

# Notice of Statewide Contract Award

Official signed contract documents are on file with OMES-Central Purchasing.

Contract Title: FUEL MAINTENANCE AND MANAGEMENT FOR BULK FUEL TANK TREATMENT

Statewide Contract #: SW 039

Contract Issuance Date: July 24, 2017

**Total Number of Vendors:** Two (2) (For details see: Vendor Information Sheet)

**Contract Period:** 08/01/2017 through 07/31/2018

**Agreement Period:** 08/01/2017 through 07/31/2022

Authorized Users: All State Departments, Boards, Commissions, Agencies and Institutions,

in addition to Counties, School Districts and Municipalities which may

avail themselves of this contract.

**Contract Priority:** This is a Mandatory Contract

**Type of Contract:** Firm, Fixed Price contract for Indefinite Delivery and Indefinite Quantity for

supplies specified

OMES-CP Contact: Theresa Johnson Title: Contracting Officer

Phone: 1 - 405 - 521 - 2289 Email: theresa.johnson@omes.ok.gov



# **Awarded Supplier Information**

Supplier Name:	Lubrication Specialists			
Supplier ID #:	0000073037			
Supplier Address:	6601 W. Wilshire	City: Oklahoma City	State: OK	<b>Zip Code:</b> 73132
Contact Person Name:	Charlie Polston	PI	h <b>one #:</b> 1-918-693	-0164
Title:	Director of Marketing		Fax #: 1-405-603	-2430
Email:	cpolston@bglsi.com			
Website:	www.bglsi.com			
Authorized Location:	Locations list attac	ched as (attachment title)		
	☐ Address:			
	City:		State:	Zip Code:
Contract ID #:				
Delivery:				
Minimum Order:				
P/Card Accepted:	⊠ Yes [	No		
Other:	EPA Registration Num	nber: 938626065597 and 707-	-198	
	The Contractor must be able to supply diesel additives, gasoline additives, and biocides at several hundred locations across Oklahoma every time the state receives fuel. The contracto must be on site within 48 hours prior to or after delivery to physically pour the additive in the tank and complete the fuel testing as listed in Required Delivery. If vendor is on site after delivery, the tank must be stirred. The contractor personnel are able to do the following:			
	Action Yes No			
	Treat diesel fuel in all I	locations YES		
	Treat gasoline in all loc	cations YES		
	Administer biocide in a	all locations YES		
	Bottom sample tanks i	n all locations YES		
	Test for microbial grow	vth in all locations YES		
	Pump water from tank	bottoms in all locations YES		
	Provide free fuel syste	m dryer in all locations YES		
	Test fuel upon request	t in all locations YES		
	ABLE TO SUPPLY AL	L THREE ADDITIVES: DIESI	EL FUEL, GASOLI	NE ADDITIVE AND THE





# Lubrication Specialists, Inc. Distributor of BG Products

# Personnel to Implement State of Oklahoma Fuel Maintenance and Management Program

Name	Residence	Title
Charlie Polston	Broken Arrow, Oklahoma	Director of Marketing
Ray Carter	Oklahoma City, Oklahoma	Supervisor
Sy Stewart	Oklahoma City, Oklahoma	Supervisor
Benjamin Hanby	Oklahoma City, Oklahoma	Field Representative
Thomas Gragg	Ada, Oklahoma	Field Representative
John Floistad	Broken Arrow, Oklahoma	Field Representative
Brian Parker	Broken Arrow, Oklahoma	Field Representative
Dan Frazier	Oklahoma City, Oklahoma	Field Representative
Mike Blackwell	Edmond, Oklahoma	Field Representative
Patrick Hutson	Amarillo, Texas	Field Representative
Will Gordon	Amarillo, Texas	Territory Manager
Nichole Gragg	Ada, Oklahoma	Territory Manager
Kelli Parker	Broken Arrow, Oklahoma	Territory Manager
Chance Golay	Orlando, Oklahoma	Territory Manager

Additionally, we have six other field reps scattered around the state to serve as back-up drivers.

Respectfully,

**Director of Marketing** 

DOT Site	Wholesaler
ADA (Div III)	Tom Gragg
Chandler	Mike Blackwell
Coalgate	John Floistad
Holdenville	John Floistad
Noble (New 3/2017)	Tom Gragg
Okemah	John Floistad
Pauls Valley	Tom Gragg
Purcell	Tom Gragg
Purcell Residency	Tom Gragg
Seminole	Tom Gragg
Tecumseh	Tom Gragg
Tishomingo	Tom Gragg
Wewoka	John Floistad
Wewoka Residency	John Floistad

ANTLERS (Div II)	John Floistad
Atoka	John Floistad
Durant	Tom Gragg
Hugo	John Floistad
Idabel	John Floistad
Madill	Tom Gragg
McAlester	John Floistad
Poteau	John Floistad
Talihina	John Floistad
Wilburton	John Floistad

Bartlesville	Brian Parker
Bristow	Brian Parker
Claremore	Brian Parker
Interstate	Brian Parker
Jay	Brian Parker
Miami	Brian Parker
Nowata	Brian Parker
Pawhuska	Brian Parker
Pawnee	Brian Parker
Pryor	Brian Parker
TULSA CO. (Div VIII)	Brian Parker
Tulsa West	Brian Parker
Vinita	Brian Parker

Anadarko	Dan Frazier
Ardmore	Tom Gragg
Chickasha	Dan Frazier
Davis	Tom Gragg
DUNCAN (Div VII)	Dan Frazier
Lawton	Dan Frazier
Marietta	Tom Gragg
Walters	Dan Frazier
Waurika	Dan Frazier

<sup>\*</sup> Bold, ALL-CAPS sites denotes division headquarters.

