State of Oklahoma
Office of Management and Enterprise Services
Information Services Division

AWARDED VENDOR INFORMATION

Supplier Name: TEKsystems

Primary Contact: Michael Penney

Email: mpenney@teksystems.com

Secondary Contact: Shawn Reynolds

Email: sreynold@teksystems.com

Website: www.teksystems.com

Contract ID #: solicitation # - 0900000134

P/Card Accepted: ☒ Yes   ☐ No

Email Address to Receive ITSW1025 SOW Notifications: mpenney@teksystems.com

Vendor ID#: 0000254369

Phone #: 1- 405 - 254 - 9571

Office of Management and Enterprise Services, Information Service Division· 3115 N. Lincoln · Oklahoma City, OK 73105
www.OMES.ok.gov

OMES/PROCUREMENT - FORM 072OSF (10/2011) Rev 1

CONTRACT

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Contract ID		Page
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Contract Dates	Currency	Rate Type	Rate Date
07/01/2014 to 06/30/2015	USD	CRRNT	PO Date
Description:		Contract Maximum
ITSW1025 IT Staffing		0.00
Allow Open Item Reference		
TYPE: STATEWIDE		

Vendor ID 0000254369
TEKSYSTEMS INC
3501 NW 63RD ST STE 300
OKLAHOMA CITY OK 73116-2202

Tax Exempt? Y   Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	81112211 /	0.00	0.00	0.00	0.00
	Infrastructure				
	Infrastructure consists of the following consulting services:				
	Enterprise Architecture				
	Data Center Engineering for high Availability				
	Enterprise Application and Desktop Virtualization				
	Integration between on-site services with cloud/managed services				
	Network Design and Security				
	Identity Management and Federation				
	Enterprise Messaging and/or E-Discovery				
	VOIP and Unified Communications				
	EDI/HL7 Messaging				
	Network Assessment				
	SOA Governance				
	Complex System Performance Tuning				
	Network Administrator				
	Network Specialist				
	Contract Base Pricing 0.01000 HR 0004				
2	81111811 /	0.00	0.00	0.00	0.00
	Help Desk				
	Help Desk consists of the following consulting services:				
	Application and Personal Computer Support				
	Contract Base Pricing 0.01000 HR 0004				
3	81112200 /	0.00	0.00	0.00	0.00
	Software Maintenance and Support				
	Software Maintenance and Support consists of the following consulting services:				
	Development Software Maintenance				
	System Management Software Maintenance				
	Contract Base Pricing 0.01000 HR 0004				
4	80161507 /	0.00	0.00	0.00	0.00
	Audio and Visual Services				
	Audio and Visual Services consists of the following consulting services:				
	Wire Pulls and Terminations				
	Equipment Racking				
	Flat Panel Display Mounting/Rigging				
	Speaker Mounting/Rigging				
	Rack Dressing				
	Cable Management				
	Ability to Read and Interpret System Schematics				
	Audio/Visual Design				
	Contract Base Pricing 0.01000 HR 0004				

Final = The price is final after adjustments
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Lisa D. McKim 6/12/14

Contract ID			Page
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Description:		**Contract Maximum**	
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		Minimum Order		Maximum / Open	
Line #	**Cat CD / Item ID / Item Desc**	**Qty**	**Amt**	**Qty**	**Amt**
5	81112208 / Security Design and Support Security Design and Support consists of the following consulting services: Forensics/Incident Response Business Continuity/Disaster Recovery Planning Policy Creation/Compliance System Hardening Access Control Methodologies Vulnerability and Penetration Testing Code Review Security Operations Center Staff	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000 HR 0004				
6	80101507 / Administrative Services Administrative Services consists of the following consulting services: IT Project Management IT Governance IT Strategic Planning IT Marketing and Branding IT Cost and Rate Analysis IT CRM IT Physical Workspace Planning IT Asset Lifecycle Management Usability Consulting Process/Service Improvement Coordinator Service Level Agreement IT Portfolio Management Business Requirements Gathering Business Analysts Business Process ENG/MGT and Assessment Technical Writer IT End-User Trainer Capacity Planning & Performance Specialist	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000 HR 0004				
7	81112218 / System and System Component Administration Services System and System Components Administration consists of the following consulting services: Local Area Network (LAN) Maintenance or Support Database Analysis Service Computer or Network or Internet Security System Installation Service System Analysis Service Software Coding Service Mainframe Administration Service Wide Area Network (WAN) Maintenance or Support Mainframe Protection Control/Scheduling ¿ Global Variable	0.00	0.00	0.00	0.00
	Contract Base Pricing 0.01000 HR 0004				

