

# PROCUREMENT COST SAVINGS REPORT

JULY 1, 2016 - JUNE 30, 2017



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# STATE PROCUREMENT TOTAL

## EXECUTIVE SUMMARY

Procurement Operation	Spending (\$)	Savings (\$)
Savings by Statewide Contract	232,238,810.25	21,781,749.75
Acquisition Team Savings	3,849,812.24	863,924.01
Information Technology Statewide Contract Cost Avoidance	169,636,798.40	49,784,806.76
Information Technology Acquisitions Team Savings	13,811,604.81	16,997,311.10
Savings Reported by State Agency Certified Procurement Officers	28,356,308.78	7,785,665.33
<b>TOTAL IMPACT OF STATE PROCUREMENT</b>	<b>447,893,334.48</b>	<b>97,213,456.95</b>

# PRODUCT AND SERVICE CONTRACTS

## EXECUTIVE SUMMARY

The State of Oklahoma realized savings in excess of \$21 million for fiscal year 2017 through managed contracts of products and services other than information technology. Twenty-five of 104 statewide contracts are currently being tracked for cost savings. Savings for the 25 statewide contracts are summarized below:

	Spending (\$)	Savings (\$)	Percent Savings
<b>Total</b>	<b>232,238,810.25</b>	<b>21,781,749.75</b>	<b>9.38</b>
Political Subdivisions	89,320,315.65	9,228,787.80	10.33
Higher Education Institutions	62,083,025.85	2,952,536.26	4.76
State of Oklahoma	80,835,468.74	9,600,425.69	11.88
Total Spend on All 104 Contracts	315,095,627.66		

Spend and savings are based on 25 of the 104 statewide contracts (excluding information technology). The 25 statewide contracts represents 73.70% of the total amount spent of all contracts.

### Notes regarding cost-savings calculations

Simplified cost savings and cost avoidance formulas were used to calculate savings percentage.

- $(\text{Historical Price} - \text{New Price}) / (\text{Historical Price})$
- $(\text{Average of Responsive Bids} - \text{Awarded Bid}) / (\text{Average of Responsive Bids})$

Savings calculations are conservative and represent only savings which can be easily quantified.

Several issues led OMES to take a very conservative approach to calculating savings. Those issues include:

- Incomplete usage data as reported by suppliers for each contract.
- Multiple discount percentages across a specific contract in which OMES would have taken the discount with the least percentage off of list prices.

## SAVINGS BY STATEWIDE CONTRACT

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW023A	Pharmaceuticals (Morris & Dickson/McKesson/ FFF Enterprises)	4,058,638.83	603,874.29	52,889,329.76	57,551,842.88	3.66	2,106,397.45
SW192	Construction Equipment	1,045,212.46	30,836,570.35	200,281.91	32,082,064.72	9.50	3,047,796.15
SW035	Vehicles	10,478,909.11	11,923,870.98	1,025,186.74	23,427,966.83	13.00	3,045,635.69
SW081	Asphalt	14,622,603.87	1,032,351.48	54,346.84	15,709,302.19	25.00	3,927,325.55
SW023A	Pharmaceuticals (Diamond)	15,135,958.29	250,575.65	-	15,386,533.94	2.18	335,426.44
SW156	Prime Vendor Food	12,753,394.68	1,479,611.40	-	14,233,006.08	6.00	853,980.36
SW817	MRO (Maintenance Repair & Operations)	5,368,204.07	2,668,813.37	245,577.32	8,282,594.76	16.00	1,325,215.16
SW196	Agriculture, Tree & Brush Maintenance Equipment	1,702,944.60	5,090,704.08	1,145,176.38	7,938,825.06	9.98	792,294.74
SW210	Travel Initiative	1,567,804.05	-	5,414,016.36	6,981,820.41	10.08	703,767.50
SW012	Books	407,265.45	5,699,749.11	296,260.74	6,403,275.30	11.48	735,096.00
SW197	Garbage Trucks	-	6,260,347.92	-	6,260,347.92	3.00	187,810.44
SW035T	Medium Duty Trucks	1,054,591.49	4,751,310.20	288,242.00	6,094,143.69	15.00	914,121.55
SW110	School Buses	332,286.00	5,509,716.00	-	5,842,002.00	5.00	292,100.10
SW024	Tires	1,396,688.22	4,007,746.32	184,678.76	5,589,113.30	18.00	1,006,040.39
SW195	Road Maintenance Equipment	208,371.60	5,116,962.73	-	5,325,334.33	10.35	551,172.10
SW776	Traffic Striping	2,650,258.23	-	-	2,650,258.23	21.00	556,554.23
SW082	Waterborne Traffic Marking Paint	2,432,901.00	-	-	2,432,901.00	7.20	175,168.87
SW180	Office Supply Products	1,557,997.15	12,139.38	11,493.92	1,581,630.45	4.00	63,265.22
SW106	Truck Dump Beds	390,608.65	1,187,158.23	-	1,577,766.88	7.94	125,274.69
SW198	Trailers	273,863.08	1,300,110.45	-	1,573,973.53	7.11	111,909.52
SW190	Mowers & Hand Held Equipment	252,533.92	1,145,892.55	175,320.75	1,573,747.22	10.32	162,410.71
SW092	Hazardous Waste Pickup Service	1,414,434.12	11,532.25	26,964.25	1,452,930.62	31.25	454,040.82
SW817-P	MRO Plumbing (Maintenance Repair & Operations)	945,633.65	10,470.72	4,422.79	960,527.16	16.00	153,684.35
SW194	Golf Carts & Utility Vehicles	152,626.15	384,904.40	114,348.61	651,879.16	10.21	66,556.86
SW765	Bread & Bakery Supplies	508,695.61	11,758.87	2,361.76	522,816.24	8.00	41,825.30
SW025	Light Bulbs & Ballast	123,044.46	24,144.92	5,016.96	152,206.34	30.80	46,879.55
	<b>TOTALS</b>	<b>80,835,468.74</b>	<b>89,320,315.65</b>	<b>62,083,025.85</b>	<b>232,238,810.25</b>	<b>9.38</b>	<b>21,781,749.75</b>

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW023A	Pharmaceuticals (Morris & Dickson/McKesson/ FFF Enterprises)	4,058,638.83	603,874.29	52,889,329.76	57,551,842.88	3.66	2,106,397.45
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Mental Health and Substance Abuse Services					3,420,542.85	125,191.87	
Department of Human Services					319,789.77	11,704.31	
Department of Health					284,727.56	10,421.03	
J.D. McCarty Center					16,926.54	619.51	
Oklahoma Department of Veterans Affairs					7,151.69	261.75	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW192	Construction Equipment	1,045,212.46	30,836,570.35	200,281.91	32,082,064.72	9.50	3,047,796.15
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Transportation					365,396.93	34,712.71	
Grand River Dam Authority					290,814.02	27,627.33	
Oklahoma Turnpike Authority					228,467.00	21,704.37	
Oklahoma Department of Wildlife Conservation					94,393.03	8,967.34	
Department of Human Services					27,930.00	2,653.35	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW035	Vehicles	10,478,909.11	11,923,870.98	1,025,186.74	23,427,966.83	13.00	3,045,635.69
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Public Safety					2,974,018.00	386,622.34	
Department of Corrections					1,493,677.12	194,178.03	
Department of Human Services					1,455,157.00	189,170.41	
Office of Management and Enterprise Services					1,090,061.00	141,707.93	
Oklahoma Department of Wildlife Conservation					849,746.00	110,466.98	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW081	Asphalt	14,622,603.87	1,032,351.48	54,346.84	15,709,302.19	25.00	3,927,325.55
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Transportation					14,619,903.14	3,654,975.79	
Oklahoma Turnpike Authority					1,267.76	316.94	
Oklahoma Department of Wildlife Conservation					715.65	178.91	
Oklahoma Tourism & Recreation Department					517.32	129.33	
Department of Human Services					200.00	50.00	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW023A	Pharmaceuticals (Diamond)	15,135,958.29	250,575.65	-	15,386,533.94	2.18	335,426.44

State Agency				Current Spending (\$)	Savings (\$)
Department of Corrections				14,845,359.40	323,628.83
Department of Mental Health and Substance Abuse Services				290,598.89	6,335.06

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW156	Prime Vendor Food	12,753,394.68	1,479,611.40	-	14,233,006.08	6.00	853,980.36

State Agency				Current Spending (\$)	Savings (\$)
Department of Corrections				10,422,024.44	625,321.47
Department of Mental Health and Substance Abuse Services				1,512,306.98	90,738.42
J.D. McCarty Center				308,548.10	18,512.89
Office of Juvenile Affairs				244,190.91	14,651.45
Department of Human Services				111,962.63	6,717.76

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW817	MRO (Maintenance Repair & Operations)	5,368,204.07	2,668,813.37	245,577.32	8,282,594.76	16.00	1,325,215.16

State Agency				Current Spending (\$)	Savings (\$)
Department of Corrections				1,658,147.54	265,303.61
Department of Transportation				988,819.10	158,211.06
Department of Career and Technology Education				464,052.30	74,248.37
Oklahoma Military Department				402,431.40	64,389.02
Department of Human Services				344,507.03	55,121.12

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW196	Agriculture, Tree & Brush Maintenance Equipment	1,702,944.60	5,090,704.08	1,145,176.38	7,938,825.06	9.98	792,294.74

State Agency				Current Spending (\$)	Savings (\$)
Oklahoma State Regents for Higher Education				592,017.27	59,083.32
Oklahoma Department of Wildlife Conservation				477,974.65	47,701.87
Oklahoma Turnpike Authority				226,521.22	22,606.82
Oklahoma Military Department				112,157.96	11,193.36
Department of Transportation				103,589.20	10,338.20



Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW210	Travel Initiative	1,567,804.05	-	5,414,016.36	6,981,820.41	10.08	703,767.50
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
District Attorneys Council					119,273.60	12,022.78	
Department of Consumer Credit					101,280.07	10,209.03	
State Department of Education					94,330.88	9,508.55	
Department of Health					82,874.10	8,353.71	
Department of Rehabilitation Services					79,397.03	8,003.22	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW012	Books	407,265.45	5,699,749.11	296,260.74	6,403,275.30	11.48	735,096.00
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Oklahoma School of Science & Mathematics					148,225.79	17,016.32	
Department of Libraries					137,476.73	15,782.33	
Department of Corrections					46,976.74	5,392.93	
Department of Health					32,444.13	3,724.59	
State Department of Education					17,281.15	1,983.88	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW197	Garbage Trucks	-	6,260,347.92	-	6,260,347.92	3.00	187,810.44
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
All Statewide Spend by Cities/Towns. No State Spend							

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW035T	Medium Duty Trucks	1,054,591.49	4,751,310.20	288,242.00	6,094,143.69	15.00	914,121.55
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Oklahoma Turnpike Authority					1,273,275.80	190,991.37	
Department of Corrections					109,650.00	16,447.50	
Department of Public Safety					67,788.08	10,168.21	
Grand River Dam Authority					64,984.50	9,747.68	
Department of Transportation*					(461,106.89)	(69,166.03)	

\* Trucks where double reported in FY2016 QTR4

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW110	School Buses	332,286.00	5,509,716.00	-	5,842,002.00	5.00	292,100.10
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Career and Technology Education					332,286.00	16,614.30	



Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW024	Tires	1,396,688.22	4,007,746.32	184,678.76	5,589,113.30	18.00	1,006,040.39
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Transportation					433,968.10	78,114.26	
Department of Public Safety					377,353.27	67,923.59	
Office of Management and Enterprise Services					105,014.38	18,902.59	
Department of Corrections					86,107.32	15,499.32	
Department of Environmental Quality					57,929.84	10,427.37	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW195	Road Maintenance Equipment	208,371.60	5,116,962.73	-	5,325,334.33	10.35	551,172.10
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Transportation					208,371.60	21,566.46	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW776	Traffic Striping	2,650,258.23	-	-	2,650,258.23	21.00	556,554.23
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Transportation					1,833,751.29	385,087.77	
Oklahoma Turnpike Authority					816,506.94	171,466.46	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW082	Waterborne Traffic Marking Paint	2,432,901.00	-	-	2,432,901.00	7.20	175,168.87
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Transportation					2,432,901.00	175,168.87	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW180	Office Supply Products	1,557,997.15	12,139.38	11,493.92	1,581,630.45	4.00	63,265.22
<b>State Agency</b>					<b>Current Spending (\$)</b>	<b>Savings (\$)</b>	
Department of Human Services					236,247.27	9,449.89	
Department of Corrections					211,752.78	8,470.11	
Department of Transportation					90,027.56	3,601.10	
Oklahoma Corporation Commission					76,900.01	3,076.00	
Department of Rehabilitation Services					72,213.61	2,888.54	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW106	Truck Dump Beds	390,608.65	1,187,158.23	-	1,577,766.88	7.94	125,274.69
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Oklahoma Turnpike Authority				276,940.20		21,989.05	
Department of Transportation				82,053.40		6,515.04	
Department of Public Safety				27,445.80		2,179.20	
Grand River Dam Authority				4,169.25		331.04	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW198	Trailers	273,863.08	1,300,110.45	-	1,573,973.53	7.11	111,909.52
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Oklahoma Turnpike Authority				193,457.79		13,754.85	
Oklahoma Department of Wildlife Conservation				34,360.72		2,443.05	
Grand River Dam Authority				19,988.56		1,421.19	
Department of Transportation				19,683.69		1,399.51	
Oklahoma Military Department				6,372.32		453.07	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW190	Mowers & Hand Held Equipment	252,533.92	1,145,892.55	175,320.75	1,573,747.22	10.32	162,410.71
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Department of Corrections				119,104.83		12,291.62	
Oklahoma Turnpike Authority				48,127.45		4,966.75	
Department of Transportation				29,181.11		3,011.49	
Department of Career and Technology Education				14,918.35		1,539.57	
Oklahoma Conservation Commission				10,230.45		1,055.78	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW092	Hazardous Waste Pickup Service	1,414,434.12	11,532.25	26,964.25	1,452,930.62	31.25	454,040.82
<b>State Agency</b>				<b>Current Spending (\$)</b>		<b>Savings (\$)</b>	
Department of Transportation				1,197,540.81		374,231.50	
Department of Environmental Quality				123,183.76		38,494.93	
Oklahoma Military Department				43,757.50		13,674.22	
Department of Career and Technology Education				17,412.75		5,441.48	
Oklahoma Tourism & Recreation Department				11,659.45		3,643.58	

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW817-P	MRO Plumbing (Maintenance Repair & Operations)	945,633.65	10,470.72	4,422.79	960,527.16	16.00	153,684.35

State Agency				Current Spending (\$)	Savings (\$)
Department of Corrections				624,522.11	99,923.54
Department of Human Services				86,193.55	13,790.97
Oklahoma Tourism & Recreation Department				84,666.95	13,546.71
Oklahoma Department of Veterans Affairs				36,028.36	5,764.54
Oklahoma Military Department				34,873.49	5,579.76

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW194	Golf Carts & Utility Vehicles	152,626.15	384,904.40	114,348.61	651,879.16	10.21	66,556.86

State Agency				Current Spending (\$)	Savings (\$)
Oklahoma Military Department				38,024.22	3,882.27
Oklahoma Department of Wildlife Conservation				24,566.86	2,508.28
Department of Corrections				15,929.47	1,626.40
Department of Career and Technology Education				13,887.66	1,417.93
Oklahoma Turnpike Authority				13,367.12	1,364.78

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW765	Bread & Bakery Supplies	508,695.61	11,758.87	2,361.76	522,816.24	8.00	41,825.30

State Agency				Current Spending (\$)	Savings (\$)
Department of Corrections				388,348.24	31,067.86
Oklahoma Department of Veterans Affairs				57,422.74	4,593.82
Department of Mental Health and Substance Abuse Services				55,262.09	4,420.97
J.D. McCarty Center				2,682.96	214.64
Office of Juvenile Affairs				2,588.13	207.05

Statewide #	Description	State Spend (\$)	Political Subdivision Spend (\$)	Higher Education Spend (\$)	TOTAL Spend (\$)	Savings %	TOTAL Savings (\$)
SW025	Light Bulbs & Ballast	123,044.46	24,144.92	5,016.96	152,206.34	30.80	46,879.55

State Agency				Current Spending (\$)	Savings (\$)
Department of Corrections				46,622.66	14,359.78
Office of Management and Enterprise Services				14,591.19	4,494.09
Department of Transportation				8,687.08	2,675.62
Department of Human Services				8,509.10	2,620.80
State of Oklahoma				8,436.58	2,598.47

# STATEWIDE CONTRACT SAVINGS BY DETAIL BY AGENCY

Agency Number	State Agency	Spend (\$)	Savings (\$)
345	Transportation, Department of	22,114,877.53	4,859,150.42
131	Corrections, Department of	30,170,442.84	1,843,425.00
585	Public Safety, Department of	3,838,949.21	515,353.52
978	Turnpike Authority, Oklahoma	3,424,322.10	496,898.34
830	Human Services, Department of	2,656,725.90	300,621.28
452	Mental Health and Substance Abuse Services, Department of	5,701,972.56	286,105.56
90	Management and Enterprise Services, Office of	1,519,448.76	208,778.34
320	Wildlife Conservation, Oklahoma Department of	1,636,455.84	193,253.67
980	Grand River Dam Authority	1,428,783.80	176,998.65
25	Military Department, Oklahoma	903,113.29	132,449.43
800	Career and Technology Education, Department of	1,082,751.51	127,842.51
566	Tourism & Recreation Department, Oklahoma	483,235.02	70,316.71
292	Environmental Quality, Department of	309,716.28	63,861.38
605	Regents for Higher Education, Oklahoma State	616,079.57	62,035.31
185	Corporation Commission, Oklahoma	382,258.70	43,558.75
650	Veterans Affairs, Oklahoma Department of	342,783.66	43,482.28
670	J.D. McCarty Center	457,646.59	35,446.43
40	Agriculture, Food and Forestry, Oklahoma Department of	257,273.84	32,734.61
340	Health, Department of	488,422.38	30,359.98
400	Juvenile Affairs, Office of	389,572.81	28,898.37
805	Rehabilitation Services, Department of	301,437.85	27,611.59
477	Narcotics and Dangerous Drugs Control, Bureau of	198,843.75	25,489.43
629	School of Science & Mathematics, Oklahoma	159,404.40	18,766.61
430	Libraries, Department of	152,773.14	16,942.17
39	Boll Weevil Eradication Organization, Oklahoma	126,533.40	16,434.45
308	Bureau of Investigation, Oklahoma State of	114,612.97	12,884.48
265	Education, State Department of	145,179.03	12,850.90
220	District Attorneys Council	126,526.09	12,388.39
635	Consumer Credit, Department of	113,076.17	10,680.88
125	Mines, Department of	84,317.74	10,641.40
160	Commerce, Department of	84,440.14	8,334.28
807	Health Care Authority, Oklahoma	80,585.36	7,295.82
49	Attorney General, Office of the	89,809.37	7,292.61
30	Alcoholic Beverage Laws Enforcement (ABLE) Commission	54,170.61	6,490.31
415	Council on Law Enforcement Education & Training - CLEET	38,670.65	5,793.53
835	Water Resources Board, Oklahoma	43,934.17	5,174.40

