



Statewide Contract Addendum

This addendum is added to and is to be considered part of the subject contract.

Contract Issuance Date: 04/11/2018

Statewide Contract #: SW0192

Contract Title: Construction Equipment

Addendum Date: 04/01/2019

Addendum #: One (1)

This addendum is issued to renew this statewide contract for the contract period of April 11, 2019 through April 10, 2020 for the following suppliers:

Case Construction
621 State Street
Racine, WI 53402
Tony Simpson; (262)636-6576
Tony.Simpson@CASEce.com
Vendor ID# 0000325256
Contract # 0-5244

Caterpillar, Inc.
100 NE Adams Street
Peoria, IL 61629
Patty Redpath; (309)494-4578
Patty_Redpath@cat.com
Vendor ID# 0000000000
Contract # 0-0000

Clark Equipment Company
75 Remittance Dr. Ste.1130
Chicago, IL 60675
Jesse Rheault; (701)241-8759
Jesse.Rheault@doosan.com
Vendor ID# 0000281099
Contract # 0-5296

John Deere Construction Retail
Sales
1515 5th Avenue
Moline, IL 61265
Richard Murga; (309)765-0260
murgarichard@johndeere.com
Vendor ID# 0000253425
Contract # 0-5273

New Holland Corporate North
America
500 Diller Avenue
New Holland, PA 17557
Wayne Crow; (717)355-1683
Wayne.Crow@newholland.com
Vendor ID# 0000325256
Contract # 0-5244



CONTRACT

State of Oklahoma

Dispatch via Print

Supplier 0000325256
 NEW HOLLAND AGRICULTURE
 500 DILLER AVENUE
 NEW HOLLAND PA 17557-9301
 USA

Contract ID 00000000000000000005244		Page 1 of 5	
Contract Dates 05/08/2018 to 04/10/2020	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equip		Contract Maximum 0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	22101532 / Tracked Loaders and/or Accessories & Attachments New Holland 200 Series Compact Track Loaders (except C232) at 30% Percentage Discount New Holland C232 Compact Track Loader at 28% Percentage Discount Attachments and Accessories at 28-30% Percentage Discount (same as base unit when ordered with base unit). Options at 28-30% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased CASE Construction Track Loaders (Model TR270 T4F) at 33% Percentage Discount CASE Construction Track Loaders (Model 570N EP) at 28% Percentage Discount CASE Construction Track Loaders (Models TR310 T4F, TV370 T4F, TR340 T4F, TV380 T4F, TR270 T4F, TR310 TF4, TV370 T4F, TR340 T4F and TV380 T4F) at 26% Percentage Discount Attachments and Accessories at 33-36% Percentage Discount (same as base unit when ordered with base unit). Options at 33-36% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased	EA	0.00	0.00	0.00	0.00
	Contract Base Pricing		0.00000	EA	0001	
2	22101528 / Wheel Loaders and/or Attachments & Accessories New Holland C Series Compact Wheel Loader at 28% Percentage Discount New Holland U80C Tractor Loader at 28% Percentage Discount Attachments and Accessories at 28% Percentage Discount (same as base unit when ordered with base unit). Options at 28% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased CASE Construction Wheel Loaders (Models 821G and 921G) at 38% Percentage Discount CASE Construction Wheel Loaders (Models 521G, 621G and 721G) at 37% Percentage Discount	EA	0.00	0.00	0.00	0.00

Final = The price is final after adjustments
 Hard = Apply adjustments regardless of other adjustments
 Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature



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Supplier 0000325256
 NEW HOLLAND AGRICULTURE
 500 DILLER AVENUE
 NEW HOLLAND PA 17557-9301
 USA

Contract ID 0000000000000000000005244		Page 3 of 5	
Contract Dates 05/08/2018 to 04/10/2020	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equip		Contract Maximum 0.00	
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Tax Exempt? Y Tax Exempt ID:736017987

- 1% for 2-3 units purchased
- 2% for 4-5 units purchased
- 3% for 6-9 units purchased
- 4% for 10+ units purchased

Contract Base Pricing	0.00000	EA		0001			
5	22101529 / Skid Steer and/or Attachments & Accessories New Holland L213, L216 & L218 at 28% Percentage Discount New Holland L220 & L221 at 30% Percentage Discount New Holland L228 at 31% Percentage Discount New Holland L234 at 32% Percentage Discount	EA	0.00	0.00	0.00	0.00	0.00

