# Contract 01910 Medela Price List Effective February 20, 2012

Item Description	Model Name	Model Number	Pack Size (min. order quantity)	Each Price	Case Price
Personal-Use Electric Double Breast Pump	WIC Personal Double Pump (One-Phase) *See note at end of price sheet	57023W	3 per case	\$ 80.00 (sold by case only)	\$ 240.00
Personal-Use Electric Double Breast Pump	WIC Personal Double Pump Advanced (Two- Phase)	57018W	3 per case	\$ 86.00 (sold by case only)	\$ 258.00
Personal-Use Electric Double Breast Pump with Battery	Personal Double Pump with Battery	57045W	3 per case	\$95.00 (sold by case only)	\$ 285.00
Multi-User Electric Double Breast Pump	Lactina™ Select	016SC01	1 per case	\$ 299.00	\$ 299.00
Reconditioned Multi- User Electric Double Breast Pump	Reconditioned Lactina™ Select (includes a one year warranty)	016SCW01	1 per case	\$ 199.00	\$ 199.00
Multi-User Electric Double Breast Pump (two phase)	Symphony™ Breast Pump (Two-Phase)	0240108	1 per case	\$ 902.45	\$ 902.45
Manual Pump (two- handed)	WIC Manual with piston cylinder	6107293W	20 per case (sold by case only)	\$ 7.95	\$ 159.00
Manual Pump (one- handed)	WIC Harmony Manual One-Handed Pump	67161W2	20 per case (sold by case only)	\$ 15.00	\$ 300.00
Pump Cleanings	Contract Allows for 100 free cleanings annually to each participating state due to insect infestations		1 per pump (after first 100)	\$ 60.00	N/A

	Acce	essories			
Kit for Lactina™ Multi- User Double Breast Pump	Lactina™ Double Pumping System	6107170W	20 per case (sold by case only)	\$ 15.00	\$ 300.00
Kit for Symphony Multi- User Double Breast Pump	Symphony™ Double Pumping System	67099W	20 per case (sold by case only)	\$ 22.00	\$ 440.00
Kit for Use with Symphony™ or Lactina™	Double Pumping System compatible with Symphony™ or Lactina™	67116W	20 per case (sold by case only)	\$ 22.00	\$ 440.00
Extra Small Specialty Flanges	Personal Fit Breast Shield (21 mm)	87086	12 per case		\$ 24.00
Small Specialty Flanges	Personal Fit Breast Shield (24 mm)	87087	12 per case		\$ 24.00
Medium Specialty Flanges	Personal Fit Breast Shield (27 mm)	87077	12 per case		\$ 24.00
Large Specialty Flanges	Personal Fit Breast Shield (30 to 31 mm)	87079	12 per case		\$ 24.00
Extra Large Specialty Flanges	Personal Fit Breast Shield (36 mm)	87094	12 per case		\$ 36.24
Soft/Flexible Specialty Flanges	SoftFit Breast Shield	87078	12 per case		\$ 28.56
Battery Pack (Personal- Use)	Battery Pack for Personal-Use Pump	67553	1 per case	\$ 9.00	N/A
Vehicle Lighter Adapter Personal-Use (one phase)	Vehicle Lighter Adapter for Personal-Use Pump (one phase)	67153	6 per case		\$ 55.80
Vehicle Lighter Adapter Personal-Use (two phase)	Vehicle Lighter Adapter for Personal-Use Pump (two phase)	67174	6 per case		\$ 55.80
Vehicle Lighter Adapter (Multi-User)	Vehicle Lighter Adapter for Multi-User Pump	67153	6 per case		\$ 55.80
Milk Collection Storage Bags	Milk Collection Storage Bags	87234	12 boxes per case (50 bags/box)		\$ 111.12

Pump & Save™	Breastmilk Bags with	87233	12 boxes per		\$56.88
Breastmilk Bags	New Easy-Connect		case (20		
	Adapter		bags/box)		
Tender Care™		87123	12 boxes per		\$ 57.00
Hydrogel Pads			case (4 pads		
			per box)		
Tender Care™	Bulk Pack	87124	100 pads per		\$ 118.75
Hydrogel Pads			case		
Bra Pads- Washable	Washable Bra Pads	89972	6 packages	\$ 3.09	\$ 18.54
			per case (4 pads/package)		
Nipple Shields- Contact	24 mm	67203	6 per case		\$ 23.40
	20 mm	67218	6 per case		\$ 23.40
	16 mm	67251	6 per case		\$ 23.40
Nipple Shields- Regular	24 mm	89902	6 per case		\$ 23.40
	20 mm	89907	6 per case		\$ 23.40
	16 mm	89905	6 per case		\$ 23.40
Sleep Bra	Small	67701	1 per case	\$ 9.03	
	Medium	67702	1 per case	\$ 9.03	
	Large	67703	1 per case	\$ 9.03	
	X-Large	67704	1 per case	\$ 9.03	
Micro Steam Bags	Micro Steam Bags	87024	12 boxes per case (5 bags per box)	\$ 2.47	\$ 29.64
Infant Scale	(accurate within two grams)	0407020	1 each	\$ 1035.00	\$ 1035.00
Vacuum Gauge		1977005	1 each	\$ 28.49	\$ 28.49
Symphony Carrying		6007080	1 each	\$ 62.94	
Case					
Lactina Carrying Case		8007085	1 each	\$ 35.16	
Lactina Shoulder Strap		8997001	1 each	\$ 14.73	
Clips for Lactina		8100147	1 each	\$ 2.22	
Storage Collection	150 ml	6100050-	100 per case		\$ 64.60

