



State of Oklahoma
Office of Management and Enterprise Services
Information Services Division

AWARDED VENDOR INFORMATION

Supplier Name: SpearMC Consulting

Vendor ID#: 0000362617

Primary Contact: Keith Harper

Email: Keith.harper@spearmc.com

Secondary Contact: Marion Engelke

Phone #: 1-740-683-1070

Email: Marion.engelke@spearmc.com

Website: www.spearmc.com

Contract ID #: 2015-2016 ITSW1025

P/Card Accepted: ☒ Yes ☐ No

Email Address to omes.ok.gov@spearmc.com
Receive ITSW1025
SOW Notifications:

CONTRACT

State of Oklahoma

Dispatch via Print

Vendor ID 0000362617
SPEARMC CONSULTING
400 SPEAR STREET
SAN FRANCISCO CA 94105

Contract ID 0000000000000000000000003796			Page 1 of 4	
Contract Dates 07/01/2014 to 06/30/2015		Currency USD	Rate Type CRRNT	Rate Date PO Date
Description: ITSW1025.IT Staffing			Contract Maximum 0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	81112211 / Infrastructure Infrastructure consists of the following consulting services: Enterprise Architecture Data Center Engineering for high Availability Enterprise Application and Desktop Virtualization Integration between on-site services with cloud/managed services Network Design and Security Identity Management and Federation Enterprise Messaging and/or E-Discovery VOIP and Unified Communications EDI/HL7 Messaging Network Assessment SOA Governance Complex System Performance Tuning Network Administrator Network Specialist	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	
2	81111811 / Help Desk Help Desk consists of the following consulting services: Application and Personal Computer Support	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	
3	81112208 / Security Design and Support Security Design and Support consists of the following consulting services: Forensics/Incident Response Business Continuity/Disaster Recovery Planning Policy Creation/Compliance System Hardening Access Control Methodologies Vulnerability and Penetration Testing Code Review Security Operations Center Staff	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	
4	80101507 / Administrative Services Administrative Services consists of the following consulting services: IT Project Management IT Governance IT Strategic Planning IT Marketing and Branding IT Cost and Rate Analysis IT CRM IT Physical Workspace Planning IT Asset Lifecycle Management Usability Consulting Process/Service Improvement Coordinator Service Level Agreement	0.00	0.00	0.00	0.00

Final = The price is final after adjustments
Hard = Apply adjustments regardless of other adjustments
Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature

Lisa D. McKim 6/12/14

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SAN FRANCISCO CA 94105

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Contract ID			Page	
000000000000000000000000003796			3 of 4	
Contract Dates		Currency	Rate Type	Rate Date
07/01/2014 to 06/30/2015		USD	CRRNT	PO Date
Description:			Contract Maximum	
ITSW1025 IT Staffing			0.00	
Allow Open Item Reference				
TYPE: STATEWIDE				

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Open Amt
7	81111801 / Security Security consists of the following consulting services: Security Governance and Management Security Policies and Procedures Incident Response and Forensics Risk Management Data Classification and Protection Vulnerability Assessment and Penetration Testing Application Security Access Control Network Security Architectures Identity Management Data Encryption HIPAA/Privacy	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	
8	81112004 / Data Services Data Services consists of the following consulting services: Disaster Recovery Service Data Conversions Services Data Center Services	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0001	
9	81111508 / Application Development Application Development consists of the following consulting services: Java/J2EE PMP/MySQL ASP/.NET/MSSQL Creston Cold Fusion Oracle/PeopleSoft COBOL Banner Mainframe Production Control SDLC Performance Management SDLC & Business Plans Mainframe Systems Support App Worx BPEL/SOA Luminis Portal Metrics Consulting Programing for COBOL Application Architect PeopleSoft Business Analyst SharePoint Knowledge Management Performance and Monitoring CMS Consulting and Contract Development Programmers for PL/1 Programmer for C or C++ Programmer for Assemblers	0.00	0.00	0.00	0.00

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Tax Exempt? Y Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
	Programming for Visual Basics				
	Programming for HTML				
	Programming for Java				
	Contract Base Pricing	0.01000	HR	0001	

COMMENTS:

All terms and conditions set forth in the solicitation for ITSW1025 are applicable to this contract and any purchase orders issued under this statewide contract.

