



Statewide Contract Addendum

This addendum is added to and is to be considered part of the subject contract.

Contract Issuance Date: 04/11/2018

Statewide Contract #: SW0192

Contract Title: Construction Equipment

Addendum Date: 04/01/2019

Addendum #: One (1)

This addendum is issued to renew this statewide contract for the contract period of April 11, 2019 through April 10, 2020 for the following suppliers:

Case Construction
621 State Street
Racine, WI 53402
Tony Simpson; (262)636-6576
Tony.Simpson@CASEce.com
Vendor ID# 0000325256
Contract # 0-5244

Caterpillar, Inc.
100 NE Adams Street
Peoria, IL 61629
Patty Redpath; (309)494-4578
Patty_Redpath@cat.com
Vendor ID# 0000000000
Contract # 0-0000

Clark Equipment Company
75 Remittance Dr. Ste.1130
Chicago, IL 60675
Jesse Rheault; (701)241-8759
Jesse.Rheault@doosan.com
Vendor ID# 0000281099
Contract # 0-5296

John Deere Construction Retail
Sales
1515 5th Avenue
Moline, IL 61265
Richard Murga; (309)765-0260
murgarichard@johndeere.com
Vendor ID# 0000253425
Contract # 0-5273

New Holland Corporate North
America
500 Diller Avenue
New Holland, PA 17557
Wayne Crow; (717)355-1683
Wayne.Crow@newholland.com
Vendor ID# 0000325256
Contract # 0-5244



CONTRACT

State of Oklahoma

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Supplier 0000325256
NEW HOLLAND AGRICULTURE
500 DILLER AVENUE
NEW HOLLAND PA 17557-9301
USA

Contract ID 0000000000000000000005244			Page 2 of 5	
Contract Dates 05/08/2018 to 04/10/2020		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equip			Contract Maximum 0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

CASE Construction Wheel Loaders (Models 121F T4 FINAL, 221F T4 FINAL and 321F T4 FINAL) at 31% Percentage Discount
CASE Construction Wheel Loaders (Models 1021G and 1121G) at 30% Percentage Discount
CASE Construction Wheel Loaders (Model 21f T4 FINAL) at 26% Percentage Discount

Attachments and Accessories at 36-49% Percentage Discount (same as base unit when ordered with base unit).
Options at 36-39% Percentage Discount

Multiple Unit Discount:
1% for 2-3 units purchased
2% for 4-5 units purchased
3% for 6-9 units purchased
4% for 10+ units purchased

Contract Base Pricing 0.00000 EA 0001

3 25101600 / Telehandler and/or Attachments & Accessories
New Holland LM Series Telehandler at 28% Percentage Discount

Attachments and Accessories at 28% Percentage Discount (same as base unit when ordered with base unit).
Options at 28% Percentage Discount

Multiple Unit Discount:
1% for 2-5 units purchased
2% for 6+ units purchased

Contract Base Pricing 0.00000 EA 0001

4 22101509 / Backhoe and/or Attachments & Accessories
New Holland C Series Loader Backhoe at 35% Percentage Discount

Attachments and Accessories at 35% Percentage Discount (same as base unit when ordered with base unit).
Options at 35% Percentage Discount

Multiple Unit Discount:
1% for 2-3 units purchased
2% for 4-5 units purchased
3% for 6-9 units purchased
4% for 10+ units purchased

CASE Construction Backhoes (Models 580N EP T4F, 580N T4F, 580SN T4F, 580SN WT T4F, and 590SN T4F) at 37% Percentage Discount

Attachments and Accessories at 45% Percentage Discount (same as base unit when ordered with base unit).
Options at 45% Percentage Discount

Multiple Unit Discount:

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature



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Supplier 0000325256
NEW HOLLAND AGRICULTURE
500 DILLER AVENUE
NEW HOLLAND PA 17557-9301
USA

Contract ID 0000000000000000000000005244			Page 3 of 5	
Contract Dates 05/08/2018 to 04/10/2020		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equip			Contract Maximum 0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

1% for 2-3 units purchased
2% for 4-5 units purchased
3% for 6-9 units purchased
4% for 10+ units purchased

Contract Base Pricing	0.00000	EA	0001			
5 22101529 /		EA	0.00	0.00	0.00	0.00

Skid Steer and/or Attachments & Accessories
New Holland L213, L216 & L218 at 28% Percentage Discount
New Holland L220 & L221 at 30% Percentage Discount
New Holland L228 at 31% Percentage Discount
New Holland L234 at 32% Percentage Discount

Attachments and Accessories at 28-32% Percentage Discount (same as base unit when ordered with base unit).
Options at 28-32% Percentage Discount

Multiple Unit Discount:
1% for 2-3 units purchased
2% for 4-5 units purchased
3% for 6-9 units purchased
4% for 10+ units purchased

CASE Construction Skid Steer (Models SR130 T4F and SR160 T4F) at 24% Percentage Discount
CASE Construction Skid Steer (Models SR175 T4F, SV185 T4F, SR210 T4F, SR240 T4F and SR270 T4F) at 26% Percentage Discount
CASE Construction Skid Steer (Model SW280 T4F) at 27% Percentage Discount
CASE Construction Skid Steer (Model SV340 T4F) at 33% Percentage Discount

Attachments and Accessories at 28-32% Percentage Discount (same as base unit when ordered with base unit).
Options at 28-32% Percentage Discount