Bottle and Cap	100			
Insulated Carrying Tote for Milk Storage	37002	10 per case	\$ 19.00	\$ 190.00
SNS	00901S	10 per case	\$28.49	\$ 284.90 (must order by case)

#### **Medela Pump Rental Program**

#### **Rules:**

- 1) Participating State Required To Sign Rental Contract/Agreement
- 2) Prepayment Form & Tax Form Completion, Requirement
- 3) One (1) Contract/Agreement Per Participating State (Will Cover Facilities Within The State)
- 4) Two (2) Rental Options Available
  - a. Flat Rate Monthly Rental
  - b. Prepay Monthly Rental

#### Must select one of two options:

#### Option 1- Monthly Flat Rate Plan

- Ten (10) or more rental breast pumps at any time
- Minimum rental commitment is 12 months
- Loss/Damage Waiver fee of \$1.25/pump is paid with monthly pump rental payment

#### Option 2- Prepaid Plan (25% Savings)

- Three (3) or more prepaid rental breast pumps
- Minimum rental commitment is 12 months
- Loss/Damage Waiver fee of \$15.00/year for each pump

## **Monthly Rental Pricing**

## <u>Item # 01512 Medela Symphony Breast Pump</u>

Flat Rate \$24.00 per pump Prepay Rate \$18.00 per pump

### <u>Item# 01513 Medela Symphony Breast Pump Plus with Rechargeable Batteries</u>

Flat Rate \$27.75 per pump Prepay Rate \$20.75 per pump

<u>Item # 01514 Medela Symphony Preemie</u>

Flat Rate \$30.00 per pump Prepay Rate \$22.50 per pump

Shipping					
Continental U.S.A	No charge				
Alaska	8%				
Hawaii	8%				
US Territories	No charge				

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- <sup>\*</sup>Please note that the WIC One Phase Personal-Use Pump (item # 57023W) will not be available until the 4<sup>th</sup> quarter of 2011.
- 6 In the interim, Medela will ship the Two-Phase Personal-Pump (item # 57018W) at the One-Phase Pump price of \$80.00.

## 7 Price List Changes/Additions to Contract

Revision	Amendment	Description		
Date	Number			
1-31-11	01910M-1	<ol> <li>Item # 67900- 67905 Easy Expressions Halter pricing is reduced from \$13.00 to \$9.00.</li> <li>Item # 87034 Milk Collection Storage Bags is changed to Item # 87234. Product specifications and pricing remain unchanged.</li> <li>Item # 3007357 Infant Scale Carrying Case is added to the price sheet submittal at \$99.75 each (Pack size is 1 per case).</li> <li>The following Personal Fit breast shields are added to the price sheet submittal:         <ol> <li>Item# 87086 Personal Fit Breast Shield 21mm \$24.00/package of 12 shields</li> <li>Item# 87087 Personal Fit Breast Shield 24mm \$24.00/package of 12 shields</li> <li>Item# 87077 Personal Fit Breast Shield 27mm \$24.00/package of 12 shields</li> </ol> </li> <li>Addition of the Medela Pump Rental Program</li> </ol>		
4-07-11	01910M-3	<ol> <li>Add Item # 87233 Pump &amp; Save™ Breastmilk Bags 20 Count with New Easy Connect Adapter (12 boxes of 20 bags per case) \$56.88 per case. Item # 87233 must be ordered in case quantity only.</li> <li>Add Item # 87123 Tender Care™ Hydrogel Pads (4 pads per box, 12 boxes per case) \$57.00 per case. Item # 87123 must be ordered in case quantity only.</li> <li>Add Item # 87124 Tender Care™ Hydrogel Pads- Bulk Pack (100 pads per case) \$118.75.00 per case. Item # 87124 must be ordered in case quantity only.</li> <li>Add Item # 57045W Personal Double Pump w/battery (3 per case) \$95.00 each. Pumps must be ordered in quantities of 3.</li> <li>Add Item # 6007080 Symphony Carrying Case \$62.97 each.</li> </ol>		

6-09-11	01910M-04	<ol> <li>Add item # 8007085 Lactina<sup>TM</sup> Carrying Case \$ 35.70 each.</li> <li>Add item# 8100147 Lactina<sup>TM</sup> Clips \$ 2.25 each</li> <li>Add item# 8997001 Lactina<sup>TM</sup> Shoulder Strap \$14.95 each.</li> <li>Add item# 00901S SNS \$ 28.92/each \$289.20/case (must order in case quantity).</li> </ol>
10/1/11	01910M-05	<ol> <li>Reduce price #8007085 Lactina<sup>TM</sup> Carrying Case to \$35.16 each</li> <li>Reduce price #8100147 Lactina<sup>TM</sup> Clips to \$2.22 each</li> <li>Reduce price #8997001 Lactina<sup>TM</sup> Shoulder Strap to \$14.73 each</li> <li>Reduce price #00901S SNS to \$28.49 each \$284.90/case (must order in case quantity)</li> </ol>
10/05/11	01910M-06	Eliminated white halters, #67900-67005 from price list
10/05/11	01910M-07	Added pricing structure for new services:
		<ol> <li>Level 1 Repair - Clean, Test, Minor Repairs - Gearbox, Belts, Bearings \$100.00 each</li> <li>Level 2 Repair - Level 1 plus Electrical Component Repairs \$250.00 each</li> <li>Level 3 Repair - Level 2 plus Drive Train Repairs \$350.00 each</li> </ol>
11/14/11	01910M-08	1. Add item #87212 Tubing for single user electric breast pump \$ 9.83 each (WIC PNS Item # 57018W, 1 pkg with 2 pieces of tubing)
		2. Add item #87088 Membranes 1 box of 6 membranes \$ 3.44 each

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