

Contact Information

Website:

Company Name	Central New Holland, Inc
Doing Business as (if applicable)	
Contact Person for Solicitation Response	REX BROWN
Phone	405-495-6151
Email	rbrown@cnhoke.com
Fax	405-789-8287
Address For Purchase Orders-Number & Street-Post Office Box (some companies have ordering addresses that are different than the payment address)	8408 W I40 Oklahoma City OK 73128
City, State, Zip	Oklahoma City, Ok. 73128
Contact Person for Contract/Ordering/Price Information/Equipment Additions/Changes/Discontinuallions	
Contact Name	REX BROWN
Phone	405-495-6151
Fax	405-789-8287
Email	rbrown@cnhoke.com
Secondary Contact for Contract/Ordering	Lloyd Leads
Phone	405-495-6151
Fax	405-789-8287
Email	LLLeads@cnhoke.com
Address For Payment-Number & Street-Post Office Box (some companies have a different Payment/remittance address than the ordering address)	
City, State, Zip	
Contact Person/Department for payment	Denise Bingham
Phone	
Fax	
Email	dbingham@cnhoke.com
Counties You can provide products/warranty service/repair parts to	<input type="checkbox"/> All counties in Oklahoma OR just these counties: _____
(include any special conditions, such as territory or district maps on a separate sheet)	
Payment Discount (i.e. 15 days)	Net 30 days
Supplier will be responsible for notifying the contracting officer when the contact information changes.	Notes: (Special ordering instructions-please attach any special instructions on a separate sheet)

## H. PRICE AND COST

The State of Oklahoma is requesting pricing for construction equipment. The pricing matrix is a percentage off the Manufacturer's list price. Vendors can submit actual pricing schedules for their equipment though, with the percentage discount already figured.

The State of Oklahoma has been a leader in the push for State use of CNG-powered vehicles. If you have products that are fueled by means other than gas or diesel fuel, and that are considered environmentally friendly, please include them in your response.

Manufacturers responding please include a listing of Distributors/Dealers for the State of Oklahoma to include Name of business, Address, contact names, phone numbers, fax numbers, email addresses and websites.

Suppliers must submit specifications for all equipment bid, as well as options available. Please submit these specifications on a cd or dvd or flash drive. It is preferred that vendors have a website where customers can go and view the products. The Central Purchasing Statewide Contract website will be updated as necessary.

The manufacturer's price list date that you are being asked to provide is considered the "starting point" of the contract and is to be used as a measurement of price increases throughout the contract. (i.e. at the end of the contract year, the purchases will be compared to annotate any price changes that were made.) You will be expected to provide brochures and descriptive literature to those customers who request it and the contracting officer responsible for the maintenance of the contract. Although you will not be required to send actual pricing sheets as the prices are updated, you will be required to notify the contracting officer when there are price increases and a note will be made to the website where your contract will be located.

The Supplier will be expected to notify the Contracting Officer of any changes in the Company status, such as mergers, sell offs, discontinuation of equipment, addition of equipment lines and changes in the contact information for the contract. It is imperative that the Contracting Officer be able to contact someone at all times during business hours, especially when helping an entity make a decision on equipment they want to purchase.

With the age of technology, customers are more likely to use the internet to research the equipment they are interested in buying. We will put a link to your website on the contract website. Please provide a guide to the use of your website if you require a name and password to access current pricing, if listed, at no subscription cost to the State of Oklahoma. Also, please provide any additional enhancements such as any special ordering features available to users or a site with pricing specific to the Oklahoma contract even though we are not requiring you to offer a direct link to the Oklahoma-specific contract pricing or your current price lists.

Website: \_\_\_\_\_

Log-in required? ☐ Yes ☒ No

Government entities who will be buying from this contract will be expected to provide their accounting offices with a pricing sheet or pricing sheet reference date at the time they prepare their payment method. This pricing sheet will clearly state the Price Book/Catalog Number and Date. This sheet is to be attached to the quote provided by the Supplier. The quote will reference the Statewide contract number being used for the purchase. All set up charges, testing, and freight charges are to be included in the total price less discount offered.

Discounts offered will remain the same or can be increased throughout the contract period. Multiple Unit discounts are encouraged.