Multiple Unit Discount:
1% for 2-3 units purchased
2% for 4-5 units purchased
3% for 6-9 units purchased
4% for 10+ units purchased

Contract Base Pricing	0.00000	EA	0001			
6 22101526 /		EA	0.00	0.00	0.00	0.00

Track Excavator and/or Attachments & Accessories

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NEW HOLLAND AGRICULTURE
500 DILLER AVENUE
NEW HOLLAND PA 17557-9301
USA

Contract ID 000000000000000000005244			Page 4 of 5	
Contract Dates 05/08/2018 to 04/10/2020		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equip			Contract Maximum 0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
	New Holland E17C, E26C, E33C, E37C at 25% Percentage Discount New Holland E57C & E60C at 28% Percentage Discount Attachments and Accessories at 25-28% Percentage Discount (same as base unit when ordered with base unit). Options at 25-28% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased CASE Construction Tracked Excavators (Models CX17C, CX26C, CX33C, CX37C, CX57C and CX60C) at 25% Percentage Discount CASE Construction Tracked Excavators (Models CX75C, CX80C, CX130D, CX145D, CX160D, CX210D, CX245D, CX250D, CX290D, CX300D, CX350D, CX490D, CX500D, CX700B, CX800B and CX750D) at 26% Percentage Discount Attachments and Accessories at 29-39% Percentage Discount (same as base unit when ordered with base unit). Options at 29-39% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased					
	Contract Base Pricing			0.00000	EA	0001
7	22101502 / Motor Grader and/or Attachments & Accessories CASE Construction Motor Graders (Models 865B & AWD, 885B & AWD, 836C & AWD and 856C & AWD) at 31% Percentage Discount Attachments and Accessories at 45% Percentage Discount (same as base unit when ordered with base unit). Options at 45% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased	EA	0.00	0.00	0.00	0.00
	Contract Base Pricing			0.00000	EA	0001

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State of Oklahoma

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Supplier 0000325256
 NEW HOLLAND AGRICULTURE
 500 DILLER AVENUE
 NEW HOLLAND PA 17557-9301
 USA

Contract ID 000000000000000000000005244			Page 5 of 5	
Contract Dates 05/08/2018 to 04/10/2020		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equip			Contract Maximum 0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
8	22101522 / Dozer and/or Attachments & Accessories CASE Construction Dozers (Model 650L) at 26% Percentage Discount CASE Construction Dozers (Model 750M T4F, 850 M T4F and 1650M T4F) at 37% Percentage Discount CASE Construction Dozers (Models 1150M T4F and 2050M T4F) at 31% Percentage Discount Attachments and Accessories at 36-43% Percentage Discount (same as base unit when ordered with base unit). Options at 36-43% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased	EA	0.00	0.00	0.00	0.00
Contract Base Pricing			0.00000	EA	0001	

COMMENTS:

CNH Industrial America, LLC (New Holland Construction and Agriculture brands)
 New Holland Point of Contact: Wayne Crow
 Point of Contact Email: Wayne.Crow@newholland.com
 Point of Contact Phone Number: 717-355-1683

Contract Period: 04/11/2018 - 04/10/2019
 Agreement Period: 04/11/2018 - 04/10/2023

4/1/2019-New Holland renewal period - 04/11/2019 - 04/10/2020. - J McCaulla.

Award based on OMES Solicitation OK-SW-192, where Oklahoma is the lead state for a NASPO ValuePoint Contract.

Pricing - Attachment C - New Holland

SAM-CNH Industrial America, LLC

CNH Industrial America, LLC (CASE Construction brand)
 CASE Construction Point of Contact: Tony Simpson
 Point of Contact Email: Tony.Simpson@casece.com
 Point of Contact Phone Number: 262-636-6576

Contract Period: 07/13/2018 - 04/10/2019
 Agreement Period: 07/13/2018 - 04/10/2023

4/1/2019-Case renewal period - 04/11/2019 - 04/10/2020. - J McCaulla.

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State of Oklahoma

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Supplier 0000281099
CLARK EQUIPMENT COMPANY
250 EAST BEATON DR
WEST FARGO ND 58078
USA

Contract ID			Page
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Contract Dates	Currency	Rate Type	Rate Date
06/21/2018 to 04/10/2020	USD	CRRNT	PO Date
Description:		Contract Maximum	
SW0192-Construction Equipment		0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order		Maximum / Open	
			Qty	Amt	Qty	Amt
1	22101509 / Skid Steers	EA	0.00	0.00	0.00	0.00
	Bobcat - Skid Steers (Models S70, S450, S550, S570, S590, S595, S630, S650, S740, S770, S850, and A770) at 30% Percentage Discount					

Attachments and Accessories at 24% Percentage Discount.
Options at 30% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
3% based on 6 Units purchased.

Contract Base Pricing	0.00000	EA	0001
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2	22101529 / Track Excavators	EA	0.00	0.00	0.00	0.00
	Bobcat - Track Excavators (Models E20, E26, E32I, E32, E32R, E35I, E35, E35R, E42, E45, E50, E55, E63, E85R) at 30% Percentage Discount.					

Doosan - Track Excavators (Models DX140LC-5, DX140LCR-5, DX180LC-5, DX225LC-5, DX235LCR-5, DX255LC-5, DX300LC-5, DX350LC-5, DX420LC-5, DX490LC-5, DX530LC-5) at 22% Percentage Discount.