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		Minimum Order		Maximum / Open	
Line #	**Cat CD / Item ID / Item Desc**	**Qty**	**Amt**	**Qty**	**Amt**
8	81111700 /	0.00	0.00	0.00	0.00
	Management Information Systems (MS)				
	Management Information Systems consists of the following consulting services:				
	Telecommunications Planning Services				
	System Architecture				
	WAN Communications Design				
	LAN Communications Design				
	Database Design				
	Network Planning Services				
	System Planning Services				
	Quality Assurance Inspector/Analysts				
	Database Administrator				
	Enterprise Service Bus Engineer				
	RDS Print Manager				
	QC Tester				
	Change Coordinator				
	Quality Control Planner				
	Quality Control Tester				
	Contract Base Pricing 0.01000 HR 0004				
9	81111809 /	0.00	0.00	0.00	0.00
	Installation Services				
	Installation consists of the following consulting services:				
	Network/Phone Cabling				
	Security Camera				
	Classroom Technology				
	Contract Base Pricing 0.01000 HR 0004				
10	81111504 /	0.00	0.00	0.00	0.00
	System Design and Support				
	System Design and Support consists of the following consulting services:				
	Linux				
	Apple				
	Microsoft				
	Solaris				
	Network				
	High-Performance Computing				
	Avaya/Nortel Telephony/IP Telephony				
	Performance and Monitoring				
	Contract Base Pricing 0.01000 HR 0004				
11	81111801 /	0.00	0.00	0.00	0.00
	Security				

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Line #	Cat CD / Item ID / Item Desc			Minimum Order Qty	Amt	Maximum / Open Qty	Amt
	Security consists of the following consulting services:						
	Security Governance and Management						
	Security Policies and Procedures						
	Incident Response and Forensics						
	Risk Management						
	Data Classification and Protection						
	Vulnerability Assessment and Penetration Testing						
	Application Security						
	Access Control						
	Network						
	Security Architectures						
	Identity Management						
	Data Encryption						
	HIPAA/Privacy						
	Contract Base Pricing	0.01000	HR			0004	
12	81112004 /			0.00	0.00	0.00	0.00
	Data Services						
	Data Services consists of the following consulting services:						
	Disaster Recovery Service						
	Data Conversions Services						
	Data Center Services						
	Contract Base Pricing	0.01000	HR			0004	
13	81111801 /			0.00	0.00	0.00	0.00
	Security Risk Assessment Consulting						
	Security Risk Assessment consists of the following consulting services:						
	Evaluate Network Security (WAN Backbone Components)						
	Identify Vulnerabilities (Network Element & Architecture Security)						
	Penetration Testing						
	Security Program Assessment						
	Risk Analysis						
	Social Engineering Testing						
	Determine Adequacy of Security measures						
	Contract Base Pricing	0.01000	HR			0004	
14	81111812 /			0.00	0.00	0.00	0.00
	Personal Computer Support						
	Personal Computer Support consists of the following consulting services:						
	Microsoft Office						
	Microsoft PC Operating Systems						
	Mobile Device Support (laptops, tablets, iPads, etc)						
	PC Peripherals (printers, external drives etc)						
	PC Imaging and Deployment						
	Contract Base Pricing	0.01000	HR			0004	

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Line #	**Cat CD / Item ID / Item Desc**	**Qty**	**Amt**	**Qty**	**Amt**
15	81111508 /	0.00	0.00	0.00	0.00
	Application Development				
	Application Development consists of the following consulting services:				
	Java/J2EE				
	PMP/MySQL				
	ASP/.NET/MSSQL				
	Creston				
	Cold Fusion				
	Oracle/PeopleSoft				
	COBOL				
	Banner				
	Mainframe Production Control				
	SDLC Performance Management				
	SDLC ¿ Business Plans				
	Mainframe Systems Support				
	App Worx				
	BPEL/SOA				
	Luminis Portal				
	Metrics Consulting				
	Programing for COBOL				
	Application Architect				
	PeopleSoft Business Analyst				
	SharePoint				
	Knowledge Management				
	Performance and Monitoring				
	CMS Consulting and Contract Development				
	Programmers for PL/1				
	Programmer for C or C++				
	Programmer for Assemblers				
	Programming for Visual Basics				
	Programming for HTML				
	Programming for Java				

Contract Base Pricing	0.01000	HR	0004

COMMENTS:

All terms and conditions set forth in the solicitation for ITSW1025 are applicable to this contract and any purchase orders issued under this statewide contract.

