



Attachment A to
Addendum 1 to
State of Oklahoma Contract with True Digital Security, Inc.
Resulting from Statewide Contract No. 1042

This Pricing Proposal is hereby amended as set forth below and supersedes all prior Documents submitted by True Digital Security, Inc. or discussed by the parties.

TRUE DIGITAL SECURITY PRICING

IT Risk, Security and Compliance Products and Services Bid Response to Solicitation #0900000255

Prepared for: The Office of Management and Enterprise Services
Central Purchasing (CP) and Information Services
Response Due Date: March 22, 2017; Time: 3:00 PM CST

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TRUE will use the following fixed firm and hourly, not to exceed (NTE) pricing for agencies requiring security services from information security experts. When hourly NTE pricing is supplied, TRUE will collect necessary scoping details to calculate fixed firm engagement costs, inclusive of tool costs and/or materials, when applicable. Supplying pricing within an Hourly NTE format provides TRUE the greatest flexibility to provide the most competitive pricing for agencies based on the actual scope of each project, while also accounting for nonstandard testing requests.

Product Line/Product/Service	Verifiable List Price	% Off List Price	Cost (NTE)
EVALUATION OF NETWORK SECURITY			
Security Architecture Review/Threat Model – Custom Quote Required	\$225/hour	~6.67%	\$210/hour
System Hardening Configuration Review – Custom Quote Required	\$225/hour	~6.67%	\$210/hour
Firewall Configuration Review – Custom Quote Required	\$225/hour	~6.67%	\$210/hour
VULNERABILITY TESTING			
Network Vulnerability Assessment – Up to 25 IPs <ul style="list-style-type: none"> Performed remotely 	\$5,475	~6.58%	\$5,115
Network Vulnerability Assessment – Up to 50 IPs <ul style="list-style-type: none"> Performed remotely 	\$7,350	~6.53%	\$6,870
Network Vulnerability Assessment – Up to 75 IPs <ul style="list-style-type: none"> Performed remotely 	\$8,325	~6.49%	\$7,785
Network Vulnerability Assessment – Up to 100 IPs <ul style="list-style-type: none"> Performed remotely 	\$9,300	~6.45%	\$8,700
Network Vulnerability Assessment – Greater than 100 IPs or with Technical Controls Review – Custom Quote Required <ul style="list-style-type: none"> Performed remotely 	\$225/hour	~6.67%	\$210/hour
Quarterly External Network Vulnerability Scanning – Up to 200 IPs <ul style="list-style-type: none"> *Tool costs additional at \$10 per IP One (1) year term Reporting consists of technical scan results Performed remotely 	\$2,150*	~4.65%	\$2,050*
All Other External Network Vulnerability Scanning (One-Time, Monthly or Quarterly) – Custom Quote Required <ul style="list-style-type: none"> *Tool costs additional Reporting can consist of technical scan results or analyst summary along with technical scan results 	\$215/hour	~4.65%	\$205/hour*
Quarterly Internal Network Vulnerability Scanning – Up to 200 IPs <ul style="list-style-type: none"> Includes scanning from a single location 	\$5,365	~2.05%	\$5,255

