

### Pricing

Peak Elevate basic MIBS offering includes: (See Exhibit A of Master Service Agreement in section six below for more details) Additional Erate-eligible managed services not included in this basic MIBS offering can be provided upon request for an additional client-specific monthly fee (i.e. server support, IaaS, BaaS).

#### Basic Product description:

- Managed IT Services (existing or new IT infrastructure)
  - Peak monitors and manages your current LAN, WLAN, and WAN (for existing eligible equipment)
  - Operation services for Peak or District/Library owned equipment
  - Wire and cable repair
  - Configuration changes
  - Software patches and upgrades including bug fixes and security patches
  - Basic technical support, remote and/or on-site (NOTE: travel time charges applicable if site over 90 miles from Peak service centers)

#### Pricing Variables:

Structured for Small, Medium and Large organizations. (See examples below)

Variables affecting MIBS service Monthly-recurring and One-time (onboarding) fees include:

- Number of school/library sites
- Wired network ports (active students & users)
- Number of network firewalls

**Pricing pages (below):** due to the multiple differences in the above pricing variables between different sizes of School Districts, Libraries and qualifying Agencies, Peak uses a complex pricing calculator for each entity requesting MIBS in order to produce a fair client-specific quote.

In addition to Erate-eligible MIBS for Schools and Libraries, non-Erate MIBS pricing is also proposed other qualifying Agencies and for Erate-ineligible items (i.e. Servers).

Pricing pages below represent annual prices for the following sizes of each type of entity. However, MIBS costs are invoiced on a monthly-recurring basis following MIBS implementation, and represent 1/12<sup>th</sup> of the Annual rates for each pricing example below:

K12 100-students      Library-1000 sq ft      Qualifying agency-100 users

K12 500-students	Library-2000 sq ft	Qualifying agency-500 users
K12 1500-students	Library-4000 sq ft	Qualifying agency-1500 users
K12 3000-students	Library-6000 sq ft	Qualifying agency-300 users
K12 6000-students	Library-10,000 sq ft	Qualifying agency-6000 users
K12 15,000-students	Library-20,000 sq ft	Qualifying agency-15,000 users

MIBS pricing also be calculated for entities of different numbers of students, square feet and agency users than those shown and upon request will be produced when specific variables are provided for those entities.

Pricing K12: 100 students, Libraries: 1000, Qualifying agency users: 100

K12 Network MIBS (Erate) and optional Server Support (non-Erate)		
ABC School District Name	Students	Number of Sites
Primary Contact	100	1
	Servers (VM or Physical)	Firewalls
	3	1
Elevate for Education	Elevate BaaS	Available Backup (TB)
Monthly Services	\$ 48.50	0.05
Managed Services	Core (One Service)	Network + Server
Network Support for Wired Switching, Wireless, and Firewall	\$ 2,382.67	\$ 2,382.67
Server Support	\$ 4,500.00	\$ 3,600.00

Library Network MIBS (Erate) and Server Support (non-Erate)		
ABC Library Name	Square Foot (Combined)	Number of Sites
Primary Contact	1000	1
	Servers (VM or Physical)	Firewalls
	1	1
Elevate for Education	Elevate BaaS	Elevate IaaS (Fully Managed)
Yearly Price for Services	\$ 300.00	\$ 2,700.00
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 3,195.20	\$ 2,875.68
Server Support	\$ 1,500.00	\$ 1,350.00

Commercial Network MIBS and Server Support (non-Erate)		
ABC School District Name	Users	Number of Sites
Primary Contact	100	1
	Servers (VM or Physical)	Firewalls
	10	1
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 7,840.00	\$ 7,056.00
Server Support	\$ 15,000.00	\$ 13,500.00

Pricing K12: 500 students, Libraries: 2000, Qualifying agency users: 500

K12 Network MIBS (Erate) and optional Server Support (non-Erate)		
ABC School District Name	Students	Number of Sites
Primary Contact	500	1
	Servers (VM or Physical)	Firewalls
	3	1
Elevate for Education	Elevate BaaS	Available Backup (TB)
Monthly Services	\$ 62.50	0.25
Managed Services	Core (One Service)	Network + Server
Network Support for Wired Switching, Wireless, and Firewall	\$ 3,913.33	\$ 3,913.33
Server Support	\$ 4,500.00	\$ 3,600.00

Library Network MIBS (Erate) and Server Support (non-Erate)		
ABC Library Name	Square Foot (Combined)	Number of Sites
Primary Contact	2000	1
	Servers (VM or Physical)	Firewalls
	1	1
Elevate for Education	Elevate BaaS	Elevate IaaS (Fully Managed)
Yearly Price for Services	\$ 300.00	\$ 2,700.00
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 3,270.40	\$ 2,943.36
Server Support	\$ 1,500.00	\$ 1,350.00

Commercial Network MIBS and Server Support (non-Erate)		
ABC School District Name	Users	Number of Sites
Primary Contact	500	3
	Servers (VM or Physical)	Firewalls
	10	1
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 25,760.00	\$ 23,184.00
Server Support	\$ 15,000.00	\$ 13,500.00

Pricing K12: 1500 students, Libraries: 4000, Qualifying agency users: 1500

K12 Network MIBS (Erate) and optional Server Support (non-Erate)		
ABC School District Name	Students	Number of Sites
Primary Contact	1500	5
	Servers (VM or Physical)	Firewalls
	3	1
Elevate for Education	Elevate BaaS	Available Backup (TB)
Monthly Services	\$ 97.50	0.75
Managed Services	Core (One Service)	Network + Server
Network Support for Wired Switching, Wireless, and Firewall	\$ 10,940.00	\$ 10,940.00
Server Support	\$ 4,500.00	\$ 3,600.00