Please refer to the Vendor Awardee Document for further information on the POC

Contract Period 7/1/2014 ¿ 6/30/2015

Agreement Period 7/1/2014 ¿ 6/30/2015

TEK systems

Email mpenney@teksystems.com

Website www.teksystems.com

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COMPANY NAME - TEKsystems

TEKsystems "not to exceed" pricing takes into account the potential need to source high-end resources or resources from other markets. TEKsystems will work with the State to ensure you are getting the right resources at the best rate.

	Infrastructure		
		Labor Discipline	Hourly Rate
Level I	Enterprise Architecture	Enterprise Architecture	105.00
Level II	Enterprise Architecture	Enterprise Architecture	125.00
Level III	Enterprise Architecture	Enterprise Architecture	145.00
Level I	Data Center Engineering for High Availability	Data Center Engineering for High Availability	80.00
Level II	Data Center Engineering for High Availability	Data Center Engineering for High Availability	105.00
Level III	Data Center Engineering for High Availability	Data Center Engineering for High Availability	130.00
Level I	Enterprise Application and Desktop Virtualization	Enterprise Application and Desktop Virtualization	80.00
Level II	Enterprise Application and Desktop Virtualization	Enterprise Application and Desktop Virtualization	100.00
Level III	Enterprise Application and Desktop Virtualization	Enterprise Application and Desktop Virtualization	120.00
Level I	Integration between on-site services with cloud/managed services	Integration between on-site services with cloud/managed services	100.00
Level II	Integration between on-site services with cloud/managed services	Integration between on-site services with cloud/managed services	125.00
Level III	Integration between on-site services with cloud/managed services	Integration between on-site services with cloud/managed services	150.00
Level I	Network Design and Security	Network Design and Security	100.00
Level II	Network Design and Security	Network Design and Security	125.00
Level III	Network Design and Security	Network Design and Security	150.00
Level I	Identity management and Federation	Identity management and Federation	85.00
Level II	Identity management and Federation	Identity management and Federation	110.00
Level III	Identity management and Federation	Identity management and Federation	135.00
Level I	Enterprise messaging and/or E-Discovery	Enterprise messaging and/or E-Discovery	90.00
Level II	Enterprise messaging and/or E-Discovery	Enterprise messaging and/or E-Discovery	115.00
Level III	Enterprise messaging and/or E-Discovery	Enterprise messaging and/or E-Discovery	140.00
Level I	VOIP and Unified Communications	VOIP and Unified Communications	85.00
Level II	VOIP and Unified Communications	VOIP and Unified Communications	110.00
Level III	VOIP and Unified Communications	VOIP and Unified Communications	135.00
Level I	EDI/HL7 Messaging	EDI/HL7 Messaging	100.00
Level II	EDI/HL7 Messaging	EDI/HL7 Messaging	125.00
Level III	EDI/HL7 Messaging	EDI/HL7 Messaging	150.00
Level I	Network Assessment	Network Assessment	85.00
Level II	Network Assessment	Network Assessment	105.00
Level III	Network Assessment	Network Assessment	125.00
Level I	SOA Governance	SOA Governance	90.00
Level II	SOA Governance	SOA Governance	115.00
Level III	SOA Governance	SOA Governance	140.00
Level I	Complex system performance tuning	Complex system performance tuning	80.00
Level II	Complex system performance tuning	Complex system performance tuning	100.00
Level III	Complex system performance tuning	Complex system performance tuning	120.00
Level I	Network Administrator	Network Administrator	75.00
Level II	Network Administrator	Network Administrator	90.00
Level III	Network Administrator	Network Administrator	105.00
Level I	Network Specialist	Network Specialist	75.00
Level II	Network Specialist	Network Specialist	85.00
Level III	Network Specialist	Network Specialist	95.00
	Help Desk Support		
		Labor Discipline	Hourly Rate
Level I	Application and Personal Computer Support	Application and Personal Computer Support	45.00
Level II	Application and Personal Computer Support	Application and Personal Computer Support	55.00
Level III	Application and Personal Computer Support	Application and Personal Computer Support	65.00
	Software Maintenance and Support		
		Labor Discipline	Hourly Rate
Level I	Development Software maintenance	Development Software maintenance	65.00
Level II	Development Software maintenance	Development Software maintenance	72.50
Level III	Development Software maintenance	Development Software maintenance	80.00
Level I	System management software Maintenance	System management software Maintenance	65.00
Level II	System management software Maintenance	System management software Maintenance	72.50
Level III	System management software Maintenance	System management software Maintenance	80.00
	Audio Visual Installation and Services		
		Labor Discipline	Hourly Rate
Level I	Wire pulls and termination	Wire pulls and termination	45.00
Level II	Wire pulls and termination	Wire pulls and termination	55.00
Level III	Wire pulls and termination	Wire pulls and termination	65.00
Level I	Equipment Racking	Equipment Racking	45.00
Level II	Equipment Racking	Equipment Racking	55.00
Level III	Equipment Racking	Equipment Racking	65.00
Level I	Flat Panel Display mounting/rigging	Flat Panel Display mounting/rigging	45.00
Level II	Flat Panel Display mounting/rigging	Flat Panel Display mounting/rigging	55.00
Level III	Flat Panel Display mounting/rigging	Flat Panel Display mounting/rigging	65.00
Level I	Speaker mounting/rigging	Speaker mounting/rigging	45.00
Level II	Speaker mounting/rigging	Speaker mounting/rigging	55.00
Level III	Speaker mounting/rigging	Speaker mounting/rigging	65.00
Level I	Rack Dressing	Rack Dressing	45.00

