

Pricing Information

In Response to Solicitation #0900000376

Statewide Contract for Law Enforcement Information Management Software and Services

**State of Oklahoma
Office of Management and Enterprise Services**



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Pricing Overview

The pricing information is broken into two sections. The first is pricing for **on-premise deployments**, which involves the initial purchase of perpetual-use software licenses and professional services for installation and training, followed by fees for ongoing annual maintenance and support.

The second section details pricing for cloud-based, or **hosted deployments** which primarily involve the initial costs for installation and training, followed by flat per named user subscription fee that covers use of the software (includes all modules), hosting infrastructure, maintenance, and support.

On-premise Deployment Pricing

ACISS Systems offers a few key licensing benefits for large organizations that require multiple on-premise deployments of ACISS software.

First, ACISS software module licenses allow unlimited deployments within a single organization. For example, once a module, like ACISS Case Management, is purchased for one system, any additional systems deployed within the organization would not require a new Case Management license to be purchased. The additional systems would only require new licenses to be purchased for any previously unlicensed modules, plus the required number of concurrent users.

Second, ACISS Systems offers volume discounts on Concurrent User License purchases. This provides discounted pricing when purchasing blocks of at least 100 concurrent user licenses. Those blocks of user licenses can then be split and distributed amongst any number of ACISS deployments within the organization. The following table outlines the current volume discount schedule.

Concurrent License Discount Schedule			
Between		Discount	Each
1	and 99	0%	\$ 3,300.00
100	and 199	5%	\$ 3,135.00
200	and 299	10%	\$ 2,970.00
300	and 399	15%	\$ 2,805.00
400	and 499	20%	\$ 2,640.00
500	and 599	25%	\$ 2,475.00
600	and 999	30%	\$ 2,310.00
1000	and Up	35%	\$ 2,145.00

A typical on-premise deployment would include the following costs:

- Software licenses
- Software maintenance and support
 - There is no charge during the first year, as software licenses include the first year of maintenance and support
- Hardware costs (if purchasing equipment)
- Professional services
 - Data migration costs based on complexity of data to be migrated (\$185/hour, T&M, fixed cost)
 - Custom development if new features or interfaces are required for deployment (\$185/hr fixed cost)
 - Pre-installation consulting fees, which varies based on the size and complexity of the deployment (\$1,480/day)
 - Installation fees, which varies based on the complexity of the deployment environment (\$1,480/day)
- Training, which varies based on the modules purchased and the number of users to train.

The following tables list costs for all of the possible software and services associated with on-premise deployments.

Concurrent User Licenses

Description	List Price	% off List Price	Oklahoma Cost
Concurrent User License	\$3,300	0%	\$3,330

Core Modules

Description	List Price	% off List Price	Oklahoma Cost
Case Management/Intelligence	\$7,800	0%	\$7,800
Property & Evidence (P&E)	\$7,800	0%	\$7,800
Tips & Tasks	\$3,700	0%	\$3,700

Add-on Modules

Description	List Price	% off List Price	Oklahoma Cost
Arrest Reporting	\$2,100	0%	\$2,100
Citations	\$3,300	0%	\$3,300
Crash Reporting	\$5,200	0%	\$5,200
Document Import	\$3,700	0%	\$3,700
Expense Reconciliation	\$3,700	0%	\$3,700
Field Interview Reporting (FIR)	\$2,500	0%	\$2,500
Fire Investigations	\$2,500	0%	\$2,500
Forensics	\$2,100	0%	\$2,100
Fusion	\$4,300	0%	\$4,300
Gang Tracking	\$3,700	0%	\$3,700
Incident/Offense (RMS)	\$5,900	0%	\$5,900
Pawn	\$3,300	0%	\$3,300
Prosecution Management	\$5,900	0%	\$5,900
RISS	\$4,300	0%	\$4,300
Telephone Analysis Package (TAP)	\$5,360	0%	\$5,360
UCR/NIBRS Validation and Reporting	\$15,100	0%	\$15,100
Whooster (Add-on to TAP module)	\$2,900	0%	\$2,900

