



State of Oklahoma  
Office of Management and Enterprise Services  
Information Services Division

**AWARDED VENDOR INFORMATION**

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**Supplier Name:** Principal Technologies, Inc.

**Vendor ID#:** 62513

**Primary Contact:** Pam Fountain-Wilks

**Email:** pam@principaltechnologies.com

**Secondary Contact:** Bobbi Bailey

**Phone #:** 1-405 - 858 - 8800

**Email:** Bobbi@principaltechnologies.com

**Website:** www.principaltechnologies.com

**Contract ID #:** 3786

**P/Card Accepted:**  Yes  No

**Email Address to** [officeadmin@principaltechnologies.com](mailto:officeadmin@principaltechnologies.com)  
**Receive ITSW1025**  
**SOW Notifications:**



# CONTRACT

## State of Oklahoma

Dispatch via Print

Vendor ID 0000062513  
 PRINCIPAL TECHNOLOGIES INC  
 11600 N BROADWAY EXTENSION  
 OKLAHOMA CITY OK 73114

Contract ID		Page	
00000000000000000000000003786		1 of 5	
Contract Dates	Currency	Rate Type	Rate Date
07/01/2014 to 06/30/2015	USD	CRRNT	PO Date
Description:		Contract Maximum	
ITSW1025 IT Staffing		0.00	
<b>Allow Open Item Reference</b>			
<b>TYPE: STATEWIDE</b>			

Tax Exempt? Y Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
1	81112211 / Infrastructure Infrastructure consists of the following consulting services:  Enterprise Architecture Data Center Engineering for high Availability Enterprise Application and Desktop Virtualization Integration between on-site services with cloud/managed services Network Design and Security Identity Management and Federation Enterprise Messaging and/or E-Discovery VOIP and Unified Communications EDI/HL7 Messaging Network Assessment SOA Governance Complex System Performance Tuning Network Administrator Network Specialist	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0002	
2	81111811 / Help Desk Help Desk consists of the following consulting services: Application and Personal Computer Support	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0002	
3	81112200 / Software Maintenance and Support Software Maintenance and Support consists of the following consulting services: Development Software Maintenance System Management Software Maintenance	0.00	0.00	0.00	0.00
	Contract Base Pricing	0.01000	HR	0002	
4	80101507 / Administrative Services Administrative Services consists of the following consulting services: IT Project Management IT Governance IT Strategic Planning IT Marketing and Branding IT Cost and Rate Analysis IT CRM IT Physical Workspace Planning IT Asset Lifecycle Management Usability Consulting Process/Service Improvement Coordinator Service Level Agreement IT Portfolio Management Business Requirements Gathering Business Analysts Business Process ENG/MGT and Assessment Technical Writer	0.00	0.00	0.00	0.00

Final = The price is final after adjustments  
 Hard = Apply adjustments regardless of other adjustments  
 Skip = Skip adjustments if any other adjustments have been applied

Authorized Signature  
*Lisa D. McKim*



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<b>Contract ID</b> 0000000000000000000003786		<b>Page</b> 2 of 5	
<b>Contract Dates</b> 07/01/2014 to 06/30/2015	<b>Currency</b> USD	<b>Rate Type</b> CRRNT	<b>Rate Date</b> PO Date
<b>Description:</b> ITSW1025 IT Staffing		<b>Contract Maximum</b> 0.00	
<b>Allow Open Item Reference</b>			
<b>TYPE: STATEWIDE</b>			

Tax Exempt? Y      Tax Exempt ID:736017987

Line #	Cat CD / Item ID / Item Desc	Minimum Order Qty	Amt	Maximum / Open Qty	Amt
	IT End-User Trainer Capacity Planning & Performance Specialist				
	Contract Base Pricing	0.01000	HR		0002
5	81112218 / System and System Component Administration Services System and System Components Administration consists of the following consulting services: Local Area Network (LAN) Maintenance or Support Database Analysis Service Computer or Network or Internet Security System Installation Service System Analysis Service Software Coding Service Mainframe Administration Service Wide Area Network (WAN) Maintenance or Support Mainframe Protection Control/Scheduling & Global Variable	0.00		0.00	0.00
	Contract Base Pricing	0.01000	HR		0002
6	81111700 / Management Information Systems (MS) Management Information Systems consists of the following consulting services: Telecommunications Planning Services System Architecture WAN Communications Design LAN Communications Design Database Design Network Planning Services System Planning Services Quality Assurance Inspector/Analysts Database Administrator Enterprise Service Bus Engineer RDS Print Manager QC Tester Change Coordinator Quality Control Planner Quality Control Tester	0.00		0.00	0.00
	Contract Base Pricing	0.01000	HR		0002
7	81111504 / System Design and Support	0.00		0.00	0.00