Wholesaler
Benjamin Hanby
Benjamin Hanby
Benjamin Hanby
Benjamin Hanby

Blackwell	Mike Blackwell
Cushing	Mike Blackwell
Edmond	Mike Blackwell
El Reno	Mike Blackwell
Enid	Mike Blackwell
Guthrie	Mike Blackwell
Kingfisher	Mike Blackwell
Medford	Mike Blackwell
PERRY (Div IV)	Mike Blackwell
Stillwater	Mike Blackwell
Tonkawa	Mike Blackwell
Yukon	Mike Blackwell

Checotah	John Floistad
Eufaula	John Floistad
MUSKOGEE (Div I)	John Floistad
Okmulgee	John Floistad
Sallisaw	John Floistad
Stigler	John Floistad
Stilwell	John Floistad
Tahlequah	John Floistad
Wagoner	John Floistad

Altus	Dan Frazier
Arapaho	Sy Stewart-House
Cheyenne	Sy Stewart-House
CLINTON (Div V)	Sy Stewart-House
Cordell	Sy Stewart-House
Elk City	Sy Stewart-House
Frederick	Dan Frazier
Hobart	Dan Frazier
Hollis	Dan Frazier
Hydro	Sy Stewart-House
Mangum	Dan Frazier
Sayre	Sy Stewart-House
Taloga	Sy Stewart-House
Watonga	Sy Stewart-House

Alva	Sy Stewart-House
Beaver	Patrick Hutson
Boise City	Patrick Hutson
BUFFALO (Div VI)	Sy Stewart-House
Cherokee	Sy Stewart-House
Fairview	Sy Stewart-House
Guymon	Patrick Hutson
Guymon Res. (Inactive	Patrick Hutson
Shattuck	Sy Stewart-House
Woodward	Sy Stewart-House

DOT Site	Wholesaler
ADA (Div III)	Tom Gragg
Altus	Dan Frazier
Alva	Sy Stewart-House
Anadarko	Dan Frazier
ANTLERS (Div II)	John Floistad
Arapaho	Sy Stewart-House
Ardmore	Tom Gragg
Atoka	John Floistad
Bartlesville	Brian Parker
Beaver	Patrick Hutson
Blackwell	Mike Blackwell
Boise City	Patrick Hutson
Bristow	Brian Parker
BUFFALO (Div VI)	Sy Stewart-House
Chandler	Mike Blackwell
Checotah	John Floistad
Cherokee	Sy Stewart-House
Cheyenne	Sy Stewart-House
Chickasha	Dan Frazier
Claremore	Brian Parker
CLINTON (Div V)	Sy Stewart-House
Coalgate	John Floistad
Cordell	Sy Stewart-House
Cushing	Mike Blackwell
Davis	Tom Gragg
DUNCAN (Div VII)	Dan Frazier
Durant	Tom Gragg
Edmond	Mike Blackwell
El Reno	Mike Blackwell
Elk City	Sy Stewart-House
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Jay	Brian Parker
Kingfisher	Mike Blackwell
Lawton	Dan Frazier
Madill	Tom Gragg

DOT Site	Wholesaler
Mangum	Dan Frazier
Marietta	Tom Gragg
McAlester	John Floistad
Medford	Mike Blackwell
Miami	Brian Parker
MUSKOGEE (Div I)	John Floistad
Noble (New 3/2017	Tom Gragg
Nowata	Brian Parker
OKC (Div IX)	Benjamin Hanby
OKC Central Garage	Benjamin Hanby
OKC County Barn	Benjamin Hanby
State Motor Pool	Benjamin Hanby
Okemah	John Floistad
Okmulgee	John Floistad
Pauls Valley	Tom Gragg
Pawhuska	Brian Parker
Pawnee	Brian Parker
PERRY (Div IV)	Mike Blackwell
Poteau	John Floistad
Pryor	Brian Parker
Purcell	Tom Gragg
Purcell Residency	Tom Gragg
Sallisaw	John Floistad
Sayre	Sy Stewart-House
Seminole	Tom Gragg
Shattuck	Sy Stewart-House
Stigler	John Floistad
Stillwater	Mike Blackwell
Stilwell	John Floistad
Tahlequah	John Floistad
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TULSA CO. (Div VIII)	Brian Parker
Tulsa West	Brian Parker
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Wewoka	John Floistad
Wewoka Residency	
Wilburton	John Floistad
Woodward	Sy Stewart-House
Yukon	Mike Blackwell

<sup>\*</sup> Bold, ALL-CAPS sites denotes division headquarters.



**Supplier Name: CERTIFIED** 

LABORATORIES, a division

# **Awarded Supplier Information**

of NCH Corporation Supplier ID #: 0000077414 Supplier Address: 1300 E. Northgate Drive City: Irving State: TX **Zip Code:** 75062 Phone #: 1-800-527-9929 X0563 Contact Person Name: Toni L. Boyd, Bid Manager Fax #: 1-972-438-0634 Title: Joe Farrier, Vice President of Sales Email: Certified Labs.BidDepartment@nch.com Website: www.certifiedlabs.com **Authorized Location:** Locations list attached as *(attachment title)* Address: City: State: Zip Code: Contract ID #: Delivery: **Minimum Order:** P/Card Accepted: ⊠ Yes □ No Other: EPA Registration Number: 464-659-66114 The Contractor must be able to supply diesel additives, gasoline additives, and biocides at several hundred locations across Oklahoma every time the state receives fuel. The contractor must be on site within 48 hours prior to or after delivery to physically pour the additive in the tank and complete the fuel testing as listed in Required Delivery. If vendor is on site after delivery, the tank must be stirred. The contractor personnel are able to do the following: Action Yes No Treat diesel fuel in all locations YES Treat gasoline in all locations NOT APPLICABLE Administer biocide in all locations YES Bottom sample tanks in all locations YES Test for microbial growth in all locations YES Pump water from tank bottoms in all locations YES Provide free fuel system dryer in all locations YES Test fuel upon request in all locations YES

**C.8.6.** Be available for statewide on-site support as requested by the foreman or administrator of each maintenance facility. List the name of your field service personnel, the city where the individual resides, and the Oklahoma counties the individual services:

Name	City Where Rep. Resides	Position Held	Division Headquarters	Counties Serviced
Joe Farrier	Argyle, TX	Vice-Presider of Sales	th Irving, TX	autodrinings
Brandon Kitch	OKJahoma City, OK	Salcs Representati	ve Irving TX	2,5
Earl Harman	Dodge City, KS	Salcs Representation	re Irving, TX	I S S I
Jo <b>6</b> eph Ray	Enid, ok	Salès Representativ	manufacture and management of	Mati
Lori Beth Modlin	Broken Arrow, OK	Salės Representativ	s mingratur & magnetic p	8 8 8
Joe Blakley	Enid, OK	S <b>a</b> lles Representatti	ve Irving.TX	308
Richard Snydev	Hutchinson, Kansas	Sales Representati	Timilian Ti	4.2
Richard Childers	Tulsa, ok	Salies Representa	Trving,Tx	3 3
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#### SPECIAL PROVISIONS

#### Contract Period.

The contract is for a 12 month period, commencing August 1, 2017 and ending July 31, 2018. The contract may be renewed for up to 4 one year option periods.

Agreement Period. August 1, 2017 through July 31, 2022

#### Required Delivery.

Delivery shall be made within 15 calendar days after receipt of order by the contractor.

#### **Contract Renewal**

Exercise of the renewal option is at the State's sole discretion and shall be conditioned, at a minimum, on the Contractor's performance and the reported spend. The State, if it desires to exercise its renewal option, will provide written notice to the Contractor no later than thirty (30) days prior to the contract expiration date. The renewal term shall be considered separate and shall require exercise of the renewal option should the State choose to renew this Contract.

#### Type of Contract.

This is a firm fixed price contract for indefinite delivery and indefinite quantity for the supplies/services specified.

#### **Contract Preference**

This contract is mandatory.

#### Authorized Users.

All State Departments, Boards, Commissions, Agencies and Institutions. Counties, School Districts and Municipalities may avail themselves of the contract.

#### F.O.B. Destination.

All deliveries shall be F.O.B. Destination. Destination shall mean delivered to the receiving dock or other point specified in the purchase order. The State assumes no responsibility for goods until accepted at the receiving point in good condition. Title and risk of loss or damage to all items shall be the responsibility of the contract supplier until accepted by the ordering agency. The successful supplier shall be responsible for filing, processing and collecting all damage claims.

#### Oral Agreements.

No oral statement of any person shall modify or otherwise affect the terms, conditions, or specifications stated in the RFP or the resultant contract. All modifications to the contract must be made in writing by the Central Purchasing Division.

#### Notice of Award.

Notice of award letter resulting from this RFP will be furnished to each successful supplier and shall result in a binding contract without further action by either party. It shall be the successful supplier's responsibility to reproduce and distribute copies to all authorized dealers listed in your proposal response. No additions, deletions or changes of any kind shall be made to this contract without prior approval of Central Purchasing.

#### **Extension of Contract.**

The State may extend the term of this contract up to 180 days intervals if mutually agreed upon by both parties in writing.

#### **Ordering**

Any supplies and/or services to be furnished under this contract may be ordered by issuance of written purchase orders by state agencies and authorized entities. There is no limit on the number that may be issued. Delivery to multiple destinations may be required. All orders are subject to the terms and conditions of this contract. Any order dated prior to expiration of this contract shall be performed. In the event of conflict between a purchase order and this contract, the contract shall have precedence.

