

**Contact Information**

Website: [www.tulsakubota.com](http://www.tulsakubota.com)

Company Name	Newton Equipment, LLC
Doing Business as (if applicable)	Kubota Construction Equipment Of Tulsa
Contact Person for Solicitation Response	Rick Brown / Joey Newton
Phone	918-970-4614      918-756-3560
Email	<a href="mailto:Kubotaoftulsa@yahoo.com">Kubotaoftulsa@yahoo.com</a> / <a href="mailto:rick@tulsakubota.com">rick@tulsakubota.com</a>
Fax	918-970-4616 / 918-756-3560
Address For Purchase Orders-Number & Street-Post Office Box (some companies have ordering addresses that are are different than the payment address)	10601 S Memorial Dr      P.O. Box 548
City, State, Zip	Tulsa, Oklahoma 74133      Okmulgee, Oklahoma 74447
<b>Contact Person for Contract/Ordering/Price Information/Equipment Additions/Changes/Discontinuations</b>	
Contact Name	Rick Brown
Phone	918-970-4614
Fax	918-970-4616
Email	<a href="mailto:rick@tulsakubota.com">rick@tulsakubota.com</a>
Secondary Contact for Contract/Ordering	Joey Newton
Phone	918-756-3560
Fax	918-756-3563
Email	<a href="mailto:Kubotaoftulsa@yahoo.com">Kubotaoftulsa@yahoo.com</a>
Address For Payment-Number & Street-Post Office Box (some companies have a different Payment/remittance address than the ordering address)	P.O. Box 548
City, State, Zip	OKMULGEE, OK
Contact Person/Department for payment	Jackie Newton / Susan Orman
Phone	918-756-3560
Fax	918-756-3563
Email	
Counties You can provide products/warranty service/repair parts to	<input type="checkbox"/> _x_ All counties in Oklahoma OR just these counties: _____
(include any special conditions, such as territory or district maps on a separate sheet)	
Payment Discount (i.e. 15 days)	Net 30 days
Supplier will be responsible for notifying the contracting officer when the contact information changes.	Notes: (Special ordering instructions-please attach any special instructions on a separate sheet)

## H. PRICE AND COST

The State of Oklahoma is requesting pricing for construction equipment. The pricing matrix is a percentage off the Manufacturer's list price. Vendors can submit actual pricing schedules for their equipment though, with the percentage discount already figured.

The State of Oklahoma has been a leader in the push for State use of CNG-powered vehicles. If you have products that are fueled by means other than gas or diesel fuel, and that are considered environmentally friendly, please include them in your response.

Manufacturers responding please include a listing of Distributors/Dealers for the State of Oklahoma to include Name of business, Address, contact names, phone numbers, fax numbers, email addresses and websites.

Suppliers must submit specifications for all equipment bid, as well as options available. Please submit these specifications on a cd or dvd or flash drive. It is preferred that vendors have a website where customers can go and view the products. The Central Purchasing Statewide Contract website will be updated as necessary.

The manufacturer's price list date that you are being asked to provide is considered the "starting point" of the contract and is to be used as a measurement of price increases throughout the contract. (i.e. at the end of the contract year, the purchases will be compared to annotate any price changes that were made.) You will be expected to provide brochures and descriptive literature to those customers who request it and the contracting officer responsible for the maintenance of the contract. Although you will not be required to send actual pricing sheets as the prices are updated, you will be required to notify the contracting officer when there are price increases and a note will be made to the website where your contract will be located.

The Supplier will be expected to notify the Contracting Officer of any changes in the Company status, such as mergers, sell offs, discontinuation of equipment, addition of equipment lines and changes in the contact information for the contract. It is imperative that the Contracting Officer be able to contact someone at all times during business hours, especially when helping an entity make a decision on equipment they want to purchase.

With the age of technology, customers are more likely to use the internet to research the equipment they are interested in buying. We will put a link to your website on the contract website. Please provide a guide to the use of your website if you require a name and password to access current pricing, if listed, at no subscription cost to the State of Oklahoma. Also, please provide any additional enhancements such as any special ordering features available to users or a site with pricing specific to the Oklahoma contract even though we are not requiring you to offer a direct link to the Oklahoma-specific contract pricing or your current price lists.

Website: www.kubota.com

Log-in required? ☐ Yes ☒ No

Government entities who will be buying from this contract will be expected to provide their accounting offices with a pricing sheet or pricing sheet reference date at the time they prepare their payment method. This pricing sheet will clearly state the Price Book/Catalog Number and Date. This sheet is to be attached to the quote provided by the Supplier. The quote will reference the Statewide contract number being used for the purchase. All set up charges, testing, and freight charges are to be included in the total price less discount offered.

Discounts offered will remain the same or can be increased throughout the contract period. Multiple Unit discounts are encouraged.