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**Authorized Signature**









Solicitation#: 0900000134 Dated: 4/21/2014

Submitted Office of Management and Enterprise Services  
3115 N Lincoln BLVD OKC OK 73105  
ATTN: Sheri Keller

Infrastructure		
	Labor Discipline	Hourly Rate
	Enterprise Architecture	75.00
Sr.	Enterprise Architecture	97.50
	Data Center Engineering for High Availability	75.00
Sr.	Data Center Engineering for High Availability	97.50
	Enterprise Application and Desktop Virtualization	75.00
Sr.	Enterprise Application and Desktop Virtualization	90.00
	Integration between on-site services with cloud/managed services	75.00
Sr.	Integration between on-site services with cloud/managed services	112.50
	Network Design and Security	60.00
Sr.	Network Design and Security	82.50
Jr.	Identity management and Federation	45.00
	Identity management and Federation	60.00
Sr.	Identity management and Federation	75.00
Jr.	Enterprise messaging and/or E-Discovery	45.00
	Enterprise messaging and/or E-Discovery	60.00
Sr.	Enterprise messaging and/or E-Discovery	75.00
	VOIP and Unified Communications	60.00
Sr.	VOIP and Unified Communications	75.00
	EDI/HL7 Messaging	52.50
Sr.	EDI/HL7 Messaging	67.50
	Network Assessment	45.00
Sr.	Network Assessment	60.00
	SOA Governance	75.00
	Complex system performance tuning	82.50
Jr.	Network Administrator	37.50
	Network Administrator	45.00
Sr.	Network Administrator	52.50
Jr.	Network Specialist	22.50
	Network Specialist	30.00
Sr.	Network Specialist	37.50
Help Desk Support		
	Labor Discipline	Hourly Rate
	Application and Personal Computer Support	22.50
Sr.	Application and Personal Computer Support	30.00
Software Maintenance and Support		
	Labor Discipline	Hourly Rate
	Development Software maintenance	45.00
Sr.	Development Software maintenance	60.00
	System management software Maintenance	52.50
Sr.	System management software Maintenance	67.50
Audio Visual Installation and Services		
	Labor Discipline	Hourly Rate
	Wire pulls and termination	x
	Equipment Racking	x
	Flat Panel Display mounting/rigging	x
	Speaker mounting/rigging	x
	Rack Dressing	x
	Cable Management	x
	Ability to read and interpret system schematics	x
	Audio/Visual Design	x



Security Design and Support		
	Labor Discipline	Hourly Rate
	Forensics/Incident response	x
	Business Continuity/Disaster recovery Planning	x
	Policy Creation/Compliance	x
	System Hardening	x
	Access Control Methodologies	x
	Vulnerability and Penetration testing	x
	Code Review	x
	Security Operations Center Staff	x

Administrative Services		
	Labor Discipline	Hourly Rate
	Jr. IT Project management	45.00
	IT Project management	60.00
	Sr. IT Project management	75.00
	IT Governance	75.00
	IT Strategic Planning	75.00
	IT Marketing and branding	45.00
	IT Costing and Rate Analysis	75.00
	IT CRM	75.00
	IT Physical Workspace Planning	52.50
	IT Asset Lifecycle Management	52.50
	Usability Consulting	52.50
	Process/Service Improvement Coordinators	37.50
	Service Level Agreement	37.50
	IT Portfolio Management	37.50
	Jr. Business Analysts	37.50
	Business Analysts	45.00
	Sr. Business Analysts	60.00
	Business Process ENG/MGT and Assessment	60.00
	Sr. Business Process ENG/MGT and Assessment	75.00
	Jr. Technical Writer	27.00
	Technical Writer	37.50
	Sr. Technical Writer	52.50
	IT End-User Trainer	37.50
	Sr. IT End-User Trainer	52.50
	Capacity Planning & Performance Specialist	60.00
	Sr. Capacity Planning & Performance Specialist	75.00

