

# **Attachment B**

State of Oklahoma of Oklahoma Pricing

## State of Oklahoma Pricing

GlobalCerts email encryption appliances have been set as the state standard for e-mail encryption

### **Cost -**

#### **SMG2i Appliance-**

MSRP - 40% (if less than 1,000 encryption keys).

MSRP - 55% (if more than 1,000 encryption keys)

State agencies that are not currently on the OMES network may request SMG2i Appliance installation at their site:

The same pricing is also available to other government entities

### **Training**

The initial training for Administrator and Users is included as part of the installation. Up to 3 hours of training is part of the set up and installation of the SecureMail Gateway solution. Addition training can be arranged, if required, following proper procurement procedures.

**\*\*\*\*\*Cost of Installation Services and Training can be found in the attached GlobalCerts, Support, and Service Agreement**

#### **Virtual SMG2i encryption only**

Fixed Annual Price of \$50,000 for up to 1 00,000

Price for additional user: \$1 per user per year.

Support is provided as long as the hardware requirements outlined by GlobalCerts are available to the Virtual SMG2i. Minimum requirements per system are:

4vCPU (X5660 @ 2.80GHz), 8GB memory, and 225GB high performance drive

Based on the actual use of the system (# of users, size of their emails, # of emails sent daily, size and speed of the disks, etc.), GlobalCerts may inform the State of Oklahoma of additional hardware requirements. In the absence of proper hardware, GlobalCerts cannot guarantee proper functionality nor adequate support.

#### **Maintenance/Support Service-1**

**\*\*\*\*\***Yearly Maintenance and Support is due on our before the Effective date or its anniversary date thereafter.

The Payment Terms below are applicable only to the state agencies listed below:

Re: The following agencies (grand-fathered by purchase under statewide contract SW50222 now obsolete)

During the IT consolidation, the fixed annual prices of \$50,000 for encryption will be reduced by the amount paid by the agencies listed below until those agencies are moved on to the OMES infrastructure.

\*\*\*\*\*Oklahoma Department of Health - January

\*\*\*\*\*Oklahoma Department of Human Services - December

\*\*\*\*\*Oklahoma Department of Mental Health and SAS - January

\*\*\*\*\*Oklahoma Department of Employee Benefit Council - February

\*\*\*\*\*Oklahoma Department of Group Insurance Board - March

\*\*\*\*\*Oklahoma Healthcare Authority - December

\*\*\*\*\*Oklahoma J.D. McCarthy - July

\*\*\*\*\*Oklahoma Juvenile - December

\*\*\*\*\*Oklahoma Veteran Affairs - July

\*\*\*\*\*Foundation for Medical Quality - March

## **Maintenance/Support Service -II**

Cost \$3.00 per user per year

This pricing is available for state agencies that are not currently on the OMES network and other government entities.

**\*\*\*\*\*Maintenance/Support Service details can be found in the attached GlobalCerts, Support, and Service Agreement**