



**Insight Public Sector, Inc.**  
**NASPO ValuePoint Software Value Added Reseller**  
**State of Oklahoma**  
**Contract #ADSP016-138244/SW1041**

**PUBLISHERS**

**MARKUP/DOWN**

Proposer must be certified as a direct reseller for all Key Itemized publishers. Direct reseller certification is preferred for Other Itemized publishers

The price to Authorized Purchaser (AP) is calculated using the following formula: "Reseller Cost" + ("Reseller Cost" x "Markup/down")

KEY ITEMIZED		
	ADOBE	2.00%
	CITRIX	2.00%
	MICROSOFT	1.50%
	SYMANTEC	2.00%
	VMWARE	2.00%
	AI SQUARED	2.25%
	AIRWATCH MOBILE DEVICE MANAGEMENT VMWARE	2.25%
	ALLIANCE ENTERPRISES	2.25%
	APPLE	2.25%
	ATTACHMATE – MICROFOCUS	2.25%
	AUTODESK	2.25%
	AUTONOMY – HP	2.25%
	BARRACUDA	2.25%
	BOMGAR REMOTE SOFTWARE	2.25%
	CA TECHNOLOGIES	2.25%
	CISCO	2.25%
	COMPUTRONIX USA	2.25%
	COMPUWARE	2.25%
	COREL	2.25%
	EMC	2.25%
	ENCHOICE	2.25%
	ESET	2.25%
	ESRI	2.25%
	GUARDIAN EDGE – SYMANTEC	2.25%
	GW MICRO	2.25%
	IBM	2.25%
	ICM CONVERSIONS	2.25%
	INFOR	2.25%
	INTERMEDIX EMSYSTEMS	2.25%
	HP	2.25%
ED	HUMANWARE	2.25%

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OTHER ITEMIZED		
	INFORMATION BUILDERS	2.25%
	KRONOS SOFTWARE	2.25%
	LANDESK	2.25%
	LASERFISCHE	2.25%
	LIQUIDWARE STATUSPHERE	2.25%
	MICROFOCUS INC	2.25%
	MPS	2.25%
	MQSOFTWARE – BMC SOFTWARE	2.25%
	NETOP	2.25%
	NUANCE	2.25%
	ORACLE	2.25%
	PASSPORT	2.25%
	PATCHLINK	2.25%
	PROOFPOINT	2.25%
	RSA SECURITY	2.25%
	REFERENCIA SYSTEMS	2.25%
	SAP AMERICA	2.25%
	SAS	2.25%
	SOLUTIONS SOFTWARE	2.25%
	SOPHOS	2.25%
	SPLUNK SOFTWARE	2.25%
	STASEEKER NETWORK INFRASTRUCTURE MONITORING	2.25%
	STELLEMENT – ORACLE	2.25%
	TECHSMITH	2.25%
	TREND MICRO	2.25%
	TRUSTWARE	2.25%
	ULTRABAC	2.25%
	VORMETRIC	2.25%
	WEBSense	2.25%
	any other non-listed publisher	4.75%