

Contact Information

Website: WWW.Warrencat.com

Company Name	Warren Power and Machinery
Doing Business as (if applicable)	Warren CAT
Contact Person for Solicitation Response	Buzz McDonald
Phone	(405) 246-76072
Email	buzz.mcdonald@warrencat.com
Fax	(405) 563-9412
Address For Purchase Orders-Number & Street-Post Office Box (some companies have ordering addresses that are different than the payment address)	PO BOX 270720
City, State, Zip	Oklahoma City, OK 73127
Contact Person for Contract/Ordering/Price Information/Equipment Additions/Changes/Discontinuations	
Contact Name	Buzz McDonald
Phone	(405) 246-6072
Fax	(405) 563-9412
Email	buzz.mcdonald@warrencat.com
Secondary Contact for Contract/Ordering	Phil Hawkins
Phone	(405) 945-3412
Fax	(405) 563-9412
Email	phillip.hawkins@warrencat.com
Address For Payment-Number & Street-Post Office Box (some companies have a different Payment/remittance address than the ordering address)	PO Box 842116
City, State, Zip	Dallas, TX 75284-2116
Contact Person/Department for payment	Shanna Stevens
Phone	(405) 945-3460
Fax	(405) 563-9418
Email	Shanna.stevens@warrencat.com
Counties You can provide products/warranty service/repair parts to	<input checked="" type="checkbox"/> All counties in Oklahoma OR just these counties: _____
(include any special conditions, such as territory or district maps on a separate sheet)	
Payment Discount (i.e. 15 days)	Net 30 days
Supplier will be responsible for notifying the contracting officer when the contact information changes.	Notes: (Special ordering instructions-please attach any special instructions on a separate sheet)

If a manufacturer submitting a response, a list of certified dealers within the State of Oklahoma authorized to sell and service your products
Copy of Oklahoma Motor Vehicle Commission license if applicable to the products you sell.
Copy of Certificate of Good Standing (If required to be registered with the Secretary of State of Oklahoma)
Attachments

G. OTHER

None

H. PRICE AND COST

The State of Oklahoma is requesting pricing for Trailers. The pricing matrix is a percentage off the Manufacturer's list price. Vendors can submit actual pricing schedules for their equipment though, with the percentage discount already figured, as long as the discount is clearly stated as well as the pricing minus the discount. Also, please provide the current manufacturer's price list used as a basis for the pricing schedules if you submit pricing with the discount already figured in. Attachments have been provided in Microsoft Word and Adobe PDF.

The State of Oklahoma has been a leader in the push for State use of CNG-powered vehicles. If you have products that are fueled by means other than gas or diesel fuel, and that are considered environmentally friendly, please include them in your response.

Manufacturers responding please include a listing of Distributors/Dealers for the State of Oklahoma to include Name of business, Address, contact names, phone numbers, fax numbers, email addresses and websites.

Vendors may submit specifications for all equipment bid, as well as options available. Please submit these specifications on a cd or dvd or flash drive. It is preferred that vendors have a website where customers can go and view the products. The Central Purchasing Statewide Contract website will be updated as necessary.

The manufacturer's price list date that you are being asked to provide is considered the "starting point" of the contract and is to be used as a measurement of price increases throughout the contract. (i.e. at the end of the contract year, the purchases will be compared to annotate any price changes that were made.) You will be expected to provide brochures and descriptive literature to those customers who request it and the contracting officer responsible for the maintenance of the contract. Although you will not be required to send actual pricing sheets as the prices are updated, you will be required to notify the contracting officer when there are price changes and a note will be made to the website where your contract will be located.

The Vendor will be expected to notify the Contracting Officer of any changes in the Company status, such as mergers, sell offs, discontinuation of equipment, addition of equipment lines and changes in the contact information for the contract. It is imperative that the Contracting Officer be able to contact someone at all times during business hours, especially when helping an entity make a decision on equipment they want to purchase.

With the age of technology, customers are more likely to use the internet to research the equipment they are interested in buying. We will put a link to your website on the contract website. Please provide a guide to the use of your website if you require a name and password to access current pricing, if listed, at no subscription cost to the State of Oklahoma. Also, please provide any additional enhancements such as any special ordering features available to users or a site with pricing specific to the Oklahoma contract even though we are not requiring you to offer a direct link to the Oklahoma-specific contract pricing or your current price lists.

Website: www.warrenca.com

Log-in required? Yes X No

Government entities who will be buying from this contract will be expected to provide their accounting offices with a pricing sheet or pricing sheet reference date at the time they prepare their payment method. This pricing sheet will clearly state the Price Book/Catalog Number and Date. This sheet is to be attached to the quote provided by the Vendor. The quote will reference the Statewide contract number being used for the purchase. All set up charges, testing, and freight charges are to be included in the quote as separate line items.

Discounts offered will remain the same or can be increased throughout the contract period. Multiple Unit discounts are encouraged.

OEM Repair Parts: 0 % After Market Parts: 0 %

Extra manuals, warranties and tools:

Electronic (cd, dvd) Repair Parts manual: 0 % "Hard Copy" Repair parts manual: 0 %

Electronic (cd, dvd) Operator Manual: 0 %

"Hard Copy" Operator's manual: 0 %

Electronic (cd, dvd) Service Manual: 0 %

'Hard Copy" Service Manual: 0 %

Extended Warranty offered? Yes X No
warranty purchase. Discount offered 0 %

If yes, please attach information for the extended

ATTACHMENT A

TRAILERS: Axle, hydraulic, non-hydraulic, cargo, horse, dove tail, drop deck, deck over, utility, goose neck, haul, heavy equipment trailers, truck beds, belly dump, end dump, flat bed, enclosed, tandem axle.

[illegible]

Trade-in allowed? X Yes _____ No.

Multiple Unit discount of 0 % Based on quantity purchased? Y X No. Based on dollar amount spent? Yes
X No.

If dollar amount how much? \$ _____

OEM Repair Parts discount is 0 % After Market Parts discount is 0 %

Belshe Industries, Inc

40852 Bob Crouch Road
Tecumseh, OK 74873
(405) 273-1690

BELSHE INDUSTRIES, INC. LIMITED WARRANTY

Belshe Industries, Inc. hereinafter referred to as "Manufacturer", warrants all equipment manufactured and sold by it to be free from defects in material and workmanship under normal use and service for a period of one (1) year after date of sale to the original purchaser. Ramps and attaching ramp parts shall be warranted for six (6) months. All other components not manufactured by Belshe Industries shall be warranted only to the extent of the original manufacturer's warranty.

If any part of the equipment manufactured by Manufacturer proves to be defective in material or workmanship during the warranty period, contact Belshe Industries. Failure to get prior authorization will result in denial of your claim. After receiving authorization, return the defective equipment, along with the completed claim form, to the factory with transportation charges prepaid. If Manufacturer finds such equipment to be defective in material or workmanship, it will be repaired or replaced at Manufacturer's option, free of charge to the original purchaser, f.o.b. factory. This warranty shall not be deemed to place any liability on Manufacturer for any transportation charges, any labor, or cost in the replacement of any parts.

The company assumes no liability for consequential damages of any kind and the purchaser by his acceptance of this equipment will assume all liability for the consequences of its use or misuse by the purchaser, his employees or others. This warranty shall not apply to any pieces of equipment or part thereof sold by this company which has been subject to any accident caused in transit, alterations by unauthorized service, negligence, abuse, or damage by flood, fire or act of God.

This warranty shall constitute the entire warranty and/or agreement between Manufacturer and the original purchaser, and is expressly in lieu of all other warranties, expressed or implied, either oral or written, including the warranty of merchantability and fitness for a particular use and of all other obligations or liabilities on the part of Manufacturer. The manufacturer neither assumes nor authorizes any other person to assume for it, any other liability in connection with the sale of its equipment. The term "original purchaser", as used in this warranty, shall be deemed to mean that person, partnership or corporation to whom the product is originally sold by Manufacturer or one of its authorized dealers.

Belshe Industries, Inc. reserves the right to make changes in design and changes or improvements upon its equipment without notice or without imposing obligation upon itself to install the same upon its products theretofore manufactured.

Revised January 14, 2004