OEM Repair Parts: 10 % After Market Parts: 10 %

Extra manuals, warranties and tools:

Electronic (cd, dvd) Repair Parts manual: 10 %

"Hard Copy" Repair parts manual: 10 %

Electronic (cd, dvd) Operator Manual: 10 %

"Hard Copy" Operator's manual: 10 %

Electronic (cd, dvd) Service Manual: 10 %

"Hard Copy" Service Manual: 10 %

Extended Warranty offered? ☒ Yes ☐ No

If yes, please attach information for the extended warranty purchase. Discount offered 10 %

Scan tools (for diagnostics) offered? ☐ Yes ☒ No 10 %

Diagnostic software and hardware included with equipment? ☐ Yes ☒ No If yes, please attach information.

## SKID STEERS

If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one.

[illegible]

Attachments/Accessories: 10 %

Options: 10 % Trade-Ins: ✓ Available        Not Available (Include any special conditions on a separate sheet)

Multiple Unit discount: NONE% (In addition to the equipment discount) based on NONE Units purchased  
NONE Dollar amount

If Units, how many? NONE If dollar amount, how much? NONE

**ATTACHMENT H**  
**TRACK EXCAVATORS**

If you have different discounts for different sizes of equipment or options, you WILL have to list the items. If you need more space, attach sheets in the same format as this one.

Type of Equipment	Brand Name	Price Book/Catalog Date of Manufacturer's Current Published Retail Price List	Percentage off discount %
Track Excavators	SANY	July 1 2014	
Mini Excavators	SANY	July 1 2014	
Sy 16			27%
Sy 35			27%
Sy 75			27%
Sy 135			33%
Sy 215			31%
Sy 235			33%
Sy 335			37%

Attachments/Accessories: 10 %

Options: 10 % Trade-ins: ☒ Available ☐ Not Available (Include any special conditions on a separate sheet)

Multiple Unit discount: 2 % (In addition to the equipment discount) based on 4 Units purchased  
Dollar amount

If Units, how many? 4 If dollar amount, how much? \_\_\_\_\_



# SANY AMERICA INC.

SY16

Standard Equipment:

Operators Environment

Short Multi Function Joysticks

12V Outlet

Mechanical Suspension Cushion  
Seat

Fire Extinguisher

Multi Language Display Unit

Travel Alarm

Cup Holder

1 or two way

Auxiliary hyds with  
foot control

Yanmar 3TNV74F

Tier 4F Engine

Short Tail Swing

2 Speed Travel

Adjustable width

Back fill Blade

Pattern Control

Change Valve

Undercarriage

9" Solid Rubber Tracks

3 Bottom rollers

1 Upper Roller

Expandable

Undercarriage

Standard Machine List Price

\$39,856

July 1, 2014



# SANY AMERICA INC.

SY35

## Standard Equipment:

### Operators Environment

Short Multi Function Joysticks

12V outlet

Mechanical Suspension

Cushion Seat

Fire Extinguisher

Emergency Hammer and Seatbelt Extraction tool

Ashtray

Multi Language Display Unit

Travel Alarm

Cup Holder

### Undercarriage

12" solid rubber tracks

4 Bottom rollers

1 Upper Roller

Yanmar4TN88-

BDSA Tier 4F

Engine

Front Dozer Blade

1 or two way

Auxiliary hyds

with foot control

Two Speed Travel

Zero Tail swing

Pattern control

Change Valve

Standard Machine List Price

**\$57,108**

July 1, 2014



# SANY AMERICA INC.

Sany SY75

## Standard Equipment:

### Operators Environment

Short Multi Function Joysticks  
24V outlet  
Mechanical Suspension  
Cushion Seat  
Fire Extinguisher  
Emergency Hammer and Seatbelt Extraction tool  
Ashtray  
Multi Language Display Unit  
Travel Alarm  
Cup Holder  
Silicone Rubber Cab Mounts

### Work Equipment

6'9" Arm Assembly  
12' 3" Boom Assembly  
Front Dozer Blade  
Auto Deceleration System  
1 way Auxiliary  
hyds with foot  
control