Agency Number	State Agency	Spend (\$)	Savings (\$)
0	State of Oklahoma	22,820.76	4,880.08
350	Historical Society, Oklahoma	35,849.73	4,054.85
385	Insurance Department, Oklahoma State	50,521.37	3,998.32
695	Tax Commission, Oklahoma	57,591.37	3,518.51
475	Motor Vehicle Commission, Oklahoma	27,393.48	3,477.23
760	Used Motor Vehicle and Parts Commission	26,435.00	3,436.55
770	Used Motor Vehicle and Parts Commission	25,333.00	3,293.29
342	Medicolegal Investigations, Board of/Office of the Chief Medical Examiner	25,188.90	3,211.85
981	Municipal Power Authority, Oklahoma	12,356.05	2,989.16
922	Housing Finance Agency, Oklahoma	32,326.23	2,830.98
405	Labor, Department of	24,396.66	2,738.20
309	Emergency Management, Oklahoma Department of	27,567.17	2,655.37
290	Employment Security Commission, Oklahoma	35,535.84	2,551.47
645	Conservation Commission, Oklahoma	24,208.58	2,506.58
65	Banking Department, Oklahoma State	20,028.75	1,849.00
410	Land Office, Commissioners of the	16,183.25	1,340.50
266	Educational Television Authority, Oklahoma	12,476.14	1,188.14
677	Supreme Court	13,113.00	1,167.54
307	Interstate Oil Compact Commission	10,960.10	1,058.18
346	Space Industry Development Authority, Oklahoma	8,137.43	1,006.96
740	Treasurer, Oklahoma State	10,902.42	908.00
633	Speech-Language Pathology and Audiology Board	2,747.00	858.44
510	Nursing, Oklahoma Board of	12,891.79	668.34
315	Firefighters Pension and Retirement System	8,171.39	662.12
630	Securities Commission, Oklahoma	16,001.47	640.06
170	Construction Industries Board	10,885.55	621.56
715	Teachers Retirement System	11,613.39	599.81
300	Auditor and Inspector, State	7,086.94	542.48
570	Professional Engineers & Land Surveyors, State Board of Licensure for	6,956.66	524.23
615	Foresters, State Board of Registration for	2,866.99	506.35
588	Real Estate Commission, Oklahoma	6,331.26	478.98
47	Indigent Defense System, Oklahoma	10,442.81	468.29
190	Cosmetology Board, Oklahoma	8,002.28	451.15
450	Medical Licensure and Supervision, Board of	7,107.21	427.87
353	Horse Racing Commission, Oklahoma	5,777.85	359.86
515	Public Employees Retirement System, Oklahoma	5,290.20	352.28

Agency Number	State Agency	Spend (\$)	Savings (\$)
865	Workers' Compensation Commission, Oklahoma	6,781.86	350.97
305	Governor, Office of the	4,615.79	315.49
92	Tobacco Settlement Endowment Trust	3,371.64	287.60
625	Secretary of State	5,701.94	257.91
55	Arts Council, Oklahoma	2,821.51	250.58
652	Veterans Affairs, Oklahoma Department of	1,441.13	230.58
60	Aeronautics Commission, Oklahoma	2,464.70	212.02
215	Dentistry, Board of	2,148.36	189.20
560	Pharmacy Board, Oklahoma State	2,682.54	178.53
575	Psychologists Examiners, Oklahoma State Board of	2,383.21	172.80
302	Auditor and Inspector, State	4,203.47	172.80
296	Ethics Commission	1,928.97	153.76
422	House of Representatives, Oklahoma	1,203.47	144.31
298	Merit Protection Commission, Oklahoma	1,585.80	140.92
880	Will Rogers Memorial Commission	452.46	139.36
306	Pardon and Parole Board	1,694.08	120.88
448	Alcohol and Drug Counselors, Oklahoma State Board of Licensed	755.10	103.24
755	Used Motor Vehicle and Parts Commission	2,452.77	98.11
445	Liquefied Petroleum Gas Board	2,185.16	87.41
310	Fire Marshal, State	2,037.98	85.14
470	Mental Health and Substance Abuse Services, Department of	527.22	84.36
700	Tax Commission, Oklahoma	497.23	79.56
391	Multiple Injury Trust Fund	1,703.01	68.12
199	Criminal Appeals, Court of	1,612.11	64.48
651	Veterans Affairs, Oklahoma Department of	392.48	62.80
582	Bond Advisor, Oklahoma State	722.64	61.17
361	Native American Cultural and Education Authority of Oklahoma	1,440.09	57.60
516	State & Education Employees Group Insurance Board	534.70	53.90
145	Chiropractic Examiners, State Board of	635.89	53.29
204	J.M. Davis Memorial Commission	602.83	51.45
369	Workers Compensation Court, Oklahoma	1,252.77	50.11
20	Accountancy Board, Oklahoma	1,235.26	49.41
520	Optometry, Board of Examiners in	1,213.70	48.55
421	Senate, Oklahoma State	226.08	48.21
628	Center for Advancement of Science & Technology	1,148.57	45.94
45	Architects, Landscape Architects and Interior Designers, Oklahoma Board of the Licensed	682.09	45.32
790	Veterinary Medical Examiners, Board of	798.11	44.04

Agency Number	State Agency	Spend (\$)	Savings (\$)
557	Police Pension and Retirement System	679.90	27.20
619	Physician Manpower Training Commission	623.42	24.94
568	Scenic Rivers Commission	155.24	24.84
416	Law Enforcement Retirement System, Oklahoma	617.82	24.71
127	Children and Youth, Oklahoma Commission on	608.97	24.36
270	Election Board, Oklahoma State	282.12	24.29
275	Election Board, Oklahoma State	597.19	23.89
525	Osteopathic Examiners, State Board of	540.27	21.61
325	Geological Survey, Oklahoma	120.63	19.30
435	Lottery Commission, Oklahoma	447.39	17.90
148	Chiropractic Examiners, State Board of	354.04	14.16
432	Lottery Commission, Oklahoma	346.62	13.86
563	Private Vocational Schools, Board of	316.83	12.67
326	Disability Concerns, Office of	293.97	11.76
753	Uniform Building Code Commission	220.38	8.82
678	Judicial Complaints, Council on	217.78	8.71
632	Speech-Language Pathology and Audiology Board	202.21	8.09
440	Lieutenant Governor, Office of the	62.21	2.49
	<b>Grand Total</b>	<b>80,835,468.74</b>	<b>9,824,437.88</b>

Savings total of \$9,824,437.88 does not match the savings on executive summary page of \$9,600,425.69 due to SW023A Pharmaceuticals contract. Morris & Dickson/McKesson/FFF Enterprises Pharmaceuticals has a 3.66% savings and Diamond Pharmaceuticals has a 2.18% savings. For the above savings % on pharmaceuticals, we used the higher percentage of 3.66%.



# ACQUISITION TEAM SAVINGS

## Oklahoma Military Department (25)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
AAdvantage Laundry Systems	Washers & Dryers	68,643.20	3,991.74	Average Savings

## Office of Management and Enterprise Services (90)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
HealthSCOPE Benefits	Health TPA	1,623,463.80	446,045.11	Average Savings
Spaces Inc	Furniture	61,906.01	13,871.57	Negotiated Savings

## Department of Corrections (131)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
JNS Foods	Dry beans	57,300.00	6,838.00	Average Savings
Robbins	Pasta	53,998.20	13,155.62	Average Savings
Security Detection	Metal Detector X-Ray Machine	87,151.29	10,554.47	Average Savings
AAdvantage Laundry Systems	Washers & Dryers	57,600.00	6,018.06	Negotiated Savings
Patrick J Zirpoli LLC	Audit	57,000.00	8,740.00	Average Savings

## State Department of Education (265)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Prismatic Services	Audit of Education Services	49,999.00	4,678.00	Average Savings

## Oklahoma Funeral Board (285)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Newport & Associates	Legislative Liaison	50,000.00	17,000.00	Average Savings

## Oklahoma Department of Wildlife Conservation (320)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
NASP, Inc.	Archery Equipment	84,730.00	7,834.95	Average Savings
Allen Brothers Feed & Supply	Fish Food	65,817.17	5,004.85	Average Savings

## Department of Health (340)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Clinical Pathology Laboratories Inc.	Lab Services	127,101.50	21,941.25	Average Savings

## Office of Chief Medical Examiner (342)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Agilent Technologies	Scroll Pump	19,262.70	3,399.30	Negotiated Savings
Capital Waste Solutions	Medical Waste Removal	10,050.00	7,974.64	Average Savings

## Department of Transportation (345)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Interstate Highway Sign Corp	Aluminum Signs	65,120.00	4,570.83	Average Savings

## Oklahoma Historical Society (350)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Paragon Press	Chronicles of Oklahoma printing	28,650.99	31,068.07	Average Savings
S & S Promotions	Wallpaper & Graphics	9,664.74	4,334.04	Lowest & Best

## Department of Mental Health and Substance Abuse (452)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Aramark Correctional Services	Delivered Meals	262,624.00	52,016.50	Average Savings
B&B Catering	Delivered Meals	74,168.00	11,205.50	Negotiated Savings

## Oklahoma Tourism and Recreation Department (566)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Woods Work Enterprises	Breakfast Foods	82,793.60	14,012.60	Negotiated Savings

## Oklahoma School of Science and Mathematics (629)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Source One	Janitorial	140,544.00	42,463.32	Average Savings
Landscape Partners	Landscape	94,051.20	20,778.60	Average Savings

## Oklahoma Tax Commission (695)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
RR Donnelley	Printing	48,671.00	20,064.50	Average Savings
Cenveo Corporation	Envelopes	131,625.00	16,822.00	Average Savings
International Security Products	Motor Vehicle Titles	97,821.74	28,705.46	Average Savings

## Department of Career and Technology Education (800)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Clampitt and Veritiv (2 vendors)	Printshop Paper	83,088.50	3,550.25	Average Savings

### Virtual Charter School Board (803)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Jones PR	Public Relations	62,500.00	24,500.00	Average Savings

### Department of Human Services (830)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Premier Truck Group	Class 8 Truck	113,300.00	10,442.99	Average Savings

### Oklahoma Water Resources Board (835)

Supplier	Description of Product or Services	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Embassy Suites Norman	Water Conference	81,166.60	2,341.80	Average Savings

FY 2017 TOTALS		Annual Spend (\$)	Savings (\$)
		3,849,812.24	863,924.01

# INFORMATION TECHNOLOGY CONTRACTS

## EXECUTIVE SUMMARY

The State of Oklahoma realized savings in excess of \$50 million for fiscal year 2017 through managed contracts of products and services within information technology. Sixty-three statewide contracts are currently being tracked for cost-avoidance.

