## Consultant Implementation/Configuration/Training Cost Proposal, Tab 3

Item / Category	Description	Unit Price (List)	Extended Price	% discount	Mo. Lease Option
PSGC001	Needs Analysis	\$165.00	\$111.38	32.5%	\$2.53
PSGC002	Consulting Services	\$165.00	\$111.38	32.5%	\$2.53
PSGC003	Basic Design Services	\$185.00	\$124.88	32.5%	\$2.84
PSGC004	Advanced Design Services	\$225.00	\$151.88	32.5%	\$3.46
PSGI001	Installation Services	\$165.00	\$111.38	32.5%	\$2.53
PSGT001	End-user training	\$165.00	\$111.38	32.5%	\$2.53
PSGT002	Laserfiche Quick Fields Training	\$165.00	\$111.38	32.5%	\$2.53
PSGT003	Laserfiche Workflow Training	\$165.00	\$111.38	32.5%	\$2.53
PSGT004	Laserfiche Security Training	\$165.00	\$111.38	32.5%	\$2.53
PSGT005	Laserfiche Toolkit Training	\$165.00	\$111.38	32.5%	\$2.53
PSGT006	Forms Admin Training	\$165.00	\$111.38	32.5%	\$2.53
PSGT007	Forms Design Training	\$165.00		32.5%	\$2.53
PSGT008	Other Software Module Training	\$165.00	\$111.38	32.5%	\$2.53
PSGP001	Project Management	\$165.00		32.5%	\$2.53
PSGD001	Customized Scripting	\$185.00	\$124.88	32.5%	\$2.84
PSGD002	Database Conversion and Migration	\$285.00	\$192.38	32.5%	\$4.38