# STATE OF OKLAHOMA

# STATE USE COMMITTEE MEETING MINUTES

Oklahoma Pharmacy Board Board Room 2920 N. Lincoln Blvd. Oklahoma City, OK 73105

December 6, 2017

# **Call to Order**

Mr. Tate called to order the regular meeting of the State Use Committee at 1:03 p.m. The meeting agenda was posted on Friday, November 17, 2017.

### **Roll call for Quorum**

Daron Hoggatt conducted the roll call.

Members Present: Robin Arter, Regina Chace, Jim Kettler, William Smith,

Jerry Tate, Marshall Ottinger, Stephanie Brown

ABSENT: None

Quorum declared with 7 members present.

Introductions: All attendees

### I. Approval of Minutes

#### **Corrections:**

No Corrections

Motion to approve the minutes of the October 11, 2017, State Use Committee meeting made by Mr. Smith and seconded by Ms. Chace.

YEAS: Ms. Arter, Ms. Chace, Mr. Kettler, Ms. Brown, Mr. Smith, Mr. Tate, Mr. Ottinger

NAYS: None ABSTAIN: None ABSENT: None Motion passed

# **II. Financial Information**

As of November 1, 2017 the operating budget, account balance is \$356,829.23. Current balance November 27, 2017 \$350,622.52

### III. Approval of State Use 2018 Calendar

#### **Corrections:**

No Corrections

Motion to approve the State Use 2018 Calendar.

YEAS: Ms. Arter, Ms. Chace, Mr. Kettler, Ms. Brown, Mr. Smith, Mr. Tate, Mr. Ottinger

NAYS: None ABSTAIN: None ABSENT: None Motion passed

# IV. Legislators and Agency Discussion

**Ferris Barger, State Purchasing Director:** Mr. Barger introduced the 2 agencies to the State Use Committee meeting. He pointed out things he felt could be improved.

**Jennifer Mason, ODOT: Procurement Division Manager:** Ms. Mason spoke of how Colleen at Dale Rogers Training Center worked with her on Earthquake Bags. She also mentioned how much she appreciated the way DRTC worked to meet the needs of ODOT.

**Cathy Menefee, Tourism:** Ms. Menefee shared her concerns over the quality of some State Use Vendor items. The committee members addressed the concerns and encouraged the agency to reach out to vendor directly if they have concerns or issues. The vendors are very open to meeting the needs of the agencies. Open dialog between agencies and vendors is beneficial to the success of the program.

**Jerry Tate & Jim Kettler** thanked the agencies for sharing their thoughts and concerns. Mr. Tate stated he welcomed the agencies contacting him as a resource for questions or comments pertaining to State Use vendors or products when the agencies have issues. Mr. Kettler thanked the agencies for coming. Mr. Tate extended an invitation to come to future State Use Committee Meetings.

**Daron Hoggatt** extended an invitation to come and speak to the agencies.

### V. Liaison Update

Ms. Means should complete her visits to cities and counties by the end of calendar year 2017. Beginning in January 2018, Ms. Means will turn her focus to the education sector, (specifically K-12 and Career Technologies programs). State Use is considering starting a committee similar to the State Wide Agency Summit that meets once a quarter. Ms. Means extended an invitation to Ms. Mason and Ms. Menefee to serve on this committee. Ms. Means & Mr. Hoggatt held a training session for State Use Vendors this morning that focused on compliance and how to prepare fair markets.

# VI. CPO Training/Vendor Trade Fair

Mr. Hoggatt shared that 600 CPO's signed up and approximately 300 CPO's attended. Twenty-four vendors with clients attended the trade fair. The low attendance could be due to location. The feedback was very positive especially meeting the clients.

# VII. Vendor Compliance

All vendors are in compliance.

SUPRA Reports are due by December 31, 2017. Currently, 4 out of 48 State Use Vendors have turned in their SUPRA Reports.

# VIII. Exception Requests

• Oklahoma State Banking department:

**Description of Exception:** The tissue South Central provides is scratchy and not a good quality.

**Result: DENIED (per State Use Committee and State Purchasing Director)** 

**Date of Request: 1-14-2017** 

• Land Office, Commissioners of the State of Oklahoma:

**Description of Exception:** Computer Cleaning and Maintenance Supplies

**Result: DENIED** 

**Date of Request: 11-17-2017** 

• ODOC/BJCC:

**Description of Exception:** Requesting to purchase air filters from Grainger

**Result: DENIED** 

**Date of Request: 10-16-2017** 

• OK Department of Corrections:

**Description of Exception:** Purchase filters at lower cost from Lowe's not like-for-like item.

**Result: DENIED** 

**Date of Request: 11-9-2017** 

DOC/James Crabtree Correctional Center:

**Description of Exception:** Safety Pens **Result: APPROVED (one time exception)** 

**Date of Request: 11-8-2017** 

• Oklahoma Department of Corrections:

**Description of Exception:** Spices more economical at Webstaurant.

**Result: APPROVED (one time only exception)** 

**Date of Request: 11-9-2017** 

• John Lilley Correctional Center:

**Description of Exception:** Trays more economical at Webstaurant.

**Result: DENIED** 

**Date of Request: 11-17-2017** 

Oklahoma Bureau of Narcotics:

**Description of Exception:** Immediate need of toner cartridges for headquarters fax machine.

**Result: APPROVED** 

**Date of Request: 10-30-2017** 

• Department of Mental Health & Substance Abuse Services:

**Description of Exception:** Children's Recovery Center is in need of Patient Care Assistants. Galt is unable to provide enough PCA's or to complete background checks in a timely manner

Result: APPROVED (1 year) Date of Request: 11-2-2017

# Oklahoma Department of Transportation:

Description of Exception: Division has sampled GoJo but needs a product like Joe's Hand Cleaner that

does not require water to clean off skin.

**Result: DENIED** 

**Date of Request: 10-10-2017** 

#### • ODVA-Norman:

Description of Exception: Adult hairbrushes through Medline are more cost effective.

**Result: APPROVED** 

Date of Request: 11-3-2017

#### • ODVA-Norman:

Description of Exception: Combs are more cost effective through Medline.

**Result: APPROVED** 

**Date of Request: 11-3-2017** 

### • ODVA-Clinton Division:

**Description of Exception:** McKesson is on the federal contract. ODVA has the option of using the federal contracts. McKesson's Shampoo price is lower than South Central Industries, who is unable to meet or beat their price.

**Result: APPROVED (one-time only exception)** 

**Date of Request: 11-7-2017** 

#### • OKLAHOMA HEALTH CARE AUTHORITY:

**Description of Exception:** OHCA has requested to terminate their arrangement with Kiamichi Opportunities due to low volume of linens.

**Result: APPROVED (This is not cost effective for the State Use Vendor)** 

**Date of Request: 10-6-2017** 

### • OKLAHOMA STATE DEPARTMENT OF HEALTH:

**Description of Exception:** Requesting to purchase scented color markers. Scent plus color increases learning and retention,

**Result: APPROVED (one-time only exception)** 

**Date of Request: 11-27-2017** 

### IX. Fair Market Values - Review

FAIR MARKET VALUES	Ms. Brown	Ms. n Chace	Mr. Kettler	Mr. Ottinger	Mr. Smith	Mr. Tate
Dale Rogers Training Center - Product: 1x3 - 2 Color Name Badge with Magnet, Pin, or Double Clutch Attachment VENDOR REQUESTED SELLING PRICE: \$6.50 / Set-Up Charges			\ \	٨	Y	<b>\</b>
Minimum: No Minimum Shipping Included: No						
Dale Rogers Training Center - Product: Delineator Button: 3 1/4" with Aluminum Back (white, red, yellow) 500/box VENDOR REQUESTED SELLING PRICE: \$1.46	λ,	<b>*</b>	2	<b>&gt;</b>	_	<b>&gt;</b>
Minimum: 500/box Minimum includes shipping Shipping Included: Yes						
Dale Rogers Training Center - Product: Desktop Name Plate Holder 2x8 VENDOR REQUESTED Y SELLING PRICE: \$6.50	7	<b>*</b>	<b>&gt;</b>	-	<b>,</b>	>
Minimum: No Minimum Shipping Included: No						
Dale Rogers Training Center - Product: Desktop Name Plate Holder 2x10 VENDOR REQUESTED Y SELLING PRICE: \$8.75	, 2	<b>*</b>	<b>&gt;</b>	1	Υ	<b>&gt;</b>
Minimum: No Minimum Shipping Included: No						
$ \circ$	. 2	<b>&gt;</b>	<b>&gt;</b>	1	<b>\</b>	<b>&gt;</b>
Minimum: No Minimum Shipping Included: No						
Dale Rogers Training Center - Product: Name Plate - 2x8 Plastic 2 Color Laser Engraved VENDOR Y REQUESTED SELLING PRICE: \$12.00 / Set-Up Fees Apply	Y	2	τ-	¥	Y	<b>&gt;</b>
Minimum: No Minimum Shipping Included: No						
E-2	ر ا ۰	2	7	<b>\</b>	Y	<b>\</b>
Minimum: No Minimum Shipping Included: No						
s Tr S SE	Y	. 5	1	γ	γ	<b>+</b>
Minimum: No Minimum Shipping Included: No						
ST.	, ,	<b>-</b>	<b>&gt;</b>	1	Y	>
Minimum: No Minimum Shipping Included: No						