#### State and Federal Taxes.

Purchases by the State are not subject to any sales tax or Federal excise tax. Exemption certificates will be furnished upon request.

#### Contractor Invoices.

The supplier shall be paid upon submission of proper certified invoices to the ordering agency at the price stipulated on the contract. Invoices shall contain the contract number and purchase order number. Failure to follow these instructions may result in delay of processing invoices for payment. The Company or Corporation submitting a proposal shall be the only office authorized to receive orders, invoice and receive payment. If the suppliers wish to ship or provide service from a point other than the address listed on the face of the proposal, he will furnish a list of these locations. No ordering or invoicing will be done at these locations.

Invoicing shall be made in accordance with instructions by agency or division issuing the purchase order.

If you are paid more than 45 days after submitting a proper invoice, you may be entitled to claim an interest penalty. Contact the Office of State Finance for a copy of the regulations.

In cases of partial delivery the state agency may make partial payment, dependent on the dollar value, or hold all invoices for final delivery to be completed.

#### Warranty.

The Contractor agrees the products furnished under this contract shall be covered by the most favorable commercial warranties the contractor gives to any customer for such products; and rights and remedies provided herein are in addition to and do not limit any rights afforded to the State of Oklahoma by any other clause of this contract.

#### Patents and Royalties.

The supplier, without exception, shall indemnify and save harmless the State of Oklahoma and its employees from liability of any nature or kind, including cost and expenses for or on account of any copyrighted, patented, or unpatented invention, process, or article manufactured or used in the performance of the contract including its use by the State of Oklahoma. If the supplier uses any design, device or materials covered by letters, patent copyright, it is mutually agreed and understood without exception that the proposal prices shall include all royalties or cost arising from the use of such design, device, or materials in any way involved in the work.

#### Price Adjustments.

Prices are to remain firm during the first 12 months of the contract. After that date, if there has been an industry-wide price increase suppliers may request an increase in prices. Price increases may be requested only once each year. Pricing changes must be submitted 30 days prior to the date of the effective change and must be approved by the contracting officer. Documentation from the manufacturer/distributor and a detailed item listing with price change suggestions must be submitted. Any increase will not affect any orders issued prior to the effective approval date of any price changes. Supplier's failures to promptly notify the State of any price decreases shall result in the cancellation of their contract. No price reduction may be offered to an agency unless that reduction is offered to all agencies.

#### **CONTRACT SPECIFICATIONS**

### PART A (BULK) STATE OF OKLAHOMA

SPECIFICATIONS FOR A GASOLINE AND DIESEL FUEL MAINTENANCE AND MANAGEMENT PROGRAM (FOR BULK TANK TREATMENT)

SCOPE. The State of Oklahoma has created a contract for a statewide Gasoline and Diesel Fuel Maintenance Program. The contractor must be on site (at the point of fuel delivery) each time a state agency receives a fuel delivery. The state of Oklahoma has several hundred bulk fuel tanks located throughout the state.

#### SERVICE. The contractor must perform the following services:

- A. Bottom sample each storage tank using ASTM-recognized sampling equipment (i.e. Bacon Bomb Bottom Sampler) to determine presence of water, microbial growth and heavy stratified fuel.
- B. Test each storage tank with FAA-approved microbial growth detection culture (i.e., Aviation Lab's Bug Check Kit).
- C. Pump water and microbial growth from tank bottom. (This is not a contract for waste disposal. The State of Oklahoma will deal with disposal.)
- D. Install liquid fuel system dryer additive directly into the bulk storage tank to "sop up" any trace water that remains after pumping. The fuel system dryer additive must be able to absorb its weight in water. This fuel system dryer is to be provided to the State on an "as needed" or "as requested" basis, it is not to be used continually. This product and service are part of the overall water removal process and are to be performed at no additional cost to the State.
- E. Eliminate and kill all microbial growth in storage tanks by installing a fuel biocide. Biocide is to be installed and mixed at each fuel storage location.
- F. Follow-up testing, as requested, to validate microbial growth elimination.
- G. Sample tanks at every fueling location every six months (or more often as requested) to check for reappearance of water and microbial growth.
- H. Tank bottoms to be pumped and treated with fuel system dryer as often as necessary to maintain a water-free environment for fuel storage.
- I. On-Site testing at each fueling location every six months using ASTM D287 API Gravity Equipment. Vendor must also perform a field oxidation storage stability test every six months.
- J. On-Site testing at each fueling location every twelve months using ASTM D97 Cloud and Pour Point Testing Equipment to assure the winter performance of diesel fuel.
- K. Be on site at each fueling location each time a state agency receives a load of bulk fuel (regardless of quantity) to install additives in gasoline and diesel storage tanks. Vendor is responsible for meeting the transport truck's load of fuel at each fueling location. If this is occasionally not possible, then the vendor should arrive within 24 hours before or after the fuel is delivered to install and mix the additives with the fuel.
- L. Conduct a Fuel Trends Maintenance or Fleet Maintenance Seminar twice per years to keep personnel upto-date on the rapidly changing world of Fuel Management and Fleet Maintenance.
- M. File a report with the agency fleet manager or foreman each time an initial or follow-up test is performed.
- N. Keep the State updated on the latest additives and treatment ratios for Alternative Fuels such as BioDiesel, CNG, ethanol, etc.