For Bobcat Excavators
Attachments and Accessories at 24% Percentage Discount.
Options at 30% Percentage Discount. Trade-Ins Available

Multiple Unit Discount:
3% based on 6 Units purchased.

For Doosan Excavators
Attachments and Accessories at 22% Percentage Discount.
Options at 22% Percentage Discount. Trade-Ins Available

Multiple Unit Discount:
3% based on 6 Units purchased.

Contract Base Pricing	0.00000	EA	0001
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3	22101525 / Wheeled Excavators	EA	0.00	0.00	0.00	0.00
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Doosan - Wheeled Excavators (Models DX140W-5 No Front Wheeled Ex F&R Outr, DX140W-5 Mono Boom Frt. Dozer Rear Outr., DX140W-5 Mono Boom Frt. & Rear Outr., DX140W-5 Artic Boom Frt. Dozer & Rear Outr., DX140W-5 Artic Boom Frt. & Rear Outr., DX190W-5 No Front Wheeled Ex F&R Outr., DX190W-5 Mono Boom Frt. Dozer Rear Outr., DX190W-5 Mono Boom Frt. & Rear Outr., DX190W-5 Artic Boom Frt. & Rear Outr., DX210W-5 No Front Wheeled Ex F&R Outr., DX210W-5 Mono Boom Frt. Dozer Rear Outr., DX210W-5 Mono Boom Frt. & Rear Outr., DX210W-5 Artic Boom Frt. Dozer & Rear Outr., DX210W-5 Artic Boom Frt. & Rear Outr., DX210W-5 Material Handler - No Attachment) at 22% Percentage Discount

Attachments and Accessories at 24% Percentage Discount.
Options at 22% Percentage Discount, Trade-Ins Available

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Jennie McCaul

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State of Oklahoma

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Supplier 0000281099
CLARK EQUIPMENT COMPANY
250 EAST BEATON DR
WEST FARGO ND 58078
USA

Contract ID			Page	
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Contract Dates		Currency	Rate Type	Rate Date
06/21/2018 to 04/10/2020		USD	CRRNT	PO Date
Description:			Contract Maximum	
SW0192-Construction Equipment			0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Contract Line #		Minimum Order		Maximum / Open	
Line #	Cat CD / Item ID / Item Desc	UOM	Qty	Amt	Qty Amt
7	22101528 / Wheel Loaders Doosan - Wheel Loaders (Models DL200-5 Standard Lift Wheel Loader, DL200-5 High Lift Wheel Loader, DL200TC-5 Tool Carrier Wheel Loader, DL220-5 Standard Lift Wheel Loader, DL220-5 Locking Differential Wheel Loader, DL220-5 High Lift Wheel Loader, DL220-5 High Lift w/ Locking Diff. Wheel Loader, DL250-5 Standard Lift Wheel Loader, DL250-5 Locking Differential Wheel Loader, DL250-5 High Lift Wheel Loader, DL250-5 High Lift w/ Locking Diff. Wheel Loader, DL250TC-5 Tool Carrier Wheel Loader, DL250TC-5 Locking Differential Wheel Loader, DL280-5-Standard Lift Wheel Loader, DL280-5-Locking Differential Wheel Loader, DL280-5 High Lift Wheel Loader, DL280-5 High Lift w/ Locking Diff. Wheel Loader, DL300-5 Standard Lift Wheel Loader, DL300-5 Locking Differential Wheel Loader, DL300-5 High Lift Wheel Loader DL300-5 High Lift w/ Locking Diff. Wheel Loader, DL350-5 Standard Lift Wheel Loader, DL350-5 Locking Differential Wheel Loader, DL350-5 High Lift Wheel Loader, DL350-5 High Lift w/ Locking Diff. Wheel Loader, DL420-5 Standard Lift Wheel Loader, DL420-5 Locking Differential Wheel Loader, DL420-5 High Lift Wheel Loader, DL420-5 High Lift w/ Locking Diff. Wheel Loader, DL450-5 Standard Lift Wheel Loader, DL450-5 Locking Differential Wheel Loader, DL450-5 High Lift Wheel Loader, DL450-5 High Lift w/ Locking Diff. Wheel Loader, DL550-5 Standard Lift Wheel Loader, DL550-5 High Lift Wheel Loader) at 22% Percentage Discount	EA	0.00	0.00	0.00 0.00

Attachments and Accessories at 22% Percentage Discount.
Options at 22% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
3% based on 6 Units purchased.

COMMENTS:

Clark Equipment Company (Bobcat and Doosan brands)
Clark Equipment Point of Contact: Randy Fuss
Point of Contact Email: Randy.Fuss@doosan.com
Point of Contact Phone Number: 701.241.8746

Contract Period: 06/04/2018 - 04/10/2019
Agreement Period: 06/04/2018 - 04/10/2023

Award based on OMES Solicitation OK-SW-192, where Oklahoma is the lead state for a NASPO ValuePoint Contract.

4/1/2019-Clark (Bobcat & Doosan) renewal period - 04/11/2019 - 04/10/2020. - J McCaulla.