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Level II	Rack Dressing	Rack Dressing	55.00
Level III	Rack Dressing	Rack Dressing	65.00
Level I	Cable Management	Cable Management	45.00
Level II	Cable Management	Cable Management	55.00
Level III	Cable Management	Cable Management	65.00
Level I	Ability to read and interpret system schematics	Ability to read and interpret system schematics	50.00
Level II	Ability to read and interpret system schematics	Ability to read and interpret system schematics	60.00
Level III	Ability to read and interpret system schematics	Ability to read and interpret system schematics	70.00
Level I	Audio/Visual Design	Audio/Visual Design	50.00
Level II	Audio/Visual Design	Audio/Visual Design	60.00
Level III	Audio/Visual Design	Audio/Visual Design	70.00
Security Design and Support			
		Labor Discipline	On-Site Rate
Level I	Forensics/Incident response	Forensics/Incident response	90.00
Level II	Forensics/Incident response	Forensics/Incident response	120.00
Level III	Forensics/Incident response	Forensics/Incident response	150.00
Level I	Business Continuity/Disaster recovery Planning	Business Continuity/Disaster recovery Planning	85.00
Level II	Business Continuity/Disaster recovery Planning	Business Continuity/Disaster recovery Planning	105.00
Level III	Business Continuity/Disaster recovery Planning	Business Continuity/Disaster recovery Planning	125.00
Level I	Policy Creation/Compliance	Policy Creation/Compliance	85.00
Level II	Policy Creation/Compliance	Policy Creation/Compliance	105.00
Level III	Policy Creation/Compliance	Policy Creation/Compliance	125.00
Level I	System Hardening	System Hardening	90.00
Level II	System Hardening	System Hardening	115.00
Level III	System Hardening	System Hardening	140.00
Level I	Access Control Methodologies	Access Control Methodologies	85.00
Level II	Access Control Methodologies	Access Control Methodologies	110.00
Level III	Access Control Methodologies	Access Control Methodologies	135.00
Level I	Vulnerability and Penetration testing	Vulnerability and Penetration testing	85.00
Level II	Vulnerability and Penetration testing	Vulnerability and Penetration testing	110.00
Level III	Vulnerability and Penetration testing	Vulnerability and Penetration testing	135.00
Level I	Code Review	Code Review	85.00
Level II	Code Review	Code Review	110.00
Level III	Code Review	Code Review	135.00
Level I	Security Operations Center Staff	Security Operations Center Staff	65.00
Level II	Security Operations Center Staff	Security Operations Center Staff	75.00
Level III	Security Operations Center Staff	Security Operations Center Staff	85.00
Administrative Services			
		Labor Discipline	On-Site Rate
Level I	IT Project management	IT Project management	75.00
Level II	IT Project management	IT Project management	95.00
Level III	IT Project management	IT Project management	115.00
Level I	IT Governance	IT Governance	75.00
Level II	IT Governance	IT Governance	95.00
Level III	IT Governance	IT Governance	115.00
Level I	IT Strategic Planning	IT Strategic Planning	85.00
Level II	IT Strategic Planning	IT Strategic Planning	105.00
Level III	IT Strategic Planning	IT Strategic Planning	125.00
	n/a	IT Marketing and branding	n/a
	n/a	IT Marketing and branding	n/a
	n/a	IT Marketing and branding	n/a
Level I	IT Costing and Rate Analysis	IT Costing and Rate Analysis	80.00
Level II	IT Costing and Rate Analysis	IT Costing and Rate Analysis	95.00
Level III	IT Costing and Rate Analysis	IT Costing and Rate Analysis	110.00
Level I	IT CRM	IT CRM	80.00
Level II	IT CRM	IT CRM	105.00
Level III	IT CRM	IT CRM	130.00
	n/a	IT Physical Workspace Planning	n/a
	n/a	IT Physical Workspace Planning	n/a
	n/a	IT Physical Workspace Planning	n/a
Level I	IT Asset Lifecycle Management	IT Asset Lifecycle Management	75.00
Level II	IT Asset Lifecycle Management	IT Asset Lifecycle Management	90.00
Level III	IT Asset Lifecycle Management	IT Asset Lifecycle Management	105.00
	n/a	Usability Consulting	n/a
	n/a	Usability Consulting	n/a
	n/a	Usability Consulting	n/a
Level I	Process/Service Improvement Coordinators	Process/Service Improvement Coordinators	70.00
Level II	Process/Service Improvement Coordinators	Process/Service Improvement Coordinators	80.00
Level III	Process/Service Improvement Coordinators	Process/Service Improvement Coordinators	90.00
	n/a	Service Level Agreement	n/a
	n/a	Service Level Agreement	n/a
	n/a	Service Level Agreement	n/a
Level I	IT Portfolio Management	IT Portfolio Management	80.00
Level II	IT Portfolio Management	IT Portfolio Management	105.00