System and System Component Administration Services		
	Labor Discipline	Hourly Rate
	Jr. Local Area network LAN Maintenance or Support	30.00
	Local Area network LAN Maintenance or Support	45.00
	Sr. Local Area network LAN Maintenance or Support	60.00
	Database analysis service	60.00
	Sr. Database analysis service	75.00
	Computer or network or internet security	60.00
	Sr. Computer or network or internet security	82.50
	Jr. System installation service	45.00
	System installation service	60.00
	Sr. System installation service	82.50
	Software coding service	60.00
	Sr. Software coding service	75.00
	Mainframe administration services	45.00
	Sr. Mainframe administration services	60.00
	Jr. Wide area network WAN maintenance or support	45.00
	Wide area network WAN maintenance or support	60.00
	Sr. Wide area network WAN maintenance or support	75.00
	Mainframe Protection Control/Scheduling - Global Variable	60.00
	Sr. Mainframe Protection Control/Scheduling - Global Variable	75.00



<b>Management Information System MS</b>		
	<b>Labor Discipline</b>	<b>Hourly Rate</b>
	Telecommunications Planning Services	75.00
	System architecture	75.00
	Wide area network communication design	75.00
Jr.	Local area network communication design	45.00
	Local area network communication design	60.00
Sr.	Local area network communication design	82.50
Jr.	Database design	52.50
	Database design	67.50
Sr.	Database design	82.50
Jr.	Network Planning Services	52.50
	Network Planning Services	67.50
Sr.	Network Planning Services	82.50
Jr.	Systems Planning Services	52.50
	Systems Planning Services	67.50
Sr.	Systems Planning Services	82.50
Jr.	Quality Assurance Inspector/Analyst	30.00
	Quality Assurance Inspector/Analyst	37.50
Sr.	Quality Assurance Inspector/Analyst	52.50
Jr.	Database Administrators	52.50
	Database Administrators	75.00
Sr.	Database Administrators	90.00
Jr.	Enterprise Service Bus Engineer	52.50
	Enterprise Service Bus Engineer	75.00
Sr.	Enterprise Service Bus Engineer	90.00
	RDS Print Manager	45.00
	QC Tester	45.00
	Change Coordinators	37.50
	Quality Control Planner	37.50
	Quality Control Tester	45.00

<b>Installation Services</b>		
	<b>Labor Discipline</b>	<b>Hourly Rate</b>
	Network/Phone Cabling	x
	Security Cameras	x
	Classroom Technology	x

<b>System Design and Support</b>		
	<b>Labor Discipline</b>	<b>Hourly Rate</b>
Jr.	Linux	45.00
	Linux	60.00
Sr.	Linux	75.00
Jr.	Apple	45.00
	Apple	60.00
Sr.	Apple	75.00
Jr.	Microsoft	45.00
	Microsoft	60.00
Sr.	Microsoft	75.00
Jr.	Solaris	45.00
	Solaris	60.00
Sr.	Solaris	75.00
Jr.	Network	45.00
	Network	60.00
Sr.	Network	75.00
Jr.	High-performance Computing	45.00
	High-performance Computing	60.00
Sr.	High-performance Computing	75.00
Jr.	Avaya/Nortel Telephony/IP Telephony	45.00
	Avaya/Nortel Telephony/IP Telephony	60.00
Sr.	Avaya/Nortel Telephony/IP Telephony	75.00
Jr.	Performance and Monitoring	37.50
	Performance and Monitoring	45.00
Sr.	Performance and Monitoring	60.00



Security		
	Labor Discipline	Hourly Rate
	Jr. Security Governance and Management	60.00
	Sr. Security Governance and Management	82.50
	Jr. Security Policies and Procedures	60.00
	Sr. Security Policies and Procedures	82.50
	Jr. Incident Response and Forensics	60.00
	Sr. Incident Response and Forensics	82.50
	Jr. Risk management	60.00
	Sr. Risk management	82.50
	Jr. Data Classification and Protection	60.00
	Sr. Data Classification and Protection	82.50
	Jr. Vulnerability Assessment and Penetration Testing	60.00
	Sr. Vulnerability Assessment and Penetration Testing	82.50
	Jr. Application Security	60.00
	Sr. Application Security	82.50
	Jr. Access Controls	60.00
	Sr. Access Controls	82.50
	Jr. Network Security	60.00
	Sr. Network Security	82.50
	Jr. Security Architectures	60.00
	Sr. Security Architectures	82.50
	Jr. Identity management	60.00
	Sr. Identity management	82.50
	Jr. Data Encryption	60.00
	Sr. Data Encryption	82.50
	Jr. HIPAA/Privacy	60.00
	Sr. HIPAA/Privacy	82.50