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Supplier 0000253425
JOHN DEERE CONSTRUCTION RETAIL SALES
1515 5TH AVE
MOLINE IL 61265-1367
USA

Contract ID			Page
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Contract Dates	Currency	Rate Type	Rate Date
05/30/2018 to 04/10/2020	USD	CRRNT	PO Date
Description:		Contract Maximum	
SW0192-Construction Equipment		0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Order Amt	Maximum / Open Qty	Open Amt
1	22101532 / Tracked Loaders John Deere - Full Size Track Loaders (Model 655K) at 28% Percentage Discount John Deere - Full Size Track Loaders (Model 755K) at 27% Percentage Discount John Deere - Compact Track Loaders (Models 317G, 325g, 331G, and 333G) at 31% Percentage Discount Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY). Options at same Percentage Discount as machine. Codes 9XXX only Multiple Unit Discount: 1% for 5-7 units purchased 2% for 8-14 units purchased 3% for 15-30 units purchased	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing	0.00000	EA	0001		
2	22101528 / Wheel Loaders John Deere - Full Size Wheel Loaders (Models 524L and 724K) at 39% Percentage Discount John Deere - Full Size Wheel Loaders (Models 444K, 544L, 644L, 644K, 644K Hybrid, 744K II, 824K II, 844K III) at 38% Percentage Discount John Deere - Full Size Wheel Loaders (Models 624L and 844K III Aggregate Handler) at 37% Percentage Discount John Deere - Compact Wheel Loaders (Models 204L, 244L, 304L, 324L and 344L) at 27% Percentage Discount Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY). Options at same Percentage Discount as machine. Codes 9XXX only Multiple Unit Discount: 1% for 5-7 units purchased 2% for 8-14 units purchased 3% for 15-30 units purchased	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing	0.00000	EA	0001		
3	22101502 / Motor Graders	EA	1.00	0.00	0.00	0.00

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Authorized Signature

Genette McCord



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Supplier 0000253425
JOHN DEERE CONSTRUCTION RETAIL SALES
1515 5TH AVE
MOLINE IL 61265-1367
USA

Contract ID 0000000000000000000000005273			Page 2 of 4	
Contract Dates 05/30/2018 to 04/10/2020		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equipment			Contract Maximum 0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
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John Deere - Full Size Motor Graders (Models 770G, 772G, 870G and 872G) at 40% Percentage Discount
John Deere - Full Size Motor Graders (Models 620G, 622G, 670G and 672G) at 38% Percentage Discount

Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY).
Options at same Percentage Discount as machine. Codes 9XXX only

Multiple Unit Discount:
1% for 5-7 units purchased
2% for 8-14 units purchased
3% for 15-30 units purchased

Contract Base Pricing 0.00000 EA 0001

4	22101500 / Site Dumpers	EA	1.00	0.00	0.00	0.00
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John Deere - Full Size Site Dumpers (Models 410E and 460E) at 37% Percentage Discount
John Deere - Full Size Site Dumpers (Models 260E, 310E and 370E) at 32% Percentage Discount

Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY).
Options at same Percentage Discount as machine. Codes 9XXX only

Multiple Unit Discount:
1% for 5-7 units purchased
2% for 8-14 units purchased
3% for 15-30 units purchased

Contract Base Pricing 0.00000 EA 0001

5	22101500 / Backhoes	EA	1.00	0.00	0.00	0.00
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John Deere - Full Size Backhoes (Models 310L EP, 310L, 310SL, 310SL HL and 315SL) at 44% Percentage Discount
John Deere - Full Size Backhoes (Model 710L) at 42% Percentage Discount
John Deere - Full Size Backhoes (Model 410) at 40% Percentage Discount
John Deere - Full Size Backhoes (Models 210L EP Tractor/Landscape Loader and 210L Tractor/Landscape Loader) at 38% Percentage Discount

Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY).
Options at same Percentage Discount as machine. Codes 9XXX only

Multiple Unit Discount:
1% for 5-7 units purchased
2% for 8-14 units purchased
3% for 15-30 units purchased

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Authorized Signature



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Supplier 0000253425
 JOHN DEERE CONSTRUCTION RETAIL SALES
 1515 5TH AVE
 MOLINE IL 61265-1367
 USA

Contract ID			Page	
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Contract Dates		Currency	Rate Type	Rate Date
05/30/2018 to 04/10/2020		USD	CRRNT	PO Date
Description:			Contract Maximum	
SW0192-Construction Equipment			0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order		Maximum / Open	
			Qty	Amt	Qty	Amt
8	22101526 / Dozers John Deere - Full Size Dozer (Models 950K and 1050K) at 33% Percentage Discount John Deere - Full Size Dozer (Model 850K) at 30% Percentage Discount John Deere - Full Size Dozer (Models 650K and 750K) at 28% Percentage Discount John Deere - Full Size Dozer (Model 700K) at 27% Percentage Discount John Deere - Full Size Dozer (Models 450K, 550K, 850L) at 26% Percentage Discount Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY). Options at same Percentage Discount as machine. Codes 9XXX only Multiple Unit Discount: 1% for 5-7 units purchased 2% for 8-14 units purchased 3% for 15-30 units purchased	EA	1.00	0.00	0.00	0.00
Contract Base Pricing			0.00000	EA	0001	

COMMENTS:

John Deere Construction Retail Sales (John Deere brand)
 John Deere Point of Contact: Richard Murga
 Point of Contact Email: MurgaRichard@JohnDeere.com
 Point of Contact Phone Number: 309-765-3358

Contract Period: 05/30/2018 - 04/10/2019
 Agreement Period: 05/30/2018 - 04/10/2023

Award based on OMES Solicitation OK-SW-192, where Oklahoma is the lead state for a NASPO ValuePoint Contract.