### **FY 2017 New Statewide Contracts**

SW1006H	Data Communications Products and Services
SW1006P	Networking Products and Services
SW1020NS	Computer Equipment, Peripherals, & Related Services
SW1023C	Online Course Curriculum for K-12 Education
SW1023E	Online Course Curriculum for K-12 Education
SW1023F	Online Course Curriculum for K-12 Education
SW1025	IT Staffing Services
SW1030	Cable Installation and Relocation Services, Tower Maintenance
SW1031	Cable/Fiber Locate Services
SW1037	Medical Claims Billing Clearinghouse
SW1041	Software Value Added Reseller
SW1053AV	Public Safety Communication Equipment
SW1053JP	Public Safety Communication Equipment-Phase 2
SW1053Z	Public Safety Communication Equipment
SW1057C	Public Safety Video Systems
SW1057T	Public Safety Video Systems

### **FY 2017 New Statewide Contracts through Interlocal Agreement with Texas Department of Information Resources (DIR)**

SW1011	Cloud Services, Hardware, and Services
SW1034K	Managed Print Services
SW1034S	Managed Print Services
SW1035C	Technology Based Recording Equipment, Software and Services
SW1047	Professional Development Software
SW1048A	Surveillance Equipment & Services
SW1051C	Emergency Preparedness Hardware, Software & Related Services
SW1056	Software

## **Notes Regarding Cost Avoidance Calculations**

Cost avoidance and percentages for information technology products and services were based on the state discount price structure off MSRP. An average discount was used if varying discounts were given on items in the contract.

Multiple discount percentages across a specific contract resulted in an average of the discounts being used for cost avoidance calculations.

# INFORMATION TECHNOLOGY STATEWIDE CONTRACT COST AVOIDANCE

Statewide Number	Supplier Name	Total Spend (\$)	Average Discount (%)	Cost Avoidance (\$)
SW0171	Standley Systems	6,839,303.35	11.50	786,822.51
<b>SW171 TOTALS</b>		<b>6,839,303.35</b>		-
SW0207/SW1020	Dell	28,420,417.69	45.16	12,833,539.59
<b>SW207-1020 DELL TOTALS</b>		<b>28,420,417.69</b>		-
SW0450	Cox Oklahoma Telecom	17,935,477.04	5.66	1,015,215.68
SW0450	AT&T, Inc.	9,141,098.08	11.50	1,051,630.75
SW0450	Presidio Networked Solutions	1,347,309.30	10.71	144,354.57
<b>SW450 TOTAL</b>		<b>28,423,884.42</b>		-
SW1004	Synergy Datacom Supply	627,947.82	31.03	194,880.36
SW1004	Anixter	202,447.91	65.95	133,516.03
SW1004	Communications Supply Corporation	100,658.58	43.34	43,628.24
<b>SW1004 TOTALS</b>		<b>931,054.31</b>		-
SW1006C	Cisco-EC America	8,136,424.42	99.65	8,107,694.03
SW1006J	Juniper	2,677,780.36	47.67	1,276,419.48
SW1006AR/SW1041	CDW Government	709,401.33	25.42	180,349.23
SW1006P	Palo Alto Networks	320,784.80	39.55	126,855.27
SW1006E	Peak Uptime	130,481.34	42.25	55,129.17
SW1006EM	EMC2 Corporation	115,243.96	30.65	35,321.15
SW1006S	ShoreTel	95,207.25	42.65	40,601.43
SW1006A	Avaya	62,171.16	54.90	34,132.82
SW1006AR	Presidio Corporation	63,703.10	36.64	23,342.45
SW1006AR	Peak Uptime	44,228.43	23.48	10,387.00
SW1006E	Extreme Networks	21,403.91	27.82	5,955.34
SW1006AR	Sigma Solutions	2,776.32	43.58	1,209.79
<b>SW1006 TOTALS</b>		<b>12,379,606.38</b>		-
SW1008	NeoPost	1,390,220.14	13.79	191,754.50
SW1008	Pitney Bowes	961,463.09	36.98	355,551.74
<b>SW1008 TOTAL</b>		<b>2,351,683.23</b>		-
SW1010	SHI International Corp.	15,034,768.29	64.90	9,756,950.00
<b>SW1010 TOTALS</b>		<b>15,034,768.29</b>		-
SW1012V	Verizon	11,666,886.45	18.03	2,103,864.77
SW1012A	AT&T Mobility	8,054,219.55	2.85	229,263.12
SW1012S	Sprint	1,064,617.98	20.00	212,923.60
SW1012U	US Celluar	360,478.80	6.88	24,813.40

Statewide Number	Supplier Name	Total Spend (\$)	Average Discount (%)	Cost Avoidance (\$)
SW1012T	T-Mobile	60,987.35	15.00	9,148.11
<b>SW1012 TOTALS</b>		<b>21,207,190.13</b>		-
SW1013S	Standley Systems	2,090,399.55	25.93	541,955.44
SW1013I	ImageNet Consulting, LLC	6,750.00	32.50	2,193.75
<b>SW1013 TOTALS</b>		<b>2,097,149.55</b>		-
SW1020A	Apple	20,656,622.84	6.60	1,363,142.91
SW1020HPI	HP Inc.	1,245,527.15	37.22	463,551.92
SW1020HPE	HP Enterprise	934,191.99	16.27	151,956.19
SW1020P	Panasonic	573,091.00	36.16	207,246.85
SW1020NS	Nimble Storage	814,451.33	60.51	492,850.90
SW1020MS	Microsoft	277,658.91	11.68	32,420.32
SW1020FJ	Fujitsu America	187,510.68	18.38	34,469.16
SW1020E	EMC Corporation	133,924.27	19.23	25,758.17
SW1020L	Lenovo	88,961.74	29.38	26,138.53
SW1020D	Business Imaging Systems	48,015.97	12.44	5,975.29
<b>SW1020 TOTALS</b>		<b>24,959,955.88</b>		-
SW1021	Ford Audio Video Systems	1,272,092.29	19.35	246,211.41
SW1021	Cory's Audio Visual Services	817,766.52	20.01	163,646.89
SW1021	SKC Communications	661,717.94	20.00	132,343.59
<b>SW1021 TOTALS</b>		<b>2,751,576.75</b>		-
SW1029	Information Builders, INC.	826,643.78	18.03	149,066.91
<b>SW1029 TOTALS</b>		<b>826,643.78</b>		-
SW1030	Telco	243,475.18	16.69	40,626.44
SW1030	Sequoyah Communications INC	95,178.00	10.72	10,201.34
<b>SW1030 TOTALS</b>		<b>338,653.18</b>		-
SW1041	SHI International Corp.	5,874,168.75	12.34	724,867.84
<b>SW1041 TOTALS</b>		<b>5,874,168.75</b>		-
SW1053M	Motorola	5,933,142.78	27.64	1,639,885.56
SW1053K	JVC Kenwood	433,666.44	30.00	130,099.20
SW1053H	Harris RFCD	255,360.26	29.14	74,403.21
SW1053I	Icom	42,233.43	37.55	15,857.38
SW1053R	RELM Wireless Communication	21,817.92	58.25	12,709.85
<b>SW1053 TOTALS</b>		<b>6,686,220.83</b>		-
SW1015	IBM- (DIR-SDD-2108)	3,239,258.69	0.77	24,891.23
SW1040	Dell Financial Services LP (DIR-SDD-1951)	2,853,651.76	51.54	1,470,857.25
SW1034X	Xerox (DIR-TSO-3043)	2,571,137.93	96.03	2,469,007.46



Statewide Number	Supplier Name	Total Spend (\$)	Average Discount (%)	Cost Avoidance (\$)
SW1011	Oracle America (DIR-TSO-2539)	1,440,257.24	0.11	1,634.61
SW1048	Anixter INC. (DIR-SDD-2210)	248,017.56	50.95	126,362.57
SW1051C	Carahsoft (DIR-SDD-2035)	105,587.24	6.21	6,561.52
SW1033	Maxsur (DIR-TSO-3367)	23,841.34	14.26	3,400.10
SW1035D	DIGITALMARKETS, INC., dba Vista Com (DIR-SDD-1952)	16,167.00	22.25	3,596.81
SW1027	Johnston Technical Services (DIR-TSO-2678)	11,811.85	12.52	1,478.62
SW1034C	CANON U.S.A., INC (DIR-TSO-3101)	4,182.24	98.91	4,136.82
SW1022D	DoubleHorn (DIR-SDD-2518)	609.03	7.65	46.61
<b>DIR TOTALS</b>		<b>10,514,521.88</b>		<b>-</b>
	<b>TOTAL FOR FY 2017:</b>	<b>169,636,798.40</b>	<b>29.92</b>	<b>49,784,806.76</b>
	<b>COST AVOIDANCE TO SPENT RATIO FY</b>	<b>29.35</b>		

### Notes Regarding Cost Avoidance Calculations

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Multiple discount percentages across a specific contract resulted in an average of the discounts being used for cost avoidance calculations.