Attachments and Accessories at 28-32% Percentage Discount (same as base unit when ordered with base unit).
 Options at 28-32% Percentage Discount

- Multiple Unit Discount:
- 1% for 2-3 units purchased
 - 2% for 4-5 units purchased
 - 3% for 6-9 units purchased
 - 4% for 10+ units purchased

- CASE Construction Skid Steer (Models SR130 T4F and SR160 T4F) at 24% Percentage Discount
- CASE Construction Skid Steer (Models SR175 T4F, SV185 T4F, SR210 T4F, SR240 T4F and SR270 T4F) at 26% Percentage Discount
- CASE Construction Skid Steer (Model SW280 T4F) at 27% Percentage Discount
- CASE Construction Skid Steer (Model SV340 T4F) at 33% Percentage Discount

Attachments and Accessories at 28-32% Percentage Discount (same as base unit when ordered with base unit).
 Options at 28-32% Percentage Discount

- Multiple Unit Discount:
- 1% for 2-3 units purchased
 - 2% for 4-5 units purchased
 - 3% for 6-9 units purchased
 - 4% for 10+ units purchased

Contract Base Pricing	0.00000	EA		0001			
6	22101526 / Track Excavator and/or Attachments & Accessories	EA	0.00	0.00	0.00	0.00	0.00

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 500 DILLER AVENUE
 NEW HOLLAND PA 17557-9301
 USA

Contract ID 0000000000000000000005244		Page 4 of 5	
Contract Dates 05/08/2018 to 04/10/2020	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equip		Contract Maximum 0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
	New Holland E17C, E26C, E33C, E37C at 25% Percentage Discount New Holland E57C & E60C at 28% Percentage Discount Attachments and Accessories at 25-28% Percentage Discount (same as base unit when ordered with base unit). Options at 25-28% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased CASE Construction Tracked Excavators (Models CX17C, CX26C, CX33C, CX37C, CX57C and CX60C) at 25% Percentage Discount CASE Construction Tracked Excavators (Models CX75C, CX80C, CX130D, CX145D, CX160D, CX210D, CX245D, CX250D, CX290D, CX300D, CX350D, CX490D, CX500D, CX700B, CX800B and CX750D) at 26% Percentage Discount Attachments and Accessories at 29-39% Percentage Discount (same as base unit when ordered with base unit). Options at 29-39% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased					
	Contract Base Pricing		0.00000	EA		0001
7	22101502 / Motor Grader and/or Attachments & Accessories CASE Construction Motor Graders (Models 865B & AWD, 885B & AWD, 836C & AWD and 856C & AWD) at 31% Percentage Discount Attachments and Accessories at 45% Percentage Discount (same as base unit when ordered with base unit). Options at 45% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased	EA	0.00	0.00	0.00	0.00
	Contract Base Pricing		0.00000	EA		0001

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 NEW HOLLAND PA 17557-9301
 USA

Contract ID 0000000000000000000005244		Page 5 of 5	
Contract Dates 05/08/2018 to 04/10/2020	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equip		Contract Maximum 0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
8	22101522 / Dozer and/or Attachments & Accessories CASE Construction Dozers (Model 650L) at 26% Percentage Discount CASE Construction Dozers (Model 750M T4F, 850 M T4F and 1650M T4F) at 37% Percentage Discount CASE Construction Dozers (Models 1150M T4F and 2050M T4F) at 31% Percentage Discount Attachments and Accessories at 36-43% Percentage Discount (same as base unit when ordered with base unit). Options at 36-43% Percentage Discount Multiple Unit Discount: 1% for 2-3 units purchased 2% for 4-5 units purchased 3% for 6-9 units purchased 4% for 10+ units purchased	EA	0.00	0.00	0.00	0.00
	Contract Base Pricing		0.00000	EA		0001

COMMENTS:

CNH Industrial America, LLC (New Holland Construction and Agriculture brands)
 New Holland Point of Contact: Wayne Crow
 Point of Contact Email: Wayne.Crow@newholland.com
 Point of Contact Phone Number: 717-355-1683

Contract Period: 04/11/2018 - 04/10/2019
 Agreement Period: 04/11/2018 - 04/10/2023

4/1/2019-New Holland renewal period - 04/11/2019 - 04/10/2020. - J McCaulla.

