	0	2	0	0
Ret mail-order house	3	51,500	50,000	50	1	0	49	0
Reg misc coml sector	3	38,500	35,000	100	0	0	0	0
Newspaper-print/publ	3	30,000	20,000	8	0	92	0	0
Whol office equipment	3	10,200	10,000	1	98	1	0	0
Local truck w/storage	3	5,350	5,000	52	48	0	0	0
Mfg semiconductors	3	2,650	2,500	94	4	0	0	2
Mfg misc office eqpt	3	1,350	1,000	0	91	9	0	0
Coating/engrave svcs	3	1,350	1,000	19	74	7	0	0
Hvy const eqpt rental	3	2,000	1,000	100	0	0	0	0
Lithographic printing	2	55,050	55,000	50	50	0	0	0
Air courier service	2	17,500	15,000	93	0	0	7	0
Paper mill	2	10,500	10,000	100	0	0	0	0
Whol furniture	2	6,000	5,000	100	0	0	0	0
Mfg computer storage	2	7,500	5,000	100	0	0	0	0
Whol hardware	2	3,000	2,500	100	0	0	0	0
Whol misc profsn eqpt	2	1,100	1,000	100	0	0	0	0
Detective/guard svcs	2	1,050	1,000	100	0	0	0	0
Whol durable goods	2	1,250	1,000	20	40	0	40	0
Mfg electric test prd	2	1,500	1,000	67	33	0	0	0
Mfg chemicals	1	2,000,000	2,000,000	100	0	0	0	0
Mfg elect. capacitors	1	250,000	250,000	100	0	0	0	0
Ret furniture	1	200,000	200,000	0	50	0	50	0
Mechanical contractor	1	85,000	85,000	0	100	0	0	0
Mfg plastics/resins	1	65,000	65,000	100	0	0	0	0
Natnl commercial bank	1	60,000	60,000	0	100	0	0	0
Whol chemicals	1	35,000	35,000	50	50	0	0	0
Mfg cold rolled steel	1	35,000	35,000	100	0	0	0	0
Mfg medical instrmnt	1	15,000	15,000	50	0	0	50	0
Computer system desgn	1	15,000	15,000	100	0	0	0	0

Employment agency	1	15,000	15,000	50	0	50	0	0
Mfg alum extrud prdts	1	10,000	10,000	100	0	0	0	0
Thread mill	1	10,000	10,000	50	50	0	0	0
Misc advertising svcs	1	10,000	10,000	0	100	0	0	0
Mfg relays/controls	1	7,500	7,500	0	100	0	0	0
Mfg wood home furn	1	7,500	7,500	50	0	50	0	0
Engineering services	1	5,000	5,000	0	0	0	100	0
Mfg sheet metalwork	1	5,000	5,000	50	50	0	0	0
Mfg process controls	1	5,000	5,000	0	100	0	0	0
Custom compounding	1	5,000	5,000	0	100	0	0	0
Mfg public bldg furn	1	2,500	2,500	100	0	0	0	0
Transmission repair	1	2,500	2,500	100	0	0	0	0
Mfg carpets/rugs	1	2,500	2,500	100	0	0	0	0
Passenger car rental	1	2,500	2,500	100	0	0	0	0
Accounting services	1	2,500	2,500	100	0	0	0	0
Mfg die/tool/jig/fixt	1	2,500	2,500	0	100	0	0	0
Mfg manifold forms	1	2,500	2,500	100	0	0	0	0
Mfg food preparations	1	2,500	2,500	100	0	0	0	0
Scheduled air trans	1	2,500	2,500	50	50	0	0	0
Natural gas distrib	1	1,000	1,000	0	0	0	0	100
R.V./trailer rentals	1	1,000	1,000	100	0	0	0	0
Truck rental/leasing	1	1,000	1,000	0	50	50	0	0
Mfg power transformer	1	1,000	1,000	0	0	100	0	0
Mfg misc plastic prdt	1	750	750	100	0	0	0	0
Mfg industry furnaces	1	500	500	100	0	0	0	0
Mfg environment cntrl	1	500	500	100	0	0	0	0
Whol metal	1	500	500	100	0	0	0	0
Ret auto supplies	1	250	250	100	0	0	0	0
Whol appliances	1	250	250	0	0	0	0	100
Mfg paint/allied prdt	1	100	100	100	0	0	0	0
Marine cargo handler	1	100	100	0	100	0	0	0
Mfg metal cut mach	1	100	100	100	0	0	0	0
Department store	1	100	100	100	0	0	0	0
Misc investor	1	100	100	100	0	0	0	0
Mfg refrig/heat equip	1	100	100	100	0	0	0	0
Business consulting	1	50	50	100	0	0	0	0
Whol auto parts	1	50	50	100	0	0	0	0
Misc equipment rental	1	2,500	0	0	50	0	0	50
Gas service station	1	0	0	0	0	0	0	0
Paperboard mill	1	0	0	0	0	0	0	0
Other payment categories								
Cash experiences	45	11,950	2,500					
Payment record unknown	8	21,100	20,000					
Unfavorable comments	2	750	500					
Placed for collections	0	N/A	0					
Total in D&B's file	394	11,693,050	2,000,000					

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
06/13	Ppt	70,000	70,000	250		1 mo
	Ppt	35,000	25,000	0		1 mo
	Ppt	25,000	25,000	0		1 mo
	Ppt	10,000	1,000	0		1 mo
	Ppt	7,500	0	0		6-12 mos
	Ppt	5,000	0	0		2-3 mos
	Ppt	2,500	0	0		1 mo
	Ppt	2,500	0	0		6-12 mos
	Ppt	50	0	0		6-12 mos
	Ppt-Slow 30	35,000	20,000	0		1 mo
	Ppt-Slow 30	2,500	0	0		6-12 mos
05/13	Disc	500	500	0		1 mo
	Ppt		250	0		1 mo
	Ppt		250	0		1 mo
	Ppt	1,000,000	700,000	0	N30	1 mo
	Ppt	300,000	80,000	50		1 mo
	Ppt	200,000	60,000	0		1 mo
	Ppt	50,000	7,500	0		1 mo
	Ppt	30,000	30,000	0		1 mo
	Ppt	10,000	1,000	0	N30	1 mo
	Ppt	10,000	5,000			2-3 mos
	Ppt	10,000	10,000	0	N30	1 mo
	Ppt	10,000	1,000	0		1 mo
	Ppt	5,000	500	0	N30	1 mo
	Ppt	5,000	1,000	0	N30	1 mo
	Ppt	2,500	2,500	0		1 mo
	Ppt	2,500	0	0		6-12 mos
	Ppt	2,500	2,500	0		1 mo
	Ppt	2,500	0	0	N30	4-5 mos
	Ppt	2,500	0	0	1 10 N30	6-12 mos
	Ppt	2,500	250	0		1 mo
	Ppt	2,500	2,500	50		1 mo
	Ppt	2,500	0	0		6-12 mos
	Ppt	2,500	250	0		1 mo
	Ppt	2,500	2,500	0		1 mo
	Ppt	1,000	0	0		6-12 mos
	Ppt	1,000	0	0	N30	2-3 mos
	Ppt	1,000	1,000	0		1 mo
	Ppt	1,000	500	0		1 mo
	Ppt	750	250	0		1 mo
	Ppt	750	0	0	N30	2-3 mos
	Ppt	750	750	0		1 mo
	Ppt	750	100	0	N60	1 mo
	Ppt	500	0	0		1 mo
	Ppt	250	100	0		1 mo
	Ppt	100	100	0	N30	1 mo

	Ppt	100	0	0 N30	6-12 mos
	Ppt	100	0	0	6-12 mos
	Ppt	50	50	0	1 mo
	Ppt	50			1 mo
	Ppt	50	0	0	6-12 mos
	Ppt	50	0	0	6-12 mos
	Ppt	0	0	0 N30	4-5 mos
	Ppt-Slow 15	10,000	250	0	1 mo
	Ppt-Slow 30	300,000	100,000	25,000	1 mo
	Ppt-Slow 30	40,000	15,000	500	1 mo
	Ppt-Slow 30	7,500	100	0	1 mo
	Ppt-Slow 30	2,500	0	0	4-5 mos
	Ppt-Slow 30	2,500	0		6-12 mos
	Ppt-Slow 30	750	0	0	6-12 mos
	Ppt-Slow 60	5,000	5,000	5,000	2-3 mos
	Ppt-Slow 60	2,500	0		2-3 mos
	Ppt-Slow 90	1,000	0	0	2-3 mos
	Ppt-Slow 90	750	0	0	2-3 mos
	Slow 20	2,500	250	250	1 mo
	Slow 15-30	25,000	20,000	7,500	1 mo
	Slow 30	15,000	0	0 N30	6-12 mos
	Slow 30	7,500	0	0	6-12 mos
	Slow 30	5,000	250		6-12 mos
	Slow 30	5,000	0	0 N30	1 mo
	Slow 30	1,000	0	0	2-3 mos
	Slow 30	250	250	0	1 mo
	Slow 35	2,500	1,000	1,000	1 mo
	Slow 60	1,000	0	0 N30	4-5 mos
	Slow 90	5,000	2,500	2,500	4-5 mos
	Slow 90+	100	100	100	
	Slow 30-120	1,000	0	0	2-3 mos
	Slow 90-150	1,000	50	50	4-5 mos
	(079)	0		Sales COD	6-12 mos
06/11	Ppt-Slow 90	7,500	0	0	6-12 mos

Payments Detail Key: ■ 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Public Filings

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	3	11/04/10
Liens	2	05/10/13

Suits	6	09/16/10
UCCs	188	02/08/13

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgments

Judgment award	300
Status	Unsatisfied
DOCKET NO.	SCC 335759
Judgment type	Judgment
In favor of	GREGORY M FIELD, HARTFORD, CT
Where filed	SMALL CLAIMS COURT-HARTFORD, HARTFORD, CT
Date status attained	11/04/10
Date entered	11/04/10
Latest Info Received	01/19/11

Judgment award	136
Status	Unsatisfied
DOCKET NO.	2004 1098 SC
Judgment type	Judgment
Against	PANASONIC
In favor of	JAMES LICHON
Where filed	SAGINAW COUNTY DISTRICT COURT-70TH/1ST DIVISION, SAGINAW, MI
Date status attained	09/20/04
Date entered	09/20/04
Latest Info Received	11/05/10

Status	Unsatisfied
CASE NO.	SC02H0133
Judgment type	Judgment
Against	\$ 321 - PANASONIC TECHNICS & QUASAR, ELGIN, IL
In favor of	DARLENE ELLIS
Where filed	OAKLAND COUNTY DISTRICT COURT/47, FARMINGTON, MI
Date status attained	05/10/02
Date entered	05/10/02
Latest Info Received	11/05/10

Liens

A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

Amount	376
Status	Open
CASE NO.	22215082
Type	County Tax
Filed By	TAX COLLECTOR
Against	PANASONIC CORPORATION OF NORTH, SAN JOSE, CA AND OTHERS
Where Filed	SANTA CLARA COUNTY RECORDER OF DEEDS, SAN JOSE, CA

Date Status Attained	05/10/13
Date Filed	05/10/13
Latest Info Received	05/24/13
Amount	5,691
Status	Void
CASE NO.	2011000634389
Type	County Tax
Filed By	TAX COLLECTOR
Against	PANASONIC CORP OF NORTH AMERICA (A CORP) CORPORATE
Where Filed	ORANGE COUNTY RECORDER OF DEEDS, SANTA ANA, CA
Date Status Attained	09/17/12
Date Filed	12/06/11
Latest Info Received	10/19/12
Suits	
Suit Amount	1,826
Status	Pending
CASE NO.	CC2010497949
Plaintiff	MICHAEL R. BURTON
Defendant	PANASONIC CORP OF NORTH AMERICA
Cause	Negligence
Where filed	MARICOPA COUNTY JUSTICE COURT/ESTRELLA MOUNTAIN, BUCKEYE, AZ
Date status attained	09/16/10
Date filed	09/16/10
Latest Info Received	03/22/12
Suit Amount	3,000
Status	Pending
FILING NO.	SM-2010-001183.00
Plaintiff	SERVANT BRENDA, HUNTSVILLE, AL
Defendant	PANASONIC CORPORATION OF NORTH AMERICA
Where filed	MADISON COUNTY SMALL CLAIMS COURT, HUNTSVILLE, AL
Date status attained	04/02/10
Date filed	04/02/10
Latest Info Received	06/07/10
Status	Pending
DOCKET NO.	201000005706
Defendant	PANASONIC CORPORATION OF NORTH AMERICA
Cause	CIVIL ACTION
Where filed	BERKS COUNTY PROTHONOTARY, READING, PA
Date status attained	03/24/10
Date filed	03/24/10
Latest Info Received	09/08/10

Status Pending
DOCKET NO. 201000001037
Plaintiff ALARMAX DISTRIBUTORS INC., PITTSBURGH, PA
Defendant PANASONIC CORPORATION OF NORTH AMERICA
Cause Breach of contract
Where filed ALLEGHENY COUNTY PROTHONOTARY, PITTSBURGH, PA

Date status attained 01/15/10
Date filed 01/15/10
Latest Info Received 05/28/11

Status Pending
DOCKET NO. DC01319708
Plaintiff 15000 - LAWN LAWRENCE E
Defendant PANASONIC CORP OF NO RTH AMERI C
Where filed SPECIAL CIVIL/SMALL CLAIMS COURT OF BERGEN COUNTY, HACKENSACK, NJ

Date status attained 05/01/08
Date filed 05/01/08
Latest Info Received 05/09/08

Suit Amount 2,500
Status Judgment entered
CASE NO. 5M1 150384
Plaintiff PATRICK JOANN
Defendant PANASONIC CORPORATION OF NORTH A
Where filed COOK COUNTY CIRCUIT COURT/1ST MUNICIPAL DIVISION, CHICAGO, IL

Date status attained 11/28/05
Date filed 07/25/05
Latest Info Received 01/08/07

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC Filings

Collateral Negotiable instruments including proceeds and products - Account(s) including proceeds and products - General intangibles(s) including proceeds and products - Contract rights including proceeds and products - and OTHERS
Type Original
Sec. Party NETWORK APPLIANCE, INC., SUPERIOR, CO
Debtor MATSUSHITA ELECTRIC CORPORATION OF AMERICA, SECAUCUS, NJ
Filing No. 4282676 8
Filed With SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed 2004-10-07
Latest Info Received 10/27/04

Collateral Accounts receivable and proceeds - Contract rights and proceeds
Type Original

Sec. Party	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION, CHICAGO, IL
Debtor	PANASONIC CORPORATION OF NORTH AMERICA
Filing No.	2011 0770175
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2011-03-02
Latest Info Received	03/25/11
Collateral	Accounts receivable - Account(s)
Type	Original
Sec. Party	GE COMMERCIAL DISTRIBUTION FINANCE CORPORATION, ALPHARETTA, GA
Debtor	MATSUSHITA ELECTRIC CORPORATION OF AMERICA, SECAUCUS, NJ
Filing No.	5290034 9
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2005-09-20
Latest Info Received	10/14/05
Type	Amendment
Sec. Party	GE COMMERCIAL DISTRIBUTION FINANCE CORPORATION, ATLANTA, GA
Debtor	MATSUSHITA ELECTRIC CORPORATION OF AMERICA, SECAUCUS, NJ
Filing No.	2007 3452017
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2007-09-12
Latest Info Received	10/15/07
Original UCC Filed Date	2005-09-20
Original Filing No.	5290034 9
Collateral	Account(s) including proceeds and products - Chattel paper including proceeds and products
Type	Original
Sec. Party	DEUTSCHE BANK AG, ACTING BY AND THROUGH ITS NEW YORK BRANCH, NEW YORK, NY
Debtor	PANASONIC CORPORATION OF NORTH AMERICA
Filing No.	2010 3603457
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2010-10-14
Latest Info Received	11/04/10
Collateral	Account(s) including proceeds and products - Computer equipment including proceeds and products - General intangibles(s) including proceeds and products - Chattel paper including proceeds and products
Type	Original
Sec. Party	SUMITOMO MITSUI BANKING CORPORATION, NEW YORK, NY
Debtor	PANASONIC CORPORATION OF NORTH AMERICA
Filing No.	2010 1760549

Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2010-05-19
Latest Info Received	06/18/10
Collateral	Account(s) and proceeds - Computer equipment and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Business machinery/equipment and proceeds
Type	Original
Sec. Party	BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtor	PANASONIC AUTOMOTIVE SYSTEMS, PEACHTREE CITY, GA
Filing No.	2008 0844595
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2008-03-10
Latest Info Received	04/09/08
Collateral	Account(s) and proceeds - Computer equipment and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Business machinery/equipment and proceeds
Type	Original
Sec. Party	BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtor	PANASONIC AUTOMOTIVE SYSTEMS, PEACHTREE CITY, GA
Filing No.	2008 0722023
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2008-02-28
Latest Info Received	03/27/08
Collateral	Account(s) and proceeds - Computer equipment and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Business machinery/equipment and proceeds
Type	Original
Sec. Party	BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtor	PANASONIC AUTOMOTIVE SYSTEMS, PEACHTREE CITY, GA
Filing No.	2007 4086343
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2007-10-29
Latest Info Received	11/29/07
Collateral	Account(s) and proceeds - Computer equipment and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Business machinery/equipment and proceeds
Type	Original
Sec. Party	BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtor	PANASONIC AUTOMOTIVE SYSTEMS, PEACHTREE CITY, GA
Filing No.	2007 2669637
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2007-07-16

Latest Info Received	09/12/07
Collateral	Account(s) and proceeds - Computer equipment and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Business machinery/equipment and proceeds
Type	Original
Sec. Party	BANC OF AMERICA LEASING & CAPITAL, LLC, TROY, MI
Debtor	PANASONIC AUTOMOTIVE SYSTEMS, PEACHTREE CITY, GA
Filing No.	2007 2244688
Filed With	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Date Filed	2007-06-14
Latest Info Received	07/12/07

There are additional UCCs in D&Bs file on this company available by contacting 1-800-234-3867.

Government Activity

Activity summary

Borrower (Dir/Guar)	NO
Administrative Debt	YES
Contractor	YES
Grantee	NO
Party excluded from federal program(s)	NO

Possible candidate for socio-economic program consideration

Labour Surplus Area	YES (2013)
Small Business	N/A
8(A) firm	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Special Events

Currency: Shown in USD unless otherwise indicated 

Special Events

04/19/2013 -MERGER/ACQUISITION :

According to published reports on April 6, 2013, Panasonic Corporation of North America, DUNS 008919813, (Secaucus, NJ) and its division company Panasonic Automotive Systems Company of America announced the acquisition of Aupeo GmbH (Berlin, Germany).

History & Operations

Currency: Shown in USD unless otherwise indicated 

Company Overview

Company Name:	PANASONIC CORPORATION OF NORTH AMERICA
Doing Business As :	(FOREIGN PARENT IS PANASONIC CORPORATION, OSAKA, JAPAN.)
Street Address:	One Panasonic Way Secaucus , NJ 07094

Phone:	201 348-7000
URL:	http://www.panasonic.com
History	Is clear
Present management control	39 years

History

The following information was reported: **04/19/2013**

Officer(s):	YOSHIHIKO YAMADA, CHB-CEO
	JOSEPH M TAYLOR, EXEC V PRES-COO
	STEPHEN WEINGARTEN, ASST SEC-ASST GC
	FRANK TSUJI, CFO
	EISUKE TSUYUZAKI, CTO
	MARILYN PENNY JOSEPH, DIR
	TODD RYTTING, CHIEF TECHNOLOGY OFFICER

DIRECTOR(S) : The officers identified by (+)

The New Jersey Secretary of State's business registrations file showed that Panasonic Corporation Of North America was registered as a Corporation in March,1974.
Business started 1974. 100% of capital stock is owned by the parent company.

BACKGROUND/CONTROL :

The company was originally organized as a New York corporation, which was later succeeded by the present Delaware corporation. Since inception, the company has been controlled by Matsushita Electric Industrial Co, Ltd (Japan). Effective Jan 1 2005, the company changed its name from Matsushita Electric Corporation of America to the present style.

REORGANIZATION :

In Oct 2001, the company completed a reorganization in which Panasonic AVC American Laboratories Inc (Mount Holly, NJ) became a wholly owned subsidiary. It was formerly a wholly owned subsidiary of Panasonic Technologies Inc (Princeton, NJ). Panasonic Technologies Inc formerly was a wholly owned subsidiary of Matsushita Electric Industrial Co Ltd (Kadoma, Osaka, Japan).

RECENT EVENT :

On April 15, 2013, sources stated that Panasonic Corporation Of North America, Secaucus, NJ, and its division company, Panasonic Automotive Systems Company of America, Peachtree City, GA, has completed the acquisition of Aupeo GmbH, Germany, on April 8, 2013. Further details are unavailable.
YOSHIHIKO YAMADA. 2004-present active here. Most recently served as director of the company's Systems Business Group and vice president of Panasonic AVC Networks Company in Osaka, Japan.
JOSEPH M TAYLOR. Named COO effective April 2007. He was President and Chief Operating Officer of Panasonic Industrial Company, as well as Vice President and Member of the Board of Panasonic Corporation of North America.
STEPHEN WEINGARTEN born 1947. 1984-present active here. 1968 City College of New York, BA. 1971 Columbia University School of Law, JD. Prior 1984 MCI Communications Corp, associate general counsel and WUI, Inc, (subsidiary of Xerox Corp), corporate regulatory attorney.
FRANK TSUJI. 1999-present active here. Previously active with parent, Matsushita Electric Industrial Co, Ltd, Kadoma, Japan.
EISUKE TSUYUZAKI. He served as Managing Director of Panasonic Hollywood Laboratory.
MARILYN PENNY JOSEPH. Antecedents are unknown.
TODD RYTTING. Served as Senior Vice President of Engineering of emWare.

RELATED CONCERNS :

Through parental control, the company is related to numerous sister subsidiaries located worldwide engaged primarily in manufacturing and distributing consumer electric and electronic products. Intercompany relations: merchandise and service transactions cleared regularly.

Operations

04/19/2013

Description:	Subsidiary of Panasonic Corporation, Osaka, which operates as a manufacturer of electric and electronic products. Parent company owns 100% of capital stock. Parent company has numerous other subsidiary(ies).
	Foreign parent is Panasonic Corporation, Osaka, Japan. DUNS number is 69-053-6552. As noted, this company is a subsidiary of Panasonic Corporation, Duns number 69-053-6552, and reference is made to that report for background information on the parent and its management.
	Wholesales electrical appliances, television and radio sets, video cassette recorders or accessories, television sets and high fidelity equipment. Wholesales computers, computer peripherals and software, personal computers and accessories, word processing equipment and terminals. Wholesales electronic parts and equipment, facsimile equipment, mobile telephone equipment and paging or signaling equipment. Wholesales office equipment, specializing in photocopy machines and cash registers. Wholesales industrial machinery and equipment, specializing in robots. Wholesales electrical apparatus and equipment, specializing in transformers and batteries.
	Has 20,000 account(s). Terms are Net 30 days. Brands include Panasonic, Technics and Quasar. Sells to wholesalers, retailers, chain stores, original equipment manufacturers (OEMs) and catalog stores. Territory : International.
	Nonseasonal.
	Employees: 13,000 which includes officer(s). 2,000 employed here.
Facilities:	Rents 1,200,000 sq. ft. in a four story concrete block building Used for corporate headquarters and warehouse space.
Location:	Industrial section on well traveled street.

Branches:	This business has multiple branches, detailed branch/division information is available in D & B's linkage or family tree products.
Subsidiaries:	This business has multiple subsidiaries, detailed subsidiary information is available in D & B's linkage or family tree products.

SIC & NAICS

SIC:
Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.
The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

- 5064 0000 Electrical appliances, television and radio
- 5064 0206 Video cassette recorders and accessories
- 5064 0205 Television sets
- 5064 0201 High fidelity equipment
- 5045 0000 Computers, peripherals, and software
- 5045 9904 Computers and accessories, personal and home entertainment
- 5045 9907 Word processing equipment
- 5045 0104 Terminals, computer
- 5065 0000 Electronic parts and equipment, nec
- 5065 0203 Facsimile equipment
- 5065 0101 Mobile telephone equipment
- 5065 0206 Paging and signaling equipment
- 5044 0207 Photocopy machines
- 5044 0103 Cash registers
- 5084 9911 Robots, industrial
- 5063 0104 Transformers, electric
- 5063 0600 Batteries

NAICS:

- 423620 Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers
- 423620 Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers
- 423620 Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers
- 423620 Household Appliances, Electric Housewares, and Consumer Electronics Merchant Wholesalers
- 423430 Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 423430 Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 423430 Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 423430 Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 423690 Other Electronic Parts and Equipment Merchant Wholesalers
- 423690 Other Electronic Parts and Equipment Merchant Wholesalers
- 423690 Other Electronic Parts and Equipment Merchant Wholesalers
- 423690 Other Electronic Parts and Equipment Merchant Wholesalers
- 423420 Office Equipment Merchant Wholesalers
- 423420 Office Equipment Merchant Wholesalers
- 423830 Industrial Machinery and Equipment Merchant Wholesalers
- 423610 Electrical Apparatus and Equipment, Wiring Supplies and Related Equipment Merchant Wholesalers
- 423610 Electrical Apparatus and Equipment, Wiring Supplies and Related Equipment Merchant Wholesalers

Banking

04/13	Account(s) averages low 4 figures. Account open over 10 years.
BANKING :	Citibank NA, 399 Park Ave, New York, NY; The Bank of Tokyo Trust Company, 100 Broadway, New York, NY; First National Bank of Chicago, First National Bank, Chicago, IL

Financials

Currency: Shown in USD unless otherwise indicated 

Company Financials: D&B

Additional Financial Data

As of April 19, 2013, attempts to contact the management of this business have been unsuccessful. Outside sources confirmed operation and location.

Request Financial Statements

Requested financials are provided byPANASONIC CORPORATION OF NORTH AMERICAand are not DUNSRight certified.

Key Business Ratios

D & B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this Number of Establishments29

Industry Norms Based On 29 Establishments			
	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales %	UN	1.8	UN
Return on Net Worth %	UN	12.7	UN
Short-Term Solvency			
Current Ratio	UN	1.9	UN
Quick Ratio	UN	0.9	UN
Efficiency			
Assets to Sales %	UN	33.8	UN
Sales / Net Working Capital	UN	9.2	UN
Utilization			
Total Liabilities / Net Worth (%)	UN	95.3	UN

UN = Unavailable

Associations

All Credit Files with Same D-U-N-S® Number as this D&B Live Report

Company Name	Type	Status	Date Created
PANASONIC CORP NORTH AMERICA	Account - #1074015	Credit Increase Recommended	02/05/2008 12:44 PM EST
PANASONIC CORP NORTH AMERICA	Account - #34738	Credit Increase Recommended	02/05/2008 12:47 PM EST
PANASONIC NORTH AMERICA	Account - #1073503	Credit Increase Recommended	02/05/2008 12:47 PM EST
PANASONIC FAMILY AND FRIENDS	Account - #1067720	Credit Increase Recommended	02/25/2008 12:57 PM EST
John Iacoviello	Application - #FCC4QHDFK	Approved	05/29/2008 09:27 AM EST
John Iacoviello	Application - #MIG-FCCC5VM8Q	Approved	06/09/2008 04:48 PM EST
PANASONIC NORTH AMERICA	Application - #MIG-FCCG5VMVH	Approved	06/09/2008 04:48 PM EST
John Iacoviello	Application - #MIG-FCK5VXDV	Approved	06/09/2008 04:55 PM EST
	Application - #MIG-		06/09/2008 05:25 PM

John Iacoviello	FCCT5VQLW	Approved	EST
John Iacoviello	Application - #MIG-FCCY5V5CF	Approved	06/09/2008 05:27 PM EST
John Iacoviello	Application - #MIG-FCCX5VQE5	Approved	06/09/2008 05:32 PM EST
John Iacoviello	Application - #MIG-FCCE5V3DY	Approved	06/09/2008 07:16 PM EST
John Iacoviello	Application - #MIG-FCC65V8AR	Approved	06/09/2008 07:29 PM EST
John Iacoviello	Application - #MIG-FCCD5VVQP	Approved	06/09/2008 07:32 PM EST
PANASONIC NORTH AMERICA	Application - #MIG-FCCY5VVF6	Approved	06/09/2008 07:32 PM EST
John Iacoviello	Application - #MIG-FCCX5V6C9	Approved	06/09/2008 07:35 PM EST
PANASONIC NORTH AMERICA	Application - #MIG-FCCA5VTQV	Approved	06/09/2008 10:40 PM EST
John Iacoviello	Application - #MIG-FCCC5VT6D	Approved	06/10/2008 03:28 AM EST
John Iacoviello	Application - #MIG-FCCL5VTTY	Approved	06/10/2008 03:33 AM EST
John Iacoviello	Application - #MIG-FCC85TAMV	Approved	06/10/2008 08:46 AM EST
PANASONIC NORTH AMERICA	Application - #MIG-FCC55TA8Y	Approved	06/10/2008 08:47 AM EST
John Iacoviello	Application - #MIG-FCCL5TTJ9	Approved	06/10/2008 09:21 AM EST
John Iacoviello	Application - #MIG-FCC65TF9T	Approved	06/10/2008 09:27 AM EST
John Iacoviello	Application - #MIG-FCCB5PLJP	Approved	06/10/2008 09:43 AM EST
John Iacoviello	Application - #MIG-FCCR5P649	Approved	06/10/2008 10:06 AM EST
John Iacoviello	Application - #MIG-FCCB5PT5T	Approved	06/10/2008 10:09 AM EST
John Iacoviello	Application - #MIG-FCCW5BDHC	Approved	06/10/2008 10:15 AM EST
John Iacoviello	Application - #MIG-FCCC5BGRV	Approved	06/10/2008 10:30 AM EST
John Iacoviello	Application - #MIG-FCCG5BXN4	Approved	06/10/2008 10:33 AM EST
John Iacoviello	Application - #MIG-FCCN5BX9F	Approved	06/10/2008 10:36 AM EST
John Iacoviello	Application - #MIG-FCCP5BHBW	Approved	06/10/2008 10:41 AM EST
John Iacoviello	Application - #MIG-FCCL5BWLN	Approved	06/10/2008 10:44 AM EST
John Iacoviello	Application - #MIG-FCCG5BJG3	Approved	06/10/2008 10:52 AM EST
John Iacoviello	Application - #MIG-FCCM5BEKD	Approved	06/10/2008 10:55 AM EST
John Iacoviello	Application - #MIG-FCCW5B8CY	Approved	06/10/2008 10:57 AM EST
John Iacoviello	Application - #MIG-FCCE5B8VY	Approved	06/10/2008 11:00 AM EST
John Iacoviello	Application - #MIG-FCCW5B8PF	Approved	06/10/2008 11:02 AM EST
John Iacoviello	Application - #MIG-FCC35BV4G	Approved	06/10/2008 11:06 AM EST
John Iacoviello	Application - #MIG-FCCR5B6N3	Approved	06/10/2008 11:09 AM EST
John Iacoviello	Application - #MIG-	Approved	06/10/2008 11:11 AM

	FCCP5B696		EST
John Iacoviello	Application - #MIG-FCCV5B6QT	Approved	06/10/2008 11:12 AM EST
John Iacoviello	Application - #MIG-FCCX5B68E	Approved	06/10/2008 11:14 AM EST
John Iacoviello	Application - #MIG-FCCH5BBRT	Approved	06/10/2008 11:16 AM EST
John Iacoviello	Application - #MIG-FCCG5BB4Q	Approved	06/10/2008 11:18 AM EST
John Iacoviello	Application - #MIG-FCC85B9KY	Approved	06/10/2008 11:24 AM EST
John Iacoviello	Application - #MIG-FCCW5B9BF	Approved	06/10/2008 11:28 AM EST
John Iacoviello	Application - #MIG-FCCG59DNT	Approved	06/10/2008 11:34 AM EST
John Iacoviello	Application - #MIG-FCCE59DYT	Approved	06/10/2008 11:37 AM EST
John Iacoviello	Application - #MIG-FCCD59D39	Approved	06/10/2008 11:39 AM EST
John Iacoviello	Application - #MIG-FCCN59CGW	Approved	06/10/2008 11:44 AM EST
John Iacoviello	Application - #MIG-FCCB595RP	Approved	06/10/2008 12:30 PM EST
John Iacoviello	Application - #MIG-FCCE595Q6	Approved	06/10/2008 12:31 PM EST
John Iacoviello	Application - #MIG-FCCRJDLTF	Approved	06/10/2008 02:58 PM EST
John Iacoviello	Application - #MIG-FCCDJDYM8	Approved	06/10/2008 03:08 PM EST
John Iacoviello	Application - #MIG-FCCAJD6QQ	Approved	06/10/2008 03:29 PM EST
UNIVERSITY OF PANASONIC	Account - #1073153	Credit Increase Recommended	10/06/2008 08:16 AM EST
GE	Account - #1065857	Credit Increase Recommended	10/06/2008 08:16 AM EST
PANASONIC CLUB STORE	Account - #1065858	Credit Increase Recommended	10/06/2008 08:16 AM EST
PANASONIC SPECIALIZED MKTG	Account - #1008906	Credit Increase Recommended	10/06/2008 08:16 AM EST
PANASONIC DIRECT PARTNERS	Account - #1067551	Credit Increase Recommended	10/06/2008 08:16 AM EST
ACCOMODATION - PSSA	Account - #45173	Credit Increase Recommended	10/06/2008 08:16 AM EST
PANASONIC CORP NORTH AMERICA	Account - #300242	Credit Increase Recommended	11/06/2008 12:19 PM EST
PANASONIC B2B	Account - #1074212	Credit Increase Recommended	01/05/2009 12:25 PM EST
Dan Meehan	Account - #1080048	Credit Increase Recommended	07/01/2009 10:32 AM EST
PANASONIC CORP NORTH AMERICA	Account - #1000065	Credit Increase Recommended	09/17/2009 11:14 AM EST
PANASONIC SERVICE & TECHNOLOGY CO	Account - #C010545	Credit Review Required	03/10/2011 07:45 AM EST
PANASONIC NBRC	Account - #E010117	Credit Review Required	03/10/2011 07:45 AM EST
Panasonic Services Company	Account - #E010114	Credit Increase Recommended	03/10/2011 07:45 AM EST
PNA HEADQUARTERS	Account - #I010046	Credit Increase Recommended	03/10/2011 07:45 AM EST
PFA-PANASONIC FACTORY AUTOMATION	Account - #I010044	Credit Increase Recommended	03/10/2011 07:45 AM EST
PPCC-PANASONIC PERSONAL COMPUTER CO	Account - #I010034	Credit Increase Recommended	03/10/2011 07:45 AM EST

PANASONIC HEALTHCARE GROUP	Account - #I010016	Credit Review Required	03/10/2011 07:45 AM EST
PANASONIC HEALTHCARE GROUP	Account - #E010130	Credit Review Required	03/10/2011 07:45 AM EST
Panasonic Services Company	Account - #E010121	Credit Review Required	03/10/2011 07:45 AM EST
Panasonic Service & Technology Co	Account - #E010120	Credit Increase Recommended	03/10/2011 07:45 AM EST
PANASONIC PROFESSIONAL DISPLAY CO	Account - #C020118	Credit Review Required	03/10/2011 07:45 AM EST
MATSUSHITA REAL ESTATE CORPORATION	Account - #C010064	Credit Increase Recommended	03/10/2011 07:45 AM EST
PANASONIC APPLIANCE CORP	Account - #C010016	Credit Increase Recommended	03/10/2011 07:45 AM EST
PANASONIC DESIGN CTR OF AMERICA (PDCA)	Account - #C020116	Credit Review Required	03/10/2011 07:45 AM EST
PANASONIC CORP NORTH AMERICA	Account - #I010050	Credit Increase Recommended	03/10/2011 01:33 PM EST
PANASONIC CORP NORTH AMERICA	Account - #I010517	Credit Increase Recommended	03/10/2011 01:33 PM EST
PANASONIC SERVICES COMPANY	Account - #E010118	Credit Review Required	04/24/2012 04:46 AM EST
PANASONIC CONSUMER ELECTRONICS CO	Account - #C020603	Credit Review Required	06/08/2012 04:31 AM EST
PANASONIC HEALTHCARE GROUP	Account - #C020123	Credit Review Required	09/11/2012 05:09 AM EST

Detailed Trade Risk Insight™

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million unique supplier/purchaser relationships.

Days Beyond Terms - Past 3 & 12 Months

3 months from Apr 13 to Jun 13 5 Days Dollar-weighted average of 100 payment experiences reported from 56 companies	12 months from Jul 12 to Jun 13 8 Days Dollar-weighted average of 199 payment experiences reported from 83 companies
--	---

Derogatory Events Last 13 Months from Jun 12 to Jun 13

No Derogatory trade Event has been reported on this company for the past 13 Months

Total Amount Current and Past Due - 13 month trend from Jun 12 to Jun 13

Status	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13
Total	1,525,836	1,492,359	1,476,851	1,669,041	1,290,555	1,301,493	913,488	1,146,758	1,387,394	857,688	1,204,148	1,428,922	23,460,000
Current	1,486,847	1,371,444	1,300,808	1,488,596	1,266,993	1,262,930	820,377	1,064,708	1,313,917	692,686	1,051,289	1,204,980	23,460,000
1-30 Days Past Due	30,731	87,761	116,482	57,958	25,292	29,544	82,297	35,878	47,784	138,334	93,459	87,823	
31-60 Days													

Past Due	3,540	19,500	40,010	51,407	4,173	8,105	16,976	31,823	7,905	8,559	62,709	81,614	
61-90 Days Past Due	-1,708	8,180	14,865	40,444	-1,171	1,997	874	11,439	9,524	2,868	-5,248	54,255	
90+ Days Past Due	6,426	5,474	4,686	30,636	-4,732	-1,083	-7,036	2,910	8,264	15,241	1,939	250	

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Appendix E: Sample WSCA Marketing Materials

Samples of Panasonic WSCA marketing materials begin on the following full page.

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Panasonic
ideas for life

PANASONIC TOUGHBOOK MOBILE COMPUTING SOLUTIONS ARE NOW ON THE WSCA/NASPO PC CONTRACTS.

NASPO
www.NASPO.org

WSCA
www.aboutWSCA.org

When success is your only option, reliable Panasonic Toughbook® mobile computing solutions provide State & Local professionals with maximum uptime, anytime. And now through the Western States Contracting Alliance (WSCA) and National Association of State Procurement Officials (NASPO) PC Goods contract, Panasonic looks forward to providing Toughbook computers, accessories and the highest quality procurement services to participating state and local agencies.

Panasonic Toughbook computers incorporate a number of features and options to ensure durability and high productivity.

- Genuine Windows® 7 Professional (with XP downgrade option)
- Magnesium alloy cases
- Shock-mounted hard drives
- Numerous integrated wireless features
- Fully-rugged, semi-rugged and business-rugged models available

What's more, Panasonic Toughbook mobile computing solutions meet environmental guidelines set by the U.S. Government.

Contract Length: Now through August 31, 2012.

Contact Number: B27172 for Panasonic Toughbook rugged mobile computing products and accessories.

Scope of Contract: This contract provides Panasonic Toughbook computing solutions and accessories to participating state and local units of government and other authorized entities. It allows for very limited professional services directly related to the purchase of a Toughbook mobile solution.

For more information on participating states and resellers, products and pricing, please visit panasonic.com/toughbook/WSCAcontract or email the Panasonic WSCA Team at WSCA@us.panasonic.com.



TOUGHBOOK
FOR A TOUGHWORLD™

TOUGHBOOK®

Toughbook notebook PCs are covered by a 3-year limited warranty, parts and labor. To view the full text of the warranty, log on to panasonic.com/toughbook/warranty. Please consult your Panasonic representative prior to purchase. Panasonic is constantly enhancing product specifications and accessories. Specifications subject to change without notice. ©2011 Panasonic Corporation of North America. All rights reserved.
Slick_WSCA/NASPO_SL_FY11-1



Panasonic
Ideas for life

THE PANASONIC UPGRADE TO RELIABILITY COMPANY.

Take advantage of Panasonic's WSCA Premium Savings Package promotion and upgrade your department's computing equipment with the durable, lightweight Panasonic Toughbook® 53 at a special discounted price. The Toughbook 53's MIL-STD-810G-certified design, magnesium alloy case with spill-resistant keyboard and 320 GB shock-mounted hard drive will stand up to the rigors of high mobility, while the blazing-fast latest Intel® Core™ processors and 4GB of memory will keep up with multiple applications and the busiest pace.



MODEL:
CF-53AAGHX1M

PRICE:
\$1,830

CONTRACT NUMBER:
B27172 for Panasonic Toughbook rugged mobile computing products and accessories

SCOPE OF CONTRACT:
This contract provides Panasonic Toughbook computing solutions and accessories to participating state and local units of government and other authorized entities. It allows for very limited professional services directly related to the purchase of a Toughbook mobile solution.

ORDERING INSTRUCTIONS:
Contact us today at WSCA@us.panasonic.com to learn more about this special promotion.

TOUGHBOOK®

Panasonic Solutions Company

Toughbook notebook PCs are covered by a 3-year limited warranty, parts and labor. To view the full text of the warranty, log onto panasonic.com/toughbook/warranty. Please consult your Panasonic representative prior to purchase. Panasonic is constantly enhancing product specifications and accessories. Specifications subject to change without notice. ©2011 Panasonic Corporation of North America. All rights reserved. Slide_WSCA/INASPO_SL_12/11



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Appendix F: MIL-SPEC Testing Documentation

CF-53 Toughbook

SOUTHWEST RESEARCH INSTITUTE

6220 CULEBRA ROAD • POST OFFICE DRAWER 28510 • SAN ANTONIO, TEXAS, USA 78238-5166 • (210) 684-5111 • TELEX 244846

Mechanical and Materials Engineering Division
June 3, 2011

SUMMARY OF ENVIRONMENTAL TESTS PERFORMED

Project Number: 18.04481.19

Company: Panasonic Computer Solutions Company
Three Panasonic Way, 2F-12
Secaucus, NJ 07094
Attn: Angela MacNeill

Equipment Tested: Panasonic CF-53

Test Dates: May 2011 through June 2011

Notes: *Each test item was able to boot into the Microsoft® Windows® 7 Professional operating system following all of the tests described within this summary report. A listing of summarized tests appear in the accompanying table.*

Report Written By:

Eric Dornes
Principal Engineer
Structural Dynamics & Product Assurance Section



SAN ANTONIO, TEXAS

HOUSTON, TEXAS • DETROIT, MICHIGAN • WASHINGTON, DC



Summary* of Environmental Tests Performed on the Panasonic CF-53

Test Description	Test Parameters	MIL-STD-810G Reference	Pass/ Fail*
Altitude: Storage/Air Transport Altitude: Operation/Air Carriage	15,000 feet and one hour duration for both operation and storage conditions	Method 500.5, Procedures I (Storage) and II (Operation)	Pass
High Temperature: Storage High Temperature: Operation	Storage temperature = 160°F Cyclic temperature exposure (hot dry/induced condition) was used for high temperature storage test. Operating temperature = 140°F Constant temperature exposure was used for high temperature operation test.	Method 501.5, Procedures I (Storage) and II (Operation)	Pass
Low Temperature: Storage Low Temperature: Operation	Operating temperature = 32°F Non-operating temperature = -20°F	Method 502.5, Procedures I (Storage) and II (Operation)	Pass
Humidity	The cyclic test was performed over ten days. The temperature cycled between 86 and 140°F with the relative humidity at 95% constant. The computers were booted into Windows® during and after the test.	Method 507.5 (Aggravated)	Pass
Vibration: General Vibration – non- operating	Transportation Category 24, General minimum integrity (non-operating)	Method 514.6, Procedure I	Pass
Shock: Transit Drop	36" drop height onto 2" of plywood, non-operational, 26 drops total Note: all drops performed on one unit	Method 516.6, Procedure IV (Transit Drop Test)	Pass
Shock: Functional	40g, 11ms, operational, 3 shocks/axis/direction for a total of 18 shocks	Method 516.6, Procedure I (Functional)	Pass

* "Pass" indicates that the computer successfully booted Microsoft® Windows® following each test.
+ Full details will be provided in SwRI Report Number 18.04481.19.FR1



CF-31 Toughbook

Testing is performed at an internationally recognized, independent research, engineering and evaluation laboratory who by contractual agreement with their clients does not allow the use of their name or logo because doing so may imply an endorsement of products or services. For this reason, all references to said independent third party lab have been removed. Should you require the full unedited version, please contact the company identified below.

Mechanical Engineering Division
May 7, 2010

SUMMARY OF TESTS PERFORMED

Project Number: 18.04481.18.101

Company: Panasonic Computer Solutions Company
Three Panasonic Way, 2F-12
Secaucus, NJ 07094
Attn: Angela MacNeill

Equipment Tested: Panasonic CF-31

Test Dates: April 2010 – May 2010

Notes: The test item was evaluated for ability to boot into the Microsoft Windows® XP operating system following each of the tests described within this summary report or for the ability to play an audio/visual file during the test parameter application. A listing of summarized tests and results appear in the accompanying table. Full details will be provided in Report Number 18.04481.18.100.FR1.

Report Written By:

Eric Dornes
Principal Engineer
Structural Dynamics and Product Assurance Section



Summary of Tests Performed on the Panasonic CF-31

Test Description	Test Parameters	Test Results
Altitude: Storage/Air Transport	MIL-STD-810G, Method 500.5, Procedure I 15,000ft Non-Operating	Pass
Altitude: Operation/Air Carriage	MIL-STD-810G, Method 500.5, Procedure II 15,000ft Operating	Pass
High Temperature: Storage	MIL-STD-810G, Method 501.5, Procedure I 160°F Non-Operating	Pass
High Temperature: Operation	MIL-STD-810G, Method 501.5, Procedure II 140°F Operating	Pass
High Temperature: Tactical-Standby to Operational	MIL-STD-810G, Method 501.5, Procedure III - High storage (non-operating) to high operating (test for operation) - Test results are for battery operation	Pass
Low Temperature: Storage	MIL-STD-810G, Method 502.5, Procedure I -60°F Non-Operating	Pass
Low Temperature: Operation	MIL-STD-810G, Method 502.5, Procedure II -20°F Operating	Pass
Temperature Shock	MIL-STD-810G, Method 503.5, Procedure I From 200°F to -60°F, three cycles	Pass
Rain: Blowing	MIL-STD-810G, Method 506.5, Procedure I 5.8in/hr rain, 70mph wind, 30 minutes per surface - Unit operating	Pass
Rain: Drip	MIL-STD-810G, Method 506.5, Procedure III 15 minute exposure, drip test	Pass
Humidity	MIL-STD-810G, Method 507.5, Procedure II (Aggravated) Temp. cycles 86°F to 140°F; 95%RH	Pass
Sand and Dust: Dust	MIL-STD-810G, Method 510.5, Procedure I - Blowing Dust (operating) - Operating temperature of 140°F	Pass
Sand and Dust: Sand	MIL-STD-810G, Method 510.5, Procedure II - Blowing Sand (operating) - Operating temperature of 140°F	Pass
Explosive Atmosphere	MIL-STD-810G, Method 511.5, Procedure I	Pass
Vibration: General Vibration – operating	MIL-STD-810G, Method 514.6, Procedure I (Transportation) Panasonic provided conditions (operating)	Pass
Vibration: General Vibration – non-operating	MIL-STD-810G, Method 514.6, Procedure I (Transportation) Category 24, General minimal integrity (non-operating)	Pass
Shock: Functional	MIL-STD-810G, Method 516.6, Procedure I 40g, 11ms Operating	Pass



Summary of Tests Performed— Panasonic CF-31

05/07/10

Test Description	Test Parameters	Test Results
Shock: Transit-Drop 48-inch	MIL-STD-810G, Method 516.6, Procedure IV • 26 drops – 48in height on to 2in plywood – non operating • All drops performed on the same unit	Pass
Shock: Transit-Drop 60-inch	MIL-STD-810G, Method 516.6, Procedure IV • 26 drops – 60in height on to 2in plywood – non operating • All drops performed on the same unit that was also subjected to all 48in drops	Pass
Shock: Transit-Drop 72-inch	MIL-STD-810G, Method 516.6, Procedure IV • 26 drops – 72in height on to 2in plywood – non operating • All drops performed on the same unit that was also subjected to all 48in and all 60in drops	Pass
Freeze / Thaw	MIL-STD-810G, Method 524, Procedure III (Rapid Temperature Change) • Test effects include condensation	Pass

ⁱ One test unit successfully passed the following tests in the sequence listed:

- High Temperature: Tactical–Standby to Operational
- Shock: Transit-Drop, 48-inch
- Shock: Transit –Drop, 60-inch
- Shock: Transit Drop, 72-inch
- Rain: Drip
- Sand and Dust: Dust
- Sand and Dust: Sand



MIL-STD 461F Results for Panasonic CF-31GT2AXPM

Due to document length, this material begins on the following unnumbered pages.

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18 November 2010

**MIL-STD 461F Results for
Panasonic CF-31GT2AXPM "Toughbook" Laptop Computer**

Prepared For:
Panasonic Solutions Company
Brad Kersavage
1333 S. Inverary Place
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Prepared By:



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Integrated Demonstrations & Applications Laboratory (IDAL)
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Approved By:



Steven C. Coffman
Electromagnetic Environmental Effects Engineer
ASC/ENAD
WPAFB, OH

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1.0 Executive Summary

1.1 References

MIL-STD-461F, "Requirements for the Control of Electromagnetic Interference Characteristics of Equipment and Subsystems," 10 December 2007.

1.2 Requirements

The Panasonic CF-31GT2AXPM "Toughbook" Laptop Computer and CF-AA5713A AC Adaptor were evaluated with respect to the following MIL-STD-461F requirements.

CE102 - Conducted Emissions, Power Leads, 10 kHz to 10 MHz

RE102 - Radiated Emissions, Electric Fields, 2 MHz to 18 GHz

1.3 Results

The CF-31GT2AXPM with CF-AA5713A AC Adaptor or on batteries performed well enough to be certified for use on all Air Force aircraft. The computers are being added to the general certification letter issued by ASC/ENAD. The certification applies to all CF-31A, B, E, F, and G series computers, since they have the same processor, motherboard, chipset and video.

2.0 General

2.1 Item Description

The CF-31GT2AXPM “Toughbook” Laptop Computer and CF-AA5713A AC Adaptor are shown below. The equipment was operated primarily on 115 Volt, 60 Hz power. A few additional RE102 scans were performed using battery power to evaluate differences in results.



CF-31GT2AXPM Laptop Computer



CF-AA5713A AC Adaptor

2.2 Facility

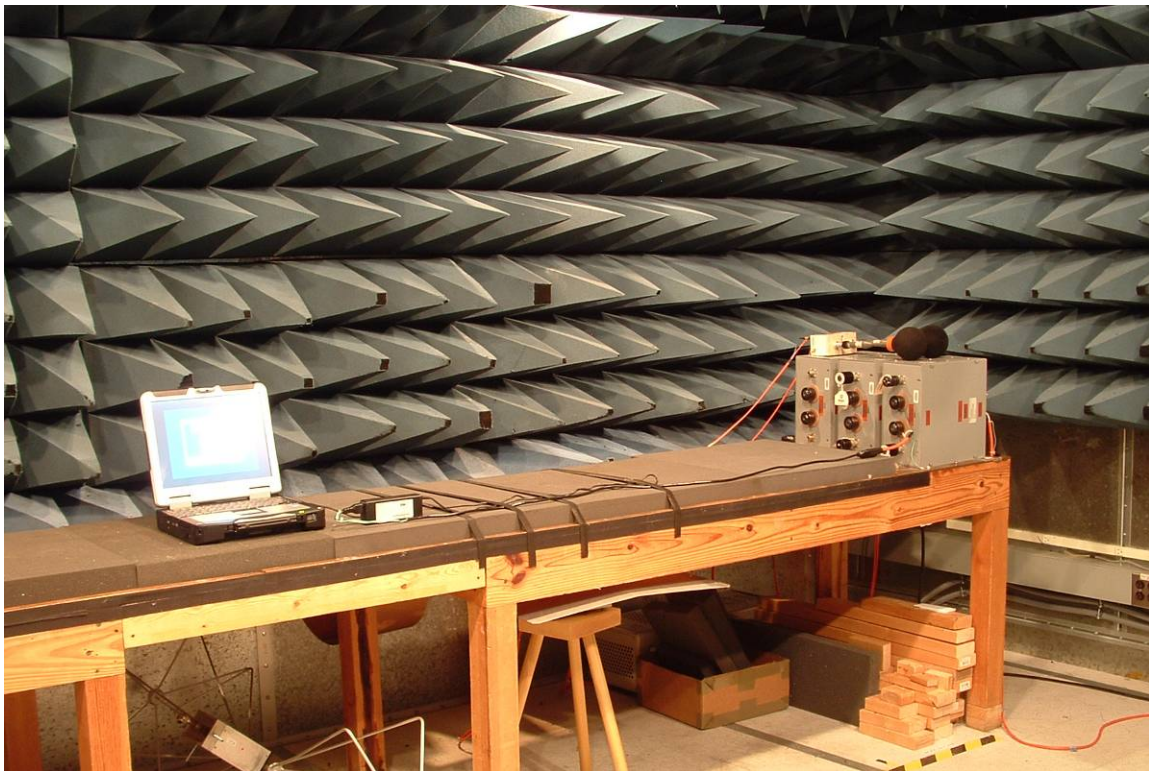
The measurements were performed in a 20 foot x 18 foot x 10 foot shielding room. The room is treated with anechoic material in accordance with MIL-STD-461F requirements. All measurements were under computer control in a control room adjacent to the shielded room.

2.3 Modes of Operation

The CF-31GT2AXPM was turned on with a start-up screen displayed.

2.4 Test Setups

The general test setup was as shown below. Additional photos are in the individual test sections.



General Test Setup

3.0 Measurement Results

3.1 CE102 - Conducted Emissions, Power Leads, 10 kHz to 10 MHz

3.1.1 CE102 Measurement Conditions

The CF-31GT2AXPM laptop computer with CF-AA5713A AC Adaptor and measurement conditions were set up in accordance with MIL-STD-461F requirements. The instrumentation used is listed below.

CE102 Test Equipment

Manufacturer	Model	Function	Serial Number	Cal Due
Hewlett Packard	8566B	Spectrum Analyzer, 100 Hz - 22 GHz	2816A16292	11/27/10
Hewlett Packard	85685A	Preselector, 20 Hz - 2 GHz	2648A00444	NCR
Hewlett Packard	3314A	Function Generator, 50 MHz	2505A05690	11/2/11
LeCroy	452	Digitizing Oscilloscope	9412	2/18/11
Narda	768-20	20 dB Attenuator	BX8763	8/3/11

Calibration requirements and designations per the US Air Force Calibration Authority
NCR - No Calibration Required

Measurements were performed at the Line Impedance Stabilization Network (LISN) on each power lead. The bandwidths and sweep times used are listed below.

Bandwidths & Sweep Times

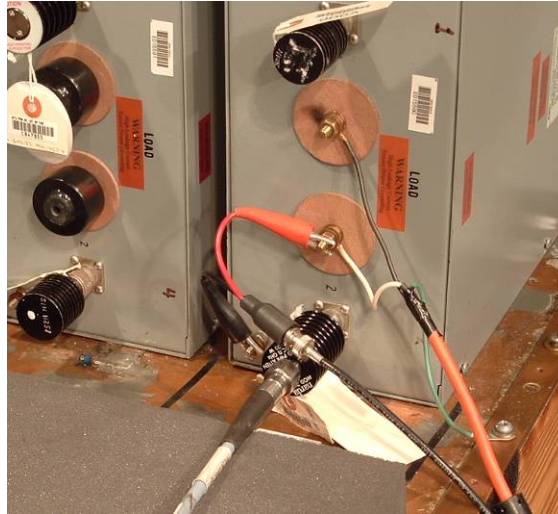
Frequency Range (MHz)	Resolution BW - 3 dB (kHz)	Video BW 3 dB (kHz)	Sweep Time (Seconds)
0.01 - 0.06	1	3	5
0.06 - 0.15	1	3	10
0.15 - 0.6	10	30	10
0.6 - 2	10	30	12
2 - 10	10	30	20

In accordance with MIL-STD-461F, system accuracy measurements are performed prior to testing to ensure that the measurement system will produce accurate results. Test frequencies and voltage levels that are injected at the power lead connections to the LISNs are shown below. The injected level is 6 dB below the MIL-STD-461F limit and is calculated as a peak-to-peak voltage measured on an oscilloscope.

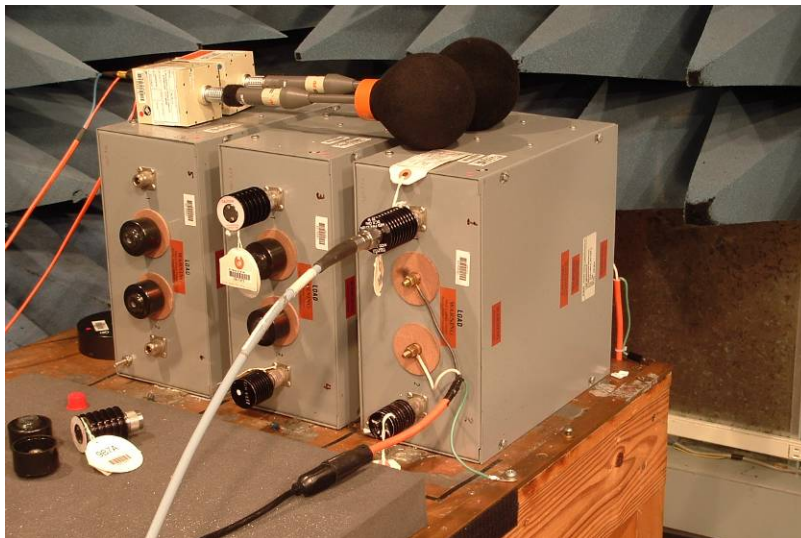
Measurement System Test

Frequency (MHz)	Limit (dB μ V)	Limit - 6 dB (dB μ V)	Limit - 6 dB (mV rms)	Limit - 6 dB (mV peak-peak)
.0105	99.6	93.6	47.9	135
0.1	80	74	5	14.1
1.95	66	60	1	2.83
9.8	66	60	1	2.83

Some photos of the calibration and measurements are shown below.



Signal Injection for Calibration on Low side of Power

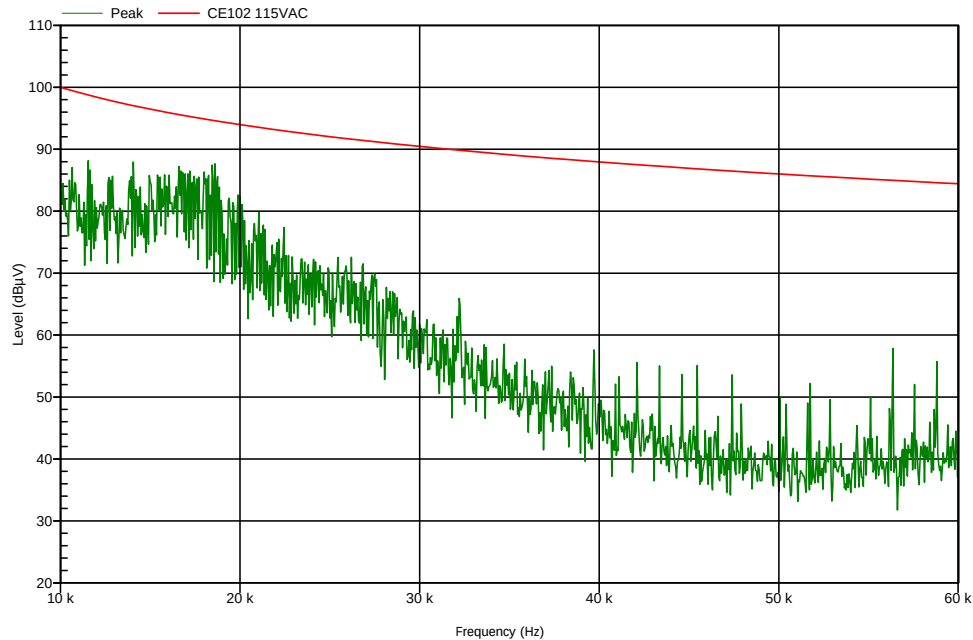


Measurement on High Side of Power

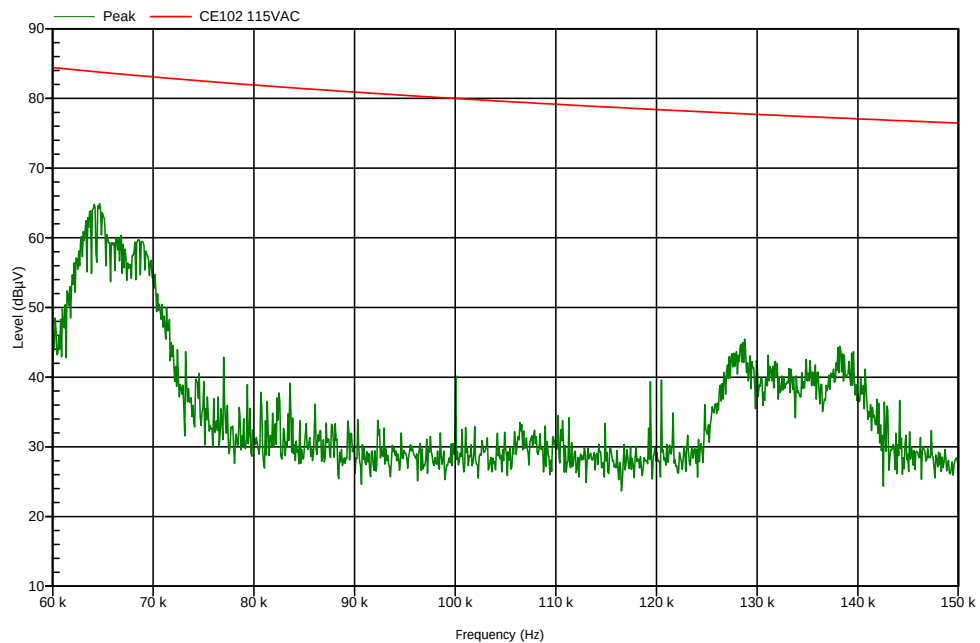
3.1.2 CE102 Results

3.1.2.1 CE102 EUT Measurement Scans

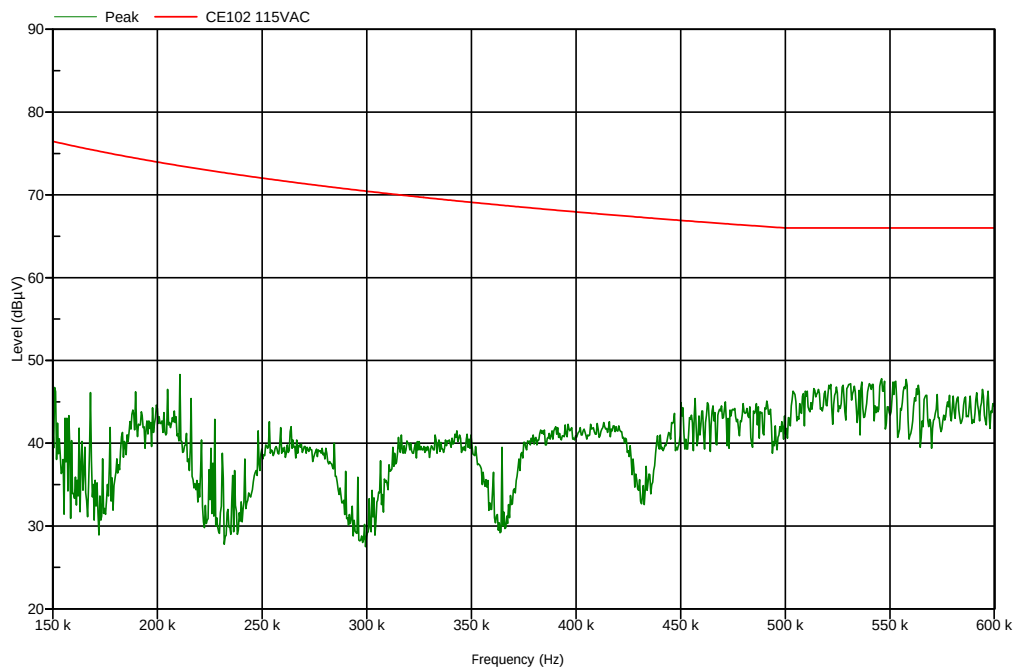
CE102: 10 - 60 kHz. High side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:11:57 PM



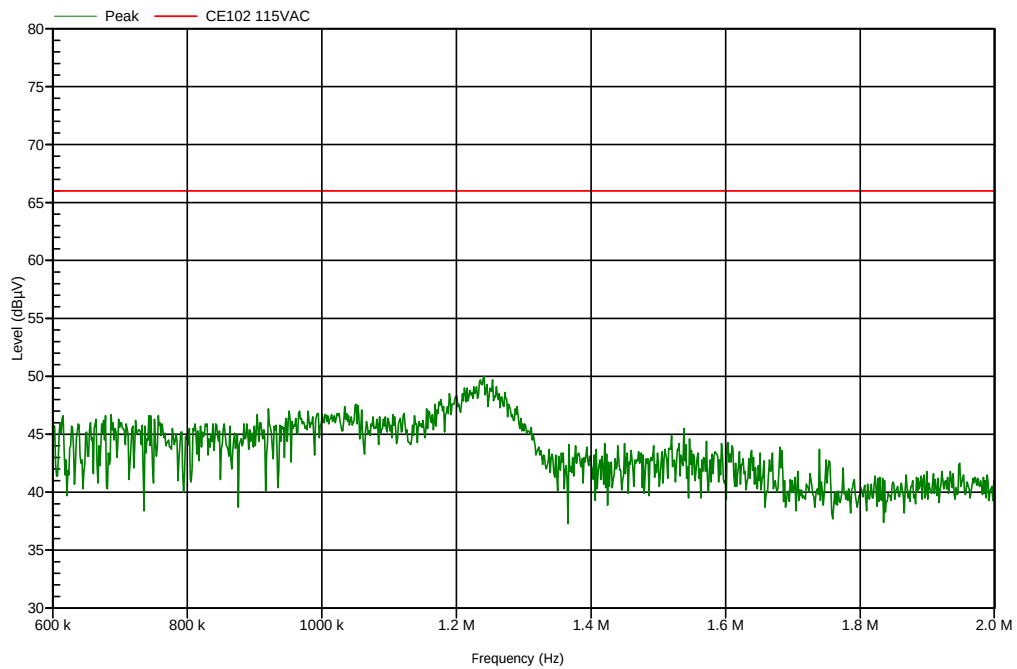
CE102: 60 - 150 kHz. High side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:12:35 PM



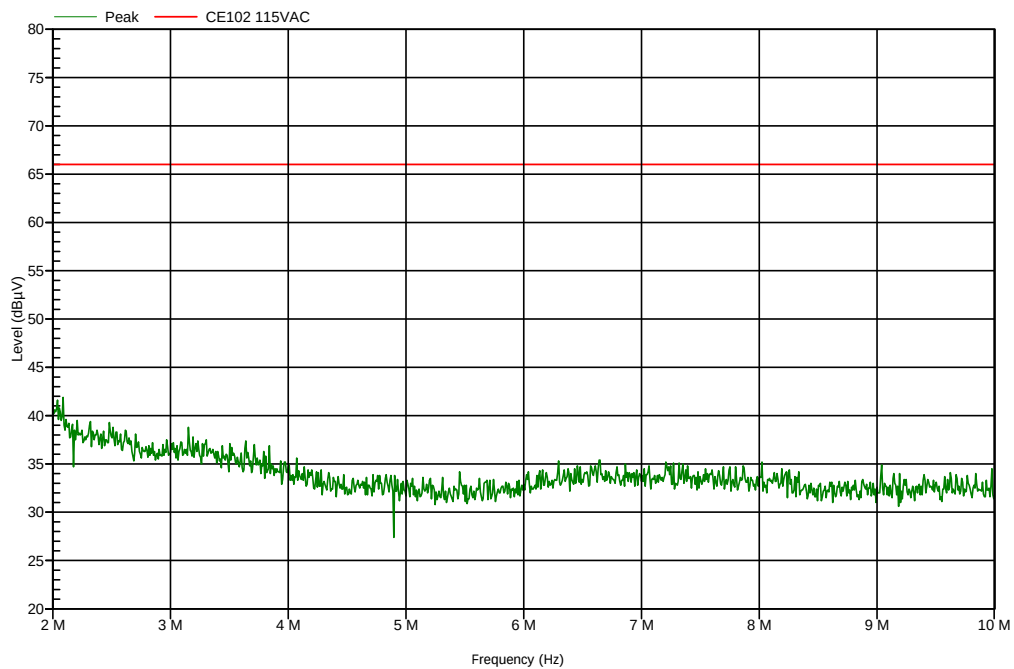
CE102: 150 - 600 kHz. High side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:13:19 PM



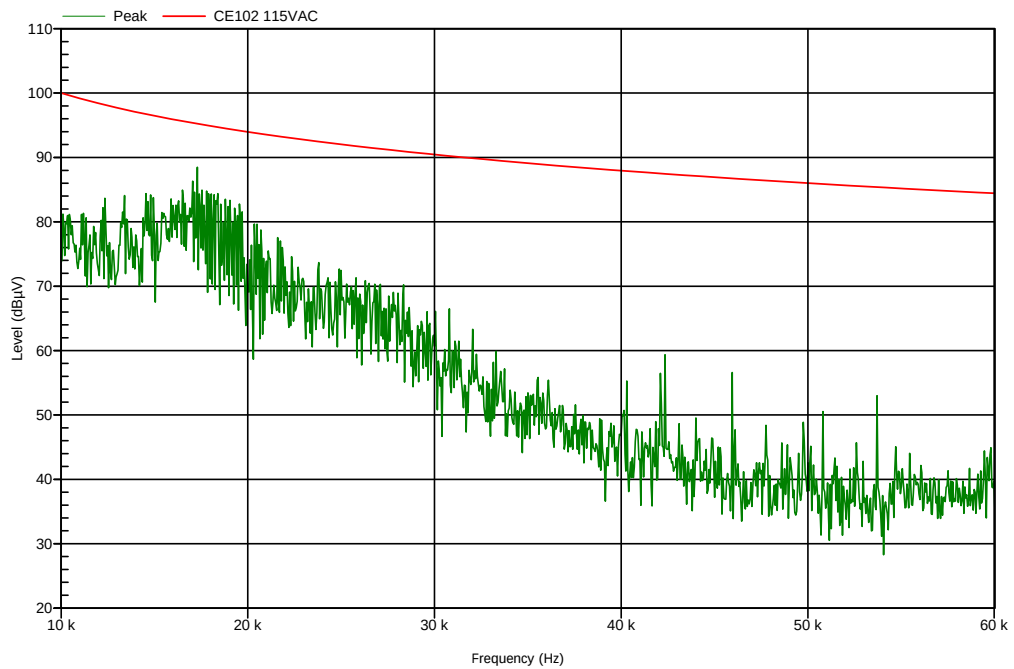
CE102: 0.6 - 2 MHz. High side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:14:03 PM



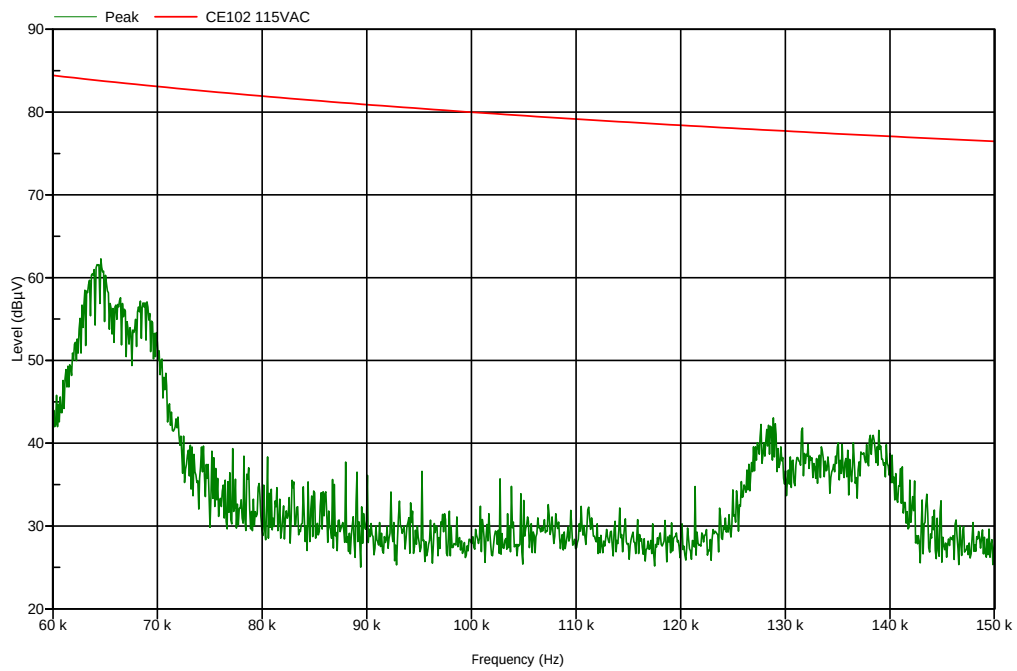
CE102: 2 - 10 MHz. High side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:14:48 PM



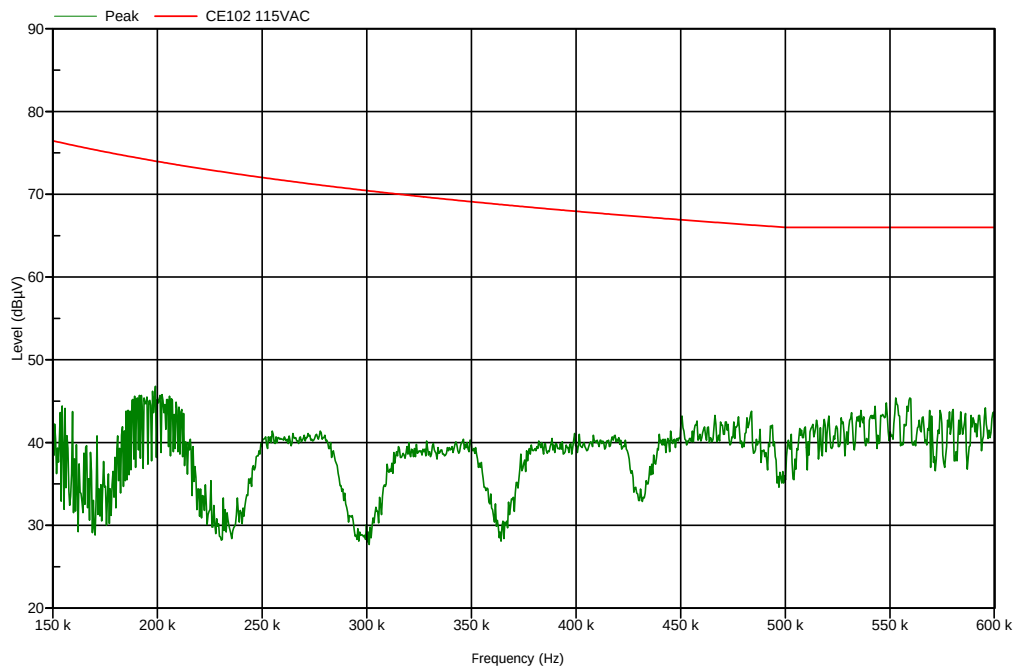
CE102: 10 - 60 kHz. Return side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:17:17 PM



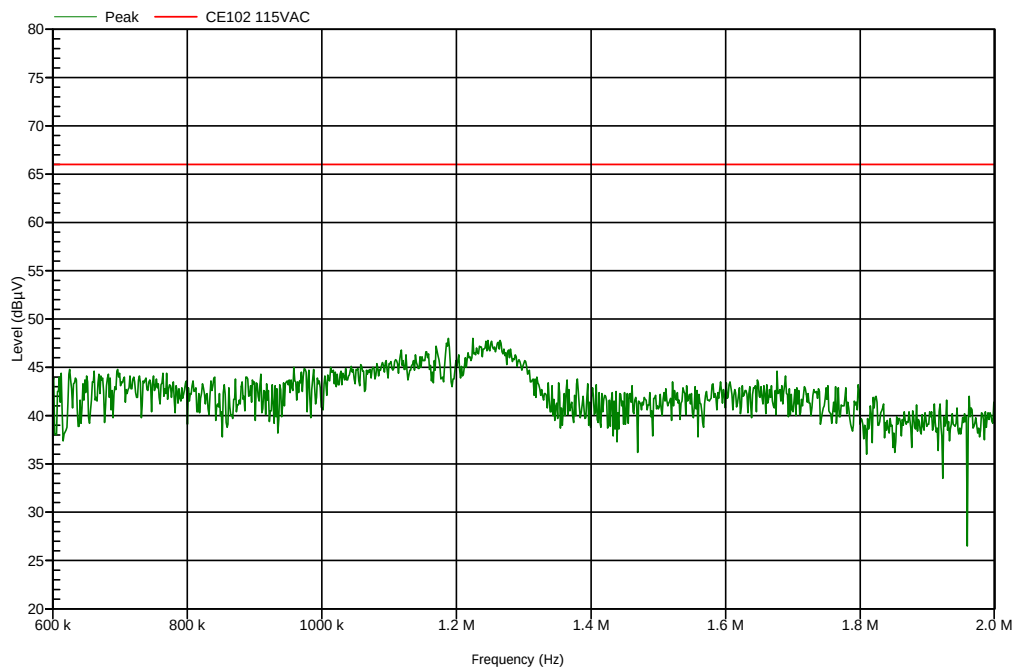
CE102: 60 - 150 kHz. Return side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:17:58 PM



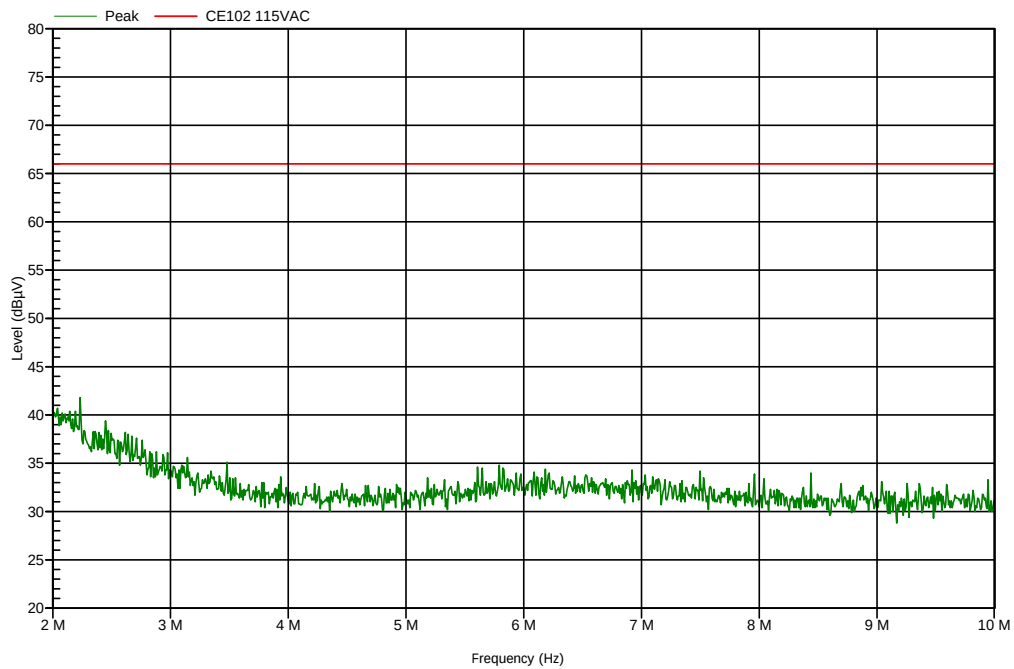
CE102: 150 - 600 kHz. Return side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:18:47 PM



CE102: 0.6 - 2 MHz. Return side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:19:37 PM



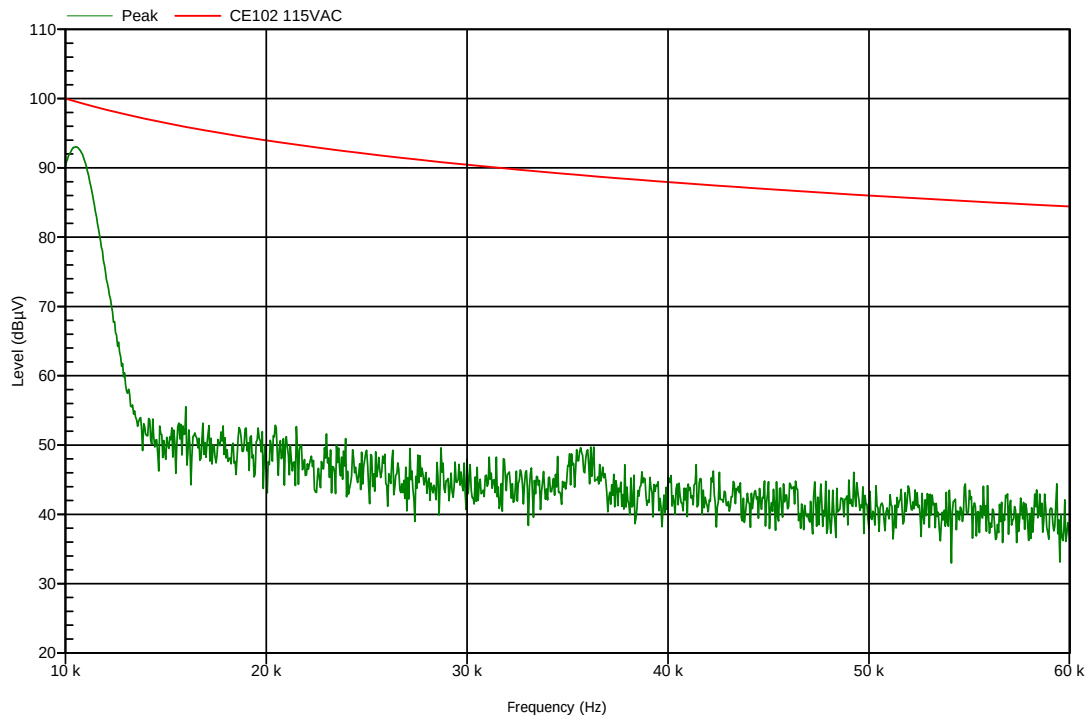
CE102: 2 - 10 MHz. Return side of input power. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 1:20:25 PM



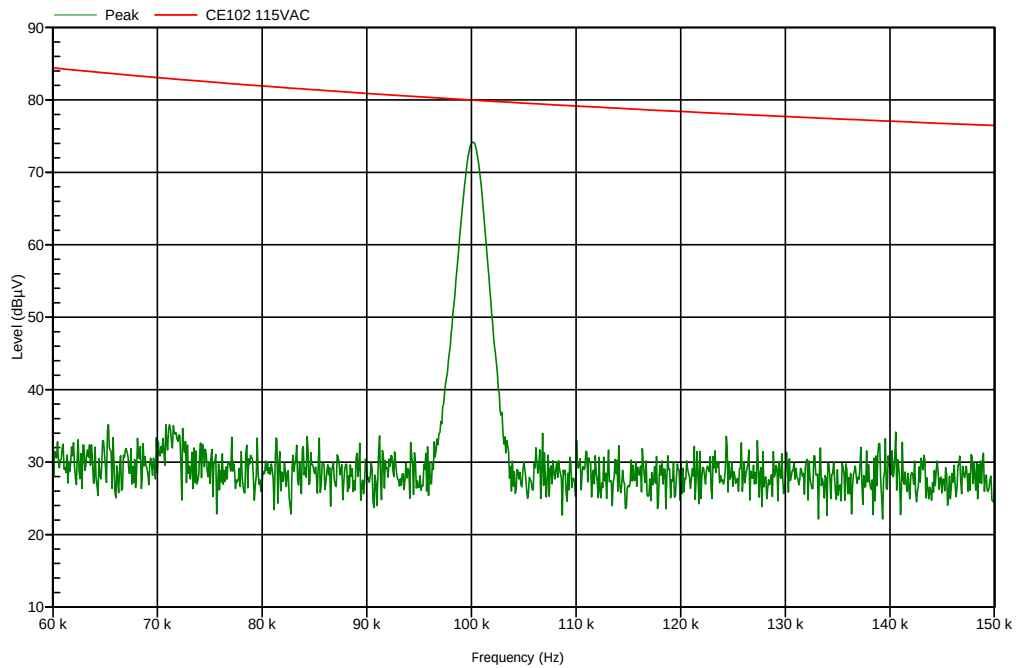
3.1.2.2 CE102 System Accuracy Scans

The following scans are performed to verify the integrity of the measurement setup prior to testing. A calibrated signal is applied at the EUT power connection at each LISN at a level that is 6 dB below the MIL-STD-461 limit. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line.

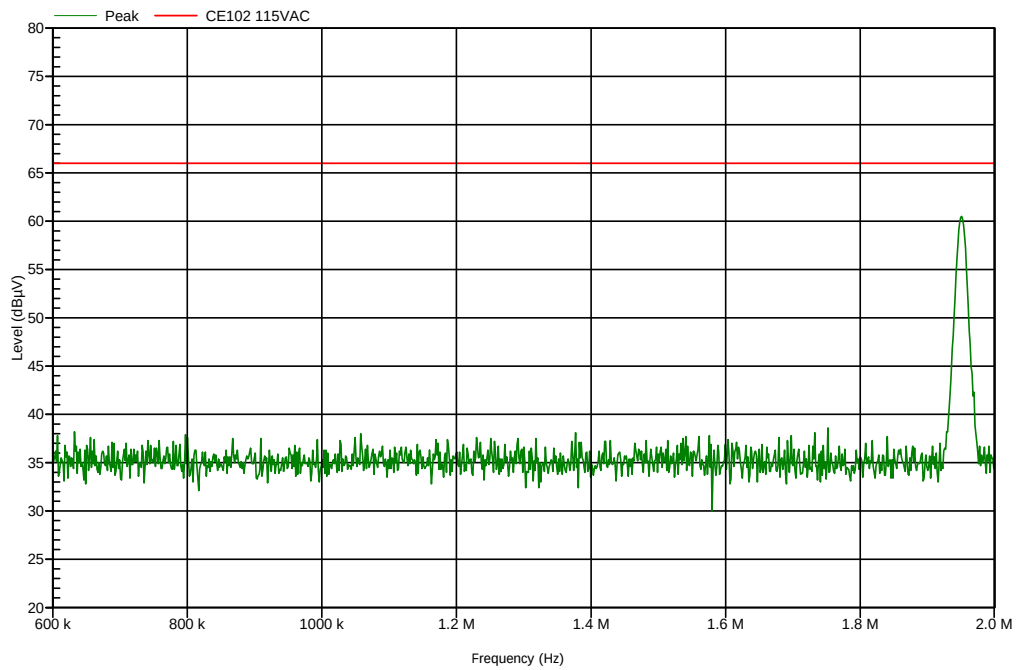
CE102: 10 - 60 kHz, 10.5 kHz. High side of input power. Time of Measurement: 11/15/2010 12:42:09 PM



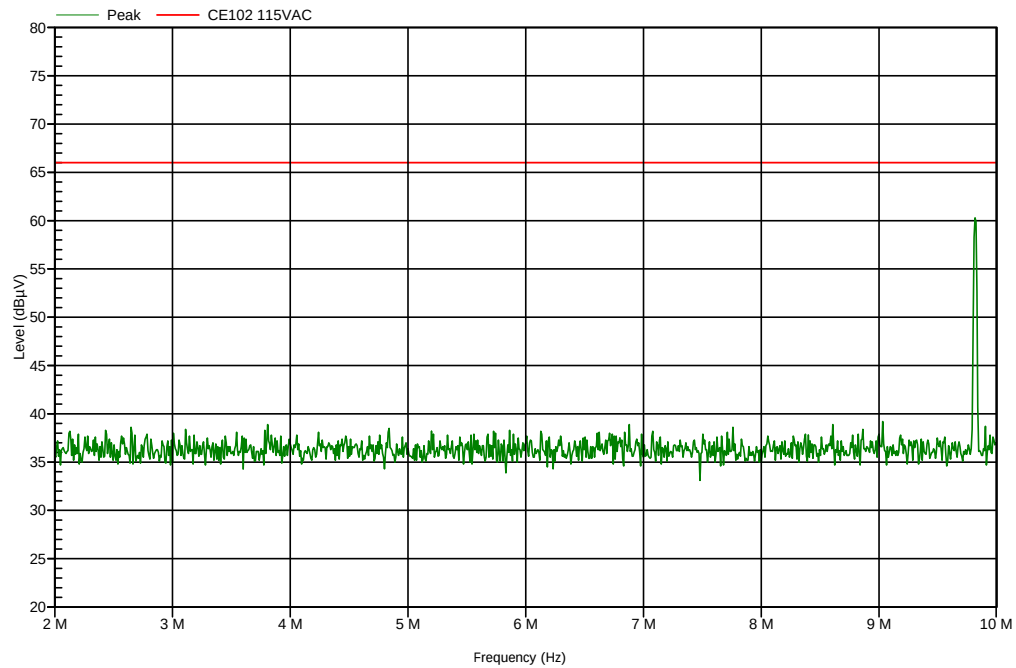
CE102: 60 - 150 kHz, 100 kHz. High side of input power. Time of Measurement: 11/15/2010 12:41:10 PM



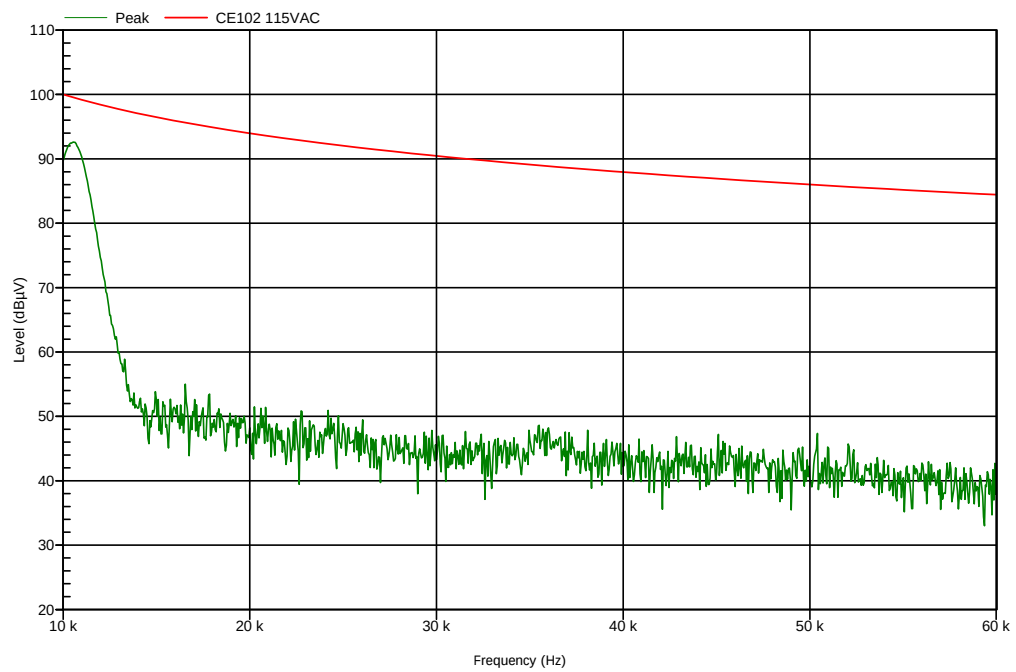
CE102: 0.6 - 2 MHz, 1.95 MHz. High side of input power. Time of Measurement: 11/15/2010 12:40:07 PM



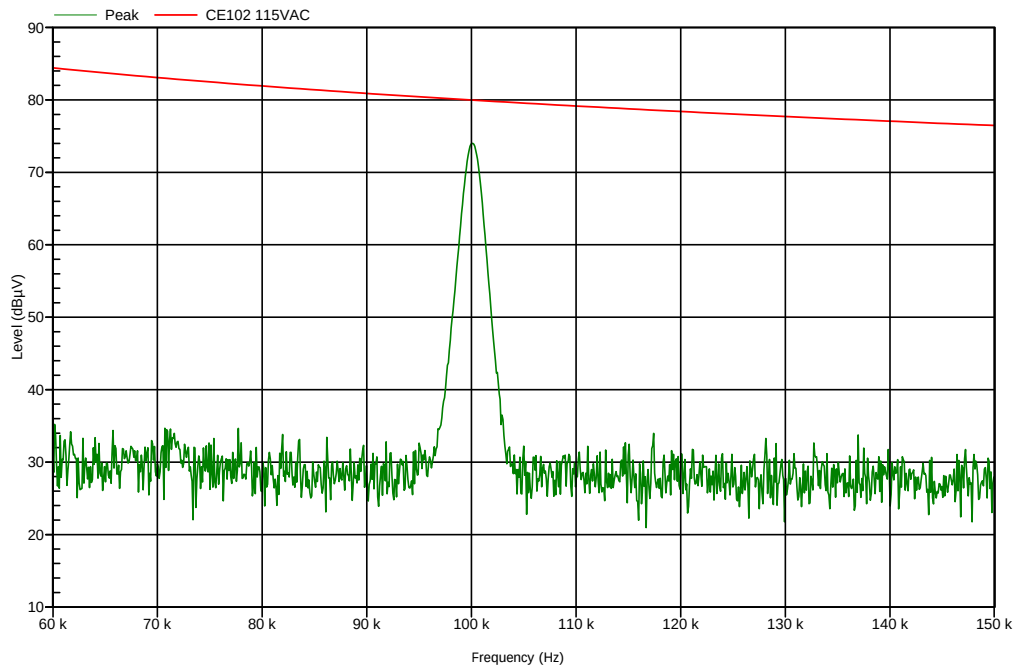
CE102: 2 - 10 MHz, 9.8 MHz. High side of input power. Time of Measurement: 11/15/2010
12:39:12 PM



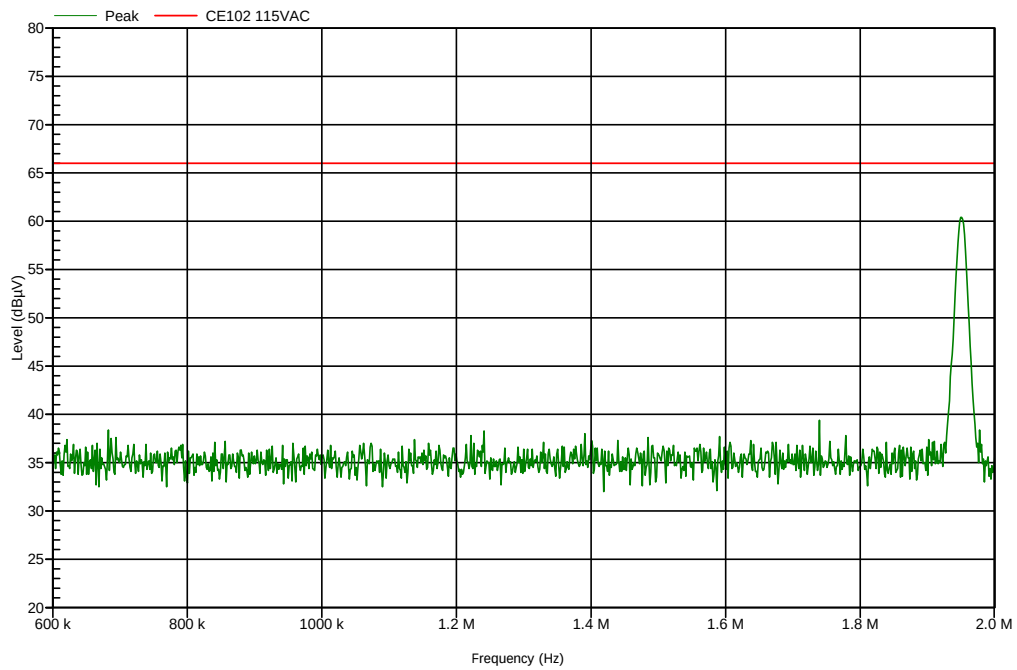
CE102: 10 - 60 kHz, 10.5 kHz. Return side of input power. Time of Measurement: 11/15/2010
12:34:43 PM



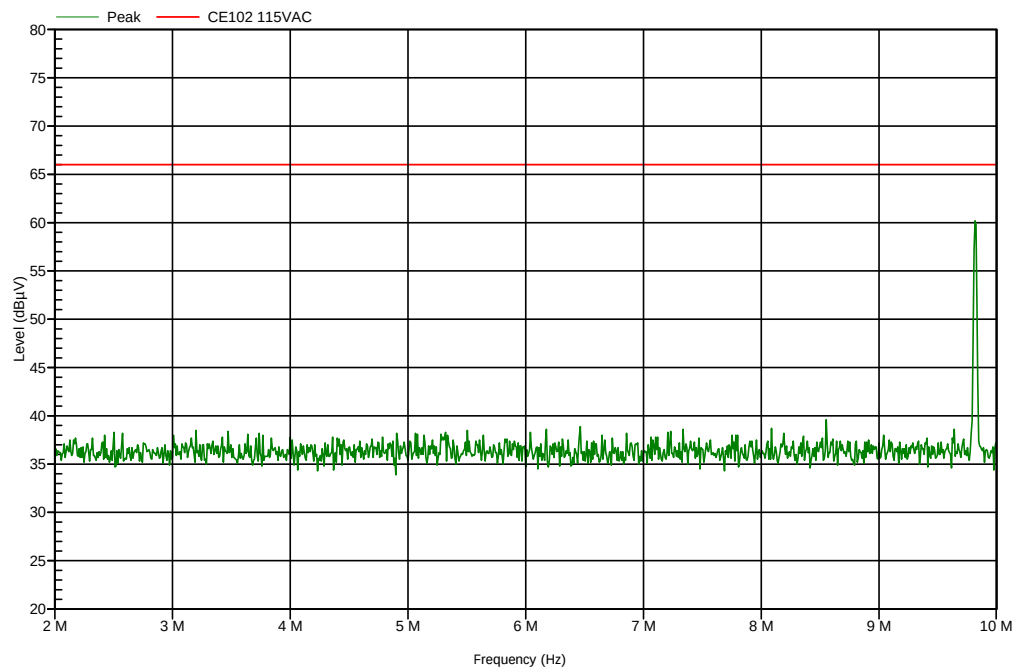
CE102: 60 - 150 kHz, 100 kHz. Return side of input power. Time of Measurement: 11/15/2010
12:36:12 PM



CE102: 0.6 - 2 MHz, 1.95 MHz. Return side of input power. Time of Measurement: 11/15/2010
12:37:02 PM



CE102: 2 - 10 MHz, 9.8 MHz. Return side of input power. Time of Measurement: 11/15/2010 12:37:41 PM



3.2 RE102 - Radiated Emissions, Electric Field, 2 MHz to 18GHz

3.2.1 RE102 Measurement Conditions

The CF-31GT2AXPM laptop computer with CF-AA5713A AC Adaptor and the measurement conditions were set up in accordance with MIL-STD-461F requirements. The instrumentation used is listed below.

RE102 Test Equipment

Manufacturer	Model	Function	Serial #	Cal Due Date
Hewlett Packard	8566B	Spectrum Analyzer	2816A16292	11/27/10
Hewlett Packard	85685A	Preselector	3506A01584	NCR
Mitek	AMF-4D-00501800-24-10P	Preamplifier	1429606	NCR
ETS Lindgren	3301B	Rod Antenna	42919	NPC
EMCO	3109	Biconical Antenna	9603-2951	ICO
EMCO	3106	Double Ridge Guide Ant	2207	NPC
EMCO	3115	Double Ridge Guide Ant	2177	NCR
Hewlett Packard	8642B	Signal Generator	2816A02361	12/18/11
Hewlett Packard	8763A	Signal Generator	2313A00227	2/28/11
Electro-Metrics	EM-6888	Stub Radiator	790115	NCR

Calibration requirements and designations per the US Air Force Calibration Authority

NCR - No Calibration Required

NPC - No Periodic Calibration Required

ICO - Initial Calibration Only Required

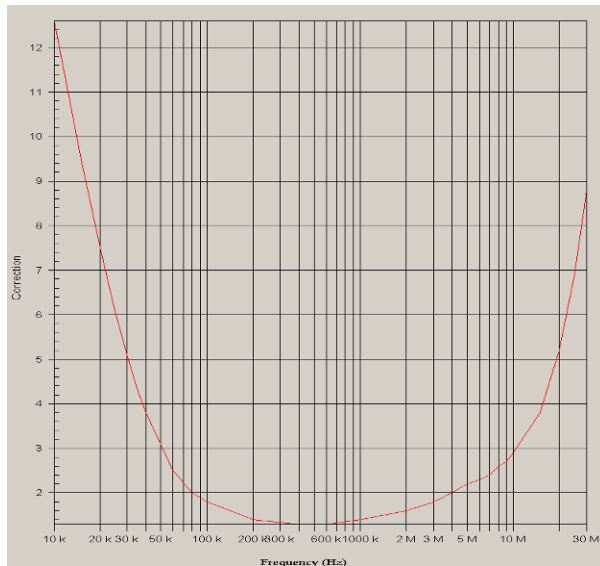
The electrical continuity of all measurement antennas was verified by radiating a 0 dBm signal from a stub antenna and noting the detected level at the measurement receiver. A normal level is approximately 40 to 50 dB down. All antennas were positioned 1 meter from the EUT. Measurements above 30 MHz were performed in both vertical and horizontal antenna polarity positions. The bandwidths and sweep times used are listed below.

Bandwidths & Sweep Times

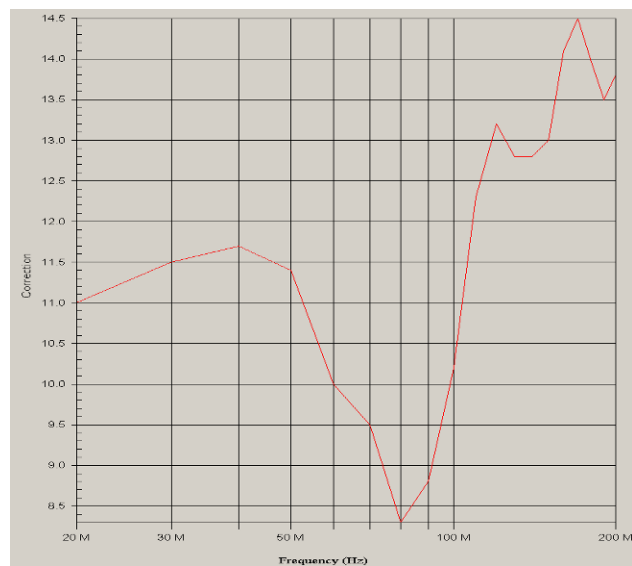
Frequency Band (MHz)	Resolution BW - 3 dB (kHz)	Video BW - 3 dB (kHz)	Sweep Times (Seconds)
0.01 - 0.15	1	3	4
0.15 - 2	10	30	6
2 - 8	10	30	9
8 - 30	10	30	33
30 - 90	100	300	9
90 - 120	100	300	4.5
120 - 200	100	300	12

200 - 400	100	300	30
400 - 1000	100	300	90
1000 - 2000	1000	3000	15
2000 - 6000	1000	3000	60
6000 - 12000	1000	3000	90
12000 - 18000	1000	3000	90

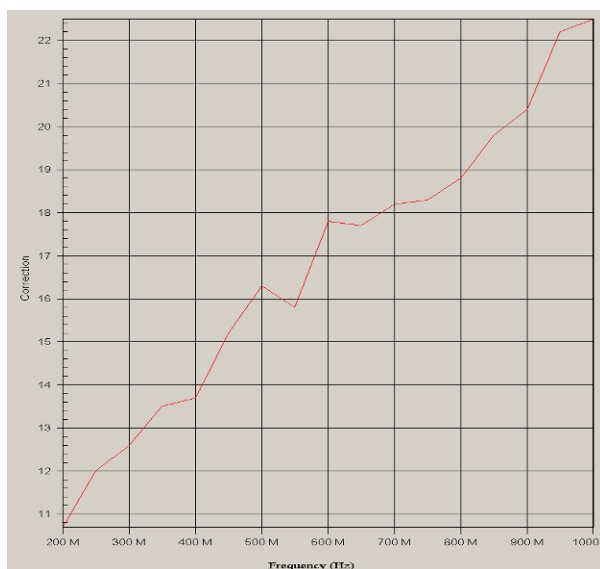
Commercial software is used for testing. The program is Dare Development's RadiMation package, Version 5.2.12. The antennas factors for the measurement antennas as stored in the software are shown below.



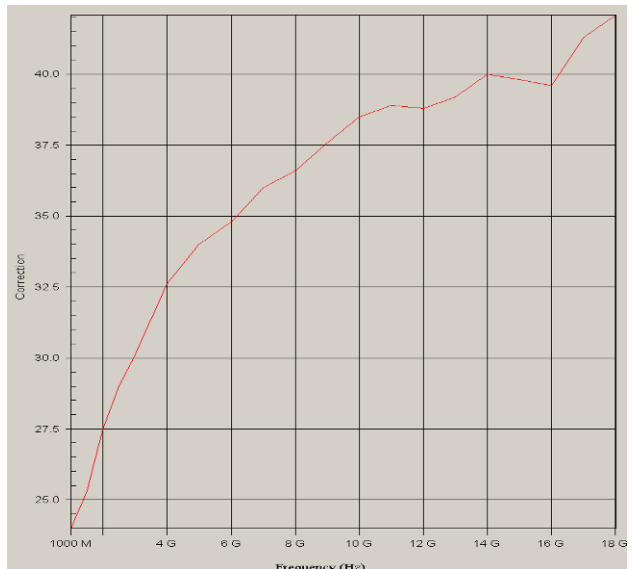
EMCO 3301B Monopole



EMCO 3109 Biconical

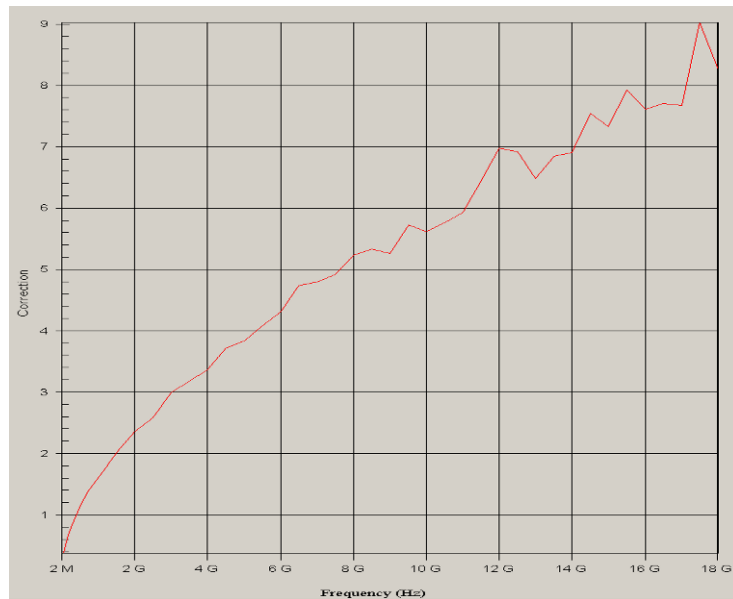


EMCO 3106 Double Ridge Guide



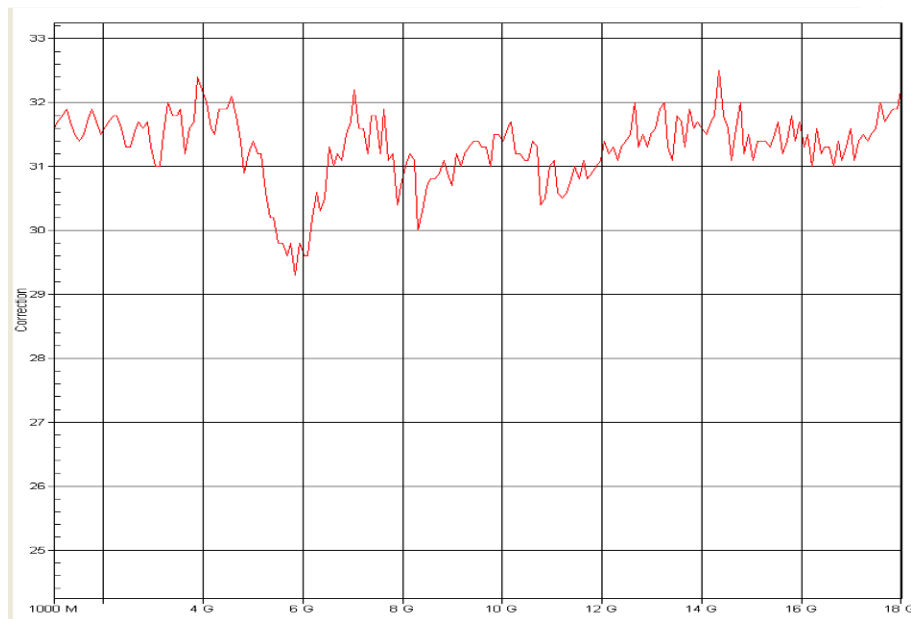
EMCO 3115 Double Ridge Guide

The cable loss from the antenna to the measurement receiver as stored in the software is shown below. The loss was measured using a signal source and power meter. A reference level was first established on the power meter at each frequency. The entire cable was then inserted and the power level again measured. The difference is the cable loss.