Pattern Control  
Change Valve

Standard Machine List Price

## Options:

450 MM Solid  
Rubber tracks  
Bolt on Poly or Rubber pads (Field  
Installed)  
Lower Front Window Guard

### Undercarriage

450 MM (18") TG Shoes  
5 Bottom rollers  
1 Upper Roller

### Upper Structure

Battery Box  
Storage Box  
Anti Skid Plates  
Rear Mirror

**\$100,887**

**\$2,760**

**\$11,100**

**\$483**

July 1, 2014



# SANY AMERICA INC.

Sany SY135

## Standard Equipment:

### Operators Environment

Short Multi Function Joysticks  
24V outlet  
Mechanical Suspension  
Cushion Seat  
Fire Extinguisher  
Emergency Hammer and Seatbelt Extraction tool  
Ashtray  
Multi Language Display Unit  
Travel Alarm  
Cup Holder  
Silicone Rubber Cab Mounts

### Undercarriage

600 MM (24") TG Shoes  
7 Bottom Rollers  
2 Upper Rollers

### Upper Structure

Battery Box  
Storage Box  
Anti Skid Plates

### Work Equipment

8' 2" Arm Assembly  
15' 5" Boom Assembly  
Front Dozer Blade  
Auto Deceleration System  
Pattern Changer  
2 way Auxillary  
hyds with foot  
control

Standard Machine List Price

\$152,436

## Options:

Boom and Arm Holding Valves

\$6,604

July 1, 2014





# SANY AMERICA INC.

Sany SY215

## Standard Equipment:

### Operators Environment

Short Multi Function Joysticks  
12V and 24V outlets  
Mechanical Suspension Seat  
Fire Extinguisher  
Emergency Hammer and Seatbelt Extraction tool  
Ashtray  
Multi Language Display Unit  
Travel Alarm  
Cup Holder  
Silicone Rubber Cab Mounts

### Work Equipment

2.9M (9'6") Heavy Duty Arm Assembly  
Heavy Duty Boom Assembly  
Central Lube System  
Auto Deceleration System  
Pattern Changer  
2 way Auxiliary  
hyds with foot  
control  
Standard Machine List Price

### Undercarriage

800mm (31.5") TG Shoes  
9 Dbl Flange Bottom Rollers Per Side  
2 Top Rollers Per Side  
2 Track Guides per side  
Solid Front Idlers  
Bolt on Steps

### Hydraulics

SAE Flat Face O-Ring Seals  
Power Boost Function  
3 Micron Hydraulic Filter

### Upper Structure

Battery Box  
Storage Box  
Anti Skid Plates

**\$198,808**

## Options:



# SANY AMERICA INC.

Sany SY235

## Standard Equipment:

### Operators Environment

Short Multi Function Joysticks

Mechanical Suspension Seat

Fire Extinguisher

Emergency Hammer and Seatbelt Extraction tool

Ashtray

Multi Language Display Unit

Travel Alarm

Cup Holder

Silicone Rubber Cab Mounts

### Hydraulics

Power Boost Function

3 Micron Hydraulic Filter

### Work Equipment

2.95M (9'8") Heavy Duty Arm Assembly

Heavy Duty Boom Assembly

Central Lube System

Auto Deceleration System

Pattern Changer

2 way Auxillary hyds with foot control

### Undercarriage

800mm (31.5") TG Shoes

9 Double Flange Bottom Rollers Per Side

Bolt on Steps

2 Track Guides per side

Solid Front Idlers

2 Top Rollers Per Side

### Upper Structure

Battery Box

Storage Box

Anti Skid Plates

Standard Machine List Price

\$226,594

July 1, 2014



# SANY AMERICA INC.

Sany SY335

Operators Environment

Short Multi Function Joysticks

Mechanical Suspension Seat

Fire Extinguisher

Emergency Hammer and Seatbelt Extraction tool

Ashtray

Multi Language Display Unit

Travel Alarm

Cup Holder

Silicone Rubber Cab Mounts

Undercarriage

800mm (31.5") TG Shoes

9 Double Flange Bottom Rollers Per Side

Bolt on Steps

2 Track Guides per side

Solid Front Idlers

2 Top Rollers Per Side

Hydraulics

Power Boost Function

3 Micron Hydraulic Filter

Upper Structure

Battery Box

Storage Box

Anti Skid Plates

Work Equipment

2.95M (10'6") Heavy Duty Arm Assembly

Heavy Duty Boom Assembly

Central Lube System

Auto Deceleration System

Pattern Changer

2 way Auxillary hyds with foot control

Standard Machine List Price

\$374,566

July 1, 2014