



Attachment A to  
Addendum 1 to  
State of Oklahoma Contract with True Digital Security, Inc.  
Resulting from Statewide Contract No. 1042

This Pricing Proposal is hereby amended as set forth below and supersedes all prior Documents submitted by True Digital Security, Inc. or discussed by the parties.

## **TRUE DIGITAL SECURITY PRICING**

### **IT Risk, Security and Compliance Products and Services Bid Response to Solicitation #0900000255**

Prepared for: The Office of Management and Enterprise Services  
Central Purchasing (CP) and Information Services  
Response Due Date: March 22, 2017; Time: 3:00 PM CST

Kayna Kelley, Business Development  
918-770-7700 x110 business  
918-633-0414 cell  
kayna.kelley@truedigitalsecurity.com

True Digital Security, Inc.

P.O. Box 35623

Tulsa, OK 74153

p. 866.430.2595

f. 877.720.4030

truedigitalsecurity.com

TRUE will use the following fixed firm and hourly, not to exceed (NTE) pricing for agencies requiring security services from information security experts. When hourly NTE pricing is supplied, TRUE will collect necessary scoping details to calculate fixed firm engagement costs, inclusive of tool costs and/or materials, when applicable. Supplying pricing within an Hourly NTE format provides TRUE the greatest flexibility to provide the most competitive pricing for agencies based on the actual scope of each project, while also accounting for nonstandard testing requests.

Product Line/Product/Service	Verifiable List Price	% Off List Price	Cost (NTE)
<b>EVALUATION OF NETWORK SECURITY</b>			
<b>Security Architecture Review/Threat Model – Custom Quote Required</b>	\$225/hour	~6.67%	\$210/hour
<b>System Hardening Configuration Review – Custom Quote Required</b>	\$225/hour	~6.67%	\$210/hour
<b>Firewall Configuration Review – Custom Quote Required</b>	\$225/hour	~6.67%	\$210/hour
<b>VULNERABILITY TESTING</b>			
<b>Network Vulnerability Assessment – Up to 25 IPs</b> <ul style="list-style-type: none"> <li>Performed remotely</li> </ul>	\$5,475	~6.58%	\$5,115
<b>Network Vulnerability Assessment – Up to 50 IPs</b> <ul style="list-style-type: none"> <li>Performed remotely</li> </ul>	\$7,350	~6.53%	\$6,870
<b>Network Vulnerability Assessment – Up to 75 IPs</b> <ul style="list-style-type: none"> <li>Performed remotely</li> </ul>	\$8,325	~6.49%	\$7,785
<b>Network Vulnerability Assessment – Up to 100 IPs</b> <ul style="list-style-type: none"> <li>Performed remotely</li> </ul>	\$9,300	~6.45%	\$8,700
<b>Network Vulnerability Assessment – Greater than 100 IPs or with Technical Controls Review – Custom Quote Required</b> <ul style="list-style-type: none"> <li>Performed remotely</li> </ul>	\$225/hour	~6.67%	\$210/hour
<b>Quarterly External Network Vulnerability Scanning – Up to 200 IPs</b> <ul style="list-style-type: none"> <li>*Tool costs additional at \$10 per IP</li> <li>One (1) year term</li> <li>Reporting consists of technical scan results</li> <li>Performed remotely</li> </ul>	\$2,150*	~4.65%	\$2,050*
<b>All Other External Network Vulnerability Scanning (One-Time, Monthly or Quarterly) – Custom Quote Required</b> <ul style="list-style-type: none"> <li>*Tool costs additional</li> <li>Reporting can consist of technical scan results or analyst summary along with technical scan results</li> </ul>	\$215/hour	~4.65%	\$205/hour*
<b>Quarterly Internal Network Vulnerability Scanning – Up to 200 IPs</b> <ul style="list-style-type: none"> <li>Includes scanning from a single location</li> </ul>	\$5,365	~2.05%	\$5,255