  

Data Services		
	Labor Discipline	Hourly Rate
	Disaster Recovery Services	75.00
Sr.	Disaster Recovery Services	90.00
	Data Conversion Services	82.50
	Data Center Services	75.00

  

Security Risk Assessment Consulting		
	Labor Discipline	Hourly Rate
	Evaluate Network Security (WAN & Backbone components)	75.00
	Identify Vulnerabilities (Network Element & Architecture Security)	75.00
Jr.	Penetration Testing	60.00
Sr.	Penetration Testing	75.00
	Security Program Assessment	75.00
	Risk Analysis	75.00
	Social Engineering Testing	75.00
	Determine Adequacy of Security Measures	75.00

  

Personal Computer Support		
	Labor Discipline	Hourly Rate
	Microsoft Office	30.00
	Microsoft PC Operating Systems	37.50
Jr.	Mobile Device support (laptops, tablets, iPads, etc)	37.50
Sr.	Mobile Device support (laptops, tablets, iPads, etc)	52.50
	PC Peripherals (printers, external drives etc	37.50
Jr.	PC Imaging and Deployment	37.50
Sr.	PC Imaging and Deployment	52.50



Application Development and Support		
	Labor Discipline	Hourly Rate
	Java/J2EE	60.00
Sr.	Java/J2EE	75.00
	PHP/MySQL	45.00
Sr.	PHP/MySQL	60.00
	ASP/.NET/MSSQL	60.00
Sr.	ASP/.NET/MSSQL	75.00
	Creston	60.00
Sr.	Creston	75.00
	Cold Fusion	60.00
Sr.	Cold Fusion	75.00
	Oracle/PeopleSoft	45.00
Sr.	Oracle/PeopleSoft	60.00
	COBOL	45.00
Sr.	COBOL	60.00
	Banner	75.00
	Mainframe Production Control	52.50
Jr.	SDLC Performance Management	37.50
	SDLC Performance Management	45.00
Sr.	SDLC Performance Management	60.00
Jr.	SDLC - Business Plans	37.50
	SDLC - Business Plans	45.00
Sr.	SDLC - Business Plans	60.00
	Mainframe Systems Support	52.50
	App Worx	52.50
	BPEL/SOA	75.00
	Luminis Portal	60.00
	Metrics Consulting	75.00
	SharePoint	60.00
Sr.	SharePoint	75.00
	Knowledge Management	45.00
Sr.	Knowledge Management	60.00
	Performance and Monitoring	60.00
Sr.	Performance and Monitoring	75.00
NOTES	CMS Consulting and Contract Development	60.00
Sr.	CMS Consulting and Contract Development	75.00
	Programmers for C or C++	37.50
Sr.	Programmers for C or C++	75.00
	Programmers for Assemblers	52.50
Sr.	Programmers for Assemblers	67.50
	Programming for Visual Basics	45.00
Sr.	Programming for Visual Basics	60.00
	Programming for HTML	37.50
Sr.	Programming for HTML	52.50
	Programming for Java	60.00
Sr.	Programming for Java	75.00
	Programming for Basic	60.00
Sr.	Programming for Basic	75.00
	Programming for CLIST	60.00
Sr.	Programming for CLIST	75.00
	Programmer/System Analyst	60.00
Sr.	Programmer/System Analyst	75.00
	Programming for Shell Scripting (Linux/AIX/Solaris)	60.00
Sr.	Programming for Shell Scripting (Linux/AIX/Solaris)	75.00
	Programming for JCL - Global Variable	60.00
Sr.	Programming for JCL - Global Variable	75.00
	Programming for PowerBuilders	60.00
Sr.	Programming for PowerBuilders	75.00
	Graphic Designers	37.50
Sr.	Graphic Designers	52.50
	Programming for COBOL	45.00
Sr.	Programming for COBOL	60.00
	Applications Architect	60.00
Sr.	Applications Architect	75.00