

**Appendix C- Pricing Index  
DIR-TSO-3478  
THE REMI GROUP**

**Basic Discount: Equipment Maintenance Management Program Pricing**

<b>Major Equipment Type Category</b>	<b>Customer Discount % off MSRP</b>
Alarm Systems	27.00%
Analyzers	27.00%
Building Management Systems	27.00%
Biomedical	27.00%
Computers	27.00%
Copiers	27.00%
Data Processing	27.00%
Laboratory	27.00%
Mail Processing	27.00%
Diagnostic Imaging	27.00%
Office Equipment	27.00%
Security Systems	27.00%
Telecommunications	27.00%
Testing Equipment	27.00%
Ultrasound	27.00%
UPS/Power Systems	27.00%
X-Ray General	27.00%
X-Ray Security	27.00%
X-Ray Film Processor	27.00%

**Equipment Maintenance Technical Services**

<b>Related Services Description - Labor Category</b>	<b>DIR Firm Fixed Price (FFP)</b>
Project Manager	\$104/hr
Sr. Project Analyst	\$84/hr
Project Analyst	\$74/hr
Project Engineer	\$74/hr
Risk Analyst	\$64/hr
Data Entry Specialist	\$37/hr
Admin Support Specialist	\$34/hr

**NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The Customer price is calculated as follows: Customer Price = (MSRP or List Price – Customer Discount ) x ( 1 + DIR Administrative Fee, as set forth in the Contract). The MSRP is the original equipment manufacturer's maintenance contract price.**