Library Network MIBS (Erate) and Server Support (non-Erate)		
ABC Library Name	Square Foot (Combined)	Number of Sites
Primary Contact	4000	1
	Servers (VM or Physical)	Firewalls
	1	1
Elevate for Education	Elevate BaaS	Elevate IaaS (Fully Managed)
Yearly Price for Services	\$ 300.00	\$ 2,700.00
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 3,420.80	\$ 3,078.72
Server Support	\$ 1,500.00	\$ 1,350.00



Commercial Network MIBS and Server Support (non-Erate)		
ABC School District Name	Users	Number of Sites
Primary Contact	1500	5
	Servers (VM or Physical)	Firewalls
	10	1
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 64,800.00	\$ 58,320.00
Server Support	\$ 15,000.00	\$ 13,500.00

Pricing K12: 3000 students, Libraries: 6000, Qualifying agency users: 3000

K12 Network MIBS (Erate) and optional Server Support (non-Erate)		
ABC School District Name	Students	Number of Sites
Primary Contact	3000	8
	Servers (VM or Physical)	Firewalls
	3	1
Elevate for Education	Elevate BaaS	Available Backup (TB)
Monthly Services	\$ 150.00	1.5
Managed Services	Core (One Service)	Network + Server
Network Support for Wired Switching, Wireless, and Firewall	\$ 19,080.00	\$ 19,080.00
Server Support	\$ 4,500.00	\$ 3,600.00

Library Network MIBS (Erate) and Server Support (non-Erate)		
ABC Library Name	Square Foot (Combined)	Number of Sites
Primary Contact	6000	1
	Servers (VM or Physical)	Firewalls
	1	1
Elevate for Education	Elevate BaaS	Elevate IaaS (Fully Managed)
Yearly Price for Services	\$ 300.00	\$ 2,700.00
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 3,571.20	\$ 3,214.08
Server Support	\$ 1,500.00	\$ 1,350.00



Commercial Network MIBS and Server Support (non-Erate)		
ABC School District Name	Users	Number of Sites
Primary Contact	3000	5
	Servers (VM or Physical)	Firewalls
	10	1
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 117,600.00	\$ 105,840.00
Server Support	\$ 15,000.00	\$ 13,500.00

Pricing K12: 6,000 students, Libraries: 10,000, Qualifying agency users: 6,000

K12 Network MIBS (Erate) and optional Server Support (non-Erate)		
ABC School District Name	Students	Number of Sites
Primary Contact	6000	10
	Servers (VM or Physical)	Firewalls
	3	1
Elevate for Education	Elevate BaaS	Available Backup (TB)
Monthly Services	\$ 255.00	3
Managed Services	Core (One Service)	Network + Server
Network Support for Wired Switching, Wireless, and Firewall	\$ 32,160.00	\$ 32,160.00
Server Support	\$ 4,500.00	\$ 3,600.00

Library Network MIBS (Erate) and Server Support (non-Erate)		
ABC Library Name	Square Foot (Combined)	Number of Sites
Primary Contact	20000	5
	Servers (VM or Physical)	Firewalls
	1	1
Elevate for Education	Elevate BaaS	Elevate IaaS (Fully Managed)
Yearly Price for Services	\$ 300.00	\$ 2,700.00
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 12,304.00	\$ 11,073.60
Server Support	\$ 1,500.00	\$ 1,350.00

Commercial Network MIBS and Server Support (non-Erate)		
ABC School District Name	Users	Number of Sites
Primary Contact	6000	15
	Servers (VM or Physical)	Firewalls
	10	1
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 242,400.00	\$ 218,160.00
Server Support	\$ 15,000.00	\$ 13,500.00

Pricing K12: 15,000 students, Libraries: 20,000, Qualifying agency users: 15,000

K12 Network MIBS (Erate) and optional Server Support (non-Erate)		
ABC School District Name	Students	Number of Sites
Primary Contact	15000	10
	Servers (VM or Physical)	Firewalls
	3	1
Elevate for Education	Elevate BaaS	Available Backup (TB)
Monthly Services	\$ 570.00	7.5
Managed Services	Core (One Service)	Network + Server
Network Support for Wired Switching, Wireless, and Firewall	\$ 66,600.00	\$ 66,600.00
Server Support	\$ 4,500.00	\$ 3,600.00

Library Network MIBS (Erate) and Server Support (non-Erate)		
ABC Library Name	Square Foot (Combined)	Number of Sites
Primary Contact	20000	5
	Servers (VM or Physical)	Firewalls
	1	1
Elevate for Education	Elevate BaaS	Elevate IaaS (Fully Managed)
Yearly Price for Services	\$ 300.00	\$ 2,700.00
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 12,304.00	\$ 11,073.60
Server Support	\$ 1,500.00	\$ 1,350.00



Commercial Network MIBS and Server Support (non-Erate)		
ABC School District Name	Users	Number of Sites
Primary Contact	15000	20
	Servers (VM or Physical)	Firewalls
	10	1
Managed Services	Core (One Service)	Core + (Two Services Selected)
Network Support for Wired Switching, Wireless, and Firewall	\$ 568,800.00	\$ 511,920.00
Server Support	\$ 15,000.00	\$ 13,500.00