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Level III	IT Portfolio Management	IT Portfolio Management	130.00
Level I	Business Requirements Gathering	Business Requirements Gathering	70.00
Level II	Business Requirements Gathering	Business Requirements Gathering	80.00
Level III	Business Requirements Gathering	Business Requirements Gathering	90.00
Level I	Business Analysts	Business Analysts	70.00
Level II	Business Analysts	Business Analysts	80.00
Level III	Business Analysts	Business Analysts	90.00
Level I	Business Process ENG/MGT and Assessment	Business Process ENG/MGT and Assessment	70.00
Level II	Business Process ENG/MGT and Assessment	Business Process ENG/MGT and Assessment	85.00
Level III	Business Process ENG/MGT and Assessment	Business Process ENG/MGT and Assessment	100.00
Level I	Technical Writer	Technical Writer	65.00
Level II	Technical Writer	Technical Writer	75.00
Level III	Technical Writer	Technical Writer	85.00
Level I	IT End-User Trainer	IT End-User Trainer	65.00
Level II	IT End-User Trainer	IT End-User Trainer	75.00

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				On-Site Rate
Level III	IT End-User Trainer	IT End-User Trainer		85.00
Level I	Capacity Planning & Performance Specialist	Capacity Planning & Performance Specialist		85.00
Level II	Capacity Planning & Performance Specialist	Capacity Planning & Performance Specialist		105.00
Level III	Capacity Planning & Performance Specialist	Capacity Planning & Performance Specialist		125.00
**System and System Component Administration Services**			
		Labor Discipline		On-Site Rate
Level I	Local Area network LAN Maintenance or Support	Local Area network LAN Maintenance or Support		65.00
Level II	Local Area network LAN Maintenance or Support	Local Area network LAN Maintenance or Support		75.00
Level III	Local Area network LAN Maintenance or Support	Local Area network LAN Maintenance or Support		85.00
Level I	Database analysis service	Database analysis service		85.00
Level II	Database analysis service	Database analysis service		110.00
Level III	Database analysis service	Database analysis service		135.00
Level I	Computer or network or internet security	Computer or network or internet security		85.00
Level II	Computer or network or internet security	Computer or network or internet security		105.00
Level III	Computer or network or internet security	Computer or network or internet security		125.00
Level I	System installation service	System installation service		85.00
Level II	System installation service	System installation service		95.00
Level III	System installation service	System installation service		105.00
Level I	System analysis service	System analysis service		85.00
Level II	System analysis service	System analysis service		95.00
Level III	System analysis service	System analysis service		105.00
Level I	Software coding service	Software coding service		85.00
Level II	Software coding service	Software coding service		105.00
Level III	Software coding service	Software coding service		125.00
Level I	Mainframe administration services	Mainframe administration services		75.00
Level II	Mainframe administration services	Mainframe administration services		85.00
Level III	Mainframe administration services	Mainframe administration services		95.00
Level I	Wide area network WAN maintenance or support	Wide area network WAN maintenance or support		60.00