# INFORMATION TECHNOLOGY ACQUISITION TEAM SAVINGS

<b>Office of Management and Enterprise Services (090)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
JD Mills	1,064,500.00	1,400,000.00	(335,500.00)
KPMG	3,629,666.67	4,000,000.00	(370,333.33)
<b>JD McCarty Center (670)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
Evident	956,678.60	1,181,364.00	(224,685.40)
<b>Virual Charter School Board (803)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
Thomas P Miller	47,500.00	58,292.00	(10,792.00)
<b>Department of Human Services (830)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
First Data	21,032,606.00	4,725,000.00	16,307,606.00
<b>Department of Rehabilitation Services (805)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
Cummins Allison	152,050.00	136,565.54	15,484.46
<b>Cosmotology Board (190)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
e-Tech Solutions	159,000.00	78,094.00	80,906.00
<b>Department of Emergency Management (309)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
MB3	565,000.00	540,000.00	25,000.00
<b>Department of Health (340)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
Bold Planning	94,748.00	86,000.00	8,748.00
<b>Historical Society (350)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
Automated Building Systems Inc	24,000.00	21,455.00	2,545.00
<b>Department of Education (265)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
Think Through Learning, INC	443,102.28	399,992.65	43,109.63
Public Consulting Goup, Inc	368,000.00	285,000.00	83,000.00

<b>Employees Security Commission (290)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
AJLA	1,529,497.00	685,500.00	843,997.00
<b>Teachers Preparation Commission (269)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
Freedom Counts	659,917.36	193,100.00	466,817.36
<b>Department of Transportation (345)</b>			
<b>Awarded Suppliers</b>	<b>Average of Non-Awarded Suppliers (\$)</b>	<b>Annual Spend (\$)</b>	<b>Savings (\$)</b>
Agency was able to use statewide contract for savings	82,650.00	21,241.62	61,408.38
<b>TOTAL SAVINGS FY 2017</b>	<b>30,808,915.91</b>	<b>13,811,604.81</b>	<b>16,997,311.10</b>

# STATE AGENCY CONTRACTS

## SAVINGS REPORTED BY STATE AGENCY CERTIFIED PROCUREMENT OFFICERS

### Oklahoma Military Department (025)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Myers Landscape Management	33,000.00	11,250.00	Spend analysis by category, supplier, and/or user
Myers Landscape Management	21,300.00	19,420.00	Best value
Brodart	17,597.25	3,491.55	Spend analysis by category, supplier, and/or user
Avinext	6,468.00	1,165.96	Spend analysis by category, supplier, and/or user

### Oklahoma Commission on Children and Youth (127)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Oklahoma CASA Association, Inc.	27,125.00	5,000.00	Consolidating volume to increase leverage with supplier

### Department of Corrections (131)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
McCraw Oil Company Inc	10,836.00	840.00	Other
RAM Inc	1,393.50	134.25	Other
Bomber TLP	42,000.00	34,812.00	Other
Bomber TLP	46,920.00	40,932.00	Other
Bomber TLP	14,808.00	6,208.00	Other
World Flavors	25,708.25	450.05	Other
Chem-Tick Coated Fabrics Inc	53,802.00	2,798.00	Other
Club Tex Inc	18,500.00	5,300.00	Other
QuickService Steel CO of Tulsa	10,850.00	847.00	Other
Apex Food Group (Chicken Breast)	110,800.00	79,200.00	Other
QuickService Steel CO of Tulsa	6,411.00	799.55	Other
LA Foods (Mandarin Oranges)	30,064.16	12,452.16	Other
LA Foods (Sliced Large Beets)	26,141.92	10,671.92	Other
Double T Trading	12,240.00	330.00	Other
Jupiter Aluminum Corporation	16,590.00	1,575.00	Other
Nutec Manufacturing	9,167.20	748.00	Other
Purina Mills	18,990.00	990.00	Other
LA Foods (Diced Beets)	26,284.72	10,814.72	Other
Tabb Textile Co Inc	63,300.00	6,000.00	Other
Sooner State Police K-9s LLC	43,293.72	9,976.24	Other
Planters Cooperative Association	8,350.00	550.00	Other

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Fibrix LLC	63,212.28	35,508.12	Other
Vulcan Signs	9,190.00	1,425.00	Other
John R Wald Company Inc	1,192,800.00	37,800.00	Other
Purina Mills	6,243.60	93.60	Other
Double T Trading	19,250.00	2,079.00	Other
Carrier Enterprise LLC	7,638.40	2,589.40	Other
Federal Corporation	17,950.69	4,084.04	Other
Purina Mills	17,100.00	720.00	Other
Double T Trading	28,600.00	4,030.00	Other
Pasco Brokerage Inc	101,485.00	70.00	Other
Frontier Trading Inc	3,100.00	525.00	Other
Frontier Trading Inc	9,540.00	420.00	Other
QuickService Steel CO of Tulsa	185,787.00	6,937.00	Other
Jag Textile Company	87,000.00	22,200.00	Other
Cooks Direct Inc	15,643.00	1,293.00	Other
Central Restaurant Products	7,339.92	1,079.92	Other
Hodgen Butane Co Inc	1,866.90	42.00	Other
Club Tex Inc	8,100.00	1,625.00	Other
Blend Tech Inc	22,690.00	2,460.00	Other
Bradford Industrial Supply Corp	6,454.09	857.80	Other
Club Tex Inc	12,350.00	350.00	Other
Stillwater Milling Company	232,875.00	48,965.00	Other
Dolese Bros Co	9,920.00	440.00	Other
McCraw Oil Company Inc	3,105.00	675.00	Other
QuickService Steel CO of Tulsa	8,955.00	740.00	Other
McCraw Oil Company Inc	4,066.00	33.30	Other
DCW Casings	135,480.00	37,614.00	Other
Hodgen Butane Co Inc	4,684.30	812.17	Other
Double T Trading	15,600.00	120.00	Other
Tabb Textile Co Inc	32,700.00	7,833.33	Other
Hodgen Butane Co Inc	3,115.15	265.05	Other
Club Tex Inc	415,000.00	125,000.00	Other
Albright Steel & Wire	316,442.50	59,928.25	Other
Hodgen Butane Co Inc	4,275.00	827.93	Other
Albright Steel & Wire	12,375.00	176.00	Other
Blend Tech Inc	49,492.67	8,085.34	Other
Double T Trading	30,550.00	780.00	Other
Purina Mills	11,590.00	576.75	Other

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Jupiter Aluminum Corporation	616,350.00	242,550.00	Other
Pro Box Portable Storage Oklahoma LLC	9,720.00	960.00	Other
Safeguard Pest Control Inc	4,092.00	2,340.00	Other
Logan County Historical Society Inc	40,636.50	242,550.00	Other
Aqua-Aerobic Systems Inc	8,864.72	425.86	Other
Hodgen Butane Co Inc	2,890.00	1,327.70	Other
Steelco Inc	16,699.64	2,462.63	Other
H-I-S Paint Manufacturing Co Inc	8,864.72	2,922.78	Other
Bradford Industrial Supply Corp	16,970.00	1,430.33	Other
Federal Corporation	31,094.55	10,409.26	Other
Coast Enterprise	17,500.00	1,500.00	Other
Cooks Direct Inc	19,656.00	8,856.00	Other
Douglass Industries Inc	18,958.00	3,441.00	Other
Club Tex Inc	5,200.00	2,075.00	Other
Wheeler Metals Inc	273,329.00	33,298.00	Other
Club Tex Inc	5,200.00	2,075.00	Other
Double T Trading	23,599.80	1,653.40	Other
McCraw Oil Company Inc	4,726.00	916.30	Other
AEC Narrow Fabrics	7,000.00	500.00	Other
Double T Trading	18,503.10	707.30	Other
Stuart Farm and Ranch	42,472.50	5,701.63	Other
Bestifor Hay Company	29,510.00	1,560.00	Other
Independent Dairy Commodities LLC	260,000.00	10,000.00	Other
Club Tex Inc	141,000.00	31,250.00	Other
American & Efirid LLC	11,325.00	450.00	Other
Trinity Commercial Sales Inc	11,822.72	1,178.42	Other
Gavilon Grain LLC	6,900.00	600.00	Other
Coast Enterprise	176,000.00	5,800.00	Other
Jim Hinds Sanitation East Inc	47,790.00	11,320.00	Other
Jim Hinds Sanitation East Inc	14,280.00	5,280.00	Other
Double T Trading	29,250.00	4,030.00	Other
EMA Foods	216,400.00	5,400.00	Other
Albright Steel & Wire	40,800.00	3,724.00	Other
QuickService Steel CO of Tulsa	13,606.00	2,406.00	Other
Double T Trading	9,354.00	294.00	Other
Bradford Industrial Supply Corp	16,370.00	5,871.34	Other

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Albright Steel & Wire	321,576.00	11,240.00	Other
Communications Supply Corporation	9,933.77	1,271.48	Other
McCraw Oil Company Inc	2,090.00	399.00	Other
Hunton Distribution Group	12,629.44	1,585.90	Other
Hunton Distribution Group	5,595.02	119.02	Other
Coinmach Corporation	11,592.00	5,712.00	Other
Kiamichi Automotive Warehouse	8,437.50	138.50	Other
Carrier Enterprise LLC	8,792.14	313.76	Other
CEIA USA LTD	14,910.00	6,102.25	Other
QuickService Steel CO of Tulsa	7,840.00	680.00	Other
Priefert MFG Inc	171,232.30	23,102.78	Other
Allied Foam Fabricators	100,670.00	16,290.00	Other
Pro Box Portable Storage Oklahoma LLC	7,000.00	1,100.00	Other

### Department of Commerce (160)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
The Datamyne Inc	5,400.00	4,188.00	Best value
Wiljo Interiors	5,800.00	2,420.00	Best value
Deloitte & Touche LLP	89,856.00	135,144.00	Best value
Carolina Biological Supply	10,000.00	1,241.75	Best value
A M Building Maintenance	35,100.00	1,648.08	Best value

### Oklahoma Corporation Commission (185)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
A&P Cleaning	37,440.00	9,360.00	BFO
Midwest Labels & Decals	8,595.00	30.55	Bid Solicitation

### District Attorneys Council (220)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Ford Audio-Video	25,500.00	325.68	Other
Sheraton MWC Reed Center	3,188.00	198.00	Other

### State Department of Education (265)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Koch Communications	4,800.00	31,920.00	Right-sizing or changing the specs to reduce costs
Candor Public Relations, LLC	29,500.00	23,000.00	Best value
Kelli Anglley	10,000.00	39,995.00	Best value