FAIR MARKET VALUES		Ms. Brown (	Ms. Chace	Mr. Kettler	Mr. Ottinger	Mr. Smith	Mr. Tate
Dale Rogers Training Center - Product: Nameplate Bracket for Wall 2x10 VENDOR REQUESTED SELLING PRICE: \$4.95	2	<b>,</b>	γ	Υ	1	Y	Y
Minimum: No Minimum Shipping Included: No							
Dale Rogers Training Center - Product: Nameplate Bracket for Wall 2x12 VENDOR REQUESTED SELLING PRICE: \$8.70	2	٨	У	<b>\</b>	_	¥	¥
Minimum: No minimum Shipping Included: No							
Kiamichi Opportunities - Product: 5019202/1000029781 PASTA: Spaghetti #1 10lb VENDOR REQUESTED SELLING PRICE: \$8.70	2	>	>	>	<b>&gt;</b>	۷	<b>\</b>
Minimum: No minimum Shipping Included: Yes							
Kiamichi Opportunities - Product: 12164502/1000000350 FLAVORING: Imitation Vanilla, 16oz VENDOR REQUESTED SELLING PRICE: \$5.00	2	<b>\</b>	<b>\</b>	Υ	<b>\</b>	A	Y
Minimum: No minimum Shipping Included: Yes							
Kiamichi Opportunities - Product: 50161509/1000000978 SPLENDA: Packets, 2000 per case VENDOR REQUESTED SELLING PRICE: \$38.50	2	٨	Y	γ	1	A	γ
Minimum: No minimum Shipping Included: Yes							
Kiamichi Opportunities - Product: 50171550/100001567 TENDERIZER: 25lb VENDOR REQUESTED SELLING PRICE: \$50.00	2	Y	Υ	Υ	1	А	٨
Minimum: No minimum Shipping Included: Yes							
Kiamichi Opportunities - Product: 50171550/1000000259 SPICES: Sage, Rubbed, Type III, 602 VENDOR REQUESTED SELLING PRICE: \$6.00	2	¥	Y	Y	1	А	Y
Winimum: No minimum Shipping Included: Yes							
Kiamichi Opportunities - Product: 50171550/1000000561 SPICES: Poultry Seasoning 1 lb - ground poultry seasoning, 1 lb can VENDOR REQUESTED SELLING PRICE: \$8.00	2	٨	Y	Υ	1	A	¥
Minimum: No minimum Shipping Included: Yes							
odc ENI	2	<b>\</b>	٨	Υ	1	A	¥
Minimum: No minimum Shipping Included: Yes							

FAIR MARKET VALUES	Ms. Brown	Ms. Chace	Mr. Kettler	Mr. Ottínger	Mr. Smith	Mr. Tate
Kiamichi Opportunities - Product: 50171550/1000001487 SPICES Thyme, Ground, 1102 VENDOR REQUESTED SELLING PRICE: \$8.00	٨	γ	Υ	-	A	<b>\</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171552/1000000367 Celery Salt: 30oz VENDOR REQUESTED SELLING PRICE: \$5.00	<b>&gt;</b>	Y	Y	<b>—</b>	٧	<b>&gt;</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50192401/1000001436 JELLY: Strawberry - US Grade A - 1/2 oz packet 200pkts/case VENDOR REQUESTED SELLING PRICE: \$16.00	<b>\</b>	٨	٨		٧	<b>&gt;</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50421844/100000679 BEANS: 100lb Great Northern Beans VENDOR REQUESTED SELLING PRICE: \$96.00	¥	Y	γ	1	A	<b>&gt;</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50421844/1000000893 50lb Great Northern Beans VENDOR REQUESTED SELLING PRICE: \$48.00	<b>\</b>	Y	Y	1	٧	٨
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50421844/1000001189 100 lb Red Beans VENDOR REQUESTED SELLING PRICE: \$80.00	<b>\</b>	Y	¥	1	٧	Y
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50421844/1000001555 25lb Great Northern Beans VENDOR REQUESTED SELLING PRICE: \$24.00	⋆	٨	Υ	1	A	<b>\</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 12161502/1000000419 FLAVORING: Banana Pure 1602 VENDOR REQUESTED SELLING PRICE: \$9.00	<b>\</b>	¥	Y	1	٧	Ą
Minimum: No minimum Shipping Included: Yes						
	<b>&gt;</b>	Y	Υ	1	А	Y
Minimum: No minimum Shipping Included: Yes						

