

Bid/Award: Anixter will offer a 0-10% discount off brands named in the Anixter Catalog in which the manufacturer offers published list pricing if outside awarded list below

TERM:	2020-2021	2021-2022	2021-2022
Brand	% Discount	% Discount	Updates
3M	10%	10%	
Accurate Connections	0-10%	Remove	Removed Nov '21
American Power Conversion (APC) By Schneider Electric		ADD 0-15%	Added Nov '21
Belden	0-15%	0-15%	
Berktek	25%	25%	
Brother	0-25%	0-25%	
Cablofil	12%	12%	
Cooper B-Line	0-40%	0-40%	
Corning	7%	7%	
Preformed Line Products (PLP) Coyote	0%	0%	Complete Name Update
CPI	10-18%	10-18%	
Dymo	0-35%	0-35%	
Fiber Sensys (added Aug 2020)	0-5%	Remove	Removed Nov '21
Fluke Networks		0-15%	Add Jun '22
General Cable		ADD 0-15%	Added Nov '21
Greenlee	2%	2%	
Hubbell	0-15%	0-15%	
Ideal	0-40%	0-40%	
Leviton	18%	18%	
Middle Atlantic	13%	13%	
Netalley		0-9%	Add Jun '22
Nvent Erico	0-10%	0-10%	Complete Name Update
Nvent Hoffman	5-10%	5-10%	Complete Name Update
Panduit	10-24%	10-24%	
Preformed Coyote in-line Runt	0%	0%	
Preformed Line Products (PLP)	0%	0%	Complete Name
Siemon	20-25%	20-25%	
STI	10%	10%	
Superior	19%	19%	
Superior Essex	19%	19%	
Suttle	0%	Remove	Removed Nov '21
Thomas/Betts	5%	5%	
TII Technologies	10%	10%	Port Systems was acquired by TII name update
Tyton	8%	8%	
Velcro USA	15-30%	Remove	Removed Nov '21
Vertiv		ADD 0-15%	Added Nov '21