## Office of Educational Quality and Accountability (275)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Prismatic Services, Inc.	49,999.00	5,396.00	Best value
Prismatic Services, Inc.	49,999.00	1,980.00	Other
Lisa Griffin	950.00	3,680.00	Best value
Prismatic Services, Inc.	3,715.00	1,285.00	Best value
Prismatic Services, Inc.	4,440.00	560.00	Best value
Ecapitol	2,800.00	1,700.00	Other
CAEP	9,173.63	327.00	Other
University of Oklahoma	1,395.00	3,605.00	Other

## Oklahoma State of Bureau of Investigation (308)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Calea	18,025.00	500.00	Best value
Lowes	139.72	56.28	Best value
ID Specialists	77,824.68	66.42	Best value
Amazon.com	8,236.12	2.05	Best value
Tractor Supply	942.98	409.28	Best value
Plantronics	154.95	95.00	Best value
Voss Lighting	215.00	54.80	Best value
Amazon.com	71,075.79	104.09	Best value
Walker Companies	495.75	27.79	Best value
Staples (non-Contract)	13,345.77	2,568.80	Best value

## Oklahoma State Insurance Department (385)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Eide Bailly	30,400.00	13,297.00	Best value
Oklahoma Association of Broadcasters	75,000.00	942,420.00	Benchmarking against other states or private companies

## Office of Juvenile Affairs (400)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Edmentum	17,991.70	11,258.30	Best value
Oklahoma Restaurant Supply	5,255.77	2,799.23	Best value
Tec-An	36,000.00	17,700.00	Best value
Tony Kidwells Truck & Tractor	5,900.00	3,600.00	Best value

## Department of Labor (405)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Candor Public Relations LLC	10,000.00	150.00	Right-sizing or changing the specs to reduce costs
REPSS	21,179.00	3,867.00	Best value

## Commissioners of the Land Office (410)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Bank of Oklahoma	165,000.00	10,000.00	Benchmarking against other states or private companies
PDS Energy Information	9,739.76	3,500.00	Other
Allianz Investment	543,900.00	43,100.00	Benchmarking against other states or private companies

## Department of Mental Health and Substance Abuse Services (452)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Bomber	9,000.00	984.00	Best value
Harper Sanitation	10,548.84	7,274.42	Best value
Central Power Systems	3,500.00	1,550.00	Best value
Boyce Electric	23,500.00	6,250.00	Best value
OCI	42,433.36	6,823.80	Consolidating volume to increase leverage with supplier

## Bureau of Narcotics and Dangerous Drugs Control (477)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Little Rock K-9 Academy	6,950.00	3,019.33	Other

## Oklahoma Public Employees Retirement System (515)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
ImageView Technologies	5,800.00	2,700.00	Best value
Phillips Murrah, PC	135,437.61	64,562.39	Other
Ice Miller, LLP	28,612.42	8,420.08	Other
University of Oklahoma	11,397.70	4,393.48	Best value
Mercury Press, Inc	11,969.05	3,625.51	Best value

## Police Pension and Retirement System (557)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Cavanaugh McDonald Consulting	43,225.00	9,616.00	Other
Finley & Cook	62,150.00	3,600.00	Right-sizing or changing the specs to reduce costs
S&P Capital IQ	498.51	498.51	Right-sizing or changing the specs to reduce costs

## Oklahoma State Pharmacy Board (560)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Durant & Associates	18,000.00	13,000.00	Best value

## Oklahoma Tourism & Recreation Department (566)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Sagebrush	69,600.00	51,927.50	Right-sizing or changing the specs to reduce costs
Kellex Corp	9,838.90	564.39	Best value
Mayer Fabrics	13,981.00	2,895.00	Best value
Stone Country Ironworks	10,584.00	4,242.00	Best value
Copelins Office Furniture	10,925.00	8,271.00	Best value
Bertoline	38,394.00	104,930.00	Best value
Charter Furniture	24,011.35	24,011.38	Best value
Push/Pedal/Pull	21,924.41	8,755.58	Best value
Performance Stage Inc.	18,285.14	1,367.00	Best value
Keeling Company	65,817.05	6,843.41	Best value
Ace Transfer & Storage Co.	38,210.00	13,718.00	Best value
Yurts of America	19,341.00	2,340.68	Best value
American Hotel Register	9,807.00	460.60	Best value
Colorado Yurt Co., LLC	42,310.00	4,825.00	Best value
Drapery Manufacturing, Inc.	4,515.00	5,984.86	Best value
American Hotel Register	8,293.80	421.55	Best value
Kellex Corp	5,501.95	10,705.05	Best value
Walsworth Publishing	99,098.38	32,671.91	Best value
Walsworth Publishing	274,408.91	125,333.40	Best value
Elite Equipment	33,340.00	15,048.00	Best value
Copelines Office Furniture	16,084.00	9,143.40	Best value
Stone Country Ironworks	4,387.00	200.00	Best value

## Department of Public Safety (585)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Haztrek Emergency Response Training & Consulting, LLC	26,000.00	2,300.00	Other
Flight Safety International	19,580.00	1,380.00	Right-sizing or changing the specs to reduce costs
US Aviation Academy	17,000.00	2,557.50	Other
Turnkey Mobile	118,014.00	31,950.00	Consolidating volume to increase leverage with supplier
Air Flite	7,610.00	268.40	Best value
Clyde Armory, Inc.	22,500.00	2,283.30	Best value
Southern Computer Warehouse, LLC	16,125.00	3,767.25	Best value
Bennett's Decal And Label	5,838.76	1,441.08	Other
Stolz Telecom, LLC	14,369.48	1,750.00	Spend analysis by category, supplier, and/or user
Tarheel Canine	10,000.00	3,000.00	Other

## Oklahoma Center for the Advancement of Science & Technology (628)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Staplegun Design Group	4,474.40	9,525.60	Best value

## Oklahoma Department of Veterans Affairs (650)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Direct Supply	7,752.00	1,292.00	Best Value
Broda Enterprises	7,779.21	1,073.01	Best Value
Bomber TLP	8,044.00	2,324.00	Best Value
Flexsteel Industries	9,429.00	9,982.00	Best Value
Wheeler Metals	5,448.00	1,349.00	Best Value
MedRide Corp	9,800.00	2,700.00	Best Value
Stericycle Inc.	5,058.00	22,242.00	Best Value
Advanced Door Controls	9,940.00	9,747.00	Other
Best Buy	9,862.34	675.08	Best Value
Central Restaurant	7,022.60	45.96	Best Value
Central Restaurant	12,778.80	1,513.90	Best Value
Central Restaurant	6,402.12	94.96	Best Value
Direct Supply	7,500.00	619.00	Best Value
Direct Supply	6,000.00	385.00	Best Value
Direct Supply	15,000.00	963.00	Best Value
Direct Supply	9,685.00	869.70	Best Value
Direct Supply	7,259.95	212.50	Best Value
Gill Marketing	8,011.24	2,684.56	Best Value
Hospira	9,312.00	2,586.80	Best Value
McKesson	8,242.00	4,218.00	Best Value
Professional Safety Corp	9,985.15	2,943.55	Best Value
Star Silk & Woolen	9,929.50	2,785.50	Best Value
Stericycle	7,773.66	-	Best Value
AirGas USA LLC	81,610.00	-	Best Value
Cox Communications	17,098.32	-	Best Value
Broda Seating	6,867.00	366.00	Best Value
General Parts	30,800.00	-	Best Value
Bradford Industrial Supply	17,693.40	15,526.60	Best Value
Direct Supply	40,150.00	12,403.80	Best Value
Praxair	29,600.00	2,400.00	Best Value
Telco	5,736.00	-	Best Value
James Supply	21,308.00	742.00	Best Value
Direct Supply	11,054.86	323.35	Best Value

## Teachers Retirement System (715)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Central Printing	186,765.97	28,979.72	Other
MyConsulting Group, LLC	258,278.00	122,896.40	Other
Gabriel, Roeder, Smith, LLC	91,481.25	23,143.00	Benchmarking against other states or private companies
Eide Bailly, LLC	84,975.00	7,525.00	Benchmarking against other states or private companies
Board of Trustees (Non-Employees)	9,521.01	13,101.52	Other
The Physicians Group	7,852.00	1,417.00	Other