Annual Maintenance and Support Costs

Description	List Price	% off List Price	Oklahoma Cost
Arrest Annual Maintenance	\$315	0%	\$315
Case Management/Intelligence Annual Maintenance	\$1,170	0%	\$1,170
Citation Annual Maintenance	\$495	0%	\$495
Concurrent User License Annual Maintenance	\$495	0%	\$495
Crash Annual Maintenance	\$780	0%	\$780
Document Import Annual Maintenance	\$555	0%	\$555
Expense Annual Maintenance	\$555	0%	\$555
FIR Annual Maintenance	\$375	0%	\$375
Fire Investigation Annual Maintenance	\$375	0%	\$375
Forensics Annual Maintenance	\$315	0%	\$315
Fusion Annual Maintenance	\$645	0%	\$645
Gangs Annual Maintenance	\$555	0%	\$555
Incident/Offense Annual Maintenance	\$885	0%	\$885
Pawn Annual Maintenance	\$495	0%	\$495
P&E Annual Maintenance	\$1,170	0%	\$1,170

Prosecution Annual Maintenance	\$885	0%	\$885
RISS Annual Maintenance	\$645	0%	\$645
TAP Annual Maintenance	\$810	0%	\$810
Tips & Tasks Annual Maintenance	\$555	0%	\$555
UCR/NIBRS Annual Maintenance	\$2,265	0%	\$2,265
Whooster Annual Maintenance	\$435	0%	\$435

Initial Training Costs

Description	List Price	% off List Price	Oklahoma Cost
Case Management 5-Day On-site Training	\$8,250	0%	\$8,250
P&E 2-Day On-site Consulting	\$4,950	0%	\$4,950
P&E 3-Day On-site Training	\$6,600	0%	\$6,600
Supervisor 3-Day On-site Training	\$4,950	0%	\$4,950
System Configuration Webinar: Two 4-hour sessions	\$1,200	0%	\$1,200

Continuation Training Costs

Description	List Price	% off List Price	Oklahoma Cost
On-site Training: Daily	\$1,650	0%	\$1,650
Webinar: Daily	\$1,200	0%	\$1,200

Value-added Options

Description	List Price	% off List Price	Oklahoma Cost
Critical Infrastructure Module	\$2,900	0%	\$2,900
Critical Infrastructure Annual Maintenance	\$435	0%	\$435
Secondary Instance Annual Maintenance	\$2,400	0%	\$2,400
Software Source Code Escrow Annual Maintenance	\$650	0%	\$650

Hosted Deployment Pricing

Cloud-hosted deployments are licensed with a single flat per named user subscription fee that covers use of the software (includes all modules), hosting infrastructure, maintenance, and support.

A typical cloud-hosted deployment would include the following costs:

- Annual subscription fees based on the number of named users
- Hardware costs (if purchasing equipment)
- Professional services
 - Data migration costs based on complexity of data to be migrated (\$185/hour, T&M, fixed cost)
 - Custom development if new features or interfaces are required for deployment (\$185/hr fixed cost)
 - Pre-installation consulting fees, which varies based on the size and complexity of the deployment (\$1,480/day)
 - Installation fees, which varies based on the complexity of the deployment environment (\$1,480/day)
- Training, which varies based on the modules purchased and the number of users to train.

The following tables list costs for the software and services associated with cloud-hosted deployments.

Hosting Costs

Description	List Price	% off List Price	Oklahoma Cost
ACISS Cloud User Annual Fee (Per named user)	\$1,500	0%	\$1,500

Initial Training Costs

Description	List Price	% off List Price	Oklahoma Cost
Case Management 5-Day On-site Training	\$8,250	0%	\$8,250
P&E 2-Day On-site Consulting	\$4,950	0%	\$4,950
P&E 3-Day On-site Training	\$6,600	0%	\$6,600
Supervisor 3-Day On-site Training	\$4,950	0%	\$4,950
System Configuration Webinar: Two 4-hour sessions	\$1,200	0%	\$1,200

Continuation Training Costs

Description	List Price	% off List Price	Oklahoma Cost
On-site Training: Daily	\$1,650	0%	\$1,650
Webinar: Daily	\$1,200	0%	\$1,200