Cable Loss - Semflex Coax

A preamplifier is used between 1 and 18 GHz to improve the sensitivity of the measurement system. The gain as stored in the software is shown below.

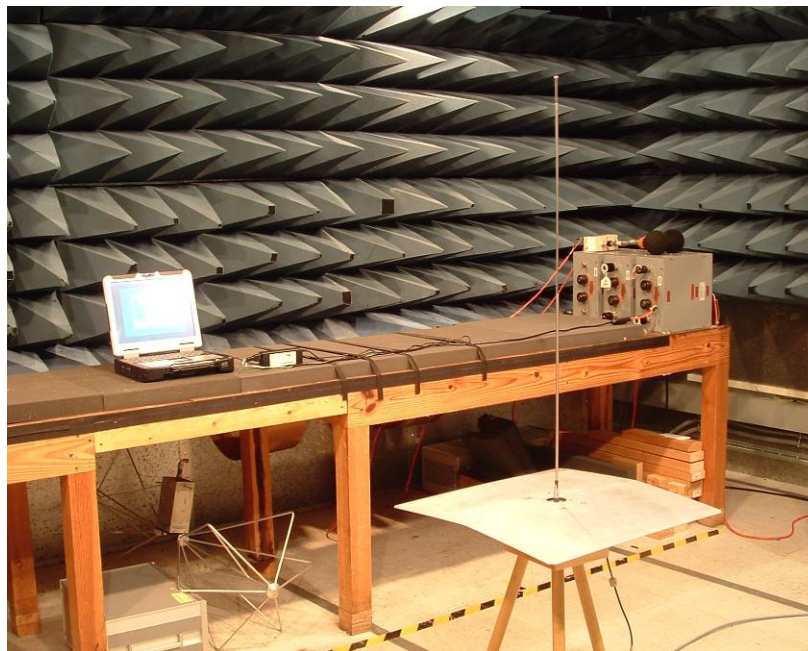


Mitek 1429606 Gain, 1 to 18 GHz

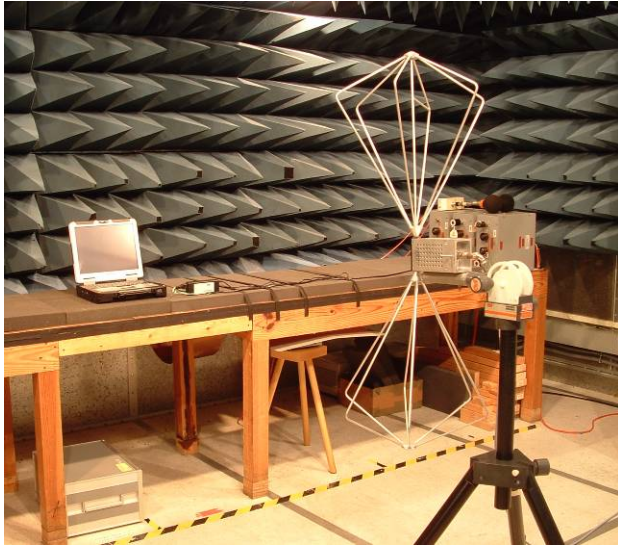
Information used to determine the drive level for system accuracy scans is shown below. The limit that is used is for RE102 small-fixed wing, aircraft applications. Injected levels in dBm are calculated as follows:

Frequency (MHz)	A	B = A - 6	C	D = B - C	E = D - 107	Remarks
	Limit (dBuV/m)	Limit less 6 dB (dBuV/m)	Antenna Factor (dB/m)	Injected Level (dBuV)	Injected Level (dBm)	
2.1	34.0	28.0	6	22.0	-85	Antenna factor for signal injection purposes is 1/2 m height of rod
12	34.0	28.0	6	22.0	-85	Antenna factor for signal injection purposes is 1/2 m height of rod
29.5	34.0	28.0	6	22.0	-85	Antenna factor for signal injection purposes is 1/2 m height of rod
197	39.9	33.9	13.8	20.1	-86.9	
990	53.9	47.9	22.4	25.5	-81.5	
1950	59.8	53.8	27.3	26.5	-80.5	
17500	78.9	72.9	41.7	31.2	-75.8	

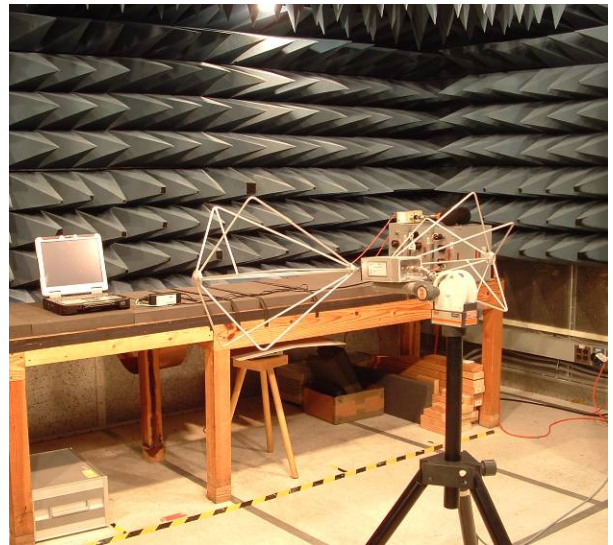
Photos of the setups with the various antennas are shown below.



Rod Antenna, 2 to 30 MHz

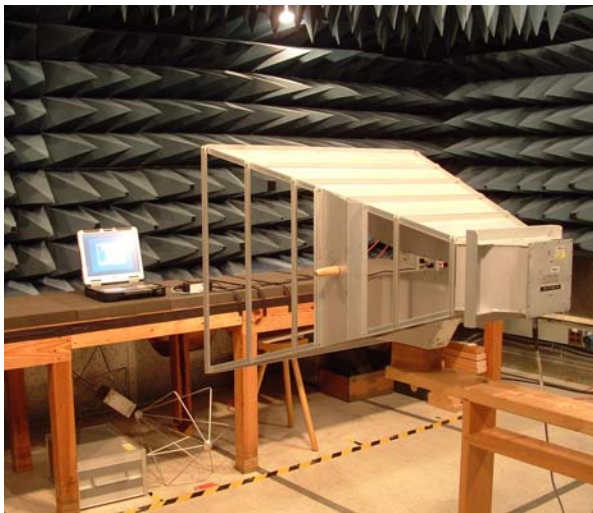


Vertical Polarization

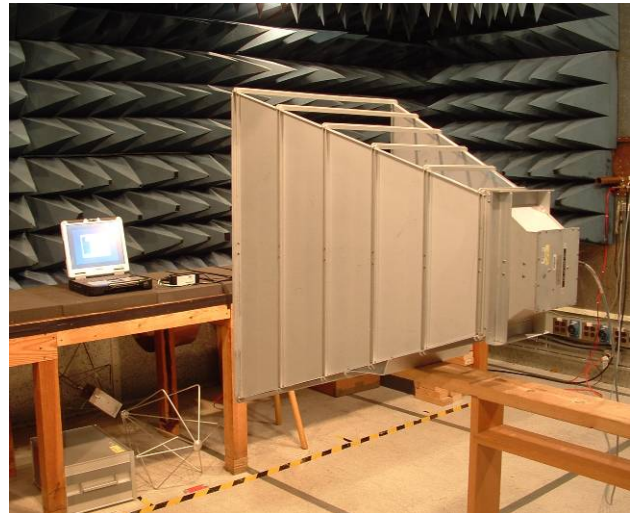


Horizontal Polarization

Biconical Antenna, 30 to 200 MHz

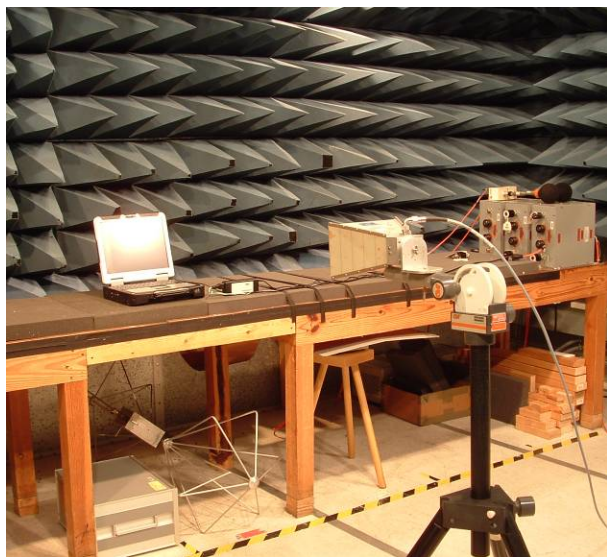


Vertical Polarization

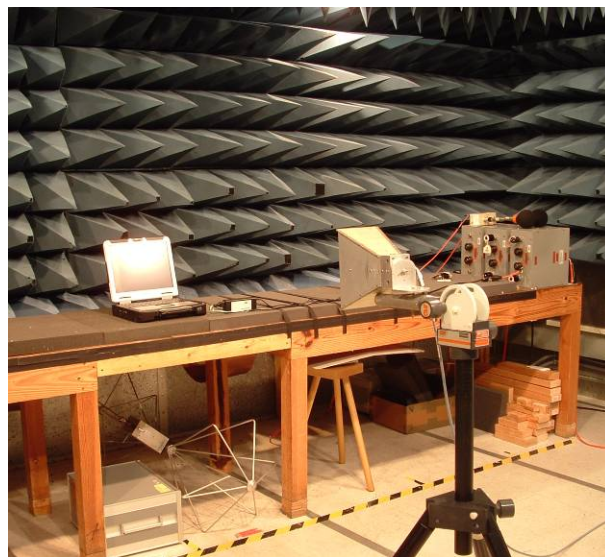


Horizontal Polarization

Double Ridge Guide Antenna, 200 to 1000 MHz



Vertical Polarization



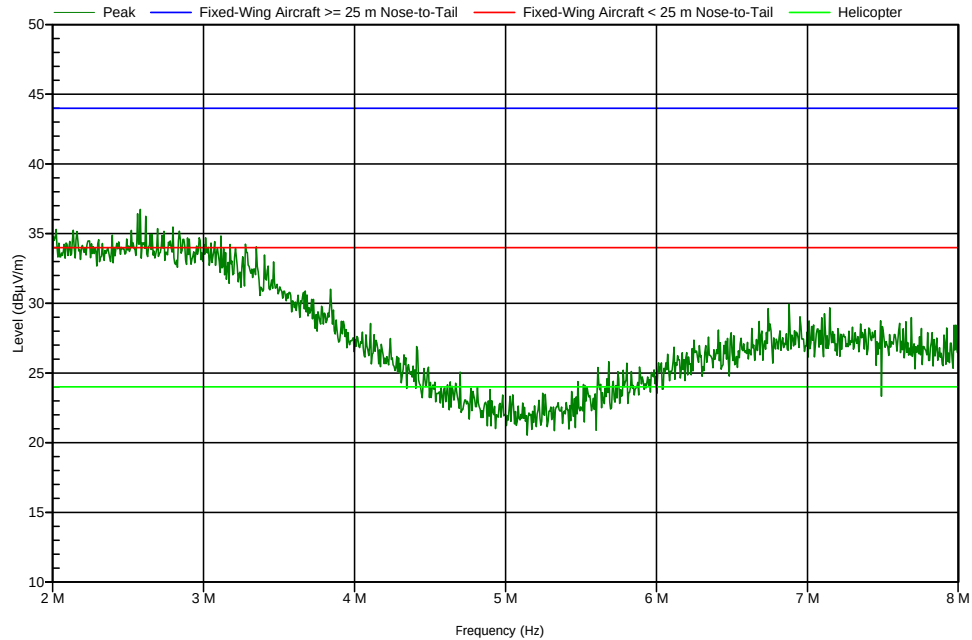
Horizontal Polarization

Double Ridge Guide Antenna, 1 to 18 GHz

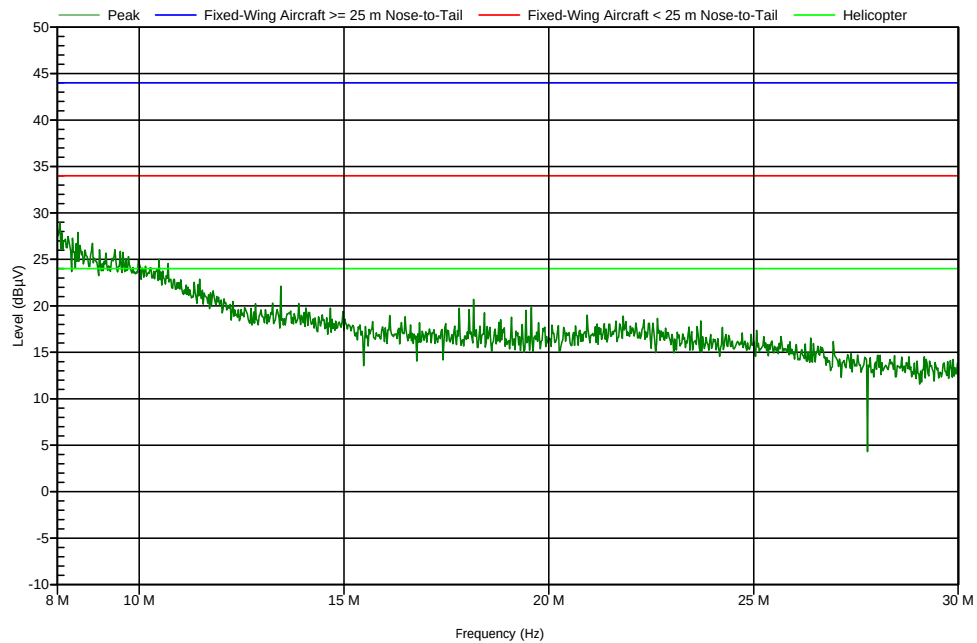
3.2.2 RE102 Results

3.2.2.1 RE102 EUT Measurement Scans

RE102: 2 - 8 MHz. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/16/2010 8:58:20 AM

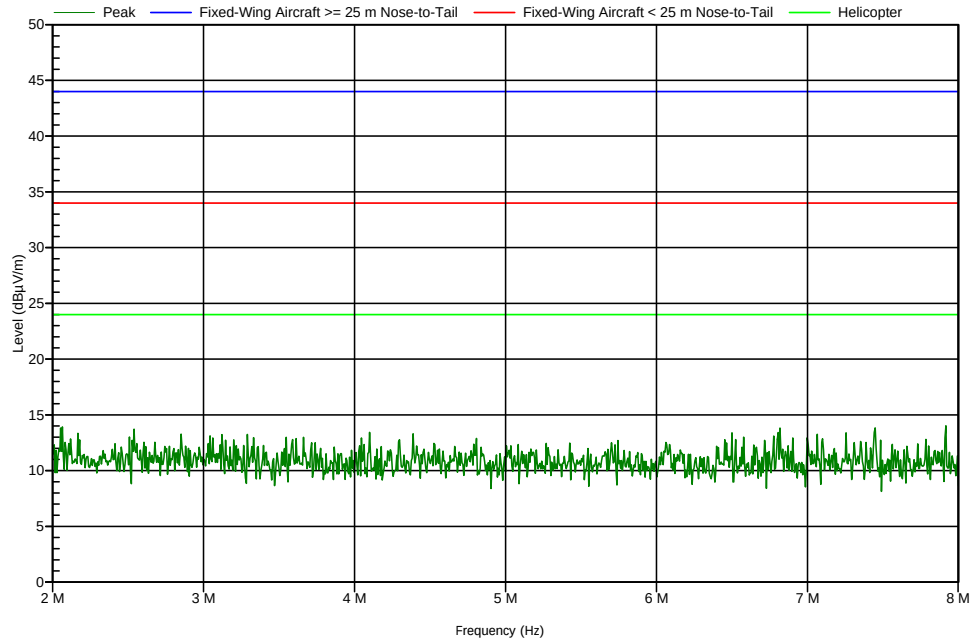


RE102: 8 - 30 MHz. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/16/2010 8:59:31 AM

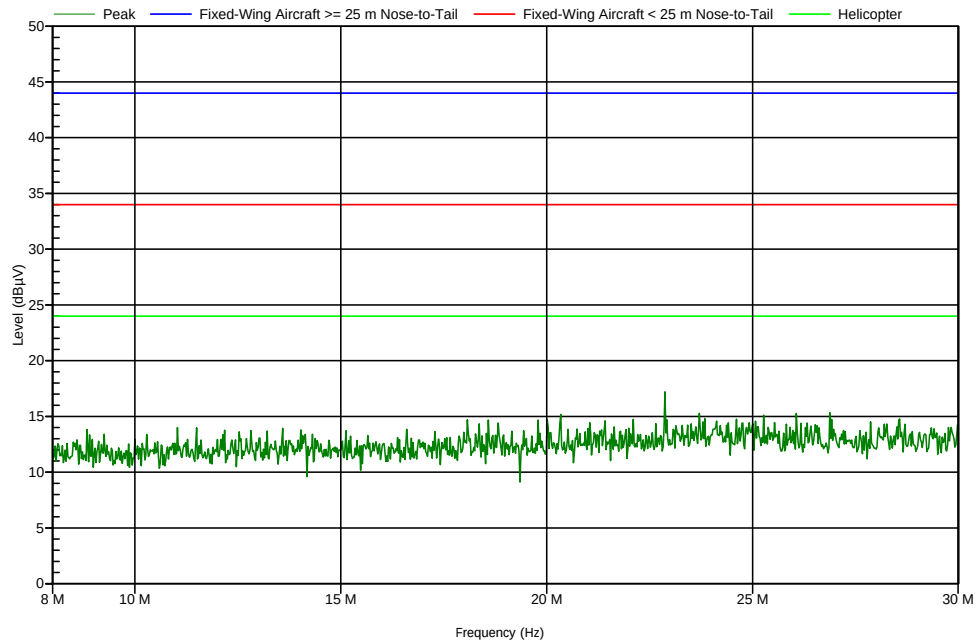


Battery Operation 2 to 30 MHz

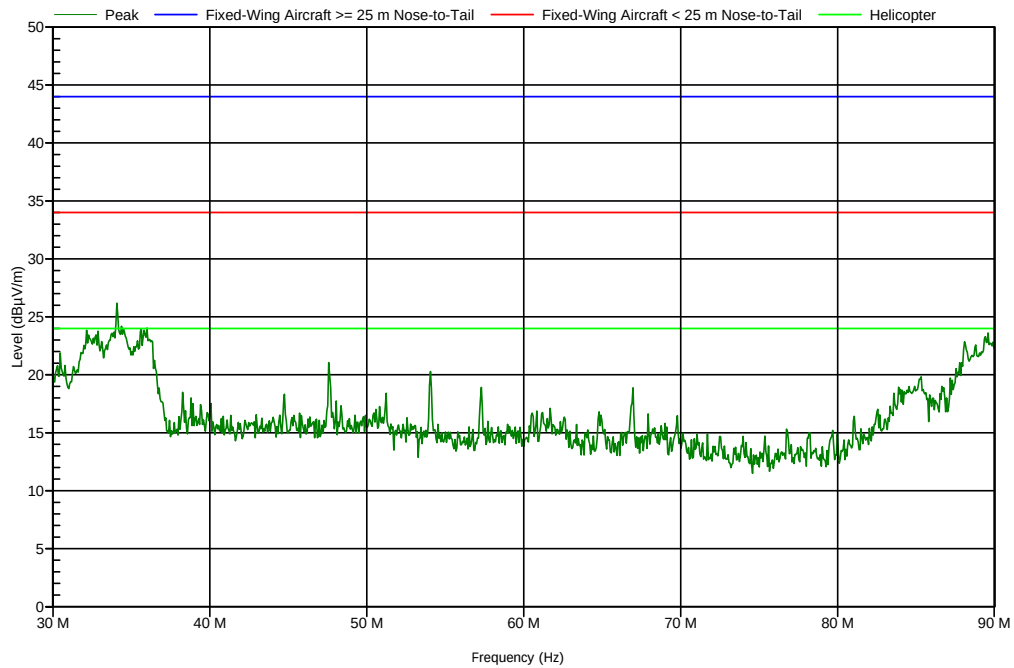
RE102: 2 - 8 MHz. Panasonic CF-31GT2AXPM operating on batteries. Time of Measurement: 11/16/2010 9:02:52 AM



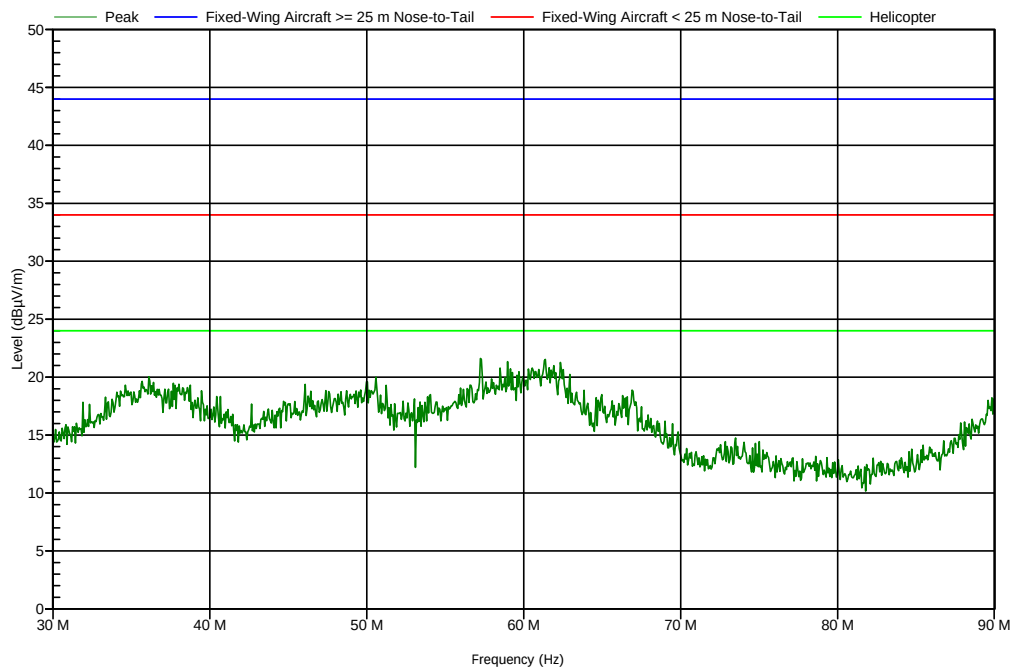
RE102: 8 - 30 MHz. Panasonic CF-31GT2AXPM operating on batteries. Time of Measurement: 11/16/2010 9:03:41 AM



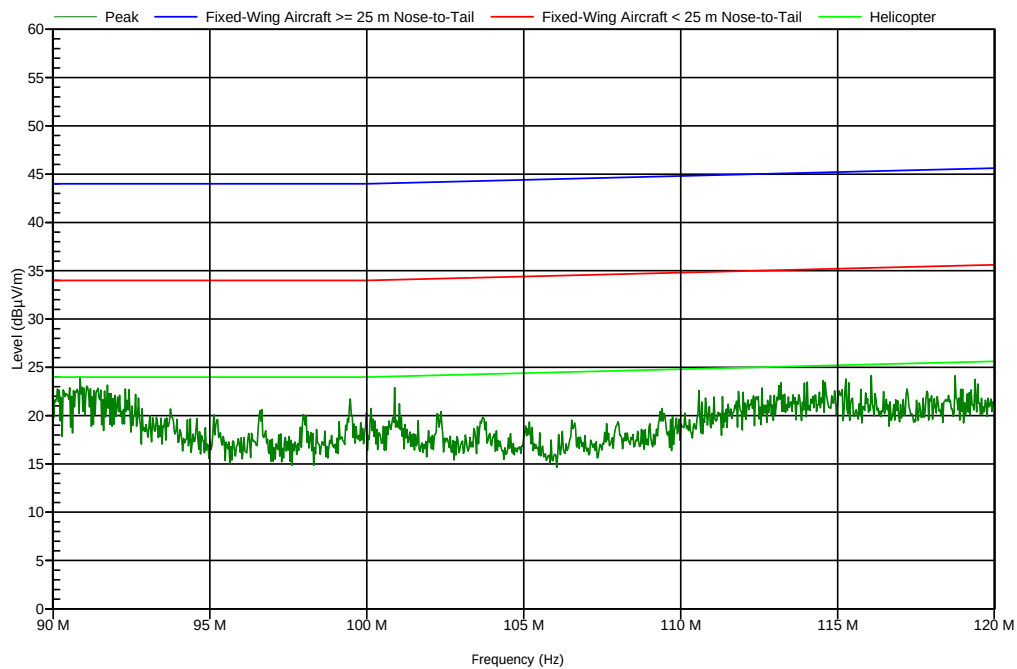
RE102: 30 - 90 MHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/16/2010 8:44:48 AM



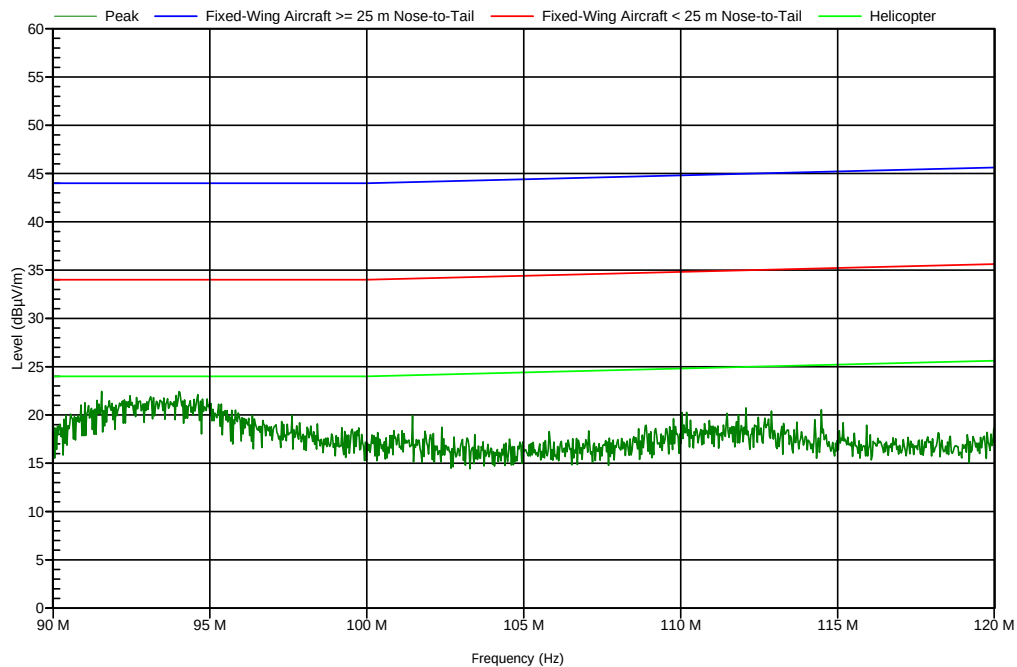
RE102: 30 - 90 MHz. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/16/2010 8:41:35 AM



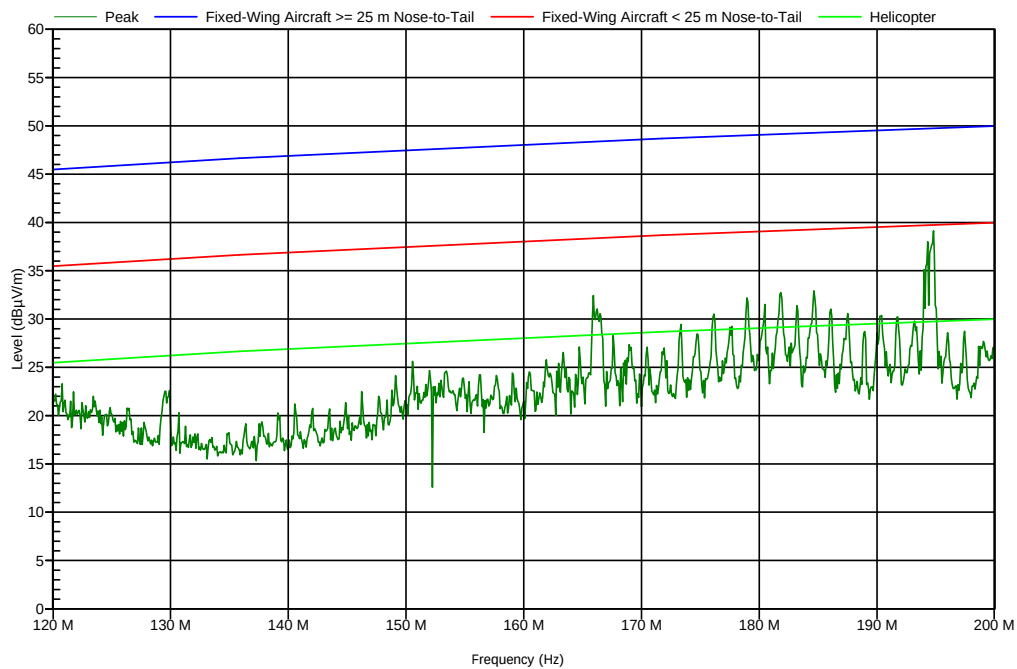
RE102: 90 - 120 MHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/16/2010 8:45:40 AM



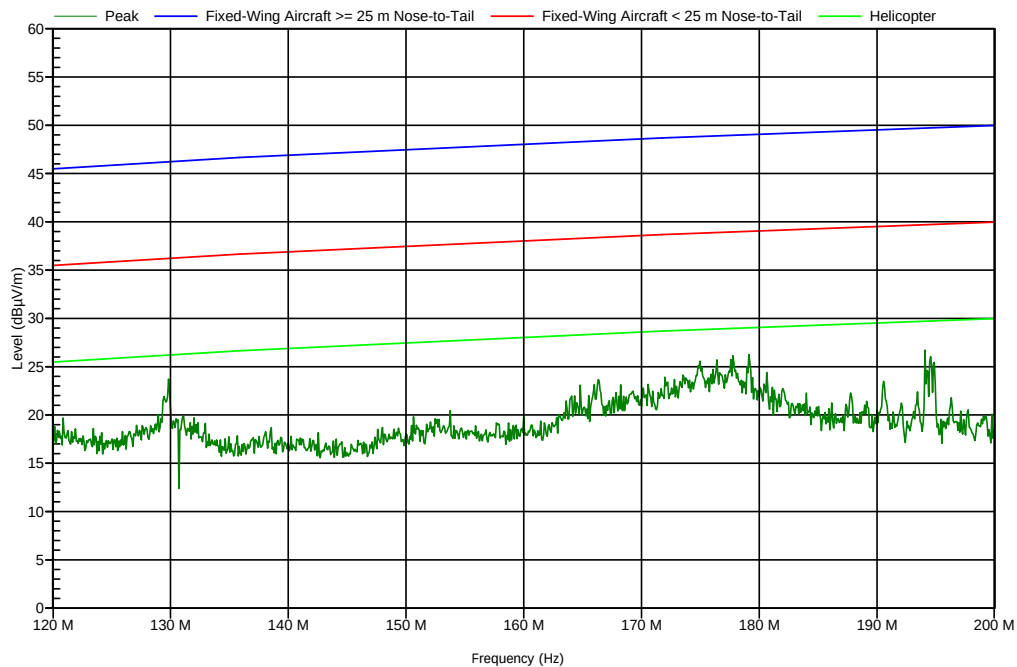
RE102: 90 - 120 MHz. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/16/2010 8:42:23 AM



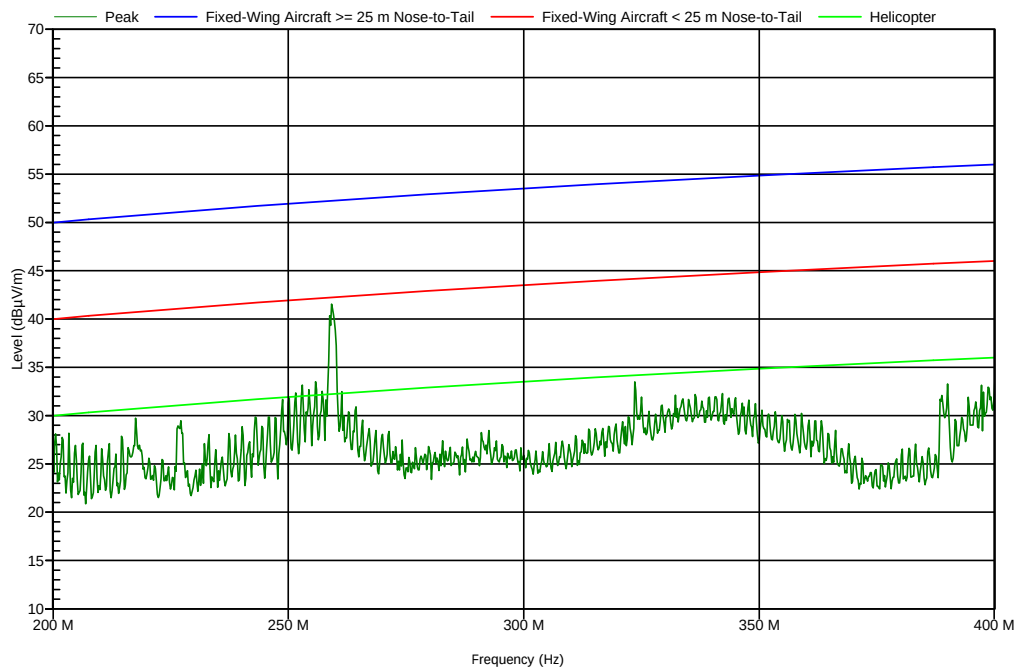
RE102: 120 - 200 MHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/16/2010 8:46:27 AM



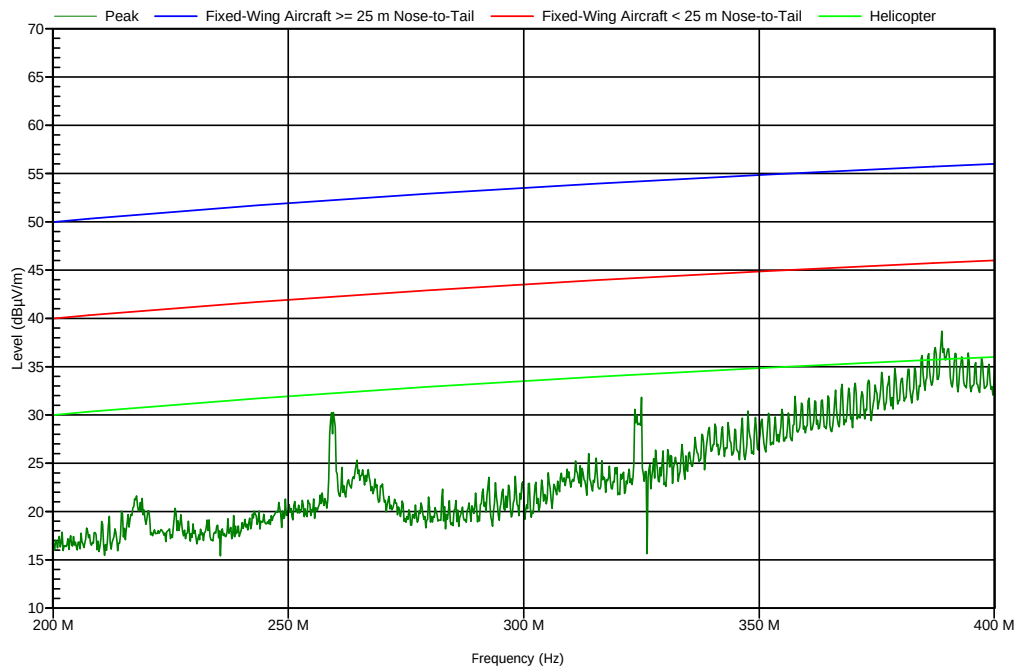
RE102: 120 - 200 MHz. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/16/2010 8:43:03 AM



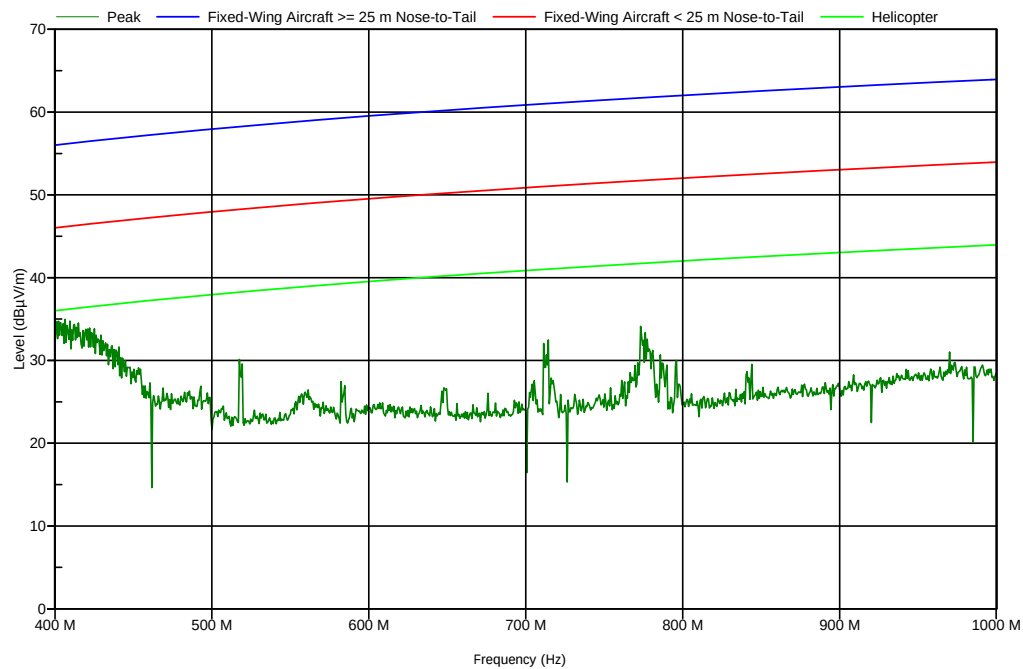
RE102: 200 - 400 MHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 3:09:36 PM



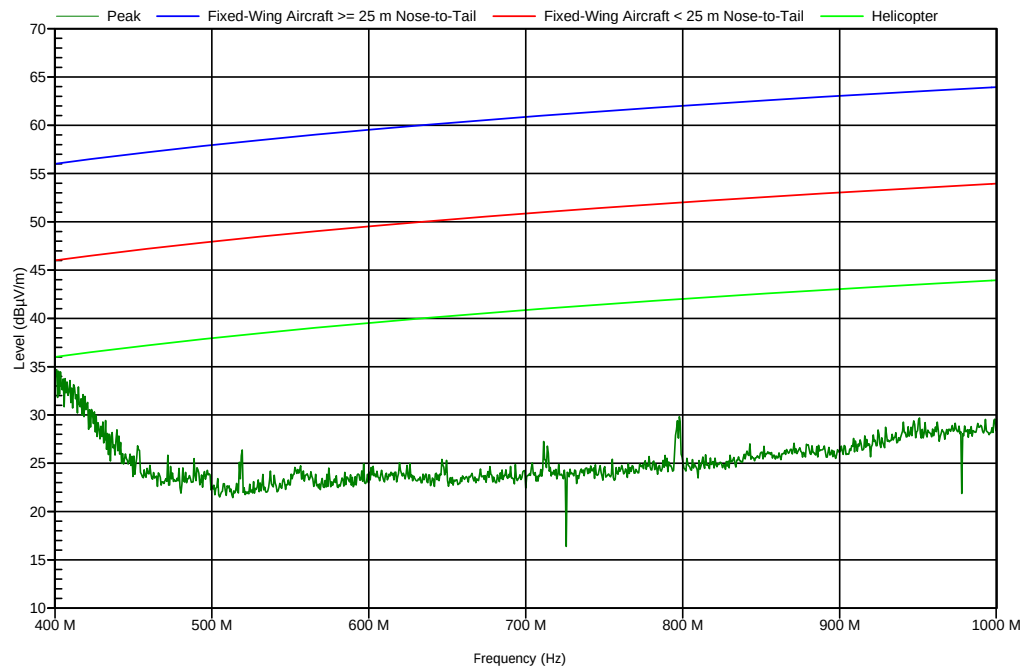
RE102: 200 - 400 MHz. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 3:14:22 PM



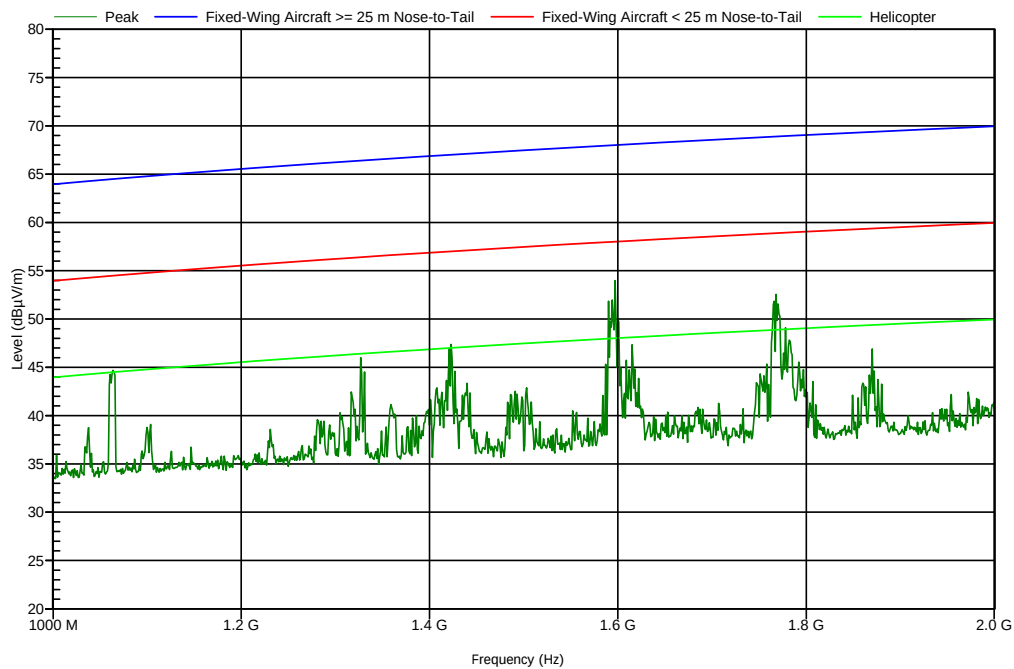
RE102: 400 - 1000 MHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 3:10:48 PM



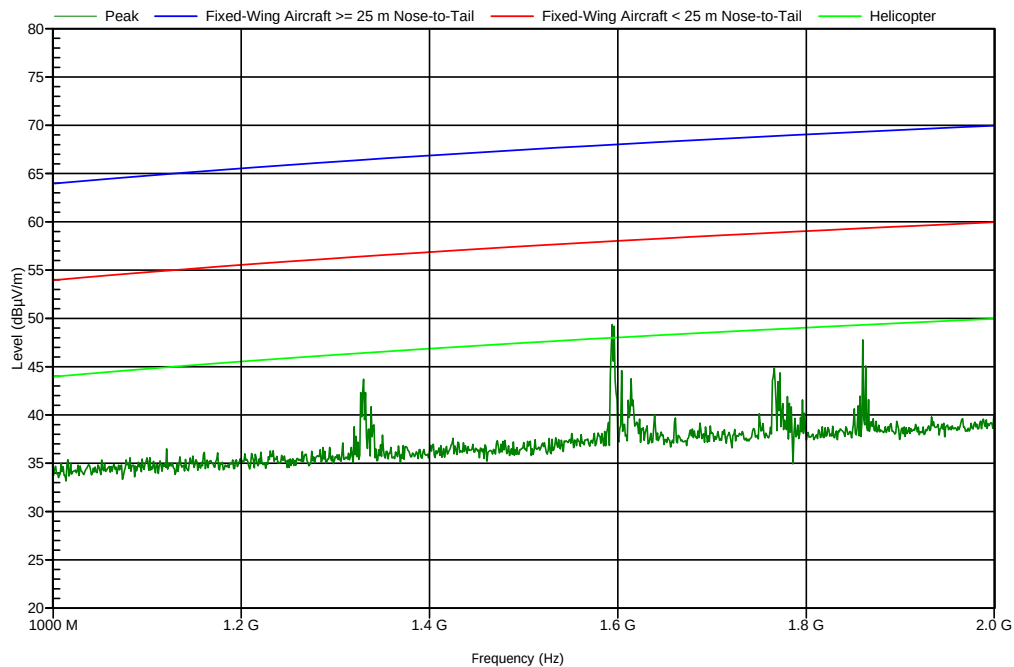
RE102: 400 - 1000 MHz Hor. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 3:15:34 PM



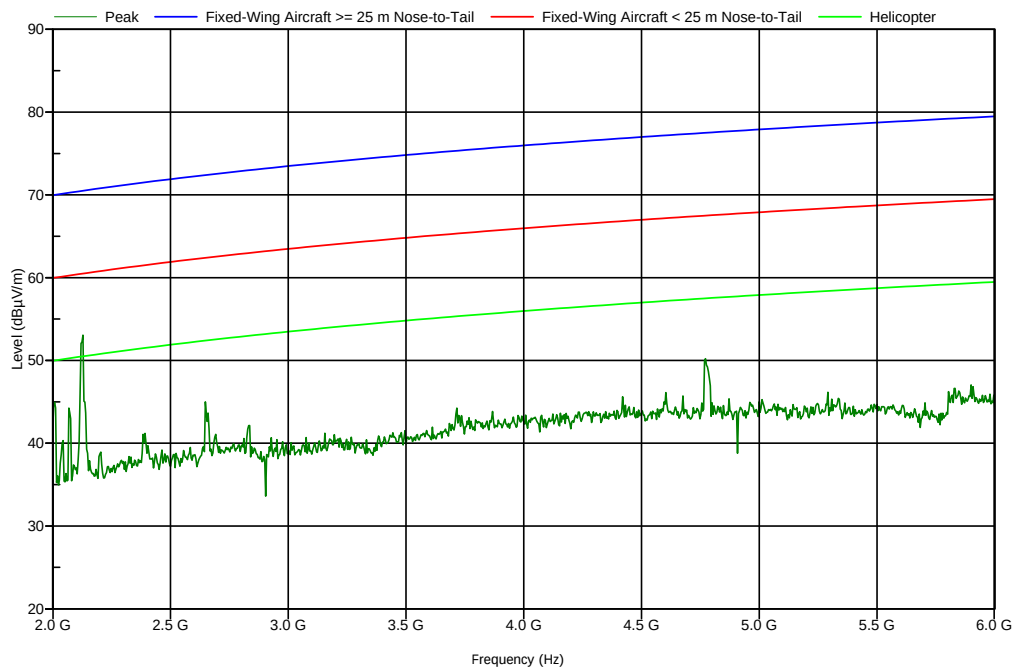
RE102: 1 - 2 GHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 2:25:13 PM



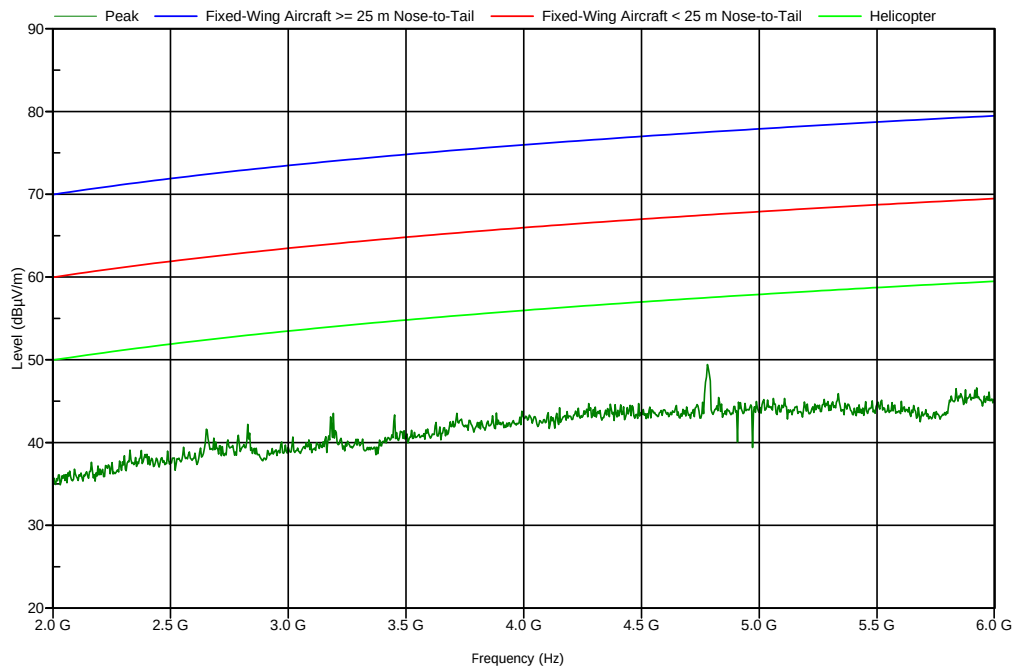
RE102: 1 - 2 GHz. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 2:13:10 PM



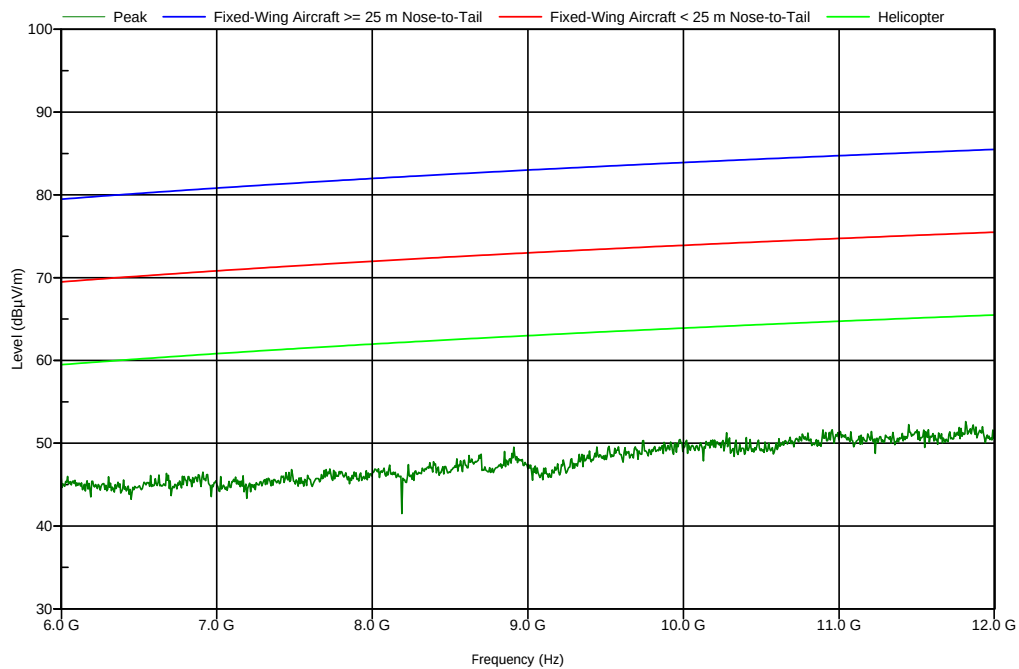
RE102: 2 - 6 GHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 2:26:17 PM



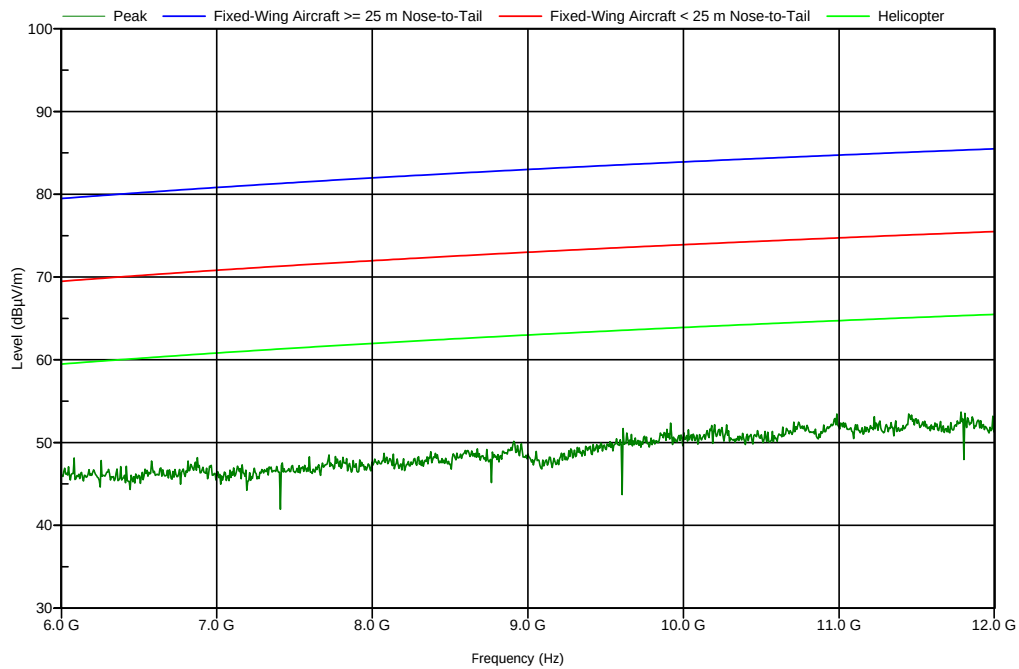
RE102: 2 - 6 GHz. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 2:13:54 PM



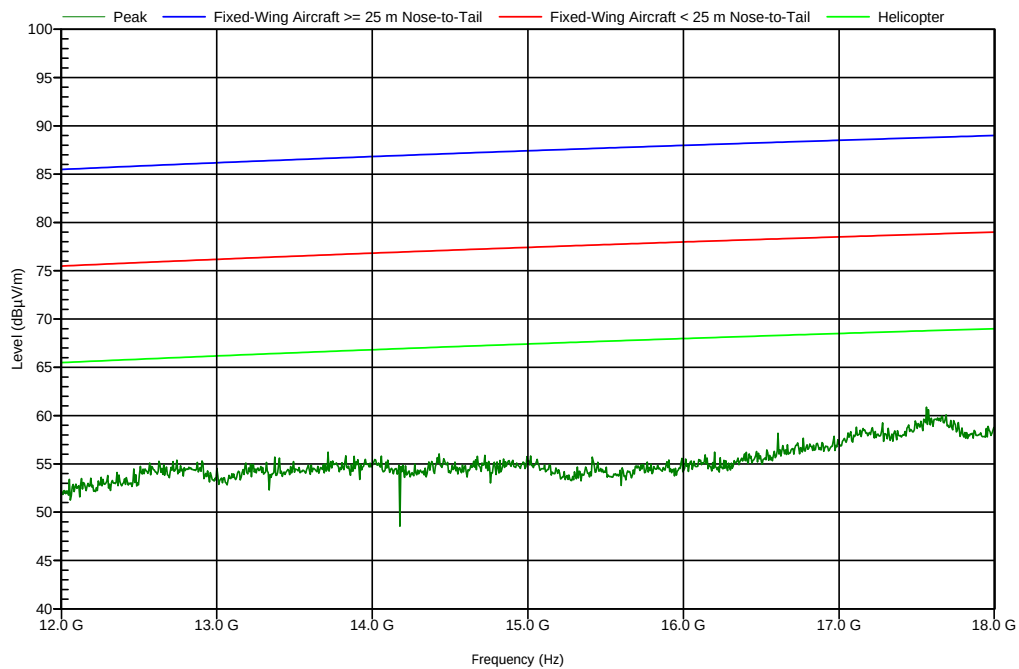
RE102: 6 - 12 GHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 2:27:49 PM



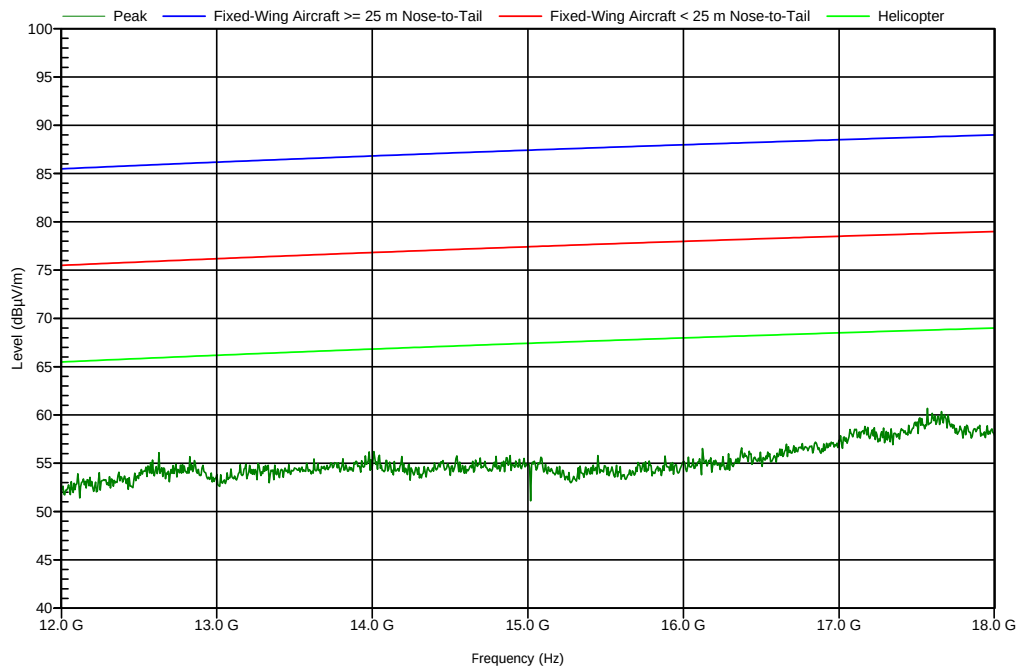
RE102: 6 - 12 GHz. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 2:17:13 PM



RE102: 12 - 18 GHz. Antenna polarity: Vertical. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 2:39:05 PM



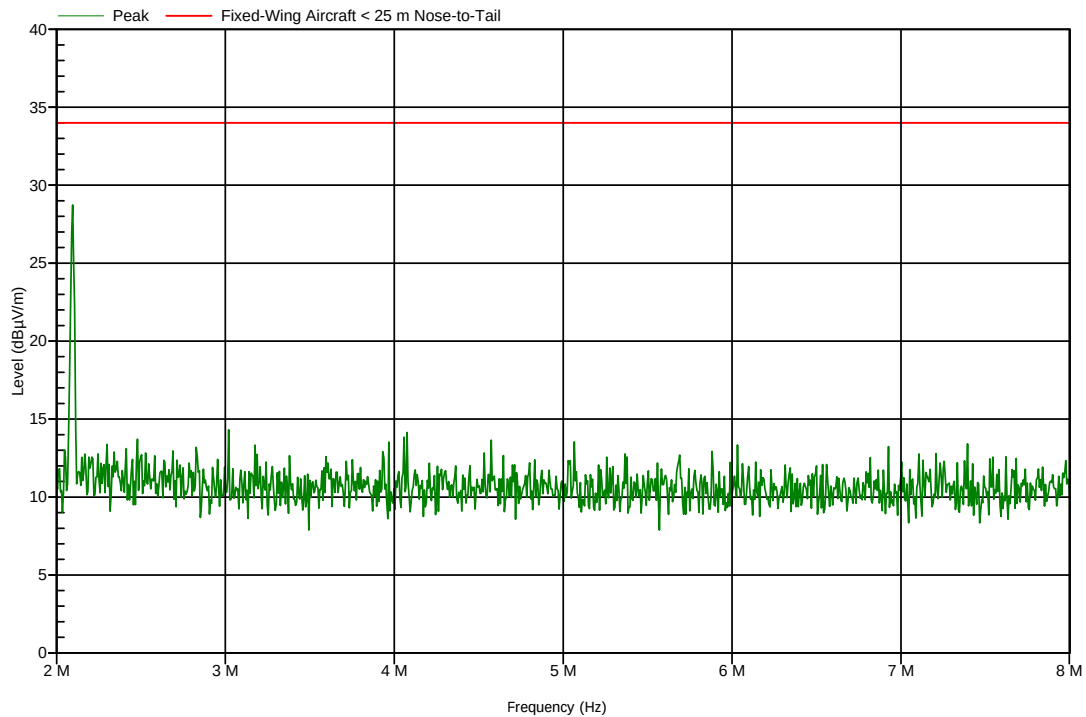
RE102: 12 - 18 GHz. Antenna polarity: Horizontal. Panasonic CF-31GT2AXPM with CF-AA5713 AC Adaptor operating on 115 Volt, 60 Hz power. Time of Measurement: 11/15/2010 2:19:16 PM



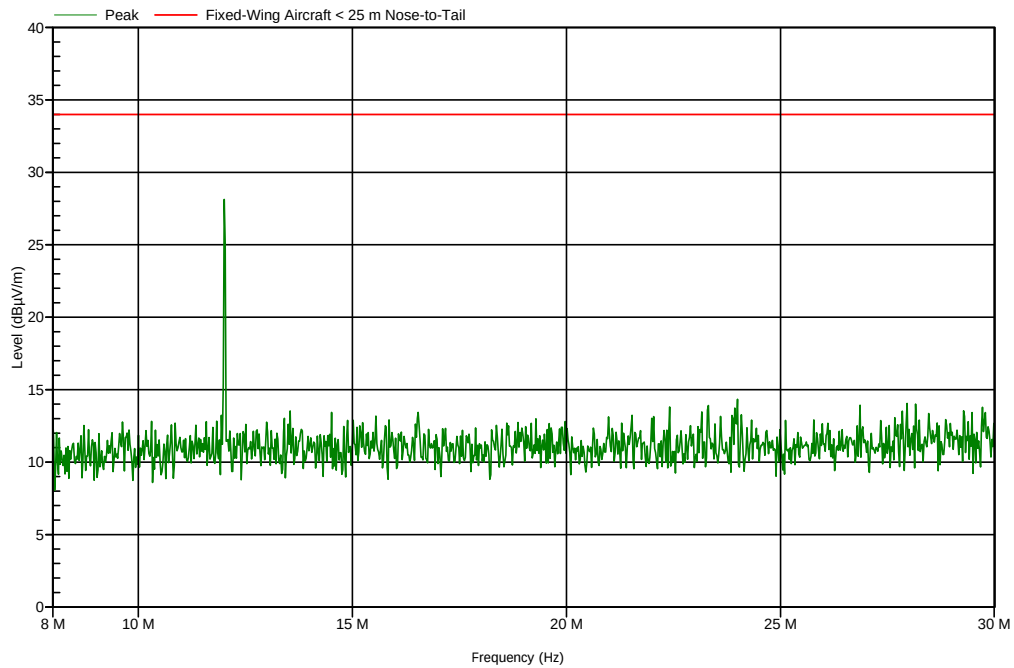
3.2.2.2 RE102 System Accuracy Scans

The following scans are performed to verify the integrity of the measurement setup prior to testing. A calibrated signal is applied at the antenna connection that is equivalent to a level that is 6 dB below the MIL-STD-461 limit. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line.

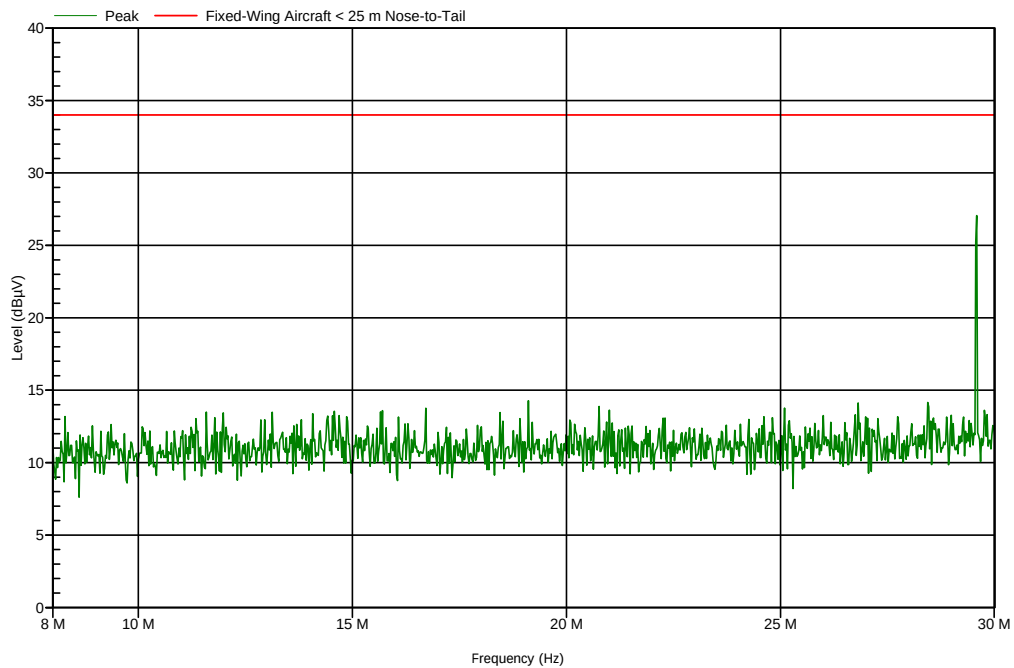
RE102: 2 - 8 MHz, 2.1 MHz. System accuracy. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line. Time of Measurement: 11/16/2010 8:50:56 AM



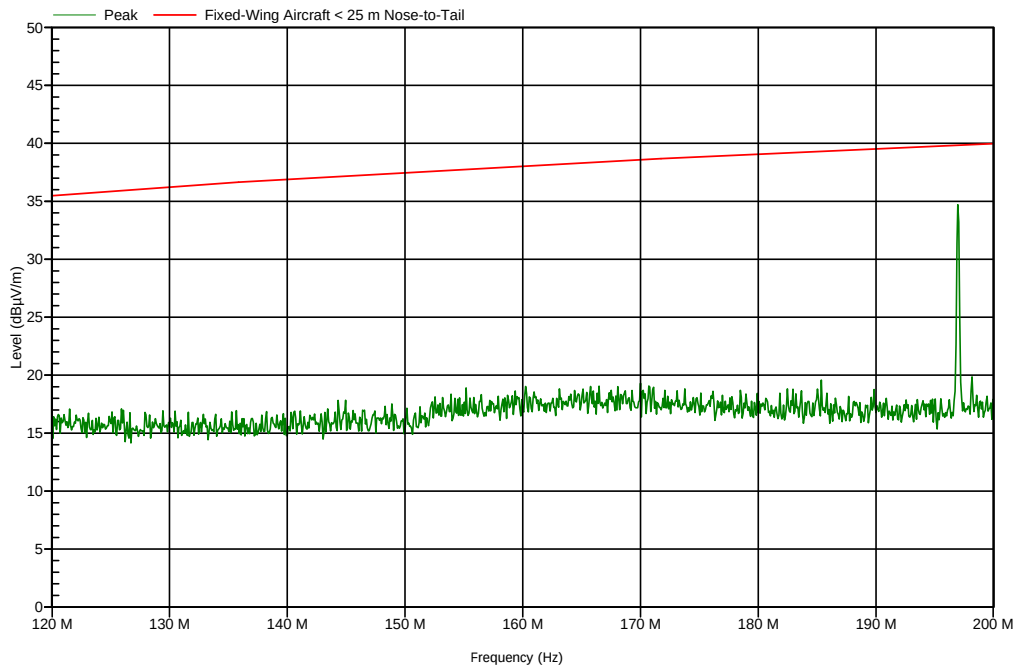
RE102: 8 - 30 MHz, 12 MHz. System accuracy. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line. Time of Measurement: 11/16/2010 8:51:50 AM



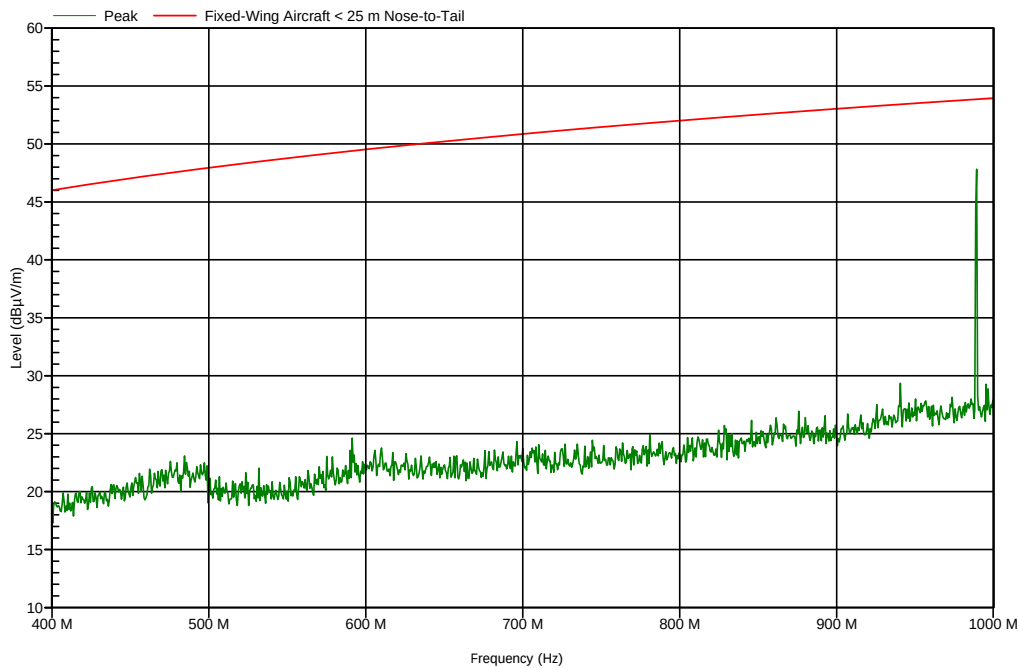
RE102: 8 - 30 MHz, 29.5 MHz. System accuracy. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line. Time of Measurement: 11/16/2010 8:52:39 AM



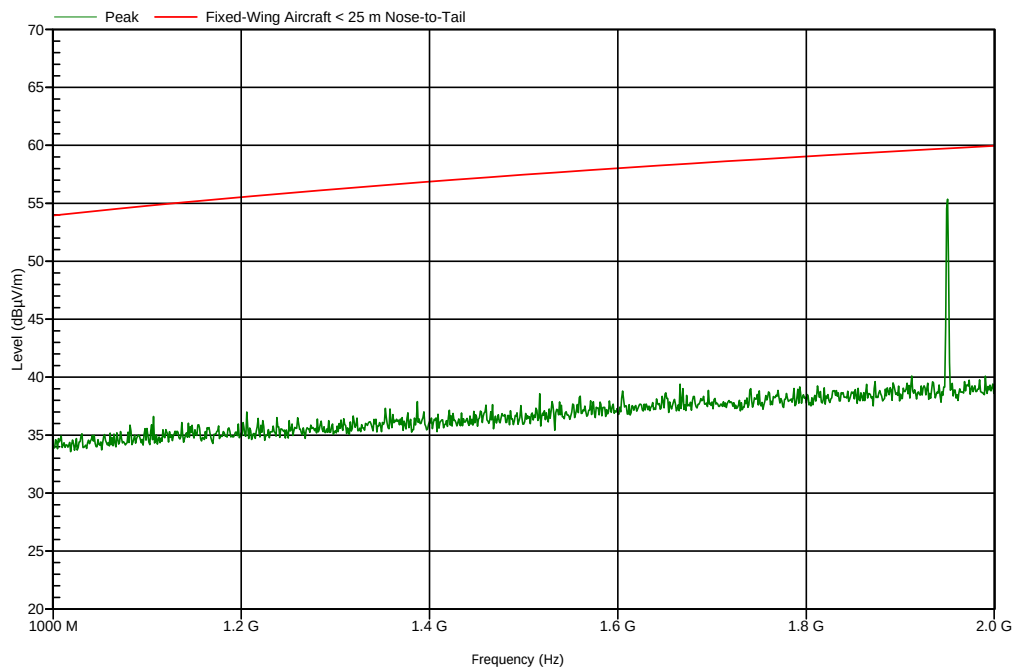
RE102: 120 - 200 MHz, 197 MHz. System accuracy. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line. Time of Measurement: 11/16/2010 7:55:40 AM



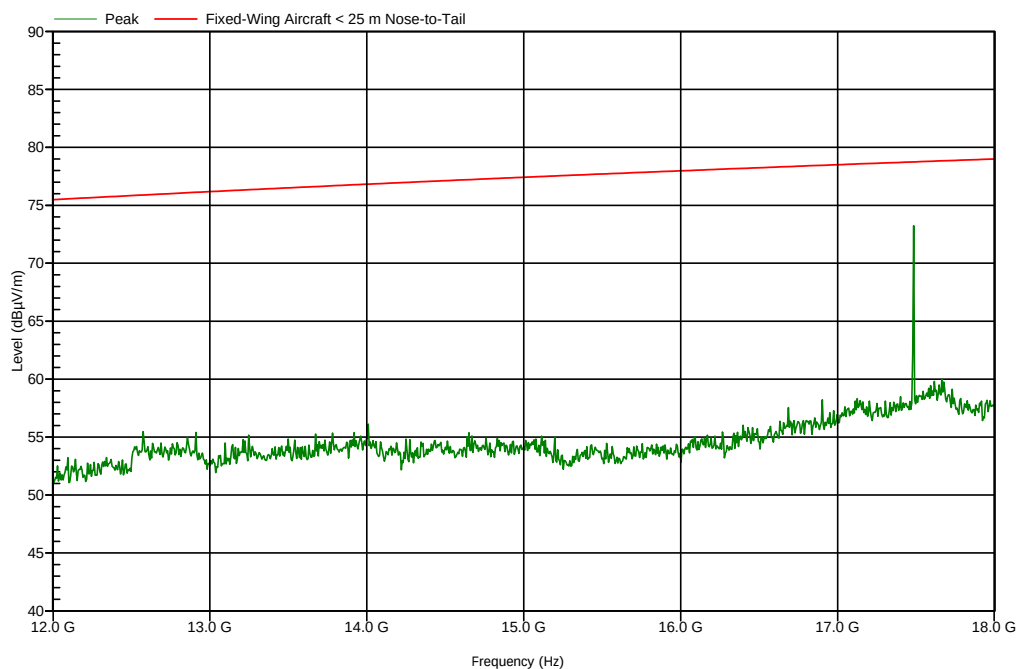
RE102: 400 - 1000 MHz, 990 MHz. System accuracy. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line. Time of Measurement: 11/15/2010 3:07:24 PM



RE102: 1 - 2 GHz, 1.95 GHz. System accuracy. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line. Time of Measurement: 11/15/2010 1:28:22 PM



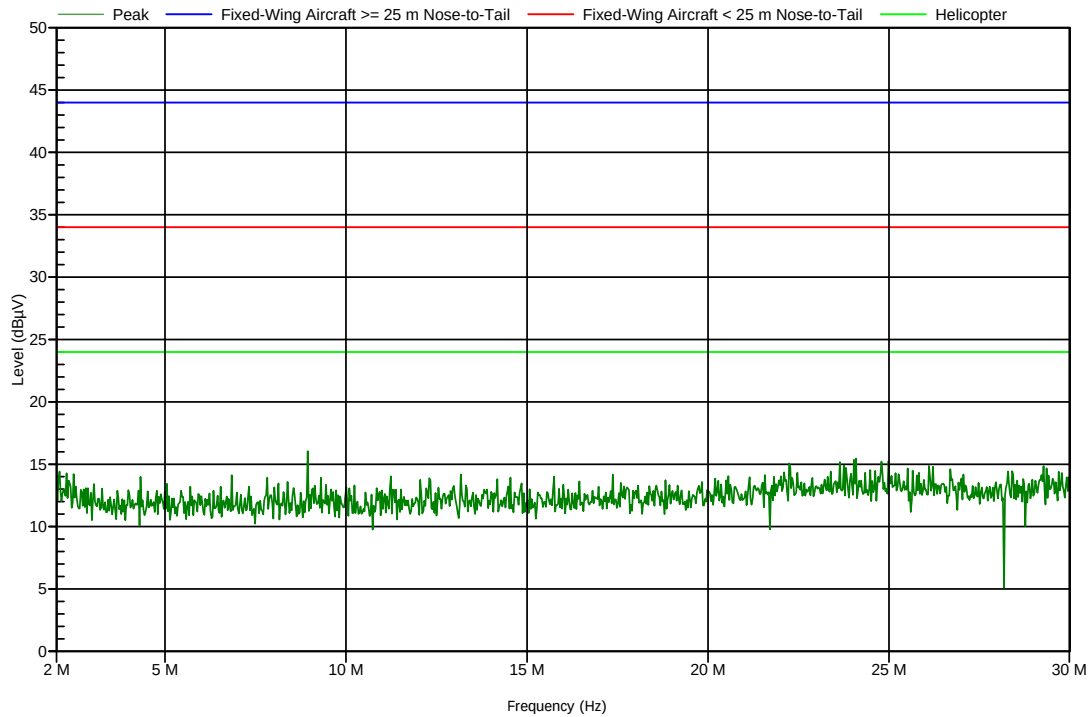
RE102: 12 - 18 GHz, 17.5 GHz. System accuracy. The indicated level on the plot should be 6 dB +/- 3 dB from the limit line. Time of Measurement: 11/15/2010 1:27:08 PM



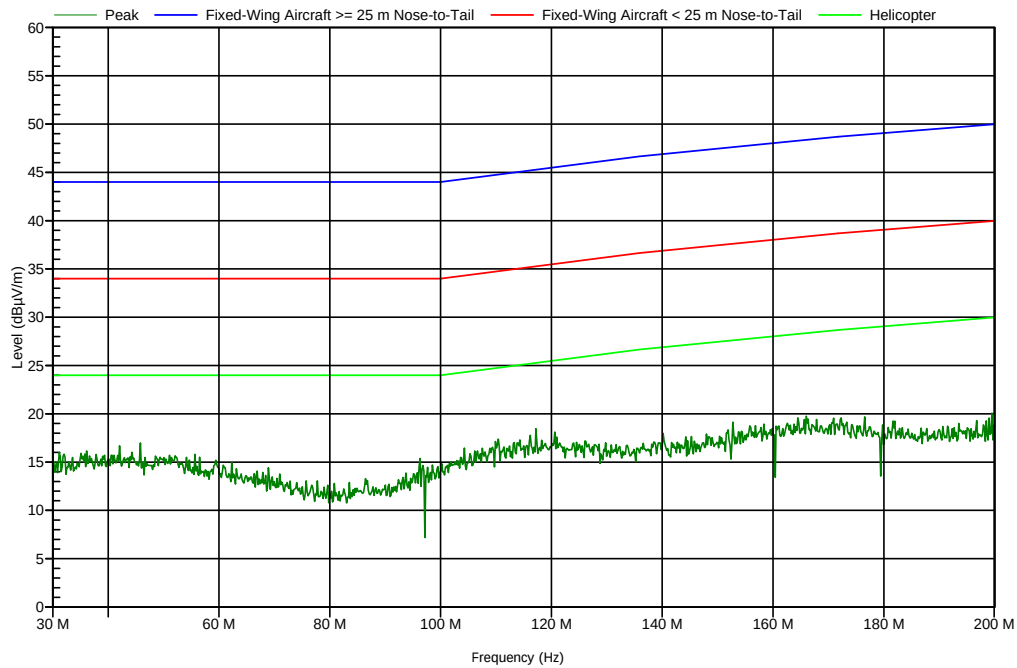
3.2.2.3 RE102 Ambient Scans

The following scans are performed to measure the conditions in the shielded room with the EUT turned off. Measured levels should be at least 6 dB below the MIL-STD-461 limit.

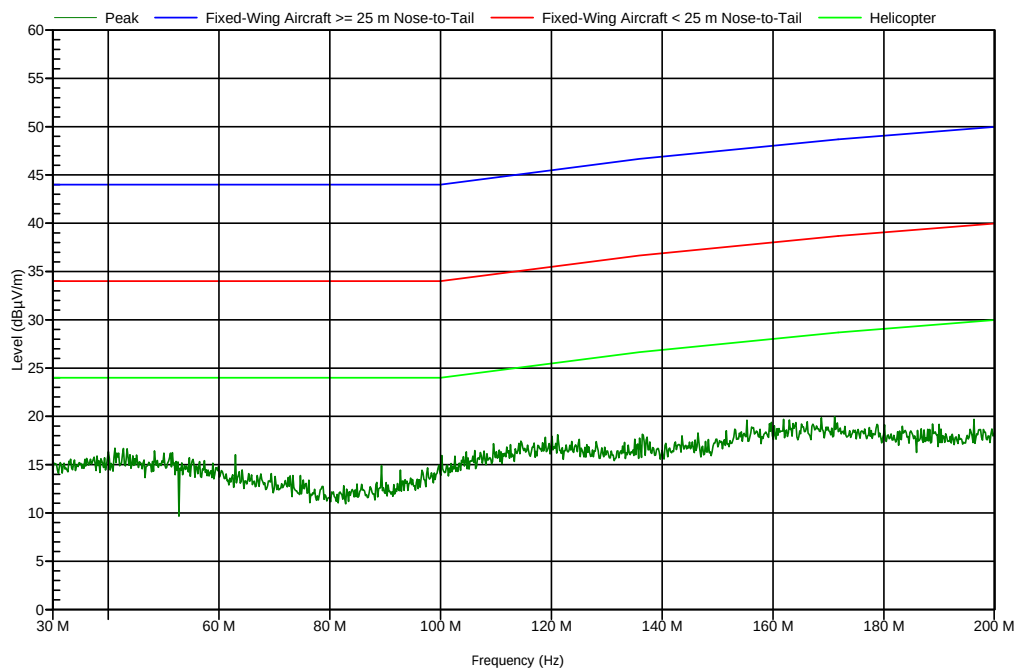
RE102: 2 - 30 MHz Ambient. Time of Measurement: 11/16/2010 9:05:37 AM



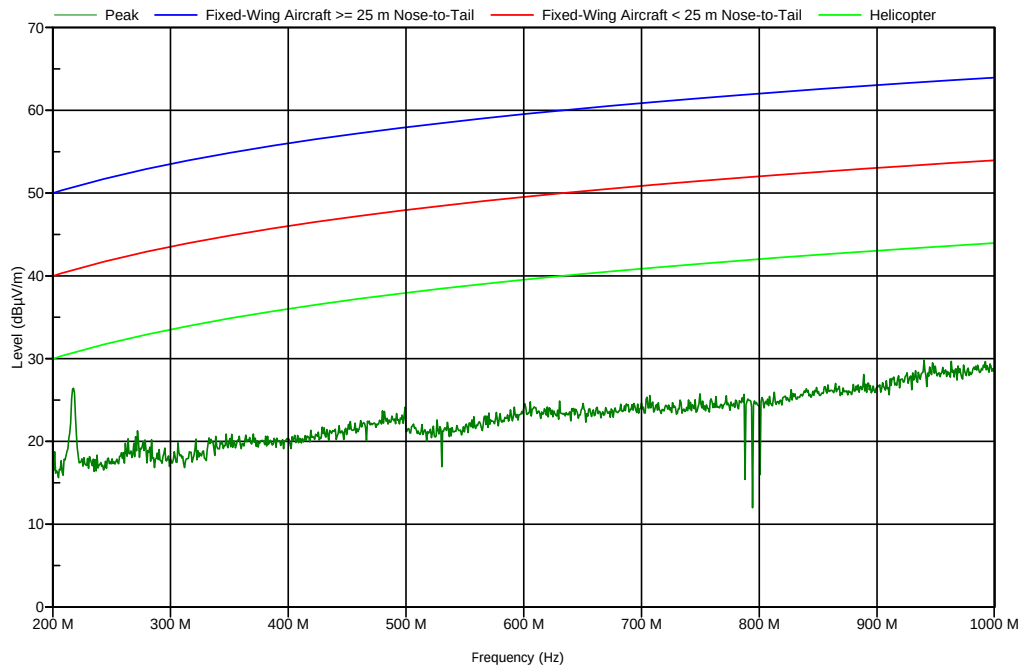
RE102: 30 - 200 MHz Ambient. Antenna polarity: Vertical. Time of Measurement: 11/16/2010 7:59:05 AM



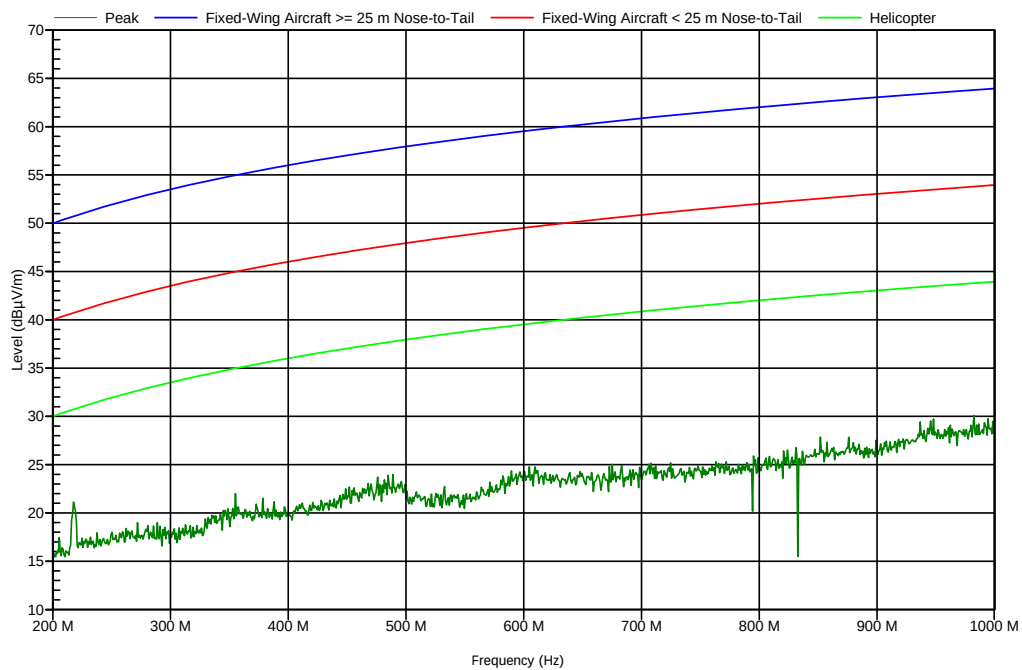
RE102: 30 - 200 MHz Ambient. Antenna polarity: Horizontal. Time of Measurement: 11/16/2010 8:25:22 AM



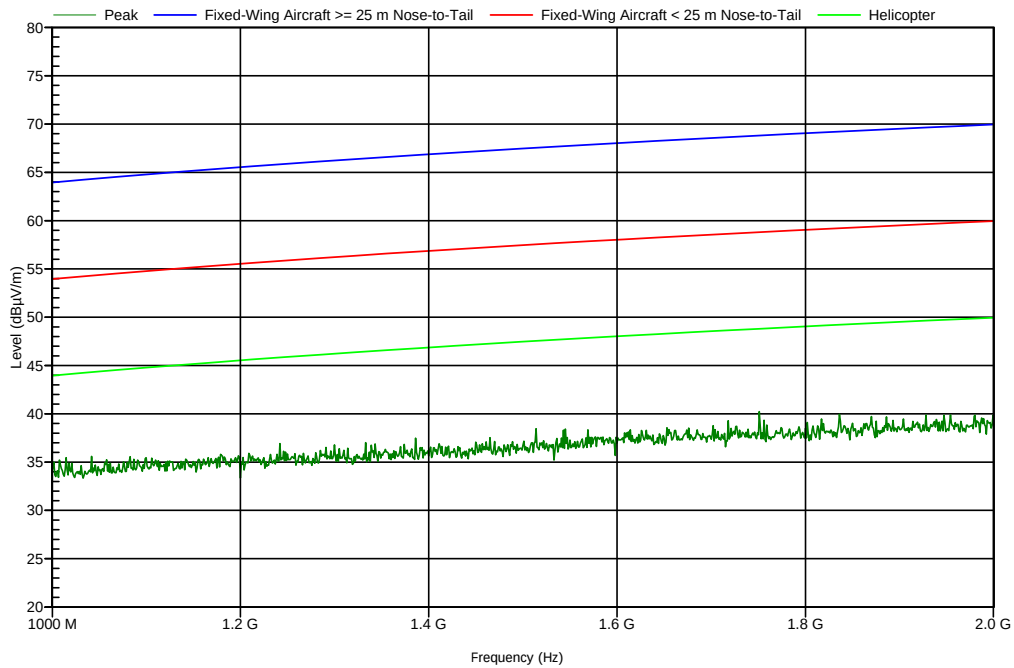
RE102: 200 - 1000 MHz Ambient. Antenna polarity: Vertical. Time of Measurement: 11/16/2010 7:42:09 AM



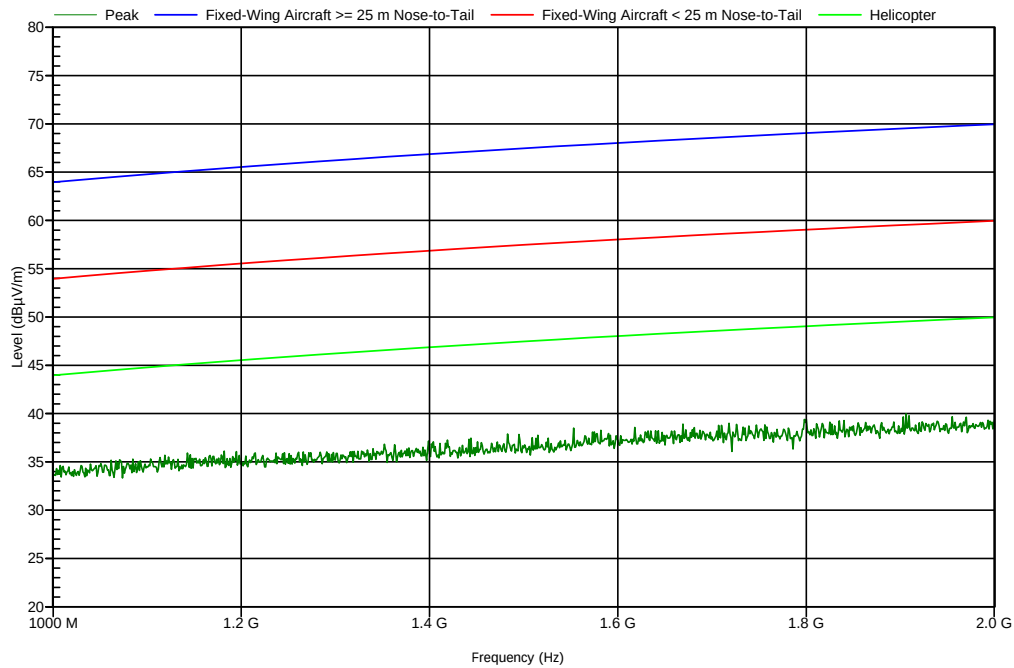
RE102: 200 - 1000 MHz Ambient. Antenna polarity: Horizontal. Time of Measurement: 11/16/2010 7:38:27 AM



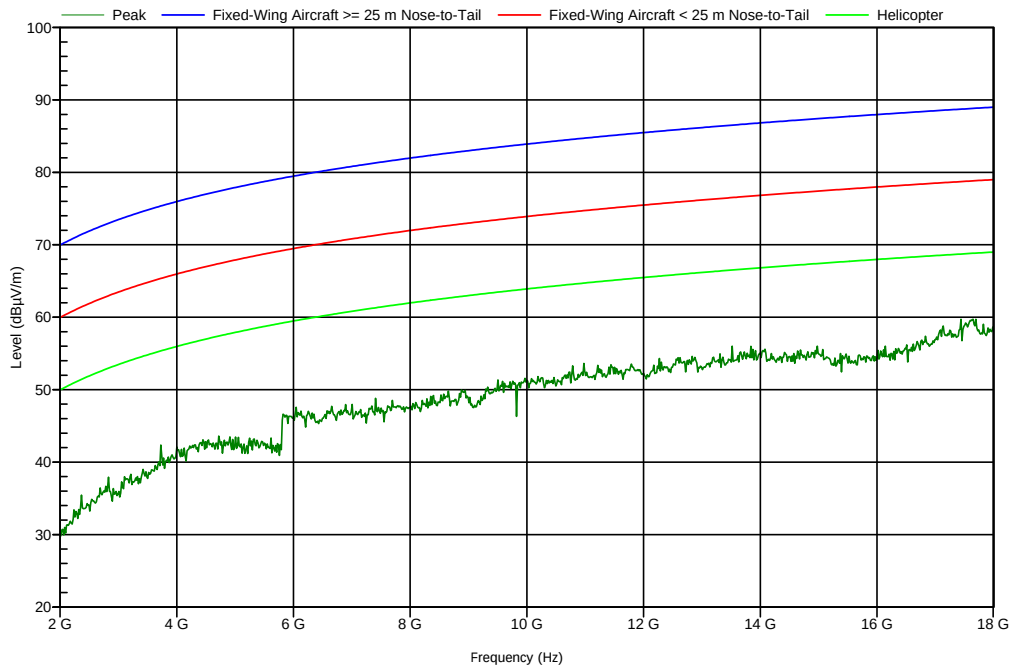
RE102: 1 - 2 GHz Ambient. Antenna polarity: Vertical. Time of Measurement: 11/15/2010
1:30:44 PM



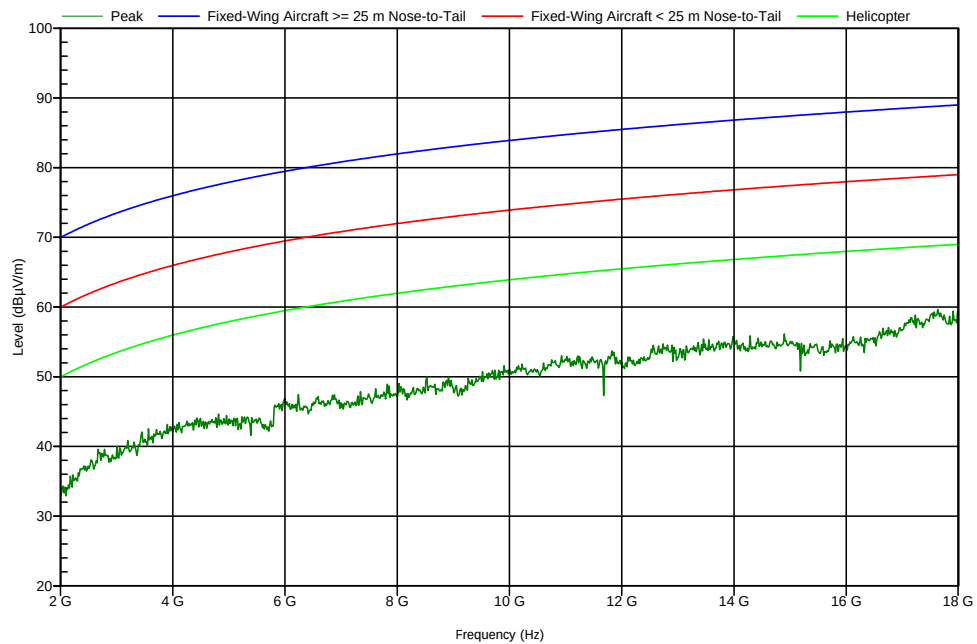
RE102: 1 - 2 GHz Ambient. Antenna polarity: Horizontal. Time of Measurement: 11/15/2010
1:35:36 PM



RE102: 2 - 18 GHz Amb. Antenna polarity: Vertical. Time of Measurement: 11/15/2010 1:31:24 PM



RE102: 2 - 18 GHz. Antenna polarity: Horizontal. Time of Measurement: 11/15/2010 1:36:27 PM





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PROPOSAL TO PROVIDE COMPUTER EQUIPMENT TO THE STATE OF MINNESOTA / WSCA / NASPO PARTICIPATING STATE PROCUREMENT AGENCIES

In response to the **WSCA PC Contract Request For Proposal** dated September 2013

Submitted To:



**The Minnesota Department of Administration
Materials Management Division**
112 Administration Building
50 Sherburne Avenue
St. Paul, Minnesota 55155

Volume / Binder 2

Submitted By:

**Panasonic System Communications
Company of North America (PSCNA)**
Two Riverfront Plaza
6th Floor
Newark, NJ 07102-5490

January 27, 2014



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SECTION 4: COST PROPOSAL399



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SECTION 4 - COST PROPOSAL

1. PRICE STRUCTURE

WSCA/NASPO Requirement: *This RFP will employ a MINIMUM discount-off list price structure. The responder must designate a "Base Line Price List e.g. MSRP, education price list. A discount schedule is to be provided for each band in the Price Workbook. Responders may define additional categories within a band. The category discounts must be at or higher than the than the band discount. Responder must describe all available options for pricing services in the Price Workbooks such as discount off list, hourly fees, per unit fees, etc.*

Panasonic Response: Panasonic has offered a discount in each band we have proposed to address under this WSCA NASPO proposal. We have identified a discount structure for all potential products we offer in each band, and have outlined it accordingly in our Products and Services Schedule (PSS).

2. PRICE WORKBOOKS

WSCA/NASPO Requirement: *Responders will be evaluated on the Price Workbook which includes a market basket for each band. For each band proposed, the Responder must complete the Price Workbook which includes several worksheets. The market basket includes selected configurations, services, peripherals, third party products to fairly evaluate discounted pricing.*

The Contract Vendor will maintain the discount structure as bid throughout the term of the Master Agreement.

For the purpose of comparing pricing across a standard group of products, the prices provided by the responder in the Price Workbooks will be utilized to calculate cost points. Vendors must use the minimum percentage discount stated from a published or base line price listing for a "quantity one" purchase in the Pricing Workbook.

SAMPLE Price Workbooks are located in Section 6: Attachments for responders review and comment.

FINAL EXCEL PRICE WORKBOOKS WILL BE PUBLISHED VIA AN ADDENDUM.

There are a total of six workbooks:

Band 1: Desktop: Includes 9 worksheets

Band 2: Laptop: Includes 9 worksheets

Band 3: Tablets: Includes 8 worksheets

Band 4: Server: Includes 9 worksheets

Band 5: Storage: Includes 9 worksheets

Band 6: Ruggedized: Includes 8 worksheets

Panasonic Response: Understood, Panasonic is pleased to offer products in various bands for the WSCA NASPO team's review. Our pricing appears in the latest version of each respective workbook (last issued January 16, 2014) in section *Price Workbooks for Applicable Bands* on page 351.



3. BASELINE PRICING VERIFICATION

WSCA/NASPO Requirement: *The responder must designate a Base Line Price e.g. MSRP, education price list in the cost sheets. Describe how the designated Base Line Price List will be accessed and verified by potential end users, contract administrators, etc. All historic versions of the Baseline Price List must be made available upon request pursuant to the audit provisions. The responder must provide ONE HARD COPY and ONE ELECTRONIC COPY (USB DRIVE OR CD) of the dated Baseline Price List with the response. The dated Baseline Price List provided shall be used for completing the cost proposal when "List/MSRP" price is requested.*

Panasonic Response: Panasonic is pleased to have provided a discount across all Toughbook and Toughpad products offered in this submission. The discount is a percentage taken off of the SRP or List price. This pricing is offered to WSCA NASPO for this specific contract. All historical pricing can be provided upon request. We have included copies of the Baseline Price List both in print form (herein) and in electronic format (CD-ROM, accompanies the printed original copy of this Volume).

Baseline price list information coordinates directly to the PSS offered for the WSCA contract. Michelle Chapin, Panasonic's Senior Director, Contracts & Bids, and her staff as well as the Reseller Partners shall ensure the accuracy of all PSS and the Baseline Price List prior to submission for approval to the WSCA Contracting Officer. All designated partners / Authorized Resellers are provided with (and maintain a copy of) each Baseline price list, which is available on the Panasonic-approved WSCA NASPO site and supporting WSCA contract websites along with archives to readily support purchasing agency / WSCA purchase auditing.

4. MINIMUM DISCOUNTS

WSCA/NASPO Requirement: *The Contract Vendor will provide a MINIMUM discount off base line price list for each band. These discounts must remain firm, or the discount may be increased, during the term of the Master Agreement. This minimum discount will be applied to all "quantity one" procurements. It will also serve as verification for the WSCA Master Agreement Administrator upon submittals of product additions. An end user will be able to verify pricing using the base line pricing and minimum discounts provided.*

Panasonic Response: Acknowledged. We note and understand that this discount is noted for quantity (1) procurements, and understand that these discounts must remain firm for the duration of the potential contract. End users will be able to verify pricing via the specified WSCA portal or by contacting Panasonic.

5. THIRD PARTY PRODUCTS

WSCA/NASPO Requirement: *Third party products may be offered as peripherals and options in the Price Workbook. Third Party products will be approved upon finalization of the PSS. Contract Vendors are not able to offer another Contract Vendor's product as a third party without approval. If third party products are offered, a third party product minimum discount will be stated in the price workbook.*

Panasonic Response: Panasonic is offering products from two third-party manufacturers, Gamber Johnson and Havis, both manufacturers of mounting hardware. These products are offered as optional but necessary components to the installation of Panasonic Toughbooks in



patrol cars and other vehicles. Panasonic offers a product discount on these products in the PSS.

6. REFRESH STRATEGY

WSCA/NASPO Requirement: *Describe your recommended refresh strategy for your product line.*

Panasonic Response: Panasonic will continue to offer the latest in innovation for ruggedized laptops continuously throughout the WSCA NASPO contract. We listen to our customers via ongoing communication and advisory councils and will offer new technology for sale as we develop it. Our current refresh strategy is approximately every 3-6 months; however, this timeframe may vary due to the Intel processor components and market conditions which are always subject to change.

We are able to support our customers to continue to offer a specific processor based on customer request or deployment schedule over a period of time. Panasonic customers have full access to parts and service support for a full seven (7) years after a Panasonic Toughbook product is designated as EOL (end-of-life).

7. MAINTAINING COMPETITIVE PRICING

WSCA/NASPO Requirement: *Proposers will provide an initial **MINIMUM** discount off baseline price list for a quantity of one unit. Proposers are to base discounts on the collective volume of potential purchases by the participating entities. Further bulk/quantity savings may be obtained when additional quantities are requested. In order to maintain competitive pricing throughout the full life of the Master Agreement, Contract Vendor and Participating entities must understand the true savings are provided by continuing to recompete the awarded vendors for more than quantity one pricing.*

Panasonic Response: Panasonic will always strive to offer the best pricing on our ruggedized laptops to WSCA NASPO. As described within our submitted pricing sheets, we have noted that we have more opportunity for discounts in Band 6, than we can offer for Bands 2 and 3. This is due to the fact that for Band 2 and 3 products, we are already offering the best discount possible in these Bands - note that our pricing is never aligned with our competitors pricing for traditional off the shelf laptop products. However, there are fundamental, logical, and entirely cost driven reasons, which we would like to explain, for why Panasonic pricing is always higher than our competitor's products. These reasons are divided into two primary factor areas, as follows:

- Quality and Manufacturing Cost – Panasonic Toughbooks represent a higher quality product with guaranteed spares for seven years after end of life.
- MSRP Price Determination Vs. Manufacturing Cost (we use a smaller spread).
- Ruggedization of hard drive and other laptop components to insure highest reliability (which add significantly to manufacturing cost) - all Panasonic Toughbooks incorporate significant ruggedized features – including those in Bands 2 and 3.



8. PRODUCTS AND SERVICES SCHEDULE (PSS)

WSCA/NASPO Requirement: *Responders must submit with their COST proposal a sample Product and Services Schedule including all the products and services offered within each band for this solicitation. The PSS should be submitted in Excel format. A sample has been provided in the attachments for reference, but is only an example. Other formats are acceptable. Submission of a product and/or service on the sample PSS does not guarantee that it will automatically be approved as being included in the resulting Master Agreement. The products, services and format for the final PSS will be finalized during negotiations.*

Panasonic Response: Acknowledged, we have included a sample PSS with our Cost Proposal (sealed separately from this Volume) containing a robust offering of Panasonic Toughbooks and Toughpads.

9. BULK PRICING

WSCA/NASPO Requirement: *Utilize the Price Workbook to provide additional volume based pricing for consideration. These will allow for deeper discounts for per transaction and cumulative volume purchases. Examples of bulk pricing models are included in Section 6. Responders must propose how they will provide deeper discount including, but not limited to:*

1. *Per Transaction Multiple Unit Discount. Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.*
2. *Cumulative. Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.*
3. *Other Discounts Describe additional discounts available to States or Participating Entities.*

Panasonic Response: Panasonic has provided a per transaction multiple unit discount for Band 6- Ruggedized, for Bands 2 and 3, we have offered our best possible discount price. We have not offered a cumulative discount.

Additionally, Panasonic is pleased to offer a unique discount for this proposal, provided on an ongoing basis: a **quarterly promotion**, which we can offer only quarterly on specific configurations. (We cannot offer an ongoing yearly ongoing price for this promotion due to the duration of the contract (years) and due to market conditions and component availability.)

We acknowledge that discounts offered on the contract must remain firm for the duration for the contract; thus, we are offering a quarterly promotion on specific configurations at a discounted rate of a possible additional percentage off the proposed contract price. Quarterly promotions could be also constructed based on each State's preference. A *quarter-length* would be defined as approximately three (3) months.



10. PREMIUM SAVINGS PACKAGE PROGRAM

WSCA/NASPO Requirement: *Contract Vendors are encouraged to participate in the Premium Savings Package (PSP) Program. If intending to participate, propose and describe commitment to offer and maintain deeply discounted standard configurations. Participants in the PSP program will commit to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals, as determined by the Participating Entities. The standards currently are refreshed every six months (May and November). Refresh schedule is subject to change. See current configurations: <http://www.wnpsp.com/index.html>. States and other Participating Entities can choose to purchase these packages without any signing additional documents.*

Contract Vendors may provide Premium Savings & Packages in the bands awarded and comply with the following:

- a. Provide a WSCA-NASPO Premium Savings Packages-specific SKU for each proposed product. Discount must be provided on Contract Vendor related SKU as well.*
- b. Standard configurations cannot change or be upgraded during the entire refresh period for any reason other than end-of-life issues (e.g., swapping of processor, motherboard, etc. is prohibited).*
- c. Prices offered must be offered at a better than the quantity one Master Agreement discount.*
- d. Pricing increases are generally not allowed unless there is documentation and justification provided.*
- e. Provide marketing plan of the PSP Program including lead with PSP Program and display prominently on websites to market aggressively to all States.*
- f. Submit quarterly usage reports broken out by State to the WSCA-NASPO Premium Savings Packages team lead and to the WSCA-NASPO PC Master Agreement Administrator. Individual reports to each State may also be required. The format for the reports must follow the current WSCA-NASPO PC reporting format.*

Panasonic Response: Panasonic ruggedized laptops appear in the Premium Savings Package we have assembled for this potential contract, which itself is compliant with the terms of this requirement. We will work with the WSCA NASPO team to offer the latest technology in this offering at a discounted price.