## Department of Human Services (830)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Acumen Fiscal Agent LLC	125,000.00	31,250.00	Best value
Catholic Social Services	135,408.94	33,852.24	Best value
Catholic Charities	173,914.00	43,478.50	Best value
Unicare Building Maintenance	123,493.05	30,873.26	Best value
Execpro Asset Group LLC	220,000.00	55,000.00	Best value
Care Dynamics	48,740.22	12,185.06	Best value
ImageWorks Of Oklahoma	48,500.00	12,125.00	Best value
River Parks Development Center	165,016.00	41,254.00	Best value
Dsdh Holdings LLC	7,600.00	1,900.00	Best value
Source One Management Services	9,272.00	2,318.00	Best value
Mediware Human & Social Servi	25,180.00	6,295.00	Best value
The Around The Clock Freightl	113,300.00	28,325.00	Best value
Southwest Trailers & Equip	87,915.00	21,978.75	Best value
The G W Van Keppel Co	27,930.00	6,982.50	Best value
Hugg And Hall Equipment Co	7,100.00	1,775.00	Best value
Eagle I Security LLC	5,326.10	1,331.53	Best value
Safety And Security Services	142,715.97	35,678.99	Best value
Running Wild Catering	7,875.95	1,968.99	Best value
Klean-R-Us Janitorial Service	12,100.00	3,025.00	Best value
Norman Embassy Suites	7,120.00	1,780.00	Best value
Asset Redistribution Services	12,650.56	3,162.64	Best value
Phoenix Hardwood & Plywood	23,685.00	5,921.25	Best value
Wurth Louis And Company	8,300.00	2,075.00	Best value
Wurth Louis And Company	35,749.00	8,937.25	Best value
Young Williams Child Support	131,135.96	32,783.99	Best value
Ome Corporation	6,300.00	1,575.00	Best value
ImageWorks Of Oklahoma	45,000.00	11,250.00	Best value
Continental Flooring Co	14,185.45	3,546.36	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Wurth Louis And Company	38,886.00	9,721.50	Best value
Bentley Flooring Inc	20,066.96	5,016.74	Best value
R L Williams & Co Inc	10,075.00	2,518.75	Best value
Family & Childrens Scvs Inc	300,000.00	75,000.00	Best value
Creative Bus Sales Inc	358,644.00	89,661.00	Best value
Roos Philip	16,000.00	4,000.00	Best value
High Tech Tronics Inc	35,704.00	8,926.00	Best value
Petroleum Marketers Equip Co	24,400.00	6,100.00	Best value
Usaof Student Housing LLC	15,547.69	3,886.92	Best value
Empac Inc	130,112.73	32,528.18	Best value
ImageWorks Of Oklahoma	30,000.00	7,500.00	Best value
Continental Flooring Co	10,236.30	2,559.08	Best value
Rew Materials	12,105.50	3,026.38	Best value
Catholic Social Services	77,500.00	19,375.00	Best value
Gimbel Woodrow P Jr	8,800.00	2,200.00	Best value
Natl Assn/State Unit On Aging	7,958.00	1,989.50	Best value
Total Source/Hearing Loss &	5,368.46	1,342.12	Best value
Kellpro Inc	16,765.00	4,191.25	Best value
Roos Philip	6,000.00	1,500.00	Best value
Bentley Flooring Inc	21,047.00	5,261.75	Best value
Bentley Flooring Inc	14,735.00	3,683.75	Best value
General Distributors Inc	27,660.00	6,915.00	Best value
Downtown Glass Inc	124,839.85	31,209.96	Best value
Clarklift Of Tulsa Inc	9,412.00	2,353.00	Best value
Southwest Trailers & Equip	13,773.00	3,443.25	Best value
Southwest Oklahoma Community	61,000.00	15,250.00	Best value
Community Action Dev Corp	25,000.00	6,250.00	Best value
Community Action Dev Corp	7,000.00	1,750.00	Best value
ImageWorks Of Oklahoma	30,004.00	7,501.00	Best value
Timber Creek Paper Co Inc	9,568.00	2,392.00	Best value
Veritiv Operating Company	12,450.00	3,112.50	Best value
Veritiv Operating Company	61,070.13	15,267.53	Best value
Nat Assoc State Dir Dvpmt Dis	14,195.00	3,548.75	Best value
Packaging Solutions LLC	29,600.00	7,400.00	Best value
Source One Management Services	21,000.00	5,250.00	Best value
Precision Lawn Care Of Tulsa	7,350.00	1,837.50	Best value
Signature Landscape LLC	7,440.00	1,860.00	Best value
Invitation To Bid	9,000.00	2,250.00	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Community Enterprises Inc	11,700.00	2,925.00	Best value
Community Enterprises Inc	14,400.00	3,600.00	Best value
Simmons Computing Serv Inc	42,055.05	10,513.76	Best value
Ean Holdings LLC	7,700.00	1,925.00	Best value

## Grand River Dam Authority (980)

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Rexel	30,811.64	5,895.82	Best value
Rosemount Analytical	5,865.30	974.17	Best value
GT Distributors Inc	20,002.20	4,009.74	Best value
Techline Inc	12,294.00	1,423.84	Best value
Schweitzer Engineering Laboratories Inc	41,410.00	2,484.00	Best value
Marmic Fire & Safety Co Inc	7,200.00	6,185.00	Best value
Hydrotex Dynamics Inc	7,072.00	3,136.67	Best value
C&D Technologies Inc	10,088.88	707.35	Best value
Consolidated Fleet Services Inc - Cfs	5,727.00	184.00	Best value
Capp Inc dba Capp USA	8,363.17	2,003.87	Best value
General Supply & Services Inc -- Gexpro	5,567.58	1,388.42	Best value
Pryor Waste & Recycling LLC	6,250.00	5,125.00	Best value
Anixter Inc	32,454.00	10,188.88	Best value
Alimak Hek Inc	20,439.81	2,073.10	Best value
Fred Oberlender & Associates	15,593.00	7,632.46	Best value
Spx Flow US LLC	7,202.46	99.23	Best value
Pryor Stone Inc	16,000.00	5,900.00	Best value
United Conveyor Supply Company	9,590.00	599.20	Best value
Distran Steel LLC	6,700.75	901.04	Best value
Borri Power (US) Inc	10,600.00	3,079.81	Best value
Hamill Equipment Inc dba Hamill Metals	6,656.00	3,430.40	Best value
Cholmondeley Industrial Associates Inc	7,095.00	7.50	Best value
Storage Battery Systems Inc	12,485.20	1,691.57	Best value
Epumps Inc dba Engineered Pump Solutions	6,522.60	1,010.17	Best value
Enercon Services	48,750.00	9,562.50	Best value
Johnston Technical Services Inc dba Jts	5,862.60	1,175.83	Best value



Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Canady Enterprises dba Bills Marine	16,268.00	282.47	Best value
Rosemount Analytical	5,539.45	610.07	Best value
Techline Inc	16,245.00	2.50	Best value
Techline Inc	8,094.00	1,568.40	Best value
Crane Energy Flow Solutions	17,128.32	7,178.22	Best value
Arrowhead Truck Equipment	7,184.00	408.00	Best value
Capp Inc dba Capp USA	6,947.00	2,658.20	Best value
Central Motors Inc dba Central Trailer Sales	5,375.00	2,173.07	Best value
Technology International Inc	5,742.00	1,089.60	Best value
Palm Commodities International LLC	34,125.00	1,312.50	Best value
MVA Power Inc	18,150.00	1,000.00	Best value
Automation Control Solutions LLC	8,400.00	6,660.20	Best value
Powerpac LLC	5,405.00	946.65	Best value
Abb Inc	6,252.00	440.42	Best value
Spx Flow US LLC	17,076.57	1,697.22	Best value
Techline Inc	5,500.00	7,272.00	Best value
Joseph T Ryerson & Son Inc	5,756.00	2,934.90	Best value
Abb Inc	7,150.00	2,515.67	Best value
Anixter Inc	34,166.00	15,383.43	Best value
Thermo Environmental Instruments Inc	8,023.70	1,156.50	Best value
A & M Engineering & Environmental Services Inc	10,900.00	3,443.00	Best value
Deep South Hardware Solutions LLC	9,100.00	507.50	Best value
Global Test Supply LLC	40,950.00	10.00	Best value
Mechantek Corporation dba Murphy Technical Inc	11,790.00	6,195.97	Best value
Powercomm Solutions LLC	41,032.00	2,044.00	Best value
Automatic Protection Systems Corp dba Aps Fire	25,084.00	2,008.00	Best value
Caseco Mfg	12,340.00	1,350.00	Best value
Techline Inc	9,005.00	1,932.75	Best value
Product-Envy Inc	10,925.00	5,943.75	Best value
Quick Stitch Alterations Inc	7,946.48	819.81	Best value
B & M Oil Co Inc	8,373.90	103.00	Best value
C & R Oil Co	13,223.00	231.70	Best value
C & R Oil Co	32,516.00	426.80	Best value
B & M Oil Co Inc	12,454.25	81.50	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
B & M Oil Co Inc	8,788.00	183.52	Best value
C & R Oil Co	15,332.90	105.88	Best value
Timmons Oil Company Inc	14,720.00	116.67	Best value
B & M Oil Co Inc	10,676.25	266.50	Best value
C & R Oil Co	13,928.00	433.46	Best value
C & R Oil Co	7,820.40	136.80	Best value
C & R Oil Co	13,718.00	11.00	Best value
B & M Oil Co Inc	14,289.16	169.23	Best value
B & M Oil Co Inc	9,435.00	163.40	Best value
B & M Oil Co Inc	14,669.25	233.57	Best value
C & R Oil Co	14,460.00	117.67	Best value
B & M Oil Co Inc	33,200.00	826.00	Best value
B & M Oil Co Inc	12,913.25	461.46	Best value
B & M Oil Co Inc	9,840.00	184.00	Best value
B & M Oil Co Inc	13,105.50	224.00	Best value
Mayes County Petroleum Products	9,036.00	1,599.73	Best value
Mayes County Petroleum Products	14,231.80	1,022.58	Best value
C & R Oil Co	9,738.00	31.00	Best value
B & M Oil Co Inc	13,712.50	106.52	Best value
B & M Oil Co Inc	9,677.40	178.20	Best value
Mayes County Petroleum Products	7,644.13	32.41	Best value
B & M Oil Co Inc	5,480.30	400.49	Best value
Mayes County Petroleum Products	11,683.00	1,437.33	Best value
C & R Oil Co	7,841.43	54.36	Best value
C & R Oil Co	12,462.00	127.10	Best value
Herc Rentals Inc	10,250.00	1,608.32	Best value
Airgas Inc	28,982.80	424.80	Best value
Sapphire Window Cleaning LLC	15,970.00	3,320.00	Best value
Hydrotex Dynamics Inc	5,588.00	1,187.55	Best value
Graybar Electric Co Inc	10,861.00	1,542.88	Best value
DXP Enterprises	6,330.00	942.24	Best value
Graybar Electric Co Inc	12,637.50	624.43	Best value
Shannon Chemical Corp	12,528.60	219.80	Best value
Torishima Pump Mfg Co Ltd	5,519.46	3,800.54	Best value
Trillium Development Ltd Co	6,320.00	872.33	Best value
Crop Production Services	13,825.48	1,317.97	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Amsco Supply Co	6,550.00	1,468.66	Best value
O'Connor Co	9,509.00	284.00	Best value
Celtex Industries Inc	11,539.00	925.33	Best value
Federal Corporation	14,050.52	847.24	Best value
EvapTech Inc	17,018.00	2,899.72	Best value
Technology International Inc	12,682.00	4,434.33	Best value
Oakland Lubrication Co	20,200.00	6,150.00	Best value
Epumps Inc dba Engineered Pump Solutions	21,086.00	210.67	Best value
Weir Slurry Group Herbst & Associates Inc	5,431.00	5,774.50	Best value
City Electrical Supply Company	11,525.80	443.15	Best value
CG Power Systems USA	13,952.00	3,054.37	Best value
Specific Systems LLC	8,254.42	1,370.33	Best value
City Electrical Supply Company	9,461.31	1,119.94	Best value
IBT Inc	22,648.68	8,902.97	Best value
Pace Analytical Services Inc	5,600.00	1,233.33	Best value
OK Filter Co Inc	27,543.78	6,186.18	Best value
Green Country Port-A-John	12,480.00	260.00	Best value
Tower Performance Inc	43,357.50	3,837.12	Best value
Metals USA	17,599.00	2,213.64	Best value
Rotating Equipment Repair Inc	41,220.00	3,083.00	Best value
Hambrick - Ferguson Inc	19,842.00	1,074.00	Best value
Airgas Inc	14,000.00	2,450.00	Best value
Schweitzer Engineering Laboratories Inc	8,000.00	663.33	Best value
Mead O'Brien Inc	7,585.00	799.33	Best value
Capp Inc dba Capp USA	7,112.89	2,568.94	Best value
Inspire Ink By Images On Metal Inc	15,750.50	5,733.80	Best value
DXP Enterprises Inc	10,208.80	828.60	Best value
Spx Flow US LLC	11,502.00	956.50	Best value
Concrete Services Corp	20,261.00	16,314.00	Best value
Furey Filter & Pump Inc	12,654.00	2,071.03	Best value
Technology International Inc	12,584.00	5,057.04	Best value
Solaris Power Systems LLC	14,679.10	1,766.19	Best value
Techline Inc	5,674.76	1,755.62	Best value
John Marshall Co	6,324.03	854.85	Best value
Reading Midwest Distribution LLC	7,639.00	231.50	Best value
Butler And Land Inc	7,666.64	1,631.67	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Accurate Laboratory Supplies (ALS)	5,328.00	636.00	Best value
Powerpac LLC	8,354.05	1,538.30	Best value
Pump Techs Inc	5,395.00	684.37	Best value
Powerpac LLC	7,762.50	1,142.18	Best value
Charbonneau Industries Inc dba Ci Actuation	6,240.00	1,658.15	Best value
Saf-T-Glove Inc	6,152.76	538.16	Best value
Bi-State Rubber Inc	6,840.00	2,403.88	Best value
Graybar Electric Co Inc	9,915.00	932.57	Best value
Powerpac LLC	16,543.99	4,257.20	Best value
Powerpac LLC	5,511.00	16.26	Best value
Tallman Equipment Company Inc	6,303.73	2,644.18	Best value
Refron / Airgas Refrigerants Inc	9,546.00	1,257.00	Best value
Graybar	14,223.03	2,267.53	Best value
B & M Oil Co	10,905.30	194.51	Best value
Mayes County Petroleum Products	12,264.00	1,216.00	Best value
Mayes County Petroleum Products	6,934.50	73.07	Best value
B & M Oil Co	45,360.00	470.79	Best value
Mayes County Petroleum Products	11,982.60	1,701.70	Best value
TAC Energy	7,431.16	112.20	Best value
Mayes County Petroleum Products	11,924.00	1,213.50	Best value
TAC Energy	7,504.56	67.23	Best value
B & M Oil Co	29,781.00	389.25	Best value
Mayes County Petroleum Products	11,658.30	1,451.28	Best value
B & M Oil Co Inc	8,632.80	220.00	Best value
Mayes County Petroleum Products	12,443.00	1,159.00	Best value
B & M Oil Co Inc	31,540.00	576.67	Best value
Mayes County Petroleum Products	11,009.00	857.20	Best value
C & R Oil Co	13,086.00	215.82	Best value
B & M Oil Co Inc	6,736.00	171.87	Best value
Tac Energy	14,801.28	66.81	Best value
B & M Oil Co Inc	9,033.07	287.86	Best value
C & R Oil Co	16,317.50	279.25	Best value
B & M Oil Co Inc	14,303.00	279.63	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
B & M Oil Co Inc	11,883.20	285.80	Best value
B & M Oil Co Inc	10,215.75	101.63	Best value
B & M Oil Co Inc	8,113.00	247.95	Best value
B & M Oil Co Inc	12,453.00	176.33	Best value
C & R Oil Co	9,027.00	282.92	Best value
B & M Oil Co Inc	11,893.40	174.87	Best value
B & M Oil Co Inc	13,997.50	249.25	Best value
C & R Oil Co	8,200.50	722.70	Best value
B & M Oil Co Inc	50,004.00	595.62	Best value
Ritz Instrument Transformers	54,360.00	16,766.10	Best value
Pryor Stone Inc	13,012.50	2,580.00	Best value
Hyundai Corporation	1,191,257.00	243,643.72	Best value
Paragon Technology	73,622.00	7,973.00	Best value
Schweitzer Engineering Lab	269,915.00	49,355.01	Best value
ABB Inc	72,448.00	8,492.00	Best value
Baker Tilly Virchow Krause	70,680.00	8,880.00	Best value
Pinnacle Business Systems	353,058.70	98,588.18	Best value
Pryor Waste & Recycling	17,200.00	750.00	Best value
Presidio Networked Solutions	83,039.33	121.61	Best value
IBT Inc	142,444.16	15,372.39	Best value
Lewis-Goetz and Company Inc	90,914.50	33,538.90	Best value
B & M Oil Co Inc	35,761.00	899.25	Best value
M D Henry Co	685,171.00	222,060.44	Best value
Timmons Oil Company Inc	44,101.80	180.90	Best value
Airgas Inc	158,935.70	49,307.29	Best value
C & R Oil Co	39,447.00	121.50	Best value
Instrument Transformer Equipment	119,661.00	1,807.33	Best value
Pacific Crest Transformers Inc	53,503.00	29,364.67	Best value
Alstom Grid Inc	213,150.00	27,013.50	Best value
Whitney Manufacturing	106,764.00	4,224.25	Best value
Spx Transformer Solutions	519,060.00	65,280.22	Best value
Bray Sales Inc dba Process Solutions	57,254.00	8,609.51	Best value
B & M Oil Co Inc	35,610.00	986.25	Best value
MVA Power Inc	313,179.00	176,116.36	Best value
Corilla Plastics dba Corilla Marine	87,685.00	1,237.50	Best value
B & M Oil Co Inc	39,906.00	324.00	Best value
Precision Fitting & Gauge	71,502.00	33,422.00	Best value

Supplier	Annual Spend (\$)	Savings (\$)	Best Practice Utilized
Torishima Pump Mfg	56,103.00	17,422.50	Best value
Pryor Stone	268,150.00	112,116.67	Best value
Torishima Pump Mfg	109,812.23	29,445.19	Best value
Bell Lumber & Pole Co	117,485.00	29,072.52	Best value
Pryor Stone	330,744.10	108,856.30	Best value
Virginia Transformer Corp	90,511.00	43,620.57	Best value
Rexel	128,571.65	7,040.34	Best value
Us Lime Company - St Clair	4,636,800.00	1,293,600.00	Best value
Brainerd Chemical Co	145,000.00	18,033.33	Best value
Brainerd Chemical Co	266,700.00	13,020.00	Best value
MECO Inc	134,534.40	14,736.77	Best value
El Dorado Chemical Co	112,500.00	51,825.00	Best value
Orion Security Solutions	44,388.00	50,275.50	Best value
Pryor Waste & Recycling	21,600.00	3,300.00	Best value
Mayes County Petroleum Products	160,350.00	23,100.00	Best value
Southern States	80,000.00	6,952.40	Best value

### Agency Reported Savings

Total Annual Spend (\$)	Total Savings (\$)	Total Percentage Saved
28,356,308.78	7,785,665.33	27.46

# AGENCY EMERGENCY DECLARATIONS FOR FY 2017

Pursuant to 74 O.S. § 85.7.A.4., three state agencies declared emergencies during FY 2017. Below is a summary by state agency of the emergency and the cost to the state to address the emergency:

Agency Name	Emergency Declaration Date	Brief Description	Supplier	Amount
Board of Nursing	5/8/17	April 29, 2017 storm damage to the agency office building and contents.	Deskplus Office Furniture Inc.	\$3,607.40
OTRD (Tourism)	1/14/16	Lake Murray Golf Course – Damage to greens caused by a hydraulic leak on the groundskeeping equipment	Winfield Solution	\$382.38
OTRD (Tourism)	1/27/17	Maintenance Barn fire at Cherokee Area at Grand Lake State Park	Asbill Construction	\$7,200.00
OTRD (Tourism)	6/11/17	Tenkiller State Park – Dual pump wastewater lift station failure	Instrument & Supply Southwest Inc	\$16,908.02
OTRD (Tourism)	6/15/17	Roman Nose State Park is losing its source of irrigation water due to issues with the dam at Lake Watonga	Brickman Fastline	\$8,400.00
OTRD (Tourism)	6/28/17	April and May 2017 weather events impacting Grand Lake State Park, Sequoyah State Park, Sequoyah Bay State Park, Tenkiller State Park, Cherokee Landing State Park, Red Rock Canyon State Park and Fort Cobb State Park	Fort Cobb State Park: Chickasha Sod and Grass  Grand Lake/ Cherokee State Park: Basine Environmental and Asbill Construction  Lake Murray State Park: Central Oklahoma Winnelson	Fort Cobb State Park: \$1,456.00  Grand Lake/ Cherokee State Park: \$5,351.46 and \$5,850.00  Lake Murray State Park: \$3,330.99
ODVA (Veterans Affairs)	6/15/17	Replace walk-in cooler/freezer condenser and parts at the Ardmore Veterans Center	Polar Leasing Co. and Amundsen Commercial Kitchens	\$4,436.00 \$16,423.90