Award based on OMES Solicitation OK-SW-192, where Oklahoma is the lead state for a NASPO ValuePoint Contract.

Pricing - Attachment C - New Holland

SAM-CNH Industrial America, LLC

CNH Industrial America, LLC (CASE Construction brand)
 CASE Construction Point of Contact: Tony Simpson
 Point of Contact Email: Tony.Simpson@casece.com
 Point of Contact Phone Number: 262-636-6576

Contract Period: 07/13/2018 - 04/10/2019
 Agreement Period: 07/13/2018 - 04/10/2023

4/1/2019-Case renewal period - 04/11/2019 - 04/10/2020. - J McCaulla.

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Supplier 0000281099
 CLARK EQUIPMENT COMPANY
 250 EAST BEATON DR
 WEST FARGO ND 58078
 USA

Contract ID 0000000000000000000005296	Page 1 of 3		
Contract Dates 06/21/2018 to 04/10/2020	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equipment	Contract Maximum 0.00		
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	22101509 / Skid Steers Bobcat - Skid Steers (Models S70, S450, S550, S570, S590, S595, S630, S650, S740, S770, S850, and A770) at 30% Percentage Discount	EA	0.00	0.00	0.00	0.00

Attachments and Accessories at 24% Percentage Discount.
 Options at 30% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
 3% based on 6 Units purchased.

Contract Base Pricing 0.00000 EA 0001

2	22101529 / Track Excavators Bobcat - Track Excavators (Models E20, E26, E32I, E32, E32R, E35I, E35, E35R, E42, E45, E50, E55, E63, E85R) at 30% Percentage Discount.	EA	0.00	0.00	0.00	0.00
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Doosan - Track Excavators (Models DX140LC-5, DX140LCR-5, DX180LC-5, DX225LC-5, DX235LCR-5, DX255LC-5, DX300LC-5, DX350LC-5, DX420LC-5, DX490LC-5, DX530LC-5) at 22% Percentage Discount.

For Bobcat Excavators
 Attachments and Accessories at 24% Percentage Discount.
 Options at 30% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
 3% based on 6 Units purchased.

For Doosan Excavators
 Attachments and Accessories at 22% Percentage Discount.
 Options at 22% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
 3% based on 6 Units purchased.

Contract Base Pricing 0.00000 EA 0001

3	22101525 / Wheeled Excavators Doosan - Wheeled Excavators (Models DX140W-5 No Front Wheeled Ex F&R Outr, DX140W-5 Mono Boom Frt. Dozer Rear Outr., DX140W-5 Mono Boom Frt. & Rear Outr., DX140W-5 Artic Boom Frt. Dozer & Rear Outr., DX140W-5 Artic Boom Frt. & Rear Outr., DX190W-5 No Front Wheeled Ex F&R Outr., DX190W-5 Mono Boom Frt. Dozer Rear Outr., DX190W-5 Mono Boom Frt. & Rear Outr., DX190W-5 Mono Boom Frt. & Rear Outr., DX190W-5 Artic Boom Frt. & Rear Outr., DX210W-5 No Front Wheeled Ex F&R Outr., DX210W-5 Mono Boom FRt. Dozer Rear Outr., DX210W-5 Mono Boom Frt. & Rear Outr., DX210W-5 Artic Boom Frt. Dozer & Rear Outr, DX210W-5 Artic Boom Frt. & Rear Outr, DX210W-5 Material Handler - No Attachment) at 22% Percentage Discount	EA	0.00	0.00	0.00	0.00
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Attachments and Accessories at 24% Percentage Discount.
 Options at 22% Percentage Discount, Trade-Ins Available

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 CLARK EQUIPMENT COMPANY
 250 EAST BEATON DR
 WEST FARGO ND 58078
 USA

Contract ID 00000000000000000000000005296		Page 2 of 3	
Contract Dates 06/21/2018 to 04/10/2020	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equipment		Contract Maximum 0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Multiple Unit Discount:
 3% based on 6 Units purchased.

Contract Base Pricing	0.00000	EA	0001			
4	25101507 / Site Dumpers	EA	0.00	0.00	0.00	0.00
	Bobcat - Toolcat Utility Work Machines (Models 5600 and 5610) at 20% Percentage Discount					

Attachments and Accessories at 24% Percentage Discount.
 Options at 20% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
 3% based on 6 Units purchased.
 Doosan - Site Dumper (Models CA30 and DA40) at 22% Percentage Discount

Attachments and Accessories at 22% Percentage Discount.
 Options at 22% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
 3% based on 6 Units purchased.

