Hostage Negotiations and Crisis Intervention

Instructor: Dominick J. Misino, Detective (Retired)

Detective Dominick J. Misino retired after a 22-year career with the New York City Police Department. During his career with the NYPD, he served in the Special Operations Division for 18 years. His background is varied and diverse. He served as the primary hostage negotiator for his last 6 years with the NYPD. The NYPD negotiation team consists of 120 trained negotiators. His responsibilities included training new members to his team and the scheduling and retraining of existing negotiators. As primary negotiator, he has personally been involved in over 200 hostage/barricade incidents. He has trained law enforcement personnel from over 500 various departments and agencies. He has also trained officers from numerous foreign countries.

Prior to his assignment with the Hostage Team, he was assigned to the Emergency Service Unit. His position there developed into head instructor for tactical operations. In this position, he instituted and developed training for the 400-member unit. He trained and was a member of the NYPD counter-terrorist team and sniper team. His negotiation skills were initiated under fire. During his time with the Emergency Service Unit, he had the opportunity to negotiate with all types of people, from people with mental disorders threatening to jump off of bridges to trying to talk out trapped and barricaded suspects. He trained numerous SWAT teams and military counter-terrorist teams from the U.S. and abroad. His experiences with the Emergency Service Unit became a valuable asset in bringing the Emergency Service Unit and the Hostage Team together. He developed joint training between these units and established a valuable working relationship.

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Training Seminar
Phase I & II
Hostage Negotiations
and Crisis Intervention

March 1, 2, 3, 4 & 5, 2010
Norman, Oklahoma

Register On-Line At: www.patc.com

Public Agency Training Council
Jim Alsup, Director

NOTE: CLEET continuing education hours will be given

College Credit Hours Option
CRM-350 3 Undergraduate Credit Hours
CRJ-500 3 Graduate Credit Hours
Contact Barry Glover
Associate Professor of Criminal Justice at:
bARRY.GLOVER@SAINTELEO.EDU or 1-813-310-4365
Additional Course Work & Tuition Required For College Credit Hours

Public Agency Training Council
5235 Decatur Blvd
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Norman, Oklahoma

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Seminar Agenda

Phase I & II Hostage Negotiations & Crisis Intervention
March 1, 2, 3, 4 & 5, 2010 • Norman, Oklahoma

Monday, March 1, 2010
8:00 a.m. – 8:30 a.m. Registration
8:30 a.m. – 12:00 Noon Introduction To Hostage Negotiations (With Breaks)
12:00 Noon – 1:00 p.m. Lunch (On-Own)
1:00 p.m. – 4:30 p.m. Communication Skills (With Breaks)

Tuesday, March 2, 2010
8:00 a.m. – 12:00 Noon Basics Of Negotiation (With Breaks)
12:00 Noon – 1:00 p.m. Lunch (On-Own)
1:00 p.m. – 4:30 p.m. Communication Skills (With Breaks)

Wednesday, March 3, 2010
8:00 a.m. – 10:00 a.m. Suicide Intervention
10:00 a.m. – 12:00 Noon Role Plays
12:00 Noon – 1:00 p.m. Lunch (On-Own)
1:00 p.m. – 3:30 p.m. Role Plays
3:30 p.m. – 4:30 p.m. Role Play Critique

Thursday, March 4, 2010
8:00 a.m. – 11:00 a.m. Role Plays
11:00 a.m. – 12:00 Noon Critique
12:00 Noon – 1:00 p.m. Lunch (On-Own)
1:00 p.m. – 3:30 p.m. Role Plays
3:30 p.m. – 4:00 p.m. Role play Critique

Friday, March 5, 2010
8:00 a.m. – 12:00 Noon Key Points To Negotiating

*Sponsors of this seminar: Chiefs, Sheriffs, Street Patrol Officers, First Responders, Jail Corrections Officers, Prison Personnel, Drug – Narcotic Officers, Emergency Response Teams and any agency contemplating the structuring of a Crisis Negotiation / Response Team or Crisis Intervention Team.

The function and duties of each team member will be explained.

Dealing With The Media: This segment will review the value of forming a working alliance with the media. The basic rules of media relations will be reviewed and the student will learn about the value of a media handbook.

Suicide Intervention: The myths and the truth about suicide will be discussed.

The Resolution: Sometimes our success is bitter sweet, we will discuss this Good and Bad side of a resolution.

Role Plays: Professional actors will be utilized during these segments of the training. All instructors will guide the students through the tense and very stressful job of negotiating with various types of Hostage Takers and Emotionally disturbed people. Students will get a chance to participate as a team member and use the most advanced electronic equipment that is available today. On completion you will have gained the knowledge:

1. Understand the Crisis team structure
2. Dynamics of Negotiations
3. Value of using trained police negotiators as opposed to other professional negotiators (clergy, politicians, mental health professionals or family members)
4. Psychology in Hostage Negotiations
5. The Team Concept – Tactical and Negotiation
6. Communicating with people in Crisis (bosses and politicians included)
7. Dealing with the Media
8. Negotiator Stress
9. Practical Hands-on Role Plays

The structuring of a crisis negotiation team and the importance of command personnel, their understanding and support will be discussed. (This structure works for small and large agencies alike)

Introduction To Crisis Negotiations: This session will examine the roots of Hostage / Crisis Negotiations. The student will learn the why of negotiating and the numerous ways that a Crisis Negotiation Team should be utilized.

Tactical Use Of Negotiators: The role of the Negotiator is misunderstood in many circles. The student will learn the value of Negotiators in deploying the tactical option.

Psychology Of Negotiations: In this segment students will discuss in depth the structural aspects of the psychological disorders that are prevalent during crisis situations. Identifying the mental disorder and dealing with it in a crisis situation.

Terrorism and the Negotiator: Can we negotiate with a terrorist? We will discuss the different methods of negotiating with terrorist. An understanding of the ideology and culture of terrorist. Can we negotiate with TERRORISTS?

Case Studies: Each and every hostage and crisis situation is different. The cases will review a diverse sampling of the instructors experiences. A burglary which turns into a hostage situation, a bank hold-up goes bad and an international hijacking.

Dealing With The Media: In this segment the students will learn the value of forming a working alliance with the media rather than an adversarial relationship.

Suicide Intervention: Can you talk a person into committing suicide? The myths and the truth about suicide will be discussed.

The Resolution: Sometimes our success is bitter sweet, we will discuss the Good and Bad side of a resolution.

Role Plays: Professional actors will be utilized during these segments of the training. All instructors will guide the students through the tense and very stressful job of negotiating with various types of Hostage Takers and Emotionally disturbed people. Students will get a chance to participate as a team member and use the most advanced electronic equipment that is available today.

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Notes:
- To receive discount room rates, identify yourself with Public Agency Training Council.
- Payment is not required.

Certificate Presentation:
- Participant will be issued a certificate of completion.

Pre-Payment is not required to register.

3 Ways to Register for a Seminar!

1. Register Online at www.patc.com — Yellow link in upper left corner
2. Fax Form to Public Agency Training Council FAX: 1-317-821-5096
3. Mail Form to:
   Public Agency Training Council
   5235 Decatur Blvd
   Indianapolis, Indiana 46241
   Federal ID # 39-1509781
   800-365-0119 (Outside Indianapolis)

Seminar Title: Hostage Negotiations, Phase I & II
Instructor: Dominick J. Misino
Seminar Location: AST Resource Center
1970 156 Ave NE
Norman, OK 73026
When: March 1, 2, 3, 4 & 5, 2010
Registration Time: 8:00 A.M. (March 1, 2010)
Hotel Reservations: NCED/Marriott
2801 E Hwy 9
Norman, OK 73069
1-405-447-9000
$78.00 single w/ breakfast
Registration Fee: $495.00 Includes Hand-outs, Phase I & II Hostage Negotiations & Crisis Intervention Manual, Coffee Breaks, and Certificate of Completion.

Names of Attendees

1. 
2. 
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Agency

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