



AssetWorks Response to

**State of Oklahoma
Office of Management &
Enterprise Services
Request for Proposal # 09000000217**

GPS/AVL Fleet Management System

DUE: 22 June 2016 @ 3PM

PRICING PROPOSAL

Presented By:
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H. PRICE AND COST

A separate pricing document should be submitted for each solution presented. Pricing should be submitted in a separate sealed envelope.

- Prices indicated on the pricing sheets shall be inclusive of all fees, such as handling, shipping, returns, etc. The State will not pay for additional charges of any nature.
- Travel costs should not be included as a not to exceed amount in the Supplier's proposal response. Travel expenses must be billed at no cost, with supporting documentation included.
- Bidders may respond with their own pricing schedules that provide for the following information:

Purchase of GPS Units	Unit Price	
Device		
Verizon Networkfleet 5500 GPS device	\$124.00	Includes harness and shipping
Verizon Networkfleet 5200 GPS device	\$124.00	Includes harness and shipping
Verizon Networkfleet AssetGaurd GPS device	\$232.00	Includes mount bracket and shipping

Installation/Training

There is an \$80 per unit installation fee for a centralized installation of GPS units. This is for a standard installation on light and heavy duty vehicles.

Monthly Service Charge/Device

Verizon Networkfleet 5500 GPS device	\$19.95	Web application set up and training included
Verizon Networkfleet 5200 GPS device	\$18.95	Web application set up and training included
Verizon Networkfleet AssetGuard GPS device	\$13.95	Web application set up and training included

Optional

For an additional \$1.25 per unit per month AssetWorks can provide a Networkfleet adapter that allow diagnostic and odometer and hours to come from the device and import into the States AssetWorks FleetFocus application to update this data for PM services and store the diagnostic codes for the 5500 units. Odometers and Hours only would be available from the 5200 units.

Returns

Customer returns must have an RA# from Verizon Networkfleet. The hardware must be returned within 30 days in order to receive full credit for the replacement hardware. Failure to return the hardware in a timely manner will result in the customer being invoiced for the hardware at the rate designated in the agreement between AssetWorks and the customer.

Lease of GPS Units	Unit Price
Device	N/A
Installation/Training	N/A
Monthly Service Charge/Device	N/A

Optional Equipment - Purchase	Unit Price
Navigation	N/A
Navigation Installation	N/A
Mobile Data Terminals	N/A
Mobile Data Terminal Installation	N/A

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