Contract Base Pricing	0.00000	EA	0001			
5	22101532 / Track Loaders	EA	0.00	0.00	0.00	0.00
	Bobcat - Track Loaders (Models T450, T550, T590, T595, T630, T650, T740, T750, T770 and T870) at 30% Percentage Discount					

Bobcat - Track Loaders (Models MT55 and MT85) at 20% Percentage Discount

Attachments and Accessories at 24% Percentage Discount.
 Options at 30% and 20% for MT LinePercentage Discount, Trade-Ins Available

Multiple Unit Discount:
 3% based on 6 Units purchased.

Contract Base Pricing	0.00000	EA	0001			
6	25101601 / Telehandlers	EA	0.00	0.00	0.00	0.00
	Doosan - Telehandlers (Models V519 and V723) at 24% Percentage Discount					

Attachments and Accessories at 24% Percentage Discount.
 Options at 24% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
 3% based on 6 Units purchased.

Contract Base Pricing	0.00000	EA	0001			
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Supplier 0000281099
 CLARK EQUIPMENT COMPANY
 250 EAST BEATON DR
 WEST FARGO ND 58078
 USA

Contract ID 0000000000000000000005296		Page 3 of 3	
Contract Dates 06/21/2018 to 04/10/2020	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equipment		Contract Maximum 0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order		Maximum / Open	
			Qty	Amt	Qty	Amt
7	22101528 / Wheel Loaders Doosan - Wheel Loaders (Models DL200-5 Standard Lift Wheel Loader, DL200-5 High Lift Wheel Loader, DL200TC-5 Tool Carrier Wheel Loader, DL220-5 Standard Lift Wheel Loader, DL220-5 Locking Differential Wheel Loader, DL220-5 High Lift Wheel Loader, DL220-5 High Lift w/ Locking Diff. Wheel Loader, DL250-5 Standard Lift Wheel Loader, DL250-5 Locking Differential Wheel Loader, DL250-5 High Lift Wheel Loader, DL250-5 High Lift w/ Locking Diff. Wheel Loader, DL250TC-5 Tool Carrier Wheel Loader, DL250TC-5 Locking Differential Wheel Loader, DL280-5-Standard Lift Wheel Loader, DL280-5-Locking Differential Wheel Loader, DL280-5 High Lift Wheel Loader, DL280-5 High Lift w/ Locking Diff. Wheel Loader, DL300-5 Standard Lift Wheel Loader, DL300-5 Locking Differential Wheel Loader, DL300-5 High Lift Wheel Loader, DL300-5 High Lift w/ Locking Diff. Wheel Loader, DL350-5 Standard Lift Wheel Loader, DL350-5 Locking Differential Wheel Loader, DL350-5 High Lift Wheel Loader, DL350-5 High Lift w/ Locking Diff. Wheel Loader, DL420-5 Standard Lift Wheel Loader, DL420-5 Locking Differential Wheel Loader, DL420-5 High Lift Wheel Loader, DL420-5 High Lift w/ Locking Diff. Wheel Loader, DL450-5 Standard Lift Wheel Loader, DL450-5 Locking Differential Wheel Loader, DL450-5 High Lift Wheel Loader, DL450-5 High Lift w/ Locking Diff. Wheel Loader, DL550-5 Standard Lift Wheel Loader, DL550-5 High Lift Wheel Loader) at 22% Percentage Discount	EA	0.00	0.00	0.00	0.00

Attachments and Accessories at 22% Percentage Discount.
 Options at 22% Percentage Discount, Trade-Ins Available

Multiple Unit Discount:
 3% based on 6 Units purchased.

COMMENTS:

Clark Equipment Company (Bobcat and Doosan brands)
 Clark Equipment Point of Contact: Randy Fuss
 Point of Contact Email: Randy.Fuss@doosan.com
 Point of Contact Phone Number: 701.241.8746

Contract Period: 06/04/2018 - 04/10/2019
 Agreement Period: 06/04/2018 - 04/10/2023

Award based on OMES Solicitation OK-SW-192, where Oklahoma is the lead state for a NASPO ValuePoint Contract.

4/1/2019-Clark (Bobcat & Doosan) renewal period - 04/11/2019 - 04/10/2020. - J McCaulla.

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State of Oklahoma

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Supplier 0000253425
 JOHN DEERE CONSTRUCTION RETAIL SALES
 1515 5TH AVE
 MOLINE IL 61265-1367
 USA

Contract ID 0000000000000000000005273		Page 1 of 4	
Contract Dates 05/30/2018 to 04/10/2020	Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: SW0192-Construction Equipment		Contract Maximum 0.00	
Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	22101532 / Tracked Loaders John Deere - Full Size Track Loaders (Model 655K) at 28% Percentage Discount John Deere - Full Size Track Loaders (Model 755K) at 27% Percentage Discount John Deere - Compact Track Loaders (Models 317G, 325g, 331G, and 333G) at 31% Percentage Discount Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY). Options at same Percentage Discount as machine. Codes 9XXX only Multiple Unit Discount: 1% for 5-7 units purchased 2% for 8-14 units purchased 3% for 15-30 units purchased	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.00000	EA		0001
2	22101528 / Wheel Loaders John Deere - Full Size Wheel Loaders (Models 524L and 724K) at 39% Percentage Discount John Deere - Full Size Wheel Loaders (Models 444K, 544L, 644L, 644K, 644K Hybrid, 744K II, 824K II, 844K III) at 38% Percentage Discount John Deere - Full Size Wheel Loaders (Models 624L and 844K III Aggregate Handler) at 37% Percentage Discount John Deere - Compact Wheel Loaders (Models 204L, 244L, 304L, 324L and 344L) at 27% Percentage Discount Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY). Options at same Percentage Discount as machine. Codes 9XXX only Multiple Unit Discount: 1% for 5-7 units purchased 2% for 8-14 units purchased 3% for 15-30 units purchased	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.00000	EA		0001
3	22101502 / Motor Graders	EA	1.00	0.00	0.00	0.00

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 JOHN DEERE CONSTRUCTION RETAIL SALES
 1515 5TH AVE
 MOLINE IL 61265-1367
 USA

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Allow Open Item Reference			
TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

	Contract Base Pricing	0.00000	EA	0001	
6	22101509 / Skid Steers John Deere - Compact Skid Steers (Models 316GR, 318G, 320G, 324G, 330G and 332G) at 31% Percentage Discount John Deere - Compact Skid Steers (Models 312GR and 314G) at 30% Percentage Discount		EA	1.00	0.00 0.00 0.00

Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY).
 Options at same Percentage Discount as machine. Codes 9XXX only

Multiple Unit Discount:
 1% for 5-7 units purchased
 2% for 8-14 units purchased
 3% for 15-30 units purchased

	Contract Base Pricing	0.00000	EA	0001	
7	22101529 / Track & Wheeled Excavators John Deere - Full Size Track Excavator (Model 470G LC FT4) at 39% Percentage Discount John Deere - Full Size Track Excavator (Models 160G LC FT4, 180G LC FT4, 210G LC FT4, 350G LC FT4 and 380G LC FT4) at 36% Percentage Discount John Deere - Full Size Track Excavator (Model 300G LC FT4) at 35% Percentage Discount John Deere - Full Size Track Excavator (Models 245G LC FT4 and 250LC FT4) at 34% Percentage Discount John Deere - Full Size Track Excavator (Models 130G FT4 and 135G FT4) at 33% Percentage Discount John Deere - Full Size Track Excavator (Models 75G and 85G) at 31% Percentage Discount John Deere - Full Size Track Excavator (Model 345G LC FT4) at 29% Percentage Discount		EA	1.00	0.00 0.00 0.00

John Deere - Compact Track Excavator (Models 17G, 26G, 30G, 35G, 50G and 60G) at 28% Percentage Discount

John Deere - Full Size Wheeled Excavator (Model 190GW FT4) at 42% Percentage Discount

Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY).
 Options at same Percentage Discount as machine. Codes 9XXX only

Multiple Unit Discount:
 1% for 5-7 units purchased
 2% for 8-14 units purchased
 3% for 15-30 units purchased

	Contract Base Pricing	0.00000	EA	0001	
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Description: SW0192-Construction Equipment		Contract Maximum 0.00	
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TYPE: STATEWIDE			

Tax Exempt? Y Tax Exempt ID:736017987

Contract Lines:

Line #	Cat CD / Item ID / Item Desc	UOM	Minimum Order		Maximum / Open	
			Qty	Amt	Qty	Amt
8	22101526 / Dozers John Deere - Full Size Dozer (Models 950K and 1050K) at 33% Percentage Discount John Deere - Full Size Dozer (Model 850K) at 30% Percentage Discount John Deere - Full Size Dozer (Models 650K and 750K) at 28% Percentage Discount John Deere - Full Size Dozer (Model 700K) at 27% Percentage Discount John Deere - Full Size Dozer (Models 450K, 550K, 850L) at 26% Percentage Discount Attachments and Accessories at 20% Percentage Discount (Only sold w/machine. Deere field kits (AT/KV...) and WoksitePro Attachments ONLY). Options at same Percentage Discount as machine. Codes 9XXX only Multiple Unit Discount: 1% for 5-7 units purchased 2% for 8-14 units purchased 3% for 15-30 units purchased	EA	1.00	0.00	0.00	0.00
	Contract Base Pricing		0.00000		EA	0001

COMMENTS:

John Deere Construction Retail Sales (John Deere brand)
 John Deere Point of Contact: Richard Murga
 Point of Contact Email: MurgaRichard@JohnDeere.com
 Point of Contact Phone Number: 309-765-3358

Contract Period: 05/30/2018 - 04/10/2019
 Agreement Period: 05/30/2018 - 04/10/2023

Award based on OMES Solicitation OK-SW-192, where Oklahoma is the lead state for a NASPO ValuePoint Contract.

4/1/2019-John Deere- Renewal Period 04/11/2019-04/10/2020. - J McCaulla.

Final = The price is final after adjustments
 Hard = Apply adjustments regardless of other adjustments
 Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

ATTACHMENT C-1
 TRACKED LOADERS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	T450	January 1, 2019	30%
Bobcat	T550	January 1, 2019	30%
Bobcat	T590	January 1, 2019	30%
Bobcat	T595	January 1, 2019	30%
Bobcat	T630	January 1, 2019	30%
Bobcat	T650	January 1, 2019	30%
Bobcat	T740	January 1, 2019	30%
Bobcat	T750	January 1, 2019	30%
Bobcat	T770	January 1, 2019	30%
Bobcat	T870	January 1, 2019	30%
Bobcat	MT55	January 1, 2019	20%
Bobcat	MT85	January 1, 2019	20%
For Bobcat Track Loaders			
Attachments/Accessories: <u>24</u> %			
Options: <u>30</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			
For Bobcat MT Line			
Attachments/Accessories: <u>24</u> %			
Options: <u>20</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-2
WHEEL LOADERS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Doosan	DL200-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL200-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL200TC-5 Tool Carrier Wheel Loader	January 2019	22%
Doosan	DL220-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL220-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL220-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL220-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL250-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL250-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL250-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL250-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL250TC-5 Tool Carrier Wheel Loader	January 2019	22%
Doosan	DL250TC-5 Locking Differential Wheel Loader	January 2019	22%
	DL280-5-Standard Lift Wheel Loader	January 2019	22%
	DL280-5-Locking Differential Wheel Loader	January 2019	22%
	DL280-5 High Lift Wheel Loader	January 2019	22%
	DL280-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL300-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL300-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL300-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL300-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL350-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL350-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL350-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL350-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL420-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL420-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL420-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL420-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL450-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL450-5 Locking Differential Wheel Loader	January 2019	22%
Doosan	DL450-5 High Lift Wheel Loader	January 2019	22%
Doosan	DL450-5 High Lift w/ Locking Diff. Wheel Loader	January 2019	22%
Doosan	DL550-5 Standard Lift Wheel Loader	January 2019	22%
Doosan	DL550-5 High Lift Wheel Loader	January 2019	22%
Attachments/Accessories: <u>22</u> %			
Options: <u>22</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-7
SKID STEERS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	S70	January 1, 2019	30%
Bobcat	S450	January 1, 2019	30%
Bobcat	S550	January 1, 2019	30%
Bobcat	S570	January 1, 2019	30%
Bobcat	S590	January 1, 2019	30%
Bobcat	S595	January 1, 2019	30%
Bobcat	S630	January 1, 2019	30%
Bobcat	S650	January 1, 2019	30%
Bobcat	S740	January 1, 2019	30%
Bobcat	S770	January 1, 2019	30%
Bobcat	S850	January 1, 2019	30%
Bobcat	A770	January 1, 2019	30%
Attachments/Accessories: <u>24</u> %			
Options: <u>30</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-8
TRACK EXCAVATORS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Bobcat	E10	January 1, 2019	30%
Bobcat	E20	January 1, 2019	30%
Bobcat	E26	January 1, 2019	30%
Bobcat	E32i	January 1, 2019	30%
Bobcat	E32	January 1, 2019	30%
Bobcat	E32R	January 1, 2019	30%
Bobcat	E35i	January 1, 2019	30%
Bobcat	E35	January 1, 2019	30%
Bobcat	E35R	January 1, 2019	30%
Bobcat	E42	January 1, 2019	30%
Bobcat	E45	January 1, 2019	30%
Bobcat	E50	January 1, 2019	30%
Bobcat	E55	January 1, 2019	30%
Bobcat	E63	January 1, 2019	30%
Bobcat	E85R	January 1, 2019	30%
Doosan	DX140LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX140LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX140LC-5 Standard w/ Dozer Blade Excavator	January 1, 2019	22%
Doosan	DX140LCR-5 Standard Excavator	January 1, 2019	22%
Doosan	DX140LCR-5 Standard w/ Dozer Blade Excavator	January 1, 2019	22%
Doosan	DX180LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX180LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX180LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX180LC-5 Standard Excavator w/ Dozer Blade	January 1, 2019	22%
Doosan	DX180LC-5 Narrow Track Excavator	January 1, 2019	22%
Doosan	DX225LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX225LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX225LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX225LC-5 Standard Excavator w/ Dozer Blade	January 1, 2019	22%
Doosan	DX225LC-5 Super Long Reach Excavator	January 1, 2019	22%
Doosan	DX235LCR-5 Standard Reduced Swing Excavator	January 1, 2019	22%
Doosan	DX235LCR-5 Standard Excavator w/Dozer	January 1, 2019	22%
Doosan	DX255LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX255LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX255LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX300LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX300LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX300LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX300LC-5 Super Long Reach Excavator	January 1, 2019	22%
Doosan	DX300LC-5 Material Handler	January 1, 2019	22%
Doosan	DX350LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX350LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX350LC-5 Long Arm Excavator	January 1, 2019	22%