11. PROMOTIONAL OFFERS

WSCA/NASPO Requirement: *Contract Vendors will be allowed to provide promotions for deeply discounted products based on their inventory and sales. Promotions will also provide increased savings to States and other Participating Entities. The Contract Vendors will be responsible to market these offers. Describe what kind of promotions will be available and how marketing will be conducted.*

Panasonic Response: Panasonic shall work with the WSCA/NASPO team and participating States to offer unique inventory promotions. These promotions will vary throughout the



calendar year and may only be a limited offering in some instances; regardless, we will strive to offer what we can due to market conditions, components availability, and inventory levels.

12. PROMPT PAYMENT TERMS

WSCA/NASPO Requirement: *Describe the Prompt Payment Terms (if available) to be offered:*

☐ % 30
☐ % 15/Net 30
☐ % 10/Net 30
Other (specify): _____

Panasonic Response: Prompt Payment discount terms are offered by one of our designated partners / Authorized Resellers as shown below:

Reseller: Insight Public Sector	Reseller: CDW-G
☐ % 30	☐ % 30
☐ % 15/Net 30	☐ % 15/Net 30
☐ % 10/Net 30	☐ % 10/Net 30
Other (specify): ☐ N/A	Other (specify): ☐ N/A
Reseller: GovDirect	Reseller: Visual Pro360
☐ % 30	☐ % 30
☐ % 15/Net 30	☒ % 15/Net 30
☐ % 10/Net 30	☐ % 10/Net 30
Other (specify): ☐ N/A	Other (specify): _____

13. ADDED VALUE

WSCA/NASPO Requirement: *Responders may propose suggestions on improvements and/or alternatives for doing business with your company that will make this contract more cost effective for your company and participating public agencies.*

Panasonic Response: One suggestion to expand the breadth and depth of the offering for the WSCA/NASPO contract is to be able to offer end users the ability to purchase a complete solution (composed of separate, complementary units) through one outlet when purchasers select a WSCA vendor. Many customers come to Panasonic and request to be able to finalize their solution transaction through one procurement contract vehicle. If WSCA were to offer a complete IT solution to customers, this would allow easier procurement for customers.

Additionally, a better understanding of how customers evaluate the Premium Savings Package. For the PSP, would the customer be interested in performance statistics, how reliable the product is out in the field, or offer testimonials of customers experiences and deployments to assist in their review of options of products? Also, it would be helpful to gain a perspective on what products have sold on the PSP in the various categories, and their approximate quantities.



14. TRADE-IN

WSCA/NASPO Requirement: *The Participating Addendum by each State will identify if and how trade-in or takeback terms will be conducted. If trade in program will be offered, provide pricing.*

Panasonic Response: Panasonic is pleased to offer a trade-in program in which we work with end user customers based on their specific items, and also work with the respective Participating State(s). When given exact SKUs and timeframes, we offer three levels of pricing, dependent on condition.

Once we receive the product, we process and classify as categorized below, then distribute the proceeds per customer direction.

- Grade B: Product is Used. 100% functional and passes PanurgyOEM diagnostic testing during receiving audit process. Unit will be complete with all accessories and plugables, such as batteries and AC Adapter. Cosmetically in good condition with normal wear and tear based on age and use of product. No LCD blemishes or touchscreen excessive wear or failure. No cracks in chassis.
- Grade C: Product is Used. 100% functional and passes PanurgyOEM diagnostic testing during receiving audit process. Unit will be complete with all accessories and plugables, such as batteries and AC Adapter. Cosmetically in below average condition with more than average wear and tear. No cracks in chassis or defective touchscreen. LCD must be functional.
- Grade D: Unit has known functional problems, but will have most components. Inbound functional diagnostic testing may not determine the extent of the problems.

15. SERVICES

WSCA/NASPO Requirement: *Services are at the option of the Participating Entity. The Participating Addendum by each State will address service agreement terms and related travel. Responder must describe all available options for pricing services in the Price Workbooks such as discount off list, hourly fees, per unit fees, etc.*

Panasonic Response: Panasonic gladly offers various levels of service as outlined in this proposal (and also in the PSS). We also can offer customized solutions based on each specific customer's needs. We have personnel located across the United States to service our customers whenever and wherever they need it. We provide our customers with flexible options for extended maintenance and support based on their specific requirements. We offer extended protection for Toughbooks to imaging support to hot spare management.

Panasonic provides the following support for current and older versions of Toughbook Models:

- Customer support via 24 hours per day, 365 days per year via a toll-free 800 number phone service.
- Internet Chat service is offered for direct communication with a qualified support specialist.



- User forums are available to discuss configuration, setup, applications and other topics with other Toughbook users that may help resolve issues or streamline operations within your organization.
- Email may be used to ask technical questions or obtain authorization to send a unit in for service.
- Web-based portal access will be available in late 2009 to request RMA's and contact technical support.
- The Panasonic hotline service is available to you free of charge as long as you own your Toughbook.

16. LEASING

WSCA/NASPO Requirement: *Responders are not required to provide leasing. Individual Participating States and Participating Entities may enter in to lease agreements for the products covered in the Master Agreements resulting from the RFP, if they have the legal authority to enter into these types of agreements. The Participating Addendum by each State will identify if and how leasing agreement terms will be conducted. Leasing will be at the option of each participating addendum. If leasing will be offered, provide rates. Do not submit lease documents or corresponding lease terms as these documents should be addressed in a State's Participating addendum if applicable.*

Panasonic Response: Panasonic will offer leasing to any interested customer. We will work with that specific customer and the respective State to work through the terms needed and the financing options that are available. Leasing rates are specific to each acquisition, and are driven by the acquisition specific of each respective customer and opportunity and as such, cannot be determined in advance.

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Base Line Price List

Panasonic

WSCA NASPO Bid Pricelist as of November 2013

SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H-CM003406	Havis Adapter bushing for the C-HDM--200 Series Telescoping Poles.	ACC	Accessory	12.60	11%	11.214
CF-H-CM002787	Havis trak mount kit for Chevrolet Impala	ACC	Accessory	68.25	11%	60.7425
CF-H-C-TMLOCK	Lock for Havis universal laptop mounts that provides additional security to deter removal of laptop	ACC	Accessory	57.75	11%	51.3975
CF-H-C-TMW-CAPR-02	Havis 25.5" long notched tunnel mount assembly for 2011-2013 Chevrolet Caprice.	ACC	Accessory	145.95	11%	129.8955
CF-H-C-B33	Havis Front Hump Mounting Bracket for 1995 - 2011 Ford Crown Victoria's	ACC	Accessory	33.60	11%	29.904
CF-H-C-ADP-103	Havis Adapter Bracket for mounting Havis Mounts on a Panasonic CF-19 Port Replicator.	ACC	Accessory	57.84	11%	51.481605
CF-H-C-ADP-110	Havis Universal adapter bracket that allows for mounting a C-UMM monitor mount to a C-MD-100 Series	ACC	Accessory	21.48	11%	19.1172
CF-H-C-TMW-ECO-01	Havis 28" tunnel mount for 1997 - 2013 Ford E-Series van.	ACC	Accessory	133.35	11%	118.6815
CF-H-C-B43	Havis Front Hump Mounting Bracket for 2006 - 2012 Chevy Impala	ACC	Accessory	47.25	11%	42.0525
CF-H-C-UMM-101	Havis Universal Monitor Assembly, C-MM Series adapters are required.	ACC	Accessory	72.45	11%	64.4805
CF-H-C-OHB-104	Havis overhead equipment bracket for Panasonic Arbitrator Camera specifically designed for the 2013 Ford Interceptor Sedan. Camera is mounted securely over the visor clips and between the headliner to maximize driver visibility and optimize camera stability	ACC	Accessory	48.79	11%	43.4231
CF-H-C-HDM-114	Havis Universal heavy duty vehicle mounting base mount. Designed to mount to tunnel plate base or any flat surface. Mounts in a wide variety of universal floor mount applications. Configurable for many universal laptop, keyboard and docking station mounts.	ACC	Accessory	46.20	11%	41.118
CF-H-C-MM-301	Havis Monitor Base Adapter Hat Bracket Assembly For Ford Crown Victoria, Ford Explorer, Nissan-Hybrid, Ford Edge, Universal Monitor Base And C-MKM	ACC	Accessory	30.45	11%	27.1005
CF-H-C-MM-218	Havis Monitor Adapter Plate for the Panasonic DS-PAN-600 docking stations. Works with the C-DMM-100, C-MM-100 and C-MKM Series Products.	ACC	Accessory	26.86	11%	23.9054
CF-H-C-MM-201	Havis Monitor Adapter Plate with VESA standard hole pattern to mount to the Havis C-DMM-100, C-MM-100 and C-MKM Series Products.	ACC	Accessory	36.75	11%	32.7075
CF-H-C-KBM-108	Havis Quick Release Slide for Keyboard Mounting Plate for Ikey SB-87-TP Series keyboards and includes quick-release slide bracket.	ACC	Accessory	93.45	11%	83.1705



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H-PAN-111-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-30 & CF-31 Computers. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	834.16	11%	742.4024
CF-H-C-HDM-134	Havis Heavy Duty Universal Bracket, 1" High. Ideal for mounting to a flat surface. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	87.51	11%	77.88123
CF-H-C-KBM-102	Havis Quick Release Slide for Keyboard Mounting Plate. Ideal for keyboards with 1.20" x 1.50" (30mm x 38mm) hole pattern.	ACC	Accessory	72.45	11%	64.4805
CF-H-C-TCB-7	Havis Telescoping computer base, ideal solution for limited space applications. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	138.60	11%	123.354
CF-H-PAN-113	Havis Toughbook Certified Cradle for the Panasonic Toughbook CF-30 & CF-31 Computers. Port Replication and Power Supply not included.	ACC	Accessory	386.95	11%	344.3855
CF-H-DS-DA-219	Havis rigid mounting bracket for non-motion applications. Replaces Integrated Motion feature in applications where no motion is preferred. For use with the Havis Toughbook Certified DS-PAN-500 (Panasonic FZ-A1) Series Vehicle Docking Stations.	ACC	Accessory	29.50	11%	26.255
CF-H-DS-DA-405	Havis Screen Stiffener for use with DS-PAN-210 and DS-PAN-220 (Panasonic CF-18 & CF-19) Series Vehicle Docking Stations.	ACC	Accessory	77.77	11%	69.218415
CF-H-C-DMM-113	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 2006-2013 Chevrolet Impala police package.	ACC	Accessory	261.45	11%	232.6905
CF-H-PAN-212-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1038.80	11%	924.532
CF-H-PAN-211-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1048.06	11%	932.771175
CF-H-PAN-111-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-30 & CF-31 Computers. Port Replicator Connectivity Includes: USB (5), Ethernet (2), Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1028.61	11%	915.464235
CF-H-PAN-111-1-P	Havis Toughbook Certified Vehicle Docking Station (Single Pass-Through) for the Panasonic CF-30 & CF-31 Computers. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	989.72	11%	880.850355
CF-H-C-DMM-102	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 1995-2011 Ford Crown Victoria.	ACC	Accessory	156.45	11%	139.2405
CF-H-C-TMW-28	Havis 28" tunnel mount base assembly. Requires removal of OEM console and mounts through existing holes in floor pan where OEM console was previously located.	ACC	Accessory	116.55	11%	103.7295



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H-DS-DA-218	Havis desktop stand with VESA 75mm hole pattern for use with Havis Toughbook Certified Tablet Docking Stations. Compatible with DS-PAN-500 (Panasonic FZ-A1) and DS-PAN-600 (Panasonic CF-H2) Series Docking Stations. Includes metric (M4) mounting hardware.	ACC	Accessory	53.36	11%	47.4904
CF-H-PAN-211-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	853.61	11%	759.71112
CF-H-DS-DA-503	Havis replacement keys (one pair) for use with Havis Toughbook Certified DS-PAN-300 (Panasonic CF-U1) and DS-PAN-500 (Panasonic FZ-A1) Series Vehicle Docking Stations and UT-100 (Panasonic CF-30, CF-31, CF-52, CF-53, CF-74, CF-F9, CF-S10 & CF-19) Series Universal Cradles.	ACC	Accessory	9.72	11%	8.6508
CF-H-C-ADP-101	Universal Adaptor Plate allows Havis docks or C-MD-Series to be mounted to other manufacturers mounting equipment.	ACC	Accessory	48.60	11%	43.254
CF-H-C-TM-SEATMT	Universal seat top computer mount that easily attaches to the passenger seat with a ratcheting cargo strap and does not interfere with seatbelts.	ACC	Accessory	133.35	11%	118.6815
CF-H-C-CUP2-E-C	Havis Dual external cup holder 0 degree bend C-Series and C-TMW Series tunnel plate. Mounts externally to the rear of all horizontal C-Series console or to the top of your tunnel plate or any flat surface	ACC	Accessory	38.85	11%	34.5765
CF-H-C-HDM-104	Havis Heavy Duty Vehicle (Passenger Side) Mounting Base for 2006 - 2010 Dodge Charger, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	114.45	11%	101.8605
CF-H-C-HDM-106	Havis Heavy Duty Passenger Side Vehicle Mounting Base for 1997 - 2011 Ford E-Series Van, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	136.50	11%	121.485
CF-H-C-HDM-127	Havis Heavy Duty Passenger Side Vehicle Mounting Base for 2002 - 2009 Jeep Liberty, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	114.45	11%	101.8605
CF-H-C-HDM-133	Havis Heavy Duty Universal Fixed Angle Bracket, 5.5" High. Ideal for mounting to a tilted surface to create a level mounting plane or for mounting to a flat surface to create a tilted plane. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	96.59	11%	85.964655
CF-H-C-MD-202	Havis Tilt Swivel motion device with 1.82" of overall height. 90 Degree vertical tilt and 180 Degrees of horizontal rotation. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1	ACC	Accessory	79.80	11%	71.022



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Computers / Tablets.					
CF-H-C-HDM-401	Havis Heavy Duty stability side support arm. Adds upper support for premium top level stability recommended for the C-HDM-200 Series Telescoping Poles. This device can compliment a Havis Vehicle Mount which is ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	68.25	11%	60.7425
CF-H-C-HDM-301	Havis Heavy Duty Fixed Top Offset Platform, 0" Offset. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	14.70	11%	13.083
CF-H-C-HDM-101	Havis Heavy Duty Vehicle (Passenger Side) Mounting Base for 1995 - 2011 Ford Crown Victoria, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	65.00	11%	57.85
CF-H-C-HDM-210	Havis Heavy Duty 12" Telescoping Pole with adjustable height (12" - 21.5"). Precision Machined Solid Billet Aluminum Clamp Collar. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	114.72	11%	102.1008
CF-H-C-HDM-209	Havis Heavy Duty 8.5" Telescoping Pole with adjustable height (8.5" - 14.5"). Precision Machined Solid Billet Aluminum Clamp Collar. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	95.28	11%	84.7992
CF-H-C-HDM-303	Havis Heavy Duty Fixed Top Offset Platform, 6" Offset. 90 Degree Rotation allows for comfortable positioning. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	38.19	11%	33.9891
CF-H-C-HDM-304	Havis Heavy Duty Fixed Top Offset Platform, 9" Offset. 90 Degree Rotation allows for comfortable positioning. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	43.32	11%	38.5548



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H-C-HDM-136	Havis Heavy Duty Universal Vehicle Mounting Base. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	92.40	11%	82.236
CF-H-C-HDM-147	Havis Heavy Duty Passenger Side Vehicle Mounting Base for 2011 Dodge Avenger, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	114.45	11%	101.8605
CF-H-C-HDM-302	Havis Heavy Duty Fixed Top Offset Platform, 4" Offset. 90 Degree Rotation allows for comfortable positioning. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	37.43	11%	33.3127
CF-H-C-HDM-404	Havis Heavy Duty stability side support arm. Adds upper support for premium top level stability recommended for the C-HDM-200 Series Telescoping Poles. Must be used with the C-HDM-401 support arm for additional side support. This device can compliment a Havis Vehicle Mount which is ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	43.05	11%	38.3145
CF-H-PAN-112-2-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-30 & CF-31 Computer and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1243.43	11%	1106.6527
CF-H-PAN-112-1-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Single Pass-Through) for the Panasonic CF-30 & CF-31 Computer and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1204.54	11%	1072.0406
CF-H-PAN-212-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1233.25	11%	1097.5925
CF-H-C-HDM-135	Havis Heavy Duty Universal Fixed Adapter Plate Tall, 2.0" High. Ideal for mounting in trucks, forklifts or any other situation where a larger range of clearance is required between the dock and the mounting surface. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	95.00	11%	84.55



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H-CG-X	Havis In-Vehicle Power Management System. Auto-Shut Off Timer is a self-contained unit that provides circuit protection for a vehicles power system. Regulated with a programmable timer, will prevent dead batteries. On Board LED Indicates under/over voltage situations. Compliments In Vehicle Mounting of Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	99.00	11%	88.11
CF-H-PAN-112-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-30 & CF-31 Computers and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1048.98	11%	933.5922
CF-H-DS-DA-601	Havis Rugged USB Hub with onboard power supply for use with Panasonic Toughbook / Toughpad Models: CF-19, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1. Easily mounts to most Havis Vehicle Port Replicators. Includes hub, USB cables, power cables, driver software and mounting hardware. Connectivity includes - Powered USB (4) (Type A), USB (1) (Type B), Ethernet RJ45 and 9-24V DC power input.	ACC	Accessory	208.95	11%	185.9655
CF-H-C-TCB-22	Havis Telescoping computer base, ideal solution for limited space applications. Designed specifically for the 2006-2013 Chevrolet impala police package. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	151.20	11%	134.568
CF-H-C-MD-102	Havis Heavy Duty Swing Arm with Motion Adapters. Includes Slide Out extension up to 3.3 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	330.63	11%	294.264705
CF-H-C-MD-109	Havis Heavy Duty Swing Arm with Motion Adapters. Includes Slide Out extension up to 3.3 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	330.63	11%	294.2607
CF-H-C-MD-105	Havis Heavy Duty Swing Arm. Includes Slide Out extension up to 6 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis C-HDM-133 or C-HDM-134 Heavy Duty Mounting Bases allowing adjustable downward tilt for dash mounting (sold separately). Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations	ACC	Accessory	430.00	11%	382.7



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.					
CF-H-C-MD-104	Havis Heavy Duty Swing Arm. Includes Slide Out extension up to 3.3 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole, Motion Device and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	250.83	11%	223.242705
CF-H-C-MD-107	Havis Heavy Duty Swing Arm with Motion Adapters. Recommended for the fire market with it's longer overall length and slide function with a drop down design and includes Slide Out extension up to 6 inches Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	366.45	11%	326.1405
CF-H-C-HDM-207	Havis Heavy Duty 3.5" Telescoping Pole with adjustable height (3.5" - 4.75"). Precision Machined Solid Billet Aluminum Clamp Collar, handle is not included. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	75.83	11%	67.48959
CF-H-C-HDM-203	Havis Heavy Duty 12" Telescoping Pole with adjustable height (12" - 21.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	177.45	11%	157.9305
CF-H-C-HDM-217	Havis Heavy Duty 16" Telescoping Mounted Pole with adjustable height (16" - 29.5"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Designed with two gusseted legs to minimize solution vibration. Recommended for use with Havis Locking Sidearm with Motion Adapter or C-HDM-300 Series top offset platforms. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	220.00	11%	195.8
CF-H-C-HDM-212	Havis Heavy Duty 16" Telescoping Mounted Pole with adjustable height (16" - 29.5"). Precision Machined Solid Billet Aluminum Clamp Collar. Designed with two gusseted legs to minimize solution vibration. Recommended for use with Havis Locking Sidearm with Motion Adapter or C-HDM-300 Series top offset platforms. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2,	ACC	Accessory	190.00	11%	169.1



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	CF-S10, CF-U1 & FZ-A1 Computers / Tablets.					
CF-H-C-HDM-305	Havis Heavy Duty 8.5" Telescoping Side Mounted Pole with adjustable height (8.25" - 13.25"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Can be mounted to Havis C-Series 6" high consoles or other Havis consoles and flat vertical surfaces (drilling may be required). Recommended for use with Havis Locking Sidearm with Motion Adapter or C-HDM-300 Series top offset platforms. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	141.75	11%	126.1575
CF-H-C-HDM-201	Havis Heavy Duty 5.5" Telescoping Pole with adjustable height (5.5" - 8.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	166.95	11%	148.5855
CF-H-C-HDM-402	Havis Heavy Duty Safety Lock Assembly. Offers 90 degrees of horizontal rotation with an easy to use spring release pin and positive lock position when not in use. Recommended for use with a C-HDM-300 Series top offset platform when mounting to a C-HDM-200 Series pole without clamp handle. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	72.45	11%	64.4805
CF-GTTUSB032G	GTT 320GB 5400rpm USB 3.0 External Hard Drive for All Toughbook Products	ACC	Accessory	79.00	11%	70.31
UT-VNP5000WU	Stylus pen for 4K Tablet for UT-M. Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	260.00	11%	231.4
CF-WKB5338M-SINGLE	Emissive Backlit Keyboard for CF-53mk3, Single Unit	ACC	Accessory	315.00	11%	280.35
WV-Q122A	Wall Mount Bracket for SW598, SW396A, SW395A, CW594A	ACC	Accessory	447.00	11%	397.83
FZ-BNDLG1BATCHRG	Panasonic Single Battery Charger Bundle for the FZ-G1. Bundles includes 1 battery charger (CF-VCBTB3W) and 1 G1 battery adapter.	ACC	Accessory	220.00	11%	195.8
FZ-BNDLG1LL1ST1CG4	Panasonic Long Life Battery Bundle for the FZ-G1. Bundles includes 1 long life battery pack (FZ-VZSU88U), 1 rotating hand strap and 4 tall corner guards.	ACC		304.00	11%	270.56
JT-B1-CU000U	Cradle for B1Mk1	ACC	Accessory	279.00	11%	248.31
JT-B1-AD000M	AC Adaptor for JT-B1	ACC	Accessory	70.00	11%	62.3
CF-WMBA1304GHIS	Pre-Installed 4BG Memory for CF-31 Mk4, CF-19 MK7, CF-C2 MK2, C2-H2 MK3 for CF-31 Mk4	ACC	Accessory	180.00	11%	160.2
FZ-A1-BCR-MSR	Jadak High Performance 2D Bar Code and Mag Stripe Reader Attachment for Toughpad FZ-A1	ACC	Accessory	849.00	11%	755.61
FZ-A1-BCR	Jadak High Performance 2D Bar Reader Attachment for Toughpad FZ-A1	ACC	Accessory	699.00	11%	622.11
31A4GLTEFU	AT&T 4G LTE Field Upgrade for CF-31 Mk2, Mk3**Installation not included**	ACC	Accessory	320.00	11%	284.8



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-WSD192562	256GB SSD Kit for CF-19Mk1, Mk2, Mk3, Mk4, Mk5, Mk6, Mk7	ACC	Accessory	920.00	11%	818.8
FZ-LND3BAYG1	LIND 3 Bay Battery Charger for FZ-G1. Includes 110W AC Adaptor. Do NOT use G1 AC Adaptor	ACC	Accessory	629.00	11%	559.81
19GOBI3FU	Gobi3000 Field Upgrade for CF-19 Mk6	ACC	Accessory	235.00	11%	209.15
19V4GLTEFU	Verizon 4G LTE Field Upgrade for CF-19 Mk5, Mk6	ACC	Accessory	400.00	11%	356
31GOBI3FU	Gobi3000 Field Upgrade for CF-31 Mk3	ACC	Accessory	235.00	11%	209.15
53A4GLTEFU	AT&T 4G LTE Field Upgrade for CF-53 Mk1, Mk2**Installation not included**	ACC	Accessory	280.00	11%	249.2
53GOBI3FU	Gobi3000 Field Upgrade for CF-53 Mk2**Installation not included**	ACC	Accessory	170.00	11%	151.3
53V4GLTEFU	Verizon 4G LTE Field Upgrade for CF-53 Mk1, Mk2**Installation not included**	ACC	Accessory	280.00	11%	249.2
PAUPS1221-2462-P	LIND Battery Back-Up Module for use with Panasonic Arbitrator & Arbitrator 360	ACC	Accessory	299.00	11%	266.11
FZ-BNDLG1ST1CG4	Panasonic Strap & Corner Guard Bundle for the FZ-G1. Bundles Includes 1 rotating hand strap and 4 tall corner guards	ACC	Accessory	105.00	11%	93.45
FZ-WEWG112G5K	Retrofit 4G LTE Multi Carrier (MC7355) for FZ-G1, FZ-A1, JT-B1. Includes Panurgy Installation (Contact Panurgy for Information)	ACC	Accessory	319.00	11%	283.91
7160-0206	Gamber-Johnson VESA Interface Plate. Place between any screen with a 75 or 100 VESA hole pattern and Gamber-Johnson motion attachment (Item No. CLEVIS 0-90) or directly mounted onto a wall. Use to mount the Toughbook CF-H1, CF-H2 computer to a Gamber-Johnson motion attachment.	ACC	Accessory	39.99	11%	35.5911
CF-VZSU82U	Battery for CF-C2Mk1, Mk2 (3 cell)	ACC	Accessory	110.00	11%	97.9
CF-VZSU83U	Long life battery for the CF-C2Mk1, Mk2	ACC	Accessory	190.00	11%	169.1
CF-VZSU80U	Lightweight battery for CF-C2Mk1, Mk2	ACC	Accessory	140.00	11%	124.6
19GOBI5000FU	Field Upgrade 4G LTE Multi Carrier (MC7355) for CF-19 Mk7	ACC	Accessory	295.00	11%	262.55
CF-AA5713AM	AC Adaptor for CF-31mk1, mk4 and CF-52mk3, FZ-G1 Mk1	ACC	Accessory	87.00	11%	77.43
CF-WMBA1204G	4GB Memory (Individually Packaged) for CF-31Mk2 ,MK3, MK4, CF-19Mk6, Mk7, CF-53Mk1, Mk2, MK3, CF-52Mk4, Mk5, CF-H2Mk1, Mk2, CF-C2Mk1, CF-SX2Mk1, Mk2.	ACC	Accessory	119.00	11%	105.91
CF-WMBA1204GIS	Pre-Installed 4GB Memory for CF-31Mk2 ,MK3, MK4, CF-19Mk6, Mk7, CF-53Mk1, Mk2, Mk3, CF-52Mk4, Mk5, CF-H2Mk1, Mk2, CF-C2Mk1, CF-SX2Mk1, Mk2.	ACC	Accessory	159.00	11%	141.51
CF-VZSU76W	Battery for CF-SX Mk2 (8cell)	ACC	Accessory	180.00	11%	160.2
CF-WSDC21211	128GB SSD for CF-C2 Mk1	ACC	Accessory	500.00	11%	445
CF-WSDC22511	256GB SSD for CF-C2Mk1	ACC	Accessory	950.00	11%	845.5
CF-AA6413CM	AC Adaptor(65W) for CF-C2Mk 1, Mk2, CF-G1Mk1	ACC	Accessory	80.00	11%	71.2
CF-VPF25U	12.5" Protective Film for CF-C2Mk1	ACC	Accessory	65.00	11%	57.85
CF-VCBTB3W	Battery Charger for CF-C2Mk1	ACC	Accessory	180.00	11%	160.2
FZ-VZSU88U	Long Life Battery Pack for FZ-G1Mk1	ACC	Accessory	200.00	11%	178



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
FZ-VZSU84U	Standard Battery Pack for FZ-G1Mk1	ACC	Accessory	160.00	11%	142.4
JT-B1-BT000U	Battery for JT-B1Mk1	ACC	Accessory	145.00	11%	129.05
CF-VNP020AU	Stylus Pen for Touch model for CF-C2Mk1	ACC	Accessory	22.00	11%	19.58
CF-WSD191262	128GB SSD Kit for CF-19Mk6, Mk7	ACC	Accessory	470.00	11%	418.3
CF-WSDC21221	128GB SSD for CF-C2Mk1, Mk2	ACC	Accessory	375.00	11%	333.75
CF-WSDC22521	256GB SSD for CF-C2Mk1, Mk2	ACC	Accessory	650.00	11%	578.5
CF-K31HD5032	500GB (7200rpm) HDD Kit for CF-31Mk3, Mk4	ACC	Accessory	160.00	11%	142.4
CF-K52H009	500GB(7200rpm) HDD kit for CF-52Mk5	ACC	Accessory	233.00	11%	207.37
CF-VNP016AU	Stylus Pen for Digitizer (Dual Touch model) for CF-C2Mk1	ACC	Accessory	39.00	11%	34.71
FZ-VNPG11U	Digitizer Pen for FZ-G1 Mk1, Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	40.00	11%	35.6
CF-WKB3138M-SINGLE	Emissive Backlit Keyboard for CF-31Mk2, Mk3, Mk4	ACC	Accessory	315.00	11%	280.35
CF-WKB1938M	Emissive Backlit Keyboard for CF-19Mk5, Mk6, Mk7 Single unit price, must be ordered in Qty of 10	ACC	Accessory	275.00	11%	244.75
CF-WKB3138M	Emissive Backlit Keyboard for CF-31Mk2, Mk3, Mk4. Single unit price, must be ordered in Qty of 10	ACC	Accessory	275.00	11%	244.75
CF-WSDH22	128GB SSD kit for CF-H2Mk2, Mk3(Replacement of CF-WSDH21)	ACC	Accessory	700.00	11%	623
CF-K53HD5012	500GB (7200rpm) HDD Kit with Heater for CF-53Mk1, Mk2, Mk3	ACC	Accessory	160.00	11%	142.4
CF-VDM312U	Super Multi Drive (SATA I/F, w/ Power DVD) for CF-31Mk3, Mk4	ACC	Accessory	370.00	11%	329.3
CF-VNT004U	Tether for CF-C2Mk1 Order In Quantities of 10, Pricing Based On Single Tether Cost	ACC	Accessory	11.00	11%	9.79
FZ-VNP001U	Digitizer Pen for FZ-A1Mk 1, Order in Quantity of 10, Pricing Based On Single Cost	ACC	Accessory	43.00	11%	38.27
FZ-WCGG111	Tall Corner Guards (for optional smartcard reader, long life battery and/or rotating hand strap) for FZ-G1. Set includes 4 corner guards.	ACC	Accessory	24.00	11%	21.36
FZ-VPF002U	Protection Film for JT-B1	ACC	Accessory	60.00	11%	53.4
31GOBI5000FU	4G LTE Multi Carrier (MC7355 Field Upgrade for CF-31 Mk4	ACC	Accessory	295.00	11%	262.55
53GOBI5000FU	4G LTE Multi Carrier (MC7355 Field Upgrade for CF-53 Mk3	ACC	Accessory	295.00	11%	262.55
CF-H-C-TMW-F250-02	Havis 28" tunnel mount for 1997 - 2013 Ford E-Series van.	ACC	Accessory	133.35	11%	118.6815
CF-H-PAN-803	Havis Toughbook Certified Cradle for the Panasonic Toughpad JT-B1 Tablet. Port Replication not included.	ACC	Accessory	235.66	11%	209.7374
CF-H-PAN-413	Havis Toughbook Certified Cradle for the Panasonic CF-53 Computer. Port Replication and not included.	ACC	Accessory	486.08	11%	432.6112
CF-H-PAN-302	Havis Toughbook Certified Cradle for the Panasonic CF-U1 Computer. Port Replication not included.	ACC	Accessory	494.44	11%	440.0516
CF-H-C-MM-211	Havis Monitor Adapter Plate for the Panasonic VDL Monitor to mount to the Havis C-DMM-100, C-MM-100 and C-MKM Series Products.	ACC	Accessory	36.75	11%	32.7075



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H-C-KBM-103	Havis Quick Release Slide for Keyboard Mounting Plate. Ideal for keyboards with 1.20" x 1.50" (30mm x 38mm) hole pattern.	ACC	Accessory	72.45	11%	64.4805
CF-H-PAN-506	Havis Toughbook Certified Cradle for the Panasonic Toughpad FZ-A1 Tablet with fixed mounting. Port Replication not included.	ACC	Accessory	255.93	11%	227.7777
CF-H-PAN-213	Havis Toughbook Certified Cradle for the Panasonic CF-18 & CF-19 Computers. Port Replication and Power Supply not included.	ACC	Accessory	464.72	11%	413.6008
CF-H-DS-DA-409	Havis Screen Stiffener for use with DS-PAN-210 and DS-PAN-220 (Panasonic CF-18 & CF-19) Series Vehicle Docking Stations.	ACC	Accessory	77.77	11%	69.2153
CF-H-DS-DA-410	Havis Screen Stiffener for use with DS-PAN-100 and DS-PAN-110 (Panasonic CF-30 & CF-31) Series Vehicle Docking Stations.	ACC	Accessory	77.77	11%	69.2153
CF-H-PAN-603	Havis Toughbook Certified Cradle for the Panasonic Toughbook CF-H2 Tablets. Port Replication not included.	ACC	Accessory	475.00	11%	422.75
CF-H-PAN-703	Havis Toughbook Certified Cradle for the Panasonic Toughpad FZ-G1 Tablet. Port Replication not included.	ACC	Accessory	299.46	11%	266.5194
CF-H-PAN-801-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad JT-B1 Tablet. Port Replicator Connectivity Includes: USB (2) and Ethernet.	ACC	Accessory	429.00	11%	381.81
CF-H-PAN-301-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-U1. Port Replicator Connectivity Includes: USB (3), Ethernet RJ45, Serial, VGA.	ACC	Accessory	1028.54	11%	915.4006
CF-H-PAN-301-P-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-U1 Computer. Port Replicator Connectivity Includes: USB (3), Ethernet RJ45, Serial, VGA.	ACC	Accessory	836.60	11%	744.574
CF-H-C-DMM-119	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position	ACC	Accessory	261.45	11%	232.6905
CF-H-PAN-601-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughbook CF-H2 Tablets. Port Replicator Connectivity Includes: USB (3), Ethernet RJ45, Serial & VGA.	ACC	Accessory	879.00	11%	782.31
CF-H-PAN-504-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad FZ-A1 Tablet with fixed mounting. Port Replicator Connectivity Includes: USB (2) & Ethernet RJ45.	ACC	Accessory	478.15	11%	425.5535
7160-0393-02-P	Gamber-Johnson Dock for Panasonic Toughbook CF-53 with DUAL RF/Standard Lock (Ports: (3) USB 2.0, (1) USB 3.0, (1) Serial DB9, (1) VGA D-Sub 15 pin, (1) Ethernet RJ45, (1) HDMI, 15.6VDC Power in.	ACC	Accessory	895.00	11%	796.55
CF-H-PAN-701-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad FZ-G1 Tablet. Port Replicator Connectivity Includes: USB 3.0 (2) , Ethernet (2), Serial, VGA, and HDMI.	ACC	Accessory	549.00	11%	488.61
CF-H-LPS-104	Havis Bundled Kit includes Lind 120 Watt power supply, Mounting Hardware, Lighter Plug and Havis specific threaded 3' output cable for use with the DS-PAN-110 (CF-31) Series Vehicle Docking Stations.	ACC	Accessory	214.82	11%	191.1898
CF-H-LPS-106	Havis Bundled Kit includes Lind 24 Watt power supply, Mounting Hardware, Lighter Plug and Havis specific threaded 3' output cable for use with the DS-PAN-500 (FZ-A1) Series Vehicle Docking Stations.	ACC	Accessory	139.95	11%	124.5555



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H-PAN-701-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic Toughpad FZ-G1 Tablet. Port Replicator Connectivity Includes: USB 3.0 (2) , Ethernet (2), Serial, VGA, and HDMI.	ACC	Accessory	743.45	11%	661.6705
7160-0393-00-P	Gamber-Johnson Dock for Panasonic Toughbook CF-53 with No RF/Standard Lock (Ports: (3) USB 2.0, (1) USB 3.0, (1) Serial DB9, (1) VGA D-Sub 15 pin, (1) Ethernet RJ45, (1) HDMI, 15.6 VDC power in.Power in	ACC	Accessory	745.00	11%	663.05
CF-H-PAN-411-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-53 Computer. Port Replicator Connectivity Includes: USB 2.0 (3), USB 3.0 (1), Ethernet RJ45, Serial, VGA & HDMI.	ACC	Accessory	1036.15	11%	922.1735
7160-0393-06-P	Gamber-Johnson Dock for Panasonic Toughbook CF-53 with DUAL RF/INTERNAL POWER/ Standard Lock (Ports: (3) USB 2.0, (1) USB 3.0, (1) Serial DB9, (1) VGA D-Sub 15 pin, (1) Ethernet RJ45, (1) HDMI, 15.6VDC Power in.	ACC	Accessory	1129.00	11%	1004.81
7160-0393-04-P	Gamber-Johnson Dock for Panasonic Toughbook CF-53 with No RF/INTERNAL POWER/ Standard Lock (Ports: (3) USB 2.0, (1) USB 3.0, (1) Serial DB9, (1) VGA D-Sub 15 pin, (1) Ethernet RJ45, (1) HDMI, 15.6 VDC power in.Power in	ACC	Accessory	965.00	11%	858.85
CF-H-LPS-102	Havis Bundled Kit includes Lind 90 Watt power supply, Mounting Hardware, Lighter Plug and Panasonic 19.7" right angle "Yellow Tip" output cable for the DS-PAN-300 (CF-U1) and DS-PAN-600 (CF-H2) Series Vehicle Docking Stations.	ACC	Accessory	185.19	11%	164.8191
CF-H-PAN-411-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-53 Computer. Port Replicator Connectivity Includes: USB 2.0 (3), USB 3.0 (1), Ethernet RJ45, Serial, VGA & HDMI. Power Supply not Included.	ACC	Accessory	892.50	11%	794.325
CF-H-LPS-103	Havis Bundled Kit includes Lind 120 Watt power supply, Mounting Hardware, Lighter Plug and Panasonic 3' right angle "Yellow Tip" output cable for use with the DS-PAN-400 & DS-PAN-410 (CF-52 & CF-53) Series Vehicle Docking Stations.	ACC	Accessory	214.82	11%	191.1898
CF-H-C-DMM-121	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 2011-2013 Dodge Charger.	ACC	Accessory	261.45	11%	232.6905
CF-H-PAN-221-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK1, MK2, MK3, MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	950.84	11%	846.2476
CF-H-PAN-221-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK1, MK2, MK3, MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1145.28	11%	1019.2992
CF-H-LPS-101	Havis Bundled Kit includes Lind 90 Watt power supply, Mounting Hardware, Lighter Plug and Havis specific threaded 3' output cable for use with the DS-PAN-200, DS-PAN-210 & DS-PAN-220 (CF-19) and DS-PAN-101 (CF-30) Series Vehicle Docking Stations.	ACC	Accessory	185.19	11%	164.8191
CF-H-C-TMW-IMP-01	Havis 28" tunnel mount base assembly with front and rear mounting brackets for 2008-2010 Ford F-250, 350, 450 and 550 pickups. Requires removal of OEM console and mounts through existing holes in floor pan where OEM console was previously located.	ACC	Accessory	133.35	11%	118.6815
CF-H-EP-5	Havis Enhanced Protection Plan for Toughbook Certified Vehicle Docking Stations. Warranty coverage includes 1 PCB replacement / per year / per serial number up to a	ACC	Accessory	523.06	11%	465.5234



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	total of 2 PCB replacements / per serial number within 5 years of initial shipment date.					
CF-H-C-DMM-114	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 2006-2013 Chevrolet Impala police package.	ACC	Accessory	261.45	11%	232.6905
CF-H-C-DMM-116	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 2006-2013 Chevrolet Impala police package.	ACC	Accessory	261.45	11%	232.6905
CF-H-PAN-214-P	Havis Toughbook Certified IP65 Compliant Weather-Resistant Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1942.50	11%	1728.825
CF-H-C-OHB-105	Havis overhead equipment bracket for Panasonic Arbitrator Camera specifically designed for the 2013 Ford Interceptor Sedan. Camera is mounted securely over the visor clips and between the headliner to maximize driver visibility and optimize camera stability	ACC	Accessory	48.79	11%	43.4231
CF-H-PAN-214-2-P	Havis Toughbook Certified IP65 Compliant Weather-Resistant Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	2136.95	11%	1901.8855
CF-H-DS-DA-506	Havis replacement keys (one pair) for use with Havis Toughbook Certified DS-PAN-300 (Panasonic CF-U1) and DS-PAN-500 (Panasonic FZ-A1) Series Vehicle Docking Stations and UT-100 (Panasonic CF-30, CF-31, CF-52, CF-53, CF-74, CF-F9, CF-S10 & CF-19) Series Universal Cradles.	ACC	Accessory	9.72	11%	8.6508
CF-H-PAN-802-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad JT-B1 Tablet and Lind Power Supply. Packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (2) and Ethernet.	ACC	Accessory	568.95	11%	506.3655
CF-H-PAN-702-2-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic Toughpad FZ-G1 Tablet and Lind Power Supply. Packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB 3.0 (2) , Ethernet (2), Serial, VGA, and HDMI.	ACC	Accessory	928.64	11%	826.4896
CF-H-PAN-702-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad FZ-G1 Tablet and Lind Power Supply. Packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB 3.0 (2) , Ethernet (2), Serial, VGA, and HDMI.	ACC	Accessory	734.19	11%	653.4291
CF-H-PAN-505-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad FZ-A1 Tablet and Lind 24 Watt Power Supply with fixed mounting. Packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (2) & Ethernet RJ45.	ACC	Accessory	618.10	11%	550.109
CF-H-PAN-602-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughbook CF-H2 Tablets and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying	ACC	Accessory	1064.19	11%	947.1291



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	installation. Port Replicator Connectivity Includes: USB (3), Ethernet RJ45, Serial & VGA.					
CF-H-C-MD-204	Havis Tilt Swivel motion device with 1.82" of overall height. 90 Degree vertical tilt and 180 Degrees of horizontal rotation. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	79.80	11%	71.022
CF-H-PAN-412-2-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-53 Computer and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB 2.0 (3), USB 3.0 (1), Ethernet RJ45, Serial, VGA & HDMI.	ACC	Accessory	1250.97	11%	1113.3633
CF-H-PAN-412-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-53 Computer and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB 2.0 (3), USB 3.0 (1), Ethernet RJ45, Serial, VGA & HDMI.	ACC	Accessory	1107.32	11%	985.5148
CF-H-PAN-222-2-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK1, MK2, MK3, MK4, MK5 & MK6 Computers and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1330.47	11%	1184.1183
CF-H-PAN-222	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK1, MK2, MK3, MK4, MK5 & MK6 Computers and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.	ACC	Accessory	1136.03	11%	1011.0667
CF-H-C-HDM-155	Havis Heavy Duty Passenger Side Vehicle Mounting Base for 2011 Dodge Avenger, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	114.45	11%	101.8605
CF-H-C-HDM-202	Havis Heavy Duty 5.5" Telescoping Pole with adjustable height (5.5" - 8.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	166.95	11%	148.5855
CF-H-C-HDM-204	Havis Heavy Duty 12" Telescoping Pole with adjustable height (12" - 21.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or	ACC	Accessory	177.45	11%	157.9305



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.					
CF-H-C-HDM-208	Havis Heavy Duty 3.5" Telescoping Pole with adjustable height (3.5" - 4.75"). Precision Machined Solid Billet Aluminum Clamp Collar, handle is not included. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	75.83	11%	67.4887
CF-H-C-HDM-403	Havis Heavy Duty Safety Lock Assembly. Offers 90 degrees of horizontal rotation with an easy to use spring release pin and positive lock position when not in use. Recommended for use with a C-HDM-300 Series top offset platform when mounting to a C-HDM-200 Series pole without clamp handle. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	72.45	11%	64.4805
CF-H-PKG-PSM-140	Havis Bundled Kit for Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height (handle not included), Fixed Top Offset Platform and Tilt Swivel Motion Device for the 1997 - 2012 Ford Econoline (E-Series) Van. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	374.34	11%	333.1626
C-HDM-303-P	Heavy Duty Fixed Top Offset Platform, 6" Offset	ACC	Accessory	23.00	11%	20.47
CF-H-UT-201-KIT-2	For replacement of standard lugs on Havis model UT-201. The Havis UT-201 is a universal laptop cradle that supports Panasonic Model	ACC	Accessory	50.40	11%	44.856
CF-H-UT-102	Havis Universal Cradle for the Panasonic Models: CF-S10 & CF-19 Computers. Port Replication and Power Supply not Included	ACC	Accessory	289.72	11%	257.8508
CF-H-SS-UT-X	Havis Screen Stiffener for use with UT-100 (Panasonic Models: CF-30, CF-31, CF-52, CF-53 & CF-F9) Series Vehicle Cradles	ACC	Accessory	77.77	11%	69.2153
CF-H-WD10EARS	Western Digital Caviar Blue WD10EARS Hard Drive- 1 TB - 5400 rpm - Serial ATA/300 - Serial ATA - 3.5" - Internal	ACC	Accessory	150.00	11%	133.5
CF-H-WD10EARX	Western Digital WD Green WD10EARX 1TB IntelliPower 64MB Cache SATA 6.0Gb/s 3.5" Internal Hard Drive - Bare Drive	ACC	Accessory	140.00	11%	124.6
CF-H-CSC-PC20UL-P	Intellium 20 unit Laptop Charging and Storage UL approved mobile cart for all Toughbook Computers	ACC	Accessory	2300.00	11%	2047
C-MM-301-P	Monitor Base Adapter Hat Bracket Assembly For Ford Crown Victoria, Ford Explorer, Nissan-Hybrid, Ford Edge, Universal Monitor Base And C-MKM	ACC	Accessory	35.00	11%	31.15
CF-H-UT-101	Havis Universal Cradle for the Panasonic Models: CF-30, CF-31, CF-52, CF-53, CF-74 & CF-F9 Computers. Port Replication and Power Supply not Included	ACC	Accessory	289.72	11%	257.8508
C-HDM-202-P	Havis Heavy Duty 8.5" Telescoping Pole with Precision Machined Solid Billet Aluminum Clamp Collar. Includes a Handle for Easy Height Adjustment for CF-19, CF-31, CF-H1, CF-U1	ACC	Accessory	167.00	11%	148.63
CF-H-UT-201	Havis Universal Tablet Cradle with adjustable lugs to accommodate a wide range of tablet and protective cover heights, including for the Panasonic FZ-G1. Port	ACC	Accessory	205.00	11%	182.45



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Replication and Power Supply not Included					
CF-H-UT-X-T-KIT-1	For replacement or conversion to Havis model UT-X-T. Contains two sets of UT-X-T rear fences and one set of extra tall side lugs and hardware. The Havis UT-X-T is a universal laptop cradle that supports Panasonic Models	ACC	Accessory	61.73	11%	54.9397
CF-H-PKG-PSM-252	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2007 - 2012 Dodge Ram Chassis Cab 3500, 4500 and 5500 Series Trucks. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	678.73	11%	604.0697
CF-H-PKG-PSM-253	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2012 - 2013 Ford Police Interceptor Utility (FPIU) and Explorer. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	680.28	11%	605.4492
CF-H-PKG-PSM-241	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2012 - 2013 Ford Police Interceptor Sedan (FPIS). Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	702.33	11%	625.0737
CF-H-PKG-PSM-240	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 1997 - 2012 Ford Econoline (E-Series) Van. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	712.83	11%	634.4187
CF-H-PKG-PSM-254	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2012 Chevy Caprice (PPV). Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	680.28	11%	605.4492
CF-H-PKG-PSM-243	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2009 - 2012 Ford Transit Connect. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	680.28	11%	605.4492
CF-H-PKG-PSM-239	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 1997 - 2012 Chevy G-Series Van. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1	ACC	Accessory	644.58	11%	573.6762



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	& FZ-A1 Computers / Tablets					
CF-H-PKG-PSM-268	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2013 Dodge Charger. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	659.28	11%	586.7592
CF-H-PKG-PSM-245	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2012 Dodge Durango. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	680.28	11%	605.4492
CF-H-PKG-PSM-244	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2012 Dodge Charger. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	659.28	11%	586.7592
CF-H-PKG-PSM-242	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 1999 - 2012 Ford F-250 Truck. Idealfor Mounting Havis Toughbook Certified VehicleDocking Stations or Cradles that support thePanasonic Models: CF-18, CF-19, CF-30, CF-31,CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1& FZ-A1 Computers / Tablets	ACC	Accessory	680.28	11%	605.4492
CF-H-PKG-PSM-260	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2013 Ford Focus. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 &FZ-A1 Computers / Tablets	ACC	Accessory	672.83	11%	598.8187
CF-H-PKG-PSM-262	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2013 Ford Escape. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1Computers / Tablets	ACC	Accessory	702.33	11%	625.0737
CF-VEBC21U	Port Replicator for C2Mk1	ACC	Accessory	390.00	11%	347.1
CF-WSD315131	512GB SSD for 31Mk3, Mk4	ACC	Accessory	2100.00	11%	1869
CF-WSD521251	128GB SSD for CF-52 Mk5	ACC	Accessory	460.00	11%	409.4
CF-WSD522551	256GB SSD for CF-52 Mk5	ACC	Accessory	900.00	11%	801
CF-WSD525151	512GB SSD for CF-52 Mk5	ACC	Accessory	2100.00	11%	1869



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-WSD311231	128GB SSD for 31Mk3, Mk4	ACC	Accessory	500.00	11%	445
CF-WSD312531	256GB SSD for 31Mk3, Mk4	ACC	Accessory	950.00	11%	845.5
CF-WSD531221	128GB SSD for 53Mk1, Mk2, Mk3	ACC	Accessory	500.00	11%	445
CF-WSD532521	256GB SSD for 53Mk1, Mk2, Mk3	ACC	Accessory	950.00	11%	845.5
CF-WSD535121	512GB SSD for 53Mk1, Mk2, Mk3	ACC	Accessory	2100.00	11%	1869
FZ-VPFG11U	Protective Film (10.1) for FZ-G1Mk1	ACC	Accessory	64.00	11%	56.96
CF-WKB1918M-SINGLE	Rubber Backlit Keyboard for CF-19mk7	ACC	Accessory	315.00	11%	280.35
CF-WKB3118M-SINGLE	Rubber Backlit Keyboard for CF-31mk4	ACC	Accessory	315.00	11%	280.35
C-HDM-136-P	Universal Heavy Duty Vehicle Mount	ACC	Accessory	105.00	11%	93.45
FZ-VNTG11U	Tether for FZ-G1 Mk1, Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	15.00	11%	13.35
CF-WKB1938M-SINGLE	Emissive Backlit Keyboard for CF-19mk7	ACC	Accessory	315.00	11%	280.35
CF-WKB5338M	Emissive Backlit Keyboard for CF-53 Mk1, Mk2, Mk3. Single unit price, must be ordered in Qty of 10	ACC	Accessory	275.00	11%	244.75
DS-56	Gamber-Johnson Flat Horizontal Surface Base	ACC	Accessory	45.00	11%	40.05
MCS-POCKET3	Gamber-Johnson 3" Storage pocket for EPIC console box	ACC	Accessory	69.00	11%	61.41
LOWSWIVEL	Gamber-Johnson Low profile swivel motion attachment	ACC	Accessory	45.00	11%	40.05
7160-0438	Gamber-Johnson Ford Sedan PI - Trunk Shelf (2012-2013)	ACC	Accessory	499.00	11%	444.11
7160-0436	Gamber-Johnson Angled Low swivel with .38" Hole	ACC	Accessory	45.00	11%	40.05
7160-0417	Gamber-Johnson VW Jetta/Passat 08+ Vehicle Base	ACC	Accessory	95.00	11%	84.55
7160-0336	Gamber-Johnson Dodge Charger Trunk Shelf 2011	ACC	Accessory	519.00	11%	461.91
7160-0253	Gamber-Johnson Mic Clip for NotePad V Universal Cradle	ACC	Accessory	45.00	11%	40.05
7160-0090	Gamber-Johnson Ford Econoline Vehicle Base (2006-13)	ACC	Accessory	129.00	11%	114.81
C2A4GLTEFU	AT&T 4G LTE Field Upgrade **Intallation not included** for CF-C2 Mk1	ACC	Accessory	240.00	11%	213.6
7160-0220	Gamber-Johnson MONGOOSE - 9" Locking Slide Arm w/Standard Motion Attachment	ACC	Accessory	309.00	11%	275.01
7160-0178	Gamber-Johnson 7" Center Upper Pole, inserts into any Lower Tube	ACC	Accessory	79.00	11%	70.31
7160-0034	Gamber-Johnson Harley Davidson Motorcycle Storage Box Mount	ACC	Accessory	369.00	11%	328.41
MCS-CUPHOLD2	Gamber-Johnson Heavy duty steel cup holders (2)for console box	ACC	Accessory	65.00	11%	57.85
7160-0449	Gamber-Johnson Visor Mount, Camera Mount Only For Chevy Caprice	ACC	Accessory	209.00	11%	186.01
7160-0448	Gamber-Johnson Visor Mount, Display and Camera for Chevy Caprice	ACC	Accessory	289.00	11%	257.21
7160-0444	Gamber-Johnson Wiring Cover Plate - Ford Sedan and Utility PI (2012-2013)	ACC	Accessory	29.00	11%	25.81



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7160-0427	Gamber-Johnson Mongoose - 9" Locking Slide Arm w 3/8" stud	ACC	Accessory	255.00	11%	226.95
7160-0421	Gamber-Johnson Fork lift Mount- Dual Clam Shellw/3 Arm & Large Back Plate	ACC	Accessory	259.00	11%	230.51
7160-0420	Gamber-Johnson Fork lift Mount- Dual Clam Shellw/3 Arm & Small Back Plate	ACC	Accessory	249.00	11%	221.61
7160-0418	Gamber-Johnson Fork lift bracket. Attaches to roll-formed pillar of fork lift	ACC	Accessory	89.00	11%	79.21
7160-0389	Gamber-Johnson Locking Console Pocket (Short) Fits any MCS EPIC console box	ACC	Accessory	125.00	11%	111.25
7160-0388	Gamber-Johnson Locking Console Pocket (Tall) Fits any MCS EPIC console box	ACC	Accessory	139.00	11%	123.71
7160-0386	Gamber-Johnson Trunk Shelf Railing for Chevy Caprice PPV Trunk shelf	ACC	Accessory	69.00	11%	61.41
7160-0380	Gamber-Johnson Trunk Shelf for 2011/12 Chevrolet Caprice PPV.	ACC	Accessory	499.00	11%	444.11
7160-0351	Gamber-Johnson Shock/Vibration Isolator - for use with computer cradle	ACC	Accessory	145.00	11%	129.05
7160-0312	Gamber-Johnson Display and Camera bracket - mounts to Visor	ACC	Accessory	289.00	11%	257.21
TKN-105	Envoy Data 2FA (OTP) One Time Password Token event based for All Toughbook	ACC	Accessory	50.00	11%	44.5
DS-144	Gamber-Johnson Chevrolet/GMC Truck and SUV Passenger Side Base (2007-13)	ACC	Accessory	119.00	11%	105.91
DS-52	Gamber-Johnson Flat Floor/High Seat Universal Vehicle Base	ACC	Accessory	129.00	11%	114.81
C2V4GLTEFU	Verizon 4G LTE Field Upgrade for CF-C2 Win7 COA Only**Installation not included**	ACC	Accessory	240.00	11%	213.6
DS-LOWER-5	Gamber-Johnson 5" Lower Pole Assembly - attaches to most MCS Top Plates or Vehicle bases w/owelded poles	ACC	Accessory	55.00	11%	48.95
7120-0519	Gamber-Johnson Notepad V Tall clip package for use with Rugged Computer Laptops	ACC	Accessory	25.00	11%	22.25
7120-0587	Gamber-Johnson CAM Clips for NotePad V Universal Cradle. Use to mount tablet computers in cradle	ACC	Accessory	29.00	11%	25.81
NP-PAN-CRADLE	Gamber-Johnson Universal cradle for the Panasonic CF-27, CF-28 and CF-29 computers	ACC	Accessory	219.00	11%	194.91
MCS-2TMRS-CV	Gamber-Johnson Trunk mounted radio shelf assembly with TWO shelves for Ford Crown Vic (1998-08)	ACC	Accessory	329.00	11%	292.81
MCS-1TMRS-CV	Gamber-Johnson Trunk mounted radio shelf assembly with ONE shelf for Ford Crown Vic (1998-2008)	ACC	Accessory	245.00	11%	218.05
GJ-PAN-CF27	Gamber-Johnson Mounting interface plate for the Panasonic CF-27, CF-28 vehicle port replicator.	ACC	Accessory	89.00	11%	79.21
DS-LOWER-9	Gamber-Johnson 9" Lower Pole assembly - attaches to most MCS Top Plates or Vehicle bases w/owelded poles	ACC	Accessory	55.00	11%	48.95
7160-0250-01	Gamber-Johnson NotePad V Universal Computer Cradle by w/Tall clips for Rugged Computers	ACC	Accessory	325.00	11%	289.25
7170-0125	Gamber-Johnson Work Truck Console with File Box(Arm rest and Cupholder included)	ACC	Accessory	945.00	11%	841.05
7170-0093	Gamber-Johnson Pedestal mount computer display bracket w/keyboard for Panasonic PDRC	ACC	Accessory	445.00	11%	396.05
7160-0384	Gamber-Johnson Flat Surface Display Mount - Attaches to dash of vehicle or any flat surface	ACC	Accessory	169.00	11%	150.41



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7160-0352	Gamber-Johnson Harley Davidson CF19/Pentax PocketJet Motorcycle Mount for HD Police Tour-Pak	ACC	Accessory	369.00	11%	328.41
7160-0341	Gamber-Johnson Locking Swing Arm Motion Attachment. Attach to Upper Pole, Center Pole or Complete Pole	ACC	Accessory	205.00	11%	182.45
7160-0284	Gamber-Johnson Quad Motion TS3 Motion Attachment. Attach to any Upper Pole, Complete Pole, or Center pole	ACC	Accessory	155.00	11%	137.95
7160-0268	Gamber-Johnson Angled Low swivel. Attaches to any Upper Pole or Upper Tube from	ACC	Accessory	45.00	11%	40.05
7160-0190	Gamber-Johnson Under Body Support Plate. Use under the vehicle in conjunction with DS-52 Flat floor base	ACC	Accessory	65.00	11%	57.85
7160-0185	Gamber-Johnson Universal Vehicle Base - fits some Ford, Chevy, Jeep, Nissan, Dodge models. Drilling required	ACC	Accessory	85.00	11%	75.65
7160-0104	Gamber-Johnson Large Mobile Workstation w/computer platform. Attaches to floor between seats of most trucks	ACC	Accessory	889.00	11%	791.21
7160-0042	Gamber-Johnson C Mounting Interface Plate (for use with Panasonic Vehicle Mount Port Replicator for CF-19	ACC	Accessory	89.00	11%	79.21
DS-118	Gamber-Johnson Ford Ranger (1993-2008) Ford Explorer (1995-2001) / Ford Ranger (1993-2011) vehicle base	ACC	Accessory	135.00	11%	120.15
CF-LND3BAYC2	Lind 3 Bay Battery Charger for CF-C2. Includes 110W AC Adaptor. Do NOT use C1/C2 AC Adaptors.	ACC	Accessory	570.00	11%	507.3
UTH-CNB-B	Rocket, Rocket Locker, Black Quadband Permanent Mount Antenna, one (1) T3 RFID Tag	ACC	Accessory	1095.00	11%	974.55
UTH-CNB-W	Rocket, Rocket Locker, White Quadband Permanent Mount Antenna, one (1) T3 RFID Tag	ACC	Accessory	1095.00	11%	974.55
7160-0043	Gamber-Johnson Interface Plate for CF-30 Port Replicator CF-WEB301 (sold separately). Attaches to any Motion Attachment	ACC	Accessory	89.00	11%	79.21
7160-0285	Gamber-Johnson Quad Motion TS5 Motion Attachment. Attaches to any Upper Pole, Complete Pole, or Low Profile Bracket	ACC	Accessory	165.00	11%	146.85
DS-146	Gamber-Johnson Universal vehicle base for the International, Sterling and Freightliner trucks with bench seats	ACC	Accessory	109.00	11%	97.01
QADJ-UPPER-S5	Gamber-Johnson 6" Quick Adjust Upper Pole - Inserts into a 7", 9", or 13" lower pole or any vehicle base with a welded pole	ACC	Accessory	99.00	11%	88.11
7170-0140	Gamber-Johnson Kit, Chevrolet/GMC Van Pedestal (2010-13). Includes: Veh base, 7" Center upper Pole, Locking Swing Arm motion attachment	ACC	Accessory	429.00	11%	381.81
DS-UPPER-L	Gamber-Johnson 12" Upper Tube Assembly - inserts into (7", 9", 13") DS-LOWER Tube or any vehicle base with a welded lower tube	ACC	Accessory	95.00	11%	84.55
DS-UPPER-M5	Gamber-Johnson 8" Upper Tube Assembly - inserts into any DS-LOWER Tube or any vehicle base with a welded lower tube	ACC	Accessory	69.00	11%	61.41
DS-UPPER-5	Gamber-Johnson 5.8" Upper Tube Assembly - inserts into any DS-LOWER Tube or any vehicle base with a welded lower tube	ACC	Accessory	59.00	11%	52.51
DS-UPPER	Gamber-Johnson 5.8" Upper Tube Assembly - inserts into (7", 9", 13") DS-LOWER Tube or any vehicle base with a welded lower tube	ACC	Accessory	59.00	11%	52.51
DS-POLE-CTR	Gamber-Johnson 3" Pole w/ center mounted upper - attaches to most MCS Top Plates or Vehicle bases w/o welded poles	ACC	Accessory	89.00	11%	79.21



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
DS-LOWER-13	Gamber-Johnson 13" Lower Pole assembly - attaches to most MCS Top Plates or Vehicle bases w/o welded poles	ACC	Accessory	55.00	11%	48.95
CLEVIS 0-90T	Gamber-Johnson Tilt swivel motion attachment (Tall). Attaches to any Workstation, Complete Pole or Upper Tube	ACC	Accessory	89.00	11%	79.21
ABF-KIT	Gamber-Johnson Low-Profile Bracket (airbag friendly)- Attaches to vehicle base and positions equipment low to the floor	ACC	Accessory	39.00	11%	34.71
7170-0099	Gamber-Johnson Pedestal mount computer display bracket w/keyboard for Panasonic CF-19 Mk1,Mk2, Mk3, Mk4, Mk5, Mk6	ACC	Accessory	465.00	11%	413.85
7170-0098	Gamber-Johnson Universal Bracket Assembly for CF-19 Toughbook. Mount onto any Upper Pole or Console Box with proper mounting hole pattern	ACC	Accessory	249.00	11%	221.61
7160-0398	Gamber-Johnson Short computer Mounting Bracket by - use with Trunk shelf. Allows clearance for cables when mounting a docking station	ACC	Accessory	55.00	11%	48.95
7160-0311	Gamber-Johnson Tall computer Mounting Bracket by - use with Trunk shelf. Allows radio to be mounted below dock	ACC	Accessory	49.00	11%	43.61
7160-0105	Gamber-Johnson Large MobileWorkstation w/vertical computer mount . Attaches to floor between seats of most trucks.	ACC	Accessory	825.00	11%	734.25
7160-0103	Gamber-Johnson Small Mobile Workstation w/vertical computer mount . Attaches to floor between seats of most trucks	ACC	Accessory	729.00	11%	648.81
7160-0102	Gamber-Johnson Small Mobilev Workstation w/computer platform. Attaches to floor between seatsof most trucks	ACC	Accessory	935.00	11%	832.15
7160-0045	Gamber-Johnson Ford F-250 to F-750 Super Duty Vehicle base (Automatic only - 1999-2010), Excursion & Excur Lmted (2000-05)	ACC	Accessory	135.00	11%	120.15
7170-0146	Gamber-Johnson Kit, Chevrolet Caprice Police Package Pedestal (2011-13). Veh Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose motion attachment, Support Brace	ACC	Accessory	675.00	11%	600.75
7170-0137	Gamber-Johnson Kit, Dodge Charger Police Package Console (2011-13). Includes: Vehicle Specific Console, Armrest, Cuphldr, Quad Motion TS5motion attachment	ACC	Accessory	729.00	11%	648.81
7170-0135	Gamber-Johnson Kit, Ford F150, Pedestal (2004-13). Includes: Veh Base, 9" Lower Pole, 7" Upper Center Pole, Locking Swing Arm motion attachment, Support Brace	ACC	Accessory	535.00	11%	476.15
7170-0131	Gamber-Johnson KIT, Ford Transit Connect Pedestal (2010-13), Includes: Veh base, 9" Lower Pole, Support Brace, QADJ-UPPER-M, Clevis motion attachment	ACC	Accessory	419.00	11%	372.91
7170-0129	Gamber-Johnson KIT, Ford Expedition Pedestal (2007-13). Includes: Veh Base, Support Brace, 9"Lower Pole, 5" Center Upper Pole, Mongoose motion attachment	ACC	Accessory	655.00	11%	582.95
RDR-60E2AKU	Envoy Data pcProx ExpressCard Reader supporting 125 kHz HID Prox based cards. This will support all Panasonic Toughbook PCs with an ExpressCard Slot. f	ACC	Accessory	119.00	11%	105.91
5021-CL	Envoy Data 5021 CL contactless USB RFID 13.56MHz contactless reader with 6ft cable. This would support all Panasonic Toughbook PCs with aUSB connection.	ACC	Accessory	70.00	11%	62.3
7160-0133	Gamber-Johnson Chevy G-Series & Express (1995-09); Kodiak(2001-09); GMC Savana & G-Series Van(1995-09), Ford E-Series van(1995-05) vehicle base	ACC	Accessory	129.00	11%	114.81
7170-0148	Gamber-Johnson Kit, Ford Utility Police Interceptor Pedestal (2012-13). Includes: Veh Base,9" Lower Pole, 7" Center Upper Pole, Mongoosemotion attachment, Support Brace	ACC	Accessory	665.00	11%	591.85
7170-0147	Gamber-Johnson Kit, Ford Sedan Police Interceptor Pedestal (2012-13). Includes: Veh Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose motion attachment, Support Brace	ACC	Accessory	665.00	11%	591.85



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7170-0144	Gamber-Johnson Kit, Chevroelt Impala Police Package Pedestal (2006-12). Includes: Veh Base, 7" Lower Pole, 5" Center Upper Pole, Mongoose motion attachment, Support Brace	ACC	Accessory	669.00	11%	595.41
7170-0143	Gamber-Johnson Kit, Chevrolet Impala Police Package Console (2006-12). Includes: Leg Kit, Top Plate, Console Box, Computer Mounting Bracket, QUAD Motion TS5 motion attachment	ACC	Accessory	695.00	11%	618.55
7170-0138	Gamber-Johnson Kit, Dodge Charger Police Package Pedestal (2011-13). Includes: Veh Base, 13" Lower Pole, 7" Upper Center Pole, Mongoose Motion Attachment, Support Brace	ACC	Accessory	635.00	11%	565.15
7170-0134	Gamber-Johnson Kit, Ford F150 Console/Pedestal (2009-13). Includes: Leg kit, Top Plate, 13" Console, Cuphldr, Armrest,Upper/Lower Pole, Locking Swind Arm, Support brace	ACC	Accessory	1149.00	11%	1022.61
7170-0133	Gamber-Johnson Kit, Ford Super Duty F250-F750 Pedestal (2011-13). Includes: Veh Base, 9" Lower Pole, 7" Upper Center Pole, Locking Swing Arm motion attachment, Support Brace	ACC	Accessory	549.00	11%	488.61
7170-0136	Gamber-Johnson Kit, Dodge RAM 1500-5500 Pedestal (2002-13). Includes: Veh Base, Offset Step, 9" Lower Pole, 7" Upper Center Pole, Locking Swing Arm motion attachment, Support Brace	ACC	Accessory	575.00	11%	511.75
7170-0142	Gamber-Johnson Kit, Chevrolet Silverado/Tahoe/Suburban, Pedestal (2007-13). Includes: Veh Base, 9" Lower Pole, 7" Center Upper Pole, Locking Swing Arm motion attachment, Support Brace	ACC	Accessory	459.00	11%	408.51
7170-0139	Gamber-Johnson Kit, Chevrolet Colorado/GMC Canyon Pedestal (2004-12). Includes: Veh Base, Offset Step, 5" Lower Pole, QADJ-Upper-M5 Upper Pole, Clevis motion attachment, Support Brace	ACC	Accessory	479.00	11%	426.31
7170-0132	Gamber-Johnson Kit, Ford Super Duty F250-F750 Console/Pedestal (2011-13). Includes: Leg kit, Top Plate, 13" Console, Cuphldr, Armrest,Upper/Lower Pole, Locking Swind Arm, Support brace	ACC	Accessory	1215.00	11%	1081.35
RDR-6082AKU	Envoy Data pcProx 82 Series USB reader with 6ft cable supporting 125 kHz HID Prox based cards. This would support all Panasonic Toughbook PCs with a USB connection. for All Toughbook	ACC	Accessory	119.00	11%	105.91
7170-0128	Gamber-Johnson KIT, Ford Expedition Console/Pedestal (2007-13). Includes: Leg kit, 29" TopPlate, 12" Ergo Bx, Cuphldr, Armrst, 9" Lower Pole, 5" Center Upper Pole, Mongoose motion attachment	ACC	Accessory	1205.00	11%	1072.45
UTCOM-H-5593	Eclipse Frame with a Eclipse Motherboard, embedded 3G/4G LTE Modem, 802.11g Host, 802.11n Client, RCM Client Perpetual License, Stainless Steel Mounting Dock, 10' Power Cord, WiFi Antenna	ACC	Accessory	1495.00	11%	1330.55
RDR-80582AKU	Envoy Data pcProx Plus 82 Series USB reader with 6ft cable supporting both 125 kHz proximity cards and 13.56 MHz contactless cards. This would support all Panasonic Toughbook PCs with aUSB connection.	ACC	Accessory	149.00	11%	132.61
7160-0419	Gamber-Johnson CLEVIS Motion Attachment. Tilt 0-90 degrees forward and 60 degree swivel. Use to attach Docking Stations for Toughbook CF-31, CF-19, CF-53, CF-H2 computers to the lower vehicle mounting equipment.	ACC	Accessory	85.00	11%	75.65
7170-0145	Gamber-Johnson Kit, Chevrolet Caprice Police Package Console (2011-13). Includes: Vehicle Specific Console, Armrest, Cuphldr, Accessory Box, 5" Lower Pole, QADJ-Upper-S5 Upper Pole, QUAD Motion TS3 motion attachment	ACC	Accessory	869.00	11%	773.41



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7170-0141	Gamber-Johnson Kit, Chevrolet Silverado/Tahoe/Suburban Console (2007-13). Includes: Leg Kit, Top Plate, 13" Epic Console, 7" Lower Pole, 5" Center Upper Pole, Mongoose motion attachment, Armrest, Cupholder, Support Brace	ACC	Accessory	1309.00	11%	1165.01
7160-0198	Gamber-Johnson Semi-Tractor Vehicle Base . International, Freightliner, Peterbilt. Kenworth, VolvoAL, Mack, Western Star (2005-2013), Sterling (2005-2010). Compatible with all bucketstandard and air ride seats, and most Day Caband Over the Road Sleeper Semi-Tractor	ACC	Accessory	265.00	11%	235.85
UTCOM-H-5635	High Speed (Video) Rocket with USB Modem Slot, GPS Chipset, 802.11 Host, 5GHz Client, Rocket Locker, Power Timer, 3 years Hardware Warranty, Maintenance, Unlimited Telephone Support, 2% Spare Pool, Firmware Updates, Utility Hosted Remote Configuration Management (RCM)	ACC	Accessory	1760.00	11%	1566.4
UTCOM-H-5634	High Speed (Video) Rocket with USB Modem Slot, GPS Chipset, 802.11 Host, 5GHz Client, Stainless Steel Mounting Dock, 3 years Hardware Warranty, Maintenance, Unlimited Telephone Support, 2% Spare Pool, Firmware Updates, Utility Hosted Remote Configuration Management (RCM)	ACC	Accessory	1760.00	11%	1566.4
CF-PWRBND53H1	Havis Vehicle Port Replicator for the Panasonic CF-53. Includes a Havis Docking Station (No Pass), a LIND 120 Watt Power Supply and a Havis Screen Stiffener. Connectivity Includes - 3 USB2.0, 1 USB3.0, 1 Ethernet, 1 Serial, 1 VGA, 1 HDMI, Speaker/Mic.	ACC	Accessory	1185.00	11%	1054.65
CF-PWRBNDL19H	Havis Vehicle Port Replicator Bundle for the Panasonic CF-19 MK4. Bundle Includes a Havis Docking Station (No Pass), LIND 90 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation	ACC	Accessory	1167.00	11%	1038.63
CF-PWRBNDL19H2	Havis Vehicle Port Replicator Bundle for the Panasonic CF-19 MK4. Bundle Includes a Havis Docking Station (dual pass), LIND 90 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. Antennas not Included.	ACC	Accessory	1311.00	11%	1166.79
CF-PWRBNDL31H	Havis Vehicle Port Replicator Bundle for the Panasonic CF-30, CF-31. Bundle Includes a Havis Docking Station (No Pass), Lind 120 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Instal	ACC	Accessory	1127.00	11%	1003.03
CF-PWRBNDL31H1	Havis Vehicle Port Replicator Bundle for the Panasonic CF-30, CF-31. Bundle Includes a Havis Docking Station (Single pass), Lind 120 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying In	ACC	Accessory	1282.00	11%	1140.98
CF-PWRBNDL31H2	Havis Vehicle Port Replicator Bundle for the Panasonic CF-30, CF-31. Bundle Includes a Havis Docking Station (dual pass), LIND 120 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. Connectivity Includes - 5 USB, 2 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Antenna Not Included.	ACC	Accessory	1321.00	11%	1175.69
DS-PAN-111-2-P	Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (dual pass). Connectivity Includes - 5 USB, 2 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply and Antenna not Included.	ACC	Accessory	1029.00	11%	915.81
DS-PAN-111-P	Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (No Pass). Connectivity Includes - 5 USB, 2 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not Included.	ACC	Accessory	835.00	11%	743.15



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
14103	Gamber-Johnson 120W Automobile Power Adapter. (CF-31 cradle and docking station)	ACC	Accessory	209.00	11%	186.01
7160-0359	Gamber-Johnson H2 Healthcare Cradle for the Panasonic Toughbook H2. No electronics.	ACC	Accessory	245.00	11%	218.05
TBC19AOCs-P	Fieldmate Carry Case for CF-18, 19 Replaces FM19-P	ACC	Accessory	119.00	11%	105.91
TBC19XSTP-P	XStrap for CF-18, 19 Replaces FM19X-P	ACC	Accessory	59.00	11%	52.51
TBC52AOCs-P	Always on Case for CF-52 Replaces TM52-P	ACC	Accessory	129.00	11%	114.81
TBC53AOCs-P	Always-On Case for the CF-53	ACC	Accessory	129.00	11%	114.81
TBCH1SSINV-P	Infocase Inversion Strap for CF-H1	ACC	Accessory	59.00	11%	52.51
TBCH1SSTP-P	D-Ring & Shoulder Strap for CF-H1, H2. Replaces TMH1-SS-P	ACC	Accessory	34.00	11%	30.26
TBCH2SLVE-P	Always-On Sleeve for CF-H2	ACC	Accessory	99.00	11%	88.11
PKG-PSM-101-P	Havis Bundled Kit for Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height (handle not included), Fixed Top Offset Platform and Tilt Swivel Motion Device for the 1995 - 2011 Ford Crown Victoria (CV). Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-F9, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets	ACC	Accessory	275.00	11%	244.75
CF-19HVSdockBNDL2	Havis Vehicle Port Replicator Bundle for the Panasonic CF-19 MK1, MK2, MK3 & MK4. Bundle Includes a Havis Docking Station (Dual Pass), LIND 90 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. Antennas not Included.	ACC	Accessory	1409.00	11%	1254.01
CF-PWRBND53H2	BEST VALUE - Havis Vehicle Port Replicator for the Panasonic CF-53. Includes a Havis Docking Station (Dual Pass), a LIND 120 Watt Power Supply and a Havis Screen Stiffener. Connectivity Includes - 3 USB2.0, 1 USB3.0, 1 Ethernet, 1 Serial, 1 VGA, 1 HDMI, Speaker/Mic. Antennas not included.	ACC	Accessory	1328.00	11%	1181.92
DS-PAN-211-2-P	Havis Vehicle Port Replicator for the Panasonic CF-19 MK4. Includes a Havis Docking Station (dual pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply and Antennas not included.	ACC	Accessory	1048.00	11%	932.72
DS-PAN-211-P	Havis Vehicle Port Replicator for the Panasonic CF-19 MK4. Includes a Havis Docking Station (No Pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not included.	ACC	Accessory	854.00	11%	760.06
DS-PAN-214-2-P	Havis Toughbook Certified IP65 Compliant Weather-Resistant Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK4, MK5, MK6. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone. Power Supply and Antenna not Included.	ACC	Accessory	2137.00	11%	1901.93
DS-PAN-214-P	Havis Toughbook Certified IP65 Compliant Weather-Resistant Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK4, MK5, MK6. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone. Power Supply not Included.	ACC	Accessory	1943.00	11%	1729.27
DS-PAN-221-2-P	Havis Vehicle Port Replicator for the Panasonic CF-19 MK1, MK2, MK3 & MK4. Includes a Havis Docking Station (Dual Pass). Connectivity Includes - 4 USB, 1	ACC	Accessory	1145.00	11%	1019.05



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not included.					
DS-PAN-221-P	Havis Vehicle Port Replicator for the Panasonic CF-19 MK1, MK2, MK3 & MK4. Includes a Havis Docking Station (No Pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not included.	ACC	Accessory	951.00	11%	846.39
TBCBPK-P	Tough Mate Universal Back Pack Replaces TM-UNIVBPK-P	ACC	Accessory	99.00	11%	88.11
TBCBRTL-P	Top Loading Case Replaces FM-BRTL-P	ACC	Accessory	59.00	11%	52.51
TBCCOMUJR-P	Comfolio Universal Jr. Black Case Replaces COMUNIVJR-P	ACC	Accessory	49.00	11%	43.61
TBCCOMUNV-P	InfoCase Universal Black Case Fits All Toughbook replaces 7540-P	ACC	Accessory	79.00	11%	70.31
TBCRLR-P	Tough Mate Universal Roller Replaces TM-UNIVRLR-P	ACC	Accessory	129.00	11%	114.81
CF-VZSU50W	Hazardous Location(UL1604) Battery for CF-19F-K Mk2, Mk3, and Mk4	ACC	Accessory	175.00	11%	155.75
C-UMM-101-P	Havis Universal Monitor Mount Assembly	ACC	Accessory	75.00	11%	66.75
CF-VZSU48U	Battery for CF-19 Mk1-6. Compatible with Haz. Loc. units except for CF-19 Mk1	ACC	Accessory	159.00	11%	141.51
CRD-552	Envoy Data 2FA MIFARE 13.56 MHz Adhesive Tag for All Toughbook	ACC	Accessory	4.99	11%	4.4411
CF-LNDDC120	Lind 120 Watt 12-32 Volt Input Car Adapter for ToughBooks	ACC	Accessory	149.00	11%	132.61
CF-LNDDC80	LIND 80 Watt 12-32 Volt Input Car Adapter for Panasonic compatible with Toughbook G1, H1, U1, C1, F8, F9, S9, T8, W8, 19 (Mfg Part # PA1555-877)	ACC	Accessory	130.00	11%	115.7
CF-VNT002U	Tether for CF-U1, CF-19, CF-30, CF-31, CF-53 Mk1, Mk2 Touch Order In Quantities of 10, Pricing Based On Single Tether Cost	ACC	Accessory	11.00	11%	9.79
CF-VNT003U	Tether for CF-H1, CF-H2 Order In Quantities of 10, Pricing Based On Single Tether Cost	ACC	Accessory	15.00	11%	13.35
C-MD-102-P	Havis Heavy Duty Swing Arm with Motion Adapter. Includes Slide Out Extension of up to 3.3 inches, 180 Degree of Horizontal Rotation and Easy-Adjust Quick Release Handle that Locks Into Place, Limiting Motion to Ensure a Safe Environment in the Vehicle for CF-19, CF-31, CF-H1, CF-U1	ACC	Accessory	331.00	11%	294.59
C2GOBI3FU	Gobi3000 MC8355 Module for CF-C2 Mk1	ACC	Accessory	170.00	11%	151.3
7160-0049	Gamber-Johnson Screen Support for CF-19 Docking Station	ACC	Accessory	119.00	11%	105.91
7160-0250	Gamber-Johnson NotePad(TM) V Universal Computer Cradle. Fits most computers. Widths 10.6" - 16.5", Depths 9.0" - 12.3", Thickness to 1.5". Use with CF-19, CF-53	ACC	Accessory	325.00	11%	289.25
7160-0264-03-P	Gamber-Johnson Docking Station for Panasonic Toughbook CF-19MK4, Mk5 w/ External LIND Power Supply. NO RF (Port replication: (4) USB, (2) Serial, (1) Ethernet RJ45, (1) VGA, (1) Speaker, and (1) Microphone)	ACC	Accessory	865.00	11%	769.85
7160-0348-P	Gamber-Johnson Vehicle Docking Station for the Panasonic Toughbook CF-H2. Port replication includes (3) USB, Ethernet, VGA, Serial, Power.	ACC	Accessory	735.00	11%	654.15
7160-0349	Gamber-Johnson Vehicle Cradle for the Panasonic Toughbook H2. No electronics.	ACC	Accessory	389.00	11%	346.21
7160-0358-P	Gamber-Johnson Healthcare Docking Station for the Panasonic Toughbook CF-H2. Port replication includes (3) USB, Ethernet, VGA, Serial, Power.	ACC	Accessory	559.00	11%	497.51
7160-0385	Gamber-Johnson Upgrade Kit. Use to convert an H1 Vehicle Docking Station or Cradle to an H2 version.	ACC	Accessory	19.00	11%	16.91



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7170-0112	Gamber-Johnson Mounting Package for Chevy Impala. Includes: Chevy Impala 2006-2011 Vehicle Base, 7" Lower Pole, 5" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2	ACC	Accessory	669.00	11%	595.41
7170-0113	Gamber-Johnson Mounting Package for Ford Expedition. Includes: Ford Expedition 2007-2011 Vehicle Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2	ACC	Accessory	655.00	11%	582.95
FUSAS-F00001	Lind 7.5A Ignition Fuse Holder, RoHS Compliant for Arbitrator 360	ACC	Accessory	3.00	11%	2.67
FUSAS-F00002	Lind 10A Power Fuse Holder, RoHS Compliant for Arbitrator 360	ACC	Accessory	3.00	11%	2.67
PAPDC2462-3434	Lind Panasonic Distribution Center for Arbitrator 360	ACC	Accessory	139.00	11%	123.71
PARI-3179	Lind Universal Radar Interface Module (Not All Radar Manufactures Require this Module) for Arbitrator 360	ACC	Accessory	65.00	11%	57.85
PTKIT-0002	Lind Arbitrator 360 Wire Harness Replacement Kit	ACC	Accessory	70.00	11%	62.3
TT-T8TPLWRCH	TR8 Tamper Resistant Star L-Wrench - Long Arm for All Toughbook	ACC	Accessory	6.99	11%	6.2211
ANGPS-00001	Lind GT5-8M-2 GPS 336" Hirose GT5-1S-HU, RoHS for Arbitrator 360	ACC	Accessory	24.00	11%	21.36
ANGPS-10040	Lind GPS PAD, RoHS for Arbitrator 360	ACC	Accessory	4.00	11%	3.56
CBLIO-F01004	Lind 4P Tyco 3C 120", S/T, RoHS Compliant power cable for Arbitrator 360	ACC	Accessory	20.00	11%	17.8
7160-0276	Gamber-Johnson Interface Plate for the Universal Display. For use with Universal Computer Display Brackets (model 7160-0272) Compatible with Toughbook PDRC Display	ACC	Accessory	45.00	11%	40.05
7160-0272	Gamber-Johnson Universal Display with locking Keyboard Arm. Use to attach a Gamber-Johnson Docking station and Toughbook CF-19 or CF-H2 computer to a vehicle	ACC	Accessory	249.00	11%	221.61
7120-0549	Gamber-Johnson Bracket Kit for the Panasonic Arbitrator. Attaches to the Panasonic Arbitrator 360 and mounts to a flat surface (Trunk, Roof, Floor)	ACC	Accessory	25.00	11%	22.25
7160-0325	Gamber-Johnson Camera Visor Mount. Attaches to existing passenger side visor retainer. Use in conjunction with the Panasonic PDRC and camera system	ACC	Accessory	209.00	11%	186.01
7170-0175-P	Gamber-Johnson DOCKING STATION KIT - includes Dock for CF-53 with NO RF and LIND EXTERNAL Power Supply, Screen Support	ACC	Accessory	945.00	11%	841.05
14650	LIND Mountable power supply for use with Gamber-Johnson's Panasonic Toughbook CF-53 Docking Station.	ACC	Accessory	199.00	11%	177.11
7160-0101	Gamber-Johnson LED Light Assembly for the CF-53 docking station.	ACC	Accessory	109.00	11%	97.01
7160-0180	Gamber-Johnson Keyboard Tray for CF-H1, CF-H2 Docking Stations and Cradles.	ACC	Accessory	209.00	11%	186.01
7160-0264-00-P	Gamber-Johnson Docking Station for Panasonic Toughbook CF-19Mk4, Mk5. NO RF (Port replication: (4) USB, (2) Serial, (1) Ethernet RJ45, (1) VGA, (1) Speaker, and (1) Microphone)	ACC	Accessory	765.00	11%	680.85
7160-0264-02-P	Gamber-Johnson Docking Station for Panasonic Toughbook CF-19Mk4, Mk5. DUAL RF (Port replication: (4) USB, (2) Serial, (1) Ethernet RJ45, (1) VGA, (1) Speaker, and (1) Microphone)	ACC	Accessory	929.00	11%	826.81



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7160-0264-04-P	Gamber-Johnson Docking Station for Panasonic Toughbook CF-19MK4, Mk5 w/ External LIND Power Supply. DUAL RF (Port replication: (4) USB, (2) Serial, (1) Ethernet RJ45, (1) VGA, (1) Speaker, and (1) Microphone)	ACC	Accessory	1045.00	11%	930.05
7160-0318-00-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with No RF/Standard Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	739.00	11%	657.71
7160-0318-01-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Single RF/Standard Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	949.00	11%	844.61
7160-0318-02-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 with Dual RF/Standard Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	899.00	11%	800.11
7160-0318-04-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with No RF/Standard Lock with LIND Internal Power Supply (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	1019.00	11%	906.91
7160-0318-05-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Single RF/Standard Lock with LIND Internal Power (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	1235.00	11%	1099.15
7160-0318-06-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Dual RF/Standard Lock with LIND Internal Power Supply (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	1149.00	11%	1022.61
7160-0318-07-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with No RF/Automatic Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	739.00	11%	657.71
7160-0318-08-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Single RF/Automatic Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	949.00	11%	844.61
7160-0318-12-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Dual RF/Automatic Lock with LIND Internal Power Supply (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	1179.00	11%	1049.31
7160-0330	Gamber-Johnson Quick Release Keyboard. Hole patterns: PDRC Keyboard, I-Key Keyboard and a Standard Amps pattern. Tilts 90 degrees up and 10 degrees down.	ACC	Accessory	265.00	11%	235.85
7160-0348-01-P	Gamber-Johnson Vehicle Docking Station for the Panasonic Toughbook CF-H2 WITH SPECIAL LOCK. Port replication includes (3) USB, Ethernet, VGA, Serial, Power.	ACC	Accessory	735.00	11%	654.15
7160-0356	Gamber-Johnson Forklift Mount - FORKLIFT 0-90 CLEVIS. Attaches to any Clam shell using a 3" extension arm. 90 degree forward Tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	99.00	11%	88.11
7160-0357	Gamber-Johnson Forklift Mount - CLAMSHELL with SMALL PLATE. Attached to rectangular vertical forklift support braces 1.5"-2.5" wide. 160 degree tilt. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	129.00	11%	114.81
7160-0363	Gamber-Johnson Forklift Mount - FORKLIFT HORIZONTAL EXTENSION. Attaches to a rectangular forklift support braces 1.5" - 5.0" wide. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	109.00	11%	97.01



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7160-0364	Gamber-Johnson Forklift Mount - FORKLIFT 0-90 CLEVIS WITH SMALL PLATE. Combines part numbers 7160-0356 and 7160-0357. Attached to rectangular vertical forklift support braces 1.5"-2.5" wide. Maximum 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	209.00	11%	186.01
7160-0365	Gamber-Johnson Forklift Mount - FORKLIFT 0-90 CLEVIS WITH LARGE PLATE. Combines part numbers 7160-0356 and 7160-0370. Attached to rectangular vertical forklift support braces 2.5" - 5.0" wide. Maximum 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	215.00	11%	191.35
7160-0366	Gamber-Johnson Forklift Mount - FORKLIFT DUAL CLAMSHELL WITH SMALL PLATE. Combines part numbers 7160-0357 and 7160-0371. Attached to rectangular vertical forklift support braces 1.5"-2.5" wide. Maximum 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	209.00	11%	186.01
7160-0367	Gamber-Johnson Forklift Mount - FORKLIFT DUAL CLAMSHELL WITH LARGE PLATE. Combines part numbers 7160-0370 and 7160-0371. Attached to rectangular vertical forklift support braces 2.5" - 5.0" wide. Maximum 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	235.00	11%	209.15
7160-0368	Gamber-Johnson Forklift Mount - FORKLIFT ROOF MOUNT WITH CLAMSHELL. Attaches directly to the roof of the forklift cage. 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	189.00	11%	168.21
7160-0369	Gamber-Johnson Forklift Mount - FORKLIFT ROOF MOUNT WITH 0-90 CLEVIS. Attaches directly to the roof of the forklift cage. 90 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	159.00	11%	141.51
7160-0370	Gamber-Johnson Forklift Mount - CLAMSHELL with LARGE PLATE. Attached to rectangular vertical forklift support braces 2.5"-5.0" wide. 160 degree tilt. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	145.00	11%	129.05
7160-0371	Gamber-Johnson Forklift Mount - FORKLIFT SECONDARY CLAMSHELL. Attaches to any clamshell for additional rotation. 160 degree Tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.	ACC	Accessory	99.00	11%	88.11
7160-0415	Gamber-Johnson CF-53 CRADLE. Push button keyed-lock.	ACC	Accessory	315.00	11%	280.35
7160-0428	Gamber-Johnson Screen Support for the CF-53 docking station.	ACC	Accessory	85.00	11%	75.65
7170-0173-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with SINGLE RF and LIND 120W INTERNAL Power Supply, Screen Support	ACC	Accessory	1135.00	11%	1010.15
7170-0174-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for Panasonic Toughbook CF-30, CF-31 MK1, MK2 with DUAL RF and LIND 120W INTERNAL Power Supply, Screen Support	ACC	Accessory	1159.00	11%	1031.51



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7170-0176-P	Gamber-Johnson DOCKING STATION KIT - includes Dock for CF-53 with DUAL RF and LIND EXTERNAL Power Supply, Screen Support	ACC	Accessory	1089.00	11%	969.21
7170-0177-P	Gamber-Johnson DOCKING STATION KIT - includes Dock for CF-53 with NO RF and LIND INTERNAL Power Supply, Screen Support	ACC	Accessory	1055.00	11%	938.95
7170-0178-P	Gamber-Johnson DOCKING STATION KIT - includes Dock for CF-53 with DUAL RF and LIND INTERNAL Power Supply, Screen Support	ACC	Accessory	1215.00	11%	1081.35
7160-0447	Gamber-Johnson Camera Mount for flat surfaces. Can be attached to a flat surface on most vehicles. Use in conjunction with the Panasonic PDRC and camera system. WSCA 2012.	ACC	Accessory	175.00	11%	155.75
7160-0182	Gamber-Johnson Vehicle Base for DODGE RAM 1500-5500 (2002-2013)	ACC	Accessory	109.00	11%	97.01
7160-0230	Gamber-Johnson Short Support Brace. Secures Gamber-Johnson lower tube to vehicle floor, console or dash	ACC	Accessory	69.00	11%	61.41
7160-0264-05	Gamber Johnson Cradle for Panasonic for CF-18, CF-19 Mk6	ACC	Accessory	275.00	11%	244.75
DS-LOWER-7	Gamber-Johnson Lower Pole Assembly - Use with any Gamber-Johnson MCS top plate or vehicle base without a welded pole	ACC	Accessory	55.00	11%	48.95
DS-STEP	Gamber-Johnson Step, Attach to a Gamber-Johnson MCS top plate, vehicle base without a welded pole, or directly to the vehicle floor	ACC	Accessory	59.00	11%	52.51
QADJ-UPPER-L	Gamber-Johnson Quick Adjust Uppper Pole. Inserts into a Gamber-Johnson 7",9", or 13" lower pole	ACC	Accessory	125.00	11%	111.25
7160-0231	Gamber-Johnson Long Adjustable Support Brace. Used to support a pedestal mounting system with Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-53, or CF-H2 computer in a vehicle	ACC	Accessory	85.00	11%	75.65
7160-0318-09-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Dual RF/Automatic Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	899.00	11%	800.11
7160-0318-10-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with No RF/Automatic Lock with LIND Internal Power Supply (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	1019.00	11%	906.91
7160-0318-11-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Single RF/Automatic Lock with LIND Internal Power (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)	ACC	Accessory	1235.00	11%	1099.15
7160-0344	Gamber-Johnson PDRC Extension Cable Kit. Designed to be used with Panasonic PDRC System (model CF-VDL03U)	ACC	Accessory	189.00	11%	168.21
7160-0348-02-P	Gamber-Johnson Vehicle Docking Station for the Panasonic Toughbook H2 WITH SPECIAL SEMPRA LOCK . Port replication includes (3) USB, Ethernet, VGA, Serial, Power	ACC	Accessory	735.00	11%	654.15
7160-0358-02-P	Gamber-Johnson Docking Station for the Panasonic Toughbook H2 Healthcare WITH SPECIAL SEMPRA LOCK. Port replication includes (3) USB, Ethernet, VGA, Serial, Power.	ACC	Accessory	559.00	11%	497.51
7170-0169-P	Gamber-Johnson MAG DOCK KIT - includes MAG cDock for CF-30, CF-31 Mk1, Mk2 with No RF, Screen Support, LIND 120W External Power Supply	ACC	Accessory	875.00	11%	778.75
7170-0170-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for CF-30, CF-31 Mk1, Mk2 with SINGLE RF, Screen Support, LIND 120W External Power Supply	ACC	Accessory	1005.00	11%	894.45



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7170-0171-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for CF-30, CF-31 Mk1, Mk2 with DUAL RF, Screen Support, LIND 120W External Power Supply	ACC	Accessory	1035.00	11%	921.15
7170-0172-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for CF-30, CF-31 Mk1, Mk2 with NO RF and LIND 120W INTERNAL Power Supply, Screen Support	ACC	Accessory	999.00	11%	889.11
7170-0109	Gamber-Johnson Mounting Package for Chevy Tahoe, Suburban, Silverado and GMC Yukon and Sierra. Includes: GMC Truck/SUV Vehicle Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2	ACC	Accessory	629.00	11%	559.81
7170-0110	Gamber-Johnson Mounting Package for 2007-2010 Dodge Charger. Includes: Dodge Charger Vehicle Base, 9" Lower Pole, 5" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2	ACC	Accessory	625.00	11%	556.25
7170-0111	Gamber-Johnson Mounting Package for 2011 Dodge Charger. Includes: Dodge Charger 2011+ Vehicle Base, 9" Lower Pole, 5" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2	ACC	Accessory	625.00	11%	556.25
TBCC2CASE-P	Infocase Toughmate Convertible Case for CF-C2Mk1	ACC	Accessory	139.00	11%	123.71
TT-DB9MFS-10	DB9 Serial Extension Cable, Male to Female, 10ft. (can be used as an extension for the PDR)	ACC	Accessory	4.99	11%	4.4411
TT-DB9MFS-15	DB9 Serial Extension Cable, Male to Female, 15ft. (can be used as an extension for the PDR)	ACC	Accessory	6.99	11%	6.2211
TT-DB9MFS-25	DB9 Serial Extension Cable, Male to Female, 25ft. (can be used as an extension for the PDR)	ACC	Accessory	8.99	11%	8.0011
TT-DB9MFSHEX-25	DB9 Serial Extension Cable, Male to Female, with Female Hex Nuts 25ft.	ACC	Accessory	15.00	11%	13.35
TT-DVDRW8XL91U	LaCie DVD-Writer-External portable DVDRW USB 8X burner, Double-layer - DVD-RAM/±R/±RW - 8x 8x 8x (DVD) - 24x 24x 24x (CD) - USB for CF-19, CF-U1, CF-H2	ACC	Accessory	145.00	11%	129.05
TT-LTDT-20	Intellium Laptop Depot Tower 20 with base, secures and charges 20 laptops, includes locking drawer, 1-1/8" laminate top, locking metal door, UL approved electrical components	ACC	Accessory	1834.00	11%	1632.26
TT-USBMF-09	9 feet USB extension cable for PDR.	ACC	Accessory	12.99	11%	11.5611
TTDPHDMI	DisplayPort-to-HDMI Cable Adapter for CF-52,F8,F9	ACC	Accessory	30.00	11%	26.7
TTDPMVGAFA	Display Port male to VGA female adapter for CF-F8	ACC	Accessory	49.00	11%	43.61
QADJ-UPPER-S	Gamber-Johnson 6" long quick adjust upper tubeassembly for DS-LOWER-9 or any vehicle base with a welded pole	ACC	Accessory	99.00	11%	88.11
QADJ-UPPER-M5	Gamber-Johnson 8" long quick adjust upper tubeassembly for DS-LOWER-5 and DS-LOWER-7	ACC	Accessory	105.00	11%	93.45
QADJ-UPPER-L5	Gamber-Johnson 12" long quick adjust upper tubeassembly for DS-LOWER-5 and DS-LOWER-7	ACC	Accessory	125.00	11%	111.25
PACH329-1857-P	LIND 3 Bay Desktop Battery Charger for CF-29, CF-30, CF-31, CF-51, CF-52 and CF-53 batteries.	ACC	Accessory	699.00	11%	622.11
PACH519-3283-P	Lind Desktop Five Bay Battery Charger for Panasonic Toughbook CF-18, CF-19, CF-19	ACC	Accessory	1199.00	11%	1067.11



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	ATEX batteries, DOES NOT Include AC Adaptor					
PKG-PSM-140	Havis Bundled Kit for Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height (handle not included), Fixed Top Offset Platform and Tilt Swivel Motion Device for the 1997 - 2012 Ford Econoline (E-Series) Van. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	374.00	11%	332.86
TBC19AOEV-P	InfoCase Full Func. Case Allows Tab/LPTP MD EVDO for CF-19 replaces FM19EVDO-P	ACC	Accessory	99.00	11%	88.11
TBC19HPAD-P	InfoCase Insulator Pad Bottom for CF-19 replaces TM19PAD-P	ACC	Accessory	22.00	11%	19.58
TBC19XLEG-P	InfoCase XStrap with Leg Extension CF-18, CF-19	ACC	Accessory	59.00	11%	52.51
TBC30CASE-P	InfoCase Case for CF-30 replaces TM30-P	ACC	Accessory	89.00	11%	79.21
TBC31CASE-P	InfoCase Sling Carry Case for CF-31	ACC	Accessory	109.00	11%	97.01
TBCC1CASE-P	InfoCase Convertible Case for CF-C1	ACC	Accessory	115.00	11%	102.35
TBCC1SLVLT-P	InfoCase Executive LeatherTablet Sleeve for CF-C1, CF-C2, JT-B1, FZ-A1	ACC	Accessory	139.00	11%	123.71
TBCC1SLVVN-P	InfoCase Executive Vinyl Tablet Sleeve for CF-C1, Exclusively for Tablet Models	ACC	Accessory	80.00	11%	71.2
TBCC1SSTP-P	InfoCase Shoulder Strap and Hardware Kit Allows the Addition of a Shoulder Strap to your CF-C1. Available Jan 2011	ACC	Accessory	28.00	11%	24.92
TBCDLXSSKIT-P	InfoCase Deluxe Shoulder Strap Kit for CF-19 Mk1,CF-19 Mk2,CF-19 Mk3,CF-19 Mk4,CF-31 Mk1	ACC	Accessory	21.00	11%	18.69
TBCH1SLVE-P	InfoCase Always on Sleeve for CF-H1 replaces TMH1SLV-P	ACC	Accessory	80.00	11%	71.2
TBCH1SS-BLK-P	InfoCase Black Shoulder Strap for CF-H1 Field, CF-H2	ACC	Accessory	31.00	11%	27.59
TBCH2VNLSLV-P	Toughmate Always-On Sleeve, Vinyl, for CF-H2, Drop Ship Only	ACC	Accessory	88.00	11%	78.32
TBCTETHER-P	InfoCase Stylus Tether	ACC	Accessory	10.00	11%	8.9
TBCTMSSDLX-P	InfoCase Toughmate Deluxe Shoulder Strap	ACC	Accessory	14.00	11%	12.46
TBCTMSSKIT-P	InfoCase Standard Shoulder Strap Kit, Includes Strap and Metal Hardware with Screws for CF-19,CF-31	ACC	Accessory	15.00	11%	13.35
TBCTSAOCS-P	InfoCase Case for CF-T7, CF-T8 replaces TM-TSRS-P	ACC	Accessory	70.00	11%	62.3
TBCU1BPCH-P	InfoCase Battery Pouch for CF-H1, CF-H2, CF-U1	ACC	Accessory	15.00	11%	13.35
TBCU1CLRCVR-P	InfoCase Harness Clear Cover for CF-U1 replaces TMU1-CLRCVR-P	ACC	Accessory	29.00	11%	25.81
TBCU1HRNS-P	InfoCase Harness Protective Case for CF-U1. Adjustable Shoulder Strap Included. replaces TMU1-HRNS-P	ACC	Accessory	60.00	11%	53.4
TBCU1HSTR-P	InfoCase Holster for CF-U1 replaces TMU1-HLSTR-P	ACC	Accessory	60.00	11%	53.4
TBCU1MSTP-P	InfoCase Mobile Stap for CF-U1 replaces TMU1-MS	ACC	Accessory	30.00	11%	26.7
TBCUSHARN-P	InfoCase User Harness- (Used with CF-FM50 &CF-FM34)	ACC	Accessory	30.00	11%	26.7



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-LNDLPT	Lind Low Profile Shutdown Timer to Protect Vehicle Battery From Over Discharge. LPT Turns Off Electrical Loads at a Preset Time After Car Engine is Shut Down. for CF-H1, CF-U1, CF-C1, CF-F8, CF-T8, CF-W8, CF-19, CF-30, CF-31, CF-52, CF-53 and CF-74 (Mfg No: LPT1230-054)	ACC	Accessory	79.00	11%	70.31
CF-LNDMLDC90	Lind 90-watt 12-32 Volt Input Mil-Spec DC/DC Adapter for ToughBook PCs. Meets MIL-STD-461E, MIL-STD-1275D, and MIL-STD-810F for CF-H1, CF-U1, CF-19 and CF-30 (Mfg No:MIL1650-1541)	ACC	Accessory	579.00	11%	515.31
CF-WMBA1002G	2GB Memory for CF-19 Mk4, CF-31 Mk1, Mk2, Mk3, CF-52 Mk3, CF-53 Mk1, Mk2, CF-C1 Mk1, Mk2, CF-S9, CF-F9, CF-S10 Mk1	ACC	Accessory	55.00	11%	48.95
CF-WMBA804G	4GB memory for CF-52mk2	ACC	Accessory	299.00	11%	266.11
CF-WMBA902GF	2GB DDR3 Memory for CF-31Mk1 A, CF-19Mk4 R, CF-52Mk3 M-N-P-Q, CF-C1Mk1, CF-F9Mk1, CF-S9	ACC	Accessory	55.00	11%	48.95
CG-X-P	Havis In-Vehicle Power Management System. Auto-Shut Off Timer is a self-contained unit that provides circuit protection for a vehicles power system. Regulated with a programmable timer, will prevent dead batteries. On Board LED Indicates under/over voltage situations. Compliments In Vehicle Mounting of Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	99.00	11%	88.11
CLEVIS 0-90	Gamber-Johnson tilt swivel motion attachment for DS-Series. Tilt up to 90 degrees fore, Swivel 60 degrees right & left. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2 to attach the docking station to the vehicle mounting equipment.	ACC	Accessory	78.00	11%	69.42
CM003406-P	Havis Adapter bushing for the C-HDM-200 Series Telescoping Poles.	ACC	Accessory	13.00	11%	11.57
DE-PIMD-CF1	Desko Person Identification Mini Dock with Integrated Capacitive Fingerprint Module only. Module is prepared for OCR Passport Reader and/or RFID Module Upgrade for CF-U1 Mk2 Ultra	ACC	Accessory	1175.00	11%	1045.75
DE-PIMD-CFR2	Identification 2-in-1 Mini Dock with Integrated Capacitive Fingerprint Module and OCR Passport Swipe Reader. Module is prepared for RFID Module Upgrade for CF-U1 Mk2 Ultra	ACC	Accessory	1550.00	11%	1379.5
DS-CLEVIS	Gamber-Johnson Tilt swivel motion attachment for DS-Series. Tilt up to 30 degrees fore/aft, Swivel 60 degrees right & left. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2 to attach the docking station to the vehicle mounting equipment.	ACC	Accessory	78.00	11%	69.42
DS-DA-405-P	Havis Screen Stiffener for Vehicle Port Replicator for CF-18, CF-19. Compatible with DS-PAN-21X and DS-PAN-22X	ACC	Accessory	78.00	11%	69.42
DS-DA-409-P	Havis Screen Stiffener for Vehicle Port Replicator for CF-29, CF-30, CF-31, Compatible with DS-PAN-10X and DS-PAN-11X Series Docking Stations	ACC	Accessory	78.00	11%	69.42
DS-DA-410-P	Havis Screen Stiffener for use with DS-PAN-40X and DS-PAN-41X (Panasonic CF-52 & CF-53) Series Vehicle Docking Stations	ACC	Accessory	78.00	11%	69.42
DS-PAN-101-1-P	SPECIAL PROMOTION - Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (Single pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply and Antenna Not Included.	ACC	Accessory	951.00	11%	846.39
DS-PAN-101-2-P	SPECIAL PROMOTION - Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (dual pass). Connectivity Includes - 4 USB, 1	ACC	Accessory	970.00	11%	863.3



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply and Antenna Not Included.					
DS-PAN-101-P	SPECIAL PROMOTION - Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (No Pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not included.	ACC	Accessory	795.00	11%	707.55
DS-PAN-103-P	Havis Toughbook Certified Cradle for the Panasonic CF-29, CF-30 & CF-31 Computers. Port Replication and Power Supply not included.	ACC	Accessory	387.00	11%	344.43
DS-PAN-213-P	Havis Toughbook Certified Cradle for the Panasonic CF-18 & CF-19 Computers. Port Replication and Power Supply not included.	ACC	Accessory	465.00	11%	413.85
DS-PAN-301-2	CF-U1 Dock Full connectivity with high gain dual antenna	ACC	Accessory	899.00	11%	800.11
DS-PAN-402-P	BEST VALUE - Havis Vehicle Port Replicator Bundle for the Panasonic CF-52. Bundle Includes a Havis Docking Station (no pass), LIND 120 Watt Power Supply, Power Supply Bracket and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. Connectivity Includes - 4 USB, 1 Ethernet, 1 Serial, 1 VGA	ACC	Accessory	1313.00	11%	1168.57
DS-PAN-413-P	Havis Vehicle Port Replicator for the Panasonic CF-53. Cradle only version with No Electronics. Power Supply not included.	ACC	Accessory	486.00	11%	432.54
FM08XSTRAP-P	InfoCase CF-08 XSTRAP	ACC	Accessory	40.00	11%	35.6
FMHB-P	InfoCase MDWD Holster and Belt	ACC	Accessory	70.00	11%	62.3
LPS-101-P	Havis 90 Watt power supply with specific threaded 3' output cable for the DS-PAN-200 (CF-19) Series and DS-PAN-101 (CF-30) Series docking station. Includes dock mountable brick and lighter Plug	ACC	Accessory	185.00	11%	164.65
LPS-102-P	Havis 90 Watt Power Supply with Specific 19.7" Output Cable for the DS-PAN-300 (CF-U1) Series Docking Station. Includes Dock Mountable Brick and Lighter plug	ACC	Accessory	185.00	11%	164.65
LPS-103-P	Havis 120 Watt Power Supply with Standard Panasonic "Yellow Tip" Output Cable. Includes Dock Mountable Brick and Lighter Plug for CF-52	ACC	Accessory	215.00	11%	191.35
LPS-104-P	Havis 120 Watt power supply with specific 3' output cable for the DS-PAN-110 (CF-31) Series docking station. Includes dock mountable brick and lighter plug	ACC	Accessory	215.00	11%	191.35
CF-LNDDC120HW	Lind 120 Watt 12-32 Volt Input Car Adapter for ToughBooks for Hard Wired Installations	ACC	Accessory	139.95	11%	124.5555
CF-LNDDC80THW	LIND 80 Watt 12-16 Volt Input Car Adapter with Built-in 2 hour Timer for Hard Wired Installations for Toughbook CF-H1, CF-U1, CF-C1, CF-C2,CF-F8, CF-F9, CF-S9, CF-T8, CF-W8, CF-19	ACC	Accessory	139.95	11%	124.5555
CF-LNDCAB72OYT	Lind 72-inch output cable for CF-LNDDC80 with Yellow Tip Plug	ACC	Accessory	19.95	11%	17.7555
7170-0130	Gamber-Johnson KIT, Ford E-Series Pedestal (2006-13). Includes: Vehicle Base, 7" Center Pole,Locking Swing Arm	ACC	Accessory	415.00	11%	369.35
C-HDM-133-P	Havis Heavy Duty Universal Fixed Angle Bracket, 5.5" High. Ideal for mounting to a tilted surface to create a level mounting plane or for mounting to a flat surface to create a tilted plane. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	97.00	11%	86.33
C-HDM-134-P	Havis Heavy Duty Universal Bracket, 1" High. Ideal for mounting to a flat surface. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles	ACC	Accessory	88.00	11%	78.32



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.					
C-HDM-201-P	Havis Heavy Duty 5.5" Telescoping Pole with adjustable height (5.5" - 8.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	167.00	11%	148.63
C-MD-104-P	Havis Heavy Duty Swing Arm. Includes Slide Out extension up to 3.3 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole, Motion Device and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	251.00	11%	223.39
C-MD-204-P	Havis Tilt Swivel motion device with 1.38" of overall height. 90 Degree vertical tilt and 180 Degrees of horizontal rotation. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H1, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.	ACC	Accessory	80.00	11%	71.2
CBLIP-F10800	Lind 79 inch AC input cord for Toughbook AC/DC adapter with UK and C5 plug	ACC	Accessory	35.00	11%	31.15
CBLMS-F00512	Lind 900" Microphone Cable for Interview Room	ACC	Accessory	270.00	11%	240.3
CF-19HVSDOCKBNL	Havis Vehicle Port Replicator Bundle for the Panasonic CF-19 MK1, MK2, MK3 & MK4. Bundle Includes a Havis Docking Station (No Pass), LIND 90 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. BEST VALUE.	ACC	Accessory	1301.00	11%	1157.89
CF-LNDACDC90	Lind 90-watt Car/AC adapter (with USB port) for 18, 19, 29, 30, 50, 51, 73, C1, F8, F9, H1, R1, R4, R5, T1, T2, T4, T5, T7, T8, U1, W2, W4, W5, W7, W8, Y2, Y4, Y5 (Mfg No: ACDC-9015-PA01)	ACC	Accessory	165.00	11%	146.85
CF-LNDBRK120	Lind Mounting Bracket for CF-LNDDC120 (Mfg No: ASMTL-00332)	ACC	Accessory	12.00	11%	10.68
CF-LNDDC60I	Lind 60 Watt Isolated DC/DC adapter for PDRC	ACC	Accessory	349.00	11%	310.61
CF-WSC531	Smartcard Kit CF-53 Mk1, Mk2**Must order in Qty of 10**	ACC	Accessory	45.00	11%	40.05
7160-0216	Gamber-Johnson Interface Plate - Gamber-Johnson to Havis Pattern	ACC	Accessory	38.00	11%	33.82
CF-K30HD2502	250GB HDD for CF-30Mk2-3	ACC	Accessory	330.00	11%	293.7
CF-K53HD3213	HDD pack 320GB/5400rpm w/ Heater for CF-53 M1	ACC	Accessory	117.00	11%	104.13
CF-WEB301M	Vehicle Mount Port Replicator (No Pass) **AC Adaptor NOT included** for CF-30's & CF-31 ALL Mks. Note, discrete graphic CF-31's operate at Intel shared graphics when docked	ACC	Accessory	450.00	11%	400.5



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-WKB191VM	Rubber Backlit Keyboard for CF-19 Mk4, Mk5, Mk6. Order In Quantities of 10, Pricing Based On Single Cost	ACC	Accessory	279.00	11%	248.31
CF-WKB193VM	Emissive Backlit Keyboard for CF-19 Mk4, Mk5, Mk6. Order In Quantities of 10, Pricing Based On Single Cost	ACC	Accessory	279.00	11%	248.31
CF-WEB301MA	Vehicle Mount Port Replicator (Single Pass) **AC Adaptor NOT included** for CF-30's & CF-31 ALL Mk's. Note, discrete graphic CF-31's operate at Intel shared graphics when docked	ACC	Accessory	536.00	11%	477.04
CF-WEB301MB	Vehicle Mount Port Replicator (Dual Pass) **AC Adaptor NOT included** for CF-30's & CF-31 ALL Mk's. Note, discrete graphic CF-31's operate at Intel shared graphics when docked	ACC	Accessory	609.00	11%	542.01
DS-124	Gamber-Johnson Ford F-150 Vehicle base (New body style 2004-13)	ACC	Accessory	119.00	11%	105.91
CF-K30JG001	CF-30/19/74/52 HDD Connector	ACC	Accessory	70.00	11%	62.3
CF-AA6503A2M	AC Adaptor for CF-C1 Mk2, CF-S10, CF-19 Mk5, Mk6, CF-SX2, CF-U1 Mk2.6	ACC	Accessory	127.00	11%	113.03
7160-0252	Gamber-Johnson LED Light for NotePad V Universal Cradle	ACC	Accessory	105.00	11%	93.45
7160-0251-01	Gamber-Johnson NotePad V Screen Support for Rugged Computers	ACC	Accessory	49.00	11%	43.61
7160-0251	Gamber-Johnson NotePad V Screen Support	ACC	Accessory	45.00	11%	40.05
7160-0215	Gamber-Johnson LED Map Light for CF-18, CF-19 Docking Station	ACC	Accessory	109.00	11%	97.01
7160-0177	Gamber-Johnson 5" Center Upper Pole, inserts into any lower tube	ACC	Accessory	79.00	11%	70.31
7160-0100	Gamber-Johnson LED task light for any EPIC series console box. (Side mounted)	ACC	Accessory	109.00	11%	97.01
7160-0096	Gamber-Johnson MAG Dock LED Map Lite for CF-30 and CF-31	ACC	Accessory	109.00	11%	97.01
7160-0060	Gamber-Johnson Mag Dock Screen Support for CF-30 and CF-31	ACC	Accessory	55.00	11%	48.95
7160-0053	Gamber-Johnson 12" locking slide arm	ACC	Accessory	729.00	11%	648.81
7160-0044	Gamber-Johnson Screen Support Interface plate (Item No. 7160-0043) for CF-30	ACC	Accessory	65.00	11%	57.85
7160-0041	Gamber-Johnson Screen support Interface plate (Item No. 7160-0042)for CF-19	ACC	Accessory	119.00	11%	105.91
7170-0127	Gamber-Johnson NotePad V-LT Universal Cradle for tablets w/Seatmount	ACC	Accessory	615.00	11%	547.35
13792	Gamber-Johnson Shut Down Timer, Low Profile, Adjustable 5 seconds to 4 hours	ACC	Accessory	96.00	11%	85.44
11798	Gamber-Johnson power supply for use with Panasonic Toughbook CF-18, CF-19, CF-27, CF-28, CF-29, CF-30 & CF-H2 Docking Stations/Cradles.	ACC	Accessory	140.00	11%	124.6
7170-0126	Gamber-Johnson NotePad V Universal Cradle for laptops w/Seatmount for All Toughbook	ACC	Accessory	615.00	11%	547.35
FZ-VEBG11U	Desktop cradle for FZ-G1	ACC	Accessory	380.00	11%	338.2
CF-VKBL03AM	Emissive Backlit Keyboard w/ Glide Pad for PDRC	ACC	Accessory	486.00	11%	432.54
CF-VNP009U	Stylus pen for CF-74, CF-08, CF-30, CF-31, CF-52, CF-53 Mk1, Mk2 , Mk3 Touch*, Order in Quantity of 10, Pricing Based On Single Cost	ACC	Accessory	10.00	11%	8.9
FZ-VNT001U	Tether for FZ-A1 Mk2, Order in Quantity of 10, Pricing Based On Single Cost	ACC	Accessory	12.00	11%	10.68



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-KC2HD5011	500GB HDD (7200rpm) for CF-C2 Mk1	ACC	Accessory	200.00	11%	178
CF-WMBA1104GHIS	4GB Pre-Installed Memory for CF-H2 Mk2	ACC	Accessory	180.00	11%	160.2
CF-WMBA1002GH2IS	2GB Pre-Installed Memory for CF-H2 Mk1, Mk2 for CF-H2 Mk2	ACC	Accessory	110.00	11%	97.9
CF-VCBU11U	4 Bay Battery Charger for CF-U1, CF-H1, CF-H2**No AC Adaptor included**	ACC	Accessory	780.00	11%	694.2
CF-VNP004U-SINGLE	Large Stylus Pen with Tether Hole (Does Not Fit Into Stylus Holder) for CF-M34, CF-72, CF-73, CF-29, CF-28, CF-18, CF-T8, CF-52 Touch, CF-C1, CF-C2 Mk1 - Order In Quantities of 10, Single Unit	ACC	Accessory	24.00	11%	21.36
CF-KH1CM07	Mounter PCB kit for CF-H2 mk2	ACC	Accessory	170.00	11%	151.3
CF-WSC311A	SmartCard kit for CF-31 Mk1, Mk2, Mk3**Must Order in Qty of 10pcs**	ACC	Accessory	200.00	11%	178
CF-VZSU71U	Long Life Battery for CF-52 Mk4, Mk5, CF-53 Mk1, Mk2	ACC	Accessory	165.00	11%	146.85
CF-VCBTB2W	Battery Charger for CF-19 Mk4, Mk5, Mk6, CF-30, CF-31 Mk1, Mk2, Mk3, CF-52 Mk4, Mk5, CF-53 Mk1, Mk2, CF-74	ACC	Accessory	174.00	11%	154.86
FZ-AA2202BM	AC Adaptor for FZ-A1	ACC	Accessory	81.00	11%	72.09
CF-VEB522M	Desktop Port Replicator for CF-52 Mk1, 2, 3, 4 & 5	ACC	Accessory	250.00	11%	222.5
CF-K19HD5062	500GB (7200rpm) HDD Kit for CF-19mk6	ACC	Accessory	160.00	11%	142.4
CF-K53HD5011	500GB(7200rpm) HDD for CF-53 Mk2	ACC	Accessory	140.00	11%	124.6
19A4GLTEFU	AT&T 4G LTE Field Upgrade for CF-19 Mk5, Mk6	ACC	Accessory	400.00	11%	356
FZ-VPF001U	Protective Film for FZ-A1 Mk2	ACC	Accessory	62.00	11%	55.18
CF-WKB311VM-SINGLE	Rubber Backlit Keyboard for CF-31 Mk1, Mk2, Mk3, Single Unit	ACC	Accessory	290.00	11%	258.1
CF-KH2HD500SG1	500GB Seagate HDD Kit Mobile Armor Ready for CF-H2 Mk1	ACC	Accessory	329.00	11%	292.81
CF-VEBH21KU	Desktop Cradle / Spare 2-Bay Battery Charger (Black) for CF-H2 Mk1, Mk2	ACC	Accessory	370.00	11%	329.3
CF-WSDC11211	128GB SSD kit for CF-C1 Mk1, Mk2	ACC	Accessory	590.00	11%	525.1
DFQD9006ZB-0	Leather Case UL1604 Kit for CF-30	ACC	Accessory	370.00	11%	329.3
DFQD9011ZA-0	Leather Case UL1604 Kit for CF-31	ACC	Accessory	370.00	11%	329.3
CF-AA6373AM	AC Adaptor for CF-S9, CF-H1, CF-H2 Mk1, Mk2, CF-19 Mk4	ACC	Accessory	53.00	11%	47.17
CF-VEBH12U	Magnetic Mini-Docking Station for CF-H1 Mk2, CF-H2 Mk1, Mk2	ACC	Accessory	412.00	11%	366.68
CF-VEBH21U	Cradle PXE Boot, Bus-Powered with High-Speed Charging Capability (White) for CF-H1 Mk2, CF-H2 Mk1, Mk2	ACC	Accessory	370.00	11%	329.3
CF-VZSU53AW	Battery for CF-H1, CF-H2 Mk1, Mk2, CF-U1 Mk2	ACC	Accessory	117.00	11%	104.13
CF-K53HD3211	320GB(5400rpm) HDD CF-53 Mk1, Mk2 i3 Only	ACC	Accessory	109.00	11%	97.01
CF-WKB191VM-SINGLE	Rubber Backlit keyboard for CF-19 Mk4, Mk5, Mk6, Single Unit	ACC	Accessory	290.00	11%	258.1
CF-WKB193VM-SINGLE	Emissive Backlit keyboard for CF-19mk4, Mk5, MK6, Single Unit	ACC	Accessory	290.00	11%	258.1



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-WKB311VM	Rubber Backlit Keys for CF-31, Order In Quantities of 10, Pricing Based On Single Cost	ACC	Accessory	253.00	11%	225.17
CF-WSD191241	128GB SSD kit for CF-19 Mk4, Mk5, Mk6	ACC	Accessory	738.00	11%	656.82
CF-WSD532511	256GB SSD Kit for CF-53 Mk1, Mk2	ACC	Accessory	1250.00	11%	1112.5
CF-WMBA1002GIS	2GB Memory Pre-Installed for CF-19 Mk4, CF-31 Mk1, Mk2, CF-52 Mk3, CF-53 Mk1, CF-C1 Mk1, Mk2, CF-S9, CF-F9, CF-S10 Mk1	ACC	Accessory	100.00	11%	89
CF-VNP003U-SINGLE	Small Stylus Pen for CF-18,19 Touch, T2-8, CF-U1, MDWD, Single Unit	ACC	Accessory	20.00	11%	17.8
CF-VNP010U-SINGLE	Stylus Pen for CF-18, CF-19 Digitizer, replaces CF-VNP008U, Single Unit	ACC	Accessory	44.00	11%	39.16
CF-VNP017U-SINGLE	Touch Pen for CF-C1 Multi Touch model, Single Unit	ACC	Accessory	20.00	11%	17.8
CF-VNP009U-SINGLE	Stylus Pen for CF-30, CF-31 Mk1, Mk2, Mk3, CF-53 Mk, Mk2, Single Unit	ACC	Accessory	22.00	11%	19.58
CF-VNP011U-SINGLE	Large Stylus Pen for CF-18, CF19Digi & CF-19Mk3 Touch and Dual Touch/Silver Color (with pen hole) CF-H1 Field, CF-H2, Single Unit	ACC	Accessory	51.00	11%	45.39
CF-VNP012U-SINGLE	Stylus Pen for CF-19 Mk2, Mk4, Mk5 Dual Touch, Single Unit	ACC	Accessory	45.00	11%	40.05
CF-VNP016U-SINGLE	Stylus Pen Multi Touch + Digitizer (with pen hole) for CF-H1 MK1.5 Health and CF-C1 Digitizer + Multi Touch Only- Single unit	ACC	Accessory	48.00	11%	42.72
CF-WEB194AC	Vehicle Mount Port Replicator with Dual Pass Wireless Connector. AC Adaptor not Included for CF-19 Mk4, Mk5, Mk6	ACC	Accessory	598.00	11%	532.22
CF-WEB194AK	Car Mount PCB for CF-19 Mk4, Mk5, Mk6	ACC	Accessory	170.00	11%	151.3
CF-K52HD500SG1	500GB Seagate HDD Kit Mobile Armor Ready for CF-52 Mk4	ACC	Accessory	480.00	11%	427.2
CF-VPF11U	10.4" Protective Film for CF-18, CF-19 Mk3, Mk4, Mk5 , Mk6	ACC	Accessory	79.00	11%	70.31
CF-VPF15U	13.1" Protective Film for CF-31 Mk2, Mk3, CF-74	ACC	Accessory	68.00	11%	60.52
CF-VPF17U	14" Protect Film for CF-53 Mk1, Mk2 Touch	ACC	Accessory	68.00	11%	60.52
CF-VZSU1431U	Media Bay Battery for CF-31 Mk2, Mk3, Not Compatible with i5-Discrete	ACC	Accessory	311.00	11%	276.79
CF-VZSU46AU	Long Life Battery for CF-30K Mk3, CF-31 Mk1, Mk2, Mk3	ACC	Accessory	193.00	11%	171.77
CF-VZSU65AU	Lightweight Battery for CF-52 P8400 Mk2, CF-52 i3 Mk3, CF-31 i3 Mk1, Mk2, Mk3	ACC	Accessory	153.00	11%	136.17
CF-VZSU72U	Lightweight Battery for CF-31 Mk2, CF-53 Mk1, Mk2	ACC	Accessory	146.00	11%	129.94
CF-VEB191AU	Desktop Port Replicator for CF-19 Mk5, Mk6	ACC	Accessory	369.00	11%	328.41
CF-VEB311U	Desktop Port Replicator for CF-30, CF-31 Mk1, Mk2, Mk3	ACC	Accessory	365.00	11%	324.85
CF-VEB531U	Port Replicator for CF-53 Mk1, Mk2	ACC	Accessory	205.00	11%	182.45
CF-VNC001W	Soft Cloth Minimum order 50pc \$10 SRP = 1 cloth for CF-U1, CF-H1, CF-H2, CF-19, CF-74, CF-31, CF-53	ACC	Accessory	10.00	11%	8.9
CF-VNP012U	Stylus Pen for CF-19 Mk2, Mk4, Mk5 Mk6 , Dual Touch - Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	35.00	11%	31.15
CF-WEB184AK	Vehicle Mount Port Replicator PCB Kit for CF-19	ACC	Accessory	175.00	11%	155.75
CF-VCBC11U	Battery Charger 4-Bay, AC Adaptor not included for CF-C1 Mk1, Mk2	ACC	Accessory	486.00	11%	432.54



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-AA5803AM	120W AC Adaptor for CF-52MK1-2/CF-74MK3-4	ACC	Accessory	115.00	11%	102.35
CF-VNP017U	Touch Pen Multi Touch for CF-C1- Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	6.00	11%	5.34
CF-AA6503AM	AC Adaptor for CF-F8, CF-F9, CF-C1, CF-19 Mk5	ACC	Accessory	99.00	11%	88.11
CF-VEBF81W	Desktop Port Replicator for CF-F8, CF-F9	ACC	Accessory	215.00	11%	191.35
CF-VCRU11U	Mini-Dock for Mag Strip Reader for CF-U1	ACC	Accessory	430.00	11%	382.7
CF-VNB1901W2	Leather Case kit UL1604's Gobi for CF-19	ACC	Accessory	215.00	11%	191.35
CF-WEW275A	Coaxial Cable for CF-28-29 Port Replicator(CF-WEB273-2)	ACC	Accessory	70.00	11%	62.3
CF-K53HD3214	HDD 320GB(7200rpm) w/Heater for CF-53 M1	ACC	Accessory	127.00	11%	113.03
CF-K31HD5021	500GB HDD kit for CF-31 Mk2	ACC	Accessory	160.00	11%	142.4
CF-K31A303	Recovery DVD Win7 64bit for CF-31mk1 (Min Order requirement 400pcs)	ACC	Accessory	32.00	11%	28.48
CF-VDL03U	12.1"PDRC (Display Only, RoHS compliant)	ACC	Accessory	1793.00	11%	1595.77
CF-K19HD3252	320GB (7200rpm) HDD for CF-19 Mk5	ACC	Accessory	117.00	11%	104.13
CF-K19HD500SG1	500GB Seagate HDD Kit Mobile Armor Ready for CF-19Mk4, Mk5	ACC	Accessory	305.00	11%	271.45
CF-VEBH11BU	Cradle PXE Boot Bus-Powered for CF-H1, CF-H2 replaces CF-VEBH11AU	ACC	Accessory	399.00	11%	355.11
CF-K31HD3221	320GB(5400rpm) HDD Pack Kit for CF-31 Mk2	ACC	Accessory	127.00	11%	113.03
CF-VNP011U	Large Stylus Pen for CF-18, CF19Digi & CF-19Mk3 Touch and Dual Touch/Silver Color (with pen hole) CF-H1 Field, CF-H2 replaces CF-VNP005U - Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	37.00	11%	32.93
CF-VPF13AU	10.4" Protective Film for CF-H1, CF-H2, replces CF-VPF13U	ACC	Accessory	79.00	11%	70.31
CF-AAV1601AU	12 VOLT CAR ADAPTOR -CF-R1-2, CF-Y2-Y4-5, CF-T1-2-3-4-5, CF-W2-3-4-5, CF-18,CF-19,CF-29, CF-H1, CF-H2, CF-U1	ACC	Accessory	140.00	11%	124.6
CF-VZSU61U	Battery Pack for CF-S9, CF-S10	ACC	Accessory	184.00	11%	163.76
CF-VZSU66U	Battery Pack for CF-C1 Mk1, Mk2	ACC	Accessory	136.00	11%	121.04
CF-K52H007	HDD Kit, 320GB (7200rpm) for CF-52 Mk4	ACC	Accessory	117.00	11%	104.13
CF-K53HD3212	320GB(7200rpm) HDD CF-53 Mk1 i5 Only	ACC	Accessory	129.00	11%	114.81
CF-VPF03AU	13.3" Protective Film Single Unit for CF-28, CF-29, CF-30, CF-72, CF-74, CF-52	ACC	Accessory	79.00	11%	70.31
CF-KU1SD6422	64GB SSD(MLC) kit for CF-U1mk2	ACC	Accessory	530.00	11%	471.7
CF-VZSU29ASU	Long Life Battery for CF29, CF-51, CF-52 Mk1-2-3	ACC	Accessory	199.00	11%	177.11
CF-AA1623AM	AC Adaptor for (CF-R1, 18, T1-2-3-4-5 W2-3-4-5-,Y2-4 and CF-08)	ACC	Accessory	54.00	11%	48.06
CF-KC1HD2511	250GB HDD kit for CF-C1 Mk1	ACC	Accessory	106.93	11%	95.1677
CF-VPF12U	5.6" Protective Film for CF-U1 ALL Mk5	ACC	Accessory	29.00	11%	25.81



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-VPF16U	12.1" Protective Film Multi Touch model for CF-29, CF-C1, CF-S9, CF-T8, CF-W5, CF-W7, CF-W8	ACC	Accessory	63.00	11%	56.07
CF-KU1CM03	External Antenna Cable Car Mounter (two-forked type) for CF-U1 and CF-19, replaces CF-WEW185	ACC	Accessory	83.00	11%	73.87
CF-VNP016U	Stylus Pen Multi Touch + Digitizer (with pen hole) for CF-H1 MK1.5 Health and CF-C1 Digitizer + Multi Touch Only- Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	39.00	11%	34.71
CF-VNP010U	Stylus Pen for CF-18, CF-19 Digitizer, replaces CF-VNP008U - Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	29.00	11%	25.81
CF-VNP003U	Small Stylus Pen for CF-18,19 Touch, T2-8, CF-U1, MDWD - Order In Quantities of 10, Pricing Based On Single Pen Cost	ACC	Accessory	7.00	11%	6.23
CF-VEBC11U	Desktop Port Replicator with DVD Multi Drive for CF-C1	ACC	Accessory	313.00	11%	278.57
CF-K19HD1631	160GB HDD for CF-19 Mk3, Mk4	ACC	Accessory	121.00	11%	107.69
CF-VZSU43AU	Battery (9 Cell) for CF-74 replace CF-VZSU43U	ACC	Accessory	199.00	11%	177.11
CF-VZSU51W	Battery for CF-T7, CF-T8, CF-W7, CF-W8	ACC	Accessory	189.00	11%	168.21
CF-VZSU56U	Battery Pack for CF-F8, CF-F9 Mk1	ACC	Accessory	189.00	11%	168.21
CF-K52H003	160GB HDD for CF-52 Mk2 and Mk3 only	ACC	Accessory	200.00	11%	178
CF-K19HD3231	320GB HDD for CF-19 Mk3, Mk4	ACC	Accessory	129.00	11%	114.81
CF-VEBU08U	Mini Port Replicator for CF-F8, CF-F9	ACC	Accessory	212.00	11%	188.68
CF-VEBU11BU	Cradle PXE Boot, Bus Powered for CF-U1	ACC	Accessory	499.00	11%	444.11
CF-KU1JG001	SSD Copy Tool kit for CF-U1	ACC	Accessory	134.00	11%	119.26
CF-K31HD1611	160GB HDD kit for CF-31	ACC	Accessory	109.00	11%	97.01
CF-K31HD2511	250GB HDD kit for CF-31	ACC	Accessory	119.00	11%	105.91
30HDDBATRAM	Upgrade Kit for CF-30(CF-K30HD1221, CF-WMBA601G, CF-VZSU46U)	ACC	UPGRADE	435.00	11%	387.15
CF-VDM311U	DVD Multi Drive for CF-31	ACC	Accessory	367.00	11%	326.63
CF-WSD191231	128GB SSD kit for CF-19mk3	ACC	Accessory	960.00	11%	854.4
CF-WSDU1011	16GB SSD kit for CF-U1	ACC	Accessory	582.00	11%	517.98
CF-WSDU1031	32GB SSD kit for CF-U1	ACC	Accessory	1242.00	11%	1105.38
CF-VEBU13U	Mini-Dock for CF-U1 with Serial ,LAN without smart card	ACC	Accessory	339.00	11%	301.71
CF-VEBU12U	Mini-Dock for Serial ,LAN ,Smart card for the CF-U1	ACC	Accessory	399.00	11%	355.11
CF-K18CB002	Enhanced USB Cable for CF-19 (CF-K18CB001 replaced)	ACC	Accessory	6.00	11%	5.34
CF-VZSU47U	Battery for CF-W5	ACC	Accessory	189.00	11%	168.21
CF-WMBA1204GHIS	4GB Memory for CF-19	ACC	Accessory	180.00	11%	160.2



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CF-VDL03UKB	PDRC Screen w/Touch 12.1", Emissive PDRC Backlit Keyboard	ACC	Accessory	2279.00	11%	2028.31
TBCA1HDSTP-P	Toughmate A1 Hand Strap**Minimum order qty 200pcs***	ACC	Accessory	69.00	11%	61.41
TBCA1XSCAN-P	Infocase A1 X-Strap Jadak scanner compatible	ACC	Accessory	69.00	11%	61.41
TBCA1AOVN-P	Infocase Toughmate Always-On A1 (Vinyl) for FZ-A1	ACC	Accessory	85.00	11%	75.65
TBCA1PFLIO-RED-P	Infocase Professional Portffolio, Red Vinyl for FZ-A1	ACC	Accessory	89.00	11%	79.21
TBCA1SLVVN-P	Infocase Toughmate Vinyl Sleeve FZ-A1	ACC	Accessory	23.99	11%	21.3511
TBCA1SLVNP-P	Infocase Toughmate Neoprene Sleeve for FZ-A1	ACC	Accessory	9.99	11%	8.8911
TBCG1AONL-P	Infocase Toughmate Always-On Case for FZ-G1	ACC	Accessory	109.00	11%	97.01
TBCG1XSTP-P	Infocase Toughmate X-Strap for FZ-G1	ACC	Accessory	75.00	11%	66.75
TBCG1PFLIO-BLK-P	Infocase Toughmate Professional Portffolio, Black Vinyl for FZ-G1	ACC	Accessory	89.00	11%	79.21
TBCB1AONL-P	Infocase Toughmate Always-On Case for JT-B1	ACC	Accessory	89.00	11%	79.21
TBCB1PFLIO-BLK-P	Infocase Toughmate Professional Portffolio, Black Vinyl for JT-B1	ACC	Accessory	76.00	11%	67.64
TBCB1HSTR-P	Infocase Toughmate Holster for JT-B1	ACC	Accessory	68.00	11%	60.52
JT-LNDDC10	Lind 10-Watt DC/DC Car Adapter for B1 ToughPad (only for B1 itself, will not power B1 vehicle dock)	ACC	Accessory	89.00	11%	79.21
LPS-106-P	Havis Bundled Kit includes Lind 24 Watt power supply, Mounting Hardware, Lighter Plug and Havis specific threaded 3' output cable for use with the DS-PAN-500 (FZ-A1) Series Vehicle Docking Stations.	ACC	Accessory	140.00	11%	124.6
TBCA1AONL-P	Infocase Toughmate Always-On, Nylon Case for FZ-A1	ACC	Accessory	109.00	11%	97.01
TBCA1PFLIO-BLK-P	Infocase Toughmate Professional Portffolio, Black Vinyl for FZ-A1	ACC	Accessory	89.00	11%	79.21
TBCA1XSTP-P	Infocase Toughmate X-Strap for FZ-A1	ACC	Accessory	69.00	11%	61.41
TBCMAGRDP	Infocase Toughmate Magstripe Pouch for FZ-A1	ACC	Accessory	30.00	11%	26.7
CF-LNDDC24	Lind 24-watt Car/DC adapter for FZ-A1 (12 volts)	ACC	Accessory	89.00	11%	79.21
7160-0486-00-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. No RF, Keyed Alike lock. Gamber-Johnson Mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.	ACC	Accessory	599.00	11%	533.11
7160-0486-02-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. DUAL RF, Keyed Alike lock. Gamber-Johnson Mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.	ACC	Accessory	699.00	11%	622.11
7160-0486-03-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. No RF, Keyed Differently lock. Gamber-Johnson Mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.	ACC	Accessory	599.00	11%	533.11
7160-0486-04-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. DUAL RF, Keyed Differently lock. Gamber-Johnson Mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.	ACC	Accessory	699.00	11%	622.11



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
7160-0487-00-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. No RF, Keyed Alike lock. VESA 75 mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.	ACC	Accessory	599.00	11%	533.11
7160-0487-02-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. DUAL RF, Keyed Alike lock. VESA 75 mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.	ACC	Accessory	699.00	11%	622.11
7160-0487-03-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. No RF, Keyed Differently lock. VESA 75 mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.	ACC	Accessory	599.00	11%	533.11
7160-0487-04-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. DUAL RF, Keyed Differently lock. VESA 75 mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.	ACC	Accessory	699.00	11%	622.11
DS-DA-219-P	Havis rigid mounting bracket for non-motion applications. Replaces Integrated Motion feature in applications where no motion is preferred. For use with the Havis Toughbook Certified DS-PAN-500 (Panasonic FZ-A1) Series Vehicle Docking Stations.	ACC	Accessory	29.50	11%	26.255
FZ-A1-BCR-MSR-EHI	Jadak 2D Bar and Mag Stripe Reader attachment for the FZ-A1 Mk2, Encrypted for EHI	ACC	Accessory	859.00	11%	764.51
7160-0402	Gamber-Johnson NotePad V-LT Universal Computer Cradle for smaller Netbooks and Tablet computers. Fits computers up to: Widths 8.2" - 11.8", Depths 7.58" - 9.33", Thickness to 1.5". Use with Panasonic Toughpad FZ-A1.	ACC	Accessory	325.00	11%	289.25
DS-DA-218-P	Havis desktop stand with VESA 75mm hole pattern for use with Havis Toughbook Certified Tablet Docking Stations. Compatible with DS-PAN-500 (Panasonic FZ-A1) and DS-PAN-600 (Panasonic CF-H1 & CF-H2) Series Docking Stations. Includes metric (M4) mounting hardware.	ACC	Accessory	55.00	11%	48.95
A360-WLSAP-BBK	Wireless Access Point, 802.11G, Black, Threaded Bolt for Arbtr 360	ACC	Accessory	376.00	11%	334.64
A360-WLSAP-BWT	Wireless Access Point, 802.11G, White, Threaded Bolt for Arbtr 360	ACC	Accessory	376.00	11%	334.64
CF-195HCAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4029.00	16%	3384.36
CF-195HJAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4329.00	16%	3636.36
CF-195HYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195HYCXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4079.00	16%	3426.36
CF-195HCSXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4329.00	16%	3636.36
CF-195HWAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3799.00	16%	3191.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-195HCAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4029.00	16%	3384.36
CF-195HJAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4329.00	16%	3636.36
CF-195HYSXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	3929.00	16%	3300.36
CF-196HYZXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195HYEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195HYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195HJX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-196HYDX1M	No Wireless, Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195HWAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3799.00	16%	3191.16
CF-195HYCXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4079.00	16%	3426.36
CF-195HCSXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4329.00	16%	3636.36
CF-196HYZXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195DCAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4229.00	16%	3552.36
CF-195DJAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4529.00	16%	3804.36
CF-196HY6HLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass	CF-19	CPU	3629.00	16%	3048.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	(Upper:WWAN/Lower:None), 56k Modem (RJ11), No Drive, Toughbook Preferred					
CF-191HYCL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4459.00	16%	3745.56
CF-196HYDXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195MCAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4309.00	16%	3619.56
CF-195HYWXRm	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	3929.00	16%	3300.36
CF-195HYSXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	3929.00	16%	3300.36
CF-195DYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-195HYEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-191HYCV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4459.00	16%	3745.56
CF-195JYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-195HYNX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-195DYCXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4279.00	16%	3594.36
CF-195DCSXRm	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4529.00	16%	3804.36
CF-191DYWX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4349.00	16%	3653.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-191HYEL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, AT&T 4G LTE,, No Drive, Toughbook Preferred	CF-19	CPU	4229.00	16%	3552.36
CF-195MYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-195DWAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3999.00	16%	3359.16
CF-195HCAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-196TYZXR	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195DCAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4229.00	16%	3552.36
CF-195DJAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4529.00	16%	3804.36
CF-199DYZX1M	100mW Wireless LAN, No OS, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3979.00	16%	3342.36
CF-191HYEV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-19	CPU	4229.00	16%	3552.36
CF-196DYZXR	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-195JYCXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-196HYDXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3628.00	16%	3047.52
CF-195DYSXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4129.00	16%	3468.36
CF-195MYCXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-195HYWXML	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	3929.00	16%	3300.36
CF-195HYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-19	CPU	3959.00	16%	3325.56
CF-195DYEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-195DYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-195MCAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4304.00	16%	3615.36
CF-195DYUXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4579.00	16%	3846.36
CF-195DYJX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4029.00	16%	3384.36
CF-195HCSA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4659.00	16%	3913.56
CF-195JYEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-195HYCARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4409.00	16%	3703.56
CF-195JYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-195DYGXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4279.00	16%	3594.36
CF-195DYCXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4279.00	16%	3594.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-196TYZXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-195DCSXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4529.00	16%	3804.36
CF-195JYJX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4109.00	16%	3451.56
CF-195MYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-195DWAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3999.00	16%	3359.16
CF-195HCAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-195JYCXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-195DYWXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4129.00	16%	3468.36
CF-196DYDXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-196DYZXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-195MYGLRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-195MYCXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Emissive Backlit Keyboard, No	CF-19	CPU	4359.00	16%	3661.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Drive, Toughbook Preferred					
CF-195DYSXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4129.00	16%	3468.36
CF-195DYEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-195HYJA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4159.00	16%	3493.56
CF-195HYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-19	CPU	3959.00	16%	3325.56
CF-191JYC41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), AT&T 4G LTE, GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4729.00	16%	3972.36
CF-195CYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4109.00	16%	3451.56
CF-195DYUXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4579.00	16%	3846.36
CF-195DYNX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4029.00	16%	3384.36
CF-195HYCALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4409.00	16%	3703.56
CF-195JYEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-195DYGXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, No Drive,	CF-19	CPU	4279.00	16%	3594.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Toughbook Preferred					
CF-195DCAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-19	CPU	4559.00	16%	3829.56
CF-195DYQX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4479.00	16%	3762.36
CF-195FYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4109.00	16%	3451.56
CF-195HYLA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4609.00	16%	3871.56
CF-196DYDXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3829.00	16%	3216.36
CF-195DYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-19	CPU	4159.00	16%	3493.56
CF-195DYWXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, ToughbookPreferred	CF-19	CPU	4129.00	16%	3468.36
CF-195MYGLLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-195JYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4239.00	16%	3560.76
CF-195DYCARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4609.00	16%	3871.56
CF-195CYEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit	CF-19	CPU	4109.00	16%	3451.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Keyboard, No Drive, Toughbook Preferred					
CF-195CYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4109.00	16%	3451.56
CF-195DCSARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4859.00	16%	4081.56
CF-195FYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4109.00	16%	3451.56
CF-195MYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4239.00	16%	3560.76
CF-195DCAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-19	CPU	4559.00	16%	3829.56
CF-195DYSARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4459.00	16%	3745.56
CF-196VYDXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-195FYGXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4559.00	16%	3829.56
CF-195CYLX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4759.00	16%	3997.56
CF-195DYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-19	CPU	4159.00	16%	3493.56
CF-196UYFXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Rubber Backlit	CF-19	CPU	4359.00	16%	3661.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred					
CF-195DYUARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4909.00	16%	4123.56
CF-195JYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4239.00	16%	3560.76
CF-195DYGARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4609.00	16%	3871.56
CF-195DCSALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4859.00	16%	4081.56
CF-195DYCALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4609.00	16%	3871.56
CF-196VYFXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-195CYEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4109.00	16%	3451.56
CF-195MYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4234.00	16%	3556.56
CF-195MYGARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4689.00	16%	3938.76
CF-195DYSALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4459.00	16%	3745.56
CF-195DYLA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS,	CF-19	CPU	4809.00	16%	4039.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Fingerprint, No Drive, Toughbook Preferred					
CF-195JY5TLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4684.00	16%	3934.56
CF-195FYGXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4559.00	16%	3829.56
CF-195MY5TLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4684.00	16%	3934.56
CF-196VYDXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-195DYUALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, No Drive, Toughbook Preferred	CF-19	CPU	4909.00	16%	4123.56
CF-196VYFXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-196UYFXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Rubber Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-195DYGALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4609.00	16%	3871.56
CF-195CYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4439.00	16%	3728.76
CF-195DKGALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-19	CPU	5479.00	16%	4602.36
CF-195FYCARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS,	CF-19	CPU	4889.00	16%	4106.76



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Emissive Backlit Keyboard, No Drive, Toughbook Preferred					
CF-195CYCARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4889.00	16%	4106.76
CF-195FYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4439.00	16%	3728.76
CF-195MYGALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4689.00	16%	3938.76
CF-195DYRA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	5109.00	16%	4291.56
CF-195CYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4439.00	16%	3728.76
CF-195FYGARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4889.00	16%	4106.76
CF-195FYCALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4889.00	16%	4106.76
CF-195CYCALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4889.00	16%	4106.76
CF-195FYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4439.00	16%	3728.76
CF-195FYVA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	5389.00	16%	4526.76
CF-195FYUALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS,	CF-19	CPU	5189.00	16%	4358.76



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	3MP Cam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred					
CF-195FYGALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4889.00	16%	4106.76
CF-191HCAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4329.00	16%	3636.36
CF-191HJAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4729.00	16%	3972.36
CF-191HCAG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, No Drive, Toughbook Preferred	CF-19	CPU	4569.00	16%	3837.96
CF-191HYAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-191HYCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	CF-19	CPU	4079.00	16%	3426.36
CF-191HWAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3799.00	16%	3191.16
CF-191MCAL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, No Drive,Toughbook Preferred	CF-19	CPU	4709.00	16%	3955.56
CF-191HYAG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, No Drive, Toughbook Preferred	CF-19	CPU	3869.00	16%	3249.96
CF-191HYC61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Gobi, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4319.00	16%	3627.96
CF-191HYCG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4319.00	16%	3627.96
CF-191HYEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	3849.00	16%	3233.16
CF-192TYZX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-191HYAL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE,, No Drive, Toughbook Preferred	CF-19	CPU	4009.00	16%	3367.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-191HYAV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, No Drive, Toughbook Preferred	CF-19	CPU	4009.00	16%	3367.56
CF-191HYC41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4459.00	16%	3745.56
CF-191HYEG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Gobi, No Drive, Toughbook Preferred	CF-19	CPU	4089.00	16%	3434.76
CF-192UYFX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	4579.00	16%	3846.36
CF-191HYJG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4069.00	16%	3417.96
CF-191HYC51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4459.00	16%	3745.56
CF-191MCAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4609.00	16%	3871.56
CF-191HYL61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Gobi, GPS, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4519.00	16%	3795.96
CF-191JYAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-194MJEX1M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, 10.1" XGA Touch, 256GB SSD, 4GB, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	5379.00	16%	4518.36
CF-191HYJL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4209.00	16%	3535.56
CF-191MYAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	3909.00	16%	3283.56
CF-191HYJV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4209.00	16%	3535.56
CF-191JYC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-191HYL41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k	CF-19	CPU	4659.00	16%	3913.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Modem (RJ11), AT&T 4G LTE, GPS, Fingerprint, No Drive, Toughbook Preferred					
CF-191JYAG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4139.00	16%	3476.76
CF-191MYC01M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4359.00	16%	3661.56
CF-194MYEX1M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, 10.1" XGA Touch, 500GB(7200rpm), 4GB, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	4279.00	16%	3594.36
CF-191HYL51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Verizon 4G LTE, GPS, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4659.00	16%	3913.56
CF-191MYAG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4139.00	16%	3476.76
CF-192TJDX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 256GB SSD, 4GB, No WLAN, No TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	4949.00	16%	4157.16
CF-191JYC61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Gobi, GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4589.00	16%	3854.76
CF-191JYEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4129.00	16%	3468.36
CF-192HYDX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	3849.00	16%	3233.16
CF-191JYAL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4279.00	16%	3594.36
CF-191JYJX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4109.00	16%	3451.56
CF-191MYAL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4279.00	16%	3594.36
CF-191MCC51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	5429.00	16%	4560.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-191JYAV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4279.00	16%	3594.36
CF-191MYAV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4279.00	16%	3594.36
CF-191JYC51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Verizon 4G LTE, GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4729.00	16%	3972.36
CF-191JYCV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4729.00	16%	3972.36
CF-191MYG61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4809.00	16%	4039.56
CF-191DYRG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Gobi, GPS, 3MP Cam, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	5239.00	16%	4400.76
CF-191MYG41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4949.00	16%	4157.16
CF-191MYG51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4949.00	16%	4157.16
CF-194J021M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB,TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, RubberBacklit Keyboard, ANSI Haz Loc, Threebond Screws, No Drive, Toughbook Preferred	CF-19	CPU	5449.00	16%	4577.16
CF-194J-021M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, 10.1" XGA Touch, 128GB SSD, 4GB, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber BacklitKeyboard, ANSI Haz Loc, Threebond Screw Sealant, No Drive, Toughbook Preferred	CF-19	CPU	5449.00	16%	4577.16
CF-194J031M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB,TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Camera, Rubber Backlit Keyboard, ANSI Haz Loc, Threebond Screws, No Drive, Toughbook	CF-19	CPU	5749.00	16%	4829.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-192HYZX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, GPS, Rubber Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	3629.00	16%	3048.36
CF-192TYDX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	3849.00	16%	3233.16
CF-191MKQV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	6419.00	16%	5391.96
CF-192VWFX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	CF-19	CPU	4749.00	16%	3989.16
CF-192DYDX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), No Drive, Toughbook Preferred	CF-19	CPU	4049.00	16%	3401.16
CF-191DYEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	CF-19	CPU	4049.00	16%	3401.16
CF-191DYGX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4499.00	16%	3779.16
CF-191DYG61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Gobi, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4739.00	16%	3980.76
CF-191DYNX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4249.00	16%	3569.16
CF-191DYG41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4879.00	16%	4098.36
CF-191DYQX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, GPS, Fingerprint, No Drive, Toughbook Preferred	CF-19	CPU	4699.00	16%	3947.16
CF-191DYG51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-19	CPU	4879.00	16%	4098.36
CF-191CYEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	4329.00	16%	3636.36
CF-191FYGX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k	CF-19	CPU	4779.00	16%	4014.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred					
CF-191FYG61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	5009.00	16%	4207.56
CF-191FYG41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	5149.00	16%	4325.16
CF-191FYG51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-19	CPU	5149.00	16%	4325.16
CF-1926YZX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), ANSI Haz Loc, No Drive, Toughbook Preferred	CF-19	CPU	4209.00	16%	3535.56
CF-31YFCAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3199.00	16%	2687.16
CF-31WXN28DX	100mW Wireless LAN, Win7, Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), ANSI Haz Loc, No Drive, Toughbook Preferred	CF-31	CPU	4424.00	16%	3716.16
CF-31WPLAXZM	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4549.00	16%	3821.16
CF-31WBPAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4849.00	16%	4073.16
CF-31SB-061M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm) for CF-53 Mk2, 4GB, Intel WiFi a/b/g/n, Dual Pass (Upper:WWAN/Lower:WLAN), TPM, No Drive, Toughbook Preferred Service Level Prog, GPS Kit, Emissive Backlit Keys for CF-31 Mk1, CF, MC7750 Verizon 4G LTE Modem for CF-19, Toughbook Preferred Service Level Program (Years 1, 2, 3), Extended Warranty - Laptop (Year 4)	CF-31	CPU	5589.00	16%	4694.76
CF-31WA-01LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred, CF-SVCLTNF5Y-Protection Plus - Laptop (Years 1, 2, 3, 4 & 5)	CF-31	CPU	5419.00	16%	4551.96
CF-31WA-00LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred, CF-SVCLTNF5Y-Protection Plus - Laptop (Years 1, 2, 3, 4 & 5)	CF-31	CPU	5869.00	16%	4929.96



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31XBHAB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 16GB(8+8), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5109.00	16%	4291.56
CF-KBAS08GM	8GB Memory for 31mk4/53mk3/52mk5	CF-31	Accessory	300.00	16%	252
CF-53JULZV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	2999.00	16%	2519.16
CF-31WBL751M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, FireWire(IEEE1394), No Drive, Toughbook Preferred	CF-31	CPU	4629.00	16%	3888.36
CF-31WBLAB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4529.00	16%	3804.36
CF-31XFM73LM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Multi-drive, Toughbook Preferred	CF-31	CPU	4769.00	16%	4005.96
CF-31WML66LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Custom BIOS, Multi-drive, Toughbook Preferred	CF-31	CPU	4969.00	16%	4173.96
CF-31WBL7N1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, HDD&Battery Lock, No Drive, Toughbook Preferred	CF-31	CPU	4569.00	16%	3837.96
CF-31XFLAHLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-31	CPU	4529.00	16%	3804.36
CF-31WF-01LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB Seagate Encrypted (FIPS OPAL), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), NoDrive, Toughbook Preferred	CF-31	CPU	4159.00	16%	3493.56
CF-31WBL7L1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5559.00	16%	4669.56
CF-31YBAAHLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3919.00	16%	3291.96
CF-31WBLHH1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable),	CF-31	CPU	5379.00	16%	4518.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred					
CF-31WBM7BLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Web Cam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5269.00	16%	4425.96
CF-31YBBEHLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355),GPS, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	4254.00	16%	3573.36
CF-31XBNGH1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5959.00	16%	5005.56
CF-31WBL7JLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Web Cam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5719.00	16%	4803.96
CF-31SMLAX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, No Drive, Toughbook Preferred	CF-31	CPU	4279.00	16%	3594.36
CF-31SFL731M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Multi-drive, Toughbook Preferred	CF-31	CPU	4679.00	16%	3930.36
CF-31SML701M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4389.00	16%	3686.76
CF-31SMLBX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, No Drive, Toughbook Preferred	CF-31	CPU	4499.00	16%	3779.16
CF-31SELAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4389.00	16%	3686.76
CF-31SML251M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-31	CPU	4679.00	16%	3930.36
CF-31SELEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4839.00	16%	4064.76
CF-31SF7AX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	5379.00	16%	4518.36
CF-31SFNAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4979.00	16%	4182.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31SKLAX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4559.00	16%	3829.56
CF-31SELEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi, GPS, No Drive, Toughbook Preferred	CF-31	CPU	5079.00	16%	4266.36
CF-31SHLAX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4559.00	16%	3829.56
CF-31SELCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Fingerprint, No Drive, Toughbook Preferred	CF-31	CPU	4589.00	16%	3854.76
CF-31WFLAXZM	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	3899.00	16%	3275.16
CF-31SFLAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4279.00	16%	3594.36
CF-31SELAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, No Drive, Toughbook Preferred	CF-31	CPU	4739.00	16%	3980.76
CF-31SKNBX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 128GB SSD, 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5479.00	16%	4602.36
CF-31UML701M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, ATI Discrete Graphics, 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4739.00	16%	3980.76
CF-31SEL7F1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, GPS, Multi-drive, Toughbook Preferred	CF-31	CPU	5459.00	16%	4585.56
CF-31SFLEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4729.00	16%	3972.36
CF-31SFMAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4449.00	16%	3737.16
CF-31SPMAX1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4829.00	16%	4056.36
CF-31SFLAA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, No Drive, Toughbook Preferred	CF-31	CPU	4519.00	16%	3795.96
CF-31SKLBX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4779.00	16%	4014.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31SANAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5369.00	16%	4509.96
CF-31WANAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4679.00	16%	3930.36
CF-31SKLCX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4759.00	16%	3997.56
CF-31SHLBX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4779.00	16%	4014.36
CF-31SFL681M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, MS Bluetooth Stack, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4279.00	16%	3594.36
CF-31WELEALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, GPS, No Drive, Toughbook Preferred	CF-31	CPU	4699.00	16%	3947.16
CF-31SFL701M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4389.00	16%	3686.76
CF-31SFLEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, No Drive, Toughbook Preferred	CF-31	CPU	4969.00	16%	4173.96
CF-31SFLBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	CF-31	CPU	4499.00	16%	3779.16
CF-31SALAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4669.00	16%	3921.96
CF-31SFLCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, No Drive, Toughbook Preferred	CF-31	CPU	4479.00	16%	3762.36
CF-31UKN021M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 128GB SSD, 4GB, No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Rubber Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	6009.00	16%	5047.56
CF-31SFLAC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, No Drive, Toughbook Preferred	CF-31	CPU	4629.00	16%	3888.36
CF-31SPMBX1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	CF-31	CPU	5049.00	16%	4241.16
CF-31SFLAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, No Drive, Toughbook Preferred	CF-31	CPU	4629.00	16%	3888.36



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CF-31SFLFX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, No Drive, Toughbook Preferred	CF-31	CPU	4949.00	16%	4157.16
CF-31SFN7B1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Multi-drive, Toughbook Preferred	CF-31	CPU	6179.00	16%	5190.36
CF-31YFAAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3199.00	16%	2687.16
CF-31SALEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5119.00	16%	4299.96
CF-31XF7AXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	5149.00	16%	4325.16
CF-31SFLBA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, No Drive, Toughbook Preferred	CF-31	CPU	4739.00	16%	3980.76
CF-31SALAA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4899.00	16%	4115.16
CF-31WANAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4679.00	16%	3930.36
CF-31SFLEC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	5079.00	16%	4266.36
CF-31SFLJX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 56K Modem (RJ11), No Drive, Toughbook Preferred	CF-31	CPU	4379.00	16%	3678.36
CF-31UF7AX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	5729.00	16%	4812.36
CF-31UFNAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	5329.00	16%	4476.36
CF-31SFL7F1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Multi-drive, Toughbook Preferred	CF-31	CPU	5349.00	16%	4493.16
CF-31SFLEB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	5079.00	16%	4266.36
CF-31UE7EB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, ATI Discrete Graphics, SinglePass (Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	6639.00	16%	5576.76



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CF-31SFLFA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, No Drive, Toughbook Preferred	CF-31	CPU	5189.00	16%	4358.76
CF-31SALEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5349.00	16%	4493.16
CF-31XFLAXZM	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4199.00	16%	3527.16
CF-31SFLBC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, No Drive, Toughbook Preferred	CF-31	CPU	4849.00	16%	4073.16
CF-31UFLAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4629.00	16%	3888.36
CF-31SALAC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), AT&T 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5019.00	16%	4215.96
CF-31SALCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4869.00	16%	4089.96
CF-31SDLAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4559.00	16%	3829.56
CF-31SALBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5289.00	16%	4442.76
CF-31SAL781M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5289.00	16%	4442.76
CF-31SFLBB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-31	CPU	4849.00	16%	4073.16
CF-31SCLAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5019.00	16%	4215.96
CF-31WFLBB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-31	CPU	4469.00	16%	3753.96
CF-31SBLAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4559.00	16%	3829.56
CF-31UFMAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4799.00	16%	4031.16



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CF-31SALAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5019.00	16%	4215.96
CF-31SFLFC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	5299.00	16%	4451.16
CF-31SHL7C1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, Emissive Backlit Keyboard, Fire Wire(IEEE1394), No Drive, Toughbook Preferred	CF-31	CPU	4879.00	16%	4098.36
CF-31UFLAA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, No Drive, Toughbook Preferred	CF-31	CPU	4869.00	16%	4089.96
CF-31UKLBX1M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, ATI Discrete Graphics, Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5129.00	16%	4308.36
CF-31SALGX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, Fingerprint, No Drive, Toughbook Preferred	CF-31	CPU	5319.00	16%	4467.96
CF-31SBL731M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	4959.00	16%	4165.56
CF-31SDLEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5009.00	16%	4207.56
CF-31UFM731M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Multi-drive, Toughbook Preferred	CF-31	CPU	5199.00	16%	4367.16
CF-31SBLEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5009.00	16%	4207.56
CF-31SFLFB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	5299.00	16%	4451.16
CF-31UEPJA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), Gobi, 56K Modem (RJ11), No Drive, Toughbook Preferred	CF-31	CPU	5949.00	16%	4997.16
CF-31UFL701M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4739.00	16%	3980.76
CF-31SPM1R1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5109.00	16%	4291.56
CF-31SBL4S1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:Selectable/Lower:WLAN), GPS,	CF-31	CPU	5009.00	16%	4207.56



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	Emissive Backlit Keyboard, No Drive, Toughbook Preferred					
CF-31SBNEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5939.00	16%	4988.76
CF-31WFP231M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Multi-drive, Toughbook Preferred	CF-31	CPU	5909.00	16%	4963.56
CF-31SALEB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5469.00	16%	4593.96
CF-31SELKX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, 56k Modem (RJ11), Non Absolute BIOS, No Drive, Toughbook Preferred	CF-31	CPU	4709.00	16%	3955.56
CF-31JP74J1M	Win7, Intel Core i7-2640M 2.80GHz, vPro, 13.1" XGA Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	6189.00	16%	5198.76
CF-31SBLAA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4789.00	16%	4022.76
CF-31SB7CX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5859.00	16%	4921.56
CF-31SDLBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4779.00	16%	4014.36
CF-31UFLAC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, No Drive, Toughbook Preferred	CF-31	CPU	4979.00	16%	4182.36
CF-31SAL581M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	5124.00	16%	4304.16
CF-31WAL601M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4749.00	16%	3989.16
CF-31WFNAHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-31	CPU	4729.00	16%	3972.36
CF-31SDLCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4759.00	16%	3997.56
CF-31SBLEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5239.00	16%	4400.76
CF-31SDLAC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB,	CF-31	CPU	4909.00	16%	4123.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Rubber Backlit Keyboard, No Drive, Toughbook Preferred					
CF-31YFCAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3199.00	16%	2687.16
CF-31SDM781M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, Multi-Drive, Toughbook Preferred	CF-31	CPU	6049.00	16%	5081.16
CF-31SDL781M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5179.00	16%	4350.36
CF-31UFLAB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, No Drive, Toughbook Preferred	CF-31	CPU	4979.00	16%	4182.36
CF-31UALEX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5469.00	16%	4593.96
CF-31SBLAC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4909.00	16%	4123.56
CF-31SBLCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4759.00	16%	3997.56
CF-31SAP841M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Webcam, Emissive Backlit Keyboard, 56K Modem (RJ11), Multi-drive, Toughbook Preferred	CF-31	CPU	6179.00	16%	5190.36
CF-31SBL781M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5179.00	16%	4350.36
CF-31SBL831M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5639.00	16%	4736.76
CF-31SDMBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4949.00	16%	4157.16
CF-31YDAAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3479.00	16%	2922.36
CF-31YBAAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3479.00	16%	2922.36
CF-31SBLAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable),	CF-31	CPU	4909.00	16%	4123.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred					
CF-31UHM101M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Emissive Backlit Keyboard, Fire Wire(IEEE1394), No Drive, Toughbook Preferred	CF-31	CPU	5179.00	16%	4350.36
CF-31SALFB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5689.00	16%	4778.76
CF-31UF8EB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	6699.00	16%	5627.16
CF-31SBN881M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	6459.00	16%	5425.56
CF-31SDM732M	WinXP (Win7 COA), Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5124.00	16%	4304.16
CF-31SBL241M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:Selectable/Lower:WLAN), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5209.00	16%	4375.56
CF-31SBLEC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5359.00	16%	4501.56
CF-31SBLGX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5209.00	16%	4375.56
CF-31SALGB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5669.00	16%	4761.96
CF-53JUQP81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	3799.00	16%	3191.16
CF-31SBLCA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4989.00	16%	4190.76
CF-31SAP8A1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, Webcam, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	6499.00	16%	5459.16
CF-31SBMAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5074.00	16%	4262.16
CF-31SBLEB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB,	CF-31	CPU	5359.00	16%	4501.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31UDLAX1M	Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4909.00	16%	4123.56
CF-31SBLFA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5459.00	16%	4585.56
CF-31UBN1S1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	6769.00	16%	5685.96
CF-31UBLAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4909.00	16%	4123.56
CF-31UML591M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-31	CPU	5029.00	16%	4224.36
CF-31SBNCB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5804.00	16%	4875.36
CF-31XE7EHLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-31	CPU	6039.00	16%	5072.76
CF-31SBL2C1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5859.00	16%	4921.56
CF-31YBAAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3479.00	16%	2922.36
CF-31SBLGA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5439.00	16%	4568.76
CF-31YDAAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3479.00	16%	2922.36
CF-31SBL2B1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Webcam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5499.00	16%	4619.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31SBLCC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5109.00	16%	4291.56
CF-31XBLEXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4929.00	16%	4140.36
CF-31WBLFALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4849.00	16%	4073.16
CF-31SBL7Q1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5839.00	16%	4904.76
CF-31UBLEX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5359.00	16%	4501.56
CF-31UBLAA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5139.00	16%	4316.76
CF-31SBLFC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5579.00	16%	4686.36
CF-31SBLHX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5429.00	16%	4560.36
CF-31WBLCBLM	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4729.00	16%	3972.36
CF-31SBLCB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5109.00	16%	4291.56
CF-31WBL7K1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5459.00	16%	4585.56
CF-31SBLGC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook	CF-31	CPU	5559.00	16%	4669.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Preferred					
CF-31UBL721M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Webcam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5049.00	16%	4241.16
CF-31SBL7N1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5579.00	16%	4686.36
CF-31SBLFB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5579.00	16%	4686.36
CF-31SF-031M	Cutomer Specific Mesquite PD, Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth,Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred, CF-SVCLTNF4Y - 4Yr Protection Plus	CF-31	CPU	5509.00	16%	4627.56
CF-31SBL7P1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5999.00	16%	5039.16
CF-31SBL7A1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5959.00	16%	5005.56
CF-31SBLGB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5559.00	16%	4669.56
CF-31SFL821M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5249.00	16%	4409.16
CF-31UBLEA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5589.00	16%	4694.76
CF-31SBL2M1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, HDD&Battery Lock, No Drive, Toughbook Preferred	CF-31	CPU	4949.00	16%	4157.16
CF-31XH8FXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 256GB SSD, 8GB(4+4), NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard,GPS, Emissive Backlit Keyboard, No	CF-31	CPU	5969.00	16%	5013.96



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Drive, Toughbook Preferred					
CF-31SAP271M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Webcam, Emissive Backlit Keyboard, 56K Modem (RJ11), Multi-drive, Toughbook Preferred	CF-31	CPU	6979.00	16%	5862.36
CF-31SBLHA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5659.00	16%	4753.56
CF-31UALGB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (WWAN), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	6019.00	16%	5055.96
CF-31UBLAC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5259.00	16%	4417.56
CF-31SBL791M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5959.00	16%	5005.56
CF-31UDMBX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5299.00	16%	4451.16
CF-31UB5871M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	7759.00	16%	6517.56
CF-31SBL751M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5699.00	16%	4787.16
CF-31UBLAB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5259.00	16%	4417.56
CF-31SBL771M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	6119.00	16%	5139.96
CF-31UBLEC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No	CF-31	CPU	5709.00	16%	4795.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Drive, Toughbook Preferred					
CF-31UDM732M	WinXP (Win7 COA), Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5474.00	16%	4598.16
CF-31SBL741M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5699.00	16%	4787.16
CF-31SBLHC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5779.00	16%	4854.36
CF-31SBL761M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	6119.00	16%	5139.96
CF-31UBLEB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5709.00	16%	4795.56
CF-31SBLHB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5779.00	16%	4854.36
CF-31UBLFA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5809.00	16%	4879.56
CF-31S8HB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	7049.00	16%	5921.16
CF-31UBLGA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5789.00	16%	4862.76
CF-31UB6871M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	8379.00	16%	7038.36
CF-31UBLFC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, Emissive Backlit	CF-31	CPU	5929.00	16%	4980.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Keyboard, No Drive, Toughbook Preferred					
CF-31SBL331M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, HDD&Battery Lock, SIM Card Cover, No Drive, Toughbook Preferred	CF-31	CPU	5419.00	16%	4551.96
CF-31UBLGC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5909.00	16%	4963.56
CF-31UBLFB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5929.00	16%	4980.36
CF-31UBLGB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5909.00	16%	4963.56
CF-31UB88H1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	8599.00	16%	7223.16
CF-31UBL741M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	6049.00	16%	5081.16
CF-31XBL741M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5614.00	16%	4715.76
CF-31XFL741M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Web Cam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5614.00	16%	4715.76
CF-31WMLAXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	3899.00	16%	3275.16
CF-31WHLAXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4179.00	16%	3510.36
CF-31WFLBHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-31	CPU	4449.00	16%	3737.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31WB6881M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	7649.00	16%	6425.16
CF-31YEAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3309.00	16%	2779.56
CF-31WXLAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), ANSI Haz Loc, No Drive, Toughbook Preferred	CF-31	CPU	4274.00	16%	3590.16
CF-31UPLAX1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	5009.00	16%	4207.56
CF-31YEAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3309.00	16%	2779.56
CF-31WKLAXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4174.00	16%	3506.16
CF-31WML51LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-31	CPU	4299.00	16%	3611.16
CF-31WML58LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-31	CPU	4299.00	16%	3611.16
CF-31XML55LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-31	CPU	4599.00	16%	3863.16
CF-31YBAEB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	4274.00	16%	3590.16
CF-31YBAFB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	4494.00	16%	3774.96
CF-31WFL701M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4119.00	16%	3459.96
CF-31WELEARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, GPS, No Drive, Toughbook Preferred	CF-31	CPU	4699.00	16%	3947.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31WFLAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Drive, Toughbook Preferred	CF-31	CPU	4139.00	16%	3476.76
CF-31WFLEARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, No Drive, Toughbook Preferred	CF-31	CPU	4589.00	16%	3854.76
CF-31YLA431M	No Wireless, Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, NO WLAN, No TPM, No Bluetooth, Single Pass (Selectable), Lightweight Battery, Multi-drive, Toughbook Preferred	CF-31	CPU	3709.00	16%	3115.56
CF-31XF5AXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	6299.00	16%	5291.16
CF-31WFLAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Drive, Toughbook Preferred	CF-31	CPU	4139.00	16%	3476.76
CF-31WFL70LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4009.00	16%	3367.56
CF-31WMLAXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	3899.00	16%	3275.16
CF-31WALAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4519.00	16%	3795.96
CF-31WELEHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4789.00	16%	4022.76
CF-31WFLEALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, No Drive, Toughbook Preferred	CF-31	CPU	4589.00	16%	3854.76
CF-31WML73LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Multi-drive, Toughbook Preferred	CF-31	CPU	4299.00	16%	3611.16
CF-31WALEARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4969.00	16%	4173.96
CF-31XE7EB1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	6059.00	16%	5089.56
CF-31WML70LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4009.00	16%	3367.56
CF-31YFAAX1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook	CF-31	CPU	3199.00	16%	2687.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Preferred					
CF-31WALEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4739.00	16%	3980.76
CF-31WFLBALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi3G, No Drive, Toughbook Preferred	CF-31	CPU	4359.00	16%	3661.56
CF-31WMLBXL	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	CF-31	CPU	4119.00	16%	3459.96
CF-31YMAAXRM	No Wireless, Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, NO WLAN, No TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3199.00	16%	2687.16
CF-31WFL7MLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Multi-drive, Toughbook Preferred	CF-31	CPU	4969.00	16%	4173.96
CF-31WALAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4519.00	16%	3795.96
CF-31WFLAHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-31	CPU	4229.00	16%	3552.36
CF-31WELEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4789.00	16%	4022.76
CF-31WBLAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4409.00	16%	3703.56
CF-31WALEALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4969.00	16%	4173.96
CF-31WFLEHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4679.00	16%	3930.36
CF-31WB7461M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5729.00	16%	4812.36
CF-31WBLEARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4859.00	16%	4081.56
CF-31WDLEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Rubber Backlit Keyboard, No Drive,	CF-31	CPU	4629.00	16%	3888.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Toughbook Preferred					
CF-31WFLAHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-31	CPU	4229.00	16%	3552.36
CF-31WALAHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4619.00	16%	3879.96
CF-31XFL70LM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4309.00	16%	3619.56
CF-31YMAAXLM	No Wireless, Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, NO WLAN, No TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3199.00	16%	2687.16
CF-31YFAAB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3549.00	16%	2981.16
CF-31WBMAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4349.00	16%	3653.16
CF-31WKLAXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4179.00	16%	3510.36
CF-31XFLEB1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-31	CPU	4999.00	16%	4199.16
CF-31WBLAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4409.00	16%	3703.56
CF-31WFLEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4679.00	16%	3930.36
CF-31WBLCA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4609.00	16%	3871.56
CF-31WALEHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB,	CF-31	CPU	5069.00	16%	4257.96



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred					
CF-31YFABXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3419.00	16%	2871.96
CF-31YFAEALM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3889.00	16%	3266.76
CF-31WBLEALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4859.00	16%	4081.56
CF-31XALEXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5039.00	16%	4232.76
CF-31WBL78LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	4799.00	16%	4031.16
CF-31XML70LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	4309.00	16%	3619.56
CF-31WBLGA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5059.00	16%	4249.56
CF-31YMABXLM	No Wireless, Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, NO WLAN, No TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3419.00	16%	2871.96
CF-31XFLAHRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	CF-31	CPU	4529.00	16%	3804.36
CF-31WALAHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4619.00	16%	3879.96
CF-31WAM741M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Web Cam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5429.00	16%	4560.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31YAAAB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3939.00	16%	3308.76
CF-31WKL BXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4394.00	16%	3690.96
CF-31WBLAHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4509.00	16%	3787.56
CF-31WALEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5069.00	16%	4257.96
CF-31WBP231M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Web Cam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	6184.00	16%	5194.56
CF-31WBLEHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4959.00	16%	4165.56
CF-31XDM BXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4869.00	16%	4089.96
CF-31WBL7G1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5579.00	16%	4686.36
CF-31WBLHA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5279.00	16%	4434.36
CF-31WBLAHL M	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4509.00	16%	3787.56
CF-31WBNEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5459.00	16%	4585.56
CF-31XBLAALM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics,	CF-31	CPU	4709.00	16%	3955.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred					
CF-31WBL471M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Web Cam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5319.00	16%	4467.96
CF-31YBAAB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3829.00	16%	3216.36
CF-31WBLCH1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4709.00	16%	3955.56
CF-31XBLEALM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5159.00	16%	4333.56
CF-31WBL7HLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi3G, GPS, Web Cam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5619.00	16%	4719.96
CF-31WBLEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4959.00	16%	4165.56
CF-31WBLFHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5179.00	16%	4350.36
CF-31XBL76LM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	5039.00	16%	4232.76
CF-31YBCEB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	4279.00	16%	3594.36
CF-31WBLGH1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5159.00	16%	4333.56
CF-31YBAAALM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Absolute BIOS, Lightweight Battery,	CF-31	CPU	3434.00	16%	2884.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Custom BIOS, No Drive, Toughbook Preferred					
CF-31WBL77LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4GLTE, GPS, Web Cam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5739.00	16%	4820.76
CF-31XBLFB1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5499.00	16%	4619.16
CF-31WBM83LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	5529.00	16%	4644.36
CF-31WBM7CLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), Webcam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4819.00	16%	4047.96
CF-31XBLFALM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5379.00	16%	4518.36
CF-31WBP50LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-31	CPU	6169.00	16%	5181.96
CF-31WBLFHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5179.00	16%	4350.36
CF-31XBLEHRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5259.00	16%	4417.56
CF-31XBLEHLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5259.00	16%	4417.56
CF-31XBLGH1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5459.00	16%	4585.56
CF-31WBL26LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive	CF-31	CPU	5019.00	16%	4215.96



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Backlit Keyboard, HDD&Battery Lock, SIM Cover, No Drive, Toughbook Preferred					
CF-31XFLAARM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Drive, Toughbook Preferred	CF-31	CPU	4439.00	16%	3728.76
CF-31YFAAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	CF-31	CPU	3199.00	16%	2687.16
CF-31XFLAALM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Drive, Toughbook Preferred	CF-31	CPU	4439.00	16%	3728.76
CF-31XBLEARM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5159.00	16%	4333.56
CF-31XBLGA1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5359.00	16%	4501.56
CF-31SPLAX1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4664.00	16%	3917.76
CF-31WFLJXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 56k Modem, No Drive, Toughbook Preferred	CF-31	CPU	3999.00	16%	3359.16
CF-31WFLJXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 56k Modem, No Drive, Toughbook Preferred	CF-31	CPU	3999.00	16%	3359.16
CF-31WFLFXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, No Drive, Toughbook Preferred	CF-31	CPU	4569.00	16%	3837.96
CF-31WBLAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4179.00	16%	3510.36
CF-31XFMAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4369.00	16%	3669.96
CF-31WB7CX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5329.00	16%	4476.36
CF-31WBLCX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4379.00	16%	3678.36
CF-31WBN881M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel	CF-31	CPU	5879.00	16%	4938.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	WiFi a/b/g/n,TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi Drive, Toughbook Preferred					
CF-31WALGB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5284.00	16%	4438.56
CF-31SPM3H1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5909.00	16%	4963.56
CF-31SPP4Y1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	6359.00	16%	5341.56
CF-31WBLHX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5049.00	16%	4241.16
CF-31WBLHB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	5394.00	16%	4530.96
CF-31XFNB1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Web Cam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	6139.00	16%	5156.76
CF-31WMLBXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	CF-31	CPU	4119.00	16%	3459.96
CF-31WKNBXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4899.00	16%	4115.16
CF-31WKNBXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4899.00	16%	4115.16
CF-31WELAXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4009.00	16%	3367.56
CF-31WELEXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4459.00	16%	3745.56
CF-31WELAXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4009.00	16%	3367.56
CF-31WELCX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Fingerprint, No Drive,	CF-31	CPU	4209.00	16%	3535.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Toughbook Preferred					
CF-31WFNAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4399.00	16%	3695.16
CF-31WF7AXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4849.00	16%	4073.16
CF-31WF5AXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	5999.00	16%	5039.16
CF-31WFLAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	3899.00	16%	3275.16
CF-31WELEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4459.00	16%	3745.56
CF-31WFMAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4069.00	16%	3417.96
CF-31WFNAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4399.00	16%	3695.16
CF-31WF7AXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4849.00	16%	4073.16
CF-31WF5AXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	5999.00	16%	5039.16
CF-31WFLFXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4349.00	16%	3653.16
CF-31WFLAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	3899.00	16%	3275.16
CF-31XELAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4309.00	16%	3619.56
CF-31WFLBXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	CF-31	CPU	4119.00	16%	3459.96
CF-31WFLCX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, No Drive, Toughbook Preferred	CF-31	CPU	4099.00	16%	3443.16
CF-31WFLFXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB,	CF-31	CPU	4569.00	16%	3837.96



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, No Drive, Toughbook Preferred					
CF-31WALAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4289.00	16%	3602.76
CF-31WFMAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4069.00	16%	3417.96
CF-31WFLXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, No Drive, Toughbook Preferred	CF-31	CPU	4349.00	16%	3653.16
CF-31WALEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4739.00	16%	3980.76
CF-31XELAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4309.00	16%	3619.56
CF-31XFNAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4699.00	16%	3947.16
CF-31WFLBXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	CF-31	CPU	4119.00	16%	3459.96
CF-31WALAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4289.00	16%	3602.76
CF-31XFLAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4199.00	16%	3527.16
CF-31WALCX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4489.00	16%	3770.76
CF-31WDLAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4179.00	16%	3510.36
CF-31XFNAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4699.00	16%	3947.16
CF-31XF7AXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	5149.00	16%	4325.16
CF-31XF5AXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	6299.00	16%	5291.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-31WBLEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4629.00	16%	3888.36
CF-31XFLAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4199.00	16%	3527.16
CF-31WBLAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4179.00	16%	3510.36
CF-31WDLAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4179.00	16%	3510.36
CF-31WDLBXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4399.00	16%	3695.16
CF-31XFMAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31	CPU	4369.00	16%	3669.96
CF-31WBLEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4629.00	16%	3888.36
CF-31WBLGX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4829.00	16%	4056.36
CF-31WBLFARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4849.00	16%	4073.16
CF-31XDLAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4479.00	16%	3762.36
CF-31WDLBXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4399.00	16%	3695.16
CF-31XBLAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4479.00	16%	3762.36
CF-31XDLAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics,	CF-31	CPU	4479.00	16%	3762.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred					
CF-31XBLAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4479.00	16%	3762.36
CF-31XDMBXL	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4869.00	16%	4089.96
CF-31XBLEXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	CF-31	CPU	4929.00	16%	4140.36
CF-31UPL1Y1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, 2nd LAN, No Drive, Toughbook Preferred	CF-31	CPU	6199.00	16%	5207.16
CF-31SPM4F1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, GPS, Emissive Backlit Keyboard, Fire Wire(IEEE1394), No Drive, Toughbook Preferred	CF-31	CPU	6099.00	16%	5123.16
CF-52VA3CY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	CF-52	CPU	3969.00	16%	3333.96
CF-52VD4131M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, AMT, 15.4" WUXGA, 256GB SSD, 8GB(4+4), No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	CF-52	CPU	4139.00	16%	3476.76
CF-52VCBCX1M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz,AMT, 15.4" WUXGA, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	CF-52	CPU	3239.00	16%	2720.76
CF-52VDB131M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz,No AMT, 15.4" WUXGA, 500GB(7200rpm), 8GB(4+4),No WLAN, TPM, No Bluetooth, ATI DiscreteGraphics, Smartcard, No Absolute BIOS, Multi-drive,Toughbook Preferred	CF-52	CPU	3239.00	16%	2720.76
CF-52VAACY2M	WinXP (Win7 COA), Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	CF-52	CPU	3069.00	16%	2577.96
CF-52VAAEY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Fingerprint, Multi-drive, Toughbook Preferred	CF-52	CPU	3249.00	16%	2729.16
CF-52VABBY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Multi-drive, Toughbook Preferred	CF-52	CPU	3149.00	16%	2645.16
CF-52VABCY2M	WinXP (Win7 COA), Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	CF-52	CPU	3239.00	16%	2720.76



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-52VCABX1M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz,AMT, 15.4" WUXGA, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Multi-drive, Toughbook Preferred	CF-52	CPU	2979.00	16%	2502.36
CF-52VAABY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Multi-drive, Toughbook Preferred	CF-52	CPU	2979.00	16%	2502.36
CF-52VAACY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	CF-52	CPU	3069.00	16%	2577.96
CF-52VA1CY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	CF-52	CPU	3769.00	16%	3165.96
CF-53SBLZ8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2434.00	16%	2044.56
CF-53SLCZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	2039.00	16%	1712.76
CF-53SSL721M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	CF-53	CPU	2349.00	16%	1973.16
CF-53SALZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Multi-drive, Toughbook Preferred	CF-53	CPU	2199.00	16%	1847.16
CF-53SCQZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2979.00	16%	2502.36
CF-53STLHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2429.00	16%	2040.36
CF-53SBLBALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2774.00	16%	2330.16
CF-53SULZRRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Gobi 3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2869.00	16%	2409.96
CF-53SULZRLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Gobi 3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2869.00	16%	2409.96
CF-53SSLP8CM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	2699.00	16%	2267.16



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CF-53SULBRRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, Gobi 3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2929.00	16%	2460.36
CF-53SULBRLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, Gobi 3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2929.00	16%	2460.36
CF-53SVVKALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Webcam, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	4159.00	16%	3493.56
CF-53SULZALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2849.00	16%	2393.16
CF-53SUREA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	4152.00	16%	3487.68
CF-53SSLBALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Multi-drive, Toughbook Preferred	CF-53	CPU	2629.00	16%	2208.36
CF-53JBLZY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	1929.00	16%	1620.36
CF-53JALZYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	1849.00	16%	1553.16
CF-53JTLZY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2379.00	16%	1998.36
CF-53JAMZYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2009.00	16%	1687.56
CF-53JALZFLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi, Multi-drive, Toughbook Preferred	CF-53	CPU	2019.00	16%	1695.96
CF-53JPLZY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2179.00	16%	1830.36
CF-53JXLZY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2629.00	16%	2208.36
CF-53JNLZYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2099.00	16%	1763.16
CF-53LALZZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, No vPro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	1849.00	16%	1553.16
CF-53JSL731M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, FireWire(IEEE1394), Multi-drive, Toughbook Preferred	CF-53	CPU	2349.00	16%	1973.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53JALAYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2029.00	16%	1704.36
CF-53JALZ2LM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Multi-drive, Toughbook Preferred	CF-53	CPU	2149.00	16%	1805.16
CF-53JBUBY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	3089.00	16%	2594.76
CF-53SS64ALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 1TB 5400rpm, 8GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Custom BIOS, Multi-drive, Toughbook Preferred	CF-53	CPU	2634.00	16%	2212.56
CF-53EJAZX1M	Win7, Intel Core i3-2310M 2.10GHz, No vPro, 14.0" HD, 320GB(5400rpm), 2GB, Atheros WiFi a/b/g/n, No TPM, No Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1729.00	16%	1452.36
CF-53JLBLY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	1989.00	16%	1670.76
CF-53JALBYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53UJCZZ1M	No Wireless, Win7, Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, No WLAN, TPM, No Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1414.00	16%	1187.76
CF-53JCLZYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2129.00	16%	1788.36
CF-53JSLZ81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Multi-drive, Toughbook Preferred	CF-53	CPU	2419.00	16%	2031.96
CF-53LALBZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, No vPro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SSLHK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2699.00	16%	2267.16
CF-53SUQAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3254.00	16%	2733.36
CF-53JVUZ21M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	4049.00	16%	3401.16
CF-53JTLDY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, Webcam, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2619.00	16%	2199.96



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CF-53JALDYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2089.00	16%	1754.76
CF-53JTVBK1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	3999.00	16%	3359.16
CF-53JVUZK1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	4049.00	16%	3401.16
CF-53JACQ41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:GPS), GPS, AT&T 4G LTE, Multi-drive, Toughbook Preferred	CF-53	CPU	3309.00	16%	2779.56
CF-53JBLC81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:GPS), GPS, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2389.00	16%	2006.76
CF-53JALC41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:GPS), GPS, AT&T 4G LTE, Multi-drive, Toughbook Preferred	CF-53	CPU	2609.00	16%	2191.56
CF-53JCLAFLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2479.00	16%	2082.36
CF-53JULY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2639.00	16%	2216.76
CF-53JDLBY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2259.00	16%	1897.56
CF-53JCLBYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2189.00	16%	1838.76
CF-53JDLBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Insertable Smartcard, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2259.00	16%	1897.56
CF-53JCLA2LM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2609.00	16%	2191.56
CF-53JSLP81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	2819.00	16%	2367.96
CF-53JULZR1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Gobi, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2869.00	16%	2409.96
CF-53JULZ41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2999.00	16%	2519.16



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CF-53JCLE81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:GPS), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2769.00	16%	2325.96
CF-53JYLZ41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3249.00	16%	2729.16
CF-53SCLZ4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2599.00	16%	2183.16
CF-53SULCV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3389.00	16%	2846.76
CF-53JVMD21M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, AT&T 4G LTE, Webcam, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3349.00	16%	2813.16
CF-53JULBR1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Insertable Smartcard, Gobi, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2929.00	16%	2460.36
CF-53JULP81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Dual Pass (Upper:WWAN/ Lower:WLAN), GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3099.00	16%	2603.16
CF-53JULB41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Insertable Smartcard, AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3059.00	16%	2569.56
CF-53SCLP8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	3149.00	16%	2645.16
CF-53SYLZ4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, ToughbookPreferred	CF-53	CPU	3299.00	16%	2771.16
CF-53JULBV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Insertable Smartcard, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3059.00	16%	2569.56
CF-53JD-0021M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3139.00	16%	2636.76
CF-53SUQP8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), GPS, Emissive BacklitKeyboard, Contactless Smartcard/RFID, Multi-	CF-53	CPU	3479.00	16%	2922.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	drive, Toughbook Preferred					
CF-53JVBV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Insertable Smartcard, Verizon 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3294.00	16%	2766.96
CF-53SYLZLLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3219.00	16%	2703.96
CF-53SALZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Multi-drive, Toughbook Preferred	CF-53	CPU	2199.00	16%	1847.16
CF-53SULGV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3629.00	16%	3048.36
CF-53SULEV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3449.00	16%	2897.16
CF-53SUQEV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3949.00	16%	3317.16
CF-53SSLCLLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	2909.00	16%	2443.56
CF-53UJCZZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, No WLAN, TPM, No Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1409.00	16%	1183.56
CF-53SULGL1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3429.00	16%	2880.36
CF-53SBUBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2939.00	16%	2468.76
CF-53SSLAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2829.00	16%	2376.36
CF-53SULZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2579.00	16%	2166.36
CF-53SU8ZXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 512GB SSD,	CF-53	CPU	4849.00	16%	4073.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	8GB(4+4), Intel WiFi a/b/g/n, TPM, No Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred					
CF-53USLBZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	2359.00	16%	1981.56
CF-53SCLAF1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2479.00	16%	2082.36
CF-53STVBK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	3909.00	16%	3283.56
CF-53SULAF1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2929.00	16%	2460.36
CF-53USMBZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), No WLAN, No TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	2529.00	16%	2124.36
CF-53SWLC8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	3009.00	16%	2527.56
CF-53SJCZALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1679.00	16%	1410.36
CF-53SUQDYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3319.00	16%	2787.96
CF-53SVVBK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	4179.00	16%	3510.36
CF-53SVLL2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Webcam, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	3059.00	16%	2569.56
CF-53SWMFV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Verizon 4G LTE, GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	3589.00	16%	3014.76
CF-53SYLCV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3519.00	16%	2955.96
CF-53SUREV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	4119.00	16%	3459.96



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SUQPV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	3949.00	16%	3317.16
CF-53SVLLALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	2979.00	16%	2502.36
CF-53SULBLRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3024.00	16%	2540.16
CF-53SULGR1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3449.00	16%	2897.16
CF-53USLZZRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2299.00	16%	1931.16
CF-53UALZZRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	1849.00	16%	1553.16
CF-53SSLZFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Multi-drive, Toughbook Preferred	CF-53	CPU	2469.00	16%	2073.96
CF-53SALZFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Multi-drive, Toughbook Preferred	CF-53	CPU	2019.00	16%	1695.96
CF-53SBLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	1924.00	16%	1616.16
CF-53UALZZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	1849.00	16%	1553.16
CF-53SALZFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Multi-drive, Toughbook Preferred	CF-53	CPU	2019.00	16%	1695.96
CF-53SAL2CLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	1854.00	16%	1557.36
CF-53SNLZYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, Multi-drive, Toughbook Preferred	CF-53	CPU	2099.00	16%	1763.16
CF-53SWLZYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, Multi-drive, Toughbook Preferred	CF-53	CPU	2549.00	16%	2141.16
CF-53USLZZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2299.00	16%	1931.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SSLZFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Multi-drive, Toughbook Preferred	CF-53	CPU	2469.00	16%	2073.96
CF-53SALLYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SPLZYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, HDD Heater, Multi-drive, Toughbook Preferred	CF-53	CPU	2174.00	16%	1826.16
CF-53UALBZRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SALZARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Multi-drive, Toughbook Preferred	CF-53	CPU	2119.00	16%	1779.96
CF-53SNLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, Multi-drive, Toughbook Preferred	CF-53	CPU	2099.00	16%	1763.16
CF-53SSLLYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	2359.00	16%	1981.56
CF-53SXLZYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, HDD Heater, Multi-drive, Toughbook Preferred	CF-53	CPU	2624.00	16%	2204.16
CF-53SSLZARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Multi-drive, Toughbook Preferred	CF-53	CPU	2569.00	16%	2157.96
CF-53SSLHFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2529.00	16%	2124.36
CF-53SNLHYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2151.00	16%	1806.84
CF-53SPLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, HDD Heater, Multi-drive, Toughbook Preferred	CF-53	CPU	2174.00	16%	1826.16
CF-53SWLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, Multi-drive, Toughbook Preferred	CF-53	CPU	2549.00	16%	2141.16
CF-53SALLYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53USMBZRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	2529.00	16%	2124.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53UALBZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SULZFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2749.00	16%	2309.16
CF-53SCVZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3599.00	16%	3023.16
CF-53SSLLYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	2359.00	16%	1981.56
CF-53SSLHFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2521.00	16%	2117.64
CF-53SSLBK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Multi-drive, Toughbook Preferred	CF-53	CPU	2707.00	16%	2273.88
CF-53SNLHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)/w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2151.00	16%	1806.84
CF-53SXLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm)/w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, HDD Heater, Multi-drive, Toughbook Preferred	CF-53	CPU	2624.00	16%	2204.16
CF-53SU74ALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 16GB(8+8), Intel WiFi a/b/g/n, TPM, No Bluetooth, Emissive Backlit Keyboard, 1TB 5400rpm, Multi-drive, Toughbook Preferred	CF-53	CPU	3279.00	16%	2754.36
CF-53SULZFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2749.00	16%	2309.16
CF-53SSLKFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Gobi3G, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2589.00	16%	2174.76
CF-53SSLCRRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Gobi3G, GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	2929.00	16%	2460.36
CF-53STLLYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	2439.00	16%	2048.76
CF-53SSLHARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2629.00	16%	2208.36
CF-53SULZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2929.00	16%	2460.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SULLYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	2639.00	16%	2216.76
CF-53SUUZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, No Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3879.00	16%	3258.36
CF-53SULZARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2844.00	16%	2388.96
CF-53SSLCRLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Gobi3G, GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	2929.00	16%	2460.36
CF-53SALBALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Multi-drive, Toughbook Preferred	CF-53	CPU	2179.00	16%	1830.36
CF-53SSLKFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Gobi3G, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2589.00	16%	2174.76
CF-53SLCAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1869.00	16%	1569.96
CF-53SULLYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	CF-53	CPU	2639.00	16%	2216.76
CF-53YWL2ELM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm)/w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, HDD Heater, Custom BIOS, No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-53	CPU	2549.00	16%	2141.16
CF-53ZSL75ZM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, No Absolute BIOS, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	CF-53	CPU	2344.00	16%	1968.96
CF-53SSLCRLM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	3029.00	16%	2544.36
CF-53SSLKARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2689.00	16%	2258.76
CF-53SULCRRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Gobi3G, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3209.00	16%	2695.56
CF-53SULKFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Gobi3G, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2859.00	16%	2401.56
CF-53SLCDY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1929.00	16%	1620.36



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SULCRLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Gobi3G, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3209.00	16%	2695.56
CF-53SULKFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Gobi3G, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2859.00	16%	2401.56
CF-53SULZLRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2969.00	16%	2493.96
CF-53SULCLRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3309.00	16%	2779.56
CF-53SULKARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2959.00	16%	2485.56
CF-53SULB4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3109.00	16%	2611.56
CF-53ZUM7JLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, No Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	CF-53	CPU	2849.00	16%	2393.16
CF-53SULZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2929.00	16%	2460.36
CF-53SAQAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2879.00	16%	2418.36
CF-53SA8TXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, No Bluetooth, Insertable Smartcard, 2nd LAN, Multi-drive, Toughbook Preferred	CF-53	CPU	4254.00	16%	3573.36
CF-53SJCBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1469.00	16%	1233.96
CF-53SCLDK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2714.00	16%	2279.76
CF-53SULZV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3049.00	16%	2561.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SDLEV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3189.00	16%	2678.76
CF-53SULBV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3109.00	16%	2611.56
CF-53SSLZ8BM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Multi-drive, Toughbook Preferred	CF-53	CPU	2424.00	16%	2036.16
CF-53SLQAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	2369.00	16%	1989.96
CF-53YCL2DLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-53	CPU	2189.00	16%	1838.76
CF-53SAUZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2799.00	16%	2351.16
CF-53SAQZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2349.00	16%	1973.16
CF-53SALZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	1849.00	16%	1553.16
CF-53SSUZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	3249.00	16%	2729.16
CF-53SAMZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2019.00	16%	1695.96
CF-53SSQZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2799.00	16%	2351.16
CF-53SSLZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2299.00	16%	1931.16
CF-53SAUZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2799.00	16%	2351.16
CF-53SAQZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2349.00	16%	1973.16
CF-53SALRYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 2nd LAN, Multi-drive, Toughbook Preferred	CF-53	CPU	1919.00	16%	1611.96
CF-53SBLZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	1924.00	16%	1616.16
CF-53SSMZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2469.00	16%	2073.96
CF-53SALZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	1849.00	16%	1553.16
CF-53SSUZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	3249.00	16%	2729.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SSQZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2799.00	16%	2351.16
CF-53SALAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2029.00	16%	1704.36
CF-53SSLRYM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 2nd LAN, Multi-drive, Toughbook Preferred	CF-53	CPU	2369.00	16%	1989.96
CF-53STLZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2374.00	16%	1994.16
CF-53SSLZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2299.00	16%	1931.16
CF-53SAMZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2019.00	16%	1695.96
CF-53SSLAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2479.00	16%	2082.36
CF-53SALHYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SAL72RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	CF-53	CPU	1899.00	16%	1595.16
CF-53SALRYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 2nd LAN, Multi-drive, Toughbook Preferred	CF-53	CPU	1919.00	16%	1611.96
CF-53SSMZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	CF-53	CPU	2469.00	16%	2073.96
CF-53SJQZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SALBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SSLZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Multi-drive, Toughbook Preferred	CF-53	CPU	2654.00	16%	2229.36
CF-53SSLHYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2351.00	16%	1974.84
CF-53STLZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	2374.00	16%	1994.16
CF-53SJCZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1409.00	16%	1183.56
CF-53SSL72RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	CF-53	CPU	2344.00	16%	1968.96
CF-53SSLRYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 2nd LAN, Multi-drive, Toughbook Preferred	CF-53	CPU	2369.00	16%	1989.96



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SCLZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2129.00	16%	1788.36
CF-53SSLBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	2359.00	16%	1981.56
CF-53SALHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SSLZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Multi-drive, Toughbook Preferred	CF-53	CPU	2649.00	16%	2225.16
CF-53SAL72LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	CF-53	CPU	1899.00	16%	1595.16
CF-53SULZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2579.00	16%	2166.36
CF-53SBLBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	1989.00	16%	1670.76
CF-53SALZ8RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Multi-drive, Toughbook Preferred	CF-53	CPU	1969.00	16%	1653.96
CF-53SSLHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2351.00	16%	1974.84
CF-53SIQZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SALBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	1909.00	16%	1603.56
CF-53SALDY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2089.00	16%	1754.76
CF-53SWLHYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2601.00	16%	2184.84
CF-53SJCZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1409.00	16%	1183.56
CF-53SSL72LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	CF-53	CPU	2344.00	16%	1968.96



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SUMZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2744.00	16%	2304.96
CF-53SCLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2124.00	16%	1784.16
CF-53SSLBLYM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	CF-53	CPU	2359.00	16%	1981.56
CF-53JTQZ81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	3199.00	16%	2687.16
CF-53SALC8RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	2309.00	16%	1939.56
CF-53SSLZ8RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Multi-drive, Toughbook Preferred	CF-53	CPU	2419.00	16%	2031.96
CF-53SSLDY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2539.00	16%	2132.76
CF-53SBLBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Multi-drive, Toughbook Preferred	CF-53	CPU	1989.00	16%	1670.76
CF-53SALZ8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Multi-drive, Toughbook Preferred	CF-53	CPU	1969.00	16%	1653.96
CF-53SJCHYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1461.00	16%	1227.24
CF-53SSLC8RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	2759.00	16%	2317.56
CF-53SULAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2754.00	16%	2313.36
CF-53SWLHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2601.00	16%	2184.84
CF-53SUMZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2749.00	16%	2309.16
CF-53SSLH2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2701.00	16%	2268.84



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SALC8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	2309.00	16%	1939.56
CF-53SCLBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2189.00	16%	1838.76
CF-53STLDY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Fingerprint, Multi-drive, Toughbook Preferred	CF-53	CPU	2614.00	16%	2195.76
CF-53SSLZ8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Multi-drive, Toughbook Preferred	CF-53	CPU	2419.00	16%	2031.96
CF-53SJCZ21M	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1759.00	16%	1477.56
CF-53SULA21M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2479.00	16%	2082.36
CF-53SJCHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	1461.00	16%	1227.24
CF-53SSLC8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	2759.00	16%	2317.56
CF-53SULAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2659.00	16%	2233.56
CF-53SDLBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2259.00	16%	1897.56
CF-53SCLA21M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3109.00	16%	2611.56
CF-53SUMBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2809.00	16%	2359.56
CF-53SCLBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2184.00	16%	1834.56
CF-53SVUZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3954.00	16%	3321.36
CF-53SSLKK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2759.00	16%	2317.56



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SSLCV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	3109.00	16%	2611.56
CF-53SCLAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3109.00	16%	2611.56
CF-53SDLBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2259.00	16%	1897.56
CF-53SSLC4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, GPS, Multi-drive, Toughbook Preferred	CF-53	CPU	3109.00	16%	2611.56
CF-53SUMBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2809.00	16%	2359.56
CF-53SLK2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, AT&T 4G LTE, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	2761.00	16%	2319.24
CF-53SLQAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	2714.00	16%	2279.76
CF-53SCL81M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	2769.00	16%	2325.96
CF-53YUMBYRM	Win8, Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-53	CPU	2809.00	16%	2359.56
CF-53SULK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	3040.00	16%	2553.6
CF-53YUMBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, Multi-drive, Toughbook Preferred	CF-53	CPU	2809.00	16%	2359.56
CF-53SULK2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, AT&T 4G LTE, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	CF-53	CPU	3036.00	16%	2550.24
CF-53SULZ4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3384.00	16%	2842.56
CF-53SLCDK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	CF-53	CPU	2274.00	16%	1910.16



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-53SULG41M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	CF-53	CPU	3629.00	16%	3048.36
CF-C2CCABXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Serial port, No Drive, Toughbook Preferred	CF-C2	CPU	2499.00	9%	2274.09
CF-C2CCACXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, VGA port, No Drive, Toughbook Preferred	CF-C2	CPU	2499.00	9%	2274.09
CF-C2CCAZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2669.00	9%	2428.79
CF-C2CCBZXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2569.00	9%	2337.79
CF-C2CKAZXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Camera 5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2599.00	9%	2365.09
CF-C2CCEZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3069.00	9%	2792.79
CF-C2CCEZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, NoDrive, Toughbook Preferred	CF-C2	CPU	3069.00	9%	2792.79
CF-C2CQAACFM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-C2	CPU	2789.00	9%	2537.99
CF-C2CKHMFcm	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3739.00	9%	3402.49
CF-C2CQAAXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2DBar Laser (EA21), No Drive, Toughbook Preferred	CF-C2	CPU	2519.00	9%	2292.29
CF-C2CQAAXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-C2	CPU	2519.00	9%	2292.29
CF-C2CQANFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	CF-C2	CPU	2789.00	9%	2537.99
CF-C2CQANFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	CF-C2	CPU	2789.00	9%	2537.99
CF-C2CQANXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2DBar LED	CF-C2	CPU	2519.00	9%	2292.29



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	(EA11), No Drive, Toughbook Preferred					
CF-C2CCEHFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 56k(RJ11) Modem, No Drive, Toughbook Preferred	CF-C2	CPU	3169.00	9%	2883.79
CF-C2CMAZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Half size SmartCard, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2779.00	9%	2528.89
CF-C2CMAZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Half size SmartCard, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2779.00	9%	2528.89
CF-C2CQANXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar LED (EA11), No Drive, ToughbookPreferred	CF-C2	CPU	2519.00	9%	2292.29
CF-C2CQAZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2269.00	9%	2064.79
CF-C2CQEZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2669.00	9%	2428.79
CF-C2CCACXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, VGA port, No Drive, ToughbookPreferred	CF-C2	CPU	2499.00	9%	2274.09
CF-C2CCANXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Toughbook Preferred,LED Aiming Bar Code Reader kit for C2,Toughbook Preferred Service Level Program (Years 1,2,3)	CF-C2	CPU	2919.00	9%	2656.29
CF-C2CCANXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	CF-C2	CPU	2919.00	9%	2656.29
CF-C2CCAZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam,No Drive, Toughbook Preferred	CF-C2	CPU	2669.00	9%	2428.79
CF-C2CCEHFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 56k (RJ11) Modem, No Drive, Toughbook Preferred	CF-C2	CPU	3169.00	9%	2883.79
CF-C2CCAAXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive,Toughbook Preferred	CF-C2	CPU	2919.00	9%	2656.29
CF-C2CCABXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Serial port, No Drive, Toughbook Preferred	CF-C2	CPU	2499.00	9%	2274.09
CF-C2CQEZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTEMulti Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2669.00	9%	2428.79



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-C2CRAZXC	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Half size SmartCard, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2109.00	9%	1919.19
CF-C2CQAAFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-C2	CPU	2789.00	9%	2537.99
CF-C2CQGZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2969.00	9%	2701.79
CF-C2CQGZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2969.00	9%	2701.79
CF-C2CRAZXB	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Half size SmartCard, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2109.00	9%	1919.19
CF-C2ACAZGRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	2769.00	9%	2519.79
CF-C2ACEZGRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	3269.00	9%	2974.79
CF-C2ACAZX1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2599.00	9%	2365.09
CF-C2ACEZARM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3359.00	9%	3056.69
CF-C2ACEZV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3359.00	9%	3056.69
CF-C2AQAZX1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2049.00	9%	1864.59
CF-C2ACEZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	3269.00	9%	2974.79
CF-C2ACAZV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	2859.00	9%	2601.69
CF-C2AQEZMLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2549.00	9%	2319.59
CF-C2AQGZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2999.00	9%	2729.09



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-C2CKAZXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Camera 5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2599.00	9%	2365.09
CF-C2ACACXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, VGA, No Drive, Toughbook Preferred	CF-C2	CPU	2699.00	9%	2456.09
CF-C2CCBZXC	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2569.00	9%	2337.79
CF-C2ACAZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	2769.00	9%	2519.79
CF-C2AKEZV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3559.00	9%	3238.69
CF-C2AQAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2049.00	9%	1864.59
CF-C2AQEZV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2809.00	9%	2556.19
CF-C2AQGV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	3259.00	9%	2965.69
CF-C2ACEZALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3359.00	9%	3056.69
CF-C2AQGVZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	3169.00	9%	2883.79
CF-C2AKAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, No Drive, Toughbook Preferred	CF-C2	CPU	2799.00	9%	2547.09
CF-C2ACAAXRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-C2	CPU	3119.00	9%	2838.29
CF-C2AQEZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2719.00	9%	2474.29
CF-C2ACEZVLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3759.00	9%	3420.69
CF-C2ACBZZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	2849.00	9%	2592.59



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-C2CCAAXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-C2	CPU	2919.00	9%	2656.29
CF-C2ACABXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Serial Port, No Drive, Toughbook Preferred	CF-C2	CPU	2699.00	9%	2456.09
CF-C2CQAZFBM	Win8.1, Intel Core i5-4300U 1.90GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2269.00	9%	2064.79
CF-C2ACAZALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	2859.00	9%	2601.69
CF-C2AQAZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2219.00	9%	2019.29
CF-C2ACAZVLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3259.00	9%	2965.69
CF-C2AMAZGRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	2899.00	9%	2638.09
CF-C2AKHZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	4169.00	9%	3793.79
CF-C2AQEZALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2809.00	9%	2556.19
CF-C2AQGZALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	3259.00	9%	2965.69
CF-C2AKFZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi, No Webcam, 3MP Cam, No Drive, Toughbook Preferred	CF-C2	CPU	3719.00	9%	3384.29
CF-C2ACAHXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 56K (RJ11) Modem, No Drive, Toughbook Preferred	CF-C2	CPU	2699.00	9%	2456.09
CF-C2ACEHGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, 56K (RJ11) Modem, No Drive, Toughbook Preferred	CF-C2	CPU	3369.00	9%	3065.79
CF-C2ACAAXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-C2	CPU	3119.00	9%	2838.29
CF-C2ACBZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	2849.00	9%	2592.59



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-C2AMAZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	2899.00	9%	2638.09
CF-C2CKEZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3269.00	9%	2974.79
CF-C2ARAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, No Drive, Standard battery, Toughbook Preferred	CF-C2	CPU	2174.00	9%	1978.34
CF-C2CKFZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3439.00	9%	3129.49
CF-C2CKHZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3739.00	9%	3402.49
CF-C2ACAHZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 56K (RJ11) Modem, Not WWAN Ready, No Drive, Toughbook Preferred	CF-C2	CPU	2699.00	9%	2456.09
CF-C2CKEZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3269.00	9%	2974.79
CF-C2CKFZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3439.00	9%	3129.49
CF-C2CKHZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3739.00	9%	3402.49
CF-C2ASAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard full-size, No Drive, Standard battery, Toughbook Preferred, No Expresscard	CF-C2	CPU	2179.00	9%	1982.89
CF-C2CEEZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Smartcard full-size, No Expresscard, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3179.00	9%	2892.89
CF-C2CK-00CM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, Long Life Battery, No Drive, Toughbook Preferred	CF-C2	CPU	3829.00	9%	3484.39
CF-C2CEEZFCM	Win7 (Win8.1 COA), Intel Core i5-4300U 1.90GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Smartcard full-size, No Expresscard, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3179.00	9%	2892.89
CF-C2ACEZZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	3099.00	9%	2820.09



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-C2ACAZZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	2599.00	9%	2365.09
CF-C2ACAZZ1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	3000.00	9%	2730
CF-C2ACADGRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	3319.00	9%	3020.29
CF-C2ACEZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	3099.00	9%	2820.09
CF-C2ACADARM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, AT&T 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3419.00	9%	3111.29
CF-C2ACAZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	2599.00	9%	2365.09
CF-C2ACADZ1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	2749.00	9%	2501.59
CF-C2ACADZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	3149.00	9%	2865.59
CF-C2ACADGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	2919.00	9%	2656.29
CF-C2ACACZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, VGA, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	2699.00	9%	2456.09
CF-C2AMAZZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, No WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	2728.00	9%	2482.48
CF-C2ACADALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, AT&T 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3409.00	9%	3102.19
CF-C2AHEZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Expresscard, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	3099.00	9%	2820.09
CF-C2ACADZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	3149.00	9%	2865.59
CF-C2AMAZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, Not WWAN ready, No Drive, Toughbook Preferred	CF-C2	CPU	2729.00	9%	2483.39



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-C2ASAYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard full-size, No Drive, Lightweight battery, Toughbook Preferred	CF-C2	CPU	2179.00	9%	1982.89
CF-C2ACEMXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Long Life Battery, No Drive, Toughbook Preferred	CF-C2	CPU	3149.00	9%	2865.59
CF-C2AQEMXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Long Life Battery, No Drive, Toughbook Preferred	CF-C2	CPU	2599.00	9%	2365.09
CF-C2AQEMV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, Long Life Battery, No Drive, Toughbook Preferred	CF-C2	CPU	2859.00	9%	2601.69
CF-C2AQEMALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, Long Life Battery, No Drive, Toughbook Preferred	CF-C2	CPU	2859.00	9%	2601.69
CF-C2ACEMALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, 128GB SSD, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, Long Life Battery, No Drive, Toughbook Preferred	CF-C2	CPU	3409.00	9%	3102.19
CF-C2ACEMV1M	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, 128GB SSD, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, Long Life Battery, No Drive, Toughbook Preferred	CF-C2	CPU	3409.00	9%	3102.19
CF-C2ACAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	2599.00	9%	2365.09
CF-C2AQEYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Lightweight battery, Toughbook Preferred	CF-C2	CPU	2549.00	9%	2319.59
CF-C2AQGYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Lightweight battery, Toughbook Preferred	CF-C2	CPU	2999.00	9%	2729.09
CF-C2AQAYGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Lightweight battery, Toughbook Preferred	CF-C2	CPU	2219.00	9%	2019.29
CF-C2AQEYGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Lightweight battery, ToughbookPreferred	CF-C2	CPU	2719.00	9%	2474.29
CF-C2AQGYGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Lightweight battery, ToughbookPreferred	CF-C2	CPU	3169.00	9%	2883.79
CF-C2AQAYALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Lightweight battery, Toughbook Preferred	CF-C2	CPU	2309.00	9%	2101.19
CF-C2AQEYALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No	CF-C2	CPU	2809.00	9%	2556.19



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Drive, Lightweight battery, Toughbook Preferred					
CF-C2AQGYALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Lightweight battery, Toughbook Preferred	CF-C2	CPU	3259.00	9%	2965.69
CF-C2ARAYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, No Drive, Lightweight battery, Toughbook Preferred	CF-C2	CPU	2179.00	9%	1982.89
CF-C2AQAYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Lightweight battery, Toughbook Preferred	CF-C2	CPU	2049.00	9%	1864.59
CF-C2ACADX1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, No Drive, Toughbook Preferred	CF-C2	CPU	2749.00	9%	2501.59
CF-C2ACEZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	CF-C2	CPU	3099.00	9%	2820.09
CF-C2ACADG1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Gobi, No Drive, Toughbook Preferred	CF-C2	CPU	2919.00	9%	2656.29
CF-C2ACADA1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, AT&T 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3009.00	9%	2738.19
CF-C2ACADV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-C2	CPU	3009.00	9%	2738.19
CF-C2ACGCALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, VGA, No Drive, Toughbook Preferred	CF-C2	CPU	3909.00	9%	3557.19
CF-C2ABGCALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, NFC, VGA, No Drive, Toughbook Preferred	CF-C2	CPU	4059.00	9%	3693.69
CF-H2PBCBXR	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2		3999.00	12%	3519.12
CF-H2PPC99FP	LAR Spanish Specific, Win7 MUI, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Ericsson WWAN, GPS, 3MP Cam, ANSI Haz Loc, No Drive	CF-H2	CPU	4219.00	12%	3712.72
CF-H2PPCAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Drive, Toughbook Preferred	CF-H2	CPU	3299.00	12%	2903.12
CF-H2FRAHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4599.00	12%	4047.12
CF-H2PAEBV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD,	CF-H2	CPU	4789.00	12%	4214.32



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, 3MP Cam, 2D Bar Laser (EA21), No Drive, ToughbookPreferred					
CF-H2PAGLV1M	Win7, Intel Core i5-3437U 1.90GHz, No vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), 2nd USB, No Drive, Toughbook Preferred	CF-H2	CPU	5309.00	12%	4671.92
CF-H2PBEEK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID,2D Bar Laser (EA21), Toughbook Preferred	CF-H2	CPU	5619.00	12%	4944.72
CF-H2PBCDK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), Toughbook Preferred	CF-H2	CPU	4869.00	12%	4284.72
CF-H2PBGEA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5509.00	12%	4847.92
CF-H2PPCFK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, No Drive, Toughbook Preferred	CF-H2	CPU	4019.00	12%	3536.72
CF-H2PPCAK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, No Drive, Toughbook Preferred	CF-H2	CPU	3669.00	12%	3228.72
CF-H2PPEFK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, No Drive, Toughbook Preferred	CF-H2	CPU	4419.00	12%	3888.72
CF-H2PAEBK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4689.00	12%	4126.32
CF-H2PAECK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5039.00	12%	4434.32
CF-H2PACBK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4289.00	12%	3774.32
CF-H2PACCK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4639.00	12%	4082.32
CF-H2PADCK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G,GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4809.00	12%	4231.92
CF-H2PBEDK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam,Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4889.00	12%	4302.32
CF-H2PBDDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook	CF-H2	CPU	4369.00	12%	3844.72



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Preferred					
CF-H2PBFDK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5089.00	12%	4478.32
CF-H2PBC931M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), ANSI Haz Loc, No Drive, Toughbook Preferred	CF-H2	CPU	4689.00	12%	4126.32
CF-H2PAEBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4399.00	12%	3871.12
CF-H2PACBA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4389.00	12%	3862.32
CF-H2PAECA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5139.00	12%	4522.32
CF-H2PQFBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	CF-H2	CPU	4599.00	12%	4047.12
CF-H2PAECV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5139.00	12%	4522.32
CF-H2PAFBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4599.00	12%	4047.12
CF-H2PACCA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4739.00	12%	4170.32
CF-H2PQCCV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	CF-H2	CPU	4739.00	12%	4170.32
CF-H2PACCV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4739.00	12%	4170.32
CF-H2PAHBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, Insertable Smartcard, 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4769.00	12%	4196.72
CF-H2PADCA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4909.00	12%	4319.92
CF-H2PSCDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint,	CF-H2	CPU	4499.00	12%	3959.12



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Contactless Smartcard/RFID, 2D Bar LED (EA11), Toughbook Preferred					
CF-H2FRKSA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, AT&T 4GLTE, Fingerprint, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5889.00	12%	5182.32
CF-H2PBEDV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4989.00	12%	4390.32
CF-H2PBEDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4599.00	12%	4047.12
CF-H2PADLV1M	Win7, Intel Core i5-3437U 1.90GHz, No vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), 2nd USB, No Drive, Toughbook Preferred	CF-H2	CPU	4909.00	12%	4319.92
CF-H2FRPUV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, AT&T 4G LTE, GPS, Fingerprint, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	6409.00	12%	5639.92
CF-H2PBCEK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), Toughbook Preferred	CF-H2	CPU	5219.00	12%	4592.72
CF-H2PBEDA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4989.00	12%	4390.32
CF-H2PBCDA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4589.00	12%	4038.32
CF-H2PBEEA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5339.00	12%	4698.32
CF-H2PBCDV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4589.00	12%	4038.32
CF-H2PBEEV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5339.00	12%	4698.32
CF-H2PBFDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4799.00	12%	4223.12
CF-H2PFBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4799.00	12%	4223.12
CF-H2PBCEV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP	CF-H2	CPU	4939.00	12%	4346.32



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred					
CF-H2PBFBA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5189.00	12%	4566.32
CF-H2PBFBV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5189.00	12%	4566.32
CF-H2PPEAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Toughbook Preferred	CF-H2	CPU	3779.00	12%	3325.52
CF-H2PPCFX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, GPS, Toughbook Preferred	CF-H2	CPU	3729.00	12%	3281.52
CF-H2PPEFA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, Toughbook Preferred	CF-H2	CPU	4519.00	12%	3976.72
CF-H2PPCAV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Toughbook Preferred	CF-H2	CPU	3769.00	12%	3316.72
CF-H2PPEFV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, Toughbook Preferred	CF-H2	CPU	4519.00	12%	3976.72
CF-H2PPCAA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Toughbook Preferred	CF-H2	CPU	3769.00	12%	3316.72
CF-H2PPCAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Toughbook Preferred	CF-H2	CPU	3299.00	12%	2903.12
CF-H2PACBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Toughbook Preferred	CF-H2	CPU	3999.00	12%	3519.12
CF-H2PQCBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar LED (EA11), Toughbook Preferred	CF-H2	CPU	3999.00	12%	3519.12
CF-H2PBCDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), Toughbook Preferred	CF-H2	CPU	4199.00	12%	3695.12
CF-H2GS46X1M	100mW Wireless LAN, Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, No Drive, Toughbook Preferred	CF-H2	CPU	3929.00	12%	3457.52
CF-H2FRAHA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4989.00	12%	4390.32
CF-H2FRJA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	6039.00	12%	5314.32



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H2FRRHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Contactless Smartcard/RFID, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Insertable Smartcard, No Drive, Toughbook Preferred	CF-H2	CPU	5669.00	12%	4988.72
CF-H2FRJHK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5589.00	12%	4918.32
CF-H2FRJHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5299.00	12%	4663.12
CF-H2FRJJK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5939.00	12%	5226.32
CF-H2FRJHV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5689.00	12%	5006.32
CF-H2FRAHK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Gobi, No Drive, Toughbook Preferred	CF-H2	CPU	4889.00	12%	4302.32
CF-H2FRALX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), 2nd USB, No Drive, Toughbook Preferred	CF-H2	CPU	4599.00	12%	4047.12
CF-H2FRAJK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5239.00	12%	4610.32
CF-H2FRCJK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Gobi, GPS, No Drive, Toughbook Preferred	CF-H2	CPU	5409.00	12%	4759.92
CF-H2FRJVV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	6039.00	12%	5314.32
CF-H2FRLHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5499.00	12%	4839.12
CF-H2FR92K1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, 3MP Cam, 2D Bar Laser (EA21), ANSI Haz Loc, No Drive, Toughbook Preferred	CF-H2	CPU	6089.00	12%	5358.32
CF-H2FRAJA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5339.00	12%	4698.32
CF-H2FRAJV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5339.00	12%	4698.32
CF-H2FRQHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Insertable Smartcard, No Drive, Toughbook Preferred	CF-H2	CPU	5499.00	12%	4839.12



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H2FRCJA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	CF-H2	CPU	5509.00	12%	4847.92
CF-H2FRNMV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Verizon 4G LTE, GPS, 2nd USB, No Drive, Toughbook Preferred	CF-H2	CPU	6209.00	12%	5463.92
CF-H2FRCMV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Verizon 4G LTE, GPS, 2nd USB, No Drive, Toughbook Preferred	CF-H2	CPU	5509.00	12%	4847.92
CF-H2FRKKX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Fingerprint, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	5499.00	12%	4839.12
CF-H2FR90X1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Insertable Smartcard, ANSI Haz Loc, No Drive, Toughbook Preferred	CF-H2	CPU	5819.00	12%	5120.72
CF-H2FR95K1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Insertable Smartcard, Gobi, GPS, ANSI Haz Loc, Toughbook Preferred	CF-H2	CPU	6289.00	12%	5534.32
CF-H2FRBKX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, Elite,500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Fingerprint, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	CF-H2	CPU	4799.00	12%	4223.12
CF-H2FR96K1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, 3MP Cam, 2D Bar Laser (EA21), No Drive, Insertable Smartcard, Gobi, GPS, ANSI Haz Loc, Toughbook Preferred	CF-H2	CPU	6489.00	12%	5710.32
CF-H2FS94X1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, ANSI HazLoc, No Drive, Toughbook Preferred	CF-H2	CPU	4999.00	12%	4399.12
CF-H2FSABK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, No Drive, ToughbookPreferred	CF-H2	CPU	4419.00	12%	3888.72
CF-H2FSAAX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, No Drive, Toughbook Preferred	CF-H2	CPU	3779.00	12%	3325.52
CF-H2HSLAZ1M	No Wireless, Win7, Intel Core i5-3427U 1.80GHz,10.1" XGA Dual Touch, 128GB SSD, 4GB, No WLAN, No Bluetooth, Insertable Smartcard, No Drive, Toughbook Preferred	CF-H2	CPU	4679.00	12%	4117.52
CF-H2FSKAZ1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, No Drive, Toughbook Preferred	CF-H2	CPU	4679.00	12%	4117.52
CF-H2FSAAK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, No Drive, Toughbook Preferred	CF-H2	CPU	4069.00	12%	3580.72
CF-H2FSAAV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, No Drive, Toughbook Preferred	CF-H2	CPU	4169.00	12%	3668.72
CF-H2FSABX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, GPS, No Drive, Toughbook Preferred	CF-H2	CPU	4129.00	12%	3633.52
CF-H2FSJAX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, No Drive, Toughbook Preferred	CF-H2	CPU	4479.00	12%	3941.52
CF-H2FSJBA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	CF-H2	CPU	5219.00	12%	4592.72



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-H2FSJBK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, No Drive, Toughbook Preferred	CF-H2	CPU	5119.00	12%	4504.72
CF-H2FSJBV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	CF-H2	CPU	5219.00	12%	4592.72
CF-H2FSAAA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, No Drive, Toughbook Preferred	CF-H2	CPU	4169.00	12%	3668.72
CF-SX2JDAZ1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 12.1" HD+, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	CF-SX	CPU	2529.00	12%	2225.52
FZ-A1BFAAZ1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, TAA Compliant, Toughbook Preferred	FZ-A1	CPU	1529.00	12%	1345.52
FZ-A1BFAAA1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, TAA Compliant, Toughbook Preferred	FZ-A1	CPU	1929.00	12%	1697.52
FZ-A1BFAAV1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, TAA Compliant, Toughbook Preferred	FZ-A1	CPU	1929.00	12%	1697.52
FZ-A1BDAAZ1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, Toughbook Preferred	FZ-A1	CPU	1379.00	12%	1213.52
FZ-A1BDAAA1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, Toughbook Preferred	FZ-A1	CPU	1779.00	12%	1565.52
FZ-A1BDAAV1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, Toughbook Preferred	FZ-A1	CPU	1779.00	12%	1565.52
FZ-G1AAB3GLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook	FZ-G1	CPU	3069.00	12%	2700.72
FZ-G1AAKEXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, 2nd USB, No Drive, Toughbook Preferred	FZ-G1	CPU	3379.00	12%	2973.52
FZ-G1AADEFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2nd USB, No Drive, Toughbook Preferred	FZ-G1	CPU	3449.00	12%	3035.12
FZ-G1AAHLFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	FZ-G1	CPU	3539.00	12%	3114.32
7160-0487-04-BODY	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer body for FZ-G1Mk1	FZ-G1		339.00	12%	298.32
FZ-G1ACKGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Verizon 4G LTE, LAN, Toughbook Preferred	FZ-G1	CPU	3999.00	12%	3519.12



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
FZ-G1AABAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	2819.00	12%	2480.72
FZ-G1AAB2XLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WLAN/Lower:GPS), GPS, Webcam, 3MP Cam, No Drive, Toughbook Preferred	FZ-G1	CPU	2899.00	12%	2551.12
FZ-G1AAKGFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), LAN, Toughbook Preferred	FZ-G1	CPU	3644.00	12%	3206.72
FZ-G1AABRFRM	Win8 , Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), 2D Bar LED (EA11), Toughbook Preferred	FZ-G1	CPU	3339.00	12%	2938.32
FZ-G1ACKCXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , Webcam, 3MP Cam, MicroSD, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	FZ-G1	CPU	3649.00	12%	3211.12
FZ-G1ASVNFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Long Life Battery, Rotating Hand Strap, Tall Corner Guards, 4G LTE Multi Carrier (MC7355), Serial dongle, Toughbook Preferred	FZ-G1	CPU	3609.00	12%	3175.92
FZ-G1AZHJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, GPS, 4G LTE Multi Carrier (MC7355), ANSI Haz Loc, Toughbook Preferred	FZ-G1	CPU	3794.00	12%	3338.72
FZ-G1ACKEXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , Webcam, 3MP Cam, 2nd USB, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	FZ-G1	CPU	3649.00	12%	3211.12
FZ-G1AABLX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Laser Aim, Toughbook Preferred	FZ-G1	CPU	3069.00	12%	2700.72
FZ-G1AAHEXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, 2nd USB, No Drive, Toughbook Preferred	FZ-G1	CPU	2879.00	12%	2533.52
FZ-G1AA-071M	Demo Not for Resale, Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Toughbook Preferred	FZ-G1	CPU	2899.00	12%	2551.12



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FZ-G1ASXAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Long Life Battery, Rotating Hand Strap, Tall Corner Guards	FZ-G1	CPU	3439.00	12%	3026.32
FZ-G1ASVLXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Rotating Hand Strap, Tall Corner Guards	FZ-G1	CPU	3459.00	12%	3043.92
FZ-G1AA-01LM	Demo Not for Resale, Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3069.00	12%	2700.72
FZ-G1ACHAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	3299.00	12%	2903.12
FZ-G1ACBAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	3099.00	12%	2727.12
FZ-G1AAKAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, No Drive, Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1AAKJCRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, GPS, Webcam, 3MP Cam, No Drive, Toughbook Preferred	FZ-G1	CPU	3949.00	12%	3475.12
FZ-G1AAKJCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, GPS, Webcam, 3MP Cam, No Drive, Toughbook Preferred	FZ-G1	CPU	3949.00	12%	3475.12
FZ-G1AZHGFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, LAN, ANSI Haz Loc, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	FZ-G1	CPU	3574.00	12%	3145.12
FZ-G1AABRX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	FZ-G1	CPU	2919.00	12%	2568.72
FZ-G1AAKAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, No Drive, Toughbook Preferred	FZ-G1	CPU	3519.00	12%	3096.72



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
FZ-G1AADAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, No Drive, Toughbook Preferred	FZ-G1	CPU	3319.00	12%	2920.72
FZ-G1AAKJFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, No Drive, Toughbook Preferred	FZ-G1	CPU	3869.00	12%	3404.72
FZ-G1AAKEALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), 2nd USB, No Drive, Toughbook Preferred	FZ-G1	CPU	3409.00	12%	2999.92
FZ-G1AADAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, No Drive, Toughbook Preferred	FZ-G1	CPU	3319.00	12%	2920.72
FZ-G1AABRFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	FZ-G1	CPU	3339.00	12%	2938.32
FZ-G1AABLFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	FZ-G1	CPU	3339.00	12%	2938.32
FZ-G1AXBFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar Laser (EA21), ANSI Haz Loc, No Drive, Toughbook Preferred	FZ-G1	CPU	3489.00	12%	3070.32
FZ-G1AKJGX1M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz, No vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, No Drive, Toughbook Preferred	FZ-G1	CPU	3499.00	12%	3079.12
FZ-G1ACHGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Verizon 4G LTE, No Drive, Toughbook Preferred	FZ-G1	CPU	3499.00	12%	3079.12
FZ-G1ACKAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	FZ-G1	CPU	3799.00	12%	3343.12
FZ-G1ASVLCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar Laser (EA21), Rotating Hand Strap, Tall Corner Guards, Long Life Battery, No Drive,	FZ-G1	CPU	3659.00	12%	3219.92



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Toughbook Preferred					
FZ-G1ASPRFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar LED (EA11), Long Life Battery, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	FZ-G1	CPU	3529.00	12%	3105.52
FZ-G1AAKAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1AABAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	2549.00	12%	2243.12
FZ-G1AADAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	3049.00	12%	2683.12
FZ-G1AAHAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	2749.00	12%	2419.12
FZ-G1AAHAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	2749.00	12%	2419.12
FZ-G1AABGXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), LAN, Toughbook Preferred	FZ-G1	CPU	2679.00	12%	2357.52
FZ-G1AABJXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Toughbook Preferred	FZ-G1	CPU	2899.00	12%	2551.12
FZ-G1ABJAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1AGKAX1M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz,vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth,Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1AAHJXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Toughbook Preferred	FZ-G1	CPU	3099.00	12%	2727.12
FZ-G1AABEXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2nd USB, Toughbook Preferred	FZ-G1	CPU	2679.00	12%	2357.52
FZ-G1AABCXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), MicroSD, Toughbook Preferred	FZ-G1	CPU	2679.00	12%	2357.52
FZ-G1AAHAXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP	FZ-G1	CPU	2749.00	12%	2419.12



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred					
FZ-G1AGK351M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz,vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth,Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), LAN, Toughbook Preferred	FZ-G1	CPU	3379.00	12%	2973.52
FZ-G1AAKAXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1ABJGX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), LAN, Toughbook Preferred	FZ-G1	CPU	3379.00	12%	2973.52
FZ-G1AABAXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	2549.00	12%	2243.12
FZ-G1AABACRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Toughbook Preferred	FZ-G1	CPU	2899.00	12%	2551.12
FZ-G1AAHACRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Toughbook Preferred	FZ-G1	CPU	3099.00	12%	2727.12
FZ-G1AABAB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Toughbook Preferred	FZ-G1	CPU	2899.00	12%	2551.12
FZ-G1AABGXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), LAN, Toughbook Preferred	FZ-G1	CPU	2679.00	12%	2357.52
FZ-G1AABNXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Serial dongle, Toughbook Preferred	FZ-G1	CPU	2749.00	12%	2419.12
FZ-G1AABJXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Toughbook Preferred	FZ-G1	CPU	2899.00	12%	2551.12
FZ-G1AABEXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2nd USB, Toughbook Preferred	FZ-G1	CPU	2679.00	12%	2357.52
FZ-G1ABAAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred for FZ-G1 Mk1	FZ-G1	CPU	2549.00	12%	2243.12
FZ-G1AABCXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), MicroSD, Toughbook Preferred	FZ-G1	CPU	2679.00	12%	2357.52
FZ-G1AAHLXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3269.00	12%	2876.72
FZ-G1AAHLX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer,	FZ-G1	CPU	3269.00	12%	2876.72



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred					
FZ-G1AAHJB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Toughbook Preferred	FZ-G1	CPU	3449.00	12%	3035.12
FZ-G1AAKGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, LAN, Toughbook Preferred	FZ-G1	CPU	3729.00	12%	3281.52
FZ-G1AAKJB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Toughbook Preferred	FZ-G1	CPU	3949.00	12%	3475.12
FZ-G1AABLXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3069.00	12%	2700.72
FZ-G1AABJB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1AAHGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, LAN, Toughbook Preferred	FZ-G1	CPU	3229.00	12%	2841.52
FZ-G1AABACLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Toughbook Preferred	FZ-G1	CPU	2899.00	12%	2551.12
FZ-G1AAHACLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Toughbook Preferred	FZ-G1	CPU	3099.00	12%	2727.12
FZ-G1AABEB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, 2nd USB, Toughbook Preferred	FZ-G1	CPU	3029.00	12%	2665.52
FZ-G1AABNXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Serial dongle, Toughbook Preferred	FZ-G1	CPU	2749.00	12%	2419.12
FZ-G1AABCB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, MicroSD, Toughbook Preferred	FZ-G1	CPU	3029.00	12%	2665.52
FZ-G1AAHGCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, LAN, Toughbook Preferred	FZ-G1	CPU	3229.00	12%	2841.52
FZ-G1AABRXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar LED (EA11), Toughbook Preferred for FZ-G	FZ-G1	CPU	3069.00	12%	2700.72
FZ-G1AABJCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, AT&T 4G LTE, Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
FZ-G1AABAARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Toughbook Preferred	FZ-G1	CPU	2729.00	12%	2401.52
FZ-G1AAHAARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Toughbook Preferred	FZ-G1	CPU	2929.00	12%	2577.52
FZ-G1AABGCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, LAN, Toughbook Preferred	FZ-G1	CPU	3029.00	12%	2665.52
FZ-G1AABRXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar LED (EA11), Toughbook Preferred	FZ-G1	CPU	3069.00	12%	2700.72
FZ-G1AABLXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3069.00	12%	2700.72
FZ-G1AADNB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Serial dongle, Toughbook Preferred	FZ-G1	CPU	3599.00	12%	3167.12
FZ-G1AAHLXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3269.00	12%	2876.72
FZ-G1AABLCRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3419.00	12%	3008.72
FZ-G1AAHRB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, 2D Bar LED (EA11), ToughbookPreferred	FZ-G1	CPU	3619.00	12%	3184.72
FZ-G1AABGARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), LAN, ToughbookPreferred	FZ-G1	CPU	2859.00	12%	2515.92
FZ-G1AABJARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), GPS, ToughbookPreferred	FZ-G1	CPU	3079.00	12%	2709.52
FZ-G1AABLB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3419.00	12%	3008.72
FZ-G1AAHAALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Toughbook Preferred	FZ-G1	CPU	2929.00	12%	2577.52
FZ-G1AABNCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP	FZ-G1	CPU	3099.00	12%	2727.12



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Serial dongle, Toughbook Preferred					
FZ-G1AABAALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Toughbook Preferred	FZ-G1	CPU	2729.00	12%	2401.52
FZ-G1AABRCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar LED (EA11), Toughbook Preferred	FZ-G1	CPU	3419.00	12%	3008.72
FZ-G1AABLCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3419.00	12%	3008.72
FZ-G1AABLARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1AA-002M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, 2D Bar Laser (EA21), CF-S09SLC3 - 3Yr Toughbook Premier	FZ-G1	CPU	3519.00	12%	3096.72
FZ-G1AABLALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1ACBAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	2829.00	12%	2489.52
FZ-G1ACHGXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	FZ-G1	CPU	3149.00	12%	2771.12
FZ-G1AJKGX1M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	FZ-G1	CPU	3649.00	12%	3211.12
FZ-G1ACBAXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	2829.00	12%	2489.52
FZ-G1ACHGXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand	FZ-G1	CPU	3149.00	12%	2771.12



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	Strap, Tall Corner Guards, LAN, Toughbook Preferred					
FZ-G1ADAGX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	FZ-G1	CPU	2949.00	12%	2595.12
FZ-G1ACKGXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	FZ-G1	CPU	3649.00	12%	3211.12
FZ-G1ACBJC1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Verizon 4G LTE, GPS, Toughbook Preferred	FZ-G1	CPU	3529.00	12%	3105.52
FZ-G1ACBLX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3349.00	12%	2947.12
FZ-G1AZHJALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, GPS, AT&T 4G LTE, ANSI Haz Loc, Toughbook Preferred	FZ-G1	CPU	3874.00	12%	3409.12
FZ-G1AZHJB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, GPS, Verizon 4G LTE, ANSI Haz Loc, Toughbook Preferred	FZ-G1	CPU	3874.00	12%	3409.12
FZ-G1ACHLALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3729.00	12%	3281.52
FZ-G1ACKGALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Gobi (Sprint & Verizon only), LAN, Toughbook Preferred	FZ-G1	CPU	3829.00	12%	3369.52
FZ-G1AA-08LM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar LED (EA11), Toughbook Preferred, CF-S09SLC3 - 3Yr ToughbookPremier, FZ-SVCTPNF3Y - Protection Plus - Toughpad PC (Year 1,2, & 3)	FZ-G1	CPU	3769.00	12%	3316.72
FZ-G1AABGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, LAN, Toughbook Preferred	FZ-G1	CPU	3029.00	12%	2665.52
FZ-G1AXBNXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass	FZ-G1	CPU	2749.00	12%	2419.12



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	(Upper:WWAN/Lower:GPS), Serial Port, ANSI Haz Loc, Toughbook Preferred					
FZ-G1AXBXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Webcam, 3MP Cam, ANSI Haz Loc, Toughbook Preferred	FZ-G1	CPU	3049.00	12%	2683.12
FZ-G1AAKNB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Serial dongle, Toughbook Preferred	FZ-G1	CPU	3799.00	12%	3343.12
FZ-G1AABAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	2819.00	12%	2480.72
FZ-G1AAHAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	3019.00	12%	2656.72
FZ-G1AABJFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	3169.00	12%	2788.72
FZ-G1AABCFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, MicroSD, Toughbook Preferred	FZ-G1	CPU	2949.00	12%	2595.12
FZ-G1AABEFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2nd USB, Toughbook Preferred	FZ-G1	CPU	2949.00	12%	2595.12
FZ-G1AAHJFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	3369.00	12%	2964.72
FZ-G1AABNFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Serial Port, Toughbook Preferred	FZ-G1	CPU	3019.00	12%	2656.72
FZ-G1AA-003M	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), CF-S09SLC3 -3Yr Toughbook Premier	FZ-G1	CPU	3169.00	12%	2788.72
FZ-G1AABJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	3169.00	12%	2788.72



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FZ-G1AABNFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, LAN, Toughbook Preferred	FZ-G1	CPU	2949.00	12%	2595.12
FZ-G1AAHAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	3019.00	12%	2656.72
FZ-G1AAKAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	3519.00	12%	3096.72
FZ-G1AABCFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, MicroSD, Toughbook Preferred	FZ-G1	CPU	2949.00	12%	2595.12
FZ-G1AABEFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2nd USB, Toughbook Preferred	FZ-G1	CPU	2949.00	12%	2595.12
FZ-G1AABLFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar Laser (EA21), Toughbook Preferred	FZ-G1	CPU	3339.00	12%	2938.32
FZ-G1AAHJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	3369.00	12%	2964.72
FZ-G1AAKJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	FZ-G1	CPU	3869.00	12%	3404.72
FZ-G1ACKJXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, GPS, Toughbook Preferred	FZ-G1	CPU	3874.00	12%	3409.12
FZ-G1ACBAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	3099.00	12%	2727.12
FZ-G1ACHAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	3299.00	12%	2903.12



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FZ-G1ACKAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	3794.00	12%	3338.72
FZ-G1ACHJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	3644.00	12%	3206.72
FZ-G1AABAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	2549.00	12%	2243.12
FZ-G1ABA211M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	2549.00	12%	2243.12
FZ-G1AHJAX1M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz, No vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	FZ-G1	CPU	3249.00	12%	2859.12
FZ-G1AAHRX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar LED (EA11), Toughbook Preferred	FZ-G1	CPU	3269.00	12%	2876.72
FZ-G1ACB371M	ustomer Specific E-Tools, Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard,	FZ-G1	CPU	3139.00	12%	2762.32
FZ-G1AABE9MP	LAR Spanish Specific, Win7 MUI (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2nd USB, US AC Cord	FZ-G1	CPU	2709.00	12%	2383.92
FZ-G1AABCMV	LAR Brazil Specific, Win7 MUI (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Micro SD, Brazilian AC Cord	FZ-G1	CPU	2709.00	12%	2383.92
FZ-G1AABLKM7	LAR Chile Specific, Win7 MUI (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Ericsson WWAN, European AC Cord	FZ-G1	CPU	3339.00	12%	2938.32
FZ-G1ACBAB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	3179.00	12%	2797.52
FZ-G1ACJXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Long Life Battery, Rotating Hand Strap, Tall Corner Guards, GPS, Toughbook Preferred	FZ-G1	CPU	3639.00	12%	3202.32



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
FZ-G1ASVAXLM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Long Life Battery, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	FZ-G1	CPU	2789.00	12%	2454.32
FZ-G1ASXJXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Long Life Battery, Toughbook Preferred	FZ-G1	CPU	3639.00	12%	3202.32
JT-B1APAAA1M	Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, AT&T 4G LTE, Toughbook Preferred	JT-B1	CPU	1679.00	12%	1477.52
JT-B1APAAZMV	LAR Specific (Brazil), Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, No Drive	JT-B1	CPU	1289.00	12%	1134.32
JT-B1APAAEMV	LAR Specific (Brazil), Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, Ericsson WWAN, No Drive	JT-B1	CPU	1559.00	12%	1371.92
JT-B1APAAZ1M	Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, Toughbook Preferred	JT-B1	CPU	1279.00	12%	1125.52
JT-B1APAAV1M	Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, Verizon 4G LTE, Toughbook Preferred	JT-B1	CPU	1679.00	12%	1477.52
ST-DEPING1FULL	Panasonic Vehicle Installation Solution - G1 Full Mount Solution – Package includes vehicle specific base, lower pole, heavy duty support brace, center upper, locking swing arm, Gamber Johnson dual pass G1 dock, Mobile Mounts Cradle to hold G1 dock and included rugged iKey backlit keyboard, Mobile Mounts Vehicle Power Distribution Unit, Lind 80W Rugged Power Supply attached to an installation plate with weather pack connector, LTE/3G bolt thru antenna that also supports GPS or WiFi, Installation kit with weather pack connector. All installation costs {travel, lodging, food, etc.} and all ground shipping costs are included in the package pricing. (Minimum 25 vehicles)	SERVICE	SERVICE	3000.00	0%	3000.00
ST-DEPING1UPPER	Panasonic Vehicle Installation Solution - G1 Upper Mount (only) Installation – Package includes dual pass G1 dock, Mobile Mounts Cradle to hold G1 dock and included rugged iKey backlit keyboard, center upper pole and locking swing arm, 80W Lind Power Supply, LTE/3G bolt thru antenna that also supports GPS or WiFi, basic installation kit. All installation costs {travel, lodging, food, etc.} and all ground shipping costs are included in the package pricing. (Minimum 25 vehicles)	SERVICE	SERVICE	2400.00	0%	2400.00
ST-DEPINLIFECY	Panasonic Vehicle Installation Solution - Lifecycle Services - Ongoing Project Management setting up solution check points including 6 month review, 2 Audits and Reviews and a 3 year "package" warranty. Timeframe - 3, 4 or 5 years. (Minimum of 100 vehicles)	SERVICE	SERVICE	225.00	0%	225.00
FZ-SVCTABDRV5Y	SSD / HDD -G1 Series - No return of defective drive (Years 1,2,3,4 & 5)	SERVICE	SERVICE	175.00	0%	175.00
FZ-SVCTABDRV4Y	SSD / HDD -G1 Series - No return of defective drive (Years 1,2,3 & 4)	SERVICE	SERVICE	140.00	0%	140.00
FZ-SVCTABDRV3Y	SSD / HDD -G1 Series - No return of defective drive (Years 1,2 & 3)	SERVICE	SERVICE	80.00	0%	80.00
CF-SVCPNA2	Assistance and Support Network Move Contract #7067	SERVICE	SERVICE	86000.00	0%	86000.00
ST-DEPVIGOVPREM	Federal Government Vehicle Installation - PREMIUM - includes mounting hardware, cradle, or docking station with installation in non-standard Heavy Duty vehicle. This SKU requires a Statement of Work and approval from Panasonic.	SERVICE	SERVICE	3500.04	0%	3500.04



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
ST-DEPVIGOVPREF	Federal Government Vehicle Installation -PREFERRED - includes mounting hardware, cradle, or docking station with installation in a standard light duty vehicle. This SKU requires a Statement of Work and approval from Panasonic.	SERVICE	SERVICE	2500.07	0%	2500.07
ST-DEPVIGOVBASIC	Federal Government Vehicle Installation -BASIC - includes miscellaneous mounting hardware with installation in a standard light duty vehicle. This SKU requires a Statement of Work and approval from Panasonic.	SERVICE	SERVICE	1500.59	0%	1500.59
CF-SVCLTEXTAPOS3Y	HQ Approval Required - Extended Warranty - Laptop APOS (Years 4, 5 & 6)	SERVICE	SERVICE	600.00	0%	600.00
CF-SVCLTOSUS3Y	On-Site - USA/Europe/Asia (Years 1, 2, & 3)	SERVICE	SERVICE	175.00	0%	175.00
CF-SVCLTOSUS4Y	On-Site - USA/Europe/Asia (Years 1, 2, 3, & 4)	SERVICE	SERVICE	425.00	0%	425.00
CF-SVCLTOSUS5Y	On-Site - USA/Europe/Asia (Years 1, 2, 3, 4, & 5)	SERVICE	SERVICE	625.00	0%	625.00
CF-SVCLTWWME3Y	On-Site - Other Regions (Years 1, 2, & 3)	SERVICE	SERVICE	250.00	0%	250.00
CF-SVCLTWWME4Y	On-Site - Other Regions (Years 1, 2, 3, & 4)	SERVICE	SERVICE	500.00	0%	500.00
CF-SVCLTWWME5Y	On-Site - Other Regions (Years 1, 2, 3, 4, & 5)	SERVICE	SERVICE	750.00	0%	750.00
CF-SVCOSNFUS3Y	On-Site / Prot. Plus - USA / Europe / Asia (Years 1, 2 & 3)	SERVICE	SERVICE	425.00	0%	425.00
CF-SVCOSNFUS4Y	On-Site / Prot. Plus - USA / Europe / Asia (Years 1, 2, 3 & 4)	SERVICE	SERVICE	725.00	0%	725.00
CF-SVCOSNFUS5Y	On-Site / Prot. Plus - USA / Europe / Asia (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	1075.00	0%	1075.00
CF-SVCOSNFWW3Y	On-Site / Prot. Plus - Other Regions (Years 1,2 & 3)	SERVICE	SERVICE	500.00	0%	500.00
CF-SVCOSNFWW4Y	On-Site / Prot. Plus - Other Regions (Years 1,2,3 & 4) includes 1 yr XW	SERVICE	SERVICE	800.00	0%	800.00
CF-SVCOSNFWW5Y	On-Site / Prot. Plus - Other Regions (Years 1,2, 3, 4 & 5) inclues 2 yr XW	SERVICE	SERVICE	1200.00	0%	1200.00
CF-SVCOSUSAPOS1Y	On-Site - USA / Europe / Asia - APOS (Year 4)	SERVICE	SERVICE	320.00	0%	320.00
CF-SVCOSUSAPOS2Y	On-Site - USA / Europe / Asia - APOS (Years 4 & 5)	SERVICE	SERVICE	525.00	0%	525.00
CF-SVCOSUSAPOSY5	On-Site - USA / Europe / Asia - APOS (Year 5)	SERVICE	SERVICE	420.00	0%	420.00
CF-SVCWWMEAPOS2Y	On-Site - Other Regions - APOS (Years 4 & 5)	SERVICE	SERVICE	575.00	0%	575.00
CF-SVCWWMEAPOSY5	On-Site - Other Regions - APOS (Year 5)	SERVICE	SERVICE	475.00	0%	475.00
CF-SVCLTEXT2Y	Extended Warranty - Laptop (Years 4 & 5)	SERVICE	SERVICE	350.00	0%	350.00
CF-SVCLTNF1Y	Protection Plus - Laptop (1 Year) covers eitherYear 1, 2 or 3	SERVICE	SERVICE	110.00	0%	110.00
CF-SVCLTNF3Y	Protection Plus - Laptop (Years 1, 2 & 3)	SERVICE	SERVICE	250.00	0%	250.00
CF-SVCLTNF4Y	Protection Plus - Laptop (Years 1, 2, 3 & 4)	SERVICE	SERVICE	500.00	0%	500.00
CF-SVCLTNF5Y	Protection Plus - Laptop (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	800.00	0%	800.00
CF-SVCMDNF1Y	Toughbook Prot Plus MDWD (Year 1)	SERVICE	SERVICE	99.00	0%	99.00
CF-SVCMDNF2Y	Toughbook Prot Plus MDWD (Years 1 & 2)	SERVICE	SERVICE	150.00	0%	150.00
CF-SVCMDNF3Y	Toughbook Prot Plus MDWD (Years 1, 2 & 3)	SERVICE	SERVICE	199.00	0%	199.00



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CF-SVCPDNF3Y	PDRC Protection Plus (Years 1, 2 & 3)	SERVICE	SERVICE	225.00	0%	225.00
CF-SVCBATTXT4Y	Extended Warranty - Battery (Years 2, 3, 4 & 5)	SERVICE	SERVICE	349.00	0%	349.00
CF-SVCDSNF3Y	Toughbook Protection Plus - Dock/Port Rep (Years 1, 2 & 3)	SERVICE	SERVICE	75.00	0%	75.00
CF-SVCDSNF4Y	Toughbook Protection Plus Dock/Port Rep (Years 1,2,3 & 4)	SERVICE	SERVICE	160.00	0%	160.00
CF-SVCDSNF5Y	Toughbook Protection Plus Dock/Port Rep (Years 1,2,3,4 & 5)	SERVICE	SERVICE	225.00	0%	225.00
CF-SVCHDD3Y	SSD/HDD - No return of defective drive (Years 1, 2 & 3)	SERVICE	SERVICE	50.00	0%	50.00
CF-SVCHDD4Y	SSD/HDD - No return of defective drive (Years 1, 2, 3 & 4)	SERVICE	SERVICE	75.00	0%	75.00
CF-SVCHDD5Y	SSD/HDD - No return of defective drive (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	100.00	0%	100.00
FZ-SVCTPHS3Y	Hot Swap Program - Toughpad PC (Year 1,2, & 3) (In-Warranty)	SERVICE	SERVICE	90.00	0%	90.00
FZ-SVCTPHS4Y	Hot Swap Program - Toughpad PC w/ 1 Year XW (Years 1,2,3,& 4)	SERVICE	SERVICE	120.00	0%	120.00
FZ-SVCTPHS5Y	Hot Swap Program - Toughpad PC w/2 Years XW (Years 1,2,3,4 & 5)	SERVICE	SERVICE	150.00	0%	150.00
CF-S09PRTPK5	On-Site Service & Prot Plus(Yrs 1,2,3,4 & 5), On-Site Setup, Overseas Shipping	SERVICE	SERVICE	1287.00	0%	1287.00
CF-SVCGOLD5Y	Silver Svc, Hot Swap Mng, Asset Mng (Years 1, 2, 3, 4, & 5)	SERVICE	SERVICE	399.00	0%	399.00
CF-SVCLTNFAPOS1Y	Protection Plus - Laptop APOS (Year 4)	SERVICE	SERVICE	400.00	0%	400.00
CF-SVCLTNFAPOS2Y	Protection Plus - Laptop APOS (Years 4 & 5)	SERVICE	SERVICE	675.00	0%	675.00
CF-SVCLTNFAPOSY5	Protection Plus - Laptop APOS (Year 5)	SERVICE	SERVICE	470.00	0%	470.00
CF-SVCWWMEAPOS1Y	On-Site - Other Regions - APOS (Year 4)	SERVICE	SERVICE	375.00	0%	375.00
CF-SVCSWDEVDAI	Includes on day (8hrs) of Software Development Consulting.	SERVICE	SERVICE	2000.00	0%	2000.00
CF-SVCSWDEVSPRNT	Includes two business weeks (10 days) of Software Development Consulting.	SERVICE	SERVICE	20000.00	0%	20000.00
CF-SVCSWDEVSUP	Annual Development Support Contract	SERVICE	SERVICE	48000.00	0%	48000.00
FZ-SVCTPEXT2Y	Extended Warranty - Toughpad PC (Years 4 & 5)	SERVICE	SERVICE	295.00	0%	295.00
FZ-SVCTPNF3Y	Protection Plus - Toughpad PC (Year 1,2, & 3)	SERVICE	SERVICE	245.00	0%	245.00
FZ-SVCTPNF4Y	Protection Plus - Toughpad PC w/ 1 Year XW (Years 1,2,3,& 4)	SERVICE	SERVICE	495.00	0%	495.00
FZ-SVCTPNF5Y	Protection Plus - Toughpad PC w/ 2 Years XW (Years 1,2,3,4 & 5)	SERVICE	SERVICE	750.00	0%	750.00
FZ-SVCTPBXW1Y	Ext. Warranty - Battery Replacement Only (Year 2)	SERVICE	SERVICE	179.00	0%	179.00
FZ-SVCTPBXW2Y	Ext. Warranty - Battery Replacement Only (Years2&3)	SERVICE	SERVICE	329.00	0%	329.00
FZ-SVCTPBXW3Y	Ext. Warranty - Battery Replacement Only (Years2,3&4)	SERVICE	SERVICE	479.00	0%	479.00
FZ-SVCTPBXW4Y	Ext. Warranty - Battery Replacement Only (Years2,3,4&5)	SERVICE	SERVICE	629.00	0%	629.00
FZ-SVCTPEXT1Y	Extended Warranty - Toughpad PC (Year 4)	SERVICE	SERVICE	150.00	0%	150.00
CF-SVCBATTXT1Y	Extended Warranty - Battery (Years 2, 3, 4 or 5)	SERVICE	SERVICE	120.00	0%	120.00



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-SVCLTNF2Y	Toughbook Protection Plus (2 Years) for Years 1and 2 only	SERVICE	SERVICE	170.00	0%	170.00
CF-SVCLTNFAPOS3Y	Protection Plus APOS (during warranty) Cannot be sold after 1 yr of purchase	SERVICE	SERVICE	250.00	0%	250.00
CF-SVCLTEXTAPOSY6	Extended Warranty - Laptop APOS (Year 6 Only - req. HQ Approval)	SERVICE	SERVICE	395.00	0%	395.00
CF-SVCLTEXT1Y	Extended Warranty - Laptop (Year 4)	SERVICE	SERVICE	200.00	0%	200.00
CF-SVCLTONFAP2Y	Protection Plus ONLY does NOT include Extended Warranty (Years 4 & 5)	SERVICE	SERVICE	295.00	0%	295.00
CF-SVCLTNFAPOSY6	Protection Plus - Laptop APOS (Year 6)	SERVICE	SERVICE	525.00	0%	525.00
CF-SVCLTEXT3YMD	Extended Warranty - Laptop (Years 4,5 & 6) - Headquarter approval needed in order to sell this sku(CUSTOM)	SERVICE	SERVICE	550.00	0%	550.00
CF-SVCLTEXTAPOS2Y	Extended Warranty Laptop - APOS (Years 4 & 5)	SERVICE	SERVICE	410.00	0%	410.00
CF-SVCLTEXTAPOS1Y	Extended Warranty Laptop - APOS (Year 4)	SERVICE	SERVICE	260.00	0%	260.00
CF-SVCDSTXT2Y	Extended Warranty - Dock Stations/Port Replicators (Year 4 & 5)	SERVICE	SERVICE	100.00	0%	100.00
CF-SVCDSTXT1Y	Extended Warranty - Dock Stations/Port Replicators (Year 4)	SERVICE	SERVICE	60.00	0%	60.00
CF-SVCBATTXT2Y	Extended Warranty - Battery (Years 2 & 3)	SERVICE	SERVICE	175.00	0%	175.00
CF-SVCBATTXT3Y	Extended Warranty - Battery (Years 2, 3 & 4)	SERVICE	SERVICE	259.00	0%	259.00
CF-SVCPDEXTAPOS2Y	Extended Warranty - (Year 4 & 5) - PDRC/MDWD (APOS)	SERVICE	SERVICE	94.00	0%	94.00
CF-SVCPDEXTAPOS1Y	Extended Warranty - (Year 4) -PDRC/MDWD (APOS)	SERVICE	SERVICE	63.00	0%	63.00
CF-SVCPDEXT1Y	Extended Warranty - (Year 4) - PDRC/MDWD	SERVICE	SERVICE	50.00	0%	50.00
CF-SVCPDEXT2Y	Extended Warranty - (Years 4 & 5) - PDRC/MDWD	SERVICE	SERVICE	75.00	0%	75.00
CF-SVCLTNFAPOS9M	Protection Plus - Laptop Year 4 (9 month extension PP and XW)	SERVICE	SERVICE	330.00	0%	330.00
CF-SVCLTNFAPOS6M	Protection Plus - Laptop Year 4 (6 month extension PP and XW)	SERVICE	SERVICE	220.00	0%	220.00
CF-SVCPDNF5Y	PDRC Protection Plus (Years 1,2,3,4 & 5) (Includes warranty ext for yrs 4 & 5)	SERVICE	SERVICE	395.00	0%	395.00
CF-SVCHHXT1Y	Warranty Extension (Additional 1 Year) - (CF-P1 & CF-VDM07M ONLY)	SERVICE	SERVICE	110.00	0%	110.00
CF-SVCHHXT2Y	Warranty Extension (Additional 2 Years) - (CF-P1 & CF-VDM07M ONLY)	SERVICE	SERVICE	220.00	0%	220.00
CF-SVCLTTMC5Y	5 Years Protection Plus + 4 Years Battery XW	SERVICE	Solution Aligned	1149.00	0%	1149.00
ST-MOB2FA2Y499M	2FA One, 2 Year Support & Maintenance, (100-499 users)	SERVICE	Solution Aligned	17.69	0%	17.69
ST-MOB2FA3Y499M	2FA One, 3 Year Support & Maintenance, (100-999 users)	SERVICE	Solution Aligned	25.14	0%	25.14
ST-MOB2FA2Y999M	2FA One, 2 Year Support & Maintenance, (500-999 users)	SERVICE	Solution Aligned	16.76	0%	16.76
ST-MOB2FA3Y999M	2FA One, 3 Year Support & Maintenance, (500-999 users)	SERVICE	Solution Aligned	23.81	0%	23.81
ST-MOB2FA2Y1K	2FA One, 2 Year Support & Maintenance, (1000-4999 users)	SERVICE	Solution	15.83	0%	15.83



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
			Aligned			
ST-MOB2FA3Y1K	2FA One, 3 Year Support & Maintenance, (1000-4999 users)	SERVICE	Solution Aligned	22.49	0%	22.49
ST-MOB2FA2YR999	2 Year License, 2FA One, 999 users. Support and Maintenance	SERVICE	Solution Aligned	16.76	0%	16.76
ST-MOB2FA3YR999	3 Year License, 2FA One, 999 users. Support and Maintenance	SERVICE	Solution Aligned	21.17	0%	21.17
CF-SVCVULOCK3Y	Software to prevent using the laptop while the vehicle is moving (Years 1,2 & 3)	SERVICE	SERVICE	105.00	0%	105.00
CF-SVCVULOCK5Y	Software to prevent using the laptop while the vehicle is moving (Years 1,2 & 3)	SERVICE	SERVICE	115.00	0%	115.00
ST-SEC2FAM499	2FA Maintenance & Support (100-499 users)	SERVICE	SERVICE	9.44	0%	9.44
ST-SEC2FAM4999	2FA Maintenance & Support (1000-4999 users)	SERVICE	SERVICE	8.44	0%	8.44
ST-SEC2FAM49999	2FA Maintenance & Support (25000-49999 users)	SERVICE	SERVICE	6.95	0%	6.95
ST-SEC2FAM99	2FA Maintenance & Support (1-99 users)	SERVICE	SERVICE	9.92	0%	9.92
ST-SEC2FAM999	2FA Maintenance & Support (500-999 users)	SERVICE	SERVICE	8.93	0%	8.93
ST-SEC2FAM9999	2FA Maintenance & Support (5000-9999 users)	SERVICE	SERVICE	7.94	0%	7.94
ST-SEC2FAPS8	2FA Professional Services, Hourly Rate - doesnot include travel and expenses.	SERVICE	SERVICE	253.13	0%	253.13
ST-SEC2FASDK	2FA Software Developers Kit SDK	SERVICE	SERVICE	5062.50	0%	5062.50
ST-SEC2FA24999	2FAONE-USLIC-XX (5000-9999 per seat licenses)	SERVICE	SERVICE	39.69	0%	39.69
ST-SEC2FA499	2FAONE-USLIC-XX (100-499 per seat licenses)	SERVICE	SERVICE	47.14	0%	47.14
ST-SEC2FA4999	2FAONE-USLIC-XX (500-999 per seat licenses)	SERVICE	SERVICE	44.65	0%	44.65
ST-SEC2FA49999	2FAONE-USLIC-XX (10000-24999 per seat licenses)	SERVICE	SERVICE	37.22	0%	37.22
ST-SEC2FA99	2FAONE-USLIC-XX (1-99 per seat licenses)	SERVICE	SERVICE	49.61	0%	49.61
ST-SEC2FA9999	2FAONE-USLIC-XX (1000-4999 per seat licenses)	SERVICE	SERVICE	42.18	0%	42.18
ST-SEC2FAM24999	2FA Maintenance & Support (10000-24999 users)	SERVICE	SERVICE	7.45	0%	7.45
ST-MANBZANMSPAN	Hosted State Message Switch Licensing/support after Year 1 - per/Device (Includes 24/7 Suport, Software Updates, Requested Configuration Changes)	SERVICE	SERVICE	363.00	0%	363.00
ST-MANBZMSSCTPAN	HOSTED STATE MESSAGE SWITCH, CONFIGURATION/SETUP	SERVICE	SERVICE	2500.00	0%	2500.00
ST-MANBZMSSLPAN	HOSTED STATE MESSAGE SWITCH, CLIENT LICENSE PER /DEVICE	SERVICE	SERVICE	363.00	0%	363.00
ST-PMPROJMGMT	Panasonic Hourly Project Management	SERVICE	SERVICE	250.00	0%	250.00
ST-MOBMED1	BUSINESS PROCESS WORKSHOP ONE DAY DISCOVERY SESSION INCLUDES 2 PEOPLE ONSITE FOR 1 DAY + 20 HOURS OF DOCUMENTATION TIME (INCLUDES TRAVEL EXPENSES.) ME-D1	SERVICE		8342.00	0%	8342.00
ST-MOBMED2	BUSINESS PROCESS WORKSHOP ONE DAY DISCOVERY SESSION INCLUDES 2 PEOPLE ONSITE FOR 2DAYS + 30 HOURS OF DOCUMENTATION TIME(INCLUDES TRAVEL	SERVICE	SERVICE	13121.00	0%	13121.00



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	EXPENSES.) ME-D2					
ST-MOBMEHR	IMPLEMENTATION, BUSINESS PROCESS CONSULTING ANDADMIN TECHNICAL SUPPORT ME-HR	SERVICE	SERVICE	214.00	0%	214.00
ST-DSINS3242WMW	Panasonic Wall Mount Installation of one 32-42" display. Includes up to 100' of plenum cat5e, 50' VGA cable with ferrite, 50' 3.5mm stereo cable, 50' DB9 cable, decorative wall plates and junction box as required, and labor within 50mi of a major metro during 8:00am - 5:00pm M-F. Mount must be no more than 8' off of floor.	SERVICE	SERVICE	875.00	0%	875.00
ST-DSINS4365WMW	Panasonic Wall Mount Installation of one 43-65" display. Includes up to 100' of plenum cat5e, 50' VGA cable with ferrite, 50' 3.5mm stereo cable, 50' DB9 cable, decorative wall plates and junction box as required, and labor within 50mi of a major metro during 8:00am - 5:00pm M-F. Mount must be no more than 8' off of floor.	SERVICE	SERVICE	1110.00	0%	1110.00
ST-DSINSPWR	Installation of a single duplex 110v outlet from existing circuit at point of location of display. Existing circuit must be within 25' of desired outlet location.	SERVICE	SERVICE	350.00	0%	350.00
ST-DSINSTHRTE	Panasonic Installation Ad Hoc out of scope charges/Hourly rate per person	SERVICE	SERVICE	120.00	0%	120.00
ST-DSINSTREMV	Removal of existing screen on date of install. The installed screen will be left at client site for disposal by client in accordance with a any and all local, state, or federal regulations.	SERVICE	SERVICE	120.00	0%	120.00
ST-DEPVULOCKD	Software to prevent the laptop from being used while the vehicle is moving. Includes external dash/window mount GPS receiver (Years 1,2 & 3).	SERVICE	SERVICE	214.31	0%	214.31
ST-DEPVULOCKR	Software to prevent the laptop from being used while the vehicle is moving. Includes external roof mount GPS receiver (Years 1,2 & 3).	SERVICE	SERVICE	285.75	0%	285.75
ST-ADMCERTRGFED	Mobile Armor - Government Administrator Certification Training-Virtual-Instructor Led-2.5 Days + Lab Exam Per Seat.	SERVICE	SERVICE	1899.00	0%	1899.00
CF-SVCPANHDD	Configuration Center - Hard Drive Destruction and Certificate provided at Integration Center	SERVICE	SERVICE	18.00	0%	18.00
CF-SVCPBIOS1	Configuration Center - BIOS (Setup, Revision, Splash Screen) In Production	SERVICE	SERVICE	15.00	0%	15.00
CF-SVCPBIOS2	Configuration Center - BIOS (Setup, Revision, Splash Screen) Post - Production	SERVICE	SERVICE	30.00	0%	30.00
CF-SVCPCTACT1	Configuration Center - Computrace ACTIVATION ONLY during integration	SERVICE	SERVICE	49.00	0%	49.00
CF-SVCPCTACT2	Configuration Center - Computrace ACTIVATION ONLY after integration	SERVICE	SERVICE	59.00	0%	59.00
CF-SVCPDEPLOY	Configuration Center - Deployment Service with Ground Ship - Multiple Locations	SERVICE	SERVICE	27.00	0%	27.00
CF-SVCPINT1	Configuration Center - Drive Image ONLY Single Location Shipping	SERVICE	SERVICE	35.00	0%	35.00
CF-SVCPINT2	Configuration Center - Drive Image - Asset Tag Single location Shipping	SERVICE	SERVICE	45.00	0%	45.00
CF-SVCPINT3	Configuration Center - Drive Image - Deployment Multi locations Shipping	SERVICE	SERVICE	50.00	0%	50.00
CF-SVCPINT4	Configuration Center - Drive Image - Deployment - Asset Tag - Logo Install Multi locations Shipping	SERVICE	SERVICE	60.00	0%	60.00
CF-SVCPINT5	Configuration Center - HDD or SSD Install and Image ONLY	SERVICE	SERVICE	50.00	0%	50.00
CF-SVCPKITINP	Configuration Center - Kitting of accessories during product integration	SERVICE	SERVICE	5.00	0%	5.00
CF-SVCPKITOP	Configuration Center - Kitting of accessories after product integration	SERVICE	SERVICE	12.00	0%	12.00



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-SVCPMEMINP	Configuration Center - Memory Install during product integration	SERVICE	SERVICE	13.00	0%	13.00
CF-SVCPMEMOP	Configuration Center - Memory Install after product integration	SERVICE	SERVICE	20.00	0%	20.00
CF-SVCPROJMGMT	Project / Logistics Management (per unit)	SERVICE	SERVICE	300.00	0%	300.00
CF-SVCPSTOR1	Configuration Center - Unit Storage (per unit/per month)	SERVICE	SERVICE	5.00	0%	5.00
CF-SVCPSTOR2	Configuration Center - Storage of units during deployment for 12 months (per unit)	SERVICE	SERVICE	60.00	0%	60.00
CF-SVCRAMINSTL	Memory or DVD Install at Service Ctr(if ordering both you must use this sku twice)	SERVICE	SERVICE	13.00	0%	13.00
CF-SVCTBRONZE	Initial Imaging , Asset Tagging, & Shipping	SERVICE	SERVICE	60.00	0%	60.00
CF-SVCTBRONZESD	Solid State Drive Swap, Initial Imaging and Shipping	SERVICE	SERVICE	72.00	0%	72.00
CF-SVCTGOLD3Y	Silver Package, Hot Swap Management, Asset Management (Years 1, 2 & 3)	SERVICE	SERVICE	299.00	0%	299.00
CF-SVCTGOLD4Y	Silver Package, Hot Swap Management, Asset Management (Years 1,2,3 & 4)	SERVICE	SERVICE	349.00	0%	349.00
CF-SVCTGOLD5Y	Silver Package, Hot Swap Management, Asset Management (Years 1, 2,3, 4 & 5)	SERVICE	SERVICE	399.00	0%	399.00
CF-SVCTSLVR3Y	Deployment Services, Disk Image Management (Years 1, 2 & 3)	SERVICE	SERVICE	109.00	0%	109.00
CF-SVCTSLVROS3Y	Deployment Services, Disk Image Management, On-Line Service (Years 1, 2 & 3)	SERVICE	SERVICE	139.00	0%	139.00
CF-SVCTSLVROS4Y	Deployment Services, Disk Image Management,On-Line Service (Years 1, 2, 3 & 4)	SERVICE	SERVICE	169.00	0%	169.00
CF-SVCTSLVROS5Y	Deployment Services, Disk Image Management, On-Line Service (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	199.00	0%	199.00
CF-SVCUIDTAG	UID TAG (Hardware Only) at National Service Center - This does not include installation of the tag	SERVICE	SERVICE	8.00	0%	8.00
CF-SVCULBADGE	UL 1604 Certification Logo Badge for CF-19/30 Quantity 2K plus	SERVICE	SERVICE	12.00	0%	12.00
CF-SVCW8LTNF3Y	Product Specific - W8 - Protection Plus Laptop (Years 1, 2 & 3)	SERVICE	SERVICE	150.00	0%	150.00
CF-SVCWIREDEP	Wireless Activation and Testing (One Time Only)	SERVICE	SERVICE	55.00	0%	55.00
CF-SVCWIREPINT	Configuration Center - Wireless Activation and Testing (One Time Only)	SERVICE	SERVICE	30.00	0%	30.00
CF-SVCXTAPOSBRE2Y	Prorated Ext. Warranty - Laptop (APOS) Years 4 & 5	SERVICE	SERVICE	140.00	0%	140.00
CF-SVCLTPPCTC3Y	Computrace Complete / Prot. Plus (Years 1, 2, & 3)	SERVICE	SERVICE	360.00	0%	360.00
CF-SVCLTPPCTC4Y	Computrace Complete / Prot. Plus (Years 1, 2, 3, & 4)	SERVICE	SERVICE	600.00	0%	600.00
CF-SVCLTPPCTC5Y	Computrace Complete / Prot. Plus (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	910.00	0%	910.00
CF-SVCMAACTGOVT	GOVT Specific - TRG-PBG-AD-00003 - Administrator Certification Training - Onsite - Instructor Led-3 Days + Lab Exam (min 6 to hold), Per Seat	SERVICE	SERVICE	2500.00	0%	2500.00
CF-SVCMAACTRNG	GOVT Specific - TRG-PB-AD-00003 - Administrator Certification Training- Onsite- Instructor Led-3 Days + Lab Exam (min 6 to hold), Per Seat	SERVICE	SERVICE	2500.00	0%	2500.00
CF-SVCMADAGVT3Y	GOVT Specific - PRD-PBG-3YR DAR BUNDLE -- Data at Reset Managed Software solution per user, 24x7 Support incl. Drive not incl.	SERVICE	SERVICE	74.70	0%	74.70
CF-SVCMADAGVT4Y	GOVT Specific - PRD-PBG-4YR DAR BUNDLE - Data at Rest Managed Software solution per user, 24x7 Support incl. Drive not incl.	SERVICE	SERVICE	77.95	0%	77.95



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-SVCMADAGVT5Y	GOVT Specific - PRD-PBG-5YR DAR BUNDLE - Data at Rest Managed Software solution per user, 24x7 Support incl. Driver not incl.	SERVICE	SERVICE	81.20	0%	81.20
CF-SVCMADATAAA3Y	GOVT Specific - PRD-PB-3YR DAW SWRE BUNDLE DataArmor FDE Suite per user , 5x12 Support incl.	SERVICE	SERVICE	133.00	0%	133.00
CF-SVCMADATAAA4Y	GOVT Specific - PRD-PB-4YR DAW SWRE BUNDLE DataArmor FDE Suite per user, 5x12 Support incl.	SERVICE	SERVICE	152.00	0%	152.00
CF-SVCMADATAAA5Y	GOVT Specific - PRD-PB-5YR DAW SWRE BUNDLE DataArmor FDE Suite per user, 5x12 Support incl.	SERVICE	SERVICE	171.00	0%	171.00
CF-SVCMADRGVTA3Y	GOVT Specific - PRD-PBG-3YR DAR HRDWRE BUNDLE - Data at Rest Managed Hardware solution (driver not included) per user, 24x7 Support incl.	SERVICE	SERVICE	81.65	0%	81.65
CF-SVCMADRGVTA4Y	GOVT Specific - PRD-PBG-4YR DAR HRDWRE BUNDLE - Data at Rest Managed Hardware solution (drive not included) per user, 24x7 Support Incl.	SERVICE	SERVICE	85.20	0%	85.20
CF-SVCMADRGVTA5Y	GOVT Specific - PRD-PBG-5YR DAR HRDWRE BUNDLE - Data at Rest Managed Hardware solution (drive not included) per user, 24x7 Support incl.	SERVICE	SERVICE	88.75	0%	88.75
CF-SVCMADRIVEA3Y	GOVT Specific - PRD-PB-3YR DrA-SM SWRE BUNDLE DriverArmor for Momentus Drives (drive not incl), Managed, 5x12 Support incl.	SERVICE	SERVICE	126.00	0%	126.00
CF-SVCMADRIVEA4Y	GOVT Specific - PRD-PB-4YR DrA-SM SWRE BUNDLE DriveArmor for Momentus Drives (drive not incl), Managed, 5x12 Support incl.	SERVICE	SERVICE	144.00	0%	144.00
CF-SVCMADRIVEA5Y	GOVT Specific - PRD-PB-5YR DrA-SM SWRE BUNDLE DriveArmor for Momentus Drives (drive not incl), Managed, 5x12 Support incl.	SERVICE	SERVICE	162.00	0%	162.00
CF-SVCMAFILEA3Y	GOVT Specific - PRD-PB-3YR FAS SWRE BUNDLE FileArmor FFE Suite per user, 5x12 Support incl.	SERVICE	SERVICE	39.20	0%	39.20
CF-SVCMAFILEA4Y	GOVT Specific - PRD-PB-4YR FAS SWRE BUNDLE FileArmor FFE Suite per user, 5x12 Support incl.	SERVICE	SERVICE	44.80	0%	44.80
CF-SVCMAFILEA5Y	GOVT Specific - PRD-PB-5YR FAS SWRE BUNDLE FileArmor FFE Suite per uesr, 5x12 Support incl.	SERVICE	SERVICE	50.40	0%	50.40
CF-SVCMKEYA16GB	GOVT Specific - PRD-PB-IS16-2C001 KeyArmor 16GB HS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support incl.	SERVICE	SERVICE	455.00	0%	455.00
CF-SVCMKEYA32GB	GOVT Specific - PRD-PB-IS32-2M001 KeyArmor 32GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.	SERVICE	SERVICE	475.00	0%	475.00
CF-SVCMKEYA4GB	GOVT Specific - PRD-PB-IS4-2M001 KeyArmor 4GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.	SERVICE	SERVICE	185.00	0%	185.00
CF-SVCMKEYA8GB	GOVT Specific - PRD-PB-IS8-2M001 KeyArmor 8GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.	SERVICE	SERVICE	223.00	0%	223.00
CF-SVCMAGVT16G3Y	GOVT Specific - PRD-PBG-IS16-GLD-2C001 - KeyArmor 16GB HS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.	SERVICE	SERVICE	521.25	0%	521.25
CF-SVCMAGVT32G3Y	GOVT Specific - PRD-PBG-IS32-GLD-2M001 - KeyArmor 32GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.	SERVICE	SERVICE	546.25	0%	546.25



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CF-SVCMAGVT8G3Y	GOVT Specific -PRD-PBG-IS8-GLD-2M001 - KeyArmor 8GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.	SERVICE	SERVICE	301.25	0%	301.25
CF-SVCMASMGGOVT	GOVT Specific - SVC-PBG-PM-00001 - Support Manager - Manages Tier 1 & 2 Support for Services - Per Hour	SERVICE	SERVICE	175.00	0%	175.00
CF-SVCMASMNGR	GOVT Specific - SVC-PB-PM-00001 - Support Manager - Manages Tier 1 & 2 Support for Services - Per Hour	SERVICE	SERVICE	175.00	0%	175.00
CF-SVCMASPMGOVT	GOVT Specific - SVC-PBG-SM-00001 - Senior Program Manager - Team Lead for Services - Per Hour	SERVICE	SERVICE	185.00	0%	185.00
CF-SVCMASPMNGR	GOVT Specific - SVC-PB-SM-00001 - Senior Program Manager - Team Lead for Services - Per Hour	SERVICE	SERVICE	185.00	0%	185.00
CF-SVCMAM3Y	GOVT Specific - PRD-PB-3YR DriveArmor for Momentum Drives (drive not incl), Unmanaged, 5x12 Support incl. Years 1, 2 & 3	SERVICE	SERVICE	120.40	0%	120.40
CF-SVCMAM4Y	GOVT Specific - PRD-PB-4YR DriveArmor for Momentum Drives (drive not incl), Unmanaged, 5x12 Support incl. Years 1, 2, 3 & 4	SERVICE	SERVICE	137.60	0%	137.60
CF-SVCMAM5Y	GOVT Specific - PRD-PB-5YR DriveArmor for Momentum Drives (drive not incl), Unmanaged, 5x12 Support incl. Years 1, 2, 3, 4 & 5	SERVICE	SERVICE	154.80	0%	154.80
CF-SVCMAMGVT3Y	GOVT Specific - PRD-PBG-3YR Drive Armor Unmanaged Hardware solution (drive not included) per user, 24x7 Support incl. Years 1, 2 & 3	SERVICE	SERVICE	75.95	0%	75.95
CF-SVCMAMGVT4Y	GOVT Specific - PRD-PBG-4YR Drive Armor Unmanaged Hardware solution (drive not included) per user, 24x7 Support incl. Years 1, 2, 3 & 4	SERVICE	SERVICE	88.20	0%	88.20
CF-SVCMAMGVT5Y	GOVT Specific - PRD-PBG-5YR Drive Armor Unmanaged Hardware solution (drive not included) per user, 24x7 Support incl. Years 1, 2, 3, 4 & 5	SERVICE	SERVICE	100.45	0%	100.45
CF-SVCDSTOR	Unit Storage at National Service Center	SERVICE	SERVICE	26.00	0%	26.00
CF-SVCEBCOM1	Custom BIOS Setting and Splash Screen Creation - Artwork provided by the end user	SERVICE	SERVICE	1000.00	0%	1000.00
CF-SVCEBSET1	Custom BIOS Settings Creation	SERVICE	SERVICE	575.00	0%	575.00
CF-SVCFDPROJ	Project / Logistics Management (per Day)	SERVICE	SERVICE	1200.00	0%	1200.00
CF-SVCGBMINS PGY	Gobi Modem Install after Integration	SERVICE	SERVICE	60.00	0%	60.00
CF-SVCHDIM3Y	Disk Image Management (Years 1, 2 & 3)	SERVICE	SERVICE	20.00	0%	20.00
CF-SVCHDIM4Y	Disk Image Management (Years 1, 2, 3 & 4)	SERVICE	SERVICE	25.00	0%	25.00
CF-SVCHDIM5Y	Disk Image Management (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	30.00	0%	30.00
CF-SVCHSM3Y	Hot Swap Management (Years 1, 2 & 3)	SERVICE	SERVICE	90.00	0%	90.00
CF-SVCHSM4Y	Hot Swap Management (Years 1, 2, 3 & 4)	SERVICE	SERVICE	120.00	0%	120.00
CF-SVCHSM5Y	Hot Swap Management (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	150.00	0%	150.00
CF-SVCHSPM3Y	Hot Spare Management (Years 1, 2 & 3) Cust owns inventory/Original unit sent back through NSC	SERVICE	SERVICE	115.00	0%	115.00
CF-SVCHSPM4Y	Hot Spare Management (Years 1,2,3, & 4) Cust owns inventory/Original unit sent back through NSC	SERVICE	SERVICE	150.00	0%	150.00
CF-SVCHSPM5Y	Hot Spare Management (Years 1,2,3,4 & 5) Cust owns inventory/Original unit sent	SERVICE	SERVICE	190.00	0%	190.00



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	back through NSC					
CF-SVCIQMSBSC1Y	Enterprise Basic CAL - with 1 Year M&S IQBP-SELF-V10-1 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host	SERVICE	SERVICE	1275.00	0%	1275.00
CF-SVCIQMSBSC2Y	Enterprise Basic CAL - with 2 Year M&S IQBP-SELF-V10-2 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host	SERVICE	SERVICE	1530.00	0%	1530.00
CF-SVCIQMSBSC3Y	Enterprise Basic CAL - with 3 Year M&S IQBP-SELF-V10-3 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host	SERVICE	SERVICE	1785.00	0%	1785.00
CF-SVCIQMSBSC4Y	Enterprise Basic CAL - with 4 Year M&S IQBP-SELF-V10-4 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host	SERVICE	SERVICE	2040.00	0%	2040.00
CF-SVCIQMSBSC5Y	Enterprise Basic CAL - with 5 Year M&S IQBP-SELF-V10-5 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host	SERVICE	SERVICE	2295.00	0%	2295.00
CF-SVCIQMSPRM1Y	Enterprise Premium CAL - with 1 Year M&S IQPP-SELF-V10-1 Self Host/Must purchase this sku along with this service Cloud/Data Center Host	SERVICE	SERVICE	1995.00	0%	1995.00
CF-SVCIQMSPRM2Y	Enterprise Premium CAL - with 2 Year M&S IQPP-SELF-V10-2 Self Host/Must purchase this sku along with this service Cloud/Data Center Host	SERVICE	SERVICE	2394.00	0%	2394.00
CF-SVCIQMSPRM3Y	Enterprise Premium CAL - with 3 Year M&S IQPP-SELF-V10-3 Self Host/Must purchase this sku along with this service Cloud/Data Center Host	SERVICE	SERVICE	2793.00	0%	2793.00
CF-SVCIQMSPRM4Y	Enterprise Premium CAL - with 4 Year M&S IQPP-SELF-V10-4 Self Host/Must purchase this sku along with this service Cloud/Data Center Host	SERVICE	SERVICE	3192.00	0%	3192.00
CF-SVCIQMSPRM5Y	Enterprise Premium CAL - with 5 Year M&S IQPP-SELF-V10-5 Self Host/Must purchase this sku along with this service Cloud/Data Center Host	SERVICE	SERVICE	3591.00	0%	3591.00
CF-SVCIQSASBSC1Y	Enterprise Basic CAL - 1 Year IQB-SAAS-V10-1 Cloud/Data Center Host	SERVICE	SERVICE	780.00	0%	780.00
CF-SVCIQSASBSC2Y	Enterprise Basic CAL - 2 Year IQB-SAAS-V10-2 Cloud/Data Center Host	SERVICE	SERVICE	1560.00	0%	1560.00
CF-SVCIQSASBSC3Y	Enterprise Basic CAL - 3 Year IQB-SAAS-V10-3 Cloud/Data Center Host	SERVICE	SERVICE	2340.00	0%	2340.00
CF-SVCIQSASBSC4Y	Enterprise Basic CAL - 4 Year IQB-SAAS-V10-4 Cloud/Data Center Host	SERVICE	SERVICE	3120.00	0%	3120.00
CF-SVCIQSASBSC5Y	Enterprise Basic CAL - 5 Year IQB-SAAS-V10-5 Cloud/Data Center Host	SERVICE	SERVICE	3900.00	0%	3900.00
CF-SVCIQSASPRM1Y	Enterprise Premium - 1 Year IQP-SAAS-V10-1 Cloud/Data Center Host	SERVICE	SERVICE	1140.00	0%	1140.00
CF-SVCIQSASPRM2Y	Enterprise Premium - 2 Year IQP-SAAS-V10-2 Cloud/Data Center Host	SERVICE	SERVICE	2280.00	0%	2280.00
CF-SVCIQSASPRM3Y	Enterprise Premium - 3 Year IQP-SAAS-V10-3 Cloud/Data Center Host	SERVICE	SERVICE	3420.00	0%	3420.00
CF-SVCIQSASPRM4Y	Enterprise Premium - 4 Year IQP-SAAS-V10-4 Cloud/Data Center Host	SERVICE	SERVICE	4560.00	0%	4560.00
CF-SVCIQSASPRM5Y	Enterprise Premium - 5 Year IQP-SAAS-V10-5 Cloud/Data Center Host	SERVICE	SERVICE	5700.00	0%	5700.00
CF-SVCLNGLYDEP3Y	Deployment, DIM 3 Yrs, Logo Badge, Locktite andService Leveler	SERVICE	SERVICE	251.00	0%	251.00
CF-SVCLGO100	Branding Badge - 100 to 249 units	SERVICE	SERVICE	35.00	0%	35.00
CF-SVCLGO1K	Branding Badge - 1000 to 2499 units	SERVICE	SERVICE	22.00	0%	22.00
CF-SVCLGO250	Branding Badge - 250 to 499 units	SERVICE	SERVICE	32.00	0%	32.00
CF-SVCLGO2K5	Branding Badge - 2500 units minimum	SERVICE	SERVICE	17.00	0%	17.00



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-SVCLOGO50	Branding Badge - 50 unit (min.) to 99 Units	SERVICE	SERVICE	47.00	0%	47.00
CF-SVCLOGO500	Branding Badge - 500 to 999 units	SERVICE	SERVICE	28.00	0%	28.00
CF-SVCLOGOINST	Branding Badge Installation ONLY without Deployment(Branding Badge SKU Sold Separately)	SERVICE	SERVICE	38.00	0%	38.00
CF-SVCASCTC3Y	Computrace Complete (Years 1, 2, & 3)	SERVICE	SERVICE	129.00	0%	129.00
CF-SVCASCTC4Y	Computrace Complete (Years 1, 2, 3 & 4)	SERVICE	SERVICE	159.00	0%	159.00
CF-SVCASCTC5Y	Computrace Complete (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	189.00	0%	189.00
CF-SVCASCTREN1Y	Renewal ONLY Computrace Complete 1Y CTC-F-12 - for existing License holders only	SERVICE	SERVICE	52.95	0%	52.95
CF-SVCASCTREN2Y	Renewal ONLY Computrace Complete 2Y CTC-F-24 - for existing License holders only	SERVICE	SERVICE	95.95	0%	95.95
CF-SVCASSETDI	Configuration Center - Asset Tagging with reporting during integration	SERVICE	SERVICE	9.00	0%	9.00
CF-SVCASTAGHTLD	Asset Tag only - application not included	SERVICE	SERVICE	8.00	0%	8.00
CF-SVCATSDEP1	Deployment through ASP- Image asset using clients standard image or images as applicable for each device, storage through the use of a redeployment environment, deployment reporting, ground shipping	SERVICE	SERVICE	57.00	0%	57.00
CF-SVCATSHS3Y	Hot Swap through ASP per device with overnight shipping (Years 1, 2 & 3)	SERVICE	SERVICE	82.00	0%	82.00
CF-SVCATSHS4Y	Hot Swap through ASP per device with overnight shipping (Years 1, 2, 3 & 4)	SERVICE	SERVICE	101.00	0%	101.00
CF-SVCATSHS5Y	Hot Swap through ASP per device with overnight shipping (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	120.00	0%	120.00
CF-SVCATSMON10	Desktop Monitoring and Management - Alarm Monitoring, Operating System Patch Management and Performance Reporting	SERVICE	SERVICE	14.00	0%	14.00
CF-SVCATSMON2	Network Monitoring and Mgmt -Alarm monitoring, device operating system patch management, and performance reporting - per device/per month	SERVICE	SERVICE	50.00	0%	50.00
CF-SVCATSMON4	Monitoring Only Desktop - Alarm monitoring and performance reporting - per device/per month	SERVICE	SERVICE	4.00	0%	4.00
CF-SVCATSMON6	Monitoring Only Network asset - Alarm monitoring and performance reporting - per device/per month	SERVICE	SERVICE	5.00	0%	5.00
CF-SVCATSTIER1	Help Desk Tier I (M-F, 5X9) - 5X9 Tier I services providing PC hardware and operating system support. In-depth troubleshooting or system access is coordinated with local deskside support resources - per device/per month, unlimited call	SERVICE	SERVICE	17.00	0%	17.00
CF-SVCATSTIER2	Help Desk Tier I & II - 5X9 Tier II services providing PC hardware and operating system support. Remote troubleshooting tools are utilized. Suitable for locations where there are no localdeskside technicians for advanced troubleshooting	SERVICE	SERVICE	18.00	0%	18.00
CF-SVCBIOSINSTL	National Service Center - BIOS Install During Deployment - Includes Load Custom BIOS, Apply Generic Asset Tag, Provide Custom Deployment Report Lifetime Custom BIOS Maintenance	SERVICE	SERVICE	37.00	0%	37.00
CF-SVCBRNZENTRV	Initial deployment, asset tags and DIM 3 Years	SERVICE	SERVICE	80.00	0%	80.00
CF-SVCC1MODINST	Configuration Center - C1 Modem Install during Integration	SERVICE	SERVICE	37.00	0%	37.00
CF-SVCCR1Y	Online Service Analysis (Year 1)	SERVICE	SERVICE	20.00	0%	20.00



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-SVCCR2Y	Online Service Analysis (Years 1 & 2)	SERVICE	SERVICE	25.00	0%	25.00
CF-SVCCR3Y	Online Service Analysis (Years 1, 2 & 3)	SERVICE	SERVICE	30.00	0%	30.00
CF-SVCCR4Y	Online Service Analysis (Years 1,2,3 & 4)	SERVICE	SERVICE	40.00	0%	40.00
CF-SVCCR5Y	Online Service Analysis (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	50.00	0%	50.00
CF-SVCDAM1Y	Asset Management (Year 1)	SERVICE	SERVICE	90.00	0%	90.00
CF-SVCDAM2Y	Asset Management (Years 1 & 2)	SERVICE	SERVICE	95.00	0%	95.00
CF-SVCDAM3Y	Asset Management (Years 1, 2 & 3)	SERVICE	SERVICE	100.00	0%	100.00
CF-SVCDAM4Y	Asset Management (Years 1, 2, 3 & 4)	SERVICE	SERVICE	130.00	0%	130.00
CF-SVCDAM5Y	Asset Management (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	160.00	0%	160.00
CF-SVCDEPCTACT1	Computrace ACTIVATION ONLY during deployment services (Heartland Only)	SERVICE	SERVICE	96.00	0%	96.00
CF-SVCDEPCTACT2	Computrace ACTIVATION ONLY after deployment services (Heartland Only)	SERVICE	SERVICE	120.00	0%	120.00
CF-SVCDIMCR5Y	DIM and Online SVC Analysis (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	80.00	0%	80.00
CF-SVCDPPPCT3Y	Computrace Data Protection / Pro Plus (Years 1, 2 & 3)	SERVICE	SERVICE	330.00	0%	330.00
CF-SVCDPPPCT5Y	Computrace Data Protection / Pro Plus (Years 1, 2, 3 & 4)	SERVICE	SERVICE	600.00	0%	600.00
CF-SVCDSADD	Deployment Services - Additional Services	SERVICE	SERVICE	50.00	0%	50.00
CF-SVCASCDP3Y	Computrace Data Protection (Years 1, 2 & 3)	SERVICE	SERVICE	80.00	0%	80.00
CF-SVCASCDP4Y	Computrace Data Protection (Years 1, 2, 3 & 4)	SERVICE	SERVICE	100.00	0%	100.00
CF-SVCASCDP5Y	Computrace Data Protection (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	120.00	0%	120.00
CF-SVCASCDREN1Y	Renewal ONLY Computrace Data Protection 1Y CDP-F-12 - for existing License holders only	SERVICE	SERVICE	30.00	0%	30.00
CF-SVCASCDREN2Y	Renewal ONLY Computrace Data Protection 2Y CDP-F-24 - for existing License holders only	SERVICE	SERVICE	50.00	0%	50.00
CF-SVCASCT3Y	ComputracePlus (Years 1, 2, & 3)	SERVICE	SERVICE	99.00	0%	99.00
CF-SVCASCT4Y	ComputracePlus (Years 1, 2, 3 & 4)	SERVICE	SERVICE	120.00	0%	120.00
CF-SVCASCT5Y	ComputracePlus (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	141.00	0%	141.00
CF-SVCAPOSCDP4Y	Computrace Data Protection APOS (Years 1, 2, 3 & 4)	SERVICE	SERVICE	100.00	0%	100.00
CF-SVCAPOSCDP5Y	Computrace Data Protection APOS (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	120.00	0%	120.00
CF-SVCAPOSCT3Y	ComputracePlus APOS (Years 1, 2, & 3)	SERVICE	SERVICE	99.00	0%	99.00
CF-SVCAPOSCT4Y	ComputracePlus APOS (Years 1, 2, 3 & 4)	SERVICE	SERVICE	120.00	0%	120.00
CF-SVCAPOSCT5Y	ComputracePlus APOS (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	141.00	0%	141.00
CF-SVCAPOSCTC3Y	Computrace Complete APOS (Years 1, 2, & 3)	SERVICE	SERVICE	129.00	0%	129.00



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
CF-SVCAPOSCTC4Y	Computrace Complete APOS (Years 1, 2, 3 & 4)	SERVICE	SERVICE	159.00	0%	159.00
CF-SVCAPOSCTC5Y	Computrace Complete APOS (Years 1, 2, 3, 4 & 5)	SERVICE	SERVICE	189.00	0%	189.00
CF-S09SLC3	Toughbook Premier Service Level Program, Deployment, Asset Tag, Online Svc Analysis, Asset Management, Disk Image Management and Preferred Handling at NSC (Years 1,2,3)	SERVICE	SERVICE	100.00	0%	100.00
CF-S09SLC4	Toughbook Premier Service Level Program, Deployment, Asset Tag, Online Svc Analysis, Asset Management, Disk Image Management and Preferred Handling at NSC (Years 1,2,3 & 4)	SERVICE	SERVICE	130.00	0%	130.00
CF-S09SLC5	Toughbook Premier Service Level Program, Deployment, Asset Tag, Online Svc Analysis, Asset Management, Disk Image Management and Preferred Handling at NSC (Years 1,2,3,4 & 5)	SERVICE	SERVICE	160.00	0%	160.00
CF-S09SLCY4AP	Toughbook Premier Service Level Program APOS - (Year 4)	SERVICE	SERVICE	50.00	0%	50.00
CF-S09SLCY5AP	Toughbook Premier Service Level Program APOS - (Years 4 & 5)	SERVICE	SERVICE	80.00	0%	80.00
CF-S09SVCA SPTRG	Service Repair & Certification Training for Authorized Service Providers only.	SERVICE	SERVICE	1000.00	0%	1000.00
CF-S09TFMCIENG	Custom Image Engineering	SERVICE	SERVICE	50.00	0%	50.00
CF-S09TFMCNS	Daily Consulting Rate	SERVICE	SERVICE	2000.00	0%	2000.00
CF-S09TFMCON1Y	Annual Deployment Support Contract	SERVICE	SERVICE	12000.00	0%	12000.00
CF-S09TFMCST	Microsoft Deployment Toolkit Kick-off Project	SERVICE	SERVICE	9800.00	0%	9800.00
CF-S09TFMDSVC	Frontline Consulting Service less then 150 units	SERVICE	SERVICE	15000.00	0%	15000.00
CF-S09TFMFDSVC	Frontline Deployment Service	SERVICE	SERVICE	100.00	0%	100.00
CF-S09TFMRCONR	Remote Consulting Rate	SERVICE	SERVICE	1200.00	0%	1200.00
CF-S09TFMTRG	Microsoft Deployment Toolkit Training	SERVICE	SERVICE	7800.00	0%	7800.00
CF-S09TFMTVL	On-Site Field Consulting Travel	SERVICE	SERVICE	1800.00	0%	1800.00
CF-SVC3ARBINST1	Arbitrator Vehicle Installation Services Per Day - In-Car Set up - Includes Travel & Expenses MUST INCLUDE A SIGNED STATEMENT OF WORK TO BE VALID.	SERVICE	Service	2100.00	0%	2100.00
CF-SVCAGM89	Configuration Center - Army Gold Master v8.9 Deploy Image w/DVD	SERVICE	SERVICE	32.00	0%	32.00
CF-SVCAGM90	Configuration Center - Army Gold Master v9.0 Deploy Image w/DVD	SERVICE	SERVICE	32.00	0%	32.00
CF-SVCAPLY3BOND	Application of 3 Bond Compound to CF-31's ONLY includes SUPPLIES AND LABOR	SERVICE	SERVICE	75.00	0%	75.00
CF-SVCAPOS CDP3Y	Computrace Data Protection APOS (Years 1, 2 & 3)	SERVICE	SERVICE	80.00	0%	80.00
CF-MANATSAW	Asset Watch - asset management online portal, per asset.	SERVICE	SERVICE	13.00	0%	13.00
CF-S09DEPHDNA3Y	TFM Visit, HDD No Return, UID Tag, Logo Badge, RAM and Optical Drive, Custom Deploy Reporting, Ground Shipping in the USA (Years 1, 2 & 3)	SERVICE	SERVICE	234.00	0%	234.00
CF-S09DEPHDNA4Y	TFM Visit, HDD No Return, UID Tag, Logo Badge, RAM and Optical Drive, Custom Deploy Reporting, Ground Shipping in the USA (Years 1, 2, 3 & 4)	SERVICE	SERVICE	262.00	0%	262.00
CF-S09LNXSPT3Y	Linux Support from SVC Provider - Years (1,2 & 3) Minimum Quantity 250 units,	SERVICE	SERVICE	197.00	0%	197.00



SKU	DESCRIPTION	MARK	FAMILY / TYPE	SRP	Contract Discount	Contract Cost
	anything below contact SATeam					
CF-S09LNXSPT4Y	Linux Support from SVC Provider - Years (1,2,3 & 4) Minimum Quantity 250 units, anything below contact SATeam	SERVICE	SERVICE	247.00	0%	247.00
CF-S09LNXSPT5Y	Linux Support from SVC Provider - Years (1,2,3,4 & 5) Minimum Quantity 250 units, anything below contact SATeam	SERVICE	SERVICE	297.00	0%	297.00
CF-S09SLA	Toughbook Plus Service Level Program (Years 1,2,3)	SERVICE	SERVICE	60.00	0%	60.00



Proposed Product and Services Schedule

Beginning below is Panasonic's proposed Product and Services Schedule (PSS). The schedule mirrors the proposed pricing schedule with respect to products proposed, and indicates which Band(s) are applicable to each product. The PSS is dated the same as the proposed pricing schedule – November 2013.

Panasonic



Product and Services Schedule (PSS)