4/1/2019-John Deere- Renewal Period 04/11/2019-04/10/2020. - J McCaulla.

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Authorized Signature

ATTACHMENT C-5
BACKHOES

[illegible]

ATTACHMENT C-8

DOZERS

[illegible]

ATTACHMENT C-4

MOTOR GRADERS

[illegible]

ATTACHMENT C-7
WHEELED EXCAVATORS

[illegible]

ATTACHMENT C-3

WHEEL LOADERS/ COMPACT WHEEL LOADERS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Case Construction	21F T4 FINAL	Current	26%
Case Construction	121F T4 FINAL	Current	31%
Case Construction	221F T4 FINAL	Current	31%
Case Construction	321F T4 FINAL	Current	31%
Case Construction	521G	Current	37%
Case Construction	621G	Current	37%
Case Construction	721G	Current	37%
Case Construction	821G	Current	38%
Case Construction	921G	Current	38%
Case Construction	1021G	Current	30%
Case Construction	1121G	Current	30%
Attachments/Accessories: <u>36-49</u> % *(Same as base unit when ordered with machine)			
Options: <u>36-49</u> % Trade-ins: <u>X</u> Available <u> </u> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>1</u> % (In addition to the equipment discount) based on <u>2-3</u> Units purchased			
Multiple Unit discount: <u>2</u> % (In addition to the equipment discount) based on <u>4-5</u> Units purchased			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6-9</u> Units purchased			
Multiple Unit discount: <u>4</u> % (In addition to the equipment discount) based on <u>10+</u> Units purchased			

ATTACHMENT C-1
TRACKED LOADERS

If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one.

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Case Construction	570N EP	Current	28%
Case Construction	TR270 T4F	Current	33%
Case Construction	TR310 T4F	Current	26%
Case Construction	TV370 T4F	Current	26%
Case Construction	TR340 T4F	Current	26%
Case Construction	TV380 T4F	Current	26%
Case Construction	TR270 T4F	Current	26%
Case Construction	TR310 T4F	Current	26%
Case Construction	TV370 T4F	Current	26%
Case Construction	TR340 T4F	Current	26%
Case Construction	TV380 T4F	Current	26%
Case Construction	TV450 T4F	Current	26%
Attachments/Accessories: 33- 36 % * (same as base unit when ordered with base unit)			
Options: 33-36% _____% Trade-ins: X _____Available _____Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u> 1 </u> % (In addition to the equipment discount) based on <u> 2-3 </u> Units purchased			
Multiple Unit discount: <u> 2 </u> % (In addition to the equipment discount) based on <u> 4-5 </u> Units purchased			
Multiple Unit discount: <u> 3 </u> % (In addition to the equipment discount) based on <u> 6-9 </u> Units purchased			
Multiple Unit discount: <u> 4 </u> % (In addition to the equipment discount) based on <u> 10+ </u> Units purchased			

If you have different discounts for different sizes of equipment or options, you **WILL** have to list the items. If you need more space, attach sheets in the same format as this one.

Attachments/Accessories: Same percentage discount as the machine if ordered as a factory option
Options: Same percentage discount as the machine if ordered as a factory option
Trade-ins: X Available Not Available (include any special conditions on a separate sheet)
Multiple Unit discount: At selling dealer's discretion based on volume/history/availability

If you have different discounts for different sizes of equipment or options, you **WILL** have to list the items. If you need more space, attach sheets in the same format as this one.

Attachments/Accessories: Same percentage discount as the machine if ordered as a factory option
Options: Same percentage discount as the machine if ordered as a factory option
Trade-ins: ☐ Available ☐ Not Available (include any special conditions on a separate sheet)
Multiple Unit discount: At selling dealer's discretion based on volume/history/availability

If you have different discounts for different sizes of equipment or options, you **WILL** have to list the items, if you need more space, attach sheets in the same format as this one.

Attachments/Accessories: Same percentage discount as the machine if ordered as a factory option.
Options: Same percentage discount as the machine if ordered as a factory option.
Trade-ins: ☒ Available ☐ Not Available (Include any special conditions on a separate sheet)
Multiple Unit discount: At selling dealer's discretion based on volume/history/availability

ATTACHMENT C-5

If you have different discounts for different sizes of equipment or options, you **WILL** have to list the items. If you need more space, attach sheets in the same format as this one.

[illegible]

Attachments/Accessories: Same percentage discount as the machine if ordered as a factory option
Options: Same percentage discount as the machine if ordered as a factory option
Trade-in: ☒ Available ☐ Not Available (include any special conditions on a separate sheet)
Multiple Unit discount: At selling dealer's discretion based on volume/history/availability

If you have different discounts for different sizes of equipment or options, you **WILL** have to list the items. If you need more space, attach sheets in the same format as this one.