Doosan	DX420LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX420LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX420LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX490LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX490LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX490LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX530LC-5 No Front Excavator	January 1, 2019	22%
Doosan	DX530LC-5 Standard Excavator	January 1, 2019	22%
Doosan	DX530LC-5 Long Arm Excavator	January 1, 2019	22%
Doosan	DX530LC-5 Super Long Reach Excavator	January 1, 2019	22%
For Bobcat Excavators			
Attachments/Accessories: <u>24</u> %			
Options: <u>30</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			
For Doosan Excavators			
Attachments/Accessories: <u>22</u> %			
Options: <u>22</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-9
WHEELED EXCAVATORS

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Doosan	DX140W-5 No Front Wheeled Ex F&R Outr	January 2019	22%
Doosan	DX140W-5 Mono Boom Frt. Dozer Rear Outr.	January 2019	22%
Doosan	DX140W-5 Mono Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX140W-5 Artic Boom Frt. Dozer & Rear Outr.	January 2019	22%
Doosan	DX140W-5 Artic Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX190W-5 No Front Wheeled Ex F&R Outr	January 2019	22%
Doosan	DX190W-5 Mono Boom Frt. Dozer Rear Outr.	January 2019	22%
Doosan	DX190W-5 Mono Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX190W-5 Artic Boom Frt. Dozer & Rear Outr.	January 2019	22%
Doosan	DX190W-5 Artic Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX210W-5 No Front Wheeled Ex F&R Outr	January 2019	22%
Doosan	DX210W-5 Mono Boom Frt. Dozer Rear Outr.	January 2019	22%
Doosan	DX210W-5 Mono Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX210W-5 Artic Boom Frt. Dozer & Rear Outr.	January 2019	22%
Doosan	DX210W-5 Artic Boom Frt. & Rear Outr	January 2019	22%
Doosan	DX210W-5 Material Handler - No Attachment	January 2019	22%
Attachments/Accessories: <u>22</u> %			
Options: <u>22</u> % Trade-ins: <u>Yes</u> Available <input type="checkbox"/> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>3</u> % (In addition to the equipment discount) based on <u>6</u> Units purchased			