Please refer to the Vendor Awardee Document for further information on the POC

Contract Period 7/1/2014 ħ 6/30/2015

Agreement Period 7/1/2014 ħ 6/30/2015

Spear MC

Email omes.ok.gov@spearmc.com

Website www.spearmc.com

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SpearMC Consulting

Infrastructure			
Labor Discipline			Hourly Rate
	PeopleSoft Technical Consultant Level 3	Complex system performance tuning	175.00
	PeopleSoft Technical Consultant Level 3	Complex system performance tuning	165.00
Help Desk Support			
Labor Discipline			Hourly Rate
	Help Desk Support Level 1	Application and Personal Computer Support	90.00
Software Maintenance and Support			
Labor Discipline			Hourly Rate
Audio Visual Installation and Services			
Labor Discipline			Hourly Rate
Security Design and Support			
Labor Discipline			On-Site Rate
	Security Analyst	Policy Creation/Compliance	165.00
	IT Technical Lead	Code Review	175.00
Administrative Services			
Labor Discipline			On-Site Rate
	Level 1 - IT Project Management Associate	IT Project management	165.00
	Level 2 - IT Project Manager, Senior	IT Project management	175.00
	Level 3 - IT Project Manager, Principal	IT Project management	185.00
	Information Systems Officer	IT Governance	195.00
	Information Systems Officer	IT Strategic Planning	195.00
	Process Improvement Analyst Level 1	Process/Service Improvement Coordinators	155.00
	Process Improvement Analyst Level 2	Process/Service Improvement Coordinators	165.00
	Level 1 - IT Portfolio Management, Senior	IT Portfolio Management	175.00
	Level 2 - IT Portfolio Management, Principal	IT Portfolio Management	185.00
	Business Analyst Level 1	Business Requirements Gathering	155.00
	Business Analyst Level 2	Business Requirements Gathering	165.00
	Business Analyst Level 1	Business Analysts	155.00
	Business Analyst Level 2	Business Analysts	165.00
	Business Analyst Level 1	Business Process ENG/MGT and Assessment	155.00
	Business Analyst Level 2	Business Process ENG/MGT and Assessment	165.00
	Technical Writer Level 1	Technical Writer	125.00
	Technical Trainer	IT End-User Trainer	155.00

Solicitation #: 0900000134
OMES ISD
Statewide Contract 1025
IT Consulting Services

SpearMC Consulting
Marion Engelke
Marion.Engelke@SpearMC.com
Keith Harper
Keith.Harper@SpearMC.com

SpearMC Consulting

System and System Component Administration Services			
Labor Discipline			On-Site Rate
	Systems Integration Lead - Level 1	System installation service	165.00
	Systems Analyst Level 1	System analysis service	155.00
	Systems Analyst Level 2	System analysis service	165.00
	Software Developer Level 1	Software coding service	145.00
	Software Developer Level 2	Software coding service	165.00
Management Information System MS			
Labor Discipline			On-Site Rate
	Systems Architect - Level 1	Systems Planning Services	165.00
	Systems Architect - Level 2	Systems Planning Services	175.00
Installation Services			
Labor Discipline			On-Site Rate
System Design and Support			
Labor Discipline			On-Site Rate
Security			
Labor Discipline			On-Site Rate
	Security Analyst	Security Policies and Procedures	165.00
	PeopleSoft Security Analyst	Application Security	165.00
Data Services			
Labor Discipline			On-Site Rate
	Sytems Analyst Level 1	Data Conversion Services	155.00
	Sytems Analyst Level 2	Data Conversion Services	165.00
Security Risk Assessment Consulting			
Labor Discipline			On-Site Rate
Personal Computer Support			
Labor Discipline			On-Site Rate

SpearMC Consulting

Application Development and Support			
Labor Discipline			On-Site Rate
	Level 1 - Technical Consultant	Oracle/PeopleSoft	145.00
	Level 2 - Technical Consultant	Oracle/PeopleSoft	155.00
	Technical Lead	Oracle/PeopleSoft	165.00
	Project Manager Level 1	SDLC - Business Plans	165.00
	Project Manager Level 2	SDLC - Business Plans	175.00
	Sharepoint Admin Level 1	SharePoint	135.00
	Sharepoint Admin Level 2	SharePoint	145.00
	Sharepoint Design Lead	SharePoint	155.00
	Programmer Level 1	Programmer/System Analyst	135.00
	Programmer Level 2	Programmer/System Analyst	155.00
	Programmer Level 3	Programmer/System Analyst	165.00
	Level 1 - Systems Architect	Applications Architect	155.00
	Level 2 - Systems Architect	Applications Architect	165.00
	PeopleSoft System Admin.	PeopleSoft Administrator	150.00
	PeopleSoft Business Analyst - Level 1	PeopleSoft Business Analyst	155.00
	PeopleSoft Business Analyst - Level 2	PeopleSoft Business Analyst	165.00