<ul style="list-style-type: none"> <li>• Tool costs included</li> <li>• One (1) year term</li> <li>• Reporting consists of technical scan results</li> <li>• Performed remotely</li> </ul>			
<b>All Other Internal Network Vulnerability Scanning (One-Time, Monthly, or Quarterly) – Custom Quote Required</b> <ul style="list-style-type: none"> <li>• *Tool costs additional; will vary based on frequency</li> <li>• Reporting can consist of technical scan results or analyst summary with technical scan results</li> </ul>	\$215/hour*	~4.65%	\$205/hour*
<b>PCI Quarterly External ASV Scanning – Up to 10 IPs</b> <ul style="list-style-type: none"> <li>• One (1) year term</li> <li>• Performed remotely</li> </ul>	\$2,200	~4.55%	\$2,100
<b>PCI Quarterly External ASV Scanning – Up to 20 IPs</b> <ul style="list-style-type: none"> <li>• One (1) year term</li> <li>• Performed remotely</li> </ul>	\$3,180	~4.40%	\$3,040
<b>PCI Quarterly External ASV Scanning – Up to 30 IPs</b> <ul style="list-style-type: none"> <li>• One (1) year term</li> <li>• Performed remotely</li> </ul>	\$3,695	~4.33%	\$3,535
<b>PCI Quarterly External ASV Scanning – Greater than 30 IPs – Custom Quote Required</b> <ul style="list-style-type: none"> <li>• *Tool costs additional</li> <li>• One (1) year term</li> <li>• Performed remotely</li> </ul>	\$215/hour*	~4.65%	\$205/hour*
<b>Application Security Assessment/Source Code Review – Custom Quote Required</b> <ul style="list-style-type: none"> <li>• *Tool costs additional, if applicable</li> <li>• Performed remotely</li> </ul>	\$225/hour*	~6.67%	\$210/hour*
<b>PENETRATION TESTING</b>			
<b>Network Penetration Testing – Up to 5 IPs</b> <ul style="list-style-type: none"> <li>• Performed remotely</li> </ul>	\$1,850	~6.49%	\$1,730
<b>Network Penetration Testing – Up to 15 IPs</b> <ul style="list-style-type: none"> <li>• Performed remotely</li> </ul>	\$4,150	~6.51%	\$3,880
<b>Network Penetration Testing – Up to 30 IPs</b> <ul style="list-style-type: none"> <li>• Performed remotely</li> </ul>	\$7,350	~6.53%	\$6,870
<b>Network Penetration Testing – Up to 50 IPs</b> <ul style="list-style-type: none"> <li>• Performed remotely</li> </ul>	\$11,450	~6.55%	\$10,700
<b>Network Penetration Testing – Up to 75 IPs</b> <ul style="list-style-type: none"> <li>• Performed remotely</li> </ul>	\$13,300	~6.54%	\$12,430
<b>Network Penetration Testing – Up to 100 IPs</b> <ul style="list-style-type: none"> <li>• Performed remotely</li> </ul>	\$15,150	~6.53%	\$14,160

<b>Network Penetration Testing</b> – Greater than 100 IPs – <i>Custom Quote Required</i> <ul style="list-style-type: none"> <li>*Tool costs additional</li> </ul>	\$225/hour*	~6.67%	\$210/hour*
<b>Application Penetration Test</b> – Small Application <ul style="list-style-type: none"> <li>Small: Classified as a standard website with limited to no dynamic functionality. Typically, a CMS driven corporate or marketing site.</li> <li>Performed remotely</li> </ul>	\$3,700	~6.49%	\$3,460
<b>Application Penetration Test</b> – Medium Application <ul style="list-style-type: none"> <li>Medium: Classified as a web application consisting of a single role or login developed using standard web technologies with up to five (5) functional areas.</li> <li>Performed remotely</li> </ul>	\$9,100	~6.59%	\$8,500
<b>Application Penetration Test</b> – Large Application <ul style="list-style-type: none"> <li>Large: Classified as a web application encompassing multiple roles and logins with up to ten (10) functional areas and testing of up to three (3) roles.</li> <li>Performed remotely</li> </ul>	\$14,500	~6.62%	\$13,540
<b>Application Penetration Test</b> – Other – <i>Custom Quote Required</i> <ul style="list-style-type: none"> <li>*Tool costs additional</li> <li>Performed remotely</li> </ul>	\$225/hour*	~6.67%	\$210/hour*
<b>Wireless Security Assessment of a Single Wireless Network</b>	\$2,700	~6.67%	\$2,520
<b>Wireless Security Assessment Including Optional Wireless Configuration Review, Wireless Physical Control Review, and/or Multiple Wireless Networks</b> – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
<b>Email Phishing Social Engineering Assessment</b> <ul style="list-style-type: none"> <li>Includes up to one hundred (100) users</li> <li>Performed remotely</li> </ul>	\$5,050	~6.53%	\$4,720
<b>Phone/Physical Social Engineering Assessment</b> – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
<b>TECHNICAL TRAINING SERVICES</b>			
<b>Application Security Training for Software Developers</b> – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
<b>General and PCI Security Awareness Training</b> – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
<b>OTHER SERVICES</b>			
<b>Information Security Risk Assessment, Gap Analysis</b> – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour

<b>HIPAA Compliance Services</b> – HIPAA Risk Analysis, HIPAA Gap Assessment – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
<b>PCI Compliance Services</b> – PCI Gap Assessment, PCI SAQ Assessment, PCI On-site Assessment/Audit, PCI Risk Assessment, PCI QSA-for-a-Day Guidance, (For PCI Pen Testing see Penetration Testing; For PCI ASV Scanning see Vulnerability Assessment sections) – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
<b>Security Policy Gap Analysis &amp; Development</b> – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour
<b>Hourly Incident Response &amp; Forensics</b>	\$300/hour	~16.67%	\$250/hour
<b>SOC Audit Preparation</b> – <i>Custom Quote Required</i>	\$225/hour	~6.67%	\$210/hour