<ul style="list-style-type: none"> • Tool costs included • One (1) year term • Reporting consists of technical scan results • Performed remotely 			
All Other Internal Network Vulnerability Scanning (One-Time, Monthly, or Quarterly) – Custom Quote Required <ul style="list-style-type: none"> • *Tool costs additional; will vary based on frequency • Reporting can consist of technical scan results or analyst summary with technical scan results 	\$215/hour*	~4.65%	\$205/hour*
PCI Quarterly External ASV Scanning – Up to 10 IPs <ul style="list-style-type: none"> • One (1) year term • Performed remotely 	\$2,200	~4.55%	\$2,100
PCI Quarterly External ASV Scanning – Up to 20 IPs <ul style="list-style-type: none"> • One (1) year term • Performed remotely 	\$3,180	~4.40%	\$3,040
PCI Quarterly External ASV Scanning – Up to 30 IPs <ul style="list-style-type: none"> • One (1) year term • Performed remotely 	\$3,695	~4.33%	\$3,535
PCI Quarterly External ASV Scanning – Greater than 30 IPs – Custom Quote Required <ul style="list-style-type: none"> • *Tool costs additional • One (1) year term • Performed remotely 	\$215/hour*	~4.65%	\$205/hour*
Application Security Assessment/Source Code Review – Custom Quote Required <ul style="list-style-type: none"> • *Tool costs additional, if applicable • Performed remotely 	\$225/hour*	~6.67%	\$210/hour*
PENETRATION TESTING			
Network Penetration Testing – Up to 5 IPs <ul style="list-style-type: none"> • Performed remotely 	\$1,850	~6.49%	\$1,730
Network Penetration Testing – Up to 15 IPs <ul style="list-style-type: none"> • Performed remotely 	\$4,150	~6.51%	\$3,880
Network Penetration Testing – Up to 30 IPs <ul style="list-style-type: none"> • Performed remotely 	\$7,350	~6.53%	\$6,870
Network Penetration Testing – Up to 50 IPs <ul style="list-style-type: none"> • Performed remotely 	\$11,450	~6.55%	\$10,700
Network Penetration Testing – Up to 75 IPs <ul style="list-style-type: none"> • Performed remotely 	\$13,300	~6.54%	\$12,430
Network Penetration Testing – Up to 100 IPs <ul style="list-style-type: none"> • Performed remotely 	\$15,150	~6.53%	\$14,160

Network Penetration Testing – Greater than 100 IPs – <i>Custom Quote Required</i> <ul style="list-style-type: none"> *Tool costs additional 	\$225/hour*	~6.67%	\$210/hour*
Application Penetration Test – Small Application <ul style="list-style-type: none"> Small: Classified as a standard website with limited to no dynamic functionality. Typically, a CMS driven corporate or marketing site. Performed remotely 	\$3,700	~6.49%	\$3,460
Application Penetration Test – Medium Application <ul style="list-style-type: none"> Medium: Classified as a web application consisting of a single role or login developed using standard web technologies with up to five (5) functional areas. Performed remotely 	\$9,100	~6.59%	\$8,500
Application Penetration Test – Large Application <ul style="list-style-type: none"> Large: Classified as a web application encompassing multiple roles and logins with up to ten (10) functional areas and testing of up to three (3) roles. Performed remotely 	\$14,500	~6.62%	\$13,540
Application Penetration Test – Other – <i>Custom Quote Required</i> <ul style="list-style-type: none"> *Tool costs additional Performed remotely 	\$225/hour*	~6.67%	\$210/hour*
Wireless Security Assessment of a Single Wireless Network	\$2,700	~6.67%	\$2,520
Wireless Security Assessment Including Optional Wireless Configuration Review, Wireless Physical Control Review, and/or Multiple Wireless Networks – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
Email Phishing Social Engineering Assessment <ul style="list-style-type: none"> Includes up to one hundred (100) users Performed remotely 	\$5,050	~6.53%	\$4,720
Phone/Physical Social Engineering Assessment – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
TECHNICAL TRAINING SERVICES			
Application Security Training for Software Developers – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
General and PCI Security Awareness Training – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
OTHER SERVICES			
Information Security Risk Assessment, Gap Analysis – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour

HIPAA Compliance Services – HIPAA Risk Analysis, HIPAA Gap Assessment – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
PCI Compliance Services – PCI Gap Assessment, PCI SAQ Assessment, PCI On-site Assessment/Audit, PCI Risk Assessment, PCI QSA-for-a-Day Guidance, (For PCI Pen Testing see Penetration Testing; For PCI ASV Scanning see Vulnerability Assessment sections) – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
Security Policy Gap Analysis & Development – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
Hourly Incident Response & Forensics	\$300/hour	~16.67%	\$250/hour
SOC Audit Preparation – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour