



Oklahoma Department of Corrections

Solicitation #SW16012



MARTY PITTS

Sales Representative

C: (214) 957-7909

Marty.Pitts@mheducation.com

RANDY MORRIS

District Manager

C: (864) 483-1747

Randy.Morris@mheducation.com





Freddie Scott
RFP, Bids & Contracts Specialist
McGraw-Hill School Education

July 1, 2016

Mr. Gerald Elrod
Office of Management and Enterprise Services
Central Purchasing
5005 N. Lincoln Blvd., Suite 300
Oklahoma City, OK 73105

Dear Mr. Elrod,

Thank you for taking the time to review the proposal for the McGraw-Hill Education Contemporary product!

Enclosed you will find one physical copy of the original, signed OMES CP 070 form between McGraw-Hill School Education and the Oklahoma Department of Corrections. You will also find two flash drives that hold the same content as the original document.

For any question please contact your sales representative Marty Pitts. She can be reached at 214-957-7909 or marty.pitts@mheducation.com.

We appreciate our continued partnership and the opportunity to serve the Oklahoma Department of Correction students and educators.

Sincerely,

Freddie Scott
RFP, Bids & Contracts Specialist



Solicitation

1. Solicitation #: SW16012

2. Solicitation Issue Date: June 7, 2016

3. Brief Description of Requirement:

Solicitation for Statewide Contract for Books.

4. Response Due Date¹: July 5th, 2016

Time: 3:00PM CST/CDT

5. Issued By and RETURN SEALED BID TO²:

Personal, U.S. Postal or Common Carrier Delivery:

Office of Management and Enterprise Services
Central Purchasing
5005 N. Lincoln Blvd., Suite 300
Oklahoma City, OK 73105

6. Solicitation Type (type "X" at one below):

- ☐ Invitation to Bid
- ☒ Request for Proposal
- ☐ Request for Quote

7. Requesting Agency: OMES Central Purchasing

8. Contracting Officer:

Name: Gerald Elrod
Phone: 405/522-1037
Email: Gerald.Elrod@omes.ok.gov

¹ Amendments to solicitation may change the Response Due Date (read GENERAL PROVISIONS, section 3, "Solicitation Amendments")

² If "U.S. Postal Delivery" differs from "Carrier Delivery", use "Carrier Delivery" for courier or personal deliveries



Responding Bidder Information

"Certification for Competitive Bid and Contract" **MUST** be submitted along with the response to the Solicitation.

1. RE: Solicitation # SW16012

2. Bidder General Information:

FEI / SSN : 80-0899290

VEN ID: _____

Company Name: McGraw-Hill School Education LLC

3. Bidder Contact Information:

Address: 8787 Orion Place

City: Columbus

State: OH Zip Code: 43240

Contact Name: Kim Harvey

Contact Title: Director, Strategic Services

Phone #: 614-430-4434

FAX#: 614-430-4467

Email: bidsandcontracts@mheducation.com

Website: www.mheducation.com/prek-12

4. Oklahoma Sales Tax Permit¹:

☒ YES – Permit #: SVU-10219647-03

☐ NO – Exempt pursuant to Oklahoma Laws or Rules

5. Registration with the Oklahoma Secretary of State:

☒ YES - Filing Number: 3712396503

☐ NO - Prior to the contract award, the successful bidder will be required to register with the Secretary of State or must attach a signed statement that provides specific details supporting the exemption the supplier is claiming (www.sos.ok.gov or 405-521-3911).

6. Workers' Compensation Insurance Coverage:

Bidder is required to provide with the bid a certificate of insurance showing proof of compliance with the Oklahoma Workers' Compensation Act.

☒ YES – include a certificate of insurance with the bid

☐ NO - attach a signed statement that provides specific details supporting the exemption you are claiming from the Workers' Compensation Act (Note: Pursuant to Attorney General Opinion #07-8, the exemption from 85 O.S. 2011, § 311 applies only to employers who are natural persons, such as sole proprietors, and does not apply to employers who are entities created by law, including but not limited to corporations, partnerships and limited liability companies.)²

Authorized Signature

7/1/16

Date

Steven R. Engel

Printed Name

Sr. Director, Finance

Title

¹ For frequently asked questions concerning Oklahoma Sales Tax Permit, see <http://www.tax.ok.gov/faq/faqbussales.html>

² For frequently asked questions concerning workers' compensation insurance, see <http://www.ok.gov/oid/faqs.html#c221>

ATTACHMENT C - BID SHEET

Vendor Name:

McGraw-Hill School Education, LLC.

BOOKS CATEGORIES	Responding (Yes/No)	% Discount off List	Additional Comments/Bulk Discounts/Prompt Payment Discounts
GENERAL, DOMESTIC	Yes	25%	*the online catalog reflects already discounted prices
ENCYCLOPEDIA, DOMESTIC			
LEGAL PUBLICATIONS, LAW BOOKS, DOMESTIC			
MEDICAL BOOKS, DOMESTIC			
MULTI-MEDIA PRODUCTS, RECORDED PUBLICATION MATERIALS			
PERIODICAL AND OTHER SERIAL SUBSCRIPTIONS, DOMESTIC			
REFERENCE, DOMESTIC			
SCIENTIFIC, DOMESTIC			
TECHNICAL, DOMESTIC			
TEXTBOOKS, DOMESTIC	Yes	25%	*the online catalog reflects already discounted prices
TRADE BOOKS, DOMESTIC			

REFERENCE LISTING

Code	FIRST NAME	LAST NAME	PHONE	FAX	COMPANY	CITY	ST	DURATION
101	Pamela	Watts	405-682-1611 ext.7403	405-682-7824	OKC Com. College	OKC	OK	2008-present
102	Trina	Hodge	(936) 291-4641	(936) 291-4656	Windham Sch.Dist	Huntsville	TX	2008-present
103	Selsa	Lerma	432-335-6381	432-335-6386	Odessa College	Odessa	TX	2008-present
104	Tammy	Alexander	(432) 264-5016	432) 264-5119	Howard College	Big Spring	TX	2008-present
105	Betsy	Rodriquez	(903) 988-3738	903) 236-2004	Kilgore College	Kilgore	TX	2008-present
106	Kim	Barnette	(225) 342-0579	(225) 342-0603	Dept. of Corrections	Baton Rouge	LA	2008-present
107	Marsha	Taylor	800-832-6242	501-907-2492	State of AR	Little Rock	AR	2008-present
108	Scott	Ullman	512-396-6495	512-396-6499	Gary Job Corps	San Marcos	TX	2008-present
109	Maribel	Booker	(512)392-1161	512-392-1166	Community Action	San Marcos	TX	2008-present
110	Wendy	Terrazas	(580) 718-4264	580-718-4274	Pioneer Tech	Ponca City	OK	2008-present
111	Phil	Collins	580-889-6651	580-889-2264	McLeod Correctional	Atoka	OK	2008-present
112								
113								
114								
115								

Survey Questionnaire – State of Oklahoma

To: _____

(Name of person completing survey)

Phone: _____

Fax: _____

Subject: Past Performance Survey of: _____

(Name of Vendor)

The State of Oklahoma is implementing a process that collects past performance information on firms and their key personnel. The information will be used to assist the State in the selection of firms to perform various services. The firm/individual listed above has listed you as a client for which they have previously performed work for. We would appreciate your taking the time to complete this survey.

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the firm/individual again) and 1 representing that you were very unsatisfied (and would never hire the firm/individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

Client Name: _____

Completion

Project Name: _____

Date: _____

Past Performance Survey of:

(Name of Vendor)

NO	CRITERIA	Scale	Score
1	Ability to provide a wide selection of products.	(1-10)	
2	Ability to maintain schedule (delivery as scheduled, or quoted)	(1-10)	
3	Quality of products offered.	(1-10)	
4	Professionalism and ability to manage (includes customer service, response time, returns phone calls , emails)	(1-10)	
5	Accounts Receivable/ Invoice Operations	(1-10)	
6	Communication, (includes explanation of products available, offers suggestions, cross reference abilities)	(1-10)	
7	Return Policies	(1-10)	
8	Overall customer satisfaction and comfort level in hiring vendor again	(1-10)	

Printed Name (of Evaluator)		Signature (of Evaluator)

Thank you for your time and effort in assisting the State of Oklahoma in this important endeavor.

Please list any additional comments you may have in the space provided below.

Survey Questionnaire — State of Oklahoma

To:

Collins, Philip H.

(Name of person completing survey)

Phone:

(580) 889-6651

Fax:

(580) 889-2264

Subject: Past Performance Survey of:

McGraw-Hill Companies

(Name of Vendor)

The State of Oklahoma is implementing a process that collects past performance information on firms and their key personnel. The information will be used to assist the State in the selection of firms to perform various services. The firm/individual listed above has listed you as a client for which they have previously performed work for. We would appreciate your taking the time to complete this survey.

Rate each of the criteria on a scale of 1 to 10, with 10 representing that you were very satisfied (and would hire the firm/individual again) and 1 representing that you were very unsatisfied (and would never hire the firm/individual again). Please rate each of the criteria to the best of your knowledge. If you do not have sufficient knowledge of past performance in a particular area, leave it blank.

Client Name

HOWARD MCLEOD CORRECTIONAL CENTER

OKLAHOMA DEPT. of CORRECTIONS

Completion

Project Name:

2016 Annual Textbook purchase.

Date:

4-26-2016



Past Performance Survey of:

McGraw-Hill Companies

(Name of Vendor)

NO	CRITERIA	Scale	Score
1	Ability to provide a wide selection of products.	(1-10)	10
2	Ability to maintain schedule (delivery as scheduled, or quoted)	(1-10)	10
3	Quality of products offered.	(1-10)	10
4	Professionalism and ability to manage (includes customer service, response time, returns phone calls, emails)	(1-10)	10
5	Accounts Receivable/ Invoice Operations	(1-10)	10
6	Communication, (includes explanation of products available, offers suggestions, cross reference abilities)	(1-10)	10
7	Return Policies	(1-10)	10
8	Overall customer satisfaction and comfort level in hiring vendor again	(1-10)	10

Colins, Philip H.	
Printed Name(of Evaluator)	Signature (of Evaluator)

Thank you for your time and effort in assisting the State of Oklahoma in this important endeavor.

Please list any additional comments you may have in the space provided below.

I have very satisfactory experience with this vendor.

Company Profile

As the nation's largest American-owned contractor of K-12 educational print and software resources along with a leader in areas of contemporary and adult education, McGraw-Hill is a trusted name in education. McGraw-Hill Education has been recognized for many years as an industry leader in providing educators with the highest quality instructional resources in thousands of districts across the nation. We have the necessary experience and the localized sales support capacity to implement programs and train educators on using our products successfully, having executed thousands of contracts and service agreements to organizations of all sizes.

With over 1,300 employees, McGraw-Hill Education has been a leader in providing trusted information and analysis for well over a century. From the Industrial Revolution to the Internet Revolution, McGraw-Hill Education has filled a critical need for information and insight by helping individuals and businesses in a broad range of markets.

David Levin is the President and Chief Executive Officer of McGraw-Hill Education. School Education Group, headed by President Christine Willig, is a branch of McGraw-Hill Education that targets the pre K-12/contemporary market. The main office for the School Education Group is located at 8787 Orion Place, Columbus, Ohio 43240.

For more information on our contemporary titles please visit <http://www.mheducation.com/prek-12/segment/adulted.html>.

McGraw-Hill School Education Group is fully committed to providing exemplary instructional materials, assessments, and professional development support to schools. To successfully meet the needs of all educators, we have a cadre of national and local consultants, authors, and product managers whose years of experience in education and professional development are nationally recognized. In the spirit of partnership, McGraw-Hill will maintain close communication to assure that we meet the needs of students and teachers. With our consultant staff, we can provide:

- On-site professional development
- Regional or district organized professional development
- School year or summer workshops
- Online/web-based training
- Coaching and follow-up visits
- Video training

In addition, your local sales representative has access to internal resources such as product training and information on updates to product, customer service and order management personnel, and technology and software support.

McGraw-Hill Education is a content, software and services-based education company that draws on its more than 100 years of educational expertise to offer solutions which improve learning outcomes around the world. McGraw-Hill is the adaptive education technology leader with the vision for creating a highly personalized learning experience that prepares students of all ages for the world that waits.

In the last decade, the pace of change in the educational marketplace has moved faster than ever and McGraw-Hill has changed with it. For more than 100 years, we have been following this pattern of change, through generations of teachers and students, and we have earned a reputation as a leader with staying power.

Today, McGraw-Hill is recognized for providing a full array of solutions to address student achievement and school improvement. Solutions include proven core and intervention instructional products, professional development and staff capacity building, technology integration, and assessment. McGraw-Hill Education's overarching digital goal is to generate positive results for students, educators and institutions. When it comes to gauging the effectiveness of a digital strategy, student performance is the metric that matters most. These results can best be accomplished by using technology to increase access to knowledge and to make the learning experience more personalized and engaging.

MHE forms strategic partnerships with districts that share our vision for education by collaborating with students, educators, and administrators to deliver engaging, adaptive and personalized solutions that improve performance and results.

McGraw-Hill Education (MHE) is headed by President and CEO David Levin. Peter Cohen is the Group President for U.S. Education, and Christine Willig is the President of School. For more information on our executive leadership, please visit:

<http://www.mheducation.com/about/executive-leadership.html>

Our Vision and Mission

Our Vision: To unlock the full potential of each learner.

Our Mission: To accelerate learning through intuitive, engaging, efficient, and effective experiences- grounded in research.