

Appendix C Pricing Index
DIR-TSO-3998
CIMA Solutions Group, LLC

IBM BRANDED PRODUCTS			
Product Category	Product Description	Part Number	DIR Customer Discount % off MSRP *
IBM Passport Advantage Software	IBM Passport Advantage software	All	15.25%
IBM Power Software	Operating System Software	All	15.75%
IBM Power Software	Licensed Program Products (LPP) Software	All	27.25%
IBM Servers	Enterprise Class	All	32.25%
IBM Servers	Mid Range	All	18.25%
IBM Storage	SAN Switch Components	All	24.75%
IBM Storage	DS3000	All	24.75%
IBM Storage	Component MES's	All	24.75%
IBM Storage	Entry Tape Libraries	All	24.75%
IBM Storage	Hardware License Code	All	24.75%
IBM Storage	NSeries	All	24.75%
IBM Storage	Tape Media	All	24.75%
IBM Storage	Midrange Storage	All	42.75%
IBM Storage	Midrange Tape Library	All	42.75%
IBM Storage	Midrange Tape Drives	All	42.75%
IBM Storage	SVC	All	42.75%
IBM Storage	V7000	All	42.75%
IBM Storage	V5000	All	42.75%
IBM Storage	FlashSystem	All	29.00%
IBM Storage	DS8000	All	52.75%
IBM Storage	XIV	All	52.75%
IBM Storage	Enterprise Tape Family	All	52.75%
IBM Storage	Enterprise Tape Drives	All	52.75%
IBM Accessories	Miscellaneous	Machine Type 7779, 7989,7891,7036	10.50%
IBM Accessories	HMC	Machine Type 7042	18.00%
IBM Accessories	UPS	9910	21.50%
IBM Accessories	IBM PureFlex Racl	7953	21.50%
IBM Accessories	Ibm RackSwitch	7120	23.50%
IBM Accessories	IBM High Performance Switch	7045	29.50%
IBM Accessories	Flat Panel Kit	7316	29.50%
IBM Accessories	Ibm RackSwitch	7014	29.50%
IBM Accessories	Ibm RackSwitch	1455	29.50%
IBM Accessories	IBM Flex Chassis	7893	21.50%
IBM Accessories	IBM Flex System Node	7955	21.50%
IBM Accessories	IBM Rear Heat Door	1164	21.50%

RELATED SERVICES		
Service Description	Part Number	DIR Customer Discount % off MSRP *
IBM Hardware Maintenance	All	7.25%
IBM Services	All	7.25%
Education	All	11.25%
IBM PPA SW Maintenance	All	15.25%
IBM Power Operating System SWMA	All	26.00%
IBM Power LPP SWMA	All	22.00%
Installation Services of IBM Cloud, HW & SW (Per Day)	N/A	18.00%
Management Services of IBM Cloud, HW & SW (Per Day)	N/A	18.00%
Assessment Services of IBM Cloud, HW and SW (Per Day)	N/A	18.00%
Installation Services of IBM Cloud, HW & SW (Per Day)	N/A	15.00%
Management Services of IBM Cloud, HW & SW (Per Day)	N/A	15.00%
Assessment Services of IBM Cloud, HW and SW (Per Day)	N/A	15.00%
IBM BRANDED CLOUD SERVICES		
Service Description	Part Number	DIR Customer Discount % off MSRP *
Passport Advantave SaaS	N/A	1.00%
IBM Cloud Services	N/A	10.00%

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**