#### THE DIESEL FUEL ADDITIVE. The diesel fuel additive must contain:

- A. Oxidation inhibitors to slow the natural degradation of diesel fuel caused by exposure to atmospheric oxygen.
- B. Metal deactivators to help eliminate the oxidation process.
- C. Detergents to clean up any varnish or gum in the fuel system.
- D. Deposit modifiers to remove carbon deposits from valve and piston crowns.

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- E. Corrosion inhibitors to stop the effects of acids and oxidation materials on fuel system components. Additive must work in the liquid phase and vapor phase of the fuel.
- F. De-emulsifiers to prevent diesel fuel from holding soluble water.
- G. Dispersants to help keep insoluble materials in fuel from agglomerating and plugging filters.
- H. Pour point depressants to lower the temperature at which fuel gelling occurs.
- I. A wax dispersant to further reduce filter plugging.
- J. Combustion modifiers to help fuel burn more completely.
- K. Less than 1% alcohol by weight, including methanol, isopropyl, or any other alcohol derivative.
- L. Treat Ratio must be 1-1000 or greater.
- M. Lubricity additives to protect diesel pumps and injectors from the drying effect of low sulfur diesel fuels.
- N. Must be compatible with BioDiesel fuel blends.
- O. Must be specifically formulated to work in High Pressure Common Rail fuel systems.
- P. Must prevent breakdown of fuel carbon and soot-black byproducts in fuel.
- Q. Must prevent black-fuel filter plugging due to HPCR.
- R. Must prevent the formulation of internal diesel injector deposits.
- S. NOTE: Additive must not contain any ash-producing heavy metals: i.e., Barium, etc.

Note: Photos or documentation to verify diesel additive performance in HPCR fuel systems on file in OMES

#### THE GASOLINE ADDITIVE. The gasoline additive must contain:

- A. Oxidation inhibitors to help stabilize gasoline and prevent the formation of varnishes, resins, and other oxymaterials that gum up fuel systems.
- B. Detergents to clean existing deposits from valves and piston crowns.
- C. Deposit modifiers to remove carbon deposits from valves and piston crowns.
- D. Heat Stable lubricants to help reduce the adverse effects of dry, unleaded gasoline.
- E. Less than 1% (one percent) alcohol by weight, including methanol, isopropyl, or any other alcohol derivative.
- F. Treat ratio must be 1-400 or greater.
- G. Must suppress intake valve deposits. (Vendor must document test results to show gasoline additive is effective in keeping intake valve deposits under control. Documentation must show CRC rating.)

#### THE BIOCIDE. The biocide must:

- A. Be able to work in gasoline and diesel fuel.
- B. Kill Microbial growth within 12 hours.
- C. Be effective in water. (Must be able to kill microbial growth living in water at tank bottom.)
- D. Be effective in diesel fuel and gasoline. (Must be able to kill microbial growth living in gasoline and diesel fuel.)
- E. Be transferable. The biocide must work in the fuel phase of a tank and emulsify into the fuel. This allows individual vehicles to receive a "DOSE" of biocide when they receive fuel from a treated tank.
- F. Be registered with the EPA.

NOTE: The biocide is not to be used on a continual basis, but only as necessary to control microbial growth.

ADDITIVE PERFORMANCE VERIFICATION. The documentation from the fuel analysis testing laboratory to validate performance claims is on file in OMES.

#### PART B (INDIVIDUAL VEHICLES: GASOLINE)

<u>SPECIFICATIONS FOR:</u> DEPOSIT REMOVAL ADDITIVE; DEPOSIT CONTROL ADDITIVE FOR GASOLINE VEHICLES; AND AN ANTI-ICING ADDITIVE FOR DIESEL OR GASOLINE VEHICLES (FOR INDIVIDUAL VEHICLE TANK TREATMENT)

- B.1. Scope. The State of Oklahoma has created a contract for fuel additives that will be installed in individual over-the-road equipment (automobiles, vans, etc.). The State has several thousand gasoline and diesel vehicles that are serviced and fueled at various stations through the state.
- B.2. Services. The contractor must perform the following services at no additional charge:
  - **B.2.1.** Provide up to eight (8) hours of on-site training at each maintenance facility in Oklahoma. Training will be done at the request of the foreman or administrator of each maintenance facility. (dates, times must be approved by Central Purchasing, Contracting Officer prior to vendor scheduling)
  - **B.2.2.** Conduct a fleet fuel trends seminar or fleet maintenance clinic at each maintenance facility two (2) times per year to update maintenance personnel on the rapidly changing world of fleet management and preventative maintenance. (Seminars to be done at the request of foreman or administrator of each maintenance facility dates, times must be approved by Central Purchasing, Contracting Officer prior to vendor scheduling)
  - **B.2.3.** Provide preventative maintenance literature and visual aids that will help State Personnel understand the maintenance services provided by the State Maintenance Facilities and how those services improve vehicle driveability, fuel economy, and performance.
  - **B.2.4.** Provide on-site gasoline and fuel analysis as requested to determine fuel quality and stability (especially in dual-fuel applications).
  - **B.2.5.** Deliver all additives to the various maintenance facilities and/or state agencies throughout Oklahoma. Delivery provided in any quantity and provided on-site at no charge.

PART B (INDIVIDUAL: GASOLINE)

#### THE DEPOSIT CONTROL ADDITIVE:

- **A.** This additive will be added to the fuel tank of each vehicle with each gasoline fill-up. Its function is to keep fuel systems clean. The deposit control additive must:
  - 1.Be in a container that will allow it to be poured into a standard vehicle fuel tank without a funnel.
  - 2. Be packaged in a container that will treat approximately 10-20 gallons of gasoline.
  - 3. Be suitable for dual-fuel applications (CNG and gasoline).
  - 4. Contain oxidation inhibitors to help stabilize gasoline and prevent the formation of varnishes, resins, and others oxy-materials that gum up fuel systems (especially in dual-fuel vehicles.)
  - 5. Contain detergents to clean existing deposits from valves and piston crowns.
  - 6. Contain deposit modifiers to remove carbon deposits from valves and piston crowns.
  - 7. Contain heat stable lubricants to help reduce the adverse effects of dry, unleaded gasoline and the drying effects of CNG.
  - 8. Contain less than 1% alcohol by weight, including methanol, isopropyl, or any other alcohol derivative.
  - 9. Suppress intake valve deposits
- B. The Deposit Control Verification, results on file in OMES

#### THE RAPID DEPOSIT REMOVAL ADDITIVE.

- **A.** This additive will be added to the fuel tank of each individual vehicle with each major preventative maintenance service. Its function is to rapidly cleanup fuel system deposits. The rapid deposit removal additive must:
  - 1. Be from the polyetheramine family of additives.
  - 2. Contain a mega dose of polyetheramine chemistry to eliminate combustion chamber deposit interference (CCDI).
  - 3. Contain detergents to rapidly clean existing deposits from valves and piston crowns.

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- 4. Contain deposit modifiers to rapidly remove carbon deposits from valves and injectors.
- 5. Contain less than 1% alcohol by weight, including methanol, isopropyl, or any other alcohol derivative.
- 6. Provide storage stability of fuel in dual-fuel vehicles.
- B. The Rapid Deposit Removal Additive Performance Verification and Documentation. Results on file in OMES.

#### THE ANTI-ICING ADDITIVE FOR INDIVUAL VEHICLES.

- **A.** This additive will be added to the fuel tank(s) of gasoline or diesel vehicles on an "as needed" basis just prior to cold weather. Background: Climate conditions, engine design and driving habits often cause water and condensation to form in the fuel tanks of diesel vehicles. This water accumulation can lead to blocked fuel lines when ice forms in subfreezing conditions. The anti-icing additive must:
  - 1.Be in liquid form.
  - 2.Be able to absorb its weight in water.
  - 3. Not contain any methanol or methyl alcohol.
  - 4. Be in small container for a "one dose" application without a funnel.
  - 5. Be able to absorb at least ten oz. of water in a single dose.
- B. The anti-Icing Additive Verification, results on file in OMES

#### THE GASOLINE CRANKCASE CLEANER (for Individual Vehicles)

- A. Must be able to clean the ring-land area to reduce crankcase oil from getting into the combustion chamber via the PCV.
- B. Must prevent combustion gasses from getting into the crankcase via ring-land blow-by.
- C. Must work as a detergent and dispersant. Cannot be a harsh solvent.
- D. Must increase compression by removing deposits and "freeing up" stuck rings.
- E. Must work in gasoline, CNG, dual fuel, or E85-fueled engines.

#### **Crankcase Cleaner Compression Verification**

Complete the following section showing the effectiveness of combustion chamber compression improvement. Before and after compression test must be performed on the same engine.

#### **GASOLINE CRANKCASE OIL ADDITIVE (for Individual Vehicles)**

- A. Must increase oxidation stability in engine oil thus slowing the process of oil breakdown
- B. Must allow for extended oil drain intervals of at least 7,500 miles
- C. Must work in conventional, synthetic, or multi-viscosity oil.

#### Crankcase Oil Additive Verification on file in OMES

#### PART C (INDIVIDUAL VEHICLES: DIESEL)

**Scope:** The state of Oklahoma has thousands of diesel vehicles ranging from small mowing equipment to diesel pickups, to large earth-moving equipment. The state wants to maximize the efficiency and lower the carbon footprint of its diesel fleet. Therefore, the contractor must provide diesel injector, EGR, and combustion chamber cleaning chemistry to allow the state to keep the fuel & emissions systems of its diesel fleet deposit-free, resulting in peak performance and lower emissions.

**Training:** The contractor will provide on-site, in-person, hands-on training on the proper usage of the cleaning chemistry. This on-location training is to be provided up to twice per year (as requested by the administrator of a state agency).

NOTE: The contractor will make available for purchase to the state any other new technology, chemistry, services, equipment, attachments, and processes that become available in the marketplace during the term of this contract.

#### **Diesel Fuel Tank Additive (For Individual Vehicles)**

- -Must work with the other additives to create a cleaning synergy.
- -Must be compatible with ULSD and BioDiesel blends.
- -Must lubricate fuel pump and injectors and provide cleaning to both.
- -Must comply with federal low-sulfur content requirements for a diesel tank additive.

#### Diesel Crankcase Cleaner and Blow-by Reducer (For Individual Vehicles)

- Must be able to clean the ring-land area to reduce crank case oil from getting into the combustion chamber via the CCV.
- Must prevent combustion chamber gasses from getting into the crankcase via ring-land blow-by.
- -Must work as a detergent and dispersant. Cannot be a harsh solvent.
- Must increase compression by removing deposits and "freeing up" sticky rings.

#### **Diesel Crankcase Oil Additive (For Individual Vehcles)**

- -Must be able to hold soot in suspension, thus reducing friction.
- -Must contain deposit control additives to keep rings from sticking due to carbon build-up.
- -Must work in conventional, synthetic, and multi-viscosity oil.

Oil Additive Verification - results on file in OMES



# State of Oklahoma

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Contract ID			Page
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Contract Dates Currence	У	Rate Type	Rate Date
08/01/2017 to 07/31/2018 USD	•	CRRNT	PO Date
Description:	С	ontract Max	imum
From Reg ID - 0900009516		0.00	

**TYPE: STATEWIDE** 

Supplier 0000073037 LUBRICATION SPECIALISTS INC 6601 W WILSHIRE BLVD OKLAHOMA CITY OK 73132-5449 USA

Tax Exempt? Y Tax Exempt ID:736017987

Contract Li
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				Minimum	Order	Maximum / Open	
	Cat CD / Item ID / Item D	esc	UOM	Qty	Amt	Qty	Amt
1	15111700 / BULK DIESEL FUEL ADD Cost of Diesel Additive pe Treatment Ratio: 1 gallon Container Size(s) 5 gallon Cost per Treated Gallon of Product Name and Part N	r Gallon: \$ 92.00 treats 1000 gallons is or less: 1 gallon	GA Pressure) #2321	1.00	0.00	0.00	0.00
Co	ontract Base Pricing	92.00000	GA		0001		
2	15111700 / BULK DIESEL FUEL ADD Cost of Diesel Additive pe Treatment Ratio: 1 gallon Container Size(s) 5 gallor Cost per Treated Gallon of Product Name and Part N	r 5 Gallon: \$460.00 treats 1000 gallons as or less: 5 gallon	<sub>GA</sub> Pressure) #2325	1.00	0.00	0.00	0.00
Co	ontract Base Pricing	460.00000	GA		0001		
3	15111700 / BULK GASOLINE ADDIT Cost of Gasoline Additive Treatment Ratio: 1 gallon Container Size(s) 5 gallor Cost per Treated Gallon of Product Name and Part N	per 1 Gallon: \$62.00 treats 400 gallons is or less: 1 gallon	GA #2021	1.00	0.00	0.00	0.00
Co	ontract Base Pricing	62.00000	GA		0001		
4	15111700 / BULK GASOLINE ADDIT Cost of Gasoline Additive Treatment Ratio: 1 gallon Container Size(s) 5 gallor Cost per Treated Gallon of Product Name and Part N	per 5 Gallon: \$310.00 treats 400 gallons is or less: 5 gallon	GA #2022	1.00	0.00	0.00	0.00
Co	ontract Base Pricing	310.00000	GA		0001		
5	15111700 / BIOCIDE		GA	1.00	0.00	0.00	0.00

Final = The price is final after adjustments

Hard = Apply adjustments regardless of other adjustments

Skip = Skip adjustments if any other adjustments have been applied

**Authorized Signature** 



# State of Oklahoma

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 Contract Dates
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 Rate Date

 08/01/2017 to 07/31/2018 USD
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 PO Date

 Description:
 Contract Maximum

 From Req ID - 0900009516
 0.00

TYPE: STATEWIDE

Supplier 0000073037 LUBRICATION SPECIALISTS INC 6601 W WILSHIRE BLVD OKLAHOMA CITY OK 73132-5449 USA

Tax Exempt? Y Tax Exempt ID:736017987

Contract L	ines
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Contra	Contract Lines.			Minimum	Order	Maximum / Open	
Line #	Cat CD / Item ID / Item Des	C	UOM	Qty	Amt	Qty	Amt
	Cost of Diesel Additive per G Treatment Ratio: 1 gallon tre Container Size(s) 5 gallons of Cost per Treated Gallon of D Product Name and Part Num	ats 10,000 gallons or less: 1 gallon	THON)				
Co	ontract Base Pricing	525.00000	GA		0001		
6	15111700 / THE DEPOSIT REMOVAL A (to be added to fuel tank) Container Cost: \$17.20 Container Size: 11 oz. can Treats 20 Gallons of Gasolin Product Name and Part Num	e.	СН	1.00	0.00	0.00	0.00
Co	ontract Base Pricing	17.20000	СН		0001		
7	15111700 / THE DEPOSIT CONTROL A (to be added to fuel tank) Container Cost: \$6.00 Container Size: 6 oz. bottle Treats 20 Gallons of Gasolin Product Name and Part Num NOTE: Product can be instausing a funnel.		CH ne Treatment (#202) fuel tank without	1.00	0.00	0.00	0.00
Co	ontract Base Pricing	6.00000	СН		0001		
8	15111702 / THE GASOLINE/DIESEL AN (to be added to fuel tank) Container Cost: \$7.25 Container Size: 12 oz. bottle Product will anti-ice 12oz. of Product Name and Part Num NOTE: Product can be instausing a funnel.		CH #280) fuel tank without	0.00	0.00	1.00	0.00
Co	ontract Base Pricing	7.25000	СН		0001		
9	15111700 / GASOLINE CRANKCASE C	LEANER	СН	1.00	0.00	0.00	0.00

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# State of Oklahoma

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 Description:
 Contract Maximum

 From Req ID - 0900009516
 0.00

TYPE: STATEWIDE

Supplier 0000073037 LUBRICATION SPECIALISTS INC 6601 W WILSHIRE BLVD OKLAHOMA CITY OK 73132-5449 USA

Tax Exempt? Y Tax Exempt ID:736017987

Contract L	ines
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	ontract Lines:		Minimum Orde			Maximum / Open	
_ine #	Cat CD / Item ID / Item Desc		UOM	Qty	Amt	Qty	Amt
	(Individual vehicles) Container Cost: \$8.50 Container Size: 11 oz. can Treats 6 quarts of oil Product Name and Part Numb	per: BG EPR (#109)					
Co	ontract Base Pricing	8.50000	СН		0001		
10	15111700 / GASOLINE CRANKCASE OII (Individual vehicles) Container Cost: \$10.00 Container Size: 11 oz. can Treats 6 quarts of oil Product Name and Part Numb		CH 5)	1.00	0.00	0.00	0.00
Co	ontract Base Pricing	10.00000	СН		0001		
11	15111700 / DIESEL FUEL TANK ADDITIV (Individual vehicles) Container Cost: \$35.00 Container Size: 32 oz. bottle Treats 40 gallons of diesel Product Name and Part Numb		CH Fuel Cleaner(#245	1.00	0.00	0.00	0.00
Co	ontract Base Pricing	35.00000	СН		0001		
12	15111700 /	NED	СН	1.00	0.00	0.00	0.00
12	DIESEL CRANKCASE CLEAR (Individual vehicles) Container Cost: \$20.00 Container Size: 32 oz. bottle Treats 16 quarts of oil Product Name and Part Numb						0.00
	(Individual vehicles) Container Cost: \$20.00 Container Size: 32 oz. bottle Treats 16 quarts of oil		СН		0001		0.00
	(Individual vehicles) Container Cost: \$20.00 Container Size: 32 oz. bottle Treats 16 quarts of oil Product Name and Part Numb	per: BG EPR (#10932) 20.00000 DDITIVE	СН	0.00	<b>0001</b> 0.00	1.00	0.00

#### COMMENTS:

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**Authorized Signature** 



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 Contract Dates
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 Description:
 Contract Maximum

 From Req ID - 0900009516
 0.00

TYPE: STATEWIDE

Supplier 0000077414 NCH CORPORATION CHEMSEARCH 2727 CHEMSEARCH BLVD IRVING TX 75062-6454 USA

Tax Exempt? Y Tax Exempt ID:736017987

#### **Contract Lines:**

Contra				Minimum	Order	Maximum	/ Open
Line #	Cat CD / Item ID / Item De	esc	UOM	Qty	Amt	Qty	Amt
1	15111700 / BULK DIESEL FUEL ADDI Cost of Diesel Additive per Treatment Ratio: 1 gallon t Container Size(s) 5 gallons Cost per Treated Gallon of Product Name and Part No	Gallon: \$ 56.13 reats 1000 gallons s or less: 6 X 1 gallon	GA 0171688	1.00	0.00	0.00	0.00
C	ontract Base Pricing	56.13000	GA		0007		
2	15111700 / BULK DIESEL FUEL ADDI Cost of Diesel Additive per Treatment Ratio: 1 gallon t Container Size(s) 5 gallons Cost per Treated Gallon of Product Name and Part No	Gallon: \$ 55.84 reats 1000 gallons s or less: 2 x 2.5 gallon	GA 171706	1.00	0.00	0.00	0.00
C	ontract Base Pricing	55.84000	GA		0007		
3	15111700 / BIOCIDE Container Cost: \$35.69 Cost of Diesel Additive per Treatment Ratio: 1 gallon t Container Size(s) 5 gallons 12 x 32oz. case - \$428.28 Cost per Treated Gallon of Product Name and Part No NOTE: only available in qu	reats 4000 gallons s or less: 32 oz. (QT) Diesel Fuel: \$0.03569 umber: Tank Tonic #12034198	GA	1.00	0.00	0.00	0.00
C	ontract Base Pricing	35.69000	GA		0007		

COMMENTS: