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**STATE OF OKLAHOMA
DEPARTMENT OF CENTRAL
SERVICES**

FOR IMMEDIATE RELEASE

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STATE AWARDS NEW COPIER CONTRACT (SW171 COPIERS)

OKLAHOMA CITY – The Department of Central Services (DCS) is pleased to announce the award of the Multi-Functional Copiers and Printers contract to two suppliers – Standley Systems and Xerox Corporation. The two-year contract became effective September 1, 2010 and features two one-year renewal options. The contract was awarded by the DCS Central Purchasing Division as part of its \$pend\$mart Oklahoma program, an initiative designed to achieve hard dollar cost savings and process efficiencies in state government procurement. Scott Shlotthauer, State Purchasing Director, said “We anticipate the contract to result in savings of approximately 21%. “ The state spends approximately \$17 million annually on multi-functional copiers/printers and production-level print equipment.

The contract was competitively bid and awarded using the best-in-class strategic sourcing initiatives adapted from the private sector. Strategic sourcing is a multi-faceted procurement process that continuously improves and re-evaluates purchasing activities. DCS utilized a commodity council to develop the solicitation and evaluate the responses received. Schlotthauer further explained “The council included representatives from the following state agencies: Office of State Finance, Department of Human Services, Health Department, Department of Transportation, Corrections, Employment Security Commission, Department of Rehabilitation Services, Regents for Higher Education and Oklahoma State University.”

Shlotthauer went on to explain that DCS and the contracted suppliers will partner to promote the use of this new contract by other governmental agencies, such as secondary schools, higher education, county offices, and municipalities, in order to achieve additional savings for the State. “This is another example of the Department of Central Services facilitating the saving of taxpayer dollars and helping state agencies address budget reductions” said John Richard, Director of the Department of Central services.

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