Attachments/Accessories: Same percentage discount as the machine if ordered as a factory option
Options: Same percentage discount as the machine if ordered as a factory option
Trade-ins: ☒ Available, ☐ Not Available (include any special conditions on a separate sheet)
Multiple Unit discount: At selling dealer's discretion based on volume/history/availability

If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one:

Attachments/Accessories: Same percentage discount as the machine if ordered as a factory option
Options: Same percentage discount as the machine if ordered as a factory option
Trade-ins: ☒ Available ☐ Not Available (include any special conditions on a separate sheet)
Multiple Unit discount: At selling dealer's discretion based on volume/history/availability

If you have different discounts for different sizes of equipment or options, you **WILL** have to list the items. If you need more space, attach sheets in the same format as this one.

Attachments/Accessories: Same percentage discount as the machine, if ordered as a factory option
Options: Same percentage discount as the machine if ordered as a factory option
Trade-ins: ☐ Available ☐ Not Available (Include any special conditions on a separate sheet)
Multiple Unit discount: At selling dealer's discretion based on volume/history/availability

If you have different discounts for different sizes of equipment or options, you **WILL** have to list the items. If you need more space, attach sheets in the same format as this one.

Attachments/Accessories: Same percentage discount as the machine if ordered as a factory option
Options: Same percentage discount as the machine if ordered as a factory option
Trade-ins: ☒ Available ☐ Not Available (Include any special conditions on a separate sheet)
Multiple Unit discount: At selling dealer's discretion based on volume/history/availability

ATTACHMENT C-1
TRACKED LOADERS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	T450	January 1, 2019	30%
Bobcat	T550	January 1, 2019	30%
Bobcat	T590	January 1, 2019	30%
Bobcat	T595	January 1, 2019	30%
Bobcat	T630	January 1, 2019	30%
Bobcat	T650	January 1, 2019	30%
Bobcat	T740	January 1, 2019	30%
Bobcat	T750	January 1, 2019	30%
Bobcat	T770	January 1, 2019	30%
Bobcat	T870	January 1, 2019	30%
Bobcat	MT55	January 1, 2019	20%
Bobcat	MT85	January 1, 2019	20%
For Bobcat Track Loaders			
Attachments/Accessories: <u>24</u> %			
Options: <u>30</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			
For Bobcat MT Line			
Attachments/Accessories: <u>24</u> %			
Options: <u>20</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-2
WHEEL LOADERS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Doosan	DL200-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL200-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL200TC-5 Tool Carrier Wheel Loader	January 2019	22%
Doosan	DL220-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL220-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL220-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL220-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL250-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL250-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL250-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL250-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL250TC-5 Tool Carrier Wheel Loader	January 2019	22%
Doosan	DL250TC-5 Locking Differential Wheel Loader	January 2019	22%
	DL280-5-Standard Lift Wheel Loader	January 2019	22%
	DL280-5-Locking Differential Wheel Loader	January 2019	22%
	DL280-5 High Lift Wheel Loader	January 2019	22%
	DL280-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL300-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL300-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL300-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL300-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL350-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL350-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL350-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL350-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL420-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL420-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL420-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL420-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL450-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL450-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL450-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL450-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL550-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL550-5 High Lift Wheel Loader	January 2019	22%
Attachments/Accessories: <u>22</u> %			
Options: <u>22</u> % Trade-ins: <u>Yes</u> Available <u> </u> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-4
TELEHANDLER

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	V519	January 1, 2019	24%
Bobcat	V723	January 1, 2019	24%
Attachments/Accessories: <u> 24 </u> %			
Options: <u> 24 </u> % Trade-ins: <u> Yes </u> Available <u> </u> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u> 3 </u> % (In addition to the equipment discount) based on <u> 6 </u> Units purchased			

ATTACHMENT C-5
SITE DUMPERS TRACK AND WHEELED, ARTICULATED DUMP, HAULER

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	5600	January 1, 2019	20%
Bobcat	5610	January 1, 2019	20%
Doosan	DA30	January 2019	22%
Doosan	DA40	January 2019	22%
For Bobcat Toolcat			
Attachments/Accessories: <u> 24 </u> %			
Options: <u> 20 </u> % Trade-ins: <u>Yes</u> Available _____Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u> 3 </u> % (In addition to the equipment discount) based on <u> 6 </u> Units purchased			
For Doosan ADT			
Attachments/Accessories: <u> 22 </u> %			
Options: <u> 22 </u> % Trade-ins: <u>Yes</u> Available _____Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u> 3 </u> % (In addition to the equipment discount) based on <u> 6 </u> Units purchased			