FAIR MARKET VALUES	Ms. Brown	Ms. Chace	Mr. Kettler	Mr. Ottinger	Mr. Smith	Mr. Tate
Kiamichi Opportunities - Product: 12164502/1000000418 FLAVORING: Almond, Pure 16 oz VENDOR REQUESTED SELLING PRICE: \$6.50	Y	Å	Υ	~	A	<b>\</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000000276 BASIL: Leaves 1.75 oz VENDOR REQUESTED SELLING PRICE: \$16.50	¥	Υ	٨	1	А	<b>+</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000000277 BASIL: Leaves 12 oz VENDOR REQUESTED SELLING PRICE: \$6.50	>	<b>\</b>	<b>&gt;</b>	~	∢	>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000000507 SPICES: Onion Powder 20oz Pure Ground VENDOR REQUESTED SELLING PRICE: \$5.25	Y	٨	Y	1	٧	¥
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/100000604 Spices: Oregano, ground 13oz VENDOR REQUESTED SELLING PRICE: \$7.25	Y	Y	Υ	7	А	Υ
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000000921 SEASONING: Blended with Salt 25 lb VENDOR REQUESTED SELLING PRICE: \$45.00	Y	¥	Y	1	А	Y
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000001575 CUMIN powder, pure, ground 1 lb Can 2 VENDOR REQUESTED SELLING PRICE: \$5.50	٨	Y	Y	1	А	<b>\</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000001644 CURRY: powder, pure, ground 1 lb Can VENDOR REQUESTED SELLING PRICE: \$8.00	٨	¥	Y	1	А	<b>\</b>
Minimum: No minimum Shipping Included: Yes						
pport EQUE	<b>&gt;</b>	<b>\</b>	<b>+</b>	1	A	٨
Minimum: No minimum Shipping Included: Yes						

FAIR MARKET VALUES	Ms. Brown	Ms. Chace	Mr. Kettler	Mr. Ottinger	Mr. Smith	Mr. Tate
Kiamichi Opportunities - Product: 50171550/1000001791 MUSTARD: Dry Ground, Pure, 1 lb VENDOR REQUESTED SELLING PRICE: \$4.75	¥	Y	Y	1	Ą	<b>&gt;</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000001827 Garlic Powder 30 lb VENDOR REQUESTED SELLING PRICE: \$165.00	. <del>.</del>	Y	¥	1	٨	<b>+</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000028044 SPICE: Alispice 1. lb.Can VENDOR REQUESTED SELLING PRICE: \$7.50	2 Y	٨	Å	1	٨	<b>&gt;</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171550/1000028045 ONION SALT: 3602 Container VENDOR REQUESTED SELLING PRICE: \$4.50	2 Y	٨	Å	1	A	<b>+</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171551/1000001676 SALT: lodized, Individual Packets 3000/case VENDOR REQUESTED SELLING PRICE: \$8.25	2 Y	٨	Y	1	А	<b>\</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171552/1000004189 SPICES: Chili Powder 1 lb can Ground Light VENDOR REQUESTED SELLING PRICE: \$5.25	2 Y	γ	Y	1	A	<b>+</b>
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171552/1000004190 CHILI POWDER: 5 pound VENDOR REQUESTED SELLING PRICE: \$28.45	2 Y	γ	Å	1	٧	Y
Minimum: No minimum Shipping Included: Yes						
Kiamichi Opportunities - Product: 50171830/1000001169 CONDIMENTS: Mayonnaise, 12 grams. 200 per Case VENDOR REQUESTED SELLING PRICE: \$5.00	2 Y	٨	Y	1	A	<b>&gt;</b>
Minimum: No minimum Shipping Included: Yes						
oportunities - Product: 50192401/1000000728 JELLY: Grape Grade A 1/2 oz, 200 per OR REQUESTED SELLING PRICE: \$8.50	2 Y	<b>\</b>	<b>\</b>	7	٨	Α.
Minimum: No minimum Shipping Included: Yes						