ATTACHMENT C-2
WHEEL LOADERS

John Deere Construction Retail Sales/RFP: OK-SW-192

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	444K	1-Nov-2018	38
John Deere - Full Size	524L	6-Nov-2018	39
John Deere - Full Size	544L	6-Nov-2018	38
John Deere - Full Size	624L	6-Nov-2018	37
John Deere - Full Size	644K	1-Nov-2018	38
John Deere - Full Size	644K Hybrid	1-Nov-2018	38
John Deere - Full Size	724K	1-Nov-2018	39
John Deere - Full Size	744K II	1-Nov-2018	38
John Deere - Full Size	824K II	1-Nov-2018	38
John Deere - Full Size	844K III	1-Nov-2018	38
John Deere - Full Size	844K III Aggregate Handler	1-Nov-2018	37
John Deere - Compact	204L	7-Nov-2018	27
John Deere - Compact	244L	15-Nov-2018	27
John Deere - Compact	304L	7-Nov-2018	27
John Deere - Compact	324L	15-Nov-2018	27
John Deere - Compact	344L	7-Nov-2018	27
Attachments/Accessories: <u>20</u> % Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: <u> </u> > <u> </u> % (same discount as machine, 9XXX codes only) Trade-ins: <u> </u> X <u> </u> Available Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u> </u> > <u> </u> % (In addition to the equipment discount) based on <u> </u> > <u> </u> Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

ATTACHMENT C-6
BACKHOES

John Deere Construction Retail Sales/RFP: OK-SW-192

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	310L EP	12-Nov-2018	44
John Deere - Full Size	310L	12-Nov-2018	44
John Deere - Full Size	310SL	12-Nov-2018	44
John Deere - Full Size	310SL HL	12-Nov-2018	44
John Deere - Full Size	315SL	7-Dec-2018	44
John Deere - Full Size	410L	12-Nov-2018	40
John Deere - Full Size	710L	12-Nov-2018	42
John Deere - Full Size	210L EP Tractor/Landscape Loader	1-Nov-2018	38
John Deere - Full Size	210L Tractor/Landscape Loader	1-Nov-2018	38
Attachments/Accessories: <u>20</u> % Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: <u> </u> > <u> </u> % (same discount as machine, 9XXX codes only) Trade-ins: <u> </u> X <u> </u> Available <u> </u> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u> </u> > <u> </u> % (In addition to the equipment discount) based on <u> </u> > <u> </u> Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

ATTACHMENT C-8
 TRACK EXCAVATORS

John Deere Construction Retail Sales/RFP: OK-SW-192

4/11/2019

Brand Name	Model	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
John Deere - Full Size	75G	16-Nov-18	31
John Deere - Full Size	85G	16-Nov-18	31
John Deere - Full Size	130G FT4	16-Nov-18	33
John Deere - Full Size	135G FT4	16-Nov-18	33
John Deere - Full Size	160G LC FT4	16-Nov-18	36
John Deere - Full Size	180G LC FT4	16-Nov-18	36
John Deere - Full Size	210G LC FT4	16-Nov-18	36
John Deere - Full Size	245G LC FT4	16-Nov-18	34
John Deere - Full Size	250G LC FT4	16-Nov-18	34
John Deere - Full Size	300G LCF4	16-Nov-18	35
John Deere - Full Size	345G LC FT4	16-Nov-18	29
John Deere - Full Size	350G LC FT4	16-Nov-18	36
John Deere - Full Size	380G LC FT4	16-Nov-18	36
John Deere - Full Size	470G LC FT4	16-Nov-18	39
John Deere - Compact	17G	16-Nov-18	28
John Deere - Compact	26G	16-Nov-18	28
John Deere - Compact	30G	16-Nov-18	28
John Deere - Compact	35G	16-Nov-18	28
John Deere - Compact	50G	16-Nov-18	28
John Deere - Compact	60G	21-Nov-18	28
Attachments/Accessories: <u>20</u> % Only applies to field kits (AT/KV...) sold w/machine and WorksitePro Attachments that can be sold separately.			
Options: <u>></u> % (same discount as machine, 9XXX codes only) Trade-ins: <u>X</u> Available <u> </u> Not Available (Include any special conditions on a separate sheet)			
Multiple Unit discount: <u>></u> % (In addition to the equipment discount) based on <u>></u> Units (Base Machines) purchased. (5-7 units 1%, 8-14 units 2%, 15-30 units 3%)			