ATTACHMENT C-7
SKID STEERS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	S70	January 1, 2019	30%
Bobcat	S450	January 1, 2019	30%
Bobcat	S550	January 1, 2019	30%
Bobcat	S570	January 1, 2019	30%
Bobcat	S590	January 1, 2019	30%
Bobcat	S595	January 1, 2019	30%
Bobcat	S630	January 1, 2019	30%
Bobcat	S650	January 1, 2019	30%
Bobcat	S740	January 1, 2019	30%
Bobcat	S770	January 1, 2019	30%
Bobcat	S850	January 1, 2019	30%
Bobcat	A770	January 1, 2019	30%
Attachments/Accessories: <u>24</u> %			
Options: <u>30</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-8
TRACK EXCAVATORS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	E10	January 1, 2019	30%
Bobcat	E20	January 1, 2019	30%
Bobcat	E26	January 1, 2019	30%
Bobcat	E32i	January 1, 2019	30%
Bobcat	E32	January 1, 2019	30%
Bobcat	E32R	January 1, 2019	30%
Bobcat	E35i	January 1, 2019	30%
Bobcat	E35	January 1, 2019	30%
Bobcat	E35R	January 1, 2019	30%
Bobcat	E42	January 1, 2019	30%
Bobcat	E45	January 1, 2019	30%
Bobcat	E50	January 1, 2019	30%
Bobcat	E55	January 1, 2019	30%
Bobcat	E63	January 1, 2019	30%
Bobcat	E85R	January 1, 2019	30%
Doosan	DX140LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX140LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX140LC-5 Standard w/ Dozer Blade Excavator	January 1, 2019	22%
Doosan	DX140LCR-5 Standard Excavator	January 1, 2019	22%
Doosan	DX140LCR-5 Standard w/ Dozer Blade Excavator	January 1, 2019	22%
Doosan	DX180LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX180LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX180LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX180LC-5 Standard Excavator w/ Dozer Blade	January 1, 2019	22%
Doosan	DX180LC-5 Narrow Track Excavator	January 1, 2019	22%
Doosan	DX225LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX225LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX225LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX225LC-5 Standard Excavator w/ Dozer Blade	January 1, 2019	22%
Doosan	DX225LC-5 Super Long Reach Excavator	January 1, 2019	22%
Doosan	DX235LCR-5 Standard Reduced Swing Excavator	January 1, 2019	22%
Doosan	DX235LCR-5 Standard Excavator w/Dozer	January 1, 2019	22%
Doosan	DX255LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX255LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX255LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX300LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX300LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX300LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX300LC-5 Super Long Reach Excavator	January 1, 2019	22%
Doosan	DX300LC-5 Material Handler	January 1, 2019	22%
Doosan	DX350LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX350LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX350LC-5 Long Arm Excavator	January 1, 2019	22%

Doosan	DX420LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX420LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX420LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX490LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX490LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX490LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX530LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX530LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX530LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX530LC-5 Super Long Reach Excavator	January 1, 2019	22%
For Bobcat Excavators			
Attachments/Accessories: <u>24</u> %			
Options: <u>30</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			
For Doosan Excavators			
Attachments/Accessories: <u>22</u> %			
Options: <u>22</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-9
WHEELED EXCAVATORS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Doosan	DX140W-5 No Front Wheeled Ex F&R Outr	January 2019	22%
Doosan	DX140W-5 Mono Boom Frt. Dozer Rear Outr.	January 2019	22%
Doosan	DX140W-5 Mono Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX140W-5 Artic Boom Frt. Dozer & Rear Outr.	January 2019	22%
Doosan	DX140W-5 Artic Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX190W-5 No Front Wheeled Ex F&R Outr	January 2019	22%
Doosan	DX190W-5 Mono Boom Frt. Dozer Rear Outr.	January 2019	22%
Doosan	DX190W-5 Mono Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX190W-5 Artic Boom Frt. Dozer & Rear Outr.	January 2019	22%
Doosan	DX190W-5 Artic Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX210W-5 No Front Wheeled Ex F&R Outr	January 2019	22%
Doosan	DX210W-5 Mono Boom Frt. Dozer Rear Outr.	January 2019	22%
Doosan	DX210W-5 Mono Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX210W-5 Artic Boom Frt. Dozer & Rear Outr.	January 2019	22%
Doosan	DX210W-5 Artic Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX210W-5 Material Handler - No Attachment	January 2019	22%
Attachments/Accessories: <u>22</u> %			
Options: <u>22</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-1
TRACKED LOADERS

John Deere Construction Retail Sales/RFP: OK-SW-192

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	655K	1-Nov-2018	28
John Deere - Full Size	755K	1-Nov-2018	27
John Deere - Compact	317G	1-Nov-2018	31
John Deere - Compact	325G	1-Nov-2018	31
John Deere - Compact	331G	2-Nov-2018	31
John Deere - Compact	333G	2-Nov-2018	31
Attachments/Accessories: <u>20</u> % Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: <u> </u> > <u> </u> % (same discount as machine, 9XXX codes only) Trade-ins: <u> </u> X <u> </u> Available <u> </u> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u> </u> > <u> </u> % (In addition to the equipment discount) based on <u> </u> > <u> </u> Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

ATTACHMENT C-2
WHEEL LOADERS

John Deere Construction Retail Sales/RFP: OK-SW-192

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	444K	1-Nov-2018	38
John Deere - Full Size	524L	6-Nov-2018	39
John Deere - Full Size	544L	6-Nov-2018	38
John Deere - Full Size	624L	6-Nov-2018	37
John Deere - Full Size	644K	1-Nov-2018	38
John Deere - Full Size	644K Hybrid	1-Nov-2018	38
John Deere - Full Size	724K	1-Nov-2018	39
John Deere - Full Size	744K II	1-Nov-2018	38
John Deere - Full Size	824K II	1-Nov-2018	38
John Deere - Full Size	844K III	1-Nov-2018	38
John Deere - Full Size	844K III Aggregate Handler	1-Nov-2018	37
John Deere - Compact	204L	7-Nov-2018	27
John Deere - Compact	244L	15-Nov-2018	27
John Deere - Compact	304L	7-Nov-2018	27
John Deere - Compact	324L	15-Nov-2018	27
John Deere - Compact	344L	7-Nov-2018	27
Attachments/Accessories: __20__% Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: __>__% (same discount as machine, 9XXX codes only) Trade-ins: __X__ Available Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: __>__% (In addition to the equipment discount) based on __>__ Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

John Deere Construction Retail Sales/RFP: OK-SW-192

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	620G	21-Nov-2018	38
John Deere - Full Size	622G	21-Nov-2018	38
John Deere - Full Size	670G	21-Nov-2018	38
John Deere - Full Size	672G	21-Nov-2018	38
John Deere - Full Size	770G	21-Nov-2018	40
John Deere - Full Size	772G	21-Nov-2018	40
John Deere - Full Size	870G	21-Nov-2018	40
John Deere - Full Size	872G	21-Nov-2018	40
Attachments/Accessories: __20__% Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: __>__% (same discount as machine, 9XXX codes only) Trade-ins: __X__Available Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: __>__% (In addition to the equipment discount) based on __>__Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

SITE DUMPERS TRACK AND WHEELED, ARTICULATED DUMP, HAULER

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	260E	1-Nov-2018	32
John Deere - Full Size	310E	1-Nov-2018	32
John Deere - Full Size	370E	1-Nov-2018	32
John Deere - Full Size	410E	1-Nov-2018	37
John Deere - Full Size	460E	20-Nov-2018	37
Attachments/Accessories: __20__% Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: __>__% (same discount as machine, 9XXX codes only) Trade-ins: __X__Available ____Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: __>__% (In addition to the equipment discount) based on __>__Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

ATTACHMENT C-6

BACKHOES

John Deere Construction Retail Sales/RFP: OK-SW-192

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	310L EP	12-Nov-2018	44
John Deere - Full Size	310L	12-Nov-2018	44
John Deere - Full Size	310SL	12-Nov-2018	44
John Deere - Full Size	310SL HL	12-Nov-2018	44
John Deere - Full Size	315SL	7-Dec-2018	44
John Deere - Full Size	410L	12-Nov-2018	40
John Deere - Full Size	710L	12-Nov-2018	42
John Deere - Full Size	210L EP Tractor/Landscape Loader	1-Nov-2018	38
John Deere - Full Size	210L Tractor/Landscape Loader	1-Nov-2018	38
Attachments/Accessories: __20__% Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: __>__% (same discount as machine, 9XXX codes only) Trade-ins: __X__Available ____Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: __>__% (In addition to the equipment discount) based on __>__Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

SKID STEERS

John Deere Construction Retail Sales/RFP: OK-SW-192

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Compact	312GR	14-Nov-2018	30
John Deere - Compact	314G	1-Nov-2018	30
John Deere - Compact	316GR	1-Nov-2018	31
John Deere - Compact	318G	1-Nov-2018	31
John Deere - Compact	320G	1-Nov-2018	31
John Deere - Compact	324G	1-Nov-2018	31
John Deere - Compact	330G	2-Nov-2018	31
John Deere - Compact	332G	2-Nov-2018	31
Attachments/Accessories: __20__% Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: __>__% (same discount as machine, 9XXX codes only) Trade-ins: __X__ Available ____ Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: __>__% (In addition to the equipment discount) based on __>__ Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

ATTACHMENT C-8
TRACK EXCAVATORS

John Deere Construction Retail Sales/RFP: OK-SW-192

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	75G	16-Nov-18	31
John Deere - Full Size	85G	16-Nov-18	31
John Deere - Full Size	130G FT4	16-Nov-18	33
John Deere - Full Size	135G FT4	16-Nov-18	33
John Deere - Full Size	160G LC FT4	16-Nov-18	36
John Deere - Full Size	180G LC FT4	16-Nov-18	36
John Deere - Full Size	210G LC FT4	16-Nov-18	36
John Deere - Full Size	245G LC FT4	16-Nov-18	34
John Deere - Full Size	250G LC FT4	16-Nov-18	34
John Deere - Full Size	300G LCFT4	16-Nov-18	35
John Deere - Full Size	345G LC FT4	16-Nov-18	29
John Deere - Full Size	350G LC FT4	16-Nov-18	36
John Deere - Full Size	380G LC FT4	16-Nov-18	36
John Deere - Full Size	470G LC FT4	16-Nov-18	39
John Deere - Compact	17G	16-Nov-18	28
John Deere - Compact	26G	16-Nov-18	28
John Deere - Compact	30G	16-Nov-18	28
John Deere - Compact	35G	16-Nov-18	28
John Deere - Compact	50G	16-Nov-18	28
John Deere - Compact	60G	21-Nov-18	28
Attachments/Accessories: __20__% Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: __>__% (same discount as machine, 9XXX codes only) Trade-ins: __X__Available ____Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: __>__% (In addition to the equipment discount) based on __>__Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

John Deere Construction Retail Sales/RFP: OK-SW-192[illegible]

John Deere Construction Retail Sales/RFP: OK-SW-192

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	450K	16-Nov-2018	26
John Deere - Full Size	550K	16-Nov-2018	26
John Deere - Full Size	650K	16-Nov-2018	28
John Deere - Full Size	700K	16-Nov-2018	27
John Deere - Full Size	750K	16-Nov-2018	28
John Deere - Full Size	850K	16-Nov-2018	30
John Deere - Full Size	850L	14-Feb-2019	26
John Deere - Full Size	950K	16-Nov-2018	33
John Deere - Full Size	1050K	16-Nov-2018	33
Attachments/Accessories: __20__% Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: __>__% (same discount as machine, 9XXX codes only) Trade-ins: __X__ Available Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: __>__% (In addition to the equipment discount) based on __>__ Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			