FAIR MARKET VALUES	L.	Ę	Ms. Chace F	Mr. Kettler (	Mr. Ottinger	Mr. Smith	Mr. Tate
Kiamichi Opportunities - Product: 50192401/1000000785 Jelly: Apple-Grape Asst, Reduced Calorie 12 grams 200 per case VENDOR REQUESTED SELLING PRICE: \$ 12.50	2	<b>+</b>	<b>\</b>	٨	7	А	<del>, -</del>
Minimum: No minimum Shipping Included: Yes							
Kiamichi Opportunities - Product: 50192401/1000001678 JELLY: Apple Pure Grade A 1/2oz, 200 per case VENDOR REQUESTED SELLING PRICE: \$12:00	2	<b>&gt;</b>	٨	¥	τ-	¥	7
Minimum: No minimum Shipping Included: Yes							
Kiamichi Opportunities - Product: 50421844/1000000494 25 lb Red Beans VENDOR REQUESTED SELLING PRICE: \$21.00	2	>	<b>&gt;</b>	<b>&gt;</b>	-	<	-
Minimum: No minimum Shipping Included: Yes							
Kiamichi Opportunities - Product: 50421844/1000000495 50 lb Red Beans VENDOR REQUESTED SELLING PRICE: \$41.00	2	<b>+</b>	<b>\</b>	Υ	1	A	<b>\</b>
Minimum: No minimum Shipping Included: Yes							
People First of Bryan County - Product: COSCO Finale 2-in-1 Booster Seat BC110 (Evelflo 3081198 Equal) VENDOR REQUESTED SELLING PRICE: \$65.42	Υ	Υ	1	Y	Y	2	¥
Minimum: No minimum Shipping Included: Yes							
People First of Bryan County - Product: COSCO Highrise Booster 22-222BIGB (Evenflo 3414198 Equal) VENDOR REQUESTED SELLING PRICE: \$13.50	Υ	γ	1	¥	Y	2	٨
Minimum: No minimum Shipping Included: Yes							
People First of Bryan County - Product: COSCO MightyFit 65 DX CC173EEN (Evenflo 3712198 Equal) VENDOR REQUESTED SELLING PRICE: \$61.25	Ý	γ	٦	¥	Υ	2	<b>k</b>
Minimum: No minimum Shipping Included: Yes							
People First of Bryan County - Product: COSCO onBoard 35 IC201CHZ (Evenflo 31521561 Equal) VENDOR REQUESTED SELLING PRICE: \$77.74	<b>\</b>	γ	1	¥	Υ	2	γ
Minimum: No minimum Shipping Included: Yes							
	<b>\</b>	Υ	_	<b>&gt;</b>	Y	2	<b>\</b>
Minimum: No minimum Shipping Included: Yes							

FAIR MARKET VALUES	Ms. Arter	IVIS. Brown	Ms. Chace	Mir. Kettler	Mr. Ottinger	Mr. Smith	Mr. Tate
People First of Bryan County - Product: Evenflo 3431198 Chase No Harness Booster Seat VENDOR REQUESTED SELLING PRICE: \$31.75	Υ	Y	1	Υ	<b>\</b>	2	<b>\</b>
Minimum: No minimum Shipping Included: Yes							
People First of Bryan County - Product: Retractable Correction Tape, White - Pen-Style - 12 each VENDOR REQUESTED SELLING PRICE: \$24.75	Α.	2	¥	¥	1	<b>*</b>	<b>&gt;</b>
Minimum: No minimum Shipping Included: Yes							
South Central Industries - Product: 4oz Polystyrene Portion Cups, Plastic, Translucent, 2500/case VENDOR REQUESTED SELLING PRICE: \$60.00	٨	<b>&gt;</b>	¥	1	<b>&gt;</b>	2	<b>&gt;</b>
Minimum: 1 box Shipping Included: Yes							
South Central Industries - Product: CUP LIDS: Plastic cold cup lids for 32 oz. foam cups, translucent, crossed straw slots. Sold 500 to a case VENDOR REQUESTED SELLING PRICE: \$32.80	2	1	٨	٨	<b>&gt;</b>	А	<b>&gt;</b>
Minimum: 1 box Shipping Included: Yes							
South Central Industries - Product: STRAWS: 7 %" Jumbo plastic straws, translucent, individually wrapped. Sold 500 in a box. VENDOR REQUESTED SELLING PRICE: \$9.66	7	Y	<b>\</b>	¥	2	٧	<b>&gt;</b>
Minimum: 1 box Shipping Included: Yes							

### X. New Business:

**Jerry Tate** – Have we checked into SUPRA as far as state's enrollment in SUPRA along with the other states. **Daron Hoggatt** – State Use will not be participating in SUPRA due to Governor Fallen's travel ban. State Use is not required to report to SUPRA. SUPRA will reflect nationwide comparisons for the effectiveness of the State Use Program.

# **XI. Public Comments**

Tina Hanna, Director South Central-

Regina Chace, DDS- DOL WIOA January 11, 2018 14C Certification Training.

# XII. Adjourn

Motion to adjourn made by Mr. Smith and seconded by Ms. Chace. Meeting Adjourned at 3:10 p.m.