Level II	Wide area network WAN maintenance or support	Wide area network WAN maintenance or support		75.00
Level III	Wide area network WAN maintenance or support	Wide area network WAN maintenance or support		90.00
Level I	Mainframe Protection Control/Scheduling - Global Variable	Mainframe Protection Control/Scheduling - Global Variable		85.00
Level II	Mainframe Protection Control/Scheduling - Global Variable	Mainframe Protection Control/Scheduling - Global Variable		100.00
Level III	Mainframe Protection Control/Scheduling - Global Variable	Mainframe Protection Control/Scheduling - Global Variable		115.00
**Management Information System MS**			
		Labor Discipline		On-Site Rate
Level I	Telecommunications Planning Services	Telecommunications Planning Services		85.00
Level II	Telecommunications Planning Services	Telecommunications Planning Services		105.00
Level III	Telecommunications Planning Services	Telecommunications Planning Services		125.00
Level I	System architecture	System architecture		100.00
Level II	System architecture	System architecture		125.00
Level III	System architecture	System architecture		150.00
Level I	Wide area network communication design	Wide area network communication design		85.00
Level II	Wide area network communication design	Wide area network communication design		105.00
Level III	Wide area network communication design	Wide area network communication design		125.00
Level I	Local area network communication design	Local area network communication design		85.00
Level II	Local area network communication design	Local area network communication design		105.00
Level III	Local area network communication design	Local area network communication design		125.00
Level I	Database design	Database design		90.00
Level II	Database design	Database design		120.00
Level III	Database design	Database design		150.00
Level I	Network Planning Services	Network Planning Services		85.00
Level II	Network Planning Services	Network Planning Services		105.00
Level III	Network Planning Services	Network Planning Services		125.00
Level I	Systems Planning Services	Systems Planning Services		85.00
Level II	Systems Planning Services	Systems Planning Services		110.00
Level III	Systems Planning Services	Systems Planning Services		135.00
Level I	Quality Assurance Inspector/Analyst	Quality Assurance Inspector/Analyst		60.00
Level II	Quality Assurance Inspector/Analyst	Quality Assurance Inspector/Analyst		75.00
Level III	Quality Assurance Inspector/Analyst	Quality Assurance Inspector/Analyst		90.00
Level I	Database Administrators	Database Administrators		85.00
Level II	Database Administrators	Database Administrators		105.00
Level III	Database Administrators	Database Administrators		125.00
Level I	Enterprise Service Bus Engineer	Enterprise Service Bus Engineer		85.00
Level II	Enterprise Service Bus Engineer	Enterprise Service Bus Engineer		105.00
Level III	Enterprise Service Bus Engineer	Enterprise Service Bus Engineer		125.00
Level I	RDS Print Manager	RDS Print Manager		60.00
Level II	RDS Print Manager	RDS Print Manager		75.00
Level III	RDS Print Manager	RDS Print Manager		90.00
Level I	QC Tester	QC Tester		65.00
Level II	QC Tester	QC Tester		80.00
Level III	QC Tester	QC Tester		95.00
Level I	Change Coordinators	Change Coordinators		65.00
Level II	Change Coordinators	Change Coordinators		75.00
Level III	Change Coordinators	Change Coordinators		85.00