Dated November 2013

SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-CM003406	Havis Adapter bushing for the C-HDM--200 Series Telescoping Poles.		ACC	Accessory	•	•	•
CF-H-CM002787	Havis trak mount kit for Chevrolet Impala		ACC	Accessory		•	•
CF-H-C-TMLOCK	Lock for Havis universal laptop mounts that provides additional security to deter removal of laptop		ACC	Accessory		•	•
CF-H-C-TMW-CAPR-02	Havis 25.5" long notched tunnel mount assembly for 2011-2013 Chevrolet Caprice.		ACC	Accessory		•	•
CF-H-C-B33	Havis Front Hump Mounting Bracket for 1995 - 2011 Ford Crown Victorias		ACC	Accessory		•	•
CF-H-C-ADP-103	Havis Adapter Bracket for mounting Havis Mounts on a Panasonic CF-19 Port Replicator.		ACC	Accessory		•	•
CF-H-C-ADP-110	Havis Universal adapter bracket that allows for mounting a C-UMM monitor mount to a C-MD-100 Series		ACC	Accessory		•	•
CF-H-C-TMW-ECO-01	Havis 28" tunnel mount for 1997 - 2013 Ford E-Series van.		ACC	Accessory		•	•
CF-H-C-B43	Havis Front Hump Mounting Bracket for 2006 - 2012 Chevy Impala		ACC	Accessory		•	•
CF-H-C-UMM-101	Havis Universal Monitor Assembly, C-MM Series adapters are required.		ACC	Accessory		•	•
CF-H-C-OHB-104	Havis overhead equipment bracket for Panasonic Arbitrator Camera specifically designed for the 2013 Ford Interceptor Sedan. Camera is mounted securely over the visor clips and between the headliner to maximize driver visibility and optimize camera stability		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-HDM-114	Havis Universal heavy duty vehicle mounting base mount. Designed to mount to tunnel plate base or any flat surface. Mounts in a wide variety of universal floor mount applications. Configurable for many universal laptop, keyboard and docking station mounts.		ACC	Accessory		•	•
CF-H-C-MM-301	Havis Monitor Base Adapter Hat Bracket Assembly For Ford Crown Victoria, Ford Explorer, Nissan-Hybrid, Ford Edge, Universal Monitor Base And C-MKM		ACC	Accessory		•	•
CF-H-C-MM-218	Havis Monitor Adapter Plate for the Panasonic DS-PAN-600 docking stations. Works with the C-DMM-100, C-MM-100 and C-MKM Series Products.		ACC	Accessory		•	•
CF-H-C-MM-201	Havis Monitor Adapter Plate with VESA standard hole pattern to mount to the Havis C-DMM-100, C-MM-100 and C-MKM Series Products.		ACC	Accessory		•	•
CF-H-C-KBM-108	Havis Quick Release Slide for Keyboard Mounting Plate for Ikey SB-87-TP Series keyboards and includes quick-release slide bracket.		ACC	Accessory		•	•
CF-H-PAN-111-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-30 & CF-31 Computers. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-C-HDM-134	Havis Heavy Duty Universal Bracket, 1" High. Ideal for mounting to a flat surface. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-KBM-102	Havis Quick Release Slide for Keyboard Mounting Plate. Ideal for keyboards with 1.20" x 1.50" (30mm x 38mm) hole pattern.		ACC	Accessory		•	•
CF-H-C-TCB-7	Havis Telescoping computer base, ideal solution for limited space applications. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-PAN-113	Havis Toughbook Certified Cradle for the Panasonic Toughbook CF-30 & CF-31 Computers. Port Replication and Power Supply not included.		ACC	Accessory		•	•
CF-H-DS-DA-219	Havis rigid mounting bracket for non-motion applications. Replaces Integrated Motion feature in applications where no motion is preferred. For use with the Havis Toughbook Certified DS-PAN-500 (Panasonic FZ-A1) Series Vehicle Docking Stations.		ACC	Accessory		•	•
CF-H-DS-DA-405	Havis Screen Stiffener for use with DS-PAN-210 and DS-PAN-220 (Panasonic CF-18 & CF-19) Series Vehicle Docking Stations.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-DMM-113	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 2006-2013 Chevrolet Impala police package.		ACC	Accessory		•	•
CF-H-PAN-212-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-PAN-211-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-PAN-111-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-30 & CF-31 Computers. Port Replicator Connectivity Includes: USB (5), Ethernet (2), Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-PAN-111-1-P	Havis Toughbook Certified Vehicle Docking Station (Single Pass-Through) for the Panasonic CF-30 & CF-31 Computers. Port Replicator Connectivity Includes: USB (5), Ethernet (2), Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-C-DMM-102	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 1995-2011 Ford Crown Victoria.		ACC	Accessory		•	•
CF-H-C-TMW-28	Havis 28" tunnel mount base assembly. Requires removal of OEM console and mounts through existing holes in floor pan where OEM console was previously located.		ACC	Accessory		•	•
CF-H-DS-DA-218	Havis desktop stand with VESA 75mm hole pattern for use with Havis Toughbook Certified Tablet Docking Stations. Compatible with DS-PAN-500 (Panasonic FZ-A1) and DS-PAN-600 (Panasonic CF-H2) Series Docking Stations. Includes metric (M4) mounting hardware.		ACC	Accessory		•	•
CF-H-PAN-211-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-DS-DA-503	Havis replacement keys (one pair) for use with Havis Toughbook Certified DS-PAN-300 (Panasonic CF-U1) and DS-PAN-500 (Panasonic FZ-A1) Series Vehicle Docking Stations and UT-100 (Panasonic CF-30, CF-31, CF-52, CF-53, CF-74, CF-F9, CF-S10 & CF-19) Series Universal Cradles.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-ADP-101	Universal Adaptor Plate allows Havis docks or C-MD-Series to be mounted to other manufacturers mounting equipment.		ACC	Accessory		•	•
CF-H-C-TM-SEATMT	Universal seat top computer mount that easily attaches to the passenger seat with a ratcheting cargo strap and does not interfere with seatbelts.		ACC	Accessory		•	•
CF-H-C-CUP2-E-C	Havis Dual external cup holder 0 degree bend C-Series and C-TMW Series tunnel plate. Mounts externally to the rear of all horizontal C-Series console or to the top of your tunnel plate or any flat surface		ACC	Accessory		•	•
CF-H-C-HDM-104	Havis Heavy Duty Vehicle (Passenger Side) Mounting Base for 2006 - 2010 Dodge Charger, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-106	Havis Heavy Duty Passenger Side Vehicle Mounting Base for 1997 - 2011 Ford E-Series Van, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-127	Havis Heavy Duty Passenger Side Vehicle Mounting Base for 2002 - 2009 Jeep Liberty, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-133	Havis Heavy Duty Universal Fixed Angle Bracket, 5.5" High. Ideal for mounting to a tilted surface to create a level mounting plane or for mounting to a flat surface to create a tilted plane. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-MD-202	Havis Tilt Swivel motion device with 1.82" of overall height. 90 Degree vertical tilt and 180 Degrees of horizontal rotation. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-HDM-401	Havis Heavy Duty stability side support arm. Adds upper support for premium top level stability recommended for the C-HDM-200 Series Telescoping Poles. This device can compliment a Havis Vehicle Mount which is ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-301	Havis Heavy Duty Fixed Top Offset Platform, 0" Offset. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-101	Havis Heavy Duty Vehicle (Passenger Side) Mounting Base for 1995 - 2011 Ford Crown Victoria, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-210	Havis Heavy Duty 12" Telescoping Pole with adjustable height (12" - 21.5"). Precision Machined Solid Billet Aluminum Clamp Collar. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-209	Havis Heavy Duty 8.5" Telescoping Pole with adjustable height (8.5" - 14.5"). Precision Machined Solid Billet Aluminum Clamp Collar. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-303	Havis Heavy Duty Fixed Top Offset Platform, 6" Offset. 90 Degree Rotation allows for comfortable positioning. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-HDM-304	Havis Heavy Duty Fixed Top Offset Platform, 9" Offset. 90 Degree Rotation allows for comfortable positioning. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-136	Havis Heavy Duty Universal Vehicle Mounting Base. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-147	Havis Heavy Duty Passenger Side Vehicle Mounting Base for 2011 Dodge Avenger, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-302	Havis Heavy Duty Fixed Top Offset Platform, 4" Offset. 90 Degree Rotation allows for comfortable positioning. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-404	Havis Heavy Duty stability side support arm. Adds upper support for premium top level stability recommended for the C-HDM-200 Series Telescoping Poles. Must be used with the C-HDM-401 support arm for additional side support. This device can compliment a Havis Vehicle Mount which is ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-PAN-112-2-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-30 & CF-31 Computer and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-PAN-112-1-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Single Pass-Through) for the Panasonic CF-30 & CF-31 Computer and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-PAN-212-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-C-HDM-135	Havis Heavy Duty Universal Fixed Adapter Plate Tall, 2.0" High. Ideal for mounting in trucks, forklifts or any other situation where a larger range of clearance is required between the dock and the mounting surface. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-CG-X	Havis In-Vehicle Power Management System. Auto-Shut Off Timer is a self-contained unit that provides circuit protection for a vehicles power system. Regulated with a programmable timer, will prevent dead batteries. On Board LED Indicates under/over voltage situations. Compliments In Vehicle Mounting of Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-PAN-112-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-30 & CF-31 Computers and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (5) , Ethernet (2), Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	•
CF-H-DS-DA-601	Havis Rugged USB Hub with onboard power supply for use with Panasonic Toughbook / Toughpad Models: CF-19, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1. Easily mounts to most Havis Vehicle Port Replicators. Includes hub, USB cables, power cables, driver software and mounting hardware. Connectivity includes - Powered USB (4) (Type A), USB (1) (Type B), Ethernet RJ45 and 9-24V DC power input.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-TCB-22	Havis Telescoping computer base, ideal solution for limited space applications. Designed specifically for the 2006-2013 Chevrolet impala police package. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-MD-102	Havis Heavy Duty Swing Arm with Motion Adapters. Includes Slide Out extension up to 3.3 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-MD-109	Havis Heavy Duty Swing Arm with Motion Adapters. Includes Slide Out extension up to 3.3 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-MD-105	Havis Heavy Duty Swing Arm. Includes Slide Out extension up to 6 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis C-HDM-133 or C-HDM-134 Heavy Duty Mounting Bases allowing adjustable downward tilt for dash mounting (sold separately). Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-MD-104	Havis Heavy Duty Swing Arm. Includes Slide Out extension up to 3.3 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole, Motion Device and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-MD-107	Havis Heavy Duty Swing Arm with Motion Adapters. Recommended for the fire market with it's longer overall length and slide function with a drop down design and includes Slide Out extension up to 6 inches Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-207	Havis Heavy Duty 3.5" Telescoping Pole with adjustable height (3.5" - 4.75"). Precision Machined Solid Billet Aluminum Clamp Collar, handle is not included. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-203	Havis Heavy Duty 12" Telescoping Pole with adjustable height (12" - 21.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-HDM-217	Havis Heavy Duty 16" Telescoping Mounted Pole with adjustable height (16" - 29.5"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Designed with two gusseted legs to minimize solution vibration. Recommended for use with Havis Locking Sidearm with Motion Adapter or C-HDM-300 Series top offset platforms. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-212	Havis Heavy Duty 16" Telescoping Mounted Pole with adjustable height (16" - 29.5"). Precision Machined Solid Billet Aluminum Clamp Collar. Designed with two gusseted legs to minimize solution vibration. Recommended for use with Havis Locking Sidearm with Motion Adapter or C-HDM-300 Series top offset platforms. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-305	Havis Heavy Duty 8.5" Telescoping Side Mounted Pole with adjustable height (8.25" - 13.25"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Can be mounted to Havis C-Series 6" high consoles or other Havis consoles and flat vertical surfaces (drilling may be required). Recommended for use with Havis Locking Sidearm with Motion Adapter or C-HDM-300 Series top offset platforms. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-H-C-HDM-201	Havis Heavy Duty 5.5" Telescoping Pole with adjustable height (5.5" - 8.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-HDM-402	Havis Heavy Duty Safety Lock Assembly. Offers 90 degrees of horizontal rotation with an easy to use spring release pin and positive lock position when not in use. Recommended for use with a C-HDM-300 Series top offset platform when mounting to a C-HDM-200 Series pole without clamp handle. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory		•	•
CF-GTTUSB032G	GTT 320GB 5400rpm USB 3.0 External Hard Drive for All Toughbook Products		ACC	Accessory		•	•
UT-VNP5000WU	Stylus pen for 4K Tablet for UT-M. Order In Quantities of 10, Pricing Based On Single Pen Cost		ACC	Accessory		•	•
CF-WKB5338M-SINGLE	Emissive Backlit Keyboard for CF-53mk3, Single Unit	3	ACC	Accessory		•	•
WV-Q122A	Wall Mount Bracket for SW598, SW396A, SW395A, CW594A		ACC	Accessory		•	•
FZ-BNDLG1BATCHR	Panasonic Single Battery Charger Bundle for the FZ-G1. Bundles includes 1 battery charger (CF-VCBTB3W) and 1 G1 battery adapter.		ACC	Accessory		•	
FZ-BNDLG1LL1ST1CG4	Panasonic Long Life Battery Bundle for the FZ-G1. Bundles includes 1 long life battery pack (FZ-VZSU88U), 1 rotating hand strap and 4 tall corner guards.	1	ACC	Accessory		•	
JT-B1-CU000U	Cradle for B1Mk1		ACC	Accessory		•	
JT-B1-AD000M	AC Adaptor for JT-B1	1	ACC	Accessory		•	
CF-WMBA1304GHIS	Pre-Installed 4BG Memory for CF-31 Mk4, CF-19 Mk7, CF-C2 Mk2, C2-H2 Mk3 for CF-31 Mk4	4	ACC	Accessory		•	•
FZ-A1-BCR-MSR	Jadak High Performance 2D Bar Code and Mag Stripe Reader Attachment for Toughpad FZ-A1		ACC	Accessory		•	•
FZ-A1-BCR	Jadak High Performance 2D Bar Reader Attachment for Toughpad FZ-A1		ACC	Accessory		•	•
31A4GLTEFU	AT&T 4G LTE Field Upgrade for CF-31 Mk2, Mk3**Installation not included**		ACC	Accessory		•	•
CF-WSD192562	256GB SSD Kit for CF-19Mk1, Mk2, Mk3, Mk4, Mk5, Mk6, Mk7		ACC	Accessory		•	•
FZ-LND3BAYG1	LIND 3 Bay Battery Charger for FZ-G1. Includes 110W AC Adaptor. Do NOT use G1 AC Adaptor	1	ACC	Accessory		•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
19GOBI3FU	Gobi3000 Field Upgrade for CF-19 Mk6		ACC	Accessory			•
19V4GLTEFU	Verizon 4G LTE Field Upgrade for CF-19 Mk5, Mk6		ACC	Accessory			•
31GOBI3FU	Gobi3000 Field Upgrade for CF-31 Mk3		ACC	Accessory			•
53A4GLTEFU	AT&T 4G LTE Field Upgrade for CF-53 Mk1, Mk2**Installation not included**		ACC	Accessory			•
53GOBI3FU	Gobi3000 Field Upgrade for CF-53 Mk2**Installation not included**		ACC	Accessory			•
53V4GLTEFU	Verizon 4G LTE Field Upgrade for CF-53 Mk1, Mk2**Installation not included**		ACC	Accessory			•
PAUPS1221-2462-P	LIND Battery Back-Up Module for use with Panasonic Arbitrator & Arbitrator 360		ACC	Accessory			•
FZ-BNDLG1ST1CG4	Panasonic Strap & Corner Guard Bundle for the FZ-G1. Bundles Includes 1 rotating hand strap and 4 tall corner guards		ACC	Accessory			•
FZ-WEWG112G5K	Retrofit 4G LTE Multi Carrier (MC7355) for FZ-G1, FZ-A1, JT-B1. Includes Panurgy Installation (Contact Panurgy for Information)	1	ACC	Accessory			•
7160-0206	Gamber-Johnson VESA Interface Plate. Place between any screen with a 75 or 100 VESA hole pattern and Gamber-Johnson motion attachment (Item No. CLEVIS 0-90) or directly mounted onto a wall. Use to mount the Toughbook CF-H1, CF-H2 computer to a Gamber-Johnson motion attachment.		ACC	Accessory			•
CF-VZSU82U	Battery for CF-C2Mk1, Mk2 (3 cell)		ACC	Accessory	•		
CF-VZSU83U	Long life battery for the CF-C2Mk1, Mk2		ACC	Accessory	•		
CF-VZSU80U	Lightweight battery for CF-C2Mk1, Mk2		ACC	Accessory	•		
19GOBI5000FU	Field Upgrade 4G LTE Multi Carrier (MC7355) for CF-19 Mk7		ACC	Accessory			•
CF-AA5713AM	AC Adaptor for CF-31mk1, mk4 and CF-52mk3, FZ-G1 Mk1		ACC	Accessory			•
CF-WMBA1204G	4GB Memory (Individually Packaged) for CF-31Mk2 ,MK3, MK4, CF-19Mk6, Mk7, CF-53Mk1, Mk2, MK3, CF-52Mk4, Mk5, CF-H2Mk1, Mk2, CF-C2Mk1, CF-SX2Mk1, Mk2.		ACC	Accessory			•
CF-WMBA1204GIS	Pre-Installed 4GB Memory for CF-31Mk2 ,MK3, MK4, CF-19Mk6, Mk7, CF-53Mk1, Mk2, Mk3, CF-52Mk4, Mk5, CF-H2Mk1, Mk2, CF-C2Mk1, CF-SX2Mk1, Mk2.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-VZSU76W	Battery for CF-SX Mk2 (8cell)		ACC	Accessory	•		
CF-WSDC21211	128GB SSD for CF-C2 Mk1		ACC	Accessory	•		
CF-WSDC22511	256GB SSD for CF-C2Mk1		ACC	Accessory	•		
CF-AA6413CM	AC Adaptor(65W) for CF-C2Mk 1, Mk2, CF-G1Mk1		ACC	Accessory	•		
CF-VPF25U	12.5" Protective Film for CF-C2Mk1		ACC	Accessory	•		
CF-VCBTB3W	Battery Charger for CF-C2Mk1		ACC	Accessory	•		
FZ-VZSU88U	Long Life Battery Pack for FZ-G1Mk1		ACC	Accessory		•	
FZ-VZSU84U	Standard Battery Pack for FZ-G1Mk1		ACC	Accessory		•	
JT-B1-BT000U	Battery for JT-B1Mk1		ACC	Accessory		•	
CF-VNP020AU	Stylus Pen for Touch model for CF-C2Mk1		ACC	Accessory		•	
CF-WSD191262	128GB SSD Kit for CF-19Mk6, Mk7		ACC	Accessory		•	
CF-WSDC21221	128GB SSD for CF-C2Mk1, Mk2	2	ACC	Accessory	•		
CF-WSDC22521	256GB SSD for CF-C2Mk1, Mk2	2	ACC	Accessory	•		
CF-K31HD5032	500GB (7200rpm) HDD Kit for CF-31Mk3, Mk4		ACC	Accessory			•
CF-K52H009	500GB(7200rpm) HDD kit for CF-52Mk5		ACC	Accessory	•		•
CF-VNP016AU	Stylus Pen for Digitizer (Dual Touch model) for CF-C2Mk1		ACC	Accessory		•	
FZ-VNPG11U	Digitizer Pen for FZ-G1 Mk1, Order In Quantities of10, Pricing Based On Single Pen Cost		ACC	Accessory			•
CF-WKB3138M-SINGLE	Emissive Backlit Keyboard for CF-31Mk2, Mk3, Mk4	4	ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-WKB1938M	Emissive Backlit Keyboard for CF-19Mk5, Mk6, Mk7 Single unit price, must be ordered in Qty of 10		ACC	Accessory			•
CF-WKB3138M	Emissive Backlit Keyboard for CF-31Mk2, Mk3, Mk4. Single unit price, must be ordered in Qty of 10		ACC	Accessory			•
CF-WSDH22	128GB SSD kit for CF-H2Mk2, Mk3(Replacement of CF-WSDH21)		ACC	Accessory		•	
CF-K53HD5012	500GB (7200rpm) HDD Kit with Heater for CF-53Mk1, Mk2, Mk3		ACC	Accessory			•
CF-VDM312U	Super Multi Drive (SATA I/F, w/ Power DVD) for CF-31Mk3, Mk4		ACC	Accessory			•
CF-VNT004U	Tether for CF-C2Mk1 Order In Quantities of 10, Pricing Based On Single Tether Cost		ACC	Accessory	•		
FZ-VNP001U	Digitizer Pen for FZ-A1Mk 1, Order in Quantity of 10, Pricing Based On Single Cost		ACC	Accessory		•	
FZ-WCGG111	Tall Corner Guards (for optional smartcard reader, long life battery and/or rotating hand strap) for FZ-G1. Set includes 4 corner guards.		ACC	Accessory		•	
FZ-VPF002U	Protection Film for JT-B1		ACC	Accessory		•	
31GOBI5000FU	4G LTE Multi Carrier (MC7355 Field Upgrade for CF-31 Mk4		ACC	Accessory			•
53GOBI5000FU	4G LTE Multi Carrier (MC7355 Field Upgrade for CF-53 Mk3		ACC	Accessory			•
CF-H-C-TMW-F250-02	Havis 28" tunnel mount for 1997 - 2013 Ford E-Series van.		ACC	Accessory			•
CF-H-PAN-803	Havis Toughbook Certified Cradle for the Panasonic Toughpad JT-B1 Tablet. Port Replication not included.		ACC	Accessory		•	
CF-H-PAN-413	Havis Toughbook Certified Cradle for the Panasonic CF-53 Computer. Port Replication and not included.		ACC	Accessory			•
CF-H-PAN-302	Havis Toughbook Certified Cradle for the Panasonic CF-U1 Computer. Port Replication not included.		ACC	Accessory			•
CF-H-C-MM-211	Havis Monitor Adapter Plate for the Panasonic VDL Monitor to mount to the Havis C-DMM-100, C-MM-100 and C-MKM Series Products.		ACC	Accessory			•
CF-H-C-KBM-103	Havis Quick Release Slide for Keyboard Mounting Plate. Ideal for keyboards with 1.20" x 1.50" (30mm x 38mm) hole pattern.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-PAN-506	Havis Toughbook Certified Cradle for the Panasonic Toughpad FZ-A1 Tablet with fixed mounting. Port Replication not included.		ACC	Accessory			•
CF-H-PAN-213	Havis Toughbook Certified Cradle for the Panasonic CF-18 & CF-19 Computers. Port Replication and Power Supply not included.		ACC	Accessory			•
CF-H-DS-DA-409	Havis Screen Stiffener for use with DS-PAN-210 and DS-PAN-220 (Panasonic CF-18 & CF-19) Series Vehicle Docking Stations.		ACC	Accessory			•
CF-H-DS-DA-410	Havis Screen Stiffener for use with DS-PAN-100 and DS-PAN-110 (Panasonic CF-30 & CF-31) Series Vehicle Docking Stations.		ACC	Accessory			•
CF-H-PAN-603	Havis Toughbook Certified Cradle for the Panasonic Toughbook CF-H2 Tablets. Port Replication not included.		ACC	Accessory		•	
CF-H-PAN-703	Havis Toughbook Certified Cradle for the Panasonic Toughpad FZ-G1 Tablet. Port Replication not included.		ACC	Accessory		•	
CF-H-PAN-801-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad JT-B1 Tablet. Port Replicator Connectivity Includes: USB (2) and Ethernet.		ACC	Accessory		•	
CF-H-PAN-301-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-U1. Port Replicator Connectivity Includes: USB (3), Ethernet RJ45, Serial, VGA.		ACC	Accessory		•	
CF-H-PAN-301-P-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-U1 Computer. Port Replicator Connectivity Includes: USB (3), Ethernet RJ45, Serial, VGA.		ACC	Accessory		•	
CF-H-C-DMM-119	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position		ACC	Accessory		•	
CF-H-PAN-601-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughbook CF-H2 Tablets. Port Replicator Connectivity Includes: USB (3), Ethernet RJ45, Serial & VGA.		ACC	Accessory		•	
CF-H-PAN-504-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad FZ-A1 Tablet with fixed mounting. Port Replicator Connectivity Includes: USB (2) & Ethernet RJ45.		ACC	Accessory		•	
7160-0393-02-P	Gamber-Johnson Dock for Panasonic Toughbook CF-53 with DUAL RF/Standard Lock (Ports: (3) USB 2.0, (1) USB 3.0, (1) Serial DB9, (1) VGA D-Sub 15 pin, (1) Ethernet RJ45, (1) HDMI, 15.6VDC Power in.		ACC	Accessory		•	
CF-H-PAN-701-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad FZ-G1 Tablet. Port Replicator Connectivity Includes: USB 3.0 (2), Ethernet (2), Serial, VGA, and HDMI.		ACC	Accessory		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-LPS-104	Havis Bundled Kit includes Lind 120 Watt power supply, Mounting Hardware, Lighter Plug and Havis specific threaded 3' output cable for use with the DS-PAN-110 (CF-31) Series Vehicle Docking Stations.		ACC	Accessory		•	
CF-H-LPS-106	Havis Bundled Kit includes Lind 24 Watt power supply, Mounting Hardware, Lighter Plug and Havis specific threaded 3' output cable for use with the DS-PAN-500 (FZ-A1) Series Vehicle Docking Stations.		ACC	Accessory		•	
CF-H-PAN-701-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic Toughpad FZ-G1 Tablet. Port Replicator Connectivity Includes: USB 3.0 (2), Ethernet (2), Serial, VGA, and HDMI.		ACC	Accessory		•	
7160-0393-00-P	Gamber-Johnson Dock for Panasonic Toughbook CF-53 with No RF/Standard Lock (Ports: (3) USB 2.0, (1) USB 3.0, (1) Serial DB9, (1) VGA D-Sub 15 pin, (1) Ethernet RJ45, (1) HDMI, 15.6 VDC power in.Power in		ACC	Accessory		•	
CF-H-PAN-411-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-53 Computer. Port Replicator Connectivity Includes: USB 2.0 (3), USB 3.0 (1), Ethernet RJ45, Serial, VGA & HDMI.		ACC	Accessory		•	
7160-0393-06-P	Gamber-Johnson Dock for Panasonic Toughbook CF-53 with DUAL RF/INTERNAL POWER/ Standard Lock (Ports: (3) USB 2.0, (1) USB 3.0, (1) Serial DB9, (1) VGA D-Sub 15 pin, (1) Ethernet RJ45, (1) HDMI, 15.6VDC Power in.		ACC	Accessory		•	
7160-0393-04-P	Gamber-Johnson Dock for Panasonic Toughbook CF-53 with No RF/INTERNAL POWER/ Standard Lock (Ports: (3) USB 2.0, (1) USB 3.0, (1) Serial DB9, (1) VGA D-Sub 15 pin, (1) Ethernet RJ45, (1) HDMI, 15.6 VDC power in.Power in		ACC	Accessory		•	
CF-H-LPS-102	Havis Bundled Kit includes Lind 90 Watt power supply, Mounting Hardware, Lighter Plug and Panasonic 19.7" right angle "Yellow Tip" output cable for the DS-PAN-300 (CF-U1) and DS-PAN-600 (CF-H2) Series Vehicle Docking Stations.		ACC	Accessory		•	
CF-H-PAN-411-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-53 Computer. Port Replicator Connectivity Includes: USB 2.0 (3), USB 3.0 (1), Ethernet RJ45, Serial, VGA & HDMI. Power Supply not Included.		ACC	Accessory		•	
CF-H-LPS-103	Havis Bundled Kit includes Lind 120 Watt power supply, Mounting Hardware, Lighter Plug and Panasonic 3' right angle "Yellow Tip" output cable for use with the DS-PAN-400 & DS-PAN-410 (CF-52 & CF-53) Series Vehicle Docking Stations.		ACC	Accessory		•	
CF-H-C-DMM-121	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 2011-2013 Dodge Charger.		ACC	Accessory		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-PAN-221-P	Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK1, MK2, MK3, MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	
CF-H-PAN-221-2-P	Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK1, MK2, MK3, MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory		•	
CF-H-LPS-101	Havis Bundled Kit includes Lind 90 Watt power supply, Mounting Hardware, Lighter Plug and Havis specific threaded 3' output cable for use with the DS-PAN-200, DS-PAN-210 & DS-PAN-220 (CF-19) and DS-PAN-101 (CF-30) Series Vehicle Docking Stations.		ACC	Accessory		•	
CF-H-C-TMW-IMP-01	Havis 28" tunnel mount base assembly with front and rear mounting brackets for 2008-2010 Ford F-250, 350, 450 and 550 pickups. Requires removal of OEM console and mounts through existing holes in floor pan where OEM console was previously located.		ACC	Accessory		•	
CF-H-EP-5	Havis Enhanced Protection Plan for Toughbook Certified Vehicle Docking Stations. Warranty coverage includes 1 PCB replacement / per year / per serial number up to a total of 2 PCB replacements / per serial number within 5 years of initial shipment date.		ACC	Accessory		•	
CF-H-C-DMM-114	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 2006-2013 Chevrolet Impala police package.		ACC	Accessory		•	
CF-H-C-DMM-116	Havis swing out dash monitor mount base positions computer monitor in a safe, convenient line of sight with spring latch that easily secures monitor when pushed into closed position. Designed specifically for the 2006-2013 Chevrolet Impala police package.		ACC	Accessory		•	
CF-H-PAN-214-P	Havis Toughbook Certified IP65 Compliant Weather-Resistant Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory			•
CF-H-C-OHB-105	Havis overhead equipment bracket for Panasonic Arbitrator Camera specifically designed for the 2013 Ford Interceptor Sedan. Camera is mounted securely over the visor clips and between the headliner to maximize driver visibility and optimize camera stability		ACC	Accessory			•
CF-H-PAN-214-2-P	Havis Toughbook Certified IP65 Compliant Weather-Resistant Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK4, MK5 & MK6 Computers. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-DS-DA-506	Havis replacement keys (one pair) for use with Havis Toughbook Certified DS-PAN-300 (Panasonic CF-U1) and DS-PAN-500 (Panasonic FZ-A1) Series Vehicle Docking Stations and UT-100 (Panasonic CF-30, CF-31, CF-52, CF-53, CF-74, CF-F9, CF-S10 & CF-19) Series Universal Cradles.		ACC	Accessory			•
CF-H-PAN-802-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad JT-B1 Tablet and Lind Power Supply. Packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (2) and Ethernet.		ACC	Accessory			•
CF-H-PAN-702-2-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic Toughpad FZ-G1 Tablet and Lind Power Supply. Packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB 3.0 (2) , Ethernet (2), Serial, VGA, and HDMI.		ACC	Accessory			•
CF-H-PAN-702-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad FZ-G1 Tablet and Lind Power Supply. Packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB 3.0 (2) , Ethernet (2), Serial, VGA, and HDMI.		ACC	Accessory			•
CF-H-PAN-505-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughpad FZ-A1 Tablet and Lind 24 Watt Power Supply with fixed mounting. Packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (2) & Ethernet RJ45.		ACC	Accessory			•
CF-H-PAN-602-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic Toughbook CF-H2 Tablets and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (3), Ethernet RJ45, Serial & VGA.		ACC	Accessory			•
CF-H-C-MD-204	Havis Tilt Swivel motion device with 1.82" of overall height. 90 Degree vertical tilt and 180 Degrees of horizontal rotation. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
CF-H-PAN-412-2-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-53 Computer and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB 2.0 (3), USB 3.0 (1), Ethernet RJ45, Serial, VGA & HDMI.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-PAN-412-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-53 Computer and Lind 120 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB 2.0 (3), USB 3.0 (1), Ethernet RJ45, Serial, VGA & HDMI.		ACC	Accessory			•
CF-H-PAN-222-2-P	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK1, MK2, MK3, MK4, MK5 & MK6 Computers and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory			•
CF-H-PAN-222	Havis Bundled Kit includes Havis Toughbook Certified Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK1, MK2, MK3, MK4, MK5 & MK6 Computers and Lind 90 Watt Power Supply. Fully assembled and packaged as a single product, greatly simplifying installation. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone.		ACC	Accessory			•
CF-H-C-HDM-155	Havis Heavy Duty Passenger Side Vehicle Mounting Base for 2011 Dodge Avenger, No Drill. Recommended for use with Havis Telescoping Pole, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
CF-H-C-HDM-202	Havis Heavy Duty 5.5" Telescoping Pole with adjustable height (5.5" - 8.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
CF-H-C-HDM-204	Havis Heavy Duty 12" Telescoping Pole with adjustable height (12" - 21.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-C-HDM-208	Havis Heavy Duty 3.5" Telescoping Pole with adjustable height (3.5" - 4.75"). Precision Machined Solid Billet Aluminum Clamp Collar, handle is not included. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
CF-H-C-HDM-403	Havis Heavy Duty Safety Lock Assembly. Offers 90 degrees of horizontal rotation with an easy to use spring release pin and positive lock position when not in use. Recommended for use with a C-HDM-300 Series top offset platform when mounting to a C-HDM-200 Series pole without clamp handle. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
CF-H-PKG-PSM-140	Havis Bundled Kit for Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height (handle not included), Fixed Top Offset Platform and Tilt Swivel Motion Device for the 1997 - 2012 Ford Econoline (E-Series) Van. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
C-HDM-303-P	Heavy Duty Fixed Top Offset Platform, 6" Offset	0	ACC	Accessory			•
CF-H-UT-201-KIT-2	For replacement of standard lugs on Havis model UT-201. The Havis UT-201 is a universal laptop cradle that supports Panasonic Model		ACC	Accessory			•
CF-H-UT-102	Havis Universal Cradle for the Panasonic Models: CF-S10 & CF-19 Computers. Port Replication and Power Supply not Included		ACC	Accessory			•
CF-H-SS-UT-X	Havis Screen Stiffener for use with UT-100 (Panasonic Models: CF-30, CF-31, CF-52, CF-53 & CF-F9) Series Vehicle Cradles		ACC	Accessory			•
CF-H-WD10EARS	Western Digital Caviar Blue WD10EARS Hard Drive- 1 TB - 5400 rpm - Serial ATA/300 - Serial ATA - 3.5" - Internal		ACC	Accessory			•
CF-H-WD10EARX	Western Digital WD Green WD10EARX 1TB IntelliPower 64MB Cache SATA 6.0Gb/s 3.5" Internal Hard Drive - Bare Drive		ACC	Accessory			•
CF-H-CSC-PC20UL-P	Intellium 20 unit Laptop Charging and Storage UL approved mobile cart for all Toughbook Computers		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
C-MM-301-P	Monitor Base Adapter Hat Bracket Assembly For Ford Crown Victoria, Ford Explorer, Nissan-Hybrid, Ford Edge, Universal Monitor Base And C-MKM		ACC	Accessory			•
CF-H-UT-101	Havis Universal Cradle for the Panasonic Models: CF-30, CF-31, CF-52, CF-53, CF-74 & CF-F9 Computers. Port Replication and Power Supply not Included		ACC	Accessory			•
C-HDM-202-P	Havis Heavy Duty 8.5" Telescoping Pole with Precision Machined Solid Billet Aluminum Clamp Collar. Includes a Handle for Easy Height Adjustment for CF-19, CF-31, CF-H1, CF-U1		ACC	Accessory			•
CF-H-UT-201	Havis Universal Tablet Cradle with adjustable lugs to accommodate a wide range of tablet and protective cover heights, including for the Panasonic FZ-G1. Port Replication and Power Supply not Included		ACC	Accessory			•
CF-H-UT-X-T-KIT-1	For replacement or conversion to Havis model UT-X-T. Contains two sets of UT-X-T rear fences and one set of extra tall side lugs and hardware. The Havis UT-X-T is a universal laptop cradle that supports Panasonic Models		ACC	Accessory			•
CF-H-PKG-PSM-252	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2007 - 2012 Dodge Ram Chassis Cab 3500, 4500 and 5500 Series Trucks. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-253	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2012 - 2013 Ford Police Interceptor Utility (FPIU) and Explorer. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-241	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2012 - 2013 Ford Police Interceptor Sedan (FPIs). Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-PKG-PSM-240	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 1997 - 2012 Ford Econoline (E-Series) Van. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-254	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2012 Chevy Caprice (PPV). Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-243	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2009 - 2012 Ford Transit Connect. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-239	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 1997 - 2012 Chevy G-Series Van. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-268	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2013 Dodge Charger. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-245	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2012 Dodge Durango. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H-PKG-PSM-244	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2012 Dodge Charger. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-242	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 1999 - 2012 Ford F-250 Truck. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-260	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2011 - 2013 Ford Focus. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-H-PKG-PSM-262	Havis Bundled Kit for Premium Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height, Locking Slide Arm with Motion Adapter and Support Brace for the 2013 Ford Escape. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•
CF-VEBC21U	Port Replicator for C2Mk1		ACC	Accessory	•		
CF-WSD315131	512GB SSD for 31Mk3, Mk4		ACC	Accessory			•
CF-WSD521251	128GB SSD for CF-52 Mk5		ACC	Accessory			•
CF-WSD522551	256GB SSD for CF-52 Mk5		ACC	Accessory			•
CF-WSD525151	512GB SSD for CF-52 Mk5		ACC	Accessory			•
CF-WSD311231	128GB SSD for 31Mk3, Mk4		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-WSD312531	256GB SSD for 31Mk3, Mk4		ACC	Accessory			•
CF-WSD531221	128GB SSD for 53Mk1, Mk2, Mk3		ACC	Accessory			•
CF-WSD532521	256GB SSD for 53Mk1, Mk2, Mk3		ACC	Accessory			•
CF-WSD535121	512GB SSD for 53Mk1, Mk2, Mk3		ACC	Accessory			•
FZ-VPFG11U	Protective Film (10.1) for FZ-G1Mk1		ACC	Accessory		•	
CF-WKB1918M-SINGLE	Rubber Backlit Keyboard for CF-19mk7	7	ACC	Accessory			•
CF-WKB3118M-SINGLE	Rubber Backlit Keyboard for CF-31mk4	4	ACC	Accessory			•
C-HDM-136-P	Universal Heavy Duty Vehicle Mount		ACC	Accessory			•
FZ-VNTG11U	Tether for FZ-G1 Mk1, Order In Quantities of 10, Pricing Based On Single Pen Cost		ACC	Accessory		•	
CF-WKB1938M-SINGLE	Emissive Backlit Keyboard for CF-19mk7	7	ACC	Accessory			•
CF-WKB5338M	Emissive Backlit Keyboard for CF-53 Mk1, Mk2, Mk3. Single unit price, must be ordered in Qty of 10		ACC	Accessory			•
DS-56	Gamber-Johnson Flat Horizontal Surface Base		ACC	Accessory			•
MCS-POCKET3	Gamber-Johnson 3" Storage pocket for EPIC console box		ACC	Accessory			•
LOWSWIVEL	Gamber-Johnson Low profile swivel motion attachment		ACC	Accessory			•
7160-0438	Gamber-Johnson Ford Sedan PI - Trunk Shelf (2012-2013)		ACC	Accessory			•
7160-0436	Gamber-Johnson Angled Low swivel with .38" Hole		ACC	Accessory			•
7160-0417	Gamber-Johnson VW Jetta/Passat 08+ Vehicle Base		ACC	Accessory			•
7160-0336	Gamber-Johnson Dodge Charger Trunk Shelf 2011		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0253	Gamber-Johnson Mic Clip for NotePad V Universal Cradle		ACC	Accessory			•
7160-0090	Gamber-Johnson Ford Econoline Vehicle Base (2006-13)		ACC	Accessory			•
C2A4GLTEFU	AT&T 4G LTE Field Upgrade **Intallation not included** for CF-C2 Mk1		ACC	Accessory			•
7160-0220	Gamber-Johnson MONGOOSE - 9" Locking Slide Arm w/Standard Motion Attachment		ACC	Accessory			•
7160-0178	Gamber-Johnson 7" Center Upper Pole, inserts into any Lower Tube		ACC	Accessory			•
7160-0034	Gamber-Johnson Harley Davidson Motorcycle Storage Box Mount		ACC	Accessory			•
MCS-CUPHOLD2	Gamber-Johnson Heavy duty steel cup holders (2)for console box		ACC	Accessory			•
7160-0449	Gamber-Johnson Visor Mount, Camera Mount Only For Chevy Caprice		ACC	Accessory			•
7160-0448	Gamber-Johnson Visor Mount, Display and Camera for Chevy Caprice		ACC	Accessory			•
7160-0444	Gamber-Johnson Wiring Cover Plate - Ford Sedan and Utility PI (2012-2013)		ACC	Accessory			•
7160-0427	Gamber-Johnson Mongoose - 9" Locking Slide Arm w 3/8" stud		ACC	Accessory			•
7160-0421	Gamber-Johnson Fork lift Mount- Dual Clam Shellw/3 Arm & Large Back Plate		ACC	Accessory			•
7160-0420	Gamber-Johnson Fork lift Mount- Dual Clam Shellw/3 Arm & Small Back Plate		ACC	Accessory			•
7160-0418	Gamber-Johnson Fork lift bracket. Attaches to roll-formed pillar of fork lift		ACC	Accessory			•
7160-0389	Gamber-Johnson Locking Console Pocket (Short) Fits any MCS EPIC console box		ACC	Accessory			•
7160-0388	Gamber-Johnson Locking Console Pocket (Tall) Fits any MCS EPIC console box		ACC	Accessory			•
7160-0386	Gamber-Johnson Trunk Shelf Railing for Chevy Caprice PPV Trunk shelf		ACC	Accessory			•
7160-0380	Gamber-Johnson Trunk Shelf for 2011/12 Chevrolet Caprice PPV.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0351	Gamber-Johnson Shock/Vibration Isolator - foruse with computer cradle		ACC	Accessory			•
7160-0312	Gamber-Johnson Display and Camera bracket - mounts to Visor		ACC	Accessory			•
TKN-105	Envoy Data 2FA (OTP) One Time Password Token event based for All Toughbook		ACC	Accessory			•
DS-144	Gamber-Johnson Chevrolet/GMC Truck and SUV Passenger Side Base (2007-13)		ACC	Accessory			•
DS-52	Gamber-Johnson Flat Floor/High Seat Universal Vehicle Base		ACC	Accessory			•
C2V4GLTEFU	Verizon 4G LTE Field Upgrade for CF-C2 Win7 COA Only**Installation not included**		ACC	Accessory			•
DS-LOWER-5	Gamber-Johnson 5" Lower Pole Assembly - attaches to most MCS Top Plates or Vehicle bases w/owelded poles		ACC	Accessory			•
7120-0519	Gamber-Johnson Notepad V Tall clip package for use with Rugged Computer Laptops		ACC	Accessory			•
7120-0587	Gamber-Johnson CAM Clips for NotePad V Universal Cradle. Use to mount tablet computers in cradle		ACC	Accessory			•
NP-PAN-CRADLE	Gamber-Johnson Universal cradle for the Panasonic CF-27, CF-28 and CF-29 computers		ACC	Accessory			•
MCS-2TMRS-CV	Gamber-Johnson Trunk mounted radio shelf assembly with TWO shelves for Ford Crown Vic (1998-08)		ACC	Accessory			•
MCS-1TMRS-CV	Gamber-Johnson Trunk mounted radio shelf assembly with ONE shelf for Ford Crown Vic (1998-2008)		ACC	Accessory			•
GJ-PAN-CF27	Gamber-Johnson Mounting interface plate for thePanasonic CF-27, CF-28 vehicle port replicator.		ACC	Accessory			•
DS-LOWER-9	Gamber-Johnson 9" Lower Pole assembly - attaches to most MCS Top Plates or Vehicle bases w/owelded poles		ACC	Accessory			•
7160-0250-01	Gamber-Johnson NotePad V Universal Computer Cradle by w/Tall clips for Rugged Computers		ACC	Accessory			•
7170-0125	Gamber-Johnson Work Truck Console with File Box(Arm rest and Cupholder included)		ACC	Accessory			•
7170-0093	Gamber-Johnson Pedestal mount computer display bracket w/keyboard for Panasonic PDRC		ACC	Accessory			•
7160-0384	Gamber-Johnson Flat Surface Display Mount - Attaches to dash of vehicle or any flat surface		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0352	Gamber-Johnson Harley Davidson CF19/Pentax PocketJet Motorcycle Mount for HD Police Tour-Pak		ACC	Accessory			•
7160-0341	Gamber-Johnson Locking Swing Arm Motion Attachment. Attach to Upper Pole, Center Pole or Complete Pole		ACC	Accessory			•
7160-0284	Gamber-Johnson Quad Motion TS3 Motion Attachment. Attach to any Upper Pole, Complete Pole, or Center pole		ACC	Accessory			•
7160-0268	Gamber-Johnson Angled Low swivel. Attaches to any Upper Pole or Upper Tube from		ACC	Accessory			•
7160-0190	Gamber-Johnson Under Body Support Plate. Use under the vehicle in conjunction with DS-52 Flat floor base		ACC	Accessory			•
7160-0185	Gamber-Johnson Universal Vehicle Base - fits some Ford, Chevy, Jeep, Nissan, Dodge models. Drilling required		ACC	Accessory			•
7160-0104	Gamber-Johnson Large MobileWorkstation w/computer platform. Attaches to floor between seats of most trucks		ACC	Accessory			•
7160-0042	Gamber-Johnson CMounting Interface Plate (for use with Panasonic Vehicle Mount Port Replicator for CF-19		ACC	Accessory			•
DS-118	Gamber-Johnson Ford Ranger (1993-2008) Ford Explorer (1995-2001) / Ford Ranger (1993-2011) vehicle base		ACC	Accessory			•
CF-LND3BAYC2	Lind 3 Bay Battery Charger for CF-C2. Includes 110W AC Adaptor. Do NOT use C1/C2 AC Adaptors.		ACC	Accessory			•
UTH-CNB-B	Rocket, Rocket Locker, Black Quadband Permanent Mount Antenna, one (1) T3 RFID Tag		ACC	Accessory			•
UTH-CNB-W	Rocket, Rocket Locker, White Quadband Permanent Mount Antenna, one (1) T3 RFID Tag		ACC	Accessory			•
7160-0043	Gamber-Johnson Interface Plate for CF-30 Port Replicator CF-WEB301 (sold separately). Attaches to any Motion Attachment		ACC	Accessory			•
7160-0285	Gamber-Johnson Quad Motion TS5 Motion Attachment. Attaches to any Upper Pole, Complete Pole, or Low Profile Bracket		ACC	Accessory			•
DS-146	Gamber-Johnson Universal vehicle base for the International, Sterling and Freightliner trucks with bench seats		ACC	Accessory			•
QADJ-UPPER-S5	Gamber-Johnson 6" Quick Adjust Upper Pole -Inserts into a 7", 9", or 13" lower pole or any vehicle base with a welded pole		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7170-0140	Gamber-Johnson Kit, Chevrolet/GMC Van Pedestal (2010-13). Includes: Veh base, 7" Center upper Pole, Locking Swing Arm motion attachment		ACC	Accessory			•
DS-UPPER-L	Gamber-Johnson 12" Upper Tube Assembly - inserts into (7",9",13") DS-LOWER Tube or any vehicle base with a welded lower tube		ACC	Accessory			•
DS-UPPER-M5	Gamber-Johnson 8" Upper Tube Assembly - insertsinto any DS-LOWER Tube or any vehicle base with a welded lower tube		ACC	Accessory			•
DS-UPPER-5	Gamber-Johnson 5.8" Upper Tube Assembly - inserts into any DS-LOWER Tube or any vehicle basewith a welded lower tube		ACC	Accessory			•
DS-UPPER	Gamber-Johnson 5.8" Upper Tube Assembly - inserts into (7",9",13") DS-LOWER Tube or any vehicle base with a welded lower tube		ACC	Accessory			•
DS-POLE-CTR	Gamber-Johnson 3" Pole w/ center mounted upper - attaches to most MCS Top Plates or Vehicle bases w/o welded poles		ACC	Accessory			•
DS-LOWER-13	Gamber-Johnson 13" Lower Pole assembly - attaches to most MCS Top Plates or Vehicle bases w/o welded poles		ACC	Accessory			•
CLEVIS 0-90T	Gamber-Johnson Tilt swivel motion attachment (Tall). Attaches to any Workstation, Complete Pole or Upper Tube		ACC	Accessory			•
ABF-KIT	Gamber-Johnson Low-Profile Bracket (airbag friendly)- Attaches to vehicle base and positions equipment low to the floor		ACC	Accessory			•
7170-0099	Gamber-Johnson Pedestal mount computer display bracket w/keyboard for Panasonic CF-19 Mk1,Mk2, Mk3, Mk4, Mk5, Mk6		ACC	Accessory			•
7170-0098	Gamber-Johnson Universal Bracket Assembly for CF-19 Toughbook. Mount onto any Upper Pole or Console Box with proper mounting hole pattern		ACC	Accessory			•
7160-0398	Gamber-Johnson Short computer Mounting Bracket by - use with Trunk shelf. Allows clearance for cables when mounting a docking station		ACC	Accessory			•
7160-0311	Gamber-Johnson Tall computer Mounting Bracket by - use with Trunk shelf. Allows radio to be mounted below dock		ACC	Accessory			•
7160-0105	Gamber-Johnson Large MobileWorkstation w/vertical computer mount . Attaches to floor between seats of most trucks.		ACC	Accessory			•
7160-0103	Gamber-Johnson Small Mobile Workstation w/vertical computer mount . Attaches to floor between seats of most trucks		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0102	Gamber-Johnson Small Mobile Workstation w/computer platform. Attaches to floor between seats of most trucks		ACC	Accessory			•
7160-0045	Gamber-Johnson Ford F-250 to F-750 Super Duty Vehicle base (Automatic only - 1999-2010), Excursion & Excursion Lmted (2000-05)		ACC	Accessory			•
7170-0146	Gamber-Johnson Kit, Chevrolet Caprice Police Package Pedestal (2011-13). Veh Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose motion attachment, Support Brace		ACC	Accessory			•
7170-0137	Gamber-Johnson Kit, Dodge Charger Police Package Console (2011-13). Includes: Vehicle Specific Console, Armrest, Cupholder, Quad Motion TSS motion attachment		ACC	Accessory			•
7170-0135	Gamber-Johnson Kit, Ford F150, Pedestal (2004-13). Includes: Veh Base, 9" Lower Pole, 7" Upper Center Pole, Locking Swing Arm motion attachment, Support Brace		ACC	Accessory			•
7170-0131	Gamber-Johnson KIT, Ford Transit Connect Pedestal (2010-13), Includes: Veh base, 9" Lower Pole, Support Brace, QADJ-UPPER-M, Clevis motion attachment		ACC	Accessory			•
7170-0129	Gamber-Johnson KIT, Ford Expedition Pedestal (2007-13). Includes: Veh Base, Support Brace, 9" Lower Pole, 5" Center Upper Pole, Mongoose motion attachment		ACC	Accessory			•
RDR-60E2AKU	Envoy Data pcProx ExpressCard Reader supporting 125 kHz HID Prox based cards. This will support all Panasonic Toughbook PCs with an ExpressCard Slot. f		ACC	Accessory			•
5021-CL	Envoy Data 5021 CL contactless USB RFID 13.56MHz contactless reader with 6ft cable. This would support all Panasonic Toughbook PCs with aUSB connection.		ACC	Accessory			•
7160-0133	Gamber-Johnson Chevy G-Series & Express (1995-09); Kodiak(2001-09); GMC Savana & G-Series Van(1995-09), Ford E-Series van(1995-05) vehicle base		ACC	Accessory			•
7170-0148	Gamber-Johnson Kit, Ford Utility Police Interceptor Pedestal (2012-13). Includes: Veh Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose motion attachment, Support Brace		ACC	Accessory			•
7170-0147	Gamber-Johnson Kit, Ford Sedan Police Interceptor Pedestal (2012-13). Includes: Veh Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose motion attachment, Support Brace		ACC	Accessory			•
7170-0144	Gamber-Johnson Kit, Chevrolet Impala Police Package Pedestal (2006-12). Includes: Veh Base, 7" Lower Pole, 5" Center Upper Pole, Mongoose motion attachment, Support Brace		ACC	Accessory			•
7170-0143	Gamber-Johnson Kit, Chevrolet Impala Police Package Console (2006-12). Includes: Leg Kit, Top Plate, Console Box, Computer Mounting Bracket, QUAD Motion TSS motion attachment		ACC	Accessory			•
7170-0138	Gamber-Johnson Kit, Dodge Charger Police Package Pedestal (2011-13). Includes: Veh Base, 13" Lower Pole, 7" Upper Center Pole, Mongoose Motion Attachment, Support		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
	Brace						
7170-0134	Gamber-Johnson Kit, Ford F150 Console/Pedestal (2009-13). Includes: Leg kit, Top Plate, 13" Console, Cuphldr, Armrest, Upper/Lower Pole, Locking Swind Arm, Support brace		ACC	Accessory			•
7170-0133	Gamber-Johnson Kit, Ford Super Duty F250-F750 Pedestal (2011-13). Includes: Veh Base, 9" Lower Pole, 7" Upper Center Pole, Locking Swing Arm motion attachment, Support Brace		ACC	Accessory			•
7170-0136	Gamber-Johnson Kit, Dodge RAM 1500-5500 Pedestal (2002-13). Includes: Veh Base, Offset Step, 9" Lower Pole, 7" Upper Center Pole, Locking Swing Arm motion attachment, Support Brace		ACC	Accessory			•
7170-0142	Gamber-Johnson Kit, Chevrolet Silverado/Tahoe/Suburban, Pedestal (2007-13). Includes: Veh Base, 9" Lower Pole, 7" Center Upper Pole, Locking Swing Arm motion attachment, Support Brace		ACC	Accessory			•
7170-0139	Gamber-Johnson Kit, Chevrolet Colorado/GMC Canyon Pedestal (2004-12). Includes: Veh Base, Offset Step, 5" Lower Pole, QADJ-Upper-M5 Upper Pole, Clevis motion attachment, Support Brace		ACC	Accessory			•
7170-0132	Gamber-Johnson Kit, Ford Super Duty F250-F750 Console/Pedestal (2011-13). Includes: Leg kit, Top Plate, 13" Console, Cuphldr, Armrest, Upper/Lower Pole, Locking Swind Arm, Support brace		ACC	Accessory			•
RDR-6082AKU	Envoy Data pcProx 82 Series USB reader with 6ft cable supporting 125 kHz HID Prox based cards. This would support all Panasonic Toughbook PCs with a USB connection. for All Toughbook		ACC	Accessory			•
7170-0128	Gamber-Johnson KIT, Ford Expedition Console/Pedestal (2007-13). Includes: Leg kit, 29" TopPlate, 12" Ergo Bx, Cuphldr, Armrst, 9" Lower Pole, 5" Center Upper Pole, Mongoose motion attachment		ACC	Accessory			•
UTCOM-H-5593	Eclipse Frame with a Eclipse Motherboard, embedded 3G/4G LTE Modem, 802.11g Host, 802.11n Client, RCM Client Perpetual License, Stainless Steel Mounting Dock, 10' Power Cord, WiFi Antenna		ACC	Accessory			•
RDR-80582AKU	Envoy Data pcProx Plus 82 Series USB reader with 6ft cable supporting both 125 kHz proximity cards and 13.56 MHz contactless cards. This would support all Panasonic Toughbook PCs with a USB connection.		ACC	Accessory			•
7160-0419	Gamber-Johnson CLEVIS Motion Attachment. Tilt 0-90 degrees forward and 60 degree swivel. Use to attach Docking Stations for Toughbook CF-31, CF-19, CF-53, CF-H2 computers to the lower vehicle mounting equipment.		ACC	Accessory			•
7170-0145	Gamber-Johnson Kit, Chevrolet Caprice Police Package Console (2011-13). Includes: Vehicle Specific Console, Armrest, Cuphldr, Accessory Box, 5" Lower Pole, QADJ-Upper-S5 Upper Pole, QUAD Motion TS3 motion attachment		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7170-0141	Gamber-Johnson Kit, Chevrolet Silverado/Tahoe/Suburban Console (2007-13). Includes: Leg Kit, Top Plate, 13" Epic Console, 7" Lower Pole, 5" Center Upper Pole, Mongoose motion attachment, Armrest, Cuphldr, Support Brace		ACC	Accessory			•
7160-0198	Gamber-Johnson Semi-Tractor Vehicle Base . International, Freighliner, Peterbilt. Kenworth, VolvoAL, Mack, Western Star (2005-2013), Sterling (2005-2010). Compatible with all bucketstandard and air ride seats, and most Day Caband Over the Road Sleeper Semi-Tractor		ACC	Accessory			•
UTCOM-H-5635	High Speed (Video) Rocket with USB Modem Slot, GPS Chipset, 802.11 Host, 5GHz Client, Rocket Locker, Power Timer, 3 years Hardware Warranty, Maintenance, Unlimited Telephone Support, 2% Spare Pool, Firmware Updates, Utility Hosted Remote Configuration Management (RCM)		ACC	Accessory			•
UTCOM-H-5634	High Speed (Video) Rocket with USB Modem Slot, GPS Chipset, 802.11 Host, 5GHz Client, Stainless Steel Mounting Dock, 3 years Hardware Warranty, Maintenance, Unlimited Telephone Support, 2% Spare Pool, Firmware Updates, Utility Hosted Remote Configuration Management (RCM)		ACC	Accessory			•
CF-PWRBND53H1	Havis Vehicle Port Replicator for the Panasonic CF-53. Includes a Havis Docking Station (No Pass), a LIND 120 Watt Power Supply and a Havis Screen Stiffener. Connectivity Includes - 3 USB2.0, 1 USB3.0, 1 Ethernet, 1 Serial, 1 VGA, 1 HDMI, Speaker/Mic.		ACC	Accessory			•
CF-PWRBNDL19H	Havis Vehicle Port Replicator Bundle for the Panasonic CF-19 MK4. Bundle Includes a Havis Docking Station (No Pass), LIND 90 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation		ACC	Accessory			•
CF-PWRBNDL19H2	Havis Vehicle Port Replicator Bundle for the Panasonic CF-19 MK4. Bundle Includes a Havis Docking Station (dual pass), LIND 90 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. Antennas not Included.		ACC	Accessory			•
CF-PWRBNDL31H	Havis Vehicle Port Replicator Bundle for the Panasonic CF-30, CF-31. Bundle Includes a Havis Docking Station (No Pass), Lind 120 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Instal		ACC	Accessory			•
CF-PWRBNDL31H1	Havis Vehicle Port Replicator Bundle for the Panasonic CF-30, CF-31. Bundle Includes a Havis Docking Station (Single pass), Lind 120 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying In		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-PWRBNDL31H2	Havis Vehicle Port Replicator Bundle for the Panasonic CF-30, CF-31. Bundle Includes a Havis Docking Station (dual pass), LIND 120 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. Connectivity Includes - 5 USB, 2 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Antenna Not Included.		ACC	Accessory			•
DS-PAN-111-2-P	Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (dual pass). Connectivity Includes - 5 USB, 2 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply and Antenna not Included.		ACC	Accessory			•
DS-PAN-111-P	Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (No Pass). Connectivity Includes - 5 USB, 2 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not Included.		ACC	Accessory			•
14103	Gamber-Johnson 120W Automobile Power Adapter. (CF-31 cradle and docking station)		ACC	Accessory			•
7160-0359	Gamber-Johnson H2 Healthcare Cradle for the Panasonic Toughbook H2. No electronics.		ACC	Accessory			•
TBC19AOCs-P	Fieldmate Carry Case for CF-18, 19 Replaces FM19-P		ACC	Accessory			•
TBC19XSTP-P	XStrap for CF-18, 19 Replaces FM19X-P		ACC	Accessory			•
TBC52AOCs-P	Always on Case for CF-52 Replaces TM52-P		ACC	Accessory			•
TBC53AOCs-P	Always-On Case for the CF-53		ACC	Accessory			•
TBCH1SSINV-P	Infocase Inversion Strap for CF-H1		ACC	Accessory			•
TBCH1SSTP-P	D-Ring & Shoulder Strap for CF-H1, H2. Replaces TMH1-SS-P		ACC	Accessory			•
TBCH2SLVE-P	Always-On Sleeve for CF-H2		ACC	Accessory			•
PKG-PSM-101-P	Havis Bundled Kit for Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height (handle not included), Fixed Top Offset Platform and Tilt Swivel Motion Device for the 1995 - 2011 Ford Crown Victoria (CV). Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-F9, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-19HVSDOCKBNDL2	Havis Vehicle Port Replicator Bundle for the Panasonic CF-19 MK1, MK2, MK3 & MK4. Bundle Includes a Havis Docking Station (Dual Pass), LIND 90 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. Antennas not Included.		ACC	Accessory			•
CF-PWRBND53H2	BEST VALUE - Havis Vehicle Port Replicator for the Panasonic CF-53. Includes a Havis Docking Station (Dual Pass), a LIND 120 Watt Power Supply and a Havis Screen Stiffener. Connectivity Includes - 3 USB2.0, 1 USB3.0, 1 Ethernet, 1 Serial, 1 VGA, 1 HDMI, Speaker/Mic. Antennas not included.		ACC	Accessory			•
DS-PAN-211-2-P	Havis Vehicle Port Replicator for the Panasonic CF-19 MK4. Includes a Havis Docking Station (dual pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply and Antennas not included.		ACC	Accessory			•
DS-PAN-211-P	Havis Vehicle Port Replicator for the Panasonic CF-19 MK4. Includes a Havis Docking Station (No Pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not included.		ACC	Accessory			•
DS-PAN-214-2-P	Havis Toughbook Certified IP65 Compliant Weather-Resistant Vehicle Docking Station (Dual Pass-Through) for the Panasonic CF-19 MK4, MK5, MK6. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone. Power Supply and Antenna not Included.		ACC	Accessory			•
DS-PAN-214-P	Havis Toughbook Certified IP65 Compliant Weather-Resistant Vehicle Docking Station (No Pass-Through) for the Panasonic CF-19 MK4, MK5, MK6. Port Replicator Connectivity Includes: USB (4), Ethernet RJ45, Serial (2), VGA, Microphone and Headphone. Power Supply not Included.		ACC	Accessory			•
DS-PAN-221-2-P	Havis Vehicle Port Replicator for the Panasonic CF-19 MK1, MK2, MK3 & MK4. Includes a Havis Docking Station (Dual Pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not included.		ACC	Accessory			•
DS-PAN-221-P	Havis Vehicle Port Replicator for the Panasonic CF-19 MK1, MK2, MK3 & MK4. Includes a Havis Docking Station (No Pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not included.		ACC	Accessory			•
TBCBPK-P	Tough Mate Universal Back Pack Replaces TM-UNIVBPK-P		ACC	Accessory			•
TBCBRTL-P	Top Loading Case Replaces FM-BRTL-P		ACC	Accessory			•
TBCCOMUJR-P	Comfolio Universal Jr. Black Case Replaces COMUNIVJR-P		ACC	Accessory			•
TBCCOMUNV-P	InfoCase Universal Black Case Fits All Toughbook replaces 7540-P		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
TBCRLR-P	Tough Mate Universal Roller Replaces TM-UNIVRLR-P		ACC	Accessory			•
CF-VZSU50W	Hazardous Location(UL1604) Battery for CF-19F-K Mk2, Mk3, and Mk4		ACC	Accessory			•
C-UMM-101-P	Havis Universal Monitor Mount Assembly		ACC	Accessory			•
CF-VZSU48U	Battery for CF-19 Mk1-6. Compatible with Haz. Loc. units except for CF-19 Mk1		ACC	Accessory			•
CRD-552	Envoy Data 2FA MIFARE 13.56 MHz Adhesive Tag for All Toughbook		ACC	Accessory			•
CF-LNDDC120	Lind 120 Watt 12-32 Volt Input Car Adapter for ToughBooks		ACC	Accessory			•
CF-LNDDC80	LIND 80 Watt 12-32 Volt Input Car Adapter for Panasonic compatible with Toughbook G1, H1, U1, C1, F8, F9, S9, T8, W8, 19 (Mfg Part # PA1555-877)		ACC	Accessory			•
CF-VNT002U	Tether for CF-U1, CF-19, CF-30, CF-31, CF-53 Mk1, Mk2 Touch Order In Quantities of 10, Pricing Based On Single Tether Cost		ACC	Accessory			•
CF-VNT003U	Tether for CF-H1, CF-H2 Order In Quantities of 10, Pricing Based On Single Tether Cost		ACC	Accessory			•
C-MD-102-P	Havis Heavy Duty Swing Arm with Motion Adapter. Includes Slide Out Extension of up to 3.3 inches, 180 Degress of Horizontal Rotation and Easy-Adjust Quick Release Handle that Locks Into Place, Limiting Motion to Ensure a Safe Environment in the Vehicle for CF-19, CF-31, CF-H1, CF-U1		ACC	Accessory			•
C2GOBI3FU	Gobi3000 MC8355 Module for CF-C2 Mk1	1	ACC	Accessory			•
7160-0049	Gamber-Johnson Screen Support for CF-19 Docking Station		ACC	Accessory			•
7160-0250	Gamber-Johnson NotePad(TM) V Universal Computer Cradle. Fits most computers. Widths 10.6" - 16.5", Depths 9.0" - 12.3", Thickness to 1.5". Use with CF-19, CF-53		ACC	Accessory			•
7160-0264-03-P	Gamber-Johnson Docking Station for Panasonic Toughbook CF-19MK4, Mk5 w/ External LIND Power Supply. NO RF (Port replication: (4) USB, (2) Serial, (1) Ethernet RJ45, (1) VGA, (1) Speaker, and (1) Microphone)		ACC	Accessory			•
7160-0348-P	Gamber-Johnson Vehicle Docking Station for the Panasonic Toughbook CF-H2. Port replication includes (3) USB, Ethernet, VGA, Serial, Power.		ACC	Accessory			•
7160-0349	Gamber-Johnson Vehicle Cradle for the Panasonic Toughbook H2. No electronics.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0358-P	Gamber-Johnson Healthcare Docking Station for the Panasonic Toughbook CF-H2. Port replication includes (3) USB, Ethernet, VGA, Serial, Power.		ACC	Accessory			•
7160-0385	Gamber-Johnson Upgrade Kit. Use to convert an H1 Vehicle Docking Station or Cradle to an H2 version.		ACC	Accessory			•
7170-0112	Gamber-Johnson Mounting Package for Chevy Impala. Includes: Chevy Impala 2006-2011 Vehicle Base, 7" Lower Pole, 5" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2		ACC	Accessory			•
7170-0113	Gamber-Johnson Mounting Package for Ford Expedition. Includes: Ford Expedition 2007-2011 Vehicle Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2		ACC	Accessory			•
FUSAS-F00001	Lind 7.5A Ignition Fuse Holder, RoHS Compliant for Arbitrator 360		ACC	Accessory			•
FUSAS-F00002	Lind 10A Power Fuse Holder, RoHS Compliant for Arbitrator 360		ACC	Accessory			•
PAPDC2462-3434	Lind Panasonic Distribution Center for Arbitrator 360		ACC	Accessory			•
PARI-3179	Lind Universal Radar Interface Module (Not All Radar Manufactures Require this Module) for Arbitrator 360		ACC	Accessory			•
PTKIT-0002	Lind Arbitrator 360 Wire Harness Replacement Kit		ACC	Accessory			•
TT-T8TPLWRCH	TR8 Tamper Resistant Star L-Wrench - Long Arm for All Toughbook		ACC	Accessory			•
ANGPS-00001	Lind GT5-8M-2 GPS 336" Hirose GT5-1S-HU, RoHS for Arbitrator 360		ACC	Accessory			•
ANGPS-10040	Lind GPS PAD, RoHS for Arbitrator 360		ACC	Accessory			•
CBLIO-F01004	Lind 4P Tyco 3C 120", S/T, RoHS Compliant power cable for Arbitrator 360		ACC	Accessory			•
7160-0276	Gamber-Johnson Interface Plate for the Universal Display. For use with Universal Computer Display Brackets (model 7160-0272) Compatible with Toughbook PDRC Display		ACC	Accessory			•
7160-0272	Gamber-Johnson Universal Display with locking Keyboard Arm. Use to attach a Gamber-Johnson Docking station and Toughbook CF-19 or CF-H2 computer to a vehicle		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7120-0549	Gamber-Johnson Bracket Kit for the Panasonic Arbitrator. Attaches to the Panasonic Arbitrator 360 and mounts to a flat surface (Trunk, Roof, Floor)		ACC	Accessory			•
7160-0325	Gamber-Johnson Camera Visor Mount. Attaches to existing passenger side visor retainer. Use in conjunction with the Panasonic PDRC and camera system		ACC	Accessory			•
7170-0175-P	Gamber-Johnson DOCKING STATION KIT - includes Dock for CF-53 with NO RF and LIND EXTERNAL Power Supply, Screen Support		ACC	Accessory			•
14650	LIND Mountable power supply for use with Gamber-Johnson's Panasonic Toughbook CF-53 Docking Station.		ACC	Accessory			•
7160-0101	Gamber-Johnson LED Light Assembly for the CF-53 docking station.		ACC	Accessory			•
7160-0180	Gamber-Johnson Keyboard Tray for CF-H1, CF-H2 Docking Stations and Cradles.		ACC	Accessory			•
7160-0264-00-P	Gamber-Johnson Docking Station for Panasonic Toughbook CF-19Mk4, Mk5. NO RF (Port replication: (4) USB, (2) Serial, (1) Ethernet RJ45, (1) VGA, (1) Speaker, and (1) Microphone)		ACC	Accessory			•
7160-0264-02-P	Gamber-Johnson Docking Station for Panasonic Toughbook CF-19Mk4, Mk5. DUAL RF (Port replication: (4) USB, (2) Serial, (1) Ethernet RJ45, (1) VGA, (1) Speaker, and (1) Microphone)		ACC	Accessory			•
7160-0264-04-P	Gamber-Johnson Docking Station for Panasonic Toughbook CF-19MK4, Mk5 w/ External LIND Power Supply. DUAL RF (Port replication: (4) USB, (2) Serial, (1) Ethernet RJ45, (1) VGA, (1) Speaker, and (1) Microphone)		ACC	Accessory			•
7160-0318-00-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with No RF/Standard Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0318-01-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Single RF/Standard Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0318-02-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 with Dual RF/Standard Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0318-04-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with No RF/Standard Lock with LIND Internal Power Supply (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0318-05-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Single RF/Standard Lock with LIND Internal Power (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0318-06-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Dual RF/Standard Lock with LIND Internal Power Supply (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0318-07-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with No RF/Automatic Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0318-08-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Single RF/Automatic Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0318-12-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Dual RF/Automatic Lock with LIND Internal Power Supply (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0330	Gamber-Johnson Quick Release Keyboard. Hole patterns: PDRC Keyboard, I-Key Keyboard and a Standard Amps pattern. Tilts 90 degrees up and 10 degrees down.		ACC	Accessory			•
7160-0348-01-P	Gamber-Johnson Vehicle Docking Station for the Panasonic Toughbook CF-H2 WITH SPECIAL LOCK. Port replication includes (3) USB, Ethernet, VGA, Serial, Power.		ACC	Accessory			•
7160-0356	Gamber-Johnson Forklift Mount - FORKLIFT 0-90 CLEVIS. Attaches to any Clam shell using a 3" extension arm. 90 degree forward Tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0357	Gamber-Johnson Forklift Mount - CLAMSHELL with SMALL PLATE. Attached to rectangular vertical forklift support braces 1.5"-2.5" wide. 160 degree tilt. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0363	Gamber-Johnson Forklift Mount - FORKLIFT HORIZONTAL EXTENSION. Attaches to a rectangular forklift support braces 1.5" - 5.0" wide. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0364	Gamber-Johnson Forklift Mount - FORKLIFT 0-90 CLEVIS WITH SMALL PLATE. Combines part numbers 7160-0356 and 7160-0357. Attached to rectangular vertical forklift support braces 1.5"-2.5" wide. Maximum 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0365	Gamber-Johnson Forklift Mount - FORKLIFT 0-90 CLEVIS WITH LARGE PLATE. Combines part numbers 7160-0356 and 7160-0370. Attached to rectangular vertical forklift support braces 2.5" - 5.0" wide. Maximum 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0366	Gamber-Johnson Forklift Mount - FORKLIFT DUAL CLAMSHELL WITH SMALL PLATE. Combines part numbers 7160-0357 and 7160-0371. Attached to rectangular vertical forklift support braces 1.5"-2.5" wide. Maximum 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0367	Gamber-Johnson Forklift Mount - FORKLIFT DUAL CLAMSHELL WITH LARGE PLATE. Combines part numbers 7160-0370 and 7160-0371. Attached to rectangular vertical forklift support braces 2.5" - 5.0" wide. Maximum 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0368	Gamber-Johnson Forklift Mount - FORKLIFT ROOF MOUNT WITH CLAMSHELL. Attaches directly to the roof of the forklift cage. 160 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0369	Gamber-Johnson Forklift Mount - FORKLIFT ROOF MOUNT WITH 0-90 CLEVIS. Attaches directly to the roof of the forklift cage. 90 degree tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0370	Gamber-Johnson Forklift Mount - CLAMSHELL with LARGE PLATE. Attached to rectangular vertical forklift support braces 2.5"-5.0" wide. 160 degree tilt. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0371	Gamber-Johnson Forklift Mount - FORKLIFT SECONDARY CLAMSHELL. Attaches to any clamshell for additional rotation. 160 degree Tilt and 360 degree rotation. Use to attach a Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-H2 to the forklift.		ACC	Accessory			•
7160-0415	Gamber-Johnson CF-53 CRADLE. Push button keyed-lock.		ACC	Accessory			•
7160-0428	Gamber-Johnson Screen Support for the CF-53 docking station.		ACC	Accessory			•
7170-0173-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with SINGLE RF and LIND 120W INTERNAL Power Supply, Screen Support		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7170-0174-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for Panasonic Toughbook CF-30, CF-31 MK1, MK2 with DUAL RF and LIND 120W INTERNAL Power Supply, Screen Support		ACC	Accessory			•
7170-0176-P	Gamber-Johnson DOCKING STATION KIT - includes Dock for CF-53 with DUAL RF and LIND EXTERNAL Power Supply, Screen Support		ACC	Accessory			•
7170-0177-P	Gamber-Johnson DOCKING STATION KIT - includes Dock for CF-53 with NO RF and LIND INTERNAL Power Supply, Screen Support		ACC	Accessory			•
7170-0178-P	Gamber-Johnson DOCKING STATION KIT - includes Dock for CF-53 with DUAL RF and LIND INTERNAL Power Supply, Screen Support		ACC	Accessory			•
7160-0447	Gamber-Johnson Camera Mount for flat surfaces. Can be attached to a flat surface on most vehicles. Use in conjunction with the Panasonic PDRC and camera system. WSCA 2012.		ACC	Accessory			•
7160-0182	Gamber-Johnson Vehicle Base for DODGE RAM 1500-5500 (2002-2013)		ACC	Accessory			•
7160-0230	Gamber-Johnson Short Support Brace. Secures Gamber-Johnson lower tube to vehicle floor, console or dash		ACC	Accessory			•
7160-0264-05	Gamber Johnson Cradle for Panasonic for CF-18, CF-19 Mk6		ACC	Accessory			•
DS-LOWER-7	Gamber-Johnson Lower Pole Assembly - Use with any Gamber-Johnson MCS top plate or vehicle base without a welded pole		ACC	Accessory			•
DS-STEP	Gamber-Johnson Step, Attach to a Gamber-Johnson MCS top plate, vehicle base without a welded pole, or directly to the vehicle floor		ACC	Accessory			•
QADJ-UPPER-L	Gamber-Johnson Quick Adjust Upper Pole. Inserts into a Gamber-Johnson 7",9", or 13" lower pole		ACC	Accessory			•
7160-0231	Gamber-Johnson Long Adjustable Support Brace. Used to support a pedestal mounting system with Gamber-Johnson Docking station and Toughbook CF-31, CF-19, CF-53, or CF-H2 computer in a vehicle		ACC	Accessory			•
7160-0318-09-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, MK2 with Dual RF/Automatic Lock (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0318-10-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, MK2 with No RF/Automatic Lock with LIND Internal Power Supply (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0318-11-P	Gamber-Johnson Light-Weight MAG™ Dock for Panasonic Toughbook CF-30, CF-31 MK1, Mk2 with Single RF/Automatic Lock with LIND Internal Power (Ports: (5) USB, (2) Serial, (1) VGA, (2) Ethernet, (1) Speaker, (1) Headphone)		ACC	Accessory			•
7160-0344	Gamber-Johnson PDRS Extension Cable Kit. Designed to be used with Panasonic PDRS System (model CF-VDL03U)		ACC	Accessory			•
7160-0348-02-P	Gamber-Johnson Vehicle Docking Station for the Panasonic Toughbook H2 WITH SPECIAL SEMPRA LOCK . Port replication includes (3) USB, Ethernet, VGA, Serial, Power		ACC	Accessory			•
7160-0358-02-P	Gamber-Johnson Docking Station for the Panasonic Toughbook H2 Healthcare WITH SPECIAL SEMPRA LOCK. Port replication includes (3) USB, Ethernet, VGA, Serial, Power.		ACC	Accessory			•
7170-0169-P	Gamber-Johnson MAG DOCK KIT - includes MAG cDock for CF-30, CF-31 Mk1, Mk2 with No RF, Screen Support, LIND 120W External Power Supply		ACC	Accessory			•
7170-0170-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for CF-30, CF-31 Mk1, Mk2 with SINGLE RF, Screen Support, LIND 120W External Power Supply		ACC	Accessory			•
7170-0171-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for CF-30, CF-31 MK1, Mk2 with DUAL RF, Screen Support, LIND 120W External Power Supply		ACC	Accessory			•
7170-0172-P	Gamber-Johnson MAG DOCK KIT - includes MAG Dock for CF-30, CF-31 MK1, Mk2 with NO RF and LIND 120W INTERNAL Power Supply, Screen Support		ACC	Accessory			•
7170-0109	Gamber-Johnson Mounting Package for Chevy Tahoe, Suburban, Silverado and GMC Yukon and Sierra. Includes: GMC Truck/SUV Vehicle Base, 9" Lower Pole, 7" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2		ACC	Accessory			•
7170-0110	Gamber-Johnson Mounting Package for 2007-2010 Dodge Charger. Includes: Dodge Charger Vehicle Base, 9" Lower Pole, 5" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2		ACC	Accessory			•
7170-0111	Gamber-Johnson Mounting Package for 2011 Dodge Charger. Includes: Dodge Charger 2011+ Vehicle Base, 9" Lower Pole, 5" Center Upper Pole, Mongoose 9" Locking Slide Arm w/Clevis 0-90, 10"-16" Support Brace. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2		ACC	Accessory			•
TBCC2CASE-P	Infocase Toughmate Convertible Case for CF-C2Mk1		ACC	Accessory			•
TT-DB9MFS-10	DB9 Serial Extension Cable, Male to Female, 10ft. (can be used as an extension for the PDRS)		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
TT-DB9MFS-15	DB9 Serial Extension Cable, Male to Female, 15ft. (can be used as an extension for the PDRC)		ACC	Accessory			•
TT-DB9MFS-25	DB9 Serial Extension Cable, Male to Female, 25ft. (can be used as an extension for the PDRC)		ACC	Accessory			•
TT-DB9MFSHEX-25	DB9 Serial Extension Cable, Male to Female, with Female Hex Nuts 25ft.		ACC	Accessory			•
TT-DVDRW8XL91U	LaCie DVD-Writer-External portable DVDRW USB 8X burner, Double-layer - DVD-RAM/±R/±RW - 8x 8x 8x (DVD) - 24x 24x 24x (CD) - USB for CF-19, CF-U1, CF-H2		ACC	Accessory			•
TT-LTDT-20	Intellerum Laptop Depot Tower 20 with base, secures and charges 20 laptops, includes locking drawer, 1-1/8" laminate top, locking metal door, UL approved electrical components		ACC	Accessory			•
TT-USBMF-09	9 feet USB extension cable for PDRC.		ACC	Accessory			•
TTDPHDMI	DisplayPort-to-HDMI Cable Adapter for CF-52,F8,F9		ACC	Accessory			•
TTDPMVGAFA	Display Port male to VGA female adapter for CF-F8		ACC	Accessory			•
QADJ-UPPER-S	Gamber-Johnson 6" long quick adjust upper tubeassembly for DS-LOWER-9 or any vehicle base with a welded pole		ACC	Accessory			•
QADJ-UPPER-M5	Gamber-Johnson 8" long quick adjust upper tubeassembly for DS-LOWER-5 and DS-LOWER-7		ACC	Accessory			•
QADJ-UPPER-L5	Gamber-Johnson 12" long quick adjust upper tubeassembly for DS-LOWER-5 and DS-LOWER-7		ACC	Accessory			•
PACH329-1857-P	LIND 3 Bay Desktop Battery Charger for CF-29, CF-30, CF-31, CF-51, CF-52 and CF-53 batteries.		ACC	Accessory			•
PACH519-3283-P	Lind Desktop Five Bay Battery Charger for Panasonic Toughbook CF-18, CF-19, CF-19 ATEX batteries, DOES NOT Include AC Adaptor		ACC	Accessory			•
PKG-PSM-140	Havis Bundled Kit for Vehicle Mounting includes Heavy Duty Passenger Side Base, Telescoping Pole with adjustable height (handle not included), Fixed Top Offset Platform and Tilt Swivel Motion Device for the 1997 - 2012 Ford Econoline (E-Series) Van. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
TBC19AOEV-P	InfoCase Full Func. Case Allows Tab/LPTP MD EVDO for CF-19 replaces FM19EVDO-P		ACC	Accessory			•
TBC19HPAD-P	InfoCase Insulator Pad Bottom for CF-19 replaces TM19PAD-P		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
TBC19XLEG-P	InfoCase XStrap with Leg Extension CF-18, CF-19		ACC	Accessory			•
TBC30CASE-P	InfoCase Case for CF-30 replaces TM30-P		ACC	Accessory			•
TBC31CASE-P	InfoCase Sling Carry Case for CF-31		ACC	Accessory			•
TBCC1CASE-P	InfoCase Convertible Case for CF-C1		ACC	Accessory			•
TBCC1SLVLT-P	InfoCase Executive LeatherTablet Sleeve for CF-C1, CF-C2, JT-B1, FZ-A1		ACC	Accessory			•
TBCC1SLVFN-P	InfoCase Executive Vinyl Tablet Sleeve for CF-C1, Exclusively for Tablet Models		ACC	Accessory			•
TBCC1SSTP-P	InfoCase Shoulder Strap and Hardware Kit Allows the Addition of a Shoulder Strap to your CF-C1. Available Jan 2011		ACC	Accessory			•
TBCDLXSSKIT-P	InfoCase Deluxe Shoulder Strap Kit for CF-19 Mk1,CF-19 Mk2,CF-19 Mk3,CF-19 Mk4,CF-31 Mk1		ACC	Accessory			•
TBCH1SLVE-P	InfoCase Always on Sleeve for CF-H1 replaces TMH1SLV-P		ACC	Accessory			•
TBCH1SS-BLK-P	InfoCase Black Shoulder Strap for CF-H1 Field, CF-H2		ACC	Accessory			•
TBCH2VNLSLV-P	Toughmate Always-On Sleeve, Vinyl, for CF-H2, Drop Ship Only		ACC	Accessory			•
TBCTETHER-P	InfoCase Stylus Tether		ACC	Accessory			•
TBCTMSSDLX-P	InfoCase Toughmate Deluxe Shoulder Strap		ACC	Accessory			•
TBCTMSSKIT-P	InfoCase Standard Shoulder Strap Kit, Includes Strap and Metal Hardware with Screws for CF-19,CF-31		ACC	Accessory			•
TBCTSAOCS-P	InfoCase Case for CF-T7, CF-T8 replaces TM-TSRS-P		ACC	Accessory			•
TBCU1BPCH-P	InfoCase Battery Pouch for CF-H1, CF-H2, CF-U1		ACC	Accessory			•
TBCU1CLRCVR-P	InfoCase Harness Clear Cover for CF-U1 replaces TMU1-CLRCVR-P		ACC	Accessory			•
TBCU1HRNS-P	InfoCase Harness Protective Case for CF-U1. Adjustable Shoulder Strap Included. replaces TMU1-HRNS-P		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
TBCU1HSTR-P	InfoCase Holster for CF-U1 replaces TMU1-HLSTR-P		ACC	Accessory			•
TBCU1MSTP-P	InfoCase Mobile Stap for CF-U1 replaces TMU1-MS		ACC	Accessory			•
TBCUSHARN-P	InfoCase User Harness- (Used with CF-FM50 &CF-FM34)		ACC	Accessory			•
CF-LNDLPT	Lind Low Profile Shutdown Timer to Protect Vehicle Battery From Over Discharge. LPT Turns Off Electrical Loads at a Preset Time After Car Engine is Shut Down. for CF-H1, CF-U1, CF-C1, CF-F8, CF-T8, CF-W8, CF-19, CF-30, CF-31 ,CF-52, CF-53 and CF-74 (Mfg No: LPT1230-054)		ACC	Accessory			•
CF-LNDMLDC90	Lind 90-watt 12-32 Volt Input Mil-Spec DC/DC Adapter for ToughBook PCs. Meets MIL-STD-461E, MIL-STD-1275D, and MIL-STD-810F for CF-H1, CF-U1, CF-19 and CF-30 (Mfg No:MIL1650-1541)		ACC	Accessory			•
CF-WMBA1002G	2GB Memory for CF-19 Mk4, CF-31 Mk1, Mk2, Mk3, CF-52 Mk3, CF-53 Mk1, Mk2, CF-C1 Mk1, Mk2, CF-S9, CF-F9, CF-S10 Mk1		ACC	Accessory			•
CF-WMBA804G	4GB memory for CF-52mk2		ACC	Accessory			•
CF-WMBA902GF	2GB DDR3 Memory for CF-31Mk1 A, CF-19Mk4 R, CF-52Mk3 M-N-P-Q, CF-C1Mk1, CF-F9Mk1, CF-S9		ACC	Accessory			•
CG-X-P	Havis In-Vehicle Power Management System. Auto-Shut Off Timer is a self-contained unit that provides circuit protection for a vehicles power system. Regulated with a programmable timer, will prevent dead batteries. On Board LED Indicates under/over voltage situations. Compliments In Vehicle Mounting of Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
CLEVIS 0-90	Gamber-Johnson tilt swivel motion attachment for DS-Series. Tilt up to 90 degrees fore, Swivel 60 degrees right & left. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2 to attach the docking station to the vehicle mounting equipment.		ACC	Accessory			•
CM003406-P	Havis Adapter bushing for the C-HDM-200 Series Telescoping Poles.		ACC	Accessory			•
DE-PIMD-CF1	Deskto Person Identification Mini Dock with Integrated Capacitive Fingerprint Module only. Module is prepared for OCR Passport Reader and/or RFID Module Upgrade for CF-U1 Mk2 Ultra		ACC	Accessory			•
DE-PIMD-CFR2	Identification 2-in-1 Mini Dock with Integrated Capacitive Fingerprint Module and OCR Passport Swipe Reader. Module is prepared for RFID Module Upgrade for CF-U1 Mk2 Ultra		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
DS-CLEVIS	Gamber-Johnson Tilt swivel motion attachment for DS-Series. Tilt up to 30 degrees fore/aft, Swivel 60 degrees right & left. Use with Gamber-Johnson Docking Stations and Toughbook CF-31, CF-19, CF-53, CF-H2 to attach the docking station to the vehicle mounting equipment.		ACC	Accessory			•
DS-DA-405-P	Havis Screen Stiffener for Vehicle Port Replicator for CF-18, CF-19. Compatible with DS-PAN-21X and DS-PAN-22X		ACC	Accessory			•
DS-DA-409-P	Havis Screen Stiffener for Vehicle Port Replicator for CF-29, CF-30, CF-31, Compatible with DS-PAN-10X and DS-PAN-11X Series Docking Stations		ACC	Accessory			•
DS-DA-410-P	Havis Screen Stiffener for use with DS-PAN-40X and DS-PAN-41X (Panasonic CF-52 & CF-53) Series Vehicle Docking Stations		ACC	Accessory			•
DS-PAN-101-1-P	SPECIAL PROMOTION - Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (Single pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply and Antenna Not Included.		ACC	Accessory			•
DS-PAN-101-2-P	SPECIAL PROMOTION - Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (dual pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply and Antenna Not Included.		ACC	Accessory			•
DS-PAN-101-P	SPECIAL PROMOTION - Havis Vehicle Port Replicator for the Panasonic CF-30, CF-31. Includes a Havis Docking Station (No Pass). Connectivity Includes - 4 USB, 1 Ethernet, 2 Serial, 1 VGA, Speaker/Mic. Power Supply not included.		ACC	Accessory			•
DS-PAN-103-P	Havis Toughbook Certified Cradle for the Panasonic CF-29, CF-30 & CF-31 Computers. Port Replication and Power Supply not included.		ACC	Accessory			•
DS-PAN-213-P	Havis Toughbook Certified Cradle for the Panasonic CF-18 & CF-19 Computers. Port Replication and Power Supply not included.		ACC	Accessory			•
DS-PAN-301-2	CF-U1 Dock Full connectivity with high gain dual antenna		ACC	Accessory			•
DS-PAN-402-P	BEST VALUE - Havis Vehicle Port Replicator Bundle for the Panasonic CF-52. Bundle Includes a Havis Docking Station (no pass), LIND 120 Watt Power Supply, Power Supply Bracket and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. Connectivity Includes - 4 USB, 1 Ethernet, 1 Serial, 1 VGA		ACC	Accessory			•
DS-PAN-413-P	Havis Vehicle Port Replicator for the Panasonic CF-53. Cradle only version with No Electronics. Power Supply not included.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FM08XSTRAP-P	InfoCase CF-08 XSTRAP		ACC	Accessory			•
FMHB-P	InfoCase MDWD Holster and Belt		ACC	Accessory			•
LPS-101-P	Havis 90 Watt power supply with specific threaded 3' output cable for the DS-PAN-200 (CF-19) Series and DS-PAN-101 (CF-30) Series docking station. Includes dock mountable brick and lighter Plug		ACC	Accessory			•
LPS-102-P	Havis 90 Watt Power Supply with Specific 19.7" Output Cable for the DS-PAN-300 (CF-U1) Series Docking Station. Includes Dock Mountable Brick and Lighter plug		ACC	Accessory			•
LPS-103-P	Havis 120 Watt Power Supply with Standard Panasonic "Yellow Tip" Output Cable. Includes Dock Mountable Brick and Lighter Plug for CF-52		ACC	Accessory			•
LPS-104-P	Havis 120 Watt power supply with specific 3' output cable for the DS-PAN-110 (CF-31) Series docking station. Includes dock mountable brick and lighter plug		ACC	Accessory			•
CF-LNDDC120HW	Lind 120 Watt 12-32 Volt Input Car Adapter for ToughBooks for Hard Wired Installations		ACC	Accessory			•
CF-LNDDC80THW	LIND 80 Watt 12-16 Volt Input Car Adapter with Built-in 2 hour Timer for Hard Wired Installations for Toughbook CF-H1, CF-U1, CF-C1, CF-C2,CF-F8, CF-F9, CF-S9, CF-T8, CF-W8, CF-19		ACC	Accessory			•
CF-LNDCAB72OYT	Lind 72-inch output cable for CF-LNDDC80 with Yellow Tip Plug		ACC	Accessory			•
7170-0130	Gamber-Johnson KIT, Ford E-Series Pedestal (2006-13). Includes: Vehicle Base, 7" Center Pole,Locking Swing Arm		ACC	Accessory			•
C-HDM-133-P	Havis Heavy Duty Universal Fixed Angle Bracket, 5.5" High. Ideal for mounting to a tilted surface to create a level mounting plane or for mounting to a flat surface to create a tilted plane. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
C-HDM-134-P	Havis Heavy Duty Universal Bracket, 1" High. Ideal for mounting to a flat surface. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
C-HDM-201-P	Havis Heavy Duty 5.5" Telescoping Pole with adjustable height (5.5" - 8.375"). Precision Machined Solid Billet Aluminum Clamp Collar with handle for easy height adjustments. Recommended for use with Havis Heavy Duty Passenger Side Base, Locking Slide Arm with Motion Adapter and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
C-MD-104-P	Havis Heavy Duty Swing Arm. Includes Slide Out extension up to 3.3 inches and provides 180 Degrees of horizontal rotation utilizing a quick release handle. Rotation is controlled through positive locking, built into a machined aluminum key, to ensure safety. Recommended for use with Havis Heavy Duty Passenger Side Base, Telescoping Pole, Motion Device and Support Brace to complete Vehicle Mounting. Ideal for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-H1, CF-H2, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
C-MD-204-P	Havis Tilt Swivel motion device with 1.38" of overall height. 90 Degree vertical tilt and 180 Degrees of horizontal rotation. Used for Mounting Havis Toughbook Certified Vehicle Docking Stations or Cradles that support the Panasonic Models: CF-18, CF-19, CF-30, CF-31, CF-52, CF-53, CF-C1, CF-F9, CF-H1, CF-H2, CF-S10, CF-U1 & FZ-A1 Computers / Tablets.		ACC	Accessory			•
CBLIP-F10800	Lind 79 inch AC input cord for Toughbook AC/DC adapter with UK and C5 plug		ACC	Accessory			•
CBLMS-F00512	Lind 900" Microphone Cable for Interview Room		ACC	Accessory			•
CF-19HVSDOCKBNDL	Havis Vehicle Port Replicator Bundle for the Panasonic CF-19 MK1, MK2, MK3 & MK4. Bundle Includes a Havis Docking Station (No Pass), LIND 90 Watt Power Supply and a Havis Screen Stiffener - Fully Assembled and Packaged as a Single Product, Greatly Simplifying Installation. BEST VALUE.		ACC	Accessory			•
CF-LNDACDC90	Lind 90-watt Car/AC adapter (with USB port) for 18, 19, 29, 30, 50, 51, 73, C1, F8, F9, H1, R1, R4, R5, T1, T2, T4, T5, T7, T8, U1, W2, W4, W5, W7, W8, Y2, Y4, Y5 (Mfg No: ACDC-9015-PA01)		ACC	Accessory			•
CF-LNDBRK120	Lind Mounting Bracket for CF-LNDDC120 (Mfg No: ASMTL-00332)		ACC	Accessory			•
CF-LNDDC60I	Lind 60 Watt Isolated DC/DC adapter for PDRC		ACC	Accessory			•
CF-WSC531	Smartcard Kit CF-53 Mk1, Mk2**Must order in Qty of 10**		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0216	Gamber-Johnson Interface Plate - Gamber-Johnson to Havis Pattern		ACC	Accessory			•
CF-K30HD2502	250GB HDD for CF-30Mk2-3		ACC	Accessory			•
CF-K53HD3213	HDD pack 320GB/5400rpm w/ Heater for CF-53 M1		ACC	Accessory			•
CF-WEB301M	Vehicle Mount Port Replicator (No Pass) **AC Adaptor NOT included** for CF-30's & CF-31 ALL Mks. Note, discrete graphic CF-31's operate at Intel shared graphics when docked		ACC	Accessory			•
CF-WKB191VM	Rubber Backlit Keyboard for CF-19 Mk4, Mk5, Mk6. Order In Quantities of 10, Pricing Based On Single Cost		ACC	Accessory			•
CF-WKB193VM	Emissive Backlit Keyboard for CF-19 Mk4, Mk5, Mk6. Order In Quantities of 10, Pricing Based On Single Cost		ACC	Accessory			•
CF-WEB301MA	Vehicle Mount Port Replicator (Single Pass) **AC Adaptor NOT included** for CF-30's & CF-31 ALL Mks. Note, discrete graphic CF-31's operate at Intel shared graphics when docked		ACC	Accessory			•
CF-WEB301MB	Vehicle Mount Port Replicator (Dual Pass) **AC Adaptor NOT included** for CF-30's & CF-31 ALL Mks. Note, discrete graphic CF-31's operate at Intel shared graphics when docked		ACC	Accessory			•
DS-124	Gamber-Johnson Ford F-150 Vehicle base (New body style 2004-13)		ACC	Accessory			•
CF-K30JG001	CF-30/19/74/52 HDD Connector		ACC	Accessory			•
CF-AA6503A2M	AC Adaptor for CF-C1 Mk2, CF-S10, CF-19 Mk5, Mk6, CF-SX2, CF-U1 Mk2.6		ACC	Accessory			•
7160-0252	Gamber-Johnson LED Light for NotePad V Universal Cradle		ACC	Accessory			•
7160-0251-01	Gamber-Johnson NotePad V Screen Support for Rugged Computers		ACC	Accessory			•
7160-0251	Gamber-Johnson NotePad V Screen Support		ACC	Accessory			•
7160-0215	Gamber-Johnson LED Map Light for CF-18, CF-19 Docking Station		ACC	Accessory			•
7160-0177	Gamber-Johnson 5" Center Upper Pole, inserts into any lower tube		ACC	Accessory			•
7160-0100	Gamber-Johnson LED task light for any EPIC series console box. (Side mounted)		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
7160-0096	Gamber-Johnson MAG Dock LED Map Lite for CF-30 and CF-31		ACC	Accessory			•
7160-0060	Gamber-Johnson Mag Dock Screen Support for CF-30 and CF-31		ACC	Accessory			•
7160-0053	Gamber-Johnson 12" locking slide arm		ACC	Accessory			•
7160-0044	Gamber-Johnson Screen Support Interface plate (Item No. 7160-0043) for CF-30		ACC	Accessory			•
7160-0041	Gamber-Johnson Screen support Interface plate (Item No. 7160-0042)for CF-19		ACC	Accessory			•
7170-0127	Gamber-Johnson NotePad V-LT Universal Cradle for tablets w/Seatmount		ACC	Accessory			•
13792	Gamber-Johnson Shut Down Timer, Low Profile, Adjustable 5 seconds to 4 hours		ACC	Accessory			•
11798	Gamber-Johnson power supply for use with Panasonic Toughbook CF-18, CF-19, CF-27, CF-28, CF-29, CF-30 & CF-H2 Docking Stations/Cradles.		ACC	Accessory			•
7170-0126	Gamber-Johnson NotePad V Universal Cradle for laptops w/Seatmount for All Toughbook		ACC	Accessory			•
FZ-VEBG11U	Desktop cradle for FZ-G1		ACC	Accessory			•
CF-VKBL03AM	Emissive Backlit Keyboard w/ Glide Pad for PDRC		ACC	Accessory			•
CF-VNP009U	Stylus pen for CF-74, CF-08, CF-30, CF-31, CF-52, CF-53 Mk1, Mk2 , Mk3 Touch*, Order in Quantity of 10, Pricing Based On Single Cost		ACC	Accessory			•
FZ-VNT001U	Tether for FZ-A1 Mk2, Order in Quantity of 10, Pricing Based On Single Cost		ACC	Accessory		•	
CF-KC2HD5011	500GB HDD (7200rpm) for CF-C2 Mk1		ACC	Accessory	•		
CF-WMBA1104GHIS	4GB Pre-Installed Memory for CF-H2 Mk2		ACC	Accessory		•	
CF-WMBA1002GH2IS	2GB Pre-Installed Memory for CF-H2 Mk1, MK2 forCF-H2 Mk2		ACC	Accessory		•	
CF-VCBU11U	4 Bay Battery Charger for CF-U1, CF-H1, CF-H2**No AC Adaptor included**		ACC	Accessory		•	
CF-VNP004U-SINGLE	Large Stylus Pen with Tether Hole (Does Not Fit Into Stylus Holder) for CF-M34, CF-72, CF-73, CF-29, CF-28, CF-18, CF-T8, CF-52 Touch, CF-C1, CF-C2 Mk1 - Order In Quantities of 10, Single Unit		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-KH1CM07	Mounter PCB kit for CF-H2 mk2		ACC	Accessory		•	
CF-WSC311A	SmartCard kit for CF-31 Mk1, Mk2, Mk3**Must Order in Qty of 10pcs**		ACC	Accessory			•
CF-VZSU71U	Long Life Battery for CF-52 Mk4, Mk5, CF-53 Mk1, Mk2		ACC	Accessory			•
CF-VCBTB2W	Battery Charger for CF-19 Mk4, Mk5, Mk6, CF-30, CF-31 Mk1, Mk2, Mk3, CF-52 Mk4, Mk5, CF-53 Mk1, Mk2, CF-74		ACC	Accessory			•
FZ-AA2202BM	AC Adaptor for FZ-A1		ACC	Accessory		•	
CF-VEB522M	Desktop Port Replicator for CF-52 Mk1, 2, 3, 4 & 5		ACC	Accessory			•
CF-K19HD5062	500GB (7200rpm) HDD Kit for CF-19mk6		ACC	Accessory			•
CF-K53HD5011	500GB(7200rpm) HDD for CF-53 Mk2		ACC	Accessory			•
19A4GLTEFU	AT&T 4G LTE Field Upgrade for CF-19 Mk5, Mk6		ACC	Accessory			•
FZ-VPF001U	Protective Film for FZ-A1 Mk2		ACC	Accessory		•	
CF-WKB311VM-SINGLE	Rubber Backlit Keyboard for CF-31 MK1, Mk2, Mk3, Single Unit		ACC	Accessory			•
CF-KH2HD500SG1	500GB Seagate HDD Kit Mobile Armor Ready for CF-H2 Mk1		ACC	Accessory		•	
CF-VEBH21KU	Desktop Cradle / Spare 2-Bay Battery Charger (Black) for CF-H2 Mk1, Mk2		ACC	Accessory	•	•	
CF-WSDC11211	128GB SSD kit for CF-C1 Mk1, Mk2		ACC	Accessory			•
DFQD9006ZB-0	Leather Case UL1604 Kit for CF-30		ACC	Accessory			•
DFQD9011ZA-0	Leather Case UL1604 Kit for CF-31		ACC	Accessory			•
CF-AA6373AM	AC Adaptor for CF-S9, CF-H1, CF-H2 Mk1, Mk2, CF-19 Mk4		ACC	Accessory			•
CF-VEBH12U	Magnetic Mini-Docking Station for CF-H1 Mk2, CF-H2 Mk1, Mk2		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-VEBH21U	Cradle PXE Boot, Bus-Powered with High-Speed Charging Capability (White) for CF-H1 Mk2, CF-H2 Mk1, Mk2		ACC	Accessory		•	
CF-VZSU53AW	Battery for CF-H1, CF-H2 Mk1, Mk2, CF-U1 Mk2		ACC	Accessory		•	
CF-K53HD3211	320GB(5400rpm) HDD CF-53 Mk1, Mk2 i3 Only		ACC	Accessory			•
CF-WKB191VM-SINGLE	Rubber Backlit keyboard for CF-19 Mk4, Mk5, Mk6, Single Unit		ACC	Accessory			•
CF-WKB193VM-SINGLE	Emissive Backlit keyboard for CF-19mk4, Mk5, MK6, Single Unit		ACC	Accessory			•
CF-WKB311VM	Rubber Backlit Keys for CF-31, Order In Quantities of 10, Pricing Based On Single Cost		ACC	Accessory			•
CF-WSD191241	128GB SSD kit for CF-19 Mk4, Mk5, Mk6		ACC	Accessory			•
CF-WSD532511	256GB SSD Kit for CF-53 Mk1, Mk2		ACC	Accessory			•
CF-WMBA1002GIS	2GB Memory Pre-Installed for CF-19 Mk4, CF-31 Mk1, Mk2, CF-52 Mk3, CF-53 Mk1, CF-C1 Mk1, Mk2, CF-S9, CF-F9, CF-S10 Mk1		ACC	Accessory			•
CF-VNP003U-SINGLE	Small Stylus Pen for CF-18,19 Touch, T2-8, CF-U1, MDWD, Single Unit		ACC	Accessory			•
CF-VNP010U-SINGLE	Stylus Pen for CF-18, CF-19 Digitizer, replaces CF-VNP008U, Single Unit		ACC	Accessory			•
CF-VNP017U-SINGLE	Touch Pen for CF-C1 Multi Touch model, Single Unit		ACC	Accessory			•
CF-VNP009U-SINGLE	Stylus Pen for CF-30, CF-31 Mk1, Mk2, Mk3, CF-53 Mk, MK2, Single Unit		ACC	Accessory			•
CF-VNP011U-SINGLE	Large Stylus Pen for CF-18, CF19Digi & CF-19Mk3 Touch and Dual Touch/Silver Color (with pen hole) CF-H1 Field, CF-H2, Single Unit		ACC	Accessory			•
CF-VNP012U-SINGLE	Stylus Pen for CF-19 Mk2, MK4, Mk5 Dual Touch, Single Unit		ACC	Accessory			•
CF-VNP016U-SINGLE	Stylus Pen Multi Touch + Digitizer (with pen hole) for CF-H1 MK1.5 Health and CF-C1 Digitizer + Multi Touch Only- Single unit		ACC	Accessory			•
CF-WEB194AC	Vehicle Mount Port Replicator with Dual Pass Wireless Connector. AC Adaptor not Included for CF-19 Mk4, Mk5, Mk6		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-WEB194AK	Car Mount PCB for CF-19 Mk4, Mk5, Mk6		ACC	Accessory			•
CF-K52HD500SG1	500GB Seagate HDD Kit Mobile Armor Ready for CF-52 Mk4		ACC	Accessory			•
CF-VPF11U	10.4" Protective Film for CF-18, CF-19 Mk3, Mk4, Mk5 , Mk6		ACC	Accessory			•
CF-VPF15U	13.1" Protective Film for CF-31 Mk2, Mk3, CF-74		ACC	Accessory			•
CF-VPF17U	14" Protect Film for CF-53 Mk1, Mk2 Touch		ACC	Accessory			•
CF-VZSU1431U	Media Bay Battery for CF-31 Mk2, Mk3, Not Compatible with i5-Discrete		ACC	Accessory			•
CF-VZSU46AU	Long Life Battery for CF-30K Mk3, CF-31 Mk1, Mk2, Mk3		ACC	Accessory			•
CF-VZSU65AU	Lightweight Battery for CF-52 P8400 Mk2, CF-52 i3 Mk3, CF-31 i3 Mk1, Mk2, Mk3		ACC	Accessory			•
CF-VZSU72U	Lightweight Battery for CF-31 Mk2, CF-53 Mk1, Mk2		ACC	Accessory			•
CF-VEB191AU	Desktop Port Replicator for CF-19 Mk5, Mk6		ACC	Accessory			•
CF-VEB311U	Desktop Port Replicator for CF-30, CF-31 Mk1, Mk2, Mk3		ACC	Accessory			•
CF-VEB531U	Port Replicator for CF-53 Mk1, Mk2		ACC	Accessory			•
CF-VNC001W	Soft Cloth Minimum order 50pc \$10 SRP = 1 cloth for CF-U1, CF-H1, CF-H2, CF-19, CF-74, CF-31, CF-53		ACC	Accessory			•
CF-VNP012U	Stylus Pen for CF-19 Mk2, MK4, Mk5 Mk6 , Dual Touch - Order In Quantities of 10, Pricing Based On Single Pen Cost		ACC	Accessory			•
CF-WEB184AK	Vehicle Mount Port Replicator PCB Kit for CF-19		ACC	Accessory			•
CF-VCBC11U	Battery Charger 4-Bay, AC Adaptor not included for CF-C1 Mk1, Mk2		ACC	Accessory			•
CF-AA5803AM	120W AC Adaptor for CF-52MK1-2/CF-74MK3-4		ACC	Accessory			•
CF-VNP017U	Touch Pen Multi Touch for CF-C1- Order In Quantities of 10, Pricing Based On Single Pen Cost		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-AA6503AM	AC Adaptor for CF-F8, CF-F9, CF-C1, CF-19 Mk5		ACC	Accessory			•
CF-VEBF81W	Desktop Port Replicator for CF-F8, CF-F9		ACC	Accessory			•
CF-VCRU11U	Mini-Dock for Mag Strip Reader for CF-U1		ACC	Accessory			•
CF-VNB1901W2	Leather Case kit UL1604's Gobi for CF-19		ACC	Accessory			•
CF-WEW275A	Coaxial Cable for CF-28-29 Port Replicator(CF-WEB273-2)		ACC	Accessory			•
CF-K53HD3214	HDD 320GB(7200rpm) w/Heater for CF-53 M1		ACC	Accessory			•
CF-K31HD5021	500GB HDD kit for CF-31 Mk2		ACC	Accessory			•
CF-K31A303	Recovery DVD Win7 64bit for CF-31mk1 (Min Order requirement 400pcs)		ACC	Accessory			•
CF-VDL03U	12.1"PDRC (Display Only, RoHS compliant)		ACC	Accessory			•
CF-K19HD3252	320GB (7200rpm) HDD for CF-19 Mk5		ACC	Accessory			•
CF-K19HD500SG1	500GB Seagate HDD Kit Mobile Armor Ready for CF-19Mk4, Mk5		ACC	Accessory			•
CF-VEBH11BU	Cradle PXE Boot Bus-Powered for CF-H1, CF-H2 replaces CF-VEBH11AU		ACC	Accessory		•	
CF-K31HD3221	320GB(5400rpm) HDD Pack Kit for CF-31 Mk2		ACC	Accessory			•
CF-VNP011U	Large Stylus Pen for CF-18, CF19Digi & CF-19Mk3 Touch and Dual Touch/Silver Color (with pen hole) CF-H1 Field, CF-H2 replaces CF-VNP005U - Order In Quantities of 10, Pricing Based On Single Pen Cost		ACC	Accessory		•	•
CF-VPF13AU	10.4" Protective Film for CF-H1, CF-H2, replces CF-VPF13U		ACC	Accessory		•	
CF-AAV1601AU	12 VOLT CAR ADAPTOR -CF-R1-2, CF-Y2-Y4-5, CF-T1-2-3-4-5, CF-W2-3-4-5, CF-18,CF-19,CF-29, CF-H1, CF-H2, CF-U1		ACC	Accessory		•	•
CF-VZSU61U	Battery Pack for CF-S9, CF-S10		ACC	Accessory	•		
CF-VZSU66U	Battery Pack for CF-C1 Mk1, Mk2		ACC	Accessory	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-K52H007	HDD Kit, 320GB (7200rpm) for CF-52 Mk4		ACC	Accessory			•
CF-K53HD3212	320GB(7200rpm) HDD CF-53 Mk1 i5 Only		ACC	Accessory			•
CF-VPF03AU	13.3" Protective Film Single Unit for CF-28, CF-29, CF-30, CF-72, CF-74, CF-52		ACC	Accessory			•
CF-KU1SD6422	64GB SSD(MLC) kit for CF-U1mk2		ACC	Accessory			•
CF-VZSU29ASU	Long Life Battery for CF29, CF-51, CF-52 Mk1-2-3		ACC	Accessory			•
CF-AA1623AM	AC Adaptor for (CF-R1, 18, T1-2-3-4-5 W2-3-4-5-,Y2-4 and CF-08)		ACC	Accessory			•
CF-KC1HD2511	250GB HDD kit for CF-C1 Mk1		ACC	Accessory	•		□
CF-VPF12U	5.6" Protective Film for CF-U1 ALL Mks		ACC	Accessory			•
CF-VPF16U	12.1" Protective Film Multi Touch model for CF-29, CF-C1, CF-S9, CF-T8, CF-W5, CF-W7, CF-W8		ACC	Accessory			•
CF-KU1CM03	External Antenna Cable Car Mounter (two-forked type) for CF-U1 and CF-19, replaces CF-WEW185		ACC	Accessory			•
CF-VNP016U	Stylus Pen Multi Touch + Digitizer (with pen hole) for CF-H1 MK1.5 Health and CF-C1 Digitizer + Multi Touch Only- Order In Quantities of 10, Pricing Based On Single Pen Cost		ACC	Accessory			•
CF-VNP010U	Stylus Pen for CF-18, CF-19 Digitizer, replaces CF-VNP008U - Order In Quantities of 10, Pricing Based On Single Pen Cost		ACC	Accessory			•
CF-VNP003U	Small Stylus Pen for CF-18,19 Touch, T2-8, CF-U1, MDWD - Order In Quantities of 10, Pricing Based On Single Pen Cost		ACC	Accessory			•
CF-VEBC11U	Desktop Port Replicator with DVD Multi Drive for CF-C1		ACC	Accessory	•		
CF-K19HD1631	160GB HDD for CF-19 Mk3, Mk4		ACC	Accessory			•
CF-VZSU43AU	Battery (9 Cell) for CF-74 replace CF-VZSU43U		ACC	Accessory			•
CF-VZSU51W	Battery for CF-T7, CF-T8, CF-W7, CF-W8		ACC	Accessory			•
CF-VZSU56U	Battery Pack for CF-F8, CF-F9 Mk1		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-K52H003	160GB HDD for CF-52 Mk2 and Mk3 only		ACC	Accessory			•
CF-K19HD3231	320GB HDD for CF-19 Mk3, Mk4		ACC	Accessory			•
CF-VEBU08U	Mini Port Replicator for CF-F8, CF-F9		ACC	Accessory			•
CF-VEBU11BU	Cradle PXE Boot, Bus Powered for CF-U1		ACC	Accessory			•
CF-KU1JG001	SSD Copy Tool kit for CF-U1		ACC	Accessory			•
CF-K31HD1611	160GB HDD kit for CF-31		ACC	Accessory			•
CF-K31HD2511	250GB HDD kit for CF-31		ACC	Accessory			•
30HDDBATRAM	Upgrade Kit for CF-30(CF-K30HD1221, CF-WMBA601G, CF-VZSU46U)		ACC	UPGRADE			•
CF-VDM311U	DVD Multi Drive for CF-31		ACC	Accessory			•
CF-WSD191231	128GB SSD kit for CF-19mk3		ACC	Accessory			•
CF-WSDU1011	16GB SSD kit for CF-U1		ACC	Accessory			•
CF-WSDU1031	32GB SSD kit for CF-U1		ACC	Accessory			•
CF-VEBU13U	Mini-Dock for CF-U1 with Serial ,LAN without smart card		ACC	Accessory			•
CF-VEBU12U	Mini-Dock for Serial ,LAN ,Smart card for the CF-U1		ACC	Accessory			•
CF-K18CB002	Enhanced USB Cable for CF-19 (CF-K18CB001 replaced)		ACC	Accessory			•
CF-VZSU47U	Battery for CF-W5		ACC	Accessory			•
CF-WMBA1204GHIS	4GB Memory for CF-19		ACC	Accessory			•
CF-VDL03UKB	PDRC Screen w/Touch 12.1", Emissive PDRC Backlit Keyboard		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
TBCA1HDSTP-P	Toughmate A1 Hand Strap**Minimum order qty 200pcs***		ACC	Accessory			•
TBCA1XSCAN-P	Infocase A1 X-Strap Jada scanner compatible		ACC	Accessory			•
TBCA1AOVN-P	Infocase Toughmate Always-On A1 (Vinyl) for FZ-A1		ACC	Accessory			•
TBCA1PFLIO-RED-P	Infocase Professional Portffolio, Red Vinyl for FZ-A1		ACC	Accessory			•
TBCA1SLVVN-P	Infocase Toughmate Vinyl Sleeve FZ-A1		ACC	Accessory			•
TBCA1SLVNP-P	Infocase Toughmate Neoprene Sleeve for FZ-A1		ACC	Accessory			•
TBCG1AONL-P	Infocase Toughmate Always-On Case for FZ-G1		ACC	Accessory			•
TBCG1XSTP-P	Infocase Toughmate X-Strap for FZ-G1		ACC	Accessory			•
TBCG1PFLIO-BLK-P	Infocase Toughmate Professional Portffolio, Black Vinyl for FZ-G1		ACC	Accessory			•
TBCB1AONL-P	Infocase Toughmate Always-On Case for JT-B1		ACC	Accessory			•
TBCB1PFLIO-BLK-P	Infocase Toughmate Professional Portffolio, Black Vinyl for JT-B1		ACC	Accessory			•
TBCB1HSTR-P	Infocase Toughmate Holster for JT-B1		ACC	Accessory			•
JT-LNDDC10	Lind 10-Watt DC/DC Car Adapter for B1 ToughPad (only for B1 itself, will not power B1 vehicle dock)		ACC	Accessory			•
LPS-106-P	Havis Bundled Kit includes Lind 24 Watt power supply, Mounting Hardware, Lighter Plug and Havis specific threaded 3' output cable for use with the DS-PAN-500 (FZ-A1) Series Vehicle Docking Stations.		ACC	Accessory			•
TBCA1AONL-P	Infocase Toughmate Always-On, Nylon Case for FZ-A1		ACC	Accessory			•
TBCA1PFLIO-BLK-P	Infocase Toughmate Professional Portffolio, Black Vinyl for FZ-A1		ACC	Accessory			•
TBCA1XSTP-P	Infocase Toughmate X-Strap for FZ-A1		ACC	Accessory			•
TBCMAGRDP-P	Infocase Toughmate Magstripe Pouch for FZ-A1		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-LNDDC24	Lind 24-watt Car/DC adapter for FZ-A1 (12 volts)		ACC	Accessory			•
7160-0486-00-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. No RF, Keyed Alike lock. Gamber-Johnson Mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.		ACC	Accessory			•
7160-0486-02-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. DUAL RF, Keyed Alike lock. Gamber-Johnson Mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.		ACC	Accessory			•
7160-0486-03-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. No RF, Keyed Differently lock. Gamber-Johnson Mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.		ACC	Accessory			•
7160-0486-04-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. DUAL RF, Keyed Differently lock. Gamber-Johnson Mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.		ACC	Accessory			•
7160-0487-00-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. No RF, Keyed Alike lock. VESA 75 mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.		ACC	Accessory			•
7160-0487-02-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. DUAL RF, Keyed Alike lock. VESA 75 mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.		ACC	Accessory			•
7160-0487-03-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. No RF, Keyed Differently lock. VESA 75 mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.		ACC	Accessory			•
7160-0487-04-P	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer. DUAL RF, Keyed Differently lock. VESA 75 mount pattern. (Ports: (2) USB 3.0, Serial, VGA, Ethernet, HDMI, Power In.		ACC	Accessory			•
DS-DA-219-P	Havis rigid mounting bracket for non-motion applications. Replaces Integrated Motion feature in applications where no motion is preferred. For use with the Havis Toughbook Certified DS-PAN-500 (Panasonic FZ-A1) Series Vehicle Docking Stations.		ACC	Accessory			•
FZ-A1-BCR-MSR-EHI	Jadak 2D Bar and Mag Stripe Reader attachment for the FZ-A1 Mk2, Encrypted for EHI		ACC	Accessory			•
7160-0402	Gamber-Johnson NotePad V-LT Universal Computer Cradle for smaller Netbooks and Tablet computers. Fits computers up to: Widths 8.2" - 11.8", Depths 7.58" - 9.33", Thickness to 1.5". Use with Panasonic Toughpad FZ-A1.		ACC	Accessory			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
DS-DA-218-P	Havis desktop stand with VESA 75mm hole pattern for use with Havis Toughbook Certified Tablet Docking Stations. Compatible with DS-PAN-500 (Panasonic FZ-A1) and DS-PAN-600 (Panasonic CF-H1 & CF-H2) Series Docking Stations. Includes metric (M4) mounting hardware.		ACC	Accessory			•
A360-WLSAP-BBK	Wireless Access Point, 802.11G, Black, Threaded Bolt for Arbtr 360		ACC	Accessory			•
A360-WLSAP-BWT	Wireless Access Point, 802.11G, White, Threaded Bolt for Arbtr 360		ACC	Accessory			•
CF-195HCAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HJAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYCXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HCSXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HWAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HCAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HJAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195HYSXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196HYZXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYJX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196HYDX1M	No Wireless, Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred		CF-19	CPU			•
CF-195HWAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYCXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HCSXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196HYZXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195DCAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DJAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196HY6HLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-191HYCL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-196HYDXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MCAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYWXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYSXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-191HYCV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-195JYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYNX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYCXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DCSXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-191DYWX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYEL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, AT&T 4G LTE,, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-195MYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DWAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HCAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-196TYZXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Absolute BIOS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DCAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DJAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-199DYZX1M	100mW Wireless LAN, No OS, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), No Drive, Toughbook Preferred		CF-19	CPU			•
CF-191HYEV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-196DYZXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195JYCXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196HYDXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYSXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MYCXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195HYWXML	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MCAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYUXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYJX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HCSA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195JYEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYCARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195JYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYGXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYCXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196TYZXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Absolute BIOS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DCSXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195JYJX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DWAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HCAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195JYCXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195DYWXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196DYDXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196DYZXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MYGLRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MYCXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYSXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYJA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-191JYC41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), AT&T 4G LTE, GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195CYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYUXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYNX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYCALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195JYEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYGXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DCAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYQX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195HYLA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-196DYDXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYWXML	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Cam, No Drive, ToughbookPreferred	7	CF-19	CPU			•
CF-195MYGLLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195JYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYCARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195CYEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195CYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DCSARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195MYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DCAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYSARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196VYDXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYGXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195CYLX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196UYFXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Rubber Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYUARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195JYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195DYGARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DCSALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYCALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196VYFXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195CYEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MYGARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYSALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYLA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195JY5TLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195FYGXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MYSTLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196VYDXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYUALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196VYFXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-196UYFXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, GPS, Rubber Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYGALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195CYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DKGALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYCARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195CYCARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195MYGALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195DYRA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, Fingerprint, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195CYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYGARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYCALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195CYCALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-195FYVA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYUALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), 4G LTE Multi Carrier (MC7355), GPS, 3MP Cam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-195FYGALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 10.1" XGA 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	7	CF-19	CPU			•
CF-191HCAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HJAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HCAG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HWAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), No Drive, Toughbook Preferred	6	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-191MCAL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYAG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYC61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Gobi, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYCG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-192TYZX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYAL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE,, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYAV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYC41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYEG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Gobi, No Drive, Toughbook Preferred	6	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-192UYFX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYJG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYC51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MCAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n,TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYL61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Gobi, GPS, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-194MJEX1M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, 10.1" XGA Touch, 256GB SSD, 4GB, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard,Smartcard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYJL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MYAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYJV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-191JYC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYL41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), AT&T 4G LTE, GPS, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYAG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MYC01M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-194MYEX1M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, 10.1" XGA Touch, 500GB(7200rpm), 4GB, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Emissive Backlit Keyboard, Smartcard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191HYL51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Verizon 4G LTE, GPS, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MYAG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Gobi, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-192TJDX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 256GB SSD, 4GB, No WLAN, No TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, No Absolute BIOS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYC61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Gobi, GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-192HYDX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, No Absolute BIOS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYAL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYJX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Rubber Backlit Keyboard, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MYAL1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), AT&T 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MCC51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYAV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MYAV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYC51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Verizon 4G LTE, GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191JYCV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Verizon 4G LTE, GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MYG61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-191DYRG1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Gobi, GPS, 3MP Cam, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MYG41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MYG51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-194J021M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB,TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, RubberBacklit Keyboard, ANSI Haz Loc, Threebond Screws, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-194J-021M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, 10.1" XGA Touch, 128GB SSD, 4GB, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber BacklitKeyboard, ANSI Haz Loc, Threebond Screw Sealant, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-194J031M	100Mw Wireless LAN, Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 128GB SSD, 4GB,TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, 3MP Camera, Rubber Backlit Keyboard, ANSI Haz Loc, Threebond Screws, No Drive, Toughbook	6	CF-19	CPU			•
CF-192HYZX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, GPS, Rubber Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-192TYDX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191MKQV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-192VWFX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Absolute BIOS, No Drive, Toughbook Preferred	6	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-192DYDX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 10.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:None), 56k Modem (RJ11), No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191DYEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191DYGX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191DYG61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Gobi, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191DYNX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191DYG41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191DYQX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, GPS, Fingerprint, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191DYG51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191CYEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191FYGX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-191FYG61M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191FYG41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-191FYG51M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 56k Modem (RJ11), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-1926YZX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, vPro, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 56k Modem (RJ11), ANSI Haz Loc, No Drive, Toughbook Preferred	6	CF-19	CPU			•
CF-31YFCAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WXN28DX	100mW Wireless LAN, Win7, Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), ANSI Haz Loc, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WPLAXZM	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBPAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SB-061M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm) for CF-53 Mk2, 4GB, Intel WiFi a/b/g/n, Dual Pass (Upper:WWAN/Lower:WLAN), TPM, No Drive, Toughbook Preferred Service Level Prog, GPS Kit, Emissive Backlit Keys for CF-31 Mk1, CF, MC7750 Verizon 4GE LTE Modem for CF-19, Toughbook Preferred Service Level Program (Years 1,2,3), Extended Warranty - Laptop (Year 4)	3	CF-31	CPU			•
CF-31WA-01LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred, CF-SVCLTNF5Y-Protection Plus - Laptop (Years 1, 2, 3, 4 & 5)	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WA-00LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred, CF-SVCLTNF5Y-Protection Plus - Laptop (Years 1, 2, 3, 4 & 5)	4	CF-31	CPU			•
CF-31XBHAB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 16GB(8+8), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-KBAS08GM	8GB Memory for 31mk4/53mk3/52mk5		CF-31	Accessory			•
CF-53JULZV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-31	CPU			•
CF-31WBL751M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, FireWire(IEEE1394), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLAB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFM73LM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WML66LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Custom BIOS, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL7N1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, HDD&Battery Lock, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFLAHLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WF-01LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB Seagate Encrypted (FIPS OPAL), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), NoDrive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL7L1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YBAAHLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLHH1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBM7BLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Web Cam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YBBEHLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355),GPS, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBNGH1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL7JLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Web Cam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SMLAX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFL731M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SML701M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, 2nd LAN, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31SMLBX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SELAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SML251M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, No Absolute BIOS, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SELEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SF7AX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFNAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SKLAX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SELEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SHLAX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SELCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Fingerprint, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WFLAXZM	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SFLAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SELAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SKNBX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 128GB SSD, 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31UML701M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, ATI Discrete Graphics, 2nd LAN, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SEL7F1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, GPS, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFMAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SPMAX1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SLAA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SKLBX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SANAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WANAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SKLCX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SHLBX1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFL681M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, MS Bluetooth Stack, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WELEALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SFL701M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31SFLEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UKN021M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 128GB SSD, 4GB, No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Rubber Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLAC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SPMBX1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, ToughbookPreferred	3	CF-31	CPU			•
CF-31SFLAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLFX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFN7B1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31YFAAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SALEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XF7AXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SFLBA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALAA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WANAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SFLEC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 56K Modem (RJ11), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UF7AX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UFNAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFL7F1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLEB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31UE7EB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, SinglePass (Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLFA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31XFLAX2M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SFLBC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UFLAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALAC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), AT&T 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SDLAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31SAL781M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLBB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SCLAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WFLBB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SBLAX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UFMAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLFC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SHL7C1M	No Wireless, Win7, Intel Core i5-3320M 2.60GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, Smartcard, Emissive Backlit Keyboard, Fire Wire(IEEE1394), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UFLAA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31UKLBX1M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, No TPM, No Bluetooth, ATI Discrete Graphics, Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALGX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, Fingerprint, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL731M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SDLEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UFM731M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLEX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFLB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UEPJA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), Gobi, 56K Modem (RJ11), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UFL701M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SPM1R1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31SBL4S1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:Selectable/Lower:WLAN), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBNEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WFP231M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SALEB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SELKX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, 56k Modem (RJ11), Non Absolute BIOS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31JP74J1M	Win7, Intel Core i7-2640M 2.80GHz, vPro, 13.1" XGA Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	2	CF-31	CPU			•
CF-31SBLAA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SB7CX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SDLBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UFLAC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31SAL581M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, 2nd LAN, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WAL601M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, 2nd LAN, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFNAHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SDLCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLEA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SDLAC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31YFCAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SDM781M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, Multi-Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SDL781M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UFLAB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31UALEX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLAC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLCX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SAP841M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Webcam, Emissive Backlit Keyboard, 56K Modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL781M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL831M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SDMBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31YDAAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YBAAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SBLAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31UHM101M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Emissive Backlit Keyboard, Fire Wire(IEEE1394), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALFB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UF8EB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBN881M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SDM732M	WinXP (Win7 COA), Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL241M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:Selectable/Lower:WLAN), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLEC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLGX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SALGB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-53JQP81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31SBLCA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SAP8A1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, Webcam, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBMAB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLEB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UDLAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLFA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBN1S1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLAX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UML591M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Absolute BIOS, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBNCB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XE7EHLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SBL2C1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31YBAAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SBLGA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31YDAAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SBL2B1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Webcam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLCC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31XBLEXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLFALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SBL7Q1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31UBLEX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLAA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLFC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLHX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WBLCLM	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SBLCB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WBL7K1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SBLGC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBL721M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Webcam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL7N1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31SBLFB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SF-031M	Cutomer Specific Mesquite PD, Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth,Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred, CF-SVCLTNF4Y - 4Yr Protection Plus	3	CF-31	CPU			•
CF-31SBL7P1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL7A1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLGB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SFL821M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLEA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL2M1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, HDD&Battery Lock, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31XH8FXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 256GB SSD, 8GB(4+4), NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard,GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SAP271M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Webcam, Emissive Backlit Keyboard, 56K Modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31SBLHA1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UALGB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (WWAN), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLAC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL791M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UDMBX1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UB5871M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL751M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLAB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL771M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLEC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31UDM732M	WinXP (Win7 COA), Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL741M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLHC1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL761M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLEB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBLHB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLFA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SB8HB1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLGA1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UB6871M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31UBLFC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SBL331M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, HDD&Battery Lock, SIM Card Cover, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLGC1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLFB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBLGB1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UB88H1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31UBL741M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31XBL741M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFL741M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Web Cam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WMLAXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WHLAXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLBHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WB6881M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YEAXRM	Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WXLAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), ANSI Haz Loc, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31UPLAX1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YEAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WKLAXRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WML51LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Absolute BIOS, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WML58LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Absolute BIOS, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XML55LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Absolute BIOS, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YBAEB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YBAFB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFL701M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 2nd LAN, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WELEARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLEARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YLA431M	No Wireless, Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, NO WLAN, No TPM, No Bluetooth, Single Pass (Selectable), Lightweight Battery, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XF5AXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFL70LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WMLAXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WELEHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLEALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WML73LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALEARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XE7EB1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WML70LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YFAAX1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WFLBALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi3G, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WMLBXL	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YMAAXRM	No Wireless, Win8, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, NO WLAN, No TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFL7MLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLAHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WELEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLAARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALEALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLEHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WB7461M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLEARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WDLEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLAHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALAHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFL70LM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YMAAXLM	No Wireless, Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, NO WLAN, No TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YFAAB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBMAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WKLAXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XFLEB1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLAALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLCA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALEHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YFABXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YFAEALM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLEALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XALEXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL78LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XML70LM	No Wireless, Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 2nd LAN, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLGA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YMABXLM	No Wireless, Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, NO WLAN, No TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Lightweight Battery, No Drive, ToughbookPreferred	4	CF-31	CPU			•
CF-31XFLAHRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALAHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WAM741M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Web Cam, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YAAAB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WKLBXLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, NO WLAN, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLAHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WBP231M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Web Cam,Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLEHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XDMBXR	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL7G1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLHA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLAHL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBNEHL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLAAL	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL471M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Web Cam,Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YBAAB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WBLCH1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLEALM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL7HLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi3G, GPS, Web Cam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLEHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLFHRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBL76LM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, 2nd LAN, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YBCEB1M	Win7, Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLGH1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YBAAALM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Absolute BIOS, Lightweight Battery, Custom BIOS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL77LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, AT&T 4GLTE, GPS, Web Cam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XBLFB1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBM83LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBM7CLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), Webcam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLFALM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBP50LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLFHLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLEHRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLEHLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLGH1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBL26LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, HDD&Battery Lock, SIM Cover, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XFLAARM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31YFAAXLM	Win7 (Win8 COA), Intel Core i3-3120M 2.50GHz, No vPro, 13.1" XGA Touch, 320GB(5400rpm), 2GB, Intel WiFi a/b/g/n, No TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Lightweight Battery, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFLAALM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLEARM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLGA1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SPLAX1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WFLJXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 56k Modem, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLJXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), 56k Modem, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLFXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XFMAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WB7CX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLCX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBN881M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALGB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31SPM3H1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SPP4Y1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), AT&T 4G LTE, Fingerprint, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31WBLHX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLHB1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFNFB1M	Win7, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Verizon 4G LTE, GPS, Web Cam, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WMLBXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WKNBXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WKNBXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WELAXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WELEXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WELAXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WELCX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Fingerprint, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFNAXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WF7AXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WF5AXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLAXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WELEXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFMAXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WFNAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WF7AXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WF5AXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XELAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLBXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLCX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Fingerprint, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLFXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFMAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31XELAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Single Pass (Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFNAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WFLBXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFLAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WALCX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WDLAXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFNAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XF7AXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XF5AXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 512GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WBLEXRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFLAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WDLAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WDLBXR	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XFMAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLEXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLGX1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Fingerprint, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31WBLFARM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XDLAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-31WDLBXL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLAXRM	Win8, Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XDLAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLAXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XDMBXL	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Smartcard, Rubber Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31XBLEXLM	Win7 (Win8 COA), Intel Core i5-3380M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Emissive Backlit Keyboard, No Drive, Toughbook Preferred	4	CF-31	CPU			•
CF-31UPL1Y1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, 2nd LAN, No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-31SPM4F1M	Win7, Intel Core i7-3520M 2.90GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Single Pass (Selectable), Smartcard, GPS, Emissive Backlit Keyboard, Fire Wire(IEEE1394), No Drive, Toughbook Preferred	3	CF-31	CPU			•
CF-52VA3CY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VD4131M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, AMT, 15.4" WUXGA, 256GB SSD, 8GB(4+4), No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VCBCX1M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, AMT, 15.4" WUXGA, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-52VDB131M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, No AMT, 15.4" WUXGA, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Smartcard, No Absolute BIOS, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VAACY2M	WinXP (Win7 COA), Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VAAEY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Fingerprint, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VABBY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VABCY2M	WinXP (Win7 COA), Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VCABX1M	No Wireless, Win7, Intel Core i5-3360M 2.80GHz, AMT, 15.4" WUXGA, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, ATI Discrete Graphics, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VAABY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VAACY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-52VA1CY1M	Win7, Intel Core i5-3360M 2.80GHz, vPro, 15.4" WUXGA, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, ATI Discrete Graphics, Smartcard, Multi-drive, Toughbook Preferred	5	CF-52	CPU			•
CF-53SBLZ8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLCZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSL721M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SCQZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53STLHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SBLBALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZRRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Gobi 3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZRLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Gobi 3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLP8CM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), GPS, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULBRRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, Gobi 3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULBRLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, Gobi 3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SVVKALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Webcam, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SUREA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLBALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53JBLZY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JALZYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JTLZY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JAMZYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JALZFLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JPLZY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JXLZY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JNLZYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53LALZZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, No vPro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JSL731M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, FireWire(IEEE1394), Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JALAYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JALZ2LM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53JBUBY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53SS64ALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 1TB 5400rpm, 8GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Custom BIOS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53EJAZX1M	Win7, Intel Core i3-2310M 2.10GHz, No vPro, 14.0" HD, 320GB(5400rpm), 2GB, Atheros WiFi a/b/g/n, No TPM, No Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred		CF-53	CPU			•
CF-53JBLBY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Insertable Smartcard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JALBYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53UJCZZ1M	No Wireless, Win7, Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, No WLAN, TPM, No Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53JCLZYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JSLZ81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53LALBZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, No vPro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53SSLHK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUQAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53JVUZ21M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JTLDY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, Webcam, Fingerprint, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JALDYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53JTVBK1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Webcam, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JVUZK1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JACQ41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:GPS), GPS, AT&T 4G LTE, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JBLC81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:GPS), GPS, Webcam, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JALC41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:GPS), GPS, AT&T 4G LTE, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JCLAFLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JULLY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JDLBY1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JCLBYLM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JDLBX1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Insertable Smartcard, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JCLA2LM	Win7 (Win8 COA), Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JSLP81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JULZR1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Gobi, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53JULZ41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JCLE81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:GPS), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JYLZ41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53SCLZ4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULCV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53JVMD21M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, AT&T 4G LTE, Webcam, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JULBR1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Insertable Smartcard, Gobi, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JULP81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Dual Pass (Upper:WWAN/ Lower:WLAN), GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JULB41M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Insertable Smartcard, AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53SCLP8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SYLZ4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, ToughbookPreferred	3	CF-53	CPU			•
CF-53JULBV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Insertable Smartcard, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53JD-0021M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53SUQP8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), GPS, Emissive BacklitKeyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53JVBV1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Insertable Smartcard, Verizon 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53SYLZLLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULGV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULEV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUQEV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SSCLLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), 4G LTE Multi Carrier (MC7355), GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53UJCZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, No WLAN, TPM, No Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULGL1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SBUBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SU8ZXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, No Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53USLBZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLAF1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53STVBK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULAF1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53USMBZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), No WLAN, No TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SWLC8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SJCZALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUQDYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SVVBK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SVLL2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Webcam, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SWMFV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Verizon 4G LTE, GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SYLCV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm) w/Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUREV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/ Lower:Selectable), Verizon 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUQPV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SVLLALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULBLRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SULGR1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Gobi3G, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53USLZZRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53UALZZRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLZFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALZFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SBLZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53UALZZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALZFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAL2CLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SNLZYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SWLZYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53USLZZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLZFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALLYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SPLZYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, HDD Heater, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53UALBZRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALZARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SNLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLLYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SXLZYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, HDD Heater, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLZARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLHFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SNLHYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SPLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, HDD Heater, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SWLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALLYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53USMBZRM	No Wireless, Win8, Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53UALBZLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD, 500GB(7200rpm), 4GB, No WLAN, TPM, No Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SULZFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCVZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLLYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLHFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLBK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SNLHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SXLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm)w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, HDD Heater, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SU74ALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 16GB(8+8), Intel WiFi a/b/g/n, TPM, No Bluetooth, Emissive Backlit Keyboard, 1TB 5400rpm, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLKFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Gobi3G, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLCRRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Gobi3G, GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53STLLYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Contactless Smartcard/ RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLHARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SULLYRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUUZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, No Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLCRLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Gobi3G, GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALBALM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLKFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Gobi3G, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLCAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULLYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Contactless Smartcard/RFID, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53YWL2ELM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm)/w/ Heater, 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, HDD Heater, Custom BIOS, No Absolute BIOS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53ZSL75ZM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, No Absolute BIOS, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SSLCRLM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSSLKARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULCRRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Gobi3G, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULKFRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Gobi3G, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLCDY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULCRLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Gobi3G, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULKFLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Gobi3G, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZLRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULCLRM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULKARM	Win8, Intel Core i5-3340M 2.70GHz, Vpro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, 4G LTE Multi Carrier (MC7355), Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SULB4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, AT&T 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53ZUM7JLM	No Wireless, Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No Vpro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, No Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAQAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SA8TXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 512GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, No Bluetooth, Insertable Smartcard, 2nd LAN, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SJCBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLDK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SDLEV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Webcam, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULBV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Insertable Smartcard, Verizon 4G LTE, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLZ8BM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:WLAN), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLQAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53YCL2DLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, No Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAUZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAQZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSUZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAMZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSQZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAUZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAQZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALRYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 2nd LAN, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SBLZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSMZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SSUZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSQZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLRYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 2nd LAN, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53STLZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAMZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALHYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAL72RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALRYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 2nd LAN, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSMZLYM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SJQZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLZK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SSLHYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53STLZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SJCZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSL72RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLRYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 2nd LAN, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSL22LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SAL72LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SBLBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALZ8RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SJQZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALBYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALDY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SWLHYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SJCZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSL72LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, FireWire (IEEE1394), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUMZYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLZYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLBYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53JTQZ81M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 14.0" HD Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Dual Pass (Upper:WWAN/ Lower:WLAN), Webcam, Multi-drive, Toughbook Preferred	2	CF-53	CPU			•
CF-53SALC8RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSL8RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLDY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Fingerprint, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SBLBYL	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SALZ8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SJCHYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLC8RM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULAY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SWLHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, HDD Heater, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUMZYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLH2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SALC8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53STLDY1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Fingerprint, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLZ8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SJCZ21M	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULA21M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SJCHYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 56k modem (RJ11), Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SSLC8LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SDLBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLA21M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SUMBYRM	Win8, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SVUZ2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLCV1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLA1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SDLBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Webcam, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SSLC4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, GPS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SUMBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLK2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, AT&T 4G LTE, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLQAK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SCLE81M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53YUMBYRM	Win8, Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53YUMBYLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, No vPro, 14.0" HD Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Emissive Backlit Keyboard, No Absolute BIOS, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULK2LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, AT&T 4G LTE, Emissive Backlit Keyboard, 56k modem (RJ11), Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SULZ4LM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, GPS, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-53SLCDK1M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD, Lite, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Insertable Smartcard, Verizon 4G LTE, Fingerprint, Emissive Backlit Keyboard, Lightweight Battery, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-53SULG41M	Win7, Intel Core i5-3340M 2.70GHz, vPro, 14.0" HD Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, AT&T 4G LTE, GPS, Fingerprint, Emissive Backlit Keyboard, Multi-drive, Toughbook Preferred	3	CF-53	CPU			•
CF-C2CCABXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Serial port, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCACXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, VGA port, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCAZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCBZXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CKAZXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Camera 5MP, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCEZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCEZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, NoDrive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQAAFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CKHMFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera5MP, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQAAXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2DBar Laser (EA21), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2CQAAXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQANFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQANFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQANXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2DBar LED (EA11), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCEHFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 56k(RJ11) Modem, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CMAZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Half size SmartCard, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CMAZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Half size SmartCard, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQANXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar LED (EA11), No Drive, ToughbookPreferred	2	CF-C2	CPU	•		
CF-C2CQAZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQEZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCACXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, VGA port, No Drive, ToughbookPreferred	2	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2CCANXB	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Toughbook Preferred,LED Aiming Bar Code Reader kit for C2,Toughbook Preferred Service Level Program (Years 1,2,3)	2	CF-C2	CPU	•		
CF-C2CCANXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCAZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam,No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCEHFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 56k (RJ11) Modem, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCAAXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive,Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CCABXB	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Serial port, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQEZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTEMulti Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CRAZXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Half size SmartCard, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQAABFM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQGZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CQGZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTEMulti Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CRAZXB	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Half size SmartCard, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2ACAZGRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEZGRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAZX1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEZARM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEZV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQAZX1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAZV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEZXML	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQGZXML	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2CKAZXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Camera 5MP, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2ACACXML	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, VGA, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2CCBZXCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2ACAZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2AKEZV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Verizon 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEZV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQGV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEZALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQGZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AKAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAAXRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEZVLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACBZZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2CCAAXBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2ACABXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Serial Port, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2CQAZFBM	Win8.1, Intel Core i5-4300U 1.90GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2ACAZALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQAZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAZVLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AMAZGRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AKHZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEZALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQGZALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AKFZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi, No Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAHXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 56K (RJ11) Modem, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEHGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, 56K (RJ11) Modem, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAAXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	1	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2ACBZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AMAZGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2CKEZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2ARAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, No Drive, Standard battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2CKFZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CKHZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2ACAHZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 56K (RJ11) Modem, Not WWAN Ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2CKEZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera 5MP,Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CKFZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera5MP, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CKHZFCM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz,vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera5MP, Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2ASAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard full-size, No Drive, Standard battery, Toughbook Preferred, No Expresscard	1	CF-C2	CPU	•		
CF-C2CEEZFBM	Win8.1, Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Smartcard full-size, No Expresscard, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CK-00CM	Win7 (Win8.1 COA), Intel Core i5-3340M 2.70GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 4G LTE Multi Carrier (MC7355), Camera5MP, Webcam, Long Life Battery, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2CEEZFCM	Win7 (Win8.1 COA), Intel Core i5-4300U 1.90GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Smartcard full-size, No Expresscard, 4G LTE Multi Carrier (MC7355), Webcam, No Drive, Toughbook Preferred	2	CF-C2	CPU	•		
CF-C2ACEZZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAZZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAZZ1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADGRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADARM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, AT&T 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADZ1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2ACADZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACACZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, VGA, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AMAZZRM	Win8, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, No WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, AT&T 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AHEZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Expresscard, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AMAZZLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, Not WWAN ready, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ASAYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard full-size, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEMXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Long Life Battery, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEMXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Long Life Battery, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2AQEMV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, Long Life Battery, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEMALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, Long Life Battery, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEMALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, 128GB SSD, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, Long Life Battery, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEMV1M	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, 128GB SSD, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Verizon 4G LTE, Long Life Battery, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACAZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQGYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQAYGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEYGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Lightweight battery, ToughbookPreferred	1	CF-C2	CPU	•		
CF-C2AQGYGLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Gobi, No Drive, Lightweight battery, ToughbookPreferred	1	CF-C2	CPU	•		
CF-C2AQAYALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQEYALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-C2AQGYALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ARAYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Smartcard half-size, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2AQAYXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Lightweight battery, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADX1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACEZXLM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADG1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Gobi, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADA1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, AT&T 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACADV1M	Win7, Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, Fingerprint, Verizon 4G LTE, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ACGCALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, VGA, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-C2ABGCALM	Win7 (Win8 COA), Intel Core i5-3427U 1.80GHz, vPro, 12.5" HD 5-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, AT&T 4G LTE, NFC, VGA, No Drive, Toughbook Preferred	1	CF-C2	CPU	•		
CF-H2PBCBXR	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2			•	
CF-H2PPC99FP	LAR Spanish Specific, Win7 MUI, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Ericsson WWAN, GPS, 3MP Cam, ANSI Haz Loc, No Drive	3	CF-H2	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H2PPCAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2FRAHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, Pro,500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2PAEBV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, 3MP Cam, 2D Bar Laser (EA21), No Drive, ToughbookPreferred	3	CF-H2	CPU		•	
CF-H2PAGLV1M	Win7, Intel Core i5-3437U 1.90GHz, No vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), 2nd USB, No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBEEK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID,2D Bar Laser (EA21), Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBCDK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBGEA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPCFK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPCAK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPEFK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PAEBK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PAECK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H2PACBK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PACCK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PADCK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G,GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBEDK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam,Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBDDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBFDK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBC931M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), ANSI Haz Loc, No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PAEBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PACBA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PAECA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PQFBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PAECV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H2PAFBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PACCA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PQCCV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PACCV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PAHBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 128GB SSD, Insertable Smartcard, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PADCA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PSCDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar LED (EA11), Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2FRKSA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, AT&T 4GLTE, Fingerprint, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2PBEDV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBEDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H2PADLV1M	Win7, Intel Core i5-3437U 1.90GHz, No vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 8GB(4+4) , Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), 2nd USB, No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2FRPUV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, AT&T 4G LTE, GPS, Fingerprint, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2PBCEK1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Gobi3G, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/ RFID, 2D Bar Laser (EA21), Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBEDA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBCDA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBEEA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBCDV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBEEV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBFDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBFBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H2PBCEV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBFBA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBFBV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 128GB SSD, Insertable Smartcard, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPEAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPCFX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, GPS, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPEFA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, GPS, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPCAV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPEFV1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Verizon 4G LTE, GPS, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPCAA1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, AT&T 4G LTE, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PPCAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PACBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PQCBX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Pro, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, 2D Bar LED (EA11), Toughbook Preferred	3	CF-H2	CPU		•	
CF-H2PBCDX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" XGA Dual Touch, Elite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, 3MP Cam, Fingerprint, Contactless Smartcard/RFID, 2D Bar Laser (EA21), Toughbook Preferred	3	CF-H2	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H2GS46X1M	100mW Wireless LAN, Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRAHA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRJJA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRRHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Contactless Smartcard/RFID, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Insertable Smartcard, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRJHK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRJHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRJJK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRJHV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRAHK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Gobi, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRALX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), 2nd USB, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRAJK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRCJK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Gobi, GPS, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRJJV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRLHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H2FR92K1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, 3MP Cam, 2D Bar Laser (EA21), ANSI Haz Loc, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRAJA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRAJV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRQHX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Insertable Smartcard, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRCJA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRNMV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Verizon 4G LTE, GPS, 2nd USB, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRCMV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Verizon 4G LTE, GPS, 2nd USB, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRKKX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Fingerprint, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FR90X1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), Insertable Smartcard, ANSI Haz Loc, No Drive, Toughbook Preferred	0	CF-H2	CPU		•	
CF-H2FR95K1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, 3MP Cam, 2D Bar Laser (EA21), No Drive, Insertable Smartcard, Gobi, GPS, ANSI Haz Loc, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FRBKX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, Elite,500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, Fingerprint, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FR96K1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Contactless Smartcard/RFID, 3MP Cam, 2D Bar Laser (EA21), No Drive, Insertable Smartcard, Gobi, GPS, ANSI Haz Loc, Toughbook Preferred	2	CF-H2	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-H2FS94X1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, ANSI HazLoc, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSABK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, No Drive, ToughbookPreferred	2	CF-H2	CPU		•	
CF-H2FSAAX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, Lite, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2HSLAZ1M	No Wireless, Win7, Intel Core i5-3427U 1.80GHz,10.1" XGA Dual Touch, 128GB SSD, 4GB, No WLAN, No Bluetooth, Insertable Smartcard, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSKAZ1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Insertable Smartcard, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSAAK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSAAV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSABX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, GPS, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSJAX1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSJBA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSJBK1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Gobi, GPS, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSJBV1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 128GB SSD, 4GB, Intel WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-H2FSAAA1M	Win7, Intel Core i5-3427U 1.80GHz, 10.1" XGA Dual Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, No Drive, Toughbook Preferred	2	CF-H2	CPU		•	
CF-SX2JDAZ1M	Win7, Intel Core i5-3320M 2.60GHz, vPro, 12.1" HD+, 320GB(5400rpm), 4GB, Intel WiFi a/b/g/n, Bluetooth, Webcam, Multi-drive, Toughbook Preferred	1	CF-SX	CPU		•	
FZ-A1BFAAZ1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, TAA Compliant, Toughbook Preferred	2	FZ-A1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-A1BFAAA1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, TAA Compliant, Toughbook Preferred	2	FZ-A1	CPU		•	
FZ-A1BFAAV1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, TAA Compliant, Toughbook Preferred	2	FZ-A1	CPU		•	
FZ-A1BDAAZ1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, Toughbook Preferred	2	FZ-A1	CPU		•	
FZ-A1BDAAA1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, AT&T 4G LTE, GPS, Toughbook Preferred	2	FZ-A1	CPU		•	
FZ-A1BDAAV1M	Android 4.0, Marvell ARM PXA2128 1.20GHz, 10.1" XGA Multi Touch+Digitizer, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, Verizon 4G LTE, GPS, Toughbook Preferred	2	FZ-A1	CPU		•	
FZ-G1AAB3GLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WLAN/Lower:GPS), Webcam, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook	1	FZ-G1	CPU		•	
FZ-G1AAKEXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, 2nd USB, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AADEFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2nd USB, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHLFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
7160-0487-04-BODY	Gamber-Johnson Vehicle Docking Station for the Panasonic FZ-G1 tablet computer body for FZ-G1Mk1		FZ-G1			•	
FZ-G1ACKGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Verizon 4G LTE, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AAB2XLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WLAN/Lower:GPS), GPS, Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKGFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABRFRM	Win8 , Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), 2D Bar LED (EA11), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACKCXR	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , Webcam, 3MP Cam, MicroSD, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ASVNFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Long Life Battery, Rotating Hand Strap, Tall Corner Guards, 4G LTE Multi Carrier (MC7355), Serial dongle, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AZHJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, GPS, 4G LTE Multi Carrier (MC7355), ANSI Haz Loc, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACKEXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , Webcam, 3MP Cam, 2nd USB, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABLX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Laser Aim, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHEXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, 2nd USB, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AA-071M	Demo Not for Resale, Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ASXAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Long Life Battery, Rotating Hand Strap, Tall Corner Guards	1	FZ-G1	CPU		•	
FZ-G1ASVLXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Rotating Hand Strap, Tall Corner Guards	1	FZ-G1	CPU		•	
FZ-G1AA-01LM	Demo Not for Resale, Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACHAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACBAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKJCRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, GPS, Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKJCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, GPS, Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AZHGFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, LAN, ANSI Haz Loc, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABRX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Webcam, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AADAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKJFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKEALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), 2nd USB, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AADAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABRFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar LED (EA11), No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABLFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar Laser (EA21), No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AXBFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar Laser (EA21), ANSI Haz Loc, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AKJGX1M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz, No vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACHGB1M	Win7 , Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Verizon 4G LTE, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACKAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ASVLCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar Laser (EA21), Rotating Hand Strap, Tall Corner Guards, Long Life Battery, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ASPRFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar LED (EA11), Long Life Battery, Rotating Hand Strap, Tall Corner Guards, No Drive, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AADAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABGXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABJXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ABJAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AGKAX1M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHJXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABEXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2nd USB, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABCXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), MicroSD, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AAHAXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AGK351M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz,vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth,Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKAXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ABJGX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABAXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABACRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHACRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABAB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABGXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABNXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Serial dongle, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AABJXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABEXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2nd USB, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ABAAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred for FZ-G1 Mk1	1	FZ-G1	CPU		•	
FZ-G1AABCXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), MicroSD, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHLXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHLX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHJB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKJB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABLXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AABJB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABACLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHACLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABEB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, 2nd USB, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABNXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Serial dongle, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABCB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, MicroSD, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHGCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABRXRM	Win8 , Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar LED (EA11), Toughbook Preferred for FZ-G	1	FZ-G1	CPU		•	
FZ-G1AABJCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, AT&T 4G LTE, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AABAARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHAARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABGCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABRXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar LED (EA11), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABLXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AADNB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Serial dongle, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHLXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABLCRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHRB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, 2D Bar LED (EA11), ToughbookPreferred	1	FZ-G1	CPU		•	
FZ-G1AABGARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), LAN, ToughbookPreferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AABJARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), GPS, ToughbookPreferred	1	FZ-G1	CPU		•	
FZ-G1AABLB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHAALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABNCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, Serial dongle, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABAALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABRCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar LED (EA11), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABLCLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABLARM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AA-002M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, 2D Bar Laser (EA21), CF-S09SLC3 - 3Yr Toughbook Premier	1	FZ-G1	CPU		•	
FZ-G1AABLALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1ACBAXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACHGXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AJKGX1M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACBAXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACHGXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ADAGX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACKGXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACBJC1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Verizon 4G LTE, GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACBLX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AZHJALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, GPS, AT&T 4G LTE, ANSI Haz Loc, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AZHJB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, GPS, Verizon 4G LTE, ANSI Haz Loc, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACHLALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Gobi (Sprint & Verizon only), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACKGALM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Gobi (Sprint & Verizon only), LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AA-08LM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), AT&T 4G LTE, 2D Bar LED (EA11), Toughbook Preferred, CF-S09SLC3 - 3Yr ToughbookPremier, FZ-SVCTPNF3Y - Protection Plus - Toughpad PC (Year 1,2, & 3)	1	FZ-G1	CPU		•	
FZ-G1AABGB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AXBXNRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Serial Port, ANSI Haz Loc, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AXBXJLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Webcam, 3MP Cam, ANSI Haz Loc, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AAKNB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Serial dongle, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABJFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABCFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, MicroSD, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABEFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2nd USB, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHJFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABNFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Serial Port, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AA-003M	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), CF-S09SLC3 -3Yr Toughbook Premier	1	FZ-G1	CPU		•	
FZ-G1AABJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AABNFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, LAN, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABCFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, MicroSD, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABEFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2nd USB, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABLFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, 2D Bar Laser (EA21), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAKJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACKJXLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACBAFRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam,3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1ACHAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACKAFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACHJFLM	Win7 (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB(4+4), Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard , 4G LTE Multi Carrier (MC7355), GPS, Webcam, 3MP Cam, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AABAX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ABA211M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AHJAX1M	No Wireless, Win7, Intel Core i5-3437U 1.90GHz, No vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, No WLAN, TPM, No Bluetooth, No Webcam, No 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1AAHRX1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar LED (EA11), Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACB371M	ustomer Specific E-Tools, Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Insertable Smartcard,	1	FZ-G1	CPU		•	
FZ-G1AABE9MP	LAR Spanish Specific, Win7 MUI (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2nd USB, US AC Cord	1	FZ-G1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-G1AABCMV	LAR Brazil Specific, Win7 MUI (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Micro SD, Brazilian AC Cord	1	FZ-G1	CPU		•	
FZ-G1AABLKM7	LAR Chile Specific, Win7 MUI (Win8 COA), Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), 2D Bar Laser (EA21), Ericsson WWAN, European AC Cord	1	FZ-G1	CPU		•	
FZ-G1ACBAB1M	Win7, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Verizon 4G LTE, Insertable Smartcard, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ACXJXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Long Life Battery, Rotating Hand Strap, Tall Corner Guards, GPS, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ASVAXLM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 128GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), Long Life Battery, Rotating Hand Strap, Tall Corner Guards, Toughbook Preferred	1	FZ-G1	CPU		•	
FZ-G1ASXJXRM	Win8, Intel Core i5-3437U 1.90GHz, vPro, 10.1" WUXGA 10-pt Multi Touch+Digitizer, 256GB SSD, 8GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Webcam, 3MP Cam, Dual Pass (Upper:WWAN/Lower:GPS), GPS, Long Life Battery, Toughbook Preferred	1	FZ-G1	CPU		•	
JT-B1APAAA1M	Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, AT&T 4G LTE, Toughbook Preferred	1	JT-B1	CPU		•	
JT-B1APAAZMV	LAR Specific (Brazil), Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, No Drive	1	JT-B1	CPU		•	
JT-B1APAAEMV	LAR Specific (Brazil), Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, Ericsson WWAN, No Drive	1	JT-B1	CPU		•	
JT-B1APAAZ1M	Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, Toughbook Preferred	1	JT-B1	CPU		•	
JT-B1APAAV1M	Android 4.0, TI OMAP4460 1.5GHz Dual Core, 7" WSVGA Multi-Touch, 16GB, 1GB, WiFi a/b/g/n, Bluetooth, GPS, Verizon 4G LTE, Toughbook Preferred	1	JT-B1	CPU		•	



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
ST-DEPING1FULL	Panasonic Vehicle Installation Solution - G1 Full Mount Solution – Package includes vehicle specific base, lower pole, heavy duty support brace, center upper, locking swing arm, Gamber Johnson dual pass G1 dock, Mobile Mounts Cradle to hold G1 dock and included rugged iKey backlit keyboard, Mobile Mounts Vehicle Power Distribution Unit, Lind 80W Rugged Power Supply attached to an installation plate with weather pack connector, LTE/3G bolt thru antenna that also supports GPS or WiFi, Installation kit with weather pack connector. All installation costs {travel, lodging, food, etc.} and all ground shipping costs are included in the package pricing. (Minimum 25 vehicles)		SERVICE	SERVICE		•	
ST-DEPING1UPPER	Panasonic Vehicle Installation Solution - G1 Upper Mount (only) Installation – Package includes dual pass G1 dock, Mobile Mounts Cradle to hold G1 dock and included rugged iKey backlit keyboard, center upper pole and locking swing arm, 80W Lind Power Supply, LTE/3G bolt thru antenna that also supports GPS or WiFi, basic installation kit. All installation costs {travel, lodging, food, etc.} and all ground shipping costs are included in the package pricing. (Minimum 25 vehicles)		SERVICE	SERVICE		•	
ST-DEPINLIFECY	Panasonic Vehicle Installation Solution - Lifecycle Services - Ongoing Project Management setting up solution check points including 6 month review, 2 Audits and Reviews and a 3 year "package" warranty. Timeframe - 3, 4 or 5 years. (Minimum of 100 vehicles)		SERVICE	SERVICE		•	
FZ-SVCTABDRV5Y	SSD / HDD -G1 Series - No return of defective drive (Years 1,2,3,4 & 5)		SERVICE	SERVICE		•	
FZ-SVCTABDRV4Y	SSD / HDD -G1 Series - No return of defective drive (Years 1,2,3 & 4)		SERVICE	SERVICE		•	
FZ-SVCTABDRV3Y	SSD / HDD -G1 Series - No return of defective drive (Years 1,2 & 3)		SERVICE	SERVICE		•	
ST-DEPVIGOVPREM	Federal Government Vehicle Installation - PREMIUM - includes mounting hardware, cradle, or docking station with installation in non-standard Heavy Duty vehicle. This SKU requires a Statement of Work and approval from Panasonic.		SERVICE	SERVICE	•	•	•
ST-DEPVIGOVREF	Federal Government Vehicle Installation -PREFERRED - includes mounting hardware, cradle, or docking station with installation in a standard light duty vehicle. This SKU requires a Statement of Work and approval from Panasonic.		SERVICE	SERVICE	•	•	•
ST-DEPVIGOVBASIC	Federal Government Vehicle Installation -BASIC - includes miscellaneous mounting hardware with installation in a standard light duty vehicle. This SKU requires a Statement of Work and approval from Panasonic.		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCLTEXTAPOS3Y	HQ Approval Required - Extended Warranty - Laptop APOS (Years 4, 5 & 6)		SERVICE	SERVICE	.	.	.
CF-SVCLTOSUS3Y	On-Site - USA/Europe/Asia (Years 1, 2, & 3)		SERVICE	SERVICE	.	.	.
CF-SVCLTOSUS4Y	On-Site - USA/Europe/Asia (Years 1, 2, 3, & 4)		SERVICE	SERVICE	.	.	.
CF-SVCLTOSUS5Y	On-Site - USA/Europe/Asia (Years 1, 2, 3, 4, & 5)		SERVICE	SERVICE	.	.	.
CF-SVCLTWWME3Y	On-Site - Other Regions (Years 1, 2, & 3)		SERVICE	SERVICE	.	.	.
CF-SVCLTWWME4Y	On-Site - Other Regions (Years 1, 2, 3, & 4)		SERVICE	SERVICE	.	.	.
CF-SVCLTWWME5Y	On-Site - Other Regions (Years 1, 2, 3, 4, & 5)		SERVICE	SERVICE	.	.	.
CF-SVCOSNFUS3Y	On-Site / Prot. Plus - USA / Europe / Asia (Years 1, 2 & 3)		SERVICE	SERVICE	.	.	.
CF-SVCOSNFUS4Y	On-Site / Prot. Plus - USA / Europe / Asia (Years 1, 2, 3 & 4)		SERVICE	SERVICE	.	.	.
CF-SVCOSNFUS5Y	On-Site / Prot. Plus - USA / Europe / Asia (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCOSNFWW3Y	On-Site / Prot. Plus - Other Regions (Years 1,2 & 3)		SERVICE	SERVICE	.	.	.
CF-SVCOSNFWW4Y	On-Site / Prot. Plus - Other Regions (Years 1,2,3 & 4) includes 1 yr XW		SERVICE	SERVICE	.	.	.
CF-SVCOSNFWW5Y	On-Site / Prot. Plus - Other Regions (Years 1,2, 3, 4 & 5) inclues 2 yr XW		SERVICE	SERVICE	.	.	.
CF-SVCOSUSAPOS1Y	On-Site - USA / Europe / Asia - APOS (Year 4)		SERVICE	SERVICE	.	.	.
CF-SVCOSUSAPOS2Y	On-Site - USA / Europe / Asia - APOS (Years 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCOSUSAPOSY5	On-Site - USA / Europe / Asia - APOS (Year 5)		SERVICE	SERVICE	.	.	.
CF-SVCWWMEAPOS2Y	On-Site - Other Regions - APOS (Years 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCWWMEAPOSY5	On-Site - Other Regions - APOS (Year 5)		SERVICE	SERVICE	.	.	.



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCLTEXT2Y	Extended Warranty - Laptop (Years 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCLTNF1Y	Protection Plus - Laptop (1 Year) covers either Year 1, 2 or 3		SERVICE	SERVICE	.	.	.
CF-SVCLTNF3Y	Protection Plus - Laptop (Years 1, 2 & 3)		SERVICE	SERVICE	.	.	.
CF-SVCLTNF4Y	Protection Plus - Laptop (Years 1, 2, 3 & 4)		SERVICE	SERVICE	.	.	.
CF-SVCLTNF5Y	Protection Plus - Laptop (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCMDNF1Y	Toughbook Prot Plus MDWD (Year 1)		SERVICE	SERVICE	.	.	.
CF-SVCMDNF2Y	Toughbook Prot Plus MDWD (Years 1 & 2)		SERVICE	SERVICE	.	.	.
CF-SVCMDNF3Y	Toughbook Prot Plus MDWD (Years 1, 2 & 3)		SERVICE	SERVICE	.	.	.
CF-SVCPDNF3Y	PDRC Protection Plus (Years 1, 2 & 3)		SERVICE	SERVICE	.	.	.
CF-SVCBATTXT4Y	Extended Warranty - Battery (Years 2, 3, 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCDSNF3Y	Toughbook Protection Plus - Dock/Port Rep (Years 1, 2 & 3)		SERVICE	SERVICE	.	.	.
CF-SVCDSNF4Y	Toughbook Protection Plus Dock/Port Rep (Years 1,2,3 & 4)		SERVICE	SERVICE	.	.	.
CF-SVCDSNF5Y	Toughbook Protection Plus Dock/Port Rep (Years 1,2,3,4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCHDD3Y	SSD/HDD - No return of defective drive (Years 1, 2 & 3)		SERVICE	SERVICE	.	.	.
CF-SVCHDD4Y	SSD/HDD - No return of defective drive (Years 1, 2, 3 & 4)		SERVICE	SERVICE	.	.	.
CF-SVCHDD5Y	SSD/HDD - No return of defective drive (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	.	.	.
FZ-SVCTPHS3Y	Hot Swap Program - Toughpad PC (Year 1,2, & 3) (In-Warranty)		SERVICE	SERVICE	.	.	.
FZ-SVCTPHS4Y	Hot Swap Program - Toughpad PC w/ 1 Year XW (Years 1,2,3,& 4)		SERVICE	SERVICE	.	.	.



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-SVCTPHS5Y	Hot Swap Program - Toughpad PC w/2 Years XW (Years 1,2,3,4 & 5)		SERVICE	SERVICE	.	.	.
CF-S09PRTPK5	On-Site Service & Prot Plus(Yrs 1,2,3,4 & 5), On-Site Setup, Overseas Shipping		SERVICE	SERVICE	.	.	.
CF-SVCGOLD5Y	Silver Svc, Hot Swap Mng, Asset Mng (Years 1, 2, 3, 4, & 5)		SERVICE	SERVICE	.	.	.
CF-SVCLTNFAPOS1Y	Protection Plus - Laptop APOS (Year 4)		SERVICE	SERVICE	.	.	.
CF-SVCLTNFAPOS2Y	Protection Plus - Laptop APOS (Years 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCLTNFAPOSY5	Protection Plus - Laptop APOS (Year 5)		SERVICE	SERVICE	.	.	.
CF-SVCWWMEAPOS1Y	On-Site - Other Regions - APOS (Year 4)		SERVICE	SERVICE	.	.	.
CF-SVCSWDEVDAILY	Includes on day (8hrs) of Software Development Consulting.		SERVICE	SERVICE	.	.	.
CF-SVCSWDEVSPRNT	Includes two business weeks (10 days) of Software Development Consulting.		SERVICE	SERVICE	.	.	.
CF-SVCSWDEVSUP	Annual Development Support Contract		SERVICE	SERVICE	.	.	.
FZ-SVCTPEXT2Y	Extended Warranty - Toughpad PC (Years 4 & 5)		SERVICE	SERVICE	.	.	.
FZ-SVCTPNF3Y	Protection Plus - Toughpad PC (Year 1,2, & 3)		SERVICE	SERVICE	.	.	.
FZ-SVCTPNF4Y	Protection Plus - Toughpad PC w/ 1 Year XW (Years 1,2,3,& 4)		SERVICE	SERVICE	.	.	.
FZ-SVCTPNF5Y	Protection Plus - Toughpad PC w/ 2 Years XW (Years 1,2,3,4 & 5)		SERVICE	SERVICE	.	.	.
FZ-SVCTPBXW1Y	Ext. Warranty - Battery Replacement Only (Year 2)		SERVICE	SERVICE	.	.	.
FZ-SVCTPBXW2Y	Ext. Warranty - Battery Replacement Only (Years2&3)		SERVICE	SERVICE	.	.	.
FZ-SVCTPBXW3Y	Ext. Warranty - Battery Replacement Only (Years2,3&4)		SERVICE	SERVICE	.	.	.
FZ-SVCTPBXW4Y	Ext. Warranty - Battery Replacement Only (Years2,3,4&5)		SERVICE	SERVICE	.	.	.



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
FZ-SVCTPEXT1Y	Extended Warranty - Toughpad PC (Year 4)		SERVICE	SERVICE	.	.	.
CF-SVCBATTXT1Y	Extended Warranty - Battery (Years 2, 3, 4 or 5)		SERVICE	SERVICE	.	.	.
CF-SVCLTNF2Y	Toughbook Protection Plus (2 Years) for Years 1and 2 only		SERVICE	SERVICE	.	.	.
CF-SVCLTNFAPOS3Y	Protection Plus APOS (during warranty) Cannot be sold after 1 yr of purchase		SERVICE	SERVICE	.	.	.
CF-SVCLTEXTAPOSY6	Extended Warranty - Laptop APOS (Year 6 Only - req. HQ Approval)		SERVICE	SERVICE	.	.	.
CF-SVCLTEXT1Y	Extended Warranty - Laptop (Year 4)		SERVICE	SERVICE	.	.	.
CF-SVCLTONFAP2Y	Protection Plus ONLY does NOT include Extended Warranty (Years 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCLTNFAPOSY6	Protection Plus - Laptop APOS (Year 6)		SERVICE	SERVICE	.	.	.
CF-SVCLTEXT3YMD	Extended Warranty - Laptop (Years 4,5 & 6) - Headquarter approval needed in order to sell this sku(CUSTOM)		SERVICE	SERVICE	.	.	.
CF-SVCLTEXTAPOS2Y	Extended Warranty Laptop - APOS (Years 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCLTEXTAPOS1Y	Extended Warranty Laptop - APOS (Year 4)		SERVICE	SERVICE	.	.	.
CF-SVCDSTXT2Y	Extended Warranty - Dock Stations/Port Replicators (Year 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCDSTXT1Y	Extended Warranty - Dock Stations/Port Replicators (Year 4)		SERVICE	SERVICE	.	.	.
CF-SVCBATTXT2Y	Extended Warranty - Battery (Years 2 & 3)		SERVICE	SERVICE	.	.	.
CF-SVCBATTXT3Y	Extended Warranty - Battery (Years 2, 3 & 4)		SERVICE	SERVICE	.	.	.
CF-SVCPDEXTAPOS2Y	Extended Warranty - (Year 4 & 5) - PDRC/MDWD (APOS)		SERVICE	SERVICE	.	.	.
CF-SVCPDEXTAPOS1Y	Extended Warranty - (Year 4) -PDRC/MDWD (APOS)		SERVICE	SERVICE	.	.	.
CF-SVCPDEXT1Y	Extended Warranty - (Year 4) - PDRC/MDWD		SERVICE	SERVICE	.	.	.



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCPDXT2Y	Extended Warranty - (Years 4 & 5) - PDRC/MDWD		SERVICE	SERVICE	•	•	•
CF-SVCLTNFAPOS9M	Protection Plus - Laptop Year 4 (9 month extension PP and XW)		SERVICE	SERVICE	•	•	•
CF-SVCLTNFAPOS6M	Protection Plus - Laptop Year 4 (6 month extension PP and XW)		SERVICE	SERVICE	•	•	•
CF-SVCPDNF5Y	PDRC Protection Plus (Years 1,2,3,4 & 5) (Includes warranty ext for yrs 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCHHXT1Y	Warranty Extension (Additional 1 Year) - (CF-P1 & CF-VDM07M ONLY)		SERVICE	SERVICE	•	•	•
CF-SVCHHXT2Y	Warranty Extension (Additional 2 Years) - (CF-P1 & CF-VDM07M ONLY)		SERVICE	SERVICE	•	•	•
CF-SVCLTTMC5Y	5 Years Protection Plus + 4 Years Battery XW		SERVICE	Solution Aligned	•	•	•
ST-MOB2FA2Y499M	2FA One, 2 Year Support & Maintenance, (100-499 users)		SERVICE	Solution Aligned	•	•	•
ST-MOB2FA3Y499M	2FA One, 3 Year Support & Maintenance, (100-999 users)		SERVICE	Solution Aligned	•	•	•
ST-MOB2FA2Y999M	2FA One, 2 Year Support & Maintenance, (500-999 users)		SERVICE	Solution Aligned	•	•	•
ST-MOB2FA3Y999M	2FA One, 3 Year Support & Maintenance, (500-999 users)		SERVICE	Solution Aligned	•	•	•
ST-MOB2FA2Y1K	2FA One, 2 Year Support & Maintenance, (1000-4999 users)		SERVICE	Solution Aligned	•	•	•
ST-MOB2FA3Y1K	2FA One, 3 Year Support & Maintenance, (1000-4999 users)		SERVICE	Solution Aligned	•	•	•
ST-MOB2FA2YR999	2 Year License, 2FA One, 999 users. Support and Maintenance		SERVICE	Solution Aligned	•	•	•
ST-MOB2FA3YR999	3 Year License, 2FA One, 999 users. Support and Maintenance		SERVICE	Solution Aligned	•	•	•
CF-SVCVULOCK3Y	Software to prevent using the laptop while the vehicle is moving (Years 1,2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCVULOCK5Y	Software to prevent using the laptop while the vehicle is moving (Years 1,2 & 3)		SERVICE	SERVICE	•	•	•
ST-SEC2FAM499	2FA Maintenance & Support (100-499 users)		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
ST-SEC2FAM4999	2FA Maintenance & Support (1000-4999 users)		SERVICE	SERVICE	.	.	.
ST-SEC2FAM49999	2FA Maintenance & Support (25000-49999 users)		SERVICE	SERVICE	.	.	.
ST-SEC2FAM99	2FA Maintenance & Support (1-99 users)		SERVICE	SERVICE	.	.	.
ST-SEC2FAM999	2FA Maintenance & Support (500-999 users)		SERVICE	SERVICE	.	.	.
ST-SEC2FAM9999	2FA Maintenance & Support (5000-9999 users)		SERVICE	SERVICE	.	.	.
ST-SEC2FAPS8	2FA Professional Services, Hourly Rate - doesnot include travel and expenses.		SERVICE	SERVICE	.	.	.
ST-SEC2FASDK	2FA Software Developers Kit SDK		SERVICE	SERVICE	.	.	.
ST-SEC2FA24999	2FAONE-USLIC-XX (5000-9999 per seat licenses)		SERVICE	SERVICE	.	.	.
ST-SEC2FA499	2FAONE-USLIC-XX (100-499 per seat licenses)		SERVICE	SERVICE	.	.	.
ST-SEC2FA4999	2FAONE-USLIC-XX (500-999 per seat licenses)		SERVICE	SERVICE	.	.	.
ST-SEC2FA49999	2FAONE-USLIC-XX (10000-24999 per seat licenses)		SERVICE	SERVICE	.	.	.
ST-SEC2FA99	2FAONE-USLIC-XX (1-99 per seat licenses)		SERVICE	SERVICE	.	.	.
ST-SEC2FA9999	2FAONE-USLIC-XX (1000-4999 per seat licenses)		SERVICE	SERVICE	.	.	.
ST-SEC2FAM24999	2FA Maintenance & Support (10000-24999 users)		SERVICE	SERVICE	.	.	.
ST-MANBZANMSPAN	Hosted State Message Switch Licensing/support after Year 1 - per/Device (Includes 24/7 Suport, Software Updates, Requested Configuration Changes)		SERVICE	SERVICE	.	.	.
ST-MANBZMSSCTPAN	HOSTED STATE MESSAGE SWITCH, CONFIGURATION/SETUP		SERVICE	SERVICE	.	.	.
ST-MANBZMSSLPAN	HOSTED STATE MESSAGE SWITCH, CLIENT LICENSE PER /DEVICE		SERVICE	SERVICE	.	.	.
ST-PMPROJMGT	Panasonic Hourly Project Management		SERVICE	SERVICE	.	.	.



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
ST-MOBMED1	BUSINESS PROCESS WORKSHOP ONE DAY DISCOVERY SESSION INCLUDES 2 PEOPLE ONSITE FOR 1 DAY + 20 HOURS OF DOCUMENTATION TIME (INCLUDES TRAVEL EXPENSES.) ME-D1		SERVICE		•	•	•
ST-MOBMED2	BUSINESS PROCESS WORKSHOP ONE DAY DISCOVERY SESSION INCLUDES 2 PEOPLE ONSITE FOR 2DAYS + 30 HOURS OF DOCUMENTATION TIME(INCLUDES TRAVEL EXPENSES.) ME-D2		SERVICE	SERVICE	•	•	•
ST-MOBMEHR	IMPLEMENTATION, BUSINESS PROCESS CONSULTING ANDADMIN TECHNICAL SUPPORT ME-HR		SERVICE	SERVICE	•	•	•
ST-DSINS3242WMW	Panasonic Wall Mount Installation of one 32-42" display. Includes up to 100' of plenum cat5e, 50' VGA cable with ferrite, 50' 3.5mm stereo cable, 50' DB9 cable, decorative wall plates and junction box as required, and labor within 50mi of a major metro during 8:00am - 5:00pm M-F. Mount must be no more than 8' off of floor.		SERVICE	SERVICE	•	•	•
ST-DSINS4365WMW	Panasonic Wall Mount Installation of one 43-65" display. Includes up to 100' of plenum cat5e, 50' VGA cable with ferrite, 50' 3.5mm stereo cable, 50' DB9 cable, decorative wall plates and junction box as required, and labor within 50mi of a major metro during 8:00am - 5:00pm M-F. Mount must be no more than 8' off of floor.		SERVICE	SERVICE	•	•	•
ST-DSINSPWR	Installation of a single duplex 110v outlet from existing circuit at point of location of display. Existing circuit must be within 25' of desired outlet location.		SERVICE	SERVICE	•	•	•
ST-DSINSTHRTE	Panasonic Installation Ad Hoc out of scope charges/Hourly rate per person		SERVICE	SERVICE	•	•	•
ST-DSINSTREMV	Removal of existing screen on date of install. The installed screen will be left at client site for disposal by client in accordance with a any and all local, state, or federal regulations.		SERVICE	SERVICE	•	•	•
ST-DEPVULOCKD	Software to prevent the laptop from being used while the vehicle is moving. Includes external dash/window mount GPS receiver (Years 1,2 & 3).		SERVICE	SERVICE	•	•	•
ST-DEPVULOCKR	Software to prevent the laptop from being used while the vehicle is moving. Includes external roof mount GPS receiver (Years 1,2 & 3).		SERVICE	SERVICE	•	•	•
ST-ADMCTRGRFED	Mobile Armor - Government Administrator Certification Training-Virtual-Instructor Led-2.5 Days + Lab Exam Per Seat.		SERVICE	SERVICE	•	•	•
CF-SVCPANHDD	Configuration Center - Hard Drive Destruction and Certificate provided at Integration Center		SERVICE	SERVICE	•	•	•
CF-SVCPBIOS1	Configuration Center - BIOS (Setup, Revision, Splash Screen) In Production		SERVICE	SERVICE	•	•	•
CF-SVCPBIOS2	Configuration Center - BIOS (Setup, Revision, Splash Screen) Post - Production		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCPCTACT1	Configuration Center - Computrace ACTIVATION ONLY during integration		SERVICE	SERVICE	.	.	.
CF-SVCPCTACT2	Configuration Center - Computrace ACTIVATION ONLY after integration		SERVICE	SERVICE	.	.	.
CF-SVCPDEPLOY	Configuration Center - Deployment Service with Ground Ship - Multiple Locations		SERVICE	SERVICE	.	.	.
CF-SVCPINT1	Configuration Center - Drive Image ONLY Single Location Shipping		SERVICE	SERVICE	.	.	.
CF-SVCPINT2	Configuration Center - Drive Image - Asset Tag Single location Shipping		SERVICE	SERVICE	.	.	.
CF-SVCPINT3	Configuration Center - Drive Image - Deployment Multi locations Shipping		SERVICE	SERVICE	.	.	.
CF-SVCPINT4	Configuration Center - Drive Image - Deployment - Asset Tag - Logo Install Multi locations Shipping		SERVICE	SERVICE	.	.	.
CF-SVCPINT5	Configuration Center - HDD or SSD Install and Image ONLY		SERVICE	SERVICE	.	.	.
CF-SVCPKITINP	Configuration Center - Kitting of accessories during product integration		SERVICE	SERVICE	.	.	.
CF-SVCPKITOP	Configuration Center - Kitting of accessories after product integration		SERVICE	SERVICE	.	.	.
CF-SVCPMEMINP	Configuration Center - Memory Install during product integration		SERVICE	SERVICE	.	.	.
CF-SVCPMEMOP	Configuration Center - Memory Install after product integration		SERVICE	SERVICE	.	.	.
CF-SVCPROJMGMT	Project / Logistics Management (per unit)		SERVICE	SERVICE	.	.	.
CF-SVCPSTOR1	Configuration Center - Unit Storage (per unit/per month)		SERVICE	SERVICE	.	.	.
CF-SVCPSTOR2	Configuration Center - Storage of units during deployment for 12 months (per unit)		SERVICE	SERVICE	.	.	.
CF-SVCRAMINSTL	Memory or DVD Install at Service Ctr(if ordering both you must use this sku twice)		SERVICE	SERVICE	.	.	.
CF-SVCTBRONZE	Initial Imaging , Asset Tagging, & Shipping		SERVICE	SERVICE	.	.	.
CF-SVCTBRONZESD	Solid State Drive Swap, Initial Imaging and Shipping		SERVICE	SERVICE	.	.	.



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCTGOLD3Y	Silver Package, Hot Swap Management, Asset Management (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCTGOLD4Y	Silver Package, Hot Swap Management, Asset Management (Years 1,2,3 &4)		SERVICE	SERVICE	•	•	•
CF-SVCTGOLD5Y	Silver Package, Hot Swap Management, Asset Management (Years 1, 2,3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCTSLVR3Y	Deployment Services, Disk Image Management (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCTSLVROS3Y	Deployment Services, Disk Image Management, On-Line Service (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCTSLVROS4Y	Deployment Services, Disk Image Management, On-Line Service (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCTSLVROSSY	Deployment Services, Disk Image Management, On-Line Service (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCUIDTAG	UID TAG (Hardware Only) at National Service Center - This does not include installation of the tag		SERVICE	SERVICE	•	•	•
CF-SVCULBADGE	UL 1604 Certification Logo Badge for CF-19/30 Quantity 2K plus		SERVICE	SERVICE	•	•	•
CF-SVCW8LTNF3Y	Product Specific - W8 - Protection Plus Laptop (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCWIREDEP	Wireless Activation and Testing (One Time Only)		SERVICE	SERVICE	•	•	•
CF-SVCWIREPINT	Configuration Center - Wireless Activation and Testing (One Time Only)		SERVICE	SERVICE	•	•	•
CF-SVCXTAPOSBRE2Y	Prorated Ext. Warranty - Laptop (APOS) Years 4 & 5		SERVICE	SERVICE	•	•	•
CF-SVCLTPPCTC3Y	Computrace Complete / Prot. Plus (Years 1, 2, & 3)		SERVICE	SERVICE	•	•	•
CF-SVCLTPPCTC4Y	Computrace Complete / Prot. Plus (Years 1, 2, 3, & 4)		SERVICE	SERVICE	•	•	•
CF-SVCLTPPCTC5Y	Computrace Complete / Prot. Plus (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCMAACTGOVT	GOVT Specific - TRG-PBG-AD-00003 - Administrator Certification Training - Onsite - Instructor Led-3 Days + Lab Exam (min 6 to hold), Per Seat		SERVICE	SERVICE	•	•	•
CF-SVCMAACTRNG	GOVT Specific - TRG-PB-AD-00003 - Administrator Certification Training- Onsite- Instructor Led-3 Days + Lab Exam (min 6 to hold), Per Seat		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCMADAGVT3Y	GOVT Specific - PRD-PBG-3YR DAR BUNDLE -- Data at Reset Managed Software solution per user, 24x7 Support incl. Drive not incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADAGVT4Y	GOVT Specific - PRD-PBG-4YR DAR BUNDLE - Data at Rest Managed Software solution per user, 24x7 Support incl. Drive not incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADAGVT5Y	GOVT Specific - PRD-PBG-5YR DAR BUNDLE - Data at Rest Managed Software solution per user, 24x7 Support incl. Driver not incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADATAA3Y	GOVT Specific - PRD-PB-3YR DAW SWRE BUNDLE DataArmor FDE Suite per user , 5x12 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADATAA4Y	GOVT Specific - PRD-PB-4YR DAW SWRE BUNDLE DataArmor FDE Suite per user, 5x12 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADATAA5Y	GOVT Specific - PRD-PB-5YR DAW SWRE BUNDLE DataArmor FDE Suite per user, 5x12 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADRGVTA3Y	GOVT Specific - PRD-PBG-3YR DAR HRDWRE BUNDLE - Data at Rest Managed Hardware solution (driver not included) per user, 24x7 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADRGVTA4Y	GOVT Specific - PRD-PBG-4YR DAR HRDWRE BUNDLE - Data at Rest Managed Hardware solution (drive not included) per user, 24x7 Support Incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADRGVTA5Y	GOVT Specific - PRD-PBG-5YR DAR HRDWRE BUNDLE - Data at Rest Managed Hardware solution (drive not included) per user, 24x7 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADRIVEA3Y	GOVT Specific - PRD-PB-3YR DrA-SM SWRE BUNDLE DriverArmor for Momentus Drives (drive not incl), Managed, 5x12 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADRIVEA4Y	GOVT Specific - PRD-PB-4YR DrA-SM SWRE BUNDLE DriveArmor for Momentus Drives (drive not incl), Managed, 5x12 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMADRIVEA5Y	GOVT Specific - PRD-PB-5YR DrA-SM SWRE BUNDLE DriveArmor for Momentus Drives (drive not incl), Managed, 5x12 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAFIEA3Y	GOVT Specific - PRD-PB-3YR FAS SWRE BUNDLE FileArmor FFE Suite per user, 5x12 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAFIEA4Y	GOVT Specific - PRD-PB-4YR FAS SWRE BUNDLE FileArmor FFE Suite per user, 5x12 Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAFIEA5Y	GOVT Specific - PRD-PB-5YR FAS SWRE BUNDLE FileArmor FFE Suite per uesr, 5x12 Support incl.		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCMAKEYA16GB	GOVT Specific - PRD-PB-IS16-2C001 KeyArmor 16GB HS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAKEYA32GB	GOVT Specific - PRD-PB-IS32-2M001 KeyArmor 32GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAKEYA4GB	GOVT Specific - PRD-PB-IS4-2M001 KeyArmor 4GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAKEYA8GB	GOVT Specific - PRD-PB-IS8-2M001 KeyArmor 8GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAKGVT16G3Y	GOVT Specific - PRD-PBG-IS16-GLD-2C001 - KeyArmor 16GB HS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAKGVT32G3Y	GOVT Specific - PRD-PBG-IS32-GLD-2M001 - KeyArmor 32GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.		SERVICE	SERVICE	•	•	•
CF-SVCMAKGVT8G3Y	GOVT Specific -PRD-PBG-IS8-GLD-2M001 - KeyArmor 8GB LS 256-bit AES (CBC Mode), FIPS 140-2 Level 3 and SmartCard/CAC compatible, Metal Casing and Malware Protection, per device, 3 yrs Maintenance and Support Incl.		SERVICE	SERVICE	•	•	•
CF-SVCMASMGGOVT	GOVT Specific - SVC-PBG-PM-00001 - Support Manager - Manages Tier 1 & 2 Support for Services - Per Hour		SERVICE	SERVICE	•	•	•
CF-SVCMASMNGR	GOVT Specific - SVC-PB-PM-00001 - Support Manager - Manages Tier 1 & 2 Support for Services - Per Hour		SERVICE	SERVICE	•	•	•
CF-SVCMASPMGOVT	GOVT Specific - SVC-PBG-SM-00001 - Senior Program Manager - Team Lead for Services - Per Hour		SERVICE	SERVICE	•	•	•
CF-SVCMASPMNGR	GOVT Specific - SVC-PB-SM-00001 - Senior Program Manager - Team Lead for Services - Per Hour		SERVICE	SERVICE	•	•	•
CF-SVCMAUM3Y	GOVT Specific - PRD-PB-3YR DriveArmor for Momentum Drives (drive not incl), Unmanaged, 5x12 Support incl. Years 1, 2 & 3		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCMAUM4Y	GOVT Specific - PRD-PB-4YR DriveArmor for Momentum Drives (drive not incl), Unmanaged, 5x12 Support incl. Years 1, 2, 3 & 4		SERVICE	SERVICE	•	•	•
CF-SVCMAUM5Y	GOVT Specific - PRD-PB-5YR DriveArmor for Momentum Drives (drive not incl), Unmanaged, 5x12 Support incl. Years 1, 2, 3, 4 & 5		SERVICE	SERVICE	•	•	•
CF-SVCMAUMGVT3Y	GOVT Specific - PRD-PBG-3YR Drive Armor Unmanaged Hardware solution (drive not included) per user, 24x7 Support incl. Years 1, 2 & 3		SERVICE	SERVICE	•	•	•
CF-SVCMAUMGVT4Y	GOVT Specific - PRD-PBG-4YR Drive Armor Unmanaged Hardware solution (drive not included) per user, 24x7 Support incl. Years 1, 2, 3 & 4		SERVICE	SERVICE	•	•	•
CF-SVCMAUMGVT5Y	GOVT Specific - PRD-PBG-5YR Drive Armor Unmanaged Hardware solution (drive not included) per user, 24x7 Support incl. Years 1, 2, 3, 4 & 5		SERVICE	SERVICE	•	•	•
CF-SVCDSSSTOR	Unit Storage at National Service Center		SERVICE	SERVICE	•	•	•
CF-SVCEBCOM1	Custom BIOS Setting and Splash Screen Creation - Artwork provided by the end user		SERVICE	SERVICE	•	•	•
CF-SVCEBSET1	Custom BIOS Settings Creation		SERVICE	SERVICE	•	•	•
CF-SVCFLDPROJ	Project / Logistics Management (per Day)		SERVICE	SERVICE	•	•	•
CF-SVCGBMINS PGY	Gobi Modem Install after Integration		SERVICE	SERVICE	•	•	•
CF-SVCHDIM3Y	Disk Image Management (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCHDIM4Y	Disk Image Management (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCHDIM5Y	Disk Image Management (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCHSM3Y	Hot Swap Management (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCHSM4Y	Hot Swap Management (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCHSM5Y	Hot Swap Management (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCHSPM3Y	Hot Spare Management (Years 1, 2 & 3) Cust owns inventory/Original unit sent back through NSC		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCHSPM4Y	Hot Spare Management (Years 1,2,3, & 4) Cust owns inventory/Original unit sent back through NSC		SERVICE	SERVICE	•	•	•
CF-SVCHSPM5Y	Hot Spare Management (Years 1,2,3,4 & 5) Cust owns inventory/Original unit sent back through NSC		SERVICE	SERVICE	•	•	•
CF-SVCIQMSBSC1Y	Enterprise Basic CAL - with 1 Year M&S IQBP-SELF-V10-1 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSBSC2Y	Enterprise Basic CAL - with 2 Year M&S IQBP-SELF-V10-2 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSBSC3Y	Enterprise Basic CAL - with 3 Year M&S IQBP-SELF-V10-3 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSBSC4Y	Enterprise Basic CAL - with 4 Year M&S IQBP-SELF-V10-4 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSBSC5Y	Enterprise Basic CAL - with 5 Year M&S IQBP-SELF-V10-5 Self Host/Must purchase this sku alongwith this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSPRM1Y	Enterprise Premium CAL - with 1 Year M&S IQPP-SELF-V10-1 Self Host/Must purchase this sku along with this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSPRM2Y	Enterprise Premium CAL - with 2 Year M&S IQPP-SELF-V10-2 Self Host/Must purchase this sku along with this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSPRM3Y	Enterprise Premium CAL - with 3 Year M&S IQPP-SELF-V10-3 Self Host/Must purchase this sku along with this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSPRM4Y	Enterprise Premium CAL - with 4 Year M&S IQPP-SELF-V10-4 Self Host/Must purchase this sku along with this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQMSPRM5Y	Enterprise Premium CAL - with 5 Year M&S IQPP-SELF-V10-5 Self Host/Must purchase this sku along with this service Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQSASBSC1Y	Enterprise Basic CAL - 1 Year IQB-SAAS-V10-1 Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQSASBSC2Y	Enterprise Basic CAL - 2 Year IQB-SAAS-V10-2 Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQSASBSC3Y	Enterprise Basic CAL - 3 Year IQB-SAAS-V10-3 Cloud/Data Center Host		SERVICE	SERVICE	•	•	•
CF-SVCIQSASBSC4Y	Enterprise Basic CAL - 4 Year IQB-SAAS-V10-4 Cloud/Data Center Host		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCIQSASBSC5Y	Enterprise Basic CAL - 5 Year IQB-SAAS-V10-5 Cloud/Data Center Host		SERVICE	SERVICE	.	.	.
CF-SVCIQSASPRM1Y	Enterprise Premium - 1 Year IQP-SAAS-V10-1 Cloud/Data Center Host		SERVICE	SERVICE	.	.	.
CF-SVCIQSASPRM2Y	Enterprise Premium - 2 Year IQP-SAAS-V10-2 Cloud/Data Center Host		SERVICE	SERVICE	.	.	.
CF-SVCIQSASPRM3Y	Enterprise Premium - 3 Year IQP-SAAS-V10-3 Cloud/Data Center Host		SERVICE	SERVICE	.	.	.
CF-SVCIQSASPRM4Y	Enterprise Premium - 4 Year IQP-SAAS-V10-4 Cloud/Data Center Host		SERVICE	SERVICE	.	.	.
CF-SVCIQSASPRM5Y	Enterprise Premium - 5 Year IQP-SAAS-V10-5 Cloud/Data Center Host		SERVICE	SERVICE	.	.	.
CF-SVCLNGLYDEP3Y	Deployment, DIM 3 Yrs, Logo Badge, Locktite andService Leveler		SERVICE	SERVICE	.	.	.
CF-SVCLOGO100	Branding Badge - 100 to 249 units		SERVICE	SERVICE	.	.	.
CF-SVCLOGO1K	Branding Badge - 1000 to 2499 units		SERVICE	SERVICE	.	.	.
CF-SVCLOGO250	Branding Badge - 250 to 499 units		SERVICE	SERVICE	.	.	.
CF-SVCLOGO2K5	Branding Badge - 2500 units minimum		SERVICE	SERVICE	.	.	.
CF-SVCLOGO50	Branding Badge - 50 unit (min.) to 99 Units		SERVICE	SERVICE	.	.	.
CF-SVCLOGO500	Branding Badge - 500 to 999 units		SERVICE	SERVICE	.	.	.
CF-SVCLOGOINST	Branding Badge Installation ONLY without Deployment(Branding Badge SKU Sold Separately)		SERVICE	SERVICE	.	.	.
CF-SVCASCTC3Y	Computrace Complete (Years 1, 2, & 3)		SERVICE	SERVICE	.	.	.
CF-SVCASCTC4Y	Computrace Complete (Years 1, 2, 3 & 4)		SERVICE	SERVICE	.	.	.
CF-SVCASCTC5Y	Computrace Complete (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	.	.	.
CF-SVCASCTREN1Y	Renewal ONLY Computrace Complete 1Y CTC-F-12 - for existing License holders only		SERVICE	SERVICE	.	.	.



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCASCTREN2Y	Renewal ONLY Computrace Complete 2Y CTC-F-24 - for existing License holders only		SERVICE	SERVICE	•	•	•
CF-SVCASSETDI	Configuration Center - Asset Tagging with reporting during integration		SERVICE	SERVICE	•	•	•
CF-SVCASTAGHTLD	Asset Tag only - application not included		SERVICE	SERVICE	•	•	•
CF-SVCATSDEP1	Deployment through ASP- Image asset using clients standard image or images as applicable for each device, storage through the use of a redeployment environment, deployment reporting, ground shipping		SERVICE	SERVICE	•	•	•
CF-SVCATSHS3Y	Hot Swap through ASP per device with overnight shipping (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCATSHS4Y	Hot Swap through ASP per device with overnight shipping (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCATSHS5Y	Hot Swap through ASP per device with overnight shipping (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCATSMON10	Desktop Monitoring and Management - Alarm Monitoring, Operating System Patch Management and Performance Reporting		SERVICE	SERVICE	•	•	•
CF-SVCATSMON2	Network Monitoring and Mgmt -Alarm monitoring, device operating system patch management, and performance reporting - per device/per month		SERVICE	SERVICE	•	•	•
CF-SVCATSMON4	Monitoring Only Desktop - Alarm monitoring and performance reporting - per device/per month		SERVICE	SERVICE	•	•	•
CF-SVCATSMON6	Monitoring Only Network asset - Alarm monitoring and performance reporting - per device/per month		SERVICE	SERVICE	•	•	•
CF-SVCATSTIER1	Help Desk Tier I (M-F, 5X9) - 5X9 Tier I services providing PC hardware and operating system support. In-depth troubleshooting or system access is coordinated with local deskside support resources - per device/per month, unlimited call		SERVICE	SERVICE	•	•	•
CF-SVCATSTIER2	Help Desk Tier I & II - 5X9 Tier II services providing PC hardware and operating system support. Remote troubleshooting tools are utilized. Suitable for locations where there are no localdeskside technicians for advanced troubleshooting		SERVICE	SERVICE	•	•	•
CF-SVCBIOSINSTL	National Service Center - BIOS Install During Deployment - Includes Load Custom BIOS, Apply Generic Asset Tag, Provide Custom Deployment Report Lifetime Custom BIOS Maintenance		SERVICE	SERVICE	•	•	•
CF-SVCBRNZENTRV	Initial deployment, asset tags and DIM 3 Years		SERVICE	SERVICE	•	•	•
CF-SVCC1MODINST	Configuration Center - C1 Modem Install during Integration		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCCR1Y	Online Service Analysis (Year 1)		SERVICE	SERVICE	•	•	•
CF-SVCCR2Y	Online Service Analysis (Years 1 & 2)		SERVICE	SERVICE	•	•	•
CF-SVCCR3Y	Online Service Analysis (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCCR4Y	Online Service Analysis (Years 1,2,3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCCR5Y	Online Service Analysis (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCDAM1Y	Asset Management (Year 1)		SERVICE	SERVICE	•	•	•
CF-SVCDAM2Y	Asset Management (Years 1 & 2)		SERVICE	SERVICE	•	•	•
CF-SVCDAM3Y	Asset Management (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCDAM4Y	Asset Management (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCDAM5Y	Asset Management (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCDEPCTACT1	Computrace ACTIVATION ONLY during deployment services (Heartland Only)		SERVICE	SERVICE	•	•	•
CF-SVCDEPCTACT2	Computrace ACTIVATION ONLY after deployment services (Heartland Only)		SERVICE	SERVICE	•	•	•
CF-SVCDIMCR5Y	DIM and Online SVC Analysis (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCDPPPCT3Y	Computrace Data Protection / Pro Plus (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCDPPPCT5Y	Computrace Data Protection / Pro Plus (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCDSDADD	Deployment Services - Additional Services		SERVICE	SERVICE	•	•	•
CF-SVCASCDP3Y	Computrace Data Protection (Years 1, 2 & 3)		SERVICE	SERVICE	•	•	•
CF-SVCASCDP4Y	Computrace Data Protection (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-SVCASCDP5Y	Computrace Data Protection (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCASCDREN1Y	Renewal ONLY Computrace Data Protection 1Y CDP-F-12 - for existing License holders only		SERVICE	SERVICE	•	•	•
CF-SVCASCDREN2Y	Renewal ONLY Computrace Data Protection 2Y CDP-F-24 - for existing License holders only		SERVICE	SERVICE	•	•	•
CF-SVCASCT3Y	ComputracePlus (Years 1, 2, & 3)		SERVICE	SERVICE	•	•	•
CF-SVCASCT4Y	ComputracePlus (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCASCT5Y	ComputracePlus (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCAPOSCDP4Y	Computrace Data Protection APOS (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCAPOSCDP5Y	Computrace Data Protection APOS (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCAPOSCT3Y	ComputracePlus APOS (Years 1, 2, & 3)		SERVICE	SERVICE	•	•	•
CF-SVCAPOSCT4Y	ComputracePlus APOS (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCAPOSCT5Y	ComputracePlus APOS (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-SVCAPOSCTC3Y	Computrace Complete APOS (Years 1, 2, & 3)		SERVICE	SERVICE	•	•	•
CF-SVCAPOSCTC4Y	Computrace Complete APOS (Years 1, 2, 3 & 4)		SERVICE	SERVICE	•	•	•
CF-SVCAPOSCTC5Y	Computrace Complete APOS (Years 1, 2, 3, 4 & 5)		SERVICE	SERVICE	•	•	•
CF-S09SLC3	Toughbook Premier Service Level Program, Deployment, Asset Tag, Online Svc Analysis, Asset Management, Disk Image Management and Preferred Handling at NSC (Years 1,2,3)		SERVICE	SERVICE	•	•	•
CF-S09SLC4	Toughbook Premier Service Level Program, Deployment, Asset Tag, Online Svc Analysis, Asset Management, Disk Image Management and Preferred Handling at NSC (Years 1,2,3 & 4)		SERVICE	SERVICE	•	•	•
CF-S09SLC5	Toughbook Premier Service Level Program, Deployment, Asset Tag, Online Svc Analysis, Asset Management, Disk Image Management and Preferred Handling at NSC (Years 1,2,3,4 & 5)		SERVICE	SERVICE	•	•	•
CF-S09SLCY4AP	Toughbook Premier Service Level Program APOS - (Year 4)		SERVICE	SERVICE	•	•	•



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-S09SLCY5AP	Toughbook Premier Service Level Program APOS - (Years 4 & 5)		SERVICE	SERVICE	.	.	.
CF-S09SVCASPTRG	Service Repair & Certification Training for Authorized Service Providers only.		SERVICE	SERVICE	.	.	.
CF-S09TFMCIENG	Custom Image Engineering		SERVICE	SERVICE	.	.	.
CF-S09TFMCNS	Daily Consulting Rate		SERVICE	SERVICE	.	.	.
CF-S09TFMCON1Y	Annual Deployment Support Contract		SERVICE	SERVICE	.	.	.
CF-S09TFMCST	Microsoft Deployment Toolkit Kick-off Project		SERVICE	SERVICE	.	.	.
CF-S09TFMDSVC	Frontline Consulting Service less then 150 units		SERVICE	SERVICE	.	.	.
CF-S09TFMFDSVC	Frontline Deployment Service		SERVICE	SERVICE	.	.	.
CF-S09TFMRCONR	Remote Consulting Rate		SERVICE	SERVICE	.	.	.
CF-S09TFMTRG	Microsoft Deployment Toolkit Training		SERVICE	SERVICE	.	.	.
CF-S09TFMTVL	On-Site Field Consulting Travel		SERVICE	SERVICE	.	.	.
CF-SVC3ARBINST1	Arbitrator Vehicle Installation Services Per Day - In-Car Set up - Includes Travel & Expenses MUST INCLUDE A SIGNED STATEMENT OF WORK TO BE VALID.		SERVICE	Service	.	.	.
CF-SVCAGM89	Configuration Center - Army Gold Master v8.9 Deploy Image w/DVD		SERVICE	SERVICE	.	.	.
CF-SVCAGM90	Configuration Center - Army Gold Master v9.0 Deploy Image w/DVD		SERVICE	SERVICE	.	.	.
CF-SVCAPLY3BOND	Application of 3 Bond Compound to CF-31's ONLY includes SUPPLIES AND LABOR		SERVICE	SERVICE	.	.	.
CF-SVCAPOSCDP3Y	Computrace Data Protection APOS (Years 1, 2 & 3)		SERVICE	SERVICE	.	.	.
CF-MANATSAW	Asset Watch - asset management online portal, per asset.		SERVICE	SERVICE	.	.	.
CF-S09DEPHDNA3Y	TFM Visit, HDD No Return, UID Tag, Logo Badge, RAM and Optical Drive, Custom Deploy Reporting, Ground Shipping in the USA (Years1, 2 & 3)		SERVICE	SERVICE	.	.	.



SKU	DESCRIPTION	MARK	FAMILY	TYPE	Band 2 - Laptop	Band 3 - Tablet	Band 6 - Ruggedized
CF-S09DEPHDNA4Y	TFM Visit, HDD No Return, UID Tag, Logo Badge, RAM and Optical Drive, Custom Deploy Reporting, Ground Shipping in the USA(Years 1, 2, 3 &4)		SERVICE	SERVICE	•	•	•
CF-S09LNXSPT3Y	Linux Support from SVC Provider - Years (1,2 & 3) Minimum Quantity 250 units, anything below contact SATeam		SERVICE	SERVICE	•	•	•
CF-S09LNXSPT4Y	Linux Support from SVC Provider - Years (1,2,3 & 4) Minimum Quantity 250 units, anything below contact SATeam		SERVICE	SERVICE	•	•	•
CF-S09LNXSPT5Y	Linux Support from SVC Provider - Years (1,2,3,4 & 5) Minimum Quantity 250 units, anything below contact SATeam		SERVICE	SERVICE	•	•	•
CF-S09SLA	Toughbook Plus Service Level Program (Years 1,2,3)		SERVICE	SERVICE	•	•	•



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Price Workbooks for Applicable Bands

Band 2: Laptop

BAND 2: LAPTOP - Discount Structure	
Responder Name:	
Panasonic	
<i>Please fill in the yellow cells.</i>	
1. BASELINE PRICING	
IDENTIFY BASELINE/LIST PRICING UTILIZED:	13-Nov
2. MINIMUM BAND DISCOUNT	
PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.	
PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.	
CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	9.00%
ADDITIONAL CATEGORIES	DISCOUNT
Accessories (Band 2)	11.00%
3: OPTIONAL: 3RD PARTY MINIMUM DISCOUNT	
CATEGORY NAME	DISCOUNT
THIRD PARTY MINIMUM DISCOUNT FOR BAND	
ADDITIONAL CATEGORIES	DISCOUNT
N/A	
4: OPTIONAL: LEASE RATES	
<i>Provide Current lease rates</i>	
Leasing can be offered based on each State's requirements. Panasonic already has a Leasing Program that we can work on with each respective State. Leasing costs are specific to each leasing purchase.	



BAND 2: LAPTOP -Volume Discounts

Responder Name:

Panasonic

Please fill in the yellow cells.

Responders may provide volume based pricing allowing deeper discounts on volume purchases (greater than Qty 1)

1. Per Transaction Multiple Unit Discount

Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.

At this time, a per transaction volume discount is not offered within this Band (we do offer one for Band 6). This is due to the fact that we are already offering the best discount possible in these Bands - note that our pricing is never aligned with our competitors pricing for traditional off the shelf laptop products. However, there are fundamental, logical, and entirely cost driven reasons, which we would like to explain, for why Panasonic pricing is always higher than our competitor's products. These reasons are divided into two primary factor areas, as follows:

2. Cumulative

Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.

Cumulative discounts are not offered at this time.

3. Other Discounts

Describe additional discounts available.

We are pleased to provide on an ongoing basis---a quarterly promotion. We can offer this promotion only quarterly on specific configurations. We cannot offer an ongoing yearly ongoing price for this promotion, due to the duration of the contract (years) due to market conditions and component availability. We also acknowledge that discounts offered on the contract must remain firm for the duration for the contract. Thus we are offering a quarterly promotion on specific configurations at a discounted rate of an additional percentage off the proposed contract price. Quarterly promotions could be also constructed based on each State's preference. A quarter length would be defined as approximately 3 months.



BAND 2: LAPTOP - Market Basket Pricing

Responder Name:

Panasonic

Market Basket Pricing is used for EVALUATION PURPOSES ONLY.

Please fill in the yellow cells.

Base Equipment (Hardware)

BASE EQUIPMENT MUST BE MANUFACTURED BY PROPOSER

PRICING MUST BE DISCOUNTED PER THE BASELINE PRICE AND DISCOUNTS PROVIDED IN THE "DISCOUNTS" TAB

Classification	Spec Item #	QTY	Item SKU	Item Description	LIST PRICE	QTY1 DISCOUNT	QTY1 PRICE
Example	LB-1	1	ABC123	Acme Roadrunner XI	\$ 1,000.00	75.00%	\$ 250.00
Laptop	L1B-1	1	CF-C2CQAZXCM	Panasonic-Toughbook C2	\$ 1,999.00	9.00%	\$ 1,819.09
Laptop	L2B-1	1	N/A	Not available configuration	N/A	N/A	#VALUE!
						Total	#VALUE!

OPTIONS/UPGRADES/PERIPHERALS

OPTIONS/UPGRADES/PERIPHERALS PROPOSED FOR MARKET BASKET SPECIFICATIONS MAY BE THIRD PARTY PRODUCTS

Classification	Spec Item #	QTY	MFG SKU #	Item Description	BASE/LIST	QTY1 DISCOUNT	QTY1 PRICE
Option	L1O-1	1	CF-VEBC21U	Port Replicator	\$ 390.00	11.00%	\$ 347.10
Upgrade	L1O-2	1	CF-VEBC21U	Docking Station	\$ 390.00	11.00%	\$ 347.10
Upgrade	L1O-3	1	CF-WSDC22521	Upgrade to 250GB Solid State Drive	\$ 650.00	11.00%	\$ 578.50
Upgrade	L1O-4	1	Not Available	Upgrade to 500GB Self Encrypting Drive	N/A	N/A	#VALUE!
Upgrade	L1O-5	1	Not Available	Upgrade to total 12GB RAM	N/A	N/A	#VALUE!
Upgrade	L1O-6	1	CF-VZSU82U	Additional Battery	\$ 110.00	11.00%	\$ 97.90
Peripheral	L1P-1	1	Not Available	Black & White Printer	N/A	N/A	#VALUE!
Peripheral	L1P-2	1	Not Available	Color Printer	N/A	N/A	#VALUE!
Peripheral	L1P-3	1	Not Available	19" Monitor	N/A	N/A	#VALUE!
Peripheral	L1P-4	1	Not Available	24" Monitor	N/A	N/A	#VALUE!
						Total	#VALUE!

VOLUME DISCOUNTS

Calculate price for 10 units based on volume discount provided for L1B-1	\$16,553.72
Calculate price for 100 units based on volume discount provided for L1B-1	\$165,537.19
Calculate price for 1000 units based on volume discount provided for L1B-1	1,655,371.90



BAND 2: LAPTOP - Market Basket Pricing

Responder Name:

Panasonic

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES

Spec Item #	Quantity	Commodity Description	PRICING - PROPOSER MAY PROVIDE DISCOUNT OFF LIST, HOURLY OR PER UNIT RATES
1 LS-1	1	Warranty Upgrade-2 yr	No charge- included in base model pricing
2 LS-2	1	Warranty Upgrade-3 yr	No charge- included in base model pricing
3 LS-3	1	Warranty Upgrade-AD	\$110
4 LS-4	1	Break Fix - Non Warranty	NA - See Sheet SPECS - Services
5 LS-5	1	Image Loading	\$60
6 LS-6	1	Image Consulting	NA - See Sheet SPECS - Services
7 LS-7	1	Asset Tagging	\$60
8 LS-8	1	Installation	\$1,320
9 LS-9	1	General Consulting	NA - See Sheet SPECS - Services
10 LS-10	1	Training	Initial training is included at no additional charge
11 LS-11	1	Staging/Deployment	NA - See Sheet SPECS - Services



Respondent Name: Panasonic				
BOLD font is a minimum requirement that the offering must MEET OR EXCEED, <i>blue italic font does not have a minimum</i> , please provide the offered specification in either instance. <i>Please fill in the yellow cells.</i>				
Base Equipment (Hardware)				
L1B-1	LAPTOP 1 SKU:	CF-C2CQAZXCM	LAPTOP 1 LIST PRICE:	\$ 1,999.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
	Manufacturer Name	Specify manufacturer	Panasonic	See base SKU
	Manufacturer Base Model Name	Specify the base model name	Toughbook C2	See base SKU
	Manufacturer Base Model #	Specify the base model number	CF-C2CQAZXCM	CF-C2CQAZXCM
	Dockable	Laptop must be dockable	Yes	See base SKU
	Operating System	Windows 7 Professional 32-bit	Win7 (Win8.1 COA)	See base SKU
	Intel Processor	Core i5-4300U	Intel Core i5-4300U 1.90GHz,vPro	See base SKU
	Intel Core vPro Platform label	Intel Core vPro Processor	Intel Core i5-4300U 1.90GHz,vPro	See base SKU
	Intel vPro Chipset	Specify chipset (QM67/QS67, QM77/QS77 Express)	QM77	See base SKU
	RAM - capacity, type and open slots	6 GB, DDR3, specify # of open slots	4GB, Expandable to 8GB	See base SKU
	RAM - speed	1600 Mhz	PC3-10600	See base SKU
	Hard Drive	300 GB SATA hard drive 5400 rpm	500GB SATA hard drive, 7200RPM	See base SKU
	Network	Integrated Intel Gigabit Network Controller (10/100/1000 NIC)	10/100/1000 Ethernet	See base SKU
	Wireless	Integrated 802.11a/g/n wireless networking	Intel 802.11 a/b/g/n	See base SKU
	Optical Drive	specify if optical drive is included	not included	See base SKU
	Weight	Weight maximum 4.5 pounds, specify actual weight including battery	3.99lbs - including battery	See base SKU
L1B-1	Slots	Specify slots (such as Type II PC card OR Express Card/54)	Express card/34; SD Card (SDXC)	See base SKU
	Video	HD Graphics	Intel HD Graphics	See base SKU
	Video - memory type (shared or discrete)	Specify whether memory is shared or discrete	1792MB Shared VRAM	See base SKU
	Video	1920 x 1080	1366x768	See base SKU
	Video - screen size and type	14" WXGA TFT or WLED HD	12.5"HD - 5 point capacitive multi touch	See base SKU
	Sound	Integrated sound and stereo speakers, headphone/speaker jack, line-in and microphone jacks	Integrated sound and stereo speakers; headphone/speaker jack, line in microphone jack	See base SKU
	Keyboard	Full size keyboard with pointing device or specify alternate pointing functionality	Full size keyboard, touchpad, and touchscreen with multi touch support	See base SKU
	USB	Two USB 3.0 ports	3 USB ports	See base SKU
	Warranty	Manufacturer's Warranty - Minimum 1 year	3 year manufacturer warranty	See base SKU
	Energy-Star	Energy Star 5.0 compliant	Energy Star compliant	See base SKU
	EPEAT	EPEAT bronze level	EPEAT Gold	See base SKU
	Primary Battery	Minimum 6-cell, specify battery type & WHr	Li-on battery - 10.8V; 14 hours	See base SKU
Spec #	Options/Upgrades	Minimum Requirements	Manufacturer & SKU #	List Price
L10-1	Port Replicator	Provide Description	CF-VEBC21U	39
L10-2	Docking Station	Provide Description	CF-VEBC21U	39
L10-3	Upgrade to 250GB Solid State Drive	Provide Description	CF-WSDC22521	65
L10-4	Upgrade to 500GB Self Encrypting Drive	Provide Description	Not Available	N/A
L10-5	Upgrade to total 12GB RAM	Provide Description	Not Available	N/A
L10-6	Additional Battery	Provide Description	CF-VZSU82U	N/A



BAND 2: LAPTOP #2 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

Base Equipment (Hardware)

L2B-1	LAPTOP 2 SKU:	Not Available Configuration	LAPTOP 2 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>		
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Dockable	Laptop must be dockable		
	Operating System	Windows 7 Professional 32-bit		
	Intel Processor	Core i7-4600U		
	<i>Intel Core vPro Platform label</i>	<i>Intel Core vPro Processor</i>		
	Intel vPro Chipset	Specify chipset (QM67/QS67, QM77/QS77 Express)		
	RAM - capacity, type and open slots	8 GB, DDR3, specify # of open slots		
	RAM - speed	1600 Mhz		
	Hard Drive	300 GB SATA hard drive 5400 rpm		
	Network	Integrated Intel Gigabit Network Controller (10/100/1000 NIC)		
	Wireless	Integrated 802.11a/g/n wireless networking		
	Optical Drive	specify if optical drive is included		
	Weight	Weight must be less than 6 pounds, specify actual weight including battery		
L2B-1	<i>Slots</i>	<i>Specify slots (such as Type II PC card OR Express Card/S4)</i>		
	Video	512 MB discrete graphics		
	Video - memory type	Discrete video memory		
	Video	1920 x 1080		
	Video - screen size and type	15" WXGA TFT or WLED HD. Multi-Touch enabled		
	Sound	Integrated sound and stereo speakers, headphone/speaker jack, line-in and microphone jacks		
	Keyboard	Full size keyboard with pointing device or specify alternate pointing functionality		
	USB	Two USB 3.0 ports		
	Warranty	Manufacturer's Warranty - Minimum 1 year		
	Energy-Star	Energy Star 5.0 compliant		
	EPEAT	EPEAT bronze level		
	Primary Battery	Minimum 6-cell, specify battery type & wHr		



PERIPHERALS 1 & 2 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, blue italic font does not have a minimum, please provide the offered specification in either instance.

Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

BLACK & WHITE PRINTER

L1P-1	PERIPHERAL 1 SKU:	Not Available	PERIPHERAL 1 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
L1P-1	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	32 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		

COLOR PRINTER

L1P-2	PERIPHERAL 2 SKU:	Not Available	PERIPHERAL 2 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
L1P-2	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	128 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		



PERIPHERALS 3 & 4 - Market Basket Specs					
Responder Name:					
Panasonic					
BOLD font is a minimum requirement that the offering must MEET OR EXCEED. <i>blue italic font does not have a minimum</i> ; please provide the offered specification in either instance.					
Please fill in the yellow cells.					
PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS					
19" Monitor					
3	L1P-3	PERIPHERAL 3 SKU:	Not Available	PERIPHERAL 3 LIST PRICE:	N/A
	Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
		Manufacturer Name	Specify manufacturer		
		Manufacturer Base Model Name	Specify the base model name		
		Manufacturer Base Model #	Specify the base model number		
		Screen size (diagonal measure)	19 Inches		
		Format	Wide-Format, W5XGA compatible		
		Resolution	1440 x 900		
		Brightness	250 Nits / cd/m2		
		Contrast	400 to 1		
		Response Time	8 ms		
		Pixel Policy	ISO-13406-2		
		VGA Interface	VGA interface required		
	L1P-3	DVI Interface	DVI interface required		
		Display Port (DP) Interface	Include DP interface		
		Cables	Include DVI cable		
		Warranty	minimum one (1) year warranty		
		Mounting Hole Pattern	VESA Compliant		
		Stand	Height-adjustable stand		
		Energy-Star	Energy Star compliant per v4.1 Tier II standard		
		Security lock slot	Specify whether monitor has security lock slot		
		EPEAT	EPEAT BRONZE level		
		Environmental	Specify whether monitor is RoHS compliant		
24" MONITOR					
4	L1P-4	PERIPHERAL 4 SKU:	Not Available	PERIPHERAL 4 LIST PRICE:	N/A
	Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
		Manufacturer Name	Specify manufacturer		
		Manufacturer Base Model Name	Specify the base model name		
		Manufacturer Base Model #	Specify the base model number		
		Screen size (diagonal measure)	24 Inches		
		Format	Wide-Format, W5XGA compatible		
		Resolution	1920 x 1080		
		Brightness	250 Nits / cd/m2		
		Contrast	400 to 1		
		Response Time	8 ms		
		Pixel Policy	ISO-13406-2		
		VGA Interface	Specify whether VGA interface is included		
	L1P-4	DVI Interface	DVI interface required		
		Display Port (DP) Interface	Specify whether DP interface is included		
		Cables	Specify whether DVI cable is included		
		Warranty	minimum one (1) year warranty		
		Mounting Hole Pattern	VESA Compliant		
		Stand	Height-adjustable stand		
		Energy-Star	Energy Star compliant per v4.1 Tier II standard		
		Security lock slot	Specify whether monitor has security lock slot		
		EPEAT	EPEAT BRONZE level		
		Environmental	Specify whether monitor is RoHS compliant		



BAND 2: LAPTOP - SERVICES - Market Basket Specs

Responder Name:

Panasonic

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES				
Spec #	Description	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
L1S-1	Warranty Upgrade-2 yr	Describe two year warranty on Laptop 1	Included in base model	N/A - included in base SKU
L1S-2	Warranty Upgrade-3 yr	Describe three year warranty on Laptop 1	Included in base model	N/A - included in base SKU
L1S-3	Warranty Upgrade-AD	Describe accidental damage protection on Laptop 1	Protection Plus warranty - The Protection Plus warranty provides your organization with added peace of mind. It covers repairs that result from accidental damage during regular use. Items not covered include damage from intentional acts, fire, loss, theft, normal wear (cosmetic) not affecting functionality, improper maintenance, modification by anyone other than our National Service Center or a Panasonic Authorized Service Provider and damage that is attributable to acts of God. All system components, except consumable items, are covered under this warranty. Consumable items include battery, battery charger, stylus pens and printing on the keyboard. Panasonic may elect to repair or replace the damaged unit, at our discretion, with a model of equal or greater value. This warranty requires that a complete list of model numbers and serial numbers be submitted at the time of purchase.	CF-SVCLTNF1Y
L1S-4	Break Fix - Non Warranty	Describe break-fix non warranty on Laptop 1	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements



L1S-5	Image Loading	Describe services to load custom software image at factory prior to delivery	Panasonic's Disk Image Management Service provides your organization with an easy way to centralize image management by maintaining your organization's Gold Disk image at our National Service Center. Initial Imaging Asset Tagging, & Shipping.	CF-SVCTBRONZE
L1S-6	Image Consulting	Develop custom software image solution.	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
L1S-7	Asset Tagging	Affix asset tags to equipment prior to delivery.	Initial Imaging, Asset Tagging, & Shipping.	CF-SVCTBRONZE
L1S-8	Installation	Describe equipment installation services available	Panasonic Vehicle Installation Solution - Vehicle Installation Trial - Includes basic installation hardware for customer to trial a Toughbook Laptop or Tablet in a vehicle with a vehicle dock and mounting components. Installation costs and all shipping costs are included. SKU for trial solution only. Customer specific sku and solution to be created after trial findings. (Minimum Opportunity Size is 100 Vehicles, limit 2 per customer, Laptop/Tablet not included)	ST-DEPINTRIAL
L1S-9	General Consulting	Describe Consulting services available	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
L1S-10	Training	Describe Training Services Available	Initial training can be offered at no additional charge	Included in base model
L1S-11	Staging/Deployment	Describe staging/deployment services	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements



Band 3: Tablet

BAND 3: TABLET - Discount Structure	
Responder Name:	
Panasonic	
<i>Please fill in the yellow cells.</i>	
1. BASELINE PRICING	
IDENTIFY BASELINE/LIST PRICING UTILIZED:	13-Nov-13
2. MINIMUM BAND DISCOUNT	
<i>PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.</i>	
<i>PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.</i>	
CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	12.00%
ADDITIONAL CATEGORIES	DISCOUNT
Accessories (Band 3)	11.00%
3: OPTIONAL: 3RD PARTY MINIMUM DISCOUNT	
CATEGORY NAME	DISCOUNT
THIRD PARTY MINIMUM DISCOUNT FOR BAND	11.00%
ADDITIONAL CATEGORIES	DISCOUNT
Havis and Gamber Mounting Equipment	11.00%
4: OPTIONAL: LEASE RATES	
<i>Provide Current lease rates</i>	
Leasing can be offered based on each State's requirements. Panasonic already has a Leasing Program that we can work on with each respective State. Leasing Costs are specific to each leasing purchase.	



BAND 3: TABLET - Volume Discounts

Responder Name:

Panasonic

Please fill in the yellow cells.

Responders may provide volume based pricing allowing deeper discounts on volume purchases (greater than Qty 1)

1. Per Transaction Multiple Unit Discount

Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.

At this time, a per transaction volume discount is not offered within this Band (we do offer one for Band 6). This is due to the fact that we are already offering the best discount possible in these Bands - note that our pricing is never aligned with our competitors pricing for traditional off the shelf laptop products. However, there are fundamental, logical, and entirely cost driven reasons, which we would like to explain, for why Panasonic pricing is always higher than our competitor's products. These reasons are divided into two primary factor areas, as follows:

2. Cumulative

Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.

Cumulative discounts are not offered at this time.

3. Other Discounts

Describe additional discounts available.

We are pleased to provide on an ongoing basis---a quarterly promotion. We can offer this promotion only quarterly on specific configurations. We cannot offer an ongoing yearly ongoing price for this promotion, due to the duration of the contract (years) due to market conditions and component availability. We also acknowledge that discounts offered on the contract must remain firm for the duration for the contract. Thus we are offering a quarterly promotion on specific configurations at a discounted rate of an additional percentage off the proposed contract price. Quarterly promotions could be also constructed based on each State's preference. A quarter length would be defined as approximately 3 months.



BAND 3: TABLET - Market Basket Pricing

Responder Name:

Panasonic

Market Basket Pricing is used for EVALUATION PURPOSES ONLY.

Please fill in the yellow cells.

Base Equipment (Hardware)

BASE EQUIPMENT MUST BE MANUFACTURED BY PROPOSER

PRICING MUST BE DISCOUNTED PER THE BASELINE PRICE AND DISCOUNTS PROVIDED IN THE "DISCOUNTS" TAB

Classification	Spec Item #	QTY	Item SKU	Item Description	LIST PRICE	QTY1 DISCOUNT	QTY1 PRICE
Example	TB-1	1	ABC123	Acme - Coyote IV	\$ 1,000.00	75.00%	\$ 250.00
Tablet	T1B-1	1	FZ-G1AABAXLM	Panasonic-Toughpad G1	\$ 2,549.00	12.00%	\$ 2,243.12
Tablet	T2B-1	1	CF-H2PACBK1M	Toughbook H2-CF-H2PACBK1M	\$ 4,289.00	12.00%	\$ 3,774.32
Total							\$ 6,017.44

OPTIONS/UPGRADES/PERIPHERALS

OPTIONS/UPGRADES/PERIPHERALS PROPOSED FOR MARKET BASKET SPECIFICATIONS MAY BE THIRD PARTY PRODUCTS

Classification	Spec Item #	QTY	MFG SKU #	Item Description	BASE/LIST	QTY1 DISCOUNT	QTY1 PRICE
Option	T10-1	1	Magnesium casing on unit; MIL SPEC tested. Case is optional. TBCG1XSTP-P	Case/Sleeve option - no keyboard	\$ 75.00	11.00%	\$ 66.75
Upgrade	T10-2	1	Not Available	Case/Sleeve option - with keyboard	Not Available	Not Available	#VALUE!
Upgrade	T10-3	1	CF-AA5713AM	Charging dock	\$ 87.00	11.00%	\$ 77.43
Upgrade	T10-4	1	CF-LNDDC80	Car charger	\$ 130.00	11.00%	\$ 115.70
Peripheral	T1P-1	1	Not Available	Black & White Printer	N/A	Not Available	#VALUE!
Peripheral	T1P-2	1	Not Available	Color Printer	N/A	Not Available	#VALUE!
Peripheral	T1P-3	1	Not Available	19" Monitor	N/A	Not Available	#VALUE!
Peripheral	T1P-4	1	Not Available	24" Monitor	N/A	Not Available	#VALUE!
Total							#VALUE!

VOLUME DISCOUNTS

Calculate price for 10 units based on volume discount provided for T1B-1	22,431.20
Calculate price for 100 units based on volume discount provided for T1B-1	224,312
Calculate price for 1000 units based on volume discount provided for T1B-1	2,243,120

***Note:** We have corrected what we believe to be a discrepancy in the Excel spreadsheet – the evaluation is meant for Spec Item #T1B-1. This correction also is reflected in the electronic files provided.



BAND 3: TABLET - Market Basket Pricing

Responder Name:

Panasonic

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES

Spec Item #	Quantity	Commodity Description	PRICING - PROPOSER MAY PROVIDE DISCOUNT OFF LIST, HOURLY OR PER UNIT RATES
TS-1	1	Warranty Upgrade-2 yr	No charge- included in base model pricing
TS-2	1	Warranty Upgrade-3 yr	No charge- included in base model pricing
TS-3	1	Warranty Upgrade-AD	\$110
TS-4	1	Break Fix - Non Warranty	NA - See Sheet SPECS - Services
TS-5	1	Image Loading	\$60
TS-6	1	Image Consulting	NA - See Sheet SPECS - Services
TS-7	1	Asset Tagging	\$60
TS-8	1	Installation	\$1,320
TS-9	1	General Consulting	NA - See Sheet SPECS - Services
TS-10	1	Training	Initial training is included at no additional charge
TS-11	1	Staging/Deployment	NA - See Sheet SPECS - Services



BAND 3: TABLET #1- Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

Base Equipment (Hardware)

T1B-1	TABLET 1 SKU:	FZ-G1AABAXLM	TABLET 1 LIST PRICE:	\$ 2,549.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
T1B-1	Manufacturer Name	<i>Specify manufacturer (must be manufactured by proposer)</i>	Panasonic	FZ-G1AABAXLM
	Manufacturer Base Model Name	<i>Specify the base model name</i>	Toughpad G1	FZ-G1AABAXLM
	Manufacturer Base Model #	<i>Specify the base model number</i>	FZ-G1AABAXLM	FZ-G1AABAXLM
	Operating System	iOS7, Android 4.1 or Windows 8.0 pro	Win7 (Win8 COA)	See base SKU
	Processor	<i>Specify Processor</i>	Intel Core i5-3437U 1.90GHz, vPro	See base SKU
	RAM - capacity	1 GB	4GB	See base SKU
	RAM - speed	<i>Specify memory speed</i>	1333MHz	See base SKU
	Storage	16 GB	128GB SSD	See base SKU
	Wireless	Integrated 802.11n wireless networking	Intel 802.11 a/b/g/n	See base SKU
	Video	1280 x 800	1920x1200	See base SKU
	Video - screen size	Minimum 7-inch screen	10.1" WUXGA	See base SKU
	Sound	<i>Specify</i>	Integrated speaker; Realtek high definition audio	See base SKU
	Camera/video	Camera/video capability included	Webcam with mic	See base SKU
	Keyboard / Touch Interface	Touch Interface	10 point multi touch+digitizer screen	See base SKU
	USB	Specify number and type of USB ports	1 USB port	See base SKU
	Warranty	Manufacturer Warranty - Minimum 1 year	3 year limited warranty; parts and labor	See base SKU
	Environmental	Describe Environmental Efforts	Energy Star' Factory is ISO 14000	See base SKU
	Primary Battery	<i>Specify battery type and expected battery life & wHr</i>	Li-on battery - 8 hours	See base SKU

OPTIONS/UPGRADES

Spec #	Options	Minimum Requirements	Manufacturer's SKU #	List price
T10-1	Case/Sleeve option - no keyboard	Provide description	Magnesium casing on unit; MIL SPEC tested. Case is optional. TBCG1XSTP-P	75
T10-2	Case/Sleeve option - with keyboard	Provide description	Not Available	Not Available
T10-3	Charging dock	Provide description	CF-AA5713AM	87
T10-4	Car charger	Provide description	CF-LNDDC80	130



BAND 3: TABLET #2 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

Base Equipment (Hardware)

T2B-1	TABLET 2 SKU:	CF-H2PACBK1M	TABLET 2 LIST PRICE:	\$ 4,289.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
T2B-1	<i>Manufacturer Name</i>	<i>Specify manufacturer (must be manufactured by proposer)</i>	Panasonic	CF-H2PACBK1M
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	Toughbook H2	CF-H2PACBK1M
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	CF-H2PACBK1M	CF-H2PACBK1M
	Operating System	iOS7, Android 4.1 or Windows 8.0 pro	Win 8	See base SKU
	<i>Processor</i>	<i>Specify Processor</i>	Intel Core i5-3437U 1.90GHz, vPro,	See base SKU
	RAM - capacity	2 GB	4GB	See base SKU
	<i>RAM - speed</i>	<i>Specify memory speed</i>	1333MHz	See base SKU
	Storage	64 GB	500GB	See base SKU
	Wireless	Integrated 802.11n wireless networking	Integrated Intel WiFi a/b/g/n	See base SKU
	Additional Wireless	3G, 4G, LTE	Gobi3G	See base SKU
	Bluetooth	Bluetooth ability	Bluetooth	See base SKU
	Video	1280 x 800	1280x1024	See base SKU
	Video - screen size	Minimum 10-inch screen	10.1" XGA Dual Touch	See base SKU
	<i>Sound</i>	<i>Specify</i>	Intel high def audio compliant, integrated speaker	See base SKU
	Camera/video	Camera/video capability included	3MP Cam	See base SKU
	Keyboard / Touch Interface	Touch Interface	Dual Touch	See base SKU
	USB	Specify number and type of USB ports	1 USB 3.0	See base SKU
	Warranty	Manufacturer Warranty - Minimum 1 year	3 year limited warranty parts and labor	See base SKU
	Environmental	Describe Environmental Efforts	EPEAT Gold, Energy Star & additional Eco efforts described in Eco section of proposal.	See base SKU
	<i>Primary Battery</i>	<i>Specify battery type and expected battery life & wHr</i>	Twin hot swappable battery packs - Lithium Ion; 7 hours	See base SKU

OPTIONS/UPGRADES

Spec #	Options	Minimum Requirements	Manufacturer & SKU #	List Price
T20-1	Case/Sleeve option - no keyboard	Provide description	Not applicable	N/A
T20-2	Case/Sleeve option - with keyboard	Provide description	Not applicable	N/A
T20-3	Charging dock	Provide description	CF-AA6373AM	53
T20-4	Car charger	Provide description	CF-LNDACDC90	165



PERIPHERALS 1 & 2 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

BLACK & WHITE PRINTER

T1P-1	PERIPHERAL 1 SKU:	Not Available	PERIPHERAL 1 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
T1P-1	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	32 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		

COLOR PRINTER

T1P-2	PERIPHERAL 2 SKU:	Not Available	PERIPHERAL 2 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
T1P-2	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	128 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		



PERIPHERALS 3 & 4 - Market Basket Specs				
Responder Name:				
Panasonic				
BOLD font is a minimum requirement that the offering must MEET OR EXCEED. <i>blue italic font does not have a minimum</i> , please provide the offered specification in either instance.				
Please fill in the yellow cells.				
PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS				
19" Monitor				
T1P-3	PERIPHERAL 3 SKU:	Not Available	PERIPHERAL 3 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
T1P-3	Manufacturer Name	Specify manufacturer		
	Manufacturer Base Model Name	Specify the base model name		
	Manufacturer Base Model #	Specify the base model number		
	Screen size (diagonal measure)	19 inches		
	Format	Wide-Format, WSXGA compatible		
	Resolution	1440 x 900		
	Brightness	250 Nits / cd/m2		
	Contrast	400 to 1		
	Response Time	8 ms		
	Pixel Policy	ISO-13406-2		
	VGA interface	VGA interface required		
	DVI interface	DVI interface required		
	Display Port (DP) Interface	include DP interface		
	Cables	include DVI cable		
	Warranty	minimum one (1) year warranty		
	Mounting Hole Pattern	VESA Compliant		
	Stand	Height-adjustable stand		
	Energy-Star	Energy Star compliant per v4.1 Tier II standard		
Security lock slot	Specify whether monitor has security lock slot			
EPEAT	EPEAT BRONZE level			
Environmental	Specify whether monitor is RoHS compliant			
24" MONITOR				
T1P-4	PERIPHERAL 4 SKU:	Not Available	PERIPHERAL 4 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
T1P-4	Manufacturer Name	Specify manufacturer		
	Manufacturer Base Model Name	Specify the base model name		
	Manufacturer Base Model #	Specify the base model number		
	Screen size (diagonal measure)	24 inches		
	Format	Wide-Format, WSXGA compatible		
	Resolution	1920 x 1080		
	Brightness	250 Nits / cd/m2		
	Contrast	400 to 1		
	Response Time	8 ms		
	Pixel Policy	ISO-13406-2		
	VGA interface	Specify whether VGA interface is included		
	DVI interface	DVI interface required		
	Display Port (DP) Interface	Specify whether DP interface is included		
	Cables	Specify whether DVI cable is included		
	Warranty	minimum one (1) year warranty		
	Mounting Hole Pattern	VESA Compliant		
	Stand	Height-adjustable stand		
	Energy-Star	Energy Star compliant per v4.1 Tier II standard		
Security lock slot	Specify whether monitor has security lock slot			
EPEAT	EPEAT BRONZE level			
Environmental	Specify whether monitor is RoHS compliant			



BAND 3: TABLET - SERVICES - Market Basket Specs

Responder Name:

Panasonic

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES				
Spec #	Description	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
T1S-1	Warranty Upgrade-2 yr	Describe two year warranty on Tablet 1	Included in base model	N/A - included in base SKU
T1S-2	Warranty Upgrade-3 yr	Describe three year warranty on Tablet 1	Included in base model	N/A - included in base SKU
T1S-3	Warranty Upgrade-AD	Describe accidental damage protection on Tablet 1	Protection Plus warranty - The Protection Plus warranty provides your organization with added peace of mind. It covers repairs that result from accidental damage during regular use. Items not covered include damage from intentional acts, fire, loss, theft, normal wear (cosmetic) not affecting functionality, improper maintenance, modification by anyone other than our National Service Center or a Panasonic Authorized Service Provider and damage that is attributable to acts of God. All system components, except consumable items, are covered under this warranty. Consumable items include battery, battery charger, stylus pens and printing on the keyboard. Panasonic may elect to repair or replace the damaged unit, at our discretion, with a model of equal or greater value. This warranty requires that a complete list of E14 model numbers and serial numbers be submitted at the time of purchase.	CF-SVCLTNF1Y
T1S-4	Break Fix - Non Warranty	Describe break-fix non warranty on Tablet 1	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements



T1S-5	Image Loading	Describe services to load custom software image at factory prior to delivery	Panasonic's Disk Image Management Service provides your organization with an easy way to centralize image management by maintaining your organization's Gold Disk image at our National Service Center. Initial Imaging , Asset Tagging, & Shipping.	CF-SVCTBRONZE
T1S-6	Image Consulting	Develop custom software image solution.	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
T1S-7	Asset Tagging	Affix asset tags to equipment prior to delivery.	Initial Imaging , Asset Tagging, & Shipping.	CF-SVCTBRONZE
T1S-8	Installation	Describe equipment installation services available	Panasonic Vehicle Installation Solution - Vehicle Installation Trial - Includes basic installation hardware for customer to trial a Toughbook Laptop or Tablet in a vehicle with a vehicle dock and mounting components. Installation costs and all shipping costs are included. SKU for trial solution only. Customer-specific SKU and solution to be created after trial findings. (Minimum Opportunity Size is 100 Vehicles, limit 2 per customer, Laptop/Tablet not included)	ST-DEPINTRIAL
T1S-9	General Consulting	Describe Consulting services available	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
T1S-10	Training	Describe Training Services Available	Initial training can be offered at no additional charge	Included in base model
T1S-11	Staging/Deployment	Describe staging/deployment services	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements



Band 6: Ruggedized

BAND 6: RUGGEDIZED - Discount Structure	
Responder Name:	
Panasonic	
<i>Please fill in the yellow cells.</i>	
1. BASELINE PRICING	
IDENTIFY BASELINE/LIST PRICING UTILIZED:	Nov-13
2. MINIMUM BAND DISCOUNT	
PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.	
PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.	
CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	16.00%
ADDITIONAL CATEGORIES	DISCOUNT
Accessories (Band 6)	11.00%
3: OPTIONAL: 3RD PARTY MINIMUM DISCOUNT	
CATEGORY NAME	DISCOUNT
THIRD PARTY MINIMUM DISCOUNT FOR BAND	11.00%
ADDITIONAL CATEGORIES	DISCOUNT
Havis & Gamber Mounting Equipment	11.00%
4: OPTIONAL: LEASE RATES	
<i>Provide Current lease rates</i>	
Leasing can be offered based on each State's requirements. Panasonic already has a Leasing Program that we can work on with each respective State. Leasing Costs are specific to each leasing purchase.	



BAND 6: RUGGEDIZED - Volume Discounts

Responder Name:

Panasonic

Please fill in the yellow cells.

Responders may provide volume based pricing allowing deeper discounts on volume purchases (greater than Qty 1)

1. Per Transaction Multiple Unit Discount

Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.

For the Rugged Band only (6)

We are pleased to offer this volume discount for the WSCA NASPO contract for the Rugged Laptops in Band 6.

This discount will be based on the per transaction volume by each specific end user customer. The discount is not calculated based on the volume for the entire State; nor based on the volume for the entire WSCA NASPO contract; this discount will be based on each end user customer on a per transaction basis. For an end user customer that purchases 50 units, there will be a 2% discount off of the contract price offered. For an end user customer that purchases 100 units, there will be a 4% discount off of the contract price offered. For end user customers that purchase over 100 units, we will work to negotiate with that specific end user customer based on their specific requirements. Note: For simplicity of evaluation, a discount on 1,000 units is not reflected in sheet Equipment Pricing - Cell G33.

2. Cumulative

Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.

Cumulative discount is not offered at this time.

3. Other Discounts

Describe additional discounts available.

We are pleased to provide on an ongoing basis---a quarterly promotion. We can offer this promotion only quarterly on specific configurations. We cannot offer an ongoing yearly ongoing price for this promotion, due to the duration of the contract (years) due to market conditions and component availability. We also acknowledge that discounts offered on the contract must remain firm for the duration for the contract. Thus we are offering a quarterly promotion on specific configurations at a discounted rate of an additional percentage off the proposed contract price. Quarterly promotions could be also constructed based on each State's preference. A quarter length would be defined as approximately 3 months.



BAND 6: RUGGEDIZED - Market Basket Pricing

Responder Name:

Panasonic

Market Basket Pricing is used for EVALUATION PURPOSES ONLY.

Please fill in the yellow cells

Base Equipment (Hardware)

BASE EQUIPMENT MUST BE MANUFACTURED BY PROPOSER

PRICING MUST BE DISCOUNTED PER THE BASELINE PRICE AND DISCOUNTS PROVIDED IN THE "DISCOUNTS" TAB

Classification	Spec Item #	QTY	Item SKU	Item Description	LIST PRICE	QTY1 DISCOUNT	QTY1 PRICE
Example	RB-1	1	ABC123	Acme Roadrunner X1	\$ 1,000.00	75.00%	\$ 250.00
Ruggedized	R1B-1	1	CF-31WFLAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred-optional	\$ 3,899.00	16.00%	\$ 3,275.16
Ruggedized	R2B-1	1	Not Applicable due to Screen Size	-	\$ -	N/A	#VALUE!
						Total	#VALUE!

OPTIONS/UPGRADES/PERIPHERALS

OPTIONS/UPGRADES/PERIPHERALS PROPOSED FOR MARKET BASKET SPECIFICATIONS MAY BE THIRD PARTY PRODUCTS

Classification	Spec Item #	QTY	MFG SKU #	Item Description	BASE/LIST	QTY1 DISCOUNT	QTY1 PRICE
Option	R1O-1	1	CF-H-PAN-111-P	Vehicle mount port replicator	\$ 834.16	11.00%	\$ 742.40
Upgrade	R1O-2	1	CF-VEB311U	Port Replicator	\$ 365.00	11.00%	\$ 324.85
Upgrade	R1O-3	1	Included in base model	Upgrade to 500GB Drive, shock mounted	\$ -	N/A Included	#VALUE!
Upgrade	R1O-4	1	CF-WMBA1204G	Upgrade to total 8GB RAM	\$ 119.00	11.00%	\$ 105.91
Upgrade	R1O-5	1	CF-VZSU46AU	Additional Battery	\$ 193.00	11.00%	\$ 171.77
Peripheral	R1P-1	1	Not Available	Color Printer	\$ -	Not Available	#VALUE!
Peripheral	R1P-2	1	Not Available	Black & White Printer	\$ -	Not Available	#VALUE!
Peripheral	R1P-3	1	Not Available	19" Monitor	\$ -	Not Available	#VALUE!
Peripheral	R1P-4	1	Not Available	24" Monitor	\$ -	Not Available	#VALUE!
						Total	#VALUE!

VOLUME DISCOUNTS

Calculate price for 10 units based on volume discount provided for R2B-1	32,751.60
Calculate price for 100 units based on volume discount provided for R2B-1	311,920.00
Calculate price for 1000 units based on volume discount provided for R2B-1	3,119,200.00



BAND 6: RUGGEDIZED - Market Basket Pricing

Responder Name:

Panasonic

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES			
Spec Item #	Quantity	Commodity Description	PRICING - PROPOSER MAY PROVIDE DISCOUNT OFF LIST, HOURLY OR PER UNIT RATES
RS-1	1	Warranty Upgrade-2 yr	No Charge - included in base price
RS-2	1	Warranty Upgrade-3 yr	No Charge - included in base price
RS-3	1	Warranty Upgrade-AD	\$110
RS-4	1	Break Fix - Non Warranty	NA - See Sheet SPECS - Services
RS-5	1	Image Loading	\$60
RS-6	1	Image Consulting	NA - See Sheet SPECS - Services
RS-7	1	Asset Tagging	\$60
RS-8	1	Installation	\$1,320
RS-9	1	General Consulting	NA - See Sheet SPECS - Services
RS-10	1	Training	Initial training provided at no additional charge
RS-11	1	Staging/Deployment	NA - See Sheet SPECS - Services



BAND 6: RUGGEDIZED #2 - Market Basket Specs				
Responder Name:				
Panasonic				
BOLD font is a minimum requirement that the offering must MEET OR EXCEED, blue italic font does not have a minimum, please provide the offered specification in either instance. Please fill in the yellow cells.				
Base Equipment (Hardware)				
R2 B-1	RUGGEDIZED 2 SKU:	Not Applicable due to Screen Size	RUGGEDIZED 2 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
	Wireless	Integrated 802.11a/g/n wireless networking		
	Optical Drive	CD-RW/DVD-ROM combo		
	Weight	Weight maximum 9.5 pounds		
	Slots	One Type II PC card slot OR one ExpressCard/54 slot		
	Video - type	Intel HD Graphics		
	Video - memory type (shared or discrete)	Specify whether memory is shared or discrete		
	Video - maximum resolution	Specify maximum resolution (1024 x 768 minimum)		
	Video - screen size and type	13.3" XGA or WXGA transmissive, daylight-readable, color LCD with 500 nit brightness touchscreen		
	Video ports	Specify all port types included (e.g. VGA, DVI, DisplayPort)		
	Sound	Integrated sound & speaker, headphone/speaker jack, line-in and microphone jacks		
	Keyboard	Backlit plastic emissive 87-key and touchpad, moisture and dust resistant		
	USB	Two USB 2.0 ports		
	sATA port	Specify included or not included		
	Warranty	Manufacturer's Warranty - Minimum 1 year		
	Energy Star	Energy Star 5.0 compliant		
	EPEAT	EPEAT bronze level		
	Bluetooth	Integrated Bluetooth		
	Power	Specify battery type & # of cells. Includes AC adapter		
	Security	Cable lock slot		
	Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant		
	Environment: Dust & Water Resistance	MIL-STD 810G method 510.5 procedure I Sand & dust particle size as defined by MIL-STD-810G. MIL-STD 810G method 506.5 Procedure III (Drp) 15 min. exposure to dripping water.		
	Environment: Temperature	MIL-STD 810G methods 501.5 & 502.5 procedures I & II Operating: 0°F to 140°F (-18°C to 60°C). Storage: -40°F to 140°F (-40°C to 60°C)		
	Environment: Thermal Shock	1.5°C < 5°C /minute over -20°C to 60°C		
	Environment: Humidity	MIL-STD 810G method 507.5 0 to 95% non-condensing RH MIL-STD 810G method 516.6 procedure IV		
	Environment: Transit Shock	Up to 3' drop onto 2" of plywood, all surfaces, edges and corners. 26 drops total		
OPTIONS/UPGRADES				
Spec #	Options/Upgrades	Minimum Requirements	Manufacturer & SKU #	List Price
R10-1	Vehicle mount port replicator	Provide Description		
R10-2	Port Replicator	Provide Description		
R10-3	Upgrade to 500GB Drive, shock mounted	Provide Description		
R10-4	Upgrade to total 8GB RAM	Provide Description		
R10-5	Additional Battery	Provide Description		



BAND 6: RUGGEDIZED - PERIPHERALS 1 & 2 - Market Basket Specs

Responder Name:

Panasonic

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Please fill in the yellow cells

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

BLACK & WHITE PRINTER

R1P-1	PERIPHERAL 1 SKU:	Not Available	PERIPHERAL 1 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
R1P-1	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	32 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		

COLOR PRINTER

R1P-2	PERIPHERAL 2 SKU:	Not Available	PERIPHERAL 2 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
R1P-2	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	128 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		



BAND 6: RUGGEDIZED - SERVICES - Market Basket Specs

Responder Name:

Panasonic

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES				
Spec #	Description	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
R1S-1	Warranty Upgrade-2 yr	Describe two year warranty on Ruggedized 1	3 year warranty included in base model	Included in base model
R1S-2	Warranty Upgrade-3 yr	Describe three year warranty on Ruggedized 1	3 year warranty included in base model	Included in base model
R1S-3	Warranty Upgrade-AD	Describe accidental damage protection on Ruggedized 1	Protection Plus warranty - The Protection Plus warranty provides your organization with added peace of mind. It covers repairs that result from accidental damage during regular use. Items not covered include damage from intentional acts, fire, loss, theft, normal wear (cosmetic) not affecting functionality, improper maintenance, modification by anyone other than our National Service Center or a Panasonic Authorized Service Provider and damage that is attributable to acts of God. All system components, except consumable items, are covered under this warranty. Consumable items include battery, battery charger, stylus pens and printing on the keyboard. Panasonic may elect to repair or replace the damaged unit, at our discretion, with a model of equal or greater value. This warranty requires that a complete list of model numbers and serial numbers be submitted at the time of purchase.	CF-SVCLTNF1Y



R1S-4	Break Fix - Non Warranty	Describe break-fix non warranty on Ruggedized 1	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
R1S-5	Image Loading	Describe services to load custom software image at factory prior to delivery	Panasonic's Disk Image Management Service provides your organization with an easy way to centralize image management by maintaining your organization's Gold Disk image at our National Service Center. Initial Imaging, Asset Tagging, & Shipping.	CF-SVCTBRONZE
R1S-6	Image Consulting	Develop custom software image solution.	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
R1S-7	Asset Tagging	Affix asset tags to equipment prior to delivery.	Initial Imaging, Asset Tagging, & Shipping.	CF-SVCTBRONZE
R1S-8	Installation	Describe equipment installation services available	Panasonic Vehicle Installation Solution - Vehicle Installation Trial - Includes basic installation hardware for customer to trial a Toughbook Laptop or Tablet in a vehicle with a vehicle dock and mounting components. Installation costs and all shipping costs are included. SKU for trial solution only. Customer specific sku and solution to be created after trial findings. (Minimum Opportunity Size is 100 Vehicles, limit 2 per customer, Laptop/Tablet not included)	ST-DEPINTRIAL
R1S-9	General Consulting	Describe Consulting services available	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
R1S-10	Training	Describe Training Services Available	Initial training can be offered at no additional charge	Included in base model
R1S-11	Staging/Deployment	Describe staging/deployment services	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements



BAND 6: RUGGEDIZED - PERIPHERALS 3 & 4 - Market Basket Specs

Responder Name:

Panasonic

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Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

19" Monitor

R1P-3	PERIPHERAL 3 SKU:	Not Available	PERIPHERAL 3 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
R1P-3	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>		
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Screen size (diagonal measure)	19 inches		
	Format	Wide-Format, WSXGA compatible		
	Resolution	1440 x 900		
	Brightness	250 Nits / cd/m2		
	Contrast	400 to 1		
	Response Time	8 ms		
	Pixel Policy	ISO-13406-2		
	VGA interface	VGA interface required		
	DVI interface	DVI interface required		
	Display Port (DP) Interface	include DP interface		
	Cables	include DVI cable		
	Warranty	minimum one (1) year warranty		
	Mounting Hole Pattern	VESA Compliant		
	Stand	Height-adjustable stand		
	Energy-Star	Energy Star compliant per v4.1 Tier II standard		
	<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>		
	EPEAT	EPEAT BRONZE level		
	<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>		



24" MONITOR

R1P-4	PERIPHERAL 4 SKU:	Not Available	PERIPHERAL 4 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
R1P-4	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>		
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Screen size (diagonal measure)	24 inches		
	Format	Wide-Format, WSXGA compatible		
	Resolution	1920 x 1080		
	Brightness	250 Nits / cd/m2		
	Contrast	400 to 1		
	Response Time	8 ms		
	Pixel Policy	ISO-13406-2		
	<i>VGA interface</i>	<i>Specify whether VGA interface is included</i>		
	DVI interface	DVI interface required		
	<i>Display Port (DP) Interface</i>	<i>Specify whether DP interface is included</i>		
	<i>Cables</i>	<i>Specify whether DVI cable is included</i>		
	Warranty	minimum one (1) year warranty		
	Mounting Hole Pattern	VESA Compliant		
	Stand	Height-adjustable stand		
	Energy-Star	Energy Star compliant per v4.1 Tier II standard		
	<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>		
	EPEAT	EPEAT BRONZE level		
	<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>		



BAND 6: RUGGEDIZED #1 - Market Basket Specs

Responder Name:

Panasonic

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Please fill in the yellow cells.

Base Equipment (Hardware)

R1B-1	RUGGEDIZED 1 SKU:	CF-31WFLAXLM	RUGGEDIZED 1 LIST PRICE:	\$ 3,899.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
	Wireless	Integrated 802.11a/g/n wireless networking	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31WFLAXLM
	Optical Drive	CD-RW/DVD-ROM combo	optional	CF-VDM311U - List price: \$367
	Weight	Weight maximum 9.5 pounds	8.2lbs	See base sku
	Slots	One Type II PC card slot OR one ExpressCard/54 slot	PC card type II x 1; SD card (SDXC); ExpressCard/54 x 1	See base sku
	Video - type	Intel HD Graphics	Intel HD Graphics	See base sku
	<i>Video - memory type (shared or discrete)</i>	<i>Specify whether memory is shared or discrete</i>	1419MB shared VRAM with 32-bit	See base sku



R1B-1	Video - maximum resolution	Specify maximum resolution (1024 x 768 minimum)	1024 x 768	See base sku
	Video - screen size and type	13.3" XGA or WXGA transmissive, daylight-readable, color LCD with 500 nit brightness touchscreen	13.1" XGA sunlight-viewable touchscreen LED 1024 x 768 – Panasonic CircuLumin™ technology – 2-1200 nit – Circular polarizer2 – Anti-reflective and anti-glare	See base sku
	Video ports	Specify all port types included (eg. VGA, DVI, DisplayPort)	Docking connector 80-pin; HDMI Type A; VGA D-sub 15-pin; Headphones/speaker Mini-jack stereo; Microphone/line in Mini-jack stereo; Serial D-sub 9-pin; Ext. antenna conn. 50 ohm coaxial ; USB 3.0 (x 1), USB 2.0 (x 3)	See base sku
	Sound	Integrated sound & speaker, headphone/speaker jack, line-in and microphone jacks	Integrated front-facing speaker; Headphones/speaker Mini-jack stereo; Microphone/line in Mini-jack stereo	See base sku
	Keyboard	Plastic emissive 87-key and touchpad, moisture and dust resistant.	87-key with dedicated Windows® key; Integrated stylus holder	See base sku
	USB	Two USB 3.0 ports	USB 3.0 (x 1), USB 2.0 (x 3)	See base sku
	eSATA port	Specify included or not included	not included	See base sku
	Warranty	Manufacturer's Warranty - Minimum 1 year	3-year limited warranty, parts and labor	See base sku
	Energy-Star	Energy Star 5.0 compliant	Energy Star compliant	See base sku
	EPEAT	EPEAT bronze level	ePEAT Gold	See base sku
	Bluetooth	Integrated Bluetooth	Integrated Bluetooth	See base sku
	Power	Specify battery type & # of cells. Includes AC adapter	Long life Li-Ion battery pack (10.65V, typical 8550mAh, minimum 8100mAh)	See base sku
	Security	Cable lock slot	Cable lock slot	See base sku



Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant	Full magnesium alloy case with handle; Shock-mounted flex-connect hard drive with quick-release; Reinforced locking port cover	See base sku
Environment: Dust & Water Resistance	MIL-STD 810G method 510.5 procedure 1 Sand & dust particle size as defined by MIL-STD-810G. MIL-STD 810G method 506.5 Procedure III (Drip) 15 min. exposure to dripping water.	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	Full Testing documents in attachment in addendum.
Environment: Temperature	MIL-STD 810G methods 501.5 & 502.5 procedures I & II Operating: 0°F to 140° F (-18° to 60° C). Storage: -40°F to 140° F (-40° to 60° C)	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	See base sku
Environment: Thermal Shock	1.5°C < 5°C /minute over -20°C to 60°C	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	See base sku
Environment: Humidity	MIL-STD 810G method 507.5 0 to 95% non-condensing RH	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	See base sku
Environment: Transit Shock	MIL-STD 810G method 516.6 procedure IV Up to 3' drop onto 2" of plywood, all surfaces, edges and corners. 26 drops total	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	See base sku

Spec #	Options/Upgrades	Minimum Requirements	Manufacturer & SKU #	List Price
R10-1	Vehicle mount port replicator	Provide Description	CF-H-PAN-111-P	834.16
R10-2	Port Replicator	Provide Description	CF-VEB311U	365
R10-3	Upgrade to 500GB Drive, shock mounted	Provide Description	Included in base model	0
R10-4	Upgrade to total 8GB RAM	Provide Description	CF-WMBA1204G	119
R10-5	Additional Battery	Provide Description	CF-VZSU46AU	193



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Proposal Forms

Signature Page



Materials Management Division
112 Administration Building
50 Sherburne Avenue
St. Paul, MN 55155
Voice: 651.296.2600
Fax: 651.297.3996

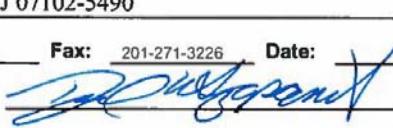
REQUEST FOR PROPOSAL SIGNATURE PAGE

Computer Equipment: (Desktops, Laptops, Tablets, Servers & Storage including Related Peripherals & Services)

Panasonic System
Communications Company
of North America

Name of Vendor: Two Riverfront Plaza Vendor E-Mail: WSCA@us.panasonic.com
Address: Newark, NJ 07102-5490

Phone: 973-303-7787 Fax: 201-271-3226 Date: 12/17/13

Authorized Signature: 

Typed name of signer: Don Szczepaniak Title: Vice President - Operations

Signer must be authorized to contractually obligate the vendor.

Type or print clearly the name of the person who prepared the response: Michelle Chapin

EMAIL/PHONE: Michelle.Chapin@us.panasonic.com



Admin Minnesota
DEPARTMENT OF ADMINISTRATION

SOLICITATION ADDENDUM

SCOPE OF ADDENDUM

Page 1



ADDENDUM 8: 12/27/2013 1) provide version 4 of band 4: server pricing workbook. Revision includes: The Processor in Base Equipment TAB Specs 2, cell D12 has been changed to "Four Xeon E5-4640 series (2.4Ghz, 8-core)". This processor supports the minimum requirement of 4 sockets. 2) Clarification on warranty pricing: It is understood that responders may have varying base warranties. For example, in Band 3 – Tablet Price Workbook, Services Tab – a warranty upgrade is listed for accidental damage. If a responder includes accidental damage in their base warranty they should indicate this on the pricing workbook in their offer. 3) Provide version 3 of band 5: storage pricing workbook. Revision includes: Added Line 20 to the equipment pricing tab (ST20-1). To clarify: Responders are to provide capacity and drives based on the upgraded configuration to Spec 1- 12TB total raw and Spec 2 - 16TB raw.

ADDENDUM 9: 01/02/2014 Extend the due date of the solicitation to January 14, 2014, 3:00 p.m. C.T.

ADDENDUM 10: 01/09/2014 1) Extend the due date of the solicitation to January 21, 2014, 3:00 p.m. CT. 2) Instruct responders that may have already postmarked a response that additional "MUST" addenda are to be postmarked and sent as a separate package. Addenda will state "MUST" be returned or "MAY" be returned as the final statement of each addenda. 3) If an addendum requires the responder to change the response, additional materials may be sent. These are to be clearly marked and detailed regarding the changes to the response. 4) Clarify that the minimum specifications are provided in the Price Workbooks. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. This is stated in Section 4: Cost Proposal; Item 2. 5) Inform responders that an addendum is forthcoming to further clarify pricing workbooks.

ADDENDUM 11: 01/16/2014 1) Extend the due date to January 28, 2014, 3:00 p.m. CT

2) Inform responders the printer pricing for printers in ALL Pricing Workbooks was transposed on the pricing pages. To be specific: The black and white printer price entered populated the color printer pricing. The color printer pricing entered populated the black and white pricing. To ensure the State has the correct printer pricing responders are given one of the following options

___ Acknowledge the pricing workbook(s) has already been submitted. Responder recognizes, as detailed above, that the printer pricing has been transposed on the pricing pages. Responder is authorizing the State of Minnesota to correct pricing pages.

___ Acknowledge the pricing workbook(s) has already been submitted. The printer pricing issue was recognized by the responder previous to submitting and printer pricing is correct.

☒ Resubmit applicable pricing workbooks provided in this addendum

3) Provide clarification regarding the specifications on the Band 5: Storage Price Workbook: a) Responder is to determine drive size based on minimum requirement for Raw Disk Capacity – Base (Row D12) on Spec 1 of 4 TB and Spec 2 of 8TB. The drive size must also be sufficient to meet the upgraded configuration (Row C39) on Spec 1 to 12TB installed raw and Spec 2 to 16TB installed raw. The response must meet or exceed the minimum specifications. b) RAID options changed to "Specify" allowing the responder to specify the RAID number. (Specs-Item 1 TAB, Cell D16 and Specs-Item 2 TAB, Cell D16).

4) Provide revised Pricing Workbooks reflecting corrections to populate the printer pricing correctly and modification to the Band 5: Storage Price Workbook detailed in 2.b. above.

ADDENDUM 12: 1) Extend the opening date to: January 29, 2014; 3:00 p.m. C.T.2) Issue revised RFP dated 01/22/2014. This version includes revisions resulting from addenda. 3) Issue Band 4 – Server Price Workbook Version 6. Past version did not populate entries on the Server 1 Spec Tab to the Equipment Pricing Tab. Responder may resubmit new version. The State reserves the right to transfer the amounts from the Server 1 Spec Tab to the Equipment Pricing Tab if the submitted version is not populated. 4) Clarify: A password is NOT needed to unprotect worksheets.

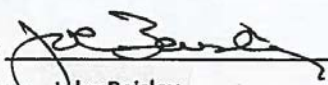
ADDENDUM 13: 1) To Clarify: The RFP version 01/22/2014 provided in Addendum 12 does not need to be submitted with the response. This version was provided as courtesy to responders to clarify and confirm addenda changes.

2) Provide summary of addenda and allow responders to acknowledge receipt of all addenda provided in relation to the solicitation by submitting addendum 13.

This addendum shall become part of the solicitation and **MAY** be returned with the response by the due date and time of the solicitation.

Panasonic System Communications
Company of North America, Division
COMPANY NAME: of Panasonic Corporation of North
America

DATE: Jan 24, 2014

SIGNATURE: 

PRINTED NAME: John Baisley

TITLE: Sr. Vice President

Persons with a hearing or speech disability may contact us by dialing 711 or 1.800.627.3529.
addendum (10/13)

Page 2



Affirmative Action Certificate

(For Agency Use Only) Vendor # _____

Contract Period _____

State Of Minnesota – Affirmative Action Certification

If your response to this solicitation is or could be in excess of \$100,000, complete the information requested below to determine whether you are subject to the Minnesota Human Rights Act (Minnesota Statutes 363A.36) certification requirement, and to provide documentation of compliance if necessary. It is your sole responsibility to provide this information and—if required—to apply for Human Rights certification prior to the due date of the bid or proposal and to obtain Human Rights certification prior to the execution of the contract. The State of Minnesota is under no obligation to delay proceeding with a contract until a company receives Human Rights certification

BOX A – For companies which have employed more than 40 full-time employees within Minnesota on any single working day during the previous 12 months. All other companies proceed to BOX B.

Your response will be rejected unless your business:

has a current Certificate of Compliance issued by the Minnesota Department of Human Rights (MDHR)

—or—

has submitted an affirmative action plan to the MDHR, which the Department received prior to the date the responses are due.

Check one of the following statements if you have employed more than 40 full-time employees in Minnesota on any single working day during the previous 12 months:

- ☐ We have a current Certificate of Compliance issued by the MDHR. Proceed to **BOX C**. Include a copy of your certificate with your response.
- ☐ We do not have a current Certificate of Compliance. However, we submitted an Affirmative Action Plan to the MDHR for approval, which the Department received on _____ (date). Proceed to **BOX C**.
- ☐ We do not have a Certificate of Compliance, nor has the MDHR received an Affirmative Action Plan from our company. We acknowledge that our response will be rejected. Proceed to **BOX C**. Contact the Minnesota Department of Human Rights for assistance. (See below for contact information.)

Please note: Certificates of Compliance must be issued by the Minnesota Department of Human Rights. Affirmative Action Plans approved by the Federal government, a county, or a municipality must still be received, reviewed, and approved by the Minnesota Department of Human Rights before a certificate can be issued.

BOX B – For those companies not described in BOX A

Check below.

- ☒ We have not employed more than 40 full-time employees on any single working day in Minnesota within the previous 12 months. Proceed to **BOX C**.

BOX C – For all companies

By signing this statement, you certify that the information provided is accurate and that you are authorized to sign on behalf of the responder. You also certify that you are in compliance with federal affirmative action requirements that may apply to your company. (These requirements are generally triggered only by participating as a prime or subcontractor on federal projects or contracts. Contractors are alerted to these requirements by the federal government.)

Name of Company: PANASONIC Date: 9/30/13
 Authorized Signature: Lynn Wielinga Telephone number: 201-392-4092
 Printed Name: LYNN WIELINGA Title: HR BUSINESS PARTNER
INTERIM FEO MANAGER

For assistance with this form, contact:

Minnesota Department of Human Rights, Compliance & Community Relations

Mail: The Freeman Building 625 Robert Street North, TC Metro: (651) 296-5663 Toll Free: 800-657-3704
 Saint Paul, MN 55155

Web: www.humanrights.state.mn.us

Fax: (651) 296-9042 TTY: (651) 296-1283

Email: compliance.mdhr@state.mn.us

Affirmative Action Certification Page, Revised 9/11 – MDHR

SECTION 2. MASTER AGREEMENT TERMS AND CONDITIONS | 0110_0710



Trade Secret Information Form

Trade Secret Information Form

Under Minnesota's Data Practices Act, data submitted in a response becomes public upon completion of the evaluation process and negotiations are complete, or upon completion of the selection process for a solicitation. However, "trade secret information" as defined in Minn. Stat. § 13.37, subd. 1(b), cannot be disclosed to the public. While the majority of data submitted in a response is not trade secret information, the following form is needed to assist the State in making appropriate determinations about the release of data provided in a response.

All responders must select one of the following boxes:

- ☒ X My response **does not** contain "trade secret information." I understand that my entire response will become public record in accordance with Minn. Stat. § 13.591.
- ☐ My response **does** contain trade secret information because it contains data that:
 - is a formula, pattern, compilation, program, device, method, technique or process;
 - AND**
 - is the subject of efforts by myself or my organization that are reasonable under the circumstances to maintain its secrecy; **AND**
 - derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use.

Complete only if trade secret status is asserted:

I am claiming that aspects of my response contain trade secret information. I have completed the following:

- ☐ I have clearly marked and placed any data I claim to be "trade secret information" in a separate envelope **AND** I am attaching an explanation justifying the trade secret designation.

Please note that failure to attach an explanation may result in a determination that the data does not meet the statutory trade secret definition. All data for which trade secret status is not justified will become public in accordance with Minn. Stat. § 13.591.

By submitting this response, responder agrees to indemnify and hold the State, its agents and employees, harmless from any claims or causes of action relating to the State's withholding of data based upon reliance on the above representations, including the payment of all costs and attorney fees incurred by the State in defending such an action.

ONLY information properly identified utilizing this form will be eligible for Trade Secret designation. This form must accompany any documentation that is being submitted for



Trade Secret. This includes but is not limited to any material that may be submitted as part of the solicitation response, or in relation to a subsequent Master Agreement. Information labeled “confidential”, “proprietary”, or labeled with similar tags with regard to limiting the State’s disclosure will NOT be eligible for trade secret designation unless the form provided in the solicitation is properly completed and submitted as a cover page to the information, and it meets the statutory definition of a trade secret. By submitting a response you agree that the information submitted that does not follow the trade secret process defined herein or does not meet the statutory definition of trade secret may be released by the State without prior notification to the responder and/or the Contract Vendor.



Affidavit Of Noncollusion

STATE OF MINNESOTA
DEPARTMENT OF ADMINISTRATION
MATERIALS MANAGEMENT DIVISION
AFFIDAVIT OF NONCOLLUSION

I hereby swear (or affirm) under the penalty of perjury:

1. That I am the responder (if the responder is an individual), a partner in the company (if the responder is a partnership), or an officer or employee of the responding corporation having authority to sign on its behalf (if the responder is a corporation);
2. That the attached response has been arrived at by the responder independently and has been submitted without collusion with and without any agreement, understanding or planned common course of action with any other vendor designed to limit fair or open competition;
3. That the contents of the RFP response have not been communicated by the responder or its employees or agents to any person not an employee or agent of the responder and will not be communicated to any such persons prior to the official opening of the responses; and
4. I certify that the statements in this affidavit are true and accurate.

Authorized Signature: _____

Date: _____

Firm Name: _____

December 2013

Panasonic System Communications Company of
North America

Subscribed and sworn to me this 23rd day of December 2013
Carole L. Groh

Notary Public

My commission expires

CAROLE L GROH
NOTARY PUBLIC OF NEW JERSEY
ID# 2410107
MY COMMISSION EXPIRES 07/06/2016





Contact Information Form

STATE OF MINNESOTA DEPARTMENT OF ADMINISTRATION MATERIALS MANAGEMENT DIVISION

PRIMARY CONTACT PERSON FOR MASTER AGREEMENT:

NAME:	<u>Michelle Chapin</u>	TITLE:	<u>Senior Director Contracts & Bids</u>
TELEPHONE		FAX	
NUMBER:	<u>973-303-7787</u>	NUMBER:	
TOLL FREE			
NUMBER:		E-MAIL:	<u>WSCA@us.panasonic.com</u>

CONTACT PERSON TO EXPEDITE ORDERS (if different from above):

NAME:		TITLE:	
TELEPHONE		FAX	
NUMBER:		NUMBER:	
TOLL FREE			
NUMBER:		E-MAIL:	

ORDER ADDRESS

Insight Public Sector

105 West Fifth Avenue
Tallahassee, FL 32303
FEIN: 36-3949000

Office: 800-491-6822
www2.ips.insight.com

CDW-G

200 North Milwaukee Ave
Vernon Hills, IL 60061
FEIN: 36-3310735

Brandi Steckel
Office: 847.371.7104
www.cdwg.com
branste@cdwg.com

VisualPro 360

12223 Wood Lake Drive
Burnsville, MN 55337
FEIN: 90-0984467

Jeff White
Office: (952) 882-9888
Toll Free: (877) 440-7774
Fax: (952) 882-9889
jwhite@visualpro360.com
www.visualpro360.com

GovDirect, Inc.

601 Cleveland Street, Suite 380
Clearwater, FL, 33755-4172
FEIN: 27-3368713

Danielle Zoz, President/CEO
Office: (402)323-4866
www.govdirect.com
dzoz@govdirect.com



REMIT-TO ADDRESS:

Insight Public Sector

105 West Fifth Avenue
Tallahassee, FL 32303
FEIN: 36-3949000

Office: 800-491-6822
www2.ips.insight.com

CDW-G

200 North Milwaukee Ave
Vernon Hills, IL 60061
FEIN: 36-3310735

Brandi Steckel
Office: 847.371.7104
www.cdwg.com
brante@cdwg.com

VisualPro 360

12223 Wood Lake Drive
Burnsville, MN 55337
FEIN: 90-0984467

Jeff White
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Toll Free: (877) 440-7774
Fax: (952) 882-9889
jwhite@visualpro360.com
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Danielle Zoz, President/CEO
Office: (402)323-4866
www.govdirect.com
dzoz@govdirect.com



Contract Savings Report Form

**STATE OF MINNESOTA
DEPARTMENT OF ADMINISTRATION
MATERIALS MANAGEMENT DIVISION**

CONTRACT SAVINGS

SAVINGS REPORT.

Responders are required to calculate the percentage savings the State will realize as a result of the Master Agreement and include the amount of the percentage savings in the response.

Master Agreement Prices Average: 9 to 16% Less than the price quoted to the general public (for reporting purposes only).



Taxpayer/Vendor Identification Form

**STATE OF MINNESOTA
DEPARTMENT OF ADMINISTRATION
MATERIALS MANAGEMENT DIVISION**

TAXPAYER/VENDOR IDENTIFICATION

The Contract Vendor consents to disclosure of its social security number, federal employer tax identification number, and/or Minnesota tax identification number to federal and State tax agencies and State personnel involved in the payment of State obligations. These identification numbers may be used in the enforcement of federal and State tax laws which could result in action requiring the Contract Vendor to file tax returns and pay delinquent tax liabilities, if any (Minn. Stat. § 270C.65).

Firm Name: **Panasonic System Communications Company of North America**

Address: **Two Riverfront Plaza
6th Floor
Newark, NJ 07102-5490**

Minnesota SWIFT Vendor Registration Number: **0000203965**

If you are not registered as a vendor to the State in the SWIFT Procurement System, you must register online at <http://www.mmb.state.mn.us/vendorresources>.

(Note: If approved, you will receive your vendor number approximately two business days after you register.)

Are you a sole proprietorship? ☐ Yes ☒ No

Are you an independent contractor? ☐ Yes ☒ No



State Of Minnesota Resident Vendor Form

Panasonic is currently registered and authorized to conduct business in the State of Minnesota, but we are not a resident vendor.

This space intentionally left blank.



State Of Minnesota Veteran-Owned Preference Form

Panasonic is not eligible for, and is not claiming, veteran-owned status.

This space intentionally left blank.



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Response Requirement Forms

SECTION 4: COST PROPOSAL

	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
1	PRICE STRUCTURE. This RFP will employ a MINIMUM discount-off list price structure with categorized exceptions for each band. It is understood there may be categories within a band which carry a different discount than the minimum stated. For example, the minimum discount for the laptop band could be 50%. The responder may name an additional category of laptops "Laptop Brand X" at 45% and "Laptop Brand Y" at 60%. Responder may categorize these exceptions by naming as categories and identifying the associated discounts in the price workbook. These discounts must remain firm, or the discount may be increased, during the term of the Master Agreement. This minimum discount and categorized exceptions will be applied to all "quantity one" procurements. It will also serve as verification for the WSCA Master Agreement Administrator upon submittals of product additions. An end user will be able to verify pricing using the base line price list and the minimum discounts with the categorized exceptions provided. The responder must designate a "Base Line Price List e.g. MSRP, education price list. The price list submitted must be dated: November 15, 2013. A discount schedule is to be provided for each band in the Price Workbook. Responders may define additional categories within a band. The category discounts may be higher or lower than the than the band discount. Responder must describe all available options for pricing services in the Price Workbooks such as discount off list, hourly fees, per unit fees, etc.	M	YES ☒ NO ☐
2	PRICE WORKBOOKS. Price Workbooks will be used to evaluate. Responders will be evaluated on the Price Workbook which includes a market basket for each band. For each band proposed, the Responder must complete the Price Workbook which includes several worksheets. The market basket includes selected configurations, services, peripherals, third party products to fairly evaluate discounted pricing. The Contract Vendor will maintain the discount structure as bid throughout the term of the Master Agreement. For the purpose of comparing pricing across a standard group of products, the prices provided by the responder in the Price Workbooks will be utilized to calculate cost points. Vendors must use the minimum percentage discount stated from a published or base line price listing for a "quantity one" purchase in the	M	YES ☒ NO ☐



	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	Pricing Workbook. Minimum specifications are provided in the PriceWorkbook. Manufacturer specific items may be substituted for the minimum specification if the manufacturer is able to provide an approved equal. The lead state reserves the right to reject any or all responses that are not an approved equal. SAMPLE Price Workbooks are located in Section 6: Attachments for responders review and comment. Addendum 3 provides the links to the Pricing Workbooks FINAL EXCEL PRICE WORKBOOKS WILL BE PUBLISHED VIA AN ADDENDUM. There are a total of six workbooks: Band 1: Desktop: Band 2: Laptop Band 3: Tablets Band 4: Server: Band 5: Storage Band 6: Ruggedized: INSTRUCTIONS: 1. Each workbook contains several tabs. Responder is to fill in the yellow highlighted areas. Once filled in the yellow highlight disappears. 2. The workbooks are locked, however there is not a password and responder may revise as needed ensuring they supply yellow highlighted fields. 3. It is understood that different components may make up a total configuration for the market basket item. The responder may provide additional detail to how the discount provided in the market basket was		



	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
	calculated. The Lead State reserves the right to request additional pricing , if in the best interest of the state or to clarify pricing responses.		
3	BASELINE PRICING VERIFICATION. The responder must designate a Base Line Price e.g. MSRP, education price list in the price workbook. The price list submitted is to be dated: November 15, 2013. Describe how the designated Base Line Price List will be accessed and verified by potential end users, contract administrators, etc. All historic versions of the Baseline Price List must be made available upon request pursuant to the audit provisions. The responder must provide ONE HARD COPY and ONE ELECTRONIC COPY (USB DRIVE OR CD) of the dated Baseline Price List with the response. The dated Baseline Price List provided shall be used for completing the price workbook when “List/MSRP” price is requested.	M	YES ☒ NO ☐
4	MINIMUM DISCOUNTS. The Contract Vendor will provide a MINIMUM discount off base line price list for each band with categorized exceptions. It is understood there may be categories within a band which carry a different discount than the minimum stated. For example, the minimum discount for the laptop band could be 50%. The responder may name an additional category of laptops “Laptop Brand X” at 45% and “Laptop Brand Y” at 60%. Responder may categorize these exceptions by naming as categories and identifying the associated discounts in the price workbook. These discounts must remain firm, or the discount may be increased, during the term of the Master Agreement. This minimum discount and categorized exceptions will be applied to all “quantity one” procurements. It will also serve as verification for the WSCA Master Agreement Administrator upon submittals of product additions. An end user will be able to verify pricing using the base line price list and the minimum discounts with the categorized exceptions provided. The named category exception discounts may be higher or lower than the than the minimum band discount. These discounts must remain firm, or the discount may be increased, during the term of the Master Agreement. This minimum discount and categorized exceptions will be applied to all “quantity one” procurements. It will also serve as verification for the WSCA Master Agreement Administrator upon submittals of product additions. An end user will be able to verify pricing using the base line pricing and minimum discounts and categorized exceptions provided.	M	YES ☒ NO ☐
5	THIRD PARTY PRODUCTS. Third party products may be offered as peripherals and options in the Price Workbook. Third Party products will be approved upon finalization of the PSS. Contract Vendors are not able to offer another Contract Vendor’s product as a third party without approval. If third party products are offered, a third party product minimum discount will be stated in the price workbook.		YES ☒ NO ☐



	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
6	REFRESH STRATEGY. Describe your recommended refresh strategy for your product line.		YES ☒ NO ☐
7	MAINTAINING COMPETITIVE PRICING. Proposers will provide an initial MINIMUM discount with categorized exceptions off baseline price list for a quantity of one unit. Proposers are to base discounts on the collective volume of potential purchases by the participating entities. Further bulk/quantity savings may be obtained when additional quantities are requested. In order to maintain competitive pricing throughout the full life of the Master Agreement, Contract Vendor and Participating entities must understand it is the expectation to provide competitive pricing at the quantity one level. Additional savings are expected whenrecompeting the awarded vendors for volume pricing.	M	YES ☒ NO ☐
8	PRODUCTS AND SERVICES SCHEDULE (PSS). Responders must submit with their COST proposal a proposed Product and Services Schedule including all the products and services offered within each band for this solicitation. The PSS should be submitted in Excel format. A sample has been provided in the attachments for reference, but is only an example. Other formats are acceptable. Submission of a product and/or service on the sample PSS does not guarantee that it will automatically be approved as being included in the resulting Master Agreement. The products, services and format for the final PSS will be finalized during negotiations.	M	YES ☒ NO ☐
9	BULK PRICING. Utilize the Price Workbook to provide additional volume based pricing for consideration. These will allow for deeper discounts for per transaction and cumulative volume purchases. Examples of bulk pricing models are included in Section 6. Responders must propose how they will provide deeper discount including, but not limited to: 1. Per Transaction Multiple Unit Discount. Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time. 2. Cumulative. Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased. 3. Other Discounts Describe additional discounts available to States or Participating Entities.	M	YES ☒ NO ☐



	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
10	PREMIUM SAVINGS PACKAGE PROGRAM. Contract Vendors are encouraged to participate in the Premium Savings Package (PSP) Program. If intending to participate, propose and describe commitment to offer and maintain deeply discounted standard configurations. Participants in the PSP program will commit to maintain and upgrade (keep pace with the advance of technology) the standard configurations for a stated period of time or intervals, as determined by the Participating Entities. The standards currently are refreshed every six months (May and November). Refresh schedule is subject to change. See current configurations: http://www.wnpsp.com/index.html. States and other Participating Entities can choose to purchase these packages without any signing additional documents. Contract Vendors may provide Premium Savings & Packages in the bands awarded and comply with the following: - Provide a WSCA-NASPO Premium Savings Packages-specific SKU for each proposed product. Discount must be provided on Contract Vendor related SKU as well. - Standard configurations cannot change or be upgraded during the entire refresh period for any reason other than end-of-life issues (e.g., swapping of processor, motherboard, etc. is prohibited). - Prices offered must be offered at a better than the quantity one Master Agreement discount. - Pricing increases are generally not allowed unless there is documentation and justification provided. - Provide marketing plan of the PSP Program including lead with PSP Program and display prominently on websites to market aggressively to all States. - Submit quarterly usage reports broken out by State to the WSCA-NASPO Premium Savings Packages team lead and to the WSCA-NASPO PC Master Agreement Administrator. Individual reports to each State may also be required. The format for the reports must follow the current WSCA-NASPO PC reporting format.		YES ☒ NO ☐ ☐ n/a for server storage vendors
11	PROMOTIONAL OFFERS: Contract Vendors will be allowed to provide promotions for deeply discounted products based on their inventory and sales. Promotions will also provide increased savings to States and other Participating Entities. The Contract Vendors will be responsible to market these offers. Describe what kind of promotions will be available and how marketing will be conducted.		YES ☒ NO ☐
12	Describe the Prompt Payment Terms (if available) to be offered: ☐__% 30; ☐__% 15/Net 30; ☐__% 10/Net 30, ☐Other (specify): <u>See response to section 12. PROMPT PAYMENT TERMS.</u>		YES ☒ NO ☐



	COST PROPOSAL	M = MANDATORY	MEETS UNDERSTAND & WILL COMPLY?
13	ADDED VALUE. Responders may propose suggestions on improvements and/or alternatives for doing business with your company that will make this contract more cost effective for your company and participating public agencies.		YES ☒ NO ☐
14	TRADE-IN. The Participating Addendum by each State will identify if and how trade-in or takeback terms will be conducted. If trade in program will be offered, provide pricing.		YES ☒ NO ☐
16	SERVICES. Services are at the option of the Participating Entity. The Participating Addendum by each State will address service agreement terms and related travel. Responder must describe all available options for pricing services in the Price Workbooks such as discount off list, hourly fees, per unit fees, etc.		YES ☒ NO ☐
17	LEASING. Responders are not required to provide leasing. Individual Participating States and Participating Entities may enter in to lease agreements for the products covered in the Master Agreements resulting from the RFP, if they have the legal authority to enter into these types of agreements. The Participating Addendum by each State will identify if and how leasing agreement terms will be conducted. Leasing will be at the option of each participating addendum. If leasing will be offered, provide rates. Do not submit lease documents or corresponding lease terms as these documents should be addressed in a State's Participating addendum if applicable.		YES ☒ NO ☐

BAND 6: RUGGEDIZED - Discount Structure

Responder Name:

Panasonic

Please fill in the yellow cells.

1. BASELINE PRICING

IDENTIFY BASELINE/LIST PRICING UTILIZED:

Nov-13

2. MINIMUM BAND DISCOUNT

PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.

PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.

CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	16.00%
ADDITIONAL CATEGORIES	DISCOUNT
Accessories (Band 6)	11.00%

3: OPTIONAL: 3RD PARTY MINIMUM DISCOUNT

CATEGORY NAME	DISCOUNT
THIRD PARTY MINIMUM DISCOUNT FOR BAND	11.00%
ADDITIONAL CATEGORIES	DISCOUNT
Havis & Gamber Mounting Equipment	11.00%

4: OPTIONAL: LEASE RATES

Provide Current lease rates

Leasing can be offered based on each State's requirements. Panasonic already has a Leasing Program that we can work on with each respective State. Leasing Costs are specific to each leasing purchase.

BAND 6: RUGGEDIZED - Volume Discounts

Responder Name:

Panasonic

Please fill in the yellow cells.

Responders may provide volume based pricing allowing deeper discounts on volume purchases (greater than Qty 1)

1. Per Transaction Multiple Unit Discount

Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.

For the Rugged Band only (6)

We are pleased to offer this volume discount for the WSCA NASPO contract for the Rugged Laptops in Band 6.

This discount will be based on the per transaction volume by each specific end user customer. The discount is not calculated based on the volume for the entire State; nor based on the volume for the entire WSCA NASPO contract; this discount will be based on each end user customer on a per transaction basis. For an end user customer that purchases 50 units, there will be a 2% discount off of the contract price offered. For an end user customer that purchases 100 units, there will be a 4% discount off of the contract price offered. For end user customers that purchase over 100 units, we will work to negotiate with that specific end user customer based on their specific requirements. Note: For simplicity of evaluation, a discount on 1,000 units is not reflected in sheet Equipment Pricing - Cell G33.

2. Cumulative

Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.

Cumulative discount is not offered at this time.

3. Other Discounts

Describe additional discounts available.

We are pleased to provide on an ongoing basis---a quarterly promotion. We can offer this promotion only quarterly on specific configurations. We cannot offer an ongoing yearly ongoing price for this promotion, due to the duration of the contract (years) due to market conditions and component availability. We also acknowledge that discounts offered on the contract must remain firm for the duration for the contract. Thus we are offering a quarterly promotion on specific configurations at a discounted rate of an additional percentage off the proposed contract price. Quarterly promotions could be also constructed based on each State's preference. A quarter length would be defined as approximately 3 months.

BAND 6: RUGGEDIZED - Market Basket Pricing

Responder Name:

Panasonic

Market Basket Pricing is used for EVALUATION PURPOSES ONLY.

Please fill in the yellow cells.

Base Equipment (Hardware)

BASE EQUIPMENT MUST BE MANUFACTURED BY PROPOSER

PRICING MUST BE DISCOUNTED PER THE BASELINE PRICE AND DISCOUNTS PROVIDED IN THE "DISCOUNTS" TAB

Classification	Spec Item #	QTY	Item SKU	Item Description	LIST PRICE	QTY1 DISCOUNT	QTY1 PRICE
Example	RB-1	1	ABC123	Acme Roadrunner XI	\$ 1,000.00	75.00%	\$ 250.00
Ruggedized	R1B-1	1	CF-31WFLAXLM	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred-optional	\$ 3,899.00	16.00%	\$ 3,275.16
Ruggedized	R2B-1	1	Not Applicable due to Screen Size	-	\$ -	N/A	#VALUE!
						Total	#VALUE!

OPTIONS/UPGRADES/PERIPHERALS

OPTIONS/UPGRADES/PERIPHERALS PROPOSED FOR MARKET BASKET SPECIFICATIONS MAY BE THIRD PARTY PRODUCTS

Classification	Spec Item #	QTY	MFG SKU #	Item Description	BASE/LIST	QTY1 DISCOUNT	QTY1 PRICE
Option	R10-1	1	CF-H-PAN-111-P	Vehicle mount port replicator	\$ 834.16	11.00%	\$ 742.40
Upgrade	R10-2	1	CF-VEB311U	Port Replicator	\$ 365.00	11.00%	\$ 324.85
Upgrade	R10-3	1	Included in base model	Upgrade to 500GB Drive, shock mounted	\$ -	N/A Included	#VALUE!
Upgrade	R10-4	1	CF-WMBA1204G	Upgrade to total 8GB RAM	\$ 119.00	11.00%	\$ 105.91
Upgrade	R10-5	1	CF-VZSU46AU	Additional Battery	\$ 193.00	11.00%	\$ 171.77
Peripheral	R1P-1	1	Not Available	Color Printer	\$ -	Not Available	#VALUE!
Peripheral	R1P-2	1	Not Available	Black & White Printer	\$ -	Not Available	#VALUE!
Peripheral	R1P-3	1	Not Available	19" Monitor	\$ -	Not Available	#VALUE!
Peripheral	R1P-4	1	Not Available	24" Monitor	\$ -	Not Available	#VALUE!
						Total	#VALUE!

VOLUME DISCOUNTS

Calculate price for 10 units based on volume discount provided for R2B-1	32,751.60
Calculate price for 100 units based on volume discount provided for R2B-1	311,920.00
Calculate price for 1000 units based on volume discount provided for R2B-1	3,119,200.00

BAND 6: RUGGEDIZED - Market Basket Pricing

Responder Name:

Panasonic

Please fill in the yellow cells.

A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM

B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.

C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES

SERVICES

Spec Item #	Quantity	Commodity Description	PRICING - PROPOSER MAY PROVIDE DISCOUNT OFF LIST, HOURLY OR PER UNIT RATES
RS-1	1	Warranty Upgrade-2 yr	No Charge - included in base price
RS-2	1	Warranty Upgrade-3 yr	No Charge - included in base price
RS-3	1	Warranty Upgrade-AD	\$110
RS-4	1	Break Fix - Non Warranty	NA - See Sheet SPECS - Services
RS-5	1	Image Loading	\$60
RS-6	1	Image Consulting	NA - See Sheet SPECS - Services
RS-7	1	Asset Tagging	\$60
RS-8	1	Installation	\$1,320
RS-9	1	General Consulting	NA - See Sheet SPECS - Services
RS-10	1	Training	Initial training provided at no additional charge
RS-11	1	Staging/Deployment	NA - See Sheet SPECS - Services

BAND 6: RUGGEDIZED #1 - Market Basket Specs				
Responder Name:				
Panasonic				
BOLD font is a minimum requirement that the offering must MEET OR EXCEED, <i>blue italic font does not have a minimum</i> , please provide the offered specification in either instance.				
Please fill in the yellow cells.				
Base Equipment (Hardware)				
R1B-1	RUGGEDIZED 1 SKU:	CF-31WFLAXLM	RUGGEDIZED 1 LIST PRICE:	\$ 3,899.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
	Wireless	Integrated 802.11a/g/n wireless networking	Win7 (Win8 COA), Intel Core i5-3340M 2.70GHz, vPro, 13.1" XGA Touch, 500GB(7200rpm), 4GB, Intel WiFi, a/b/g/n, TPM, Bluetooth, Dual Pass (Upper:WWAN/Lower:Selectable), No Drive, Toughbook Preferred	CF-31WFLAXLM
	Optical Drive	CD-RW/DVD-ROM combo	optional	CF-VDM311U - List price: \$367
	Weight	Weight maximum 9.5 pounds	8.2lbs	See base sku
	Slots	One Type II PC card slot OR one ExpressCard/54 slot	PC card type II x 1; SD card (SDXC); ExpressCard/54 x 1	See base sku
	Video - type	Intel HD Graphics	Intel HD Graphics	See base sku
	Video - memory type (shared or discrete)	Specify whether memory is shared or discrete	1419MB shared VRAM with 32-bit	See base sku
	Video - maximum resolution	Specify maximum resolution (1024 x 768 minimum)	1024 x 768	See base sku
	Video - screen size and type	13.3" XGA or WXGA transmissive, daylight-readable, color LCD with 500 nit brightness touchscreen	13.1" XGA sunlight-viewable touchscreen LED 1024 x 768 - Panasonic CircuLamin™ technology - 2-1200 nit - Circular polarizer2 - Anti-reflective and anti-glare	See base sku
	Video ports	Specify all port types included (eg. VGA, DVI, DisplayPort)	Docking connector 80-pin; HDMI Type A; VGA D-sub 15-pin; Headphones/speaker Mini-jack stereo; Microphone/line in Mini-jack stereo; Serial D-sub 9-pin; Ext. antenna conn. 50 ohm coaxial ; USB 3.0 (x 1), USB 2.0 (x 3)	See base sku
	Sound	Integrated sound & speaker, headphone/speaker jack, line-in and microphone jacks.	Integrated front-facing speaker; Headphones/speaker Mini-jack stereo;Microphone/line in Mini-jack stereo	See base sku
	Keyboard	Plastic emissive 87-key and touchpad, moisture and dust resistant.	87-key with dedicated Windows® key; Integrated stylus holder	See base sku
	USB	Two USB 3.0 ports	USB 2.0 (x 1), USB 2.0 (x 3)	See base sku
	sATA port	Specify included or not included	not included	See base sku
	Warranty	Manufacturer's Warranty - Minimum 1 year	3-year limited warranty, parts and labor	See base sku
	Energy-Star	Energy Star 5.0 compliant	Energy Star compliant	See base sku
	EPEAT	EPEAT bronze level	ePEAT Gold	See base sku
	Bluetooth	Integrated Bluetooth	Integrated Bluetooth	See base sku
	Power	Specify battery type & # of cells. Includes AC adapter	Long life Li-Ion battery pack (10.65V, typical 8550mAh, minimum 8100mAh)	See base sku
	Security	Cable lock slot	Cable lock slot	See base sku
R1B-1	Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant	Full magnesium alloy case with handle; Shock-mounted flex-connect hard drive with quick-release; Reinforced locking port cover	See base sku
	Environment: Dust & Water Resistance	MIL-STD 810G method 510.5 procedure 1 Sand & dust particle size as defined by MIL-STD-810G. MIL-STD 810G method 506.5 Procedure III (Drip) 15 min. exposure to dripping water.	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	Full Testing documents in attachment in addendum.
	Environment: Temperature	MIL-STD 810G methods 501.5 & 502.5 procedures I & II Operating: 0°F to 140° F (-18° to 60° C). Storage: -40°F to 140° F (-40° to 60° C)	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	See base sku
	Environment: Thermal Shock	15°C < 5°C /minute over -20°C to 60°C	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	See base sku
	Environment: Humidity	MIL-STD 810G method 507.5 0 to 95% non-condensing RH	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	See base sku
	Environment: Transit Shock	MIL-STD 810G method 516.6 procedure IV Up to 3' drop onto 2" of plywood, all surfaces, edges and corners. 26 drops total	MIL-STD-810G certified (6' drop, shock, vibration, rain, dust, sand, altitude, freeze/thaw, high/low temperature, temperature shock, humidity, explosive atmosphere)3; MIL-STD-461F certified.Meets and Exceeds Mil Spec requirements. MIL Spec testing document in separate attachment - Addendum in proposal.	See base sku
Soec #	Options/Upgrades	Minimum Requirements	Manufacturer & SKU #	List Price
R10-1	Vehicle mount port replicator	Provide Description	CF-H-PAN-111-P	834.16
R10-2	Port Replicator	Provide Description	CF-VEB311U	365
R10-3	Upgrade to 500GB Drive, shock mounted	Provide Description	Included in base model	0
R10-4	Upgrade to total 8GB RAM	Provide Description	CF-WMBA1204G	119
R10-5	Additional Battery	Provide Description	CF-VZS146AU	193

BAND 6: RUGGEDIZED #2 - Market Basket Specs				
Responder Name:				
Panasonic				
BOLD font is a minimum requirement that the offering must MEET OR EXCEED, <i>blue italic font does not have a minimum</i> , please provide the offered specification in either instance.				
Please fill in the yellow cells.				
Base Equipment (Hardware)				
R2B-1	RUGGEDIZED 2 SKU:	Not Applicable due to Screen Size	RUGGEDIZED 2 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
R2B-1	Wireless	Integrated 802.11a/g/n wireless networking		
	Optical Drive	CD-RW/DVD-ROM combo		
	Weight	Weight maximum 9.5 pounds		
	Slots	One Type II PC card slot OR one ExpressCard/54 slot		
	Video - type	Intel HD Graphics		
	Video - memory type (shared or discrete)	Specify whether memory is shared or discrete		
	Video - maximum resolution	Specify maximum resolution (1024 x 768 minimum)		
	Video - screen size and type	13.3" XGA or WXGA transmissive, daylight-readable, color LCD with 500 nit brightness touchscreen		
	Video ports	Specify all port types included (eg. VGA, DVI, DisplayPort)		
	Sound	Integrated sound & speaker, headphone/speaker jack, line-in and microphone jacks		
	Keyboard	Backlit plastic emissive 87-key and touchpad, moisture and dust resistant.		
	USB	Two USB 2.0 ports		
	eSATA port	Specify included or not included		
	Warranty	Manufacturer's Warranty - Minimum 1 year		
	Energy-Star	Energy Star 5.0 compliant		
	EPEAT	EPEAT bronze level		
	Bluetooth	Integrated Bluetooth		
	Power	Specify battery type & # of cells. Includes AC adapter		
	Security	Cable lock slot		
	Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant		
Environment: Dust & Water Resistance	MIL-STD 810G method 510.5 procedure 1 Sand & dust particle size as defined by MIL-STD-810G. MIL-STD 810G method 506.5 Procedure III (Drip) 15 min. exposure to dripping water.			
Environment: Temperature	MIL-STD 810G methods 501.5 & 502.5 procedures I & II Operating: 0°F to 140° F (-18° to 60° C). Storage: -40°F to 140° F (-40° to 60° C)			
Environment: Thermal Shock	1.5°C < 5°C /minute over -20°C to 60°C			
Environment: Humidity	MIL-STD 810G method 507.5 0 to 95% non-condensing RH			
Environment: Transit Shock	MIL-STD 810G method 516.6 procedure IV Up to 3' drop onto 2" of plywood, all surfaces, edges and corners. 26 drops total			
OPTIONS/UPGRADES				
Spec #	Options/Upgrades	Minimum Requirements	Manufacturer & SKU #	List Price
R10-1	Vehicle mount port replicator	Provide Description		
R10-2	Port Replicator	Provide Description		
R10-3	Upgrade to 500GB Drive, shock mounted	Provide Description		
R10-4	Upgrade to total 8GB RAM	Provide Description		
R10-5	Additional Battery	Provide Description		

BAND 6: RUGGEDIZED - PERIPHERALS 1 & 2 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

BLACK & WHITE PRINTER

R1P-1	PERIPHERAL 1 SKU:	Not Available	PERIPHERAL 1 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
R1P-1	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	32 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		

COLOR PRINTER

R1P-2	PERIPHERAL 2 SKU:	Not Available	PERIPHERAL 2 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
R1P-2	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	128 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		

BAND 6: RUGGEDIZED - PERIPHERALS 3 & 4 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.*Please fill in the yellow cells.*

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

19" Monitor

R1P-3	PERIPHERAL 3 SKU:	Not Available	PERIPHERAL 3 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
R1P-3	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>		
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Screen size (diagonal measure)	19 inches		
	Format	Wide-Format, WSXGA compatible		
	Resolution	1440 x 900		
	Brightness	250 Nits / cd/m2		
	Contrast	400 to 1		
	Response Time	8 ms		
	Pixel Policy	ISO-13406-2		
	VGA interface	VGA interface required		
	DVI interface	DVI interface required		
	Display Port (DP) Interface	include DP interface		
	Cables	include DVI cable		
	Warranty	minimum one (1) year warranty		
	Mounting Hole Pattern	VESA Compliant		
	Stand	Height-adjustable stand		
	Energy-Star	Energy Star compliant per v4.1 Tier II standard		
	<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>		
	EPEAT	EPEAT BRONZE level		
	<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>		

24" MONITOR

R1P-4	PERIPHERAL 4 SKU:	Not Available	PERIPHERAL 4 LIST PRICE:	
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
R1P-4	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>		
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Screen size (diagonal measure)	24 inches		
	Format	Wide-Format, WSXGA compatible		
	Resolution	1920 x 1080		
	Brightness	250 Nits / cd/m2		
	Contrast	400 to 1		
	Response Time	8 ms		
	Pixel Policy	ISO-13406-2		
	<i>VGA interface</i>	<i>Specify whether VGA interface is included</i>		
	DVI interface	DVI interface required		
	<i>Display Port (DP) Interface</i>	<i>Specify whether DP interface is included</i>		
	<i>Cables</i>	<i>Specify whether DVI cable is included</i>		
	Warranty	minimum one (1) year warranty		
	Mounting Hole Pattern	VESA Compliant		
	Stand	Height-adjustable stand		
	Energy-Star	Energy Star compliant per v4.1 Tier II standard		
	<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>		
	EPEAT	EPEAT BRONZE level		
	<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>		

BAND 6: RUGGEDIZED - SERVICES - Market Basket Specs				
Responder Name:				
Panasonic				
<i>Please fill in the yellow cells.</i>				
A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM				
B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.				
C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES				
SERVICES				
Spec #	Description	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
R1S-1	Warranty Upgrade-2 yr	Describe two year warranty on Ruggedized 1	3 year warranty included in base model	Included in base model
R1S-2	Warranty Upgrade-3 yr	Describe three year warranty on Ruggedized 1	3 year warranty included in base model	Included in base model
R1S-3	Warranty Upgrade-AD	Describe accidental damage protection on Ruggedized 1	Protection Plus warranty - The Protection Plus warranty provides your organization with added peace of mind. It covers repairs that result from accidental damage during regular use. Items not covered include damage from intentional acts, fire, loss, theft, normal wear (cosmetic) not affecting functionality, improper maintenance, modification by anyone other than our National Service Center or a Panasonic Authorized Service Provider and damage that is attributable to acts of God. All system components, except consumable items, are covered under this warranty. Consumable items include battery, battery charger, stylus pens and printing on the keyboard. Panasonic may elect to repair or replace the damaged unit, at our discretion, with a model of equal or greater value. This warranty requires that a complete list of model numbers and serial numbers be submitted at the time of purchase.	CF-SVCLTNF1Y
R1S-4	Break Fix - Non Warranty	Describe break-fix non warranty on Ruggedized 1	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
R1S-5	Image Loading	Describe services to load custom software image at factory prior to delivery	Panasonic's Disk Image Management Service provides your organization with an easy way to centralize image management by maintaining your organization's Gold Disk Image at our National Service Center. Initial Imaging, Asset Tagging, & Shipping.	CF-SVCTBRONZE
R1S-6	Image Consulting	Develop custom software image solution.	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
R1S-7	Asset Tagging	Affix asset tags to equipment prior to delivery.	Initial Imaging, Asset Tagging, & Shipping.	CF-SVCTBRONZE
R1S-8	Installation	Describe equipment installation services available	Panasonic Vehicle Installation Solution - Vehicle Installation Trial - Includes basic installation hardware for customer to trial a Toughbook Laptop or Tablet in a vehicle with a vehicle dock and mounting components. Installation costs and all shipping costs are included. SKU for trial solution only. Customer specific sku and solution to be created after trial findings. (Minimum Opportunity Size is 100 Vehicles, limit 2 per customer, Laptop/Tablet not included)	ST-DEPINTRIAL
R1S-9	General Consulting	Describe Consulting services available	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
R1S-10	Training	Describe Training Services Available	Initial training can be offered at no additional charge	Included in base model
R1S-11	Staging/Deployment	Describe staging/deployment services	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements

BAND 2: LAPTOP - Discount Structure**Responder Name:**

Panasonic

*Please fill in the yellow cells.***1. BASELINE PRICING**

IDENTIFY BASELINE/LIST PRICING UTILIZED:

13-Nov

2. MINIMUM BAND DISCOUNT*PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.**PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.*

CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	9.00%
ADDITIONAL CATEGORIES	DISCOUNT
Accessories (Band 2)	11.00%

3: OPTIONAL: 3RD PARTY MINIMUM DISCOUNT

CATEGORY NAME	DISCOUNT
THIRD PARTY MINIMUM DISCOUNT FOR BAND	
ADDITIONAL CATEGORIES	DISCOUNT
N/A	

4: OPTIONAL: LEASE RATES*Provide Current lease rates*

Leasing can be offered based on each State's requirements. Panasonic already has a Leasing Program that we can work on with each respective State. Leasing costs are specific to each leasing purchase.

BAND 2: LAPTOP -Volume Discounts

Responder Name:

Panasonic

Please fill in the yellow cells.

Responders may provide volume based pricing allowing deeper discounts on volume purchases (greater than Qty 1)

1. Per Transaction Multiple Unit Discount

Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.

At this time, a per transaction volume discount is not offered within this Band (we do offer one for Band 6). This is due to the fact that we are already offering the best discount possible in these Bands - note that our pricing is never aligned with our competitors pricing for traditional off the shelf laptop products. However, there are fundamental, logical, and entirely cost driven reasons, which we would like to explain, for why Panasonic pricing is always higher than our competitor's products. These reasons are divided into two primary factor areas, as follows:

2. Cumulative

Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.

Cumulative discounts are not offered at this time.

3. Other Discounts

Describe additional discounts available.

We are pleased to provide on an ongoing basis---a quarterly promotion. We can offer this promotion only quarterly on specific configurations. We cannot offer an ongoing yearly ongoing price for this promotion, due to the duration of the contract (years) due to market conditions and component availability. We also acknowledge that discounts offered on the contract must remain firm for the duration for the contract. Thus we are offering a quarterly promotion on specific configurations at a discounted rate of an additional percentage off the proposed contract price. Quarterly promotions could be also constructed based on each State's preference. A quarter length would be defined as approximately 3 months.

BAND 2: LAPTOP - Market Basket Pricing

Responder Name:

Panasonic

Market Basket Pricing is used for EVALUATION PURPOSES ONLY.*Please fill in the yellow cells.***Base Equipment (Hardware)****BASE EQUIPMENT MUST BE MANUFACTURED BY PROPOSER****PRICING MUST BE DISCOUNTED PER THE BASELINE PRICE AND DISCOUNTS PROVIDED IN THE "DISCOUNTS" TAB**

Classification	Spec Item #	QTY	Item SKU	Item Description	LIST PRICE	QTY1 DISCOUNT	QTY1 PRICE
Example	LB-1	1	ABC123	Acme Roadrunner XI	\$ 1,000.00	75.00%	\$ 250.00
Laptop	L1B-1	1	CF-C2CQAZXCM	Panasonic-Toughbook C2	\$ 1,999.00	9.00%	\$ 1,819.09
Laptop	L2B-1	1	N/A	Not available configuration	N/A	N/A	#VALUE!
						Total	#VALUE!

OPTIONS/UPGRADES/PERIPHERALS**OPTIONS/UPGRADES/PERIPHERALS PROPOSED FOR MARKET BASKET SPECIFICATIONS MAY BE THIRD PARTY PRODUCTS**

Classification	Spec Item #	QTY	MFG SKU #	Item Description	BASE/LIST	QTY1 DISCOUNT	QTY1 PRICE
Option	L10-1	1	CF-VEBC21U	Port Replicator	\$ 390.00	11.00%	\$ 347.10
Upgrade	L10-2	1	CF-VEBC21U	Docking Station	\$ 390.00	11.00%	\$ 347.10
Upgrade	L10-3	1	CF-WSDC22521	Upgrade to 250GB Solid State Drive	\$ 650.00	11.00%	\$ 578.50
Upgrade	L10-4	1	Not Available	Upgrade to 500GB Self Encrypting Drive	N/A	N/A	#VALUE!
Upgrade	L10-5	1	Not Available	Upgrade to total 12GB RAM	N/A	N/A	#VALUE!
Upgrade	L10-6	1	CF-VZSU82U	Additional Battery	\$ 110.00	11.00%	\$ 97.90
Peripheral	L1P-1	1	Not Available	Black & White Printer	N/A	N/A	#VALUE!
Peripheral	L1P-2	1	Not Available	Color Printer	N/A	N/A	#VALUE!
Peripheral	L1P-3	1	Not Available	19" Monitor	N/A	N/A	#VALUE!
Peripheral	L1P-4	1	Not Available	24" Monitor	N/A	N/A	#VALUE!
						Total	#VALUE!

VOLUME DISCOUNTS

Calculate price for 10 units based on volume discount provided for L1B-1	\$16,553.72
Calculate price for 100 units based on volume discount provided for L1B-1	\$165,537.19
Calculate price for 1000 units based on volume discount provided for L1B-1	1,655,371.90

BAND 2: LAPTOP - Market Basket Pricing

Responder Name:

Panasonic

*Please fill in the yellow cells.***A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM****B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.****C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES****SERVICES**

	Spec Item #	Quantity	Commodity Description	PRICING - PROPOSER MAY PROVIDE DISCOUNT OFF LIST, HOURLY OR PER UNIT RATES
1	LS-1	1	Warranty Upgrade-2 yr	No charge- included in base model pricing
2	LS-2	1	Warranty Upgrade-3 yr	No charge- included in base model pricing
3	LS-3	1	Warranty Upgrade-AD	\$110
4	LS-4	1	Break Fix - Non Warranty	NA - See Sheet SPECS - Services
5	LS-5	1	Image Loading	\$60
6	LS-6	1	Image Consulting	NA - See Sheet SPECS - Services
7	LS-7	1	Asset Tagging	\$60
8	LS-8	1	Installation	\$1,320
9	LS-9	1	General Consulting	NA - See Sheet SPECS - Services
10	LS-10	1	Training	Initial training is included at no additional charge
11	LS-11	1	Staging/Deployment	NA - See Sheet SPECS - Services

Responder Name:				
Panasonic				
BOLD font is a minimum requirement that the offering must MEET OR EXCEED, <i>blue italic font does not have a minimum</i> , please provide the offered specification in either instance.				
<i>Please fill in the yellow cells.</i>				
Base Equipment (Hardware)				
L1B-1	LAPTOP 1 SKU:	CF-C2CQAZXCM	LAPTOP 1 LIST PRICE:	\$ 1,999.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
L1B-1	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>	Panasonic	See base SKU
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	Toughbook C2	See base SKU
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	CF-C2CQAZXCM	CF-C2CQAZXCM
	Dockable	Laptop must be dockable	Yes	See base SKU
	Operating System	Windows 7 Professional 32-bit	Win7 (Win8.1 COA)	See base SKU
	Intel Processor	Core i5-4300U	Intel Core i5-4300U 1.90GHz,vPro	See base SKU
	Intel Core vPro Platform label	Intel Core vPro Processor	Intel Core i5-4300U 1.90GHz,vPro	See base SKU
	<i>Intel vPro Chipset</i>	<i>Specify chipset (QM67/QS67, QM77/QS77 Express)</i>	QM77	See base SKU
	RAM - capacity, type and open slots	6 GB, DDR3, specify # of open slots	4GB, Expandable to 8GB	See base SKU
	RAM - speed	1600 Mhz	PC3-10600	See base SKU
	Hard Drive	300 GB SATA hard drive 5400 rpm	500GB SATA hard drive, 7200RPM	See base SKU
	Network	Integrated Intel Gigabit Network Controller (10/100/1000 NIC)	10/100/1000 Ethernet	See base SKU
	Wireless	Integrated 802.11a/g/n wireless networking	Intel 802.11 a/b/g/n	See base SKU
	<i>Optical Drive</i>	<i>specify if optical drive is included</i>	not included	See base SKU
	Weight	Weight maximum 4.5 pounds, specify actual weight including battery	3.99lbs - including battery	See base SKU
	<i>Slots</i>	<i>Specify slots (such as Type II PC card OR Express Card/54)</i>	Express card/34; SD Card (SDXC)	See base SKU
	Video	HD Graphics	Intel HD Graphics	See base SKU
	<i>Video - memory type (shared or discrete)</i>	<i>Specify whether memory is shared or discrete</i>	1792MB Shared VRAM	See base SKU
	Video	1920 x 1080	1366x768	See base SKU
	Video - screen size and type	14" WXGA TFT or WLED HD	12.5"HD - 5 point capacitive multi touch	See base SKU
	Sound	Integrated sound and stereo speakers, headphone/speaker jack, line-in and microphone jacks	Integrated sound and stereo speakers; headphone/speaker jack, line in microphone jack	See base SKU
	Keyboard	Full size keyboard with pointing device or specify alternate pointing functionality	Full size keyboard, touchpad, and touchscreen with multi touch support	See base SKU
	USB	Two USB 3.0 ports	3 USB ports	See base SKU
	Warranty	Manufacturer's Warranty - Minimum 1 year	3 year manufacturer warranty	See base SKU
Energy-Star	Energy Star 5.0 compliant	Energy Star compliant	See base SKU	
EPEAT	EPEAT bronze level	EPEAT Gold	See base SKU	
Primary Battery	Minimum 6-cell, specify battery type & WHr	Li-on battery - 10.8V; 14 hours	See base SKU	
Spec #	Options/Upgrades	Minimum Requirements	Manufacturer & SKU #	List Price
L10-1	Port Replicator	Provide Description	CF-VEBC21U	390
L10-2	Docking Station	Provide Description	CF-VEBC21U	390
L10-3	Upgrade to 250GB Solid State Drive	Provide Description	CF-WSDC22521	650
L10-4	Upgrade to 500GB Self Encrypting Drive	Provide Description	Not Available	N/A
L10-5	Upgrade to total 12GB RAM	Provide Description	Not Available	N/A
L10-6	Additional Battery	Provide Description	CF-VZSU82U	110

BAND 2: LAPTOP #2 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

Base Equipment (Hardware)

L2B-1	LAPTOP 2 SKU:	Not Available Configuration	LAPTOP 2 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
L2B-1	<i>Manufacturer Name</i>	<i>Specify manufacturer</i>		
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Dockable	Laptop must be dockable		
	Operating System	Windows 7 Professional 32-bit		
	Intel Processor	Core i7-4600U		
	<i>Intel Core vPro Platform label</i>	<i>Intel Core vPro Processor</i>		
	Intel vPro Chipset	Specify chipset (QM67/QS67, QM77/QS77 Express)		
	RAM - capacity, type and open slots	8 GB, DDR3, specify # of open slots		
	RAM - speed	1600 Mhz		
	Hard Drive	300 GB SATA hard drive 5400 rpm		
	Network	Integrated Intel Gigabit Network Controller (10/100/1000 NIC)		
	Wireless	Integrated 802.11a/g/n wireless networking		
	Optical Drive	specify if optical drive is included		
	Weight	Weight must be less than 6 pounds, specify actual weight including battery		
	<i>Slots</i>	<i>Specify slots (such as Type II PC card OR Express Card/54)</i>		
	Video	512 MB discrete graphics		
	Video - memory type	Discrete video memory		
	Video	1920 x 1080		
	Video - screen size and type	15" WXGA TFT or WLED HD. Multi-Touch enabled		
	Sound	Integrated sound and stereo speakers, headphone/speaker jack, line-in and microphone jacks		
	Keyboard	Full size keyboard with pointing device or specify alternate pointing functionality		
	USB	Two USB 3.0 ports		
	Warranty	Manufacturer's Warranty - Minimum 1 year		
	Energy-Star	Energy Star 5.0 compliant		
	EPEAT	EPEAT bronze level		
	Primary Battery	Minimum 6-cell, specify battery type & wHr		

PERIPHERALS 1 & 2 - Market Basket Specs

Responder Name:

Panasonic

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Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

BLACK & WHITE PRINTER

L1P-1	PERIPHERAL 1 SKU:	Not Available	PERIPHERAL 1 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
L1P-1	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	32 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		

COLOR PRINTER

L1P-2	PERIPHERAL 2 SKU:	Not Available	PERIPHERAL 2 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
L1P-2	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	128 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		

PERIPHERALS 3 & 4 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

19" Monitor

3	L1P-3	PERIPHERAL 3 SKU:	Not Available	PERIPHERAL 3 LIST PRICE:	N/A
	Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
		<i>Manufacturer Name</i>	<i>Specify manufacturer</i>		
		<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
		<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
		Screen size (diagonal measure)	19 inches		
		Format	Wide-Format, WSXGA compatible		
		Resolution	1440 x 900		
		Brightness	250 Nits / cd/m2		
		Contrast	400 to 1		
		Response Time	8 ms		
		Pixel Policy	ISO-13406-2		
		VGA interface	VGA interface required		
	L1P-3	DVI interface	DVI interface required		
		Display Port (DP) Interface	include DP interface		
		Cables	include DVI cable		
		Warranty	minimum one (1) year warranty		
		Mounting Hole Pattern	VESA Compliant		
		Stand	Height-adjustable stand		
		Energy-Star	Energy Star compliant per v4.1 Tier II standard		
		<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>		
		EPEAT	EPEAT BRONZE level		
		<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>		

24" MONITOR

4	L1P-4	PERIPHERAL 4 SKU:	Not Available	PERIPHERAL 4 LIST PRICE:	N/A
	Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
		<i>Manufacturer Name</i>	<i>Specify manufacturer</i>		
		<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
		<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
		Screen size (diagonal measure)	24 inches		
		Format	Wide-Format, WSXGA compatible		
		Resolution	1920 x 1080		
		Brightness	250 Nits / cd/m2		
		Contrast	400 to 1		
		Response Time	8 ms		
		Pixel Policy	ISO-13406-2		
		<i>VGA interface</i>	<i>Specify whether VGA interface is included</i>		
	L1P-4	DVI interface	DVI interface required		
		<i>Display Port (DP) Interface</i>	<i>Specify whether DP interface is included</i>		
		<i>Cables</i>	<i>Specify whether DVI cable is included</i>		
		Warranty	minimum one (1) year warranty		
		Mounting Hole Pattern	VESA Compliant		
		Stand	Height-adjustable stand		
		Energy-Star	Energy Star compliant per v4.1 Tier II standard		
		<i>Security lock slot</i>	<i>Specify whether monitor has security lock slot</i>		
		EPEAT	EPEAT BRONZE level		
		<i>Environmental</i>	<i>Specify whether monitor is RoHS compliant</i>		

BAND 2: LAPTOP - SERVICES - Market Basket Specs				
Responder Name:				
Panasonic				
Please fill in the yellow cells.				
A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM				
B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.				
C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES				
SERVICES				
Spec #	Description	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
L1S-1	Warranty Upgrade-2 yr	Describe two year warranty on Laptop 1	Included in base model	N/A - included in base SKU
L1S-2	Warranty Upgrade-3 yr	Describe three year warranty on Laptop 1	Included in base model	N/A - included in base SKU
L1S-3	Warranty Upgrade-AD	Describe accidental damage protection on Laptop 1	Protection Plus warranty - The Protection Plus warranty provides your organization with added peace of mind. It covers repairs that result from accidental damage during regular use. Items not covered include damage from intentional acts, fire, loss, theft, normal wear (cosmetic) not affecting functionality, improper maintenance, modification by anyone other than our National Service Center or a Panasonic Authorized Service Provider and damage that is attributable to acts of God. All system components, except consumable items, are covered under this warranty. Consumable items include battery, battery charger, stylus pens and printing on the keyboard. Panasonic may elect to repair or replace the damaged unit, at our discretion, with a model of equal or greater value. This warranty requires that a complete list of model numbers and serial numbers be submitted at the time of purchase.	CF-SVCLTNFY
L1S-4	Break Fix - Non Warranty	Describe break-fix non warranty on Laptop 1	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
L1S-5	Image Loading	Describe services to load custom software image at factory prior to delivery	Panasonic's Disk Image Management Service provides your organization with an easy way to centralize image management by maintaining your organization's Gold Disk image at our National Service Center. Initial Imaging, Asset Tagging, & Shipping.	CF-SVCTBRONZE
L1S-6	Image Consulting	Develop custom software image solution.	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
L1S-7	Asset Tagging	Affix asset tags to equipment prior to delivery.	Initial Imaging, Asset Tagging, & Shipping.	CF-SVCTBRONZE
L1S-8	Installation	Describe equipment installation services available	Panasonic Vehicle Installation Solution - Vehicle Installation Trial - Includes basic installation hardware for customer to trial a Toughbook Laptop or Tablet in a vehicle with a vehicle deck and mounting components. Installation costs and all shipping costs are included. SKU for trial solution only. Customer specific sku and solution to be created after trial findings. (Minimum Opportunity Size is 100 Vehicles, limit 2 per customer, Laptop/Tablet not included)	ST-DEPINTRIAL
L1S-9	General Consulting	Describe Consulting services available	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
L1S-10	Training	Describe Training Services Available	Initial training can be offered at no additional charge	Included in base model
L1S-11	Staging/Deployment	Describe staging/deployment services	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements

BAND 3: TABLET - Discount Structure**Responder Name:**

Panasonic

*Please fill in the yellow cells.***1. BASELINE PRICING**

IDENTIFY BASELINE/LIST PRICING UTILIZED:

13-Nov-13

2. MINIMUM BAND DISCOUNT*PROPOSERS MUST PROVIDE MINIMUM DISCOUNT FOR BAND.**PROPOSERS MAY PROVIDE ADDITIONAL CATEGORY DISCOUNTS IN EACH BAND.*

CATEGORY NAME	DISCOUNT
MINIMUM DISCOUNT FOR BAND	12.00%
ADDITIONAL CATEGORIES	DISCOUNT
Accessories (Band 3)	11.00%

3: OPTIONAL: 3RD PARTY MINIMUM DISCOUNT

CATEGORY NAME	DISCOUNT
THIRD PARTY MINIMUM DISCOUNT FOR BAND	11.00%
ADDITIONAL CATEGORIES	DISCOUNT
Havis and Gamber Mounting Equipment	11.00%

4: OPTIONAL: LEASE RATES*Provide Current lease rates*

Leasing can be offered based on each State's requirements. Panasonic already has a Leasing Program that we can work on with each respective State. Leasing Costs are specific to each leasing purchase.

BAND 3: TABLET - Volume Discounts

Responder Name:

Panasonic

Please fill in the yellow cells.

Responders may provide volume based pricing allowing deeper discounts on volume purchases (greater than Qty 1)

1. Per Transaction Multiple Unit Discount

Responders may propose a contractual volume discount program or plan based on dollars in a single purchase order or combination of purchase orders submitted at one time by a Participating Entity or multiple entities conducting a cooperative purchase. Include a table indicating the additional discount percentage to be earned by volume purchased at one time.

At this time, a per transaction volume discount is not offered within this Band (we do offer one for Band 6). This is due to the fact that we are already offering the best discount possible in these Bands - note that our pricing is never aligned with our competitors pricing for traditional off the shelf laptop products. However, there are fundamental, logical, and entirely cost driven reasons, which we would like to explain, for why Panasonic pricing is always higher than our competitor's products. These reasons are divided into two primary factor areas, as follows:

2. Cumulative

Responders may propose a cumulative volume discount based on dollars resulting from the cumulative purchases by all governmental purchasers for the duration of their Master Agreement. Include a table indicating the additional discount percentage to be earned by cumulative volume purchased.

Cumulative discounts are not offered at this time.

3. Other Discounts

Describe additional discounts available.

We are pleased to provide on an ongoing basis---a quarterly promotion. We can offer this promotion only quarterly on specific configurations. We cannot offer an ongoing yearly ongoing price for this promotion, due to the duration of the contract (years) due to market conditions and component availability. We also acknowledge that discounts offered on the contract must remain firm for the duration for the contract. Thus we are offering a quarterly promotion on specific configurations at a discounted rate of an additional percentage off the proposed contract price. Quarterly promotions could be also constructed based on each State's preference. A quarter length would be defined as approximately 3 months.

BAND 3: TABLET - Market Basket Pricing

Responder Name:

Panasonic

Market Basket Pricing is used for EVALUATION PURPOSES ONLY.*Please fill in the yellow cells.***Base Equipment (Hardware)****BASE EQUIPMENT MUST BE MANUFACTURED BY PROPOSER****PRICING MUST BE DISCOUNTED PER THE BASELINE PRICE AND DISCOUNTS PROVIDED IN THE "DISCOUNTS" TAB**

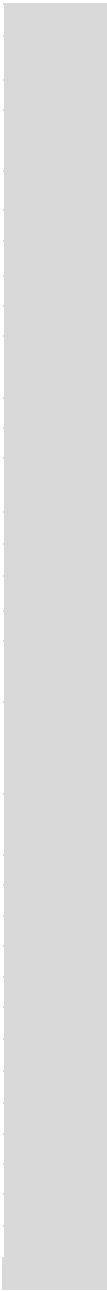
Classification	Spec Item #	QTY	Item SKU	Item Description	LIST PRICE	QTY1 DISCOUNT	QTY1 PRICE
Example	TB-1	1	ABC123	Acme - Coyote IV	\$ 1,000.00	75.00%	\$ 250.00
Tablet	T1B-1	1	FZ-G1AABAXLM	Panasonic-Toughpad G1	\$ 2,549.00	12.00%	\$ 2,243.12
Tablet	T2B-1	1	CF-H2PACBK1M	Toughbook H2-CF-H2PACBK1M	\$ 4,289.00	12.00%	\$ 3,774.32
						Total	\$ 6,017.44

OPTIONS/UPGRADES/PERIPHERALS**OPTIONS/UPGRADES/PERIPHERALS PROPOSED FOR MARKET BASKET SPECIFICATIONS MAY BE THIRD PARTY PRODUCTS**

Classification	Spec Item #	QTY	MFG SKU #	Item Description	BASE/LIST	QTY1 DISCOUNT	QTY1 PRICE
Option	T10-1	1	Magnesium casing on unit; MIL SPEC tested. Case is optional. TBCG1XSTP-P	Case/Sleeve option - no keyboard	\$ 75.00	11.00%	\$ 66.75
Upgrade	T10-2	1	Not Available	Case/Sleeve option - with keyboard	Not Available	Not Available	#VALUE!
Upgrade	T10-3	1	CF-AA5713AM	Charging dock	\$ 87.00	11.00%	\$ 77.43
Upgrade	T10-4	1	CF-LNDDC80	Car charger	\$ 130.00	11.00%	\$ 115.70
Peripheral	T1P-1	1	Not Available	Black & White Printer	N/A	Not Available	#VALUE!
Peripheral	T1P-2	1	Not Available	Color Printer	N/A	Not Available	#VALUE!
Peripheral	T1P-3	1	Not Available	19" Monitor	N/A	Not Available	#VALUE!
Peripheral	T1P-4	1	Not Available	24" Monitor	N/A	Not Available	#VALUE!
						Total	#VALUE!

VOLUME DISCOUNTS

Calculate price for 10 units based on volume discount provided for T1B-1	22,431.20
Calculate price for 100 units based on volume discount provided for T1B-1	224,312
Calculate price for 1000 units based on volume discount provided for T1B-1	2,243,120



BAND 3: TABLET - Market Basket Pricing**Responder Name:**

Panasonic

*Please fill in the yellow cells.***A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM****B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.****C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES****SERVICES**

Spec Item #	Quantity	Commodity Description	PRICING - PROPOSER MAY PROVIDE DISCOUNT OFF LIST, HOURLY OR PER UNIT RATES
TS-1	1	Warranty Upgrade-2 yr	No charge- included in base model pricing
TS-2	1	Warranty Upgrade-3 yr	No charge- included in base model pricing
TS-3	1	Warranty Upgrade-AD	\$110
TS-4	1	Break Fix - Non Warranty	NA - See Sheet SPECS - Services
TS-5	1	Image Loading	\$60
TS-6	1	Image Consulting	NA - See Sheet SPECS - Services
TS-7	1	Asset Tagging	\$60
TS-8	1	Installation	\$1,320
TS-9	1	General Consulting	NA - See Sheet SPECS - Services
TS-10	1	Training	Initial training is included at no additional charge
TS-11	1	Staging/Deployment	NA - See Sheet SPECS - Services



BAND 3: TABLET #1- Market Basket Specs

Responder Name:

Panasonic

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Please fill in the yellow cells.

Base Equipment (Hardware)

T1B-1	TABLET 1 SKU:	FZ-G1AABAXLM	TABLET 1 LIST PRICE:	\$ 2,549.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
T1B-1	<i>Manufacturer Name</i>	<i>Specify manufacturer (must be manufactured by proposer)</i>	Panasonic	FZ-G1AABAXLM
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	Toughpad G1	FZ-G1AABAXLM
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	FZ-G1AABAXLM	FZ-G1AABAXLM
	Operating System	iOS7, Android 4.1 or Windows 8.0 pro	Win7 (Win8 COA)	See base SKU
	<i>Processor</i>	<i>Specify Processor</i>	Intel Core i5-3437U 1.90GHz, vPro	See base SKU
	RAM - capacity	1 GB	4GB	See base SKU
	<i>RAM - speed</i>	<i>Specify memory speed</i>	1333MHz	See base SKU
	Storage	16 GB	128GB SSD	See base SKU
	Wireless	Integrated 802.11n wireless networking	Intel 802.11 a/b/g/n	See base SKU
	Video	1280 x 800	1920x1200	See base SKU
	Video - screen size	Minimum 7-inch screen	10.1" WUXGA	See base SKU
	<i>Sound</i>	<i>Specify</i>	Integrated speaker; Realtek high definition audio	See base SKU
	Camera/video	Camera/video capability included	Webcam with mic	See base SKU
	Keyboard / Touch Interface	Touch Interface	10 point multi touch+digitizer screen	See base SKU
	USB	Specify number and type of USB ports	1 USB port	See base SKU

OPTIONS/UPGRADES

Spec #	Options	Minimum Requirements	Manufacturer's SKU #	List price
T10-1	Case/Sleeve option - no keyboard	Provide description	Magnesium casing on unit; MIL SPEC tested. Case is optional. TBCG1XSTP-P	75
T10-2	Case/Sleeve option - with keyboard	Provide description	Not Available	Not Available
T10-3	Charging dock	Provide description	CF-AA5713AM	87
T10-4	Car charger	Provide description	CF-LNDDC80	130

BAND 3: TABLET #2 - Market Basket Specs

Responder Name:

Panasonic**BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum***, please provide the offered specification in either instance.*Please fill in the yellow cells.***Base Equipment (Hardware)**

T2B-1	TABLET 2 SKU:	CF-H2PACBK1M	TABLET 2 LIST PRICE:	\$ 4,289.00
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
T2B-1	<i>Manufacturer Name</i>	<i>Specify manufacturer (must be manufactured by proposer)</i>	Panasonic	CF-H2PACBK1M
	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>	Toughbook H2	CF-H2PACBK1M
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>	CF-H2PACBK1M	CF-H2PACBK1M
	Operating System	iOS7, Android 4.1 or Windows 8.0 pro	Win 8	See base SKU
	<i>Processor</i>	<i>Specify Processor</i>	Intel Core i5-3437U 1.90GHz, vPro,	See base SKU
	RAM - capacity	2 GB	4GB	See base SKU
	<i>RAM - speed</i>	<i>Specify memory speed</i>	1333MHz	See base SKU
	Storage	64 GB	500GB	See base SKU
	Wireless	Integrated 802.11n wireless networking	Integrated Intel WiFi a/b/g/n	See base SKU
	Additional Wireless	3G, 4G, LTE	Gobi3G	See base SKU
	Bluetooth	Bluetooth ability	Bluetooth	See base SKU
	Video	1280 x 800	1280x1024	See base SKU
	Video - screen size	Minimum 10-inch screen	10.1" XGA Dual Touch	See base SKU
	<i>Sound</i>	<i>Specify</i>	Intel high def audio compliant, integrated speaker	See base SKU
	Camera/video	Camera/video capability included	3MP Cam	See base SKU
	Keyboard / Touch Interface	Touch Interface	Dual Touch	See base SKU
	USB	Specify number and type of USB ports	1 USB 3.0	See base SKU
	Warranty	Manufacturer Warranty - Minimum 1 year	3 year limited warranty parts and labor	See base SKU
	Environmental	Describe Environmental Efforts	EPEAT Gold, Energy Star & additional Eco efforts described in Eco section of proposal.	See base SKU
	<i>Primary Battery</i>	<i>Specify battery type and expected battery life & wHr</i>	Twin hot swappable battery packs - Lithium Ion; 7 hours	See base SKU

OPTIONS/UPGRADES

Spec #	Options	Minimum Requirements	Manufacturer & SKU #	List Price
T20-1	Case/Sleeve option - no keyboard	Provide description	Not applicable	N/A
T20-2	Case/Sleeve option - with keyboard	Provide description	Not applicable	N/A
T20-3	Charging dock	Provide description	CF-AA6373AM	53

T20-4	Car charger	Provide description	CF-LNDACDC90	165
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PERIPHERALS 1 & 2 - Market Basket Specs

Responder Name:

Panasonic**BOLD font is a minimum requirement that the offering must MEET OR EXCEED**, *blue italic font does not have a minimum*, please provide the offered specification in either instance.*Please fill in the yellow cells.*

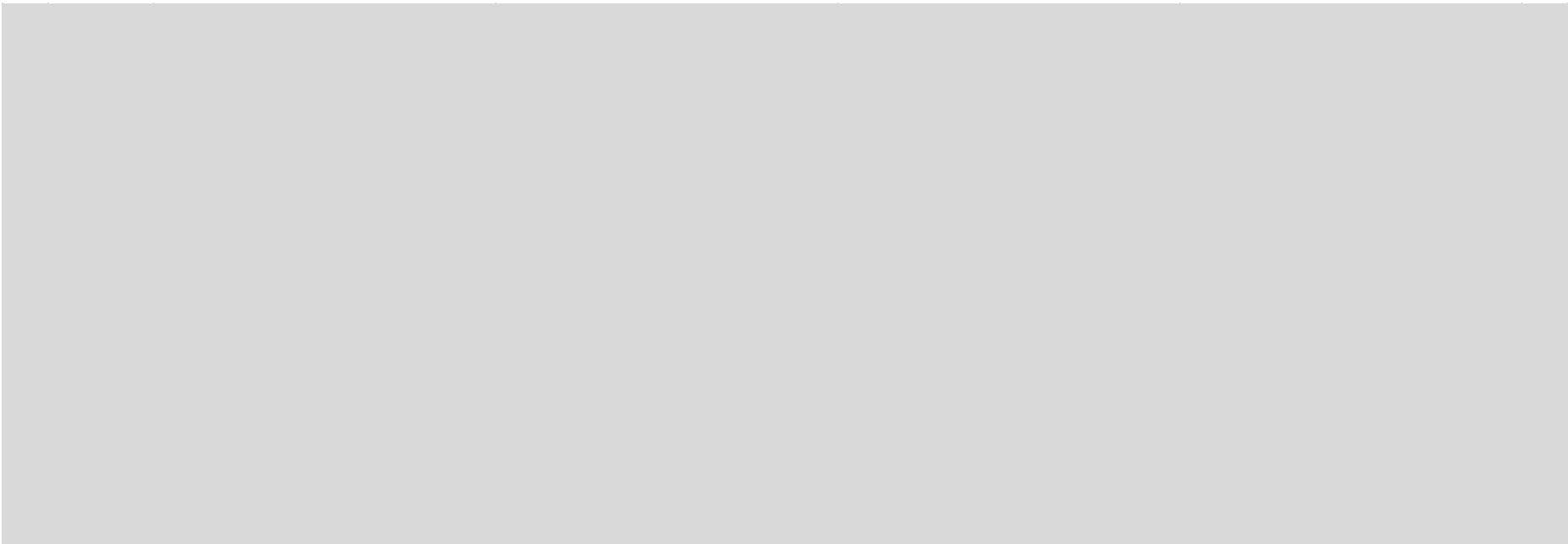
PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

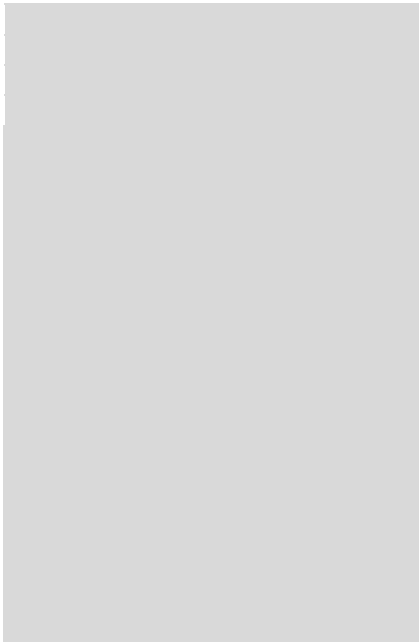
BLACK & WHITE PRINTER

T1P-1	PERIPHERAL 1 SKU:	Not Available	PERIPHERAL 1 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
T1P-1	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	32 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		

COLOR PRINTER

T1P-2	PERIPHERAL 2 SKU:	Not Available	PERIPHERAL 2 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
T1P-2	<i>Manufacturer Base Model Name</i>	<i>Specify the base model name</i>		
	<i>Manufacturer Base Model #</i>	<i>Specify the base model number</i>		
	Print speed (ppm)	20		
	Minimum recommended print volume	250 pages per month		
	Network Connection	Yes		
	Two sided printing	Automatic		
	Memory	128 MB		
	Print resolution	600dpi		
	Paper size	Letter		
	Paper trays	250 sheets		
	Energy Star compliance (verified at www.energystar.gov)	Yes		
	Warranty	minimum one (1) year warranty		





PERIPHERALS 3 & 4 - Market Basket Specs

Responder Name:

Panasonic

BOLD font is a minimum requirement that the offering must MEET OR EXCEED, *blue italic font does not have a minimum*, please provide the offered specification in either instance.

Please fill in the yellow cells.

PERIPHERALS OFFERED MAY BE THIRD PARTY PRODUCTS

19" Monitor

T1P-3	PERIPHERAL 3 SKU:	Not Available	PERIPHERAL 3 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
T1P-3	Manufacturer Name	Specify manufacturer		
	Manufacturer Base Model Name	Specify the base model name		
	Manufacturer Base Model #	Specify the base model number		
	Screen size (diagonal measure)	19 inches		
	Format	Wide-Format, WSXGA compatible		
	Resolution	1440 x 900		
	Brightness	250 Nits / cd/m2		
	Contrast	400 to 1		
	Response Time	8 ms		
	Pixel Policy	ISO-13406-2		
	VGA interface	VGA interface required		
	DVI interface	DVI interface required		
	Display Port (DP) Interface	include DP interface		
	Cables	include DVI cable		
	Warranty	minimum one (1) year warranty		
	Mounting Hole Pattern	VESA Compliant		
	Stand	Height-adjustable stand		
	Energy-Star	Energy Star compliant per v4.1 Tier II standard		
	Security lock slot	Specify whether monitor has security lock slot		
	EPEAT	EPEAT BRONZE level		
	Environmental	Specify whether monitor is RoHS compliant		

24" MONITOR

T1P-4	PERIPHERAL 4 SKU:	Not Available	PERIPHERAL 4 LIST PRICE:	N/A
Spec #	Configuration	Minimum Requirements	Manufacturer's Proposal	Mfg SKU#
T1P-4	Manufacturer Name	Specify manufacturer		
	Manufacturer Base Model Name	Specify the base model name		
	Manufacturer Base Model #	Specify the base model number		
	Screen size (diagonal measure)	24 inches		
	Format	Wide-Format, WSXGA compatible		
	Resolution	1920 x 1080		
	Brightness	250 Nits / cd/m2		
	Contrast	400 to 1		
	Response Time	8 ms		
	Pixel Policy	ISO-13406-2		
	VGA interface	Specify whether VGA interface is included		
	DVI interface	DVI interface required		
	Display Port (DP) Interface	Specify whether DP interface is included		
	Cables	Specify whether DVI cable is included		
	Warranty	minimum one (1) year warranty		
	Mounting Hole Pattern	VESA Compliant		
	Stand	Height-adjustable stand		
	Energy-Star	Energy Star compliant per v4.1 Tier II standard		
	Security lock slot	Specify whether monitor has security lock slot		
	EPEAT	EPEAT BRONZE level		
	Environmental	Specify whether monitor is RoHS compliant		

BAND 3: TABLET - SERVICES - Market Basket Specs

Responder Name:

Panasonic*Please fill in the yellow cells.***A. EACH STATE DETERMINES IF AND HOW SERVICES WILL BE OFFERED IN THEIR PARTICIPATING ADDENDUM****B. TRAVEL FOR SERVICES TO BE NEGOTIATED WITH EACH STATE IN THEIR PARTICIPATING ADDENDUM.****C. RESPONDER MAY PROVIDE DISCOUNT OFF LIST, HOURLY AND/OR UNIT RATES**

SERVICES				
Spec #	Description	Minimum Requirements	Manufacturer's Proposal	Manufacturer SKU #
T1S-1	Warranty Upgrade-2 yr	Describe two year warranty on Tablet 1	Included in base model	N/A - included in base SKU
T1S-2	Warranty Upgrade-3 yr	Describe three year warranty on Tablet 1	Included in base model	N/A - included in base SKU
T1S-3	Warranty Upgrade-AD	Describe accidental damage protection on Tablet 1	Protection Plus warranty - The Protection Plus warranty provides your organization with added peace of mind. It covers repairs that result from accidental damage during regular use. Items not covered include damage from intentional acts, fire, loss, theft, normal wear (cosmetic) not affecting functionality, improper maintenance, modification by anyone other than our National Service Center or a Panasonic Authorized Service Provider and damage that is attributable to acts of God. All system components, except consumable items, are covered under this warranty. Consumable items include battery, battery charger, stylus pens and printing on the keyboard. Panasonic may elect to repair or replace the damaged unit, at our discretion, with a model of equal or greater value. This warranty requires that a complete list of E14 model numbers and serial numbers be submitted at the time of purchase.	CF-SVCLTNF1Y
T1S-4	Break Fix - Non Warranty	Describe break-fix non warranty on Tablet 1	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements

T1S-5	Image Loading	Describe services to load custom software image at factory prior to delivery	Panasonic's Disk Image Management Service provides your organization with an easy way to centralize image management by maintaining your organization's Gold Disk image at our National Service Center. Initial Imaging , Asset Tagging, & Shipping.	CF-SVCTBRONZE
T1S-6	Image Consulting	Develop custom software image solution.	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
T1S-7	Asset Tagging	Affix asset tags to equipment prior to delivery.	Initial Imaging , Asset Tagging, & Shipping.	CF-SVCTBRONZE
T1S-8	Installation	Describe equipment installation services available	Panasonic Vehicle Installation Solution - Vehicle Installation Trial – Includes basic installation hardware for customer to trial a Toughbook Laptop or Tablet in a vehicle with a vehicle dock and mounting components. Installation costs and all shipping costs are included. SKU for trial solution only. Customer-specific SKU and solution to be created after trial findings. (Minimum Opportunity Size is 100 Vehicles, limit 2 per customer, Laptop/Tablet not included)	ST-DEPINTRIAL
T1S-9	General Consulting	Describe Consulting services available	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements
T1S-10	Training	Describe Training Services Available	Initial training can be offered at no additional charge	Included in base model
T1S-11	Staging/Deployment	Describe staging/deployment services	Custom SKU / cost for each customer, based on customer requirements	Custom SKU / cost for each customer, based on customer requirements