OEM Repair Parts: 10 % After Market Parts: 10 %

Extra manuals, warranties and tools:

Electronic (cd, dvd) Repair Parts manual: 10 % "Hard Copy" Repair parts manual: 10 %

Electronic (cd, dvd) Operator Manual: 10 % "Hard Copy" Operator's manual: 10 %

Electronic (cd, dvd) Service Manual: 10 % "Hard Copy" Service Manual: 10 %

Extended Warranty offered? ☒ Yes ☐ No If yes, please attach information for the extended warranty purchase. Discount offered 10 %

Scan tools (for diagnostics) offered? ☒ Yes ☐ No 10 %

Diagnostic software and hardware included with equipment? ☐ Yes ☒ No If yes, please attach information.

## WHEEL LOADERS

If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one.

[illegible]

Attachments/Accessories: 15 %

Options: 15 %

Multiple Unit discount: \_\_\_\_\_% (In addition to the equipment discount) based on \_\_\_\_\_ Units purchased \_\_\_\_\_ Dollar amount

If Units, how many? \_\_\_\_\_ If dollar amount, how much? \_\_\_\_\_

**OEM Repair Parts: 10 % After Market Parts: 10 %**

**Extra manuals, warranties and tools:**

Electronic (cd, dvd) Repair Parts manual: 10 %      "Hard Copy" Repair parts manual: 10 %

Electronic (cd, dvd) Operator Manual: 10 %      "Hard Copy" Operator's manual: 10 %

Electronic (cd, dvd) Service Manual: 10 %      'Hard Copy" Service Manual: 10 %

Extended Warranty offered?   x   Yes           No    If yes, please attach information for the extended warranty purchase.  
Discount offered    10       %

**Scan tools (for diagnostics) offered?**   x   Yes        No   10   %

**Diagnostic software and hardware included with equipment?** \_\_\_\_\_ Yes   x   No If yes, please attach information.

**ATTACHMENT F**  
**BACKHOES**

If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one.

[illegible]

Attachments/Accessories: 15 %

Options: 15 %

Multiple Unit discount: \_\_\_\_\_% (In addition to the equipment discount) based on \_\_\_\_\_ Units purchased \_\_\_\_\_ Dollar amount

If Units, how many? \_\_\_\_\_ If dollar amount, how much? \_\_\_\_\_

**OEM Repair Parts: 10 % After Market Parts: 10 %**

**Extra manuals, warranties and tools:**

**Electronic (cd, dvd) Repair Parts manual: 10 %**      **"Hard Copy" Repair parts manual: 10 %**

Electronic (cd, dvd) Operator Manual: 10 %      "Hard Copy" Operator's manual: 10 %

Electronic (cd, dvd) Service Manual: 10 %      'Hard Copy" Service Manual: 10 %

Extended Warranty offered? ☒ Yes ☐ No If yes, please attach information for the extended warranty purchase.

Discount offered	10	%
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**Scan tools (for diagnostics) offered?**   x   Yes        No  10  %

Diagnostic software and hardware included with equipment?        Yes   x   No If yes, please attach information.

## SKID STEERS

If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one.

[illegible]

Attachments/Accessories: 15 %

Options: 15 %

Multiple Unit discount: \_\_\_\_\_% (In addition to the equipment discount) based on \_\_\_\_\_ Units purchased \_\_\_\_\_ Dollar amount

If Units, how many? \_\_\_\_\_ If dollar amount, how much? \_\_\_\_\_

**OEM Repair Parts: 10 % After Market Parts: 10 %**

**Extra manuals, warranties and tools:**

**Electronic (cd, dvd) Repair Parts manual: 10 %      "Hard Copy" Repair parts manual: 10 %**

Electronic (cd, dvd) Operator Manual: 10 % "Hard Copy" Operator's manual: 10 %

**Electronic (cd, dvd) Service Manual: 10 %**                      **'Hard Copy" Service Manual: 10 %**

Extended Warranty offered?   x   Yes        No If yes, please attach information for the extended warranty purchase.

Discount offered	10	%
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Scan tools (for diagnostics) offered?	x	Yes	No	10	%
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Diagnostic software and hardware included with equipment?        Yes   x   No If yes, please attach information.

**ATTACHMENT H**  
**TRACK EXCAVATORS**

**If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one.**

[illegible]

**Attachments/Accessories:** 15 %

Options: 15 % Trade-ins: yes Available        Not Available (Include any special conditions on a separate sheet)

Multiple Unit discount: \_\_\_\_\_ % (In addition to the equipment discount) based on \_\_\_\_\_ Units purchased  
Dollar amount \_\_\_\_\_

If Units, how many? \_\_\_\_\_ If dollar amount, how much? \_\_\_\_\_