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Level I	Quality Control Planner	Quality Control Planner		70.00
Level II	Quality Control Planner	Quality Control Planner		80.00
Level III	Quality Control Planner	Quality Control Planner		90.00
Level I	Quality Control Tester	Quality Control Tester		70.00
Level II	Quality Control Tester	Quality Control Tester		80.00
Level III	Quality Control Tester	Quality Control Tester		90.00
Installation Services				
		Labor Discipline		On-Site Rate
Level I	Network/Phone Cabling	Network/Phone Cabling		45.00
Level II	Network/Phone Cabling	Network/Phone Cabling		55.00
Level III	Network/Phone Cabling	Network/Phone Cabling		65.00
Level I	Security Cameras	Security Cameras		45.00
Level II	Security Cameras	Security Cameras		55.00
Level III	Security Cameras	Security Cameras		65.00
Level I	Classroom Technology	Classroom Technology		45.00
Level II	Classroom Technology	Classroom Technology		55.00
Level III	Classroom Technology	Classroom Technology		65.00
System Design and Support				
		Labor Discipline		On-Site Rate
Level I	Linux	Linux		75.00
Level II	Linux	Linux		85.00
Level III	Linux	Linux		95.00
Level I	Apple	Apple		80.00
Level II	Apple	Apple		95.00
Level III	Apple	Apple		110.00
Level I	Microsoft	Microsoft		75.00
Level II	Microsoft	Microsoft		85.00
Level III	Microsoft	Microsoft		95.00
Level I	Solaris	Solaris		75.00
Level II	Solaris	Solaris		90.00
Level III	Solaris	Solaris		105.00
Level I	Network	Network		75.00
Level II	Network	Network		85.00
Level III	Network	Network		95.00
Level I	High-performance Computing	High-performance Computing		85.00
Level II	High-performance Computing	High-performance Computing		105.00
Level III	High-performance Computing	High-performance Computing		125.00
Level I	Avaya/Nortel Telephony/IP Telephony	Avaya/Nortel Telephony/IP Telephony		70.00
Level II	Avaya/Nortel Telephony/IP Telephony	Avaya/Nortel Telephony/IP Telephony		82.50
Level III	Avaya/Nortel Telephony/IP Telephony	Avaya/Nortel Telephony/IP Telephony		95.00
Level I	Performance and Monitoring	Performance and Monitoring		65.00
Level II	Performance and Monitoring	Performance and Monitoring		75.00
Level III	Performance and Monitoring	Performance and Monitoring		85.00
Security				
		Labor Discipline		On-Site Rate
Level I	Security Governance and Management	Security Governance and Management		85.00
Level II	Security Governance and Management	Security Governance and Management		110.00
Level III	Security Governance and Management	Security Governance and Management		135.00
Level I	Security Policies and Procedures	Security Policies and Procedures		85.00
Level II	Security Policies and Procedures	Security Policies and Procedures		110.00
Level III	Security Policies and Procedures	Security Policies and Procedures		135.00
Level I	Incident Response and Forensics	Incident Response and Forensics		85.00
Level II	Incident Response and Forensics	Incident Response and Forensics		110.00
Level III	Incident Response and Forensics	Incident Response and Forensics		135.00
Level I	Risk management	Risk management		85.00
Level II	Risk management	Risk management		110.00
Level III	Risk management	Risk management		135.00
Level I	Data Classification and Protection	Data Classification and Protection		85.00
Level II	Data Classification and Protection	Data Classification and Protection		110.00
Level III	Data Classification and Protection	Data Classification and Protection		135.00
Level I	Vulnerability Assessment and Penetration Testing	Vulnerability Assessment and Penetration Testing		85.00
Level II	Vulnerability Assessment and Penetration Testing	Vulnerability Assessment and Penetration Testing		110.00
Level III	Vulnerability Assessment and Penetration Testing	Vulnerability Assessment and Penetration Testing		135.00
Level I	Application Security	Application Security		85.00
Level II	Application Security	Application Security		110.00
Level III	Application Security	Application Security		135.00
Level I	Access Controls	Access Controls		85.00
Level II	Access Controls	Access Controls		110.00
Level III	Access Controls	Access Controls		135.00
Level I	Network Security	Network Security		85.00
Level II	Network Security	Network Security		110.00
Level III	Network Security	Network Security		135.00
Level I	Security Architectures	Security Architectures		100.00

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Level II	Security Architectures	Security Architectures	125.00
Level III	Security Architectures	Security Architectures	150.00

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Level I	Identity management	Identity management	85.00
Level II	Identity management	Identity management	110.00
Level III	Identity management	Identity management	135.00
Level I	Data Encryption	Data Encryption	100.00
Level II	Data Encryption	Data Encryption	125.00
Level III	Data Encryption	Data Encryption	150.00
Level I	HIPAA/Privacy	HIPAA/Privacy	100.00
Level II	HIPAA/Privacy	HIPAA/Privacy	125.00
Level III	HIPAA/Privacy	HIPAA/Privacy	150.00
	Data Services		
		Labor Discipline	On-Site Rate
Level I	Disaster Recovery Services	Disaster Recovery Services	75.00
Level II	Disaster Recovery Services	Disaster Recovery Services	95.00
Level III	Disaster Recovery Services	Disaster Recovery Services	115.00
Level I	Data Conversion Services	Data Conversion Services	85.00
Level II	Data Conversion Services	Data Conversion Services	110.00
Level III	Data Conversion Services	Data Conversion Services	135.00
Level I	Data Center Services	Data Center Services	75.00
Level II	Data Center Services	Data Center Services	95.00
Level III	Data Center Services	Data Center Services	115.00
	Security Risk Assessment Consulting		
		Labor Discipline	On-Site Rate
Level I	Evaluate Network Security (WAN & Backbone components)	Evaluate Network Security (WAN & Backbone components)	85.00
Level II	Evaluate Network Security (WAN & Backbone components)	Evaluate Network Security (WAN & Backbone components)	110.00
Level III	Evaluate Network Security (WAN & Backbone components)	Evaluate Network Security (WAN & Backbone components)	135.00
Level I	Identify Vulnerabilities (Network Element & Architecture Security)	Identify Vulnerabilities (Network Element & Architecture Security)	100.00
Level II	Identify Vulnerabilities (Network Element & Architecture Security)	Identify Vulnerabilities (Network Element & Architecture Security)	125.00
Level III	Identify Vulnerabilities (Network Element & Architecture Security)	Identify Vulnerabilities (Network Element & Architecture Security)	150.00
Level I	Penetration Testing	Penetration Testing	80.00
Level II	Penetration Testing	Penetration Testing	100.00
Level III	Penetration Testing	Penetration Testing	120.00
Level I	Security Program Assessment	Security Program Assessment	100.00
Level II	Security Program Assessment	Security Program Assessment	120.00
Level III	Security Program Assessment	Security Program Assessment	140.00
Level I	Risk Analysis	Risk Analysis	100.00
Level II	Risk Analysis	Risk Analysis	120.00
Level III	Risk Analysis	Risk Analysis	140.00
Level I	Social Engineering Testing	Social Engineering Testing	100.00
Level II	Social Engineering Testing	Social Engineering Testing	125.00
Level III	Social Engineering Testing	Social Engineering Testing	150.00
Level I	Determine Adequacy of Security Measures	Determine Adequacy of Security Measures	100.00
Level II	Determine Adequacy of Security Measures	Determine Adequacy of Security Measures	120.00
Level III	Determine Adequacy of Security Measures	Determine Adequacy of Security Measures	140.00
	Personal Computer Support		
		Labor Discipline	On-Site Rate
Level I	Microsoft Office	Microsoft Office	40.00
Level II	Microsoft Office	Microsoft Office	50.00
Level III	Microsoft Office	Microsoft Office	60.00
Level I	Microsoft PC Operating Systems	Microsoft PC Operating Systems	40.00
Level II	Microsoft PC Operating Systems	Microsoft PC Operating Systems	50.00
Level III	Microsoft PC Operating Systems	Microsoft PC Operating Systems	60.00
Level I	Mobile Device support (laptops, tablets, iPads, etc)	Mobile Device support (laptops, tablets, iPads, etc)	45.00
Level II	Mobile Device support (laptops, tablets, iPads, etc)	Mobile Device support (laptops, tablets, iPads, etc)	55.00
Level III	Mobile Device support (laptops, tablets, iPads, etc)	Mobile Device support (laptops, tablets, iPads, etc)	65.00
Level I	PC Peripherals (printers, external drives etc	PC Peripherals (printers, external drives etc	40.00
Level II	PC Peripherals (printers, external drives etc	PC Peripherals (printers, external drives etc	50.00
Level III	PC Peripherals (printers, external drives etc	PC Peripherals (printers, external drives etc	60.00
Level I	PC Imaging and Deployment	PC Imaging and Deployment	45.00
Level II	PC Imaging and Deployment	PC Imaging and Deployment	55.00
Level III	PC Imaging and Deployment	PC Imaging and Deployment	65.00
	Application Devlopment and Support		
		Labor Discipline	On-Site Rate
Level I	Java/J2EE	Java/J2EE	85.00
Level II	Java/J2EE	Java/J2EE	95.00
Level III	Java/J2EE	Java/J2EE	105.00
Level I	PHP/MySQL	PHP/MySQL	75.00
Level II	PHP/MySQL	PHP/MySQL	85.00
Level III	PHP/MySQL	PHP/MySQL	95.00
Level I	ASP/.NET/MSSQL	ASP/.NET/MSSQL	75.00
Level II	ASP/.NET/MSSQL	ASP/.NET/MSSQL	85.00
Level III	ASP/.NET/MSSQL	ASP/.NET/MSSQL	95.00
	n/a	Creston	n/a

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	n/a	Creston	n/a
	n/a	Creston	n/a
Level I	Cold Fusion	Cold Fusion	75.00
Level II	Cold Fusion	Cold Fusion	85.00
Level III	Cold Fusion	Cold Fusion	95.00
Level I	Oracle/PeopleSoft	Oracle/PeopleSoft	100.00
Level II	Oracle/PeopleSoft	Oracle/PeopleSoft	125.00
Level III	Oracle/PeopleSoft	Oracle/PeopleSoft	150.00
Level I	COBOL	COBOL	75.00
Level II	COBOL	COBOL	90.00

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